# 2014 ANNUAL REPORT



I. M	Management Report				
Mes	sage of the Chairm	nan of the Board of Directors	5		
1.	NOVO BANCO		7		
2.	NOVO BANCO G	Group	10		
3.	Economic Enviror	nment	62		
4.	Financial Manage	ement and Capital Markets	67		
5.	Risk Managemen	t	74		
6.	Activity and Resu	lts	99		
7.	Corporate Govern	nance	117		
8.	Financial Stateme	ents	119		
9.	<ul> <li>Proposal for the</li> </ul>	conformity with the Financial Information Reported distribution of NOVO BANCO Results for the Sustainability Information	123 123 123 124 126		
II. F	inancial Staten	nents and Notes to the Financial Statements	127		
1.	Consolidated Fir Statements	nancial Statements and Notes to the Consolidated Fina	incial 128		
2.	Appendix – Adoption of the Financial Stability Forum (FSF) and Committee of European Banking Supervisors (CEBS) Recommendations concerning the Transparency of Information and the Valuation of Assets				
3.	Auditor's Report of	on the Consolidated Financial Statements	303		
4.	Report and Opinion	on of the Statutory Supervisory Board	307		
5.	Separate Financia	al Statements and Notes to the Separate Financial Stat	ements 311		
6.	Auditor's Report on the Separate Financial Statements				
III	The Sustainabil	lity Accounts	435		
1.	The Sustainability Accounts 4				
2.	Independent Veri	fication of the Sustainability Information	444		

This report is a free translation into English of the original Portuguese version. In case of doubt or misinterpretation the Portuguese version will prevail.

I.	MANAGEMENT REPORT

# **Main Indicators**

	04-Aug-14 <sup>(a)</sup>	04-Aug-14 (Pro forma) <sup>(b)</sup>	31-Dec- 2014
ACTIVITY (millions of Euros)			
Total Assets (1)	84,200	83,970	74,80
Net Assets	72,383	72,383	65,41
Gross Loans	43,818	41,663	40,06
Customer Deposits	25,102	24,617	26,62
Total Equity	6,100	6,100	5,41
SOLVENCY (2) (3)			
Common Equity Tier I / Risk Weighted Assets	10.3%	-	9.59
Tier I / Risk Weighted Assets	10.3%	-	9.59
Fotal / Risk Weighted Assets	10.3%	_	9.59
LIQUIDITY (millions of Euros)			
ECB Funds (net) (4)	8,871	8,768	7,81
Eligible Assets for repo operations (ECB and other)	16,111	15,892	14,17
Total Credit - Credit Provisions) / Customer Deposits (3)	144%	140%	1269
ASSET QUALITY			
Overdue Loans > 90 days / Gross Loans	7.5%	7.7%	8.79
Overdue and Doubtful Loans / Gross Loans (3)	8.9%	9.2%	9.99
Overdue and Doubtful Loans net of Impairments / Total Net Loans (3)	-3.5%	-3.0%	-3.4
Credit at Risk / Gross Loans (3)	13.8%	13.5%	16.59
Credit at Risk (net) / Net Loans (3)	2.1%	1.6%	3.69
Credit Provisions / Overdue Loans > 90 days	160.6%	153.7%	147.99
Credit Provisions / Gross Loans	12.0%	11.9%	12.89
Cost of Risk (5)	-	-	2.39
PROFITABILITY			-497.
Net Income (M€)	-	-	
ncome Before Taxes and Minorities / Average Net Assets (3) (5)	-	-	-1.09
Banking Income / Average Net Assets (3) (5)	-	-	2.89
ncome Before Taxes and Minorities / Average Equity <sup>(3) (5)</sup> EFFICIENCY	-	-	-11.39
Operating Costs + Depreciation / Banking Income (3)	-	-	45.49
Staff Costs / Banking Income (3)	-	-	22.79
Operating Costs / Total Assets <sup>(5)</sup> EMPLOYEES	-	-	1.29
Total	8,689	7,887	7,72
Domestic	7,195	6,950	6,83
International	1,494	937	89
BRANCH NETWORK			
Total	674	674	67
- Domestic	631	631	63
- International	43	43	4

<sup>(</sup>a) Information considering the opening Balance Sheet after the resolutions of 22 December 2014 and 11 February 2015
(b) Information considering the classification of Banco Espírito Santo de Investimento as a unit being discontinued under IFRS 5
(1) Net Assets + Asset Management + Other Off-Balance Sheet Liabilities + Securitised Credit
(2) Calculated according to IRB Foundation
(3) According to Instruction no. 16/2004 of the Banco de Portugal
(4) Includes funds from and placements with the European System of Central Banks (ESCB); positive = net borrowing; negative = net lending
(5) Annualised data

# Message of the Chairman of the Board of Directors

NOVO BANCO was created on 3 August 2014, when the Banco de Portugal (the Portuguese Central Bank) applied a resolution measure to Banco Espírito Santo, S.A., with a share capital of Euros 4.9 thousand million, fully subscribed by Fundo de Resolução (the Resolution Fund), the Bank's sole shareholder.

The current Board of Directors took office on 17 September, with a clear mandate to add value to the shareholder, while the latter was preparing NOVO BANCO to be sold to a stable shareholder with the capacity to control a universal commercial bank with relevance in the Euro area.

The dramatic events affecting the Espírito Santo Group, which preceded the resolution measure, as well as the successive changes in the Bank's management team, seriously affected the image and credibility of a centenary financial institution, with immediate negative impacts in the business activity, namely in customer deposits and the consequent worsening of the loan to deposit ratio (which stood at 155% in September).

In this extremely adverse scenario, it was essential to mobilise staff and focusing them in recovering the Bank. On 18 September, we approached the best commercial banking team in Portugal, securing their commitment to retake the leadership position by increasing activity levels and creating value («This is our mandate and not the permanent discussion about the date and / or the sale process»).

The Board of Directors met locally with the commercial teams to strengthen the commitment and the team's confidence. Clear priorities and the re-establishment of the Bank's governance, increased the teams confidence and gradually that of the customers.

Deposits increased by Euros 4.2 thousand million from 30 September to 31 December, above the 4 August level, which combined with a selective disinvestment of non-core assets, allowed the loan to deposit ratio to reach 126% by the end of the year.

NOVO BANCO brand was gradually establishing itself in the market, as a reference. The "Campanha 5 estrelas" and the marketing campaigns aimed at corporate clients, as well as some strategic events, reinforced NOVO BANCO's role as the third largest domestic bank by assets, with a 16.2% market share, and as the reference Bank for the Corporate segment.

The solutions proposed in September, allowing clients to convert their investments in debt instruments placed with retail clients into deposits, and similar solution proposed in October for the discretionary portfolio management (GDC's) product, clearly helped to reinstall client's confidence and retention levels.

The release of the opening balance sheet placed NOVO BANCO as the third-largest bank in the market, with a core equity tier 1 (CET1) ratio of 10.3%, above the minimum regulatory requirement.

GRUPO NOVO BANCO

After reaching a solution for Angola and agreeing the sale of BESI, the Bank was able to increase its focus on the domestic commercial banking market.

We implemented a cost reduction policy and strengthened the governance of the Bank and created the credit and capital management departments.

The above-mentioned and the approval of a set of principles that are to guide NOVO BANCO's teams (announced at our Convention on 17 January 2015) leave us optimistic as to our ability to attain the five priorities we have defined for 2015:

- Deposits growth above 10% (excluding the 3 major customers);
- Loan to deposit Ratio below 120%;
- Loan Growth of Euros 450 million to Corporate Winners;
- CET1 above 8.5%;
- Gross Operating Income over Euros 350 million.

I would like to thank the employees of NOVO BANCO for their attitude, character and dedication.

Finally, a special word to our clients, without whom several of the objectives would not have been met.

#### Eduardo Stock da Cunha

Chairman of the Board of Directors

# 1. NOVO BANCO

# Origin

NOVO BANCO was incorporated by resolution of the Board of Directors of Banco de Portugal of 3 August 2014, under the terms of article 145-G/5 of the Regime Geral das Instituições de Crédito e Sociedades Financeiras – RGICSF (the Portuguese General Law on Credits Institutions and Financial Companies), approved by Decree-Law no. 298/92, of 31 December, following the resolution measure applied to Banco Espírito Santo, S.A., under the terms of paragraph 1 and 3-c) of article 145-C of the RGICSF.

As determined by point two of the resolution of the Board of Directors of Banco de Portugal of 3 August 2014, drafted according to this Board of Directors' resolution of 11 August under the terms and for the purposes of article 145°-H/1 of the RGICSF, the assets, liabilities, off-balance sheet items and assets under management of Banco Espírito Santo, S.A., were transferred to NOVO BANCO, as per criteria established in Annex 2 to the resolution.

Under article 153-B of the RGICSF, the Resolution Fund is the sole holder of the share capital of NOVO BANCO, S.A., which is represented by 4,900 million registered shares with nominal value of Euro 1 per share, totalling Euros 4,900 million.

As a transition bank, NOVO BANCO has a limited period of two years, renewable for periods of one year, under significant reasonable grounds of public interest, up to a maximum of five years, under article 145-G/12 of the RGICSF. Nevertheless, according to the commitments undertaken by the Portuguese State before the European Commission, the sale of NOVO BANCO must occur within a maximum period of two years from its incorporation.

# **Corporate Bodies**

NOVO BANCO's corporate bodies are appointed by Banco de Portugal, based on a proposal submitted by the Management Committee of the Resolution Fund (article 145-G/11 of the RGICSF and article 8 of Notice no. 13/2012 of Banco de Portugal). Therefore NOVO BANCO's governing bodies are the General Meeting, the Board of Directors and the Statutory Supervisory Board.



#### **Board of Directors**

The management of NOVO BANCO is entrusted to a Board of Directors responsible for running the Bank's activity, as established in article 3 of Notice no. 13/2012 of Banco de Portugal and in the resolution by the Banco de Portugal of incorporating NOVO BANCO, S.A.

Besides the normal management role, granted by the law and by the Bank's bylaws, and taking in consideration the limitations arising from transition bank status, the Board of Directors of NOVO BANCO's is specially responsible for stimulating the operational activity in order to preserve value, selling certain assets, considering the main activity guidelines and market circumstances, and complying with the regulatory rulings of Banco de Portugal, namely:

- preparation and presentation of plans and activities on a half-yearly basis, to be submitted to the Banco de Portugal;
- managing and maximising the value of the assets received by the Bank in order to allow their disposal;
- to support the total or partial sale of the Bank's share capital or of its assets.

On 3 August 2014, the Board of Directors of the Banco de Portugal appointed the following members for the Board of Directors of NOVO BANCO:

- Chairman: Vítor Augusto Brinquete Bento
- Vice-Chairman: José Alfredo Almeida Honório
- Member: João de Almada Moreira Rato
- Member: João Eduardo Moura da Silva Freixa
- Member: Jorge Alberto Carvalho Martins
- Member: João Maria de Magalhães Barros de Mello Franco

On 7 August 2014, the Board of Directors of Banco de Portugal appointed António Miguel Natário Rio Tinto as a member of the Board of Directors of NOVO BANCO.

Given the resignation of the aforementioned members, on 16 September 2014, the Board of Directors of the Banco de Portugal, under the article 145-G (11) of the RGICSF and based on a proposal by the Management Committee of the Resolution Fund, appointed, in an ordinary meeting, a new Board of Directors for NOVO BANCO. The appointed Board of Directors would be in charge as from 17 September 2014, with the following members:

- Chairman: Eduardo José Stock da Cunha
- Member: Jorge Telmo Maria Freire Cardoso
- Member: Vítor Manuel Lopes Fernandes
- Member: José João Guilherme

GRUPO NOVO BANCO

On 10 March 2015, based on a proposal from the Management Committee of the Resolution Fund and recommendation of the Board of Directors of NOVO BANCO, Banco de Portugal appointed Francisco Ravara Cary and Francisco Marques da Cruz Vieira da Cruz as members of the Board of Directors of NOVO BANCO. These members took office from 12 March 2015.

The Board of Directors of NOVO BANCO usually meets once a week and extraordinarily whenever called by the Chairman or two members of the Board.

Additional in depth details and powers of the Board of Directors is provided in Point 7. Corporate Governance.

# **Board of the General Meeting**

Chairman: José Gabriel Queiró

Vice-Chairman: João Alexandre MarquesSecretary: Eugénio Fernando Quintais Lopes

# **Statutory Supervisory Board**

Chairman: José Manuel de Oliveira Vitorino
Member: José António Noivo Alves da Fonseca

Member: José Francisco Claro

# **Statutory External Auditor**

 PricewaterhouseCoopers & Associados – Sociedade de Revisores Oficiais de Contas, Lda., represented by José Manuel Henriques Bernardo or Aurélio Adriano Rangel Amado

# **Company Secretary**

- Eugénio Fernando Quintais Lopes
- Artur Miguel Marques da Rocha Gouveia (Substitute Secretary)



# 2. NOVO BANCO Group

NOVO BANCO Group's activity covers private, corporate and institutional segments. The Group's market approach is developed through a multispecialist model. NOVO BANCO offers a wide range of products and services including deposits, loans, investment fund management, brokerage and custodian services, and also the sale of life and non-life insurance.

Besides its domestic activity, NOVO BANCO Group develops an international activity focused on countries with economic and cultural affinities with Portugal.

The know-how developed in the domestic market in corporate and private banking allows NOVO BANCO Group to export its skills to serve local clients as well as those who develop transnational economic activities, namely through the monitoring and support of the internationalisation of Portuguese companies. In this regard, the main focus has been assisting clients on the access of strategic markets that offer business opportunities.

# **Mission**

As a transition Bank, NOVO BANCO's main purpose is to create value for its shareholder and at the same time satisfying its clients' needs, as well as promoting professional achievement of its employees. Its first and foremost mission is to align a sustained reinforcement strategy of its competitive position in the market, fully respecting the interests and welfare of its clients and employees, minimising risk levels and maximising the value of the assets received, on the date of the incorporation of the Bank.

NOVO BANCO Group is a universal financial group, present in four continents, but with its decision centre in Portugal.

# Strategy

NOVO BANCO Group's main pillar for development and strategic differentiation lies in the offer of premium services, permanently oriented to meet each client's needs, no matter whether individual, corporate or institutional.

NOVO BANCO Group offers a wide range of financial solutions and services aiming to satisfy each client's needs, through differentiated approaches and value propositions.



The circumstances involving the creation of NOVO BANCO Group generated a challenging environment that called for the mobilisation of the employees to face the exceptional and complex situation resulting from the application of the resolution measure to the original financial institution.

Amongst the challenges faced, given their reach and relevance, the following should be pointed out:

- To restore the clients confidence, aiming at the increase of deposits, thus stabilising the Bank's funding;
- To sustain future profitability, leveraging NOVO BANCO's positioning in the corporate segment, enabling
  the Bank to contribute to the development of the domestic economy and, in turn, benefit from the expected
  recovery of the Portuguese economy;
- To maintain the deleverage of the balance sheet through the selective disposal of assets, as to improve liquidity and solvency levels, without reducing the support to domestic SME's (Small and Medium sized companies), particularly to the exporters;
- To reduce funding from the European Central Bank (ECB) through the recovery of customer funds and liquidity generated by the disposal of assets;
- To fully cooperate with the Supervisory Authorities and comply with all the regulatory rulings in the context of the management of a transition bank.

# **Domestic and International Activity**

#### Domestic Activity

In Portugal, NOVO BANCO Group operates through a single-brand network of branches, Corporate Centres and Private Banking Centres. Given the environment surrounding the creation of NOVO BANCO Group, the commercial dynamism of its employees was key to maintain the Bank's competitive positioning, in extremely adverse market conditions.

The Group has a reference positioning in Corporate Banking and Private Banking segments, offering as well Asset Management Services through GNB Gestão de Ativos (officially still ESAF - Espírito Santo Ativos Financeiros SGPS, SA) and Bancassurance through GNB Seguros Vida and GNB Seguros.



#### **Distribution channels**

The distribution capacity is a key factor in the Bank's competitive positioning. At 31 December 2014, NOVO BANCO Group had a domestic retail network of 631 branches and a network of 44 branches abroad (including 35 in Spain and 2 in Cape Verde). This is complemented by specialised centres fully dedicated to the Corporate and Private segments. At the end of 2014, the Group had 23 Private Banking centres (19 in Portugal and 4 in Spain) and 30 Corporate Centres (23 in Portugal and 7 in Spain).

NOVO BANCO Group has developed a multi-channel approach in its relationship with its clients, essentially through the internet. In 2014, NOVO BANCO has consolidated its leadership position in Internet Banking, with the number of individual clients frequently using the Internet Banking service – NB NET - having increased. This multi-channel approach has been progressively enhanced and widened through, with the implementation of a CRM (Customer Relationship Management) system that ensures the integration of the several interaction channels, as well as the progressive dematerialisation of processes.

NOVO BANCO offers a wide range of communication channels and accesses to allowing a permanent contact with the Bank, through the most recent technologies:

- **NBapp** (smartphone): service developed specifically for use through Android or iOS (iPhone) smartphones with access to various banking operations. NBapp smartphone is the Bank's fastest growing channel, providing a range of mobile options that may be accessed by clients at any time and in any place;
- **NBapp (tablet):** software developed to take full advantage of the Android and iPad tablets. An innovative solution and very different from other solutions available in the domestic and international market, given the ease of operation submissions, the possibility of selecting favourite operations or homepage customisation settings, amongst other possibilities offered;
- NBdirecto: call centre service that allows the execution of banking operations and provides advice on products. NBdirecto offers lines adjusted to the client's profile: NBdirecto Internacional (International), NBdirecto Boas-Vindas (Welcome), NB Private Phone, Linha NB 360° (360° Line), Linha Informativa T (Informative) and NBdirecto Seguros (Insurance);
- **NBcall:** messaging service via NBnet that allows the client to contact the Bank at no cost: "send us a message and we will call you directly";
- NBchat: online chat service: "talk to us".



# International Activity

NOVO BANCO Group is present in 20 countries (in addition to Portugal), in four continents. The internationalisation of Portuguese companies, the growing interdependence between economies and the large communities of Portuguese communities established across various continents have provided the basis for the international presence of the Group.



#### Spain

In Spain, NOVO BANCO Group operates through a network of 35 branches, 7 Corporate Centres and 4 Private Banking Centres. Taking advantage of the geographical proximity, NOVO BANCO has an Iberian vision of the market, facilitating and promoting exports and direct investment by Portuguese companies in Spain, and by Spanish companies in Portugal.



In the United Kingdom, NOVO BANCO operates through a branch in London, in wholesale banking, especially in the origination of institutional funding and the management of a portfolio of bilateral and syndicated credit operations, including acquisition finance and project finance.



NOVO BANCO has a branch in Luxembourg, an important international financial centre and home to a large community of Portuguese residents. The main mission of the unit is to serve both this community and the Group's international clients. Its activity is concentrated on the corporate, private and affluent banking segments, as well as in providing financial services to the Portuguese residents in Luxembourg who are also NOVO BANCO clients in Portugal.



NOVO BANCO Group operates in Venezuela through NOVO BANCO Sucursal Venezuela, Banco Universal. This unit operates in the corporate, private and affluent banking segments, mainly targeting the large Portuguese community in the country as well as the Venezuelan companies doing business in Portugal.





NOVO BANCO branch in New York concentrates its activity on wholesale banking, primarily in the USA and Brazil. Given the strong decrease in activity in this market, resulting from the sale of BESI, NOVO BANCO took the decision to close this branch in 2015.



In France, NOVO BANCO holds 87.5% of Banque Espírito Santo et de la Vénétie, S.A. which provides financial and corporate banking services.



The activity of Banco Internacional de Cabo Verde, S.A. is focused on the local corporate market, particularly in the public sector and affiliates of Portuguese Companies with economic ties with Cape Verde, and it also operates in the local affluent market. In March 2015 NOVO BANCO closed its Offshore Branch in Cape Verde.



NOVO BANCO Group holds 49% of Moza Banco, S.A., whose activity is concentrated on the corporate, private and affluent banking segments. At the end of 2014 MOZA BANCO had 30 branches, as the result of an expansion plan aimed at covering all the provinces of the country. The stake in Moza Banco reinforces the Group's presence in Africa, positioning NOVO BANCO to take advantage of Mozambique's growth, both as a partner of its local business community as well as by supporting the Portuguese companies operating in that country. The Group offers a wide range of financial products, namely trade finance, financing for investment projects, cash and savings management services and trade transactions in the domestic and international markets.



In November 2014 Banco Nacional de Angola (Angolan Central bank) deliberated the restructuring process of BES Angola. Following this deliberation BES Angola was renamed Banco Económico, S.A. and was subject to a shareholder restructuring, whereby NOVO BANCO holding stood at 9.7%. Banco Económico has 70 branches and sub-branches distributed by fifteen provinces, a private centre and 11 corporate centres in



Luanda. Complementing this offer, Banco Económico also offers services in the corporate and investment banking segments.



#### Macao

The presence in the Macao Special Administrative Region through NOVO BANCO Ásia, S.A. is to support the business operations developed by the Group's clients in the region, as well as the Bank's wholesale funding activity. Simultaneously, it takes advantage of business opportunities leveraged on the initiative of the Central Government of the People's Republic of China that considers Macao a platform for economic cooperation with Portuguese-speaking countries.

#### **Other Presences**

NOVO BANCO Group has representative offices in South Africa, China, Mexico and Switzerland. Additionally, it has financial holdings in local banks such as Banco delle Tre Venezie, Spa. (20.0%) in Italy, Banque Marocaine du Commerce Extérieur, S.A. (2.6%), in Morocco and Ijar Leasing Algérie (35% in partnership with Banque Extérieure d'Algérie), in Algeria.

#### **International Presence of NOVO BANCO Group**

#### **International Branches**

Branch in Spain; Branch in London (United Kingdom); Branch in Luxembourg, Branch in Venezuela, Banco Universal (Venezuela); Branch in New York (USA); Branch in Nassau (Bahamas); SFE Cabo Verde (Cape Verde), Branch in the Cayman Islands

#### **International Subsidiaries and Associates**

Banque Espírito Santo et de la Vénétie, S.A. (France); Banco Internacional de Cabo Verde (Cape Verde); Moza Banco, S.A. (Mozambique); Banco Económico, S.A. (Angola); NOVO BANCO Asia, S.A. (Macao / People's Republic of China); ES PLC (Ireland); BES GMBH (Germany); Banco Delle Tre Venezie, Spa (Italy); Banque Marocaine du Commerce Extérieur, S.A. (Morocco); Ijar Leasing Algérie (35% in partnership with Banque Extérieure d'Algérie)

#### **Representative Offices**

South Africa, China, Mexico, Switzerland (Geneva, Lausanne, Neuchatel, Sion and Zurich)



# **Commercial and Business Activity**

NOVO BANCO Group is a universal financial group that serves private, corporate and institutional segments. Product innovation and quality oriented services positioned NOVO BANCO Group as a reference in the domestic market.

When monitoring the performance of each business areas, the following operational segments are considered:

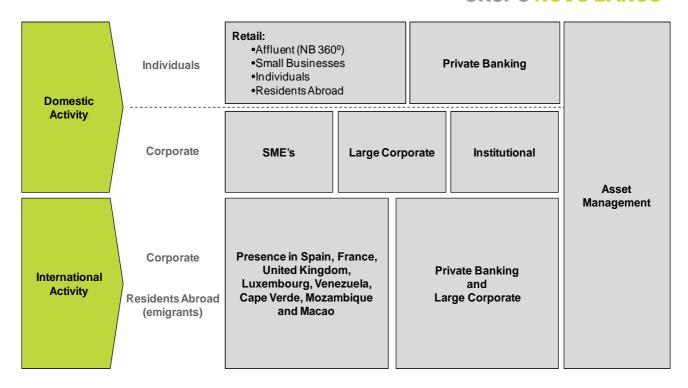
- Domestic Commercial Banking, including the sub-segments Retail, Corporate, Institutional and Private Banking;
- International Commercial Banking;
- Investment Banking;
- Asset Management;
- Life Insurance;
- Markets:
- Corporate Centre.

Each segment is directly supported by NOVO BANCO's dedicated structures as well as by Group units whose activities identify most with the above mentioned segments. Each operating unit of the Group is individually monitored (each unit is considered as an investment centre). This monitoring process is complemented by the definition of strategies and commercial programmes specific for each operational segment by the Board of Directors of NOVO BANCO.

Additionally, the Bank uses a second segmentation of its activity and results according to geographical criteria, separating the performance of the units located in Portugal (Domestic Area) from those located abroad (International Area).

NOVO BANCO has a segmented approach to the market so as to offer a wide range of products and financial services addressing client's needs.

# **GRUPO NOVO BANCO**<sup>L</sup>



#### Retail Banking

NOVO BANCO Group approach to retail clients is focused on a diversified and distinctive offer focusing on the client's financial needs. The creation of differentiated value propositions is based on the constant development of solutions and services, on the adoption of segmentation criteria adjusted to clients' characteristics, on the high quality of service and on the communication effectiveness.

NOVO BANCO has been creating innovative value propositions for Retail, namely for affluent clients ("NB 360°"), for small-sized companies and independent professionals (Small Businesses - "Negócios"), for individual retail clients (Individuals – "Particulares de Retalho") and for Emigrants (Residents Abroad - "Residentes no Estrangeiro"). These clients are currently served by a network of 631 branches in Portugal.

# NB 360°: Excellence in Customer Service

The NB 360° service is a reference proposition in financial counselling and client monitoring, for the affluent segment. NB 360° guarantees a high standard of quality through a permanent monitoring by a specialised and dedicated account manager and exclusive proposals adjusted to the client's specific needs.

The NB 360° service presents a set of strategic initiatives that guarantee the competitiveness of the value proposition of this service, namely:



- The new remote approach to affluent clients, which together with the specialised units, the 360° Centres, widen the scope of the value proposition to this segment, allowing for a significant growth in share-ofwallet and customer loyalty;
- The NB 360° Commitments, which transform the excellence of service into real objectives, ensure a professional, strict and dedicated way of solving problems and a proactive approach in the presentation of the best proposals for the needs of each clients;
- A broad-based and competitive offer of products and services including a wide range of financial investment options as well as health protection and leisure solutions that provide a comprehensive response to the affluent clients' needs;
- The use of innovative tools, such as the NBnet Trading platform for stock market trading, allows full coverage of the clients' needs.

As at 31 December 2014 this segment represented over 55% of Retail's total customer funds representing a stable source of funding for the Group.

Banco Best, innovation leader in financial products and services offered in Portugal, launched its new website in 2014, a bold new development that incorporates the latest technological trends and most up-to-date Web surfing habits. More intuitive, easier to navigate and with new functionalities, the new website has a responsive design. Having added three new fund managers, Neuberger Berman, MFS and Muzinich to its portfolio, the bank maintains the leadership in sales of foreign investment funds, with a 25.3% market share. In online derivatives trading instruments, Best is market leader in online futures trading, with a market share of 27%, according to data disclosed by the CMVM (the Portuguese Securities Market Commission). The volumes achieved translate the performance of the various business areas, namely the stock of foreign investment funds, which grew by 29%, to more than Euros 1,000 million. This dynamics stresses the independent nature of the offer as well as the client's demand for assets unrelated to sovereign risk to diversify their investment portfolios. Furthermore, Banco Best increased the number of clients by 5.2%.



# Small Businesses: Focus on the effective management of Clients' working capital needs

The Small Businesses segment priority for its commercial activity is to offer innovative solutions, payment / receipt and cash management solutions which allow clients to manage their working capital needs more effectively, streamlining costs and the need to resort to bank credit.

Accordingly, in 2014 this segment:

- Reinforced the offer of Cash Management Solutions ("Soluções NB Negócios") and Point of Sale
  Terminals ("Packs NB Negócios") adapted to the requirements of micro companies and independent
  professionals, which resulted in the number of clients with active POS terminals reaching more than 15
  thousand, further raising NOVO BANCO's market share in this product.
- Boosted the usage of the NB Express Bill solution, an innovative system for payments and receipts allowing the issue of electronic forward payment orders, guaranteed by NOVO BANCO.

The support provided by specialised and dedicated account managers, at a personal and professional level, is one of the more distinctive features of NOVO BANCO's approach to the Small Businesses segment. An integrated vision of the clients' needs, considering the interconnected impacts between personal and business events and a genuine interest in seeing them succeed over the various phases of their life, makes NOVO BANCO the partner of choice in the Small Businesses segment, while also furthering the Bank's ambition of achieving a high level of penetration in companies whose partners have opted to concentrate a substantial part of their assets and day-to-day management with NOVO BANCO.

#### **Individuals**

NOVO BANCO continued to reinforce its offer of savings products.

In terms of savings, there was a continued focus on saving solutions adjusted to the prevailing economic environment, such as term deposits, in order to recover clients' confidence.

In the current economic environment, NOVO BANCO's insurance offer continued to focus on the essential protection of families from events liable of jeopardising their financial stability.



The **Direct Channels** continued to play a key role in the relationship with the clients, providing the following: (i) access to the entire range of services, account enquiries and transactions which can be done remotely; (ii) sale of a range of products, namely saving and insurance products, which can be acquired directly through the internet, with the support of a phone operator, or by scheduling a meeting with the branch or account manager; (iii) integration and centralised management of the CRM platforms (branch, NBnet and NBdirecto), where the success of the customised offers provided at the time the client interacts with the remote channel confirms their adjustment to the clients' needs; (iv) new solutions adjusted to the clients' mobility needs, namely through smartphone and tablet (NBapp) applications, allowing safe, convenient and permanent access in any circumstance.

According to Marktest's latest data on user satisfaction with internet banking systems, NBnet achieved the highest level of compared satisfaction, remaining the undisputed leader in the annual averages for all the eight assessment criteria (security, design, available services, ease of use, availability, page loading speed, transaction execution speed and global satisfaction with the service).

**NBapp smartphone** maintained strong growth, being the fastest growing channel in day-to-day clients usage, with over 10,000 clients using only this channel, deactivating their other channel usage. This number has continued to rise, due to the growing rate of smartphone ownership and to the continued investment in improving the available mobile solutions offered by the Bank.

**NBapp tablet** offers innovative solutions that sharply stand out from the comparable offer not only in the domestic market but also at the international level. Since its launch, NBapp tablet has led client assessment classification in the Apple app store, with an average score of 4.5 out of 5.

Client satisfaction with the NBdirecto service is also high, with 80% of clients saying to be 'very happy' with the service.

**NOVO BANCO DOS AÇORES**' main development focus and strategic differentiation is the offering of services of excellence and a permanent orientation to each clients' needs. The Bank serves the retail, corporate and institutional segments, offering them a wide range of financial products and services through differentiated value propositions, aimed at satisfying its needs in a distinctive way. NOVO BANCO DOS AÇORES' positioning is supported by three pillars: (i) a deep knowledge of the different segments' needs, (ii) the development of the offer in order to adjust it to the identified needs and (iii) the proposal of solutions most suited for each segment. Distribution capacity is one of the fundamental factors underlying the competitive positioning of the Bank in the Azores. At 31 December 2014, NOVO BANCO DOS AÇORES had 17 branches. The branch network is, complemented by a corporate centre, a 360° centre and Private Banking centre and a Municipal and Institutional Department.

NOVO BANCO DOS AÇORES has followed a strategy of consistent, clear organic growth in the regional market and renewal of its branches. The Bank's strategy is based on a multi-specialist model in its approach to the regional market and on a strong commercial dynamic in the retail, corporate and institutional segments, which has led to consecutive market share gains.

NOVO BANCO DOS AÇORES has also developed a multichannel approach for its relationship with clients, in particular through the internet. This approach has been progressively widened and improved, for example, through the adoption of a CRM (Customer Relationship Management) methodology that supports the integration of the various customer interaction channels and the progressive resort to the dematerialisation of processes.

# Residents Abroad: an increasingly close relationship

NOVO BANCO has a wide offer of products and services for its clients residing abroad. The Bank has an innovative service that provides a long-distance relationship with an account manager who attends to all the financial needs of a client anywhere in the world, from the day-to-day management of their accounts to financial investments. This service complements the Group's network of commercial units in the main destinations of Portuguese emigration, namely France, Switzerland, Luxembourg, amongst others.

To meet the day-to-day management needs of its clients living abroad, NOVO BANCO has created the 'NB 100% Gold RE' account, which offers numerous advantages, including, amongst others, monthly direct payments, credit and debit cards with no annual fee, and a protection and insurance package.

#### **Specialised Offer**

The main principle of NOVO BANCO in its approach to clients is to set a balance between supply and demand. Therefore, the Bank seeks to adjust its offer to the client's needs, favouring and reinforcing the social and financial inclusion of people and organisations through the offer of specialised products and services, namely:

- Savings Products;
- Microcredit;
- Senior Citizens;
- New Residents;
- Universities; and
- Environmental Products and Services (Account NB 18.31).

# **Savings Products**

With the increased cost of living resulting from the current social-economic context, it has become increasingly more urgent to adjust the family budget to its respective income. Attentive to this reality, NOVO BANCO provides a number of savings solutions that are adequate for the needs of its customers.

The Planned Saving (Poupança Programada), Micro Saving (Micro Poupança) and Impulse Saving (Poupança por Impulso) solutions continued to be strongly promoted by the commercial network during 2014, allowing the bank to help its customers hoard savings amounting to ca. Euros 706 million. This amount represents about 4% of the total term deposits and savings accounts held by the Bank's Retail clients.

Type of Saving	Description	Performance in 2014
Planned Saving	The Planned Saving allows for planned savings from as low as Euros 10/month, through the subscription to a monthly savings plan, in which the client sets the amount and the time of month, allowing the adjustment of the savings to the family budget. Clients can subscribe to three Planned Saving options, with maturities of 3, 5 and 10 years.	<ul> <li>10 thousand clients</li> <li>Euros 208 million in savings</li> </ul>
Micro Saving	The Micro Saving is a solution that allows any client to start saving small amounts, through the rounding up of the day-to-day expense charges, which is transferred to a savings account (examples: mortgage loan repayment, personal loan repayment, insurance premium, direct debits, amongst others).	<ul><li>ca. 43 thousand clients</li><li>Euros 22.8 million in savings</li></ul>
Impulse Saving	The Impulse Saving is innovative as allows clients who have the "Poupe" application for smartphones to reinforce a savings account with small amounts at a time (between Euros 5 and Euros 50). The client only has to open the application and hit the button, and at that moment, a transfer is made from the account selected as origin account to the new account created on the subscription, with the description "Impulse Saving"	4 thousand clients     Euros 26.5 million in savings
Micro Donate	The Micro Donate service facilitates Private Social Solidarity Institutions' (IPSS) access to clients' donations. Using the same concept as Micro Saving, this service allows the client to decide to round up some or all of his debits, with the rounding up amount being transferred to the savings account of the institution selected by the client. In addition to the rounding up amount, for every customer that subscribes to the Micro Donate service, NOVO BANCO donates Euros 10 to a Private Social Solidarity Institution selected by the client	13 Private Social Solidarity Institutions benefited from donations from 162 clients, in a total amount of ca. Euros 2 thousand



In addition to these savings products, NOVO BANCO also makes available to all its clients the 'Family Budget' service. This is a free service which automatically organises and groups together all the revenues and expenses of a client's account allowing him / her to have a real picture of his / her budget and, above all, to monitor the evolution of the revenues and expenses, identifying expenditure that could be reduced and facilitating the creation of savings.

#### **Microcredit**

In the current social-economic context, NOVO BANCO offers microcredit solutions designed to foster selfemployment and the creation of microbusinesses, promoting the initiatives of entrepreneurs seeking to add value to the domestic economy.

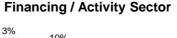
Through microcredit, NOVO BANCO provides solutions that are adjusted for the needs of entrepreneurs in risk of social exclusion, offering two financing mechanisms:

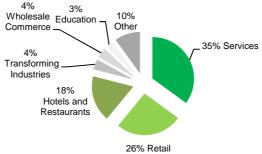
- NOVO BANCO's own solutions Microcrédito NB;
- protocols signed with the Associação Nacional de Direito ao Crédito (ANDC) National Association for the Right to Credit and Instituto de Emprego e Formação Profissional (IEFP) Institute of Employment and Professional Training (the latter via the Microinvest and Invest+ credit lines).

In 2014, NOVO BANCO financed 94 projects, allowing the creation of 140 jobs, representing ca. Euros 1.7 million of credit granted.

Currently, NOVO BANCO's Microcredit portfolio (\*) holds 998 financed projects, with a total of Euros 17.1 million of credit granted.

The services sector shows the largest demand for this type of financing, representing 35% of the total, followed by the retail sector with 26%, as shown in the graph:





(\*)Includes Microcredit and the protocoled credit lines established with the Associação Nacional de Direito ao Crédito (ANDC) and the Instituto de Emprego e Formação Profissional (IEFP) (Microinvest and Invest+)



#### **Senior Citizens**

NOVO BANCO offers a range of financial services adapted to the needs of senior citizens, easing their integration in the financial system.

Pensioners who receive pensions over Euros 250 at a NOVO BANCO account are exempt from fees on the 'NB 100% 55+' account, a current account adapted to the needs of the senior population in Portugal, with the following associated advantages:

- Medical assistance at home NOVO BANCO has doctors available round the clock to pay visits to
  its senior clients at home, who pay the medical fees only, while the travel cost is paid by NOVO
  BANCO:
- Technical assistance at home NOVO BANCO provides qualified technicians (plumbers, electricians, locksmiths, carpenters, glaziers, painters, bricklayers, amongst others), round the clock.
   The travel costs is paid by NOVO BANCO;
- Authorised Salary Overdraft possibility of using an overdraft, the limit being set in accordance with the pension and subject to commercial approval;
- Protection Pack Service in case of loss or theft of debit cards, NOVO BANCO allows cash advances abroad up to the credit limit established for the 'Salary Overdraft'.

In December 2014, customer funds of Senior Citizens totalled ca. Euros 896 million and their loan portfolio amounted to ca. Euros 291 million.

# **New Residents**

NOVO BANCO has developed a specialised offer of financial products and services adapted to the needs and integration cycles of the immigrant communities in Portugal, designed to facilitate their integration. This offer covers the welcome, full integration, credit and small business solutions cycle.

In 2014, NOVO BANCO launched the FamilyLinks card, with which family members of foreign residents in Portugal may access their bank account and withdraw cash from an ATM anywhere in the world.

Despite the socioeconomic context, which motivated the exit of immigrants, in December 2014, the total resources of this segment reached Euros 120 million, and the loan portfolio amounted to Euros 348 million.



#### Universities

NOVO BANCO maintains partnerships with several higher education institutions that are references in their areas in terms of the excellence of the training they provide, their students' future potential or their impact on the dynamics of the area they integrate.

The Bank has an independent specialised central structure that coordinates these partnerships and the approach to their students.

To ensure a strong presence within the higher education establishments and their public – students, lecturers, employees and researchers- numerous initiatives are developed, namely:

- Patronage and Sponsorships: granting of a number of donations and sponsorships that allow for the implementation of important activities in education, research and innovation, such as the creation of new professorships, the acquisition of equipment, the implementation of campus management systems or the realisation of congresses, amongst others;
- Internships: various internships for university students are offered curricular, introduction to
  working life and summer internships, giving them a meaningful experience during their higher
  education period;
- **Social initiatives**: participation in a number of social initiatives promoted by higher education institutions, including support funds for students struggling to pay their tuition fees;
- **Grants and merit awards:** within the scope of the existing partnerships with higher education institutions, in 2014, NOVO BANCO awarded 80 grants and merit awards to students who distinguished themselves through the excellence of their results;
- NOVO BANCO National Innovation Awards: this initiative publicises and rewards research projects
  applied to critical sectors for the future of the Portuguese economy, such as renewable energies,
  health, industrial processes, amongst others, and relies on a strong involvement of the higher
  education institutions, both in the submission as well as in the evaluation of the projects competing.

#### **Environmental Products and Services**

Recognising the important role played by the financial sector in promoting sustainable development, NOVO BANCO Group has a specific offer of innovative financial products and services designed to encourage environmental accountability amongst its customers.



#### NB 18.31 Account – carbon neutral

Specifically designed to have a low environmental impact, the NB 18.31 Account is carbon neutral, as it is an online account. Hence, this account has reduced carbon emissions (except for its opening), that can be neutralised.

In partnership with the consulting firm e)mission, NOVO BANCO quantified the CO2 emissions associated with the NB 18.31 Account resulting, for example, from the use of computers, paper and card production, amongst others.

The greenhouse gas emissions (GHG) associated with the account during its entire life cycle, from opening to closure, were measured in accordance to the PAS 2050:2008 method for assessing the lifecycle of GHG emissions associated to products and services. This analysis concluded that each new NB 18.31 Account has an estimated impact of 1.6 kg CO2eq/year, which is 20% less than a conventional account.

At 31 December 2014, NOVO BANCO had 133,852 NB 18.31 Accounts with offset emissions.

In 2014, the carbon emissions were offset through the support provided to the Velotex Project, a fuel replacement project at ceramic mills in the State of Rio de Janeiro, Brazil.

More information on this project may be found in the Bank's website www.novobanco.pt.

#### Private Banking

This sub-segment offers NOVO BANCO's high net worth individual clients customised solutions for managing their wealth, with the assistance of a Private Account Manager.

The Private Account Manager teams are distributed over 19 Private Centres, located in the main district capitals of Portugal, guaranteeing personal proximity to the client.

The Private Banking of NOVO BANCO offers a service of wealth management that analyses the specificities and needs, risk profile and service expectations of each client, allowing best asset allocation for each specific situation.

The Private Account Manager team monitors the customer's account, with the support of investment experts. NOVO BANCO's Private Banking wealth management service is independent and has a global reach, offering a wide range of investment solutions in financial assets.

This segment also offers the following solutions: Private Account (Conta Private), Money Market Funds and the Platinum credit card of the American Express and Visa networks.

In 2014 NOVO BANCO's Private Banking assets under management totalled Euros 5,406 million.



# Corporate Banking and Institutional Clients

The clients of this area are medium-size and large companies, as well as institutional and municipalities. NOVO BANCO Group has an important presence in this segment, due to its support to the development of the domestic corporate sector, focusing on companies with good risk, innovative nature and exporting orientation.

# Support to Internationalisation

Since 2009, Portuguese exports grew ca. 51.9% in accumulated terms. NOVO BANCO kept abreast of this process, suiting its range of products and services to meet the needs of companies in their internationalisation projects.

The International Premium Unit (DIP – Departamento Internacional Premium) offers Portuguese companies specialised support services with exports and / or direct investment in the international markets. The IPU operates through teams of specialised fully dedicated managers, who ensure effective support from the initial identification of each company's exporting potential, to the search of adequate countries as destinations for its exports, the selection of the right partners, the execution of international trade operations and the investment in the destination markets. The international business managers are supported by a network of local Cross-Border Managers in the countries where NOVO BANCO is present. In the remaining geographies, where NOVO BANCO is not present, this support is provided by a solid network of correspondent banks, created over the years.

Until December 2014, the international managers supported ca. 400 companies in different stages of internationalisation. On the other hand, NOVO BANCO's dynamic international offer and constant concern to reduce internationalisation risks, brought important market shares to the Bank, namely in the trade finance activity reaching 28.0% and in the financial support to exporting companies staying at 22.5%.

At the Iberian level, the strong articulation between the domestic commercial network and the Group's network on Spanish territory has allowed a growing commercial activity and the development of the business: 106 new Iberian customers were won, representing an additional financial movement of Euros 173 million, up till December 2014.

The export and entrepreneurship support initiatives developed by NOVO BANCO created a positive dynamics of engagement with innovative export-oriented companies dealing in tradable goods, with a good risk profile (Winners SMEs). Client acquisition of Winner SMEs reached 126 as at December 2014, while credit granted by the Group to this important segment increased by 7.15%.



## Support to Innovation and Entrepreneurship

Corporate innovation and entrepreneurship are a key factor for economic growth. For that reason NOVO BANCO's promotes the National Innovation Award in order to contribute for the development of the Portuguese productive sector.

In the 2014 edition of NOVO BANCO's National Innovation Award, 88 projects competed, in the areas of 'Health, Services and Information and Communication Technologies', 'Industrial Competitiveness' and 'Natural & Environmental Resources'. A total of Euros 205 million in prizes were attributed in these awards.

The jury of NOVO BANCO's National Innovation Award –composed by deans and vice-deans of the main Portuguese universities – attributed the main prize to the category 'Health, Services and Information and Communication Technologies' to the project 'Leishmaniasis Veterinary Detection System' (LEVDS), a simple, rapid and reliable test to diagnose leishmaniasis, a parasitic disease affecting humans and dogs.

In the 'Industrial Competitiveness' area, the project 'Betão UHPFRC' (Ultra High Performance Fibre Reinforced Concrete) won and in the 'Natural & Environment Resources' area the proposal for a new biological biocide for marine paints was distinguished.

In scope of the support to Innovation and Entrepreneurship, NOVO BANCO Group also promotes the proximity between the Bank's commercial areas and ES Ventures' team of innovation specialists, who have been increasingly gaining a relevant role in the support to domestic Start-ups, and to their entire ecosystem. An example of this support is the Management Programme for Entrepreneurs and Innovators, in partnership with EDP Inovação.

#### **Support to Investment**

NOVO BANCO actively promotes the various PME Investe, PME Crescimento and Investe QREN credit lines, all of them important tools to support the national SMEs' investment and growth. A total of ca. Euros 3,400 million in credit has been approved through these lines, representing a market share of 17.2%.

In the PME Crescimento 2014 line, NOVO BANCO approved ca. Euros 156 million in new credit.

The Credit lines agreed with the European Investment Bank (EIB) and the European Investment Fund (EIF) countribute to the execution of important investment projects and the fulfilment of working capital needs, given the favourable terms settled. Until December 2014, Euros 303 million had been contracted under these new instruments.



## **Support to Cash Management**

In the current market context one of NOVO BANCO's main priorities is the support to companies' cash management. Based on data reported by ALF - Associação Portuguesa de Leasing, Factoring e Renting (Portuguese Leasing, Factoring and Renting Association) in November 2014, the Bank had a leading role in factoring solutions, with a market share of 18.1%, representing Euros 989 million in credit under management.

Through the **NB Express Bill** solution, the Bank continues in the forefront of financial innovation for the corporate sector, actively promoting the economic activity, the adoption of good financial practices and contributing to the improvement of corporate financial health.

NB Express Bill networks all the companies - micro, small, medium-size and large - guaranteeing payments and advancing collections. This solution has increasingly gained more importance amongst cash management solutions, contributing to greater trust and a boosting of commercial transactions between companies.

The ca. 19,000 customers that have adhered to this innovative service have, on aggregate, some Euros 2,300 million in credit limits, allowing for the guaranteeing and advancing of about Euros 12 thousand million in payments per annum. Hence, in 2014, NB Express Bill was expanded to Spain, Portugal's main commercial partner, allowing for the guaranteeing and advancing of payments online between companies of both countries.

Continuing the joint efforts that aim to stimulate the development of the sector dedicated to the delivery of social benefits by companies to their employees, NOVO BANCO and Edenred manage a portfolio of 281,739 meal cards, having issued, in 2014 alone, 46,434 new cards.

#### The role of Venture Capital in NOVO BANCO

ES Ventures invests, through venture capital funds, in technology-based companies and innovative business projects with high-growth potential, original business products and concepts targeting the international market.

ES Ventures has around Euros 250 million in assets under management, invested in ca. 45 companies that are developing world leading products and services in the areas of Clean Tech, Health Care & Wellbeing and IT.

Until the end of 2014 no new investments were made in companies, but the capital of 8 companies in the portfolio was reinforced in a total amount of Euros 2.4 million.



## **Small and Medium-size Companies**

In the support provided to small and medium-sized companies, NOVO BANCO offers the following solutions:

- NOVO BANCO Agricultura NOVO BANCO Agriculture Solutions;
- FAME Support Fund to Small and Micro Companies;

#### **NOVO BANCO Agriculture Solutions**

In line with its strategy of supporting the Portuguese business sector, and taking into account the impact of the agricultural sector on the Portuguese economy, NOVO BANCO actively promotes its NB Agriculture Solutions. This solution offers medium and long-term credit lines under partnerships with leading suppliers of agricultural material, allowing the replacement of agricultural equipment under very favourable credit conditions, with the possibility of financing up to 100% of the investment, with a maximum maturity of ten years and a grace period of three years for the capital. NOVO BANCO also supports the cash management needs of agricultural firms, namely through the NB Express Bill innovative solution, which is perfectly adapted to help farmers buy the products they need for the agricultural season.

More information on NB Agriculture Solutions may be found at www.novobanco.pt/empresas.

#### **Support Fund to Small and Micro Companies (FAME)**

Support Fund to Small and Micro Companies (FAME) is a tool created to support local development through the financing of small and micro companies. FAME is integrated in the IAPMEI (the Portuguese Institute to Support Small and Medium-size Companies and Investment) in Axis III of the Finicia programme, which involves Mutual Guarantee Companies, City Councils, the IAPMEI and Regional Development Societies, increasing the effectiveness of the support given, while lowering the funding risk.

This product offers extremely competitive and innovative financial conditions and credit of up to Euros 45,000 per project.

In 2014, NOVO BANCO had a portfolio of 125 projects with a global amount of Euros 4 million, of which Euros 3.2 million were granted by NOVO BANCO and Euros 800 thousand by the municipalities with which NOVO BANCO signed protocols.



## **Municipalities and Institutional Clients**

NOVO BANCO's Institutional clients (Municipalities, Municipal Companies, Universities, Public Hospitals, Foundations, Associations and third sector Institutions and others) have the support of expert teams based in Porto, Viseu, Lisbon, Évora, Setúbal and Algarve (Albufeira and Faro). The specialisation of NOVO BANCO's teams and the close links established allow the development of long-term partnerships with the institutional customers.

In the third sector (e.g. Social Economy) NOVO BANCO has signed the following protocols:

- UDIPSS Uni\(\tilde{a}\) Distrital da IPSS de Lisboa (Union of the Private Institutions of Social Solidarity in the Lisbon District);
- União das Misericórdias Portuguesas (Social Solidarity);
- Liga de Bombeiros Portugueses (League of Portuguese Fire-fighters).

These protocols establish valuable commercial conditions for these institutions, their associates and employees.

The social economy organisations are represented locally across the entire Portuguese territory. NOVO BANCO finances these organisations' needs concerning the development of social equipment projects, complementing its lending activity with an offer of financial products and services adapted to their specific characteristics. NOVO BANCO's consistent investment in this segment, which has an important weight in the Portuguese economy, makes the Bank a reference partner for the sector.

In addition, and given the nature of the social economy organisations, the Bank takes a responsible attitude, referring requests for donations or for assistance in the development of new social entrepreneurship solutions to the competent bodies within its organisation

## International Commercial Banking

This segment integrates the business units located abroad, whose banking activity is focused both on companies and individuals, excluding the asset management business. Similarly to what happened in Portugal, the international activity of NOVO BANCO Group was strongly affected by the events associated with the resolution measure, with significant impacts on the units' commercial volumes, particularly at the Spain Branch.



The activity of **NOVO BANCO Spain Branch** was impacted by the effects of the events associated to the resolution measure. Main highlights in the period of 4 August to 31 December 2014 were related to: (i) reduction in customer deposits, which however recovered at year-end to their level on 3 August; this, combined with the loan book contraction, enabled an improvement in the Branch's self-sufficiency in terms of funding; (ii) off-balance sheet activity volume decreased to ca. Euros 1.1 thousand million at the end of the year; (iii) the international corporate activity volume decelerated, with the number of active clients in the period falling by 8.6%. (iv) despite the reduction in the number of clients, the number of private banking clients increased; (v) continued implementation of the prudent credit risk management policy, involving a reinforcement of provisions in light of the evolution and direct effects.

**NOVO BANCO London Branch (United Kingdom)** concentrates its activity in wholesale banking in the European market. Reflecting the effects of the deleveraging plan a well as the reduction in the amount of short- and medium term debt issuance programmes, at the end of 2014 Total Assets amounted to Euros 4.6 thousand millions.

**NOVO BANCO Luxembourg Branch** has been acting as a platform for business with the Portuguese emigrant community in the country as well as in neighbouring countries in central Europe.

**NOVO BANCO Venezuela Branch** has been focusing its activity on the Portuguese resident community and the local large companies and institutions. For the branch, the year was also influenced by the events associated to the resolution measure, and also by the adverse economic situation in Venezuela, which is suffering from hyperinflation.

**NOVO BANCO New York Branch (USA)** concentrates its activity in wholesale banking, mainly in the US and Brazil. 2014 continued to be marked by difficulty of access to market liquidity, penalising the placement certificates of deposit and commercial paper. These constraints continued to demand extreme prudence in business development and focus on risk monitoring and management. Undermined by the adverse scenario NOVO BANCO decided to close the branch in 2015.

The activity of **Banque Espírito Santo et de la Vénétie**, **S.A.** (**France**) was likewise impacted by the events occurred with its majority shareholder, which affected its corporate image and caused a reduction in client deposits. The contraction of activity combined with the increase in operating costs hindered the performance of the gross operating income, notwithstanding a lower cost of risk.



The activity of **Banco Internacional de Cabo Verde (Cape Verde)** focuses on local corporate banking, where it mainly targets public sector companies, subsidiaries of Portuguese companies with economic interests in Cape Verde, and the local affluent market. This subsidiary's commercial volumes decreased in 2014, though consistently recovering during the last quarter of the year.

The activity of NOVO BANCO Ásia, S.A. (Macao / People's Republic of China) focuses on supporting its clients' business operations in the Asian region, providing banking services and attracting funding from institutional, affluent and private banking clients. At the same time, the Bank seeks to seize business opportunities leveraged by the expressed intent of the central government of the People's Republic of China to consider Macao as a platform for economic cooperation with Portuguese speaking countries. The deployment of the strategic plan entailed the replacement of the IT system, which had been in use since the creation of the Bank, by a new modular system. The new system is more flexible, making it easier to expand the offer and introduce new products and also better address the clients' and the Bank's needs. The Bank launched the bases to boost the development of the personal banking business for private and affluent clients, and also to develop a new business line intended to support the retail segment. The activity of NOVO BANCO Ásia was penalised both by the effects of the events associated to the resolution measure and by the deceleration of the Macao economy due to the cooling down of the gambling/leisure and tourism sectors.

**Moza Banco, S.A. (Mozambique)**, in which the NOVO BANCO Group holds a 49% stake, continued to deploy its commercial expansion plan in 2014, opening 8 new branches that increased the network to a total of 30 units at year-end. The bank continued to see strong growth being the fourth largest bank in Mozambique by Total Assets.



# Investment Banking

The investment banking activity is performed by Banco Espírito Santo de Investimento, S.A. (BESI). Its main aim is to provide services to the medium-size and large corporate segment as well as to the institutional segment, and, in certain specific areas, to individual clients jointly with the Private Banking sub-segment.

On 8 December 2014, NOVO BANCO agreed a contract with Haitong International Holdings Limited, a company incorporated in Hong Kong and owned by Haitong Securities Co. Ltd. (a company with shares admitted to trading on the Shanghai Stock Exchange and on the Stock Exchange of Hong Kong, Limited) for the purchase and sale of the entire share capital of BESI for the price of Euros 379 million. The conclusion of the operation is dependent on obtaining of the necessary regulatory approvals.

At the present date, the operation has already received the approval or non-opposition by a number of regulatory entities: the Banco de Portugal, the Autoridade da Concorrência Portuguesa (Portuguese Competition Authority), the China Securities Regulatory Commission and the Shanghai Municipal Financial Service Office of China, the Financial Conduct Authority of the United Kingdom, the Urzad Ochrony Konkurencji I Konsumentów (Competition and Consumer Protection Office) of Poland and the Directorate-General for Competition of the European Union. The operation still requires the approval of the European Central Bank, as well as the confirmation by the Banco Central do Brasil.

BESI's activity during the period from the incorporation of NOVO BANCO, S.A. (4 August) until the end of 2014 was affected by the effects of the resolution measure.

The international area represents 34% of total Operating Income, being Latin America (Brazil and Mexico), the United States of America and, Poland, where it was considered the 2<sup>nd</sup> best Investment bank in 2014 by *Parkiet* (a Polish newspaper specialised in economic themes), the key contributors for the results.

The **Capital Markets** area completed 12 operations amounting to Euros 846 million. Portugal, Brazil, Mexico and Poland, where it took 1<sup>st</sup> place in the ranking published by the economic magazine Parkiet, in terms of IPOs ranking by value in 2014 (Prime Car Management – 209.6 million zlotys; Alumetal – 293.2 million zlotys and Skarbiec Holding – 217.3 million zlotys) are the main geographies contributing for the results.

In Mergers and Acquisitions (M&A), BESI remained the leader in M&A activity in Portugal (in the number of transactions announced), having provided financial advisory services to ES Saúde in the tender offer launched by Companhia de Seguros Fidelidade (Euros 479 million) and having also provided advisory services on the sale of 100% of the shareholding of Rioforte Investments, S.A. in Espírito Santo Viagens SGPS, S.A. to Springwater Capital LLC.



Despite the funding restricitions, **Project Finance and Acquisition Finance** remained active with several transactions being completed, both of refinancing and advisory services, mostly in Portugal and Latin America (Brazil and Panama), in a total amount of Euros 465 million.

## Asset Management

This segment includes all the asset management activities of the Group, essentially conducted by ESAF - Espírito Santo Activos Financeiros SGPS, SA in Portugal and abroad (Spain, Luxembourg and Angola). The product range covers mutual funds, real estate funds and pension funds, besides providing discretionary management services.

At the end of the year the global volume of assets under management reached ca. Euros 10.7 thousand million.

On a consolidated basis, by business area, Real Estate Investment Funds volumes increased strongly (+35%), while the Discretionary Management (-66%) and Mutual Funds (-28%) posted a decrease in volumes. At the end of 2014 the international activity represented ca. 32% of the total assets under management, corresponding to approximately Euros 3.3 thousand million, of which over Euros 1.7 thousand million in Spain, and ca. Euros 924 million in Angola. In Luxembourg, the portfolios under management totalled more than Euros 764 million at the end of 2014, which represents a decrease of ca. 40%.

## **Mutual Funds**

Total volume under management of mutual funds reached over Euros 2.7 thousand million at the end of 2014. Domestic mutual funds' assets under management contracted ca. 53% YoY, to Euros 965 million, due to a general drop in volumes, namely in the short-term mutual funds, ES Liquidez and ES Tesouraria Ativa. Furthermore, the settlement of ES Dynaflex Euro, ES Rendimento Dinâmico and Benfica Stars, the latter due to having reached the end of its foreseen duration, also contributed for the abovementioned performance. In Luxembourg, NOVO BANCO Group has several funds under management, targeting customers with a wide range of risk profiles, with a total volume of ca. Euros 764 million. Hence, in addition to NB Fund and Global Active Allocation Fund, comprising various compartments (shares and bonds funds), with a total of Euros 656 million under management, various funds had been launched under the form of SICAVs which, on aggregate, represent a total of Euros 108 million. The NB Eurobond fund has been distinguished as the best fixed-income bond fund in LIPPER EUROPE 2014, for the three, five and ten-year maturities.

The volume of Mutual Funds under management in Spain totalled Euros 1.1 thousand million.



#### **Real Estate Investment Funds**

Overall volume under management in real estate funds reached Euros 2.5 thousand million at 31 December 2014. Domestic real estate funds registered a strong 52% increase YoY essentially due to the transfer, to NOVO BANCO, of the funds previously managed by FIMOGES. Regarding the open-end funds performance, volumes dropped in the Fundo de Investimento Imobiliário Aberto Gespatrimónio Rendimento (-29%) and in the Fundo de Investimento Imobiliário Aberto Logística (-56%). In closed-end funds, there was a contraction of 11% in volumes.

In Angola, volume of assets under management in Real Estate Funds increased by 13% YoY to Euros 918 million.

#### **Pension Funds**

In Pension Funds, assets under management totalled ca. Euros 1.8 thousand million, with the volume under management of the domestic pension funds decreasing by 3% YoY, to Euros 1.7 thousand million. Open-end pension funds volumes grew strongly (+17%), while closed-end pension funds' volume decreased 6%. Pension Funds' assets under management in Angola and in Spain stood at Euros 5 million and ca. Euros 133 million, respectively.

# **Discretionary Management**

Discretionary management includes the provision of asset management services to individual and institutional customers, both at domestic and international level, namely the financial management of insurers, pension funds and other entities assets. At the end of 2014, Discretionary Management global volume of assets under management was Euros 3.3 thousand million. Domestic volume under management of GNB – Sociedade Gestora de Patrimónios decreased by 69% YoY, to Euros 2.8 thousand million, due to the transfer to GNB Seguros Vida's internal management, of a set of portfolios. In the individual segment, the volume of assets under management was Euros 333 million.

# **Responsible Investment Funds**

Responsible investment is an approach to traditional investment that recognizes the importance of environmental, social and governance factors in the success of investment and of long-term stability.

In line with international trends, NOVO BANCO Group offers responsible investment funds to individual and institutional clients with an investment strategy that incorporates such funds.

NOVO BANCO Group, through Banco Best, sells responsible investment funds with a diversified investment strategy and geographic allocation.



In 2014, client subscription of Banco Best's available range of 105 responsible investment funds totalled ca. Euros 6.1 million.

The list of funds offered is available in the corporate website: <a href="www.novobanco.pt/institucional">www.novobanco.pt/institucional</a>, in the Climate Change pages, under the Sustainability area.

NOVO BANCO Group has also available the European Responsible Fund – an Equity Fund, managed by ESAF - Espírito Santo Activos Financeiros SGPS, with Euros 3.4 million volume and a return of 0.7%. The European Responsible Fund (ERF) is an ethical fund that respects the responsible investing. This fund invests only in listed companies included in the FTSE4Good index enphasising environmental, social and governance factors in their decisions. This fund's strategy excludes investments in companies whose business practices do not comply with the principles of responsible investment, such as arms companies, tobacco companies, amongst others.

The portfolios managed by the asset manager of NOVO BANCO Group hold shares in the ES Infrastructure Fund in the amount of Euros 6.8 million. Total assets under management in the ES Infrastructure Fund amount to Euros 86.6 million, of which ca. Euros 63 million are invested in renewable energies.

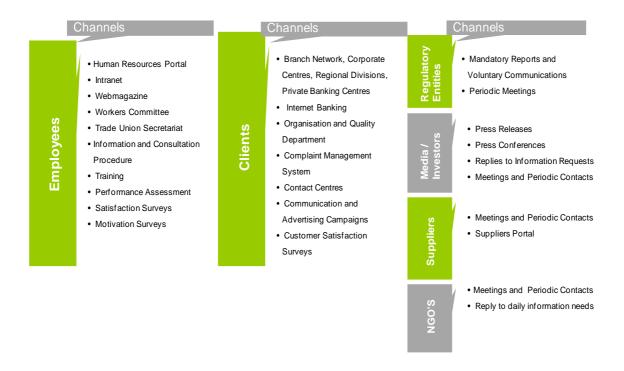


# **Corporate Responsibility**

The relationship with the stakeholders is considered by NOVO BANCO Group to be an essential process in identifying expectations and emerging matters that can be factored into the Group's strategy. Consequently, various consultations were made with stakeholders that were decisive for defining the NOVO BANCO Group strategy, in its various dimensions.

The Group's vision is oriented to the way it interacts with its stakeholders, with society in general and to the impact it has on the creation of value. Hence, NOVO BANCO Group defined guidelines as an answer to what it believes are the expectations of its customers, employees, investors, suppliers and of the communities where it is present.

#### Main Communication Channels with the stakeholders



# **Employees**

The employees are considered by NOVO BANCO Group to be key drivers to achieve its objective of competitiveness consolidation in the financial sector. NOVO BANCO Group's management is focused on quality performance and constant improvement of its 7,722 employees.



NOVO BANCO Group promotes the professional development of its employees, determined by their commitment, professionalism, ability, dedication and performance, in order to strengthen the bonds of excellence with its clients.

The human resources policies implemented by NOVO BANCO Group value the promotion of human capital. To this end, the Human Resources Committee of NOVO BANCO is responsible for setting policies and practices for the Group's various locations and companies including training programmes, healthcare programmes, support programmes and diversity programmes, amongst others.

This way NOVO BANCO Group ensures a comprehensive and uniform implementation that provides greater transparency of its human resources management practices.

# **Human Capital**

At the end of 2014, NOVO BANCO Group had 7,722 employees spread over four continents, of which 6,832 in Portugal.

## Distribution of Employees by region

Country	December 2014
Portugal	6 832
Rest of Europe	732
Spain	494
United Kingdom	28
Other Countries	210
Africa	34
South America	79
North America	22
Asia	23
TOTAL	7 722

#### **Human Capital of NOVO BANCO**

	December 2014
Gender	
Men	52.8%
Women	47.2%
Employment contract	
Permanent - Male	95.1%
Permanent – Female	93.4%
Average Hours of Training	3.87
Absenteeism Rate (excluding Parenthood)	2.4%



NOVO BANCO Group has as a strategic goal the motivation and retention of its talented employees having, to that end the following instruments / models / management pillars:

- Training to ensure that all employees have access to training that contributes to the development of skills that enhance their development and help them to better perform their function;
- Performance to ensure that the performance of the employees is annually monitored, both at the individual and collective level, ensuring that the team work is in perfect consonance with the 10 Commandments of NOVO BANCO;
- Benefits provide a set of benefits to the employees enabling them to cope with the current domestic macroeconomic environment.

With these instruments the Bank seeks to secure the involvement of its employees in the success of the activity over the long-term.

## **Training**

Regarding Human Resources development policy the focus on the employees training is fundamental in the development of skills and careers of this stakeholder group.

Knowledge is a differentiating factor in the retention and training of human resources, so NOVO BANCO Group has dedicated special attention to the following training programmes:

## 1. School Branch

The School Branch is a pioneering project in Portuguese banking that centred its activity on reinforcing the skills of the employees of the Retail Network. This training methodology covers not only employees of the NOVO BANCO 360° and NOVO BANCO Negócios segments but also employees of the Central Departments. The Bank created an internship programme with the objective of showing how the branches operate with the clients, demonstrating the importance of the support and contribution of the various Central Departments to the development of the commercial activity and to the improvement of the quality of the service provided to clients. To support the work carried out by the School Branches, a number of training programmes were developed to respond objectively to the needs identified by the various areas of the Bank and methodologies and processes were implemented that accurately allow the identification of training needs, the evaluation of post-training knowledge gains and the monitoring of the training effectiveness. In addition to the employees of the Retail Network, the School Branch also carries out this training with the employees of the Central Departments, so as to align client attendance and client oriented behaviour, contributing to the quality service improvement. NOVO BANCO has 34 School Branches that are distributed over each of the Retail Regional Divisions and that contribute to strengthen employees' skills.



# 2. Attitude Programme

This is a training project with two complementary aspects:

- Alignment of leadership culture and team management;
- Continued improvement of client attendance quality.

This training programme is available to all employees of the domestic commercial banking, including those of the segments NOVO BANCO 360°, NOVO BANCO Negócios, Corporate areas, Private Banking, and employees of the Central Departments.

The content developed for this training programme incorporates the results of a survey for training needs made on a regular basis, and includes issues related with internal client satisfaction, motivation and quality service diagnosis. The reformulation of this programme relied on the creation of methodologies that allow the implementation of the gained knowledge, the accompanying monitoring results. With the objective of aligning the Bank culture, consolidating knowledge and sharing good practices NOVO BANCO invested in a permanent and consistent communication policy through the regular issue of different Newsletters for the commercial areas and central departments.

With the Attitude Programme there is an investment in leaders' skills, through training, coaching and the alignment of client attendance and team management behaviour, with the objective of improving customer service quality and developing the relationship with the client.

# 3. NOVO BANCO University

Further to its strategy of promoting, developing and retaining employees, NOVO BANCO makes it possible for its employees to attend NOVO BANCO University, a project based on partnerships with renowned universities and higher institutes that relies on a significant number of Bank employees to design and execute the programmes.

NOVO BANCO University is open to young graduates with high potential and / or employees that while not being graduates have significant professional experience. Hence, two distinct programmes have been developed:

- Executive Master in Management & Banking, in partnership with Universidade Católica Portuguesa;
- Support for the Degree in Bank Management.

Consequently for the training programmes aimed at all its employees, NOVO BANCO made an investment of Euros 369,049, having achieved a total of 25,659 hours of training.



#### Performance assessment and motivation

NOVO BANCO Group's performance assessment system is fundamental to build a culture based on merit, whilst fostering the engagement of all through targets set for each professional category, function and team. This assessment allows the identification of potential talent, merit related promotions and function changes.

In 2014 99% of NOVO BANCO's employees were appraised. This assessment process had the following results:

- Promotion of 8 employees on merit;
- Promotion of 2 employees based on change in function;
- > Promotion of 33 employees based on length of service.

#### **Benefits**

NOVO BANCO has a policy concerning the attribution of allowances and assistance under its Internal Social Responsibility Programme that covers the following areas:

Allowances	Performance in 2014		
Education Support			
Attribution of child benefits, school grants, scholarships and support to children and youths with special needs.	<ul> <li>- 311 child benefits worth Euros 51,400;</li> <li>- 160 scholarships worth Euros 164,100;</li> <li>- 214 school grants worth Euros 37,500;</li> <li>- 59 special needs allowances worth Euros 37,500.</li> </ul>		
Senior Support			
Co-payment of expenses with senior residences, day-centres, home support, drugs and other staple goods.	- 47 allowances worth Euros 52,875.		
Health Support			
Co-payment of health expenses.	- 40 allowances worth Euros 60,261.		
Support in conciliating Work–Family			
Co-payment of transport expenses, Job Search Programme.	<ul> <li>- 133 travel allowances worth Euros 20,833;</li> <li>- 40 employees covered by the Job Search Programme.</li> </ul>		

Since 2014, NOVO BANCO has supported its employees through low-rate loans, namely mortgage loans, consumer loans, and in some cases social support loans. This support summed up Euros 5,191 thousand as follows:

Euros 4,819 thousand in mortgage loans;



- Euros 358.9 thousand in consumer loans;
- Euros 12.5 thousand in Social support loans.

In 2014 the accumulated total credit granted amounted ca. Euros 414,500 thousand.



### Health and Safety in the workplace

For NOVO BANCO Group the health and safety of its employees are of the utmost importance, and it has an integrated management system that allows for the monitoring and reduction of the accident frequency rate and the risk of absenteeism, as well as the frequency of work accidents and illness.

Each of the employees of NOVO BANCO is a fundamental element for the creation of value, so the implementation of a management system for integrated health and safety in the workplace by human resources takes into consideration the improvement of well-being, environmental conditions, increase satisfaction levels and motivation of the employees.

Following this Human Resources policy NOVO BANCO agrees to:

- Exercise its activity within a balanced framework of sustainable development, client satisfaction and enhancement of human capital;
- Scrupulously comply with all laws and regulations relevant in terms of products and services, environment, and safety and health in the workplace;
- Monitor the health and well-being of all employees through a health programme in the workplace, formalised in different examination protocols depending on gender, age and function;
- Provide a safe and healthy work environment for its employees, by eliminating or minimizing the risks that may result from the normal operation of its activity;
- Promote training and information to employees on the risks inherent to the work, sensitizing them to comply with the safety standards;



- Ensure the safety of employees, clients and visitors;
- Inform and publicise this policy of health and safety in the workplace, in a responsible and transparent manner, to all stakeholders.

This strategic orientation goes beyond mere compliance with legal obligations since NOVO BANCO Group provides all its employees and Group companies with its own healthcare services through existing clinical services in Lisbon, Porto and in Oeiras (Tagus Park). The clinical services available include occupational and curative medicine and nursing. Since August 2014, 1,556 occupational medical exams (entrance and regular exams), 11,799 medical procedures (appointments and prescriptions) and 2,414 nursing acts were carried out.

As a complement the Bank also provides a number of preventive and risk control programmes, including prevention of cardiovascular and oncology diseases, and regularly performs vision screenings for all employees and medical check-ups of senior management (Executive check-up). Moreover, at the Bank's clinical services, there are several specialised medical appointments, such as:

- Mental Health Appointments (psychiatry and psychology) since August 2014, there were 311
  psychiatric and 141 psychological appointments.
- Smoking Cessation Appointments since August 2014, there were 10 smoking cessation appointments.
- Nutrition Appointments since August 2014 and until the end of the year, 315 Nutrition appointments took place at the Bank's Clinical Services.

	Cardiovascular screening	Oncological screenings		Vision screenings	Executive Check up	Vaccines
		Mammography	PSA			
NOVO BANCO	933	115	327	1,390	127	0
NB Açores	3	1	1	5	0	0
Banco BEST	12	0	2	34	2	0
ESAF	6	0	1	17	2	0

In terms of safety at work, NOVO BANCO Group has as its objective to minimise workplace accidents, occupational diseases, and to protect the integrity and the work capacity of its employees.

To this effect, NOVO BANCO Group performs regular risk assessments of the workplace. The following assessments were made to the location and workplace environment:

- 70 safety audits of the facilities;
- 6 ergonomic evaluations of workstations;
- 10 identification of hazards and assessments of the activity's risks (HAAR);
- 60 assessments of thermal conditions.

#### **Satisfaction and Motivation**

In January of 2015 NOVO BANCO conducted satisfaction surveys of its employees to assess their level of motivation concerning the projects and tasks in which they are involved, as well as their expectations and needs.

3,810 employees answered to the job fulfilment survey and 3,787 answered to the satisfaction survey with the Bank. The results were as follows:

- average satisfaction classification with the job: 73.1%;
- average satisfaction classification with the Bank: 71.4%;
- employees highly satisfied with the job: 66%
- employees highly satisfied with the Bank: 58%

#### Ethics and integrity in relations with stakeholders

## **Human Capital Principles and Policies**

For NOVO BANCO Group the existence of a framework of values and principles that lead to all actions is fundamental, having for this purpose identified 10 guiding commandments.

According to what is established in these commandments the Group focuses its activity on a set of values and principles – of which ethics and transparency are a part – that are materialised in compliance with laws, internal rules and codes of conduct, seeking to guarantee a transparent management free from conflicts of interest.

Present in 21 countries and 4 continents and focused on regions with high economic and cultural affinity with Portugal, NOVO BANCO Group has a set of principles and policies governing its relationships with its employees, namely:



- Policy for Prevention and Detection of Money Laundering;
- Human Rights Policy;
- Policy of Non-discrimination.

# Prevention of money laundering and terrorism financing

The ability to detect and prevent activities capable of constituting money laundering stems directly from the knowledge from banks of certain key elements relating to their counterparts and respective transactions.

Given the growing importance that the fight against phenomena such as money laundering and terrorism financing has assumed, is necessary a greater care in identifying weaknesses and areas of greater exposure to ensure the existence of adequate methods to control and mitigate the risks inherent to transactions and counterparties.

To that end, NOVO BANCO Group, using software tools with internationally recognised results to complement the experience of its human capital, has created and developed valuation models that will ensure that greater scrutiny is applied where this proves more necessary.

NOVO BANCO Group has in place an automated risk assessment model that, based on the mandatory characterising elements, ranks the counterpart as to the potential risk it poses, whilst screening the prospective counterparties against exception lists.

The risk assessment model and screening is applied as soon as the account is opened, minimizing the likelihood of the Bank inadvertently starting a business relationship with persons or entities recognisably suspect of involvement in money laundering or terrorism financing. Entities that present increased risk are subject to further review by the Compliance Department that must approve the final acceptance of the counterparty.

The model of risk assessment and filtering is also applied on the inclusion of new persons in existing accounts.

Additionally the entire database of existing clients is regularly screened.

Not limiting itself to the analysis of statistical data the bank also looks at behaviour, monitoring the daily transactional activity.

This transaction monitoring being a responsibility of financial institutions becomes more complex as the volumes in question increase.

To this end the Bank has a software tool that, based on risk principles, analyses the transactional profiles of the accounts, generating automatic triggers for situations that appear not to match the pattern expected for each contract.



International transactions are further monitored for possible violation of international embargoes or sanctions, through an online screening process against the exception lists, covering the full contents of the operations support message, with doubtful situations being suspended for verification.

After analysis and detailed investigation, situations detected that confirm the existence of sustained grounds for suspicion, are duly communicated to the competent authorities who will take the steps they deem appropriate, in strict compliance with the legally established duties.

NOVO BANCO Group, complying with its regulatory obligations, develops training exercises in preventing money laundering and terrorism financing for all its employees (commercial and central structures, including senior management). Training can be online or in person, the latter mainly directed to new employees, in order to equip them with skills that enable them to collaborate with the control functions in mitigating the risks inherent to the execution of their functions. From the 4 August to the 31 December, there were 2,054 hours of online training and 112 hours of classroom training.

Training is a key tool for a correct identification by the employees of potential situations with indications of money laundering and terrorism financing. On the other hand it is also useful for compliance with the legal and regulatory duties to which the bank is subjected.

In the last five months of 2014, NOVO BANCO examined 4,148 contracts, which resulted in 244 participations to the competent authorities, 1,405 account investigations and in rejecting 17 account opening requests.

The prevention of money laundering and terrorism financing is one of the foundations of confidence in the financial system and as such this issue will continue to receive the ongoing attention of NOVO BANCO Group.

#### Diversity and Human Rights

NOVO BANCO Group respects and obeys the laws, rules and regulations of each country in which it operates as well as the various guidelines it endorses in this matter in line with its Human Rights Policy, based on the principles of the Global Compact of the United Nations Organisation's Universal Declaration of Human Rights, OECD Guidelines for Multinational Enterprises and of the Main Conventions of the International Labour Organisation (ILO). This legislation covers topics such as respect for freedom of association, the rejection of forced and child labour and discrimination, amongst other aspects related to Human Rights.

Additionally, NOVO BANCO Group has a Human Resources policy which is based on effective high level principles in matters of equal treatment of opportunities between men and women and conciliation of personal, family and professional life, as well as of professional development for workers.

The Human Rights and Non-Discrimination policies of NOVO BANCO Group are available in the institutional website of NOVO BANCO: www.novobanco.pt/institucional.



# **NOVO BANCO Group's Code of Conduct and Regulations**

NOVO BANCO Group's Code of Conduct enters into force in 2015, being currently in the process of analysis and internal verification. This code will apply to all entities integrating NOVO BANCO Group, reflecting the set of best practices to be adhered by employees in their relationship with clients and the Bank itself.

NOVO BANCO Group's Code of Conduct aims to:

- Disseminate the principles by which the NOVO BANCO Group companies should steer their activities;
- Promote the ethical conduct, aligned with the Group's employees' values;
- Promote respect for and compliance with all laws and regulations in practice;
- Create a transparent system of relations between employees and outsiders.

The Code of Conduct will be available for consultation in Portuguese, English and Spanish, in the Institutional area of NOVO BANCO website.

The Compliance Department will be responsible for the application, monitoring and clarification of the Code of Conduct.

Regarding internal regulations, up till December 2014, several notifications and related questions were received, mainly relating to conflict of interest and professional secrecy issues.

Until 31 December 2014, 10 violations of the Bank's internal regulations were detected, which resulted in the following sanctions:

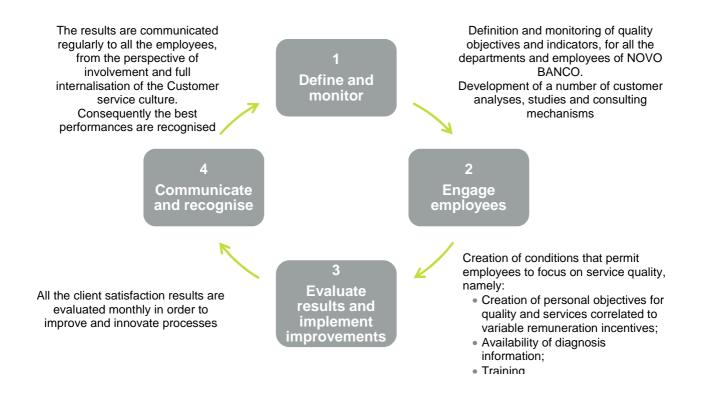
- 5 Dismissals without any indemnity or compensation;
- 1 Temporary suspension with loss of pay and seniority;
- · 4 disciplinary warnings registered.



#### **Clients**

For NOVO BANCO, the client is the centre of gravity of all the activity, being one of the Bank's main objectives to meet and live up to client's expectations, providing appropriate solutions and promoting a relationship based on trust, through the development of mechanisms to assess the quality of services provided and client's satisfaction.

From an operational perspective NOVO BANCO's "Client Oriented Strategy" comprises four dynamic and continuous stages:



Through these mechanisms, NOVO BANCO obtains the contributions needed to develop appropriate services to provide to clients, continuously improving processes and service levels.

Aware of the importance of the feedback from clients regarding the activity performed, NOVO BANCO carried out different studies, namely satisfaction with customer service, with the service relating to the opening and closing of accounts, measurement of service levels, and product satisfaction surveys. These studies enable the Bank to listen to this stakeholder, enabling a continuous dialogue that allows clients to transmit positive aspects, and those that need to be improved.



In 2014 to assess the service quality of the NOVO BANCO made the following visits and surveys:



Source: Surveys carried out by the Organisation and Quality Department between 4 August and 31 December 2014

Still regarding the strategy of maintaining an ongoing dialogue with the clients, NOVO BANCO offers the following channels:

- NB Net;
- NB Direto 707 247 365;
- NOVO BANCO Branches, Corporate Centres and Private Centres.

According to the satisfaction surveys carried out in 2014, 8.7 in every 10 retail customers and about 8.2 in every 10 medium-size companies are very satisfied.



#### Weight of very satisfied clients



Source: Organisation and Quality Department satisfaction surveys on customer service carried out between 4 August and 31 December

Complaints' management, another of the processes used by NOVO BANCO in client's assessment, made an important contribution to this result. Complaints' management handles the following:

- analysis of the causes originating the complaint;
- quantification of the losses resulting from the complaint;
- to implement corrective and preventive measures, to avoid the recurrence of the complaint.

In 2014, the rate of complaints per 1,000 active customers stood at 1.1.

#### **Suppliers**

NOVO BANCO Group views the engagement with its approximately 5,000 suppliers as a factor of extreme importance, since more than trading partners they are also active agents in the dissemination of good practices. Through the acquisition of goods and services, the Bank has the opportunity to influence the social and environmental performance of the value chain, cooperating with suppliers in developing the most appropriate solutions.

NOVO BANCO Group is very receptive to applying the best practices transmitted by its suppliers, but also tries to act determinedly to promote the defence and protection of the environment and the conditions of employment and business ethics.

It is in this environment of good practices that the pillars of sustainable development programme are built.



# **NOVO BANCO Group Suppliers' Relationship Principles**

This is a space shared by the Group and its suppliers where all contribute to a mutually beneficial and successful relationship, based on respect for principles of good conduct (impartiality, transparency, quality and efficiency).

Within this space, NOVO BANCO Group formally invites all its suppliers (current and potential) to endorse these principles and to adopt respectful behaviours in matters of environment, good conditions of employment and ethics.

NOVO BANCO Suppliers' Relationship Principles are available in the Sustainability area of the NOVO BANCO website through the link: <a href="https://www.novobanco.pt/fornecedores">www.novobanco.pt/fornecedores</a>.

# **NOVO BANCO Group Supplier Platform**

As part of a responsible and consistent attitude in selecting its suppliers, NOVO BANCO Group has developed the GNB Supplier Platform where all regular suppliers (with a business volume over Euros 10,000/year) must be registered. Potential suppliers should also register in this website to be included in new consultation processes.

The registration process in the Platform is both a qualification and a presentation process. On registration, all relevant information is collected, including capabilities and valences, marketed goods and services, economic and financial structure, customer structure and the more relevant service references, certificates issued by the Tax Authority and Social Security confirming the inexistence of overdue debts, amongst other aspects.

On 31 December 2014 from the universe of identified suppliers, 428 had submitted their registration application of which 246 had completed their process.

The degree of suppliers' coverage, in terms of billing, that had completed their registration or were in the process of registering (pre-registered) in the Supplier Platform was 93.4% at 31 December 2014.

NOVO BANCO will continue to make every effort to alert its suppliers to the importance of the registration process and the advantages arising from it, including the possibility of online access to the status of the billing documents sent to NOVO BANCO, as well as the respective electronic payment notices issued by the Bank.

The NOVO BANCO Group Supplier Platform is available via the Internet: https://fornecedores.novobanco.pt/).



# **Sustainability Scoring**

Based on information provided by each supplier NOVO BANCO Group calculates the "sustainability score" which takes into consideration labour and ethical aspects, aspects of hygiene and safety at the workplace and environmental aspects. This indicator is a decisive factor for contracting, preference being given to suppliers that share the same principles and best practices of the Bank. About 18.5% of NOVO BANCO Group's suppliers registered in the Platform have a score of excellent and 63.1% have a score of Good or Excellent cumulatively,



# Supplier payment period

NOVO BANCO's payment policy is based on the following forms of responsible action:

- Negotiation of reduced payment periods, in line with good market practices. With regard to payment periods contracted with suppliers, the standard payment period is 30 days.
- Payment guaranteed on established deadlines, cautioning security, commitment and respect in the client / supplier relationship.
- Availability of information on the status of the payment notice and billing documents in a simple, direct manner, and at any time, by logging in to the supplier account in the Supplier Platform (via internet).

In 2014, the "average supplier payment period" was 19 days.



# **Environmental Footprint**

The financial sector is a key driver of the economy, playing a key role in the access to capital from the various sectors, and therefore has an important role to play in sustainable development and in the climate change discussion, one of today's main issues.

Following World Bank guidelines NOVO BANCO Group recognises that climate change is one of the major concerns worldwide, and therefore it has been incorporating these concerns in its products. Similarly, the Bank conducts its own activities in a manner that minimises its environmental footprint, through the continuous improvement of resource consumption efficiency.

# **Environmental Targets**

Environmental targets assumed by NOVO BANCO Group are intended to consolidate its responsible management, reducing the environmental footprint of its activity.

In order to achieve the defined targets, measures and actions have been established for implementation, as well as a half-yearly monitoring of their results.

Based on the year 2014, the reduction targets for energy consumption, CO2 emissions, paper consumption and water consumption, established for the coming years (2014-2018), show NOVO BANCO Group's degree of commitment and the consequent involvement and motivation of all the stakeholders within the organisation to achieve greater environmental efficiency.



<sup>\*</sup> Electricity consumption in kWh by employee



# **Energy Consumption**

To reduce its electricity consumption, the Bank has implemented, over the years, several initiatives, including:

- Reduction of the number of consumption locations;
- Installation of energetically more efficient lighting and equipment (ex: HVAC).

NOVO BANCO uses an energy management software application, an innovative solution that combines the energy and environmental monitoring equipment in order to improve the supervision and reduction of energy consumption. In addition to implementing automatic savings mechanisms, the energy management software also includes training and awareness programmes for employees. This solution allows for the centralisation of information, the analysis of consumption and trends, the detection of energy saving opportunities, the determination of energy waste, and the evaluation of compliance with the targets.

NOVO BANCO is able to monitor in real time the energy consumption of about 50% of its branches and 18 central buildings.

From the 4 August to 31 December 2014, NOVO BANCO Group consumed about 23,412,744 kWh of electricity, of which 4,573,909 kWh relating to the electricity data centre. Consumption per employee stood at 3,883 kWh, in 2014.

#### **CO2 Emissions**

Aware of the importance of monitoring CO2 emissions, NOVO BANCO considered fundamental the drawing up of an inventory of the emissions resulting from its activity, through external experts who calculate all direct and indirect emissions (issues 1, 2 and 3), according to the guidelines of the Intergovernmental Panel on Climate Change (IPCC), of the WRI/WBCSD's Greenhouse Gas Protocol.

From August to December 2014 the inventory of CO2 emissions totalled 9,748 tonnes (issues 1, 2 and 3), with the consumption of fossil fuels and the electricity consumption representing the largest sources of greenhouse gas emissions:

Origin	Tonnes	Tonnes / employees
Electricity	2,961	0.49
Employee commuting to work	3,169	0.55



# **Water Consumption**

NOVO BANCO Group has implemented various measures to reduce water consumption, namely replacing traditional taps for taps with timers and raising the awareness of employees to the importance of reporting any detected anomalies.

Between the 4 August and 31 December 2014, water consumption stood at 34,242 cubic meters of water, ca. 5.7 cubic meters per employee.

# **Paper Consumption**

The rationalisation of paper is a structural commitment that was assumed by NOVO BANCO Group in its two usage aspects: internal and external. This commitment mainly implies raising awareness and changing employee and client's habits, with the main aim being to sensitise these stakeholder groups to the efficient use of printed paper.

In terms of internal paper consumption, during the period 4 August to 31 December 2014, the parameters were as follows:

- White paper for internal use 138 tonnes;
- Finishing forms and extraction 83 tonnes;
- Recycled paper for internal use 1 tonnes.

In that period, each employee consumed ca. 23 kilograms of paper.

About 94% of the paper consumed in the Group is certified paper, e.g. paper which production reduces environmental impact, protecting and preserving biodiversity.

In the five months of activity mentioned, and taking into account the reduction and reuse of its waste, NOVO BANCO Group sent some 78 tonnes of used paper (ca. 46%) and 47 tonnes of cardboard for recycling.

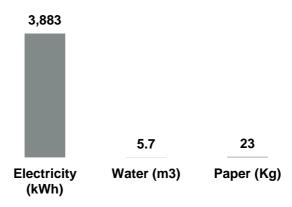
Under its commitment to reduce paper consumption, NOVO BANCO promoted the dematerialisation of communications sent to customers, providing the respective documents online.

From the 4 August to 31 December 2014, about 15,000 new account statements became digital, ceasing to be sent out on paper. Between August and December of the same year ca. 5 million digital documents were issued.

# **Digital Documents (million)**



### **Environment footprint by employee**



# **Social Responsibility Architecture**

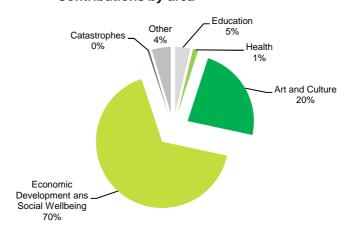
NOVO BANCO develops a solidarity model with the intention to help creating solutions for important issues in the communities in which the bank carries out its activity, namely:

- Cultural Patronage
- Science & Innovation
- Financial Inclusion
- Solidarity

NOVO BANCO's social responsibility programme reaches about 94,500 people, with donations applied on: i) investment in the community, using 72% of the donations; ii) solidarity, using 26% of the donations; and iii) commercial actions, with 2% of the donations.



#### Contributions by area



Cultural Patronage - Support the activities of institutions that promote the Country's cultural progress and access to the Portuguese cultural heritage

Through its cultural patronage policy, NOVO BANCO promotes public access to national culture, especially to Contemporary Photography.

- NOVO BANCO Photo the most important contemporary art award attributed in Portugal, for artistic production developed by photographers from Portuguese-speaking countries. In partnership with the Berardo Collection Museum, this award promotes an active cultural policy, cultural exchange and the integration of Portuguese-speaking contemporary artists in the domestic scene.
- NOVO BANCO REVELAÇÃO an initiative intended to stimulate the production and artistic creation of young Portuguese talent, which focuses on the disclosure, launch and support of all photographic artists. Conducted in partnership with the Fundação Serralves, NOVO BANCO Revelação annually awards prizes to young artists under the age of 30.
- **REFLEX CAIS/NOVO BANCO** Award dedicated to the development of photography in Portugal, held in partnership with CAIS. This award strengthens and extends the positive effects of a national artistic initiative, combining photography with socially relevant themes.
- Espaço NOVO BANCO a space located in the financial district of Lisbon, which represents the way the Bank relates to its elected cultural patronage policy: photography. In this space the Bank promotes contemporary art.
- Contemporary Photo Collection of NOVO BANCO located in the Espaço NOVO BANCO, it is currently one of the largest private photography collections of the Iberian Peninsula. In 2014 it was selected as one of best 100 corporate art collections in the world. The Collection includes artists from all over the world and of all generations, consisting of about 1,000 works by over 280 artists of 38 nationalities.



NOVO BANCO's cultural patronage strategy still includes:

- NOVO BANCO Numismatics Collection holds about 13,500 pieces, some of which are unique or very rare coins. Spanning a period of about 2,000 years, it also includes a nucleus of Hispanic-Roman, Suevic, Visigothic and Arab coins that were used as currency on Portuguese territory.
- Biblioteca Pina Martins (Pina Martins Library) comprising over 7,000 volumes, collected over decades in Portugal and abroad, it is one of the most important library collections existing in the Country and one of the most important private libraries on humanistic studies in Europe. The oldest nucleus of the collection includes incunabula, aldine editions and other rare publications from the XV and XVI centuries. Humanist, researcher and bibliophile, Professor José Vitorino de Pina Martins was one of the most important Portuguese researchers and connoisseurs of Renaissance Humanism.

# Science & Innovation - Identify and encourage innovative solutions, promoting new businesses and new entrepreneurs

- National Innovation Award initiative which promotes and rewards research projects applied to sectors that are critical for the future of the Portuguese economy. This initiative was born of a desire to contribute effectively to the spread of a culture of innovation in Portugal. The 2014 edition, which featured 88 candidates in the areas of 'Health, Services and Information and Communication Technologies', 'Industrial Competitiveness' and 'Natural Resources & Environment', had as ultimate winner the health sector, with a prize valued at Euros 85 thousand.
- NOVO BANCO Innovation Supplement together with Diário Económico newspaper NOVO BANCO published the Innovation supplement, which portrayed the Group's strategy in innovation.

# Financial Inclusion - Train, educate and communicate financial concepts in order to promote the responsible acquisition of financial solutions

With its Financial Literacy programme, NOVO BANCO aims to contribute to the education of a generation of financial services consumers that is increasingly better informed and has a greater analytical and decision making capacity.

The programme is based on 3 pillars:

- Educational Process project Mathematics Olympics, organised annually by Sociedade Portuguesa de Matemática (Portuguese Mathematics Society) is a math contest which aims to encourage and develop a liking for Mathematics, aimed at students of the 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> cycles of basic schooling and to all who attend high school.
- Personal Finance Financial Literacy sessions which take place across the country, aimed at users of Caritas Portuguesa that help manage the savings and monthly budgets of families. NOVO BANCO held 20



training session covering some 400 people (both staff of and Caritas users in 12 cities, including in Madeira and the Azores archipelago).

• Commercial Offer - see details on page 23 under the point on Microcredit.

Solidarity - Assist organisations that provide social support in areas such as the fight against poverty, social exclusion and health, amongst others In terms of solidarity NOVO BANCO developed its own actions as well as actions in partnership with Social welfare institutions.

#### Own actions

- i) NOVO BANCO Crowdfunding online platform to collect donations which in December 2014 had more than 3,950 donors and had raised over Euros 140 thousand. NOVO BANCO Crowdfunding and the Portuguese Caritas started a social inclusion project aiming to financially empower unemployed people (preferably) through entrepreneurship;
- ii) Volunteering Programme promotes, in partnership with GRACE, the solidarity and participation of employees in the different social responsibility initiatives. GRACE articulates contacts with the IPSSs (social solidarity institutions) and causes with volunteering needs and accompanies NOVO BANCO in the organisation and execution of the actions;
- iii) Emblematic actions involving the collecting of goods to support people / families in need, which include Christmas hampers. NOVO BANCO delivers Christmas hampers with basic goods to needy families identified by the Portuguese Caritas, in mainland Portugal and on the islands.

#### Partnerships

- i) Banco de Bens Doados (Donated Goods bank) project patron, delivering non-food goods and products donated by companies and entities to private social solidarity institutions and the needy;
- ii) Associação Novo Futuro (New Future Association) patron of the association, which focus its' activity on providing shelter and support to children and young people deprived of a family environment;
- iii) Cáritas Portuguesa partnership that aims to contribute to and support the work of Caritas. This contribution is made through the Social Solidarity Fund, a fund set up by the Portuguese Caritas that aims to reach those living in hardship trhough its' localised structures;
- iv) Associação Acreditar (Believe Association) funding of two bedrooms in the Lisboa nursing home that welcomes children with cancer that require hospital services on an outpatient regime and their families in a cosy space adapted to their needs.



# Outlook for NOVO BANCO Group Main Risks and Uncertainties

The priorities set by the Board of Directors for NOVO BANCO in 2015, are the following:

- (i) deposits growth above 10%;
- (ii) loan to deposit ratio below 120%;
- (iii) CET 1 above 8.5%; and
- (iv) Gross Operating Income over Euros 350 million.

The evolution of the Portuguese economy may impact the accomplishment of the above mentioned targets, as Banco de Portugal forecasts a GDP growth rate of 1.7% for 2015 (forecast for 2014: 0.9%). However, unemployment growth registered in the first months of the year suggests that the path to economic recovery is still far from being consolidated.

Additionally NOVO BANCO's performance is still limited further by the effects of the resolution measure applied to Banco Espírito Santo. The implementation of the resolution measure, which has been executed in several stages, must lead to the acquisition of NOVO BANCO by a shareholder that is expected to be stable and able to take control of a relevant universal commercial bank in the Eurozone.

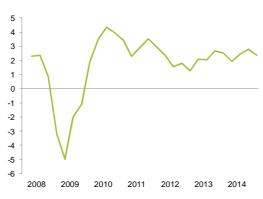
The Board of Directors and the employees will continue to undertake all the efforts to recover NOVO BANCO's image and credibility, increasing activity levels and creating shareholder value.

# 3. Economic Enviroment

# World economic growth remained stable in 2014, with an uneven performance of developed and emerging economies

The world economy expanded 3.3% in 2014, the same growth rate as in the previous year. Underlying this development was the uneven performance of the different economic areas, with a recovery of activity in the main developed economies and an overall slowdown in emerging economies.

# Global GDP Growth (%, Year-on-Year)

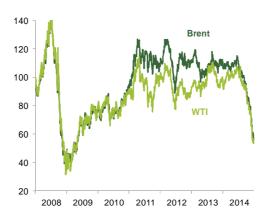


Source: Bloomberg

US GDP increased 2.4% in 2014, following a 2.2% reading in the previous year, supported by an expansionary monetary policy, a less restrictive fiscal policy and a significant drop in oil prices. The Federal Reserve kept the Fed funds target rate unchanged at 0%-0.25% and continued a policy of quantitative easing until October, signalling a patient attitude towards a future rise in interest rates. In this context, and in the absence of significant inflationary pressures, the yield on 10 year Treasuries fell from 3.03% to 2.17%. The recovery in activity, in an environment of ample liquidity, led to significant gains in the main equity indices, with the S&P 500, the Dow Jones and Nasdaq rising 11.4%, 7.5% and 13.4%, respectively. The decrease in the unemployment rate, from 6.7% to 5.6% of the labour force, did not translate into wage-related inflationary pressures. Inflation remained very contained, standing at 0.8% year-on-year at the end of the year. The low inflation observed in the main developed economies resulted from the significant drop in oil prices (-49.7%, to USD 55.8/barrel (Brent), and -45.9%, to USD 53.3/barrel (WTI). This fall reflected a moderation of demand but, above all, an expansion of supply, associated with the increased production of shale oil and OPEC's decision not to reduce its output in response to falling prices.

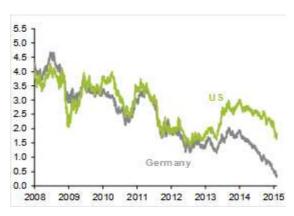


# **Brent and WTI Prices (USD/Barrel)**



Source: Bloomberg

#### 10Y Treasury and Bund Yields (%)



Source: Bloomberg

On the whole, emerging markets were penalised by the early tapering of the quantitative easing by the Fed, by fears about the slowdown in activity in China and by rising geopolitical risks, particularly those linked to tensions between Ukraine and Russia. China's GDP growth fell from 7.8% to 7.4%, mainly due to the slowdown of real estate and manufacturing activity. The slowdown trend was, however, mitigated as from the 2<sup>nd</sup> quarter, by selective economic policy stimuli. The Shanghai Composite equity index rose close to 53% in 2014, benefiting from the easing of monetary policy and from a strong increase in margin trading.



#### **Euro Area**

After a 0.5% fall in 2013, Euro Area GDP increased 0.9% in 2014. Despite signs of stabilisation in the second-half of the year, lending to the non-financial private sector continued declining, especially in the corporate segment, with the different sectors of the economy pursuing a deleveraging process. Credit growth was also constrained by uncertainty about the Asset Quality Review and the stress tests applied to European banks, whose results - generally favourable – were only known in October. The ECB announced, in June and September, two 10 bps cuts in the interest rate of the main refinancing operations, lowering it to 0.05%. In the same period, the interest rate of the deposit facility was reduced from 0% to -0.2%. The monetary authority also introduced Targeted Long-Term Refinancing Operations and a new programme of purchases of asset-backed securities and covered bonds, with the aim of improving the transmission mechanism of monetary policy. Despite this ECB expansionary stance, inflation expectations in the Euro Area recorded a clear downward trend and, in 2014, annual inflation fell from 0.8% to -0.2%. The above mentioned measures and the expectations of a reinforcement of the monetary stimuli (which was to materialise in January 2015, with the announcement of a quantitative easing programme with an initial amount of EUR 1.1 trillion) resulted in a significant decrease in market interest rates in the second-half of 2014.

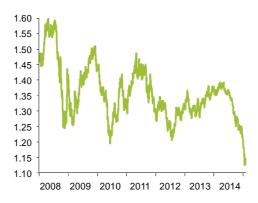
6.00 5.00 4.00 12-Month Euribor 6-Month Euribor 3.00 3-Month Euribor 2.00 1.00 0.00 2008 2009 2010 2011 2012 2013

Euribor 3, 6 and 12 month rates (%)

Source: Bloomberg

The 3-month Euribor declined from a peak of 0.347%, at the beginning of the 2<sup>nd</sup> quarter, to 0.078% at the end of the year, while the yield on 10 year Bunds fell from 1.929% to 0.541% over the year. The Euro depreciated 12.3% against the dollar, to EUR/USD 1.21, and this trend extended into early 2015, to around EUR/USD 1.13. The end of 2014 and early 2015 would be marked by increased political uncertainty, with a deterioration in the perception of risk regarding Greece, giving way to increased volatility in financial markets. Over 2014, the main European equity indices oscillated between losses and moderate gains. The FTSE100 and CAC40 indices fell 2.7% and 0.5%, respectively. The German DAX index increased by 2.65%.

## **EUR/USD Exchange rate**

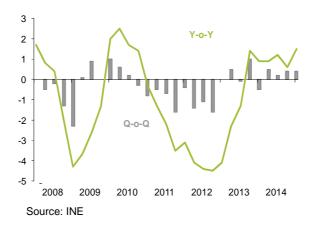


Source: Bloomberg

# **Portugal and Spain**

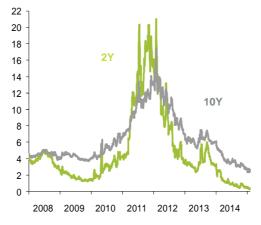
2014 was marked by Spain and Portugal's exit from their respective financial assistance programmes and by an improvement in the perception of risk regarding these economies. GDP in Spain grew 1.4% over the year, after contracting 1.2% in 2013, with a recovery in domestic demand and a stabilisation of the real estate sector. In this context, despite a fall in the 4<sup>th</sup> quarter, the IBEX index increased by 3.7% over the year. The yield of 10-year Spanish Government bonds decreased from 4.15% to 1.61%. In Portugal, GDP grew 0.9% in 2014, following three years of contraction. This expansion resulted primarily from the recovery of domestic demand. Private consumption grew by 2.1%, after a contraction of 1.4% in 2013, benefiting from an increase in real disposable income and an improvement in household confidence. The annual average unemployment rate fell from 16.2% to 13.9% of the labour force. Gross fixed capital formation grew 5.2%, due to the increased spending on machinery and equipment and transportation equipment. Construction spending, in turn, softened its downward trend observed in recent years. Tourism performed strongly in 2014, continuing the trend of previous years. Export growth was, however, penalised by non-recurring factors (related to the temporary closure of production units in the automobile and refining industries) and, despite a recovery in the 2<sup>nd</sup> half of the year, dropped from 6.4% to 3.4 %. In turn, imports increased 6.2%, accelerating from the previous year and reflecting the recovery of domestic demand.

Portugal - GDP Growth (QoQ and YoY, %)



The net lending capacity of the economy, measured as the surplus of the combined current and capital account balances, reached 1.9% of GDP. The budget deficit, in turn, declined to 3.4% of GDP (excluding non-recurring items), below the 4% target. Signs of financial recovery, economic activity growth and the positive impact of the ECB's measures contributed to an improved external perception of the Portuguese economy, which resulted in the early exit from the economic and financial assistance programme (in May) and in an improvement in its access to long-term financing in capital markets. The 10 year OT (Treasury Bonds) yield decreased, over the year, from 6.13% to 2.69%, extending this trend into early 2015.

#### Portuguese Treasury Bonds - 2 and 10 year Yields (%)



The instability in the financial sector, with the resolution of Banco Espírito Santo in early August, constrained confidence levels and the financing of economic activity, while also hurting the equity market, with the PSI 20 index losing close to 27% in the year. In any event, despite some signs of growth moderation in the last quarter, the Portuguese economy proved resilient in the face of this event, with the majority of indicators supporting a scenario of recovery in 2015. Excess production capacity and falling energy prices pushed inflation down, with the average annual change in prices closing the year at -0.3%. Housing prices, however, followed a positive trend, with an average annual growth of 4.3%, mainly reflecting the increased housing demand by non-residents.



DAX, IBEX and PSI 20 Equity Indexes (January 2008 = 100)

Source: Bloomberg

# 4. Financial Management and Capital Markets

NOVO BANCO has a conservative approach to liquidity risk management, being its structure designed to ensure that liquidity management complies with the regulatory regulations in force in every geography where it operates and that all its responsibilities are met, whether under normal market conditions, or under stress conditions.

NOVO BANCO's liquidity risk management comprises the following perspectives:

- Short-term liquidity;
- Structural liquidity; and
- Contingency liquidity.

Accordingly, NOVO BANCO implemented internal procedures to increase its resilience under stress situations. Besides measuring accurately the liquidity risks faced by the Bank, these procedures also take in consideration liquidity and funding shortages. The efficiency of NOVO BANCO policy regarding liquidity risk management enabled it to successfully endure the harshest period of the crisis, that took place between early August and mid-October. During this period, the submission of information to the regulators, Banco de Portugal (BoP) and European Central Bank (ECB), was also intensified.

NOVO BANCO Group's funding policy is one of the major components of the Bank's liquidity risk management that focuses on the diversification of funding sources. However, in the last months of 2014, the funding policy main focus was the recovery of customer funds. The success of this policy was materialised by the recovery in deposits, which increased by Euros 4.2 thousand million from the low of Euros 22.4 thousand million registered at end of September 2014.

NOVO BANCO monitors its short-term liquidity levels through daily mismatch reports, prepared in accordance with pre-established guidelines and internally defined warning signals of the potential impacts on the Bank namely through idiosyncratic risk, contagion risk (due to market tensions) or the repercussions of an economic crisis in the Bank. This process ensures an ongoing and active role in liquidity risk management and risk assessment from the Board of Directors. Simultaneously, the Bank reports to the Banco de Portugal and the ECB its liquidity position on a daily basis. On a weekly basis the Bank takes part in a conference call with the Joint Supervisory Team (JST).

Every week, the Board of Directors monitors the evolution of the liquidity position, namely eligible assets and liquidity buffers, main cash inflows and outflows, deposits' evolution, medium and long term funding, central banks funding, the liquidity and treasury gap evolution by business unit, as well as the defined warning signals.

With regard to structural liquidity, NOVO BANCO Group prepares a monthly liquidity report (for more details see Chapter 5. Risk Management, namely the Liquidity Risk point), taking into account not only the effective maturity but also behavioural maturity of the various products which allows to determine the structural mismatches for each time bucket. Based on this map the funding activity annual plan is prepared taking into account the established budget targets. This plan, which is regularly reviewed, favours, as far as possible, medium / long-term funding instruments over short-term instruments.

Moreover, the Capital, Asset and Liability Committee (CALCO), which meets monthly, also analyses the liquidity position of the Bank, namely the balance sheet evolution, broad analysis of the gaps and key indicators of the activity (liquidity and commercial gaps, deposit and credit rates). To sum up, this Committee performs a comprehensive analysis of the liquidity risk and its evolution, with special focus on liquidity buffers and generation / maintenance of eligible assets.



For the contingency liquidity plan, the Bank has defined a set of measures that, when triggered, allow to address and / or minimise the effects of a liquidity crisis. These measures intend to meet the liquidity needs in stress scenarios, remaining in force since the beginning of August 2014, to address the crisis that led to the incorporation of the Bank.

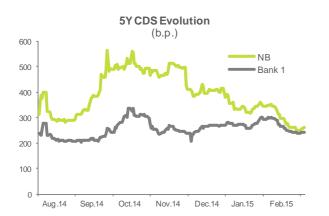
# **Liquidity Management and Funding in 2014**

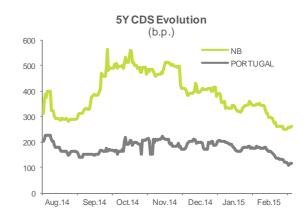
The policies of the central banks were again decisive for the evolution of financial markets in 2014, especially the ECB. During the year, given the growing deflationary risks in an environment of weak economic growth, the ECB reduced the European reference rate to a new historic low (0.05%), and announced at the same time a new liquidity programme (TLTRO - Targeted Long-Term Refinancing Operations) and initiated unconventional liquidity measures.

Increasing deflationary pressures due to the significant drop in oil prices in the second-half of the year, put pressure on the expectations of additional liquidity measures by the ECB, this time materialised through the acquisition of sovereign bonds.

The strong liquidity in the market led to the search for higher yield securities and, consequently, an overall decrease in the yields, in particular the ones of peripheral sovereign debt.

NOVO BANCO's CDSs have been converging with market levels and also with the CDSs of other Portuguese institutions over the last months, although still reflecting the Bank's difficult times, even after the application of the resolution measure.





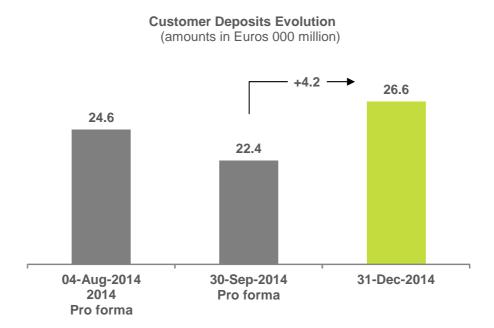
Immediately after the resolution measure, the strong and progressive decrease in customer deposits, combined with the lack of access to financial markets and the impossibility of resorting to additional monetary policy funding operations placed the Bank in a situation of extreme liquidity shortage. Given the significant deterioration in the liquidity position of the Bank, a contingency liquidity plan was put in place to address and



minimise the effects of a liquidity crisis, setting out measures of contingent funding. NOVO BANCO was, therefore, forced to resort to the Emergency Liquidity Assistance line ("ELA").

However, the Bank's liquidity situation remained strongly pressured in the months that followed the resolution measure (August and September), with deposits decreasing persistently. After the current Management took office in October, the Bank's liquidity position began to improve, as a result of a recovery in customer deposits and the sale of assets.

In fact, even though following the application of the resolution measure, the Bank's liquidity was strongly pressured by the continuing decrease in customer deposits until the end of September, after this period, there was a stabilisation during the month of October and, from that date, the deposits recovery process began, recording an increase of 18% compared to September (Euros 4.2 thousand million), or Euros 2 thousand million compared to August.



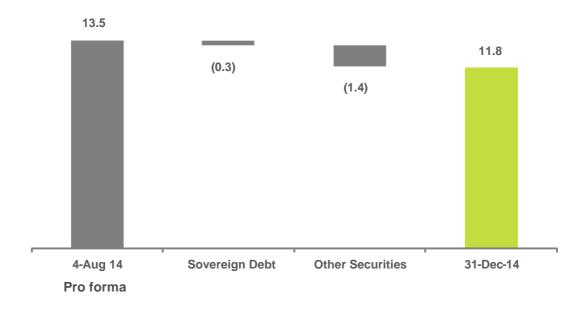
Simultaneously to the customer deposit recovery effort, NOVO BANCO continued its deleveraging plan, namely by increasing the pace of the sale of assets.

The sale of assets was initially focused only in the securities portfolio, which was reduced by more than Euros 1.7 thousand million since the opening balance sheet, of which 18% corresponded to the sale of sovereign debt.

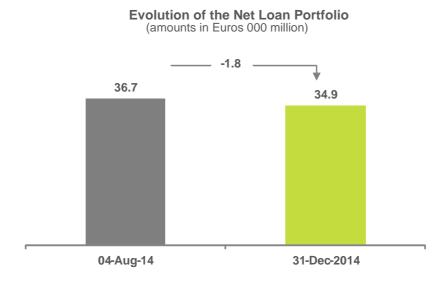
# **GRUPO NOVO BANCO**<sup>1</sup>

### **Securities Portfolio Evolution**

(amounts in Euros 000 million)



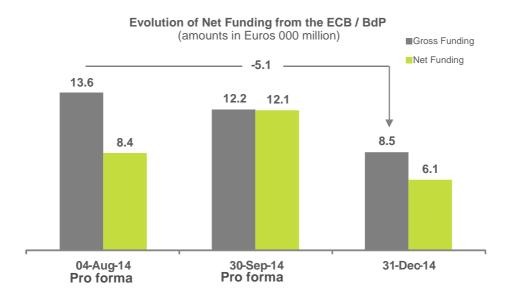
Additionally, the sale of some credits, the amortisation and the non-renewal of credit lines allowed for a reduction of the loan portfolio in circa Euros 1.8 thousand million between August and the end of the year.



By the end of December, NOVO BANCO's liquidity position had improved considerably. On that date, funding from the ECB was Euros 8.5 thousand million, a Euros 5.1 thousand million decrease from August.

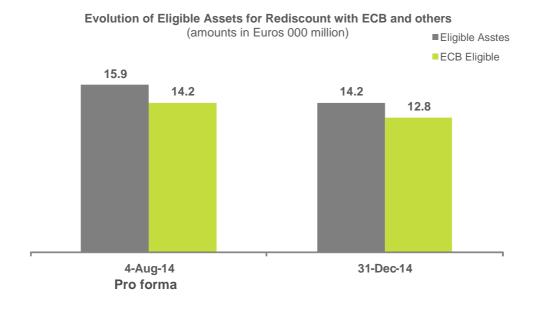


Considering deposits at central banks, the net central bank funding was Euros 6.1 thousand million in December (a decrease of Euros 2.3 thousand million).



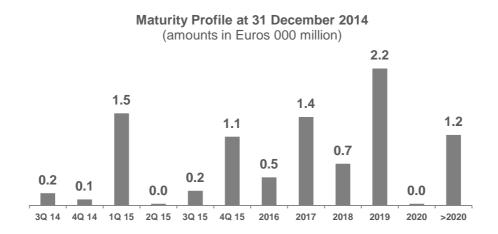
NOVO BANCO tapped the Targeted Long-Term Refinancing Operations (TLTRO), made available by the ECB in September 2014, by an amount of Euros 1.6 thousand million representing 19% of its total funding from the ECB.

As part of its liquidity management policy, NOVO BANCO makes a constant effort to generate and optimise its asset portfolio eligible for rediscounting with the ECB, as well as to identify eligible assets for operations on the market. In December to create an additional liquidity reserve, NOVO BANCO extended the maturity of three bond issued with the guarantee of the Portuguese Republic, amounting to Euros 3.5 thousand million.



## GRUPO NOVO BANCO

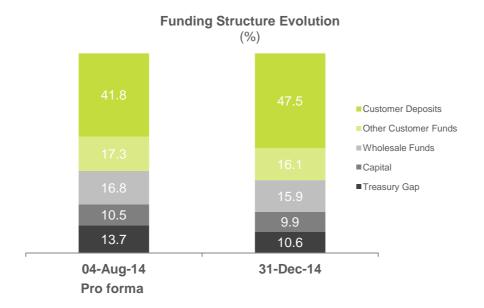
Late 2014, the value of the portfolio of eligible assets for rediscount operations amounted to Euros 14.2 thousand million, of which Euros 12.8 thousand million were eligible for rediscount with the ECB, a decrease of Euros 1.4 thousand million. This value includes exposure to Portuguese sovereign debt (which excludes the position held by GNB Vida), amounting to Euros 0.9 thousand million (of which Euros 0.4 thousand million with a maturity of up to 1 year). As regards the exposure to other peripheral countries' sovereign debt, NOVO BANCO had an exposure of Euros 1.2 thousand million, mostly with a maturity of up to 1 year, split as follows: Euros 1.1 thousand million in Italian sovereign debt, Euros 100 million in Spanish sovereign debt and a residual exposure of Euros 8 million in Greek sovereign debt.



By the end of 2014, NOVO BANCO had repaid Euros 0.3 thousand million of debt, which was replaced by market funding. During 2015, NOVO BANCO will have to repay Euros 2.9 thousand million, of which Euros 1.5 thousand million were already repaid during the first quarter of the year (between January and February). The remaining repayments are concentrated in the last quarter of the year.

In conclusion, the evolution of the Group's funding structure, as at 31 December 2014, stands out due to the significant recovery of its customer resource base that already accounts for 64% of the total funding structure, and the decrease in its treasury gap.





## 5. Risk Management

NOVO BANCO is naturally exposed to several risks inherent to the banking system, arising from external and internal factors, given the nature of the markets in which it operates. The risks faced by the Bank are credit risk, market risk, liquidity risk and operational risk.

The risk management function, key to the development of NOVO BANCO's activity, aims to identify, assess, monitor and report all material risks faced by the Bank, both internally and externally. The risk management functions independent of the other areas of activity, providing advice on risk management to the Board of Directors. The evolution of risk levels are reported to the Risk Committee, on a monthly basis.

#### **Organisation**

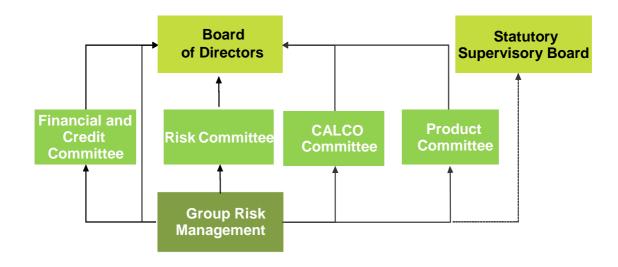
Operationally, the Risk Management function is centralised in the Global Risk Department (DRG – Departamento de Risco Global). This function, which is independent from the areas of activity, incorporates risk and capital models within the Group's strategy and business decisions:



The functions of the Global Risk Department (DRG) include:

- To identify, to assess, to control and reporting of the different types of risk assumed, ensuring compliance with internal and regulatory rules, as well as monitoring and promotion mitigating actions;
- To implement the risk policies defined by the Board of Directors;
- To contribute to the value creation targets through the development and monitoring of methodologies for the identification and quantification of risks, such as internal rating models and liquidity ratios, and support tools for the structuring, pricing and approval of operations, as well as internal techniques for performance assessment and for optimisation of the capital base;
- To develop the Internal Capital Adequacy Assessment Process (ICAAP) and stress tests.

The following chart describes NOVO BANCO Group's structure of the relevant risk function committees



## **Senior Governing Bodies**

Board of Directors	Responsible for defining the target risk profile establishing global and specific limits. Its responsibility also includes establishing the general principles of risk management and control and ensuring that the Group has the necessary skills and resources.
Statutory Supervisory Board	The Statutory Supervisory Board is responsible for assessing the functioning of the Internal Control System, e.g. the risk control, compliance and internal audit functions, as well as assessing whether the internal control system is adjusted to NOVO BANCO's needs.

To ensure efficient control over the Board of Directors' strategic decision making and implementation process, several specialised committees were created and play a relevant role in the area of risk management and control, in line with the decisions of the Board of Directors:

Specialised Commi	ttees
Risk Committee	Responsible for monitoring the evolution of the Group's integrated risk profile, and for analysing and proposing methodologies, policies, procedures and instruments to deal with all types of risk, namely credit and operational, as well as for analysing the evolution of the risk adjusted return and of the value added by the main segments / customers.
Financial and Credit Committee	Responsible for deciding the main credit operations in which the Group participates, in line with the risk policies defined for the Group. At the daily meetings, the committee also monitors the cash position of the Bank and the evolution of the financial markets.
Capital, Assets and Liabilities Committee – (CALCO)	Responsible for monitoring and setting growth targets for customer loans and deposits, defining funding strategy (management of balance sheet mismatch) and price / margin targets, as well as capital optimisation. It also approves the funding products offer and pricing.
Product Committee	Responsible for approving NOVO BANCO Group's units and commercial structures' products and services, including asset and liability products.



Support Committees	
Credit Risk Monitoring Committee (CRMC)	Analysis and assessment of clients creditworthiness, namely if it shows signs of deterioration. Definition of the strategic options for the commercial relationship and the level of active surveillance required by the profile and specific circumstances of each of the entities / groups under analysis, and the analysis and validation of the credit impairment levels established for the group of entities in question, in accordance with objective criteria.
Risk Monitoring Group (RMG)	In-depth analysis and control of credit risk, with the presenc and participation o the Bank's technical areas.
Real Estate Risk Monitoring Group (RERMG)	Monitors clients of the real estate sector given the specific risk inherent to this sector.
IT Risk Committee	Monitors the implementation of the Bank's policies on the risk management of the information systems.

### **Credit Risk**

### Adjustment at the Organisational level

A new Credit Department was created in November 2014. The mission of this new Department is to implement NOVO BANCO's credit decision process.

The Credit Department established the segregation between management role and the commercial relationship with clients. The commercial relationship remains under the remit of the commercial departments of NOVO BANCO, while the decision making function of credit operations is now assumed by the Credit Department.

This evolution on the Bank's structure reinforces the functional specialisation in order to give a higher weight in the decision making process to the technical and risk analysis.

The credit decision process is carried through the analyses and recommendations of the Global Risk Department (DRG) and by the clients' credit ratings (scorings and ratings). The current credit decision model includes a system of checks and balances that allocates the decision-making process on 3 distinctive areas with well-defined roles (commercial area, credit area and risk area).

The creation of the Credit Department had a vast impact in the credit and risk policies and processes, with the consequent structural implication. NOVO BANCO has been reducing its risk appetite, namely in sectors such as real estate development and construction, and in the concentration of its credit exposure per client. Clients' credit ratings are of utmost importance for the decision making process.

## GRUPO NOVO BANCO

NOVO BANCO holds the IRB certification, using risk models developed internally covering the main corporate and individual credit portfolios: Medium-size Companies, Small Companies, Start-Ups, Entrepreneurs, Mortgage Loans, Consumer Credit and Credit Cards. For the internal assignment of credit rating to Large Companies, Municipalities, Financial Institutions, Project Finance and Acquisition Finance, and other, the Bank uses templates developed and customised by Risk Solutions for the Portuguese context,

NOVO BANCO also developed models of Loss Given Default (LGD) and Credit Conversion Factors (CCF), based on internal data. In 2015, the ongoing Expected Loss Best Estimate (ELBE) process will be completed.

The governance model to monitor the performance of the risk models (PDs, LGDs and CCFs), is supported by an independent, integrated the Internal Audit Department (IAD) since the end of 2014. This transfer of the model validation unit from the Global Risk Department to the Internal Audit Department follows a recommendation of Banco de Portugal. The independent validation unit is responsible for assessing whether each of the internal risk models maintains a good predictive ability and a proper calibration, which are fundamental for the of support business decisions and for the calculation of regulatory capital. The validation exercise is recurrent, and the models' validation occurs at least once a year.

In 2014, the Global Risk Department recalibrated the corporate rating models and made a revision of the internal definition of default. In both cases, the changes followed the Banco de Portugal recommendations.



## **Monitoring of Credit Risk**

The Credit Risk monitoring and control activities implemented at NOVO BANCO Group aim to quantify and control the evolution of Credit Risk and to allow early definition and implementation of precise measures do deal with specific situations indicative of a deterioration of risk – with a view to mitigate potential losses - as well as to outline global strategies for credit portfolio management.

In this context, and with the main aim of preserving NOVO BANCO Group's risk quality and standards, the Credit Risk Monitoring Function and its development are considered as one of the top priorities of the risk management and control system. This function comprises the following processes:

- Monitoring of clients with warning signals (CRMC);
- · Risk Monitoring Group (RMG); and
- Global analysis of the credit portfolio risk profile.

### Monitoring of Clients with warning signals (CRMC)

Clients with a warning signal are monitored throughout the year in meetings with all commercial structures and chaired by the Credit Risk Monitoring Committee (CRMC) which decides on specific follow-up actions that are reported to the Member of the Board of Directors in charge of the area.

The main functions of the CRMC:

- To analyse and assess clients whose creditworthiness shows signs of deteriorating, based on:
  - Client's economic and financial profile;
  - > Type of credit exposure;
  - Nature and value of the guarantees received, bearing in mind the dates of the valuations and the entities that carried out these valuations;
  - Trigger signs detected in the behavioural profile of the customers in their relationship with the Bank and the financial system in general.
- To define strategic options for the commercial relationship and the level of active surveillance required by the profile and specific circumstances of each of the entities / groups under analysis;
- To analyse credit impairment levels.



#### **Risk Monitoring Group (RMG)**

The Risk Monitoring Group (RMG) aims to further reinforcing the credit risk analysis and control performed within the CRMC process. Subsequently, and given the particular risk presented by the real estate sector, a specific monitoring group was created to deal with clients in this sector - the Real Estate Risk Monitoring Group (RERMG).

The RMG / RERMG process involves a daily classification of clients according to a pre-established risk criteria into three risk categories - Pre-Watchlist, Watchlist and Recovery - Clients are allocated to each one of the risk criteria mentioned above, afterwards a set of structured actions to be executed are prepared, supported by standardised work tools (risk cause questionnaire, mitigating actions to develop or recovery plans).

According to the rating defined by the model, clients who present a higher risk are analysed at the RMG / RERMG monthly meeting. At the meeting, the client's economic and financial characteristics are analysed as well as the required mitigation actions performed and / or developed, and there is a decision on the risk classification and necessary future actions and also on the Bank's structure that must follow up on the implementation of the decisions.

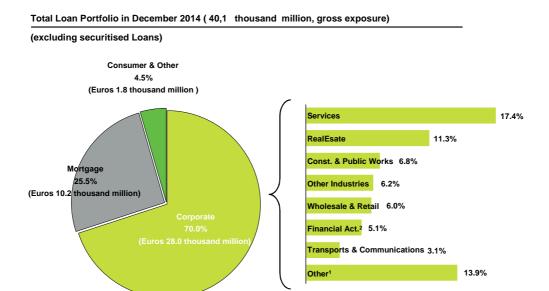
In the period from 4 August to 31 December 2014, 260 clients with liabilities exceeding Euros 1.8 thousand million were analysed at the meetings of the RMG / RERMG.

#### Global analysis of the risk profile of credit portfolios

In NOVO BANCO Group, credit portfolio management is an ongoing process that requires interaction among the various teams involved in the management of risk during the different stages of the credit process. The risk profile of credit portfolios, specifically in what concerns the evolution of credit exposure and the monitoring of credit losses, is reported on a monthly basis to the Risk Committee. Compliance with the approved credit limits and the correct functioning of the mechanisms for approval of credit lines used by the commercial areas in their day-to-day activity, are also regularly subject to analysis.

#### Credit Portfolio Breakdown by Industry Sector

The breakdown of the credit portfolio by industry sector shows not only NOVO BANCO Group's continued support to the business community but also that concentration levels by industry sector remained within prudent levels.



## Credit Portfolio Breakdown by Geography

In term of geographical breakdown of the credit portfolio, the international activity, representing 17.5% of the loan portfolio, decreased 5.4% from 4 August to 31 December 2014.

								mıı	lions of Euros
	Doi	mestic Activi	ty	Inter	national Acti	vity	Total N	OVO BANCO	Group
	4-Aug-14 (Pro forma)	31-Dec-14	weight to total	4-Aug-14 (Pro forma)	31-Dec-14	weight to total	4-Aug-14 (Pro forma)	31-Dec-14	weight to total
Mortgage	10 099	9 873	29.9%	312	357	5.1%	10 410	10 230	25.5%
Individual Other	1 546	1 506	4.6%	398	315	4.5%	1 944	1 821	4.5%
Subtotal	11 644	11 379	34.5%	710	672	9.6%	12 354	12 051	30.1%
Corporate	22 584	21 650	65.5%	6 725	6 359	90.4%	29 308	28 009	69.9%
Total Loans	34 228	33 029		7 435	7 032		41 663	40 060	

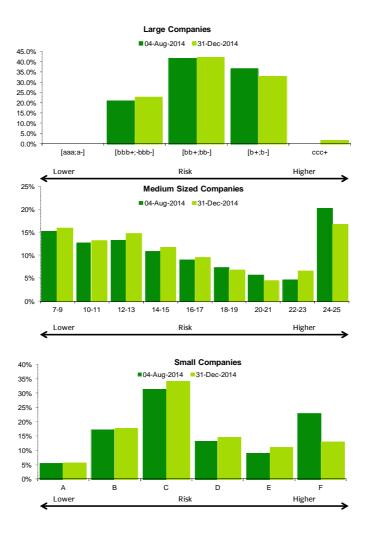
## Credit Portfolio Breakdown by Rating

NOVO BANCO Group uses internal risk rating systems to support credit decisions and credit risk monitoring. The average probability of default given by the ratings reflects the current economic environment affecting the corporate and retail segments.

<sup>&</sup>lt;sup>1</sup> Other sectors of the economy weighting under 3% each

<sup>&</sup>lt;sup>2</sup> Includes Investment Funds

# **GRUPO NOVO BANCO**<sup>L</sup>



## **Asset Quality**

NOVO BANCO started its activity with high provisioning and coverage levels, nevertheless an additional provisioning effort was necessary in 2014 with provisions for credit increasing from 11.9% in August 2014 to 12.8% of the total loan book in December 2014.

# **GRUPO NOVO BANCO<sup>L</sup>**

#### **Asset Quality**

			millions of Euros		
	4-Aug-14	31-Dec-	Cha	nge	
	(Pro forma)	2014	absolute	relative	
(millions of Euros)					
Gross Loans	41 663	40 060	-1 602	-3.8%	
Overdue Loans	3 393	3 917	524	15.5%	
Overdue Loans > 90 days	3 217	3 468	251	7.8%	
Credit at Risk (1)	5 620	6 593	973	17.3%	
Restructured Credit (2)	5 403	5 893	490	9.1%	
Restructured Credit not included in Cedit as Risk (2)	3 894	4 145	251	6.4%	
Credit Provisions	4 945	5 131	186	3.8%	
Additional Credit Provisions (accumulated)	-	378	-	-	
Indicators (%)					
Overdue Loans / Gross Loans	8.10%	9.8%	1.60	p.p.	
Overdue Loans > 90 days / Gross Loans	7.7%	8.7%	0.90	p.p.	
Credit at Risk (1) / Gross Loans	13.5%	16.5%	3.00	p.p.	
Restructured Credit (2) / Gross Loans	13.0%	14.7%	-		
Restructured Credit not included in Credit at Risk $^{(2)}\!/$ Gross Loans	9.3%	10.3%	-		
Coverage of Overdue Loans	145.7%	131.0%	-14.8	p.p.	
Coverage of Overdue Loans > 90 days	153.7%	147.9%	-5.8	p.p.	
Coverage of Credit at Risk (1)	88.0%	77.8%	-10.2	p.p.	
Provisions for Credit / Gross Loans	11.9%	12.8%	0.90	p.p.	
Cost of Risk	-	2.3%	-	p.p.	
Provision Charge Net of Recoveries	-	2.2%	-	p.p.	

<sup>(1)</sup> According to the definition included in Instruction no. 23/2011 of Banco de Portugal.

The overdue loans > 90 days ratio increased to 8.7% in December 2014 from 7.7% on 4 August 2014. Despite the decrease (-5.8 pp. from 4 August to 31 December 2014), the provision coverage ratio remains at a comfortable level of 147.9% (153.7% on 4 August 2014).

 $<sup>\</sup>begin{tabular}{ll} \end{tabular}$  According to the definition included in Instruction no. 32/2013 of Banco de Portugal.

## Non-performing Loans and Provisions Coverage



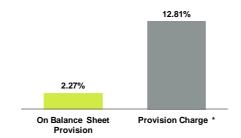
Reflecting the deterioration of the macroeconomic environment, the credit at risk ratio increased from 13.5% to 16.5% in December 2014. This increase was mainly driven by corporate overdue loans (where the ratio rose from 15.6% to 19.2%) due to the weight of this segment in the total portfolio.

Credit at Risk by Type of Credit

	Non-Perfor	ming Loans	Coverage		Balance Sheet Provisions	
	4-Aug-14 (Pro forma)	31-Dec-14	4-Aug-14 (Pro forma)	31-Dec-14	4-Aug-14 (Pro forma)	31-Dec-14
Total Loans	13.5%	16.5%	88.0%	77.8%	11.9%	12.8%
Corporate	15.6%	19.2%	99.6%	87.5%	15.5%	16.8%
Mortgage	7.2%	7.5%	24.5%	24.9%	1.8%	1.9%
Individuals (other)	16.3%	24.0%	70.2%	51.2%	11.4%	12.3%

Credit provisions were reinforced by Euros 378 million, representing an average impairment charge of 2.27% in 2014.

### **Credit Provisions**



<sup>\*</sup>On Balance Sheet Credit Provisions / Gross Loans

## **Exposure to Emerging Markets**

As of 31 December 2014, the exposure to emerging markets denominated in foreign currency, as determined under Banco de Portugal country risk criteria was Euros 4,006 million, representing 6.1% of the consolidated assets.

				31-D	ec-2014		
Countries	BdP Risk	Gross Exposure *		Guarantees		Net Exposure	
	Weight	Total	Fair Value Reserve	and Deductions	** Total	in Foreign Currency	Structure (%
Latin America		2 629	0	234	2 396	726	8
Bahamas	10%	1	0	1	0	0	(
Brazil	0%	2 143	0	24	2 119	453	7
Mexico	0%	264	0	20	244	240	)
Panama	0%	78	0	51	27	27	
Venezuela	50%	139	0	135	4	4	
Other		4	0	2	2	2	
Eastern-Europe		185	0	6	179	47	
Croatia	10%	0	0	0	0	0	
Ukraine	50%	1	0	1	0	0	
Other		184	0	5	179	47	
Asia-Pacific		245	0	134	111	110	)
China	0%	25	0	2	23	23	
India	10%	133	0	130	3	3	
Macao	0%	81	0	0	81	81	
Turkey	10%	1	0	0	0	0	
Other		4	0	2	3	2	
Africa		947	0	825	123	122	
South Africa	0%	18	0	12	6	6	
Angola	10%	797	0	797	0	0	
Cape Verde	10%	91	0	1	91	91	
Morocco	10%	1	0	1	0	0	
Other		40	0	14	26	26	
Total		4 006	0	1 198	2 808	1 006	5 10
% Net As	sente	6.1%			4.3%	1.5%	

<sup>\*</sup> Exposure net of provisions for country risk

<sup>\*\*</sup> Includes Trade Finance < 1 year in the amount of Euros 214 million



## **Market Risk**

Market risk represents the potential loss resulting from an adverse change in the value of a financial instrument due to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices, real estate prices, volatility and credit spreads.

Market risk is monitored on a short-term perspective (ten days) for the trading book and on a medium-term perspective (one year) for the banking book.

### Trading Book Risk

#### A. Management Practices

The main measure of market risk is the assessment of potential losses under adverse market conditions, for which the Value at Risk (VaR) methodology is used. For the calculation of the VaR, NOVO BANCO Group uses the Monte Carlo simulation, with a 99% confidence level and an investment period of 10 business days. Volatilities and correlations are historical, based on an observation period of one year.

To calibrate the VaR assessment, daily back testing exercises are performed, allowing the comparison of losses foreseen by the VaR model with actual losses. These exercises allow the model to be fine-tuned and its forecasting ability improved. As a complement to the VAR model, stress testing is also carried out to assess the potential losses under extreme scenarios. These analyses are performed based on a real stress period, and / or by performing individual sensitivity analysis tests applying extreme individual shocks to risk factors.

NOVO BANCO Group's portfolios are subject to VaR and stop loss limits, in order to limit potential losses. In the fourth quarter of 2014, the operational control functions of the market risk (by risk factor and trading desk) and counterpart risk transferred from the Finance Department to the Risk Department. The control of limits is made daily.

During the year 2014, the Value at Risk limit for the trading areas was reduced and a limit associated with sovereign debt in the available-for-sale and fair value portfolios was set.

Market risk compared with its defined limits is reported daily to the business areas and respective managers, and analysed monthly at the CALCO Committee and reported quarterly at the Risk Committee.



## B. Market Risk Analysis

NOVO BANCO Group value at risk (VaR) at 31 December 2014 was Euros 50.6 million (including BESI with Euros 9.9 million), in its trading portfolio positions in equities, interest rate instruments, volatility and credit spreads, commodities as well as FX positions and in sovereign debt booked in the available-for-sale and fair value portfolios. This figure compares with Euros 24.9 million at 4 August 2014, despite the fact that the scope of this calculation was widened and methodology changes were introduced.

millions of Euros

Value at Risk 99% 10 days							
04-Aug-14 31-Dec-1							
FX	8.8	11.5					
Interest Rate	1.7	8.4					
Equity and Commodities	9.1	33.9					
Credit Spreads	10.2	21.9					
Volatility	2.3	2.2					
Diversification Effects	-7.2	-27.3					
Total	24.9	50.6					

Equity, credit spreads and FX risks are the most representative in the total VaR of Euros 50.6 million.

To complement risk measurement, simulated extreme scenarios are also analysed. All risk factors were subject to extreme scenario testing, based on the more and less positive 10-day sifts occurred in the last 20 years.

## Banking Book Risk

The banking book risks arises from adverse movements in interest rates, in credit spreads, the market value of equity securities and real estate concerning non-trading exposures in the balance sheet. GNB Vida holdings are independently monitored by this company's risk area.



#### **Interest Rate Risk**

Interest Rate Risk may be understood in two different but complementary ways, namely as the effect on the net interest income or on the value of capital, of interest rates movements that affect the institution's banking book.

Changes in market interest rates affect the net interest income of the Bank through changes in the revenue and costs associated with interest rate products and through changes in the underlying value of its assets, liabilities and off-balance sheet elements.

The banking book exposure to interest rate risk is calculated on the basis of the Bank for International Settlements (BIS) methodology, classifying all interest rate sensitive assets, liabilities and off balance sheet items, excluding those from trading, using repricing schedules.

The model used is similar to the duration model, using a stress testing scenario corresponding to a parallel shift of 200 basis points in the yield curve for all interest rate levels (Banco de Portugal's Instruction 19/2005).

The interest rate risk of the banking book results mainly from the combination of long-term fixed rate credit and bonds with liabilities represented by long-term fixed-rate securities and customer funds.

In addition to the parallel shocks, the yield curve is also subject to non-parallel shocks in order to measure the impact of the resulting variations on economic capital sensitivity.

Additionally, NOVO BANCO Group measures the banking book interest rate risk based on the one year historical VaR, with a 99% confidence level. On 31 December 2014 this value reached Euros 108 million.

The balance sheet interest rate risk is reported monthly to the business areas and respective managers, being analysed at the CALCO meeting, and is quarterly reported to the Risk Committee.

#### Other Banking Book Risks

An asset's credit spread risk reflects the difference between the interest rate associated to that asset and the interest rate of a risk-free asset in the same currency.

The risk of Equity Holdings, the risk of Mutual Funds, the risk of Bearer Insurance Certificates (BICs) and the Real Estate Risk can be described as the probability of loss resulting from an adverse change in the market value of these financial instruments.



These risks are measured on the basis of the one year historical VaR at a 99% confidence level, In addition, the simulation of extreme scenarios is analysed.

#### Pension Fund Risk

The pension fund risk results from the possibility of the value of the fund's liabilities (the responsibilities of the fund) exceeding the value of its assets (the fund's investments). In this situation, the Bank must cover the difference and incur in the respective loss (Group contributions to the fund).

NOVO BANCO Group's pension fund risk is measured on the estimated value of assets and liabilities with a time frame of one year.

The estimated return on the fund's assets represents the maximum loss that the Fund may incur in a period of one year. This return is calculated using the one year VaR of the Pension Fund's assets portfolio at the reference date, with a confidence level of 99%.

The responsibilities are updated based on the forecasted current cost within one year.

To quantify the pension fund risk NOVO BANCO Group uses, the same models and methodologies used to determine the material risks incurred by the assets of NOVO BANCO Group.

## **Operational Risk**

Operational risk may be defined as the probability of occurrence of events with negative impacts on results or equity, resulting from inadequacies or weaknesses in procedures, information systems, staff behaviour, or external events, including legal risks.

#### A. Management Practices

Operational risk is managed through a set of procedures that standardise, systematise and regulate the frequency of activities for the identification, monitoring, controlling and mitigation of this risk. The priority in operational risk management is to identify and mitigate or eliminate risk sources, even if these have not resulted in financial losses.

The management methodologies in place are supported by principles and approaches to operational risk management issued by the Basel Committee and those underlying the Risk Assessment Model implemented by Banco de Portugal, recognized as translating the best practices in this area.



The operational risk management model implemented is supported by a specific structure within the Global Risk Department exclusively dedicated to designing, monitoring and maintaining the model. This structure works in close coordination with the operational risk representatives from the Group's departments, branches and subsidiaries, and their teams, who must guarantee that the established procedures are implemented and are responsible for the day-to-day management of Operational Risk, their participation being crucial.

Other departments, with a comprehensive role in NOVO BANCO Group, also take part in the Management Model, such as the Compliance Department, namely its Internal Control Management System Unit, and the Internal Audit Department.

The Global Risk Department and the Operational Risk representatives appointed NOVO BANCO Group's relevant financial institutions are responsible for implementing the operational risk management practices in accordance with the established methodologies including the following:

- ➤ Identification and reporting of operational risk incidents in NOVO BANCO Group's corporate IT platform. This database not only considers loss-originating events, but also events with positive impacts or others with no accounting impacts. Knowledge of these situations is essential to allow the mitigation of risk;
- ➤ Execution of procedures to control the registration of events, in order to verify the effectiveness of the processes of risk identification implemented in each financial institution and at the same time ensure the recording and conformity of the information on incidents with financial impacts. The main control process consists in checking the financial movements booked under certain items against the incidents recorded in the database;
- ▶ Identification and systematisation of risk sources of and potential incidents in order to define incident reporting responsibilities within the institutions and thus promote risk awareness culture and further improve the established identification process;
- Regularly carrying out self-assessment exercises to identify major risks, as well as corresponding mitigation actions;
- Monitoring of risk factors trough Group-wide Key Risk Indicators (KRI), allowing a comparative analysis, and specific indicators to meet risk control needs of certain business units;
- Analysis of one-off scenarios for certain sources of risk;



- Definition and monitoring the implementation of measures to remove or mitigate risk sources identified, through the analysis of incidents, self-assessments, KRI or workshops with several unit managers;
- ➤ Reporting of consolidated management information for NOVO BANCO Group's senior management, as well as specific reports for certain business units;
- > Training and sharing of experiences in a "lessons learned" perspective and adoption of best practices by NOVO BANCO Group's several business units;
- ➤ Calculation of capital requirements according to the Standardised Approach. An approach that considers the sum of last three year's average of the relevant indicators weighted by the risks (calculated on each year) regarding the regulatory activity segments.

In 2014, efforts to consolidate the operational risk management processes were maintained, namely the implementation of projects in new areas such as the Luxembourg Branch. For the consolidation of the Operational Risk several awareness, sensibilization and training actions were performed in several units of NOVO BANCO Group.

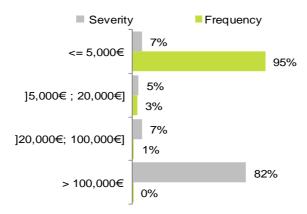
At the same time, the development and implementation of an IT Risk Model in several business units has allowed a risk assessment of the severity of incidents identified.

#### B. Analysis of Operational Risk

NOVO BANCO Group's operational risk profile demonstrates a high frequency of incidents with low financial impact, while incidents with a material impact are very few.

95% of the incidents with a financial impact below Euros 5 thousand represented 7% of total reported losses related to operational risk. Incidents with an impact above Euros 100 thousand represent 82% of the total impact, and measures were taken to solve the problems which were identified.

## GRUPO NOVO BANCO



The operational risk incidents indentified are duly reported by the financial units, on the NOVO BANCO Group's Operational Risk IT application (AGIRO), which fully characterises and systematises them and controls the defined mitigation actions. Every incident is classified according to the Risk Categories defined by the Banco de Portugal's Risk Assessment Model, and in the Basel's Business Lines and Risk Types.

The Execution, Delivery and Process Management incidents registered the highest score in terms of frequency with 62% of the incidents representing 20% of the lost amount. Incidents of this kind are very frequent and usual in the banking system, given that a large number of transactions are processed daily.



Incidents of External Fraud stand out, mostly credit cards fraud, with occurrence rates of 27% and severity rates of 9%, a trend that is in line with the financial system.



## **Liquidity Risk**

Liquidity risk derives from an institution's present or future inability to settle its liabilities as they mature, without incurring in excessive losses.

Liquidity risk can be divided into two types:

- Market liquidity risk the impossibility of selling an asset due to lack of liquidity in the market, leading to the widening of the bid / offer spread or the application of a haircut to its market value.
- Funding liquidity risk the impossibility to obtain market funding to finance assets and / or refinance
  debt coming to maturity in the desired currency. This can lead to a sharp increase in funding costs
  or to the requirement of collaterals to obtain funding. Difficulties in (re)financing may lead to the sale
  of asset, even if incurring in significant losses. The risk of (re)financing should be reduced through
  an adequate diversification of funding sources and maturities.

Banks are subject to liquidity risk by virtue of the transformation of maturities (providing long-term loans and receiving short-term deposits) and therefore a prudent management of liquidity risk is crucial.

### A. Management Practices

The structure established by NOVO BANCO Group to manage liquidity risk clearly identifies responsibilities and processes to ensure full coordination between all participants in liquidity risk management and the effectiveness of management controls.

Liquidity risk is reported to business areas and its managers on a daily basis, analysed on a monthly basis in the CALCO and quarterly reported to the Risk Committee.



## **B. Liquidity Risk Analysis**

The liquidity position improvement since 4 August 2014 is mainly due to (i) the significant increase in deposits in the fourth quarter of 2014; (ii) the sale of financial assets; and (iii) the decrease in the credit portfolio leading to a Euros 5.1 thousand million decrease in the funding from the ECB to Euros 8.5 thousand million on 31 December 2014. Considering deposits with Central Banks the net funding from the ECB was Euros 6.1 thousand million at the end of the year (a decrease of Euros 2.3 thousand million compared to 4 August). There was also a decrease in the loan to deposit ratio (ratio that measures the relationship between credit and deposits) from 140% at 4 August to 126% at year-end.

At the end of 2014, the portfolio eligible for rediscounting operations was Euros 14.2 thousand million, of which Euros 12.8 thousand million were eligible for rediscounting with the ECB.

Banco de Portugal's Instruction 13/2009 defines the liquidity gap as (Net assets - Volatile liabilities) / (Assets - Net assets) x 100 for each cumulative level of residual maturity, where net assets include cash and liquid securities and the volatile liabilities include cash, debt securities, commitments to third parties, derivatives and other liabilities. This ratio gives an image of an institution's wholesale liquidity risk.

NOVO BANCO Group's liquidity gap up to one year improved from -7.9% at 4 August 2014 to -2.0% at 31 December 2014. This improvement essentially resulted from the increase of deposits as a source of funding.

NOVO BANCO Group continues to follow all the legislative changes in order to comply with regulatory requirements, namely the new Basel III liquidity ratios - LCR (Liquidity Coverage Ratio) and NSFR (Net Stable Funding Ratio).

## **Solvency**

## Capital Management and Regulatory Solvency

Capital management main goal is to ensure the compliance with NOVO BANCO Group's strategic targets in terms of capital adequacy, respecting and enforcing the Banco de Portugal and ECB's rules regarding the calculation of capital requirements and solvency levels.

The Board of Directors determines the capital management strategy which is part of NOVO BANCO Group's global strategic targets.

NOVO BANCO Group's solvency ratios are determined in accordance with the Basel III framework as laid down in the Regulation (EU) No. 575/2013 and related Portuguese legislation.



NOVO BANCO Group is authorised to use the internal ratings based approach (IRB) for the calculation of risk weighted assets for credit risk. For the calculation of risk weighted assets for market and operational risk the standardised approach is used.

#### Solvency

	4-Aug-14	31-Dec-14
Common Equity Tier I Ratio	10.3%	9.5%
Tier I Ratio	10.3%	9.5%
Total Own Funds Ratio	10.3%	9.5%

In December 2014 NOVO BANCO Group's Common Equity Tier I ratio was 9.5% therefore above the regulatory minimum. Considering the Special Regime for Deferred Tax Assets introduced by Law no. 61/2014, of 26 August, in force from January 2015 onwards, the Common Equity Tier I ratio of NOVO BANCO Group would have been 9.7%, if applied on 31 December 2014.

#### **Own Funds**

Currently, under the Basel III legal framework, NOVO BANCO Group's solvency ratios calculation considers the following capital elements: Common Equity Tier I, Tier I, Tier II and Total Equity.

Prudential capital is mainly composed of Common Equity Tier I elements.



The main regulatory and accounting capital items (from a prudential perspective) are as follows:

	millions of E			
	Consolid	ated		
	4-Aug-14 <sup>a)</sup>	31-Dec-14		
Realised ordinary share capital	4 900	4 900		
Reserves and Retained earnings	982	948		
Net income / (loss) for the period	-	(498)		
Revaluation reserves	84	(70)		
Non-controlling interests	125	212		
A - Equity	6 091	5 492		
Revaluation reserves	(115)	(214)		
Non-controlling interests	(15)	(107)		
B - Prudential adjustments to Equity	(130)	(321)		
Goodwill and other intangibles	(414)	(423)		
Deferred taxes	(291)	(277)		
Equity participations in financial entities	(63)	(101)		
Other	(25)	72		
C - Prudential deductions	(793)	(729)		
D - Common Equity Tier I (A+B+C)	5 168	4 442		
Eligible instruments for Tier I	2	2		
Deductions from Tier I	(2)	(2)		
E - Tier I	5 168	4 442		
Eligible instruments for Tier II	143	136		
Deductions from Tier II	(128)	(136)		
F - Tier II	15	-		
G - Eligible Own Funds	5 183	4 442		

a) amounts restated with the resolution of the Board of Directors of Banco de Portugal of 22 December 2014, determining that the liability contracted by Banco Espírito Santo to Oak Finance Luxembourg is not transferred to NOVO BANCO (this decision resulted in an adjustment to the originating reserve, corresponding to a positive change equivalent to Euros 548.3 million) and with the resolution of the Board of Directors of Banco de Portugal of 11 February 2015 which determined that Banco Espírito Santo's responsibilities relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo who had been members of its Executive Committee are not transferred to NOVO BANCO (negative change in the originating reserve equivalent to Euros 25.8 million)

### **Risk Weighted Assets**

As of 31 December 2014, risk weighted assets totalled Euros 46,982 million, of which Euros 44,094 million (94% of the total) resulted from credit and counterparty risk, Euros 1,164 million from market risk and Euros 1,724 million from operational risk.

#### **Credit and Counterparty Risk**

As stated above, NOVO BANCO Group uses the IRB for calculating risk weighted assets for credit risk in accordance with the rules stipulated in Regulation (EU) No. 575/2013.



NOVO BANCO Group's risk weighted assets for credit risk significantly decreased (>Euros 2,000 million) between 4 August 2014 and 31 December 2014 to Euros 44,094 million, due to the strong asset decrease, that resulted from the effort to reduce the Bank's activity.

### Risk Weighted Assets as at 31 December 2014 By Risk Class

millions of Euros

	Risk Weighted Assets	Risk Weighting Factor <sup>(1)</sup>
Central Administrations or Central Banks	83	2%
Institutions	2 835	53%
Companies	31 029	69%
Retail Portfolio	2 600	20%
Other	7 545	59%
Total	44 094	54%

<sup>(1)</sup> Risk Weighted Factor: Risk Weighted Assets / Position in Original Risk

#### **Market Risk**

Market risk weighted assets are calculated using the standardised approach.

As of 31 December 2014, market risk weighted assets amounted to Euros 1,164 million, with the main contributors being the interest rate / debt instruments risk (59% of the total) and FX risk (29 % of the total).

## **Trading Book Risk Weighted Assets**

millions of Euros

		4-Aug-2014	31-Dez-14	Change
	Specific Risk	212	47	-165
Debt Instruments	General Risk	564	636	71
Debt instruments	Non-Delta Risk*	0	0	0
	CIE**	0	0	0
	Specific Risk	56	32	-24
Facility backgrounds	General Risk	61	85	25
Equity Instruments	Non-Delta Risk*	23	24	2
	CIE**	0	0	0
Commodity Diak	General Risk	2	1	-1
Commodity Risk	Non-Delta Risk*	1	0	-1
Ev Diele	General Risk	311	337	27
Fx Risk	Non-Delta Risk*	55	1	-54
Total		1 284	1 164	-120

<sup>\*</sup> Risk applied to non-linear products (options) and includes the gama and vega risks. The gama risk corresponds to the risk of the subjacent asset (second derivative) and the vega risk to the volatility risk

<sup>\*\*</sup> Collective Investment Entities - Investment Funds



The change in risk weighted assets for market risk mainly resulted from the decrease in the specific interest rate risk, which was partially offset by the increase in the interest rate risk.

#### **Operational Risk**

Operational risk weighted assets are calculated according to the standardised approach. This approach considers the average, of the last three years, of the sum of the risk weighted relevant indicators, which are determined on a yearly basis, related to the regulatory activity segments.

Between August and December 2014, risk weighted assets were reduced by Euros 579 million, mainly as a result of a higher negative contribution from the trading and sales segment.

millions of Euros

			11111101	is of Euros	
	04-Aug	04-Aug-2014		31-Dec-2014	
	Capital requirements	RWA*	Capital requirements	RWA*	
NOVO BANCO Group	184	2 303	138	1 724	
Corporate financing	9	117	7	94	
Trading and sales	-18	-223	-65	-815	
Retail brokerage	2	29	2	26	
Commercial banking	120	1 498	131	1 638	
Retail banking	61	757	53	661	
Payment and settlement	0	0	0	0	
Agency services	0	4	0	4	
Asset management	10	121	9	116	

<sup>\*</sup> Risk Weighted Assets

## 6. Activity and Results

The activity and results for the period ended on 31 December 2014 reflect the particular circumstances that involved the creation of NOVO BANCO.

This chapter describes the main challenges the Bank faced during this period.

## 6.1 Activity and Results of NOVO BANCO Group

## Customer confidence and recovery of customer funds

Winning client confidence and recovering retail customer funds were the key strategic drivers for NOVO BANCO to be able to rely on a stable funding structure and to resume operational normality. The efforts that were carried out to win back the confidence of the clients led to the recovery of customer funds that had been lost during the first two months of activity.

**Total Customer Funds** 

					millions of Euros
	4-Aug-14 (Pro forma) (a)	30-Sep-14 (Pro forma) (a)	31-Dec-14	chg. from 4-Aug-14 to 30-Sep-14	4Q14 change
On-Balance Sheet Customer Funds	34,780	32,074	35,640	-2 706	3,566
Deposits	24,617	22,404	26,626	-2,213	4,222
Other Customer Funds (1)	1,538	1,481	1,313	-57	-168
Bonds placed with Customers	2,030	2,161	1,861	131	-300
Life Insurance Products	6,595	6,029	5,841	-566	-188
Off-Balance Sheet Funds	9,227	8,050	7,099	-1,177	-951
Total Customer Funds	44,006	40,125	42,739	-3,881	2,614

<sup>(</sup>a) Data considering Banco Espírito Santo de Investimento as discontinuing operation under IFRS 5

In fact, from 4 August to 30 September, total customer funds decreased by Euros 3.9 thousand million (or 8.8%), of which Euros 2.2 thousand million in the deposits portfolio, Euros 0.6 thousand million in life insurance products and Euros 1.2 thousand million in off-balance sheet customer funds. In the last quarter of the year it was possible to achieve a Euros 2.6 thousand million increase in total customer funds, with deposits growing by Euros 4.2 thousand million.

<sup>(1)</sup> Includes cheques and payment orders, sale and repurchase agreements and other resources



This increase reflects the effects of commercial marketing campaigns supported by a dynamic commercial franchise, which offer a wide range of deposit solutions that was able to regain customer confidence and reverse the cash outflow of individual and corporate clients.

## Deleveraging process

The implementation of the deleveraging plan aimed to reduce the balance sheet, through the reduction of the loan book and securities portfolio and a selective disposal of assets.

#### **Customer Loans**

NOVO BANCO conducted a very strict and selective lending policy, which took in consideration the support to both the small and medium-size and exporting companies.

#### **Customer Loans**

			millions of Euros		
	4-Aug-14	31-Dec-14	Change		
	(Pro forma)	31-066-14	absolute	relative	
Corporate Loans	29,308	28,009	1,300	-4.4%	
Loans to Individuals	12,354	12,051	-303	-2.5%	
Mortgage	10,410	10,230	-180	-1.7%	
Other Loans	1,944	1,821	-123	-6.3%	
Customer Loans (gross)	41,663	40,060	-1,602	-3.8%	
Provisions	4,945	5,131	186	3.8%	
Customers Loans (net )	36,718	34,929	-1,789	-4.9%	

Net customer loans decreased by Euros 1.8 thousand million in the five months of activity, with reductions at both domestic and international (Euros -1.4 thousand million and Euros -0.4 thousand million respectively) activity, and across all segments: mortgage loans decreased by Euros 180 million (-1.7%), other loans to individuals by Euros 123 million (-6.3%) and corporate loans by Euros 1.3 thousand million (-4.4%).



#### **Securities Portfolio**

The securities portfolio, besides providing the main source of eligible assets for funding operations with the ECB, was also managed as an originator of liquidity and the portfolio was reduced by Euros 1.7 thousand million.

## Securities Portfolio

(net of impairments)

				millions of Euros
	4-Aug-14	24 Dec 44	Change	
	(Pro forma)	31-Dec-14 -	absolute	relative
Bonds	4,509	3,558	-951	-21.1%
Other Sovereign Debt	3,175	2,600	-576	-18.1%
Portuguese Sovereign Debt	1,670	1,948	278	16.7%
Other	4,113	3,658	-455	-11.1%
Total	13,467	11,764	-1,704	-12.7%

#### Sale of BES Investimento

On 8 December 2014, NOVO BANCO agreed a sale and purchase agreement with Haitong International Holdings Limited in respect of the entire share capital of BESI, for Euros 379 million. Haitong International Holdings Limited is a Hong Kong based wholly-owned subsidiary of Haitong Securities Co. Ltd (a company whose shares are listed on the Shanghai Stock Exchange and in the Stock Exchange of Hong Kong Limited). The conclusion of the operation is pending the necessary regulatory approvals.

At the present date, the operation has already received the approval or non-opposition of Banco de Portugal, the Autoridade da Concorrência Portuguesa (Portuguese Competition Authority), the China Securities Regulatory Commission and the Shanghai Municipal Financial Service Office of China, the Financial Conduct Authority of the United Kingdom, the Urzad Ochrony Konkurencji I Konsumentów (Competition and Consumer Protection Office) of Poland and the Directorate-General for Competition of the European Union. At the moment, the operation still requires the approval of the European Central Bank, as well as the confirmation by the Banco Central do Brasil (Brazilian Central Bank).

As a result of this operation BESI was excluded from NOVO BANCO's full consolidation scope, being accounted for in the financial statements in accordance with IFRS 5. On 31 December 2014 the assets and liabilities of the discontinued operations totalled Euros 4.2 thousand million and Euros 3.1 thousand million, respectively.



#### Non-current assets held for sale

Non-current assets held for sale include real estate received through loan foreclosures, discontinued premises and assets of entities held for sale.

The disposal of the non-current assets held for sale was another key focus of the management, as it generates liquidity and positively contributes to streamlining the balance sheet. However, because the process of updating the title deeds of these assets is not yet concluded it was not possible to the Group to achieve significant sales of these assets in the period.

#### Non-current assets held for sale

			millions of Euros
	4-Aug-14 (Pro forma)	31-Dec-14	Change
Property held for sale	2,591	2,768	176
Provisions	( 818)	( 824)	(7)
Provisions / Property held for sale (%)	31.6%	29.8%	-1.8 pp
Property held for sale (net)	1,773	1,943	170
Equipment and other foreclosed assets	15	16	2
Provisions	(2)	(2)	0
Equipment and other foreclosed assets (net)	12	14	2
Assets of entities held for sale	919	1,192	274
Provisions	( 310)	( 403)	(92)
Provisions / Assets of entities held for sale (%)	33.8%	33.8%	0.0 pp
Assets of entities held for sale (net)	609	790	181
Non-current assets held for sale	3,525	3,977	452
Provisions	(1,130)	(1,129)	(99)
Provisions / Non-current assets held for sale (%)	32.1%	30.9%	-1.2 pp
Non-current assets held for sale (net)	2,394	2,747	353

Non-current assets held for sale totalled Euros 4.0 thousand million with provisions of Euros 1.2 thousand million, representing a coverage of close to 31%.

## Liquidity improvement

The liquidity generated through the significant increase of deposits in the fourth quarter, the sale of financial assets, the contraction of the loan book and the capital proceeds allowed for a substantial reduction in funding from the European System of Central Banks (ESCB) and an improvement in the loan to deposit ratio (the ratio that measures the relationship between credit and deposits).



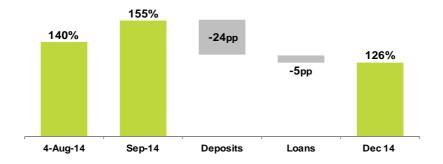
On 4 August 2014 funding from the ESCB totalled Euros 13.6 thousand million, having decreased to Euros 8.5 thousand million at the end of the year.

NOVO BANCO tapped the Targeted Long Term Refinancing Operations (TLTRO) facility created by the ECB borrowing 1.6 thousand million in September 2014. In order to create an additional liquidity buffer, in December NOVO BANCO extended the maturity of three bond issues guaranteed by the Portuguese Republic totalling Euros 3.5 thousand million.

At the end of 2014, the nominal value of the portfolio of repoable securities eligible for rediscount with the European System of Central Banks (ESCB) amounted to Euros 14.2 thousand million, of which Euros 12.8 thousand million were eligible for rediscount with the ECB. This amount includes exposure to Portuguese sovereign debt (excluding the position held by GNB Vida), of Euros 0.9 thousand million (of which Euros 0.4 thousand million maturing in less than one year). NOVO BANCO's other peripheral European sovereign exposures totalled Euros 1.2 thousand million (almost entirely maturing in less than one year), including: Euros 1.1 thousand million of Italian sovereign debt, Euros 0.1 thousand million of Spanish sovereign debt and a residual exposure of Euros 8 million in Greek sovereign debt.

The recovery of deposits and the contraction of the loan book significantly improved the loan to deposit ratio. From 140% on the date of the opening balance sheet, the ratio deteriorated in September to 155%, and improved afterwards to 126% as of 31 December 2014.

#### **Loan to Deposit Ratio Evolution**





### Capital Management

On 26 June 2013 the European Parliament and European Council approved Regulation (EU) No. 575/2013 and Directive 2013/36/EU which establish the applicable prudential requirements for credit institutions and investment firms in the European Union, in force as from 1 January 2014. Banco de Portugal's Notice 6/2013, of 23 December, established the transitional regime for own funds, under said Regulation, and laid down measures to preserve own funds, establishing a minimum Common Equity Tier I (CET1) ratio of not less than 7%.

Under the terms of the mentioned rules, the capital ratios of NOVO BANCO Group, as of 4 August and 31 December 2014, were as follows:

Risk Weighted Assets, Eligible Capital and Capital Ratios
BIS III (CRD IV/CRR)

			Euros 000 million
		4-Aug-14	31-Dec-14
Risk Weighted Assets	(A)	50.4	47.0
Regulatory Capital			
Common Equity Tier I	(B)	5.2	4.4
Tier I	(C)	5.2	4.4
Tier II		0.0	0.0
Total Own Funds	(D)	5.2	4.4
Common Equity Tier I	(B/A)	10.3%	9.5%
Tier I	(C/A)	10.3%	9.5%
Solvency Ratio	(D/A)	10.3%	9.5%

The balance sheet deleveraging process implied a reduction of risk weighted assets (RWA) to Euros 47.0 thousand million on 31 December 2014, which is Euros 3.4 thousand million less than on 4 August 2014. For prudential effects, BESI, presented in the balance sheet as assets from discontinued operations, is still being accounted for the RWA's.



In addition, eligible own funds decreased compared to the opening balance sheet, mainly due to the following reasons:

- Reduction from 3.5% to 2.5% of the discount rate used to forecast retirement pension liabilities, which, together with the unfavourable performance of the fund's assets led to an actuarial deviation of Euros 270 million (which does not include the impacts from the 11 February 2015 decision by the Banco de Portugal<sup>1</sup>); and
- Booking of the net loss for the period amounting to Euros 497.6 million.

The Regulatory Capital and RWA's at the end of 2014 resulted in a CET 1 ratio of 9.5%.

#### **Special Regime for Deferred Tax Assets**

Under the terms of Law no. 61/2014, of 26 August, NOVO BANCO expressed its interest in adhering to the special regime applicable to deferred tax assets (DTA) resulting from impairment losses in loans and employee benefits, which came into force on 1 January 2015. Under this regime, DTAs may be converted into tax credits when a taxable entity reports net losses or enters liquidation proceedings through voluntary winding up, insolvency decreed by court ruling, or, where applicable, when its license is revoked by the competent supervision authority.

Considering the Special Regime for Deferred Tax Assets, the CET 1 pro-forma ratio is 9.7% as of 31 December 2014.

#### Loan to BES Angola / Banco Económico

Banco de Portugal's resolution measure determined that the loans granted to BES Angola plus accrued interest, totalling Euros 3,438 million, should be transferred to NOVO BANCO and duly provisioned for.

On 20 October 2014 the Banco Nacional de Angola (the Central Bank of Angola) took a set of decisions aimed at financially healing BES Angola, which impacted NOVO BANCO's loan and entailed the following new operations:

<sup>&</sup>lt;sup>1</sup> On 11 February 2015, Banco de Portugal Board of Directors, in accrodance with the provisios of paragraph 1 of article 145- G and paragraph 2 – a) and b) of article 145- H of the RGICSF determined the following: "a) For purposes of executing Banco de Portugal's resolution, it is hereby clarified that the liabilities of Banco Espírito Santo not transferred to NOVO BANCO under the terms of subparagraph i) of paragraph b) of Point 1 of Annex 2 to Banco de Portugal's Board of Directors resolution of 3 August 2014 (20:00 hours), drafted according to this Board of Directors resolution of 11 August 2014 (17:00 hours) include the Banco Espírito Santo's liabilities for the pension retirement and survival pension complements of the members of the Board of Directors of Banco Espírito Santo who were members of the Executive Committee and fall under subparagraph i) of paragraph b) of point 1 of Annex 2 of said resolution, as defined by the Corporate Bylaws of Banco Espírito Santo and the Regulations of the General Meeting of Banco Espírito Santo, to which the bylaws refer back to, and therefore were not transferred to NOVO BANCO, without loss to the liabilities arising exclusively from the employment contracts with Banco Espírito Santo. b) NOVO BANCO and Banco Espírito Santo shall adjust their accounting records to the present resolution, taking the execution measures required for its proprer application."



- Loan agreement in the amount of Kwanzas 41,596 million (equivalent to Euros 317 million), with 50% of the loan secured by Angolan Treasury bonds; this loan matures on 30 April 2016;
- Subordinated loan agreement in the amount of Kwanzas 41,595 million (equivalent to Euros 317 million) with reimbursement of principal up to 30 November 2024; and
- Subscription of shares representing 9.7% of the share capital of Banco Económico for the amount of Kwanzas 7,000 million (equivalent to Euros 54 million).

As a result, the remaining amount of the former debt of BES Angola was derecognised against the use of Euros 2,750 million of provisions existing in the opening balance sheet of NOVO BANCO.

### Results and Profitability

NOVO BANCO Group's income statement includes income and costs for the period from 4 August to 31 December 2014.

The performance of NOVO BANCO Group in the first five months of existence was conditioned by the exceptional circumstances that led to its creation and impacted several of its areas of its activity, and also by the Portuguese environment, characterised by sluggish economic activity, high unemployment and interest rates at very low levels.

#### **Income Statement**

	millions of Euros
	from 4-Aug to
	31-Dec-14
Net Interest Income	265.5
+ Fees and Commissions	178.2
= Commercial Banking Income	443.7
+ Capital Markets and Other Results	339.6
= Banking Income	783.3
- Operating Costs	355.4
= Net Operating Income	427.9
Gross Commercial Income	88.3
· Net Provisions	699.1
Credit	378.1
Securities	199.7
Other	121.2
= Income before Taxes	-271.2
- Income Tax	215.5
- Special Tax on Banks	13.0
= Income after Taxes	-499.6
- Minorities	-2.0
= Net Income	-497.6

NOVO BANCO Group's net income for the period was negative in Euros 497.6 million and the following should be highlighted:



- ➤ Commercial banking income reached Euros 443.7 million, with a contribution of Euros 265.5 million from net interest income and Euros 178.2 million from fees and commissions;
- > Operating costs of Euros 355.4 million which do not reflect entirely the efforts carried out in its reduction;
- ➤ Net operating income before provisions and impairments totalled Euros 427.9 million;
- ▶ Provisions reached Euros 699.1 million, which together with the impact in tax costs related with the change of the corporate income tax rate applicable in the calculation of the deferred taxes, have pressured the results of NOVO BANCO Group.

Excluding non-recurring items, the net income was negative at Euros 270 million.

# Non-Recurrent Results (net of taxes)

	millions of Euros
	from 4-Aug to 31-Dec-14
Reported Net Income	-497.6
Income Tax Change (1)	129.4
Impairment on Portugal Telecom / Oi	108.4
Loan impairments	48.7
Losses in companies held for sale	101.3
Liability revaluation	-210.6
Provisions for other assets and contingencies	29.9
Operating costs (includes early retirements)	20.5
"Recurrent" net profit / (loss)	-270.0

<sup>(1)</sup> adjustments in the corporate income tax (IRC) rate from 23% to 21% and in the deferred taxes related to temporary differences to 29%

#### **Net Interest Income**

The performance of net interest income was impacted by the historical lows reached by benchmark interest rates and the need to stabilise the customer funding component of the funding activity, allowing the reduction of funding from the ESCB. As a consequence, net interest income increased to Euros 265.5 million, accounting for 34% of banking income. The annualised net interest margin was 1.21%, underpinned by an average interest rate on financial assets of 3.39% and an average rate on liabilities of 2.18%, which compare with an average 3-month Euribor in the same period of 0.09%.



#### **Net Interest Income and Net Interest Margin**

	mii	lions of Euros	
from 4-Aug to 31-Dec-14			
Average Balance	Avg Rate (%)	NII	
53,469	3.39%	745	
41,009	3.38%	570	
5,525	0.54%	12	
6,936	5.71%	163	
_	-	-	
53,469	3.39%	745	
52,149	2.24%	480	
24,622	1.48%	150	
13,778	5.28%	299	
11,023	0.26%	12	
2,726	1.74%	20	
1,321	-	-	
53,469	2.18%	480	
	1.21%	265	
_	0.09%		
	Average Balance  53,469 41,009 5,525 6,936 - 53,469  52,149 24,622 13,778 11,023 2,726 1,321	from 4-Aug to 31-Dec-14  Average Balance  53,469  41,009  3.38%  5,525  0.54%  6,936  5.71%  -  53,469  3.39%  52,149  2.24%  24,622  1.48%  13,778  5.28%  11,023  0.26%  2,726  1.74%  1,321  -  53,469  2.18%  1.21%	

Customer loans account for 76.7% of the financial assets and have an average annualised rate of 3.38%. As to customer funds, the average balance of deposits was Euros 24.6 thousand million with an average annualised rate of 1.48%, while debt securities and other interest bearing liabilities reached Euros 13.8 thousand million, carrying an average rate of 5.28%.

The fact that benchmark interest rates remains close to zero or are even negative represents an unprecedented challenge to profitability.

#### **Fees and Commissions**

In December 2014, i.e. five months after NOVO BANCO Group started to operate, fees and commissions on banking services amounted to Euros 178.2 million. The breakdown of fees and commissions is as follows:



#### **Fees and Commissions**

millions of Euros from 4-Aug to 31-Dec-14 Collections 3.0 Securities 9.9 22.2 Guarantees 28.0 Account Management and payment processing Commissions on Loans and other(1) 28.3 **Documentary Credit** 14.3 29.9 Asset Management (2) Cards 10.0 Bancassurance 21.8 Advisory, Servicing and Other (3) 10.9 **TOTAL** 178.2

In the activity of NOVO BANCO Group the following should be highlighted:

- Cross selling services bancassurance and asset management, products placed by the Group's insurance
  and investment fund management firms in the branch network these account for nearly one third of total
  fees and commissions and as from September are showing the positive impact of the gradual
  consolidation of customer confidence on the NOVO BANCO brand;
- Support services to companies including guarantees provided, documentary credits, and loan management and similar services (more than 36% of the total);
- Commissions on payment services cards (Euros 10 million) and payment processing (Euros 28 million), namely cheques, transfers, payment orders, POS and ATMs, and also account management fees.

NOVO BANCO Group considers that the provision of quality services represents one of the most important sources of income, and invests in the launch of innovative products (namely the "Express Bill" service, which combines a credit component with the ensurance of efficient payments management) and permanently seeks to add value to its services as a differentiating factor.

<sup>(1)</sup> Includes commissions on loans, project finance, export financing and factoring

<sup>(2)</sup> Includes investment funds and discretionary management

<sup>(3)</sup> Includes costs State Guarantees



#### **Capital Markets and Other Results**

Capital markets and other results were positive in Euros 339.6 million.

#### **Capital Markets and Other Results**

	fı	millions of Euros rom 4-Aug to 31-Dec-14
Interest Rate, Credit and FX		420.5
Interest Rate		26.5
Liability Revaluation		296.6
Credit		-47.0
FX and Other		144.4
Equity		-9.1
Trading		-13.9
Dividends		4.8
Other Results		-71.8
	Total	339.6

The resolution measure was followed by a complex period where liquidity and foreign exchange management were the main concerns of financial management.

The foreign currency positions generated by balance sheet adjustments and the transfer of assets and liabilities to NOVO BANCO required a review of the foreign exchange risk coverage mechanisms, within an environment of low liquidity and restricted access to markets. However, the position in US dollars allowed the Bank to reap the benefits of this currency's appreciation against the Euro, leading to the booking of positive foreign exchange results.

Given the reduction of NOVO BANCO's senior bond yields there was a reduction in the Special Purpose Entities' (SPEs) liabilities included in the consolidated balance sheet, as the assets of those SPEs are essentially composed by bonds issued by the Group.

Other Results include the costs of insurance premiums and the impact of the reclassification of BESI as a discontinued operation following the sale and purchase agreement entered into.



#### **Operating Costs**

Reducing operating costs has been a key objective since the Board of Directors took office, and it is set to be pursued into the future. Operating costs during the five months of activity totalled Euros 355.4 million, posting a 12.0% decrease QoQ in the 4Q2014 on a comparable basis.

#### **Operating Costs**

	millions of Euros
	from 4-Aug to 31-Dec-14
Staff Costs	178.0
General Administrative Costs	139.5
Depreciation	37.9
Tota	I 355.4
TOTAL excluding non recurrent costs (	329.5
(1) Namely costs with early retirements, costs with the Asset Quality Rev	iew (AQR) and

<sup>(1)</sup> Namely costs with early retirements, costs with the Asset Quality Review (AQR) and consulting

In what concerns staff costs, which totalled Euros 178.0 million, it is worth noting that it included Euros 22.0 million in early retirement costs with 53 employees. Since 4 August umtil the end of 2014, NOVO BANCO reduced its payroll by 121 employees on an individual basis, and by 165 at group level. Excluding non recurrent costs, staff costs amounted to Euros 156.4 million.

#### **Staff Costs**

	millions of Euros
	from 4-Aug to 31-Dec-14
Wages and Salaries	130.7
Pension Costs, Social Security and Other Social Costs	47.3
TOTAL	178.0
TOTAL excluding non recurrent costs <sup>(1)</sup>	156.4

<sup>(1)</sup> Namely costs with early retirements



The general administrative costs, which totalled Euros 139.5 million, are broken down by nature in the table below.

#### **General Administrative Costs**

millions of Euro
from 4-Aug
to 31-Dec-14
18.3
9.3
2.7
7.8
7.8
2.1
24.1
2.6
1.7
8.8
3.1
17.8
33.4
Total 139.5
rrent costs (1) 134.2

namely costs with the Asset Quality Review (AQR) and consulting

#### **Provisions**

Given that the Portuguese and European economies have so far failed to enter a vigorous growth cycle and produce an environment likely to attract investment and reduce unemployment, it has not been possible to reverse the curb of risk indicators and achieve a significant reduction in provision charges.

#### **Provisions**

	mi	llions of Euros
	fro	m 4-Aug
	to 3	81-Dec-14
Customer Loans		378.1
Securities		199.7
Non-current assets held for sale		57.7
Other assets and contingencies		63.6
	Total	699.1



Total impairment costs reached Euros 699.1 million, with the following relevant items:

- Customers Loans Euros 378.1 million provision charge, impact of the devaluation of certain financial
  collaterals due to the sharp fall in equity prices, particularly in the domestic market, and to the change
  of the emergence period (period of time between the occurrence and the observation of the loss
  event) used in determining the impairment at the loan portfolio basis;
- Securities in addition to the overall sharp fall of the PSI 20 index, there was the impact from the devaluation of the stakes held in Portugal Telecom and Oi; the NOVO BANCO Group recognised impairments for the entire securities portfolio of Euros 199.7 million;
- Non-current assets held for sale Euros 57.7 million provision charge; and
- Other assets and contingencies Euros 63.6 million provision charge.



#### 6.2 Activity and Results of NOVO BANCO on a Individual Basis

#### Activity

NOVO BANCO's activity from 4 August to 31 December 2014 was developed in the same environment already referred to for the Group.

Despite the challenges brought by the resolution measure, its complexity and extraordinary status, NOVO BANCO was able to recover client confidence and stabilise its funding sources, which was materialised in the positive evolution of deposits.

Deposits increased by Euros 4.4 thousand million in 4<sup>th</sup> quarter of 2014, offsetting the Euros 3.4 thousand million decrease up to 30 September and leading to an overall increase of Euros 992 million since the creation of the Bank up to 31 December 2014.

#### **Activity Indicators**

				n	nillions of Euros
	4-Aug-14	30-Sep-14	31-Dec-14	chg. from 4-Aug to 30-Sep-14	4Q14 change
Net Assets	62,709	57,112	56,291	-5,587	-831
Customer Loans (gross)	38,092	37,719	36,269	- 373	-1,450
Loans to Individuals	9,590	9,502	9,344	- 88	- 158
- Mortgage	7,800	7,733	7,666	- 67	- 67
- Other Loans to Individuals	1,790	1,769	1,679	- 21	- 90
Corporate Loans	28,501	28,217	26,924	- 284	-1,293
On-Balance Sheet Customer Funds	28,297	24,952	29,087	-3,345	4,135
- Deposits	26,847	23,472	27,839	-3,375	4,367
- Debt Securities placed with Customers	1,450	1,480	1,248	30	-232

The implementation of the deleveraging plan to reduce the balance sheet led to a 10.2% decrease of the Net Assets from 4 August 2014 to 31 December 2014. At the end of 2014 Net, Assets amounted to Euros 56.3 thousand million.



Regarding the loan portfolio a very strict and selective policy was implemented, without ceasing to support the small and medium-size companies in general and the exporting companies in particular.

Gross customer loans fell by Euros 1.8 thousand million, with reductions seen across all segments, namely in corporate loans, which were reduced by Euros 1.6 thousand million.

In 31 December 2014, overdue loans > 90 days increased to 8.7% while the coverage ratio stood at 165.7% revealing a worsening of the asset quality. Nevertheless the Provisions for Credit / Gross Loans ratio have been improving, staying at 14.5%, a 140 basis points increase from 4 August 2014.

#### **Asset Quality**

			millior	ns of Euros	
	4-Aug-14	31-Dec-14	Cha	nge	
	4-Aug-14	31-Dec-14	absolute	relative	
millions of Euros					
Gross Loans	38,092	36,269	-1,823	-4.8%	
Overdue Loans	3,056	3,509	453	14.8%	
Overdue Loans > 90 days	2,893	3,168	275	9.5%	
Provisions for Credit	4,966	5,251	284	5.7%	
(%)					
Overdue Loans / Gross Loans	8.0	9.7	1.7	p.p.	
Overdue Loans >90 days / Gross Loans	7.6	8.7	1.1	p.p.	
Coverage of Overdue Loans	162.5	149.7	-12.9	p.p.	
Coverage of Overdue Loans > 90 days	171.6	165.7	-5.9	p.p.	
Provisions for Credit / Gross Loans	13.0	14.5	1.4	p.p.	

#### Results

NOVO BANCO reported an accumulated net loss between 4 August and 31 December 2014 of Euros 648.6 million. Provision charges (Euros 514.5 million) and operating costs (Euros 309.3 million) were the main contributors for these results offsetting the banking income (Euros 334.3 million).



#### **Income Statement**

	Millions of Euros
	from 4-Aug to 31-Dec-14
Net Interest Income	173.6
+ Fees and Comissions	141.4
= Commercial Banking Income	315.0
+ Capital Markets and Other Results	19.3
= Banking Income	334.3
- Operating Costs	309.3
= Net Operating Income	25.0
- Net Provisions	514.5
Credit	409.1
Securities	231.3
Other	-125.9
= Income before Taxes	-489.5
- Income Tax	146.1
- Special Tax on Banks	13.0
= Net Income	-648.6

Banking income totalled Euros 334.3 million, with net interest income and fees and commissions weighting 52% and 42% of that figure, respectively. The fact that banking income and operating costs were close impacted the efficiency indicators that recorded values above 90%. Staff costs, amounting to Euros 147.7 million, include Euros 19.8 million related to early retirements, which represent 48% of operating costs.

#### Activity of the International Branches

NOVO BANCO's international branches support the Bank and the Group's international activity.

A brief description the activity of NOVO BANCO's international branches is presented in Chapter 2. NOVO BANCO Group, under International Commercial Banking.

#### 7. Corporate Governance

#### **Information on Corporate Governance**

#### A - Qualified holdings in NOVO BANCO's share capital

Qualified holdings in NOVO BANCO's share capital as at 31 December 2014

Resolution Fund	Number of shares	% share capital with voting rights
Directly	4,900,000,000	100%
Total attributable	4,900,000,000	100%

#### **B** - Equity holders with special rights

Identification and description of shareholders with special rights

There are no shareholders with special rights.

#### C - Restrictions on voting rights

Any restrictions on the right to vote, such as restrictions on voting rights subject to holding a number or percentage of shares, deadlines for exercising voting rights or systems whereby the financial rights attaching to securities are separated from the holding of securities

There are no restrictions on voting rights or systems whereby the financial rights attaching to securities are separated from the holding of securities.

## D - Appointment and replacement of members of the Board of Directors and changes in the Bank's Bylaws

Rules on the appointment and replacement of members of the Board of Directors and on changes in the Bank's Bylaws

The members of the Board of Directors are appointed by Banco de Portugal, based on a proposal by the Management Committee of the Resolution Fund ("Comissão Diretiva do Fundo de Resolução") (under the article 145-G, no.11 of the RGISF - Regime Geral das Instituições de Crédito e Sociedades Financeiras and article 8 of Banco de Portugal's Notice no. 13/2012).

The members of the Board of Directors may, at any time, be removed from office by resolution of Banco de Portugal, and the Banco de Portugal will appoint new members of the Borad of Directors under a proposal by the Management Committee of the Resolution Fund,

Under the terms of the law, changes to NOVO BANCO's Bylaws are subject to a resolution of the General Meeting.

Detailed information about the members of the Board of Directors and the Statutory Supervisory Board is presented under point 1. NOVO BANCO.

#### **E - Powers of the Board of Directors**

Powers of the Board of Directors, namely regarding share capital increases



The Board of Directors' powers are defined by law and by the Articles of Association of NOVO BANCO, with the limitations inherent to its status of transition bank and those resulting from the commitments assumed following the European Commission's decision regarding the resolution of Banco Espírito Santo, S.A..

Accordingly, in addition to normal management powers, under the Articles of Association of NOVO BANCO and the provisions of the Banco de Portugal's Notice no. 13/2012, which regulates transition banks, the Board of Directors is specifically empowered to:

- a) Prepare and present half-yearly activity plans, to be submitted to the Banco de Portugal and to the Resolution Fund:
- b) Steer their actions towards maximising the value of the assets received so as to enhance their disposal under favourable terms;
- c) Sell certain assets of NOVO BANCO, S.A., always mindful of their guiding principles and market conditions;
- d) Boost operational activity such that business value is preserved;
- e) Comply with the guidelines and recommendations issued by the Banco de Portugal, under their legal powers;
- f) Assist the Banco de Portugal with the preparation of the sale, in total or in part, of the share capital of NOVO BANCO or of its assets.

The Board of Directors does not have the power to decide on share capital increases.

#### F - Internal control and risk management systems

Main details of the internal control and risk management systems implemented at the company regarding the procedure for reporting financial information

NOVO BANCO has an internal control system (ICS), which is managed by the Compliance Department. The Compliance Department mission is to manage the ICS efficiently and effectively, monitor the risks and controls, prepare external reports to the supervisory entities and, internal reports to the Board of Directors, to the Statutory Supervisory Board, to the other structures responsible for monitoring the ICS of NOVO BANCO and to the sponsors of the business, support and technological processes.

NOVO BANCO's risk control comprises the management of credit risk, market risk, liquidity risk, interest rate risk, foreign exchange rate risk, operational risk and compliance risk. The Risk Committee, the Credit Risk Monitoring Committee, the Risk Monitoring Group, the Global Risk Department, the Compliance Department and the Internal Audit Department are the main units dedicated to the prevention and control of risks within the activity.

Detailed information on risk management at NOVO BANCO is presented under point 5. Risk Management.

#### 8. Financial Statements

#### 8.1 Consolidated Financial Statements

## NOVO BANCO, S.A. CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2014

			thousands of euros	
	04.08.2014	04.08.2014 restated incl.	31.12.2014	
	(b)	deliberations of 22.12.2014 e 11.02.2015 (a)	31.12.2014	
ASSETS				
Cash and deposits at Central Banks	5 401 256	5 401 256	2 747 077	
Deposits with banks	673 488	673 488	490 856	
Financial assets held for trading	2 258 854	2 258 854	1 062 517	
Financial assets at fair value through profit or loss	2 567 297	2 567 297	2 230 388	
Available-for-sale financial assets	11 498 253	11 498 253	9 478 469	
Loans and advances to banks	1 100 617	1 100 617	1 044 286	
Loans and advances to customers	38 569 431	38 569 431	34 929 314	
Asstes with repurchase agreement	-	-		
Held-to-maturity Investments				
Hedging derivatives Non-current assets held for sale	391 761 2 399 063	391 761 2 399 063	404 582 2 747 168	
Assets from discontinued operations	2 399 003	2 399 063	4 209 800	
Investment properties	305 493	305 493	297 133	
Other tangible assets	427 067	427 067	397 088	
Intangible assets	335 938	335 938	253 732	
Investment in associates and subsidiaries excl. from consolidation	428 053	428 053	402 289	
Current income tax assets	30 137	30 137	29 962	
Deferred income tax assets	2 865 379	2 858 194	2 505 608	
Technical reserves of reinsurance ceded	9 197	9 197	8 03	
Other assets	3 203 952	3 129 175	2 179 173	
Debtors from insurance and reinsurance operations	20 890	20 890	1 263	
Other	3 183 062	3 108 285	2 177 910	
TOTAL ASSETS	72 465 236	72 383 274	65 417 480	
JABILITIES				
Deposits from central banks	13 824 376	13 824 376	8 611 709	
Financial liabilities held for trading	1 404 249	1 404 249	1 045 648	
Financial liabilities at fair value through profit or loss	1 404 249	1 404 249	1 045 648	
Deposits from banks	4 180 247	4 180 247	2 623 864	
Due to customers	27 281 015			
Debt securities		26 657 915	27 938 053	
Financial liabilities to transferred assets	11 153 571	11 153 571	9 032 956	
Hedging derivatives	101 107	101 107	404440	
Investment contracts	121 187	121 187	104 140	
Non current liabilities held for sale	4 889 337	4 889 337	4 379 442	
	215 244	215 244	330 903	
Liabilities from discontinued operations			3 072 720	
Provisions	567 250	567 250	409 723	
Technical reserves	1 705 871	1 705 871	1 461 070	
Current tax liabilities	82 898	82 898	34 273	
Deferred tax liabilities	80 765	80 765	50 309	
Equity Instruments	-	-		
Other subordinated debt	75 251	75 251	54 794	
Other liabilities	1 306 580	1 325 201	858 063	
Creditors from insurance and reinsurance operations	24 753	24 753	10 132	
Other	1 281 827	1 300 448	847 931	
TOTAL LIABILITIES	66 887 841	66 283 362	60 007 667	
EQUITY				
Capital	4 900 000	4 900 000	4 900 000	
Share premium	. 555 550		. 555 566	
Other equity instruments	_	-		
Treasury stock		-		
Fair value reserve	83 617	83 617	( 70 255	
Other reserves and retained earnings	459 869	982 386	948 267	
(Loss) / Profit for the period	459 009	902 300	( 497 645	
	-	-	( 497 045	
Dividends paid Minority Interests	133 909	133 909	129 446	
TOTAL EQUITY			5 409 813	
	5 577 395	6 099 912		
TOTAL LIABILITIES AND EQUITY	72 465 236	72 383 274	65 417 480	

a) The opening balance sheet is restated with the resolution by the Board of Directors of the Banco de Portugal dated 22 December 2014, deciding that the liabilities contracted by Banco Espírito Santo to Oak Finance Luxembourg are not transferred to NOVO BANCO (this decision resulted in adjusting the originating reserve, corresponding to a positive change equivalent to Euros 548.3 million) and with the resolution by the Board of Directors of the Banco de Portugal dated 11 February 2015, deciding that the responsabilities of Banco Espírito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo that have been members of its Executive Committee are not transferred to NOVO BANCO (corresponding to a negative change in the originating reserve equivalent to Euros 25.8 million).

The Chief Accountant The Board of Directors

b) Opening balance sheet as determined by the resolutions of the Board of Directors of the Banco de Portugal dated 3 and 11 August 2014 communicated by the Banco de Portugal to NOVO BANCO, in accordance with no.7 of article 11 of Notice 13/2012, pursuant to letter NoADM/2014/0121, of 3 December 2014 (as published in www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752397&fext.=.pdf).

## NOVO BANCO, S.A. CONSOLIDATED INCOME STATEMENT FOR THE PERIOD FROM 4 AUGUST TO 31 DECEMBER 2014

	from 4-Aug-14 to 31-Dec- 2014
Interest and similar income	781 667
Interest expense and similar charges	( 516 207)
Net Interest Income	265 460
Dividend income	4 774
Fee and Commission income	225 331
Fee and Commission expense	( 56 423)
Net gains from financial assets at fair value through profit or loss	( 21 207)
Net gains from available-for-sale financial assets	34 213
Net gains from foreign exchange differences	75 119
Net gains/ (losses) from sale of other assets	5 642
Insurance earned premiums net of reinsurance	17 799
Claims incurred net of reinsurance	( 273 706)
Change on the technical provision net of reinsurance	239 264
Other operating income and expense	248 777
Operating Income	765 043
Staff costs	( 178 055)
General and administrative expenses	( 139 496)
Depreciation and amortisation	( 37 850)
Provisions impairment net of reversals	35 163
Loans impairment net of reversals	( 378 120)
Impairment on other financial assets net of reversals	( 262 500)
Impairment on other assets net of reversals	( 93 594)
Negative consolidated differences	
Associate Income and joint ventures (equity method)	5 221
Net Income before income tax and minorities	( 284 188)
Income tax	
Current tax	( 28 885)
Deferred tax	( 186 575)
Net Income after taxes and before minorities	( 499 648)
o.w. : Income after taxes from discontinued operations	143
Income after taxes from operatings being discontinued	( 46 612)
Minority Interests	( 2 003)
Net Income / (Loss) for the period	( 497 645)

The Chief Accountant The Board of Directors



#### 8.2 Separate Financial Statements

## NOVO BANCO, S.A. SEPARATE BALANCE SHEET AS AT 31 DECEMBER 2014

					thousands of Euros
	31.12.2014			04.08.2014	
	Amount before provisions, impairment and depreciation	Provisions, impairment and depreciation	Net amount	restated incl. deliberations of 22.12.2014 and 11.02.2015	04.08.2014
ASSETS					
Cash and deposits at Central Banks	2 724 884	-	2 724 884	5 361 395	5 361 395
Deposits with banks	214 258	-	214 258	369 414	369 414
Financial assets held for trading	1 295 491	-	1 295 491	1 274 803	1 274 803
Financial assets at fair value through profit or loss	1 245 882	-	1 245 882	1 541 803	1 541 803
Available-for-sale financial assets	8 389 418	824 748	7 564 670	8 287 546	8 287 546
Loans and advances to banks	2 939 598	108 813	2 830 785	2 598 473	2 598 473
Loans and advances to customers	36 268 522	4 926 735	31 341 787	33 484 839	33 484 839
Held-to-maturity investments	-	-	-	-	
Assets with repurchase agreements	-	-	-	-	
Hedging derivatives	405 235	_	405 235	353 090	353 090
Non-current assets held for sale	2 172 925	459 196	1 713 729	1 167 172	1 167 172
Investment properties	_	_	_		
Other tangible assets	1 068 452	763 563	304 889	315 311	315 311
Intangible assets	733 153	633 235	99 918	102 043	102 043
Investments in associates and subsidiaries excl. from consolidation	2 025 538	642 863	1 382 675	1 798 817	1 798 817
Current tax assets	14 928	_	14 928	14 818	14 818
Deferred tax assets	2 532 431	_	2 532 431	2 856 746	2 863 931
Other assets	2 919 591	300 305	2 619 286	3 101 138	3 175 914
TOTAL ASSETS	64 950 306	8 659 458	56 290 848	62 627 408	62 709 36
LIABILITIES					
Deposits from Central Banks	8 471 659	-	8 471 659	13 472 827	13 472 827
Financial liabilities held for trading	1 078 260	-	1 078 260	1 087 235	1 087 235
Financial liabilities at fair value through profit or loss		-	· · · · · · · · ·		
Deposits from banks	4 347 939	-	4 347 939	5 365 817	5 365 817
Due to customers	27 838 824	-	27 838 824	26 223 970	26 847 070
Debt securities	7 785 141	-	7 785 141	7 927 383	7 927 383
Financial liabilities associated with assets transferred	230 555	-	230 555	271 802	271 802
Hedging derivatives	104 669	-	104 669	83 307	83 307
Non-current liabilities held for sale	-	-	-	-	
Provisions	825 947	-	825 947	1 265 053	1 265 053
Current tax liabilities	25 537	-	25 537	18 326	18 326
Deferred tax liabilities	77 096	-	77 096	245 080	245 080
Equity instruments	-	-	-	-	
Other subordinated loans	-	-	-	-	
Other liabilities	687 540	-	687 540	976 537	974 796
TOTAL LIABILITIES	51 473 167	-	51 473 167	56 937 337	57 558 696
EQUITY					
Share Capital	4 900 000	-	4 900 000	4 900 000	4 900 000
Share premium		-	-	-	
Other equity instruments		-	-	-	
Treasury stock		-	-	-	
Fair value reserve	( 200 696)	-	( 200 696)	-	
Other reserves and retained earnings	766 997	-	766 997	790 071	250 673
(Loss) / Profit for the period	(648 620)	-	(648 620)	-	
Dividends paid	-	-	-	-	
TOTAL EQUITY	4 817 681	-	4 817 681	5 690 071	5 150 673
TOTAL LIABILITIES AND EQUITY	56 290 848		56 290 848	62 627 408	62 709 369
TO THE EMPIRITIES AND EXCIT I	00 200 040		00 200 040	UZ UZ1 400	OZ 100 30

a) The opening balance sheet is restated with the resolution of the Board of Directors of the Banco de Portugal dated 22 December 2014, deciding that the liabilities contracted by Banco Espirito Santo to Oak Finance Luxembourg are not transferred to NOVO BANCO (this decision resulted in adjusting the originating reserve, corresponding to a positive change equivalent to Euros 548.3 millions) and with the resolution of the Board of Directors of the Banco de Portugal dated 11 February 2015 deciding that the responsabilities of Banco Espirito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of the Directors Banco Espirito Santo that have been members of its Executive Committee are not transferred to NOVO BANCO (corresponding to a negative change to the originating reserve equivalent to Euros 25.8 millions).

b) Opening balance sheet as determined by the resolutions of the Board of Directors of the Banco de Portugal of 3 and 11 August 2014, communicated by the Banco de Portugal to Novo Banco, in accordance with no.7 of article 11 of Notice 13/2012, pursuant to letter N°ADM/2014/0121, of 3 December 2014 (as published in <a href="https://www.novobanco.pt/SITE/cms.aspx?srv=2078.stp=1&id=752397&fext.=.pdf">www.novobanco.pt/SITE/cms.aspx?srv=2078.stp=1&id=752397&fext.=.pdf</a>).

The Chief Accountant

The Board of Directors



#### **NOVO BANCO, S.A.**

#### SEPARATE INCOME STATEMENT FOR THE PERIOD 4 AUGUST TO 31 DECEMBER 2014

	thousands of Eur		
	from 04.08.14 to 31.12.14		
Interest and similar income	639 666		
Interest expense and similar charges	466 030		
Net interest income	173 636		
Dividend income	7 474		
Fee and commission income	178 534		
Fee and commission expense	43 803		
Net gains from financial assets at fair value through profit or loss	( 29 023)		
Net gains from available-for-sale financial assets	22 375		
Net gains from foreign exchange differences	32 466		
Net gains from sale of other assets	( 896)		
Other operating income and expense	( 19 354)		
Operating Income	321 409		
Staff costs	147 747		
General and administrative expenses	126 219		
Depreciation and amortisation	35 353		
Provisions impairment net of reversals	( 369 529)		
Loans impairment net of reversals	446 721		
Impairment on other financial assets net of reversals	301 237		
Impairment on other assets net of reversals	136 078		
Net income before income tax	502 417		
Income tax	146 203		
Current tax	16 395		
Deferred tax	129 808		
Net income before income tax	648 620		
of which: Net income from operations being discontinued	( 1 321)		

#### 9. Final Notes

#### Declaration of Conformity with the Financial Information Reported

In accordance with Article 245 (1-c)) of the Portuguese Securities Code ("Código dos Valores Mobiliários"), the members of the Board of Directors of NOVO BANCO, S.A., named below, state that:

- (i) the separate financial statements of NOVO BANCO, S.A., for the period from 4 August to 31 December 2014, were prepared in accordance with the Adjusted Accounting Standards (AAS), as defined by Banco de Portugal's Notice no. 1/2005, of 21 February 2005;
- (ii) the consolidated financial statements of NOVO BANCO Group, for the period from 4 August to 31 December 2014, were prepared in accordance with International Financial Reporting Standards (IFRS), adopted in the European Union and transposed into Portuguese law by Decree-Law no. 35/2005, of 17 February;
- (iii) to the best of their knowledge the financial statements referred to in (i) and (ii) provide a true and fair view of the assets and liabilities, equity and earnings of NOVO BANCO and of NOVO BANCO Group, in accordance with the referred standards and were approved at the Board of Directors' meeting held on 17 June 2015:
- (iv) the management report describes accurately the evolution of the businesses, the performance and financial position of NOVO BANCO and of NOVO BANCO Group for the period from 4 August to 31 December 2014 and includes a description of the main risks and uncertainties faced.

#### Proposal for the Distribution of NOVO BANCO Results

Under the terms of Article 66 (5-f) and for the purposes of Article 376 (1-b) of the Portuguese Companies Code, and pursuant to Article 11 (2-b)) of the Bank's bylaws, the Board of Directors of NOVO BANCO proposes, for approval by the General Meeting, that the net loss reported in the separate accounts for the period from 4 August to December 2014, in the amount of Euros 648,619,839.68 be allocated to the "Other Reserves and Retained Earnings" caption on the balance sheet.



#### • Reading Guide to the Sustainability Information

The scope of the sustainability information reported covers all the companies of NOVO BANCO Group. The specific scope covered by each indicator may be found in the Global Reporting Initiative (GRI) Table.

The report was prepared in accordance with the Global Reporting Initiative (GRI) guidelines on sustainability reporting and the principles of standard AA1000APS. The report also followed the principles set out in the International Integrated Reporting Council (IRCC)'s framework for integrated reporting.

This is the first sustainability report of NOVO BANCO, a transition bank created by resolution of the Banco de Portugal on 3 August 2014.

Despite being recently created, NOVO BANCO Group aims to be aligned with the best reporting practices. Therefore it was decided that the first sustainability report should be in accordance with version 4 of the GRI (GRI 4 "Core"). The GRI4 version helped NOVO BANCO to focus on the communication (social, environmental and economic) considered more relevant to the business and its stakeholders over the period of five months in 2014.

The report was subject to verification according to the principles defined by ISAE 3000 (International Standard on Assurance Engagements 3000), by an independent entity, PricewaterhouseCoopers & Associados – Sociedade de Revisores Oficiais de Contas, LDA.

#### Structure of the Sustainability Report

NOVO BANCO Group's sustainability information reporting structure was defined in accordance with the relevance of the various themes, based on a set of values announced by the Board of Directors that should guide NOVO BANCO - the 10 commandments. This report therefore addresses NOVO BANCO's treatment of all the items considered material during this period, with all others considered non-material, being addressed in the GRI Table and in the website. All these documents, as well as more information on sustainability are available at <a href="https://www.novobanco.pt">www.novobanco.pt</a>.

The following table indicates the chapter and the page with NOVO BANCO's response to each material issue, as well as the correspondence between the material issues and the material aspects of the GRI4.



Material Issues	NOVO BANCO Commandment	Correspondence with GRI4 Material Issues	NOVO BANCO Report	Pages
			Corporative	
Customer satisfaction	Commandment 1 and 8 Client and Efficiency	<ul> <li>Labelling of Products and Services</li> </ul>	Responsibility	49
			Clients	
	Commandment 1,5, 6,		Savings Products	00
Financial inclusion of	8	<ul> <li>Indirect Economic Impacts</li> </ul>	<ul><li>Microcredit</li><li>Environmental</li></ul>	22 23
people and companies	Clients, Leadership,	<ul> <li>Portfolio of Products</li> </ul>	Products and	23
	Strength, Efficiency		Services	25
	Commandment 3 and		Corporative	
Human Capital	10	<ul> <li>Employment</li> </ul>	Responsibility	
development	The Team, Pride and	Training and Education	responsibility	
	Belonging	<ul> <li>Diversity and Equal Opportunity</li> </ul>	• Employees	38
			Employees     Corporative	
			•	
			Responsibility	
Ethics and Integrity in the relationship with stakeholders	Commandment 2 Ethics and Responsibility	Ethics and Integrity     Involvement with Stakeholders     Non-discrimination	<ul><li>Involvement with the Stakeholders</li><li>Employees</li></ul>	38 38 51
		Combating Corruption	<ul><li>Suppliers</li><li>Code of Conduct and Money Laundering</li></ul>	46 e 48
		Procurement Practices		
		<ul> <li>Environmental Assessment of Suppliers</li> </ul>	Corporative	
Responsible		Assessment of Suppliers'	Responsibility	
management /	Commandment 6	Labour Practices		51
monitoring of suppliers	Strength	<ul> <li>Assessment of Suppliers'</li> </ul>	<ul> <li>Suppliers</li> </ul>	51
		Human Rights	Ouppliors	
		<ul> <li>Assessment of Suppliers' Impacts on the Community</li> </ul>		
	Commandment 1 and	impacts on the Community		
Product and services	8		<ul> <li>Support to Innovation</li> </ul>	28
nnovation	Client and Efficiency			
Eco-efficiency in the		• Materials	Corporative	
bank's branches,	Commandment 7	• Energy	Responsibility	
ouildings and	Objectivity	<ul><li>Water</li><li>Emissions</li></ul>	<ul> <li>Environmental</li> </ul>	54
operations		Effluents and wastes	Footprint	5 <del>4</del>
	Commandment 1 and	Emocilo and Wastes		
Corporative citizenship and philanthropy (Community Support)	10 Client and Pride and Belonging	<ul><li>Local Communities</li><li>Portfolio of products</li></ul>	Social Responsibility	57

#### Contacts for additional information on Sustainability:

Sustainability Office:

Paulo Tomé (email: <a href="mailto:paulo.tome@novobanco.pt">paulo.tome@novobanco.pt</a>)
Cláudia Sousa (email: <a href="mailto:claudia.arenga.sousa@novobanco.pt">claudia.arenga.sousa@novobanco.pt</a>)

## GRUPO NOVO BANCO

#### • Note of Recognition

The Board of Directors of NOVO BANCO wishes to express its recognition for the trust of its Clients, the loyalty and dedication of its Employees and for the cooperation of the Governmental and Supervisory Authorities.

Lisbon, 17 June 2015

The Board of Directors

Eduardo José Stock da Cunha

Jorge Telmo Maria Freire Cardoso

Vítor Manuel Lopes Fernandes

José João Guilherme

Francisco Ravara Cary

Francisco Marques da Cruz Vieira da Cruz

# II. FINANCIAL STATEMENTS AND NOTES TO THE FINANCIAL STATEMENTS

#### 1. Consolidated Financial Statements

#### and Notes to the Consolidated Financial Statements



#### **NOVO BANCO GROUP**

#### CONSOLIDATED INCOME STATEMENT FOR THE PERIOD 4 AUGUST 2014 TO 31 DECEMBER 2014

	(in thousands of Euro		
	Notes	31.12.2014	
Interest and similar income	5	781 667	
Interest expense and similar charges	5	( 516 207)	
Net interest income	_	265 460	
Dividend income		4 774	
Fee and commission income	6	225 331	
Fee and commission expenses	6	( 56 423)	
Net gains / (losses) from financial assets and liabilities at fair value through profit of	r loss 7	( 21 207)	
Net gains / (losses) from available-for-sale financial assets	8	34 213	
Net gains / (losses) from foreign exchange differences	9	75 119	
Net gains/ (losses) from the sale of other assets	10	5 642	
Insurance earned premiums, net of reinsurance	11	17 799	
Claims incurred, net of reinsurance	12	( 273 706)	
Change in technical reserves, net of reinsurance	13	239 264	
Other operating income and expenses	14	295 246	
Operating income	_	811 512	
Staff costs	15	( 178 055)	
General and administrative expenses	17	( 139 496)	
Depreciation and amortisation	29 and 30	( 37 850)	
Provisions, net of reversals	39	35 163	
Impairment losses on loans, net of reversals and recoveries	25	(378 120)	
Impairment losses on other financial assets, net of reversals and recoveries	23 and 24	( 262 500)	
Impairment losses on other assets, net of reversals and recoveries	27, 30, 31 and 33	( 93 594)	
Operating expenses	_	(1 054 452)	
Results from associated companies consolidated by the equity method	- 31	5 221	
Profit / (loss) before income tax and non-controlling interests	_	( 237 719)	
Income tax	_		
Current tax	40	( 28 885)	
Deferred tax	40	( 186 575)	
	_	( 215 460)	
Profit / (loss) from continuing operations	_	( 453 179)	
Profit / (loss) from discontinued operations	27	143	
Profit / (loss) from operations being discontinued	53	( 46 612)	
Net profit / (loss) for the period	_	( 499 648)	
Attributable to shareholders of the Bank	_	( 497 645)	
Attributable to non-controlling interests	44	(2003)	
	_	( 499 648)	
	_	<u></u>	
Basic earnings per share (in Euros)	18	(0,10)	
Diluted earnings per share (in Euros)	18	(0,10)	
Basic earnings per share from continuing activities (in Euros)	18	(0,09)	
Diluted earnings per share from continuing activities (in Euros)	18	(0,09)	



#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD 4 AUGUST 2014 TO 31 DECEMBER 2014

		in thousands of Euros
	Notes	31.12.2014
Net profit / (loss) for the period		
Attributable to equity holders of the Bank		( 497 645)
Attributable to non-controlling interests	44	( 2 003)
		( 499 648)
Other comprehensive income / (loss) for the period		
Items that will not be reclassified to results		
Re-measurement of defined benefit plans	16	( 249 552)
Tax on income from defined benefit plans	a)	156
		( 249 396)
Items that may be reclassified to results		
Foreign exchange differences	a)	(7564)
Taxes on foreign exchange differences	a)	(5 231)
Other comprehensive income from associated companies	a)	5
		( 12 790)
Available-for-sale financial assets		
Potential gains and losses in the period	44	357 421
Gains and losses included in profit and loss for the period	44	( 233 956)
Deferred taxes	44	(27 941)
		95 524
Total other comprehensive income / (loss) for the period		( 166 662)
Total comprehensive income / (loss) for the period		( 666 310)
Attributable to shareholders of the Bank		( 664 307)
Attributable to non-controlling interests		( 2 003)
		( 666 310)
a) See Consolidated Statement of Changes in Equity		



## CONSOLIDATED BALANCE SHEET AS AT 4 AUGUST 2014 AND AS AT 31 DECEMBER 2014

(in thousands of Euros)

Cash and deposits with Central Banks		Notes	31.12.2014	04.08.2014 restated with resolutions of 22.12.2014 and 11.02.2015 (a)	04.08.2014 (b)
Deposits with banks	Assets				
Financial assets held for trading	Cash and deposits with Central Banks				
Other financial assets at fair value through profit or loss	Deposits with banks	20	490 856	673 488	673 488
Available-for-sale financial assets	Financial assets held for trading		1 062 517	2 258 854	2 258 854
Loans and advances to banks         24         1 044 286         1 100 617         1 100 617           Loans and advances to customers         25         34 929 314         38 569 431         38 569 431         38 569 431         38 1761         391 761         39	Other financial assets at fair value through profit or loss	22	2 230 388	2 567 297	2 567 297
Loans and advances to customers   25   34 929 314   38 569 431   38 669 431   38 669 431   Non-current assets held for risk management purposes   26   404 582   391 761   391 761   Non-current assets held for sale   27   2 747 168   2 399 063	Available-for-sale financial assets	23	9 478 469	11 498 253	11 498 253
Derivatives held for risk management purposes   26	Loans and advances to banks				
Non-current assets held for sale Assets from discontinued operations   53   4209 800   3299 063   2399 063   4209 800   61	Loans and advances to customers	25	34 929 314	38 569 431	38 569 431
Assets from discontinued operations   53   4 209 800   -1   Investment properties   28   297 133   305 433   305 433   Other tangbile assets   29   397 088   427 067   427 067   Intangbile assets   31   402 289   428 053   428 053   Investment in associated companies   31   402 289   428 053   428 053   Investment in associated companies   31   402 289   428 053   Investment in assets   40   2.90 5 608   2.85 194   2.86 379   Deferred tax assets   40   2.50 5 608   2.85 194   2.86 379   Technical reserves of reinsurance ceded   32   8 0.38   91 97   9 197   Other assets   32   179 173   3 129 175   3 203 952   Debtors for direct and indirect insurance   1 263   20 890   20 890   Other assets   2177 910   3 105 285   3 183 062   Total Assets   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   56 417 480   72 383 274   72 465 236    Liabilities   57 40 40 40 40 40 40 40 40 40 40 40 40 40	Derivatives held for risk management purposes	26	404 582	391 761	391 761
Investment properties   28	Non-current assets held for sale	27	2 747 168	2 399 063	2 399 063
Other tangible assets   29   397 088   427 067   427 067   1470	Assets from discontinued operations	53	4 209 800	-	-
Intangible as sets   30	Investment properties	28	297 133	305 493	305 493
Investments in associated companies	Other tangible assets	29	397 088	427 067	427 067
Current tax assets	Intangible assets	30	253 732	335 938	335 938
Deferred tax assets	Investments in associated companies	31	402 289	428 053	428 053
Technical reserves of reinsurance ceded 32 8 038 9 197 9 197 Other assets 33 2 179 173 3 129 175 3 203 952 Debtors for direct and indirect insurance 1 1 263 20 990 20 890 Other assets 2 177 910 3 108 285 3 183 062 Total Assets 65 417 480 72 383 274 72 465 236 Liabilities Deposits from Central Banks 34 8 611 709 13 824 376 13 824 376 Financial liabilities held for trading 21 1 045 648 1 404 249 1 404 249 Deposits from Danks 35 2623 864 4 180 247 4 180 247 20 Deposits from Danks 35 2623 864 4 180 247 4 180 247 Debt securities issued 37 9 032 956 11 153 571 11 53 571 Debt securities issued 37 9 032 956 11 153 571 11 153 571 Debt securities issued 37 9 032 956 11 153 571 11 153 571 Debt securities insurance 27 330 93 215 244 215 244 Liabilities from discontinued operations 38 4 379 442 4 889 337 4 889 337 Non-current liabilities held for sale 27 330 93 215 244 215 244 Liabilities from discontinued operations 53 30 72 720 - 5 - 7 250 7250 7250 7250 7250 7250 7250 725	Current tax assets	40	29 962	30 137	30 137
Other assets         33         2 179 173         3 129 175         3 203 952           Debtors for direct and indirect insurance         2 177 910         3 108 285         3 183 062           Other assets         65 417 480         72 383 274         72 465 236           Total Assets         65 417 480         72 383 274         72 465 236           Liabilities         Deposits from Central Banks         34         8 611 709         13 824 376         13 824 376         13 824 376         13 824 376         13 824 376         13 824 376         14 04 249         1 404 249         1	Deferred tax assets	40	2 505 608	2 858 194	2 865 379
Debtors for direct and indirect insurance	Technical reserves of reinsurance ceded	32	8 038	9 197	9 197
Debtors for direct and indirect insurance	Other assets	33	2 179 173	3 129 175	3 203 952
Other assets	Debtors for direct and indirect insurance		1 263	20 890	
Deposits from Central Banks   34					
Deposits from Central Banks Deposits from Central Banks Side 1 1 1 0 1 45 648	Total Assets		65 417 480	72 383 274	72 465 236
Deposits from Central Banks Deposits from Central Banks Side 1 1 1 0 1 45 648	Lightlitian				
Financial liabilities held for trading		24	9 611 700	12 024 276	12 024 276
Deposits from banks 35 2 633 864 4 180 247 4 180 247 Due to customers 36 27 938 053 26 657 915 27 281 015 Debt securities issued 37 9 032 986 11 153 571 11 153 571 Derivatives held for risk management purposes 26 104 140 121 187 121 187 investment contracts 38 4 379 442 4 889 337 4 889					
Due to customers       36       27 938 053       26 657 915       27 281 015         Debt securities issued       37       9 032 956       11 153 571       11 153 571         Derivatives held for risk management purposes       26       104 140       121 187       121 187         Investment contracts       38       4 379 442       4 889 337       4 889 337         Non-current liabilities held for sale       27       330 903       215 244       215 244         Liabilities from discontinued operations       53       3 072 720       -       -         Provisions       39       409 723       567 250       567 250         Technical reserves       32       1 461 070       1 705 871       1 705 871         Current tax liabilities       40       34 273       82 898       82 898         Deferred tax liabilities       40       50 309       80 765       80 765         Subordinated debt       41       54 794       75 251       75 251         Other liabilities       42       888 063       1 325 201       1 306 580         Creditors for direct and indirect insurance       847 931       1 300 448       1 281 827         Total Liabilities       60 007 667       66 283 362       66 887 841 </td <td>9</td> <td></td> <td></td> <td></td> <td></td>	9				
Debt securities issued  37 9 032 956 11 153 571 11 153 571 Derivatives held for risk management purposes  26 104 140 121 187 121 187 Investment contracts  38 4 379 442 4 889 337 4 889 337 Non-current liabilities held for sale  27 330 903 215 244 215 244 Liabilities from discontinued operations  53 3 072 720	·				
Derivatives held for risk management purposes   26   104 140   121 187   121 187   Investment contracts   38   4 379 442   4 889 337   4 889 399   3 90 9720					
Investment contracts   38					
Non-current liabilities held for sale 27 330 903 215 244 215 244 Liabilities from discontinued operations 53 3 072 720 Provisions 39 409 723 567 250 567 250 567 250 Technical reserves 32 1 461 070 1 705 871 1 705 871 Current tax liabilities 40 34 273 82 898 82 898 Deferred tax liabilities 40 50 309 80 765 80 76					
Liabilities from discontinued operations 53 3 072 720 - Provisions 39 409 723 567 250 567 250 Technical reserves 32 1 461 070 1 705 871 1 705 871 Current tax liabilities 40 34 273 82 898 82 898 Deferred tax liabilities 40 50 309 80 765 80 765 Subordinated debt 41 54 794 75 251 75 251 Other liabilities 42 858 063 1 325 201 1 306 580 Creditors for direct and indirect insurance 10 10 132 24 753 24 753 Cther liabilities 447 931 1 300 448 1 281 827 Total Liabilities 60 007 667 66 283 362 66 887 841 Equity  Figure 43 4 900 000 4 900 000 4 900 000 Profit / (loss) for the period attributable to shareholders of the Bank 5 280 367 5 966 003 5 443 486 Non-controlling interests 44 129 446 133 909 133 909 Total Equity 5 10 10 10 10 10 10 10 10 10 10 10 10 10	Investment contracts		4 379 442	4 889 337	4 889 337
Provisions 39 409 723 567 250 567 250 Technical reserves 32 1 461 070 1 705 871 1 705 871 Current tax liabilities 40 34 273 82 898 82 898 Deferred tax liabilities 40 50 309 80 765 80 765 Subordinated debt 41 54 794 75 251 75 251 Other liabilities 42 858 063 1 325 201 1 306 580 Creditors for direct and indirect insurance 10 132 24 753 24 753 Other liabilities 847 931 1 300 448 1 281 827  Total Liabilities 60 007 667 66 283 362 66 887 841  Equity Share capital 43 4 900 000 4 900 000 4 900 000 Reserves, Retained earnings and Other comprehensive income / (loss) 44 878 012 1 066 003 543 486 Profit / (loss) for the period attributable to shareholders of the Bank 5 280 367 5 966 003 5 443 486 Non-controlling interests 44 129 446 133 909 133 909 Total Equity 5 5 409 813 6 099 912 5 577 395	Non-current liabilities held for sale	27	330 903	215 244	215 244
Technical reserves   32	Liabilities from discontinued operations	53	3 072 720	-	-
Current tax liabilities       40       34 273       82 898       82 898         Deferred tax liabilities       40       50 309       80 765       80 765         Subordinated debt       41       54 794       75 251       75 251         Other liabilities       42       858 063       1 325 201       1 306 580         Creditors for direct and indirect insurance       10 132       24 753       24 753         Other liabilities       847 931       1 300 448       1 281 827         Total Liabilities       60 007 667       66 283 362       66 887 841         Equity       Share capital       43       4 900 000       4 900 000       4 900 000         Reserves, Retained earnings and Other comprehensive income / (loss)       44       878 012       1 066 003       543 486         Profit / (loss) for the period attributable to shareholders of the Bank       497 645       -       -       -         Total Equity attributable to shareholders of the Bank       5 280 367       5 966 003       5 443 486         Non-controlling interests       44       129 446       133 909       133 909         Total Equity       5 409 813       6 099 912       5 577 395	Provisions	39	409 723	567 250	567 250
Deferred tax liabilities 40 50 309 80 765 80 765 Subordinated debt 41 54 794 75 251 75 251 75 251 Other liabilities 42 858 063 1 325 201 1 306 580 Creditors for direct and indirect insurance 10 10 132 24 753 24 753 Other liabilities 847 931 1 300 448 1 281 827 Total Liabilities 60 007 667 66 283 362 66 887 841 Equity Share capital 43 4 900 000 4 900 000 4 900 000 Reserves, Retained earnings and Other comprehensive income / (loss) 44 878 012 1 066 003 543 486 Profit / (loss) for the period attributable to shareholders of the Bank (497 645) Total Equity attributable to shareholders of the Bank 5 280 367 5 966 003 5 443 486 Non-controlling interests 44 129 446 133 909 133 909 Total Equity Total Equity 4 10 10 10 10 10 10 10 10 10 10 10 10 10	Technical reserves	32	1 461 070	1 705 871	1 705 871
Subordinated debt       41       54 794       75 251       75 251         Other liabilities       42       858 063       1 325 201       1 306 580         Creditors for direct and indirect insurance       10 132       24 753       24 753         Other liabilities       847 931       1 300 448       1 281 827         Total Liabilities       60 007 667       66 283 362       66 887 841         Equity       Share capital       43       4 900 000       4 900 000       4 900 000         Reserves, Retained earnings and Other comprehensive income / (loss)       44       878 012       1 066 003       543 486         Profit / (loss) for the period attributable to shareholders of the Bank       5 280 367       5 966 003       5 443 486         Non-controlling interests       44       129 446       133 909       133 909         Total Equity       5 409 813       6 099 912       5 577 395	Current tax liabilities	40	34 273	82 898	82 898
Subordinated debt       41       54 794       75 251       75 251         Other liabilities       42       858 063       1 325 201       1 306 580         Creditors for direct and indirect insurance       10 132       24 753       24 753         Other liabilities       847 931       1 300 448       1 281 827         Total Liabilities       60 007 667       66 283 362       66 887 841         Equity       Share capital       43       4 900 000       4 900 000       4 900 000         Reserves, Retained earnings and Other comprehensive income / (loss)       44       878 012       1 066 003       543 486         Profit / (loss) for the period attributable to shareholders of the Bank       43       4 900 000       4 900 000       543 486         Total Equity attributable to shareholders of the Bank       5 280 367       5 966 003       5 443 486         Non-controlling interests       44       129 446       133 909       133 909         Total Equity       5 409 813       6 099 912       5 577 395	Deferred tax liabilities	40	50 309	80 765	80 765
Other liabilities       42       858 063       1 325 201       1 306 580         Creditors for direct and indirect insurance       10 132       24 753       24 753         Other liabilities       847 931       1 300 448       1 281 827         Total Liabilities         60 007 667       66 283 362       66 887 841         Equity       5 43 480 0000       4 900 000       4 900 000       4 900 000       4 900 000       543 486         Profit / (loss) for the period attributable to shareholders of the Bank       (497 645)       -       -       -         Total Equity attributable to shareholders of the Bank       5 280 367       5 966 003       5 443 486         Non-controlling interests       44       129 446       133 909       133 909         Total Equity       5 409 813       6 099 912       5 577 395		41	54 794		75 251
Creditors for direct and indirect insurance Other liabilities         10 132 847 53 1 300 448         24 753 24 753 24 753 1 300 448         1 281 827           Total Liabilities         60 007 667         66 283 362 66 887 841           Equity         43 4 900 000 8000 4 900 000 8000 4 900 000 8000 8					
Other liabilities         847 931         1 300 448         1 281 827           Total Liabilities         60 007 667         66 283 362         66 887 841           Equity Share capital Reserves, Retained earnings and Other comprehensive income / (loss)         43         4 900 000         4 900 000         4 900 000         4 900 000         5 43 486           Profit / (loss) for the period attributable to shareholders of the Bank         (497 645)         -         -         -         -           Total Equity attributable to shareholders of the Bank         5 280 367         5 966 003         5 443 486           Non-controlling interests         44         129 446         133 909         133 909           Total Equity         5 409 813         6 099 912         5 577 395					
Equity Share capital 43 4 900 000 4 900 000 4 900 000 Reserves, Retained earnings and Other comprehensive income / (loss) 44 878 012 1 066 003 543 486 Profit / (loss) for the period attributable to shareholders of the Bank (497 645) -  Total Equity attributable to shareholders of the Bank 5 280 367 5 966 003 5 443 486 Non-controlling interests 44 129 446 133 909 133 909 Total Equity 5 409 813 6 099 912 5 577 395					
Share capital       43       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       543 486       878 012       1 066 003       543 486       543 486       5 280 367       5 966 003       5 443 486       5 280 367       5 966 003       5 443 486       5 443 486       129 446       133 909       133 909       133 909       133 909       133 909       100 900       5 577 395       5 409 813       6 099 912       5 577 395       5 577 395       5 409 813       6 099 912       5 577 395       5 577 395       5 409 813       6 099 912       5 577 395       5 409 813       6 099 912       5 577 395       6 000       7 000       6 000       7 000 <td>Total Liabilities</td> <td></td> <td>60 007 667</td> <td>66 283 362</td> <td>66 887 841</td>	Total Liabilities		60 007 667	66 283 362	66 887 841
Share capital       43       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       4 900 000       543 486       878 012       1 066 003       543 486       543 486       5 280 367       5 966 003       5 443 486       5 280 367       5 966 003       5 443 486       5 443 486       129 446       133 909       133 909       133 909       133 909       133 909       100 900       5 577 395       5 409 813       6 099 912       5 577 395       5 577 395       5 409 813       6 099 912       5 577 395       5 577 395       5 409 813       6 099 912       5 577 395       5 409 813       6 099 912       5 577 395       6 000       7 000       6 000       7 000 <td>Fauity</td> <td></td> <td></td> <td></td> <td></td>	Fauity				
Reserves, Retained earnings and Other comprehensive income / (loss)       44       878 012 (497 645)       1 066 003 543 486         Profit / (loss) for the period attributable to shareholders of the Bank       5 280 367       5 966 003 5 443 486         Non-controlling interests       44       129 446 133 909 133 909         Total Equity       5 409 813 6 099 912 5 577 395		43	4 900 000	4 900 000	4 900 000
Profit / (loss) for the period attributable to shareholders of the Bank       (497 645)       -       -         Total Equity attributable to shareholders of the Bank       5 280 367       5 966 003       5 443 486         Non-controlling interests       44       129 446       133 909       133 909         Total Equity       5 409 813       6 099 912       5 577 395	·				
Non-controlling interests         44         129 446         133 909         133 909           Total Equity         5 409 813         6 099 912         5 577 395	Profit / (loss) for the period attributable to shareholders of the Bank	••		-	-
Total Equity 5 409 813 6 099 912 5 577 395	Total Equity attributable to shareholders of the Bank		5 280 367	5 966 003	5 443 486
	Non-controlling interests	44	129 446	133 909	133 909
Total Liabilities and Equity 65 417 480 72 383 274 72 465 236	Total Equity		5 409 813	6 099 912	5 577 395
	Total Liabilities and Equity		65 417 480	72 383 274	72 465 236

a) The opening balance sheet is restated with the resolution by the Board of Directors of the Banco de Portugal dated 22 December 2014, deciding that the liabilities contracted by Banco Espírito Santo to Oak Finance Luxembourg are not transferred to NOVO BANCO (this decision resulted in adjusting the originating reserve, corresponding to a positive change equivalent to Euros 548.3 million) and with the resolution by the Board of Directors of the Banco de Portugal dated 11 February 2015, deciding that the responsabilities of Banco Espírito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo that have been members of its Executive Committee are not transferred to NOVO BANCO (corresponding to a negative change to the originating reserve of Euros 25.8 million).

b) Opening balance sheet as determined by the resolutions of the Board of Directors of the Banco de Portugal dated 3 and 11 August 2014, communicated by the Banco de Portugal to Novo Banco, in accordance with no. 7 of article 11 of Notice 13/2012, pursuant to letter N°ADM/2014/0121, of 3 December 2014 (as published on www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752398&fext.=.pdf)

## STATEMENT OF CHANGES IN CONSOLIDATED EQUITY FOR THE PERIOD 4 AUGUST 2014 TO 31 DECEMBER 2014

(in thousands of Euros)

		Reserves, Retai	ned earnings and Other coincome / (losses)	omprehensive	Net profit /			
	Share capital	Fair value reserves	Other reserves, Retained earnings and Other comprehensive income / (losses)	Total	(loss) for the period attributable to shareholders of the Bank	Equity attributable to shareholders of the Bank	Non- controlling interests	Total Equity
Balance as at 4 August 2014	4 900 000	99 130	444 356	543 486	-	5 443 486	133 909	5 577 395
Impact of restatement		<u> </u>	522 517	522 517		522 517		522 517
Balance as at 4 August 2014 (restated)	4 900 000	99 130	966 873	1 066 003	-	5 966 003	133 909	6 099 912
Other comprehensive income / (loss)								
Changes in fair value, net of tax	-	95 524	_	95 524	_	95 524	_	95 524
Remeasurement of defined benefit plans, net of tax	-		( 249 396)	( 249 396)	_	( 249 396)	_	( 249 396)
Other comprehensive income appropriated from associated companies	_	-	5	5	-	5	_	5
Foreign exchange differences, net of tax (a)	-	_	( 12 795)	( 12 795)	_	( 12 795)	_	( 12 795)
Net profit / (loss) for the period	-	-	-	( .= ,	( 497 645)	( 497 645)	( 2 003)	( 499 648)
Total comprehensive income / (loss) for the period	-	95 524	( 262 186)	( 166 662)	( 497 645)	( 664 307)	( 2 003)	( 666 310)
Adjustments to the original reserve (b)			( 16 715)	( 16 715)		( 16 715)		( 16 715)
Other movements	_	_	( 1 210)	( 1 210)		( 1 210)		( 1 210)
Other changes in non-controlling interests (see Note 44)		-	( 3 404)	(3404)	-	( 3 404)	( 2 460)	( 5 864)
							<del></del>	
Balance as at 31 December 2014	4 900 000	194 654	683 358	878 012	( 497 645)	5 280 367	129 446	5 409 813

<sup>(</sup>a) Includes differnces from the foreign exchange conversion of hyperinflationary economies

<sup>(</sup>b) Result from clarifications of the Resolution Measure issued by Banco de Portugal subsequent to the date of publication of the opening balance sheet (see Note 44)

## CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD 4 AUGUST TO 31 DECEMBER 2014

(in thousands of Euros) 31.12.2014 Notes Cash flows from operating activities Interest and similar income received 986 709 Interest expense and similar charges paid (534 303) Fees and commission received 225 427 Fees and commission paid (60.412)Insurance premiums (262427)Recoveries on loans previously written off 6 871 Contributions to pension fund (380 913) Cash payments to employees and suppliers (302 815) (321 863) Changes in operating assets and liabilities: (5 087 115) Deposits with / from Central Banks Financial assets at fair value through profit or loss 27 578 Acquisition of available-for-sale financial assets (12 688 760) Sale of available-for-sale financial assets 14 268 790 Issued insurance investment contracts (420062)Loans and advances to banks (863 850) Deposits from banks (153496)Loans and advances to customers 1 468 019 Due to customers 2 383 896 Derivatives held for risk management purposes (19613) Other operating assets and liabilities (137335)Net cash from operating activities before corporate income tax (1 543 811) Corporate income taxes paid (150 550) Net cash from operating activities (1 694 361) Cash flows from investing activities Investments in subsidiaries and associated companies (2637)Dividends received 4 774 Acquisition of tangible and intangible assets and investment properties (26 157) Sale of tangible and intangible assets and investment properties 1 568 Net cash from investing activities ( 22 452) Cash flows from financing activities Bonds and other debt securities paid (1 177 501) Subordinated debt paid (1292)Net cash from financing activities (1 178 793) Net changes in cash and cash equivalents (1) (2 895 606) Cash and cash equivalent at beginning of period 5 725 625 Effect of changes in consolidation perimeter 53 (50 547) Effect of exchange rate changes on cash and cash equivalents 189 572 Net changes in cash and cash equivalents (2 895 606) 2 969 044 Cash and cash equivalent at end of period Cash and cash equivalent include: 186 604 19 Deposits with Central Banks 2 560 473 19 (of which, Restricted balances) (268889)Deposits with banks 20 490 856 2 969 044

<sup>(9)</sup> This amount already includes Euros 4 815 million relating to the capital increase realized in cash at the bank's constitution. The remaining capital (EUR 85 million) to make up the total of EUR 4 900 million was made on 6 August 2014.



#### **NOVO BANCO Group**

#### Notes to the Consolidated Financial Statements as at 31 December 2014

(Amounts expressed in thousands of Euros, except when otherwise indicated)

#### NOTE 1 – ACTIVITY AND GROUP STRUCTURE

NOVO BANCO, S.A. was incorporated on 3 August 2014 by resolution of the Board of Directors of Banco de Portugal dated 3 August 2014 (8 p.m.), under no. 5 of article 145-G of the General Law on Credit Institutions and Financial Companies ("Regime Geral das Instituições de Crédito e Sociedades Financeiras" (RGICSF)<sup>1</sup>, approved by Decree-Law no. 298/92, of 31 December, following the resolution measure applied by the Banco de Portugal to Banco Espírito Santo, S.A. (BES), under the terms of paragraphs 1 and 3-c) of article 145-C of the RGICSF.

As determined by Point Two of the resolution of the Board of Directors of Banco de Portugal of 3 August 2014 (8 p.m.), considering the resolution by the same Board of Directors of 11 August (5 p.m.), [hereafter "resolution of Banco de Portugal of 3 August 2014"], under the terms and for the purposes of article 145°-H/1 of the RGICSF, the assets, liabilities, off-balance-sheet items and assets under management of Banco Espírito Santo, S.A. were transferred to NOVO BANCO, S.A., as per the criteria established in Annex 2 to said resolution:

# Assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, SA, transferred to NOVO BANCO, SA

- Assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, SA (BES), registered in the accounting records, are transferred to NOVO BANCO, SA, according to the following criteria:
  - (a) All the assets, licences and rights, including property rights of BES are transferred in their entirety to NOVO BANCO, SA, with the exception of the following:
    - (i) Shares representing the share capital of Banco Espírito Santo Angola, S.A.;
    - (ii) Shares representing the share capital of Espírito Santo Bank (Miami);
    - (iii) Shares representing the share capital of Aman Bank (Libya);
    - (iv) Treasury stock (also designated as 'own shares') of Banco Espírito Santo, S.A.;
    - (v) All credit claims on Espírito Santo International and its shareholders, the shareholders of Espírito Santo Control, entities under a control or group relationship, as provided under article 21 of the Portuguese Securities Code, with Espírito Santo International, and credit claims on entities under

<sup>&</sup>lt;sup>1</sup> The references made to the RGICSF refer to the version in force at the date of the resolution measure and on 31 December 2014. The current version of the RGICSF has suffered changes, namely in article 145, following the publication of Law 23/4 2015, of 26 March, that came into force on the day following its publication.



a control or group relationship, as provided under article 21 of the Portuguese Securities Code, with Espírito Santo Financial Group (hereinafter referred to as "Espírito Santo Group"), with the exception of (A) credit claims on Espírito Santo Financial Group secured by financial pledge on all the shares of Companhia de Seguros Tranquilidade, SA, (B) claims on entities included in BES's perimeter of consolidated supervision (hereinafter referred to as "BES Group"), and (C) claims on the insurance companies supervised by the Instituto de Seguros de Portugal (Insurance and Pension Funds Supervisory Authority), namely: Companhia de Seguros Tranquilidade, T-Vida-Companhia de Seguros, Europ Assistance and Seguros Logo;

- (vi) Cash and cash equivalents in the amount of Euros 10 million, to enable the Board of Directors of BES to undertake the necessary steps to recover the value of its assets and meet its tax or administrative obligations.
- (b) BES's responsibilities to third parties that are liabilities or off-balance-sheet items of BES are fully transferred to NOVO BANCO, SA, except for those indicated below ("Excluded Liabilities"):
  - (i) Liabilities to (a) the respective shareholders whose participation is equal to or higher than 2% of the share capital or to persons or entities which in the two-year period preceding the transfer held a participation equal to or higher than 2% of the share capital of BES, members of the management or supervisory bodies, statutory auditors or statutory auditing firms, or persons with similar status in other companies that are in a control or group relationship with the institution; (b) persons or entities that have been shareholders, performed the functions or provided the services referred to in the foregoing sub-paragraph in the four years before the setting-up of NOVO BANCO, S.A., and whose action or failure to act was at the origin of the financial difficulties experienced by the credit institution or which contributed to aggravate that situation; (c) the spouses, first degree natural or in-law relatives or third parties acting on behalf of the persons or entities referred to in the foregoing sub-paragraphs; (d) persons responsible for facts related to the credit institution, or that have profited from these facts, directly or through a third party, and which were at the origin of the financial difficulties or contributed to aggravate that situation, due to action or failure to act in the performance of their functions, according to Banco de Portugal's understanding;
  - (ii) Obligations contracted with entities included within the Espírito Santo Group that constitute subordinated claims under the terms of articles 48 and 49 of the Insolvency and Corporate Recovery Code, except for the entities of BES Group whose responsibilities to BES were transferred to NOVO BANCO, without prejudice, with regard to this last entity, to the exception foreseen in sub-paragraph (v);



- (iii) Any obligations towards, or guarantees provided to third parties regarding any type of liability held by entities integrating the Espírito Santo Group, save for entities of BES Group whose holdings were transferred to NOVO BANCO, SA;
- (iv) All liabilities resulting from the issuance of instruments that are or were at any time eligible for the calculation of BES's own funds, the conditions of which were approved by the Banco de Portugal;
- (v) Any liability or contingency, namely those resulting from fraud or the breach of regulatory, criminal or administrative provisions or determinations;
- (vi) Any liability or contingency of BES related to shares, instruments or contracts from which result subordinated credits to BES;
- (vii) Any obligations, guarantees, liabilities or contingencies related to the trading, financial intermediation and distribution of debt instruments issued by entities integrating the Espírito Santo Group, without prejudice to any unsubordinated loans arising from contractual terms prior to 30 June 2014, provided that such terms can be evidenced through documents registered in BES's archives, in terms that allow the control and verification of the decisions taken.
- (c) BES liabilities that are not transferred will be maintained within the legal framework of BES.
- (d) All the other off-balance-sheet items of BES will be transferred in full to NOVO BANCO, SA, except those related to Banco Espírito Santo Angola, S.A., Espírito Santo Bank (Miami) and Aman Bank (Libya);
- (e) The assets under management of BES will be assets under management of NOVO BANCO, SA;
- (f) All employees and service providers of BES will be transferred to NOVO BANCO, SA;
- (g) Any guarantee related to any obligation transferred to NOVO BANCO, S.A. is also transferred to NOVO BANCO, S.A. Any guarantee related to any obligation that is not transferred to NOVO BANCO, S.A. will not be transferred to NOVO BANCO, S.A. either.
- 2. After the transfer referred to in the foregoing sub-paragraphs, the Banco de Portugal may at any time transfer or re-transmit assets, liabilities, off-balance-sheet items and assets under management between BES and NOVO BANCO, SA, in accordance with Article 145-H (5) of the Legal Framework.
- 3. BES will sign an agreement with NOVO BANCO, SA, confirming the transfer of the assets and liabilities governed by foreign law and/or located abroad, under the terms defined by the Banco de Portugal. This will include BES obligation to ensure that it will comply with all the formalities and procedures necessary for that purpose.



- 4. Considering that all the rating procedures within the scope of the permission under the IRB approach granted to BES on a consolidated basis, as from 31 March 2009, are fully transferred to NOVO BANCO, SA, the Banco de Portugal, satisfied that the requirements provided for in Part II, Title II, Chapter 3 of Regulation (EU) 575/2013 of the European Parliament and of the Council of 26 June 2013 (CRR) are met, and that the systems for the management and rating of credit risk exposures are sound and implemented with integrity, decides, under Article 143 (1) of the same Regulation to consent NOVO BANCO, S.A. to calculate its risk-weighted exposure amounts using the IRB methodology, with immediate effect and under the terms of the permission granted to BES.
- **5.** The assets, liabilities and off-balance-sheet items are transferred at their book value, and the assets are adjusted in compliance with the values listed in Annex 2A, in order to ensure a conservative valuation, to be confirmed in the audit referred to in Point 3.
- **6.** Based on this valuation, the capital requirements for NOVO BANCO, SA, are calculated to be 4900 million of Euros.
- 7. The operational and precautionary measures implementing the present deliberation remain in force for the persons that were members of the Board of Directors and Supervisory Board of BES during the mandates that started in or following 2012 and up to the conclusion of the inquiries, which prevent the transfer to NOVO BANCO S.A. of any liabilities to such persons.
- 8. Demonstration of evidence that the persons referred to in sub-paragraph (b) (i) (c) of this Annex do not act on behalf of the persons or the entities referred to in the foregoing points and that, therefore, the right to the funds deposited belongs to the formal holder of the accounts shall comply with the following rules: a) demonstration of evidence is NOVO BANCO, S.A.'s responsibility; b) demonstration of evidence shall take into account, among other relevant circumstances the professional activities of the persons in question, their degree of dependence on the persons referred to in the foregoing points, their income level and the deposited amount; c) demonstration of evidence shall be supported by documents and archived so that the decisions taken can be controlled and verified. Until such decisions are taken, the operational measures implementing the present deliberation remain in force.
- 9. The transfer ordered (and, as applicable, confirmed by the conclusion of the contract confirming the transfer determined by Banco de Portugal) is not intended to confer on any counterparties and third parties any new rights nor to enable the exercise of any rights that in the absence of such transfer would not exist or could not be exercised on or in relation to the assets, liabilities, off-balance sheet items and assets under the management of BES, S.A., thus transferred, including any rights of termination, resolution or rights to order early redemptions, close-out netting or netting/set-off, nor to result in (i) any default, (ii) change in conditions, rights or obligations, or (iii) subjecting to approval, or (iv) right to enforce guarantees, (v) right to make retentions or netting/set-off between any payments or claims under such assets, liabilities, off-balance sheet items and assets under management transferred.



Under the terms of Article 3 (1) of its by-laws, "the purpose of NOVO BANCO, S.A. is to manage the assets, liabilities, off-balance sheet items and assets under management transferred from Banco Espírito Santo, S.A. to NOVO BANCO, S.A. and to carry on the transferred activities, for the purposes laid down in Article 145-A of RGICSF.

As a transition bank, NOVO BANCO has a limited duration (article 145-G/12 of the RGICSF). According to the commitments undertaken by the Portuguese State before the European Commission, NOVO BANCO must be sold within a maximum period of two years.

Under Article 153-B of the RGICSF, the Resolution Fund is the sole holder of the share capital of NOVO BANCO, S.A., which is represented by 4900 million registered shares with nominal value of EUR 1 per share, totalling 4900 million of Euros.

NOVO BANCO S.A. has its registered office in Lisbon, at Avenida da Liberdade, nº195.

The NOVO BANCO Group (hereinafter referred to as "Group" or "NB Group") has a retail network comprising 675 branches in Portugal and abroad, including branches in London, Spain, New York, Nassau, the Cayman Islands, Cape Verde, Venezuela and Luxembourg, a offshore branch in the Madeira Free Trade Zone and 8 representative offices overseas.

Group companies where the Bank has a direct or indirect holding greater or equal to 20%, over which the Bank exercises control or has significant influence, and that were included in the consolidated financial statements, are as follows.



#### Subsidiaries directly consolidated in NOVO BANCO:

	Year incorporated	Year acquired	Registered office	Activity	Share-holding %	Consolidat method
DVO BANCO, SA	2014	-	Portugal	Commercial banking		
GNB - Companhia de Seguros Vida, SA (GNB VIDA)	1993	2006	Portugal	Insurance	100,00%	Full consolid
Banque Espírito Santo et de la Vénétie, SA (ES Vénétie)	1927	1993	France	Commercial banking	87,50%	Full consolid
Avistar, SGPS, SA	2009	2009	Portugal	Management of shareholdings	100,00%	Full consolid
Novo Banco Servicios Corporativos, SL	1996	1997	Spain	Insurance distrib. & real estate management	100,00%	Full consolid
Novo Activos Financieros, SA	1988	2000	Spain	Asset management	95,00%	Full consoli
Novo Vanguarda, SL	2011	2011	Spain	Services	100,00%	Full consoli
Novo Banco dos Açores, SA (NBA)	2002	2002	Portugal	Commercial banking	57,53%	Full consoli
BEST - Banco Electrónico de Serviço Total, SA (BEST)	2001	2001	Portugal	Home banking	75,00%	Full consoli
BES África, SGPS, SA	2009	2009	Portugal	Management of shareholdings	100,00%	Full consol
Novo Banco Ásia, SA (NB ÁSIA)	1996	1996	Macao	Commercial banking	99,75%	Full consol
BES Beteiligungs, GmbH (BES GMBH)	2006	2006	Germany	Management of shareholdings	100,00%	Full consol
BIC International Bank Ltd. (BIBL)	2000	2000	Cayman Islands	Commercial banking	100,00%	Full consol
Praça do Marquês - Serviços Auxiliares, SA (PÇMARQUÊS)	1990	2007	Portugal	Management of real estate investments	100,00%	Full consol
Espírito Santo, plc. (ESPLC)	1999	1999	Ireland	Non-bank financing	99,99%	Full consoli
ESAF - Espírito Santo Activos Financeiros, S.G.P.S., SA (ESAF)	1992	1992	Portugal	Management of shareholdings	89,99%	Full consoli
ES Tech Ventures, S.G.P.S., SA (ESTV)	2000	2000	Portugal	Management of shareholdings	100,00%	Full consoli
Banco Espírito Santo North American Capital Limited Liability Co. (BESNAC)	1990	1990	USA	Commercial paper issuance	100,00%	Full conso
BES Finance, Ltd. (BESFINANCE)	1997	1997	Cayman Islands	Pref. shares & other securities issuance	100,00%	Full conso
GNB - Recuperação de Credito, ACE (GNBREC)	1998	1998	Portugal	Debt collection	99,15%	Full conso
ES Concessões, SGPS, SA (ES CONCESSÕES)	2002	2003	Portugal	Management of shareholdings	71,66%	Full conso
Espírito Santo - Informática, ACE (ESINF)	2006	2006	Portugal	Services	82,28%	Full conso
spírito Santo Prestação de Serviços, ACE 2 (ES ACE2)	2006	2006	Portugal	Services	88,26%	Full conso
SGEST - Esp. Santo Gestão Instalações, Aprov. e Com., SA (ESGEST)	1995	1995	Portugal	Services	100,00%	Full conso
Espírito Santo Representações, Ltda. (ESREP)	1996	1996	Brazil	Representation services	99,99%	Full conso
Quinta dos Cónegos - Sociedade Imobiliária, SA (CÓNEGOS)	1991	2000	Portugal	Real estate trading	81,00%	Full conso
Fundo de Capital de Risco - ES Ventures II	2006	2006	Portugal	Venture capital fund	65,97%	Full conso
Fundo de Capital de Risco - ES Ventures III	2009	2009	Portugal	Venture capital fund	60,81%	Full consol
Fundo de Capital de Risco - BES PME Capital Growth	2009	2009	Portugal	Venture capital fund	100,00%	Full consol
Fundo FCR PME / NOVO BANCO	1997	1997	Portugal	Venture capital fund	56,78%	Full consol
undo de Gestão de Património Imobiliário - FUNGEPI - Novo Banco	1997	2012	Portugal	Real estate fund management	100,00%	Full consol
Fundo de Gestão de Património Imobiliário - FUNGEPI - Novo Banco II	2011	2012	Portugal	Real estate fund management	100,00%	Full conso
JNGERE - Fundo de Gestão de Património Imobiliário	1997	2012	Portugal	Real estate fund management	97,42%	Full conso
nolnvestimento – Fundo Especial de Investimento Imobiliário Fechado	2012	2012	Portugal	Real estate fund management	100,00%	Full conso
rediloc Capital – Fundo Especial de Investimento Imobiliáro Fechado	2006	2012	Portugal	Real estate fund management	100,00%	Full conso
nogestão – Fundo de Investimento Imobilitário Fechado	2006	2013	Portugal	Real estate fund management	100,00%	Full conso
rrábida - Fundo Especial de Investimento Imobiliário Fechado	2006	2013	_	Real estate fund management	100,00%	Full conso
			Portugal			
vesfundo VII – Fundo de Investimento Imobiliário Fechado	2008	2013	Portugal	Real estate fund management	95,86%	Full consol
spírito Santo Logistica - Fundo Especial de Investimento Imobiliário Aberto	2007	2012	Portugal	Real estate fund management	77,54% 10,00% a)	Full consol
		1993	Portugal	Tourism real estate exploration		
DBLOG Consulting, SA	1993		Portugal	IT services	66,63%	Full consol
GNB - Companhia de Seguros, SA (GNB SEGUROS)	1996	1996	Portugal	Insurance	25,00%	Equity m
ESEGUR - Espírito Santo Segurança, SA (ESEGUR)	1994	2004	Portugal	Private security services	44,00%	Equity m
.ocarent - Companhia Portuguesa de Aluguer de Viaturas, SA (LOCARENT)	1991	2003	Portugal	Renting	50,00% <sup>C)</sup>	Equity m
Banco Delle Tre Venezie, Spa	2006	2007	Italy	Commercial banking	20,00%	Equity m
Nanium, SA	1996	2010	Portugal	Semiconductor production	41,06%	Equity m
Ascendi Pinhal Interior - Estradas do Pinhal Interior, SA	2010	2010	Portugal	Motorway concessionaire	18,57% <sup>b</sup> )	Equity m
NICRE - Instituição Financeira de Crédito, SA	1974	2010	Portugal	Non-bank financing	17,50% <sup>b)</sup>	Equity me
jar Leasing Algérie	2011	2011	Algeria	Leasing	35,00%	Equity me
Edenred Portugal, SA	1984	2013	Portugal	Services	50,00% <sup>c)</sup>	Equity m

a) This company was included in the consolidated balance sheet through the full consolidation method as the Group exercises control over its activities via a shareholder agreement b) The percentage presented above reflects the Group's shareholding. These entities were included in the consolidated balance sheet by the equity method as the Group exercises significant influence over their activities, as referred to in Note 2.2

c) Entities consolidated under the equity method as the voting rights allows the control by other shareholders

## GRUPO NOVO BANCO

#### b) Subgroups:

	Year incorporated	Year acquired	Registered office	Activity	Share- holding %	Consolidation method
BES Beteiligungs, GmbH (BES GMBH)	2006	2006	Germany	Management of shareholdings	100.00%	Full consolidation
Bank Espírito Santo International, Ltd. (BESIL)	1983	2002	Cayman Islands	Commercial banking	100.00%	Full consolidation
BES África, SGPS, SA (BES ÁFRICA)	2006	2006	Portugal	Management of shareholdings	100.00%	Full consolidation
Banco Internacional de Cabo Verde, SA	2010	2010	Cape Verde	Commercial banking	100.00%	Full consolidation
Moza Banco, SA	2008	2010	Mozambique	Commercial banking	49.00%	Equity method
ESAF - Espírito Santo Activos Financeiros, S.G.P.S., SA (ESAF)	1992	1992	Portugal	Management of shareholdings	89.99%	Full consolidation
GNB - Sociedade Gestora de Fundos de Investimento Mobiliário, SA	1987	1987	Portugal	Investment fund management	89.99%	Full consolidation
GNB - International Management, SA	1995	1995	Luxembourg	Investment fund management	89.81%	Full consolidation
GNB - Sociedade Gestora de Fundos de Investimento Imobiliário, SA	1992	1992	Portugal	Investment fund management	89.99%	Full consolidation
GNB - Sociedade Gestora de Fundos de Pensões, SA	1989	1989	Portugal	Investment fund management	89.99%	Full consolidation
Capital Mais - Assessoria Financeira, SA	1998	1998	Portugal	Advisory services	89.99%	Full consolidation
Espírito Santo International Asset Management, Ltd.	1998	1998	British Virgin Islands	Investment fund management	44.10%	Equity method
GNB - Sociedade Gestora de Patrimónios, SA	1987	1987	Portugal	Wealth management	89.99%	Full consolidation
GNB - Participações Internacionais, SGPS, SA	1996	1996	Portugal	Management of shareholdings	89.99%	Full consolidation
BESAACTIF - Sociedade Gestora de Fundos de Investimento, SA	2008	2008	Angola	Investment fund management	31.50%	Equity method
BESAACTIF Pensões - Sociedade Gestora de Fundos de Pensões, SA	2009	2009	Angola	Pension fund management	31.50%	Equity method
Novo Activos Financieros, SA	1988	2000	Spain	Asset management	95.00%	Full consolidation
Novo Banco Gestión, SGIIC, S.A	2001	2001	Spain	Asset management	95.00%	Full consolidation
Novo Banco Pensiones, SGFP, SA	2001	2001	Spain	Pension fund management	95.00%	Full consolidation
ES Tech Ventures, S.G.P.S., SA (ESTV)	2000	2000	Portugal	Management of shareholdings	100.00%	Full consolidation
ES Ventures - Sociedade de Capital de Risco, SA	2005	2005	Portugal	Venture capital fund	100.00%	Full consolidation
Yunit Serviços, SA	2000	2000	Portugal	Internet portal management	33.33%	Equity method
FCR Espírito Santo Ventures Inovação e Internacionalização	2011	2011	Portugal	Venture capital fund	50.00%	Equity method
Fundo Bem Comum, FCR	2011	2011	Portugal	Venture capital fund	20.00%	Equity method
		2000	-		41.67%	
Espírito Santo Contact Center, Gestão de Call Centers, SA (ESCC)	2000		Portugal	Call center management		Equity method
Fundo de Capital de Risco - ES Ventures II	2006	2006	Portugal	Venture capital fund	65.97%	Full consolidation
Atlantic Ventures Corporation	2006	2006	USA	Management of shareholdings	65.97%	Full consolidation
Sousacamp, SGPS, SA	2007	2007	Portugal	Management of shareholdings	25.79%	Equity method
Global Active - SGPS, SA	2006	2006	Portugal	Management of shareholdings	29.46% 19.32% b)	Equity method
Outsystems, SA	2007	2007	Portugal	Information technologies		Equity method
Coreworks - Proj. Circuito Sist. Elect., SA	2006	2006	Portugal	Information technologies	21.35% b)	Equity method
Multiwave Photonics, SA	2003	2008	Portugal	Information technologies	13.69% b)	Equity method
Bio-Genesis	2007	2007	Brazil	Management of shareholdings	19.74% <sup>b)</sup>	Equity method
YDreams - Informática, SA	2000	2009	Portugal	Information technologies	31.66%	Equity method
Fundo de Capital de Risco - BES PME Capital Growth	2009	2009	Portugal	Venture capital fund	100.00%	Full consolidation
Righthour, SA	2013	2013	Portugal	Services	100.00%	Full consolidation
Imbassaí Participações, SA	2009	2013	Brazil	Management of shareholdings	100.00%	Full consolidation
Lírios Investimentos Imobiliários, Ltda	2007	2013	Brazil	Real estate fund management	100.00%	Full consolidation
UCH Investimentos Imobiliários, Ltda	2007	2013	Brazil	Real estate fund management	100.00%	Full consolidation
UCS Participações e Investimentos, Ltda	2004	2013	Brazil	Real estate fund management	100.00%	Full consolidation
UR3 Investimentos Imobiliários, Ltda	2007	2013	Brazil	Real estate fund management	100.00%	Full consolidation
Fundo de Capital de Risco - ES Ventures III	2009	2009	Portugal	Venture capital fund	60.81%	Full consolidatio
Nutrigreen, SA	2007	2009	Portugal	Services	12.16% <b>b</b> )	Equity method
Advance Ciclone Systems, SA	2008	2009	Portugal	Treatment and disposal of inert waste	24.32%	Equity method
Watson Brown, HSM, Ltd	1997	2009	United Kingdom	Rubber recycling	21.83%	Equity method
Domática, Electrónica e Informática, SA	2002	2011	Portugal	Information technologies	17.88% b)	Equity method
Fundo FCR PME / NOVO BANCO	1997	1997	Portugal	Venture capital fund	56.78%	Full consolidatio
Enkrott SA	2006	2006	Portugal	Water treatment and management	<sub>17.03%</sub> b)	Equity method
Palexpo - Espaços à Sua Medida, SA	2009	2009	Portugal	Furniture manufacturing	28.10%	Equity method
Otherlog, SA	2014	2014	Portugal	Logistics	<sub>18.82%</sub> b)	Equity method



	Year incorporated	Year acquired	Registered office	Activity	Share- holding %	Consolidation method
GNB - Companhia de Seguros Vida, SA (GNB VIDA)	1993	2006	Portugal	Insurance	100.00%	Full consolidation
Caravela Defensive Fund	2006	2012	Luxembourg	Investment fund	100.00%	Full consolidation
Caravela Balanced Fund	2006	2012	Luxembourg	Investment fund	54.95%	Full consolidation
ES Short Bond	2014	2014	Luxembourg	Investment fund	73.38%	Full consolidation
ES Plano Dinâmico	2008	2012	Portugal	Investment fund	97.49%	Full consolidation
ES Arrendamento	2009	2012	Portugal	Investment fund	100.00%	Full consolidation
Orey Reabilitação Urbana	2006	2012	Portugal	Investment fund	77.32%	Full consolidation
Fimes Oriente	2004	2012	Portugal	Investment fund	100.00%	Full consolidation
ES Concessões, SGPS, SA (ES CONCESSÕES)	2002	2003	Portugal	Management of shareholdings	71.66%	Full consolidation
ES Concessions International Holding, BV	2010	2010	Holland	Management of shareholdings	71.66%	Full consolidation
Empark - Aparcamientos y Servicios, SA	1968	2009	Spain	Parking lot exploration	15.92% <sup>b)</sup>	Equity method
Esconcessions Spain Holding BV	2013	2013	Holland	Management of shareholdings	71.66%	Full consolidation
Auvisa - Autovia de los Viñedos, SA	2003	2010	Spain	Motorway concessionaire	35.83%	Equity method
Ascendi Group SGPS, SA	2010	2010	Portugal	Management of shareholdings	28.66%	Equity method
Banque Espírito Santo et de la Vénétie, SA (ES Vénétie)	1927	1993	France	Commercial banking	87.50%	Full consolidation
BESV Courtage, SA	1975	1975	France	Investment company	87.50%	Full consolidation
AOC Patrimoine, SAS	2006	2013	France	Asset management	87.50%	Full consolidation
Marignan Gestion, SA	1986	2009	France	Asset management	87.50%	Full consolidation
Société Lyonnaise de Marchands de Biens	1993	2002	France	Real estate fund management	87.43%	Full consolidation
Société Civile Immobilière du 45 Avenue Georges Mandel	1995	1995	France	Real estate fund management	90.31%	Full consolidation
Groupe CFCA, SAS	1998	2010	France	Management of shareholdings	26.21%	Equity method

The percentage presented reflects the economic interest of the Group. These entities were included in the consolidated balance sheet using the equity method given that the Group exercises a significant influence over their activities, as per accounting policy described in Note 2.2.

Additionally, considering the requirements of IFRS 10, the Group's consolidation perimeter includes the following structured entities:

	Year incorporated	Year acquired	Registered office	Shareholding %	Consolidation method
Lusitano SME No.1 plc (*)	2006	2006	Ireland	100%	Full consolidation
Lusitano Mortgages No. 6 Limited (*)	2007	2007	Ireland	100%	Full consolidation
Lusitano Project Finance No.1, FTC (*)	2007	2011	Portugal	100%	Full consolidation
Lusitano Mortgages No. 7 Limited (*)	2008	2008	Ireland	100%	Full consolidation
Lusitano Leverage Finance No. 1 BV (*)	2010	2010	Holland	97.60%	Full consolidation
Lusitano Finance No. 3 (*)	2011	2011	Portugal	100%	Full consolidation

<sup>(\*) -</sup> Structured entities set up in the scope of securitisation operations, recorded in the consolidated financial statements in accordance with the continued involvement of the Group in these operations, determined based on the percentage held of the equity of the respective vehicles (see Note 48)

The consolidation of these entities has the following impact on the Group's accounts:

(in thousands of Euros)

	31.12.2014	04.08.2014
Cash and deposits with banks	128 811	113 353
Loans and advances to customers (net of impairment losses)	2 679 730	2 800 223
Debt securities issued	535 265	559 237

Additionally, in the scope of the subscription of financial instruments by customers, NOVO BANCO, as required by IFRS 10, consolidated three entities (Euro Aforro, Top Renda, Poupança Plus), whose assets were essentially debt securities (also designated as 'bonds' elsewhere in this document) issued by BES (the predecessor of NOVO BANCO). In this process, the liabilities of NOVO BANCO for debt securities issued



were extinguished, and the funds obtained from the clients were booked in Due to customers. The impact of the consolidation of these vehicles is as follows:

	(in	thousands of Euros
	31.12.2014	04.08.2014
Cash and deposits with banks	2 223	2 129
Financial assets held for trading	( 32 854)	( 32 854)
Deferred tax assets	56 325	142 610
Due to customers	441 984	758 753
Debt securities issued	( 278 391)	( 276 055)
Other provisions	73 638	74 719
Other reserves and retained earnings	( 415 532)	( 415 532)
Net (profit) / loss for the period	203 995	-

The net loss for the period of Euros 204.0 million includes Euros 296.6 million (not taking taxes into account) related to the revaluation of liabilities (see Note 14 and 36).

Furthermore, a 4th vehicle was identified with a value of approximately Euros 77 million, however considering that at this date there is no information on this vehicle it was fully provided.

During the period from 4 August to 31 December 2014, the main changes in the structure of NOVO BANCO Group were as follows:

#### - Subsidiaries

- In November 2014, the company Mandel Partners, SCA was liquidated;
- At the beginning of December 2014, NOVO BANCO has agreed with Haitong International Holdings Limited, a contract to sell 100% of its stake in its subsidiary Banco Espírito Santo de Investimento, SA (BESI) that resulted in BESI ceased being consolidated under the full consolidation method and instead was classified, under IFRS 5, as an discontinued operation(see Note 53).

#### - Associated companies

In November 2014, Otherlog, S.A. was incorporated, with the Fund FCR PME NOVO BANCO realising 33.15% of its share capital in an amount of Euros 887 thousand.



During the period from 4 August to 31 December 2014, the movements relating to acquisitions, disposals and other investments and reimbursements in subsidiaries and associated companies are detailed as follows:

							(in thousands of Euros)
				31.12.2014			
	Acquisitions			Disposals			
	Acquisition cost	Other investments (a)	Total	Sale Value	Other reimbursements (a)	Total	Capital gains / (losses) on disposals / liquidations
Subsidiaries							
BESI	-	-	-	379 000	-	379 000	( 38 887) (i
FCR PME BES	600	-	600	-	-	-	-
Fungere	550	-	550	-	-	-	-
Fungepi Novo Banco II	10 812	74 050	84 862	-	-	-	-
Imoinvestimento	-	74 050	74 050	-	-	-	-
ES Ventures II	-	436	436	-	-	-	
	11 962	148 536	160 498	379 000	*	379 000	( 38 887)
Associated companies							
Otherlog, SA	887	-	887	-	-	-	-
ES Ventures Inovação e Internacionalização	-	1 750	1 750	-	-	-	-
	887	1 750	2 637	-	-	-	-
	12 849	150 286	163 135	379 000	-	379 000	( 38 887)

(a) Share capital, Supplementary capital and Shareholder loan increases / decreases
(b) Result determined at the time of signing the sales contract, with reference to BESTs financial statements of 30 November 2014 (see note 53).

The acquisition amounts indicated above relate to increases in shareholding percentages in the subsidiaries that were already controlled by the Group. The impact of these acquisitions in terms of non-controlling interests are included in Note 44, in the respective table of movements, under "Changes in consolidation perimeter and control percentages".

At the beginning of December 2014, NOVO BANCO agreed with Haitong International Holdings Limited, a contract selling 100% of its stake in its subsidiary Banco Espírito Santo de Investimento, SA (BESI), resulted in BESI ceased being consolidated under the full consolidation method and instead was classified, under IFRS 5, as an discontinued operation.



#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1. Basis of presentation

In accordance with Regulation (EC) no. 1606/2002, of 19 July 2002, of the European Council and Parliament and Notice no. 1/2005 of Banco de Portugal, the consolidated financial statements of NOVO BANCO, S.A. (the Bank or NB) are prepared in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union (EU), effective as at 31 December 2014.

The IFRS comprise accounting standards issued by the International Accounting Standards Board (IASB) as well as interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC), and by their predecessor bodies.

These consolidated financial statements of NOVO BANCO are presented as at 31 December 2014, with the results covering the period from 4 August to 31 December 2014. The results generated by the subsidiaries and associated companies between 1 January and 3 August 2014 are presented as Reserves. The accounting policies used by the Group in the preparation are consistent with those used in the preparation of the opening Balance Sheet as at 4 August 2014.

However, and as described in Note 54, the Group adopted in the preparation of the consolidated financial statements as at 31 December 2014, the accounting policies issued by IASB and the IFRIC interpretations mandatory as from 1 January 2014. The accounting policies used by the Group in the preparation of the consolidated financial statements, described in this note, were adopted in conformity.

The accounting policies and interpretations issued recently but not yet effective and that the group has not yet adopted in the preparation of its financial statements may also be analysed in Note 54.

These consolidated financial statements are expressed in thousands of Euros, rounded to the nearest thousand. They have been prepared under the historical cost convention, except for the assets and liabilities accounted for at fair value, namely derivative financial instruments, financial assets and liabilities at fair value through profit or loss, available-for-sale financial assets, investment properties and hedged assets and liabilities, in respect of their hedged component.

The preparation of financial statements in conformity with IFRS requires that the Group make judgements and estimates and use assumptions that affect the application of the accounting policies and the reported amounts of income, expenses, assets and liabilities. Changes in such assumptions or differences in the assumptions and the actual situation may impact the current estimates and judgements. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are analysed in Note 3.



The consolidated financial statements and the Management report as at 31 December 2014 were approved at the Board of Directors' meeting held on 17 June 2015, and are to be submitted for approval at the Annual Shareholders General Meeting, that has the power to change them. However, it is the Board of Director's conviction that these will be approved without significant changes.

In the following Notes relating to balance sheet balances, the comparative information presented reflects the re-expressed opening balance sheet as of 4 August 2014.

The reconciliation between (i) the opening balance sheet published on 3 December 2014 incorporating the deliberation by the Board of Directors of the Banco de Portugal dated 3 August 2014 communicated by the Banco de Portugal to NOVO BANCO, in accordance with no. 7 of article 11 of Notice 13/2012, (as released <a href="https://www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752397&fext.=.pdf">www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752397&fext.=.pdf</a>) and (ii) the initial balance sheet reexpressed with the resolution of the Board of Directors of the Banco de Portugal on 22 December 2014 (that determined that the responsibility contracted by BES to Oak Finance Luxembourg was not transferred to NOVO BANCO, resulting to an adjustment of the originating reserve, in a positive amount of Euros 548.3 million) and with the resolution dated 11 February 2015 by the Board of Directors of the Banco de Portugal, under the provisions of articles 145-G, no. 1, and 145-H, no. 2, paragraphs a) and b), of the RGICSF which deliberated as follows:

- "a) For purposes of executing the resolution of the Banco de Portugal, it is hereby clarified that the liabilities of Banco Espírito Santo not transferred to NOVO BANCO under the terms of subparagraph i) of paragraph b) of point 1 of Appendix 2 to Banco de Portugal's Board of Directors resolution of 3 August 2014 (8 p.m.), drafted according to this Board of Directors resolution of 11 August 2014 (5 p.m.) include the responsibilities of Banco Espírito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo that have been members of its Executive Committee and who are covered by subparagraph i) of paragraph b) of point 1 of Appendix 2 of the same resolution, as defined by the Articles of Association of Banco Espírito Santo and in the Regulations governing the General Meeting of Banco Espírito Santo to which said Articles of Association refer, not having, therefore, been transferred to NOVO BANCO, without prejudice to the responsibilities relating exclusively to the employment contracts with Banco Espírito Santo.
- b) NOVO BANCO and Banco Espírito Santo shall adjust their accounting records to reflect the present resolution, taking the necessary measures for its adequate application."



The impact of the 11 February 2015 decision of the Banco de Portugal is reflected in the balance sheet of the NOVO BANCO Group. However, to date, the ASF has not yet formalised its approval, for which reason the amounts recorded may still be subject to future corrections as a result of the final decision of the ASF (see Note 16).

#### **GRUPO NOVO BANCO**

#### **CONSOLIDATED BALANCE SHEET AS AT 4 AUGUST 2014**

(in thousands of Euros) Restated with Published on Resolution of Resolution of resolution of 03.12.2014 22.12.2014 11.02.2015 22.12.2014 and of 11.02.2015 Assets Cash and deposits with Central Banks 5 401 256 5 401 256 673 488 673 488 Deposits with banks Financial assets held for trading 2 258 854 2 258 854 Other financial assets at fair value through profit or loss 2 567 297 2 567 297 Available-for-sale financial assets 11 498 253 11 498 253 Loans and advances to banks 1 100 617 1 100 617 Loans and advances to customers 38 569 431 38 569 431 Derivatives held for risk management purposes 391 761 391 761 Non-current assets held for sale 2 399 063 2 399 063 Assets of units being discontinued 305 493 305 493 Investment properties 427 067 427 067 Other tangible assets 335 938 Intangible assets 335 938 Investments in associated companies 428 053 428 053 Current tax assets 30 137 30 137 Deferred tax assets 2 865 379 (7185)2 858 194 Technical reserves of reinsurance ceded 9 197 9 197 3 203 952 (74777)3 129 175 Other assets 20 890 Debtors for direct and indirect insurance 20 890 3 183 062 (74 777) (a) 3 108 285 Other assets 72 465 236 (7185) 72 383 274 Total Assets (74777)Deposits from Central Banks 13 824 376 13 824 376 Financial liabilities held for trading 1 404 249 1 404 249 Deposits from banks 4 180 247 4 180 247 Due to customers 27 281 015 (623 100) 26 657 915 Debt securities issued 11 153 571 11 153 571 Derivatives held for risk management purposes 121 187 121 187 Investment contracts 4 889 337 4 889 337 Non-current liabilities held for sale 215 244 215 244 Liabilities of units being discontinued Provisions 567 250 567 250 Technical reserves 1 705 871 1 705 871 Current tax liabilities 82 898 82 898 Deferred tax liabilities 80 765 80 765 Subordinated debt 75 251 75 251 Other liabilities 1 306 580 18 621 1 325 201 Creditors for direct and indirect insurance 24 753 24 753 Other liabilities 1 281 827 18 621 1 300 448 Total Liabilities 66 887 841 (623 100) 18 621 66 283 362 4 900 000 4 900 000 Reserves, Retained earnings and Other comprehensive income / (loss) 543 486 548 323 (25 806) 1 066 003 Total Equity attributable to shareholders of the Bank 5 443 486 548 323 (25 806) 5 966 003 Non-controlling interests 133 909 133 909 5 577 395 548 323 6 099 912 **Total Equity** (25 806) **Total Liabilities and Equity** 72 465 236 (74 777) (7185) 72 383 274

<sup>(</sup>a) Refers to deferred costs paid at the beginning of the operation and that were being accrued during the contract period



#### 2.2. Basis of Consolidation

These consolidated financial statements comprise the assets, liabilities, income, expenses, other comprehensive income and cash flows of NOVO BANCO and of its subsidiaries (Group or NOVO BANCO Group) and the results attributable to the Group relating to shareholdings in associated companies.

These accounting policies have been consistently applied by the Group companies during the period covered by these consolidated financial statements.

#### **Subsidiaries**

Subsidiaries are entities (including investment funds and securitisation vehicles) over which the Group exercises control. The Group controls an entity when it is exposed, or has rights, to the variability of the return deriving from its involvement with that entity, and may take possession of same by way of the power it has over the entity (de facto control) and has the ability to affect these variable returns through the power it wields over the relevant activities of the entity. As established in IFRS 10, the Group analyses the objective and the structuring of how an entity's operations are developed when assessing its control over such entity. Subsidiaries are fully consolidated from the date on which control over their activities is transferred to the Group and until the date that control ceases.

The accumulated losses of a subsidiary are attributed proportionally to non-controlling interests even if this results in the recognition of non-controlling interests of negative value.

When control is obtained in a business combination achieved in stages (step acquisition) the Group remeasures its previously held non-controlling interest in the entity at its acquisition date fair value and recognises the resulting gain or loss in the income statement upon determining the respective goodwill. At the moment of a partial sale, resulting in the loss of control of a subsidiary, any remaining non-controlling interest retained is re-measured to its fair value at the date the control is lost and the resulting gain or loss is recognised in the income statement.

## **Associated companies**

Associated companies are those entities over which the Group has significant influence over the company's financial and operating policies but not its control. Generally, when the Group owns more than 20% of the voting rights but less than 50%, it is presumed to have a significant influence. Even if the Group owns less than 20% of the voting rights, it can still have a significant influence through its participation in the management of the associated company or its representation in its executive Governing Bodies.

Investments in associated companies are recorded in the consolidated financial statements of the Bank using the equity method of accounting from the date on which significant influence is attained by the Group



and until the date that significant influence ceases. The carrying value of the investments in associated companies includes the value of the respective goodwill determined at the acquisition date and is presented net of impairment losses. NOVO BANCO carries out impairment tests on its investments in associated companies, whenever there are any indications of impairment. Impairment losses recognised in prior years may be reversed, up to the limit of the accumulated losses.

In a step acquisition that results in the Group obtaining significant influence over an entity, any previously held stake in that entity is re-measured to its fair value through the income statement when the equity method is first applied.

When the Group's share of losses of an associated company equals or exceeds its interest in the associated company, including any medium- and long-term interest, the Group discontinues the application of the equity method, except when it has a legal or a constructive obligation to cover those losses or has made payments on behalf of the associated company.

Gains or losses on disposals of investments in associated companies are recognised in the income statement even if those disposals do not result in the loss of significant influence.

## **Structured Entity (SE)**

The Group consolidates, using the full consolidation method, certain special purpose entities, created specifically to accomplish a narrow and well-defined objective, when the substance of the relationship with those entities indicates that they are controlled by the Group, irrespective of the percentage of the equity held.

The evaluation of the existence of control is made based on the criteria established by IFRS 10 – Consolidated Financial Statements, according to which a SE is controlled if (i) the Group is exposed, or has rights to its results; and (ii) the Group has the power to affect the SE's results through the control it exercises over them.

## **Investment funds managed by the Group**

As part of its asset management activity, the Group manages investment funds on behalf of the holders of the participation units. The financial statements of these funds are not consolidated by the Group except in the cases where control is exercised over their activity, according to the criteria established by IFRS 10. It is presumed that there is control when the Group holds more than 50% of the respective participation units.



#### Goodwill

Goodwill represents the difference between the acquisition cost and the fair value of the Group's share of identifiable net assets, liabilities and contingent liabilities acquired.

Goodwill resulting from business combinations occurring after 31 December 2009 was accounted for using the purchase method. The acquisition cost includes the fair values: i) of the assets transferred, ii) of the liabilities assumed by the acquire to the previous shareholders of the acquired, and iii) of the equity instruments issued.

According to IFRS 3 – Business Combinations, the Group measures goodwill as the difference between the fair value of the consideration transferred including the fair value of any non-controlling interest previously held, and the fair value attributable to the assets acquired and the liabilities assumed and any equity instruments issued. The fair values are determined at the acquisition date. The costs directly attributable to the acquisition are recognised at the moment of the acquisition in costs for the period.

At the acquisition date, the non-controlling interests are measured at their proportional interest in the fair value of the net identifiable assets acquired and liabilities assumed, without their respective portion of goodwill. As a result, the goodwill recognised in these consolidated financial statements corresponds solely to the portion attributable to the shareholders of the Bank.

In accordance with IFRS 3 – Business Combinations, positive goodwill is recognised as an asset at its cost and is not amortised. Goodwill relating to the acquisition of associated companies is included in the carrying value of the investments in those associated companies, determined using the equity method. Negative goodwill is recognised directly in the income statement in the period the business combination occurs. Impairment losses of goodwill are not reversed in the future.

The recoverable amount of the goodwill recognised as an asset is reviewed annually, regardless of whether there is, or not, any indication of impairment. Impairment losses are recognised in the income statement. The recoverable amount corresponds to the higher of market value less costs to sell and the respective value in use. In determining value in use, estimated future cash flows are discounted using a rate that reflects market conditions, the time value of money and business risks.

## **Transactions with non-controlling interests**

Acquisitions of non-controlling interests that do not result in a change in control over a subsidiary are accounted for as transactions with equity holders and, therefore, no additional goodwill is recognised as a result of such transactions. Any difference between the acquisition cost and the carrying book value of the non-controlling interest acquired is recognised directly in reserves. Similarly, gains or losses arising from sale of non-controlling interests that do not result in a loss of control over a subsidiary, are always recorded against reserves.



Gains or losses arising on the dilution or on the sale of portion of an interest in a subsidiary, resulting in a loss of control, are recognised by the Group in the income statement.

## Foreign currency translation

The financial statements of each of the Group's subsidiaries and associated companies are prepared using their functional currency, which is defined as the currency of the primary economic environment in which that entity operates. The Group's consolidated financial statements are prepared in Euros, which is NOVO BANCO's functional currency.

The financial statements of each of the Group entities that have a functional currency different from the Euro are translated into Euros in accordance with the following criteria:

- Assets and liabilities are translated using the exchange rate prevailing at the balance sheet date;
- Income and expenses are translated at exchange rates approximating the exchange rates ruling at the dates of the transactions;
- The exchange differences resulting from the translation of the equity at the beginning of the period using the exchange rates at the beginning of the period and the amount determined at the balance sheet date, using the exchange rates applicable at that date, are accounted for against reserves. Similarly, regarding the subsidiaries' and associated companies' results, the exchange differences arising from the translation of income and expenses at the rates ruling at the dates of the transactions and at the balance sheet date are accounted for against reserves. When the entity is sold such exchange differences are recognised in the income statement as an integral part of the gain or loss on the sale.

#### Balances and transactions eliminated on consolidation

Intercompany balances and transactions, including any unrealised gains and losses on transactions between Group companies, are eliminated in preparing the consolidated financial statements, unless the unrealised losses provide evidence of an impairment loss that should be recognised in the consolidated financial statements.

Unrealised gains on transactions between the Group and its associated companies are eliminated to the extent of the Group's interest in the associated companies. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment loss.

## 2.3. Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Euros at the foreign exchange rates ruling at the balance sheet date. Foreign exchange differences arising on translation are recognised in the income statement.



Non-monetary assets and liabilities recorded at historical cost, denominated in foreign currency, are translated using the exchange rate prevailing at the transaction date. Non-monetary assets and liabilities, denominated in foreign currency that are stated at fair value are translated into Euros at the foreign exchange rates ruling at the dates the fair value was determined. The resulting exchange differences are accounted for in the income statement, except if related to equity instruments classified as available-for-sale which, are accounted for in equity within reserves.

Foreign exchange differences relating to cash flow hedges and the hedging of net investment in foreign operational units, when they exist, are recognised in other comprehensive income.

#### 2.4. Derivative financial instruments and hedge accounting

#### Classification

The Group classifies as derivatives held for risk management purposes the (i) hedging derivatives and (ii) derivatives used to manage the risk of certain financial assets and financial liabilities designated at fair value through profit or loss that were not classified as hedging derivatives.

All other derivatives are classified as trading derivatives.

#### **Recognition and measurement**

Derivatives are initially recognised at their fair value on the date the derivative contract is entered into (trade date). Subsequent to initial recognition, the fair value of derivative financial instruments is re-measured on a regular basis and the resulting gains or losses on re-measurement are recognised directly in the income statement, except for derivatives designated as hedging instruments. The recognition of the resulting gains or losses arising on the derivatives designated as hedging instruments depends on the nature of the risk being hedged and the hedge model used.

The fair value of derivative financial instruments corresponds to their quoted market prices in active markets, if available, or is determined using valuation techniques, including discounted cash flow models and options pricing models, as appropriate.

Derivatives traded on organised markets, namely futures and some options contracts, are recognised as trading derivatives and their fair value changes are recorded against the income statement. Since fair value changes in these derivatives are settled daily through margin accounts held by the Group, these derivatives present a nil fair value on the balance sheet. The margin accounts are included under Other assets (see Note 33) and comprise the minimum collateral mandatory for open positions.



## **Hedge accounting**

#### Classification criteria

Derivative financial instruments used for hedging purposes may be classified in the accounts as hedging instruments provided the following criteria are cumulatively met:

- (i) At the inception of the hedge, the hedge relationship is identified and documented, including identification of the hedged item and hedging instrument and evaluation of the effectiveness of the hedge;
- (ii) The hedge is expected to be highly effective, both at the inception of the hedge and on an ongoing basis;
- (iii) The effectiveness of the hedge can be reliably measured, both at the inception of the hedge and on an ongoing basis;
- (iv) For cash flows hedges, the cash flows have a high probability of occurring.

## Fair value hedge

In a fair value hedging operation, the carrying value of the hedged asset or liability, determined in accordance with the respective accounting policy, is adjusted to reflect the changes in its fair value attributable to the risk being hedged. Changes in the fair value of the derivatives that are designated as hedging instruments are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the risk hedged.

If the hedge no longer meets the criteria for hedge accounting, the derivative financial instrument is transferred to the trading portfolio and hedge accounting is discontinued prospectively. The cumulative adjustment to the carrying value of a hedged asset or liability corresponding to a fixed income instrument, is amortised via the income statement over the period to its maturity, using the effective interest rate method.

#### Cash flow hedge

When a derivative financial instrument is designated as a hedge against the variability of highly probable future cash flows, the effective portion of the changes in the fair value of the hedging derivative is recognised in reserves, being recycled to the income statement in the periods in which the hedged item affects the income statement. The gain or loss relating to the ineffective portion is recognised in the income statement.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss recognised in reserves at that time is recognised in the income statement when the hedged transaction also affects the income statement. When a hedged transaction is no longer expected to occur, the cumulative gain or loss reported in equity is recognised immediately in the income statement and the hedging instrument is reclassified to the trading portfolio.



At 31 December 2014, the Group had no hedging operations classified as cash flow hedges.

#### **Embedded derivatives**

Derivatives that are embedded in other financial instruments are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host instrument and the host instrument is not carried at fair value through profit or loss.

These embedded derivatives are measured at fair value with the changes in fair value being recognised in the income statement.

#### 2.5. Loans and advances to customers

Loans and advances to customers include loans and advances originated by the Group, which are not intended to be sold in the short-term, being recognised on the date the cash is advanced to customers.

Loans and advances to customers are derecognised from the balance sheet when (i) the Group's contractual rights to receive the cash flows have expired, (ii) the Group has transferred substantially all the risks and rewards of ownership or (iii) although retaining some but not substantially all of the risks and rewards of ownership, the Group has transferred the control over the assets.

Loans and advances to customers are initially recorded at fair value plus transaction costs and are subsequently measured at amortised cost, using the effective interest rate method, net of impairment losses.

In accordance with its documented strategy for risk management, the Group contracts derivative financial instruments to hedge certain risks pertaining to a specific part of the loan portfolio, without resorting to hedge accounting as described in Note 2.4. In these situations, the initial recognition of the loan is made through their measurement at fair value through profit or lossallowing measurement consistency between the loan and the derivatives for risk management purposes. This procedure is in accordance with the accounting policy for classification, recognition and measurement of financial assets at fair value through profit or loss, as described in Note 2.6.



## **Impairment**

The Group assesses, at each balance sheet date, whether there is objective evidence of impairment in its loan portfolio. Impairment losses identified are recognised in the income statement and are subsequently reversed through the income statement if, in a subsequent period, the amount of the impairment losses decreases.

A loan or a loan portfolio, defined as a group of loans with similar credit risk characteristics, is impaired when: (i) there is objective evidence of impairment as a result of one or more events that occurred subsequent to its initial recognition and (ii) that event (or events) has an impact on the estimated future cash flows of that loan or of the loan portfolio, that can be reliably estimated.

The Group first assesses whether objective evidence of impairment exists for each loan individually. For this assessment and in identifying the impaired loans on an individual basis, the Group uses the information that feeds the credit risk models implemented and takes into consideration, amongst others, the following factors:

- the aggregate exposure to the customer and the existence of non-performing loans;
- the viability of the customer's business model and its ability to generate sufficient cash flows to service its debt obligations in the future;
- the existence of privileged creditors;
- the existence, nature and estimated value of the collaterals;
- the exposure of the customer to the financial sector;
- the amount and timing of expected recoveries.

When loans have been individually assessed and no evidence of loss has been identified, these loans are grouped together on the basis of similar credit risk characteristics for purpose of evaluating the impairment on a portfolio basis (collective assessment). Loans that are assessed individually and found to be impaired are not included in the collective assessment for impairment.

If an impairment loss is identified on an individual basis, the amount of the impairment loss to be recognised is calculated as the difference between the carrying value of the loan and the present value of the expected future cash flows (considering the recovery period), discounted at the original effective interest rate of the contract. The carrying value of loans and advances is presented in the balance sheet net of impairment losses. If a loan has a variable interest rate, the discount rate for measuring the impairment loss is the current effective interest rate determined under the rules of each contract.

The changes in the amount of recognised impairment losses, attributable to the discounting effect, are recognised as interest and similar income.



The calculation of the present value of the estimated future cash flows of a collateralised loan reflects the cash flows that may result from the foreclosure / taking possession (hereafter also "recovery") and sale of the collateral, less the costs inherent to its recovery and sale.

For purposes of the collective evaluation of impairment, loans are grouped on the basis of similar credit risk characteristics, taking in consideration the Group's credit risk management process. Future cash flows in a group of loans that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows and the historical loss experience. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group in order to monitor the differences between the loss estimates and the actual losses experienced.

The methodology described implies the forming of judgements by the Group as to the assumptions and estimates, and the use of other assumptions could result in different levels of impairment losses.

When a loan is considered uncollectible by the Group and an impairment loss of 100% has been recognised, it is written off against the assets.

#### 2.6. Other financial assets

#### Classification

The Group classifies its other financial assets at initial recognition taking into consideration the intention inherent to them, under the following categories:

Financial assets at fair value through profit or loss

This category includes: (i) financial assets held for trading, that is those acquired for the purpose of selling in the short-term or that are owned as part of a portfolio of financial assets, normally securities, that are managed together and for which there is evidence of recent activities leading to short term profit taking and (ii) financial assets that are designated at fair value through profit or loss at inception, with changes being recognised in the income statement.

The Group classifies, at inception, certain financial assets at fair value through profit or loss when:

- such financial assets are managed, measured and analysed internally on a fair value basis;
- such financial assets are being hedged (from an economic perspective), in order to eliminate an accounting mismatch between the valuation of the assets and the derivatives; or
- such financial assets contain embedded derivatives.



The structured products acquired by the Group that correspond to financial instruments containing one or more embedded derivatives are classified under the fair value through profit or loss category because they always meet one of the three above mentioned conditions.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities, which the Group has the intention and ability to hold to maturity and which are not classified, at inception, at fair value through profit or loss or as available-for-sale.

Any reclassification or sale of financial assets recognised in this category that is not realised close to their maturity date or that is not foreseen in the exceptions listed in the accounting standard, will force the Group to reclassify the entire portfolio as Available-for-sale financial assets and will prevent it, during 2 years, from classifying any financial asset in this category.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets (i) intended to be held for an indefinite period of time by the Group, (ii) designated as available-for-sale at initial recognition or (iii) that are not classified in the categories previously referred to.

## Initial recognition and measurement and de-recognition

Purchases and sales of: (i) financial assets at fair value through profit or loss, (ii) held-to-maturity investments and (iii) available-for-sale financial assets are recognised on their trade date – the date on which the Group commits to purchase or sell the asset.

Financial assets are initially recognised at fair value plus transaction costs except for financial assets at fair value through profit or loss, in which case these transaction costs are recognised directly in the income statement.

Financial assets are derecognised when (i) the Group's contractual rights to receive their cash flows have expired, (ii) the Group has transferred substantially all the risks and rewards of ownership or (iii) although retaining some but not substantially all of the risks and rewards of ownership, the Group has transferred the control over the assets.



## **Subsequent measurement**

Financial assets at fair value through profit or loss are subsequently carried at fair value and gains and losses arising from changes in their fair value are recognised in the income statement.

Available-for-sale financial assets are also subsequently carried at fair value. Gains and losses arising from changes in their fair value are recognised directly in reserves until the financial assets are derecognised or an impairment loss is identified, at which time the cumulative gain or loss previously recognised in reserves is recognised in the income statement. Foreign exchange differences associated with shares and other equity instruments classified as available-for-sale are also recognised in reserves, whilst foreign exchange differences arising from debt instruments are recognised in the income statement. Interest calculated using the effective interest rate method and dividends are recognised in the income statement.

Held-to-maturity investments are carried at amortised cost using the effective interest rate method, net of any impairment losses recognised.

The fair values of investments listed on active markets are based on current market bid prices. For unlisted securities, the Group establishes fair value using (i) valuation techniques, including the use of recent similar arm's length transactions, discounted cash flow analyses and option pricing models customised to reflect the specificities and circumstances of the instrument, and (ii) valuation assumptions based on market information.

## **Reclassifications between categories**

The Group only reclassifies non-derivative financial assets with fixed or determinable payments and fixed maturities, from the available-for-sale financial assets category to the held-to-maturity investments category, provided it has the intention and ability to hold those financial assets to maturity.

Reclassifications between these categories are made at the fair value of the assets reclassified, determined at the date of the reclassification. The difference between this fair value and the respective nominal value is recognised in the income statement until maturity, based on the effective interest rate method. The fair value reserve at the date of the reclassification is also recognised in the income statement, based on the effective interest rate method.

Subsequent to initial recognition, financial assets cannot be reclassified to financial assets at fair value through profit or loss.



## **Impairment**

The Group periodically assesses whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or group of financial assets is impaired whenever there is objective evidence of impairment as a result of one or more events occurring after their initial recognition, such as: (i) for equity securities, a significant or prolonged decline in the market value of the securities below their acquisition cost, and (ii) for debt securities, when that event (or events) has an impact on the estimated future cash flows of the financial asset, or group of financial assets, that can be reliably estimated.

For held-to-maturity investments, the amount of the impairment loss is measured as the difference between the asset's carrying value and the present value of the estimated future cash flows (considering the recovery period) discounted at the financial asset's original effective interest rate and is recognised in the income statement. These assets are presented in the balance sheet net of impairment losses. If the held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate, determined based on the rules of each contract. For held-to-maturity investments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be objectively related to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through the income statement.

If there is objective evidence that an impairment loss on available-for-sale financial assets has occurred, the potential cumulative loss recognised in reserves, measured as the difference between the acquisition cost and the current fair value, net of any impairment loss on that financial asset previously recognised in the income statement, is taken to the income statement. If, in a subsequent period, the amount of the impairment loss decreases, the previously recognised impairment loss is reversed through the income statement up to the acquisition cost if the increase is objectively related to an event occurring after the impairment loss was recognised, except in relation to equity securities, for which impairment losses may not be reversed and gains are recognised in reserves.



## 2.7. Assets sold with repurchase agreements, securities loaned and short sales

Securities sold subject to repurchase agreements (repos) at a fixed price or at a price that corresponds to the sales price plus a lender's return are not derecognised from the balance sheet. The corresponding liability is included under amounts due to banks or to customers, as appropriate. The difference between the sale and repurchase price is treated as interest and deferred over the life of the agreement using the effective interest rate method.

Securities purchased under agreements to resell (reverse repos) at a fixed price or at a price that corresponds to the purchase price plus a lender's return are not recognised in the balance sheet, and the purchase price paid is recorded as loans and advances to banks or customers, as appropriate. The difference between the purchase and resale price is treated as interest and deferred over the life of the agreement using the effective interest rate method.

Securities lent under loan agreements are not derecognised in the balance sheet, being classified and measured in accordance with the accounting policy described in Note 2.6. Securities received under borrowing agreements are not recognised in the balance sheet.

Short sales correspond to securities sold that are not included in the Group's assets. They are recorded as financial liabilities held for trading at the fair value of the assets that must be returned pursuant to the resale agreement. Gains and losses resulting from the change in their respective fair value are recognised directly in the income statement.

#### 2.8. Financial liabilities

An instrument is classified as a financial liability when it contains a contractual obligation to transfer cash or another financial asset, regardless of its legal form. Financial liabilities are derecognised when the underlying obligation expires or is cancelled.

Non-derivatives financial liabilities include deposits from banks and due to customers, loans received, debt securities, subordinated debt and short sales. Preference shares issued are considered to be financial liabilities when the Group assumes the obligation of reimbursement and / or to pay dividends.

The financial liabilities are recognised (i) initially at fair value less transaction costs and (ii) subsequently at amortised cost, using the effective interest rate method, except for short sales and financial liabilities designated at fair value through profit or loss, which are measured at fair value.



The Group designates, at inception, certain financial liabilities at fair value through profit or loss when:

- such financial liabilities are being hedged (from an economic perspective) in order to eliminate accounting mismatches between the valuation of the assets and the derivatives; or
- such financial liabilities contain embedded derivatives.

The structured products issued by the Group – with the exception of the structured products for which the embedded derivatives were separated and recorded separately and revalued at fair value - are classified under the fair value through profit or loss category because they always meet one of the above mentioned conditions.

The fair value of listed financial liabilities is based on current market bid prices. In the absence of a quoted price, the Group establishes the fair value by using valuation techniques based on market information, including the issuer's own credit risk.

If the Group repurchases debt securities issued, it is derecognised from the balance sheet and the difference between the carrying value of the liability and its acquisition cost is recognised in the income statement.

#### 2.9. Financial guarantees

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss due to non-compliance with the contractual terms of a debt instrument, namely the payment of principal and / or interest.

Financial guarantees are initially recognised in the financial statements at fair value. Financial guarantees are subsequently measured at the higher of (i) the fair value recognised on initial recognition and (ii) the amount of any financial obligation arising as a result of guarantee contracts, measured at the balance sheet date. Any change in the amount of the liability relating to guarantees is taken to the income statement.

Financial guarantee contracts issued by the Group normally have a stated maturity date and a periodic fee, usually paid in advance, which varies considering the counterpart risk and the amount and the time period of the contract. Consequently, the fair value of the financial guarantee contracts issued by the Group, at the inception date, is approximately equal to the initial fee received, considering that the conditions agreed to are market conditions. Hence, the amount recognised at the contract date is equal to the amount of the commission initially received, which is recognised in the income statement over the period to which it relates. Subsequent periodic fees are recognised in the income statement in the period to which they relate.



## 2.10. Equity instruments

An instrument is classified as an equity instrument when it does not contain a contractual obligation to deliver cash or another financial asset, regardless of its legal form, but evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Transaction costs directly attributable to the issuance of equity instruments are recorded against equity as a deduction from the amount issued. Amounts paid or received relating to acquisitions or sales of equity instruments are recognised in equity, net of transaction costs.

Distributions to holders of an equity instrument are deducted directly from equity as dividends, when declared.

Preference shares issued are considered equity instruments if the Group has no contractual obligation to redeem these and if dividends, non-cumulative, are paid only if, and when, declared by the Group.

## 2.11. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The legally enforceable right may not be contingent on future events, and must be enforceable in the course of the normal activity of Group NOVO BANCO, as well as in the event of default, bankruptcy or insolvency of the Group or the counterpart.

#### 2.12. Non-current assets held for sale

Non-current assets or disposal groups (groups of assets to be disposed of together and related liabilities that include at least one non-current asset) are classified as held for sale when their carrying values will be recovered mainly through a sale transaction (including those acquired exclusively with a view to their subsequent disposal), the assets or disposal groups are available for immediate sale and the sale is highly probable.

Immediately before the initial classification as held for sale, the measurement of the non-current assets (or of all the assets and liabilities in a disposal group) is brought up to date in accordance with the applicable IFRS. Subsequently, these assets or disposal groups are re-measured at the lower of their carrying value or fair value less costs to sell.



In the scope of its loan granting activity, the Group incurs in the risk of the borrower failing to repay all the amounts due. In case of loans and advances with mortgage collateral, the Group executes them and receives the asset held as collateral in exchange for loans. Due to the provisions of the "Regime Geral das Instituições de Crédito e Sociedades Financeiras (RGICSF)", banks are prevented, unless authorised by the Banco de Portugal, from acquiring real estate that is not essential to their daily operations or for the pursuit of their corporate purpose(no. 1 of article 112 of RGICSF), being able to acquire, however, real estate in exchange for loans granted by the Group. This property must be sold within 2 years, period which may, based on reasonable grounds, be extended by the Banco de Portugal, on the conditions to be determined by this Authority (article 114 of RGICSF).

It is the Group's objective to immediately dispose of all real estate property received as settlement for loans. This real estate property is classified as non-current assets held-for-sale and is initially recognised at the lower of its fair value less costs to sell and the carrying value of the subjacent loans. Subsequently, this real estate property is measured at the lower of its initial carrying value and the corresponding fair value minor costs to sell and is not depreciated. For real estate properties recorded in the balance sheet of NOVO BANCO and of the remaining credit institutions integrating the consolidation perimeter of the Group, the amount recoverable from their immediate sale is considered to be their respective fair value; for real estate properties held by investment funds, fair value is determined as the average between two valuations, obtained from independent entities, taking into consideration the normal market conditions. Unrealised losses on these assets, so determined, are recorded in the income statement.

The valuation of this real estate property is performed in accordance with one of the following methodologies, applied in accordance with the specific situation of the asset:

#### a) Market Method

The Market Comparison Criteria takes as reference transaction values of similar and comparable real estate properties to the real estate property under valuation, obtained through market prospecting carried out in the area.

#### b) Income Method

Under this method, the real estate property is valued based on the capitalization of its net income, discounted to the present using the discounted cash-flow method.

#### c) Cost Method

This method aims to reflect the current amount that would be required to substitute the asset in its present condition, separating the value of the real estate property into its fundamental components: Urban Ground Value and Urbanity Value; Construction Value; and Indirect Costs Value.



Valuations carried out are performed by independent entities specialised in these services. The valuation reports are analysed internally, namely comparing the sales value with the revalued amounts of the assets so as to ensure the adequacy of the valuation parameters and processes with the market evolution.

Assets / liabilities of subsidiaries acquired for resale purposes reflect, essentially, assets and liabilities of subsidiaries acquired by the Group in the scope of loan restructuring operations, that, the Group aims to dispose within one year. Since these acquisitions arise from loan restructuring operations, these acquisitions are recognised at their fair value, and any differences between their fair values and those of the loans following the acquisitions, are recognised as loan impairment losses. On the acquisition of an entity that matches the subsidiary criteria and for which the Group's objective is the resale, it is consolidated in accordance with the applicable procedures adopted by the Group and its assets and liabilities are measured at fair value at the acquisition date. However, in these particular cases, the assets are classified as non-current assets held for sale and the liabilities are classified as non-current liabilities held for sale. Consequently, and at the first consolidation date, the net value of the assets and liabilities of the subsidiary reflects their fair value determined at the acquisition date (which results from the loan restructuring operation).

These subsidiaries are consolidated until their effective sale. At each balance sheet date, the net carrying value of their assets and liabilities is compared with their fair value, less costs to sell, and impairment losses are recognised when necessary. Assets relating to operations being discontinued are recorded in accordance with the valuation policies applicable to each category of assets, as set down in IFRS 5.

For purposes of calculating the fair value of subsidiaries held for sale, the Bank adopts the following methodologies:

- for subsidiaries whose assets correspond mainly to real estate properties, the fair value is determined with reference to the value of the assets, which is based on valuations performed by independent specialised entities;
- for the remaining entities, the fair value is determined based on the discounted cash flow methodology, using assumptions consistent with the business risks of each of the subsidiaries under valuation.

#### 2.13. Other tangible assets

The Group's other tangible assets are measured at cost less accumulated depreciation and impairment losses. The cost includes expenditure that is directly attributable to the acquisition of the assets.

Subsequent costs with other tangible assets are only recognised when it is probable that future economic benefits associated with them will flow to the Group. All repair and maintenance costs are charged to the income statement during the year in which they are incurred, on the accrual basis.



Land is not depreciated. The depreciation of other tangible assets is calculated using the straight-line method, at the following depreciation rates reflecting their estimated useful lives:

	Number of years
Buildings for own use	35 to 50
Improvements in leasehold property	10
Computer equipment	4 to 5
Furniture and equipment	4 to 10
Fixtures	5 to 10
Security equipment	4 to 10
Machines and tools	4 to 10
Motor vehicles	4
Other equipment	5

When there is an indication that an asset may be impaired, IAS 36 requires that its recoverable amount be estimated and an impairment loss be recognised when the carrying value of the asset exceeds its recoverable amount. Impairment losses are recognised in the income statement, being reversed in subsequent periods, when the reasons that led to their initial recognition cease to exist. For this purpose, the new depreciated amount shall not exceed that which would be recorded had the impairment losses not been imputed to the asset, but considering the normal depreciation the asset would have been subject to.

The recoverable amount is determined as the higher of its net selling price and its value in use, which is based on the net present value of future cash flows arising from the continued use and ultimate disposal of the asset at the end of its useful life.

On the date of the de-recognition of a tangible fixed asset, the gain or loss determined as the difference between the net selling price and the carrying value is recognised under the caption "Other operating income / expenses".

## 2.14. Intangible assets

The costs incurred with the acquisition, production and development of software are capitalised, as are additional costs incurred by the Group to implement said software. These costs are amortised on a straight-line basis over their expected useful lives, which usually range between 3 and 6 years.

Costs that are directly associated with the development of specific software applications, that will probably generate economic benefits beyond one financial period, are recognised and recorded as intangible assets. These include employee costs borne by the Group companies specialised in information technology directly associated with the development of said software.



All remaining costs associated with information technology services are recognised as an expense as incurred.

#### **2.15. Leases**

The Group classifies its lease agreements as finance leases or operating leases taking into consideration the substance of the transaction rather than its legal form, in accordance with IAS 17 – Leases. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. All other leases are classified as operating leases.

#### **Operating leases**

Payments made by the Group under operating leases are charged to the income statement in the period to which they relate.

#### **Finance leases**

#### As lessee

Finance lease contracts are recorded at inception date, both under assets and liabilities, at the cost of the asset leased, which is equal to the present value of the outstanding lease instalments. Instalments comprise (i) an interest charge, which is recognised in the income statement and (ii) the repayment of principal, which is deducted from liabilities. Financial charges are recognised as costs over the lease period, in order to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

## As lessor

Assets leased out are recorded in the balance sheet as loans granted, at an amount equal to the net investment made in the leased assets, together with any estimated unguaranteed residual value.

Interest included in instalments charged to customers is recorded as interest income, whilst repayments of principal, also included in the instalments, are deducted from the amount of the loans granted. The recognition of the interest reflects a constant periodic rate of return on the lessor's net outstanding investment.



## 2.16. Employee benefits

#### **Pensions**

Pursuant to the signing of the Collective Labour Agreement ("Acordo Colectivo de Trabalho" (ACT)) for the banking sector and its subsequent amendments resulting from the 3 tripartite agreements described in Note 16, pension funds and other mechanisms were set up to cover liabilities assumed with pensions on retirement, disability, survival and health-care benefits.

The liabilities' coverage is assured, for most of the Group companies, by pension funds managed by GNB - Sociedade Gestora de Fundos de Pensões, SA, a subsidiary of the Group.

The pension plans of the Group are defined benefit plans, given that they define the criteria used to determine the pension benefit to be received by employees on retirement, usually dependent on one or more factors such as age, years of service and salary level.

The Group's retirement pension liabilities were calculated as at 4 August 2014 (with reference to 30 June 2014) and at 31 December 2014, for each plan individually, using the Projected Unit Credit Method, being annually reviewed by qualified independent actuaries. The discount rate used in this calculation is determined with reference to market rates associated with high-quality corporate bonds, denominated in the currency in which the benefits will be paid out and with a maturity similar to the expiry date of the plan's liabilities.

The Group determines the net interest income / expense for the period incurred with the pension plan by multiplying the plan's net assets / liabilities (liabilities net of the fair value of the fund's assets) by the discount rate used to measure the retirement pension liabilities referred to above. On that basis, the net interest income / expense includes interest cost on the retirement pension liabilities net of the expected return on the funds' assets, both calculated using the discount rate applied in the determination of the retirement pension liabilities.

Re-measurement gains and losses, namely (i) actuarial gains and losses arising due to differences between actuarial assumptions used and real values verified (experience adjustments) and changes in actuarial assumptions and (ii) gains and losses arising due to the difference between the expected return on the fund's assets and the actual investment returns, are recognised in equity under the caption other comprehensive income.

The Group recognises as a cost in the income statement a net total amount that includes (i) current service costs, (ii) net interest income / expense with the pension fund, (iii) the effect of early retirement, (iv) past service costs, and (v) the effect of settlements or curtailments occurring during the period. The net interest income / expense with the pension plan are recognised as interest and similar income or interest expense



and similar charges, depending on its nature. Early retirement costs correspond to increases in liabilities due to the fact that the employee retired before reaching 65 years old.

The Group makes payments to the funds in order to assure their solvency, the minimum levels set by Banco de Portugal being: (i) the liability with pensioners must be totally funded at the end of each period, and (ii) the liability relating to past services costs for active employees shall be funded at a minimum level of 95%.

The Group assesses the recoverability of any recognised excess in a fund in relation to the retirement pension liabilities, based on the expectation of reductions in future contributions.

#### **Health-care benefits**

The Group provides to its banking employees health-care benefits through a specific Social-Medical Assistance Service. This Social-Medical Assistance Service (SAMS) is an autonomous entity which is managed by the respective Union.

SAMS provides its beneficiaries services and / or contributions with medical assistance expenses, diagnostics, medication, hospitalisation and surgeries, in accordance with its financing availability and internal regulations.

The Group's annual mandatory contribution to SAMS amounts to 6.50% of the total annual remuneration of active employees, including, amongst others, the holiday subsidy and Christmas subsidy.

The calculation and recognition of the Group's liability with post-retirement health-care benefits is similar to the calculation and recognition of the pension liability described above. These benefits are covered by the Pension Fund, which presently covers all liabilities with pensions and health-care benefits.



## Long-term service bonuses

In accordance with the ACT ("Acordo Colectivo de Trabalho") for the Banking Sector, NB Group has assumed the commitment to pay active employees who complete 15, 25 and 30 years of service in the Group, long-term service bonuses corresponding, respectively, to one, two and three months of their effective monthly remuneration earned at the date the bonuses are paid out.

At the date of early retirement due to disability or presumed disability, employees have the right to a long-term service bonus proportional to that which they would receive if they were to remain in service until meeting the next bonus level.

These long-term service bonuses are accounted for by the Group in accordance with IAS 19, as other long-term employee benefits.

The Group's liability with these long-term service bonuses is calculated periodically by the Group using the Projected Unit Credit Method. The actuarial assumptions used are based on expectations as to future salary increases and mortality tables. The discount rate used in this calculation is determined using the methodology described for retirement pensions.

In each period, the increase in the liability for long-term service bonuses, including actuarial gains and losses and past service costs, is to be charged to the income statement.

## **Employees' variable remuneration**

In accordance with IAS 19 - Employee Benefits, variable remuneration (profit share, awards and other) attributed to employees and to the executive members of the Board of Directors is recognised in the income statement in the period to which it relates.

#### 2.17. Corporate Income tax

Corporate income tax for the period comprises current tax and deferred tax. Corporate income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity. Corporate income tax recognised directly in equity relating to fair value re-measurement of available-for-sale financial assets and cash flow hedges is subsequently recognised in the income statement when the gains or losses giving rise to corporate income tax are also recognised in the income statement.

Current tax is the tax expected to be paid on the taxable profit for the year, calculated using tax rules and tax rates enacted or substantively enacted in each jurisdiction.



Deferred tax is calculated, using the balance sheet liability method, on timing differences arising between the carrying values of assets and liabilities for financial reporting purposes and their respective tax base, and is calculated using the tax rates enacted or substantively enacted at the balance sheet date in each jurisdiction and that are expected to apply when the timing differences are reversed.

Deferred tax liabilities are recognised for all taxable timing differences except for goodwill, non-deductible for tax purposes, differences arising on the initial recognition of assets and liabilities that neither affect accounting nor taxable profit, and that do not result on a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future and the Group does not control the timing of the reversal of the timing differences. Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the deductible timing differences can be deducted. Deferred tax liabilities are always accounted for, regardless of the performance of NOVO BANCO.

The Tax Authorities are entitled to review the calculation of the tax assessment made by the Bank and by its subsidiaries resident in Portugal, during a period of four or twelve years, in the event of tax loss carry forwards.

The Group offsets deferred tax assets and liabilities for each subsidiary whenever (i) the corporate income tax of each subsidiary paid to the Tax Authorities is determined on a net basis, that is, offsetting current tax assets against current tax liabilities, and (ii) they relate to corporate income taxes levied by the same Taxation Authority, on the same tax entity. This offset is, therefore, performed at the level of each subsidiary, with the deferred tax asset presented in the consolidated balance sheet corresponding to the sum of the subsidiaries' amounts which present net deferred tax assets, and the deferred tax liability presented in the consolidated balance sheet corresponding to the sum of the subsidiaries' amounts which present net deferred tax liabilities.

#### 2.18. Provisions and Contingent liabilities

Provisions are recognised when: (i) the Group has a current legal or constructive obligation, (ii) it is probable that its settlement will be required in the future and (iii) a reliable estimate of the obligation can be made.

When the effect of the passage of time (discounting) is material, the provision corresponds to the net present value of the expected future payments, discounted at an appropriate rate considering the risk associated with the obligation. In these cases, the increase in the provision due to the passage of time is recognised as financial expenses.

Restructuring provisions are recognised when the Group has approved a formal, detailed restructuring plan and such restructuring operation has either commenced or has been publicly announced.



A provision for onerous contracts is recognised when the benefits expected to be derived by the Group from a contract are lower than the unavoidable costs of meeting its obligation under the contract. This provision is measured at the present value of the lower of the estimated cost of terminating the contract and the estimated net costs of continuing the contract.

If a future outflow of funds is not probable, this situation reflects a contingent liability. Contingent liabilities are always disclosed, except when the likelihood of their occurrence is remote,

## 2.19. Recognition of interest income and expense

Interest income and expense is recognised in the income statement under interest and similar income and interest expense and similar charges for all financial instruments measured at amortised cost and for all available-for-sale financial assets, using the effective interest rate method. Interest arising on financial assets and liabilities at fair value through profit or loss is also included under interest and similar income or interest expense and similar charges, as appropriate.

The effective interest rate is the rate that discounts the estimated future cash payments or receipts throughout the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying value of the financial asset or liability. The effective interest rate is calculated at inception and is not subsequently revised, except in respect of financial assets and liabilities with a variable interest rate. In this case, the effective interest rate is periodically revised, taking into consideration the impact of the change in the interest rate of reference on the estimated future cash flows.

When calculating the effective interest rate, the Group estimates the cash flows considering all the contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and commissions that are an integral part of the effective interest rate, transaction costs and all other related premiums or discounts. In the case of financial assets or groups of similar financial assets for which an impairment loss has been recognised, interest income is calculated using the interest rate used to measure the impairment loss.



For derivative financial instruments, excluding derivatives held for risk management purposes (see Note 2.4), the interest component of the changes in their fair value is not separated out and is classified under net gains / (losses) from financial assets and liabilities at fair value through profit or loss. The interest component of the changes in the fair value of derivatives held for risk management purposes is recognised under interest and similar income or interest expense and similar charges.

## 2.20. Recognition of fee and commission income

Fees and commissions are recognised as follows:

- Fees and commissions that are earned on the execution of a significant act, such as loan syndication fees, are recognised as income when the significant act has been completed;
- Fees and commissions earned over the period during which the services are provided are recognised as income in the financial period in which the services are provided;
- Fees and commissions that are an integral part of the effective interest rate of a financial instrument are recognised as income using the effective interest rate method.

## 2.21. Recognition of dividend income

Dividend income is recognised when the right to receive the dividend payment is established.

## 2.22. Earnings per share

The basic earnings per share is calculated by dividing net income available to ordinary shareholders of the holding company by the weighted average number of ordinary shares outstanding during the period, excluding the average number of ordinary shares held as treasury stock by the Group.

For the diluted earnings per share calculation, the weighted average number of ordinary shares outstanding is adjusted to reflect the impact of all potential dilutive ordinary shares, such as convertible debt and share options granted to employees. The dilution effect translates into a decrease in earnings per share, based on the assumption that the convertible instruments are converted or the options granted are exercised.



## 2.23. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with maturities under three month from the inception date and which the risk of change in value is immaterial, including cash, deposits with Central Banks and deposits with other credit institutions (hereafter generally referred to as 'banks'). Cash and cash equivalents exclude restricted balances with Central Banks.

## 2.24. Investment properties

The Group classifies as investment properties the real estate assets held to earn rentals or for capital appreciation or both. Investment properties are initially recognised at acquisition cost, including directly attributable transaction costs, and subsequently at their fair value. Changes in fair value determined at each balance sheet date are recognised in the income statement. Investment properties are not depreciated.

Transfers to and from the item investment properties may occur whenever there is a change in respect of the use of a real estate property. On the transfer of investment property to real estate properties held for own use, the estimated cost, for accounting purposes, is the fair value, at the date of the change in usage. If a real estate property held for own use is classified to investment properties, the Group records that asset in accordance with the policy applicable to real estate properties held for own use, up to the date of its transfer to investment properties and at fair value subsequently, the difference arising in its measurement at the date of the transfer being recognised in revaluation reserves.

Subsequent expenditure is capitalised only when it is probable that the Group will obtain future economic benefits in excess of those originally assessed based on the standard performance of the asset.

Investment properties recorded relate only to the insurance activity and other non-banking activities.

#### 2.25. Insurance contracts

The Group issues contracts that contain insurance risk, financial risk or a combination of both insurance and financial risk. A contract, under which the Group accepts significant insurance risk from another party, by agreeing to compensate that party on the occurrence of a specified uncertain future event that may adversely affect said party, is classified as an insurance contract.

A contract issued by the Group that is without significant insurance risk, but which financial risk is transferred with discretionary participating features is classified as an investment contract, being recognised and measured in accordance with the accounting standard applicable to insurance contracts (IFRS 4). A contract



issued by the Group that transfers only financial risk, without discretionary participating features, is classified as a financial instrument and measured in accordance with IAS 39.

The financial assets held by the Group to cover for the liabilities arising under insurance and investment contracts are classified and accounted for in the same manner as the other Group financial assets.

Insurance contracts and investment contracts with participating features are recognised and measured as follows:

#### **Premiums**

Gross written premiums are recognised as income in the period to which they relate, in accordance with the accrual accounting principle. Reinsurance premiums ceded are accounted for as an expense in the period to which they relate in the same way as gross written premiums.

## **Acquisition costs**

Acquisition costs that are directly or indirectly related to the selling of insurance contracts are capitalised and deferred over the life of the contracts. Deferred acquisition costs are subject to recoverability tests when the insurance policy is issued and remain subject to impairment tests at each balance sheet date.

#### Reserves for outstanding claims

Reserves for outstanding claims reflects the estimated total outstanding liability for unpaid reported claims and for incurred unreported claims (IBNR). Incurred unreported claims are estimated based on past experience using statistical methods. Reserves for outstanding claims are not discounted. For reinsurance contracts ceded, the provisions for outstanding claims are recorded as income in the period to which they relate in the same way as the direct outstanding claims reserve.

## **Mathematical reserves**

The mathematical reserves are intended to record the present value of the Group's future liabilities for insurance and investment contracts with discretionary participating features issued and are calculated in accordance with recognised actuarial methods under applicable legislation in force.



## Reserve for participating features (bonuses and rebates) attributed

The reserve for participating features corresponds to the amounts attributed to policyholders or beneficiaries of insurance contracts, in the form of profit sharing, which have not yet been distributed, including by inclusion in the mathematical reserve for contracts.

## Reserve for participating features attributable (Shadow Accounting)

In accordance with IFRS 4, the unrealised gains and losses on the available-for-sale financial assets covering liabilities arising from insurance and investment contracts with discretionary participating features, are attributed to policyholders, based on the expectation that policyholders will participate in those unrealised gains and losses when they became realised in accordance with the terms of the contracts and applicable legislation, by recognising a reserve.

## Reserve for rate commitments (Liability adequacy test

At balance sheet date, the Group performs a liability adequacy test of the insurance and investment contracts with discretionary participating features. Any deficiency determined is recognised directly in the income statement through the Reserve for rate commitments.

## **Unearned premium reserves**

The unearned premiums reserves reflect that part of the gross written premiums imputable to one or more of the subsequent periods net of deferred acquisition costs.

#### Technical reserves for reinsurance ceded

The reserves for reinsurance ceded are determined applying the criteria described above for direct insurance in accordance with what was foreseen in the legislation in force, taking into consideration the clauses existing in the ruling reinsurance treaties.

## Reinsurance

In the course of the normal insurance activity, the Group cedes business. The amounts payable regarding reinsurance activity, include balances payable from insurance companies for reinsurance regarding responsibilities ceded. The amounts receivable or payable to the reinsurers are calculated in accordance with the contractual provisions established in the reinsurance contracts.

The accounting principles applicable to the assets relating to Reinsurance Ceded, under reinsurance contracts, which require the existence of a significant insurance risk are identical to those applicable to direct insurance contracts.



# NOTE 3 - MAIN ACCOUNTING ESTIMATES AND JUDGEMENTS USED IN PREPARING THE FINANCIAL STATEMENTS

Considering that the current accounting treatment requires applying judgements and calculating estimates involving some degree of subjectivity, the use of different parameters or judgements based on different evidences may result in different estimates.

## 3.1. Impairment of available-for-sale financial assets

The Group determines that available-for-sale financial assets are impaired when there has been a significant or prolonged decline in their fair value or when it foresees an impact on the assets' future cash flows. This determination requires a judgement based on all available relevant information, including the normal volatility of the financial instruments' prices. For this purpose and considering the high volatility of the markets, the Group considers the following parameters as impairment triggers:

- (i) Equity securities: continued or significant decline in its market value regarding the acquisition cost;
- (ii) Debt securities: objective evidence of events that have an impact on the recoverability of the estimated future cash flows of the assets.

In addition, valuations are generally obtained through market prices (mark to market) or valuation models (mark to model) that require the use of certain assumptions or judgement in defining fair value estimates.

The use of alternative methodologies and different assumptions and estimates may result in a different level of impairment losses being recognised.

## 3.2. Fair value of derivatives financial instruments and other assets and liabilities measured at fair value

Fair values are based on listed market prices when available; otherwise fair value is determined with reference to similar recent arm's length transaction prices or using valuation methodologies based on the net present value of estimated future cash flows taking into consideration market conditions for the underlying instruments, the time value, the yield curve and volatility factors, in accordance with IFRS 13 - Fair Value. These methodologies may require the use of assumptions or judgements in estimating fair value.



Consequently, the use of a different methodology or different assumptions or judgements in applying a particular model could have produced different financial results.

#### 3.3. Impairment losses in loans and advances to customers

The Group reviews its loan portfolio on a regular basis to assess impairment, as described in Note 2.5.

The evaluation process applied on the loan portfolio to determine whether an impairment loss should be recorded in the income statement is subject to numerous estimates and judgements. The default frequency, risk ratings, loss recovery rates and the estimation of both the amount and timing of future cash flows, amongst other factors, are considered in making this evaluation.

The use of alternative methodologies and different assumptions and estimates could result in a different level of impairment losses being recognised.

## 3.4. Impairment of goodwill

The recoverable amount of the goodwill recognised as an asset is periodically revised regardless of the existence or not of impairment triggers.

For this purpose, the carrying book value of the business units of the Group in respect of which goodwill has been recognised is compared with their respective recoverable amount. A goodwill impairment loss is recognised when the book value of the business unit exceeds the respective recoverable amount.

In the absence of an available market value, the recoverable amount is determined using cash flows techniques and applying a discount rate that includes a risk premium that is appropriate to the business unit being tested. The determination of the future cash flows to be discounted and the discount rate involves judgement.

Changes in the expected cash flows and in the discount rate may lead to conclusions that differ from those used in the preparation of these financial statements.



### 3.5. Entities included in the consolidation perimeter

In determining which entities to include in the consolidation perimeter, the Group evaluates the extent to which (i) it is exposed, or has rights, to the variability of the return from its involvement with that entity and (ii) it has the ability to affect those returns through its power over the company.

The decision that an entity must be consolidated by the Group requires the use of judgment to determine the extent to which the Group is exposed to the variability of the return from that entity and has the ability to affect those returns through its power over the entity. In applying that judgment, the Group analyses estimates and assumptions. Therefore, different estimates and assumptions could lead to a different consolidation perimeter, with a direct impact on the balance sheet.

## 3.6. Corporate income taxes

The Group is subject to corporate income tax in numerous jurisdictions. Certain interpretations and estimates are required in determining the overall corporate income tax amount. During the ordinary course of the business cycle there are many transactions and calculations in respect of which the determination of the ultimate tax amount is uncertain.

Different interpretations and estimates could result in a different level of corporate income tax, current and deferred, being recognised in the period.

The Tax Authorities are entitled to review the determination of the taxable income of the Bank and of the subsidiaries resident in Portugal during a period of four years or twelve years, when there are tax losses carry forward. Hence, it is possible that some additional taxes may be assessed, mainly as a result of differences in interpretation of tax law. However, it is the conviction of the Board of Directors of the Bank and of its subsidiaries, that there will be no significant corrections to the corporate income taxes recorded in the financial statements.

## 3.7. Pensions and other employees' benefits

Determining retirement pension liabilities requires the use of assumptions and estimates, including the use of actuarial tables, assumption regarding the growth of pensions, salaries and discounts rates. These assumptions are based on the expectations of NOVO BANCO Group for the period during which the liabilities will be settled as well as other factors that may impact the costs and liabilities of the pension plan.

Changes in these assumptions could materially affect the amounts determined.



## 3.8. Technical reserves and liabilities regarding insurance and investment contracts with discretionary participating features

Future liabilities relating to insurance contracts and investment contracts with discretionary participating features are recorded under the caption technical reserves. The technical reserves relating to traditional life insurance products have been calculated based on various assumptions namely mortality, longevity and interest rate, applicable to each of the coverages. The assumptions used were based on the past experience of the Group and of the market. These assumptions may be reviewed if it is determined that future experience will differ substantially from that previously assumed. The technical reserves with insurance contracts and investment contracts with discretionary participating features (capitalisation products) include: (i) the mathematical reserve, (ii) the reserve for participating features, (iii) the provision for claims, (iv) the rate commitment reserve and (v) the unearned premiums reserve. The mathematical reserve includes the insufficiency detected during the liability adequacy test.

When claims are made by or against policyholders, any amounts that the Group pays or expects to pay are recorded as losses in the income statement. The Group establishes reserves for the payment of claims arising from its insurance and investment contracts.

To determine the technical reserves arising from insurance contracts and investment contracts with participating features, the Group performs periodic reviews of its liabilities, using actuarial methodologies and taking into consideration the respective reinsurance coverage. The reserves are reviewed periodically by qualified actuaries.

The liability adequacy test is performed considering the projected future cash flows of each contract. These cash flows consider premiums, mortalities, maturities, surrenders, reversals, expenses and commissions payable. Whenever the contracts include options and guarantees, the present value of the liabilities is determined stochastically based on Market Consistent scenarios. This test is conducted on a product by product basis or on an aggregate basis when the risks are similar or managed on a portfolio basis.

## 3.9. Investment properties and Non-current assets held for sale

Investment properties are initially recognised at their acquisition cost, including directly related transaction costs, and subsequently at their fair value. Non-current assets held for sale are measured at the lower of their carrying value and their fair value net of costs to sell.

The fair value of these assets is determined based on valuations, performed by independent entities specialised in these services, using market, income or cost methods, as defined in Note 2.12. The valuation reports are analysed internally, comparing the sales values with the revalued amounts of the assets, so as to ensure the adequacy of the valuation parameters and processes with the market evolution.



The use of alternative methodologies and assumptions could result in a different fair value level impacting the balance sheet amount recognised.

#### 3.10. Provisions

The Group recognises provisions intended to cover for losses arising from commercial offers approved by the Board of Directors of the Bank, when these are not opposed by the Banco de Portugal. The amount of the provisions reflects NOVO BANCO's best estimate at the balance sheet date.

## NOTE 4 – SEGMENT REPORTING

NOVO BANCO Group activities are centred on the financial sector targeting corporate, institutional and private customers. Its decision centre is in Portugal, making the national territory its privileged market.

The products and services rendered include deposit taking, granting of loans to corporate and private customers, investment fund management, brokerage and custodian services, investment banking services and the commercialisation of life and non-life insurance products. Additionally, the Group makes short, medium- and long-term investments in the financial and currency exchange markets with the objective of taking advantage of price changes or to get returns on its available financial resources.

For this purpose, the Group has NOVO BANCO as its main operating unit - with 596 bank branches in Portugal and branches in London, New York, Spain (34 bank branches), Nassau, Cayman Islands, Cape Verde, Venezuela, Luxembourg, a financial branch in the Madeira Free Zone and 8 representation offices – with NB Açores (17 bank branches); Banco BEST (17 bank branches); NB Ásia, Banco Internacional Cabo Verde; BES Vénétie; ESAF; GNB Seguros (non-life insurance) and GNB Vida, amongst other companies.

When evaluating performance by business area, the Group considers the following Operating Segments: (1) Domestic Commercial Banking, including Retail, Corporate, Institutional and Private Banking; (2) International Commercial Banking; (3) Asset Management; (4) Life Insurance; (5) Financial Markets; and (6) Corporate Centre.



Each segment integrates the NOVO BANCO structures that directly relate to it, as well as the units of the Group whose business are mainly related to the segments. The individual and independent monitoring of each operating unit of the Group (considered an investment centre), is complemented at the Board of Director of NOVO BANCO level, by the definition of strategies and commercial programmes specific for each unit.

## 4.1. Description of the operating segments

Each of the operating segments includes the following activities, products, customers and Group structures:

#### **Domestic Commercial Banking**

This Operating Segment includes all the banking activity developed on national territory involving corporate and private customers and using the bank branch network, corporate centres and other channels, and includes the following sub segments:

- a) Retail: corresponds to all the activity developed in Portugal with private customers and small businesses. The financial information of the segment relates, amongst other products and services, to mortgage loans, consumer credit, small business financing, deposits, retirement plans and other insurance products sold to private customers, account management and electronic payments and placement of investment funds, brokerage and custodian services;
- b) Corporate and Institutional: includes the activities developed in Portugal with medium- and large-sized companies, developed through a commercial structure dedicated to this segment, which includes 22 Corporate Centres. This segment also includes activities with institutional and municipal customers. The Group maintains an important presence in this segment, the result of the support it has lent to the development of the national business community, focused on companies with good risk, an innovative nature and an exporter activity;
- c) **Private Banking:** comprises the private banking activity integrating all the asset-side products and the fundraising activities, namely, deposits, discretionary management services, custodian services, brokerage services and insurance products.

#### **International Commercial Banking**

This Operating Segment integrates the units located abroad, whose banking activities focus both on corporate and private customers, excluding the asset management business, which is integrated in the corresponding segment.



Amongst the units comprising this segment are NOVO BANCO's branches in Spain, London, New York, Cape Verde, Luxembourg and Venezuela. The products and services included in this segment are deposits, all types of credit, leveraged finance, structured trade finance and project finance. This segment, within the context of pursuing the fundraising strategy, has assumed a significant role including with institutional customers.

## **Asset Management**

This segment includes the asset management activities developed both in Portugal and abroad through specialised companies incorporated for the purpose. The product range includes all types of funds - investment funds, real estate funds and pension funds - as well as discretionary management services and portfolio management.

#### Life Insurance

This segment includes the activities of Companhia de Seguros GNB Vida that sells traditional and investment insurance contracts and retirement plans.

#### **Financial Markets**

This segment includes the overall financial management of the Group, including the taking and placing of funds in the financial markets, as well as the investment and risk management of credit, interest rate, currency and securities instruments, whether of a strategic nature or related to the current activity of the markets area. It also covers the activity involving non-resident institutional investments and the effects of strategic decisions with a transversal impact on the Group.

#### **Corporate Centre**

This area does not correspond to an operating segment in its true sense, but rather to an aggregation of transversal corporate structures acting throughout the entire Group, executing its overall basic management functions, such as the areas relating to Management and Supervisory bodies, Compliance, Planning, Accounting, Risk Management and Control, Investor Relations, Internal Audit, Organisation and Quality, amongst others.

## 4.2. Criteria for the allocation of activities and results to the operating segments

The financial information presented for each segment was prepared in accordance with the criteria followed in the preparation of the internal information that is analysed by the Board of Directors of the Group, as required by IFRS.



The accounting policies applied in the preparation of the financial information related to the operating segments are consistent with those used in the preparation of these consolidated financial statements, which are described in Note 2, with the adoption of the following additional principles:

#### Measurement of the profit or loss of the operating segments

The Group uses net income / (loss) before taxes as the measure of the profit or loss for purposes of evaluating the performance of each operating segment.

#### **Autonomous operating segments**

As mentioned above, each autonomous operating unit (foreign branches, subsidiaries and associated companies) is evaluated separately, as each of these units is considered an investment centre. Additionally, based on the characteristics of the primary business developed by these units, they are fully integrated into one of the Operating Segments, i.e. their assets, liabilities, income and expenses.

#### **NOVO BANCO structures dedicated to segments**

NOVO BANCO's activity, given its characteristics, can be allocated to most of its operating segments and is, therefore, disaggregated.

For purposes of allocating the financial information, the following principles are used: (i) the origin of the operation, i.e. the operation is allocated to the same segment of the commercial structure that originated it integrates, even if in a subsequent phase the Group strategically decides to securitize some of the assets; (ii) the allocation of a commercial margin to mass-products, defined at top management level when the products are launched; (iii) for non-mass-products, the allocation of a margin directly negotiated with the customers by the commercial structures; (iv) the allocation of the direct costs of commercial and central structures dedicated to the segment; (v) the allocation of indirect costs (central support and IT services) defined based on specific drivers and on the Cost Based Approach (CBA) model; (vi) the allocation of credit risk determined in accordance with the impairment model; (vii) the allocation of NOVO BANCO's total equity to the Financial Markets segment.

The transactions between the legally autonomous units of the Group are made at market prices; the price for services rendered between the structures of each unit, namely the price established for internal funding between units, is determined using the margins process referred to above (which varies in accordance with the strategic relevance of the product and the equilibrium of the structures' funding and lending functions); the remaining internal transactions are allocated to the segments in accordance with the CBA without any margin for the supplier; the strategic decisions and / or of an exceptional nature are analysed on a case-by-case basis, with the income and / or costs being generally allocated to the Financial Markets segment.



The interest rate risk, currency risk, liquidity risk and others, excluding credit risk, are included in the Financial Department, whose mission it is to undertake the Bank's global financial management, and whose activity and results are included in the Financial Markets segment.

#### Interest and similar income / expense

Since the Group's activities are exclusively carried out in the financial sector, the income reflects, fundamentally, the difference between interest received on assets and interest paid on liabilities. This situation and the fact that the segment evaluation is based on margins previously negotiated or determined for each product, leads to the presentation of the results from the intermediation activity, as permitted by IFRS 8, paragraph 23, at the net value of interest, under the designation Net Interest Income.

#### Investments consolidated using the equity method

Investments in associated companies consolidated under the equity method are included in the Financial Markets segment, in the case of NOVO BANCO's associated companies. For other associated companies of the Group, these entities are included in the segment to which they relate.

#### Non-current assets

Non-current assets, according to IFRS 8, include Other tangible assets, Intangible assets and Non-current assets held for sale. NOVO BANCO includes these assets in the Financial Markets segment, with the non-current assets held by the subsidiaries being allocated to the segment in which these subsidiaries primarily develop their business.

#### Corporate income taxes

Corporate income tax is part of the Group's net income that for purposes of monitoring the performance of the Operating Segments by the Board of Directors does not affect the evaluation of most of the Operating Segments. Deferred tax assets and liabilities are included in the Financial Markets segment.

#### **Domestic and International Areas**

In the disclosure of financial information by geographical area, the operating units integrating the International Area are NB Ásia, Banco Internacional de Cabo Verde; Novo banco Servicios, Novo AF, BES Vénétie, Banco Delle Tre Venezie, Moza Banco, Ijar Leasing Argélie, the NOVO BANCO branches in London, Spain, New York, Cape Verde, Venezuela and Luxembourg and the units aborad of ESAF and BESI.



The financial and economic elements relating to the international area are those presented in the financial statements of those units, with the respective consolidation and elimination adjustments.

The segment reporting is presented as follows:

									(in thous	ands of Euros)
_					31.12.2	2014				
	Retail	Corporate and Institutional	Private banking	International commercial banking	Investment banking	Asset management	Life insurance	Financial Markets	Corporate centre	Total
Net interest	149 529	119 541	30 087	94 309		445	15 575	( 144 026)	-	265 460
Net fees and commissions	61 119	74 997	4 822	26 705		17 404	8 771	( 24 910)	-	168 908
Other operating income	1 248	2 212	972	42 561		1 065	( 29 704)	358 790	-	377 144
Total operating income	211 896	196 750	35 881	163 575	-	18 914	( 5 358)	189 854	-	811 512
Operating expenses	167 824	284 244	8 316	162 600		6 238	36 503	308 200	80 527	1 054 452
of which:										
Provisions / Impairment losses	31 765	261 965	2 207	92 639	-	( 156)	30 025	280 606		699 051
Depreciation and amortisation	18 992	2 250	717	9 788	-	98	325	3 539	2 141	37 850
Net gains / (losses) on disposal of subsidiaries and associated companies		-		-		-	-	-	-	-
Net profits / (losses) on step acquisitions of control in subsidiaries							-		-	-
Net share of profits / (losses) of associated companies				672		453	-	4 096	-	5 221
Profit before tax and non-controlling interests	44 072	( 87 494)	27 565	1 647	-	13 129	( 41 861)	( 114 250)	( 80 527)	( 237 719
Intersegment operating income	44	3 202		125 792	-	268	84	( 118 685)		10 705
Total Net Assets	14 323 851	19 876 989	1 778 771	15 575 264	4 436 620	213 420	7 484 306	1 728 259		65 417 480
Total Liabilities	14 220 016	19 964 483	1 751 246	14 210 762	3 995 709	18 538	7 072 328	(1 225 416)		60 007 666
Investments in associated companies	-	-		36 501	-	1 948	-	363 840	-	402 289
Investment in tangible assets	75	-	-	5 585	-	80	10	8 673	59	14 482
Investment in intangible assets	257	-	-	4 815	-	85	177	10 329	1	15 664
Investment in non-current assets	491	-	-	7 874	-	-	723	584 816	-	593 904

The balances included in the Investment Banking segment relate to BESI, classified as a unit being discontinued following the sale contract signed in December 2014 with Haitong International Holdings (see Note 53).

The segment reporting prepared in accordance with the geographical distribution of the Group's business units, is presented as follows:

_						31.12.2014					
	Portugal	Spain	France / Luxembourg	United Kingdom	United States of America	Brazil	Angola	Cape Verde	Macao	Other	Total
Net profit / (loss) for the period	( 466 350)	( 45 188)	43 374	( 13 617)	( 499)	( 4 476)	( 564)	( 239)	( 1 456)	(8 630)	( 497 645)
(of which: relating to units being discontinued)	( 16 038)	( 9 966)	-	( 13 460)	829	(2 891)	(1017)	-	-	(4069)	( 46 612)
Intersegment operating income	(117 135)	2 961	28 162	96 769	( 850)	-	-	56	769	-	10 732
Net assets	47 575 982	3 571 392	4 863 712	4 566 340	2 244 162	1 868 822	1 948	138 562	121 632	464 928	65 417 480
(of which: relating to units being discontinued)	1 872 986	117 724	-	-	279 312	1 850 117	-	-	-	89 661	4 209 800
Investments in associated companies	330 408	-	1 300	-	-	-	1 948	-	-	68 633	402 289
Investment in tangible assets	8 847	1 850	13	119	-	-	-	-	587	3 066	14 482
Investment in intangible assets	11 436	2 024	57	269	-	-	-	2	1 019	857	15 664
Investment in non-current assets	586 030	7 874	-	-	-	-	-	-	-	-	593 904



### NOTE 5 - NET INTEREST INCOME

The breakdown of of the Net interest Income is as follows:

		31.12.2014		
	Assets / Liabilities at amortised cost and Available-for-sale financial assets	Assets / Liabilities at fair value through profit or loss	Total	
Interest and similar income				
Interest from loans and advances	564 965	5 421	570 386	
Interest from financial assets at fair value through profit or loss	-	25 415	25 415	
Interest from deposits with and loans and advances to banks	11 655	623	12 278	
Interest from available-for-sale financial assets	88 961	-	88 961	
Interest from derivatives held for risk management purposes	-	76 361	76 361	
Other interest and similar income	8 266		8 266	
	673 847	107 820	781 667	
nterest expense and similar charges				
Interest on debt securities	234 242	12 161	246 403	
Interest on amounts due to customers	103 171	40 640	143 811	
Interest on deposits from Central Banks and other banks	12 603	18 588	31 191	
Interest on subordinated debt	1 232	-	1 232	
Interest on derivatives held for risk management purposes	-	36 267	36 267	
Other expenses and similar charges	57 303		57 303	
	408 551	107 656	516 207	
	265 296	164	265 460	

The Interest Income and Interest Expenses relating to interest from derivatives held for risk management purposes include, in accordance with the accounting policy described in Notes 2.4 and 2.19, interest from hedging derivatives and from derivatives used to manage the economic risk of certain financial assets and liabilities designated at fair value through profit or loss, as per the accounting policies described in Notes 2.5, 2.6 and 2.8.



## NOTE 6 - NET FEE AND COMMISSION INCOME

The breakdown of this caption is as follows:

	(in thousands of Euros)
	31.12.2014
Fee and commission income	
From banking services	122 421
From guarantees issued	54 604
From transactions of securities	5 120
From commitments to third parties	9 867
Other fee and commission income	33 319
	225 331
Fee and commission expense	
With banking services rendered by third parties	26 289
With guarantees received	18 107
With transactions of securities	4 056
With commitments assumed to third parties	165
Other fee and commission expenses	7 806
	56 423
	168 908

The caption Fee and commission expense with guarantees received includes, as at 31 December 2014, an amount of Euros 17.8 million relating to commissions borne with the guarantee received from the Portuguese Government on the debt securities issue (see Note 37).

# NOTE 7 – NET GAINS / (LOSSES) FROM FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

The breakdown of this caption is as follows:

		(in thousands o 31.12.2014		
	Gains	Losses	Total	
Securities held for trading				
_				
Bonds and other fixed income securities	0.000	455	4 007	
Issued by government and public entities	2 082 2 135	455 798	1 627 1 337	
Issued by other entities			1 337	
Shares	754	5 213	( 4 459)	
Other variable income securities	-	3 280	( 3 280)	
	4 971	9 746	( 4 775)	
Derivative financial instruments				
Foreign Exchange rate contracts	258 089	65 872	192 217	
Interest rate contracts	859 398	934 430	( 75 032)	
Equity / Index contracts	289 819	303 883	(14 064)	
Credit default contracts	36 230	74 676	( 38 446)	
Other	14 946	16 563	(1617)	
	1 458 482	1 395 424	63 058	
Financial assets at fair value through profit or loss  Securities				
Bonds and other fixed income securities				
Issued by government and public entities	4 840	1 254	3 586	
Issued by other entities	19 580	6 165	13 415	
Shares	3 068	11 831	(8 763)	
Other variable income securities	16 334	66 852	( 50 518)	
	43 822	86 102	( 42 280)	
Other financial assets <sup>(1)</sup>				
Loans and advances to banks	-	17	( 17)	
Loans and advances to customers	17 820	494	17 326	
	17 820	511	17 309	
Financial liabilities <sup>(1)</sup>				
Deposit from banks	291	20 853	( 20 562)	
Due to customers	37 000	23 728	13 272	
Debt securities issued	11 293	5 499	5 794	
Life insurance products	2 345	55 368	(53 023)	
	50 929	105 448	( 54 519)	
	112 571	192 061	( 79 490)	
	112 3/1	102 001	(13 730)	
	1 576 024	1 597 231	( 21 207)	

<sup>(1)</sup> Includes the fair value change of hedged assets / liabilities or at fair value option

As at 31 December 2014, this caption also includes a positive effect of Euros 26.5 million relating to the change in fair value of financial liabilities designated at fair value through profit or loss, attributable to the Group's own credit risk.

In accordance with the accounting policies followed by the Group, financial instruments are initially recognised at fair value. It is deemed that the best evidence of the fair value of the instrument at inception is its transaction price. However, in certain circumstances, the fair value of a financial instrument at inception,



determined based on valuation techniques, may differ from the transaction price, namely due to the existence of a intermediation fee, originating a day one profit.

The Group recognises in its income statement the gains arising from the intermediation fee (day one profit), which is generated primarily through currency and derivative financial product intermediation, given that the fair value of these instruments, both at inception and subsequently, is determined based solely on observable market data and reflects the Group's access to the wholesale market.

In the period from 4 August to 31 December 2014, the gains recognised in the income statement arising from intermediation fees amounted to approximately Euros 4 600 thousand and are essentially related to foreign exchange transactions.

## NOTE 8 - NET GAINS / (LOSSES) FROM AVAILABLE-FOR-SALE FINANCIAL ASSETS

The breakdown of this caption is as follows:

	(in thousands of Euros)				
		31.12.2014			
	Gains	Losses	Total		
Bonds and other fixed income securities					
Issued by government and public entities	32 530	4 813	27 717		
Issued by other entities	15 347	6 533	8 814		
Shares	2 488	793	1 695		
Other variable income securities	8 250	12 263	( 4 013)		
	58 615	24 402	34 213		

# NOTE 9 - NET GAINS / (LOSSES) FROM FOREIGN EXCHANGE REVALUATION

The breakdown of this caption is as follows:

	(in thousands of Euros)				
		31.12.2014			
	Gains	Losses	Total		
Foreign exchange revaluation	608 183	533 064	75 119		
	608 183	533 064	75 119		

This caption includes the exchange differences from the foreign exchange revaluation of monetary assets and liabilities at the foreign exchange rates ruling at the balance sheet date in accordance with the accounting policy described in Note 2.3.

# NOTE 10 - NET GAINS / (LOSSES) FROM THE SALE OF OTHER ASSETS

The breakdown of this caption is as follows:

(in thousands of Euros
31.12.2014
( 45)
3 952
1 735
5 642

# NOTE 11 – INSURANCE PREMIUMS, NET OF REINSURANCE

Insurance premiums net of reinsurance may be analysed as follows:

(in thousands of Euros)
31.12.2014
38 328
( 20 529)
17 799



Gross written premiums by segment are analysed as follows:

	(in thousands of Euros)
	31.12.2014
Traditional annuities	23 782
Capitalization products with profit sharing	14 546
Total	38 328

In accordance with the classification criteria applied to the contracts established by insurance companies defined in IFRS 4, insurance contracts issued by the Group for which there is only a transfer of financial risk, with no profit sharing, are classified as investment contracts and accounted for as financial liabilities. Contracts in which the investment risk is borne by the insurance taker and contracts with a fixed rate without profit sharing are not accounted for as premiums.

The reinsurance premiums ceded relate to the risk of death and longevity coverage of contracts celebrated in the traditional segments.

## NOTE 12 – CLAIMS INCURRED NET OF REINSURANCE

Claims incurred net of reinsurance may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Direct insurance	
Amounts paid	292 063
Change in the outstanding claims reserve	( 15 101)
	276 962
Reinsurance ceded	
Amounts paid	( 3 223)
Change in the outstanding claims reserve	( 33)
	( 3 256)
	273 706



## NOTE 13 – CHANGE IN TECHNICAL RESERVES, NET OF REINSURANCE

The change in technical reserves net of reinsurance may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Mathematical reserves	239 824
Reserve for profit sharing	546
Other technical reserves	( 857)
Reserve for reinsurance	( 929)
Commissions and profit sharing from reinsurance ceded	316
Change in the provision for unearned premiums, net of reinsurance	364
	239 264

Due to the celebration of a reinsurance treaty in June 2013, through which GNB Vida reinsured its entire individual risk life insurance portfolio, covering all the policies in force with reference to 30 June 2013, GNB Vida received an upfront fee, having transferred all the risks and rewards associated with these contracts. On this basis, the risks of (i) life, (ii) disability, and (iii) contract annulments were transferred, as a result of which the upfront fee was recognised in full at that date net of the respective value in force of the portfolio, recognised as an asset on the date of the acquisition of GNB Vida. Subsequent to that date, GNB Vida began ceding to the reinsurer all the premiums and claims associated with the policies included in the scope of this treaty. The Company performs the servicing of these contracts, as well as the selling of the respective products.

## NOTE 14 - OTHER OPERATING INCOME AND EXPENSES

The breakdown of this caption is as follows:

	(in thousands of Euros
	31.12.2014
Other operating income / (costs)	
IT services	96
Net gains / (losses) on repurchase of Group debt securities (see Notes 37 and 41)	19 818
Gains / (losses) on credit operations	6 871
Non-recurring consultancy services	884
Direct and indirect taxes	( 7 533)
Revaluation of liabilities	296 581
Contributions to the Deposits Guarantee Fund	( 5 142)
Contributions to the Resolution Fund	( 3 471)
Banking levy	( 13 038)
Membership subscriptions and donations	( 1 330)
Other	1 510
	295 246



At 31 December 2014, the Other operating income and expenses presents an amount of Euros 296.6 million related to the revaluation of liabilities inherent to the consolidation of the SE with debt securities issued by the Group (see Note 1).

## NOTE 15 - STAFF COSTS

The breakdown of the Staff costs is as follows:

	(in thousands of Euros)
	31.12.2014
Wages and salaries	122 668
Remuneration	122 177
Long-term service (see Note 16)	491
Mandatory social charges	37 426
Costs with post-employment benefits (see Note 16)	9 368
Other costs	8 593
	178 055

The cost with remuneration and other benefits attributed to key management personnel of NOVO BANCO Group, is presented as follows:

			(in thousan	ds of Euros)
	Board of Directors	Supervisory Board	Other key management	Total
31 December 2014				
Salaries and other short-term benefits	479	108	3 448	4 035
Variable remuneration	-		115	115
Subtotal	479	108	3 563	4 150
Long-term benefits and other social charges	110		2 682	2 792
Total	589	108	6 245	6 942

"Other key management personnel" include General Managers and Advisors to the Board of Directors of NOVO BANCO and Directors of the subsidiaries.

At 31 December 2014, loans granted by NOVO BANCO Group to key management personnel amounted to Euros 11 441 thousand.



At 31 December 2014, the number of employees of NOVO BANCO Group has the following breakdown:

	31.12.2014
Novo Banco employees	6 327
Employees of the Group's subsidiaries	1 395
Total employees of the Group	7 722

By professional category, the number of employees of NOVO BANCO Group is analysed as follows:

	31.12.2014
Senior management	719
Managerial functions	936
Specific functions	3 277
Administrative functions and other	2 790
	7 722

## NOTE 16 - EMPLOYEE BENEFITS

#### Pension and health-care benefits

In compliance with the Collective Labour Agreement (ACT) for the banking sector established with the unions, the Bank undertook the commitment to grant its employees, or their families, pensions on retirement, disability and survival. These payments consist of a percentage, that increases in function of years of service, applied to each year's negotiated salary table for the active work force.

Banking employees also receive health-care benefits through a specific Social-Medical Assistance Service (SAMS), managed by the respective Union, with the annual contribution by the Bank to SAMS amounting to 6.50% of the total annual remuneration of the active employees, including, amongst others, the holiday subsidy and Christmas subsidy. The measurement and recognition of the Bank's liability with post-retirement health-care benefits is similar to the measurement and recognition of the pension liabilities. These benefits are covered by the Pension Fund, which currently covers all liabilities with pensions and health-care benefits.

For employees hired before 31 December 2008, the retirement pension and the disability, survival and death pensions defined under the ACT, as well as the liabilities for health-care benefits, are covered by a closed pension fund, managed by GNB – Sociedade Gestora de Fundos de Pensões, S.A..

Protection of employees in the event of maternity, paternity and adoption, as well as old age, is covered by the General Social Security Regime, considering that by the Decree-Law no. 1-A/2011, of 3 January, all banking employees that were beneficiaries of "CAFEB – Caixa de Abono de Família dos Empregados Bancários" were integrated in the General Social Security Regime as from 1 January 2011.



Employees hired after 31 December 2008 are covered by the Portuguese General Social Security Regime.

Retirement pensions of banking employees integrated in the General Social Security Regime within the scope of the second tripartite agreement continue to be calculated in accordance with the provisions of the ACT and other conventions, however, banking employees are entitled to receive a pension under the General Regime that takes into account the number of years of contributions under that regime. The banks are responsible for the difference between the pension determined in accordance with the provisions of the ACT and that which the banking employees are entitled to receive from the General Social Security Regime.

The contribution rate is 26.6%, 23.6% paid by the employer and 3% paid by the employees to the General Social Security Regime in substitution of the Caixa de Abono de Família dos Empregados Bancários (CAFEB), abolished by said Decree-Law. In consequence of this change, pension entitlement of active employees are to be covered on the terms defined under the General Social Security Regime, for the length of their employment service between 1 January 2011 and their retirement date. The differential required to make up for the guaranteed pension under the ACT is paid by the Banks.

At the end of the financial year 2011 and pursuant to the third tripartite agreement, it was decided to transfer, definitively and irreversibly, to the General Social Security Regime all the banks' liabilities with pensions in payment to retirees and pensioners that were in that condition at 31 December 2011.

This tripartite agreement established the transfer to the General Social Security Regime of all the liabilities with pensions in payment as at 31 December 2011, at constant values (0% discount rate) for the component foreseen in the "Instrumento de Regulação Colectiva de Trabalho (IRCT)" applicable to banking employees, including the eventualities of death, disability and survival. The liabilities relating to the updating of pension amounts, pension benefits other than those to be borne by Social Security, health-care contributions to SAMS, death allowances and deferral survivor` pensions will remain under the banks' responsibility, with the corresponding funding being met through the respective pension funds.

The agreement further established that the financial institutions pension fund assets, relating the part allocated to the satisfaction of the responsibilities for those pensions, be transferred to the State.

According to the resolution of the Board of Directors of the Banco de Portugal of 3 August 2014 (8 p.m.), considering the resolution by the same Board of Directors of August 11, 2014 (5 p.m.), no liabilities incurred by BES to members of the management body of BES, including to those who exercised those functions in the four years prior to the incorporation of NOVO BANCO and whose actions or omissions gave rise to the financial difficulties of the credit institution or contributed to the worsening of such situation, were transferred to NOVO BANCO. Per the resolution of the Board of Directors of the Banco de Portugal, of 11 February 2015, the Banco de Portugal clarified that the liabilities of BES not transferred to NOVO BANCO as defined above include the responsibilities of BES relating to retirement and survival pensions and complementary



retirement and survival pensions of the Directors of BES that have been members of its Executive Committee, as defined in BES's Articles of Association and BES's General Assembly Regulations to which the Articles of Association refers, not having, therefore, been transferred to the NOVO BANCO, without prejudice to the responsibilities relating exclusively to the employment contracts with BES.

The liabilities arising exclusively from the employment contracts with BES were transferred to NOVO BANCO. In light of the foregoing, only the pension fund liabilities arising from the Complementary EC Plan were split, one part (described above) remaining in BES, with the other part being transferred to NOVO BANCO together with the Pension Fund's liabilities relating to the Base Plan and the Complementary Plan.

To quantify the amounts relating to the split of the pension fund assets allocated to the liabilities that remained in BES, following the decision of the Banco de Portugal of 11 February 2015, from those that were transferred to NOVO BANCO, the assets existing as at 3 August 2014 were split in proportion to the liabilities calculated as at the same date, allocated to each of the groups of former participants and beneficiaries allocated to each of the entities. The split performed on these terms will result, on 3 August 2014, in a level of funding of the Complementary Plan of the Executive Board that is equal for each of the associates of the Fund (NOVO BANCO and BES).

The splitting method applied to the liabilities and assets of the Pension Fund between NOVO BANCO and BES, described in the preceding paragraph, was based on the recommendation of the ASF to the Sociedade Gestora do Fundo de Pensões (Managing Company of the Pension Fund). However, until today, the ASF has not yet formalized its approval and the amounts presented in the Note may be subject to future corrections resulting from the final decision by the ASF.



The key actuarial assumptions used to calculate retirement pension and health-care liabilities are identical and are as follows:

	31-12-2	31-12-2014	
	Assumptions	Actual	
Actuarial Assumptions			
Projected rate of return	2,5%	-16,0%	
Discount rate	2,5%	-	
Pension increase rate	0,5%	-1,5%	
Salary increase rate	1,0%	0,1%	
Mortality table men	TV 73/77 -	TV 73/77 - 1 year	
Mortality table women	TV 88	TV 88/90	

Disability decreases are not considered in the liabilities' calculation. The determination of the discount rate as at 31 December 2014 was based on: (i) the evolution of the main indexes for high quality corporate bonds and (ii) the duration of the liabilities.

The number of persons covered by the pension plan has the following breakdown:

	31.12.2014
E mployees	5 400
Pensioners and survivors	5 988
TOTAL	11 388



The application of IAS 19 in terms of liabilities and coverage levels as at 31 December 2014 is presented as follows:

	(in thousands of Euros)	
	31.12.2014	04.08.2014
Net Assets / (liabilities) recognised in the balance sheet		
Total liabilities (a)	(1 501 971)	(1 404 711)
Coverage Fair value of plan assets	1 441 732	1 239 566
Net assets / (liabilities) in the balance sheet (See Note 33 and 42)	( 60 239)	( 165 145)
Accumulated actuarial deviations recognised in other comprehensive income (b)	265 065	15 513

<sup>(</sup>a) the allocation of responsibilities between pensioners and employees is not available at the time as a result of provisional figures pending approval

In accordance with the accounting policy described in Note 2.16 – Employees Benefits, the Group's liabilities with retirement pensions and the actuarial gains and losses are calculated half-yearly and assesses at each balance sheet date and for each plan individually, the recoverability of the fund's excess coverage in relation to the respective retirement pension liabilities.

The changes in retirement pension and health-care liabilities may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Retirement pension liabilities at beginning of period	1 404 711
Active service cost	3 440
Interest cost	20 326
Plan participants' contribution	1 281
Actuarial (gains) / losses in the period:	
- Changes in assumptions (financial)	129 355
- Experience adjustments (gains) / losses	14 251
Pensions paid by the fund	( 16 330)
Early retirement	6 006
Foreign exchange differences and other (1)	( 61 069)
Retirement pension liabilities at end of period	1 501 971

<sup>&</sup>lt;sup>(1)</sup> includes 59,982 thousand euros relating to the change of BESI in consolidation method for activities discontinued.

<sup>(</sup>b) at the opening balance sheet date of Novo Banco, the actuarial gains and losses carried forward from the Originating Bank were included in the original reserve.



The change in the fair value of the pension funds' assets during the period ended at 31 December 2014 may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Fair value of fund assets at the beginning of the period	1 239 566
Expected return from the fund	17 780
Actuarial gains / (losses)	( 119 040)
Group contributions	380 527
Plan participants' contributions	1 281
Pensions paid by the fund	( 16 330)
Foreign exchange differences and other	( 62 052)
Fair value of fund assets at the end of the period	1 441 732

The pension funds' assets may be analysed as follows:

31.12.2014
284 778
328 806
349 234
478 914
1 441 732

The assets of the pension funds used by the Group or representative of debt securities issued by Group companies are detailed as follows:

(in thousands of Euros
31.12.2014
276 147
3 750
279 897

At 31 December 2014, the fund holds participation units in Fundo ES Ventures III, which is included in the Group's consolidation perimeter.



The changes in the actuarial deviations in the balance sheet may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Accumulated actuarial losses recognised in other comprehensive income at the beginning of the period	15 513
Actuarial (gains) / losses in the period:	
- Changes in assumptions	129 355
- Experience (gains) / losses	133 291
Other	( 13 094)
Accumulated actuarial losses recognised in other	
comprehensive income at the end of the period	265 065

During 2013, the legal retirement age in Portugal, for active employees covered by the General Social Security Regime, increased from 65 to 66 years old. However, the Group's defined benefits plan was not altered, the retirement age being maintained at 65 years old. This legal change has an impact at the cofinancing level of the General Social Security Regime regarding the liabilities of active employees covered by the plan and who were transferred to the General Social Security Regime under the tripartite agreements mentioned above.

The impact resulting from the change in the legal retirement age in 2013, from 65 to 66 years old, with consequences at the Social Security co-funding level, regarding liabilities with active employees covered by the plan and transferred to the General Social Security Regime under the tripartite agreements, gave rise to an actuarial loss of approximately Euros 8 million.

The cost for the period with retirement pensions and health-care benefits may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Active service cost	3 440
Interest expense / (income)	3 014
Early retirement	6 006
Other	( 78)
Cost with post-employment benefits	12 382

During the period ended at 31 December 2014, changes in net assets / (liabilities) recognised in the balance sheet may be analysed as follows:

	(in thousands of Euros	
	31.12.2014	
At the beginning of the period	( 165 145)	
Cost for period	( 12 382)	
Actuarial gains / (losses) recognised in other comprehensive income	( 249 552)	
Contributions made in the period	380 527	
Other	( 13 687)	
At the end of the period	( 60 239)	



The liabilities and balances of the funds, as well as the experience adjustments (gains and losses) as at 31 December 2014 is breakdown as follows:

	(in thousands of Euros)
	31.12.2014
Liabilities	(1 501 971)
Fair value of fund assets	1 441 732
(Under) / overfunding of liabilities	( 60 239)
(Gains) / losses on experience adjustments in liabilities	14 251
(Gains) / losses on experience adjustments in fair value of assets	86 175

The average maturity of the liabilities of the defined benefit plans is approximately 17 years.

No contributions to the defined benefits plans for the subsequent period are foreseen, considering that is expected that the fund's return will be sufficient to cover changes in the liabilities.

#### Long-term service bonuses

As referred in Note 2.16, for employees attaining a certain number of years of service, the Bank pays long-term service bonuses, calculated based on the higher effective monthly remuneration earned by the employee on the year that the bonuses become due. At the date of their early retirement for presumed disability, employees have the right to a long-term service bonus proportional to what they would receive if they have remained in service until they achieved the conditions for the next level.

As at 31 December 2014 and as at 4 August 2014, the Group's liabilities with this benefit amount to Euros 29 799 thousand and Euros 29 131 thousand, respectively (see Note 42). The costs incurred during the period from 4 August to 31 December 2014 with long-term service bonuses amounted to Euros 491 thousand.

The actuarial assumptions used for the calculation of these liabilities with long-term service bonuses are those used for the calculation of retirement pensions (when applicable).

## NOTE 17 – GENERAL AND ADMINISTRATIVE EXPENSES

The breakdown of this caption is as follows:

	(in thousands of Euros	
	31.12.2014	
Rentals	18 310	
Advertising	7 790	
Communication	9 343	
Maintenance and repairs	7 761	
Travelling and representation expenses	2 746	
Transportation of valuables	2 094	
Insurance	2 431	
IT services	24 096	
Independent work	2 559	
Temporary work	1 658	
Electronic payment systems	3 109	
Legal costs	8 817	
Consultancy and audit fees	17 773	
Water, energy and fuel	4 246	
Consumables	1 375	
Other costs	25 388	
	139 496	

The caption Other costs includes, amongst others, specialised services costs incurred with security and vigilance, information services, training and sundry external supplies.

The outstanding lease instalments related to non-cancellable operating lease contracts are as follows:

(in thousands of Euros)
31.12.2014
1 497
10 302
11 799

The fees invoiced during the period from 4 August to 31 December 2014 by the Statutory Audit Firm, disclosed in accordance with article 508-F of the Commercial Companies Code, have the following breakdown:

(in thousands of Euros	
31.12.2014	
2 332	
935	
63	
85	
3 415	



## NOTE 18 – EARNINGS PER SHARE

#### Basic earnings per share

Basic earnings per share are calculated dividing the net profit attributable to the shareholders of the Bank by the weighted average number of ordinary shares in circulation during the period.

	(in thousands of Euros)
	31.12.2014
Net profit / (loss) attributable to shareholders of the Bank	( 467 900)
Weighted average number of ordinary shares outstanding (thousands)	4 900 000
Basic earnings per share attributable to shareholders of NOVO BANCO (in Euros)	(0,10)
Basic earnings per share from continuing activities attributable to shareholders of NOVO BANCO (in Euros)	(0,09)

#### Diluted earnings per share

Diluted earnings per share are calculated considering the net profit attributable to the shareholders of the Bank and the weighted average number of ordinary shares in circulation, adjusted for the effects of all potential dilutive ordinary shares.

Diluted earnings per share do not differ from basic earnings per share.

# NOTE 19 - CASH AND DEPOSITS WITH CENTRAL BANKS

As at 31 December 2014 and as at 4 August 2014, this caption is analysed as follows:

	(in thousands of Euro	
	31.12.2014	04.08.2014
Cash	186 604	142 198
Demand deposits with Central Banks		
Banco de Portugal	707 465	4 844 672
Other Central Banks	1 853 008	414 386
	2 560 473	5 259 058
	2 747 077	5 401 256

As at 4 August 2014 the caption Demand deposits with Banco de Portugal included an amount of Euros 4 815 million relating to capital subscribed and realised by the Resolution Fund "Fundo de Resolução". The remaining capital, in the amount of Euros 85 million, was realised on 6 August 2014.



Additionally, this caption includes mandatory deposits with Banco de Portugal, intended to satisfy the minimum legal cash requirements, in the amount of Euros 207 million (4 August 2014: Euros 30 million). According to European Central Bank Regulation no. 1348/2011, of 14 December 2011, minimum cash requirements of demand deposits with Banco de Portugal are interest-bearing and correspond to 1% of the deposits and debt certificates maturing in less than 2 years, after excluding from these the deposits of institutions subject to the European Central Bank Systems' minimum reserve requirements. At 31 December 2014, the average interest rate on these deposits was 0.17% (4 August 2014: 0.15%).

Compliance with minimum cash requirements, for a given observation period, is monitored considering the average amount of the deposits with Banco de Portugal over that period. The balance of the bank's account with Banco de Portugal as at 31 December 2014, was included in the observation period running from 10 December 2014 to 27 January 2015, to which corresponded an average mandatory reserve of Euros 202.6 million.

## NOTE 20 - DEPOSITS WITH OTHER BANKS

As at 31 December 2014 and as at 4 August 2014, this caption is analysed as follows:

	(in	thousands of Euros)
	31.12.2014	04.08.2014
Deposits with banks in Portugal		
Demand deposits	38 205	102 566
Uncollected cheques	99 582	276 770
	137 787	379 336
Deposits with banks abroad		
Demand deposits	325 932	259 337
Uncollected cheques	53	73
Other	27 084	34 742
	353 069	294 152
	490 856	673 488

The uncollected cheques in Portugal and abroad were sent for collection during the first business days subsequent to the balance sheet dates.



# NOTE 21 – FINANCIAL ASSETS AND LIABILITIES HELD FOR TRADING

As at 31 December 2014 and as at 4 August 2014, the caption Financial assets and liabilities held for trading has the following breakdown:

	(in thousands of Eur	
	31.12.2014	04.08.2014
Financial assets held for trading		
Securities		
Bonds and other fixed income securities Issued by government and public entities Issued by other entities	51 557 69	774 475 63 091
Shares	3 662	107 789
Other variable income securities	69	288
	55 408	945 643
Derivatives		
Derivatives  Derivative financial instruments with a positive fair value	1 007 109	1 313 211
	1 062 517	2 258 854
Financial liabilities held for trading		
Derivative financial instruments with a negative fair value	1 045 648	1 390 097
Short sales		14 152
	1 045 648	1 404 249

As at 31 December 2014 and as at 4 August 2014, the analysis of the securities held for trading, by maturity period, is as follows:

		in thousands of Euros
	31.12.2014	04.08.2014
Up to 3 months	983	21 043
3 months to 1 year	5 148	27 665
1 to 5 years	33 156	764 531
More than 5 years	12 339	24 327
determined 3 78	3 782	108 077
	55 408	945 643

In accordance with the accounting policy described in Note 2.6, securities held for trading are those acquired to be traded in the short-term regardless of their maturity.



As at 31 December 2014 and as at 4 August 2014, the caption Financial assets held for trading, split between quoted and unquoted securities, has the following breakdown:

					(in thousar	nds of Euros)
		31.12.2014			04.08.2014	
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Securities						
Bonds and other fixed income securities						
Issued by government and public entities	51 557	-	51 557	79 019	695 456	774 475
Issued by other entities	39	30	69	35 708	27 383	63 091
Shares	3 648	14	3 662	99 090	8 699	107 789
Other variable income securities	120	-	120	288	-	288
	55 364	44	55 408	214 105	731 538	945 643

A breakdown of the securities held for trading by fair value is presented in Note 49.

As at 31 December 2014, the exposure to sovereign debt of "peripheral" Eurozone countries is analysed in Note 50 – Risk Management.



As at 31 December 2014 and as at 4 August 2014, derivative financial instruments are analysed as follows:

		31.12.2014			(in t	housands of Euros
	Notional	Fair v	alue	Notional	otional Fair value	
	Notional	Assets	Liabilities	Notional	Assets	Liabilities
Frading derivatives						
Foreign Exchange rate contracts						
Forwards						
- buy	428 459			930 482		
- sell	433 804	5 221	9 235	932 003	5 375	8 475
Currency Swaps						
- buy	266 537			2 653 031		
- sell	265 483	76	217	2 653 069	197	1 477
Currency Futures a)	200 100			2 000 000		
- buy	1 748			1 474 877		
- sell	29 417	-	-	963 147	-	-
Currency Interest Rate Swaps	20			000 1 11		
- buy	14 387			34 860		
- sell	15 819	13 553	11 061	36 618	15 188	12 321
Currency Options	10 010			00 0.0		
- buy	1 424 471			1 171 971		
- sell	1 386 828	50 173	23 664	710 810	18 788	17 808
3011	1 000 020			710010		
		69 023	44 177		39 548	40 081
Interest rate contracts Forward Rate Agreements						
- buy	-			1 014 982		
- sell	200 000	-	23	1 614 982	351	201
Interest Rate Swaps	200 000			. 0002		
- buy	11 961 777			22 439 375		
- sell	11 981 142	836 302	888 441	22 447 930	1 184 611	1 157 884
Swaption - Interest Rate Options	11 001 142			22 447 000		
Interest Rate Caps & Floors						
- buy	173 639			1 641 905		
- sell	210 051	14 294	14 190	1 676 353	28 414	27 095
Interest Rate Futures a)	210 031			1 070 333		
				2 000 000		
- buy	-	-	-	2 660 699	-	-
- sell	-			2 551 719		
Interest Rate Options						
- buy	•	-	-	2 894 117	2 129	1 495
- sell	-			2 894 117		
		850 596	902 654		1 215 505	1 186 675
Equity / Index contracts						
Equity / Index Swaps						
- buy	298 489			461 706		
- sell	289 966	38 959	39 940	453 183	16 866	23 940
Equity / Index Options	200 000			100 100		
- buy	27 464			192 392		
- sell	765 678	28 007	53 241	984 622	15 897	57 773
Equity / Index Futures a)	700 070			30+ 0 <u>22</u>		
	43 626			105 714		
- buy	121 968	-	-	63 647	-	-
- sell	121 900			03 047		
Future Options a)						
- buy	1	-	-	70 036	-	-
- sell	-			-		
		66 966	93 181		32 763	81 713
Credit default contracts						
Credit Default Swaps						
- buy	574 888	20 524	5 636	934 960	25 395	81 628
- sell	574 888			928 687		
		20 524	5 636		25 395	81 628
Tatal		4 007 100	4.0/5.010		4.040.044	4 000 00=
Total		1 007 109	1 045 648		1 313 211	1 390 097

a) Derivatives traded on organised markets, whose market value is settled daily through the margin accounts (see Note 33)

The Group calculates the Credit Value Adjustment (CVA) for derivative instruments in accordance with the following methodology: (i) Portfolio basis – the calculation of the CVA corresponds to the application, on the aggregate exposure of each counterpart, of an expected loss and a rate of recovery considering the estimated average duration period for each exposure; (ii) Individual basis – the calculation of the CVA on an individual basis is based on the determination of the exposure using stochastic methods (Expected Positive Exposure) which translates into the calculation of the expected fair value exposure that each derivate is likely



to assume over its remaining life. Subsequently, an expected loss and a recovery rate are applied to the exposure so determined.

As at 31 December 2014 and as at 4 August 2014, the analysis of derivative financial instruments held for trading by maturity period, is as follows:

		31.12.2014			04.08.2014	n thousands of Euro
	Notion	nal	_	Notio	nal	
	Buy	Sell	Fair value (net)	Buy	Sell	Fair value (net
Up to 3 months	2 594 139	2 657 325	( 53 098)	9 825 426	9 096 936	( 120 036
3 months to 1 year	2 108 714	2 784 288	38 975	7 564 206	8 076 431	64 647
1 to 5 years	2 711 110	2 988 836	( 24 518)	8 929 678	9 933 656	( 10 952
More than 5 years	7 801 523	7 844 595	102	12 361 797	11 803 864	( 10 545
	15 215 486	16 275 044	( 38 539)	38 681 107	38 910 887	( 76 886

# NOTE 22 – OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

The breakdown of this balance is as follows:

	(in thousands of Euros)			
	31.12.2014	04.08.2014		
Bonds and other fixed income securities				
Issued by government and public entities	237 017	164 045		
Issued by other entities	725 762	1 006 106		
Shares and other variable income securities	1 267 609	1 397 146		
	2 230 388	2 567 297		

The Group's option considering the IAS 39 and in accordance with the accounting policy presented in Note 2.6 to define these financial assets at fair value through profit or loss is in accordance with the Group documented management strategy, given that these financial assets (i) are managed and their reperformance evaluated on a fair value basis and / or (ii) have embedded derivative instruments.



As at 31 December 2014 and as at 4 August 2014, the analysis of the financial assets at fair value through profit or loss by maturity period, is as follows:

		in thousands of Euros)
	31.12.2014	04.08.2014
Up to 3 months	77 325	214 093
3 months to 1 year	82 839	79 893
1 to 5 years	368 646	383 726
More than 5 years	458 571	423 846
Undetermined	1 243 007	1 465 739
	2 230 388	2 567 297

The balance split between quoted and unquoted securities has the following breakdown:

					(in thous a	nds of Euros)
		31.12.2014			04.08.2014	
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Bonds and other fixed income securities						
Issued by government and public entities	237 017	-	237 017	164 045	-	164 045
Issued by other entities	584 197	141 565	725 762	697 948	308 158	1 006 106
Shares and other variable income securities	772 156	495 453	1 267 609	730 860	666 286	1 397 146
	1 593 370	637 018	2 230 388	1 592 853	974 444	2 567 297

A breakdown of the securities held at fair value through profit or loss, by fair value, is presented in Note 49.



## NOTE 23 – AVAILABLE-FOR-SALE FINANCIAL ASSETS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

(in thousands of Euros) Fair value reserves Accumulated Cost (1) impairment **Book Value** Negative losses Bonds and other fixed income securities 164 192 Issued by government and public entities 4 103 483 (8752)4 258 923 Resident 1 683 949 108 542 (1705)1 790 786 2 419 534 55 650 (7.047)Non-resident 2 468 137 78 863 (32 188) (48 459) Issued by other entities 2 834 235 2 832 451 1 929 288 17 398 (25224)(23.866)1 897 596 Resident 61 465 (6 964) (24 593) 934 855 Non-resident 904 947 Shares 1 717 713 90 117 (9 365) (568 926) 1 229 539 Resident 669 062 15 747 (1614) 400 318) 282 877 Non-resident 1 048 651 74 370 (7751) (168 608) 946 662 Other variable income securities 1 303 940 (6 976) ( 139 687) 1 157 556 279 Resident 943 155 (3481)(3153)(116587)819 934 351 898 337 622 Non-resident 12 647 (3823)(23100)Balance at 31 December 2014 9 478 469 9 959 371 333 451 ( 57 281) ( 757 072) Bonds and other fixed income securities Issued by government and public entities 4 893 905 79 451 (6 427) (4) 4 966 925 1 540 023 65 596 (2 640) 1 602 979 Resident Non-resident 3 353 882 13 855 (3787)(4) 3 363 946 Issued by other entities 3 834 169 74 989 (13 029) (74 555) 3 821 574 Resident 2 381 026 15 253 (2027)(31.256)2 362 996 Non-resident 1 453 143 59 736 (11 002) (43299)1 458 578 1 633 355 33 010 ( 36 273) ( 427 803) 1 202 289 Resident 655 285 12 553 (11 047) (305 555) 351 236 Non-resident 978 070 20 457 (25 226) (122 248) 851 053 ( 12 090) Other variable income securities 1 655 731 12 944 (149 120) 1 507 465 1 155 217 1 486 (118) (133 834) 1 022 751 Resident Non-resident 500 514 11 458 (11 972) (15 286) 484 714 Balance at 4 August 2014 12 017 160 200 394 ( 67 819) (651 482) 11 498 253

In accordance with the accounting policy presented in Note 2.6, the Group performs periodic assessments in order to confirm if there is an objective evidence of impairment in its portfolio of Available-for-sale financial assets applying the judgment criteria described in Note 3.1.

As at 4 August 2014, the Group's fair value reserves relate to the reserves of the Group's subsidiaries.

As at 31 December 2014 the exposure, under this balance, to sovereign debt of the Eurozone "peripheral" countries is presented in Note 50 – Risk Management.

<sup>(1)</sup> Acquisition cost for shares and other variable income securities and amortised cost for debt securities



The changes occurred in the impairment losses of Available-for-sale financial assets are presented as follows:

Balance at the beginning of the period
Allocation for the period
211 528
Utilisation during the period
Write-back for the period
Foreign exchange differences and other (a)

Balance at the end of the period
(79 480)

As at 31 December 2014 and as at 4 August 2014 the analysis of Available-for-sale financial assets by maturity period, is presented as follows:

(in thousands of Euros)			
31.12.2014	04.08.2014		
1 735 722	2 146 045		
1 465 553	2 142 414		
1 040 317	1 589 968		
2 854 893	2 862 468		
2 381 984	2 757 358		
9 478 469	11 498 253		
	31.12.2014 1 735 722 1 465 553 1 040 317 2 854 893 2 381 984		

The main exposure to equities as at 31 December 2014 and as at 4 August 2014 are as follows:

Description	Acquisition Fair value reserves			Dook wales	
	cost	Positive	Negative	Impairment	Book value
Portugal Telecom	346 678	-	-	( 269 274)	77 404
Oi, SA	74 955	-	( 3 547)	( 40 882)	30 526
Banque Marocaine du Commerce Extérieur	81 004	9 413	-	-	90 417
	502 637	9 413	( 3 547)	( 310 156)	198 347

Ai-i-	Fair value reserve	Committee
	04.08.2014	
		(in thousands of Euros)

Document of the second of the	Acquisition	Fair value	Fair value reserves		Carrying	
Description	cost	Positive	Negative	Impairment	value	
Portugal Telecom	346 678	-	( 5 937)	( 201 775)	138 966	
Oi, SA	74 960	-	( 19 920)	-	55 040	
Banque Marocaine du Commerce Extérieur	81 002	4 258	-	-	85 260	
	502 640	4 258	( 25 857)	( 201 775)	279 266	

<sup>(</sup>a) includes Euros 16 083 thousand regarding BESI, which is now classified as an activity being discontinued



Available-for-sale financial assets split between quoted and unquoted securities are as follows:

(in thousands of Euros) 04.08.2014 31.12.2014 Quoted Total Quoted Total Unquoted Unquoted Securities Bonds and other fixed income securities Issued by government and public entities 4 228 853 30 070 4 258 923 4 686 040 280 885 4 966 925 Issued by other entities 924 303 1 908 148 2 832 451 1 565 018 2 256 556 3 821 574 Shares 339 407 890 132 420 254 782 035 1 202 289 1 229 539 Other variable income securities 344 372 813 184 1 157 556 650 911 856 554 1 507 465 5 836 935 3 641 534 9 478 469 7 322 223 4 176 030 11 498 253

A breakdown of the available-for-sale securities, by fair value, is presented in Note 49.

Portfolio securities pledged by the Group are analysed in note 45.

# NOTE 24 – LOANS AND ADVANCES TO CREDIT INSTITUTIONS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

	(in thousands of Euros)			
	31.12.2014	04.08.2014		
Loans and advances to credit institutions in Portugal				
Deposits with credit institutions	39 863	17 107		
Loans	54 773	113 137		
Very short-term placements	-	7 520		
Other loans and advances		2 618		
	94 636	140 382		
Loans and advances to credit institutions abroad				
Deposits	387 365	3 484 466		
Very short-term placements	51 767	12 326		
Loans	59 845	77 514		
Other loans and advances	402 721	36 446		
	901 698	3 610 752		
Overdue loans and advances	389 910	391 471		
	1 386 244	4 142 605		
Impairment losses	( 341 958)	(3 041 988)		
	1 044 286	1 100 617		

As at 31 December 2014, impairment losses include Euros 339.9 million for the exposure to ES Bank Panamá, that is totally provided for as at 4 August 2014. Impairment losses as at 4 August 2014 also included (i) Euros 2 750.4 million for the exposure to Banco Económico in the amount of Euros 3 438.1 million and (ii) Euros 275.3 million for the exposure to ES Bank Panamá in the amount of Euros 338.8 million, which is recorded in the subsidiary BIBL (see Note 50).



During October 2014, the Banco Nacional de Angola ((BNA) the Angolan Central Bank) made several financial restructuring decisions in respect of BES Angola (now Banco Económico) with an impact on the NOVO BANCO loan. In this context, (i) a new senior loan in an amount equivalent to Euros 317 million, 50% of which covered by Angolan sovereign debt securities, and (ii) a subordinated loan of Euros 317 million were constituted and Euros 54 million of debt were converted into 9.7% of Banco Económico's share capital. The difference to the original debt, amounting to Euros 2 750.4 million, fully provided in the opening balance sheet, was derecognised and the referred provision was used.

Tthe restructuring measures imposed to Banco Económico included the approval of a share capital increase of Kwanza 65 million, to be realised in cash which, together with the Kwanza 7 million NOVO BANCO debt conversion, resulted in a share capital totalling Kwanza 72 million (equivalent to Euros 575 million, at the 31 December 2014 foreign exchange rate), detailed as follows:

	Amount (millions of kwanzas)	%
GENI	14.3	19.9
LEKTRON CAPITAL	22.3	31.0
SONANGOL EP	11.5	16.0
SONANGOL VIDA	11.5	16.0
SONANGOL HOLDINGS	5.3	7.4
NOVO BANCO	7.0	9.7
	72.0	100.0

Taking into account (i) the implicit haircut of 80% as a result of the restructuring measures applied by the BNA, which resulted in an impairment already recognised by NOVO BANCO of Euros 2,750.4 million, (ii) the capital inflow (new money) from the new Banco Económico shareholder structure (iii) the current performance of the loans from NOVO BANCO, the Board of Directors of NOVO BANCO does not expect any additional impairment loss on NOVO BANCO's total exposure to Banco Económico amounting to Euros 688 million as at 31 December 2014.

As at 31 December 2014 and as at 4 August 2014, the analysis of loans and advances to credit institutions by residual maturity period, is presented as follows:

(in thousands of Euro		
31.12.2014	04.08.2014	
244 092	893 469	
80 932	2 801 194	
356 553	50 999	
314 757	5 472	
389 910	391 47	
1 386 244	4 142 60	
	1 386 244	



The changes occurred during the referred period in the impairment losses of loans and advances to credit institutions are presented as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	3 041 988
Allocation in the period	63 009
Utilisation during the period	(2 940 961)
Write-back for the period	( 252)
Foreign exchange differences and other <sup>(a)</sup>	178 174
Balance at the end of the period	341 958

(a) includes Euros 248 thousand regarding BESI, which is now classified as an activity being discontinued and Euros 190 580 thousand of foreign exchange rate variation on the allowance for the exposure to Banco Económico, which was used during the month of October.



## NOTE 25 - LOANS AND ADVANCES TO CUSTOMERS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

	31.12.2014	04.08.2014
Domestic loans and advances		
Corporate	40.004.444	40 707 440
Loans	12 004 144 3 533 539	12 787 449 4 088 732
Current Account loans	1 933 695	4 088 732 2 043 457
Financial leases	193 120	
Discounted bills	760 863	249 93 <sup>2</sup> 861 61 <sup>2</sup>
Factoring		
Overdrafts	13 570	84 533
Other loans and advances	39 913	147 200
Private individuals	0.040.440	0.500.47
Mortgage loans	9 340 446	9 532 179
Consumer credit and other loans	1 216 134	1 337 571
	29 035 424	31 132 663
Foreign loans and advances		
Corporate		
Loans	3 702 414	5 624 84
Current Account loans	1 038 097	1 321 725
Financial leases	72 115	93 229
Discounted bills	401 058	401 593
Factoring	76 025	52 238
Overdrafts	369 921	164 812
Other loans and advances	351 742	425 004
Private individuals		
Mortgage loans	769 228	767 109
Consumer credit and other loans	326 921	385 315
	7 107 521	9 235 866
Overdue loans and interest		
Up to 3 months	449 009	181 326
3 months to 1 year	803 861	672 608
1 to 3 years	1 515 506	1 655 493
More than 3 years	1 148 937	939 741
	3 917 313	3 449 168
	40 060 258	43 817 697
Impairment losses	(5 130 944)	(5 248 266
	34 929 314	38 569 431

The classification of BESI as a unit being discontinued contributed to a decrease in loans and advances to customers of Euros 2 155 million (net of impairment: Euros 1 945 million).

As at 31 December 2014, the balance for Loans and advances to customers (net of impairment) includes an amount of Euros 2 679.7 million (4 August 2014: Euros 2 800.2 million) related to securitisation operations in respect of which, in accordance with the accounting policy presented in Note 2.2, the structured entities are consolidated by the Group (see Note 1 and 48). The liabilities related to these securitisation operations are booked as Liabilities represented by debt securities (see Notes 37 and 48).



On 31 December 2014, loans and advances to customers include Euros 5 359.3 million in mortgage loans that collateralise the issue of covered debt securities (4 August 2014: Euros 5 351.9 million) (see Note 37).

This balance includes, as at 31 December 2014, Euros 326 398 thousand recorded in the balance sheet at fair value through profit or loss (4 August 2014: Euros 536 212 thousand) (see Note 49).

On 31 December 2014, the amount of interest income and commission and fees recorded in the balance sheet relating to credit operations amounts to Euros 30 960 thousand (4 August 2014: Euros 85 650 thousand).

As at 31 December 2014 and as at 4 August 2014, the analysis of loans and advances to customers by residual maturity period, is as follows:

(in thousands of Euros) 31.12.2014 04.08.2014 Up to 3 months 5 256 209 4 674 189 3 months to 1 year 3 947 120 6 228 048 1 to 5 years 7 523 555 8 160 789 More than 5 years 19 416 061 21 305 503 Undetermined 3 917 313 3 449 168 40 060 258 43 817 697

The changes occurred during the period in the impairment losses of loans and advances to customers are presented as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	5 248 266
Allocation for the period	975 922
Utilisation during the period	( 162 026)
Write-back for the period	( 597 802)
Discounting effect	( 44 892)
Foreign exchange differences and other (a)	( 288 524)
Balance at the end of the period	5 130 944

<sup>(</sup>a) includes the exclusion of Euros 210 088 thousand regarding BESI, which is now classified as an activity being discontinued



As at 31 December 2014 and as at 4 August 2014, the impairment is analysed as follows:

						(in th	ousands of Euros)
				31.12.2014			
	•	Impairment calculated on Impairment calculated on a an individual basis portfolio basis				Total	
	Gross amount	Impairment	Gross amount	Impairment	Gross amount	Impairment	Loans net of impairment
Corporate loans	15 038 925	4 623 258	12 969 871	92 782	28 008 796	4 716 040	23 292 756
Loans to individuals - mortgage	2 050 471	182 130	8 179 590	8 844	10 230 061	190 974	10 039 087
Loans to individuals - other	541 484	215 800	1 279 917	8 130	1 821 401	223 930	1 597 471
Total	17 630 880	5 021 188	22 429 378	109 756	40 060 258	5 130 944	34 929 314

						(in th	ousands of Euros)
				04.08.2014			
	Impairment ca an individu		Impairment ca portfolio			Total	
	Gross amount	Impairment	Gross amount	Impairment	Gross amount	Impairment	Loans net of impairment
Corporate loans	15 677 133	4 786 327	15 781 471	56 810	31 458 604	4 843 137	26 615 467
Loans to individuals - mortgage	2 069 982	177 166	8 340 792	5 452	10 410 774	182 618	10 228 156
Loans to individuals - other	541 033	209 512	1 407 286	12 999	1 948 319	222 511	1 725 808
Total	18 288 148	5 173 005	25 529 549	75 261	43 817 697	5 248 266	38 569 431

Credits with impairment indicators correspond to loans with objective evidence of loss ("Loans in default") and to loans classified as "High Risk Loans". The objective evidence of loss exists when there is a default event, i.e., the moment there is a significant change in the lender-borrower relationship, that subjects the lender to a monetary loss. The "High Risk Loans" correspond to loans without an objective evidence of loss, but with risk indicators (e.g. clients with loans overdue by more than 30 days but less than 90 days; clients in litigation in the Central Credit Register; customers with high risk rating / scoring; customers allocated to the Departamento de Acompnhamento e Estruturação de Empresas (Department of Monitoring and Structuring of Companies); and loans restructured due to financial difficulties of the debtor that is not in default).

Loans with no impairment indicators relate to "Low risk loans". All exposures that do not present any of the indications of Higher Risk referred above and exposures for which the impairment loss determined is equal to or less than 0.05%, are classified as "Low risk loans". These situations correspond to loans, for which the impairment determined is immaterial due to existence of guarantees / collateral, allowing their classification as "Low risk loans", regardless of their original classification.



The distribution of loans by interest rate type is as follows:

	(in thousands of Euros)
	31.12.14
Fixed interest rate	2 864 174
Variable interest rate	37 196 084
	40 060 258

In order to mitigate the credit risk, credit operations have associated guarantees, including mortgages or pledges. The fair value of the guarantees is determined on the date of the loan disbursements, being revaluated periodically.

The loans and advances to customers and respective collateral are presented as follows:

			(in	thousands of Eur
	31.12.	04.08.2014		
	Carrying value	Fair value of collateral	Carrying value	Fair value of collateral
Residential Mortgage loans				
Mortgages	10 120 931	10 100 513	10 318 944	10 302 653
Pledges	3 113	2 931	3 406	3 204
Not collateralised	106 017_		88 424	
	10 230 061	10 103 444	10 410 774	10 305 857
Other loans to individuals				
Mortgages	285 279	260 193	307 137	293 808
Pledges	253 812	167 415	322 053	199 913
Not collateralised	1 282 310		1 319 129	
	1 821 401	427 608	1 948 319	493 721
Corporate Ioans				
Mortgages	7 272 107	6 110 026	7 949 159	6 758 580
Pledges	2 933 002	1 017 941	3 131 065	1 042 874
Not collateralised	17 803 687	-	20 378 380	-
	28 008 796	7 127 967	31 458 604	7 801 454
Total	40 060 258	17 659 019	43 817 697	18 601 032



The analysis of the financial lease loans by residual maturity period, is presented as follows:

(in thousands of Euros) 31.12.2014 04.08.2014 Gross investment in finance leases receivable 343 284 Up to 1 year 332 154 1 049 768 1 to 5 years 953 895 More than 5 years 1 002 031 1 053 991 2 288 080 2 447 043 Unrealised finance income in finance leases 56 476 51 254 Up to 1 year 1 to 5 years 139 498 173 733 More than 5 years 43 072 40 046 265 033 239 046 Present value of minimum lease payments receivable 275 678 292 030 Up to 1 year 1 to 5 years 814 397 876 035 More than 5 years 958 959 1 013 945 2 049 034 2 182 010 Impairment (299609)(275628)1 749 425 1 906 383

## NOTE 26 – DERIVATIVES HELD FOR RISK MANAGEMENT PURPOSES

As at 31 December 2014 and as at 4 August 2014, the fair value of the derivatives held for risk management purposes is analysed as follows:

		31.12.2014			04.08.2014	
	Hedging	Risk managemen	Total	Hedging	Risk managemen	Total
Derivatives held for risk management purposes						
Derivatives held for risk management purposes - assets	152 448	252 134	404 582	141 805	249 956	391 761
Derivatives held for risk management purposes - liabilitie:	(100 063)	( 4 077)	( 104 140)	( 76 178)	( 45 009)	( 121 187)
	52 385	248 057	300 442	65 627	204 947	270 574
Fair value component of assets and liabilities hedged or accounted at fair value through profit or loss						
Financial assets						
Loans and advances to banks	1 143	-	1 143	1 131	-	1 131
Loans and advances to customers	81 553		81 553	63 687		63 687
	82 696	-	82 696	64 818	-	64 818
Financial liabilities						
Deposits from banks	(90 571)	-	(90 571)	(70 009)	4 321	( 65 688)
Due to customers	-	( 41 970)	( 41 970)	( 180)	( 43 333)	( 43 513)
Debt securities issued	( 13 287)	( 321)	( 13 608)	( 21 168)	( 34 591)	( 55 759)
_	( 103 858)	( 42 291)	( 146 149)	( 91 357)	( 73 603)	( 164 960)
	( 21 162)	( 42 291)	( 63 453)	( 26 539)	( 73 603)	( 100 142)

As mentioned in the accounting policy presented in Note 2.4, derivatives held for risk management purposes include hedging derivatives and derivatives contracted to manage the economic risk of certain Financial assets and liabilities designated at fair value through profit or loss.



#### **Hedging derivatives**

As at 31 December 2014 and as at 4 August 2014 fair value hedging operations may be analysed as follows:

		31.12.2014				(in the	ousands of Euros
Derivative	Hedged item	Hedged risk	Notional	Fair value of derivative <sup>(2)</sup>	Change in fair value of derivative in period	Fair value component of item hedged <sup>(1)</sup>	Change in fair value of hedged item in period <sup>(1)</sup>
Currency Interest Rate Swap	Loan and advances to banks	Interest and exchange rates	508 791	( 1 677)	( 28)	1 143	( 17)
Interest Rate Swap / Currency Interest Rate Swap	Loans and advances to customers	Interest and exchange rates	513 947	( 79 137)	( 18 502)	81 553	17 326
Interest Rate Swap Interest Rate Swap Equity / Interest Rate Swap	Deposit from banks Due to customers Debt securities issued	Interest rate Interest rate Interest rate / Quotation	348 000 - 3 503 800	96 414 - 36 785	20 637 ( 180) ( 7 814)		180
			4 874 538	52 385	( 5 887)	( 21 162)	1 750

<sup>(1)</sup> Attributable to hedged risk

<sup>(2)</sup> Includes accrued interest

		04.08.2014					
Derivative	Hedged item	Hedged risk	Notional	Fair value of derivative <sup>(2)</sup>	Change in fair value of derivative in period	Fair value component of item hedged <sup>(1)</sup>	Change in fair value of hedged item in period <sup>(1)</sup>
Currency Interest Rate Swap	Loan and advances to banks	Interest and exchange rates	505 855	( 1 714)	-	1 131	-
Interest Rate Swap/ Currency Interest Rate Swap	Loans and advances to customers	Interest and exchange rates	516 687	( 60 802)	-	63 687	-
Interest Rate Swap Interest Rate Swap Equity / Interest Rate Swap	Deposit from banks Due to customers Debt securities issued	Interest rate Interest rate Interest rate / Quotation	348 000 10 463 3 638 278	76 396 2 180 49 567	- - -	( 70 009) ( 180) ( 21 168)	-
			5 019 283	65 627		( 26 539)	-

<sup>(1)</sup> Attributable to hedged risk

Changes in the fair value of the hedged assets and liabilities above mentioned and of the respective hedging derivatives are recognised in the income statement under Net gains / (losses) from financial assets and liabilities at fair value through profit or loss (See Note 7).

As at 31 December 2014, the ineffective portion of the fair value hedging operations resulted in a loss of Euros 4.1 million that was recognised in the income statement. The Group periodically evaluates the effectiveness of the hedges.

#### Other derivatives held for risk management purposes

Other derivatives held for risk management purposes include derivatives used to hedge financial assets and liabilities at fair value through profit or loss, in accordance with the accounting policies presentd in Notes 2.5, 2.6 and 2.8 and that the Group did not designate for hedge accounting.

<sup>(2)</sup> Includes accrued interest



The carrying value of financial assets and liabilities at fair value through profit or loss may be analysed as follows:

		31.12.2014					(iii dik	ousands of Euros)
			Derivative		Ass	sociated finan	icial asset/lia	ability
Derivative	Associated financial asset / liability	Notional	Fair value	Change in fair value during period	Fair value	Change in fair value during period	Carrying value	Redemption amount at maturity <sup>(1)</sup>
	Assets							
Credit Default Swap	Loans and advances to customers	267 783	69 939	( 17 769)	-	-	-	267 783
	Liabilities							
nterest Rate Swap	Due to customers	6 360 000	49 148	(15 211)	( 41 970)	13 092	3 818 561	3 776 591
nterest Rate Swap / FX Forward	Debt securities issued	1 081 125	128 970	15 995	( 321)	971	286 573	309 168
		7 708 908	248 057	( 16 985)	( 42 291)	14 063	4 105 134	4 353 542

<sup>(1)</sup> Corresponds to the contractually guaranteed amount to be reimbursed at maturity

							(in the	ousands of Euros)
		04.08.2014						
	Derivative				As	sociated finar	icial asset/lia	bility
Derivative	Associated financial asset / liability	Notional	Fair value	Change in fair value during period	Fair value	Change in fair value during period	Carrying value	Redemption amount at maturity <sup>(1)</sup>
Credit Default Swap	Assets Loans and advances to customers	267 783	52 743	-	-	-	-	267 799
	Liabilities							
Interest Rate Swap	Due to customers	9 550 000	49 362	-	( 43 333)	-	7 676 078	7 632 745
Interest Rate Swap / FX Forward	Debt securities issued	1 522 650	81 906	-	6 690	-	362 524	375 481
Credit Default Swap	Debt securities issued	478 178	13 913	-	(25 387)	-	514 390	505 451
Equity Swap	Debt securities issued	814 342	4 896	-	(8 342)	-	367 382	375 529
Equity Option	Debt securities issued	25 274	2 127	-	( 3 231)	-	56 724	60 871
		12 658 227	204 947	-	( 73 603)	-	8 977 098	9 217 876

<sup>(1)</sup> Corresponds to the contractually guaranteed amount to be reimbursed at maturity

The credit default swaps associated with loans and advances to customers relates to synthetic securitisation operations, as mentioned in Note 48.

As at 31 December 2014, the fair value of the financial liabilities at fair value through profit or loss includes a positive cumulative effect of Euros 137.2 million (4 August 2014: positive cumulative effect of Euros 110.6 million) attributable to the Group's own credit risk. The change in fair value attributable to the Group's own credit risk resulted in the recognition in 2014 of a gain amounting to Euros 26.5 million (see Note 7).

As at 31 December 2014 and as at 4 August 2014 the analysis of derivatives held for risk management purposes by maturity, may be analysed as follows:

		31.12.2014			04.08.2014			
	Notio	Notional		Notio	Fair value			
	Buy	Sell	(net)	Buy	Sell	(net)		
Up to 3 months	2 712 447	2 711 210	27 211	1 920 360	1 945 226	4 432		
3 months to 1 year	1 289 229	1 288 481	3 353	2 876 050	2 973 191	40 746		
1 to 5 years	1 145 240	1 145 240	46 430	2 633 367	2 957 029	44 076		
More than 5 years	1 159 700	1 131 899	223 448	1 187 155	1 185 132	181 320		
	6 306 616	6 276 830	300 442	8 616 932	9 060 578	270 574		



## NOTE 27 - NON-CURRENT ASSETS AND LIABILITIES HELD FOR SALE

This balance, as at 31 December 2014 and as at 4 August 2014, is analysed as follows:

(in thousands of Euros) 31.12.2014 04.08.2014 Liabilities Assets Assets Liabilities Assets / liabilities of subsidiaries acquired for resale 1 192 469 330 903 922 315 215 244 Impairment losses (402 533) (310 087) Net amount 789 936 330 903 612 228 215 244 Property held for sale 2 767 686 2 592 317 Equipment held for sale 12 263 10 661 Other tangible assets held for sale 4 164 4 164 2 784 113 2 607 142 (820 307) Impairment losses (826 881) Net amount 1 957 232 1 786 835 2 747 168 330 903 2 399 063 215 244

Non-current assets and liabilities held for sale include, namely (i) the assets / liabilities of subsidiaries acquired for resale relating to companies controlled by the Group but acquired exclusively for the purpose of resale in the short-term, and (ii) foreclosure real estate property or real estate property built for sale.



As at 31 December 2014, the assets of subsidiaries acquired for resale purposes have the following breakdown:

		31.12.	2014			04.08.2014	sands of Euros
	Share-	Amounts incorporated by Grupo NB		Share-	Amounts incorporated by Grupo NB		
	holding %	Assets	Liabilities	Net result for period	holding %	Assets	Liabilities
Greenwoods Ecoresorts empreendimentos imobiliários, SA	100.00%	228 275	263	277	97.89%	226 758	289
Sealion Holdings Limited	57.00%	205 260	139 182	1 626	57.00%	213 796	154 316
Portucale - Sociedade De Desenvolvimento Agro - Turistico, S.A.	97.42%	61 805	9 255	127	97.19%	61 384	8 961
Autodril - Sociedade Imobiliária, SA	100.00%	49 173	23	96	100.00%	49 063	9
Ribagolfe - Empreendimentos de Golfe, SA	100.00%	9 898	22	( 172)	100.00%	9 823	25
Febagri-Actividades Agropecuárias e Imobiliárias SA	100.00%	10 963	154	( 57)	100.00%	12 010	1 144
Quinta da Areia - Sociedade Imobiliária, SA	100.00%	11 994	5	( 4)	100.00%	11 997	4
Herdade da Boina - Sociedade Imobiliária	100.00%	9 910	24	( 43)	100.00%	9 946	17
JCN - IP - Investimentos Imobiliários e Participações, S.A.	97.42%	21 456	264	( 762)	97.19%	21 712	308
Herdade Vale da Mata	100.00%	8 104	139	-	100.00%	8 104	139
Sociedade Imobiliária Quinta D. Manuel I, SA	100.00%	2 911	2	( 3)	100.00%	2 913	1
Sociedade Agrícola Turística e Imobiliária da Várzea da Lagoa, SA	100.00%	5 844	4	( 47)	100.00%	5 890	3
EMSA – Empreendimentos e Exploração de Estacionamentos SA	100.00%	5 692	413	( 126)	100.00%	5 765	360
Promotur - Empreendimentos Turísticos, SA	99.875%	4 084	690	( 30)	99.875%	4 050	676
Imalgarve - Sociedade de Investimentos Imobiliários, SA	100.00%	20 414	3 229	( 45)	100.00%	20 330	3 200
Pocahontas P Holdings, Llc	29.49%	61 818		-	29.49%	57 038	
Tertir - Terminais Portuários, SGPS	36.875%	57 391		-	36.875%	57 724	
ES Logística - FEI (1)				-	63.99%	123 255	44 386
Fundo Gespatrimónio Rendimento	53.88%	400 493	175 231	-	-	-	
ASAS Invest - FEIIF	100.00%	6 049	14	( 148)	100.00%	3 192	9
Other		10 935	1 989	( 546)		17 565	1 397
	•	1 192 469	330 903	143		922 315	215 244
Impairment		( 402 533)				( 310 087)	
		789 936	330 903	143		612 228	215 244

<sup>(1) -</sup> Subject to full consolidation as from December 2014

The changes occurring in impairment losses are presented as follows:

<b>31.12.2014</b> 1 130 394
1 130 394
1 100 004
57 653
( 19 144)
60 511
1 229 414

In addition to the impairment losses, the Group recognised, in the income statement, the following amounts relating to these assets:

- Losses on the disposal of real estate property, equipment and other assets in the amount of Euros 4.8 million and gains in the amount of Euros 8.7 million; and
- Gains in the amount of Euros 0.1 million on the appropriation of results of subsidiaries held for resale.



The changes occurring in non-current assets held for sale during the period from 4 August to 31 December 2014, are as follows:

		(in thous	sands of Euros
		31.12.2014	
	Real estate property and other assets	Assets of subsidiaries acquired for resale	Total
Balance at the beginning of the period	2 607 141	922 315	3 529 456
Changes in consolidation perimeter	48 364	( 129 872)	(81 508)
Additions	191 123	402 781	593 904
Disposals	( 63 118)	-	(63 118)
Others	603	( 2 755)	( 2 152)
Balance at the end of the period	2 784 113	1 192 469	3 976 582

The Group implemented a plan aiming for the immediate sale of all non-current assets held for sale. However, due to the current market conditions the NB Group has been unable to sell some of the assets within the expected time frame. Nevertheless, the Group continues its efforts to meet the sale programme, from which we highlight the following: (i) a web site specifically aimed at the sale of real estate property; (ii) the development and participation in real estate events in Portugal and abroad; (iii) the celebration of protocols with several real estate agents; (iv) the regular sponsorship of auctions; and (v) sale campaigns in the major emigration centres. Despite its intention to sell the assets, the Group requests on a regular basis to the Banco de Portugal authorisation, under article 114 of RGICSF, to extend the time period the Bank has to hold foreclosed assets.

As at 31 December 2014 and as at 4 August 2014, the detail of the real estate included in non-current assets held for sale, by type, is as follow:

						(in th	ousands of Euros
			31.12.2014			04.08	.2014
	Number of properties	Gross value	Impairment	Net value	Fair value of asset	Number of properties	Gross value
Land							
Urban	2 922	588 908	157 868	431 040	487 612	2 862	604 839
Rural	631	266 066	73 874	192 192	211 132	580	218 138
	3 553	854 974	231 742	623 232	698 744	3 442	822 977
Buildings under construction							
Commercial	182	50 377	17 145	33 232	36 180	166	63 273
Residential	548	107 338	20 926	86 412	95 040	907	107 000
Other	83	70 080	17 408	52 672	60 979	107	64 840
	813	227 795	55 479	172 316	192 199	1 180	235 113
Buildings constructed							
Commercial	1 534	473 544	246 116	227 428	267 444	1 395	363 319
Residential	6 746	737 189	113 269	623 920	709 508	5 591	668 310
Other	1 330	456 219	132 078	324 141	395 755	1 220	464 631
	9 610	1 666 952	491 463	1 175 489	1 372 707	8 206	1 496 260
Other	-	17 965	45 726	( 27 761)	( 27 761)		37 967
	13 976	2 767 686	824 410	1 943 276	2 235 889	12 828	2 592 317



The analysis of real estate included in non-current assets held for sale by ageing, is as follows:

(in thousands of Euros) 31.12.2014 More than 5 1 to 2.5 years 2.5 to 5 years Total net value Up to 1 year years Land Urban 51 538 274 517 91 480 13 505 431 040 97 756 Rural 67 634 24 019 2 783 192 192 119 172 372 273 115 499 16 288 623 232 **Buildings under construction** Commercial 523 24 100 7 073 1 536 33 232 6 617 Residential 4 184 21 092 54 519 86 412 Other 26 297 19 621 5 866 888 52 672 31 004 64 813 67 458 9 041 172 316 **Buildings constructed** Commercial 41 792 92 798 64 649 28 189 227 428 Residential 140 644 240 828 203 733 38 715 623 920 Other 37 120 193 534 44 065 49 422 324 141 219 556 527 160 312 447 116 326 1 175 489 Other (27 761) (27 761)

964 246

495 404

141 655

1 943 276

341 971

				(in th	nousands of Euros)
			04.08.2014		
	Up to 1 year	1 to 2.5 years	2.5 to 5 years	More than 5 years	Total net value
Land					
Urban	148 180	331 103	104 300	21 256	604 839
Rural	86 955	78 478	36 149	16 556	218 138
	235 135	409 581	140 449	37 812	822 977
Buildings under construction					
Commercial	25 900	29 784	4 241	3 348	63 273
Residential	16 756	37 571	40 917	11 756	107 000
Other	5 112	44 432	6 529	8 767	64 840
	47 768	111 787	51 687	23 871	235 113
Buildings constructed					
Commercial	38 304	156 460	36 653	131 902	363 319
Residential	151 978	296 584	181 523	38 225	668 310
Other	108 487	207 685	109 418	39 041	464 631
	298 769	660 729	327 594	209 168	1 496 260
Other	26 453	11 449	-	65	37 967
	608 125	1 193 546	519 730	270 916	2 592 317

As at 31 December 2014, discontinued premises included as eal estate property amounts to Euros 39 565 thousand (4 August 2014: Euros 21 009 thousand), in respect of which the Group recognised an impairment loss amounting to Euros 9 757 thousand (4 August 2014: Euros 10 803 thousand).



#### NOTE 28 – INVESTMENT PROPERTIES

The movement in the item Investment properties during the period from 4 August to 31 December 2014 is presented as follows:

(in thousands of Euros)
31.12.2014
305 493
( 1 043)
( 7 317)
297 133

The carrying book value of investment property is the fair value of the properties, as determined by a registered and independent appraiser with a recognised professional qualification and experience in the geographical location and category of the property being valued. Fair values are determined taking into consideration whenever available recent market transactions for similar properties in similar locations to those of the Group's investment properties.

Investment properties are a number of assets held by the subsidiary GNB Vida and include a number of commercial properties that are leased out to third parties. Most lease contracts do not have a specified term, with the lessees being able to cancel it at any time. However, for a small number of commercial properties leased to third parties, the leases contain an initial non-cancellable period of approximately 10 years. Subsequent renewals are negotiated with the lessee.

As at 31 December 2014, the decrease in the fair value of investment property of Euros 1.0 million and the rental income from investment properties of Euros 1.3 million, are recognised in Other operating income and expenses.

Generally accepted criteria and methodologies are used, including analyses using the cost method and the market method.

## NOTE 29 – OTHER TANGIBLE ASSETS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Real estate property			
For own use	424 765	437 216	
Improvements in leasehold property	188 662	203 091	
Other	19	135	
	613 446	640 442	
Equipment			
Computer equipment	264 492	279 346	
Fixtures	129 595	133 215	
Furniture	122 601	129 298	
Security equipment	34 614	34 957	
Office equipment	30 438	32 699	
Motor vehicles	2 522	3 135	
Other	9 111	6 360	
	593 373	619 010	
Other	570	573	
	1 207 389	1 260 025	
Work in progress			
Improvements in leasehold property	669	1 505	
Real estate property	45	209	
Equipment	1 451	889	
Other	4	17	
	2 169	2 620	
	1 209 558	1 262 645	
Accumulated depreciation	( 812 470)	( 835 578)	
	397 088	427 067	



The movement in this caption is as follows:

				(in the	ousands of Euros)
	Real estate property	Equipment	Other	Work in progress	Total
Acquisition cost					
Balance as at 4 August 2014	640 442	619 010	573	2 620	1 262 645
Acquisitions	634	11 418	-	2 430	14 482
Disposals / write-offs	( 3 540)	( 16 207)	-	( 99)	( 19 846)
Transfers (a)	( 22 885)	649	-	( 1 540)	( 23 776)
Foreign exchange differences and other (b)	( 1 205)	( 21 497)	( 3)	( 1 242)	( 23 947)
Balance as at 31 December 2014	613 446	593 373	570	2 169	1 209 558
Accumulated depreciation					
Balance as at 4 August 2014	296 155	537 813	1 610	-	835 578
Depreciation	7 761	10 674	110	-	18 545
Disposals / write-offs	( 3 459)	( 14 753)	-	-	( 18 212)
Transfers (a)	( 3 823)	( 40)	-	-	( 3 863)
Foreign exchange differences and other (b)	( 5 293)	( 14 213)	( 72)	<u> </u>	( 19 578)
Balance as at 31 December 2014	291 341	519 481	1 648	<u> </u>	812 470
Carrying value as at 31 December 2014	322 105	73 892	( 1 078)	2 169	397 088
Carrying value as at 4 August 2014	344 287	81 197	( 1 037)	2 620	427 067

<sup>(</sup>a) Includes Euros 23 776 thousand if real estate property and equipment and Euros 3 863 thousand in accumulated depreciation relating to bank branches discontinued that were transferred at their carrying value to the appropriate captions of the balance sheet

## NOTE 30 - INTANGIBLE ASSETS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

	(in thousands of Euros			
	31.12.2014	04.08.2014		
Goodwill	259 622	314 181		
Internally developed Software - Automatic data processing system	94 323	66 622		
Acquired from third parties Software - Automatic data processing system Other	663 244 1 368	687 917 2 151		
	664 612	690 068		
Work in progress	19 686	32 734		
	1 038 243	1103 605		
Accumulated amortisation Impairment losses	(670 958) (113 553)	(665 379) (102 288)		
	253 732	335 938		

<sup>(</sup>b) Includes Euros 14 115 thousand of real estate property, Euros 25 742 thousand in equipment, Euros 354 thousand in work in progress and Euros 22 569 thousand in accumulated depreciation relating to the BESI reclassification as an activity being discontinued



The movement in this caption is as follows:

				(in the	ousands of Euros)
	Goodwill and Value in force	Software	Other	Work in progress	Total
Acquisition cost					
Balance as at 4 August 2014	314 181	754 539	2 151	32 734	1 103 605
Acquisitions:					
Internally developed	-	368	-	3 621	3 989
Acquired from third parties	-	5 332	167	6 176	11 675
Disposals / write-offs	-	( 4)	-	-	( 4)
Transfers (a)	-	16 016	-	( 16 493)	( 477)
Foreign exchange differences and other (b)	( 54 559)	( 18 684)	( 950)	( 6 352)	( 80 545)
Balance as at 31 December 2014	259 622	757 567	1 368	19 686	1 038 243
Accumulated amortisation					
Balance as at 4 August 2014	-	664 463	916	-	665 379
Amortisation for the period	-	19 215	90	_	19 305
Disposals / write-offs	-	7	_	_	7
Foreign exchange differences and other (c)	<u>-</u>	( 12 784)	( 949)	<u> </u>	( 13 733)
Balance as at 31 December 2014		670 901	57_	<u> </u>	670 958
Impairment losses					
Balance as at 4 August 2014	102 288	-	-	-	102 288
Impairment losses	13 526	-	-	-	13 526
Foreign exchange differences and other (d)	( 2 261)	<u> </u>	<u>-</u>	<u> </u>	( 2 261)
Balance as at 31 December 2014	113 553	<u> </u>	<u> </u>	<u> </u>	113 553
Carrying value as at 31 December 2014	146 069	86 666	1 311	19 686	253 732
Carrying value as at 4 August 2014	211 893	90 076	1 235	32 734	335 938

Goodwill, recognised in accordance with the accounting policy presented in Note 2.2 is analysed as follows:

(in thousands of Euros)

	31.12.2014	04.08.2014
Subsidiaries		
GNB Vida	234 575	234 575
ES Investment Holding (a)	-	49 993
ES Gestion	2 460	2 460
Concordia (a)	-	1 716
Imbassaí	13 526	13 526
Other	1 168	4 018
Other cash-generating units		
Leasing and Factoring	7 893	7 893
	259 622	314 181
Impairment losses		
GNB Vida	(100 027)	(100 027)
Concordia (a)	-	(1 716)
Imbassaí	(13 526)	· -
Other (a)	· · · · · · · · · · · · · · · · · · ·	( 545)
	(113 553)	(102 288)
	146 069	211 893

<sup>(</sup>a) - BESI is now consolidated as an activity being discontinued, with its investments in associated companies now being recorded under the caption non-current assets available for sale

<sup>(</sup>a) Includes Euros 477 thousand of discontinued investment projects that were taken to costs
(b) Includes Euros 95 281 thousand relating to the reclassification of BESI as an activity being discontinued
(c) Includes Euros 16 621 thousand relating to the reclassification of BESI as an activity being discontinued
(d) Includes Euros 2 261 thousand relating to the reclassification of BESI as an activity being discontinued



#### **GNB Vida**

The valuation of GNB Vida was determined taking into consideration the Embedded Value and the Goodwill Value. The Embedded Value reflects the sum of (i) the equity of the Company (adjusted for items such as unrealised capital gains / losses, net of taxes) and (ii) the expected present value of flow of distributable future profits from the policies in force at the valuation date (adjusted by the cost of the solvency margin, by the time value of the options and guarantees, and by the cost of the residual risks that are not coverable). The Goodwill Value is the value attributable to the new business to be developed by the Company in the future.

For purposes of the valuation it was used the business projections for the next 30 years and a discount rate of 9.5% was applied, which includes an appropriate risk premium for the estimated future cash-flows. Based on these assumptions the recoverable amount of this investment exceeds its carrying value, including the goodwill component.

#### NOTE 31 – INVESTMENTS IN ASSOCIATED COMPANIES

The financial information relating to associated companies is presented in the following tables:

	Ass	ets	Liabil	ities	Equ	ity	Incon	1e <sup>(1)</sup>	Profit / (loss)	for period (1)
	31.12.2014	04.08.2014	31.12.2014	04.08.2014	31.12.2014	04.08.2014	31.12.2014	04.08.2014	31.12.2014	04.08.2014
LOCARENT	244 567	232 529	227 287	217 195	17 280	15 334	25 176	-	1 835	
GNB SEGUROS	115 526	111 600	81 090	82 077	34 436	29 523	66 118	-	4 384	
ESEGUR	35 132	35 422	21 440	22 631	13 692	12 791	26 424	-	901	
FUNDO ES IBERIA a)	-	15 944	-	1 357	-	14 587	-	-	-	
A SCENDI GROUP	4 314 000	4 314 000	3 750 000	3 750 000	564 000	564 000	-	-	-	
EMPARK b)	764 299	757 815	630 491	620 006	133 808	137 809	60 371	-	218	
AUVISA - AUTOVIA DE LOS VIÑEDOS	208 484	208 484	213 895	213 895	(5411)	(5411)	-	-	-	
UNICRE b)	334 788	314 284	196 044	180 432	138 744	133 852	88 490	-	2 311	
MOZA BANCO	594 321	459 721	541 454	410 139	52 867	49 582	4 458	-	3 156	

Note: Data adjusted for consolidation purposes

(1) Amounts generated after 4 August 2014



(in thousands of Euros) Share of profits / (losses) of associated companies Participation cost Economic interest Book value attributable to the Group 31.12.2014 04.08.2014 31.12.2014 04.08.2014 31.12.2014 04.08.2014 31.12.2014 04.08.2014 LOCARENT 2 967 2 967 50.00% 50.00% 8 950 7 977 918 GNB SEGUROS 3 749 3 749 25.00% 25.00% 8 606 7 378 1 096 ESEGUR 9 634 9 634 44,00% 44,00% 12 869 12 472 397 FUNDO ES IBERIA a) 7 972 45,93% 7 039 ASCENDI GROUP 188 143 188 143 28,66% 28,66% 149 879 150 075 ( 196) EMPARK b) 55 081 55 081 15.92% 15.92% 51 069 50 314 ( 154) AUVISA - AUTOVIA DE LOS VIÑEDOS c) 41 056 41 056 35,83% 35,83% 34 793 34 792 UNICRE b) 11 497 11 497 17,50% 17,50% 24 280 23 424 404 MOZA BANCO 44 921 44 921 49.00% 49,00% 46 970 45 360 1 546 Other 94 769 120 002 66 468 89 222 1 210 451 817 485 022 403 884 428 053 5 221 Impairment ( 1 595) 428 053 402 289

The movement occurring in this balance is as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	428 053
Acquisitions and additional investments (see Note 1)	2 637
Share of profits / (losses) of associated companies	5 221
Fair value reserves for investments in associated companies	( 889)
Changes in consolidation perimeter (a)	( 33 838)
Foreign exchange differences and other	1 105
Balance at the end of the period	402 289

<sup>(</sup>a) - BESI is now consolidated as an activity being discontinued, with all its investments in associated companies being recorded under the caption Assets of units being discontinued

# NOTE 32 - TECHNICAL RESERVES

The technical reserves for direct insurance and reinsurance ceded are analysed as follows:

		24 42 2244				sands of Euros)
	Direct insurance and accepted reinsurance	31.12.2014  Reinsurance ceded	Total	Direct insurance and accepted reinsurance	04.08.2014  Reinsurance ceded	Total
Unearned premiums reserve	3 268	-	3 268	3 631	-	3 631
Life mathematical reserve	1 404 514	( 4 864)	1 399 650	1 644 338	( 5 792)	1 638 546
Outstanding claims reserve	30 208	( 3 169)	27 039	39 000	( 3 400)	35 600
Reserve for profit sharing	19 845	( 5)	19 840	16 525	( 5)	16 520
Reserve for rate commitments	3 235	-	3 235	2 377	-	2 377
	1 461 070	( 8 038)	1 453 032	1 705 871	( 9 197)	1 696 674

a) Company held by BESI that is now consolidated as an activity being discontinued

b) Although the Group's economic interest is less than 20%, these entities were consolidated under the equity method, as the Group exercises a significant influence over their activities

c) Equity variations on this associated resulting from the ongoing sales process were not recognized.



In accordance with IFRS 4, the contracts issued by the Group in which there is only a transfer of financial risk, with no discretionary profit sharing, are classified as investment contracts (See Note 38).

The life mathematical reserve is presented as follows:

		04.40.0044				sands of Euros)
	Direct insurance and accepted reinsurance	31.12.2014  Reinsurance ceded	Total	Direct insurance and accepted reinsurance	04.08.2014  Reinsurance ceded	Total
Traditional annuities	25 615	(4864)	20 751	27 270	(5 792)	21 478
Capitalization Products with Profit Sharing	1 378 899	-	1 378 899	1 617 068	-	1 617 068
	1 404 514	( 4 864)	1 399 650	1 644 338	( 5 792)	1 638 546

The outstanding claims reserve is presented as follows:

		31.12.2014			(in thou	sands of Euros
	Direct insurance and accepted reinsurance	Reinsurance ceded	Total	Direct insurance and accepted reinsurance	Reinsurance ceded	Total
Traditional annuities	10 306	(3 169)	7 137	12 267	(3 400)	8 867
Capitalization Products with Profit Sharing	19 902	-	19 902	26 733	-	26 733
	30 208	( 3 169)	27 039	39 000	( 3 400)	35 600

The outstanding claims reserve represents unsettled claims occurring before 31 December 2014 and includes a estimated provision amounting to Euros 581 thousand (4 August 2014: Euros 533 thousand), for unreported claims (IBNR).

The movement in the outstanding claims reserve for the period from 4 August to 31 December 2014, is as follows:

	(in thousands of Euros			
	31.12.2014			
	Direct insurance and accepted reinsurance	Reinsurance ceded	Total	
Balance at the beginning of the period	39 000	(3 400)	35 600	
Incurred claims				
Current period	275 792	(3 431)	272 361	
Prior periods	1 171	176	1 347	
Paid claims				
Current period	( 282 764)	3 090	(279 674)	
Prior periods	( 2 991)	396	( 2 595)	
Balance at the end of the period	30 208	( 3 169)	27 039	

The reserve for profit sharing corresponds to the amounts attributed to policyholders or beneficiaries of insurance contracts, in the form of profit sharing, which have not yet been allocated to or included in the life mathematical reserve.



The movement in the reserve for profit sharing for the period 4 August through 31 December 2014, is as follows:

	(in thousands of Euro					
		31.12.2014				
	Direct insurance and accepted reinsurance	Reinsurance ceded	Total			
Balance at the beginning of the period	16 525	( 5)	16 520			
Changes in the consolidation perimeter	-	-	-			
Amounts paid	(1050)	122	( 928)			
Estimated attributable amounts	4 370	( 122)	4 248			
Balance at the end of the period	19 845	( 5)	19 840			

As at 31 December 2014 and as at 4 August 2014, the reserve for rate commitments relates to the liability adequacy test, which was carried out based on the best estimate assumptions at the balance sheet date (see Note 2.25).

				(in tho	us ands of E uros			
		31.12.2014			04.08.2014			
	Direct insurance and accepted reinsurance	Reinsurance ceded	Total	Direct insurance and accepted reinsurance	Reinsurance ceded	Total		
Traditional annuities Capitalization products with profit sharing	3 235 -		3 235 -	2 377	-	2 377		
	3 235	-	3 235	2 377	-	2 377		

# NOTE 33 – OTHER ASSETS

As at 31 December 2014 and as at 4 August 2014, the balance Other assets is analysed as follows:

	(in	thousands of Euro
	31.12.2014	04.08.2014
Collateral deposits placed	1 247 987	1 468 665
Derivative products	874 682	1 087 009
Collateral CLEARNET, VISA and EBA	77 948	77 969
Collateral deposits relating to reinsurance operations	295 357	303 687
Recoverable government subsidies on mortgage loans	21 844	26 894
Public sector	162 417	182 637
Debtors from the insurance business	1 263	20 890
Other debtors	582 370	671 229
Income receivable	41 467	31 093
Deferred costs	110 535	132 148
Retirement pensions and health-care benefits	5 834	-
Precious metals, numismatics, medal collection and other liquid assets	9 577	10 195
Stock exchange transactions pending settlement	17 523	485 279
Other transactions pending settlement	2 179	125 987
Other assets	162 101	154 788
	2 365 097	3 309 805
Impairment losses	( 185 924)	( 180 630)
	2 179 173	3 129 175



The caption Collateral deposits placed includes, amongst others, deposits made by the Group as collateral in order to be able to perform certain derivative contracts in organised markets (margin accounts) and in over the counter markets (Contract Support Annex – CSA).

The Other debtors amount includes, among others:

- Euros 100 million relating to shareholder loans granted to Locarent Companhia Portuguesa de Aluguer de Viaturas, S.A. (4 August 2014: Euros 100 million);
- Euros 66.8 million in shareholder loans and supplementary capital granted to entities within the Group's venture capital business, of which Euros 48.7 million are provided for (4 August 2014: Euros 73.7 million, of which Euros 55.9 million were provided for); and
- Euros 112.9 million of shareholder loans and supplementary capital resulting from the assignment of loans, of which Euros 110.8 million are provided for (4 August 2014: Euros 112.9 million, of which Euros 97.5 million were provided for).

As at 31 December 2014, the caption Deferred costs includes an amount of Euros 76 119 thousand (4 August 2014: Euros 77 591 thousand) relating to the difference between the nominal amount of the loans and advances granted to the Group's employees under the Collective Labour Agreement (ACT) for the banking sector and their respective fair value at their grant date, calculated in accordance with IAS 39. This amount is charged to the income statement under staff costs over the lower of the remaining period to the maturity of the loan granted and the estimated remaining service life of the employee.

Stock exchange transactions pending settlement refer to transactions with securities recorded at the trade date pending settlement in accordance with the accounting policy described in Note 2.6.

The movements in impairment losses are presented as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	180 630
Allocation for the period	21 850
Utilisation during period	( 2 917)
Write-back for the period	( 1 030)
Foreign exchange differences and other (a)	( 12 609)
Balance at the end of the period	185 924

<sup>(</sup>a) includes Euros 7 362 thousand of BESI, that is now classified as an activity being discontinued



## NOTE 34 - DEPOSITS FROM CENTRAL BANKS

The balance Deposits from Central Banks is presented as follows:

	(iı	n thousands of Euros)
	31.12.2014	04.08.2014
From the European System of Central Banks		
Deposits	385 427	513 346
Other funds	8 140 000	13 204 877
	8 525 427	13 718 223
From other Central Banks		
Deposits	86 282	106 153
	86 282	106 153
	8 611 709	13 824 376

As at 31 December 2014, the caption Other funds from the European System of Central Banks includes Euros 8 286 million, covered by financial assets pledged as collateral (4 August 2014: Euros 13 577 million) (see Note 45).

As at 31 December 2014 and as at 4 August 2014, the analysis of deposits from Central Banks, by residual maturity period, is as follows:

	(in tho	ousands of Euros)
•	31.12.2014	04.08.2014
Up to 3 months	6 971 032	5 698 861
1 to 5 years	1 640 677	8 125 515
	8 611 709	13 824 376



#### NOTE 35 – DEPOSITS FROM BANKS

The balance Deposits from banks is presented as follows:

	(in tho	usands of Euros)
	31.12.2014	04.08.2014
Domestic		
Deposits	255 052	267 606
Repurchase agreements	140 883	234 471
Other funds	29 999_	9 544
	425 934	511 621
International		
Deposits	128 321	344 348
Loans	1 042 531	1 326 486
Very short-term funds	1 998	167 379
Repurchase agreements	891 807	1 268 719
Other funds	133 273	561 694
	2 197 930	3 668 626
	2 623 864	4 180 247

The balance of the Repurchase agreements corresponds to sales of securities with repurchase agreements (repos), recorded in accordance with the accounting policy described in Note 2.7.

Domestic sales operations with repurchase agreements, totalling Euros 140.9 million have a maturity period of less or equal than three months. For international sales operations with repurchase agreements, the amount of Euros 192.8 million has a maturity period of less or equal than three months, with the remainder (Euros 699.0 million) having a maturity period ranging from one to five years.

As at 31 December 2014 and as at 4 August 2014, the analysis of Deposits from banks by residual maturity period, is as follows:

	(in thou	usands of Euros)
	31.12.2014	04.08.2014
Up to 3 months	718 192	1 963 316
3 months to 1 year	258 187	256 792
1 to 5 years	1 239 762	1 503 168
More than 5 years	407 723	456 971
	2 623 864	4 180 247



#### NOTE 36 - DUE TO CUSTOMERS

The balance Due to customers has the following breakdown:

	(in th	(in thousands of Euros		
erm deposits erm deposits erm deposits Other evings accounts Pensioners	31.12.2014	04.08.2014		
Repayable on demand	8 515 858	8 388 025		
Demand deposits	6 515 656	0 300 023		
Term deposits				
Term deposits	15 695 076	14 013 494		
Other	25 024	21 701		
	15 720 100	14 035 195		
Savings accounts				
Pensioners	459 975	421 576		
Other (a)	1 929 606	2 257 507		
	2 389 581	2 679 083		
Other funds				
Repurchase agreements	111 450	121 999		
Other	1 201 064	1 433 613		
	1 312 514	1 555 612		
	27 938 053	26 657 915		

(a) At 31 December 2014, includes Euros 441 984 thousand due to the consolidation of the entities Euro Aforro, Top Renda e Poupança Plus, as described in Note 1. From this amount, Euros 194 224 thousand refers to the estimate of the commercial offer which will be presented to the customers that are holders of instruments issued by these entities.

As at 31 December 2014, this caption includes funds in the amount of Euros 3 811 732 thousand recorded in the balance sheet at fair value through profit or loss (4 August 2014: Euros 7 681 237 thousand) (see Note 49).

The balance Sales operations with repurchase agreements corresponds to sales of securities with repurchase agreements (repos), recorded in accordance with the accounting policy described in Note 2.7.

The sales operations with repurchase agreements, in the amount of Euros 111.5 million, have a maturity period of less than three months.



As at 31 December 2014 and as at 4 August 2014, the analysis of Amounts due to customers, by residual maturity period, is as follows:

	(in	thousands of Euros
	31.12.2014	04.08.2014
Repayable on demand	8 515 858	8388025
With agreed maturity		
Up to 3 months	10 685 463	8 497 277
3 months to 1 year	6 452 213	7 506 410
1 to 5 years	1 955 005	2038440
More than 5 years	329 514	227 763
	19 422 195	18 269 890
	27 938 053	26 657 915

## NOTE 37 – DEBT SECURITIES ISSUED

The balance Debt securities issued has the following breakdown:

31.12.2014	04.08.2014
7 102 399	8 093 133
9 903	326 625
954 804	933 449
884 722	881 608
81 128	918 756
9 032 956	11 153 571
	9 903 954 804 884 722 81 128

As at 31 December 2014, debt securities issued include an amount of Euros 3 500 million of debt securities issued with a guarantee from the Portuguese Republic (4 August 2014: Euros 3 500 million), all of which had been acquired by the Group at the balance sheet date.

Under the Covered Bonds Programme (Programa de Emissão de Obrigações Hipotecárias), which has a maximum amount of Euros 10 000 million, the Group issued covered bonds in the amount of Euros 4 040 million. The main characteristics of the outstanding issues as at 31 December 2014 are as follows:

Description	Nominal value	Book value		Maturity Interest comment		Interest rate	Rating	
	(in thousands of Euros)	of Euros)	Issue date	date	Interest payment	interest rate	Moody's	DBRS
BES Covered bonds 3.375%	1 000 000	843 250	17-11-2009	17-02-2015	Annually	3,375%	Baa3	AL
BES Covered bonds DUE JUL 17	1 000 000	-	07-07-2010	09-07-2017	Half-yearly	Euribor 6 Months + 0.60%	Baa3	AL
BES Covered bonds 21/07/2017	1 000 000	-	21-07-2010	21-07-2017	Half-yearly	Euribor 6 Months + 0.60%	Baa3	AL
BES Covered bonds DUE 4.6%	40 000	41 472	15-12-2010	26-01-2018	Annually	Fixed rate 4.6%	Baa3	AL
BES Covered bonds HIPOT. 2018	1 000 000	-	25-01-2011	25-01-2018	Half-yearly	Euribor 6 Months + 0.60%	Baa3	AL
	4 040 000	884 722						

These covered bonds are guaranteed by a cover assets pool, comprising mortgage loans and other assets, segregated in NOVO BANCO Group's accounts as an autonomous patrimony and over which the holders of the relevant covered bonds have a special creditor privilege. The conditions of the covered bonds issued are set up in Decree-Law no. 59/2006, and in Notices 5, 6, 7 and 8 and Instruction 13 of the Banco de Portugal.



As at 31 December 2014, the assets that collateralise these covered bonds amount to Euros 5 359.3 million (4 August 2014: Euros 5 351.9 million) (see Note 25).

The movement that occurred in debt securities issued, during the period from 4 August to 31 December 2014, is as follows:

						(in thous	ands of Euros)
	Balance at 04.08.2014	Issues	Repa	yments	Net purchases	Other movements <sup>a)</sup>	Balance at 31.12.2014
Euro Medium Term Notes (EMTN)	8 093 133		- (	269 173)	198 703	( 920 264)	7 102 399
Certificates of deposit	326 625		,	314 949) t		(1773)	9 903
Bonds	933 449		- (	32 360)	( 16 171)	69 886	954 804
Covered bonds	881 608		-	-	( 44)	3 158	884 722
Other	918 756		- (	766 938)	-	( 70 690)	81 128
	11 153 571		- (1	383 420)	182 488	( 919 683)	9 032 956

a) Other movements include accrued interest, corrections for hedging operations, fair value adjustments, foreign exchanges differences and Euros 1 138 286 thousand of BESI, that is now classified as an activity being discontinued

In accordance with the accounting policy described in Note 2.8, debt securities issued repurchased by the Group are derecognised from the balance sheet and the difference between the carrying book value of the liability and its acquisition cost is recognised in the income statement. As a result of repurchases made during the period from 4 August to 31 December 2014, the Group recognised a gain of Euros 21.1 million (see Notes 14 and 41).

As at 31 December 2014 and as at 4 August 2014, the analysis of Debt securities issued, by residual maturity period, is as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Up to 3 months	1 479 672	1 090 072	
3 months to 1 year	1 494 148	2 489 217	
1 to 5 years	4 069 763	5 739 899	
More than 5 years	1 989 373	1 834 383	
	9 032 956	11 153 571	

b) Certificates of deposit are presented net of repayments, considering their short-term maturity

# **GRUPO NOVO BANCO**

The main characteristics of debt securities issued are as follows:

BES 3.375% BES DUE 3.875%

BES DUE 4.6% BES DUE JULY 16

BES 4 ANOS 7% BES 6.9% 2024 BES 5.875% 2015 BES 4.75% 2018 BES 4% BES 2.625% BIC CAYMAN 27 2001

Mortgage bonds Certificates of deposit

Certificates of deposit

**FMTN Series 2** 

EMTN Series 3 EMTN Series 5

EMTN Series 5 EMTN Series 6 EMTN Series 7 EMTN Series 8 EMTN Series 9 EMTN Series 10 EMTN Series 11

EMTN Series 12

EMTN Series 13

EMTN Series 14

BES Luxembourg 5.75% 28/06/17

BES Luxembourg 5, 75% 28/06/17
BES Luxembourg 33, 21/06/22
BES Luxembourg 3.5% 02/01/43
BES Luxembourg 3.5% 23/01/43
BES Luxembourg 3.5% 18/02/2043
BES Luxembourg 3.5% 18/03/2043
BES Luxembourg 2C
Banco Esp San Lux ZC 12/02/49
Banco Esp San Lux ZC 19/02/49
Banco Esp San Lux ZC 19/02/49

Banco Esp San Lux ZC 27/02/51

BES Luxembourg ZC 06/03/2051

BES Luxembourg ZC 13/03/48

BES Luxembourg 2C 03/04/48 BES Luxembourg 2C 03/04/48 BES Luxembourg 2C 03/04/52 BES Luxembourg 2C 16/04/46 EMTN 37 EMTN 39 EMTN 40 EMTN 56 EMTN 57 EMTN 58

Exchangeable Bonds (EDP) Exchangeable Bonds EMTN 81

EMTN 110 EMTN 110 EMTN 113 EMTN 114 Lusitano SME no. 1- Class A

Lusitano SME no. 1- Class B Lusitano SME no. 1- Class C

Lusitano Mortgage no. 6- Class A Lusitano Mortgage no. 6- Class B Lusitano Mortgage no. 6- Class C

EMTN 59

EMTN 60

EMTN 61

EMTN 81 EMTN 82 EMTN 83 EMTN 84 EMTN 85 EMTN 96 EMTN 97 EMTN 98

EMTN 99

**EMTN 100** 

EMTN 106

**EMTN 107** 

EMTN 108

EMTN 109

BES 4 ANOS 7%

Novo Banco

Novo Banco

Novo Banco

Novo Banco

Novo Banco Novo Banco Novo Banco Novo Banco Novo Banco Novo Banco

NB (Cayman Company Branch) NB (Spain Company Branch) NB (London Company Branch)

NB (London Company Branch)

NB (London Company Branch)

NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)
NB (London Company Branch)

NB (London Company Branch) NB (London Company Branch)

NB (London Company Branch)
NB (London Company Branch)
NB (Luxembourg Company Branch)

NB (Luxembourg Company Branch) NB (Luxembourg Company Branch)

NB (Luxembourg Company Branch)

NB (Luxembourg Company Branch)
NB (Luxembourg Company Branch)
NB (Luxembourg Company Branch)
NB (Luxembourg Company Branch)
BES Finance

BES Finance

**BES Finance** 

BES Finance

BES Finance

BES Finance BES Finance BES Finance BES Finance BES Finance BES Finance BES Finance BES Finance BES Finance

**BES Finance** 

BES Finance

BES Finance

BES Finance

BES Finance

BES Finance
BES Finance
BES Finance
BES Finance
BES Finance
BES Finance
BES Finance
Lusiano SME no. 1

Lusitano SME no. 1 Lusitano SME no. 1

Lusitano Mortgage no. 6

Lusitano Mortgage no. 6

Lusitano Mortgage no. 6

31.12.2014

843 250

403 518

41 472 59 638

47 537 81 128

4 140 5 763

127 373

112 473 43 605

66 995

346 913

246 527

231 395

115 498

25 682 12 323

2 630

10 694

11 215

17 583

10 243

7 856

8 667

6 534

8 864

8 915 9 624

460 452

6 501

10 002 9 032 956

361 759

2051

2051

2048

2042

2040

2041

2015

2015

2015 2015

2015

2015

2015

2015

2015

2015

2028

2028

2060

2060

18 730

2009

2010

2010

2011

2012

2001

2008

2014

2014

2012

2012

2012

2012

2012

2012

2012

2012

2013

2014

2014

2014

2014

2014

2009

2009

2009

2010

2012

2010 2010

2011

2011

2011

2011

2011

2006

2006

2007

2007

Currency

EUR

FUR

EUR EUR EUR EUR EUR EUR

USD

USD

FUR

EUR EUR EUR EUR EUR

EUR

EUR

USD EUR EUR EUR EUR EUR EUR

EUR

EUR

EUR EUR EUR EUR EUR EUR

EUR

EUR EUR

USD

EUR

EUR EUR EUR EUR

EUR EUR

EUR

FUR

EUR EUR EUR EUR EUR EUR

EUR EUR

a)

a)

a) a) a) a) a) a)

a)

a) a) a) a) a) a) a) a) a)

	(in thousand	ds of Euros)
Maturity	Interest Rate	
2015	Fixed rate 3.375%	
2015	Fixed rate 3.875%	
2017	Fixed rate 4.6%	
2016	Fixed rate 6.875%	
2016	Fixed rate 7%	
2024	Fixed rate 6.9%	
2015	Fixed rate 5.875%	
2018	Fixed rate 4.75%	
2019	Fixed rate 4%	
2017	Fixed rate 2.625%	
2015	Fixed rate 6.09%	
2016	Fixed rate 4.25%	
2015	Fixed rate 1.25%	
2015	Fixed rate 1.12%	
2016	Nominal rate 7%	
2022	Nominal rate 5%	
2016	Nominal rate 7%	
2022	Nominal rate 5%	
2019	Nominal rate 5%	
2015	Nominal rate 6.75%	
2015	Nominal rate 6.75%	
2019	Nominal rate 5%	
2015	Nominal rate 6.75%	
2019	Nominal rate 5%	
2019	Nominal rate 5%	
2019	Nominal rate 5%	
2017	Nominal rate 5.75%	
2022	Nominal rate 3%	
2043	Fixed rate 3.5%	
2048	Fixed rate 7%	
2049	Fixed rate 7%	
2049	Fixed rate 7%	

Fixed rate 7% Fixed rate 7%

Fixed rate 7%

Fixed rate 7%

Fixed rate 7%
Fixed rate 7%
Effective rate 5.30%
Euribor 3 months + 0.23%
6.00% indexed to swap rate
Fixed rate 7.13%
Fixed rate 7.09%
Fixed rate 7.06%
Eixed rate 6.84%

Fixed rate 6.84%

Fixed rate 6.91%

Fixed rate 6.87%

Fixed rate 3%

Fixed rate 3.5% Fixed rate 3.5% Fixed rate 3.19% Fixed rate 3.19% Fixed rate 3.19% Fixed rate 3.19% Fixed rate 3.19%

Fixed rate 5.75% Fixed rate 5.75%

Fixed rate 5.75%

Fixed rate 5.75%

Fixed rate 5.75%

Fixed rate 5.51%

Fixed rate 5.51%

Fixed rate 5.51% Fixed rate 5.51% Fixed rate 5% Fixed rate 5% Euribor + 0.15%

Euribor + 0.05%

Euribor + 2.20%

Euribor + 0.20%

Euribor + 0.30% Euribor + 0.45%

a) Liabilities	recognized a	at fair	value	through	profit	or v	with	embedded	derivative



#### NOTE 38 – INVESTMENT CONTRACTS

As at 31 December 2014 and as at 4 August 2014, the liabilities arising from investment contracts are analysed as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Fixed rate investment contracts	2 975 244	3 224 800	
Investment contracts in which the financial investment risk is borne by the policyholder	1 404 198	1 664 537	
	4 379 442	4 889 337	

In accordance with IFRS 4, insurance contracts issued by the Group in respect of which there is only a transfer of financial risk, with no discretionary profit sharing, are classified as investment contracts.

The movement in the Investment contracts with fixed rate during the period from 4 August to 31 December 2014 is analysed as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	3 224 800
New contracts / reinforcements	12 167
Benefits paid	( 311 468)
Change in the deferred acquisition costs	( 1 394)
Technical interest for the period	51 139
Balance at the end of the period	2 975 244

The movement in the Investment contracts in which the financial risk is borne by the policyholder during the period from 4 August to 31 December 2014 is analysed as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	1 664 537
New contracts / reinforcements	43 568
Benefits paid	( 173 428)
Technical result for the period	( 130 479)
Balance at the end of the period	1 404 198

As at 31 December 2014 the Investment contracts by residual maturity period are as follows:

	(in thou	usands of Euro
	31.12.2014	04.08.2014
Up to 3 months	6 292	107 486
3 months to 1 year	877 946	392 042
1 to 5 years	1 896 028	2 409 050
ore than 5 years	1 599 176	1 980 759
	4 379 442	4 889 337



## NOTE 39 – PROVISIONS

During the period from 4 August to 31 December 2014 the caption Provisions presents the following movements:

	(in thousands of Euros
	31.12.2014
Balance at the beginning of the period	567 250
Increase / (write-backs) for the period	( 35 163)
Utilisation during period	( 69 426)
Foreign exchange differences and other (a)	( 52 938)
Balance at the end of the period	409 723

<sup>(</sup>a) includes Euros 34 295 thousand of BESI, that is now classified as an activity being discontinued

Provisions amounting to Euros 409 723 thousand (4 August 2014: Euros 567 250 thousand), are intended to cover certain duly identified contingencies related to the Group's activities and the following are the most relevant:

- Provision amounting to Euros 334.2 million (4 August 2014: Euros 450.6 million) to cover for costs resulting from commercial offers approved by the Board of Directors of NOVO BANCO, aimed at retail customers who hold NOVO BANCO unsubordinated debt, which include Euros 73.6 million (4 August 2014: Euros 74.2 million) related to EE EG Premium. Despite ongoing negociations with all the clients the Board of Directors considers the amount of the provision as adequate based on the experience gained in the negotiations already completed and sale price expectations regarding the bonds and financial instruments subscribed by the customers;
- Contingencies for ongoing tax processes. To cover for these contingencies, the Group maintains provisions of approximately Euros 28.1 million (4 August 2014: Euros 39.4 million). The contingencies for ongoing tax processes includes as at 31 December 2014 provisions of Euros 23.2 million (4 August 2014: Euros 23.9 million) relating to the insurance business, of which Euros 17.8 million (4 August 2014: Euros 16.6 million) relate to tax periods already inspected by the Portuguese Tax Authorities and for which judicial claims totalling Euros 17.8 million (4 August 2014: Euros 17.8 million) have been presented;
- The remaining balance, of Euros 47.4 million (4 August 2014: Euros 77.3 million), is maintained to cover for potential losses related to the normal activities of the Group, such as, amongst others, fraud, theft and robbery and ongoing judicial cases.



## NOTE 40 - TAXES

NOVO BANCO and its subsidiaries and associated companies domiciled in Portugal are subject, individually, to taxation in accordance with the Corporate Income Tax Code (IRC Code).

For the 2014 period, NOVO BANCO was subject to corporate income tax (IRC) at the IRC rate (23%) approved by Law no. 2/2014, of 16 January and toa Municipal Surcharge ("Derrama Municipal") according to Law no. 23/2013, of 3 September, with a maximum rate of 1.5%, and a State Surcharge ("Derrama Estadual") according to article 87-A of the IRC Code, with a maximum rate of 7%.

Corporate income taxes (current or deferred) are recognised in the income statement except in cases where the underlying transactions have been reflected under equity captions. In these situations, the corresponding tax is also charged to equity, not affecting the net profit / (loss) for the year.

For purposes of the deferred tax asset calculation as at 31 December 2014 the following aspects were taken into consideration:

- The transfer of assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, following the resolution of Banco de Portugal of 3 August 2014, constitutes a transfer of assets under article 73 of the IRC Code and as a result of which the tax neutrality regime defined in article 73 et sec of that IRC Code is applicable. This legal-tax framework has received the written approval by the Portuguese Tax Authority;
- Considering the above-mentioned the deferred tax assets and liabilities relating to timing differences arising on the assets and liabilities included in the transfer made under the said resolution were also transferred to NOVO BANCO:
- In accordance with no. 2 of article 145-AU of the RGICSF and the resolutions of the Banco de Portugal of 3 August 2014 and 27 April 2015, the right to deduct the tax losses reported by BES for IRC purposes was also transferred to NOVO BANCO. Accordingly, the corresponding deferred tax assets were also transferred to NOVO BANCO. An application was submitted to the Ministry of Finance, under no. 4 of article 145-AU of the RGICSF requesting the confirmation that the tax losses generated by BES and subject to carry-forward can be transmitted to NOVO BANCO;
- Decree-Law no. 127/2011, of 31 December, which regulates the transfer of the retirement pension and survival benefit liabilities of the retirees and pensioners to the General Social Security Regime and that, in conjunction with Article 183 of Law no. 64-B/2011, of 30 December (2012 State Budget Law), established a special tax deductibility regime for expenses and other equity changes arising on such transfer:



- The negative equity change arising from the accounting policy change on recognising actuarial gains and losses, which were previously deferred, will be fully deductible in equal parts over 8 years (10 years from the financial period that started on 1 January 2012);
- The settlement effect (determined as the difference between the liability measured in accordance with IAS 19 criteria and the criteria established in the agreement) will be fully deductible for purposes of determining taxable income, in equal parts, over 14 years, according to the average life expectancy of the pensioners whose liabilities were transferred (16 years, counting from the financial period that started on 1 January 2012);
- Considering the previous paragraph, the deferred tax assets arising on the transfer of liabilities and on the accounting policy change regarding the recognition of actuarial gains and losses will be recovered over 14 and 8 years, respectively.

Deferred taxes are calculated based on the tax rates anticipated to be in force at the timing differences' reversal date, which correspond to the rates enacted or substantively enacted at the balance sheet date.

#### Consequently, as at 4 August 2014:

- the deferred tax was, in general terms, calculated applying an aggregate rate of 29.5%, resulting from the sum of the IRC rate (23%) approved by Law no. 2/2014, of 16 January, the Municipal Surcharge (1.5%) and an estimated average rate of State Surcharge (5%);
- the deferred tax relating to tax losses carried forward was specifically determined based on the IRC rate (23%).

#### As at 31 December 2014:

- the deferred tax relating to tax losses carried forward was specifically determined using on the IRC rate (21%) approved by Law no. 82-B/2014, of 31 December, which changed the IRC Code;
- the deferred tax relating to timing differences was determined based on an aggregate rate of 29%, resulting from the sum of the IRC rate (21%), the Municipal Surcharge of 1.5% and an average rate of State Surcharge of 6.5%.

Pursuant to Law no. 55-A/2010, of 31 December, a Banking Levy ("Contribuição sobre o Sector Bancário") was created, which is not eligible as a tax cost, and which regime was extended by Law no. 64-B/2011, of 30 December, by Law no. 66-B/2012, of 31 December and by Law no. 83-C/2013, of 31 December. As at 3 August 2014, and as a result of the transfer of the assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, S.A., to NOVO BANCO, S.A., made in accordance with the terms of the resolution of Banco de Portugal of 3 August 2014, NOVO BANCO had recognised as a deferred cost asset, the amount of Euros 12 951 thousand. This amount was recognised as a cost of NOVO BANCO during the period from 4 August to 31 December 2014.



(in thousands of Furne)

The deferred tax assets and liabilities recognised in the balance sheet as at 31 December 2014 and as at 4 August 2014, may be analysed as follows:

					(III thot	usands of Euros
	Assets		Liabilities		Ne	et
	31.12.2014	04.08.2014	31.12.2014	04.08.2014	31.12.2014	04.08.2014
Financial instruments	134 523	178 915	( 40 640)	( 92 121)	93 883	86 794
Impairment losses on loans and advances to customers	956 287	1 631 856	-	-	956 287	1 631 856
Other tangible assets	-	-	(20 897)	( 16 276)	(20 897)	( 16 276)
Intangible assets	-	-	-	-	-	-
Investments in subsidiaries and associated companies	46 211	62 469	(48 132)	(238 014)	(1921)	( 175 545)
Provisions / Reserves	136 397	320 395	-	( 10 683)	136 397	309 712
Pensions	214 418	233 744	( 147)	( 495)	214 271	233 249
Long-term service bonuses	8 636	8 766	-	-	8 636	8 766
Debt securities issued	-	-	(8 533)	(3 013)	(8 533)	(3 013)
Other	19 494	21 475	(7 351)	(7828)	12 143	13 647
Tax losses brought forward	1 065 033	688 239	-	-	1 065 033	688 239
Deferred tax asset / (liability)	2 580 999	3 145 859	( 125 700)	( 368 430)	2 455 299	2 777 429
Asset / liability set-off for deferred tax purposes	( 75 391)	( 287 665)	75 391	287 665	-	-
Net Deferred tax asset / (liability)	2 505 608	2 858 194	( 50 309)	( 80 765)	2 455 299	2 777 429

Deferred tax assets are recognised to the extent it is probable that taxable profits will be available allowing for the utilisation of the deductible timing differences. The Group has evaluated the recoverability of the deferred tax assets considering its expectations of future taxable profits up until 2026.

As at 31 December 2014, the deferred tax assets associated with tax losses, per year of expiry, are analysed as follows (in thousands of euros):

		(in thousands of Euros)
	Expiry year	Amount
2018 2026		159 895 905 138

As referred to in the accounting policy and in accordance with the requirements defined in IAS 12, the deferred tax assets were recognized based on the Bank's expectations regarding their recoverability. The assessment of the recoverability of the deferred tax assets was made based on the business plan approved by the Board of Directors for the period 2015-2019, and considering a constant activity growth after that date and up to the expiry of the deferred tax assets generated in 2014 (12 years).



The expectations as to the generation of future taxable income in Portugal are supported, fundamentally, on the favourable evolution of:

- net interest income, reflecting the positive impact of the expected lower cost of term deposits and the normalisation of the Bank's funding cost;
- the reduction of operating costs, reflecting the favourable impact of the reduction in the number of employees and branches;
- loan impairment, in line with the evolution of the Bank's activity based on macroeconomic projections;
- the gains on financial transactions, although below the historical average annual return of 2% of the underlying assets;
- fees and commissions, reflecting a growth of 5%, in line with the evolution of the bank's business and the country macroeconomic environment.

The projections made by the Senior Management for the period 2015-2026 and that support the future taxable profits estimated by NOVO BANCO, do not incorporate any impact resulting from the entry of a new shareholder, which could have direct impacts, namely, in terms of additional funding cost reductions, over and above those already contained in the business plan, in NOVO BANCO's ability to attract business but, essencially, in terms of the strategy set by the current Board of Directors for NOVO BANCO. Nevertheless, it should be noted that these projections were made on a going concern basis, based on historical and forecast information currently considered appropriate for the purpose but that should be reviewed after the completion of the sale process of NOVO BANCO as a transition bank.

The movements in the deferred tax captions were recognised as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	2 777 429
Recognised in Results for the period	( 186 575)
Recognised in Fair value reserves	22 019
Recognised in Other reserves	( 339)
Change in method of consolidation (BESI)	( 102 188)
Transfer to current taxes	( 57 729)
Foreign exchange differences and other	2 682
Balance at the end of the period (Assets / (Liabilities))	2 455 299



(in thousands of Euros)

Current tax assets and liabilities recognised in the balance sheet as at 31 December 2014 and as at 4 August 2014, may be analysed as follows:

(in thousands of Euros) 31.12.2014 04.08.2014 **Assets** Corporate tax recoverable 27 695 27 942 Other 2 267 2 195 29 962 30 137 Liabilities Corporate tax payable 25 148 66 049 Other 16 849 9 125 34 273 82 898

The current and deferred taxes recognised in the income statement and in reserves, during the period from 4 August to 31 December 2014is analysed in the following table:

	(in thousands of Euros)			
	31.12.2014			
	Recognised in the income statement	Recognised in reserves		
Financial Instruments	29 689	( 22 019)		
Impairment losses on loans and advances to customers	571 752	-		
Other tangible assets	( 610)	5 231		
Intangible assets	-	-		
Investments in subsidiaries and associated companies	( 173 624)	-		
Provisions / Reserves	124 155	( 4 892)		
Pensions	18 875	-		
Long-term service bonuses	130	-		
Debt securities issued	5 520	-		
Other	1 853	-		
Tax losses carried forward	( 391 165)	-		
Deferred taxes	186 575	( 21 680)		
Current taxes	28 885	3 700		
Total tax recognised (profit) / loss	215 460	( 17 980)		

The current tax recorded in reserves during the period from 4 August to 31 December 2014 totalling Euros 3 700 thousand is related to unrealised gains included in the fair value reserves of the insurance activity.



The reconciliation of the corporation income tax rate for the portion recognised in the income statement may be analysed as follows:

	(in thousands of Eu	
	31.12	.2014
	%	Amount
Net profit / (loss) before tax		( 284 188)
Banking levy	_	13 038
Net profit / (loss) before tax for the tax rate reconciliation		( 271 150)
Tax rate of NOVO BANCO	23,0	
Income tax calculated based on the tax rate of NOVO BANCO		(62 365)
Tax-exempt dividends	0,4	( 1 169)
Tax rate change	(47,7)	129 442
Tax losses without expectation of use	(92,7)	251 491
Impairments on equity holdings subject to participation exemption	49,7	( 134 739)
Impairments and provisions for loans to customers	22,2	(60 224)
Differences in tax rates on generation / reversal of temporary differences	(13,6)	36 811
Gain / (loss) on units with more favourable tax system	(8,6)	23 207
Taxes of branches and tax withheld abroad	(5,5)	14 890
Differences in tax rates of subsidiaries	(2,5)	6 869
Others income and expenses not relevant for tax purposes	(2,0)	5 489
Other	(2,1)	5 757
Total tax recognised	(79,5)	215 460

## NOTE 41 – SUBORDINATED DEBT

The caption Subordinated debt can be analysed as follows:

	(in tho	(in thousands of Euros)		
	31.12.2014	04.08.2014		
Bonds	28 663	49 167		
Loans	10 022	9 911		
Perpetual Bonds	16 109	16 173		
	54 794	75 251		

The main features of the subordinated debt are presented as follows:

					31.12.2014	(	us ands of Euro
Issuer	Designation	Currency	Issue date	Issue amount	Carrying amount	Interest rate	Maturity
BES Vida	Subordinated bonds	EUR	2002	45 000	28 663	Euribor 3M + 2.20%	2022
BES Vida	Subordinated perpetual bonds	EUR	2002	45 000	16 109	Euribor 3M + 2.50%	2015 a)
BES Venetie	Subordinated loans	EUR	2002	9 669	10 022	Fixed rate 4.25%	b)
				99 669	54 794		

a) Next call option date

b) Perpetual loan



The movement occurring in subordinated debt during the period from 4 August to 31 December 2014 is as follows:

					(in thou	sands of Euros)
	Balance as at 04.08.2014	Issues	Repayments	Net purchases	Other movements <sup>(a)</sup>	Balance as at 31.12.2014
Bonds	49 167			-	( 20 504)	28 663
Loans	9 911			-	111	10 022
Perpetual Bonds	16 173			( 15)	( 49)	16 109
	75 251			( 15)	( 20 442)	54 794

a) Other movements include accrued interest, hedging transactions adjustments, fair value adjustments and foreign exchange changes and, also Euros 20 996 thousand of BESI that is now classified as an activity being discontinued.

In accordance with the accounting policy described in Note 2.8, debt securities issued repurchased by the Group are derecognised from the balance sheet and the difference between the carrying book value of the liability and its acquisition cost is recognised in the income statement. As a result of repurchases made during the period from 4 August to 31 December 2014 the Group recognised a loss of Euros 1.3 million (see Notes 14 and 37).

Under subparagraph (iv) of paragraph (b) of point 1 of Appendix 2 of the Resolution of the Board of Directors of the Banco de Portugal, of 3 August 2014, as amended by the Resolution of 11 August 2014 ("Resolution deliberation") no liabilities arising from the issue of financial instruments that were, or at some point had been, eligible for the calculation of BES's own funds, which include subordinated debt and other equity instruments issued by the BES Cayman Islands branch, amounting to Euros 206 million as at 31 December 2014, were transferred to NOVO BANCO.

These instruments are held by the company BES Finance that acquired them when they were issued by BES, an issue which occurred simultaneously with the placement of financial instruments issued by BES Finance itself, on the same terms and conditions and for an amount equal to the issue made by BES. Consequently, the instruments issued by BES Finance benefited from BES' own guarantee.

The company BES Finance was, at the time of issuance of the aforementioned financial instruments, wholly owned by BES and was, as at 31 December 2014, wholly owned by NOVO BANCO pursuant to the Resolution deliberation.

Considering the above, under the Resolution deliberation, the legal system regarding the resolution and the European Union rules on State aid, there are no liabilities relating to these financial instruments in NOVO BANCO, as these liabilities remained in BES. For this reason, the Board of Directors of NOVO BANCO did not reflect such liabilities in the consolidated balance sheet as at 31 December 2014.

Since the application of the resolution measure, the Cayman Islands branch has not made any payments under the subordinated debt and the Banco de Portugal has waived BES from complying with obligations previously contracted and, consequently, no payment has been made to the holders of BES Finance's



subordinated debt. Additionally, BES Finance did not pay the dividend payment due on the preference shares.

The Board of Directors of NOVO BANCO is presently analysing the measures deemed necessary to ensure the separation of BES Finance's liabilities, so as to transfer the senior debt to a new entity. During May, noteholders meetings were scheduled for the noteholders to decide on their no opposition to the change of the senior debt issuer. On this premises, and for purposes of preparing the consolidated balance sheet, NOVO BANCO did not registered the assets and subordinated debt and the preference shares of BES Finance.

## NOTE 42 – OTHER LIABILITIES

As at 31 December 2014 and as at 4 August 2014, the balance Other liabilities is analysed as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Public sector	56 433	71 869	
Security deposit accounts	75 257	146 317	
Creditors for transactions with securities	5 615	44 353	
Suppliers	40 127	32 468	
Creditors for factoring operations	2 987	8 215	
Creditors for insurance operations	10 132	24 753	
Other creditors	289 358	271 296	
Long-term service bonuses (see Note 16)	29 799	29 131	
Retirement pensions and health-care benefits (see Note 16)	66 073	165 228	
Other accrued expenses	161 617	44 277	
Deferred income	27 386	45 166	
Stock exchange transactions pending settlement	4 988	292 078	
Foreign exchange transactions pending settlement	39 168	30 758	
Other transactions pending settlement	49 123	119 292	
	858 063	1 325 201	

As at 31 December 2014, the caption Deferred income includes the amount of Euros 15 142 thousand (4 August 2014: Euros 17 996 thousand) relating to the value in-force of the remaining contracts acquired from GNB Vida, following the reinsurance transaction performed in 2013 covering the life insurance portfolio held. This amount will be amortise to income over the remaining life of the respective contracts.

Stock exchange transactions pending settlement refer to transactions with securities pending settlement, recorded on the trade date, in accordance with the accounting policy described in Note 2.6.



## NOTE 43 – SHARE CAPITAL

#### **Ordinary shares**

As at 31 December 2014, the Bank's share capital, in the amount of Euros 4 900 000 000, is represented by 4 900 000 000 registered shares, with a nominal value of Euro 1 per share, fully subscribed and realised by the Resolution Fund.

# NOTE 44 - RESERVES, RETAINED EARNINGS, OTHER COMPREHENSIVE INCOME AND NON-CONTROLLING INTERESTS

The Group's reserves had the following breakdown as at 31 December 2014 and as at 4 August 2014:

(in thousands of Euros)

	,			
	31.12.2014	04.08.2014		
Originating reserve	756 477	773 192		
Fair value reserves	194 654	99 130		
Other reserves	( 73 119)	193 681		
	878 012	1 066 003		

#### Originating reserve

The originating reserve results from the difference between the assets and liabilities transferred from Banco Espírito Santo to NOVO BANCO, on the terms defined in the resolution measure applied by Banco de Portugal to Banco Espírito Santo. The amount of the reserve includes the effects of Banco de Portugal's Resolution Measure ("Medida de Resolução") and of the conclusions of the audit conducted by the independent auditor appointed by the Banco de Portugal. The adjustment in the originating reserve results from clarifications regarding the resolution measure made by the Banco de Portugal after the date of the publication of the opening balance sheet, and that resulted in accounting adjustments relating to the transfer of assets and liabilities from Banco Espírito Santo to NOVO BANCO.

#### Fair value reserves

The fair value reserves represents the amount of the unrealised gains and losses arising from the securities portfolio classified as available-for-sale, net of impairment losses. The reserve amount is shown net of deferred taxes and non-controlling interests. As at 4 August 2014 the fair value reserves reflects the reserves of the subsidiaries of the Group, which were not the object of resolution by Banco de Portugal. The movements in these captions may be presented as follows:



(in thousands of Euros) Other comprehensive income, Other reserves and Retained Fair value reserves earnings Total Other Available-for-Actuarial Exchange Total Other reserves Deferred sale financial assets value reserves deviations (net differences and Retained tax reserves Retained of taxes) (net of taxes) earnings Balance as at 4 August 2014 131 353 (32 223) 99 130 (15 513) 982 386 966 873 1 066 003 Actuarial Deviations (249 396) (249 396) (249 396) Changes in fair value 123 465 (27 941) 95 524 95 524 Foreign exchange differences ( 12 795) ( 12 795) ( 12 795) Adjustments to originating reserve (16715) ( 16 715) ( 16 715) Other comprehensive income of associated companies ( 4 614) ( 4 614) ( 4 614) 878 012 Balance as at 31 December 2014 254 818 ( 60 164) 194 654 ( 264 909) ( 12 795) 961 062 683 358

Fair value reserves is analysed as follows:

	(in thousands of Euro	
	31.12.2014	04.08.2014
Amortised cost of available-for-sale financial assets	9 959 371	12 017 160
Accumulated impairment losses recognised	( 757 072)	( 651 482)
Amortised cost of available-for-sale financial assets, net of impairment	9 202 299	11 365 678
Market value of available-for-sale financial assets	9 478 469	11 498 253
Unrealised gains / (losses) recognised in fair value reserves	276 170	132 575
Deferred taxes	( 60 164)	( 32 223)
Unrealised gains / (losses) of associated companies recognised in the fair value reserves	( 889)	-
Total fair value reserves	215 117	100 352
Fair value reserves of activities being discontinued	( 17 757)	-
Non-controlling interests	( 2 706)	( 1 222)
Fair value reserves attributable to the shareholders of the Bank	194 654	99 130

The movement in fair value reserves, net of deferred taxes, impairment losses and non-controlling interests may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	99 130
Changes in fair value	( 41 072)
Disposals during the period	( 34 271)
Impairment recognised in the period	198 808
Deferred taxes recognised in reserves in the period	( 27 941)
Balance at the end of the period	194 654

#### Other reserves and retaining earnings

Other reserves and retaining earnings correspond to reserves and to the results earned during the period from 1 January to 3 August 2014 from the activities of the subsidiaries of the Group which were not object of resolution by Banco de Portugal.



#### Non-controlling interests

Non-controlling interests, by subsidiary, are analysed as follows:

(in thousands of Euros)

	31.12.2014			03.08.2014		
	Balance sheet	Income statement	% Non- controlling interests	Balance sheet	Income statement	% Non- controlling interests
BESI a)	-	-	-	3 731	-	-
ES Concessões	23 862	( 264)	28,34%	23 868	-	28,34%
FCR Ventures II	10 058	( 571)	34,03%	10 328	-	34,02%
ES Logística	8 055	( 12)	22,46%	-	-	-
BES Securities	5 948	-	20,00%	7 456	-	20,00%
BES Investimento do Brasil	28 997	-	20,00%	34 315	-	20,00%
ESAF	14 927	803	10,01%	14 845	-	10,01%
NB Açores	15 565	288	42,47%	16 113	-	42,47%
BEST	17 957	(7)	25,00%	17 975	-	25,00%
BES Vénétie	21 812	760	12,50%	21 156	-	12,50%
Other	( 17 735)	( 3 000)		( 15 878)	-	
	129 446	( 2 003)		133 909	-	

a) At 4 August this corresponds to the amount of the issue of Other equity instruments

The movement in non-controlling interests during the period from 4 August to 31 December 2014 may be analysed as follows:

(in thousands of Euros)

	31.12.2014
Non-controlling interests at the beginning of the period	133 909
Changes in consolidation perimeter and control percentages	4 142
Increases / (decreases) in share capital of subsidiaries	226
Dividends distributed	( 969)
Changes in fair value reserves	1 281
Foreign exchange differences and other	( 7 140)
Net profit / (loss) for the period	( 2 003)
Non-controlling interests at the end of the period	129 446



## NOTE 45 - CONTINGENT LIABILITIES AND COMMITMENTS

As at 31 December 2014 and as at 4 August 2014, off-balance sheet elements are as follows:

(in thousands of Euros) 04.08.2014 31.12.2014 **Contingent liabilities** Guarantees 6 172 304 7 220 732 Financial assets pledged as collateral 20 662 143 25 487 246 Open documentary credits 2 384 896 3 215 444 84 709 Other 69 932 29 304 052 35 993 354 Commitments Revocable commitments 6 423 030 5 787 654 Irrevocable commitments 1 526 985 1 885 246 7 950 015 7 672 900

Guarantees provided are banking operations that do not imply any cash outflow for the Group.

As at 31 December 2014, the caption Assets pledged as collateral includes:

- The market value of assets pledged as collateral to the European Central Bank relating to the liquidity facility amounting to Euros 19.2 thousand million (4 August 2014: Euros 23.8 thousand million);
- Securities pledged as collateral to the Portuguese Securities and Exchange Commission ("Comissão do Mercado de Valores Mobiliários" (CMVM)) relating to the Investors Indemnity System ("Sistema de Indemnização aos Investidores") in an amount of Euros 20.0 million (4 August 2014: Euros 20.4 million);
- Securities pledged as collateral to the Deposits Guarantee Fund ("Fundo de Garantia de Depósitos") amounting to Euros 93.3 million (4 August 2014: Euros 85.9 million);
- Securities pledged as collateral to the European Investment Bank in the amount of Euros 1388.0 million (4 August 2014: Euros 1 440.0 million).

The above mentioned financial assets pledged as collateral are registered in the various asset categories of the Group's balance sheet and may be executed in the event the Group does not fulfil its obligations under the terms and conditions of the contracts celebrated.

Documentary credits are irrevocable commitments made by the Group, on behalf of its customers, to pay or instruct to pay a certain amount to a supplier of goods or services, within a determined period, against presentation of documentation of the expedition of the goods or rendering of the services. The condition of "irrevocable" derives from the fact that the terms initially agreed to can only be changed or cancelled with the agreement of all parties.



Revocable and irrevocable commitments represent contractual agreements to extend credit to Group customers (e.g. undrawn lines of credit), which are, generally, contracted for fixed periods of time or with other expiry conditions and usually require the payment of a commission. Almost all the credit commitments in force require that customers continue meeting certain conditions that were verified at the time the credit was contracted.

Despite the characteristics of these contingent liabilities and commitments, these operations require a previous rigorous risk assessment of the solvency of the customer and of its business, just like any other commercial operation. When necessary, the Group requires that these operations be collateralised. Since it is expected that the majority of these operations will mature without any use of funds, these amounts do not necessarily represent future cash outflows.

Additionally, the off-balance sheet elements related to banking services provided are as follows:

	(in thousands of Euros			
	31.12.2014	04.08.2014		
Deposit and custodianship of securities and other items for customers	44 026 618	55 687 996		
Assets received for subsequent collection on behalf of clients	210 526	213 347		
Securitised loans under management (servicing)	2 284 192	2 359 847		
Other responsibilities related with banking services	2 805 004	5 201 436		
	49 326 340	63 462 626		

Under the resolution measure applied to BES, contained in Appendix 2 of Banco de Portugal's resolution dated 3 August 2014 (point 1., paragraph b), subparagraph (vii)), the "Excluded Liabilities" from the transfer to NOVO BANCO include "any obligations, guarantees, liabilities or contingencies assumed in the trading, financial intermediation and distribution of debt instruments issued by entities integrating Grupo Espírito Santo (...)". Considering the above, any liabilities relating to GES related products will remain in Banco Espírito Santo's scope.

Under the terms of the point and paragraph referred to above and sub-point (v) the excluded liabilities also include "any liabilities or contingencies, namely those resulting from fraud or the violation of regulatory, penal or administrative offense provisions or regulations".



NOVO BANCO, whilst transition bank resulting from the application of a resolution measure to BES under article 145 of the RGICSF, incorporated in the preparation of its separate financial statements a number of measures envisaged in said resolution measure with respect to the transfer of assets, liabilities, off-balance sheet elements and assets under management of BES. Given that the incorporation of the Bank resulted from the application of a resolution measure to BES, which originated material impacts on third parties, the risk of litigation (including that related to Oak Finance) involving NOVO BANCO, related to the Resolution Measure and the definition of the perimeter of assets, liabilities, off-balance sheet elements and assets under management transferred to NOVO BANCO, is significant. In preparing the consolidated financial statements of the Bank as at 31 December 2014 the Board of Directors reflected therein the Resolution Measure and related decisions taken by the Banco de Portugal, as well as the indications that no responsibilities for NOVO BANCO are expected to arise from said litigation, given the legal grounds and the information available at this date.

## NOTA 46 – ASSETS UNDER MANAGEMENT (DISINTERMEDIATION)

In accordance with legislation in force, the asset management companies and the depositary bank are jointly liable to the participants of the funds for non-fulfilment of the obligations assumed under the terms of the law and the management regulations of the funds.

As at 31 December 2014 and as at 4 August 2014, the amounts of the investment funds managed by the Group companies are analysed as follows:

	(in tho	usands of Euros)
	31.12.2014	04.08.2014
Securities investment funds	2 709 905	3 852 495
Real estate investment funds	765 292	989 353
Pension funds	1 839 818	1 931 195
Bancassurance	413 135	475 559
Portfolio management	3 055	549 483
Discretionary management	1 368 059	1 658 667
	7 099 264	9 456 752

The amounts included in these captions are measured at fair value, determined on the balance sheet date.



## NOTE 47 – RELATED PARTY TRANSACTIONS

The amounts of the transactions between the Group and its related parties as at 31 December 2014 and as at 4 August 2014, is summarised as follows:

	31.12.2014							
	Assets	Liabilities	Guarantees	Income	Expenses	Assets	04.08.2014 Liabilities	Guarantees
<u>Shareholder</u>								
FUNDO DE RESOLUÇÃO	-	-	-	-	3 504	3 470	-	-
Associated companies								
ASCENDI GROUP SGPS	525 325	4 550	14 405	65 268	141	495 562	10 047	17 502
LOCARENT	100 505	816	-	3 859	4 544	200 183	720	-
NANIUM	26 057	3 516	188	387	4	26 967	248	188
EMPARK	15	-	-	11	-	122	-	-
ASCENDI PINHAL INTERIOR	152 540	15 815	7 935	21 168	-	152 262	9 617	7 935
PALEXPO	2 897	-	-	-	-	2 897	-	-
GNB SEGUROS	26	10 812	-	41	107	185	11 493	-
ESEGUR	5 869	10	1 008	565	259	6 585	1	1 028
ES CONTACT CENTER	268	238	_	1	3	1 921	_	40
UNICRE	11	2	-	_	-	15 004	4	_
MULTIPESSOAL	15 122	20	980	639	39	17 356	72	1 074
2BCAPITAL	_	-	-	-	-	2 543	1	_
ADVANCE CICLONE SYSTEMS	_	538	321	_	9	-	899	99
AUVISA	868	_	_	18	_	845	-	_
BANCO DELLE TRE VENEZIE	_	35	_	-	_	-	15	10
COPORGEST	22 068	1 189	361	710	29	17 909	964	670
COREWORKS	_	214	_	-	_	152	90	
DOMÁTICA	73	5	_	_	_	74	20	-
EDENRED	5	31 362	26	_	666	1	32 817	26
ENKROTT	333	2	57	4	-	382	88	57
ESIAM	224	-	-		_	198	-	-
FCR ESVInovação		3 028	_	_	3		879	_
GLOBAL ACTIVE	58	1		14	-	2 053	-	_
IBERIA	-	150		499	_	2 000	54	
MCO2	550	1			_	_	1	_
MOZA BANCO	35 029	7 401	2 148	2 664	12	49	46 714	1 949
NUTRIGREEN	24 168	17	2 614	1 939		23 706	2	2 614
OUTSYSTEMS	24 100	5 056	2014	1 333	10	25 7 00	5 735	2014
SOUSACAMP	64	3 030	-	_	-	5 712	3 7 3 3	
YDREAMS	7 300	_	9	654	_	7 974	_	200
YUNIT	4 093	55	67	-	-	3 995	82	67
	923 468	84 833	30 119	98 441	9 330	988 107	120 563	33 459

The asset registered in the balance sheet relating to associated companies included in the above table relate mainly to loans and advances and shareholder loans granted or debt securities acquired in the scope of the Group's activity. The liabilities relate mainly to bank deposits taken.

All the transactions made with related parties are carried out at normal market prices, complying with the fair value principle.

Credit granted to members of the Board of Directors of credit institutions is regulated by article 85 of the Regime Geral das Instituições de Crédito e Sociedades Financeiras (RGICSF) and by the Banco de Portugal's Instruction no. 17/2011. The Directors of NOVO BANCO are related parties and as at 31 December 2014 there were no transactions between them and the Group.

From the above mentioned regulations, the following rules are highlighted:

- (i) credit concession is prohibited in any form, including in the form of guarantees, whether directly or indirectly:
  - to executive members of the Board of Directors, to the Supervisory Board members and to companies
    or other legal entities directly or indirectly controlled by those members, with the exception of



- operations of a social nature or purpose, those arising out of company personnel policies or those resulting from the use of credit cards tied to deposit accounts on conditions similar to those applied to other customers with similar risk profiles, under the terms laid down in no. 4 of article 85 of RGICSF;
- to spouses and relatives in the 1<sup>st</sup> degree of executive members of the Board of Directors or of the Supervisory Board and to companies or other legal entities directly or indirectly controlled by any of those people, except when there has been a defeat of the presumption (foreseen in no. 2 of article 85 of RGICSF) that the credit granted to those people and entities is indirect credit to the executive members of the Board of Directors or of the Supervisory Board, whichever is the case, or in the situations foreseen in the scope of no. 4 of article 85 of RGICSF, mentioned above;
- (ii) certain procedures have to be mandatorily complied with, namely up-front communication to Banco de Portugal of cases in which the indirect credit presumption is defeated, foreseen under no. 2 of article 85 of RGICSF;
- (iii) mandatory compliance with approval requirements establishing the need for a qualified majority of at least two-thirds of the remaining members of the Board of Directors (in which the beneficiary directors cannot intervene) and a favourable opinion issued by the Supervisory Body when the credit is granted to non-executive members of the Board of Directors (that are not members of the Supervisory Body) and / or companies or other legal entities directly or indirectly controlled by them; and
- (iv) mandatory compliance with approval requirements establishing the need for a majority of at least two-thirds of the remaining members of the Board of Directors (in which the beneficiary directors cannot intervene) and a favourable opinion issued by the Supervisory Body when credit is granted to entities (not controlled, directly or indirectly, by the Executive Directors or by members of the Supervisory Body) in which the members of the Board of Directors or of the Supervisory Body hold qualified shareholdings or hold managerial positions. These rules are reflected in the internal regulations of NOVO BANCO.

To improve the credit granting process to members of the corporate bodies and other employees of NOVO BANCO Group (GNB), the Board of Directors of NOVO BANCO, in December 2014, deliberated a set of principles and rules to apply to credit operations. These regulations apply to all the entities / organic units of NOVO BANCO, that is, to all the companies whose voting rights exercised or directors nominated by NOVO BANCO, are equal to or exceed 50%, directly or indirectly, those units including the company branches or representation offices of any of the companies referred to. Any loans of any nature, with or without collateral, that are granted, namely, to the members of the corporate bodies (including directors, members of the Supervisory Board and statutory auditor), advisors, and general managers, must be submitted for prior approval by the Board of Directors of NOVO BANCO.



All credit granted to related parties is included in the impairment model, being subject to impairment assessments equal to the commercial credit granted by the Group.

## NOTE 48 – SECURITISATION OF ASSETS

As at 31 December 2014 and as at 4 August 2014, the outstanding securitisation transactions realised by the Group were as follows:

				(in thousands of Euros)
Issue	Initial date	Original amount	Current amount	Asset securitised
Lusitano Mortgages No.1 plc	December 2002	1 000 000	298 553	Mortgage loan (subsidised regime)
Lusitano Mortgages No.2 plc	November 2003	1 000 000	299 387	Mortgage loan (general and subsidised regime)
Lusitano Mortgages No.3 plc	November 2004	1 200 000	444 692	Mortgage loan (general regime)
Lusitano Mortgages No.4 plc	September 2005	1 200 000	516 264	Mortgage loan (general regime)
Lusitano Mortgages No.5 plc	September 2006	1 400 000	725 295	Mortgage loan (general regime)
Lusitano SME No.1 plc	October 2006	862 607	137 923	Loans to small- and medium-sized companies
Lusitano Mortgages No.6 plc	July 2007	1 100 000	687 131	Mortgage loan (general regime)
Lusitano Project Finance No.1, FTC	December 2007	1 079 100	105 414	Project Finance
Lusitano Mortgages No.7 plc	September 2008	1 900 000	1 646 516	Mortgage loan (general regime)
Lusitano Leverage finance No. 1 BV	February 2010	516 534	1 610	Leverage Finance
Lusitano Finance No.3	November 2011	657 981	186 105	Consumer loans

Additionally, as at 31 December 2014 and as at 4 August 2014, the following synthetic securitisation operations were in progress:

-				(in thousands of Euros)
Issue	Start date	Original amount of CDS	Current amount of CDS	Asset securitised
Lusitano Synthetic Limited	December 2012	1 000 000	1 000 000	Medium-/long-term financing of SME's
Lusitano Synthetic II Ltd.	December 2013	2 000 000	1 832 081	Current accounts

The loans and advances to customers covered by the securitization operations Lusitano Mortgages No.3 and Lusitano Leverage Finance No.1 were not derecognised from the balance sheet since the Bank substantially retained all the risks and rewards of ownership associated with the securitised assets. The remaining securitisation operations were derecognised as the bank substantially transferred all the risks and rewards of ownership.

In accordance with the consolidation rules established in IFRS 10, Lusitano SME No.1 plc, Lusitano Mortgages No.6 plc, Lusitano Project Finance No.1 FTC and Lusitano Mortgages No.7 are consolidated using the full consolidation method as from the date of their incorporation (see Note 1). Additionally, Lusitano Mortgages No. 1 plc, Lusitano Mortgages No. 2 plc, Lusitano Mortgages No. 3 plc, Lusitano Mortgages No. 4 plc and Lusitano Mortgages No. 5 plc are not consolidated given that they do not meet the rules defined in IFRS 10.



Lusitano Synthetic Limited and Lusitano synthetic II Limited are synthetic loan securitisation operations involving the Bank contracting a credit default swap (CDS) for each operation, with the objective of eliminating the credit risk associated with a portfolio of loans granted to companies. The loans relating to this portfolio continue to be recognised in the Bank's balance sheet under the Loans and advances to customers' caption.

The main characteristics of these operations, as at 31 December 2014, may be analysed as follows:

Bonds issued nominal nominal Group (Nominal Maturity date	Issue		Initial	Current	Interest held by		-	nitial rating	of the bo	nds	C	(ii urrent rating		ds of Euros) onds
Class B   32 500   22 500   -   December 2005   AA   AB   AB   AB   AB   AB   AB   A		Bonds issued	nominal	nominal	Group (Nominal value)	Maturity date	Fitch	Moody's	S&P	DBRS	Fitch	Moody's	S&P	DBRS
Class C   25 000   25 000   -   December 2005   8   Bau	sitano Mortgages No.1 plc	Class A	915 000	217 648	-	December 2035	AAA	Aaa	AAA	-	A+	A	A	-
Class   Clas		Class B	32 500	32 500		December 2035	AA	Aa3	AA	-	A+	Baa2	A-	-
Lusitano Mortgages No. 2 pic  Class S A  S 2000  S		Class C	25 000	25 000		December 2035	Α	A2	Α	-	A+	Ba2	BB	-
Lusitano Mortgages No. 2 pic  Class S A  S 2000  S		Class D	22 500	22 500		December 2035	BBB	Baa2	BBB	-	Α	B2	BB-	-
Lusitano Mortgages No. 2 pic  Lusitano Mortgages No. 2 pic  Class A 090 100 0 10000													B-	-
Class C   20 000   30 000   -   December 2046   A   A   A   A   A   A   A   A   A		Class F			-		-	-	-	-		-	-	-
Cass C   20 000   20 0000   5 000	sitano Mortgages No 2 nlc	Class A	920 000	215 483		December 2036	ΔΔΔ	Aaa	ΔΔΔ		Δ+	Δ3	Α	
Class C   28 000   28 000   50 000   December 2046   A A A A   A A   A A   A   A   A   A	isitano Mortgages 140.2 pic												BBB+	
Class D   16 000   16 000   24 000					E 000					-			BB	-
Cass F   000   900   0   0   0   0   0   0   0										-			В	-
Lusitano Mortgages No.3 pic   Class A   1140 000   390 001   500					4 000					-			B-	-
Lusitano Mortgages No.3 pic    Class A							DDD-	ват	DD	-		Caaz	ь-	-
Class B		Class F	9 000	9 000	-	December 2046	-		-	-	-	-	-	-
Class C   18 600   10 801   -   December 2047   A   A2   A   -   BB   Class C   Class E   10 800   7 819   -   December 2047   BB   Ban2   BB   Class C   Class E   10 800   7 819   -   December 2047   -   -   -   -   -   -   -   -   -	sitano Mortgages No.3 plc				-					-			A-	-
Class D   14 400   8 362   -   December 2047   -   -   -   -   -   -   -   -   -										-			BBB	-
Class E   10 800   7 819   .   December 2047 -   .   .   .   .   .   .   .   .   .										-			BB-	-
Lusitano Mortgages No.4 plc  Class A  1 134 000  Class B  22 800  21 553  - December 2048  AA  AA  AA  AA  AA  AA  AA  AA  AA		Class D	14 400	8 362		December 2047	BBB	Baa2	BBB	-	В	Caa2	B-	-
Class B   22 800   21 553   - December 2048   AA   A2   AA   - BH   B3   Cast   Class C   19 200   18 150   33 09   December 2048   BA   A1   A4   A1   A4   Cast   Cast   Class D   24 000   22 687   - December 2048   BBH   B3		Class E	10 800	7 819	-	December 2047	-	-	-	-	-	-	-	-
Class B   22 800   21 553   - December 2048   AA   A2   AA   - B4   Caa1   Class C   19 200   10 150   33 09   December 2048   BA   A1   A4   - A1   A4   - Caa1   Class D   24 000   22 687   - December 2048   BBH   BBH   BBH   Caa1   Class D   Class E   10 200   10 200   - December 2048   BBH   BBH   BBH   Caa1   Class B   Caa1   Class B   Class B   26 600   25 494   - December 2059   AA   Aa   AA   AA   A   AA   AA   AA	sitano Mortgages No.4 plc	Class A	1 134 000	427 263	3 579	December 2048	AAA	Aaa	AAA	-	BBB-	Baa3	A-	
Class D   24 000   22 687   -   December 2048   BBB   Baa1   BBB   -   CCC   Ca3							AA	Aa2	AA	-	BB+	B3	BBB	-
Class D   24 000   22 687   -   December 2048   BBB   Baa1   BBB   -   CCC   Ca3					3 309	December 2048							B+	
Lusitano Mortgages No.5 plc  Class A 1 323 000 630 708 4 290 December 2059 AA A Aa A					-					_			В-	_
Class B   26 600   25 494   - December 2059   A   A   A2   AA   - B   Can   CCC   Can					-			-		-	-	-	-	-
Class B   26 600   25 494   - December 2059   A   A   A2   AA   - B   Can   CCC   Can	sites a Manager No. 5 als	CI A	4 222 222	COO 700	4 200	D					DD.	D-4	BBB+	
Class C   22 400   21 469   3	isitano Mortgages No.5 pic				4 290					-			Bbb+	-
Class D   28 000   26 836   5 271   December 2059   BBB + Ba2   BBB - C C   Ca										-				-
Lusitano SME No.1 plc  Class A  759 525 6 686 1707 December 2028 A+ - A- A- A- A- A- A- A- A- Class B  40 974 29 080 - December 2028 A- B- CCC - B - CCC - B - CCC - B- CCC -										-			В-	-
Class B   40 974   29 080   -   December 2028   AAA   -   AAA								Baa2			-	Ca -	CCC	-
Class B   40 974   29 080   -   December 2028   AAA   -   AAA   AA													_	
Class C   34 073   24 182   - December 2028   -   -   -   -   -   -   -   -   -	isitano SME No.1 plc				1 707			-		-		-	Α-	-
Class D   28 035   19 887   19 887   December 2028								-		-		-	AAA	-
Lusitano Mortgages No.6 plc  Class A 943 250 499 840 39 929 March 2060 AAA Aa3 AA - BBB Ba3 Class C 41 800 41 800 31 800 March 2060 AA AA3 AA - BB BB Ba3 Class C 41 800 41 800 17 600 March 2060 AA AA3 AA - BB BB Ba3 Class C 141 800 17 600 17 600 March 2060 AA AA3 AA - BB BB Ba3 Class C 141 800 17 600 17 600 March 2060 BBB Ba3 BBB - CCC C Ca3 Class F 22 000 22 000 March 2060 BB B BB BB - CCC C Ca3 Class F 22 000 22 000 March 2060 BB B BB - CCC C CA3 Class F 22 000 22 000 March 2060 BB B BB - CCC C CA3 Class F 22 000 BB B - CCC C CA3 Clas								-	В	-	CCC	-	В	-
Lusitano Mortgages No.6 plc  Class A 943 250 499 840 39 929 March 2060 AAA Aaa AAA - BBB Ba3 Ba3 Class C 41 800 41 800 31 800 March 2060 AA A3 A - BB Cast Class D 17 600 17 600 17 600 March 2060 BB Ba3 BBB - CCC Caa3 Class E 31 900 31 900 March 2060 BB Ba3 BBB - CC C - Cab Class E 22 000 22 000 22 000 March 2060 BB Ba3 BBB - CC C - Cab Class E 22 000 22 000 March 2060 BB - CC C - Cab Class E 22 000 22 000 March 2060 BB - CC C - Cab Class E 22 000 22 000 March 2060 BB - CC C - Cab Class E 22 000 AB Class E A2 00							-	-	-	-	-	-	-	-
Class B 66 450 66 450 65 450 58 950 March 2060 AA A3 AA - BB- Ba3 Class C 41 800 41 800 31 800 March 2060 A A3 A A - B- Caa1 Class D 17 600 17 600 17 600 March 2060 BBB B- Ba3 BBB - CCC Caa3 Class E 31 900 31 900 March 2060 BBB - BB - CCC Caa3 Class E 31 900 A1 900 March 2060 BBB - BB - CCC Caa3 Class E 20 2000 22 000 March 2060 BBB - CCC Caa3 Class E 20 2000 22 000 March 2060 BBB - CCC Caa3 Class E 20 2000 22 000 March 2060 BBB - CCC Caa3 Class E 20 2000 BBC - CCC Caa3 Class E CCC Caa3 Class E 20 2000 BBC - CCC Caa3 Class E 20 20 20 Class E 20 20 E 20		Class E	8 626	4 313	4 313	December 2028	-	-	-	-	-	-	-	-
Class C	sitano Mortgages No.6 plc	Class A	943 250	499 840	39 929	March 2060	AAA	Aaa	AAA	-	BBB	Baa3	BBB	-
Class D		Class B	65 450	65 450	58 950	March 2060	AA	Aa3	AA	-	BB-	Ba3	B+	-
Class D		Class C	41 800	41 800	31 800	March 2060	Α	A3	Α	-	B-	Caa1	В	-
Class E   31 900   31 900   31 900   March 2060   BB   -   BB   -   CC   -   -   -   -   -   -   -													CCC	-
Class F   22 000   22 000   22 000   March 2060   -   -   -   -   -   -   -   -   -								-				-	D	-
Lusitano Mortgages No.7 plc  Class A  1 425 000  1 156 035  1 156 035  October 2064  Class B  294 500  294 500  294 500  Class C  180 500  180 500  180 500  Cotober 2064							-			-			-	-
Lusitano Mortgages No.7 plc  Class A  1 425 000  1 156 035  1 156 035  October 2064  Class B  294 500  294 500  294 500  294 500  Class C  180 500  180 500  180 500  180 500  Clober 2064	sitano Proiect Finance No.1 FTC		198 101	107 118	99 194	March 2025				_	_			-
Class B 294 500 294 500 294 500 October 2064 - BBB Class C 180 500 180 500 180 500 October 2064 BBB Class C C C C C C C C C C C C C C C C C C			4 405 000	4 450 005	4 450 005	0								
Class C   180 500   180 500   180 500   October 2064   -   -   -   -   -   -   -   -   -	ISITATIO IVIORGAGES INO. / PIC						-	-		AAA	-	-	A-	AAH
Lusitano Finance No.3         Class A Class B 207 200         57 000         57 000         October 2064								-	BBB-	-	-	-	BB-	-
Lusitano Leverage Finance No.1 BV Class A 352 000 January 2020 AAA Class X 21 850 21 850 20 633 January 2020								-	-	-		-	-	-
Class X 21 850 21 850 20 633 January 2020		Class D	57 000	57 000	57 000	October 2064	-	-	-	-	-	-	-	-
Class X 21 850 21 850 20 633 January 2020	sitano Leverage Finance No 1 BV	Class A	352 000			January 2020			AAA					
Class Sub   206 800   3 255   January 2020   -   -   -   -   -   -   -   -   -				21 850	20 633			-			-	-		-
Lusitano Finance No.3 Class A 450 700 - November 2029														
Class B 207 200 197 929 197 930 November 2029		Glado Gab		0 200		odridary 2020								
Lusitano Synthetic Limited         Senior Mezzanine         900 000 895 007 895 007 April 2034	sitano Finance No.3			-	-			-	-	-	-	-	-	-
Lusitano Synthetic Limited         Senior         900 000         895 007         895 007         April 2034         -							-	-	-	-	-	-	-	-
Mezzanine 80 000 80 000 - April 2034		Class C	24 800	10 000	10 000	November 2029	-	-	-	-	-	-	-	-
Mezzanine 80 000 80 000 - April 2034	usitano Synthetic Limited	Senior	900 000	895 007	895 007	April 2034	-		-		-	-	-	-
	•							-				-		
·					13 337		-	-	-	-	-	-	-	-
Lusitano Synthetic II Ltd. Senior 1 800 000 1 797 941 1 797 941 November 2023	usitano Synthetic III td	Senior	1 800 000	1 797 941	1 797 941	November 2022			-					-
Mezzanine 180 000 180 000 - November 2023								-				-		
Junior 20 000 17 484 13 987 November 2023					13 987			-				-		



# NOTE 49 - FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The fair value of financial assets and liabilities measured at fair value and measured at amortised cost, of the Group, is as follows:

Amortise   Cost				At fair value		(111)	thousands of Euro
exember 2014  and deposits with Central Banks 2747 077 27				Valuation models based on observable market	based on non- observable market	Book value	Fair value
and depods with Central Banks 2 747 077			(Level 1)	(Level 2)	(Level 3)		
saks with banks (490 856   -   -   400 856   490 885   1007 123   30   100 8517   100 85	1 December 2014						
1   100	Cash and deposits with Central Banks	2 747 077	-	-	-	2 747 077	2 747 077
Securities    South's Sissed by government and public entitities   51 857   39   - 30   60   66   66   66   66   66   66	Deposits with banks	490 856	-	-	-		490 856
Bonds issued by government and public entitiles	inancial assets held for trading	-	55 364	1 007 123	30	1 062 517	1 062 517
Bonds issued by other entities  - 3 648	Securities						
Shares	Bonds issued by government and public entities	-		-	-		51 557
Other variable income securities         120         -         120         120           Exchange rate contracts         -         -         69 023         -         69 023         69 023         69 023         69 023         69 023         69 023         69 023         69 023         69 023         69 025         80 056 <t< td=""><td></td><td>-</td><td></td><td>-</td><td>30</td><td></td><td>69</td></t<>		-		-	30		69
erivatives Exchange rate contracts		-		14	-		
Exchange rate contracts		-	120	-	-	120	120
Interest rate contracts	Derivatives					00.05-	
Credit derivatives Other Other Other Other Other Other Other Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets at fair value through profit or loss Financial assets Financial assets Financial fair value through profit or loss Financial fair value th		-	-		-		
## Content of Content		-	-		-		
**Financial assets at fair value through profit or loss		-	-		-		
Bands issued by government and public entities		-	4 570 004		405.004		
Bonds issued by other entities		-		158 546	495 021		
Shares and other variable income securities able-for-sale financial assets 6 611 a) 5 836 935 854 803 2 780 120 9 478 469 9 4478 8 804 656 754 8 804 6611 a) 5 836 935 854 803 2 780 120 9 478 469 9 4478 8 804 804 804 804 804 804 804 804 804		-		105 202	26 272		
lable-for-sale financial assets  6 611 **) 5 836 935 854 803 2 780 120 9 478 469 9 478 469 8007 8007 8007 8007 8007 8007 8007 800		-					
Bonds issued by government and public entities		6 611 3					
Bonds issued by other entities				654 603			
Shares 4 763 *) 339 407 103 086 782 283 1 229 539 1 229 535 Other variable income securities - 344 372 Other variable income securities		1 040		751 717			
Other variable income securities         344 372         813 184         1 157 556         1 1 157 556           s and advances to banks         814 329         229 957         1 044 286         1 044 286         1 044 286         1 044 286         1 044 286         1 044 286         34 929 314         327 754 084         237 754 084         237 574 084         237 574 084         237 574 084         237 574 084         237 574 084         240 4 582         404 582		4 762 a)					
as and advances to banks     814 329     -     229 957     -     1 044 286     1 1 044 286       s and advances to customers     34 602 916     -     326 398     -     34 929 314     33 2754 088       actives held for risk management purposes     -     -     404 582     -     404 582     404 582       Exchange rate contracts     -     -     335     -     335     335       Interest rate contracts     -     -     -     69 938     -     69 938     69 938       Credit derivatives     -     -     -     -     -     -     -     -       Other     -<		4705		700 000			
ss and advances to customers 34 602 916 - 326 398 - 34 929 314 32 754 08 vatives held for risk management purposes - 404 582 - 404 582 404 582 404 582 335 335 335 335 335 335 335 335 335 33		814 329		229 957	-		
ratives held for risk management purposes			_		=		32 754 084
Exchange rate contracts		-	_		=		404 582
Interest rate contracts Credit derivatives Credit d		-	-		_		335
Credit derivatives         -         69 938         -         69 938         69 938         69 938           Other         -		-	-		_	334 309	334 309
Second   S	Credit derivatives	-	-	69 938	_	69 938	69 938
sits from Central Banks 8 611 709 8 611 709 8 611 709 cial liabilities held for trading 1 045 648 - 1 045 648 1 045 648 erivatives  Exchange rate contracts 44 177 - 44 177 44 177 Interest rate contracts 902 654 902 654 902 654 Other 93 181 93 181 93 181 Her financial liabilities held for trading	Other		-				
1 045 648   1 04	inancial assets	38 661 789	7 469 120	2 981 409	3 275 171	52 387 489	50 212 259
1 045 648   1 04	eposits from Central Banks	8 611 709			-	8 611 709	8 611 709
erivatives  Lexchange rate contracts - 44 177 - 44 178 - 47 1810 - 47 18	inancial liabilities held for trading	-	-	1 045 648	-		1 045 648
Interest rate contracts	Derivatives						
Credit derivatives         -         5 636         5 63         5 636         5 636	Exchange rate contracts	-	-	44 177	-	44 177	44 177
Other         93 181         93 181         93 181         93 181         93 181           ther financial liabilities held for trading         -	Interest rate contracts	-	-	902 654	-	902 654	902 654
ther financial liabilities held for trading	Credit derivatives	-	-	5 636	-	5 636	5 636
sists from banks 2 152 054 - 471 810 - 2 623 864 2 576 33: to customers 24 126 321 - 3 811 732 - 27 938 053 27 938 055: securities issued 7 219 789 - 1 813 167 - 9 032 956 10 339 51: atives held for risk management purposes - 104 140 - 104 140 104 144 104 144 140 104 144 140 104 144 14	Other	-	-	93 181	-	93 181	93 181
to customers 24 126 321 - 3 811 732 - 27 938 053 27 938 055 securities issued 7 219 789 - 1 813 167 - 9 032 956 10 339 51	Other financial liabilities held for trading	-	-	-	-	-	-
Securities issued	posits from banks		-		-		2 576 333
Artives held for risk management purposes - 104 140 - 104 140 104 144 146 146 146 146 146 146 146 146 14	e to customers		-		-		27 938 053
Exchange rate contracts     -     176     -     176     176       Interest rate contracts     -     103 962     -     103 962     103 962       Credit derivatives     -     2     -     2     2       Other     -     -     -       stment contracts     2 975 244     -     1 404 198     -     4 379 442     4 397 134	bt securities issued	7 219 789	-		-		10 339 514
Interest rate contracts         -         103 962         -         103 962         103 962         103 962         103 962         103 962         103 962         103 962         2	erivatives held for risk management purposes	-	-		=		
Credit derivatives     -     2     -     2     2       Other     - <t< td=""><td>Exchange rate contracts</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td></td></t<>	Exchange rate contracts	-	-		-		
Other         -         -         -         -         -         4 379 442         4 397 134           stment contracts         2 975 244         -         1 404 198         -         4 379 442         4 397 134		=	=		-		
strent contracts 2 975 244 - 1 404 198 - 4 379 442 4 397 134		-	-	2	-	2	2
		- 0.075.011	-	4 404 100	-	4.070.410	4.007.10
rdinated debt 54 794 54 794 93 02:			-	1 404 198	=		
	ibordinated debt	54 /94				54 /94	93 022
ncial Liabilities <u>45 139 911</u> - <u>8 650 695</u> - <u>53 790 606</u> <u>55 105 55</u>	nancial Liabilities	45 139 911		8 650 695		53 790 606	55 105 553

a) Assets at acquisition cost net of impairment losses. These assets refer to equity instruments issued by unlisted entities in respect of which no recent transactions were identified nor is possible to estimate reliably its fair value.



(in thousands of Euros) At fair value Valuation models Valuation models based on non based on servable market information Amortised Quoted **Book Value** Fair value market information (Level 1) (Level 2) (Level 3) 4 August 2014 Cash and deposits at Central Banks 5 401 256 5 401 256 5 401 256 Deposits with banks 673 488 673 488 673 488 Financial assets held for trading Securities 214 105 2 044 621 128 2 258 854 2 258 854 Bonds issued by government and public entities 79 019 695 456 774 475 774 475 Bonds issued by other entities 35 708 27 255 128 63 091 63 091 Shares Other variable income securities 99 090 8 699 107 789 107 789 Exchange rate contracts 1 215 505 Interest rate contracts 1 215 505 1 215 505 Credit derivatives 25 395 25 395 25 395 32 763 2 567 297 164 045 32 763 2 567 297 164 045 Other
Other Financial assets at fair value through profit or loss 1 592 853 164 045 547 720 Bonds issued by government and public entities Bonds issued by other entities 1 006 106 1 397 146 11 498 253 255 245 52 913 697 948 1 006 106 Shares and other variable income securities

Available-for-sale financial assets 730 860 171 479 1 397 146 11 498 253 7 322 223 4 686 040 1 565 018 4 830 a) 1 278 513 2 892 687 4 966 925 3 821 574 4 966 925 3 821 574 Bonds issued by government and public entities 280 705 957 740 180 1 298 816 Bonds issued by other entities 4 830 a) 420 254 40 066 737 139 1 202 289 1 202 289 Other variable income securities
Loans and advances to banks
Loans and advances to customers 650 911 856 552 507 465 507 465 1 100 617 38 569 431 100 617 536 212 38 033 219 36 327 979 391 761 Derivatives for risk management purposes 391 761 391 761 Exchange rate contracts Interest rate contracts Credit derivatives 610 304 697 70 044 610 304 697 70 044 610 304 697 70 044 Other 16 410 16 410 16 410 3 440 535 Financial assets 45 213 410 9 129 181 4 677 831 62 460 957 60 219 505 Deposits from Central Banks 13 824 376 13 824 376 13 824 376 Financial liabilities held for trading Derivatives Exchange rate contracts 1 484 1 402 765 1 404 249 1 404 249 40 081 1 186 675 Interest rate contracts 1 186 675 1 186 675 Credit derivatives 81 628 81 628 81 628 81 713 12 668 244 009 81 713 14 152 4 123 773 81 713 Other financial liabilities held for trading 1 484 Deposits from banks Due to customers 18 976 678 7 681 237 26 657 915 26 657 915 Debt securities issued 8 040 707 3 112 864 11 153 571 12 230 428 Derivatives held for risk management purposes

Exchange rate contracts 121 187 121 187 121 187 470 84 513 84 513 Interest rate contracts 3 618 Credit derivatives 3 618 3 6 1 8 Other 32 586 32 586 32 586 Investment contracts Subordinated debt 1 664 537 3 224 800 4 889 337 117 243 Financial Liabilities 48 077 770 1 484 14 226 879 62 306 133 63 732 235

NOVO BANCO Group determines the fair value of its financial assets and liabilities at fair value in accordance with IFRS 13 – Fair Value:

#### **Quoted market prices (level 1)**

This category includes financial instruments with available quoted market prices in official markets and those with dealer price quotations provided by entities that usually disclose transaction prices for these financial instruments traded on active markets.

a) Assets at acquisition cost net of impairment losses. These assets refer to equity instruments issued by unlisted entities in respect of which no recent transactions were identified nor is possible to estimate reliable its fair value.



The priority in terms of which price is used is given to prices observed in official markets; if there is more than one official market the choice falls on the main market where those instruments are traded.

The Group considers market prices those disclosed by independent entities, assuming these act in their own economic benefit and that such prices are representative of the active market, using whenever possible prices supplied by more than one entity (for a specific asset and / or liability). For the process of reevaluating financial instruments, the Group analyses the various prices in order to select the one it considers most representative for the instrument under analysis. Additionally, when they exist, prices relating to recent transactions with similar financial instruments are used as inputs, being subsequently compared to those supplied by said entities to better justify the option taken by the Group in favour of a specific price.

This category includes, amongst others, the following financial instruments:

- i) Derivatives traded on an organised market;
- ii) Shares quoted on a stock exchange;
- iii) Open investment (securities) funds quoted on a stock exchange;
- iv) Closed investment funds whose subjacent assets are solely financial instruments quoted on a stock exchange;
- v) Bonds with more than one provider and for which the instruments are listed on a stock exchange;
- vi) Financial instruments with market offers even if these are not available at the normal information sources (e.g. Securities traded based on recovery rate).

#### Valuation models based on observable market parameters and/or prices (level 2)

In this category, the financial instruments are valued using internal valuation techniques, namely discounted cash flow models and option pricing models which imply the use of estimates and require judgments that vary in accordance with the complexity of the financial instruments. Notwithstanding, the Group uses as inputs in its models observable market data such as interest rate curves, credit spreads, volatility and market indexes. This category also includes instruments with dealer price quotations but whose markets have a lower liquidity. Additionally, the Group also uses as observable market variables, those that result from transactions with similar instruments and that are observed with certain regularity in the market.



This category includes, amongst others, the following financial instruments:

- i) Unquoted debt securities;
- ii) OTC (over-the-counter) derivatives; and
- iii) Commercial paper for which there are observable market inputs, namely interest rate curves and credit spreads, applicable to the issuer.

#### Valuation models based on non-observable market parameters (level 3)

This level consists in using models relying on internal valuation techniques or quotations provided by third parties but which parameters imply the use of non-observable market information.

This category includes, amongst others, the following financial instruments:

- i) Debt securities valued using non-observable market inputs;
- ii) Unquoted shares;
- iii) Closed real estate funds;
- iv) Hedge Funds;
- v) Private equities; and
- vi) Restructuring Funds.

The movement in financial assets valued based on non-observable market information, during the period from 4 August to 31 December 2014, may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	3 440 535
Acquisitions	766 722
Attainment of maturity	( 642 145)
Disposals	( 300 272)
Transfers in	28 050
Transfers out	( 5 756)
Changes in value	( 11 963)
Balance at the end of the period	3 275 171

The main parameters used in the valuation models during the period from 4 August to 31 December 2014 are as follows:

#### Interest rate curves

The short-term rates presented reflect benchmark interest rates for the money market, whilst those presented for the long-term represent the swap interest rate quotations for the respective periods:

## GRUPO NOVO BANCO

	3	1.12.2014		0		
	EUR	USD	GBP	EUR	USD	GBP
Overnight	0,0100	0,1750	0,4500	-0,0150	0,1700	0,4500
1 month	0,0180	0,3100	0,5250	0,0731	0,1700	0,5500
3 months	0,0780	0,1900	0,6000	0,2080	0,2800	0,610
6 months	0,1710	0,5000	0,7400	0,3070	0,3900	0,760
9 months	0,1662	0,6000	0,7393	0,3049	0,4800	0,940
1 year	0,1635	0,4325	0,6476	0,3070	0,3180	0,813
3 years	0,2240	1,2610	1,1400	0,4080	1,0995	1,658
5 years	0,3600	1,7900	1,4490	0,6447	1,7650	2,111
7 years	0,5320	2,0390	1,6450	0,9410	2,1900	2,386
10 years	0,8195	2,2790	1,8430	1,3546	2,5940	2,654
15 years	1,1528	2,5020	2,0673	1,7850	2,9610	2,901
20 years	1,3268	2,6160	2,1838	1,9701	3,1270	3,015
25 years	1,4169	2,6660	2,2211	2,0380	3,2000	3,045
30 years	1,4718	2,6910	2,2320	2,0550	3,2360	3,051

#### Credit spreads

The credit spreads used by the Group in the valuation of credit derivatives are those disclosed on a daily basis by Markit, representing observations pertaining to around 85 renowned international financial entities. The evolution of the main indexes, understood as being representative of the credit spread behaviour in the market during the year, is presented as follows:

						(basis points)
Index	Series	1 year	3 years	5 years	7 years	10 years
31 December 2014						
CDX USD Main	23	-	38,57	66,09	88,32	107,10
iTraxx Eur Main	22	-	35,46	62,95	84,44	101,20
iTraxx Eur Senior Financial	22	-	-	67,38	-	99,77
4 August 2014						
CDX USD Main	22	12,13	37,61	65,52	86,93	106,90
iTraxx Eur Main	21	-	38,57	65,58	88,03	106,02
iTraxx Eur Senior Financial	21	-	=	70,18	-	106,18

#### Interest rate volatility

The values presented below represent the implicit volatilities (at the money) used for the valuation of interest rate options:

		31.12.2014			04.08.2014	ļ
	EUR	USD	GBP	EUR	USD	GBF
1 year	283,60	69,94	49,46	55,15	60,45	38,5
3 years	102,30	57,67	61,19	59,47	56,66	43,2
5 years	94,22	49,13	59,26	65,82	45,47	40,2
7 years	84,35	44,41	55,17	58,28	42,85	36,8
10 years	67,52	40,68	49,61	46,68	36,95	33,0
15 years	53,72	35,58	41,94	37,57	35,59	29,0



#### Foreign exchange rates and volatility

Presented below, are the foreign exchange rates (European Central Bank) at the balance sheet date and the implicit volatilities (at the money) for the main currencies used in the derivatives' valuation:

			Volatility (%)						
Foreign exchange rate	31.12.2014	04.08.2014	1 month	3 months	6 months	9 months	1 year		
EUR/USD	1,2141	1,3422	9,57	9,34	9,03	8,93	8,93		
EUR/GBP	0,7789	0,7972	7,67	7,69	8,30	8,18	8,10		
EUR/CHF	1,2024	1,2167	2,95	3,42	3,70	4,08	4,28		
EUR/NOK	9,0420	8,4285	15,57	13,61	11,50	10,65	10,40		
EUR/PLN	4,2732	4,1716	7,29	7,42	7,50	7,58	7,75		
EUR/RUB	72,3370	48,0252	68,60	56,00	48,96	22,50	41,69		
USD/BRL a)	2,6527	2,2548	15,00	14,50	14,45	14,55	14,65		
USD/TRY b)	2,3326	2,1352	12,55	12,92	13,58	13,96	14,30		

a) Calculated based on the EUR/USD and EUR/BRL rates

Regarding foreign exchange rates, the Group uses in its valuation models the spot rate observed in the market at the moment of the valuation.

#### Equity indexes

Presented in the table below, is the evolution of the main market equity indexes and their respective volatilities, used for the valuation of equity derivatives:

		Quotation	Historica	Implicit				
	31.12.2014	04.08.2014	% cha	nge	1 month	3 months	volatility	
DJ Euro Stoxx 50	3 146	3 070		2,47	24,58	21,31	27,02	
PSI 20	4 799	5 854	-	18,03	24,45	23,11	-	
IBEX 35	10 280	10 496	-	2,06	25,94	22,61	-	
FTSE 100	6 566	6 678	-	1,67	18,03	14,69	15,03	
DAX	9 806	9 154		7,12	22,50	19,73	19,50	
S&P 500	2 059	1 939		6,18	13,76	13,10	15,04	
BOVESPA	50 007	56 616	-	11,67	33,78	34,02	26,38	

b) Calculated based on the EUR/USD and EUR/TRY rates



The main methodologies and assumptions used in estimating the fair value of the assets and liabilities measured at amortised cost in the balance sheet are analysed as follows:

			At fair	value	
	Assets/ Liabilities at amortised cost	Quoted Market Prices	Valuation models based on observable market information	Valuation models based on non- observable market information	Total fair value
		(Level 1)	(Level 2)	(Level 3)	
31 December 2014					
Cash and deposits at Central Banks	2 747 077	2 747 077	_	-	2 747 077
Deposits with credit institutions	490 856	490 856	-	-	490 856
Available-for-sale financial assets (shares)	6 611	-	-	6 611	6 611
Loans and advances to credit institutions	814 329	-	814 329	-	814 329
Loans and advances to customers	34 602 916		32 427 686		32 427 686
Financial assets	38 661 789	3 237 933	33 242 015	6 611	36 486 559
Deposits from Central Banks	8 611 709	8 611 709	-	-	8 611 709
Deposits from credit institutions	2 152 054	-	2 104 523	-	2 104 523
Due to customers	24 126 321	-	24 126 321	-	24 126 321
Debt securities issued	7 219 789	7 706 794	9 903	828 149	8 544 846
Investment contracts	2 975 244	-	2 992 936	-	2 992 936
Subordinated debt	54 794	37 966	55 056		93 022
Financial Liabilities	45 139 911	16 356 468	29 288 739	828 149	46 473 357

				(	(in thousands of Euros)
			At fair	value	
	Assets/ Liabilities at amortised cost	Quoted Market Prices	Valuation models based on observable market information	Valuation models based on non- observable market information	Total fair value
		(Level 1)	(Level 2)	(Level 3)	
4 August 2014					
Cash and deposits at Central Banks	5 401 256	5 401 256	-	-	5 401 256
Deposits with credit institutions	673 488	673 488	-	-	673 488
Available-for-sale financial assets (shares)	4 830	-	-	4 830	4 830
Loans and advances to credit institutions	1 100 617	-	1 100 617	-	1 100 617
Loans and advances to customers	38 033 219		35 791 767		35 791 767
Financial assets	45 213 410	6 074 744	36 892 384	4 830	42 971 958
Deposits from Central Banks	13 824 376	13 824 376	-	-	13 824 376
Deposits from credit institutions	3 936 238	-	3 879 764	-	3 879 764
Due to customers	18 976 678	-	18 976 678	-	18 976 678
Debt securities issued	8 040 707	6 842 403	328 411	1 956 074	9 126 887
Investment contracts	3 224 800	-	3 588 527	-	3 588 527
Subordinated debt	74 971	38 074	55 038	20 781	113 893
Financial Liabilities	48 077 770	20 704 853	26 828 418	1 976 855	49 510 125

Cash and deposits with Central Banks, Deposits with banks and Loans and advances to credit institutions

Considering the short-term nature of these financial instruments, their carrying value is a reasonable estimate of their fair value.



#### Loans and advances to customers

The fair value of loans and advances to customers is estimated based on the discounted expected future cash flows of capital and interest, assuming that the instalments are paid on the dates contractually defined. The expected future cash flows from portfolios of loans with similar credit risk characteristics, such as home mortgages, are estimated collectively. The discount rates used by the Group are the current interest rates used for loans with similar characteristics.

Deposits from Central Banks and Deposits from credit institutions

The fair value of deposits from Central Banks and Deposits from banks is estimated based on the discounted expected future cash flows of capital and interest.

Due to customers and other loans

The fair value of these financial instruments is estimated based on the discounted expected future cash flows of capital and interest. The discount rate used by the Group is that which reflects the current interest rates applicable to deposits with similar characteristics at the balance sheet date. Given that the interest rates applicable to these instruments are renewed for periods substantially inferior to one year, the differences between their fair value and their book value are not significant.

Debt securities issued and Subordinated debt

The fair value of these instruments is based on quoted market prices, when available. When not available, the Group estimates their fair value by discounting their expected future cash flows of capital and interest.

## NOTE 50 -RISK MANAGEMENT

The Group is exposed to a number of risks arising from the use of financial instruments, which are analysed below:

Credit risk

Credit Risk represents the potential financial loss arising from the failure of borrowers or counterparty to honour the contractual obligations established with the Group in the scope of the credit granting activity. Credit risk is essentially present in traditional banking products – loans, guarantees provided and contingent liabilities. In the credit default swaps (CDS), the net exposure between selling and buying positions relating to each reference entity, is also considered a credit risk by NOVO BANCO Group. CDSs are recorded at fair value in accordance with the accounting policy described in Note 2.4.



Credit portfolio management is an ongoing process that requires interaction between the various teams responsible for risk management throughout the consecutive stages of the credit process. This approach is complemented by the continuous introduction of improvements in the valuation methodologies and tools used to evaluate and control risk, as well as in the procedures and decision making processes.

The risk profile of the Group is analysed on a regular basis by the Risk Committee, especially regarding the evolution of the credit exposure and monitoring of credit losses.

NOVO BANCO Group's credit risk exposure is analysed as follows:

	(in t	housands of Euros)
	31.12.2014	04.08.2014
Deposits with and loans and advances to banks	3 382 042	2 186 164
Financial assets held for trading	1 058 735	2 150 777
Other financial assets at fair value through profit or loss	962 779	1 170 151
Available-for-sale financial assets	7 091 374	8 788 499
Loans and advances to customers	34 929 314	38 569 431
Derivatives held for risk management purposes	404 582	391 761
Other assets	481 611	569 476
Guarantees provided	6 172 304	7 220 732
Documentary credits	2 384 896	3 215 444
Irrevocable commitments	1 526 985	1 885 246
Credit risk associated with the credit derivatives' reference entities	71 276	311 382
	58 465 898	66 459 063

The Group calculates impairment on an individual basis for all financial assets that are overdue. If the value of the collateral, net of haircuts, equals or exceeds the exposure, the impairment may be nil. Hence, the Group does not have any overdue financial assets for which it has not performed a review as to its recovery and subsequent recognition of impairment when necessary.



The exposure of the subsidiaries of NOVO BANCO Group to Grupo Espírito Santo is presented as follows:

(in thousands of Euros)

	Loans and advances to banks	Loan and advances to customers	Other assets	Guarantees provided	Total exposure	Impairment
RIO FORTE	-	2	412	-	414	( 375)
ES HEALTH CARE	-	-	17 049	-	17 049	-
ES FINANCIAL GROUP	-	-	2 111	-	2 111	(2 065)
ESF PORTUGAL	-	-	64	-	64	-
BANQUE PRIVÉE ESPÍRITO SANTO	15 541	-	15	-	15 556	( 14 937)
ES BANK PANAMÁ	339 871	16		-	339 887	( 339 871)
OPWAY	-	-	1 871	-	1 871	-
CONSTRUCCIONES SARRIÓN	-	2 161	-	-	2 161	-
OTHER	16 751	214	113	100	17 178	( 116)
TOTAL	372 163	2 393	21 635	100	396 291	( 357 364)

As at 31 December 2014 the breakdown of the gross loan exposure and the impairment by segment is as follows:

·													(in the	ousands of Euros)
							31-12-2	2014						
		Loans and advances not at risk						l	oans and ad	vances at risk			Total loans a	nd advances
Segment	Without im	pairment	With impairment		Tot	al .		Days o	verdue		To	tal		
	indica	indications ind		tions Total		<= 90 days* >90 days		days	—— Total		Exposure	Impairment		
	Exposure	Impairment	Exposure	Impairment	Exposure	Impairment	Exposure	Impairment	Exposure	Impairment	Exposure	Impairment		
Corporate	12 840 123	71 735	9 780 101	1 862 099	22 620 224	1 933 834	1 819 951	734 769	3 568 621	2 047 437	5 388 571	2 782 206	28 008 795	4 716 039
Mortgage Loans	8 323 441	10 262	1 139 668	25 861	9 463 110	36 123	31 918	2 218	735 033	152 633	766 951	154 851	10 230 061	190 974
Consumer and other loans	1 005 783	9 444	378 314	5 335	1 384 097	14 779	42 534	14 166	394 770	194 985	437 304	209 151	1 821 401	223 930
Total	22 169 347	91 440	11 298 084	1 893 295	33 467 431	1 984 735	1 894 403	751 152	4 698 424	2 395 055	6 592 826	3 146 207	40 060 257	5 130 942

Loans and advances with principal or interest overdue under 90 days, but for which there is evidence justifying their classification as loans and advances at risk, such as bankruptcy or liquidation of the debtor, amongst others

As at 31 December 2014 the loan portfolio by segment and by year of production, is analysed as follows:

											(in thou	sands of Euros)	
						31-12	-2014						
., ,		Corporate			Nortgage Ioans	3	Consu	mer and othe	r Ioans		Total		
Year of production	Number of operations	Amount	Impairment	Number of operations	Amount	Impairment	Number of operations	Amount	Impairment	Number of operations	Amount	Impairment	
2004 and before	39 192	1 785 943	531 065	66 488	2 186 951	56 564	207 678	154 989	11 971	313 358	4 127 883	599 599	
2005	6 948	627 491	143 278	12 382	670 729	16 583	45 394	61 014	12 751	64 724	1 359 233	172 612	
2006	8 610	1 237 844	280 620	20 313	1 173 480	23 587	54 339	80 282	12 148	83 262	2 491 606	316 356	
2007	13 461	1 535 336	274 921	32 219	1 749 769	32 479	71 590	125 509	35 504	117 270	3 410 615	342 904	
2008	10 221	2 350 514	396 018	21 623	1 293 365	18 875	67 732	139 724	31 585	99 576	3 783 602	446 478	
2009	10 632	2 121 611	396 992	14 910	906 601	15 103	52 678	145 467	22 816	78 220	3 173 680	434 911	
2010	20 151	2 219 404	418 010	14 054	952 146	12 884	55 580	199 446	28 457	89 785	3 370 997	459 351	
2011	13 590	2 281 130	384 379	8 563	464 842	6 365	48 338	192 166	22 558	70 491	2 938 138	413 301	
2012	15 948	3 238 641	621 475	5 350	242 961	4 843	54 379	171 474	17 442	75 677	3 653 077	643 760	
2013	35 202	4 767 060	593 683	5 900	327 851	2 767	52 378	244 461	21 158	93 480	5 339 372	617 608	
2014	36 233	5 843 821	675 599	3 835	261 365	923	43 108	306 868	7 539	83 176	6 412 054	684 062	
Total	210 188	28 008 795	4 716 039	205 637	10 230 061	190 974	753 194	1 821 401	223 930	1 169 019	40 060 257	5 130 942	



As at 31 December 2014 the gross loan exposure and the impairment evaluated individually and collectively, by segment, is analysed as follows:

(in thousands of Euros) 31-12-2014 Individual assessment (1) Collective assessment (2) Total Exposure Impairment Exposure Impairment Exposure Impairment Corporate 10 441 769 3 904 942 17 567 026 811 097 28 008 795 4 716 039 Mortgage Loans 46 579 10 916 10 183 482 180 058 10 230 061 190 974 Consumer and other loans 284 073 63 831 1 537 328 160 098 1 821 401 223 930 Total 10 772 422 3 979 689 29 287 835 1 151 253 40 060 257 5 130 942

The loans analyzed by the Impairment Committee for which the impairment amount, automatically determined by the Model, was not changed are included and presented in the "Collective evaluation".

As at 31 December 2014 the gross loan exposure and the impairment evaluated individually and collectively, by geography, is analysed as follows:

					(in the	ousands of Euros)	
			31-12-	2014			
	Individual ass	essment (1)	Collective ass	sessment (2)	Total		
	Exposure	Impairment	Exposure	Impairment	Exposure	Impairment	
Portugal	7 955 905	3 610 177	23 795 706	753 086	31 751 611	4 363 263	
Luxembourg	103 517	14 171	629 984	12 594	733 501	26 765	
Venezuela	-	-	97 942	103	97 942	103	
Cape Verde	-	-	38 108	970	38 108	970	
United Kingdom	64 144	13 277	1 907 724	1 403	1 971 868	14 681	
Spain	996 116	218 202	1 828 926	132 365	2 825 042	350 567	
Cayman Islands	43 883	1 629	722 945	248 991	766 828	250 620	
USA	-	-	87 468	1 554	87 468	1 554	
France	1 377 524	62 521	-	-	1 377 524	62 521	
Ireland	231 333	59 712	95 734	188	327 067	59 900	
Macao	-	-	83 298	-	83 298	-	
Total	10 772 422	3 979 689	29 287 835	1 151 254	40 060 257	5 130 943	

<sup>\*</sup> Loans and advances which impairment was determined on an individual basis (defined and approved by the Impairment Committee)

<sup>(1)</sup> Loans and advances which final impairment was determined and approved by the Impairment Committee

<sup>(2)</sup> Loans and advances which final impairment was determined automatically by the Impairment Model

<sup>\*\*</sup> Loans and advances which impairment was determined on a collective basis and determined automatically by the Impairment Model

# GRUPO NOVO BANCO

As at 31 December 2014 and as at 4 August 2014 the risk exposure by industry sector is analysed as follows:

							(in thous	ands of Euros)	
	31.12.2014								
	Loans and a custo		Financial assets held	Other financial assets at fair	Derivatives held for risk	Available-for-sale financial assets		Guarantees	
	Gross amount	Impairment	for trading	value through profit or loss	management purposes	Gross amount	Impairment	provided	
Agriculture, Forestry and Fishery	491 934	( 54 681)	2 376		-	4 986	-	21 816	
Mining	193 870	( 15 738)	432	9 853	-	14 675	( 1 546)	7 316	
Food, Beverages and Tobacco	783 292	(85 665)	20 522	1 501	-	35 656	( 382)	73 536	
Textiles and Clothing	372 085	( 68 003)	573	-	-	33 806	(2 105)	13 987	
Leather and Shoes	73 056	( 10 212)	139	-	-	44	( 44)	1 527	
Wood and Cork	141 161	( 44 531)	786	4 141	-	1 329	(1329)	6 017	
Paper and Printing Industry	310 067	(50 759)	764	-	-	23 716	( 15 195)	38 688	
Refining of Petroleum	4 408	( 347)	521	24 536	-	6 831	( 388)	9 033	
Chemicals and Rubber	468 311	(37 033)	5 321	2 616	-	19 417	( 13 571)	54 866	
Non-metallic Minerals	233 569	(40 519)	107	-	-	47 879	( 9 940)	15 778	
Metallurgical Industries and Metallic Products	739 055	( 129 952)	6 714	7 755	-	6 497	( 68)	88 419	
Production of Machinery, Equipment and Electrical Devi	219 108	( 25 181)	103	2 005	-	15 830	(7 363)	126 971	
Production of Transport Material	77 024	(5 271)	-	20 475	-	10 620	(40)	18 353	
Other Transforming Industries	236 250	( 43 800)	28	11 270	-	18 343	(11 395)	26 650	
Electricity, Gas and Water	927 240	(13 211)	84 772	15 377	-	196 097	( 12 416)	274 475	
Construction and Public Works	2 707 991	(801 274)	234 209	8 725	-	254 295	( 555)	1 532 602	
Wholesale and Retail Trade	2 420 903	(656 117)	1 441	757	-	82 600	( 28 277)	391 866	
Tourism	1 281 469	( 165 508)	3 166	6 104	-	20 812	(8 023)	91 177	
Transport and Communication	1 259 654	(73 702)	185 504	30 546	-	104 550	( 48 090)	654 001	
Financial Activities	2 032 879	(44 948)	365 255	1 759 296	404 582	5 820 066	(198 103)	131 439	
Real Estate Activities	4 542 881	(865 612)	9 720	137 998	-	156 897	( 15 965)	310 230	
Services Provided to Companies	4 191 147	(971 324)	78 096	90 413	-	1 164 058	(316 888)	1 230 423	
Public Administration and Services	1 480 284	( 50 100)	51 816	63 336	-	2 010 483	-	189 562	
Other activities of collective services	2 771 152	(457 067)	10 046	20 845	-	163 130	( 52 568)	148 700	
Mortgage Loans	10 230 061	(190 974)	-	_	-	-		679 116	
Consumers Loans	1 821 401	(223 929)	-	-	-	-	-	34 028	
Other	50 006	( 5 486)	106	12 839	-	22 924	( 12 821)	1 728	
TOTAL	40 060 258	(5 130 944)	1 062 517	2 230 388	404 582	10 235 541	( 757 072)	6 172 304	

							(in thou	sands of Euros)	
		04.08.2014							
	Loans and a custo		Financial assets at fa	Other financial assets at fair value through	Derivatives held for risk management	Available-for- ass	sale financial ets	Guarantees	
	Gross amount	Impairment	for trading	profit or loss	purposes	Gross amount	Impairment	provided	
Agriculture, Forestry and Fishery	553 241	( 36 704)	2 724	-	-	7 228	-	29 617	
Mining	214 087	( 16 697)	18 292	18 049	-	79 130	(2 376)	15 524	
Food, Beverages and Tobacco	973 799	(80 957)	21 870	17 653	-	43 264	( 346)	72 126	
Textiles and Clothing	386 108	(59 432)	641	-	-	31 807	(2 105)	15 213	
Leather and Shoes	91 243	( 9 659)	273	-	-	44	(44)	1 612	
Wood and Cork	147 034	(41 294)	323	37 919	-	13 074	(1329)	7 874	
Paper and Printing Industry	390 928	(49 756)	3 100	-	-	61 475	( 14 995)	46 519	
Refining of Petroleum	3 092	( 305)	1 569	54 568	-	86 794	-	6 983	
Chemicals and Rubber	510 360	(26 086)	9 156	13 248	-	49 138	( 13 431)	71 782	
Non-metallic Minerals	255 048	(38 312)	2 741	-	-	22 282	( 9 938)	16 200	
Metallurgical Industries and Metallic Products	802 498	( 192 494)	6 177	7 280	-	38 280	(68)	82 893	
Production of Machinery, Equipment and Electrical Device	234 902	(23 123)	1 501	5 306	-	23 286	(7 363)	114 329	
Production of Transport Material	136 105	(8 530)	178	39 445	-	68 958	( 40)	71 411	
Other Transforming Industries	217 576	(38 042)	14	43 452	-	32 518	(11 341)	28 532	
Electricity, Gas and Water	1 339 827	( 24 734)	122 396	39 652	-	437 373	( 12 416)	365 858	
Construction and Public Works	3 246 302	(716 261)	224 672	33 382	-	93 109	( 555)	1 781 753	
Wholesale and Retail Trade	2 731 567	(515 284)	3 466	80 485	-	74 157	( 20 788)	421 425	
Tourism	1 400 180	(198 292)	2 936	6 519	-	37 833	(7 994)	93 594	
Transport and Communication	1 653 427	( 92 925)	294 202	76 549	-	237 780	( 5 587)	930 700	
Financial Activities	2 066 008	(273 485)	576 227	1 659 152	391 761	4 424 815	(225 361)	240 135	
Real Estate Activities	4 784 150	(772 262)	19 520	146 578	-	224 557	( 15 965)	360 653	
Services Provided to Companies	4 831 120	(1 094 674)	152 973	92 990	-	1 128 360	( 253 810)	1 332 562	
Public Administration and Services	1 554 526	(40 260)	781 411	154 057	-	4 738 559	( 725)	194 907	
Non-profit Organisations	2 821 203	(482 728)	11 660	40 571	-	173 987	(35 206)	163 728	
Mortgage Loans	10 410 774	( 182 618)	-	-	-	-	-	612 496	
Consumers Loans	1 948 319	(222 509)	-	-	-	-	-	139 595	
Other	114 273	( 10 843)	832	442	-	21 927	( 9 699)	2 711	
TOTAL	43 817 697	(5 248 266)	2 258 854	2 567 297	391 761	12 149 735	( 651 482)	7 220 732	



Regarding loans restructured due to clients' financial difficulties, as defined in Instruction no. 32/2013 of the Banco de Portugal, the amounts as at 31 December 2014 are as follows.

(in thousands of Euros)

	31.12.2014
Corporate	3 950 208
Mortgage loans	339 850
Consumer and other loans	118 696
Loans to non-residents	1 484 416
Total	5 893 170

The restructuring measures applied to the restructured loans up till 31 December 2014 can be analysed as follows:

								(in tho	usands of Euros)
					31-12-2014				
Measure	Loans an	d advances	not at risk	Loans a	and advance	s at risk		Total	
	Number of operations	Exposure	Impairment	Number of operations	Exposure	Impairment	Number of operations	Exposure	Impairment
Pardon of principal or interest	6	2 426	605	121	128 446	84 959	127	130 871	85 565
Capitalisation of interest	26	103 964	70 141	74	49 157	13 219	100	153 121	83 360
New loans for the total or partial liquidation of existing debt	1 999	929 873	393 296	547	194 870	89 848	2 546	1 124 742	483 144
Extension of the maturity date	1 137	1 096 884	182 685	592	512 234	193 005	1 729	1 609 118	375 691
Introduction of a grace period for the principal or interest	1 498	630 105	60 668	220	317 223	116 686	1 718	947 328	177 354
Reduction of the interest rate	92	304 858	74 385	37	69 878	24 978	129	374 736	99 362
Change in lease payment plan	178	98 450	3 408	84	71 716	26 748	262	170 165	30 155
Change in interest payment periods	25	197 381	49 369	28	150 228	24 377	53	347 608	73 746
Other	11 473	780 723	81 824	5 679	254 757	77 265	17 152	1 035 481	159 089
Total	16 434	4 144 664	916 382	7 382	1 748 507	651 085	23 816	5 893 170	1 567 467



As at 31 December 2014 and as at 4 August 2014, the analysis of the loans and advances to customers' portfolio by rating is as follows:

		31.12.20	14	(in million of Euros)  04.08.2014		
Rating / Scoring models	Internal scale	Loan amount	(%)	Loan amount	(%)	
	[aaa;a-]	2	-	4	0,01%	
	[bbb+;-bbb-]	1 529	3,82%	1 737	3,96%	
arge company models	[bb+;bb-]	3 289	8,21%	4 279	9,77%	
	[b+;b-]	5 324	13,29%	6 574	15,00%	
	ccc+	1 814	4,53%	1 745	3,98%	
	8-9	548	1,37%	593	1,35%	
	10-11	463	1,16%	519	1,18%	
	12-13	538	1,34%	554	1,26%	
	14-15	445	1,11%	457	1,04%	
Medium-sized company models	16-17	385	0,96%	425	0,97%	
oaan o <u>z</u> ea company moaco	18-19	275	0,69%	265	0,60%	
	20-21	191	0,48%	233	0,53%	
	22-23	264	0,66%	231	0,53%	
	24-25	1 446	3,61%	1 394	3,18%	
Small-sized company models	Α	59	0,15%	63	0,14%	
	В	204	0,51%	242	0,55%	
	С	476	1,19%	520	1,19%	
	D	202	0,50%	217	0,50%	
	E	141	0,35%	139	0,32%	
	F	354	0,88%	539	1,23%	
	01	1 272	3,18%	1 250	2,85%	
	02	4 477	11,18%	4 397	10,03%	
	03	1 350	3,37%	1 399	3,19%	
Mortgage loan models	04	613	1,53%	649	1,48%	
Wortgage loan models	05	465	1,16%	486	1,11%	
	06	465	1,16%	489	1,12%	
	07	554	1,38%	595	1,36%	
	08	522	1,30%	571	1,30%	
	01	59	0,15%	74	0,17%	
	02	42	0,10%	46	0,10%	
	03	100	0,25%	96	0,22%	
	04	250	0,62%	226	0,52%	
Consumer loan models	05	95	0,24%	131	0,30%	
	06	111	0,28%	115	0,26%	
	07	111	0,28%	110	0,25%	
	08	88	0,22%	98	0,22%	
	09	184	0,46%	181	0,41%	
	10	2	-	3	0,01%	
Loans with no internal rating / scoring		11 351	28,32%	12 172	27,81%	
TOTAL		40 060	99,99%	43 818	100,00%	

#### Market risk

Market Risk represents the potential loss resulting from an adverse change in the value of a financial instrument due to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices, real estate prices, volatility and credit spread.



Market risk management is integrated in the balance sheet management through the CALCO (Capital, Asset and Liability Committee) structure, set at the entity's top level. CALCO is responsible for defining the policies governing the composition and structure of the balance sheet as well as for controlling the exposure to the interest rate, currency and liquidity risks.

The main measurement of market risk is the assessment of potential losses under adverse market conditions, for which the Value at Risk (VaR) methodology is used. For the calculation of the VaR, NOVO BANCO Group uses the Monte Carlo simulation, with a 99% confidence level and an investment period of 10 business days. Volatilities and correlations are historical, based on an observation period of one year. As a complement to VaR, stress testing has been developed, allowing to evaluate the impact of potential higher losses than those considered by the VaR measurement.

(in thousands of Euros)

		04.08.2014			
	December	Annual average	Maximum	Minimum	August
Foreign exchange risk	15 534	11 239	20 127	8 786	8 786
Interest rate risk	4 094	3 727	5 256	1 718	1 718
Shares and commodities	33 616	22 766	39 860	9 085	9 085
Volatility	2 157	3 133	1 411	2 328	2 328
Credit spread	8 826	11 522	14 833	10 158	10 158
Diversification effect	( 14 492)	( 10 014)	( 17 057)	( 7 175)	( 7 175)
Total	49 735	42 373	64 431	24 900	24 900

NOVO BANCO Group has a VaR of Euros 49 735 thousand (4 August 2014: Euros 24 900 thousand), for its trading positions.

Following the recommendations of Basel II (Pillar 2) and Instruction no. 19/2005 by the Banco de Portugal, NOVO BANCO Group calculates its exposure to its balance sheet interest rate risk based on the methodology of the Bank of International Settlement (BIS), classifying all balance sheet and off-balance sheet captions which are not part of the trading portfolio, by re-pricing intervals.

# **GRUPO NOVO BANCO**<sup>L</sup>

	(in thousands o								
		31.12.2014							
	Eligible amounts	Not sensitive	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years		
Loans to and deposits with banks	4 296 202	286 252	3 278 797	11 762	14 645	354 503	350 243		
Loans and advances to customers	42 124 271	-	24 116 522	9 131 776	2 396 009	5 488 968	990 996		
Securities	13 062 871	5 419 090	2 339 586	1 161 463	674 394	1 050 052	2 418 286		
Total			29 734 905	10 305 001	3 085 048	6 893 523	3 759 52		
Deposits from Banks	11 848 059	-	8 465 491	134 953	259 782	2 580 185	407 648		
Due to customers	26 670 670	-	11 972 321	2 967 162	5 317 552	6 252 953	160 682		
Debt Securities	9 896 918	-	2 540 345	404 199	1 295 140	4 409 092	1 248 142		
Investment contracts	4 372 003	1 439 393	59 015	37 300	971 857	476 852	1 387 58		
Technical reserves	1 461 070	50 132	9 391	10 036	779 181	175 547	436 78		
Total			23 046 563	3 553 650	8 623 512	13 894 629	3 640 84		
Balance sheet GAP (Assets - Liabilities)	1 018 807		6 688 342	6 751 351	(5 538 464)	(7 001 106)	118 684		
Off-Balance sheet	( 11 783)		(1 186 370)	(1 202 026)	1 248 309	1 200 720	( 87 599		
Structural GAP	991 841		5 501 972	5 549 325	(4 290 155)	(5 800 386)	31 08		
Accumulated GAP			5 501 972	11 051 297	6 761 142	960 756	991 84°		

						(in the	ousands of Euros)
_				04.08.2014			
	Eligible amounts	Not sensitive	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years
Loans to and deposits with banks	9 712 608	419 041	6 713 669	1 442 320	1 128 920	8 635	23
Loans and advances to customers	44 037 032	-	25 207 029	10 103 939	3 018 327	5 091 037	616 700
Securities	14 899 601	6 137 635	2 829 312	750 461	1 688 550	1 189 576	2 304 067
Total			34 750 010	12 296 720	5 835 797	6 289 248	2 920 790
Deposits from Banks	18 493 803	-	16 448 299	197 299	41 494	1 356 939	449 772
Due to customers	25 070 471	-	10 186 568	3 307 658	5 126 657	6 440 438	9 150
Debt Securities	11 051 272	-	1 784 711	736 834	1 892 230	5 567 463	1 070 034
Investment contracts	4 891 657	1 741 976	60 154	493 410	183 078	598 207	1 814 832
Technical reserves	1 722 024	78 365	19 850	822 676	23 971	285 950	491 212
Total			28 499 582	5 557 877	7 267 430	14 248 997	3 835 000
Balance sheet GAP (Assets - Liabilities)	2 683 679		6 250 428	6 738 843	(1 431 633)	(7 959 749)	( 914 210)
Off-Balance sheet	( 11 783)		(3 210 039)	( 525 616)	1 307 495	2 511 649	( 107 050)
Structural GAP	2 660 118		3 040 389	6 213 227	( 124 138)	(5 448 100)	(1 021 260)
Accumulated GAP			3 040 389	9 253 616	9 129 478	3 681 378	2 660 118

Sensitivity analyses of the interest rate risk of the bank's prudential portfolios are performed, based on the duration model approach and considering several scenarios of movements of the yield curve at all interest rate levels.

	(in thousands of Euros)	

		31.12	2.2014	
	Parallel	Parallel	Increase of	Decrease of
	increase of	decrease of	50 bp after 1	50 bp after 1
	100 bp	100 bp	year	year
At 31 December	106 628	( 106 628)	52 563	( 52 563)
Average for the period	117 885	( 117 885)	66 737	( 66 737)
Maximum for the period	129 141	( 129 141)	80 911	( 80 911)
Minimum for the period	106 628	( 106 628)	52 563	( 52 563)



The following table presents the average balances, interest for the period and average interest rates relating to the Group's major financial asset and liability categories, for the period from 4 August to 31 December 2014:

		(in thousan	ds of Euros)
		31.12.2014	
	Average balance for period	Interest for period	Average interest rate
Monetary assets	5 524 539	12 278	0,54%
Loans and advances to customers	41 009 144	570 386	3,38%
Securities and other	6 935 627	162 736	5,71%
Differential applications	-	-	-
Financial assets	53 469 310	745 400	3,39%
Monetary Liabilities	13 748 801	31 191	0,55%
Due to customers	24 622 102	149 775	1,48%
Debt securities and other	13 777 843	298 774	5,28%
Differential liabilities	1 320 564	-	-
Financial liabilities	53 469 310	479 740	2,18%
Net interest income		265 660	1,21%

Regarding theforeign exchange risk, the breakdown of assets and liabilities by currency as at 31 December 2014 and as at 4 August 2014, is analysed as follows:

		31.12.2014				(in thousand <b>04.08.2014</b>			
	Spot	Forward	Other elements	Net exposure	Spot	Forward	Other elements	Net exposure	
USD UNITED STATES DOLLAR	( 454 785)	( 56 256)	355 112	( 155 929)	( 672 292)	( 1 899 585)	213 337	( 2 358 540)	
GBP GREAT BRITISH POUND	320 682	( 313 927)	1 093	7 848	405 303	( 273 967)	3 969	135 305	
BRL BRAZILIAN REAL	237 496	( 193 742)	1 105	44 859	252 222	( 9 645)	( 183)	242 394	
MOP MACAO PATACA	127 624	( 143 593)	-	( 15 969)	( 86 831)	73 296	-	( 13 535)	
JPY JAPANESE YEN	( 5 460)	3 038	( 8 867)	( 11 289)	( 6 367)	2 940	( 14 783)	( 18 210)	
CHF SWISS FRANC	524	3 593	( 2 750)	1 367	( 7 530)	9 214	-	1 684	
SEK SWEDISH KRONE	1 647	( 1 208)	-	439	( 8 180)	7 967	-	( 213)	
NOK NORWEGIAN KRONE	( 29 211)	29 379	-	168	( 39 959)	46 889	-	6 930	
CAD CANADIAN DOLLAR	7 933	( 2 954)	-	4 979	4 827	( 752)	-	4 075	
ZAR SOUTH AFRICAN RAND	( 3 691)	3 755	-	64	( 5 127)	5 145	-	18	
AUD AUSTRALIAN DOLLAR	( 15 253)	16 759	-	1 506	( 9 422)	11 111	( 191)	1 498	
VEB VENEZUELAN BOLIVAR	64 469	-	-	64 469	54 171	-	-	54 171	
PLN POLISH ZLOTY	25 830	( 4 727)	19	21 122	16 048	( 7 048)	66	9 066	
MAD MOROCCAN DIRHAM	23	83 778	-	83 801	25	81 966	-	81 991	
MXN MEXICAN PESO	( 942)	895	-	( 47)	( 29 780)	2 612	( 1 121)	( 28 289)	
AOA ANGOLAN KWANZA	55 950	-	-	55 950	-	-	-	-	
CVE CAPE VERDEAN ESCUDO	21 341	-	-	21 341	1 053	-	-	1 053	
HKD HONG-KONG DOLLAR	42 841	( 25 727)	-	17 114	38 828	( 23 725)	-	15 103	
OTHER	11 513	339	519	12 371	35 673	1 630	( 38 426)	( 1 123)	
	408 531	( 600 598)	346 231	154 164	( 57 338)	( 1 971 952)	162 668	( 1 866 622)	

Note: asset / (liability)



Exposure to "peripheral" Eurozone countries' sovereign debt

As at 31 December 2014 and as at 4 August 2014, the Group's exposure to sovereign debt of "peripheral" Eurozone countries, is presented as follows:

	(in thousands of Euros)							
			31.12.2014					
	Loans and advances to customers	Financial assets held for trading and at Fair value	Derivative instruments (1)	Available-for-sale financial assets	Total			
Portugal	1 374 949	157 119	5 736	1 790 786	3 328 590			
Spain	63 877	37 303	( 18)	648 568	749 730			
Greece	-	14 417	-	20 841	35 258			
Italy	-	47 904	-	1 657 073	1 704 977			
	1 438 826	256 743	5 718	4 117 268	5 818 555			

<sup>(1)</sup> Net values: receivable / (payable)

(in thousands of Euros)

		04.08.2014							
	Loans and advances to customers	Financial Assets held for trading and at Fair value	Derivative instruments (1)	Available-for-sale financial assets	Total				
Portugal	1 418 636	178 008	5 990	1 602 979	3 205 613				
Spain	103 515	12 546	( 33)	691 153	807 181				
Greece	-	3 481	-	72 106	75 587				
Italy	-	30 681	-	2 122 359	2 153 040				
	1 522 151	224 716	5 957	4 488 597	6 241 421				

<sup>(1)</sup> Net values: receivable / (payable)

All the exposures presented above, except those relating to loans and advances to customers, are recorded in the Group's balance sheet at fair value, which is based on market quotations or, in relation to derivatives, based on valuation techniques using observable market parameters / prices.



The details of the exposure regarding securities registered as Available-for-sale financial assets, and as Financial assets held for trading and as Financial assets at fair value through profit or loss, is as follows:

(in thousands of Euros)

	Nominal Amount	Market quotation	Accrued interest	Book value	Impairment	Fair value reserves
Available-for-sale financial assets						
Portugal	1 611 720	1 764 761	26 025	1 790 786	-	106 837
Maturity up to 1 year	511 692	511 986	240	512 226	-	( 1 465)
Maturity exceeding 1 year	1 100 028	1 252 775	25 785	1 278 560	-	108 302
Spain	552 802	642 651	5 917	648 568	-	36 455
Maturity up to 1 year	75 000	74 976	-	74 976	-	( 16)
Maturity exceeding 1 year	477 802	567 675	5 917	573 592	-	36 471
Greece	25 000	20 000	841	20 841	-	( 2 105)
Maturity exceeding 1 year	25 000	20 000	841	20 841	-	( 2 105)
Italy	1 620 000	1 654 337	2 736	1 657 073	-	15 859
Maturity up to 1 year	1 410 000	1 409 281	207	1 409 488	-	742
Maturity exceeding 1 year	210 000	245 056	2 529	247 585	-	15 117
	3 809 522	4 081 749	35 519	4 117 268	-	157 046
Financial assets held for trading						
Portugal	45 766	50 613	944	51 557	-	-
	45 766	50 613	944	51 557	-	-
Financial assets at fair value						
Portugal	104 027	103 808	1 754	105 562	-	-
Spain	31 989	37 030	273	37 303	-	-
Greece	17 200	14 244	173	14 417	-	-
Italy	52 916	47 837	67	47 904	-	-
	206 132	202 919	2 267	205 186	-	-



(in thousands of Eu	ros)	
---------------------	------	--

	Nominal Amount	Market quotation	Accrued interest	Book value	Impairment	Fair value reserves
Available-for-sale financial assets	<b>S</b>					
Portugal	1 459 840	1 585 558	17 421	1 602 979	-	62 956
Maturity up to 1 year	528 820	553 440	1 149	554 589	-	737
Maturity exceeding 1 year	931 020	1 032 118	16 272	1 048 390	-	62 219
Spain	620 717	680 900	10 253	691 153	-	7 527
Maturity up to 1 year	299 650	299 565	-	299 565	-	81
Maturity exceeding 1 year	321 067	381 335	10 253	391 588	-	7 446
Greece	81 003	71 493	613	72 106	-	64
Maturity up to 1 year	25 000	24 953	-	24 953	-	-
Maturity exceeding 1 year	56 003	46 540	613	47 153	-	64
Italy	2 065 000	2 115 554	6 805	2 122 359	-	5 545
Maturity up to 1 year	1 690 000	1 687 348	20	1 687 368	-	656
Maturity exceeding 1 year	375 000	428 206	6 785	434 991	-	4 889
	4 226 560	4 453 505	35 092	4 488 597	-	76 092
Financial assets held for trading						
Portugal	70 016	75 524	1 343	76 867	-	-
Spain	45	53	-	53	-	-
	70 061	75 577	1 343	76 920	-	-
Financial assets at fair value						
Portugal	97 775	100 517	624	101 141	-	-
Spain	12 346	12 465	28	12 493	-	-
Greece	3 390	3 440	41	3 481	-	-
Italy	30 133	30 607	74	30 681	-	-
	143 644	147 029	767	147 796	-	-

#### Liquidity risk

Liquidity risk derives from an institution's present or future inability to settle its liabilities as they mature, without incurring into excessive losses.

Liquidity risk can be divided into two types:

- Market liquidity risk the impossibility of selling an asset due to lack of liquidity in the market, leading to the widening of the bid / offer spread or the application of a haircut to its market value;
- Funding liquidity risk the impossibility to obtain market funding to finance assets and / or refinance debt coming to maturity in the desired currency. This can lead to a sharp increase in funding costs or to the requirement of collaterals to obtain funding. Difficulties in (re)financing may lead to the sale of asset, even if incurring in significant losses. The risk of (re)financing should be reduced through an adequate diversification of funding sources and maturities.

As at 31 December 2014, the value of the asset portfolio eligible as collateral for rediscounting operations with the ECB amounted to Euros 12.9 thousand million. The amount includes all the exposure to Portuguese sovereign debt, in the amount of approximately Euros 1.8 thousand million (of which Euros 0.6 thousand million has a maturity of under 1 year).



In order to evaluate the global liquidity risk exposure, reports are prepared which permit not only the identification of negative mismatches, but also lead to a dynamic coverage of these situations.

						(m	nillions of Euros
	Eligible amounts	Up to 7 days	7 days to 1 month	31.12.2014 1 to 3 months	3 to 6 months	6 months to 1	More than 1
ASSETS							·
Cash	286	286	_	_	_	_	
Deposits with and loans and advances to banks and Central Banks	4 010	3 235		11	12	9	71
Loans and advances to customers	31 970	357	478	909	1 220	1 920	27 086
Securities	23 262	2 270		1 351	1 386	1 088	16 737
Technical reserves	20202		- 120	-	-	-	
Other net assets	1 788	615	15	_	9	108	1 042
Off-balance sheet (Commitments and Derivatives)	1 819	281	623	311	273	331	
Total	•	7 044	1 572	2 582	2 900	3 456	45 58
LIABILITIES							
Deposits from banks, Central Banks and Other loans	11 996	1 231	1 881	5 163	110	310	3 302
Due to customers	26 523	1 013	396	692	332	630	23 45
Debt securities issued	9 817	1	498	1 170	388	1 306	6 45
Investments contracts	4 372	44	2	4	122	846	3 35
Technical reserves	1 461	58	5	13	20	168	1 19
Other short-term liabilities	2 628	2 256	64	9	39	47	213
Off-balance sheet (Commitments and Derivatives)	10 949	304	766	313	377	474	8 71
Total		4 907	3 612	7 364	1 388	3 781	46 694
GAP (Assets - Liabilities)		2 136	( 2 040)	( 4 783)	1 512	( 324)	
Accumulated GAP		2 136	96	( 4 687)	( 3 175)	( 3 499)	
Net Assets Buffer > 12 months							11 073

						(mi	illions of Euros
				04.08.2014			
	E ligible amounts	Up to 7 days	7 days to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	More than 1 year
ASSETS							
Cash	419	419	-	-	-	-	
Deposits with and loans and advances to banks and Central Banks	9 294	5 586	189	100	54	4	3 36
Loans and advances to customers	34 749	336	450	1 064	1 933	2 031	28 93
Securities	25 373	2 642	737	1 509	1 419	3 522	15 54
Technical reserves	17	-	17	-	-	-	
Other assets, net	2 278	1 135	8	-	20	117	99
Off-Balance sheet (Commitments and Derivatives)	3 281	975	446	528	392	369	57
Total		11 093	1 847	3 201	3 818	6 043	49 40
LIABILITIES							
Deposits from banks, Central Banks and Other loans	18 620	7 213	123	315	3 151	5 193	2 62
Due to customers	24 944	590	209	285	245	322	23 2
Debt securities issued	10 951	2	303	708	829	1 610	7 4
Investments contracts	4 892	109	43	123	140	265	4 2
Technical reserves	1 722	80	8	11	55	43	1 5
Other short-term liabilities	2 995	2 526	129	14	22	37	2
Off-balance sheet (Commitments and Derivatives)	10 782	1 015	487	741	477	353	7 70
Total		11 535	1 302	2 197	4 919	7 823	47 12
GAP (Assets - Liabilities)		( 442)	545	1 003	( 1 100)	( 1 780)	
Accumulated GAP		( 442)	103	1 106	6	( 1 774)	
Net Assets Buffer > 12 months							11 30

The one-year cumulative gap moved from Euros - 1 774 million on 4 August 2014 to Euros - 3 499 million on 31 December 2014, with the net assets buffer over 12 months reaching Euros 11 073 million (4 August 2014: Euros 11 300 million). It should be noted that these amounts include GNB Vida.

Additionally, and in accordance with Instruction no. 13/2009 of the Banco de Portugal, the liquidity gap is defined through the indicator [(Net Assets - Volatile Liabilities) / (Assets - Net assets) \* 100] at each residual



maturity cumulative level. Net assets include cash and net securities and volatile liabilities include debt securities issued, commitments assumed, derivatives and other liabilities. This indicator allows for a characterisation of the wholesale risk of institutions.

As at 31 December 2014, NOVO BANCO Group's one year liquidity gap was -2.00, which compares to -7.88 as at 4 August 2014. It is to be noted that the above figures, calculated in accordance with Instruction no. 13/2009 of Banco de Portugal, do not include GNB Vida, whose activity is regulated by the Portuguese Insurance Authority ("Instituto de Seguros de Portugal"), which establishes exposure limits for diversification and prudential spread.

In order to try to anticipate possible constraints, the group considers extreme stress scenarios in terms of liquidity (moderate and severe), different timeframes and different impact areas (systemic, specific to the Bank and combined). For example, in the systemic scenario is simulated the closure of the wholesale market, while in the scenario specific to the Bank is simulated the run-off of customer deposits from retail and non-retail, with different severity levels.

On 1 January 2014, the CRD IV/CRR, within the prudential framework designated Basel III, came into force. Concerning to liquidity risk, the highlights are the mandatory requirements regarding the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR). In January 2014, the Bank of International Settlements published a draft document relating to the review of the NSFR calculation. The Group continues to follow each legislative change so as to comply with its regulatory obligations.

The information on encumbered and unencumbered assets, as defined by Instruction no. 28/2014 of the Banco de Portugal (it is to be noted that this information is prepared from a prudential perspective, which consolidation perimeter differs from that of the consolidation perimeter subjacent to the financial statements presented) is as follows:

				(in thousands of Euros)			
	31.12.2014						
Model A - Assets	Carrying value of encumbered assets	Fair value of encumbered assets	Carrying value of unencumbered assets	Fair value of unencumbered assets			
Assets of the institution disclosing the information	16 796 360		43 544 234				
Equity instruments	-	-	3 466 300	3 466 300			
Debt securities	2 638 701	2 638 701	1 299 686	1 299 686			
Other assets	14 157 659		38 778 248				



		(in thousands of Euros)		
	31.12.2014			
the information  Equity instruments	Fair value of encumbered collateral received or of own debt securities issued	Fair value of collateral received or of own debt securities issued and encumberable		
Collateral received by the institution disclosing the information	-	-		
Equity instruments	-	-		
Debt securities	-	-		
Other assets	_	-		
Own debt securities issued that are not own covered bonds or ABS	<del></del>	205 163		

		(in thousands of Euros)
	31.12	2.2014
Model C - encumbered assets, encumbered collateral received and associated liabilities	Associated liabilities, contingent liabilities and securities lent	Assets, collateral received and own debt securities issued that are not own covered bonds or encumbered ABS
Carrying value of the financial liabilities selected	11 900 825	16 796 360

#### Operational risk

Operational Risk reflects, typically, the probability of the occurrence of events with negative impacts on results or equity, resulting from inadequacies or weaknesses in procedures, information systems, staff behaviour or external events, including legal risks. Operational risk is, therefore, understood to be the sum of the following risks: operational, information systems, compliance and reputational.

To manage operational risk, it was developed and implemented a system that standardises, systematises and regulates the frequency of actions undertaken with the objective of identifying, monitoring, controlling and mitigating this risk. This system is supported by an organisational structure, integrated within the Global Risk Department, exclusively dedicated to this task, as well as by Operational Risk Representatives designated by each of the relevant departments, branches and subsidiaries, whose responsibility is to comply with the procedures in place and the daily management of this risk in their areas of competence.

#### Insurance business specific risk (life insurance)

The insurance business specific risk reflects at the moment of the underwriting of a policy, the fact that it is not possible to estimate with certainty the effective real cost of future claims as well as the moment in which they will occur. This risk may be broken down into longevity risk, mortality risk, disability risk and non-collection risk.

Insurance specific risk is managed through a combination of underwriting, pricing, reserving and reinsurance policies.



#### Underwriting

There are written rules that establish the guidelines to be considered in respect of risk acceptance, that are based on the analysis of several portfolio statistical indicators performed in order to match the best possible price to the risk. Information provided by the Company's Reinsurers is also taken into account and the underwriting policies are defined by business segment.

#### **Pricing**

GNB Seguros Vida aims to set prices that are sufficient and adequate to cover all commitments (outstanding claims, expenses and cost of capital).

Before the products are launched they are analysed and discussed by the Products Committee, in which all the departments of the Company are represented. This Committee's function is to analyse the technical and operational aspects of the product to be launched, formulating recommendations for the Managing Director and for subsequent decision by the Board of Directors.

Initially, the adequacy of the price is tested using realistic cash flow projection techniques and subsequently, the profitability of each product or group of products is annually monitored when calculating the Market Consistent Embedded Value.

Metrics and guidelines have been defined by the Company, both for setting out the minimum profitability requirements for any new product as well as for performing sensitivity analyses. Both the Market Consistent Embedded Value and the Traditional Embedded Value calculations are performed once a year by the Company and reviewed by external consultants.

#### Reserving

In general, GNB VIda's reserving policy is prudential and relies on recognised actuarial methods to comply with the legislation in force. The main policy objective is to record appropriate and adequate reserves so that GNB Vida can meet all its future liabilities. For each line of business, GNB Vida records reserves in the respective liability captions against future claims and segregates assets to represent these reserves. This requires the preparation of estimates and the use of assumptions that may affect the asset and liability amounts in future periods.

Such estimates and assumptions are periodically evaluated, including statistical analyses of historical internal and / or external data. The adequacy of the estimated liabilities of the insurance activity is reviewed annually. If the technical reserves are insufficient to cover the present value of expected future cash outflows (claims, costs and commissions), such insufficiency is immediately recognised through the creation of additional reserves.



2014

#### Claims management

The risk subjacent to claims management derives from the possibility of liability increases due to the insufficient or inadequate quality of the data used in the reserving process or increased management and litigation expenses due to an inadequate management of claims.

To address this risk, a clear set of rules and procedures have been established, together with controls for claims management.

GNB Vida has implemented a claims workflow, through which it can monitor and identify the tasks performed, in progress or pending, as well as compliance with deadlines and time-management of claims.

#### Reinsurance

GNB Seguros Vida signs reinsurance treaties to limit its risk exposure. Reinsurance coverage can be made on a policy by policy basis (facultative reinsurance), namely when the level of coverage required by the policyholder exceeds internal underwriting limits or on a portfolio basis (treaty reinsurance), when individual policyholder exposures are within internal limits but there is an unacceptable cumulative risk.

The main objective of reinsurance is to mitigate large individual claims in which indemnity levels are high, as well as the impact of multiple claims due to a single occurrence.

The following table presents the sensitivity analyses (net of tax) in the Market Consistent Embedded Value of the Company, that includes the Equity and the future income associated with existing contracts:

Increase of 10% in costs	(2 503 339)
Increase of 10% in redemptions	5 060 186
Decrease of 10% in redemptions	(5 118 323)
Increase of 5% in mortality rate (life except annuities)	346 622
Decrease of 5% in mortality rate (life except annuities)	( 360 394)

#### Insurance specific risks

#### Biometric risks

Biometric risks include the risks of longevity, mortality and disability. The longevity risk covers the uncertainty as to the effective loss due to policyholders living longer than expected and can be more important, for example, in annuities. The longevity risk is managed through the pricing, the underwriting policy and by regularly reviewing the mortality tables used to set the prices and create mandatory reserves. The mortality risk is linked to an increase in the mortality rate, which may impact insurance policies that guarantee capital in the event of death. This risk is mitigated through the underwriting policies, a regular review of the mortality tables used and reinsurance. The disability risk covers the uncertainty of effective losses due to the disability rates being higher than expected.



The sensitivity of the portfolio to biometric risks is analysed using realistic cash flow projections - Market Consistent Embedded Value Model.

#### Non-collection risk

The non-collection risk relates to the risk of non-payment of premiums and cancellation of policies. The redemption and cancellation rates are monitored regularly in order to assess their impact on GNB Vida's portfolio. The portfolio's sensitivity to this risk is analysed using realistic cash flow projections – Market Consistent Embedded Value Model.

The main assumptions used by type of contract are as follows:

	Mortality Table	Technical rate
Retirement savings plans and capitalisation products		
Up to December 1997	GKM 80	4%
From January 1998 to June 1999	GKM 80	3.25%
From 1 July 1999 to February 2003	GKM 80	2.25% and 3%
From 1 March 2003 to December 2003	GKM 80	2.75%
After 1 January 2004	GKM 80	Set per calender year (*)
Insurance in case of life		
<u>Annuities</u>		
Up to June 2002	TV 73/77	4%
From 1 July 2002 to December 2003	TV 73/77	3%
From 1 January 2004 to August 2006	GKF 95	3%
After September 2006	GKF - 3 years	2%
Other insurance		
Insurance in case of death		
Up to December 2004	GKM 80	4%
After 1 January 2005	GKM 80	0% to 2%
Mixed insurance		
Up to September 1998	GKM 80	4%
After 1 October 1998	GKM 80	3%

<sup>(\*)</sup> In the year 2013 the technical rate w as 3%

For liability adequacy testing purposes, the mortality assumptions are based on the best estimates derived from portfolio experience analyses. Future cash flows are evaluated using the internal embedded value model and discounted at risk-free interest rates. GNB Vida uses the models adopted by the CFO Forum for the purpose.



The mortality assumptions used are as follows:

Mortality Table	
Annuities	GRM 95
Savings and other contracts	30% GKM 80

#### Capital Management and Solvency Ratio

The main objective of the Group's capital management is to ensure compliance with the Group's strategic objectives in terms of capital adequacy, respecting and enforcing the minimum capital requirements set by the supervisory entities.

The definition of the strategy for capital adequacy management rests with the Board of Directors and is integrated in the global definition of the Group objectives.

The Group is subject to prudential supervision by the European Central Bank, working in close cooperation with the Banco de Portugal. In accordance with the Capital Adequacy Directive of the EU, the supervisory body establishes the prudential rules to be observed by the institutions under its supervision. These rules determine the minimum ratio of Own funds to Capital requirements for the risks assumed that the institutions are required to fulfil.

The Group is authorised to apply the approach based on the use of internal models for credit risk (Internal Ratings-Based Approach "IRB") and the standardised method (The Standardised Approach "TSA") for operational risk.

The European Parliament and Council approved, on 26 June 2013, EU Directive 2013/36/EU and EU Regulation no. 75/2013 that regulates in the European Union the access to the credit institution and investment company activity and determine the prudential requirements to be observed by these entities as from 1 January 2014. This legislation transposes into the European legal order the recommendations of the Basel Committee, normally designated Basel III.

Notice no. 6/2013, of 23 December, of the Banco de Portugal regulates the transitory regime foreseen in that Regulation regarding to own funds, capital preservation measures and the determination of a Common Equity Tier I (CET1) ratio not below 7%.



The capital adequacy calculations of NOVO BANCO Group as at 31 December 2014 and as at 4 August 2014, based on information available, the Basel III European Regulatory Framework and considering the transitory period foreseen in the Notice referred to above, may be presented as follows:

			(in millions of Euros)
		31.12.2014	04.08.2014
Realised ordinary share capital Reserves and Retained earnings Net income / (loss) for the period Revaluation reserves Non-controlling interests A - Equity		4 900 948 ( 498) ( 70) 212 <b>5 492</b>	4 900 982 - 84 125 <b>6 091</b>
Revaluation reserves Non-controlling interests B - Prudential adjustments to Equity		( 214) ( 107) <b>( 321)</b>	( 115) ( 15) <b>( 130)</b>
Goodwill and other intangibles Deferred taxes Equity participations in financial entities Other C - Prudential deductions		( 423) ( 277) ( 101) 72 ( <b>729)</b>	( 414) ( 291) ( 63) ( 25) ( <b>793)</b>
D - Common Equity Tier I (A+B+C)		4 442	5 168
Eligible instruments for Tier I Deductions from Tier I E - Tier I		2 ( 2) <b>4 442</b>	2 ( 2) <b>5 168</b>
Eligible instruments for Tier II Deductions from Tier II F - Tier II		136 ( 136) -	143 ( 128) <b>15</b>
G - Eligible Own Funds		4 442	5 183
H - Risk Weighted Assets		46 982	50 406
Prudential ratios Common Equity Tier I Tier I Solvency	(D/H) (E/H) (G/H)	9,5% 9,5% 9,5%	10,3% 10,3% 10,3%

### NOTE 51 - CONTRACTUAL COMMITMENTS

#### Contract Support Annex (CSA)

NOVO BANCO has a number of contracts negotiated with counterparts with whom it trades derivatives on the Over-The-Counter market. The CSAs take the form of collateral agreements established between two parties negotiating OTC derivatives with each other, with the main objective of providing protection against credit risk, defining for that purpose a number of rules regarding collateral. Derivative transactions are regulated by the International Swaps and Derivatives Association (ISDA) and have minimum margin requirements that may change according to the rating of the parties.



## NOTE 52 – ASSET TRANSFERS

As part of the restructuring process of the Portuguese real estate sector, several initiatives were launched in order to create financial, operational and management conditions to revitalize the sector. Accordingly, the Government, in close liaison with the business and the financial sector, including BES, encouraged the creation of companies and specialised funds that, through concentration, aggregation, mergers and integrated management, could achieve the synergies needed to recover the companies. Pursuing the goals established, companies (parent companies) were incorporated, in which the Originating Bank had minority interests and, which in turn now hold almost all of the share capital of certain subsidiaries (subsidiaries of those parent companies) in order to acquire certain real estate bank loans.

Since 2012, a number of assignments of financial assets (namely loans and advances to customers) were made to the subsidiaries of those parent companies. These entities are responsible for managing the assets received as collateral and for implementing a plan to increase their value. Almost all of the financial assets assigned under these operations were derecognised from the balance sheet of the Group, since a substantial portion of the risks and rewards associated with these, as well as the respective control, were transferred to those third parties.

These acquiring entities have a specific management structure, fully autonomous from the banks, appointed on the date of their incorporation and have the following main responsibilities:

- to define the entity's purpose;
- to administer and manage, exclusively and independently, the assets acquired, to define the objectives and investment policy as well as the management and affairs of the entity.

The acquiring entities are predominantly financed through the issuance of senior equity instruments, fully subscribed by the parent companies. The amount of capital represented by senior securities equals the fair value of the underlying asset, determined through a negotiation process based on valuations made by both parties. These securities are remunerated at an interest rate that reflects the risk of the company holding the assets. Additionally, the funding can be supplemented through bank underwriting of junior capital instruments in an amount equal to the difference between the carrying book value of the assets transferred and the fair value subjacent to the senior securities' valuation. These junior capital instruments, when subscribed by the Group, will give rise to a contingent positive amount, if the value of the assets assigned exceeds the value of the senior securities plus their remuneration, and are normally limited to a maximum of 25% of the aggregate amount of the senior and junior securities issued.

Given that these junior securities reflect a differential assessment (gap) of the fair value of the assets assigned, based on a valuation performed by independent entities and a negotiation process between the parties, they are fully provided for in the Group's balance sheet.

Therefore, following the asset assignment operation, the Group subscribed:



(in thousands of Euros)

- equity instruments, representing the parent companies' share capital, which recovery will be through the cash flows expected to be generated by the wide range of assets assigned by the various banks. These securities are recorded in the financial assets available for sale portfolio and are measured at market value, with valuations being regularly disclosed by the those companies whose accounts are audited at the end of each year;
- junior instruments issued by the asset acquiring companies, which are fully provided for reflecting the best impairment estimate of the financial assets transferred.

The instruments subscribed by NOVO BANCO Group represent clear minority positions in the share capital of the parnt companies and of its subsidiaries.

In this context, holding no control but being exposed to some of the risks and rewards of ownership, NOVO BANCO Group, in accordance with IAS 39.21, performed an analysis of its exposure to the variability of the risks and rewards of the transferred assets before and after the operation, having concluded that it has not substantially retained all the risks and rewards of ownership. Additionally, and considering that it has also no control, it proceeded in accordance with IAS 39.20c (i) with the de-recognition of the assets transferred and the recognition of the assets received in return, as shown in the following table:

	Amounts at transfer date								
-	Amoun	t of the assets trans	Securities subscribed						
-	Net assets transferred	Transfer amount	Result of the transfer	Shares (senior securities)	Junior securities	Total	Impairment	Net carrying value	
As at 31 December 2012									
Fundo Recuperação Turismo, FCR	282 121	282 121	-	256 892	34 906	291 798	( 34 906)	256 892	
FLIT SICAV	252 866	254 547	1 681	235 318	23 247	258 565	( 23 247)	235 318	
Discovery Portugal Real Estate Fund	96 196	93 208	( 2 988)	96 733	-	96 733	-	96 733	
Fundo Vallis Construction Sector	66 272	66 272	-	81 002	21 992	102 994	( 21 992)	81 002	
Fundo Recuperação, FCR	145 564	149 883	4 319	148 787	36 182	184 969	( 23 000)	161 969	
As at 31 December 2013									
Fundo Vallis Construction Sector	18 552	18 552	-	1 606	2 874	4 480	( 2 874)	1 606	
FLIT SICAV	80 769	80 135	( 634)	85 360	-	85 360	-	85 360	
Discovery Portugal Real Estate Fund	51 809	45 387	( 6 422)	51 955	-	51 955	-	51 955	
Fundo Recuperação Turismo, FCR	11 066	11 066	-	-	-	-	-	-	
Fundo Recuperação, FCR	52 983	52 963	( 20)	726	-	726	-	726	
Fundo Reestruturação Empresarial	67 836	67 836	-	99 403	-	99 403	-	99 403	
As at 31 December 2014									
Discovery Portugal Real Estate Fund	73 802	74 240	438	58 238	-	58 238	-	58 238	
Fundo Vallis Construction Sector	-	-	-	1 289	314	1 603	( 314)	1 289	
Fundo Recuperação, FCR	-	-	-	14 565	-	14 565	-	14 565	
Fundo Reestruturação Empresarial	5 389	5 389	-	9 664	-	9 664	-	9 664	
Fundo Aquarius	325 895	289 654	( 36 241)	104 339	-	104 339	-	104 339	
FLIT SICAV	-	-	. ,	1 500	-	1 500	-	1 500	
	1 531 120	1 491 253	( 39 867)	1 247 377	119 515	1 366 892	( 106 333)	1 260 559	



As at 31 December 2014, the Group's total exposure to securities associated with operations relating to the assignment of loans and advances to customers amounts to Euros 1 325.2 million (4 August: Euros 1 290.0 million).

The Group maintains an indirect exposure to the assets ceded, considering its minority participation in the pool of assets ceded by other financial institutions, due to the minority shareholdings subscribed in the parent companies. There was, however, an operation with the company FLITPTREL VIII in which, as the acquiring company substantially holds assets transferred by the Group and taking into consideration the junior securities held, the variability test resulted in a substantial exposure to all the risks and rewards. Considering the above, the operation amounting to Euros 60 million remains recognised in the Group's balance sheet under Loans and advances to customers.

#### NOTE 53 – DISCONTINUING ACTIVITIES

On 8 December 2014, NOVO BANCO has agreed with Haitong International Holdings Limited, a contract for the sale of 100% of the share capital of its subsidiary Banco Espírito Santo Investimento (BESI). This company has its registered office in Hong Kong, and is wholly owned by Haitong Securities Co., Ltd, with shares listed on the Shanghai Stock Exchange and on the Hong Kong Stock Exchange.

The execution of the transaction is dependent of the necessary approvals, namely, of the European Commission, of the Competition Authorities and of a number of other authorities that have supervisory functions over the international units of BESI. On 5 February 2015, the Banco de Portugal, whilst national resolution authority, informed that it had authorised the sale of BESI.

According to IFRS 5 – Non-current assets held for sale and discontinued operations, BESI ceased to be consolidated using the full consolidation method but is, instead, classified in the financial statements as an activity being discontinued. The impact of this operation translates into the recognition of a loss in the amount of Euros 38.9 million, calculated based on the 30 November 2014 (transaction date) financial statements of BESI. The Group must, between that date and the date of the financial closing of the transaction, apply IFRS 5 and measure the asset being discontinued at the lower of two values: the carrying book value or the fair value less selling costs (Euros 379 million). The equity changes occurring subsequent to that date consubstantiate gains or losses in NOVO BANCO Group. As such, and as presented below, the result of the activities under discontinuation has the following breakdown:



For the purposes of consolidating the assets and liabilities of activities under discontinuation, the respective balance sheet operations with Group companies are eliminated from the balance sheet, the amount determined being as follows:

(thousands of Euros)
31.12.2014
4 436 620
( 226 820)
4 209 800
3 995 709
( 922 989)
3 072 720



The data relating to BESI presented above, as well as the preliminary financial statements as at 31 December 2014, presented below, were considered for purposes of the NOVO BANCO Group's consolidation process, with the differences compared to the audited accounts released by BESI to the market not changing the measurement of this asset being discontinued in accordance with IFRS 5.

#### **BESI Group**

### CONSOLIDATED BALANCE SHEET AS AT 31 DECEMBER 2014

	(in thousands of Eur
	31.12.2014
Assets	
Cash and deposits with Central Banks	1 524
Deposits with banks	49 067
Financial assets held for trading	1 468 475
Available-for-sale financial assets	554 679
oans and advances to banks	34 308
oans and advances to customers	1 551 145
Derivatives held for risk management purposes	25 754
Non-current assets held for sale	3 600
Other tangible assets	15 494
ntangible assets	77 397
nvestments in associated companies	26 877
Current tax assets	5 173
Deferred tax assets	95 520
Other assets	527 607
Total Assets	4 436 620
Liabilities	_
Deposits from Central Banks	61 108
Financial liabilities held for trading	621 546
Deposits from banks	1 397 285
Due to customers	448 912
Debt securities issued	1 072 211
Derivatives held for risk management purposes	33 940
Provisions	46 425
Current tax liabilities	17 728
Subordinated debt	37 096
Other liabilities	259 458
Total Liabilities	3 995 709
Equity	
Share capital	326 269
Share premium	8 796
Other equity instruments	3 731
Reserves, Retained earnings and Other comprehensive income / (losses)	86 816
Profit / (loss) for the period attributable to shareholders of the Bank	( 33 445)
otal Equity attributable to shareholders of the Bank	392 167
Non-controlling interests	48 744
Total Equity	440 911
Total Equity and Liabilities	4 436 620



### **BESI Group**

## CONSOLIDATED INCOME STATEMENT FOR THE PERIOD FROM 4 AUGUST TO 31 DECEMBER 2014

(in thousands of Euros)

	31.12.2014
Interest and similar income	126 738
Interest expense and similar charges	99 837
Net interest income	26 901
Dividend income	13
Fee and commission income	25 064
Fee and commission expenses	( 5 937)
Net gains / (losses) from financial assets and liabilities at fair value through profit or loss	53 900
Net gains / (losses) from available-for-sale financial assets	4 855
Net gains / (losses) from foreign exchange revaluation	( 38 284)
Net gains/ (losses) from the disposal of other assets	924
Other operating income and expenses	( 4 273)
Operating income	63 163
Staff costs	35 223
General and administrative expenses	22 439
Depreciation and amortisation	3 131
Provisions, net of reversals	4 916
Impairment of loans and advances, net of reversals and recoveries	(3172)
Impairment of other financial assets, net of reversals and recoveries	16 630
Impairment of other assets, net of reversals and recoveries	15 201
Operating expenses	94 368
Share of profits of associated companies	111
Profit / (loss) before income tax	( 31 094)
Income tax	(0.470)
Current tax	(8170)
Deferred tax	11 053
	2 883
Net profit / (loss) for the period	( 33 977)
Attributable to shareholders of the Bank	( 33 445)
Attributable to non-controlling interests	( 532)
	( 33 977)



#### **BESI Group**

## CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD FROM 4 AUGUST TO 31 DECEMBER 2014

(in thousands of Euros)

Cash flows from operating activities         99 519           Interest and similar income received         99 5290           Fees and commission received         23 641           Fees and commission paid         4 823           Cash payments to employees and suppliers         (57 879)           Changes in operating assets and liabilities:         (22 186)           Changes in operating assets and liabilities self for trading         5 88 944           Acquisition of available-for-sale financial assets         (6 109)           Isposal of available-for-sale financial assets         (6 109)           Isposal of available-for-sale financial assets         10 4217           Loans and advances to banks         10 4217           Loans and advances to banks         10 4217           Loans and advances to banks         110 4217           Loans and advances to customers         296 937           Use to customers and other loans         (71 100)           Perivatives held for risk management purposes         27 901           Other operating assets and liabilities         332 032           Net cash from operating activities before         13           Income taxes paid         12 131           Net cash from porating activities         31           Disposal of investments in subsidiaries and associated companies </th <th></th> <th>31.12.2014</th>		31.12.2014
Interest expense and similar charges paid   92 290   226   75 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Cash flows from operating activities	
Fees and commission received         4 823           Ceash payments to employees and suppliers         (57 879)           Changes in operating assets and liabilities:         8 80           Deposits with Central Banks         1 861           Deposits from Central Banks         (51 888)           Personal of available-for-sale financial assets         (6 109)           Disposal of available-for-sale financial assets         (6 109)           Disposal of available-for-sale financial assets         194 421           Loans and advances to banks         (104 217           Deposits from banks         (114 517)           Loans and advances to ustomers         29 9337           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         (77 90)           Other operating assets and liabilities         (5 5 549)           Net cash from operating activities before         332 032           Income taxe         332 032           Robusting of investments in subsidiaries and associated companies         3 1           Disposal of investments in subsidiaries and associated companies         3 1           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1176)           Disposal of investments in	Interest and similar income received	99 519
Fees and commission paid         4 823           Cash payments to employees and suppliers         (5 7879)           Changes in operating assets and liabilities:         1 861           Deposits with Central Banks         (5 1888)           Financial assets and liabilities held for trading         58 944           Acquisition of available-for-sale financial assets         (6 109)           Disposal of available-for-sale financial assets         194 421           Loans and advances to banks         (144 517)           Loans and advances to customers         296 937           Loans and advances to customers         296 937           Due to customers and other loans         (7 1100)           Due to customers and other loans         (7 1100)           Other operating assets and liabilities         27 901           Other operating assets and liabilities         332 032           Income tax         332 032           Income taxse paid         (2 13)           Net cash from operating activities before         332 032           Income taxse paid         (2 13)           Net cash from poperating activities         33 202           Cash flows from investing activities         31 3           Disposal of investments in subsidiaries and associated companies         13 400 <t< td=""><td></td><td>, ,</td></t<>		, ,
Cash payments to employees and suppliers         (57.879)           Changes in operating assets and liabilities:         1861           Deposits with Central Banks         1861           Deposits from Central Banks         (51.788)           Financial assets and liabilities held for trading         58.944           Acquisition of available-for-sale financial assets         (6 109)           Disposal of available-for-sale financial assets         104.217           Loans and advances to banks         104.217           Deposits from banks         (14.617)           Loans and advances to customers         296.937           Due to customers and other loans         (71.100)           Derivatives held for risk management purposes         72.901           Other operating assets and liabilities         (36.549)           Net cash from operating activities before income tax         332.032           Income taxes paid         (2.113)           Net cash from investing activities         329.919           Cash flows from investing activities         329.919           Cash flows from investing activities         31.31           Disposal of investments in subsidiaries and associated companies         31.31           Dividends received         13.32           Acquisition of tangible and intangible assets and investmen		
Changes in operating assets and liabilities:  Deposits with Central Banks (51788) Epoposits from Central Banks (51788) Financial assets and liabilities held for trading 58 944 Acquisition of available-for-sale financial assets (6109) Exposits of available-for-sale financial assets (6109) Exposits from banks (144 517) Loans and advances to banks (144 517) Loans and advances to banks (144 517) Loans and advances to customers (171 100) Exposits from banks (171 100) Derivatives held for risk management purposes (27 901) Other operating assets and liabilities before income tax (332 032) Income taxes paid (2113) Net cash from operating activities before income tax (329 919)  Cash flows from investing activities  Disposal of investments in subsidiaries and associated companies (1716) Exposals of investments in subsidiaries and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment properties (1716) Exposal of tangible and intangible assets and investment pro	•	
Changes in operating assets and liabilities:         1 861           Deposits with Central Banks         1 561           Deposits from Central Banks         55 788           Financial assets and liabilities held for trading         58 944           Acquisition of available-for-sale financial assets         194 21           Loans and advances to banks         104 217           Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (55 549)           Net cash from operating activities before income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1716)           Disposal of tangible and intangible assets and investment properties         (1716)           Cash flows from financing activities         34 453           Reimb	Cash payments to employees and suppliers	
Deposits with Central Banks         1861           Deposits from Central Banks         (51788)           Financial assets and liabilities held for trading         58 944           Acquisition of available-for-sale financial assets         (6 109)           Disposal of available-for-sale financial assets         194 421           Loans and advances to banks         104 217           Deposits from banks         (144 517)           Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (55 549)           Net cash from operating activities before income tax         332 032           Income tax sepaid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         2080           Net cash from investing activities         408           Cash flows from financing activities         34 450           Issue of bonds and other debt securities		( 22 186)
Deposits from Central Banks         (51788)           Financial assets and liabilities held for trading         58 944           Acquisition of available-for-sale financial assets         (6 109)           Disposal of available-for-sale financial assets         194 421           Loans and advances to banks         104 277           Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (55 549)           Net cash from operating activities before income tax         332 932           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         329 919           Cash flows from investing activities         13           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         34 608           Susue of bonds and other debt securities         34 453           Reimbursement of subordinated debt         (10 24)           Interest from other	Changes in operating assets and liabilities:	
Financial assets and liabilities held for trading         58 944           Acquisition of available-for-sale financial assets         194 421           Loans and advances to banks         104 217           Deposits from banks         1144 517           Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (56 549)           Net cash from operating activities before income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         408           Cash flows from financing activities         34 453           Reimbursement of bonds and other debt securities         3 4 453           Issue of bonds and other debt securities         3 4 6408           Reimbursement of subordinated debt         (1 1024)           Interest from other capital	·	
Acquisition of available-for-sale financial assets         (6 108)           Disposal of available-for-sale financial assets         194 421           Loans and advances to banks         104 217           Deposits from banks         (144 517)           Loans and advances to ustomers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         332 032           Income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities before income tax         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         31           Disposal of investments in subsidiaries and investment properties         (17 16)           Disposal of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         408           Cash flows from financing activities         34 453           Reimbursement of bonds and other debt securities         34 453           Reimbursement of subordinated debt         (1024)           Interest from other capital instruments         (18)           Dividends on	·	· · ·
Disposal of available-for-sale financial assets         194 42/1           Loans and advances to banks         (104 217           Loap posits from banks         (144 517)           Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (55 549)           Net cash from operating activities before income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         332 032           Disposal of investments in subsidiaries and associated companies         13           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1716)           Disposal of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         408           Cash flows from financing activities         34 453           Issue of bonds and other debt securities         34 453           Reimbursement of bonds and other debt securities         34 453           Reimbursement of subordinated debt         (1024)           Inter	<u> </u>	
Loans and advances to banks         104 217           Deposits from banks         (144 517)           Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (56 549)           Net cash from operating activities before income tax         332 032           Income taxse paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1716)           Disposal of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         408           Cash flows from financing activities         34 453           Reimbursement of bonds and other debt securities         34 453           Reimbursement of subordinated debt         (1024)           Interest from other capital instruments         (313 568)           Net cash from financing activities         (313 568)           Net changes in cash and	·	· ·
Deposits from banks         (144 517)           Loans and advances to customers         296 937           Due to customers and other loans         (77 1000)           Other original sestes and liabilities         (56 549)           Net cash from operating activities before income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         332 032           Disposal of investments in subsidiaries and associated companies         31           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1716)           Disposal of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         408           Cash flows from financing activities         34 453           Reimbursement of bonds and other debt securities         34 453           Reimbursement of subordinated debt         (1 1024)           Interest from other capital instruments         (113           Dividends on ordinary shares paid out by subsidiaries         (313 568)           Net cash from financing activities         (313 568)	·	
Loans and advances to customers         296 937           Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (56 549)           Net cash from operating activities before income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         13           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1716)           Disposal of tangible and intangible assets and investment properties         2 080           Net cash from Investing activities         408           Cash flows from financing activities         34 453           Reimbursement of bonds and other debt securities         (346 408)           Reimbursement of subordinated debt         (1 024)           Interest from other capital instruments         (113)           Dividends on ordinary shares paid out by subsidiaries         (313 568)           Net cash from financing activities         (313 568)           Net cash from other capital instruments         (16 759) <td></td> <td></td>		
Due to customers and other loans         (71 100)           Derivatives held for risk management purposes         27 901           Other operating assets and liabilities         (56 549)           Net cash from operating activities before income tax         332 032           Income taxes paid         (2 113)           Net cash from operating activities         329 919           Cash flows from investing activities         31           Disposal of investments in subsidiaries and associated companies         31           Dividends received         13           Acquisition of tangible and intangible assets and investment properties         (1716)           Disposal of tangible and intangible assets and investment properties         2 080           Net cash from investing activities         408           Cash flows from financing activities         34 453           Issue of bonds and other debt securities         (346 408)           Reimbursement of bonds and other debt securities         (346 408)           Reimbursement of bonds and other debt securities         (313 568)           Net cash from financing activities         (313 568)     <	·	
Derivatives held for risk management purposes (55 549) Other operating assets and liabilities (55 549)  Net cash from operating activities before income tax 332 032 Income taxes paid (2113) Net cash from operating activities 329 919  Cash flows from investing activities  Disposal of investments in subsidiaries and associated companies 13 Acquisition of tangible and intangible assets and investment properties (11716) Disposal of tangible and intangible assets and investment properties 2080  Net cash from investing activities 408  Cash flows from financing activities 408  Cash flows from financing activities 408  Reimbursement of bonds and other debt securities 419 (1024) Interest from other capital instruments 419 (1132) Dividends on ordinary shares paid out by subsidiaries 429 (1133) Dividends on ordinary shares paid out by subsidiaries 429 (1133) Cash and cash equivalents at beginning of period 430 (116759)  Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:		
Other operating assets and liabilities       (56 549)         Net cash from operating activities before income tax       332 032         Income taxes paid       (2 113)         Net cash from operating activities       329 919         Cash flows from investing activities       13         Disposal of investments in subsidiaries and associated companies       13         Dividends received       13         Acquisition of tangible and intangible assets and investment properties       (1716)         Disposal of tangible and intangible assets and investment properties       2 080         Net cash from investing activities       408         Cash flows from financing activities       408         Cash flows from financing activities       (346 408)         Reimbursement of bonds and other debt securities       (346 408)         Reimbursement of subordinated debt       (1024)         Interest from other capital instruments       (113)         Dividends on ordinary shares paid out by subsidiaries       (476)         Net cash from financing activities       (313 568)         Net changes in cash and cash equivalents       16 759         Cash and cash equivalents at beginning of period       32 321         Cash and cash equivalents at end of period       49 080         Cash and cash equivalents include:		· · ·
income tax332 032Income taxes paid(2 113)Net cash from operating activities329 919Cash flows from investing activities31Disposal of investments in subsidiaries and associated companies31Dividends received13Acquisition of tangible and intangible assets and investment properties(1 716)Disposal of tangible and intangible assets and investment properties2 080Net cash from investing activities408Cash flows from financing activities34 453Issue of bonds and other debt securities(346 408)Reimbursement of subordinated debt(1 024)Interest from other capital instruments(113)Dividends on ordinary shares paid out by subsidiaries(476)Net cash from financing activities(313 568)Net changes in cash and cash equivalents16 759Cash and cash equivalents at beginning of period32 321Cash and cash equivalents at end of period32 321Cash and cash equivalents at end of period49 080Cash and cash equivalents include:16 759		
Income taxes paid (2113)  Net cash from operating activities 329 919  Cash flows from investing activities  Disposal of investments in subsidiaries and associated companies 131 Acquisition of tangible and intangible assets and investment properties (1716) Disposal of tangible and intangible assets and investment properties 2080  Net cash from investing activities 408  Cash flows from financing activities  Issue of bonds and other debt securities 34 453 Reimbursement of bonds and other debt securities (346 408) Reimbursement of subordinated debt (1024) Interest from other capital instruments (113) Dividends on ordinary shares paid out by subsidiaries (476)  Net cash from financing activities (313 568) Net changes in cash and cash equivalents 16 759  Cash and cash equivalents at beginning of period 49 080  Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:	Net cash from operating activities before	
Net cash from operating activities  Cash flows from investing activities  Disposal of investments in subsidiaries and associated companies 31 Dividends received 13 Acquisition of tangible and intangible assets and investment properties (1716) Disposal of tangible and intangible assets and investment properties 2 080  Net cash from investing activities 408  Cash flows from financing activities  Issue of bonds and other debt securities 34 453 Reimbursement of bonds and other debt securities (346 408) Reimbursement of subordinated debt (11024) Interest from other capital instruments (113) Dividends on ordinary shares paid out by subsidiaries (313 568)  Net cash from financing activities (313 568)  Net changes in cash and cash equivalents (322 11 Cash and cash equivalents at beginning of period 32 231 Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:	income tax	332 032
Disposal of investments in subsidiaries and associated companies  Disposal of investments in subsidiaries and associated companies  Dividends received  Acquisition of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible and intangible assets and investment properties  Disposal of tangible assets and investment properties  Disposal of tangible and i	Income taxes paid	( 2 113)
Disposal of investments in subsidiaries and associated companies  Dividends received  Acquisition of tangible and intangible assets and investment properties  Cash from investing activities  Cash flows from financing activities  Issue of bonds and other debt securities  Reimbursement of bonds and other debt securities  Reimbursement of subordinated debt  Interest from other capital instruments  Dividends on ordinary shares paid out by subsidiaries  Net cash from financing activities  (313 568)  Net changes in cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period  Cash and cash equivalents include:  Cash  Deposits with banks  31  13  13  15  15  16  15  15  16  16  16  16  16	Net cash from operating activities	329 919
Dividends received 13 Acquisition of tangible and intangible assets and investment properties (1776) Disposal of tangible and intangible assets and investment properties 2080  Net cash from investing activities 408  Cash flows from financing activities 34453 Reimbursement of bonds and other debt securities (346 408) Reimbursement of subordinated debt (1024) Interest from other capital instruments (113) Dividends on ordinary shares paid out by subsidiaries (476)  Net cash from financing activities (313 568) Net changes in cash and cash equivalents (313 368)  Cash and cash equivalents at beginning of period 49 080  Cash and cash equivalents include:  Cash and cash equivalents include:  Cash peposits with banks 49 067	Cash flows from investing activities	
Acquisition of tangible and intangible assets and investment properties Disposal of tangible and intangible assets and investment properties  Net cash from investing activities  Cash flows from financing activities  Issue of bonds and other debt securities Reimbursement of bonds and other debt securities Reimbursement of subordinated debt Interest from other capital instruments Dividends on ordinary shares paid out by subsidiaries  Net cash from financing activities  Net changes in cash and cash equivalents  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period  Cash and cash equivalents include:  Cash Deposits with banks  (1716)  2080  3448  34453  34453  34453  (346 408) (11024	Disposal of investments in subsidiaries and associated companies	31
Disposal of tangible and intangible assets and investment properties 2 080  Net cash from investing activities 408  Cash flows from financing activities  Issue of bonds and other debt securities 34 453 Reimbursement of bonds and other debt securities (346 408) Reimbursement of subordinated debt (1024) Interest from other capital instruments (113) Dividends on ordinary shares paid out by subsidiaries (476)  Net cash from financing activities (313 568)  Net changes in cash and cash equivalents 16 759  Cash and cash equivalents at beginning of period 49 080  Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:  Cash Deposits with banks 49 067	Dividends received	13
Net cash from investing activities  Cash flows from financing activities  Issue of bonds and other debt securities Reimbursement of bonds and other debt securities Reimbursement of subordinated debt Reimbursement of subordinated of subordinated debt Reimbursement of subordinated of subordina	Acquisition of tangible and intangible assets and investment properties	( 1 716)
Cash flows from financing activitiesIssue of bonds and other debt securities34 453Reimbursement of bonds and other debt securities(346 408)Reimbursement of subordinated debt(1 024)Interest from other capital instruments( 113)Dividends on ordinary shares paid out by subsidiaries( 476)Net cash from financing activities( 313 568)Net changes in cash and cash equivalents16 759Cash and cash equivalents at beginning of period32 321Cash and cash equivalents at end of period49 080Cash and cash equivalents include:16 759Cash and cash equivalents include:32 321Cash and cash equivalents includes32 321Cash and	Disposal of tangible and intangible assets and investment properties	2 080
Issue of bonds and other debt securities  Reimbursement of bonds and other debt securities  Reimbursement of subordinated debt  (1 024) Interest from other capital instruments  (1 113) Dividends on ordinary shares paid out by subsidiaries  (313 568)  Net cash from financing activities  (313 568)  Net changes in cash and cash equivalents  (313 568)  Cash and cash equivalents at beginning of period  Cash and cash equivalents at end of period  Cash and cash equivalents include:  Cash  Deposits with banks  34 453  34 458  34 450  34 476  34 49 067	Net cash from investing activities	408
Reimbursement of bonds and other debt securities Reimbursement of subordinated debt Interest from other capital instruments (113) Dividends on ordinary shares paid out by subsidiaries (476)  Net cash from financing activities (313 568)  Net changes in cash and cash equivalents (1575)  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period (16 759)  Cash and cash equivalents include: Cash Deposits with banks (346 408) (1024) (113) (133 568) (313 568) (313 568) (313 568) (313 568) (313 568) (316 759)	Cash flows from financing activities	
Reimbursement of subordinated debt (1 024) Interest from other capital instruments (113) Dividends on ordinary shares paid out by subsidiaries (476)  Net cash from financing activities (313 568)  Net changes in cash and cash equivalents 16 759  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:  Cash Deposits with banks 13	Issue of bonds and other debt securities	34 453
Interest from other capital instruments Dividends on ordinary shares paid out by subsidiaries  Net cash from financing activities  Net changes in cash and cash equivalents  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period  Cash and cash equivalents at end of period  Cash and cash equivalents include:  Cash Deposits with banks  (113)  (133 568)  (313 568)  16 759  Cash and cash equivalents at end of period  16 759		(346 408)
Dividends on ordinary shares paid out by subsidiaries (476)  Net cash from financing activities (313 568)  Net changes in cash and cash equivalents 16 759  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:  Cash Deposits with banks 13	Reimbursement of subordinated debt	(1024)
Net cash from financing activities  Net changes in cash and cash equivalents  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:  Cash Deposits with banks  (313 568)  16 759	Interest from other capital instruments	( 113)
Net changes in cash and cash equivalents  Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 49 080 16 759  Cash and cash equivalents include: Cash Deposits with banks 13 49 067	Dividends on ordinary shares paid out by subsidiaries	( 476)
Cash and cash equivalents at beginning of period 49 080  Cash and cash equivalents at end of period 49 080  Cash and cash equivalents include:  Cash Deposits with banks 13  Cash Ago O67	Net cash from financing activities	( 313 568)
Cash and cash equivalents at end of period 49 080  16 759  Cash and cash equivalents include:  Cash Deposits with banks 13  Mathematical Period 149 067	Net changes in cash and cash equivalents	16 759
Cash and cash equivalents at end of period 49 080  16 759  Cash and cash equivalents include:  Cash Deposits with banks 13  Mathematical Period 149 067	Cash and cash equivalents at beginning of period	32 321
Cash and cash equivalents include: Cash Deposits with banks  13 49 067		
Cash 13 Deposits with banks 49 067		16 759
Cash 13 Deposits with banks 49 067		
Deposits with banks 49 067	•	42
·		
Total 49 080	Deposits with danks	49 067
	Total	49 080



#### NOTE 54 – RECENTLY ISSUED ACCOUNTING STANDARDS AND INTERPRETATIONS

Impact of the adoption of standards and interpretations that became effective on 1 January 2014

IAS 32 (amendment), 'Offsetting of financial assets and liabilities. This amendment is part of the project 'Offsetting assets and liabilities' of the IASB, which aims to clarify the concept 'currently has a legal enforceable right of set-off', and clarifies that some gross amount clearing systems (clearing houses) may be equivalent to net amount offsetting. The adoption of this amendment did not produce an impact on the financial statements of the Group.

IAS 36 (amendment), 'Disclosure of the recoverable amount of non-financial assets'. This amendment deals with the disclosure requirements regarding the recoverable amount of impaired assets, when that amount is based on fair value less costs to sell. The adoption of this amendment did not produce an impact on the financial statements of the Group.

IAS 39 (amendment), 'Novation of derivatives and continuation of hedge accounting'. This amendment to IAS 39 permits an entity to continue hedge accounting, when a counterpart of a derivative, which has been designated as a hedging instrument, changes to a clearing house, or equivalent, as a result of changes in laws or regulations. The adoption of this amendment did not produce an impact on the financial statements of the Group.

Amendments to IFRS 10, 12 and IAS 27 - 'Investment entities'. These amendments define Investment entities and introduce an exception to the application of the obligation to consolidate under IFRS 10, for entities that qualify as Investment entities, whose investments in subsidiaries must be measured at fair value through profit or loss, in accordance with IAS 39. Specific disclosures are required by IFRS 12. The adoption of these amendments did not produce an impact on the financial statements of the Group.

**IFRS 10** (new), 'Consolidated financial statements'. IFRS 10 substitutes all procedures and accounting guidelines relating to control and consolidation, included in IAS 27 and SIC 12, changing the definition of control and the criteria applied to determine control. The fundamental principle that a consolidated entity presents the holding company and the subsidiaries as a single entity, remains unchanged. The adoption of this standard did not produce an impact on the financial statements of the Group.

**IFRS 11** (new), 'Joint arrangements'. IFRS 11 focuses on the rights and obligations of joint arrangements in detriment of their legal form. Joint arrangements may be joint operations (rights over assets and obligations) or joint ventures (rights over net assets, applying the equity method). Proportional consolidation of joint ventures ceases to be allowed. The adoption of this standard did not produce an impact on the financial statements of the Group.



**IFRS 12** (new), 'Disclosure of interests in other entities'. This standard establishes the disclosure requirements for all nature of interests in other entities, such as: subsidiaries, joint arrangements, associated companies and structured entities, so as to permit the evaluation of the nature, risks and financial effects associated with the interests of the Entity. The adoption of this standard did not produce an impact on the financial statements of the Group.

Amendments to IFRS 10, 11 and 12, 'Transition regime'. These amendments clarify that, when by adopting IFRS 10 results a different accounting treatment from the guidelines of the IAS 27 / SIC 12, the comparative information is only to be adjusted for the immediately preceding period, with the differences recognised in the beginning of the comparative period, under Equity. The amendment introduced in IFRS 11, relates to the mandatory testing for impairment of the financial investment that results from the discontinuation of proportionate consolidation. The specific disclosure requirements are included in IFRS 12. The adoption of these amendments did not produce an impact on the financial statements of the Group.

**IAS 27** (revision 2011), 'Individual financial statements'. IAS 27 was revised, following the release of IFRS 10, and defines the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associated companies, when the Entity prepares individual financial statements. The adoption of this revision did not produce an impact on the financial statements of the Group.

**IAS 28** (revision 2011), 'Investments in associated companies and joint ventures'. IAS 28 was revised, following the release of IFRS 11, and prescribes the accounting treatment for investments in associated companies and joint ventures, defining also the requirements for the application of the equity method. The adoption of this revision did not produce an impact on the financial statements of the Group.

IAS 19 (amendment), 'Defined benefit plans – Employee contributions'. The amendment to IAS 19 applies to contributions made by employees or third parties to defined benefit plans, and aims to simplify their accounting treatment, when the contributions are independent from the number of years of service. The adoption of this amendment did not produce an impact on the financial statements of the Group.



**Improvements to standards 2010 – 2012**. This improvement cycle impacts the following standards: IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38. The adoption of these improvements did not produce an impact on the financial statements of the Group.

**IFRIC 21** (new), 'Levies'. IFRIC 21 is an interpretation of IAS 37 and of the recognition of liabilities, clarifying that the past event that results in an obligation to pay a tax or levy (other than corporate income tax - IRC) corresponds to the activity described in the relevant legislation that mandates that payment. The adoption of this interpretation did not produce an impact on the financial statements of the Group.

Standards, amendments to existing standards and interpretations that have already been published and whose application is mandatory for annual periods starting on or after 1 July 2014, or at a later date, and which the Bank decided not to early adopt:

**IAS 1** (amendment), 'Revision of the disclosures' (to be applied in the periods starting on or after 1 January 2016). This amendment is still awaiting endorsement by the European Union. The amendment provides indications as to materiality and aggregation, presentation of subtotals, structure of the financial statements and disclosure of accounting policies. The adoption of this amendment is not expected to produce a material impact on the financial statements of the Group.

IAS 16 and IAS 38 (amendments), 'Amortisation and depreciation methods permitted' (to be applied in the periods starting on or after 1 January 2016). These amendments are still awaiting endorsement by the European Union. These amendments clarify that the methods used to calculate the amortisation / depreciation of assets based on revenue earned, are generally not considered adequate measures of the consumption pattern of the economic benefits associated with the asset. It is to be prospectively applied. The adoption of these amendments is not expected to produce a material impact on the financial statements of the Group.

IAS 27 (amendment), 'Equity method in Separate Financial Statements' (to be applied in the periods starting on or after 1 January 2016). This amendment is still awaiting endorsement by the European Union. This amendment permits an entity to use in the separate financial statements the equity method in measuring investments in subsidiaries, joint ventures and associated companies. This amendment is to be retroactively applied. The adoption of this amendment is not expected to produce a material impact on the financial statements of the Group.

Amendments to IFRS 10 and IAS 28, 'Sale or contribution of assets between an Investor and its Associated company or Joint venture' (to be applied in the periods starting on or after 1 January 2016). These amendments are still awaiting endorsement by the European Union. These amendments clarify that on the sale or contribution of assets between an investor and one of its associated companies or jointly



controlled entities, any gain / loss is recognised in full when the assets transferred constitute a business, and only partially (in the proportion held by third parties) when the assets transferred do not constitute a business. The adoption of these amendments is not expected to produce a material impact on the financial statements of the Group.

Amendments to IFRS 10, 12 and IAS 28, 'Investment entities: application of the exemption from consolidation' (to be applied in the periods starting on or after 1 January 2016). These amendments are still awaiting endorsement by the European Union. These amendments clarify that the exemption from the obligation to consolidate applies to an intermediate holding company that is a subsidiary of an investment company. Additionally, the option to use the equity method, in accordance with IAS 28, is extended to a company that is not an investment entity but that holds an interest in an associated company or joint venture that is an 'Investment entity'. The adoption of these amendments is not expected to produce a material impact on the financial statements of the Group.

IFRS 11 (amendment), 'Accounting for the acquisition of interests in a joint operation' (to be applied in the periods starting on or after 1 January 2016). This amendment is still awaiting endorsement by the European Union. This amendment provides guidance on the accounting of the acquisition of an interest in a joint operation that qualifies as a business, with the principles of IFRS 3 – Business combinations being applicable thereto. The adoption of this amendment is not expected to produce a material impact on the financial statements of the Group.

**Improvements to standards 2012 - 2014**, (to be applied, in general, in the periods starting on or after 1 January 2016). These improvements are still awaiting endorsement by the European Union. This improvement cycle affects the following standards: IFRS 5, IFRS 7, IAS 19 and IAS 34. The adoption of these improvements is not expected to produce a material impact on the financial statements of the Group.

**Improvements to standards 2011 - 2013**, (to be applied in the European Union in the periods starting on or after 1 January 2015). This improvement cycle affects the following standards: IFRS 1, IFRS 3, IFRS 13, and IAS 40. The adoption of these improvements is not expected to produce a material impact on the financial statements of the Group.

IFRS 9 (new), 'Financial instruments' (to be applied in the periods starting on or after 1 January 2018). This standard is still awaiting endorsement by the European Union. IFRS 9 substitutes the requirements of IAS 39, relating to: (i) the classification and measurement of financial assets and liabilities; (ii) the recognition of impairment on amounts receivable (through the expected loss model); and (iii) the requirements for the recognition and classification of hedge accounting. The adoption of this standard is not expected to produce a material impact on the financial statements of the Group.



IFRS 15 (new), 'Revenue from contracts with customers' (to be applied in the periods starting on or after 1 January 2017). This standard is still awaiting endorsement by the European Union. This new standard applies solely to contracts for the delivery of products or rendering of services, and requires that the entity recognises the revenue when the contractual obligation to deliver the assets or render the services is satisfied and for the amount that reflects the remuneration to which the company has a right, as foreseen in the '5 step methodology'. The adoption of this standard is not expected to produce a material impact on the financial statements of the Group.

#### NOTE 56 - SUBSEQUENT EVENTS

- According to the Banco de Portugal announcement dated 17 April 2015, following the analysis of the seven non-binding proposals for the acquisition of NOVO BANCO presented on 20 March, five entities were selected by Banco de Portugal to pass on to the third phase of the sale procedure.

  The decision of Banco de Portugal was preceded by a prior hearing procedure, under which the entities not selected under the preliminary decision were given a period of ten working days to comment on the decision. Banco de Portugal invited the entities selected to submit, by the end of June 2015, Binding Proposals for the acquisition of NOVO BANCO. The invitation will be accompanied by specific Terms of Reference establishing the procedures to be followed in Phase III, during which period the candidates will have access to more detailed information about NOVO BANCO and will have the opportunity to perform a due diligence;
- At the meeting of the Board of Directors of NOVO BANCO on 3 December 2014 it was decided as part
  of the restructuring of the NOVO BANCO Group to merge Avistar into NOVO BANCO.

# 2. Appendix - Adoption of the Financial Stability Forum (FSF) and Committee of European Banking Supervisors (CEBS) Recommendations concerning the Transparency of Information and the Valuation of Assets

(Circular Letters no. 97/2008/DSB, of 3 December and no. 58/2009/DSB of 5 August of the Banco de Portugal)

In its Circular Letter no. 58/2009/DSB of August 5th, 2009 the Banco de Portugal reiterated "the need for institutions to maintain adequate compliance with the recommendations of the Financial Stability Forum (FSF), as well as those issued by the Committee of European Banking Supervisors (CEBS), concerning the transparency of information and the valuation of assets, taking into account the proportionality principle", as set out in Circular Letters no. 46/08/DSBDR of July 15th, 2008 and no. 97/08/DSB of December 3rd, 2008.

The Bank of Portugal recommends the inclusion in the reporting documents of a specific chapter or annex exclusively dedicated to the issues dealt with in the CEBS and FSF recommendations.

This appendix aims to ensure compliance with the Bank of Portugal's recommendation, including references to where the information provided may be found within the body of the Management Report or in the Notes to the Financial Statements for period from the 4<sup>th</sup> August to 31<sup>st</sup> December 2014.

#### I. BUSINESS MODEL

#### 1. Description of the business model

A detailed description of the Group's business model is provided in Item 2 of the Management Report . The performance of the main business areas (operational segments) of the Group is also presented in Note no.  $4^{1}$ .

#### 2. Strategy and Objectives

The Group's strategy and objectives are provided in Item 1 of the Management Report. The securitisation transactions are detailed in Note 48.

#### 3., 4. and 5. Activities developed and contribution to the business

Item 2 of the Management Report and Note no. 4 contain information about the activity and contribution to the business.

#### II. RISK AND RISK MANAGEMENT

#### 6. and 7. Description and nature of the risks incurred

Item 5 of the Management Report describes how the risk management function is organised within Group NOVO BANCO.

Annual Report 2014 299 ⊌

-

<sup>&</sup>lt;sup>1</sup> The numbering refers to the Notes to the Consolidated Financial Statements



Note 50 contains diverse information that in total allows the market to form a thorough perception about the risks incurred by the Group and the management mechanisms in place to monitor and control such risks.

#### III. IMPACT OF THE PERIOD OF FINANCIAL TURMOIL ON THE RESULTS

## 8.,9., 10 and 11. Qualitative and quantitative description of the results and comparison of impacts between periods

Note 1 contains the information regarding the setup of NOVO BANCO on the 3<sup>rd</sup> August 2014.

#### 12. Decomposition of realised and non realised write-downs

The profit and loss of assets and liabilities held for trading, assets and liabilities at fair value through profit or loss and assets available for sale are detailed by financial instrument in Notes 7 and 8. In addition, non realised gains and losses on assets available for sale are detailed in Notes 23 and 44, while the most significant positions are decomposed in Note 23.

#### 13. Financial turmoil and the price of share

NOVO BANCO does not have listed shares.

#### 14. Maximum loss risk

Item 5 of the Management Report and Note 50 contain the relevant information about potential losses in market stress situations.

#### 15. Debt issued by the Group and results

Note 49 contains information on the impact of debt revaluation and the methods used to calculate this impact on the results.

#### IV. LEVEL AND TYPE OF EXPOSURES AFFECTED BY THE PERIOD OF TURMOIL

#### 16. Nominal and fair value of exposures

#### 17. Credit risk mitigators

#### 18. Information about the Group's exposures

At 31st December 2014 exposure to Portuguese sovereign debt totalled EUR 1948 million, EUR 686 million of Spanish sovereign debt, EUR 1705 million of Italian sovereign debt and EUR 35 million of Greek sovereign debt.

The information about the Group's exposures is provided in Note 50.

#### 19. Movement in exposures between periods

Annual Report 2014 300 **▶** 



Note 50 contains diverse information comparing the exposures to markets and results for the period from the 4<sup>th</sup> August to 31<sup>st</sup> December 2014. The disclosed information is considered sufficient, given the detail and quantification provided.

#### 20. Non consolidated exposure

All the structures related to securitisation operations originated by the Group are presented in Note 48. None of the SPEs were consolidated due to the market turbulence.

#### 21. Exposure to monoline insurers and quality of the assets insured

The Group does not have exposures to monoline insurers.

#### V. ACCOUNTING POLICIES AND VALUATION METHODS

#### 22. Structured Products

These situations are described in Note 2 – Summary of significant accounting policies.

#### 23. Special Purpose Entities (SPEs) and consolidation

Disclosure available in Notes 2 and 48.

#### 24. and 25. Fair value of financial instruments

See the comments to item 16 of this Appendix. Notes 2 and 49 contain the conditions for utilisation of the fair value option as well as the methodology used to value the financial instruments.

#### VI. OTHER RELEVANT ASPECTS OF DISCLOSURE

#### 26. Description of the disclosure policies and principles

NOVO BANCO Group, within the context of accounting and financial information disclosure, aims to satisfy all the regulatory requirements, defined by the accounting standards or by the supervisory and regulatory entities.

At the same time, the Group aims to meet the best market practices in information disclosure, balancing the cost of preparing the relevant information with the benefit that it may provide to the users.

From the information made available to the Group's shareholder, clients, employees, supervisory entities and the public in general, we highlight the Annual and Half Year Management Reports, the Financial Statements and the respective Notes, and the Corporate Governance Report.

The management reports and financial statements, released on a half-yearly basis, are prepared under IFRS that comply with the highest degree of disclosure and transparency and facilitate comparison to other domestic and international banks.

Annual Report 2014 301 ▶

### **GRUPO NOVO BANCO**<sup>L</sup>

The Corporate Governance Report provides a detailed view about the governing structure of the Group.

The Sustainability Report, which forms an integral part of the Annual Management Report, conveys the Group's perspective about social responsibility in the context of the numerous challenges that the modern world faces, whether of an environmental or social nature, or pertaining to innovation and entrepreneurship.

Annual Report 2014 302 \



#### Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Consolidated Financial Information

(Free translation from the original in Portuguese)

#### Introduction

As required by law, we present the Audit Report for Statutory and Stock Exchange Regulatory Purposes on the financial information included in the consolidated Directors' Report and in the attached consolidated financial statements of Novo Banco, S.A. ("Novo Banco" or "Bank"), comprising the consolidated balance sheet as at 31 December 2014 (which shows total assets of Euro 65,417,480 thousand and total shareholder's equity of Euro 5,409,813 thousand including non-controlling interests of Euro 129,446 thousand and a net loss of Euro 497,645 thousand, the consolidated statement of income, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the period 4 August 2014 through 31 December 2014 ("Period") then ended, and the corresponding notes to the accounts.

#### Responsibilities

- It is the responsibility of the Bank's Board of Directors (i) to prepare the consolidated Directors' Report and the consolidated financial statements which present fairly, in all material respects, the financial position of the group of companies included in the consolidation, the consolidated results and the consolidated comprehensive income of their operations, the changes in consolidated equity and the consolidated cash flows; (ii) to prepare historic financial information in accordance with International Financial Reporting Standards as adopted by the European Union and which is complete, true, up-to-date, clear, objective and lawful, as required by the Portuguese Securities Market Code; (iii) to adopt appropriate accounting policies and criteria; (iv) to maintain appropriate systems of internal control; and (v) to disclose any significant matters which have influenced the activity, financial position or results of the group of companies included in the consolidation.
- Our responsibility is to verify the financial information included in the financial statements referred to above, namely as to whether it is complete, true, up-to-date, clear, objective and lawful, as required by the Portuguese Securities Market Code, for the purpose of issuing an independent and professional report based on our audit.

#### Scope

We conducted our audit in accordance with the Standards and Technical Recommendations issued by the Institute of Statutory Auditors which require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. Accordingly, our audit included: (i) verification that the financial statements of the group of companies included in the consolidation have been appropriately examined and, for the cases where such an audit was not carried out, verification, on a sample basis, of the evidence supporting the amounts and disclosures in the consolidated financial statements and assessing the reasonableness of the estimates, based on the judgements and criteria of the Board of Directors used in the preparation of the consolidated financial statements; (ii) verification of the consolidation

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda. Sede: Palácio Sottomayor, Rua Sousa Martins, 1 - 3º, 1069-316 Lisboa, Portugal Tel +351 213 599 000, Fax +351 213 599 999, www.pwc. pt Matriculada na CRC sob o NUPC 506 628 752, Capital Social Euros 314.000 Inscrita na lista das Sociedades de Revisores Oficiais de Contas sob o nº 183 e na CMVM sob o nº 9077

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda, pertence à rede de entidades que são membros da PricewaterhouseCoopers international limited cada uma das quals é uma entidade legal autônoma e independente.

Annual Report 2014 303



operations and the utilization of the equity method; (iii) assessing the appropriateness of the accounting principles used and their disclosure, as applicable; (iv) assessing the applicability of the going concern basis of accounting; (v) assessing the overall presentation of the consolidated financial statements; and (vi) assessing the completeness, truthfulness, accuracy, clarity, objectivity and lawfulness of the consolidated financial information.

- 5 Our audit also covered the verification that the information included in the consolidated Directors' Report is consistent with the financial statements as well as the verification set forth in paragraphs 4 and 5 of Article 451 of the Companies Code.
- 6 We believe that our audit provides a reasonable basis for our opinion.

#### Qualifications

- As disclosed in Note 41 of the notes to the accounts, in accordance with sub-paragraph (iv) of paragraph (b) of point 1 of Appendix 2 of the Resolution of the Board of Directors of the Banco de Portugal of 3 August 2014, as amended by Resolution of the same Board of 11 August 2014 ("Resolution Deliberation") the liabilities relating to financial instruments that were, or that at some point had been, eligible for the own funds calculation of Banco Espírito Santo, SA ("BES"), which include subordinated debt and other equity instruments issued by the BES branch in the Cayman Islands, in the amounts, at 31 December 2014, of Euro 43 million and Euro 163 million, respectively, were not transferred to Novo Banco. These financial instruments were acquired upon their issuance and continue to be, as at this date, held by the company BES Finance, Ltd ("BES Finance"), currently a subsidiary of Novo Banco, which simultaneously carried out the issuance and sale to third parties of financial instruments, guaranteed by BES itself, on the same terms and conditions and for the same amount. Based on the above, the Board of Directors of Novo Banco, in conjunction with the Banco de Portugal, whilst resolution authority, considers that, under the Resolution Deliberation, the legal system subjacent to the resolution and the European Union rules on State aid, the Bank is not responsible for the repayment of the subordinated debt and other capital instruments issued by BES Finance, as these were indirectly expressed in BES' own patrimony and are guaranteed by same, and has therefore not reflected these in the consolidated balance sheet of the Bank at 31 December 2014, although as at this date, and strictly under International Financial Reporting Standards, the technical conditions for the non-recognition of such liabilities have not been met. Under these circumstances, had those liabilities been reflected in the consolidated balance sheet of the Bank at 31 December 2014. the subordinated debt and the other equity instruments captions would be higher by Euro 43 million and Euro 163 million, respectively, and the originating reserve would be lower by Euro 206 million.
- As referred in Note 40 of the notes to the accounts, the consolidated balance sheet of the Bank at 31 December 2014 includes Euro 1,065 million relating to deferred tax assets recognized on tax losses, of which Euro 160 million relate to tax losses estimated by BES in 2013 that were transferred to Novo Banco under the Resolution Deliberation, and Euro 905 million relate to tax losses estimated in 2014, which effective recoverability is dependent on the generation of future taxable results. Given that the maximum period for the use of these tax losses is 5 and 12 years, depending on their having arisen in 2013 or 2014, respectively, we consider that the estimated recoverability of the aforementioned deferred tax assets made by the Board of Directors, based on a business plan covering the years 2015 through 2026 that assumes a stability of the results as from 2019, incorporates assumptions we consider optimistic given the current economic situation and the fact that it is a bridge bank. Under

Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Consolidated Financial Information 31 December 2014

Novo Banco, SA



these circumstances, the captions of deferred tax assets, originating reserve and result for the Period, contained in the consolidated balance sheet of the Bank at 31 December 2014, are overstated by an amount that we are unable to quantify with reasonable assurance, taking into account the multiple underlying assumptions and respective correlations, as well as the potential impact deriving from the projected entry of a new shareholder in the Bank.

#### Opinion

In our opinion, except for the effects on the consolidated financial statements of the matters referred to in paragraphs 7 and 8 above, the consolidated financial statements referred to above, present fairly in all material respects, the consolidated financial position of Novo Banco, S.A. as at 31 December 2014, the consolidated results and the consolidated comprehensive income of its operations, the changes in consolidated equity and the consolidated cash flows for the Period then ended, in accordance with International Financial Reporting Standards as adopted by the European Union and the information included is complete, true, up-to-date, clear, objective and lawful.

#### Report on other legal requirements

10 It is also our opinion that the information included in the Directors' Report is consistent with the consolidated financial statements for the Period and that the Corporate Governance Report includes the information required under Article 245-A of the Portuguese Securities Market Code.

#### Emphasis

- 11 Without further qualifying our opinion expressed in paragraph 9 above, we draw attention to:
- 11.1 As disclosed in Note 1 of the notes to the accounts, the commitments of the Portuguese State before the European Commission foresee Novo Banco being sold within a maximum period of two years. Nevertheless, the Bank's Board of Directors considers that, based on the business plan it has drawn up and the prospective information it has on profitability, cash flows and capital levels, the Bank has the means to continue to develop its activity in the foreseeable future, so much so that the financial statements for the Period ended on 31 December 2014 were prepared based on the going concern basis. We point out, however, that while the Bank is in a sale process, the compliance with the business plan presented by the Board of Directors, including, namely, the recoverability of the deferred tax assets recognized on the tax losses referred to in paragraph 8 above, is necessarily conditioned by the future shareholder's strategy and by its ability to generate significant business for Novo Banco.
- 11.2 As mentioned in Note 1 of the notes to the accounts, in accordance with the legal framework underlying the resolution, the Banco de Portugal may at any time decide to transfer or retransfer, with retroactive effect, between BES and Novo Banco, assets, liabilities, off-balance sheet elements and assets under management, with the consequent impacts on the financial statements of the Bank.

Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Consolidated Financial Information 31 December 2014

Novo Banco, SA PwC 3 of 4



11.3 Given that the incorporation of the Bank resulted from the application of a resolution measure to BES, which originated material impacts on third parties, the risk of litigation involving Novo Banco, related to the Resolution Deliberation and the definition of the perimeter of assets, liabilities, off-balance sheet elements and assets under management transferred to the latter, is significant. In preparing the consolidated financial statements of the Bank at 31 December 2014, and as referred to in Note 45 of the notes to the accounts, the Board of Directors reflected therein the Resolution Deliberation and related decisions taken by the Banco de Portugal, as well as the indication made by the latter that no responsibilities are expected to arise for Novo Banco from said litigation, given the legal grounds and the information available at the present date.

17 June 2015

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda represented by:

José Manuel Henriques Bernardo, R.O.C.

Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Consolidated Financial Information 31 December 2014

Novo Banco, SA PwC 4 of 4

This is a free translation from the original in Portuguese

REPORT AND OPINION OF THE STATUTORY SUPERVISORY BOARD ON THE MANAGEMENT REPORT AND THE CONSOLIDATED AND INDIVIDUAL FINANCIAL STATEMENTS FOR THE PERIOD FROM 4 AUGUST 2014 TO 31 DECEMBER 2014

To the Shareholder,

Under the mandate conferred to us as required by paragraph g) of Article 420° of the Código das Sociedades Comerciais (Portuguese Companies Code), the Company Bylaws and the Deliberations of the Board of Directors of Banco de Portugal (the Central Bank of Portugal) related to the resolution measure applied to Banco Espírito Santo, SA., we must issue the Annual Report and the Opinion about the Management Report and the individual and consolidated financial statements of Novo Banco, S.A., that includes the statement of individual and consolidated comprehensive income, the individual and consolidated Balance Sheet, the individual and consolidated Statement of changes in equity, the individual and consolidated cash-flow Statement, and the respective individual and consolidated notes to the financial statements, as well as the Board of Directors' proposal for the allocation of the Net Result for the period from 4 August 2014 to 31 December 2014.

During the period from 4 August 2014 to 31 December 2014 we oversaw the activity of the Bank and of the Bank's most relevant subsidiaries and associated entities, having periodically and when deemed necessary developed the following activities:

- Examined whether the Bank was compliant with the legal requirements and the bylaws;
- Analysed the legal and regulatory requirements of the RGICSF (the Portuguese General Law on Credit Institutions and Financial Companies) and the Notices from the Banco de Portugal (Central Bank of Portugal), having confirmed that some of the defined measures by the Decree Law nº 157/2014 of 24 October are still under review;
- Monitored the special audit process to the opening balance sheet performed by the External Statutory Auditors;
- · Oversaw monthly, quarterly and annual accounts process
- Monitored the reports related to the exposure to Grupo Espírito Santo;
- Oversaw the daily liquidity reports;

NOVO BANCO, S.A., com sede na Av. da Liberdade n.º 195, em Lisboa, com o número único 513 204 016 de pessoa coletiva

Annual Report 2014 307 \

- Analysed the Anti-Money Laundering and Counter-Terrorism Financing Report (AML / CFT) published in 2014, however we could not issue an opinion as it referred to the period that preceded the establishment of Novo Banco, SA. and the appointment of the Supervisory Statutory Board currently in office;
- We have presented monthly activity reports to the Fundo de Resolução (Resolution Fund) and to the Banco de Portugal (Central Bank of Portugal).

This Supervisory Statutory Board, within the performance of its duties, met with the Board of Directors and the managing directors of the main departments, whenever necessary, and was present in ordinary and extraordinary meetings of the Board of Directors, to keep up with the Board's actions, and the Bank's business and activity, as well as to participate in the discussions of the most relevant matters arisen from the performed analysis.

In the scope, and for the purposes of the analysis and assessments performed, the Supervisory Statutory Board has required, and has obtained, all the documentation and clarifications requested, as a result of the several questions raised. Namely, we would like to highlight the regular meetings with the Internal Audit, Risk and Compliance departments, in order to keep up with the most relevant matters related to the activity of these departments and the efficiency of the internal control system.

Concerning the monitoring of the internal audit department activity, it is important to mention:

- The involvement of the Statutory Supervisory Board in the monitoring of the audit plans for 2014 and 2015, having had a direct participation in the discussion for the 2015 plan, already prepared in 2015; and
- The regular monitoring of the reports issued and the discussion of the main aspects, especially the most significant deficiencies including those, having been generated in previous years were not yet resolved.

During the period of 4 August 2014 to 31 December of 2014, the Statutory Supervisory Board issued 13 opinions resulting from requests by the Board of Directors and Managing Directors and related with:

- The renewal of the commercial relationship with Grupo Espírito Santo entities, bearing in mind the credit exposure restrictions imposed by the Banco de Portugal;
- The verification of the implementation of several measures related to credit concession to people and entities especially related with the Grupo Espírito Santo, taking into account the restrictions imposed by the Banco de Portugal; and

Annual Report 2014 308 ▶



 The independence of the external statutory auditors concerning to the independence of additional services provided.

This Statutory Supervisory Board met with the External Statutory Auditors, PricewaterhouseCoopers, SROC, Lda., both within the scope of the auditing of the opening balance sheet as well as during the auditing process of the financial statements as at 31 December 2014. Within this cooperation between the Statutory Supervisory Board and the External Statutory Auditors, the Statutory Supervisory Board obtained all the necessary and adequate clarifications to the questions raised in the course of their functions, namely concerning

- · The conformity of the accounting records and the respective supporting documents;
- The existence of goods or assets belonging to the company, or received as security, deposit or other evidence; and
- If the adopted accounting policies and valuation criteria reflect an adequate representation of the assets and results of the Company, except for aspects stated as reserves and emphasis expressed in the External Statutory Auditor's Report and in the Audit Report regarding the Individual and Consolidated Financial Statements, issued by the External Statutory Auditor on 17 June 2015

In the scope of the closing process of the accounts for the period from 4 August 2014 to 31 December 2014, the Statutory Supervisory Board, analysed the Management Report, and the remaining documents related to the financial statements, presented by the Board of Directors, having carried out the checks and obtaining the clarifications considered necessary, which comply with the applicable legislation.

The individual and consolidated financial statements were audited by the External Statutory Auditor PricewaterhouseCopers, SROC, Lda., that has issued on 17 June 2015 the respective auditor report on the Individual and Consolidated Financial Information, with reserves and emphasis, that the Statutory Supervisory Board agrees with, in accordance with the number 2 of the article 452° of the Código das Sociedades Comerciais (the Portuguese Companies Code)

The Board of Directors' Management Report is sufficiently clear about the business evolution and the situation of the Bank, highlighting the most significant aspects as well as the description of the main risks and uncertainties faced by the Bank.

The corporate governance report complies with the requirements of the article 245°-A of the Código dos Valores Mobiliários (Portuguese Market Securities Code).

NOVO BANCO, S.A., com sede na Av. da Liberdade n.º 195, em Lisboa, com o número único 513 204 016 de pessoa coletiva

Annual Report 2014 309 ⊌



The proposal for the allocation of the results does not contravene the legal and statutory provisions.

Considering the above mentioned, we are of the opinion that:

- (a) The Management Report, and the remaining Financial Statements, for 2014, presented by the Board of Directors, should be approved, bearing in mind the reserves and emphasis included in the Auditor's Report;
- (b) The Corporate Governance Report should be approved;
- (c) The proposal for the allocation of the results presented by the Board of Directors in the Management Report should be approved;
- (d) A general assessment of the Board of Directors and of the Statutory Fiscal Board should be made, pursuant to the article 455° of Código das Sociedades Comerciais (Portuguese Companies Code).

Finally, the Statutory Supervisory Board wishes to express its recognition towards the Board of Directors, the Managing Directors of the several Departments of the Bank and to all employees, as well as to the Statutory External Auditors for the cooperation and support given.

Lisbon, 17 June 2015

The Statutory Supervisory Board

José Manuel de Oliveira Vitorino Chairman

José António Noivo Alves Fonseca Member

José Francisco Claro Member

#### 5. Separate Financial Statements

### and Notes to the Separate Financial Statements



### **NOVO BANCO, S.A.**

## INCOME STATEMENT FOR THE PERIOD 4 AUGUST TO 31 DECEMBER 2014

(in thousands of Euros)

	(111 0	ousanus oi Euros
	Notes	31.12.2014
Interest and similar income	4	639 666
Interest expense and similar charges	4	466 030
Net interest income		173 636
Dividend income	5	7 474
Fee and commission income	6	178 534
Fee and commission expenses	6	( 43 803)
Net gains / (losses) from financial assets and liabilities at fair value through profit or	loss 7	( 29 023)
Net gains / (losses) from available-for-sale financial assets	8	22 375
Net gains / (losses) from foreign exchange differences	9	32 466
Net gains/ (losses) from the sale of other assets	10	( 896)
Other operating income and expenses	11	( 19 354)
Operating Income		321 409
Staff costs	12	( 147 747)
General and administrative expenses	14	( 126 219)
Depreciation and amortisation	25 & 26	( 35 353)
Provisions, net of reversals	33	369 529
Impairment losses on loans, net of reversals and recoveries	22	( 446 721)
Impairment losses on other financial assets, net of reversals and recoveries	20 & 21	( 301 237)
Impairment losses on other assets, net of reversals and recoveries	24, 27 & 28	( 136 078)
Operating expenses		( 823 826)
Profit / (loss) before income tax		( 502 417)
Income tax		
Current tax	34	( 16 395)
Deferred tax	34	( 129 808)
Net profit / (loss) for the period		( 648 620)
Basic earnings per share (in Euros)	15	( 0.13)
Diluted earnings per share (in Euros)	15	( 0.13)



### **NOVO BANCO, S.A.**

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD 4 AUGUST TO 31 DECEMBER 2014

	(	in thousands of Euros)
	Notes	31.12.2014
Net profit / (loss) for the period		( 648 620)
Other comprehensive income / (loss) for the period		
Items that will not be reclassified to results		
Re-measurement of defined benefit plans	13	( 258 524)
Pensions - transitory regime	a)	( 2 282)
		( 260 806)
Items that may be reclassified to results		
Foreign exchange differences	a)	18 038
Taxes on foreign exchange differences	a)	(5231)
	,	12 807
Available-for-sale financial assets		
Potential gains and losses arising in the period	37	( 93 629)
Reclassification of gains and losses included in profit and loss for the period	37	171 738
Deferred taxes	37	( 21 903)
		56 206
Total other comprehensive income / (loss) for the period		( 191 793)
Total comprehensive income / (loss) for the period		( 840 413)

a) See Note 1 - Statement of Changes in Equity



#### **NOVO BANCO, S.A.**

### BALANCE SHEET AT 31 DECEMBER 2014 AND 4 AUGUST 2014

(in thousands of Euros)

	housands of Euros)
04.08.2014 restated with resolution of 22.12.2014 and 11.02.2015 (a)	04.08.2014 (b)
84 5 361 395	5 361 395
58 369 414	369 414
91 1 274 803	1 274 803
82 1 541 803	1 541 803
70 8 287 546	8 287 546
85 2 598 473	2 598 473
87 33 484 839	33 484 839
35 353 090	353 090
29 1 167 172	1 167 172
89 315 311	315 311
18 102 043	102 043
75 1 798 817	1 798 817
28 14 818	14 818
31 2 856 746	2 863 931
86 3 101 138	3 175 914
48 62 627 408	62 709 369
59 13 472 827	13 472 827
60 1 087 235	1 087 235
39 5 365 817	5 365 817
24 26 223 970	26 847 070
41 7 927 383	7 927 383
55 271 802	271 802
69 83 307	83 307
47 1 265 053	1 265 053
37 18 326	18 326
96 245 080	245 080
40 993 416	974 796
67 56 954 216	57 558 696
00 4 900 000	4 900 000
01 773 192 20) -	250 673 -
81 5 673 192	5 150 673
48 62 627 408	62 709 369
	81 5 673 192

a) The opening balance sheet is restated with the resolution of the Board of Directors of the Banco de Portugal of 22 December 2014, determining that the liabilities contracted by Banco Espírito Santo to Oak Finance Luxembourg are not transferred to NOVO BANCO (this decision resulted in adjustments to the originating reserve, corresponding to a positive change equivalent to Euros 548.3 thousand) and with the resolution of the Board of Directors of the Banco de Portugal of 11 February 2015, determining that the responsabilities of Banco Espírito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo that have been members of its Executive Commission are not transferred to NOVO BANCO (corresponding to a negative change to the originating reserve equivalent to Euros 25.8

b) Opening balance sheet as determined by the resolution of the Board of Directors of Banco de Portugal of 3 and 11 August 2014, communicated by the Banco de Portugal to Novo Banco, in accordance with no. 7 of article 11 of Notice 13/2012, pursuant to letter №ADM/2014/0121, of 3 December 2014 (as published on <a href="https://www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752398&fext.=.pdf">www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752398&fext.=.pdf</a>)



#### STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD FROM 4 AUGUST 2014 TO 31 DECEMBER 2014

(in thousands of Euros)

					(III tillododilido di Edico)
	Reserves, Retai	ned earnings and Other co income / (losses)	omprehensive		
Share capital	Fair value reserves	Other reserves, Retained earnings and Other comprehensive income / (losses)	Total	Net profit / (loss) for the period	Total Equity
4 900 000	-	250 673	250 673	-	5 150 673
<u></u>	-	522 519	522 519	<u>-</u>	522 519
4 900 000	-	773 192	773 192	-	5 673 192
-	56 206	-	56 206	-	56 206
-	-	( 2 282)	( 2 282)	-	( 2 282)
-	-	( 258 524)	( 258 524)	-	( 258 524)
-	-	12 807	12 807	-	12 807
<u>-</u>	<u>-</u>	<u> </u>	<u>-</u>	( 648 620)	( 648 620)
<u>-</u>	56 206	( 247 999)	( 191 793)	( 648 620)	( 840 413)
		( 16 711)	( 16 711)	-	( 16 711)
-	-	1 613	1 613	-	1 613
4 900 000	56 206	510 095	566 301	( 648 620)	4 817 681
	4 900 000 - 4 900 000	Share capital Fair value reserves  4 900 000	Share capital   Fair value reserves   Retained earnings and Other comprehensive income / (losses)	Share capital         Fair value reserves         Retained earnings and Other comprehensive income / (losses)         Total           4 900 000         -         250 673 250 673 522 519 522 519 522 519 522 519 773 192           4 900 000         -         773 192 773 192 773 192           -         -         6 206 520 622 (2 282) (2 2	Reserves, Retained earnings and Other comprehensive income / (losses)

<sup>(</sup>a) Includes differences from the foreign exchange conversion of hyperinflationary economies

<sup>(</sup>b) Result from clarifications of the Resolution Measure issued by Banco de Portugal subsequent to the date of publication of the opening balance sheet (see Note 37)



### **NOVO BANCO, S.A.**

## CASH FLOW STATEMENT FOR THE PERIOD 4 AUGUST TO 31 DECEMBER 2014

(in thousands of Euros)

	(in	thousands of Euros
	Notes	31.12.2014
Cash flows from operating activities		
Interest and similar income received		776 394
Interest expense and similar charges paid		( 449 591)
Fees and commission received		178 630
Fees and commission paid		( 47 205)
Recoveries on loans previously written off		6 778
Contributions to pension fund		( 377 434)
Cash payments to employees and suppliers		( 264 706)
Cach payment to employees and cappillate		( 177 134)
Changes in appraising assets and liabilities:		(,
Changes in operating assets and liabilities:		(4.5.45.555)
Deposits with / from Central Banks		(4 945 880)
Financial assets at fair value through profit or loss		116 985
Acquisition of available-for-sale financial assets		(12 188 212)
Acquisition of available-for-sale financial assets		13 201 899
Loans and advances to banks		( 408 901)
Deposits from banks		(1 028 951)
Loans and advances to customers		1 439 609
Due to customers and other loans		1 905 905
Derivatives held for risk management purposes		( 38 977)
Other operating assets and liabilities		( 481 528)
Net cash from operating activities before		
income tax		(2 605 185)
Income taxes paid		9 999
Net cash from operating activities		(2 595 186)
Cash flow from investing activities		
Dividends received		7 474
Acquisition of tangible and intangible assets and investment properties		(23 733)
Disposal of tangible and intangible assets and investment properties		1 479
Net cash from investing activities		( 14 780)
Cash flows from financing activities		
Reimbursement of bonds and other covered debt securities		( 296 828)
Net cash from financing activities		( 296 828)
Net changes in cash and cash equivalents		(2 906 794)
Cook and cook a with plants at he simple a of posited w		F 200 400
Cash and cash equivalents at beginning of period (1)		5 398 406
Effect of exchange rate changes in cash and cash equivalents		187 703
Net changes in cash and cash equivalents		(2 906 794)
Cash and cash equivalents at end of period		2 679 315
Cash and cash equivalents include:		
Cash	16	178 943
Deposits with Central Banks	16	2 545 941
(of which, Restricted balances)	-	( 259 827)
Deposits with banks	17	214 258
Total		2 679 315
I Otal		2013313

<sup>(1)</sup> This amount includes Euros 4,815 million related to the increase of Capital realised in cash in the incorporation of the Bank. The remaining capital (Euros 85 million) was realised on 6 August 2014.



#### **NOVO BANCO, S.A.**

#### Explanatory notes to the separate financial statements at 31 December 2014

(Amounts stated in thousands of Euros, except when otherwise indicated)

### NOTE 1 - ACTIVITY

NOVO BANCO, S.A. was incorporated on 3 August 2014 by resolution of the Board of Directors of the Banco de Portugal dated 3 August 2014 (8 p.m.), under no. 5 of article 145-G of the General Law on Credit Institutions and Financial Companies ("Regime Geral das Instituições de Crédito e Sociedades Financeiras" (RGICSF)), approved by Decree-Law no. 298/92, of 31 December, following the resolution measure applied by the Banco de Portugal to Banco Espírito Santo, S.A. (BES), under the terms of paragraphs 1 and 3-c) of article 145-C of the RGICSF.

As determined by Point Two of the resolution of the Board of Directors of Banco de Portugal of 3 August 2014 (8 p.m.), considering the resolution by the same Board of Directors of 11 August (5 p.m.), (hereafter "resolution of Banco de Portugal of 3 August 2014"), under the terms and for the purposes of article 145°-H/1 of the RGICSF, the assets, liabilities, off-balance-sheet items and assets under management of Banco Espírito Santo, S.A. were transferred to NOVO BANCO, S.A., as per the criteria established in Annex 2 to said resolution.

## Assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, SA, transferred to NOVO BANCO, SA

- 1. Assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, SA (BES), registered in the accounting records, are transferred to NOVO BANCO, SA, according to the following criteria:
  - (a) All the assets, licences and rights, including property rights of BES are transferred in their entirety to NOVO BANCO, SA, with the exception of the following:
    - (i) Shares representing the share capital of Banco Espírito Santo Angola, S.A.;
    - (ii) Shares representing the share capital of Espírito Santo Bank (Miami);
    - (iii) Shares representing the share capital of Aman Bank (Libya);
    - (iv) Treasury stock (also designated as 'own shares') of Banco Espírito Santo, S.A.;
    - (v) All credit claims on Espírito Santo International and its shareholders, the shareholders of Espírito Santo Control, entities under a control or group relationship, as provided under article 21 of the Portuguese Securities Code, with Espírito Santo International, and credit claims on entities under



a control or group relationship, as provided under article 21 of the Portuguese Securities Code, with Espírito Santo Financial Group (hereinafter referred to as "Espírito Santo Group"), with the exception of (A) credit claims on Espírito Santo Financial Group secured by financial pledge on all the shares of Companhia de Seguros Tranquilidade, SA, (B) claims on entities included in BES's perimeter of consolidated supervision (hereinafter referred to as "BES Group"), and (C) claims on the insurance companies supervised by the Instituto de Seguros de Portugal (Insurance and Pension Funds Supervisory Authority), namely: Companhia de Seguros Tranquilidade, T-Vida-Companhia de Seguros, Europ Assistance and Seguros Logo;

- (vi) Cash and cash equivalents in the amount of Euros 10 million, to enable the Board of Directors of BES to undertake the necessary steps to recover the value of its assets and meet its tax or administrative obligations.
- (b) BES's responsibilities to third parties that are liabilities or off-balance-sheet items of BES are fully transferred to NOVO BANCO, SA, except for those indicated below ("Excluded Liabilities"):
  - (i) Liabilities to (a) the respective shareholders whose participation is equal to or higher than 2% of the share capital or to persons or entities which in the two-year period preceding the transfer held a participation equal to or higher than 2% of the share capital of BES, members of the management or supervisory bodies, statutory auditors or statutory auditing firms, or persons with similar status in other companies that are in a control or group relationship with the institution; (b) persons or entities that have been shareholders, performed the functions or provided the services referred to in the foregoing sub-paragraph in the four years before the setting-up of NOVO BANCO, S.A., and whose action or failure to act was at the origin of the financial difficulties experienced by the credit institution or which contributed to aggravate that situation; (c) the spouses, first degree natural or in-law relatives or third parties acting on behalf of the persons or entities referred to in the foregoing sub-paragraphs; (d) persons responsible for facts related to the credit institution, or that have profited from these facts, directly or through a third party, and which were at the origin of the financial difficulties or contributed to aggravate that situation, due to action or failure to act in the performance of their functions, according to Banco de Portugal's understanding;
  - (ii) Obligations contracted with entities included within the Espírito Santo Group that constitute subordinated claims under the terms of articles 48 and 49 of the Insolvency and Corporate Recovery Code, except for the entities of BES Group whose responsibilities to BES were transferred to NOVO BANCO, without prejudice, with regard to this last entity, to the exception foreseen in sub-paragraph (v);
  - (iii) Any obligations towards, or guarantees provided to third parties regarding any type of liability held by entities integrating the Espírito Santo Group, save for entities of BES Group whose holdings were transferred to NOVO BANCO, SA;



- (iv) All liabilities resulting from the issuance of instruments that are or were at any time eligible for the calculation of BES's own funds, the conditions of which were approved by the Banco de Portugal;
- (v) Any liability or contingency, namely those resulting from fraud or the breach of regulatory, criminal or administrative provisions or determinations;
- (vi) Any liability or contingency of BES related to shares, instruments or contracts from which result subordinated credits to BES;
- (vii) Any obligations, guarantees, liabilities or contingencies related to the trading, financial intermediation and distribution of debt instruments issued by entities integrating the Espírito Santo Group, without prejudice to any unsubordinated loans arising from contractual terms prior to 30 June 2014, provided that such terms can be evidenced through documents registered in BES's archives, in terms that allow the control and verification of the decisions taken.
- (c) BES liabilities that are not transferred will be maintained within the legal framework of BES.
- (d) All the other off-balance-sheet items of BES will be transferred in full to NOVO BANCO, SA, except those related to Banco Espírito Santo Angola, S.A., Espírito Santo Bank (Miami) and Aman Bank (Libya);
- (e) The assets under management of BES will be assets under management of NOVO BANCO, SA;
- (f) All employees and service providers of BES will be transferred to NOVO BANCO, SA;
- (g) Any guarantee related to any obligation transferred to NOVO BANCO, S.A. is also transferred to NOVO BANCO, S.A. Any guarantee related to any obligation that is not transferred to NOVO BANCO, S.A. will not be transferred to NOVO BANCO, S.A. either.
- 2. After the transfer referred to in the foregoing sub-paragraphs, the Banco de Portugal may at any time transfer or re-transmit assets, liabilities, off-balance-sheet items and assets under management between BES and NOVO BANCO, SA, in accordance with Article 145-H (5) of the Legal Framework.
- 3. BES will sign an agreement with NOVO BANCO, SA, confirming the transfer of the assets and liabilities governed by foreign law and/or located abroad, under the terms defined by the Banco de Portugal. This will include BES obligation to ensure that it will comply with all the formalities and procedures necessary for that purpose.
- 4. Considering that all the rating procedures within the scope of the permission under the IRB approach granted to BES on a consolidated basis, as from 31 March 2009, are fully transferred to NOVO BANCO, SA, the Banco de Portugal, satisfied that the requirements provided for in Part II, Title II, Chapter 3 of



Regulation (EU) 575/2013 of the European Parliament and of the Council of 26 June 2013 (CRR) are met, and that the systems for the management and rating of credit risk exposures are sound and implemented with integrity, decides, under Article 143 (1) of the same Regulation to consent NOVO BANCO, S.A. to calculate its risk-weighted exposure amounts using the IRB methodology, with immediate effect and under the terms of the permission granted to BES.

- **5.** The assets, liabilities and off-balance-sheet items are transferred at their book value, and the assets are adjusted in compliance with the values listed in Annex 2A, in order to ensure a conservative valuation, to be confirmed in the audit referred to in Point 3.
- **6.** Based on this valuation, the capital requirements for NOVO BANCO, SA, are calculated to be 4900 million of Euros.
- 7. The operational and precautionary measures implementing the present deliberation remain in force for the persons that were members of the Board of Directors and Supervisory Board of BES during the mandates that started in or following 2012 and up to the conclusion of the inquiries, which prevent the transfer to NOVO BANCO S.A. of any liabilities to such persons.
- 8. Demonstration of evidence that the persons referred to in sub-paragraph (b) (i) (c) of this Annex do not act on behalf of the persons or the entities referred to in the foregoing points and that, therefore, the right to the funds deposited belongs to the formal holder of the accounts shall comply with the following rules: a) demonstration of evidence is NOVO BANCO, S.A.'s responsibility; b) demonstration of evidence shall take into account, among other relevant circumstances the professional activities of the persons in question, their degree of dependence on the persons referred to in the foregoing points, their income level and the deposited amount; c) demonstration of evidence shall be supported by documents and archived so that the decisions taken can be controlled and verified. Until such decisions are taken, the operational measures implementing the present deliberation remain in force.
- 9. The transfer ordered (and, as applicable, confirmed by the conclusion of the contract confirming the transfer determined by Banco de Portugal) is not intended to confer on any counterparties and third parties any new rights nor to enable the exercise of any rights that in the absence of such transfer would not exist or could not be exercised on or in relation to the assets, liabilities, off-balance sheet items and assets under the management of BES, S.A., thus transferred, including any rights of termination, resolution or rights to order early redemptions, close-out netting or netting/set-off, nor to result in (i) any default, (ii) change in conditions, rights or obligations, or (iii) subjecting to approval, or (iv) right to



enforce guarantees, (v) right to make retentions or netting/set-off between any payments or claims under such assets, liabilities, off-balance sheet items and assets under management transferred.

Under the terms of Article 3 (1) of its by-laws, "the purpose of NOVO BANCO, S.A. is to manage the assets, liabilities, off-balance sheet items and assets under management transferred from Banco Espírito Santo, S.A. to NOVO BANCO, S.A. and to carry on the transferred activities, for the purposes laid down in Article 145-A of RGICSF.

As a transition bank, NOVO BANCO has a limited duration (article 145-G/12 of the RGICSF). According to the commitments undertaken by the Portuguese State before the European Commission, NOVO BANCO must be sold within a maximum period of two years.

Under Article 153-B of the RGICSF, the Resolution Fund is the sole holder of the share capital of NOVO BANCO, S.A., which is represented by 4900 million registered shares with nominal value of EUR 1 per share, totalling 4900 million of Euros..

NOVO BANCO, S.A. has its registered office at Avenida da Liberdade, no. 195, in Lisbon.

NOVO BANCO has a network of 639 bank branches in Portugal and abroad, including branches in London, Spain, New York, Nassau, Cayman Islands, Cape Verde, Venezuela and Luxembourg, an offshore branch in the Madeira Free Trade Zone and, 8 representative offices overseas.

### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1. Basis of presentation

In accordance with Regulation (EC) no. 1606/2002, of 19 July 2002, of the European Council and Parliament and Notice no. 1/2005 of the Bank of Portugal, the financial statements of NOVO BANCO, S.A. (the Bank or NB) are prepared in accordance with the Adjusted Accounting Standards (NCA), as defined by the Bank of Portugal at 31 December 2014.

The NCA translate into the application on the separate financial statements of the International Financial Reporting Standards (IFRS) as adopted by the European Union, except for certain issues regulated by the Banco de Portugal, such as impairment of loans to customers and the accounting treatment given to the recognition in retained earnings of adjustments in retirement and survival pension liabilities determined on the transition.



The IFRS comprise accounting standards issued by the International Accounting Standards Board (IASB) as well as interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC), and by their predecessor bodies.

These separate financial statements of NOVO BANCO are presented as at 31 December 2014, with the results covering the period from 4 August to 31 December 2014.

These financial statements are stated in thousands of Euros, rounded to the nearest thousand. They have been prepared under the historical cost convention, except for the assets and liabilities accounted for at fair value, namely derivative financial instruments, financial assets and liabilities at fair value through profit or loss, available-for-sale financial assets and hedged assets and liabilities, in respect of their hedged component.

The preparation of financial statements in conformity with IFRS requires that the Bank make judgements and estimates and use assumptions that affect the application of the accounting policies and the reported amounts of income, expenses, assets and liabilities. Changes in such assumptions or differences in the assumptions and the actual situation may impact the current estimates and judgements. The areas involving a higher level of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are analysed in Note 3.

These financial statements were approved at the Board of Directors' meeting held on 17 June 2015, and are to be submitted for approval at the Annual Shareholders General Meeting, which is to be held before the end of the month of June 2015, that has the power to change these. However, it is the Board of Director's conviction that these will be approved without significant changes.

In the following Notes relating to balance sheet balances, the comparative information presented reflects the restated opening balance sheet as at 4 August 2014.

In the table below is shown the reconciliation between (i) the opening balance sheet published on 3 December 2014 incorporating the deliberation by the Board of Directors of the Banco de Portugal dated 3 August 2014 communicated by the Banco de Portugal to NOVO BANCO, in accordance with no. 7 of article 11 of Notice 13/2012, (released <a href="www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752398&fext.=.pdf">www.novobanco.pt/SITE/cms.aspx?srv=207&stp=1&id=752398&fext.=.pdf</a>) and (ii) the initial balance sheet restated with the resolution of the Board of Directors of the Banco de Portugal on 22 December 2014 (that determined that the responsibility contracted by BES to Oak Finance Luxembourg was not transferred to NOVO BANCO resulting to an adjustment of the originating reserve, in a positive amount of Euros 548.3 thousand) and with the resolution dated 11 February 2015 by the Board of Directors of the Banco de Portugal, under the provisions of articles 145-G, no. 1, and 145-H, no. 2, paragraphs a) and b), of the RGICSF which deliberated as follows:



- "a) For purposes of executing the resolution of the Banco de Portugal, it is hereby clarified that the liabilities of Banco Espírito Santo not transferred to NOVO BANCO under the terms of subparagraph i) of paragraph b) of point 1 of Appendix 2 to Banco de Portugal's Board of Directors resolution of 3 August 2014 (8 p.m.), drafted according to this Board of Directors resolution of 11 August 2014 (5 p.m.) include the responsibilities of Banco Espírito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo that have been members of its Executive Committee and who are covered by subparagraph i) of paragraph b) of point 1 of Appendix 2 of the same resolution, as defined by the Articles of Association of Banco Espírito Santo and in the Regulations governing the General Meeting of Banco Espírito Santo to which said Articles of Association refer, not having, therefore, been transferred to NOVO BANCO, without prejudice to the responsibilities relating exclusively to the employment contracts with Banco Espírito Santo.
- b) NOVO BANCO and Banco Espírito Santo shall adjust their accounting records to reflect the present resolution, taking the necessary measures for its adequate application."

The impact of the 11 February 2015 decision of the Banco de Portugal is reflected in the balance sheet of NOVO BANCO. However, to date, the ASF has not yet formalised its approval, for which reason the amounts recorded may still be subject to future corrections as a result of the final decision of the ASF (see Note 13).



#### **NOVO BANCO, S.A.**

#### **BALANCE SHEET AT 4 AUGUST 2014**

(in thousands of Euro

	Published on 03.12.2014	Resolution of 22.12.2014	Resolution of 11.02.2015	Restated with resolution of 22.12.2014 and 11.02.2015
Assets				
Cash and deposits with Central Banks	5 361 395	<del>-</del>	-	5 361 395
Deposits with banks	369 414	=	-	369 414
Financial assets held for trading	1 274 803	<del>-</del>	-	1 274 803
Other financial assets at fair value through profit or loss	1 541 803	-	-	1 541 803
Available-for-sale financial assets	8 287 546	=	-	8 287 546
Loans and advances to banks	2 598 473	-	-	2 598 473
Loans and advances to customers	33 484 839	-	-	33 484 839
Derivatives held for risk management purposes	353 090	-	-	353 090
Non-current assets held for sale	1 167 172	-	-	1 167 172
Other tangible assets	315 311	-	-	315 311
Intangible assets	102 043	=	-	102 043
Investments in subsidiaries and associated companies	1 798 817	-	_	1 798 817
Current tax assets	14 818	-	_	14 818
Deferred tax assets	2 863 931	_	( 7 185)	2 856 746
Other assets	3 175 915	( 74 777) <b>(a)</b>	-	3 101 138
Total Assets	62 709 370	( 74 777)	( 7 185)	62 627 408
Liabilities				
Deposits from Central Banks	13 472 827	-	-	13 472 827
Financial liabilities held for trading	1 087 235	-	-	1 087 235
Deposits from banks	5 365 817	-	-	5 365 817
Due to customers	26 847 070	( 623 100)		26 223 970
Debt securities issued	7 927 383	-	-	7 927 383
Financial liabilities associated with assets transferred	271 802	-	_	271 802
Derivatives held for risk management purposes	83 307	=	-	83 307
Provisions	1 265 053	_	_	1 265 053
Current tax liabilities	18 326	_	_	18 326
Deferred tax liabilities	245 080	_	_	245 080
Other liabilities	974 796	-	18 620	993 416
Total Liabilities	57 558 696	( 623 100)	18 620	56 954 216
Equity				
Share capital	4 900 000	-	=	4 900 000
·	250 674	548 323	( 25 805)	773 192
Reserves, Retained earnings and Other comprehensive income / (loss)				<u> </u>
Total Equity	5 150 674	548 323	( 25 805)	5 673 192
Total Liabilities and Equity	62 709 370	( 74 777)	( 7 185)	62 627 408

<sup>(</sup>a) Related do deferred costs paid at the beginning of the operation and that were being acrrued during the contract period

#### 2.2. Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the foreign exchange rates prevailing at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into Euros at the foreign exchange rates ruling at the balance sheet date. Foreign exchange differences arising on translation are recognised in the income statement.



Non-monetary assets and liabilities recorded at historical cost, denominated in foreign currency, are translated using the foreign exchange rate prevailing at the transaction date. Non-monetary assets and liabilities, denominated in foreign currency, that are stated at fair value are translated into Euros at the foreign exchange rates ruling at the dates the fair value was determined. The resulting exchange differences are accounted for in the income statement, except if related to equity instruments classified as available-for-sale, which are accounted for in equity within reserves.

Foreign exchange differences relating to cash flow hedges and the hedging of net investment in foreign operational units, when they exist, are recognised in other comprehensive income.

#### 2.3. Derivative financial instruments and hedge accounting

#### Classification

The Bank classifies as derivatives held for risk management purposes the (i) hedging derivatives and (ii) derivatives used to manage the risk of certain financial assets and financial liabilities designated at fair value through profit or loss that were not classified as hedging derivatives.

All other derivatives are classified as trading derivatives.

#### **Recognition and measurement**

Derivative financial instruments are initially recognised at their fair value on the date the derivative contract is entered into (trade date). Subsequent to initial recognition, the fair value of derivative financial instruments is re-measured on a regular basis and the resulting gains or losses on re-measurement are recognised directly in the income statement, except for derivatives designated as hedging instruments. The recognition of the resulting gains or losses arising on the derivatives designated as hedging instruments depends on the nature of the risk being hedged and the hedge model used.

The fair value of derivative financial instruments corresponds to their quoted market prices in active markets, if available, or is determined using valuation techniques, including discounted cash flow models and options pricing models, as appropriate.

Derivatives traded on organised markets, namely futures and some options contracts, are recognised as trading derivatives and their fair value changes are recorded against the income statement. Since fair value changes in these derivatives are settled daily through margin accounts held by the Bank, these derivatives present a nil fair value on the balance sheet. The margin accounts are included under Other assets (see Note 28) and comprise the minimum collateral mandatory for open positions.



#### **Hedge accounting**

#### Classification criteria

Derivative financial instruments used for hedging purposes may be classified in the accounts as hedging instruments provided the following criteria are cumulatively met:

- (i) At the inception of the hedge, the hedge relationship is identified and documented, including identification of the hedged item and hedging instrument and evaluation of the effectiveness of the hedge;
- (ii) The hedge is expected to be highly effective, both at the inception of the hedge and on an ongoing basis;
- (iii) The effectiveness of the hedge can be reliably measured, both at the inception of the hedge and on an ongoing basis;
- (iv) For cash flows hedges, the cash flows have a high probability of occurring.

#### Fair value hedge

In a fair value hedging operation, the carrying value of the hedged asset or liability, determined in accordance with the respective accounting policy, is adjusted to reflect the changes in its fair value attributable to the risk being hedged. Changes in the fair value of the derivatives that are designated as hedging instruments are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the risk hedged.

If the hedge no longer meets the criteria for hedge accounting, the derivative financial instrument is transferred to the trading portfolio and hedge accounting is discontinued prospectively. The cumulative adjustment to the carrying value of a hedged asset or liability corresponding to a fixed income instrument, is amortised via the income statement over the period to its maturity, using the effective interest rate method.

#### Cash flow hedge

When a derivative financial instrument is designated as a hedge against the variability of highly probable future cash flows, the effective portion of the changes in the fair value of the hedging derivative is recognised in reserves, being recycled to the income statement in the periods in which the hedged item affects the income statement. The gain or loss relating to the ineffective portion is recognised in the income statement.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss recognised in reserves at that time is recognised in the income statement when the hedged transaction also affects the income statement. When a hedged transaction is no longer expected to occur, the cumulative gain or loss reported in equity is recognised immediately in the income statement and the hedging instrument is reclassified to the trading portfolio.

At 31 December 2014 the Bank had no hedging operations classified as cash flow hedges.



#### **Embedded derivatives**

Derivatives that are embedded in other financial instruments are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host instrument and the host instrument is not carried at fair value through profit or loss.

These embedded derivatives are measured at fair value with the changes in fair value being recognised in the income statement.

#### 2.4. Loans and advances to customers

Loans and advances to customers include loans and advances originated by the Bank, which are not intended to be sold in the short-term, being recognised on the date the cash is advanced to customers.

Loans and advances to customers are derecognised from the balance sheet when (i) the Bank's contractual rights to receive the cash flows have expired, (ii) the Bank has transferred substantially all the risks and rewards of ownership or (iii) although retaining some but not substantially all of the risks and rewards of ownership, the Bank has transferred the control over the assets.

Loans and advances to customers are initially recorded at fair value plus transaction costs and are subsequently measured at amortised cost, using the effective interest rate method, less impairment losses.

In accordance with its documented strategy for risk management, the Bank contracts derivative financial instruments to hedge certain risks pertaining to a specific part of the loan portfolio, without resorting to hedge accounting as described in Note 2.3. In these situations, the initial recognition of the loan is made through their measurement at fair value through profit or loss allowing measurement consistency between the loans and the derivatives for risk management purposes. This procedure is in accordance with the accounting policy for classification, recognition and measurement of financial assets at fair value through profit or loss, as described in Note 2.5.



#### **Impairment**

The Bank regularly assesses whether there is objective evidence of impairment in its loan portfolio. Impairment losses identified are recognised in the income statement and are subsequently reversed through the income statement if, in a subsequent period, the amount of the impairment losses decreases.

A loan or a loan portfolio, defined as a group of loans with similar credit risk characteristics, is impaired when: (i) there is objective evidence of impairment as a result of one or more events that occurred subsequent to its initial recognition and (ii) that event (or events) has an impact on the estimated future cash flows of that loan or of the loan portfolio, that can be reliably estimated.

The Bank first assesses whether objective evidence of impairment exists for each loan individually. For this assessment and in identifying the impaired loans on an individual basis, the Bank uses the information that feeds the credit risk models implemented and takes into consideration, amongst others, the following factors:

- the aggregate exposure to the customer and the existence of non-performing loans;
- the viability of the customer's business model and its ability to generate sufficient cash flows to service its debt obligations in the future;
- the existence of privileged creditors;
- the existence, nature and estimated value of the collateral;
- the exposure of the customer to the financial sector;
- the amount and timing of expected recoveries.

When loans have been individually assessed and no evidence of loss has been identified, these loans are grouped together on the basis of similar credit risk characteristics for purpose of evaluating the impairment on a portfolio basis (collective assessment). Loans that are assessed individually and found to be impaired are not included in the collective assessment for impairment.

If an impairment loss is identified on an individual basis, the amount of the impairment loss to be recognised is calculated as the difference between the carrying value of the loan and the present value of the expected future cash flows (considering the recovery period), discounted at the original effective interest rate of the contract. The carrying value of loans and advances is presented in the balance sheet net of impairment losses. If a loan has a variable interest rate, the discount rate for measuring the impairment loss is the current effective interest rate determined under the rules of each contract.

The calculation of the present value of the estimated future cash flows of a collateralised loan reflects the cash flows that may result from the foreclosure / taking possession (hereafter also "recovery") of and sale of the collateral, less the costs inherent to its recovery and sale.

For purposes of the collective evaluation of impairment, loans are grouped on the basis of similar credit risk characteristics, taking in consideration the Bank's credit risk management process. Future cash flows in a group of loans that are collectively evaluated for impairment are estimated on the basis of the contractual



cash flows and the historical loss experience. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Bank in order to monitor the differences between the loss estimates and the actual losses experienced.

In accordance with NCA, the amount of the loans and advances should be adjusted, applying criteria of rigor and prudence, so as to reflect, at all times, their realisable value. This value adjustment (impairment loss) may not be inferior to that determined in accordance with Notice no. 3/95, of the Bank of Portugal, which establishes the minimum reference framework for the constitution of specific and general provisions.

When a loan is considered uncollectible by the Bank and an impairment loss of 100% has been recognised, it is written off against the assets.

#### 2.5. Other financial assets

#### Classification

The Bank classifies its other financial assets at initial recognition taking into consideration the intention inherent to them, under the following categories:

Financial assets at fair value through profit or loss

This category includes: (i) financial assets held for trading, that is those acquired principally for the purpose of selling in the short-term or that are owned as part of a portfolio of financial assets, normally securities, that are managed together and for which there is evidence of a recent pattern of short-term profit taking and (ii) financial assets that are designated at fair value through profit or loss at inception, with changes being recognised in the income statement.

The Bank classifies, at inception, certain financial assets at fair value through profit or loss when:

- such financial assets are managed, measured and analysed internally on a fair value basis;
- such financial assets are being hedged (from an economic perspective), in order to eliminate an accounting mismatch between the valuation of the assets and the derivatives; or
- such financial assets contain embedded derivatives.

Note 23 contains a summary of the assets and liabilities that were designated at fair value through profit or loss at inception.



The structured products acquired by the Bank that correspond to financial instruments containing one or more embedded derivatives are classified under the fair value through profit or loss category because they always meet one of the three above mentioned conditions.

#### Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities, which the Bank has the positive intention and ability to hold to maturity and which are not classified, at inception, at fair value through profit or loss or as available-for-sale.

Any reclassification or sale of financial assets recognised in this category that is not realised close to their maturity date or that is not foreseen in the exceptions listed in the accounting standard, will force the Group to reclassify the entire portfolio as Available-for-sale financial assets and will prevent it, during 2 years, from classifying any financial asset in this category.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets (i) intended to be held for an indefinite period of time by the Bank, (ii) designated as available-for-sale at initial recognition or (iii) that are not classified in the categories previously referred to.

#### Initial recognition and measurement and derecognition

Purchases and sales of: (i) financial assets at fair value through profit or loss, (ii) held-to-maturity investments and (iii) available-for-sale financial assets are recognised on their trade date – the date on which the Bank commits to purchase or sell the asset.

Financial assets are initially recognised at fair value plus transaction costs except for financial assets at fair value through profit or loss, in which case these transaction costs are recognised directly in the income statement.

Financial assets are derecognised when (i) the Bank's contractual rights to receive their cash flows have expired, (ii) the Bank has transferred substantially all the risks and rewards of ownership or (iii) although retaining some but not substantially all of the risks and rewards of ownership, the Bank has transferred the control over the assets.

#### Subsequent measurement

Financial assets at fair value through profit or loss are subsequently carried at fair value and gains and losses arising from changes in their fair value are recognised in the income statement.

Available-for-sale financial assets are also subsequently carried at fair value. Gains and losses arising from changes in their fair value are recognised directly in reserves, until the financial assets are derecognised or



an impairment loss is identified, at which time the cumulative gain or loss previously recognised in reserves is recognised in the income statement. Foreign exchange differences associated with shares and other equity instruments classified as available-for-sale are also recognised in reserves, whilst foreign exchange differences arising on debt instruments are recognised in the income statement. Interest calculated using the effective interest rate method and dividends are recognised in the income statement.

Held-to-maturity investments are carried at amortised cost using the effective interest rate method, net of any impairment losses recognised.

The fair values of investments listed on active markets are based on the bid price of the last transaction closed or the last bid price known. For unlisted securities, the Bank establishes fair value using (i) valuation techniques, including the use of recent similar arm's length transactions, discounted cash flow analyses and option pricing models customised to reflect the specificities and circumstances of the instrument, and (ii) valuation assumptions based on market information.

#### Reclassifications between categories

The Bank only reclassifies non-derivative financial assets with fixed or determinable payments and fixed maturities, from the available-for-sale financial assets category to the held-to-maturity investments category, provided it has the intention and ability to hold those financial assets to maturity.

Reclassifications between these categories are made at the fair value of the assets reclassified, determined at the date of the reclassification. The difference between this fair value and the respective nominal value is recognised in the income statement until maturity, based on the effective interest rate method. The fair value reserve at the date of the reclassification is also recognised in the income statement, based on the effective interest rate method.

Subsequent to initial recognition, financial assets may not be reclassified to financial assets at fair value through profit or loss.

#### **Impairment**

In accordance with NCA, the Bank periodically assesses whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or group of financial assets is impaired whenever there is objective evidence of impairment as a result of one or more events occurring after their initial recognition, such as: (i) for equity securities, a significant or prolonged decline in the market value of the securities below their acquisition cost, and (ii) for debt securities, when that event (or events) has an impact on the estimated future cash flows of the financial asset, or group of financial assets, that can be reliably estimated.



For held-to-maturity investments, the amount of the impairment loss is measured as the difference between the asset's carrying value and the present value of the estimated future cash flows (considering the recovery period) discounted at the financial asset's original effective interest rate and is recognised in the income statement. These assets are presented in the balance sheet net of impairment losses. If the held-to-maturity investment has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate, determined based on the rules of each contract. For held-to-maturity investments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be objectively related to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through the income statement.

When there is objective evidence that an impairment loss on available-for-sale financial assets has occurred, the potential cumulative loss recognised in reserves, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the income statement, is taken to the income statement. If, in a subsequent period, the amount of the impairment loss decreases, the previously recognised impairment loss is reversed through the income statement up to the acquisition cost if the increase is objectively related to an event occurring after the impairment loss was recognised, except in relation to equity securities, for which impairment losses may not be reversed and gains are recognised in reserves.

#### 2.6. Assets sold with repurchase agreements, securities loaned and short sales

Securities sold subject to repurchase agreements (repos) at a fixed price or at a price that corresponds to the sales price plus a lender's return are not derecognised from the balance sheet. The corresponding liability is included under amounts due to banks or to customers, as appropriate. The difference between the sale and repurchase price is treated as interest and deferred over the life of the agreement, using the effective interest rate method.

Securities purchased under agreements to resell (reverse repos) at a fixed price or at a price that corresponds to the purchase price plus a lender's return are not recognised in the balance sheet, and the purchase price paid is recorded as loans and advances to banks or customers, as appropriate. The difference between the purchase and resale price is treated as interest and deferred over the life of the agreement, using the effective interest rate method.

Securities lent under loan agreements are not derecognised in the balance sheet, being classified and measured in accordance with the accounting policy described in Note 2.5. Securities received under borrowing agreements are not recognised in the balance sheet.

Short sales correspond to securities sold that are not included in the Bank's assets. They are recorded as financial liabilities held for trade, at the fair value of the assets that must be returned pursuant to the resale



agreement. Gains and losses resulting from the change in their respective fair value are recognised directly in the income statement.

#### 2.7. Financial liabilities

An instrument is classified as a financial liability when it contains a contractual obligation to transfer cash or another financial asset, regardless of its legal form. Financial liabilities are derecognised when the underlying obligation expires or is cancelled.

Non-derivatives financial liabilities include deposits from banks and due to customers, loans received, debt securities, subordinated debt and short sales.

The financial liabilities are recognised (i) initially at fair value less transaction costs and (ii) subsequently at amortised cost, using the effective interest rate method, except for short sales and financial liabilities designated at fair value through profit or loss, which are measured at fair value.

The Bank designates, at inception, certain financial liabilities at fair value through profit or loss when:

- such financial liabilities are being hedged (from an economic perspective) in order to eliminate accounting mismatches between the valuation of the assets and the derivatives; or
- such financial liabilities contain embedded derivatives.

The structured products issued by the Bank that correspond to financial instruments containing one or more embedded derivatives – with the exception of the structured products for which the embedded derivatives were separated and recorded separately and revalued at fair value - are classified under the fair value through profit or loss category because they always meet one of the above mentioned conditions.

The fair value of listed financial liabilities is based on current market bid prices. In the absence of a quoted price, the Bank establishes the fair value by using valuation techniques based on market information, including the issuer's own credit risk.

If the Bank repurchases debt securities issued, these are derecognised from the balance sheet and the difference between the carrying value of the liability and its acquisition cost is recognised in the income statement.



#### 2.8. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The legally enforceable right may not be contingent on future events, and must be enforceable in the course of the normal activity of NOVO BANCO, as well as in the event of default, bankruptcy or insolvency of the Bank or the counterpart.

#### 2.9. Financial guarantees

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss due to non-compliance with the contractual terms of a debt instrument, namely the payment of principal and / or interest.

Financial guarantees are initially recognised in the financial statements at fair value. Financial guarantees are subsequently measured at the higher of (i) the fair value recognised on initial recognition and (ii) the amount of any financial obligation arising as a result of guarantee contracts, measured at the balance sheet date. Any change in the amount of the liability relating to guarantees is taken to the income statement.

Financial guarantee contracts issued by the Bank normally have a stated maturity date and a periodic fee, usually paid in advance, which varies considering the counterpart risk and the amount and the time period of the contract. Consequently, the fair value of the financial guarantee contracts issued by the Bank, at the inception date, is approximately equal to the initial fee received, considering that the conditions agreed to are market conditions. Hence, the amount recognised at the contract date is equal to the amount of the commission initially received, which is recognised in the income statement over the period to which it relates. Subsequent periodic fees are recognised in the income statement in the period to which they relate.

#### 2.10. Equity instruments

An instrument is classified as an equity instrument when it does not contain a contractual obligation to deliver cash or another financial asset, regardless of its legal form, but evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Transaction costs directly attributable to the issuance of equity instruments are recorded against equity as a deduction from the proceeds. Amounts paid or received relating to acquisitions or sales of equity instruments are recognised in equity, net of transaction costs.



Distributions to holders of an equity instrument are deducted directly from equity as dividends, when declared.

#### 2.11. Non-current assets held for sale

Non-current assets or disposal groups (groups of assets to be disposed of together and related liabilities that include at least one non-current asset) are classified as held for sale when their carrying values will be recovered mainly through a sale transaction (including those acquired exclusively with a view to their subsequent disposal), the assets or disposal groups are available for immediate sale and the sale is highly probable.

Immediately before the initial classification as held for sale, the measurement of the non-current assets (or of all the assets and liabilities in a disposal group) is brought up to date in accordance with the applicable IFRS. Subsequently, these assets or disposal groups are re-measured at the lower of their carrying value or fair value less costs to sell.

In the scope of its loan granting activity, the Bank incurs in the risk of the borrower failing to repay all the amounts due. In case of loans and advances with mortgage collateral, the Bank executes same and receives the asset held as collateral in exchange for loans. Due to the provisions of the "Regime Geral das Instituições de Crédito e Sociedades Financeiras" (RGICSF), banks are prevented, unless authorised by the Banco de Portugal, from acquiring real estate property that is not essential to their daily operations or for the pursuit of their corporate purpose (no. 1 of article 112 of RGICSF), being able to acquire, however, real estate property in exchange for loans granted by the Bank. This property must be sold within 2 years, period which may, based on reasonable grounds, be extended by the Bank of Portugal, on the conditions to be determined by this Authority (article 114 of RGICSF).

It is the Bank's objective to immediately dispose of all real estate property received as settlement for loans. This real estate property is classified as non-current assets held-for-sale and is initially recognised at the lower of its fair value less costs to sell and the carrying value of the subjacent loans. Subsequently, this real estate property is measured at the lower of its initial carrying value and the corresponding fair value less costs to sell and is not depreciated. For real estate properties recorded in the balance sheet of the Bank, the amount recoverable from their immediate sale is considered to be their respective fair value;. Unrealised losses on these assets, so determined, are recorded in the income statement.



The valuation of this real estate property is performed in accordance with one of the following methodologies, applied in accordance with the specific situation of the asset:

#### a) Market Method

The Market Comparison Criteria takes as reference transaction values of similar and comparable real estate properties to the real estate property under valuation, obtained through market prospecting carried out in the area.

#### b) Income Method

Under this method, the real estate property is valued based on the capitalisation of its net income, discounted to the present using the discounted cash-flow method.

#### c) Cost Method

This method aims to reflect the current amount that would be required to substitute the asset in its present condition, separating the value of the real estate property into its fundamental components: Urban Ground Value and Urbanity Value; Construction Value; and Indirect Costs Value.

Valuations carried out are performed by independent entities specialised in these services. The valuation reports are analysed internally, namely comparing the sales value with the revalued amounts of the assets so as to ensure the adequacy of the valuation parameters and processes with the market evolution.

The assets / liabilities of subsidiaries acquired for resale reflect, fundamentally, assets and liabilities of companies acquired by the Bank in the scope of credit restructuring operations, that, the Group aims to dispose within one year. Because these entity acquisitions occur within credit restructuring operations, such acquisitions are recorded at fair value and any difference between this fair value and the amount of the credit extinguished on the acquisition, is recognised as a loan impairment.

#### 2.12. Other tangible assets

The Bank's other tangible assets are measured at cost less accumulated depreciation and impairment losses. The cost includes expenditure that is directly attributable to the acquisition of the assets.

Subsequent costs with other tangible assets are only recognised when it is probable that future economic benefits associated with them will flow to the Bank. All repairs and maintenance are charged to the income statement during the year in which they are incurred, on the accrual basis.

Land is not depreciated. The depreciation of other tangible assets is calculated using the straight-line method, at the following depreciation rates reflecting their estimated useful lives:



	Number of years
Property for own use	35 to 50
Improvements in leasehold property	10
Computer equipment	4 to 5
Furniture	4 to 10
Fixtures	5 to 10
Security equipment	4 to 10
Office equipment	4 to 10
Motor vehicles	4
Other	5

When there is an indication that an asset may be impaired, IAS 36 requires that its recoverable amount be estimated and an impairment loss be recognised when the carrying value of the asset exceeds its recoverable amount. Impairment losses are recognised in the income statement, being reversed in subsequent periods, when the reasons that led to their initial recognition cease to exist. For this purpose, the new depreciated amount shall not exceed that which would be recorded had the impairment losses not been imputed to the asset, but considering the normal depreciation the asset would have been subject to.

The recoverable amount is determined as the higher of its net selling price and its value in use, which is based on the net present value of future cash flows arising from the continued use and ultimate disposal of the asset at the end of its useful life.

On the date of the derecognition of a tangible fixed asset, the gain or loss determined as the difference between the net selling price and the carrying value is recognised under the caption "Other operating income / expenses".

#### 2.13. Intangible assets

The costs incurred with the acquisition, production and development of software are capitalised, as are additional costs incurred by the Bank to implement said software. These costs are amortised on a straight-line basis over their expected useful lives, which usually range between 3 and 6 years.

Costs that are directly associated with the development of specific software applications, that will probably generate economic benefits beyond one financial period, are recognised and recorded as intangible assets. These include employee costs borne by the Group companies specialised in information technology directly associated with the development of said software.

All remaining costs associated with information technology services are recognised as an expense as incurred.



#### **2.14. Leases**

The Bank classifies its lease agreements as finance leases or operating leases taking into consideration the substance of the transaction rather than its legal form, in accordance with IAS 17 – Leases. A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. All other leases are classified as operating leases.

#### **Operating leases**

Payments made by the Bank under operating leases are charged to the income statement in the period to which they relate.

#### **Finance leases**

#### As lessee

Finance lease contracts are recorded at inception date, both under assets and liabilities, at the cost of the asset leased, which is equal to the present value of the outstanding lease instalments. Instalments comprise (i) an interest charge, which is recognised in the income statement and (ii) the repayment of principal, which is deducted from liabilities. Financial charges are recognised as costs over the lease period, in order to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

#### As lessor

Assets leased out are recorded in the balance sheet as loans granted, at an amount equal to the net investment made in the leased assets, together with any estimated unguaranteed residual value.

Interest included in instalments charged to customers is recorded as interest income, whilst repayments of principal, also included in the instalments, are deducted from the amount of the loans granted. The recognition of the interest reflects a constant periodic rate of return on the lessor's net outstanding investment.

#### 2.15. Employee benefits

#### **Pensions**

Pursuant to the signing of the Collective Labour Agreement ("Acordo Colectivo de Trabalho" (ACT)) for the banking sector and its subsequent amendments resulting from the 3 tripartite agreements described in Note 13, pension funds and other mechanisms were set up to cover liabilities assumed with pensions on retirement, disability, survival and health-care benefits.

The liabilities' coverage is assured by pension funds managed by GNB - Sociedade Gestora de Fundos de Pensões, SA, subsidiary of the Group.



The pension plans of the Bank are defined benefit plans, given that they define the criteria used to determine the pension benefit to be received by employees on retirement, usually dependent on one or more factors such as age, years of service and salary level.

The retirement pension liabilities were calculated as at 4 August 2014 (with reference to 30 June 2014) and at 31 December 2014, for each plan individually, using the Projected Credit Unit Method, being annually reviewed by qualified independent actuaries. The discount rate used in this calculation is determined with reference to market rates associated with high-quality corporate bonds, denominated in the currency in which the benefits will be paid out and with a maturity similar to the expiry date of the plan's liabilities.

The Bank determines the net interest income / expense for the period incurred with the pension plan by multiplying the plan's net assets / liabilities (liabilities net of the fair value of the fund's assets) by the discount rate used to measure the retirement pension liabilities referred to above. On that basis, the net interest income / expense includes the interest cost on the retirement pension liabilities net of the expected return on the fund's assets, both calculated using the discount rate applied in the determination of the retirement pension liabilities.

Re-measurement gains and losses, namely (i) actuarial gains and losses arising due to differences between actuarial assumptions used and real values verified (experience adjustments) and changes in actuarial assumptions and (ii) gains and losses arising due to the difference between the expected return on the fund's assets and the actual investment returns, are recognised in equity under the caption Other comprehensive income.

The Bank recognises as a cost in the income statement a net total amount that includes (i) current service costs, (ii) net interest income / expense with the pension fund, (iii) the effect of early retirement, (iv) past service costs, and (v) the effect of settlements or curtailments occurring during the period. The net interest income / expense with the pension plan is recognised as interest and similar income or interest expense and similar charges, depending on its nature. Early retirement costs correspond to increases in liabilities due to the fact that the employees retire before reaching 65 years old.

The Bank makes payments to the funds in order to assure their solvency, the minimum levels set by the Bank of Portugal being: (i) the liability with pensioners must be totally funded at the end of each period, and (ii) the liability relating to past services costs for active employees shall be funded at a minimum level of 95%.



The Bank assesses the recoverability of any recognised excess in a fund in relation to the retirement pension liabilities, based on the expectation of reductions in future contributions.

#### **Health-care benefits**

Banking employees are assured health-care benefits through a specific Social-Medical Assistance Service. This Social-Medical Assistance Service (SAMS) is an autonomous entity which is managed by the respective Union.

SAMS provides its beneficiaries services and / or contributions with medical assistance expenses, diagnostics, medication, hospitalisation and surgeries, in accordance with its financing availability and internal regulations.

The Bank's annual mandatory contribution to SAMS amounts to 6.50% of the total annual remuneration of active employees, including, amongst others, the holiday subsidy and Christmas subsidy.

The calculation and recognition of the Bank's liability with post-retirement health-care benefits is similar to the calculation and recognition of the pension liability described above. These benefits are covered by the Pension Fund, which presently covers all liabilities with pensions and health-care benefits.

#### Long-term service bonuses

In accordance with the ACT ("Acordo Colectivo de Trabalho") for the Banking Sector, the Bank has assumed the commitment to pay active employees who complete 15, 25 and 30 years of service in the Bank, Long-term service bonuses corresponding, respectively, to one, two and three months of their effective monthly remuneration earned at the date the bonuses are paid out.

At the date of early retirement due to disability or presumed disability, employees have the right to a Longterm service bonus proportional to that which they would receive if they were to remain in service until meeting the next bonus level.

These Long-term service bonuses are accounted for by the Bank in accordance with IAS 19, as other long-term employee benefits.

The Bank's liability with these Long-term service bonuses is calculated periodically using the Projected Credit Unit Method. The actuarial assumptions used are based on expectations as to future salary increases and mortality tables. The discount rate used in this calculation is determined using the methodology described for retirement pensions.



In each period, the increase in the liability for Long-term service bonuses, including actuarial gains and losses and past service costs, is to be charged to the income statement.

#### **Employees' variable remuneration**

In accordance with IAS 19 - Employee Benefits, variable remuneration (profit share, awards and other) attributed to employees and to the executive members of the Board of Directors bodies is recognised in the income statement in the period to which it relates.

#### 2.16. Corporate income tax

Corporate income tax for the period comprises current tax and deferred tax. Corporate income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity. Corporate income tax recognised directly in equity relating to fair value re-measurement of available-for-sale financial assets and cash flow hedges is subsequently recognised in the income statement when the gains or losses giving rise to said corporate income tax are also recognised in the income statement.

Current tax is the tax expected to be paid on the taxable profit for the year, calculated using tax rules and tax rates enacted or substantively enacted in each jurisdiction.

Deferred tax is calculated, on timing differences arising between the carrying values of assets and liabilities for financial reporting purposes and their respective tax base, and is calculated using the tax rates enacted or substantively enacted at the balance sheet date in each jurisdiction and that are expected to apply when the timing differences are reversed.

Deferred tax liabilities are recognised for all taxable timing differences except for differences arising on the initial recognition of assets and liabilities that neither affect accounting nor taxable profit, and that do not result on a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future and the Bank does not control the timing of the reversal of the timing differences. Deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which the deductible timing differences can be deducted. Deferred tax liabilities are always accounted for, regardless of the performance of NOVO BANCO.

The Tax Authorities are entitled to review the calculation of the tax assessment made by the Bank, during a period of four or twelve years, in the event of tax loss carry forwards.



#### 2.17. Provisions and Contingent liabilities

Provisions are recognised when: (i) the Bank has a current legal or constructive obligation, (ii) it is probable that its settlement will be required in the future and (iii) a reliable estimate of the obligation can be made.

When the effect of the passage of time (discounting) is material, the provision corresponds to the net present value of the expected future payments, discounted at an appropriate rate considering the risk associated with the obligation. In these cases, the increase in the provision due to the passage of time is recognised as financial expenses.

Restructuring provisions are recognised when the Bank has approved a formal, detailed restructuring plan and such restructuring operation has either commenced or has been publicly announced.

A provision for onerous contracts is recognised when the benefits expected to be derived by the Bank from a contract are lower than the unavoidable costs of meeting its obligation under the contract. This provision is measured at the present value of the lower of the estimated cost of terminating the contract and the estimated net costs of continuing the contract.

If a future outflow of funds is not probable, this situation reflects a contingent liability. Contingent liabilities are always disclosed, except when the likelihood of their occurrence is remote.

#### 2.18. Recognition of interest income and expense

Interest income and expense is recognised in the income statement under interest and similar income and interest expense and similar charges for all financial instruments measured at amortised cost and for all available-for-sale financial assets, using the effective interest rate method. Interest arising on financial assets and liabilities at fair value through profit or loss is also included under interest and similar income or interest expense and similar charges, as appropriate.

The effective interest rate is the rate that discounts the estimated future cash payments or receipts throughout the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying value of the financial asset or liability. The effective interest rate is calculated at inception and is not subsequently revised, except in respect of financial assets and liabilities with a variable interest rate. In this case, the effective interest rate is periodically revised, taking into consideration the impact of the change in the interest rate of reference on the estimated future cash flows.

When calculating the effective interest rate, the Bank estimates the cash flows considering all the contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all the fees and commissions that are an integral part of the effective interest rate, transaction costs and all other related premiums or discounts. In the case of financial assets or groups



of similar financial assets for which an impairment loss has been recognised, interest income is calculated using the interest rate used to measure the impairment loss.

For derivative financial instruments, excluding derivatives held for risk management purposes (see Note 2.3), the interest component of the changes in their fair value is not separated and is classified under net gains / (losses) from financial assets and liabilities at fair value through profit or loss. The interest component of the changes in the fair value of derivatives held for risk management purposes is recognised under interest and similar income or interest expense and similar charges.

#### 2.19. Recognition of fee and commission income

Fees and commissions are recognised as follows:

- Fees and commissions that are earned on the execution of a significant act, such as loan syndication fees, are recognised as income when the significant act has been completed;
- Fees and commissions earned over the period during which the services are provided are recognised as income in the financial period in which the services are provided;
- Fees and commissions that are an integral part of the effective interest rate of a financial instrument are recognised as income using the effective interest rate method.



#### 2.20. Recognition of dividend income

Dividend income is recognised when the right to receive the dividend payment is established.

#### 2.21. Segmental reporting

Pursuant to paragraph 4 of IFRS 8 – Operating segments, the Bank is dispensed from presenting segmental reporting on an individual basis, given that the separate financial statements are presented together with the consolidated financial statements.

#### 2.22. Earnings per share

The basic earnings per share are calculated by dividing net income available to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period, excluding the average number of ordinary shares held as treasury stock by the Bank.

For the diluted earnings per share calculation, the weighted average number of ordinary shares outstanding is adjusted to reflect the impact of all potential dilutive ordinary shares, such as convertible debt and share options granted to employees. The dilution effect translates into a decrease in earnings per share, based on the assumption that the convertible instruments are converted or the options granted exercised.

#### 2.23. Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with maturities under three month from the inception date and which the risk of change in value is immaterial, including cash, deposits with Central Banks and deposits with other credit institutions (hereafter generally referred to as 'banks'). Cash and cash equivalents exclude restricted balances with Central Banks.

#### 2.24. Insurance and reinsurance brokerage services

NOVO BANCO is an entity authorised by the Instituto de Seguros de Portugal (hereafter also Portuguese Insurance Institute) to exercise insurance brokerage activities, under the Category of Dependent Insurance Broker, pursuant to article 8, paragraph a), subparagraph i), of Decree-Law no. 144/2006, of 31 July, carrying out this insurance intermediation activity through the sale of life and non-life insurance contracts. As compensation for the insurance intermediation services rendered, the Bank receives commissions that are defined in agreements / protocols established between the Bank and the Insurance Companies.

The commissions received for the insurance intermediation services take the following forms:

commissions that include a fixed and a variable component. The fixed component is determined by applying a predetermined rate to the amount of the subscriptions realised through the Bank and the



- variable component is calculated monthly following pre-established criteria, with the total annual commission being equal to the sum of the commissions calculated monthly;
- other variable commissions, which are determined annually and paid over by the Insurance Company at the beginning of the year subsequent to that to which they relate.

The commissions received for insurance brokering services are recognised on an accrual basis, meaning that commissions which are settled in a period subsequent to that to which they relate are recorded as an account receivable under Other assets.

# NOTE 3 - MAIN ACCOUNTING ESTIMATES AND JUDGEMENTS USED IN PREPARING THE FINANCIAL STATEMENTS

Considering that the current accounting treatment requires applying judgements and calculating estimates involving some degree of subjectivity, the use of different parameters or judgements based on different evidence may result in different estimates.

#### 3.1. Impairment of available-for-sale financial assets

The Bank determines that available-for-sale financial assets are impaired when there has been a significant or prolonged decline in their fair value or when it foresees an impact on the future cash flows of the assets. This determination requires a judgement based on all available relevant information, including the normal volatility of the financial instruments' prices. For this purpose and considering the high volatility of the markets, the Bank considers the following parameters as impairment triggers:

(i) Equity securities: continued or significant decline in market value in relation to the acquisition cost;(ii) Debt securities: objective evidence of events that have an impact on the recoverability of the estimated future cash flows of these assets.

In addition, valuations are generally obtained through market prices (mark to market) or valuation models (mark to model) that require the use of certain assumptions or judgement in defining fair value estimates.

Alternative methodologies and the use of different assumptions and estimates may result in a different level of impairment losses being recognised.



# 3.2. Fair value of derivative financial instruments and other assets and liabilities measured at fair value

Fair values are based on listed market prices when available; otherwise fair value is determined with reference to similar recent arm's length transaction prices or using valuation methodologies, based on the net present value of estimated future cash flows taking into consideration market conditions for the underlying instruments, the time value, the yield curve and volatility factors, in accordance with IFRS 13 - Fair Value. These methodologies may require the use of assumptions or judgements in estimating fair value.

Consequently, the use of a different methodology or different assumptions or judgements in applying a particular model could have produced different financial results.

#### 3.3. Impairment of loans and advances to customers

The Bank reviews its loan portfolio to assess impairment on a regular basis, as described in Note 2.4, having as its reference the minimum levels required by the Bank of Portugal indicated in Notice no. 3/95.

The evaluation process used to determine whether an impairment loss should be recorded in the income statement is subject to numerous estimates and judgements. The default frequency, risk ratings, loss recovery rates and the estimation of both the amount and timing of future cash flows, amongst other factors, are considered in making this evaluation.

The use of alternative methodologies and different assumptions and estimates could result in a different level of impairment losses being recognised.

#### 3.4. Corporate income taxes

The Bank is subject to corporate income tax in numerous jurisdictions. Certain interpretations and estimates are required in determining the overall corporate income tax amount. During the ordinary course of the business cycle there are many transactions and calculations in respect of which the determination of the ultimate tax amount is uncertain.

Different interpretations and estimates could result in a different level of corporate income tax, current and deferred, being recognised in the period.

The Tax Authorities are entitled to review the determination of the taxable income of the Bank and of the subsidiaries resident in Portugal during a period of four years or twelve years, when there are tax loss carry forwards. Hence, it is possible that some additional taxes may be assessed, mainly as a result of differences



in interpretation of tax law. However, it is the conviction of the Board of Directors of the Bank and of its subsidiaries, that there will be no significant corrections to the corporate income taxes recorded in the financial statements.

#### 3.5. Pensions and other employee benefits

Determining retirement pension liabilities requires the use of assumptions and estimates, including the use of actuarial tables, assumptions regarding the growth of pensions and salaries and discounts rates. These assumptions are based on the expectations of NOVO BANCO for the period during which the liabilities will be settled and other factors that could impact the costs and liabilities of the pension plan.

Changes in these assumptions could materially affect the amounts determined.

#### 3.6. Non-current assets held for sale

Non-current assets held for sale are measured at the lower of their carrying value and their fair value net of costs to sell.

The fair value of these assets is determined based on valuations, performed by independent entities specialised in these services, using market, income or cost methods, as defined in Note 2.11. The valuation reports are analysed internally, comparing the sales values with the revalued amounts of the assets, so as to ensure the adequacy of the valuation parameters and processes with the market evolution.

The use of alternative methodologies and assumptions could result in a different fair value level impacting the balance sheet amount recognised.

#### 3.7. Provisions

The Bank recognises provisions intended to cover for losses arising from commercial offers approved by the Board of Directors of the Bank, when these are not opposed by the Banco de Portugal and CMVM. The amount of the provisions reflects NOVO BANCO's best estimate at the balance sheet date.



### NOTE 4 - NET INTEREST INCOME

The breakdown of this of the Net interest Income is as follows:

		(in thou	sands of Euros)
	31.12.2014		
	Assets / Liabilities at amortised cost and Available-for-sale financial assets	Assets / Liabilities at fair value through profit or loss	Total
Interest and similar income			
Interest from loans and advances	482 519	5 421	487 940
Interest from financial assets at fair value through profit or loss	-	7 615	7 615
Interest from deposits with and loans and advances to banks	13 033	623	13 656
Interest from available-for-sale financial assets	48 313	-	48 313
Interest from derivatives held for risk management purposes	-	76 094	76 094
Other interest and similar income	6 048		6 048
	549 913	89 753	639 666
Interest expense and similar charges			
Interest on debt securities	215 528	12 161	227 689
Interest on amounts due to customers	101 523	40 640	142 163
Interest on deposits from Central Banks and other banks	37 061	18 588	55 649
Interest on derivatives held for risk management purposes	-	36 176	36 176
Other expenses and similar charges	4 353	<u> </u>	4 353
	358 465	107 565	466 030
	191 448	( 17 812)	173 636

The Interest Income and Interest Expense relating to interest from derivatives held for risk management purposes include, in accordance with the accounting policy described in Notes 2.3 and 2.18, interest from hedging derivatives and from derivatives used to manage the economic risk of certain financial assets and liabilities designated at fair value through profit or loss, as per the accounting policies described in Notes 2.4, 2.5 and 2.7.

### NOTE 5 – INCOME FROM EQUITY INSTRUMENTS

This balance is analysed as follows:

	(in thousands of Euros
	31.12.2014
Dividends from subsidiaries and associated companies	3 450
Dividends from available-for-sale financial assets	4 024
	7 474



### NOTE 6 - NET FEE AND COMMISSION INCOME

The breakdown of this caption is as follows:

	(in thousands of Euros)
	31.12.2014
Fee and commission income	
From banking services	98 735
From guarantees provided	52 775
From transactions of securities	3 378
From commitments to third parties	8 148
Other fee and commission income	15 498
	178 534
Fee and commission expense	
With banking services rendered by third parties	19 775
With guarantees received	18 511
With transactions of securities	3 655
Other fee and commission expenses	1 862
	43 803
	134 731

The caption Fee and commission expense with guarantees received includes, as at 31 December 2014, an amount of Euros 17.8 million relating to commissions borne with the guarantee received from the Portuguese Government on the debt securities issue (see Note 32).



### NOTE 7 - NET GAINS / (LOSSES) FROM FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE **THROUGH PROFIT OR LOSS**

The breakdown of this caption is as follows:

	(in thousand of euros		
	Gains	31.12.2014 Losses	Total
Securities held for trading			
-			
Bonds and other fixed income securities  Issued by government and public entities	2 082	455	1 627
Issued by government and public entities	25 760	197	25 563
·			
Shares	754	6 428	( 5 674)
Other variable income securities	-	201	( 201
	28 596	7 281	21 315
Derivative financial instruments			
Foreign Exchange rate contracts	257 896	65 303	192 593
Interest rate contracts	690 195	764 429	( 74 234)
Equity / Index contracts	188 225	200 662	( 12 437
Credit derivatives	30 860	68 990	( 38 130
Other	7 393	18 749	( 11 356
	1 174 569	1 118 133	56 436
Financial assets and liabilities at fair value through profit or loss			
Securities			
Securities  Bonds and other fixed income securities			
Securities  Bonds and other fixed income securities  Issued by government and public entities	139	_	
Securities  Bonds and other fixed income securities	139 11 179	- 874	139 10 305
Securities  Bonds and other fixed income securities  Issued by government and public entities		- 874 1 050	10 305
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities	11 179		10 305
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares	11 179 120	1 050	10 305 ( 930 ( 131 861
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares	11 179 120 2 578	1 050 134 439	10 305 ( 930 ( 131 861
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities	11 179 120 2 578	1 050 134 439	10 305 ( 930 ( 131 861 ( 122 347
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup>	11 179 120 2 578	1 050 134 439 136 363	10 305 ( 930 ( 131 861 ( 122 347
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks	11 179 120 2 578 14 016	1 050 134 439 136 363	10 305 ( 930 ( 131 861 ( 122 347 ( 17 17 263
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks	11 179 120 2 578 14 016	1 050 134 439 136 363 17 458	10 305 ( 930 ( 131 861 ( 122 347 ( 17 17 263
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks Loans and advances to customers	11 179 120 2 578 14 016	1 050 134 439 136 363 17 458	10 305 ( 930 ( 131 861 ( 122 347) ( 17 263 17 246
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks Loans and advances to customers  Financial liabilities <sup>(1)</sup> Deposit from banks Due to customers	11 179 120 2 578 14 016	1 050 134 439 136 363 17 458 475 20 853 23 728	10 305 ( 930 ( 131 861 ( 122 347
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks Loans and advances to customers  Financial liabilities <sup>(1)</sup> Deposit from banks	11 179  120  2 578  14 016	1 050 134 439 136 363 17 458 475 20 853 23 728 5 499	10 305 ( 930 ( 131 861 ( 122 347) ( 17 263 17 246 ( 20 562 13 272 5 617
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks Loans and advances to customers  Financial liabilities <sup>(1)</sup> Deposit from banks Due to customers	11 179 120 2 578 14 016	1 050 134 439 136 363 17 458 475 20 853 23 728	
Securities  Bonds and other fixed income securities Issued by government and public entities Issued by other entities  Shares Other variable income securities  Other financial assets <sup>(1)</sup> Loans and advances to banks Loans and advances to customers  Financial liabilities <sup>(1)</sup> Deposit from banks Due to customers	11 179  120  2 578  14 016	1 050 134 439 136 363 17 458 475 20 853 23 728 5 499	10 305 ( 930) ( 131 861) ( 122 347)  ( 17) 17 263 17 246  ( 20 562) 13 272 5 617

<sup>(1)</sup> Includes the fair value change of hedged assets / liabilities or at fair value option

As at 31 December 2014, this caption includes a positive effect of Euros 27.5 million relating to the change in fair value of financial liabilities designated at fair value through profit or loss, attributable to the Bank's own credit risk.



In accordance with the accounting policies followed by the Bank, financial instruments are initially recognised at fair value. It is deemed that the best evidence of the fair value of the instrument at inception is the transaction price. However, in certain circumstances, the fair value of a financial instrument at inception, determined based on valuation techniques, may differ from the transaction price, namely due to the existence of a intermediation fee, originating a day one profit.

The Bank recognises in its income statement the gains arising from the intermediation fee (day one profit), which is generated, primarily, through currency and derivative financial product intermediation, given that the fair value of these instruments, both at inception and subsequently, is determined based solely on observable market data and reflects the Bank's access to the wholesale market.

In the period from 4 August to 31 December 2014, the gains recognised in the income statement arising from built-in intermediation fees amounted to approximately Euros 4,600 thousand and are essentially related to foreign exchange transactions.

## NOTE 8 – NET GAINS / (LOSSES) FROM AVAILABLE-FOR-SALE FINANCIAL ASSETS

The breakdown of this caption is as follows:

		(in thou	usands of Euros)
		31.12.2014	
	Gains	Losses	Total
Bonds and other fixed income securities			
Issued by government and public entities	8 912	1 303	7 609
Issued by other entities	10 363	2 921	7 442
Shares	157	4	153
Other variable income securities	9 615	2 444	7 171
	29 047	6 672	22 375



# NOTE 9 – NET GAINS / (LOSSES) FROM FOREIGN EXCHANGE REVALUATION

The breakdown of this caption is as follows:

		(in the	ousands of Euros)
		31.12.2014	
	Gains	Losses	Total
Foreign exchange revaluation	567 909	535 443	32 466
	567 909	535 443	32 466

This caption includes the exchange differences from the forreign exchange revaluation of monetary assets and liabilities at the foreign exchange rates ruling at the balance sheet date in accordance with the accounting policy described in Note 2.2.

### NOTE 10 - NET GAINS / (LOSSES) FROM THE SALE OF OTHER ASSETS

The breakdown of this caption is as follows:

	(in thousands of Euros)
	31.12.2014
Loans and advances to customers	( 38)
Non-current assets held for sale	( 1 321)
Other	463
	( 896)



## NOTE 11 – OTHER OPERATING INCOME AND EXPENSES

The breakdown of this caption is as follows:

	(in thousands of Euro	
	31.12.2014	
Other operating income / (expenses)		
IT services	96	
Gains / (losses) on credit operations	6 778	
Non-recurring consultancy services	884	
Direct and indirect taxes	( 5 359)	
Contributions to the Deposits Guarantee Fund	( 5 062)	
Contributions to the Resolution Fund	( 3 448)	
Banking levy	( 12 952)	
Membership subscriptions and donations	( 1 135)	
Other	844	
	( 19 354)	

# NOTE 12 – STAFF COSTS

The breakdown of the Staff costs is as follows:

	(in thousands of Euros)
	31.12.2014
Wages and salaries	103 433
Remuneration	103 005
Long-term service bonuses (see Note 13)	428
Mandatory social charges	28 287
Costs with post-employment benefits (see Note 13)	9 260
Other costs	6 767
	147 747



The cost with remunerations and other benefits attributed to key management personnel of NOVO BANCO, is presented as follows:

(in thousands of Euros)

	Board of Directors	Supervisory Board	Other key management personnel	Total
31 December 2014				
Salaries and other short-term benefits	479	108	1 251	1 838
Subtotal	479	108	1 251	1 838
Long-term benefits and other social charges	110_		502	612
Total _	590	108	1 752	2 450

"Other key management personnel" include General Managers and Advisors to the Board of Directors of NOVO BANCO.

At 31 December 2014, loans granted by NOVO BANCO to key management personnel amounted to Euros 3,968 thousand.

At 31 December 2014, the number of employees of the Bank, considering both effective and fixed-term contracted employees, by professional category, has the following breakdown:

	31.12.2014
Senior management	595
Managerial functions	823
Specific functions	2 582
Administrative functions and other	2 327
	6 327

### NOTE 13 - EMPLOYEE BENEFITS

#### Retirement pension and health-care benefits

In compliance with the Collective Labour Agreement (ACT) for the banking sector, established with the unions, the Bank undertook the commitment to grant its employees, or their families, pensions on retirement, disability and survival. These payments consist of a percentage that increases in function of years of service, applied to each year's negotiated salary table for the active work force.



Banking employees also receive health-care benefits through a specific Social-Medical Assistance Service (SAMS), managed by the respective Union, with the annual contribution by the Bank to SAMS amounting to 6.50% of the total annual remuneration of the active employees, including, amongst others, the holiday subsidy and Christmas subsidy. The measurement and recognition of the Bank's liability with post-retirement health-care benefits is similar to the measurement and recognition of the pension liability. These benefits are covered by the Pension Fund, which currently covers all liabilities with pensions and health-care benefits.

For employees hired before 31 December 2008, the disability related retirement pensions and the disability, survival and death pensions defined under the ACT, as well as the liabilities for health-care benefits (SAMS), are covered by a closed pension fund, managed by GNB – Sociedade Gestora de Fundos de Pensões, S.A..

Protection afforded employees in the event of maternity, paternity and adoption, as well as old age, is covered by the General Social Security Regime, considering that by Decree-Law no. 1-A/2011, of 3 January, all banking employees that were beneficiaries of "CAFEB – Caixa de Abono de Família dos Empregados Bancários" were integrated in the General Social Security Regime as from 1 January 2011.

Employees hired after 31 December 2008 are covered by the Portuguese General Social Security Regime.

Retirement pensions of banking employees integrated in the General Social Security Regime within the scope of the second tripartite agreement continue to be calculated in accordance with the provisions of the ACT and other conventions, however, banking employees are entitled to receive a pension under the General Regime that takes into account the number of years of contributions under that regime. The banks are responsible for the difference between the pension determined in accordance with the provisions of the ACT and that which the banking employees are entitled to receive from the General Social Security Regime.

The contribution rate is 26.6%, 23.6% paid by the employer and 3% paid by the employees to the General Social Security Regime in substitution of the "Caixa de Abono de Família dos Empregados Bancários" (CAFEB), abolished by said Decree-Law. In consequence of this change, pension entitlement of active employees are to be covered on the terms defined under the General Social Security Regime, for the length of their employment service between 1 January 2011 and their retirement date. The differential required to make up the guaranteed pension under the ACT is paid by the Banks.

At the end of financial 2011 and pursuant to the third tripartite agreement, it was decided to transfer, definitively and irreversibly, to the General Social Security Regime all the banks' liabilities with pensions in payment to retirees and pensioners that were in that condition at 31 December 2011.

This tripartite agreement established the transfer to the General Social Security Regime, of all the liabilities with pensions in payment as at 31 December 2011, at constant values (0% discount rate) for the component foreseen in the "Instrumento de Regulação Colectiva de Trabalho (IRCT)" applicable to banking employees, including the eventualities of death, disability and survival. The responsibilities relating to the updating of



pension amounts, pension benefits other than those to be borne by Social Security, health-care contributions to SAMS, death allowances and deferral survivor` pensions will remain under the banks' responsibility, with the corresponding funding being met through the respective pension funds.

The agreement further established that the financial institutions pension fund assets in the part allocated to the coverage of the transferred liabilities be transferred to the State.

In compliance with the resolution of the Board of Directors of the Banco de Portugal of 3 August 2014 (8 p.m.), considering the resolution by the same Board of Directors of 11 August 2014 (5 p.m.), no liabilities incurred by BES to members of the management body of BES, including to those who exercised those functions in the four years prior to the incorporation of NOVO BANCO and whose actions or omissions gave rise to the financial difficulties of the credit institution or contributed to the worsening of such situation, were transferred to NOVO BANCO. Per the resolution of the Board of Directors of the Banco de Portugal, of 11 February 2015, the Banco de Portugal clarified that the liabilities of BES not transferred to NOVO BANCO on the above terms include the responsibilities of Banco Espírito Santo relating to retirement and survival pensions and complementary retirement and survival pensions of the Directors of Banco Espírito Santo that have been members of its Executive Committee, as defined by the Articles of Association of Banco Espírito Santo to which the Articles of Association refer, not having, therefore, been transferred to NOVO BANCO, without prejudice to the responsibilities relating exclusively to the employment contract with BES.

The liabilities arising exclusively from the employment contract with BES were transferred to NOVO BANCO. In light of the foregoing, only the pension fund liabilities arising from the Complementary EC Plan were split, one part (described above) remaining in BES, with the other part being transferred to NOVO BANCO together with the Pension Fund's liabilities relating to the Base Plan and the Complementary Plan.

To quantify the amounts relating to the split of the pension fund assets allocated to the liabilities that remained in BES, following the decision of the Banco de Portugal of 11 February 2015, from those that were transferred to NOVO BANCO, the assets existing as at 3 August 2014 were split in proportion to the liabilities calculated as at the same date, allocated to each of the groups of former participants and beneficiaries allocated to each of the entities. The split performed on these terms will result, on 3 August 2014, in a level of funding of the Complementary Plan of the Executive Board that is equal for each of the associates of the Fund (NOVO BANCO and BES).



The splitting method applied to the liabilities and assets of the Pension Fund between NOVO BANCO and BES, described in the preceding paragraph, was based on the recommendation of the ASF to the Sociedade Gestora do Fundo de Pensões (Managing Company of the Pension Fund). However, until today, the ASF has not yet formalized its approval and the amounts presented in the Note may be subject to future corrections resulting from the final decision by the ASF.

The key actuarial assumptions used to calculate pension and health-care liabilities are identical and are as follows:

	31-12-2014	
	Assumptions	Actual
Actuarial Assumptions		
Projected rate of return on plan assets	2.5%	-16.0%
Discount rate	2.5%	-
Pension increase rate	0.5%	-1.5%
Salary increase rate	1.0%	0.1%
Mortality table men	TV 73/77 - 1 year	
Mortality table women	TV 88/90	

Disability decreases are not considered in the liabilities' calculation. The determination of the discount rate as at 31 December 2014 was based on: (i) the evolution in the main indexes for high quality corporate bonds and (ii) the duration of the liabilities.

The number of persons covered by the pension plan has the following breakdown:

	31.12.2014
Employees	5 271
Pensioners and survivors	5 956
TOTAL	11 227



The application of IAS 19 in terms of liabilities and coverage levels as at 31 December 2014 is presented as follows:

	(in thousands of Euros)	
	31.12.2014	04.08.2014
Assets / (liabilities) recognised in the balance sheet		_
Total liabilities (a)	(1 470 481)	(1 319 604)
Coverage		
Fair value of plan assets	1 475 786	1 168 027
Net assets / (liabilities) in the balance sheet (See Note 28 and 35)	5 305	( 151 577)
Acumulated actuarial deviations recognised in other comprehensive income (b)	227 004	-

<sup>(</sup>a) the allocation of liabilities between pensioners and employees is not available at date since it refers to provisional figures awaiting for approval (b) at NOVO BANCO's opening balance sheet date, the actuarial deviations that were transferred from the Originating Bank were included in the Originating reserve

In accordance with the accounting policy described in Note 2.15 – Employees Benefits, the Bank's liability with retirement pensions and the actuarial gains and losses are calculated half-yearly and assesses at each balance sheet date and for each plan individually, the recoverability of the fund's excess coverage in relation to the pension liabilities.

The evolution in retirement pension and health-care liabilities may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Liabilities at beginning of period	1 319 604
Active service cost	3 340
Interest cost	20 096
Plan participants' contribution	1 247
Actuarial (gains) / losses in the period:	
- Changes in assumptions (financial)	125 002
- Experience adjustments (gains) / losses	13 005
Pensions paid by the fund	( 16 330)
Early retirement	6 006
Foreign exchange differences and other	( 1 489)
Liabilities at end of period	1 470 481



The change in the fair value of the pension funds' assets may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Fair value of fund assets at beginning of period	1 151 147
Expected return from the fund	17 526
Actuarial gains / (losses)	( 118 921)
Bank contributions	377 434
Plan participants' contributions	1 247
Pensions paid by the fund	( 16 330)
Foreign exchange differences and other	( 1 768)
Fair value of fund assets at end of period	1 410 335

The pension funds' assets may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Shares	275 415
Bonds	312 300
Real estate	348 546
Other	474 074
- Total	1 410 335

The assets of the pension funds used by the Bank or representative of debt securities issued by the Bank are detailed as follows:

	(in thousands of Euro
	31.12.2014
Real estate	269 363
Total	269 363



The changes in the actuarial deviations may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Accumulated actuarial losses recognised in other comprehensive income at beginning of period	-
Actuarial (gains) / losses in the period:	
- Changes in assumptions	125 002
- Experience adjustments (gains) / losses	133 522
Accumulated actuarial losses recognised in other	
comprehensive income at end of period	258 524

During 2013, the legal retirement age in Portugal, for active employees covered by the General Social Security Regime, increased from 65 to 66 year old. However, the Bank's defined benefits plan was not altered, the retirement age being maintained at 65 years old. This legal change has an impact at the cofinancing level of the General Social Security Regime as regards the liabilities of active employees covered by the plan and who were transferred to the General Social Security Regime under the tripartite agreements mentioned above.

The impact resulting from the change in the legal retirement age in 2013, from 65 to 66 years old, with consequences at the Social Security co-funding level, regarding liabilities for active employees covered by the plan and transferred to the General Social Security Regime under the tripartite agreements, gave rise to an actuarial loss of approximately Euros 8 million.

The cost for the period with retirement pensions and health-care benefits may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Active service cost	3 340
Interest expense / (income)	3 029
Early retirement	6 006
Other	( 86)
Cost with post-employment benefits	12 289



The changes in net assets / (liabilities) recognised in the balance sheet may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
At beginning of period	( 168 457)
Cost for period	( 12 289)
Actuarial gains / (losses) recognised in other comprehensive income	( 258 524)
Contributions made in the period	377 434
Other	1 690
At the end of the period	( 60 146)

The liabilities and balances of the funds, as well as the experience adjustments (gains and losses) as at 31 December 2014 are analysed as follows:

	(in thousands of Euros)
	31.12.2014
Liabilities	(1 470 481)
Fair value of fund assets	1 410 335
(Under) / overfunding of liabilities	( 60 146)
(Gains) / losses on experience adjustments in liabilities	13 005
(Gains) / losses on experience adjustments in fair value of assets	87 401

The average maturity of the liabilities of the defined benefit plans is approximately 17 years.

No contributions to the defined benefits plans for the subsequent period are foreseen, considering that is expected that the fund's return will be sufficient to cover for changes in the liabilities.

#### Long-term service bonuses

As referred to in Note 2.15, for employees attaining a certain number of years of service, the Bank pays Long-term service bonuses, calculated based on the effective monthly remuneration earned on the year that the bonuses become due. At the date of their early retirement for presumed disability, employees have the right to a bonus proportional to that which they would receive if they have remained in service until the next bonus payment date.

As at 31 December 2014 and as at 4 August 2014, the Bank's liabilities with this benefit amount to Euros 29,057 thousand and Euros 29,131 thousand, respectively (see Note 35). The costs incurred during the period from 4 August to 31 December 2014 with Long-term service bonuses amount to Euros 428 thousand.

The actuarial assumptions used for the calculation of these liabilities are those used for the calculation of retirement pensions (when applicable).



# NOTE 14 – GENERAL AND ADMINISTRATIVE EXPENSES

The breakdown of this caption is as follows:

	(in thousands of Euros)
	31.12.2014
Rentals	17 052
Advertising	6 705
Communication	7 905
Maintenance and repairs	5 855
Travelling and representation	2 373
Transportation of valuables	2 020
Insurance	2 183
IT services	23 588
Independent work	2 154
Temporary work	1 507
Electronic payment systems	2 930
Legal costs	8 597
Consultancy and audit fees	16 263
Water, energy and fuel	3 285
Consumables	1 204
Cleaning	2 244
Security and vigilance	1 848
Other costs	18 506
	126 219

Other costs includes costs incurred with training and services rendered by the Joint Ventures (ACEs) in which NOVO BANCO participates.

The outstanding lease instalments related to non-cancellable operating lease contracts are as follows:

	(in thousands of Euros)
	31.12.2014
Up to 1 year	1 456
Up to 1 year 1 to 5 years	9 781
	11 237



The fees invoiced during the period from 4 August to 31 December 2014 by the Statutory Audit Firm, disclosed in accordance with article 508-F of the Commercial Companies Code, have the following breakdown:

	(in thousands of Euros)
	31.12.2014
Statutory audit fees	1 271
Audit related fees	835
Tax consultancy services	63
Other services	85
Total amount of services invoiced	2 254

## NOTE 15 – EARNINGS PER SHARE

#### Basic earnings per share

The basic earnings per share is calculated dividing the net profit attributable to the shareholders of the Bank by the weighted average number of ordinary shares in circulation during the period.

	(in thousands of Euros)
	31.12.2014
Net profit / (loss) attributable to shareholders of the Bank	( 648 620)
Weighted average number of ordinary shares outstanding (thousands)	4 900 000
Basic earnings per share attributable to shareholders of the Bank (in Euros)	(0.13)

#### Diluted earnings per share

The diluted earnings per share is calculated considering the profit attributable to the shareholders of the Bank and the weighted average number of ordinary shares in circulation, adjusted for the effects of all potential dilutive ordinary shares.

The diluted earnings per share do not differ from the basic earnings per share.



### NOTE 16 – CASH AND DEPOSITS WITH CENTRAL BANKS

At 31 December 2014 and 4 August 2014, this caption is analysed as follows:

	(in	thousands of Euros)
	31.12.2014	04.08.2014
Cash	178 943	135 802
Demand deposits with Central Banks		
Bank of Portugal	707 465	4 841 493
·	1 838 476	384 100
	2 545 941	5 225 593
	2 724 884	5 361 395

As at 4 August 2014 the caption Demand deposits with the Bank of Portugal included an amount of Euros 4,815 million relating to capital subscribed and realised by the Resolution Fund "Fundo de Resolução". The remaining capital, in the amount of Euros 85 million, was realised on 6 August 2014.

As at 31 December 2014, this caption includes mandatory deposits intended to satisfy the minimum legal cash requirements, in an amount of Euros 201 million (4 August 2014: Euros 26 million). According to European Central Bank Regulation no. 1348/2011, of 12 December 2011, minimum cash requirements deposited with the Bank of Portugal are interest-bearing and correspond to 1% of the deposits and debt certificates maturing in less than 2 years, after excluding from these the deposits of institutions subject to the European Central Bank Systems' minimum reserve requirements. At 31 December 2014, the average interest rate on these deposits was 0.17% (4 August 2014: 0.15%).

Compliance with minimum cash requirements, for a given observation period, is monitored considering the average amount of the deposits with the Bank of Portugal over said period. The balance of the bank's account with the Bank of Portugal as at 31 December 2014, was included in the observation period running from 10 December 2014 to 27 January 2015, to which corresponded an average minimum cash requirement of Euros 196.7 million.



# NOTE 17 - DEPOSITS WITH OTHER BANKS

As at 31 December 2014 and as at 4 August 2014, this caption is analysed as follows:

	(in	thousands of Euros)
	31.12.2014	04.08.2014
Deposits with banks in Portugal		
Uncollected cheques	93 032	276 084
Repayable on demand	14 633	6 809
	107 665	282 893
Deposits with banks abroad		
Repayable on demand	106 593	86 498
Uncollected cheques		23
	106 593	86 521
	214 258	369 414

Uncollected cheques in Portugal and abroad were sent for collection during the first business days subsequent to the balance sheet dates.

# NOTE 18 – FINANCIAL ASSETS AND LIABILITIES HELD FOR TRADING

As at 31 December 2014 and as at 4 August 2014, the caption financial assets and liabilities held for trading has the following breakdown:

	(1	in thousands of Euros
	31.12.2014	04.08.2014
Financial assets held for trading		
Securities		
Bonds and other fixed income securities Issued by government and public entities Issued by other entities	51 557 102 737	72 986 76 310
Shares	36 515	113 855
Other variable income securities	119_	288
	190 928	263 439
Derivatives		
Derivative financial instruments with a positive fair value	1 104 563	1 011 364
	1 295 491	1 274 803
Financial liabilities held for trading		
Derivatives		
Derivative financial instruments with a negative fair value	1 078 260	1 087 235
·	1 078 260	1 087 235



As at 31 December 2014 and as at 4 August 2014, the analysis of the securities held for trading, by maturity period, is as follows:

	(in thousands of Euros		
	31.12.2014	04.08.2014	
Up to 3 months	982	1 259	
3 months to 1 year	5 148	50	
1 to 5 years	33 156	54 169	
More than 5 years	115 007	93 815	
Undetermined	36 635	114 146	
	190 928	263 439	

As at 31 December 2014 and as at 4 August 2014, the caption Financial assets held for trading, split between quoted and unquoted securities, and has the following breakdown:

		31.12.2014			04.08.2014	
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Bonds and other fixed income securities						
Issued by government and public entities	51 557	-	51 557	72 986	-	72 986
Issued by other entities	39	102 698	102 737	81	76 229	76 310
Shares	3 647	32 868	36 515	80 964	32 891	113 855
Other variable income securities	119	-	119	288	-	288
	55 362	135 566	190 928	154 319	109 120	263 439

A breakdown of the securities held for trading by fair value is presented in Note 41.

As at 31 December 2014, the exposure to sovereign debt of "peripheral" Eurozone countries is analysed in Note 42 – Risk management.



As at 31 December 2014 and 4 August 2014, derivative financial instruments are analysed as follows:

	31.12.2014			04.08.2014		
	Pata cation			National	Fair va	lue
	Notional -	Assets	Liabilities	Notional -	Assets	Liabilities
rading derivatives						
Exchange rate contracts						
Forwards						
- buv	759 821			893 687		
- buy - sell	760 384	9 543	9 287	887 336	11 923	5 336
Currency Swaps	700 384			007 330		
- buy	212 388			1 885 550		
- sell	211 511	92	64	1 883 406	198	123
Currency Futures a)	211 311			1 003 400		
- buy	1 748			1 474		
- buy - sell	1 746	-	-	1 4/4	-	
	-			-		
Currency Interest Rate Swaps	20.040			00.005		
- buy	32 310	24 282	11 061	32 285	22 479	9 961
- sell	29 525			29 764		
Currency Options	4 505 000			000 000		
- buy	1 505 368	50 856	24 574	962 289	18 287	17 887
- sell	1 399 200	<del></del> -		510 888		
	-	84 773	44 986	-	52 887	33 307
Interest rate contracts						
Forward Rate Agreements						
- buy	-		23	-	150	
- sell	200 000		20	600 000	100	
Interest Rate Swaps						
- buy	11 275 527	904 299	907 442	14 219 035	883 816	866 854
- sell	11 299 486	304 233	307 442	14 257 231	003 010	000 004
Interest Rate Caps & Floors						
- buy	173 639	14 294	14 190	280 864	14 214	13 802
- sell	210 051	14 234	14 190	313 812	14 2 14	13 002
	_	918 593	921 655	_	898 180	880 656
Equity / Index contracts						
Equity / Index Swaps						
- buy	310 169			284 905		
- sell	301 646	46 659	39 940	276 383	14 489	21 986
Equity / Index Options						
- buy	147 816			322 092		
- sell	847 081	29 733	57 909	1 043 894	16 015	61 974
Equity / Index Futures a)						
- buy	17 288			79 238		
- sell	92 456	-	-	18 398	-	-
Future Options a)						
- buy	-			70 036		
- sell	-	-	-	-	-	-
	-	76 392	97 849		30 504	83 960
Considerate and a section of	=		<u> </u>		55 554	23 300
Credit default contracts Credit Default Swaps						
- buy	594 218			864 965		
- sell	594 218	24 805	13 770	864 965	29 793	89 312
	-		40.770	20.000		
		24 805	13 //0		29 /93	89 312
		24 805	13 770		29 793	89 312

a) Derivatives traded on organised markets, whose market value is settled daily through the margin account (see Note 28)

The Bank calculates the Credit Value Adjustment (CVA) for derivative instruments in accordance with the following methodology: (i) Portfolio basis – the calculation of the CVA corresponds to the application, on the aggregate exposure of each counterpart, of an expected loss and a rate of recovery considering the estimated average duration period for each exposure; (ii) Individual basis – the calculation of the CVA on an individual basis is based on the determination of the exposure using stochastically methods (Expected Positive Exposure) which translates into the calculation of the expected fair value exposure that each derivative is likely to assume over its remaining life. Subsequently, an expected loss and a recovery rate are applied to the exposure so determined.



As at 31 December 2014 and 4 August 2014, the analysis of derivative financial instruments held for trading, by residual maturity period, is as follows:

		31.12.2014			04.08.2014	(in thousands of Euros)
	Notional		_	Notion	nal	
	Buy	Sell	Fair value (net)	Buy	Sell	Fair value (net)
Up to 3 months	2 788 922	2 821 675	( 39 598)	3 629 351	3 210 028	( 86 732)
3 months to 1 year	2 420 001	3 100 692	39 597	3 513 572	4 194 442	( 4 051)
1 to 5 years	2 458 397	2 620 388	(40 306)	3 488 094	3 986 681	( 53 572)
More than 5 years	7 362 972	7 402 803	66 610	9 265 404	9 294 925	68 484
	15 030 292	15 945 558	26 303	19 896 421	20 686 076	( 75 871)

## NOTE 19 – OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

The breakdown of this balance is as follows:

	(1)	in thousands of Euros
	31.12.2014	04.08.2014
Bonds and other fixed income securities		
Issued by government and public entities	3 401	3 187
Issued by other entities	20 072	26 967
Shares and other variable income securities	1 222 409	1 511 649
	1 245 882	1 541 803

The Bank's option considering IAS 39 and in accordance with the accounting policy presented in Note 2.5, to define these financial assets at fair value through profit or loss, is in accordance with its documented risk management strategy, given that these financial assets (i) are managed and evaluated on a fair value basis and / or (ii) have embedded derivative instruments.

As at 31 December 2014 and as at 4 August 2014, the analysis of the financial assets at fair value through profit or loss, by residual maturity period, is as follows:

	(i	n thousands of Euro
	31.12.2014	04.08.2014
Up to 3 months	202	59 490
3 months to 1 year	89 382	13 969
1 to 5 years	-	111 040
More than 5 years	23 114	16 475
Undetermined	1 133 184	1 340 829
	1 245 882	1 541 803



The balance split between quoted and unquoted securities has the following breakdown:

(in thousands of Euros)

	31.12.2014		04.08.2014			
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Bonds and other fixed income securities Issued by government and public entities	3 401	-	3 401	3 187	-	3 187
Issued by other entities	-	20 072	20 072	10 396	16 571	26 967
Shares and other variable income securities	4 897	1 217 512	1 222 409	6 746	1 504 903	1 511 649
	8 298	1 237 584	1 245 882	20 329	1 521 474	1 541 803

A breakdown of the securities held at fair value through profit or loss, by fair value, is presented in Note 41.

# NOTE 20 – AVAILABLE-FOR-SALE FINANCIAL ASSETS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

(in thousands of Euros) Accumul. Fair value reserves Carrying Cost (1) impairment value Positive Negative losses Bonds and other fixed income securities Issued by govern. and public entities 2 069 339 17 611 (6906)2 080 044 Resident 781 655 14 543 796 161 (37) 1 287 684 3 068 (6 869) 1 283 883 Non-resident Issued by other entities 3 181 842 60 397 (27 244) (46 110) 3 168 885 1 894 405 Resident 1 743 (24864)(23866)1 847 418 1 287 437 (2380)1 321 467 Non-resident 58 654 (22244)**Shares** 1 009 736 35 886 (1614) ( 185 251) 858 757 Resident 249 976 2 267 (1614) (90 628) 160 001 759 760 33 619 (94623)698 756 Non-resident Other variable income securities 2 050 301 2 969 ( 2 899) (593 387) 1 456 984 (570 454) Resident 2 007 897 1 657 (2899)1 436 201 Non-resident 42 404 1 312 (22933)20 783 Balance at 31 December 2014 116 863 7 564 670 8 311 218 ( 38 663) (824 748) Bonds and other fixed income securities Issued by govern. and public entities 2 241 647 2 241 647 Resident 792 070 792 070 Non-resident 1 449 577 1 449 577 3 851 728 3 808 998 Issued by other entities (42 730) 2 207 588 2 227 641 Resident (20 053) 1 601 410 Non-resident 1 624 087 (22 677) ( 161 681) 751 044 **Shares** 912 725 228 912 (68 598) 160 314 Resident 683 813 (93083)590 730 Non-resident Other variable income securities 1 923 857 ( 438 000) 1 485 857 1 866 654 1 443 403 Resident (423 251) Non-resident 57 203 (14749)42 454 Balance at 4 August 2014 8 929 957 ( 642 411) 8 287 546

<sup>(1)</sup> Acquisition cost relating to shares and other equity instruments and amortised cost relating to debt securities



In accordance with the accounting policy presented in Note 2.5, the Bank performs periodic assessments as to the existence of objective evidence of impairment in its portfolio of Available-for-sale financial assets, applying the judgment criteria described in Note 3.1.

As at 31 December 2014 the exposure under this balance to sovereign debt of the Eurozone "peripheral" countries is presented in Note 42 – Risk management.

The changes occurring in the impairment losses of Available-for-sale financial assets are presented as follows:

	(in thousands of Euros)
	31.12.2014
Balance at beginning of period	642 411
Increase for the period	201 549
Utilisation during period	( 13 948)
Write-back for the period	( 7 436)
Foreign exchange differences and other	2 172
Balance at end of period	824 748

As at 31 December 2014 and as at 4 August 2014, the analysis of Available-for-sale financial assets, by residual maturity period, is presented as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Up to 3 months	1 491 186	1 508 074	
3 months to 1 year	1 201 147	1 672 400	
1 to 5 years	179 225	366 030	
More than 5 years	2 320 341	2 441 902	
Undetermined	2 372 771	2 299 140	
	7 564 670	8 287 546	

Available-for-sale financial assets split between quoted and unquoted securities are as follows:

					(in the	ousands of Eur
		31.12.2014			04.08.2014	
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
Bonds and other fixed income securities						
Issued by government and public entities	2 051 822	28 222	2 080 044	2 189 664	51 983	2 241 64
Issued by other entities	111 224	3 057 661	3 168 885	680 943	3 128 055	3 808 99
Shares	6 157	852 600	858 757	4 770	746 274	751 04
Other variable income securities	61 139	1 395 845	1 456 984	85 536	1 400 321	1 485 85
	2 230 342	5 334 328	7 564 670	2 960 913	5 326 633	8 287 54

A breakdown of the available-for-sale securities, by fair value, is presented in Note 41.



### NOTE 21 – LOANS AND ADVANCES TO CREDIT INSTITUTIONS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

		(in thousands of Euros)
	31.12.2014	04.08.2014
Loans and advances to credit institutions in Portugal		
Deposits with banks	271 517	645 596
Loans	50 753	99 571
Very short-term deposits	585 756	121 360
Other loans and advances	50 562	53 919
	958 588	920 446
Loans and advances to credit institutions abroad		
Deposits	874 847	3 812 991
Very short-term deposits	241 522	180 782
Loans	408 667	363 009
Other loans and advances	455 974	72 128
	1 981 010	4 428 910
	2 939 598	5 349 356
Impairment losses	( 108 813)	(2 750 883)
	2 830 785	2 598 473

Impairment losses as at 4 August 2014 included Euros 2 750.4 million for the exposure in Banco Económico in the amount of Euros 3,438.1 million.

During October 2014, the Banco Nacional de Angola ((BNA) the Angolan Central Bank) made several financial restructuring decisions in respect of BES Angola (now Banco Económico) with an impact on the NOVO BANCO loan. In this context, (i) a new senior loan in an amount equivalent to Euros 317 million, 50% of which covered by Angolan sovereign debt securities, and (ii) a subordinated loan of Euros 317 million were constituted and Euros 54 million of debt were converted into 9.7% of Banco Económico's share capital. The difference to the original debt, amounting to Euros 2,750.4 million, fully provided in the opening balance sheet, was derecognised and the referred provision was used.

In December, the restructuring measures imposed to Banco Económico, included the approval of a share capital increase of Kwanza 65 million, to be realised in cash, which, together with the Kwanza 7 million NOVO BANCO debt conversion, resulted in a share capital totalling Kwanza 72 million (equivalent to Euros 575 million, at the 31 December 2014 foreign exchange rate), detailed as follows:



	Amount (millions of Euros)	%
GENI	108	19.7
LEKTRON CAPITAL	170	31.0
SONANGOL	88	16.1
SONANGOL VIDA	88	16.1
SONANGOL HOLDINGS	41	7.5
NOVO BANCO	53	9.7
	548	100.0

Taking into account (i) the implicit haircut of 80% as a result of the restructuring measures applied by the BNA, which resulted in an impairment already recognised by NOVO BANCO of Euros 2,750.4 million, (ii) the capital inflow (new money) from the new Banco Económico shareholder structure (iii) the current performance of the loans from NOVO BANCO, the Board of Directors of NOVO BANCO does not expect any additional impairment loss on NOVO BANCO's total exposure to Banco Económico amounting to Euros 688 million as at 31 December 2014.

As at 31 December 2014 and as at 4 August 2014, the analysis of loans and advances to credit institutions by residual maturity date is presented as follows:

	(in thous ands of Euros)
31.12.2014	04.08.2014
2 130 398	2 124 651
56 544	3 086 136
387 860	80 506
314 757	5 473
50 039	52 590
2 939 598	5 349 356
	2 130 398 56 544 387 860 314 757 50 039

The movements occurring during the period in the impairment losses of loans and advances to credit institutions are presented as follows:

	(in thousands of Euros)
	31.12.2014
Balance at beginning of period	2 750 883
Allocation in the period	107 124
Utilization during the period	(2 940 961)
Foreign exchange differences and other (a)	191 767
Balance at end of period	108 813

(a) includes Euros 190,580 thousand of foreign exchange rate variation on the allowance for the exposure to Banco Economico, which was used during the month of October.



## NOTE 22 - LOANS AND ADVANCES TO CUSTOMERS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

		(in thousands of Euros
	31.12.2014	04.08.2014
Domestic loans and advances		
Corporate		
Current account loans	3 613 971	4 197 900
Loans	11 737 270	12 157 327
Discounted bills	190 821	245 698
Factoring	758 445	860 186
Overdrafts	16 207	82 150
Financial leases	1 933 695	2 043 457
Other loans and advances	39 723	79 468
Private individuals		
Mortgage loans	6 804 771	6 947 362
Consumer credit and other loans	1 090 244	1 201 077
	26 185 147	27 814 625
Foreign loans and advances		
Corporate		
Loans	3 685 714	4 259 667
Current account loans	868 334	1 041 284
Overdrafts	289 793	80 936
Discounted bills	395 560	396 240
Financial leases	72 115	93 229
Factoring	76 025	52 238
Other loans and advances	107 353	165 660
Private individuals		
Mortgage loans	764 769	762 525
Consumer credit and other loans	315 197	369 257
	6 574 860	7 221 036
Overdue loans and advances and interest		
Up to 3 months	340 654	162 058
3 months to 1 year	581 459	418 059
1 to 3 years	1 494 908	1 584 226
More than 3 years	1 091 494	891 597
	3 508 515	3 055 940
	36 268 522	38 091 601
Impairment losses	(4 926 735)	(4 606 762)
	31 341 787	33 484 839

As at 31 December 2014, Loans and advances include Euros 5,359.3 million in mortgage loans that collateralise the issue of covered debt securities (4 August 2014: Euros 5,351.9 million) (see Note 32).

This balance includes, as at 31 December 2014, Euros 322,967 thousand recorded in the balance sheet at fair value through profit or loss (4 August 2014: Euros 306,878 thousand) (see Note 41).

As at 31 December 2014, the amount of interest income and commission and fees recorded in the balance sheet relating to credit operations amounts to Euros 24,629 thousand (4 August 2014: Euros 55,951 thousand).



As at 31 December 2014 and as at 4 August 2014, the analysis of loans and advances to customers by residual maturity date is as follows:

()	n thousands of Euros
31.12.2014	04.08.2014
5 906 072	5 445 665
3 559 702	5 434 660
6 716 797	6 683 611
16 577 436	17 471 725
3 508 515	3 055 940
36 268 522	38 091 601
	31.12.2014 5 906 072 3 559 702 6 716 797 16 577 436 3 508 515

The changes occurring during the period in the impairment losses of loans and advances to customers are presented as follows:

	(in thousands of Euros)
	31.12.2014
Balance at beginning of period	4 606 762
Allocation for the period	950 253
Utilisation during the period	( 134 841)
Write-back for the period	( 503 532)
Foreign exchange differences and other	8 093
Balance at end of period	4 926 735

As at 31 December 2014, performing loans and advances to customers include Euros 355,145 thousand in loans renegotiated (4 August 2014: Euros 250,171 thousand). These correspond, according to the definition of the Banco de Portugal, to loans and advances that were previously overdue, and that through a process of renegotiation regained their definition of performing loans and advances to customers.

Additionally, at that same date, the Bank has Euros 323,901 thousand in provisions for general credit risks (4 August 2014: Euros 359,424 thousand) which, according to NCA are presented under liabilities (see Note 33).

Loans and advances to customers by interest rate type are analysed as follows:

	(in thousands of Euros
	31.12.2014
Fixed interest rate	2 823 413
Variable interest rate	33 445 109
	36 268 522



The analysis of the financial lease loans by residual maturity period is presented as follows:

	(in thousands of Euros)				
	31.12.2014	04.08.2014			
Gross investment in finance leases receivable					
Up to 1 year	332 154	343 284			
1 to 5 years	953 895	1 049 768			
More than 5 years	1 002 031	1 053 991			
	2 288 080	2 447 043			
Unrealised finance income in finance leases					
Up to 1 year	56 476	51 254			
1 to 5 years	139 498	173 733			
More than 5 years	43 072	40 046			
	239 046	265 033			
Present value of minimum lease payments receivable					
Up to 1 year	275 678	292 030			
1 to 5 years	814 397	876 035			
More than 5 years	958 959	1 013 945			
	2 049 034	2 182 010			
Impairment	( 299 609)	( 275 628)			
	1 749 425	1 906 383			

## NOTE 23 – DERIVATIVES HELD FOR RISK MANAGEMENT PURPOSES

As at 31 December 2014 and as at 4 August 2014, the fair value of the derivatives held for risk management purposes is analysed as follows:

	31.12.2014			04.08.2014			
	Hedging	Risk management	Total	Hedging	Risk management	Total	
Derivatives held for risk management purposes							
Derivatives held for risk management purposes - assets	153 100	252 135	405 235	138 392	214 698	353 090	
Derivatives held for risk management purposes - liabilities	( 100 587)	(4 082)	(104 669)	(76 647)	(6 660)	(83 307)	
	52 513	248 053	300 566	61 745	208 038	269 783	
Fair value component of assets and liabilities hedged or recorded at fair value through profit or loss							
Financial assets							
Loans and advances to banks	1 143	-	1 143	1 131	-	1 131	
Loand and advances o customers	76 800	<u>-</u>	76 800	59 536		59 536	
	77 943	-	77 943	60 667	-	60 667	
Financial liabilities							
Deposits from banks	( 90 571)	-	(90 571)	(70 009)	-	(70 009)	
Due to customers	-	(41 970)	( 41 970)	( 180)	( 43 333)	( 43 513)	
Debt securities issued	( 12 871)	( 4 334)	( 17 205)	( 17 517)	( 9 626)	( 27 143)	
	( 103 442)	( 46 304)	( 149 746)	( 87 706)	( 52 959)	( 140 665)	
	( 25 499)	( 46 304)	(71 803)	( 27 039)	( 52 959)	( 79 998)	



As mentioned in the accounting policy presented in Note 2.3, derivatives held for risk management purposes include hedging derivatives and derivatives contracted to manage the economic risk of certain Financial assets and liabilities designated at fair value through profit or loss (and that were not designated as hedging derivatives).

#### Hedging derivatives - fair value

As at 31 December 2014 and as at 4 August 2014, fair value hedging operations may be analysed as follows:

		31.12.2014				(in t	housands of Euro
Derivative	Hedged item	Hedged risk	Notional	Fair value of derivative(1)	Change in fair value of derivative in period	Fair value component of item hedged (2)	Change in fair value of hedged item in period (2)
Interest Rate Swap / Curre	ency						
Interest Rate Swap	Loans and advances to customers	Interest rate	1 030 205	(80 167)	(18 537)	77 943	17 246
Interest Rate Swap	Deposits from banks	Interest rate	348 000	96 414	20 637	(90 571)	( 20 562
Interest Rate Swap	Due to customers	Interest rate	-	-	( 180)	-	180
Interest Rate Swap	Debt securities issued	Interest rate	3 561 300	36 266	(7 307)	( 12 871)	4 646
			4 939 505	52 513	( 5 387)	( 25 499)	1 510

<sup>(1)</sup> Includes accrued interest

<sup>(2)</sup> Attributable to hedged risk

04.08.2014									
Derivative	Hedged item	Hedged risk	Notional	Fair value of derivative(1)	Change in fair value of derivative in period	Fair value component of item hedged (2)	Change in fair value of hedged item in period (2)		
nterest Rate Swap / Currency									
nterest Rate Swap	Loans and advances to customers	nterest and exchange rates	1 030 398	(61 856)	-	60 667	-		
nterest Rate Swap	Deposits from banks	Interest rate	348 000	76 396	-	(70 009)	-		
nterest Rate Swap	Due to customers	Interest rate	10 463	2 180	-	( 180)	-		
nterest Rate Swap	Debt securities issued	Interest rate	3 582 300	45 025	-	( 17 517)	-		
-			4 971 161	61 745	-	( 27 039)	-		

<sup>(1)</sup> Includes accrued interest

Changes in the fair value of the hedged assets and liabilities above mentioned and of the respective hedging derivatives are recognised in the income statement under Net gains / (losses) from financial assets and liabilities at fair value through profit or loss (See Note 7).

As at 31 December 2014, the ineffective portion of the fair value hedging operations resulted in a loss of Euros 3.9 million that was recognised in the income statement. The Bank periodically evaluates the effectiveness of the hedges.

#### Other derivatives held for risk management purposes

Other derivatives held for risk management purposes include derivatives used to hedge financial assets and liabilities at fair value through profit or loss, in accordance with the accounting policies presented in Notes 2.5, 2.6 and 2.7 and that the Bank did not designate for hedge accounting.

<sup>(2)</sup> Attributable to hedged risk



The carrying value of financial assets and liabilities at fair value through profit or loss may be analysed as follows:

		31.12.2014					(in thous	sands of Euros)
			Derivative		Asso	ociated financ	cial asset/lia	bility
Derivative	Associated financial asset / liability	Notional	Fair value	Change in fair value during period	Fair value	Change in fair value during period	Carrying value	Redemption amount at maturity
	Assets							
Credit default swaps	Loans and advances to customers	267 783	69 939	-	-	-	-	267 783
	Liabilities							
Interest Rate Swap	Deposits from banks	468 494	122 138	16 952	-	-	207 239	234 168
nterest Rate Swap	Due to customers	6 360 000	49 151	(15 183)	(41 970)	13 092	3 811 411	3 769 441
Interest Rate Swap/FX Forward/Index Swap	Debt securities issued	627 731	6 825	( 18 740)	( 4 334)	971	79 334	75 000
		7 724 008	248 053	( 16 971)	( 46 304)	14 063	4 097 984	4 346 392

							(in thous	sands of Euros
		04.08.2014						
			Derivative		Ass	ociated finar	ncial asset/	liability
Derivative	Associated financial asset / liability	Notional	Fair value	Change in fair value during period	Fair value	Change in fair value during period	Carrying value	Redemption amount at maturity
	Assets							
Credit default swaps	Loans and advances to customers	267 799	52 743	-	-	-	-	267 799
	Liabilities							
nterest Rate Swap	Deposits from banks	468 494	99 444	-	-	-	217 776	234 168
nterest Rate Swap	Due to customers	9 550 000	49 362	-	( 43 333)	-	7 676 078	7 632 745
nterest Rate Swap/ FX Forward	Debt securities issued	1 015 084	6 489	-	( 9 626)	-	107 826	98 200
		11 301 377	208 038	-	( 52 959)	-	8 001 680	8 232 912

The credit default swaps associated with loans and advances to customers relates to synthetic securitisation operations, as mentioned in Note 40.

As at 31 December 2014, the fair value of the financial liabilities at fair value through profit or loss includes a positive cumulative effect of Euros 137.2 million (4 August 2014: positive cumulative effect of Euros 109.7 million) attributable to the Bank's own credit risk. The change in fair value attributable to the Bank's own credit risk resulted in the recognition, in 2014, of a gain amounting to Euros 27.5 million (see Note 7).



As at 31 December 2014 and as at 4 August 2014, the analysis of derivatives held for risk management purposes, by maturity period, may be analysed as follows:

(in thousands of Euros) 31.12.2014 04.08.2014 Notional Fair value Fair value Notional (net) (net) Buy Sell Buy Sell 2 719 997 2 718 760 1 785 415 1 784 581 Up to 3 months 23 835 9 840 3 months to 1 year 1 317 979 1 317 231 2 833 2 786 906 2 787 976 35 781 1 145 240 1 145 240 1 to 5 years 46 430 2 413 240 2 413 240 44 731 More than 5 years 1 149 550 1 149 516 227 468 1 167 701 1 133 479 179 431 6 332 766 6 330 747 300 566 8 153 262 8 119 276 269 783

## NOTE 24 - NON-CURRENT ASSETS HELD FOR SALE

This balance as at 31 December 2014 and as at 4 August 2014 is analysed as follows:

	(in thou	sands of Euros)
al estate property held for sale uipment held for sale ner tangible assets held for sale	31.12.2014	04.08.2014
Non-current assets held for sale		
Real estate property held for sale	1 737 191	1 584 775
Equipment held for sale	12 263	10 661
Other tangible assets held for sale	423 471	7 268
	2 172 925	1 602 704
Impairment losses	( 459 196)	( 435 532)
	1 713 729	1 167 172

The amounts presented relate to real estate property and equipment acquired in exchange for loans and discontinued premises available for immediate sale. As at December 2014, the amount relating to discontinued premises ascended to Euros 36,272 thousand (4 August 2014: Euros 21,009 thousand), the Bank having registered impairment losses on these assets in a total amount of Euros 8,426 thousand (4 August 2014: Euros 10,803 thousand).

The Bank has implemented a plan aiming for the immediate sale of all non-current assets held for sale. However, due to delays in updating the Property Registrars and given current market conditions, it has been unable to sell some of the assets within the expected time frame. However, the Bank continues its efforts to meet the sale programme, which efforts include (i) a web site specifically aimed at the sale of real estate property; (ii) the development and participation in real estate events in Portugal and abroad; (iii) the celebration of protocols with several real estate agents; (iv) the regular sponsorship of auctions; and (v) sales campaigns in the major emigration centres. The Bank, despite its intention to sell these assets, regularly requests to the Banco de Portugal's authorisation, under article 114 of RGICSF, to extend the time period the Bank has to hold foreclosed assets.



2

In the beginning of December 2014, NOVO BANCO agreed with Haitong International Holdings Limited, a contract for the sale of 100% of the share capital of its subsidiary Banco Espírito Santo Investimento, SA (BESI), in consequence of which under IFRS 5 it reclassified the shareholding, as a non-current asset held for sale (see Note 27).

The movements occurred in impairment losses are presented as follows:

Foreign exchange differences and other

	(in thousands of Euros)
	31.12.2014
Balance at beginning of period	435 532
Allocation / (Write-back) for the period	( 4 694)
Utilisation during the period	( 8 752)
Transfers (a)	37 108

Balance at end of period 459 196

The changes occurred in non-current assets held for sale during the period from 4 August to 31 December 2014 are as follows:

	(in thousands of Euros)
	31.12.2014
Balance at beginning of period	1 602 704
Transfer of the shareholding in BES Investimento	416 103
Additions	188 808
Disposals	( 34 690)
Balance at end of period	2 172 925

<sup>(</sup>a) refers to the provison created for BES Investimento, which was transferred together with the respective shareholding to Non-current assets held for sale



As at 31 December 2014 and as at 4 August 2014, the detail of the real estate included in non-current assets held for sale, by type, is as follow:

						(in the	ousands of Euros)
		04.08	.2014				
	Number of properties	Gross value	Impairment	Carrying value	Fair value	Number of properties	Gross value
Land							
Urban	1 755	322 896	80 614	242 282	279 159	1 686	323 568
Rural	524	197 504	56 643	140 861	158 509	474	155 119
	2 279	520 400	137 257	383 143	437 668	2 160	478 687
Buildings under construction							
Commercial	181	16 073	3 648	12 425	15 373	156	10 627
Residential	531	84 448	17 555	66 893	75 252	870	77 052
Other	61	61 477	15 851	45 626	53 134	22	28 563
	773	161 998	37 054	124 944	143 759	1 048	116 242
Buildings constructed							
Commercial	1 157	240 196	83 133	157 063	195 535	1 009	150 739
Residential	6 298	629 700	87 646	542 054	625 805	5 099	560 159
Other	643	183 086	46 291	136 795	170 790	607	277 401
	8 098	1 052 982	217 070	835 912	992 130	6 715	988 299
Other	-	1 811	20 967	( 19 156)	( 19 156)	-	1 547
	11 150	1 737 191	412 348	1 324 843	1 554 401	9 923	1 584 775

The analysis of real estate included in non-current assets held for sale by ageing is as follows:

(in thousands of Euros)

	31.12.2014								
	Up to 1 year	1 to 2.5 years	2.5 to 5 years	More than 5 years	Total carrying value				
Land									
Urban	42 665	107 603	79 143	12 871	242 282				
Rural	47 759	67 913	22 999	2 190	140 861				
	90 424	175 516	102 142	15 061	383 143				
Buildings under construction									
Commercial	523	3 293	7 073	1 536	12 425				
Residential	2 403	10 043	47 830	6 617	66 893				
Other	26 296	12 576	5 866	888	45 626				
	29 222	25 912	60 769	9 041	124 944				
Buildings constructed									
Commercial	37 397	43 237	61 839	14 590	157 063				
Residential	129 844	183 148	190 602	38 460	542 054				
Other	30 829	56 734	34 644	14 588	136 795				
	198 070	283 119	287 085	67 638	835 912				
Other	( 19 156)	-	-	-	( 19 156)				
	298 560	484 547	449 996	91 740	1 324 843				



(in thousands of Euros)

	04.08.2014				
	Up to 1 year	1 to 2.5 years	2.5 to 5 years	More than 5 years	Total carrying value
Land					
Urban	67 998	158 010	85 853	11 707	323 568
Rural	64 179	41 848	32 630	16 462	155 119
	132 177	199 858	118 483	28 169	478 687
Buildings under construction					
Commercial	898	2 140	4 241	3 348	10 627
Residential	13 935	19 798	31 563	11 756	77 052
Other	4 954	8 313	6 529	8 767	28 563
	19 787	30 251	42 333	23 871	116 242
Buildings constructed					
Commercial	28 054	56 240	34 765	31 680	150 739
Residential	137 091	207 512	178 848	36 708	560 159
Other	67 347	79 050	105 259	25 745	277 401
	232 492	342 802	318 872	94 133	988 299
Other	1 482	-	-	65	1 547
	385 938	572 911	479 688	146 238	1 584 775



## NOTE 25 – OTHER TANGIBLE ASSETS

As at 31 December 2014 and as at 4 August 2014, this caption is analysed as follows:

		(in thousands of Euros
	31.12.2014	04.08.2014
Real estate property		
For own use	319 843	331 714
Improvements in leasehold property	183 966	185 468
	503 809	517 182
Equipment		
Computer equipment	253 901	254 525
Fixtures	125 195	124 864
Furniture	113 455	116 154
Security equipment	34 050	34 029
Office equipment	29 376	29 327
Motor vehicles	1 939	1 726
Other	4 842	1 982
	562 758	562 607
Other	24	21
	1 066 591	1 079 810
Work in progress		
Improvements in leasehold property	400	324
Real estate property	45	203
Equipment	1 416	411
Other	<u> </u>	5
	1 861	943
	1 068 452	1 080 753
Accumulated depreciation	( 763 563)	( 765 442)
	304 889	315 311



The movement in this caption is as follows:

(in thousands of Euros) Real estate Work in Equipment Other Total progress property **Acquisition cost** Balance as at 4 August 2014 517 182 562 607 1 080 753 21 943 Acquisitions 140 11 089 2 419 13 648 ( 3 449) Disposals / write-offs ( 15 913) 19 362) ( 22 918) Transfers (a) 643 ( 1 501) ( 23 776) Foreign exchange differences and other 12 854 4 332 3 17 189 Balance as at 31 December 2014 503 809 562 758 24 1 861 1 068 452 Accumulated depreciation Balance as at 4 August 2014 268 538 496 904 765 442 Depreciation 6 889 10 040 16 929 Disposals / write-offs ( 3 448) ( 14 452) ( 17 900) Transfers (a) ( 3 823) ( 40) ( 3 863) Foreign exchange differences and other 2 955 817 2 138 Balance as at 31 December 2014 268 973 494 590 763 563 Carrying value as at 31 December 2014 1 861 234 836 68 168 24 304 889 Carrying value as at 4 August 2014 248 644 65 703 21 943 315 311

## NOTE 26 – INTANGIBLE ASSETS

As at 31 December 2014 and as at 4 August 2014, this balance is analysed as follows:

(in thousands of Euros		
31.12.2014	04.08.2014	
90 327	63 070	
623 661	625 128	
19 165	25 736	
733 153	713 934	
(633 235)	(611 891)	
99 918	102 043	
	31.12.2014  90 327  623 661  19 165  733 153  (633 235)	

The caption Intangible assets developed internally includes costs incurred by the Bank units specialised in the development and implementation of software applications that will generate economic benefits in the future (see Note 2.13).

<sup>(</sup>a) Includes Euros 23 776 thousand if real estate property and equipment and Euros 3 863 thousand in accumulated depreciation relating to bank branches discontinued that were transferred at their carrying value to the appropriate captions of the balance sheet



The movement in this caption is as follows:

(in thousands	of	Euros)
---------------	----	--------

		(In	thousands of Euros)
	Automatic data processing system	Work in progress	Total
Acquisition cost			
Balance as at 4 August 2014	688 198	25 736	713 934
Acquisitions:			
Internally developed	( 219)	3 621	3 402
Acquired from third parties	4 228	5 857	10 085
Disposals / write-offs	( 4)	-	( 4)
Transfers (a)	15 572	( 16 049)	( 477)
Foreign exchange differences and other	6 213	<u> </u>	6 213
Balance as at 31 December 2014	713 988	19 165	733 153
Accumulated amortisation			
Balance as at 4 August 2014	611 891	-	611 891
Amortisation for the period	18 424	-	18 424
Foreign exchange differences and other	2 920	<u> </u>	2 920
Balance as at 31 December 2014	633 235	<u>-</u> .	633 235
Carrying value as at 31 December 2014	80 753	19 165	99 918
Carrying value as at 4 August 2014	76 307	25 736	102 043

<sup>(</sup>a) Includes Euros 477 thousand of discontinued investment projects that were taken to costs



## NOTE 27 – INVESTIMENTS IN SUBSIDIARIES AND ASSOCIATED COMPANIES

The financial information relating to subsidiaries and associated companies is presented in the following tables:

		31.12.2014			04.08.2014			
	Direct share- Nominal				Direct share- Nominal			
	No. of	holding %	amount	Cost of	No. of	holding %	amount	Cost of
	shares	in capital	(Euros)	shareholding	shares	in capital	(Euros)	shareholding
NB AÇORES	2 144 191	57.52%	5.00	10 308	2 144 191	57.52%	5.00	10 308
BES FINANCE	100 000	100.00%	1.00	25	100 000	100.00%	1.00	25
NB ÁSIA	199 500	99.83%	103.18	21 341	199 500	99.75%	93.52	21 341
GNB Vida	50 000 000	100.00%	1.00	620 472	50 000 000	100.00%	1.00	620 472
BESI	-	0.00%	0.00	-	65 253 800	100.00%	5.00	416 103
BESNAC	1 000	100.00%	0.82	36	1 000	100.00%	0.74	36
BEST	47 249 700	75.00%	1.00	77 837	47 249 700	75.00%	1.00	77 837
BES VÉNÉTIE	2 244 082	44.81%	15.00	55 070	2 244 082	0.45%	15	55 070
AVISTAR	300 000 000	100.00%	1.00	300 000	300 000 000	100.00%	1.00	300 000
BIBL	10 200 000	100.00%	1.00	224 197	10 200 000	100.00%	1.00	224 197
ES Pic	29 994	99.98%	5.00	38	29 994	99.98%	5.00	38
GNB SEGUROS	749 800	24.99%	5.00	3 749	749 800	24.99%	5.00	3 749
ES TECH VENTURES	71 500 000	100.00%	1.00	71 500	71 500 000	100.00%	1.00	71 500
ESAF SGPS	2 114 700	89.99%	5.00	60 388	2 114 700	89.99%	5.00	60 388
ES CONCESSÕES	682 306	71.66%	5.00	20 602	682 306	71.66%	5.00	20 602
ESEGUR	242 000	44.00%	5.00	9 634	242 000	44.00%	5.00	9 634
Esgest	20 000	100.00%	5.00	100	20 000	100.00%	5.00	100
E.S. REPRESENTAÇÕES	49 995	99.99%	0.31	39	49 995	99.99%	0.32	39
LOCARENT	525 000	50.00%	5.00	2 967	525 000	50.00%	5.00	2 967
QUINTA DOS CONEGOS	599 400	81.00%	5.00	4 893	599 400	81.00%	5.00	4 893
SCI GEORGES MANDEL	15 750	22.57%	152.45	2 401	15 750	22.57%	152.45	2 401
BES GMBH	10 700	100.00%	25 000.00	365 025	10 700	100.00%	25 000.00	365 025
NOVO BANCO SERVICIOS	2 634 739	100.00%	0.40	1 057	2 634 739	100.00%	0.39	1 057
NOVO ACTIVOS FINANCIEROS	975 000	50.00%	10.00	42 765	975 000	50.00%	10.00	42 765
NOVO VANGUARDA	500 000	100.00%	1.00	500	500 000	100.00%	1.00	500
PRAÇA DO MARQUES	3 185 000	100.00%	4.99	27 724	3 185 000	100.00%	4.99	27 724
OBLOG	199 900	66.63%	5.00	21 124	199 900	66.63%	5.00	21 124
BES ÁFRICA	13 000 000	100.00%	5.00	65 000	13 000 000	100.00%	5.00	65 000
BANCO DELLE TRE VENEZIE SPA	8 926	20.00%	1 000.00	8 926	8 926	20.00%	1 000.00	8 926
UNICRE	350 029	17.50%	5.00	11 497	350 029	17.50%	5.00	11 497
JAR LEASING ALGERIE	122 499	35.00%	93.68	12 362	122 499	35.00%	93.58	12 361
EDENRED PORTUGAL	101 477 601	50.00%	0.01	4 984	101 477 601	50.00%	0.01	4 984
BANCO INTERNACIONAL DE CABO VERDE	150	0.01%	9.06	1	150	0.01%	9.06	1
MULTIPESSOAL	20 000	22.52%	5.00	100	20 000	22.52%	5.00	100
	25 000		5.00	2 025 538	20 300	22.0270	3.00	2 441 640
Impairment losses				( 642 863)				( 642 823)
				( 0.2 000)				( 0.2 020)

At the beginning of December 2014, NOVO BANCO agreed with Haitong International Holdings Limited, a contract for the sale of 100% of its shareholding in Banco Espírito Santo de Investimento, SA (BESI), for Euros 379 million. the execution of the transaction is dependent on the necessary approvals, namely by the European Commission, the Competition Authorities and a number of other authorities exercising the supervision over international units of BESI, as well as the seller's and buyer's supervisory entities. On the 5 February 2015 Banco de Portugal, whilst national resolution authority, approved the sale of BESI.

Consequently, the shareholding of NOVO BANCO in BESI was transferred to the caption non-current assets held for sale together with the provision created of Euros 37.1 million, as a result of the sale price agreed to.



The movement occurring in this caption is as follows:

	(in thousands of Euros)
	31.12.2014
Balance at beginning of period	642 824
Allocation / (Write-back) for the period	37 147
Transfers (1)	( 37 108)
Balance at the end of the period	642 863

<sup>(1)</sup> refers to the provision created for BESI, considering the sales price agreed to, which was transferred together with the respective shareholding to the caption Non-current assets held for sale

## NOTE 28 – OTHER ASSETS

As at 31 December 2014 and as at 4 August 2014, the balance Other assets is analysed as follows:

	(i	n thousands of Euros
	31.12.2014	04.08.2014
Collateral deposits placed	1 236 757	1 179 444
Derivative products	863 <i>4</i> 52	797 788
Collateral CLEARNET, VISA and EBA	77 948	77 969
Collateral deposits relating to reinsurance operations	295 357	303 687
Recoverable government subsidies on mortgage loans	20 677	25 715
Public sector	153 121	143 908
Other debtors	1 107 631	1 140 821
Income receivable	41 121	28 250
Deferred costs	107 022	114 192
Precious metals, numismatics, medal collection and other liquid assets	9 522	9 708
Stock exchange transactions pending settlement	14 858	342 891
Other transactions pending settlement	18 725	125 944
Other assets	210 157	186 177
_	2 919 591	3 297 050
Impairment losses	( 300 305)	( 195 912)
	2 619 286	3 101 138

The caption Collateral deposits placed includes, amongst others, deposits made by the Bank as collateral in order to be able to perform certain derivative contracts in organised markets (margin accounts) and in overthe-counter markets (Contract Support Annex – CSA).

The Other debtors amount includes:

- Euros 325.0 million relating to supplementary capital granted to Avistar, SGPS, SA (4 August 2014: Euros 325.0 million);
- Euros 112.9 million of shareholder loans and supplementary capital resulting from the assignment of loans, of which Euros 110.8 million are provided for (4 August 2014: Euros 112.9 million, of which Euros 97.5 million were provided for), and



• Euros 100.0 million relating to shareholder loans granted to Locarent – Companhia Portuguesa de Aluguer de Viaturas, S.A. (4 August 2014: Euros 100 million);

As at 31 December 2014, the caption Deferred costs includes an amount of Euros 75,483 thousand (4 August 2014: Euros 76,922 thousand) relating to the difference between the nominal amount of the loans and advances granted to the Bank's employees under the Collective Labour Agreement (ACT) for the banking sector and their respective fair value at their grant date, calculated in accordance with IAS 39. This amount is charged to the income statement under staff costs over the lower of the remaining period to the maturity of the loan granted and the estimated remaining service life of the employee.

Stock exchange transactions pending settlement refer to transactions with securities recorded at the trade date pending settlement in accordance with the accounting policy described in Note 2.5.

The movements in impairment losses are presented as follows:

(in thousands of Euros)
31.12.2014
195 912
104 077
( 452)
768
300 305

### NOTE 29 - DEPOSITS FROM CENTRAL BANKS

The balance Deposits from Central Banks is presented as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
From the European System of Central Banks			
Deposits	331 659	266 798	
Other funds	8 140 000	13 206 029	
	8 471 659	13 472 827	

As at 31 December 2014, the caption Other funds from the European System of Central Banks includes Euros 8,146 million, covered by Bank financial assets pledged as collateral (4 August 2014: Euros 13,226 million) (see Note 38).



As at 31 December 2014 and as at 4 August 2014, the analysis of deposits from Central Banks, by residual maturity period, is as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Up to 3 months	6 830 982	5 347 313	
More than 5 years	1 640 677	8 125 514	
	8 471 659	13 472 827	

## NOTE 30 - DEPOSITS FROM BANKS

The balance Deposits from credit institutions is presented as follows:

		(in thousands of Euros)
	31.12.2014	04.08.2014
Domestic		
Deposits	511 199	474 243
Interbank money market	-	30 000
Very short-term funds	33 357	-
Operations with repurchase agreements	140 882	234 471
Other funds	3 107	7 208
	688 545	745 922
nternational		
Deposits	1 591 869	1 906 696
Loans	1 133 101	1 302 722
Very short-term funds	9 849	317 062
Operations with repurchase agreements	892 765	702 734
Other funds	31 810	390 681
	3 659 394	4 619 895
	4 347 939	5 365 817

As at 31 December 2014, this caption includes funds in the amount of Euros 561,055 thousand recorded in the balance sheet at fair value through profit or loss (4 August 2014: Euros 603,059 thousand) (see Note 41).

The balance of the caption operations with repurchase agreements corresponds to sales of securities with repurchase agreements (repos), recorded in accordance with the accounting policy described in Note 2.6.

Domestic sales operations with repurchase agreements, totalling Euros 140.9 million have a maturity period of less or equal than three months. For international sales operations with repurchase agreements, the amount of Euros 193.8 million has a maturity period of under three months, with the remainder (Euros 699.0 million) having a maturity period of between one and five years.



As at 31 December 2014 and as at 4 August 2014, the analysis of Deposits from credit institutions by residual maturity period is as follows:

(in thousands of Euros) 31.12.2014 04.08.2014 Up to 3 months 1 389 993 1 891 911 3 months to 1 year 778 245 664 044 1 270 354 1 868 566 1 to 5 years More than 5 years 909 347 941 296 4 347 939 5 365 817

### NOTE 31 - DUE TO CUSTOMERS

The balance Due to customers has the following breakdown:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Repayable on demand			
Demand deposits	8 429 829	8 136 113	
Time deposits			
Term deposits	16 179 095	14 644 959	
Other	5 560	4 096	
	16 184 655	14 649 055	
Savings accounts			
Pensioners	458 947	420 470	
Other	1 908 204	2 231 095	
	2 367 151	2 651 565	
Other funds			
Operations with repurchase agreements	111 450	113 110	
Other	745 739	674 127	
	857 189	787 237	
	27 838 824	26 223 970	

As at 31 December 2014, this caption includes funds in the amount of Euros 3,811,411 thousand recorded in the balance sheet at fair value through profit or loss (4 August 2014: Euros 7,680,675 thousand) (see Note 41).

The balance Sales operations with repurchase agreements corresponds to sales of securities with repurchase agreements (repos), recorded in accordance with the accounting policy described in Note 2.6.

The sales operations with repurchase agreements, in the amount of Euros 111.5 million, have a maturity period of less than three months.



As at 31 December 2014 and as at 4 August 2014, the analysis of amounts due to customers, by residual maturity period, is as follows:

	(in thousands of Eur		
	31.12.2014	04.08.2014	
Repayable on demand	8 429 829	8 136 113	
With agreed maturity			
Up to 3 months	10 825 004	8 932 927	
3 months to 1 year	6 336 416	7 153 968	
1 to 5 years	1 927 224	1 784 716	
More than 5 years	320 351	216 246	
	19 408 995	18 087 857	
	27 838 824	26 223 970	

### NOTE 32 - DEBT SECURITIES ISSUED

The balance Debt securities issued has the following breakdown:

	(in thousands of Euros		
	31.12.2014	04.08.2014	
Euro Medium Term Notes (EMTN)	6 751 845	6 461 582	
Certificates of deposit	9 903	326 616	
Bonds	57 545	56 665	
Covered bonds	884 722	881 608	
Other	81 126	200 912	
	7 785 141	7 927 383	

As at 31 December 2014, debt securities issued include an amount of Euros 3,500 million of debt securities issued with a guarantee from the Portuguese Republic (4 August 2014: Euros 3,500 million), all of which had been acquired by the Bank at the balance sheet date.

Under the Covered Debt Securities Programme ("Programa de Emissão de Obrigações Hipotecárias"), which has a maximum amount of Euros 10 000 million, the Bank issued covered debt securities in a total amount of Euros 4,040 million. The main characteristics of the outstanding issues as at 31 December 2014 are as follows:

Description	Nominal value	Carrying value (in	Issue date	Maturity date	Interest payment	Interest rate -	Ratin	ıg
Description	(in thousands of Euros)	thousands of Euros)	issue date	вие чаше машту чаше тистег, раушет пистеглаше -	Moody's	DBRS		
BES Covered bonds 3.375%	1 000 000	843 250	17-11-2009	17-02-2015	Annually	3.375%	Baa3	AL
BES Covered bonds DUE JUL 17	1 000 000	-	07-07-2010	09-07-2017	Half-yearly	Euribor 6 Months + 0.60%	Baa3	AL
BES Covered bonds 21/07/2017	1 000 000	-	21-07-2010	21-07-2017	Half-yearly	Euribor 6 Months + 0.60%	Baa3	AL
BES Covered bonds DUE 4.6%	40 000	41 472	15-12-2010	26-01-2018	Annually	Fixed rate 4.6%	Baa3	AL
BES Covered bonds HIPOT. 2018	1 000 000	-	25-01-2011	25-01-2018	Half-yearly	Euribor 6 Months + 0.60%	Baa3	AL
	4 040 000	884 722						

These covered bonds are guaranteed by a cover assets pool, comprising mortgage loans and other assets, segregated in NOVO BANCO's accounts as an autonomous patrimony and over which the holders of the



relevant covered debt securities have a special creditor privilege. The conditions of the covered debt securities issued are set up in Decree-Law no. 59/2006, and in Notices 5, 6, 7 and 8 and Instruction 13 of the Banco de Portugal.

As at 31 December 2014, the assets that collateralise these covered bonds amount to Euros 5,359.3 million (4 August 2014: Euros 5,351.9 million) (see Note 22).

The movement occurring in debt securities issued, during the period from 4 August to 31 December 2014, is as follows:

						(	ands of Euros)
	Balance at 04.08.2014	Issues	Re	payments	Net purchases	Other movements (a)	Balance at 31.12.2014
Euro Medium Term Notes (EMTN)	6 461 582		_	( 50 000)	185 094	155 169	6 751 845
Certificates of deposit	326 616		-	(314 949)	-	(1764)	9 903
Bonds	56 665		-	-	-	880	57 545
Covered bonds	881 608		-	-	( 44)	3 158	884 722
Other	200 912		-	( 116 938)	-	( 2 848)	81 126
	7 927 383		-	( 481 887)	185 050	154 595	7 785 141

<sup>&</sup>lt;sup>a)</sup> Other movements include accrued interest and adjustments for fair value and foreign exchange differences

In accordance with the accounting policy described in Note 2.7, debt securities issued repurchased by the Bank are derecognised from the balance sheet and the difference between the carrying book value of the liability and its acquisition cost is recognised in the income statement. As a result of repurchases made during the period from 4 August to 31 December 2014, the Bank recognised a gain of Euros 9 thousand (see Note 11).

As at 31 December 2014 and as at 4 August 2014, the analysis of Debt securities issued, by residual maturity period, is as follows:

	(in thousands of Euros		
	31.12.2014	04.08.2014	
Up to 3 months	1 298 085	261 125	
3 months to 1 year	1 105 086	1 805 535	
1 to 5 years	4 074 058	4 798 578	
More than 5 years	1 307 912	1 062 145	
	7 785 141	7 927 383	



The main characteristics of this funding for the Bank are as follows:

		31.12.2014			
Entity	Description	Currency	Issue Date	Carrying Value	Maturit
Novo Banco	BES 3.375%	EUR	2009	843 250	2015
Novo Banco	BES DUE 3.875%	EUR	2010	403 673	2015
Novo Banco	BES DUE 4.6%	EUR	2010	41 472	2017
Novo Banco	BES DUE JULY 16	EUR	2011	59 948	2016
Novo Banco	BES 4 YEARS 7%	EUR	2012	133 882	2016
Novo Banco	BES 6.9% 2024	EUR	2012	70 611	2024
Novo Banco	BES 5.875% 2015	EUR	2012	755 133	2015
Novo Banco	BES 4.75% 2018	EUR	2013	522 275	2018
Novo Banco	BES 4%	EUR	2014	775 757	2019
Novo Banco	BES 2.625%	EUR	2014	719 770	2017
Novo Banco	BEF 2005/2015	EUR	2005	10 008	2015
NB (Cayman Branch)	BIC CAYMAN 27 2001	EUR	2001	47 537	2015
NB (Spain Bank Branch)	Mortgage bonds a)	EUR	2008	81 128	2016
NB (London Bank Branch)	Certificates of deposit	USD	2014	4 140	2015
NB (London Bank Branch)	Certificates of deposit	USD	2014	5 763	2015
NB (London Bank Branch)	EMTN Series 2	EUR	2012	127 467	2016
NB (London Bank Branch)	EMTN Series 3	EUR	2012	112 574	2022
NB (London Bank Branch)	EMTN Series 5	EUR	2012	43 605	2016
NB (London Bank Branch)	EMTN Series 6	EUR	2012	168 831	2010
,	EMTN Series 6 EMTN Series 7	EUR	2012	171 234	2019
NB (London Bank Branch)		EUR	2012	45 401	2019
NB (London Bank Branch)	EMTN Series 8				
NB (London Bank Branch)	EMTN Series 9	EUR	2012	221 273	2015
NB (London Bank Branch)	EMTN Series 10	EUR	2012	553 955	2019
NB (London Bank Branch)	EMTN Series 11	EUR	2012	66 995	2015
NB (London Bank Branch)	EMTN Series 12	EUR	2012	346 913	2019
NB (London Bank Branch)	EMTN Series 13	EUR	2012	246 527	2019
NB (London Bank Branch)	EMTN Series 14	EUR	2012	231 395	2019
NB (Luxembourg Bank Branch)	BES Luxembourg 5.75% 28/06/17	EUR	2012	18 730	2017
NB (Luxembourg Bank Branch)	BES Luxembourg 3% 21/06/22	USD	2012	115 498	2022
NB (Luxembourg Bank Branch)	BES Luxembourg 3.5% 02/01/43	EUR	2013	54 082	2043
NB (Luxembourg Bank Branch)	BES Luxembourg 3.5% 23/01/43	EUR	2013	105 922	2043
NB (Luxembourg Bank Branch)	BES Luxembourg 3.5% 19/02/2043	EUR	2013	81 386	2043
NB (Luxembourg Bank Branch)	BES Luxembourg 3.5% 18/03/2043	EUR	2013	57 667	2043
NB (Luxembourg Bank Branch)	BES Luxembourg ZC	EUR	2013	37 475	2048
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 22/01/2049	EUR	2014	29 939	2049
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 29/01/2049	EUR	2014	39 845	2049
NB (Luxembourg Bank Branch)	Banco Esp San Lux ZC 05/02/49	EUR	2014	39 829	2049
NB (Luxembourg Bank Branch)	Banco Esp San Lux ZC 12/02/49	EUR	2014	43 780	2049
NB (Luxembourg Bank Branch)	Banco Esp San Lux ZC 19/02/49	EUR	2014	43 095	2049
NB (Luxembourg Bank Branch)	Banco Esp San Lux ZC 27/02/51	EUR	2014	36 902	2051
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 06/03/2051	EUR	2014	36 810	2051
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 13/03/48	EUR	2014	31 472	2048
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 25/03/50	EUR	2014	36 882	2050
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 27/03/47	EUR	2014	45 160	2047
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 03/04/48	EUR	2014	39 402	2048
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 09/04/52	EUR	2014	36 873	2052
NB (Luxembourg Bank Branch)	BES Luxembourg ZC 16/04/46	EUR	2014	43 875	2032
(-a.c.iibodig balik bialioli)	223 24X011100dig 20 10/0-//40	_0.0	2017	-10 07 0	2040

7 785 141

a) liabilities at fair value through profit or loss or with embedded derivatives



# NOTE 33 – PROVISIONS

During the period from 4 August to 31 December 2014 the caption Provisions presents the following movements:

			(in thousands of Euros)
	Provision for general credit risks	Other provisions	Total
Balance at the beginning of period	359 428	905 625	1 265 053
Increase / (write-backs) for the period	( 36 485)	( 333 044)	( 369 529)
Utilisation during period	-	( 69 426)	( 69 426)
Foreign exchange differences and other	958	( 1 109)	( 151)
Balance at the end of the period	323 901	502 046	825 947

Other provisions, amounting to Euros 502.0 million (4 August 2014: Euros 905.6 million), are intended to cover certain duly identified contingencies related to the Bank's activities and the following are the most relevant:

- Provision amounting to Euros 454.8 million (4 August 2014: Euros 822.5 million) to cover for costs resulting from commercial offers approved by the Board of Directors of NOVO BANCO, aimed at retail customers who hold NOVO BANCO unsubordinated bonds. The Board of Directors considers the amount of the provision as adequate based on the experience gained in the negotiations already completed and sales price expectations regarding the debt securities and financial instruments subscribed by the customers;
- Contingencies for ongoing tax processes. To cover for these contingencies, the Bank maintains provisions of approximately Euros 4.4 million (4 August 2014: Euros 3.9 million);
- The remaining balance, of Euros 42.7 million, is maintained to cover for potential losses in connection with the normal activities of the Bank, such as, amongst others, fraud, theft and robbery and ongoing judicial cases.

Contingent liabilities are disclosed in Note 38.

### NOTE 34 - TAXES

NOVO BANCO is subject, individually, to taxation in accordance with the Corporate Income Tax Code (IRC Code).

For the 2014 period, NOVO BANCO is subject to corporate income tax (IRC) at the IRC rate (23%) approved by Law no. 2/2014, of 16 January and to a Municipal Surcharge ("Derrama Municipal") according to Law no.



73/2013, of 3 September, with a maximum rate of 1.5%, and a State Surcharge ("Derrama Estadual") according to article 87-A of the IRC Code, with a maximum rate of 7%.

Corporate income taxes (current or deferred) are recognised in the income statement except in cases where the underlying transactions have been reflected under equity captions. In these situations, the corresponding tax is also charged to equity, not affecting the net profit / (loss) for the year.

For purposes of the deferred tax asset calculation as at 31 December 2014, the following aspects were taken into consideration:

- The transfer of assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, following the resolution of the Banco de Portugal of 3 August 2014, constitutes a transfer of assets under article 73 of the IRC Code and as a result of which the tax neutrality regime defined in article 73 et sec of that IRC Code is applicable. This legal-tax framework has received the written approval by the Portuguese Tax Authority;
- Considering the above-mentioned the deferred tax assets and liabilities relating to timing differences arising on the assets and liabilities included in the transfer made under the said resolution were also transferred to NOVO BANCO;
  - In accordance with no. 2 of article 145-AU of the RGICSF and the resolutions of the Banco de Portugal of 3 August 2014 and 27 April 2015, the right to deduct the tax losses reported by BES for IRC purposes was also transferred to NOVO BANCO. Accordingly, the corresponding deferred tax assets were also transferred to NOVO BANCO. An application was submitted to the Ministry of Finance, under no. 4 of article 145-AU of the RGICSF requesting the confirmation that the tax losses generated by BES and subject to carry-forward can be transmitted to NOVO BANCO;
- Decree-Law no. 127/2011, of 31 December, which regulates the transfer of the retirement pension and survival benefit liabilities of the retirees and pensioners to the General Social Security Regime and that, in conjunction with Article 183 of Law no. 64-B/2011, of 30 December (2012 State Budget Law), established a special tax deductibility regime for expenses and other equity changes arising on such transfer:
  - The negative equity change arising from the accounting policy change on recognising actuarial gains and losses, which were previously deferred, will be fully deductible in equal parts over 8 years (10 years from the financial period started on 1 January 2012);
  - The settlement effect (determined as the difference between the liability measured in accordance with IAS 19 criteria and the criteria established in the agreement) will be fully deductible for purposes of determining taxable income, in equal parts, over 14 years, according to the average life expectancy of the pensioners whose liabilities were transferred (16 years, counting from the financial period started on 1 January 2012);
- Considering the previous paragraph, the deferred tax assets arising on the transfer of liabilities and on the accounting policy change regarding the recognition of actuarial gains and losses, in the amount of Euros 25,022 thousand and Euros 166,654 thousand, are thus recoverable over 14 and 8 years, respectively.



Deferred taxes are calculated based on the tax rates anticipated to be in force at the timing differences' reversal date, which correspond to the rates enacted or substantively enacted at the balance sheet date.

#### Consequently, as at 4 August 2014:

- the deferred tax was, in general terms, calculated applying an aggregate rate of 29.5%, resulting from the sum of the IRC rate (23%) approved by Law no. 2/2014, of 16 January, the Municipal Surcharge (1.5%) and an estimated average rate of State Surcharge (5%);
- the deferred tax relating to tax losses carried forward was specifically determined based on the IRC rate (23%).

#### As at 31 December 2014:

- the deferred tax relating to tax losses carried forward was specifically determined using on the IRC rate (21%) approved by Law no. 82-B/2014, of 31 December, which changed the IRC Code;
- the deferred tax relating to timing differences was determined based on an aggregate rate of 29%, resulting from the sum of the IRC rate (21%), the Municipal Surcharge of 1.5% and an average rate of State Surcharge of 6.5%.

Pursuant to Law no. 55-A/2010, of 31 December, a Banking Levy ("Contribuição sobre o Sector Bancário") was created, which is not eligible as a tax cost, and which regime was extended by Law no. 64-B/2011, of 30 December, by Law no. 66-B/2012, of 31 December and by Law no. 83-C/2013, of 31 December. At 3 August 2014, and as a result of the transfer of the assets, liabilities, off-balance sheet elements and assets under management of Banco Espírito Santo, S.A., to NOVO BANCO, S.A., made in accordance with the terms of the resolution of the Banco de Portugal of 3 August 2014, NOVO BANCO had recognised as a deferred cost asset, the amount of Euros 12,951 thousand. This amount was recognised as a cost of NOVO BANCO during the period from 4 August to 31 December 2014.

The deferred tax assets and liabilities recognised in the balance sheet as at 31 December 2014 and as at 4 August 2014 may be analysed as follows:

					(in the	ousands of Euros)
	Assets		Liabilities		Net	
	04.08.2014	31.12.2014	04.08.2014	31.12.2014	04.08.2014	31.12.2014
Financial instruments	141 775	140 676	( 29 944)	( 48 473)	111 831	92 203
Loans and advances to customers	1 539 092	974 541	-	-	1 539 092	974 541
Other tangible assets	-	-	( 16 276)	( 20 897)	( 16 276)	( 20 897)
Intangible assets	-	-	-	-	-	-
Investments in subs. and associated companies		-	( 195 151)	( 4 103)	( 195 151)	( 4 103)
Provisions	251 544	127 148	-	-	251 544	127 148
Pensions	231 550	211 951	-	-	231 550	211 951
Seniority bonuses	8 594	8 427	-	-	8 594	8 427
Other	10 638	4 794	( 3 709)	( 3 623)	6 929	1 171
Tax losses carried forward	673 553	1 064 894	-	-	673 553	1 064 894
Net deferred tax asset / (liability)	2 856 746	2 532 431	( 245 080)	( 77 096)	2 611 666	2 455 335



Deferred tax assets are recognised to the extent it is probable that taxable profits will be available allowing for the utilisation of the deductible timing differences. The Bank has evaluated the recoverability of the deferred tax assets considering its expectations of future taxable profits up till 2026.

As at 31 December 2014, the deferred tax assets associated with tax losses, by statutory limitation period, are analysed as follows (in Euros thousand):

	(in thousands of Euros)				
Year of statut	ory Amount				
limitation	Amount				
2018	159 756				
2026	905 138				

As referred to in the accounting policy and in accordance with the requirements defined in IAS 12, the deferred tax assets were recognized based on the Bank's expectations regarding their recoverability. The assessment of the recoverability of the deferred tax assets was made based on the business plan approved by the Board of Directors for the period 2015-2019, and considering a constant activity growth after that date and up to the expiry of the deferred tax assets generated in 2014 (12 years).

The expectations as to the generation of future taxable income in Portugal are supported, fundamentally, on the favourable evolution of:

- net interest income, reflecting the positive impact of the expected lower cost of term deposits and the normalisation of the Bank's funding cost;
- the reduction of operating costs, reflecting the favorable impact of the reduction in the number of employees and branches;
- loan impairment, in line with the evolution of the Bank's activity based on macroeconomic projections;
- the gains on financial transactions, although below the historical average annual return of 2% of the underlying assets;
- fees and commissions, reflecting a growth of 5%, in line with the evolution of the bank's business and the country macroeconomic environment.



The projections made by the Senior Management for the period 2015-2026 and that support the future taxable profits estimated by NOVO BANCO, do not incorporate any impact resulting from the entry of a new shareholder, which could have direct impacts, namely, in terms of additional funding cost reductions, over and above those already contained in the business plan, in NOVO BANCO's ability to attract business but, essentially, in terms of the strategy set by the current Board of Directors for NOVO BANCO. Nevertheless, it should be noted that these projections were made on a going concern basis, based on historical and forecast information currently considered appropriate for the purpose, but that should be reviewed after the completion of the sale process of NOVO BANCO as a transition bank.

The movements in the deferred tax captions were recognised as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	2 611 666
Recognised in Results for the period	( 129 808)
Recognised in Fair value reserves	( 21 903)
Recognised in Reserves - Other comprehensive income	( 5 231)
Foreign exchange differences and other	610
Balance at the end of the period (Assets / (Liabilities))	2 455 334

Current tax assets and liabilities recognised in the balance sheet as at 31 December 2014 and as at 4 August 2014 may be analysed as follows:

	(in thousands of Euros		
	31.12.2014	04.08.2014	
Assets			
Corporate tax recoverable	13 083	13 083	
Other	1 845	1 735	
	14 928	14 818	
Liabilities			
Corporate tax payable	21 874	4 915	
Other	_ 3 663	13 411	
	25 537	18 326	



The current and deferred taxes recognised in the income statement and in reserves, during the period from 4 August to 31 December 2014 is analysed in the following table:

	(ir	thousands of Euros)	
	31.12.	2014	
	Recognised in the income statement	Recognised in reserves	
Deferred taxes			
Financial Instruments	( 2 275)	21 903	
Loans and advances to customers	564 553	-	
Other tangible assets	( 610)	5 231	
Investments in subsidiaries and associated companies	( 191 048)	-	
Provisions	124 395	-	
Pensions	19 598	-	
Long-term service bonuses	167	-	
Tax losses carried forward	( 391 341)	-	
Other	6 369		
Deferred taxes	129 808	27 134	
Current taxes	16 395	-	
Total tax recognised (profit) / loss	146 203	27 134	

The reconciliation of the corporate income tax rate, for the portion recognised in the income statement, may be analysed as follows:

	(in thou	usands of Euros
	31.12.2	014
	%	Valor
Net Profit/ (Loss) before tax		( 502 417)
Banking lew		12 952
Net profit/ (loss) before tax for the tax rate reconciliation	_	( 489 465)
Tax rate	23,0	
Income tax calculated based on the tax rate		( 112 577)
Tax-exempt dividends	0,1	( 716)
Gains in units with more favorable tax system	=	7 080
Impairment in equity holdings subject to "Participation exemption"	32,6	( 159 761)
Taxes of branches and tax withheld abroad	(3,0)	14 890
impact from change of corporation tax rate in the deferred tax rate	(26,4)	129 442
Tax losses without expectation of use	(47,8)	233 758
Differences in tax rates on the generation / reversal of temporary differences	(6,0)	29 169
Other	(1,0)	4 917
Tax for the period	(29.9)	146 203



## NOTE 35 - OTHER LIABILITIES

As at 31 December 2014 and as at 4 August 2014, the balance Other liabilities is analysed as follows:

(in thousands of Euros)

	(III tilododildo di Edit			
	31.12.2014	04.08.2014		
Public sector	51 416	59 300		
Security deposit accounts	75 252	69 055		
Suppliers	277 710	220 981		
Long term service bonuses (see Note 13)	29 057	29 131		
Retirement pensions and health-care benefits (see Note 13)	60 146	168 534		
Other accrued expenses	88 951	103 335		
Deferred income	19 529	23 228		
Stock exchange transactions pending settlement	22	193 522		
Other transactions pending settlement	85 457	126 330		
	687 540	993 416		

Stock exchange transactions pending settlement refer to transactions with securities pending settlement, recorded on the trade date, in accordance with the accounting policy described in Note 2.5.

## NOTE 36 – SHARE CAPITAL

As at 31 December 2014, the Bank's share capital, in the amount of Euros 4,900,000,000, is represented by 4,900 million registered shares, with a nominal value of Euro 1 per share, fully subscribed and realised by the Resolution Fund.

## NOTE 37 – RESERVES, RETAINED EARNINGS, OTHER COMPREHENSIVE INCOME

### Originating reserve

The originating reserve, in the amount of Euros 780,544 thousand (4 August 2014: Euros 798,996 thousand) results from the difference between the assets and liabilities transferred from Banco Espírito Santo to NOVO BANCO, on the terms defined in the resolution measure applied by the Banco de Portugal to Banco Espírito Santo. The amount of the reserve includes the effects of the Banco de Portugal Resolution Measure ("Medida de Resolução") and of the conclusions of the audit conducted by the independent auditor appointed by the Banco de Portugal. The adjustment in the originating reserve results from clarifications regarding the resolution measure, made by the Banco de Portugal after the date of the publication of the opening balance sheet, and that resulted in accounting adjustments relating to the transfer of assets and liabilities from BES to NOVO BANCO (see Note 2.1).



#### Fair value reserves

The fair value reserves represent the amount of the unrealised gains and losses arising from the securities portfolio classified as available-for-sale, net of impairment losses. The reserve amount is shown net of deferred taxes, its balance being nil in the opening balance sheet.

The movements in these captions may be presented as follows:

	F	air value reserve	s	•	nsive income, Oth Retained earning	ner reserves and	isands of Euros)
	Available- for-sale financial assets	Deferred tax reserves	Total Fair value reserves	Actuarial deviations (net of taxes)	Other reserves and Retained earnings	Total Other reserves and Retained earnings	Total
Balance at the beginning of the period	-	-	-	-	773 192	773 192	773 192
Actuarial Deviations	-	-	-	( 258 524)	-	( 258 524)	( 258 524)
Changes in fair value	78 109	(21 903)	56 206	-	-	-	56 206
Pensions - Transitory regime	-	-	-	-	( 2 282)	( 2 282)	(2 282)
Adjustments to originating reserve (a)	-	-	-	-	(16711)	(16711)	(16711)
Foreign exchange differences	-	-	-	-	12 807	12 807	12 807
Other	-	-	-	-	1 613	1 613	1 613
Balance at the end of the period	78 109	( 21 903)	56 206	( 258 524)	768 619	510 095	566 301

<sup>(</sup>a) Resulting from clarifications of the Resolution Measure by the Bank of Portugal after the date of releasing the opening balance sheet

The movement in fair value reserves, net of deferred taxes, impairment losses and non-controlling interests may be analysed as follows:

	(in thousands of Euros)
	31.12.2014
Balance at the beginning of the period	-
Changes in fair value	( 93 629)
Disposals during period	( 22 375)
Impairment recognised during period	194 113
Deferred taxes recognised in reserves during period (see Note 34)	( 21 903)
Balance at the end of the period	56 206



## NOTE 38 - CONTINGENT LIABILITIES AND COMMITMENTS

In addition to the derivative financial instruments, as at 31 December 2014 and as at 4 August 2014, the off-balance sheet elements are as follows:

		(in thousands of Euros
	31.12.2014	04.08.2014
Contingent liabilities		
Guarantees	6 970 536	8 269 106
Financial assets pledged as collateral	20 655 967	25 324 308
Open documentary credits	2 383 602	3 212 253
Other	83 304	80 132
	30 093 409	36 885 799
Commitments		
Revocable commitments	6 374 295	5 758 995
Irrevocable commitments	1 905 638	2 280 994
	8 279 933	8 039 989

Guarantees provided are banking operations that do not imply any cash outflow for the Bank.

As at 31 December 2014, the caption Assets pledged as collateral includes:

- The market value of assets pledged as collateral to the European Central Bank and /or Banco de Portugal, relating to a liquidity facility amounting to Euros 19.1 thousand million (4 August 2014: Euros 22.7 thousand million);
- Securities pledged as collateral to the Portuguese Securities and Exchange Commission ("Comissão do Mercado de Valores Mobiliários" (CMVM)) relating to the Investors Indemnity System ("Sistema de Indemnização aos Investidores") in an amount of Euros 18.6 million (4 August 2014: Euros 17.4 million);
- Securities pledged as collateral to the Deposits Guarantee Fund ("Fundo de Garantia de Depósitos") amounting to Euros 91.9 million (4 August 2014: Euros 84.5 million); and
- Securities pledged as collateral to the European Investment Bank amounting to Euros 1,388.0 million (4 August 2014: Euros 1,440.0 million).

The above mentioned financial assets pledged as collateral are registered in the various asset categories of the Bank's balance sheet and may be executed in the event the Bank does not fulfil its obligations under the terms and conditions of the contracts celebrated.

Documentary credits are irrevocable commitments made by the Bank, on behalf of its customers, to pay or instruct to pay a certain amount to a supplier of goods or services, within a determined period, against presentation of documentation of the expedition of the goods or rendering of the services. The condition of



"irrevocable" derives from the fact that the terms initially agreed to can only be changed or cancelled with the agreement of all parties.

Revocable and irrevocable commitments represent contractual agreements to extend credit to Bank customers (e.g. undrawn lines of credit), which are, generally, contracted for fixed periods of time or with other expiration conditions and, usually, require the payment of a commission. Practically all credit commitments in force require that customers continue meeting certain conditions that were verified at the time the credit was contracted.

Despite the characteristics of these contingent liabilities and commitments, these operations require a previous rigorous risk assessment of the solvency of the customer and of its business, just like any other commercial operation. When necessary, the Bank requires that these operations be collateralised. As it is expected that the majority of these operations will mature without any use of funds, these amounts do not necessarily represent future cash outflows.

Additionally, the off-balance sheet elements related to banking services provided are as follows:

	(in	thousands of Euros
	31.12.2014	04.08.2014
Deposit and custodianship of securities and other items for customers	51 795 771	59 842 922
Assets received for subsequent collection on behalf of clients	209 452	211 108
Securitised loans under management (servicing)	4 753 977	4 890 498
Other responsibilities related with banking services	3 198 244	3 774 836
	59 957 444	68 719 364

Under the resolution measure applied to BES, contained in Appendix 2 of the Banco de Portugal resolution dated 3 August 2014 (point 1., paragraph b), subparagraph (vii)), the "Liabilities Excluded" from the transfer to NOVO BANCO include "any obligations, guarantees, liabilities or contingencies assumed in the trading, financial intermediation and distribution of debt instruments issued by entities integrating Grupo Espírito Santo (...)". Considering the above any liabilities relating to GES related products will remain in the Banco Espírito Santo scope.

Under the terms of the point and paragraph referred to above and sub-point (v) the excluded liabilities also include "any liabilities or contingencies, namely those resulting from fraud or the violation of regulatory, penal or administrative offense provisions or regulations".



NOVO BANCO, whilst transition bank resulting from the application of a resolution measure to BES under article 145 of the RGICSF, incorporated in the preparation of its separate financial statements a number of measures envisaged in said resolution measure with respect to the transfer of assets, liabilities, off-balance sheet elements and assets under management of BES. Given that the incorporation of the Bank resulted from the application of a resolution measure to BES, which originated material impacts on third parties, the risk of litigation (including that related to Oak Finance) involving NOVO BANCO, related to the Resolution Measure and the definition of the perimeter of assets, liabilities, off-balance sheet elements and assets under management transferred to NOVO BANCO, is significant. In preparing the consolidated financial statements of the Bank as at 31 December 2014 the Board of Directors reflected therein the Resolution Measure and related decisions taken by the Banco de Portugal, as well as the indications that no responsibilities for NOVO BANCO are expected to arise from said litigation, given the legal grounds and the information available at this date.



# NOTE 39 - RELATED PARTY TRANSACTIONS

The amounts of the transactions between the Bank and its related parties as at 31 December 2014 and as at 4 August 2014, as well as the expenses and income recognised in the period under analysis, is summarised as follows:

		-	31.12.2014				04.08.2014	(in thousand of Euros
<del>-</del>	Assets	Liabilities	Guarantees	Income	Expenses	Assets	Liabilities	Guarantees
Shareholder					•			
RESOLUTION FUND	-	-	-	-	3 448	3 448	-	-
Subsidiaries								
GNB RECUPERAÇÃO DE CRÉDITO	-	443	-	-	1 924	-	433	-
ES CONCESSÕES	104 550	8	23 053	585	-	88 182	333	30 645
NB ACE	-	404	-	358	1 732	-	344	-
ESAF SGPS	2 001	32 984	4 024	2 731	72	4 104	32 038	4 024
NOVO ACTIVOS FINANCIEROS	721	54 176	-	2 951	166	604	53 002	-
NOVO BANCO SERVICIOS NBGest	69 028	4 643 229	-	828	783	72 504	4 270 325	-
BESI	741 291	19 892				787 239	32 377	35 376
BES GMBH		5 882	_	_	2		6 172	-
BESIL		28		70	-		02	
NB Ásia	85	6 008	-	-	835	148	247 326	-
BES FINANCE	172 298	1 212 908	1 129 980	4 120	26 613	139 791	1 238 284	1 420 284
NBI Plc	938 687	104 562	-	3 733	1 137	928 550	731 649	650 000
ES TECH VENTURES	46 732	39 544	-	-	78	46 732	46 505	-
BEST	31 226	230 628	-	148	490	23 466	209 711	-
NB AÇORES QUINTA DOS CONEGOS	95 838	19 537	1 205	161	13	70 900	20 739	1 205
BIBL	1 091 290 106	248 752	-	16 741	1 073	1 097 267 344	220 656	-
FCR PME	290 100	248 752 527	-	741	1 0/3	20/ 344	1 949	-
FCR VENTURES II	16 558	283	_	228	1	16 458	326	_
GNB SISTEMAS DE INFORMAÇÃO	-	1 551	_	-	2 748	-	722	_
FT LPF1	16 927	7 651	-	810	-	17 957	7 936	-
SPE-LM6	180 252	1 220	-	998	-	181 852	1 539	-
SPE-LM7	1 156 569	37	-	1 463	-	1 176 606	58	-
PRAÇA DO MARQUES	-	3 110	-	-	738	-	2 588	-
SPE-SME1	1 663	-	-	-	-	5 366	-	-
AVISTAR	438 611	189 721	-	1 187	654	489 846	54 535	-
FCR BES GROWTH	15 414	871	-	-	-	15 414	2 062	-
FCR VENTURES III OBLOG	10 811	1 1 362	-	139	- 1	9 192	69	-
BES ÁFRICA		1 349		-	1	-	1 249 1 689	-
BANCO DE CABO VERDE	15	72 195	-	_	126	7	67 556	-
GNB Vida	939 091	825 849		7 872	546	1 202 177	1 013 458	
NOVO VANGUARDA	-	155	-	-	987	-	215	-
FLITPTREL VIII	14 900	66	-	-	-	14 900	169	-
FUNGEPI	-	42 237	1 011	42	-	-	38 668	1 011
FUNGEPI_II	-	8 966	41	27	-	-	7 975	-
FUNGERE	-	29 312	467	30	-	-	27 745	466
IMOINVESTIMENTO	-	3 646	-	38	13	-	3 596	-
PREDILOC IMOGESTÃO	-	215 1 300	- 3 278	7	-	-	79 1 959	3 278
ARRABIDA		2 120	3216	,	17		2 631	3216
INVESFUNDO VII	-	167	_	_	- ''	_	155	_
NB VÉNÉTIE	730 676	783		1 373	-	581 675	761	
ES LOGÍSTICA	-	9 250	-	-	9	-	-	-
	6 015 141	3 184 572	1 163 059	30 656	44 208	6 145 559	4 083 853	2 146 289
Associated companies								
ASCENDI GROUP SGPS	523 123	1 393	14 405	64 415	-	494 162	7 069	17 502
LOCARENT	100 495	816	-	3 859	3 905	200 174	717	-
NANIUM	26 057	3 516	188	387	4	26 967	248	188
EMPARK	-	-	-	-	-	102	-	-
ASCENDI PINHAL INTERIOR	152 525	15 815	7 935	21 168	-	152 165	9 617	7 935
PALEXPO	2 897	-	-	-	-	2 897		-
GNB SEGUROS ESEGUR		10 354	4 000	-	84	9	8 893	4.000
ES CONTACT CENTER	5 869 60	10 238	1 008	565 1	2	6 413 1 713	1	1 028 40
UNICRE	11	230	-		2	15 004	2	40
MULTIPESSOAL	15 122	20	980	619	-	17 356	72	1 074
OUTRAS	59 271	49 052	5 242	2 832	674	37 729	88 357	5 022
	885 430	81 214	29 758	93 846	4 669	954 691	114 976	32 789

All the transactions made with related parties are carried out at normal market prices, complying with the fair value principle.



Credit granted to members of the Board of Directors of credit institutions is regulated by article 85 of the "Regime Geral das Instituições de Crédito e Sociedades Financeiras" (RGICSF) and by the Banco de Portugal Instruction no. 17/2011. The Directors of NOVO BANCO are related parties and as at 31 December 2014 there were no transaction between them and the Bank.

From the above mentioned regulations, the following rules are highlighted:

- (i) credit concession is prohibited in any form, including in the form of guarantees, whether directly or indirectly:
  - to executive members of the Board of Directors, to the Supervisory Body members and to companies or other legal entities directly or indirectly controlled by those members, with the exception of operations of a social nature or purpose, those arising out of company personnel policies or those resulting from the use of credit cards tied to deposit accounts on conditions similar to those applied to other customers with similar risk profiles, under the terms of that laid down in no. 4 of article 85 of RGICSF;
  - to spouses and relatives in the first degree of executive members of the Board of Directors or of the Supervisory Body and to companies or other legal entities directly or indirectly controlled by any of those people, except when there has been a defeat of the presumption (foreseen in no. 2 of article 85 of RGICSF) that the credit granted to those people and entities is indirect credit to the executive members of the Board of Directors or of the Supervisory Body, whichever is the case, or in the situations foreseen in the scope of no. 4 of article 85 of RGICSF, mentioned above;
- (ii) certain procedures have to be mandatorily complied with, namely up-front communication to the Banco de Portugal of cases in which the indirect credit presumption is defeated, foreseen under no. 2 of article 85 of RGICSF;
- (iii) mandatory compliance with approval requirements establishing the need for a qualified majority of at least two-thirds of the remaining members of the Board of Directors (in which the beneficiary directors cannot intervene) and a favourable opinion issued by the Supervisory Body when the credit is granted to non-executive members of the Board of Directors (that are not members of the Supervisory Body) and / or companies or other legal entities directly or indirectly controlled by them; and
- (iv) mandatory compliance with approval requirements establishing the need for a majority of at least twothirds of the remaining members of the Board of Directors (in which the beneficiary directors cannot intervene) and a favourable opinion issued by the Supervisory Body when credit is granted to entities (not controlled, directly or indirectly, by the Executive Directors or by members of the Supervisory Body) in which the members of the Board of Directors or of the Supervisory Body hold qualified shareholdings or hold managerial positions. These rules are reflected in the internal regulations of NOVO BANCO.



To improve the credit granting process to members of the corporate bodies and other employees of NOVO BANCO the Board of Directors of NOVO BANCO, in December 2014, deliberated a set of principles and rules to apply to credit operations. These regulations apply to all the entities / organic units of GNB, that is, to all the companies whose voting rights exercised or directors nominated by NOVO BANCO, are equal to or exceed 50%, directly or indirectly, those units including the company branches or representation offices of any of the companies referred to. Any loans of any nature, with or without collateral, that are granted, namely, to the members of the corporate bodies (including directors, members of the Supervisory Board and statutory auditor), advisors, and general managers, must be submitted for prior approval by the Board of Directors of NOVO BANCO.

All credit granted to related parties is included in the impairment model, being subject to impairment assessments in like manner to the commercial credit granted by the Bank.

## NOTE 40 - SECURITISATION OF ASSETS

As at 31 December 2014 and as at 4 August 2014, the outstanding securitisation transactions realised by NOVO BANCO were as follows:

				(in thousands of Euros)
Issue	Start date	Original amount	Current amount	Asset securitised
Lusitano Mortgages No.1 plc	December 2002	1 000 000	298 553	Mortgage loan (subsidised regime)
Lusitano Mortgages No.2 plc	November 2003	1 000 000	299 387	Mortgage loan (general and subsidised regime)
Lusitano Mortgages No.3 plc	November 2004	1 200 000	444 692	Mortgage loan (general regime)
Lusitano Mortgages No.4 plc	September 2005	1 200 000	516 264	Mortgage loan (general regime)
Lusitano Mortgages No.5 plc	September 2006	1 400 000	725 295	Mortgage loan (general regime)
Lusitano SME No.1 plc	October 2006	862 607	137 923	Loans to small and medium-sized companies
Lusitano Mortgages No.6 plc	July 2007	1 100 000	687 131	Mortgage loan (general regime)
Lusitano Project Finance No.1, FTC	December 2007	1 079 100	105 414	Project Finance
Lusitano Mortgages No.7 plc	September 2008	1 900 000	1 646 516	Mortgage loan (general regime)
Lusitano Leverage finance No. 1 BV	February 2010	516 534	1 610	Leverage Finance
Lusitano Finance N.3	November 2011	657 981	186 105	Consumer loans

Additionally, as at 31 December 2014 and as at 4 August 2014, the following synthetic securitisation operations were in progress:

				(in thousands of Euros)
Issue	Start date	Original amount of CDS	Current amount of CDS	Asset securitised
Lusitano Synthetic Limited Lusitano Synthetic II Ltd.	December 2012 December 2013	1 000 000 2 000 000	1 000 000 1 832 081	Medium-/long-term financing of SMEs Current accounts



The loans and advances to customers covered by the securitisation operations Lusitano Mortgages No.3 and Lusitano Leverage Finance No.1 were not derecognised from the balance sheet since the Bank substantially retained all the risks and rewards of ownership associated with the securitised assets. The remaining securitisation operations were derecognised as the Bank substantially transferred all the risks and rewards of ownership.

Lusitano Synthetic Limited and Lusitano Synthetic II Limited are synthetic loan securitisation operations, involving the Bank contracting a credit default swap (CDS), for each operation, with the objective of eliminating the credit risk associated with a portfolio of loans granted to companies. The loans relating to this portfolio continue to be recognised in the Bank's balance sheet under the Loans and advances to customers' caption.



The main characteristics of these operations, as at 31 December 2014, may be analysed as follows:

Issue	Bonds Issued	Initial nominal	Current nominal	Interest held by Group (Nominal	Maturity date	- In	Initial rating of the bonds			Cu	ırrent ratinç		s de euros onds		
	201140 100404	value	value		value)	value)	value) Maturity date	Fitch	Moody's	S&P	DBRS	Fitch	Moody's	S&P	DBRS
Lusitano Mortgages No.1 plc	Class A	915 000	-	-	December 2035	AAA	Aaa	AAA	-	A+	Α	Α	-		
	Class B	32 500	-		December 2035	AA	Aa3	AA	-	A+	Baa2	A-	-		
	Class C	25 000	217 648	_	December 2035	Α	A2	Α	_	A+	Ba2	BB	_		
	Class D	22 500	32 500		December 2035	BBB	Baa2	BBB	_	Α	B2	BB-	_		
	Class E	5 000	25 000	_	December 2035	BB	Ba1	BB	_	BBB	Caa1	B-	_		
	Class F	10 000	22 500		December 2035	-	Бат	ББ		DDD	Caa i	ь-			
	Class F	10 000	22 500	-	December 2035	-	-	-	-	-	-	-	-		
Lusitano Mortgages No.2 plc	Class A	920 000	10 000	-	December 2036	AAA	Aaa	AAA	-	A+	A3	Α	-		
	Class B	30 000	-	-	December 2046	AA	Aa3	AA	-	A+	Baa3	BBB+	-		
	Class C	28 000	215 483	-	December 2046	A	A3	Α	-	A+	Ba2	BB	-		
	Class D	16 000	30 000	-	December 2046	BBB	Baa3	BBB	-	BBB+	B3	В	-		
	Class E	6 000	28 000	-	December 2046	BBB-	Ba1	BB	-	BB	Caa2	B-	-		
	Class F	9 000	16 000	-	December 2046	-	-	-	-	-	-	-	-		
Lusitano Mortgages No.3 plc	Class A	1 140 000	9 000	_	December 2047	AAA	Aaa	AAA	_	Α	Baa3	A-			
Editario Mortgages 140.5 pie	Class B	27 000	3 000		December 2047	AA	Aa2	AA		BBB	B2	BBB			
			200 504	-					-				-		
	Class C	18 600	399 561	-	December 2047	A	A2	A	-	BB	Caa1	BB-	-		
	Class D	14 400	15 679	-	December 2047	BBB	Baa2	BBB	-	В	Caa2	B-	-		
	Class E	10 800	10 801	-	December 2047	-	-	-	-	-	-	-	-		
Lusitano Mortgages No.4 plc	Class A	1 134 000	7 819	-	December 2048	AAA	Aaa	AAA	-	BBB-	Baa3	A-	-		
	Class B	22 800	-		December 2048	AA	Aa2	AA	-	BB+	В3	BBB	-		
	Class C	19 200	427 263	_	December 2048	A+	A1	A+	_	B+	Caa1	B+	_		
	Class D	24 000	21 553	_	December 2048	BBB+	Baa1	BBB-	_	CCC	Caa3	B-	_		
	Class E	10 200	18 150		December 2048	NA NA	-	NA		CCC	Caas	ь-			
	Class E	10 200	16 150	-	December 2046	INA	-	INA	-	-	-	-	-		
Lusitano Mortgages No.5 plc	Class A	1 323 000	10 200	-	December 2059	AAA	Aaa	AAA	-	BB+	Ba1	BBB+	-		
	Class B	26 600	-	-	December 2059	AA	Aa2	AA	-	B+	Caa1	B+	-		
	Class C	22 400	630 708	-	December 2059	A	A1	A	-	CCC	Caa3	B-	-		
	Class D	28 000	25 494	-	December 2059	BBB+	Baa2	BBB	-	CC	Ca	CCC	-		
	Class E	11 900	21 469	-	December 2059	N/A	-	N/A	-	-	-	-	-		
Lusitano SME No.1 plc	Class A	759 525	11 900	_	December 2028	A+	_	Α-	_	A+	_	Α-	_		
Editario GIVIE 140.1 pic	Class B	40 974	11 300		December 2028	AAA		AAA	_	AAA	_	AAA			
		34 073	6 686	1 663		CCC		В		CCC		В			
	Class C			1 003	December 2028		-	В	-	CCC	-	В	-		
	Class D	28 035	29 080	•	December 2028	-	-	-	-	-	-	-	-		
	Class E	8 626	24 182	=	December 2028	-	-	-	-	-	-	-	-		
Lusitano Mortgages No.6 plc	Class A	943 250	4 313	-	March 2060	AAA	Aaa	AAA	-	BBB	Baa3	BBB	-		
	Class B	65 450	-	-	March 2060	AA	Aa3	AA	-	BB-	Ba3	B+	-		
	Class C	41 800	499 840	39 929	March 2060	Α	A3	Α	-	B-	Caa1	В	-		
	Class D	17 600	65 450	58 950	March 2060	BBB	Baa3	BBB	_	CCC	Caa3	CCC	_		
	Class E	31 900	41 800	31 800	March 2060	BB	-	BB	_	CC	-	D	_		
	Class F	22 000	17 600	-	March 2060	-	-	-	-	-	-	-	-		
Lusitano Project Finance No.1 FTC		198 101	22 000	-	March 2025	-	-	-	-	-	-	-	-		
Lusitano Mortgages No.7 plc	Class A	1 425 000	_	-	October 2064	_	-	AAA	AAA	_	_	A-	AAH		
Edokano Mongagoo Non pio	Class B	294 500			October 2064	_		BBB-	-	_		BB-	,,,,,,,		
		180 500	1 156 035	1 156 031	October 2064	-		DDD-				DD-			
	Class C Class D	57 000	294 500	1 156 051	October 2064	-	-	-	-	-	-	-	-		
Lusitano Leverage finance No. 1 BV	Class A	352 000	57 000	-	January 2020	-	-	AAA	-	-	-	-	-		
	Class X	21 850	-	-	January 2020	-	-	-	-	-	-	-	-		
	Class Sub	206 800	-	-	January 2020	-	-	-	-	-	-	-	-		
Lucitoro Einanco N 9 2	Class A	450.700	2 255	_	November 2020	_									
Lusitano Finance N.º 3	Class A	450 700	3 255	-	November 2029		-	-	-	-	-	-	-		
	Class B Class C	207 200 24 800	-	-	November 2029 November 2029	-	-	-	-	-	-	-	-		
	Class C	24 000	-	-	NOVEITIDE: 2029	-	•	-	•		-	-	-		
Lusitano Synthetic Limited	Senior	900 000	895 007	895 007	April 2034	-	-	-	-	-	-	-	-		
	Mezzanine	80 000	80 000	-	April 2034	-	-	-	-	-	-	-	-		
	Junior	20 000	16 671	13 337	April 2034	-	-	-	-	-	-	-	-		
Lucitoro Cuntheti - III -ti	Con!	1 000 000	4 707 041	4 707 041	November 2000										
Lusitano Synthetic II Ldt.	Senior Mezzanine	1 800 000 180 000	1 797 941 180 000	1 797 941	November 2023 November 2023	-	-	-	-	-	-	-	-		
				-					-				-		
	Junior	20 000	17 484	13 987	November 2023	-	_	_	_	_	_				



# NOTE 41 – FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

The fair value of financial assets and liabilities measured at fair value and measured at amortised cost, of the Bank, is as follows:

			At fair value			
	Amortised Cost	Quoted Market Prices	Valuation models based on observable market information	Valuation models based on non- observable market information	Book Value	Fair Value
		(Level 1)	(Level 2)	(Level 3)		
31 December 2014						
Cash and deposits with Central Banks	2 724 884	-	-	-	2 724 884	2 724 884
Deposits with banks	214 258	-	-	-	214 258	214 258
Financial assets held for trading	102 668	55 362	1 104 577	32 884	1 295 491	1 295 491
Securities						
Bonds issued by government and public entities	-	51 557	-	-	51 557	51 557
Bonds issued by other entities	102 668	39	-	30	102 737	102 737
Shares	_	3 647	14	32 854	36 515	36 515
Other variable income securities	-	119		-	119	119
Derivatives		110			.10	110
Exchange rate contracts	_	_	84 773	_	84 773	84 773
Interest rate contracts	_	_	918 593	_	918 593	918 593
Credit derivatives		_	24 805	_	24 805	24 805
Other		_	76 392	_	76 392	76 392
Other Financial assets at fair value through profit or loss	2 112	8 298	55 211	1 180 261	1 245 882	1 245 882
Bonds issued by government and public entities	2112	3 401	00 211	1 100 201	3 401	3 401
Bonds issued by government and public entities  Bonds issued by other entities	2 112 a)	3 401	17 802	158	20 072	20 072
Shares and other variable income securities	2112 a)	4 897	37 409	1 180 103	1 222 409	1 222 409
Available-for-sale financial assets	2 593	2 230 342	2 082 342	3 249 393	7 564 670	7 564 670
	2 393	2 051 822	2 002 342	3 249 393 28 222	2 080 044	2 080 044
Bonds issued by government and public entities	-		4 000 450			
Bonds issued by other entities Shares	0.500	111 224	1 922 459 103 086	1 135 202 746 921	3 168 885	3 168 885
	2 593	6 157			858 757	858 757
Other variable income securities		61 139	56 797	1 339 048	1 456 984	1 456 984
Loans and advances to banks	2 600 828	-	229 957	-	2 830 785	2 830 785
Loans and advances to customers	31 018 820	-	322 967	-	31 341 787	29 759 776
Derivatives held for risk management purposes	-	-	405 235	-	405 235	405 235
Exchange rate contracts	-	-	335	-	335	335
Interest rate contracts	-	-	334 961	-	334 961	334 961
Credit derivatives	-	-	69 939	-	69 939	69 939
Financial assets	36 666 163	2 294 002	4 200 289	4 462 538	47 622 992	46 040 981
Deposits from Central Banks	8 471 659				8 471 659	8 471 659
Financial liabilities held for trading	0 47 1 009		1 078 260	,	1 078 260	1 078 260
Derivatives	-	-	1 0/6 200	-	1 076 200	1 076 200
			44 986		44 986	44 986
Exchange rate contracts	-	-	921 655	-		921 655
Interest rate contracts Credit derivatives	-	-	921 655 13 770	-	921 655 13 770	921 655 13 770
	-	-		-		
Other	0.700.005	-	97 849	-	97 849	97 849
Deposits from banks	3 786 885	-	561 055	-	4 347 940	4 300 409
Due to customers and other loans	24 027 413	-	3 811 411	-	27 838 824	27 838 824
Debt securities issued	6 297 016	-	1 488 125	•	7 785 141	8 758 365
Financial liabilities associated with assets transferred	-	-	230 555	-	230 555	230 555
Derivatives held for risk management purposes	-	-	104 669	-	104 669	104 669
Exchange rate contracts	-	-	176	-	176	176
Interest rate contracts	-	-	104 484	-	104 484	104 484
Credit derivatives	-	-	9	-	9	9
Financial Liabilities	42 582 973	-	7 274 075		49 857 048	50 782 741

a) Assets at acquisition cost net of impairment. These assets refer to equity instruments issued by unlisted entities in respect of which no recent transactions were identified nor is possible to estimate reliable its fair value



(in thousands of Euros)

					(In	thousands of Euro
	<u>-</u>					
	Amortized Cost	Quoted Market Prices	Valuation models based on observable market information	Valuation models based on non- observable market information	Book Value	Fair Value
		(Level 1)	(Level 2)	(Level 3)		
4 August 2014						
Cash and deposits at Central Banks	5 361 395	-	-	-	5 361 395	5 361 39
Deposits with banks	369 414	-	-	-	369 414	369 41
Financial assets held for trading Securities	76 229	154 319	1 011 401	32 854	1 274 803	1 274 80
Bonds issued by government and public entities	-	72 986	-	-	72 986	72 98
Bonds issued by other entities	76 229	81	-	-	76 310	76 31
Shares	-	80 964	37	32 854	113 855	113 85
Other variable income securities	-	288	-	-	288	28
Derivatives						
Exchange rate contracts	-	-	52 887	-	52 887	52 88
Interest rate contracts	-	-	898 180	-	898 180	898 18
Credit derivatives	-	-	29 793	-	29 793	29 79
Other	-	-	30 504	-	30 504	30 50
Other Financial assets at fair value through profit or loss	5 063	20 329	11 411	1 505 000	1 541 803	1 541 80
Bonds issued by government and public entities	-	3 187	-	-	3 187	3 18
Bonds issued by other entities	5 063	10 396	11 411	97	26 967	26 96
Shares and other variable income securities	-	6 746	-	1 504 903	1 511 649	1 511 64
Available-for-sale financial assets	33 498 a)	2 960 913	2 189 805	3 103 330	8 287 546	8 287 54
Bonds issued by government and public entities	-	2 189 664	51 983	-	2 241 647	2 241 64
Bonds issued by other entities	30 702	680 943	2 039 814	1 057 539	3 808 998	3 808 99
Shares	2 796 a)	4 770	40 066	703 412	751 044	751 04
Other variable income securities	-	85 536	57 942	1 342 379	1 485 857	1 485 85
Loans and advances to banks	2 598 473	-	-	-	2 598 473	2 598 47
Loans and advances to customers	33 177 961	-	306 878	-	33 484 839	31 853 09
Derivatives for risk management purposes	-	-	353 090	-	353 090	353 09
Exchange rate contracts	-	-	610	-	610	61
Interest rate contracts	-	-	299 710	-	299 710	299 71
Credit derivatives	-	-	52 770	-	52 770	52 77
Financial assets	41 622 033	3 135 561	3 872 585	4 641 184	53 271 363	51 639 61
Daniella franco Ocatal Basilia	40,470,007				10 170 007	10 170 00
Deposits from Central Banks Financial liabilities held for trading	13 472 827	-	1 087 235	-	13 472 827 1 087 235	13 472 82 1 087 23
Derivatives	•	-	1 007 233	-	1 007 233	1 007 23
Exchange rate contracts			33 307		33 307	33 30
Interest rate contracts	•	-	880 656	-	880 656	880 65
Credit derivatives	•	-	89 312	-	89 312	89 31
Other	-	-	83 960	•	83 960	83 96
Deposits from banks	4 762 758	-	603 059	-	5 365 817	5 309 34
Due to customers and other loans	18 543 295	-	7 680 675	-	26 223 970	26 223 97
Debt securities issued	6 423 844	-	1 503 539	•	7 927 383	8 788 93
Financial liabilities associated with assets transferred	0 423 044	-	271 802	•	271 802	271 80
Derivatives held for risk management purposes	-	-	83 307	•	83 307	83 30
Exchange rate contracts	-	-	63 307 471	•	471	47
Interest rate contracts	-	-	82 552		82 552	82 55
Credit derivatives	<u> </u>		284	<u> </u>	284	28
Financial Liabilities	43 202 724		11 229 617		54 432 341	55 237 41

a) Assets at acquisition cost net of impairment losses. These assets refer to equity instruments issued by unlisted entities in respect of which no recent transactions were identified nor is possible to estimate reliable its fair value

The Bank determines the fair value of its financial assets and liabilities at fair value in accordance with IFRS 3 –Business Combinations:

### Quoted market prices (level 1)

This category includes financial instruments with available quoted market prices in official markets and those with dealer price quotations provided by entities that usually disclose transaction prices for these financial instruments traded on active markets.

The priority in terms of which price is used is given to prices observed in official markets; if there is more than one official market the choice falls on the main market where those instruments are traded.



The Bank considers market prices those disclosed by independent entities, assuming these act in their own economic benefit and that such prices are representative of the active market, using whenever possible prices supplied by more than one entity (for a specific asset and / or liability). For the process of reevaluating financial instruments, the Bank analyses the various prices in order to select that which it considers most representative for the instrument under analysis. Additionally, when they exist, prices relating to recent transactions with similar financial instruments are used as inputs, being subsequently compared to those supplied by said entities to better justify the option taken by the Bank in favour of a specific price.

This category includes, amongst others, the following financial instruments:

- i) Derivatives traded on an organised market;
- ii) Shares quoted on a stock exchange;
- iii) Open investment (securities) funds quoted on a stock exchange;
- iv) Closed investment funds whose subjacent assets are solely financial instruments quoted on a stock exchange;
- v) Debt securities with more than one provider and for which the instruments are listed on a stock exchange;
- vi) Financial instruments with market offers even if these are not available at the normal information sources (e.g. Securities traded based on recovery rate).

### Valuation models based on observable market parameters and/or prices (level 2)

In this category, the financial instruments are valued using internal valuation techniques, namely discounted cash flow models and option pricing models which imply the use of estimates and require judgments that vary in accordance with the complexity of the financial instruments. Notwithstanding, the Bank uses as inputs in its models, observable market data such as interest rate curves, credit spreads, volatility and market indexes. This category also includes instruments with dealer price quotations but which markets have a lower liquidity. Additionally, the Bank also uses as observable market variables, those that result from transactions with similar instruments and that are observed with certain regularity in the market.

This category includes, amongst others, the following financial instruments:

- i) Unquoted debt securities;
- ii) OTC (over-the-counter) derivatives; and
- iii) Commercial paper for which there are observable market inputs, namely interest rate curves and credit spreads, applicable to the issuer.



### Valuation models based on non-observable market parameters (level 3)

This level consists in using models relying on internal valuation techniques or quotations provided by third parties but which parameters imply the use of non-observable market information.

This category includes, amongst others, the following financial instruments:

- i) Debt securities valued using non-observable market inputs;
- ii) Unquoted shares;
- iii) Closed real estate funds;
- iv) Hedge Funds;
- v) Private equities; and
- vi) Restructuring Funds.

The movement in financial assets valued based on non-observable market information, during the period from 4 August to 31 December 2014, may be analysed as follows:

	(milhares de euros)
	31.12.2014
Balance at beginning of period	4 641 184
Acquisitions	923 206
Attainment of maturity	( 702 057)
Disposals	( 84 716)
Transfers in	28 050
Transfers out	( 89 160)
Changes in value	( 253 969)
Balance at end of period	4 462 538

The main parameters used in the valuation models during the period from 4 August to 31 December 2014 are as follows:

#### Interest rate curves

The short-term rates presented reflect benchmark interest rates for the money market, whilst those presented for the long-term represent the swap interest rate quotations for the respective periods:

# **NOVO BANCO**<sup>L</sup>

-	n/	١
(	%	)

	3	1.12.2014		04.08.2014			
	EUR	USD	GBP	EUR	USD	GBP	
Overnight	0,0100	0,1750	0,4500	-0,0150	0,1700	0,4500	
1 month	0,0180	0,3100	0,5250	0,0731	0,1700	0,5500	
3 months	0,0780	0,1900	0,6000	0,2080	0,2800	0,6100	
6 months	0,1710	0,5000	0,7400	0,3070	0,3900	0,7600	
9 months	0,1662	0,6000	0,7393	0,3049	0,4800	0,9400	
1 year	0,1635	0,4325	0,6476	0,3070	0,3180	0,813	
3 years	0,2240	1,2610	1,1400	0,4080	1,0995	1,6588	
5 years	0,3600	1,7900	1,4490	0,6447	1,7650	2,111	
7 years	0,5320	2,0390	1,6450	0,9410	2,1900	2,3869	
10 years	0,8195	2,2790	1,8430	1,3546	2,5940	2,6540	
15 years	1,1528	2,5020	2,0673	1,7850	2,9610	2,9010	
20 years	1,3268	2,6160	2,1838	1,9701	3,1270	3,0150	
25 years	1,4169	2,6660	2,2211	2,0380	3,2000	3,0450	
30 years	1,4718	2,6910	2,2320	2,0550	3,2360	3,051	

### Credit spreads

The credit spreads used by the Bank in the valuation of credit derivatives are those disclosed on a daily basis by Markit, representing observations pertaining to around 85 renowned international financial entities. The evolution of the main indexes, understood as being representative of the credit spread behaviour in the market during the year, is presented as follows:

					(ba	asis points)
Index	Series	1 year	3 years	5 years	7 years	10 years
31 December 2014						
CDX USD Main	23	-	38,57	66,09	88,32	107,10
iTraxx Eur Main	22	-	35,46	62,95	84,44	101,20
iTraxx Eur Senior Financial	22	-	-	67,38	-	99,77
4 August 2014						
CDX USD Main	22	12,13	37,61	65,52	86,93	106,90
iTraxx Eur Main	21	-	38,57	65,58	88,03	106,02
iTraxx Eur Senior Financial	21	-	-	70,18	-	106,18
			•		•	



### Exchange and Interest rate volatility

The values presented below represent the implicit volatilities (at the money) used for the valuation of interest rate options:

Foreign exchange				•	olatility (9	<b>%</b> )	
rate	31.12.2014	04.08.2014	1 month	3 months	6 months	9 months	1 year
EUR/USD	1,2141	1,3422	9,57	9,34	9,03	8,93	8,93
EUR/GBP	0,7789	0,7972	7,67	7,69	8,30	8,18	8,10
EUR/CHF	1,2024	1,2167	2,95	3,42	3,70	4,08	4,28
EUR/NOK	9,0420	8,4285	15,57	13,61	11,50	10,65	10,40
EUR/PLN	4,2732	4,1716	7,29	7,42	7,50	7,58	7,75
EUR/RUB	72,3370	48,0252	68,60	56,00	48,96	22,50	41,69
USD/BRL a)	2,6527	2,2548	15,00	14,50	14,45	14,55	14,65
USD/TRY b)	2,3326	2,1352	12,55	12,92	13,58	13,96	14,30

a) Calculated based on the EUR/USD and EUR/BRL rates

### Equity indexes

Presented in the table below, is the evolution of the main market equity indexes and their respective volatilities, used in the valuation of equity derivatives:

		Quotation	Historica	Implicit				
	31.12.2014	04.08.2014	% change		1 month	3 months	volatility	
DJ Euro Stoxx 50	3 146	3 070		2,5	24.58	21,31	27,02	
PSI 20	4 799	5 854	-	18,0	24,45	23,11	-	
IBEX 35	10 280	10 496	-	2,1	25,94	22,61	-	
FTSE 100	6 566	6 678	-	1,7	18,03	14,69	15,03	
DAX	9 806	9 154		7,1	22,50	19,73	19,50	
S&P 500	2 059	1 939		6,2	13,76	13,10	15,04	
BOVESPA	50 007	56 616	-	11,7	33,78	34,02	26,38	

The main methods and assumptions used in estimating the fair value of financial assets and liabilities measured at amortised cost in the balance sheet, are analysed as follows:

Cash and deposits with Central Banks, Deposits with banks and Loans and advances to banks

Considering the short-term nature of these financial instruments, their carrying value is a reasonable estimate of their fair value.

b) Calculated based on the EUR/USD and EUR/TRY rates



#### Loans and advances to customers

The fair value of loans and advances to customers is estimated based on the discounted expected future cash flows of capital and interest, assuming that the instalments are paid on the dates contractually defined. The expected future cash flows from portfolios of loans with similar credit risk characteristics, such as home mortgages, are estimated collectively. The discount rates used are the current interest rates used for loans with similar characteristics.

#### Deposits from Central Banks and Deposits from banks

The fair value of deposits from Central Banks and Deposits from banks is estimated based on the discounted expected future cash flows of capital and interest.

#### Due to customers and other loans

The fair value of these financial instruments is estimated based on the discounted expected future cash flows of capital and interest. The discount rate used is that which reflects the current interest rates applicable to deposits with similar characteristics at the balance sheet date. Given that the interest rates applicable to these instruments are renewed for periods substantially inferior to one year, the differences between their fair value and their carrying value are not significant.

#### Debt securities issued and Subordinated debt

The fair value of these instruments is based on quoted market prices, when available. When not available, their fair value is estimated by discounting their expected future cash flows of capital and interest.

## NOTE 42 – RISK MANAGEMENT

The Bank is exposed to the following risks arising from the use of financial instruments::

- Credit risk;
- Market risk;
- Liquidity risk; and
- Operating risk.

#### Credit risk

Credit Risk represents the potential financial loss arising from the failure of borrowers or counterparts to honour their contractual obligations established with the Bank in the scope of its credit granting activity. Credit risk is essentially present in traditional banking products – loans, guarantees provided and contingent liabilities. In the credit default swaps (CDS), the net exposure between selling and buying positions relating to each reference entity, is also considered a credit risk by the Bank. CDSs are recorded at fair value in accordance with the accounting policy described in Note 2.3.

Credit portfolio management is an ongoing process that requires interaction between the various teams responsible for risk management throughout the consecutive stages of the credit process. This approach is



complemented by the continuous introduction of improvements in the valuation methodologies and tools used to evaluate and control risk, as well as in the procedures and decision making processes.

The monitoring of the Bank's credit risk profile, namely as regards the evolution of the credit exposure and the monitoring of credit losses, is carried out by the Risk Committee. Compliance with credit limits set and the proper functioning of the mechanisms associated with the approval of credit lines, within the scope of the current activity of the commercial areas, are also subject to regular analyses.

NOVO BANCO's credit risk exposure is analysed as follows:

	(in thousands of Euros)		
	31.12.2014	04.08.2014	
Deposits with and loans and advances to banks	4 883 428	3 351 903	
Financial assets held for trading	1 258 857	1 160 660	
Other financial assets at fair value through profit or loss	23 473	30 154	
Available-for-sale financial assets	5 248 929	6 050 645	
Loans and advances to customers	31 341 787	33 484 839	
Derivatives held for risk management purposes	405 235	353 090	
Other assets	869 124	998 874	
Guarantees provided	6 970 536	8 269 106	
Documentary credits	2 383 602	3 212 253	
Irrevocable commitments	1 905 638	2 280 994	
Credit risk associated with the credit derivatives' reference entities	30 591	262 333	
	55 321 200	59 454 851	

The Bank calculates impairment on an individual basis for all financial assets that are overdue. If the value of the collateral, net of haircuts, equals or exceeds the exposure, the impairment may be nil. Hence, the Bank does not have any overdue financial assets for which it has not performed a review as to its recovery and subsequent recognition of impairment, when necessary.



As at 31 December 2014 and as at 4 August 2014 the risk exposure by industry sector is analysed as follows:

(in thousands of Euros) 31.12.2014 Financial Loans and advances to assets at fair held for risk Available-for-sale financial assets held Guarantees customers value through management assets for trading provided profit or loss purposes Gross amount Impairment (a) Gross amount Gross amount Gross amount Gross amount Impairment Agriculture, Forestry and Fishery 440 915 51 862) 2 346 4 986 21 807 Mining 192 438 ( 17 777) 432 2 760 (969) 7 024 382) Food, Beverages and Tobacco 757 388 80 792) 5 817 72 759 29 653 Textiles and Clothing 355 979 65 566) 11 237 573 33 806 (2105) Leather and Shoes 72 887 10 148) 139 44) 1 527 44 Wood and Cork 138 791 43 217) 786 1 329 ( 1 329) 6 017 Paper and Printing Industry 305 537 50 385) 764 38 688 13 716 (5 195) Refining of Petroleum 4 349 ( 347) 521 5 413 Chemicals and Rubber 446 618 34 251) 5 321 14 230 (11344) 52 318 ( 43 014) 15 724 Non-metallic Minerals 218 775 107 42 645 ( 5 546) Metallurgical Industries and Metallic Products 730 199 (119 283) 492 4 105 (68) 88 419 Production of Machinery, Equipment and Electrical De-194 398 ( 18 390) 2 710 ( 2 077) 123 759 Production of Transport Material 76 417 (5671) 1 260 18 351 Other Transforming Industries 226 940 45 700) 28 7 891 (6371) 24 406 Electricity, Gas and Water 845 547 12 737) 70 052 163 543 251 643 Construction and Public Works 2 384 313 742 204) 203 225 243 275 ( 555) 1 461 536 ( 19 872) 353 282 Wholesale and Retail Trade 2 235 884 628 092) 1 440 71 038 1 223 083 164 796) 3 166 (8 023) 75 511 Tourism 8 167 Transport and Communication (97 641) 22 071 639 925 1 386 707 44 222 ( 3 330) Financial Activities 3 279 782 ( 312 824) 773 522 1 085 547 405 235 4 677 148 (651 119) 1 220 173 Real Estate Activities 3 562 588 855 090) 9 720 68 658 160 592 ( 15 382) 214 453 Services Provided to Companies 4 216 559 (966 945) 77 950 88 275 742 966 (29 908) 1 255 353 Public Administration and Services 1 434 003 ( 47 878) 51 755 3 401 1 992 745 188 190 Other activities of collective services 2 513 552 430 870) 42 900 140 207 ( 52 568) 109 020 679 116 Mortgage Loans 7 569 540 159 216) Consumers Loans 1 405 441 240 462) 33 537 Other 49 892 ( 5 478) 110 8 531 (8530) 1 348 TOTAL 36 268 522 ( 5 250 636) 1 295 491 1 245 882 405 235 8 389 418 ( 824 748) 6 970 536

<sup>(</sup>a) includes provision for impairment totalling Euros 4 926 735 thousand (see Note 22) and provision for general credit risks totalling Euros 323 901 thousand (see Note 33)

							(in the	ousands of Euros)	
	04.08.2014								
	Loans and advances to customers		Financial assets held for trading	Other financial assets at fair value through profit or loss	Derivatives held for risk management purposes	Available-for-sale financial assets		Guarantees provided	
	Gross amount	Impairment (a)	Gross amount	Gross amount	Gross amount	Gross amount	Impairment		
Agriculture, Forestry and Fishery	467 712	( 33 422)	2 346	-	-	7 225	-	29 614	
Mining	212 601	( 18 381)	10 672	-	-	2 900	( 879)	10 524	
Food, Beverages and Tobacco	828 840	(71 290)	5 999	841	-	21 510	( 346)	65 974	
Textiles and Clothing	371 830	( 55 479)	397	-	-	31 807	( 2 105)	13 186	
Leather and Shoes	80 841	( 9 517)	273	-	-	44	( 44)	1 612	
Wood and Cork	144 422	( 40 007)	323	-	-	1 329	( 1 329)	7 874	
Paper and Printing Industry	330 113	( 48 438)	1 814	-	-	45 592	( 2 211)	44 860	
Refining of Petroleum	3 042	( 305)	735	-	-	-	-	5 071	
Chemicals and Rubber	463 021	( 23 112)	5 375	-	-	14 560	( 11 204)	63 860	
Non-metallic Minerals	228 632	( 40 306)	116	-	-	17 048	( 5 544)	16 128	
Metallurgical Industries and Metallic Products	760 801	( 166 153)	239	-	-	10 613	( 68)	79 492	
Production of Machinery, Equipment and Electrical De	199 173	( 15 669)	1 501	-	-	3 594	( 2 077)	112 706	
Production of Transport Material	119 127	( 8 836)	148	-	-	1 051	( 31)	16 393	
Other Transforming Industries	209 422	(41 796)	14	-	-	7 837	(6317)	27 024	
Electricity, Gas and Water	846 761	( 11 951)	65 006	-	-	176 961		252 267	
Construction and Public Works	2 804 338	(670 939)	169 612	-	-	1 620	( 555)	1 641 761	
Wholesale and Retail Trade	2 399 189	( 469 034)	1 641	-	-	20 985	( 19 688)	381 113	
Tourism	1 266 202	( 160 566)	2 936	-	-	20 188	( 7 994)	86 284	
Transport and Communication	1 449 705	( 103 863)	66 199	-	-	58 602		894 128	
Financial Activities	3 391 853	( 318 658)	813 122	1 469 110	353 090	5 935 877	(506 051)	1 902 535	
Real Estate Activities	3 713 970	( 749 326)	12 898	68 658	-	220 443	( 15 382)	238 750	
Services Provided to Companies	4 516 661	( 979 811)	25 447	-	-	94 600	( 2 584)	1 345 309	
Public Administration and Services	1 486 724	( 39 273)	73 196	3 187	-	2 092 735		194 103	
Other activities of collective services	2 402 158	( 496 642)	8 548	-	-	67 617	( 23 664)	84 279	
Mortgage Loans	7 709 887	( 146 702)	-	-	-	-	` -	612 496	
Consumers Loans	1 570 334	( 235 869)	-	-	-	-	-	139 054	
Other	114 242	( 10 843)	6 246	7	-	75 219	( 34 338)	2 709	
TOTAL	38 091 601	( 4 966 188)	1 274 803	1 541 803	353 090	8 929 957	( 642 411)	8 269 106	

<sup>(</sup>a) includes provision for impairment totalling Euros 4 606 762 thousand (see Note 22) and provision for general credit risks totalling Euros 359 426 thousand (see Note 33)



(in thousands of euros)

62 558

#### Market risk

Market Risk represents the potential loss resulting from an adverse change in the value of a financial instrument due to fluctuations in interest rates, foreign exchange rates, equity prices, commodity prices, real estate prices, volatility and credit spread.

Market risk management is integrated in the balance sheet management through the CALCO (Capital, Asset and Liability Committee) structure, set at the entity's top level. CALCO is responsible for defining the policies governing the composition and structure of the balance sheet as well as for controlling exposure to the interest rate, currency and liquidity risks.

The main measurement of market risk is the assessment of potential losses under adverse market conditions, for which the Value at Risk (VaR) methodology is used. For the calculation of the VaR, NOVO BANCO uses the Monte Carlo simulation, with a 99% confidence level and an investment period of 10 business days. Volatilities and correlations are historical, based on an observation period of one year. As a complement to VaR, stress testing has been developed, allowing to evaluate the impact of potential higher losses than those considered by the VaR measurement.

		31.12.2014							
	December	Annual average	Maximum	Minimum					
Foreign Exchange risk	14 320	8 821	8 678	14 419					
Interest rate risk	7 514	23 661	29 981	5 301					
Shares and commodities	33 230	22 728	25 329	40 319					
Volatility	5 865	3 641	5 102	1 304					
Credit spread	48 200	50 924	63 675	35 679					
Diversification effect	( 38 386)	( 24 036)	( 22 911)	( 34 463					

NOVO BANCO has a VaR of Euros 70,743 thousand (4 August 2014: Euros 93,827 thousand), for its trading positions.

70 743

85 740

109 854

Following the recommendations of Basel II (Pillar 2) and Instruction no. 19/2005 by the Banco de Portugal, the Bank calculates its exposure to its balance sheet interest rate risk based on the methodology of the Bank of International Settlement (BIS), classifying all balance sheet and off-balance sheet captions which are not part of the trading portfolio, by re-pricing intervals.

Total

# **NOVO BANCO**<sup>L</sup>

				31.12.2014			
_	Eligible amounts	Not sensitive	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years
Loans to and deposits with banks	5 822 972	271 974	4 737 209	27 139	34 776	368 582	383 292
Loans and advances to customers	36 228 032		21 062 862	7 613 017	2 269 924	4 427 693	854 536
Securities	10 341 949	5 087 528	3 218 846	1 045 836	409 245	189 378	391 116
Total			29 018 917	8 685 992	2 713 945	4 985 653	1 628 944
Deposits from banks	12 695 867	-	8 706 506	185 528	719 840	2 442 028	641 965
Due to customers	26 645 273	-	12 503 222	2 849 992	5 048 401	6 083 076	160 582
Debt Securities	7 537 612	-	1 269 751	284 899	799 710	3 941 800	1 241 452
Total			22 479 479	3 320 419	6 567 951	12 466 904	2 043 999
Balance sheet GAP (Assets - Liabilities)	154 699	-	6 539 438	5 365 573	(3 854 006)	(7 481 251)	( 415 055)
Off-Balance sheet	(27 731)	-	(1 095 697)	(1 151 151)	1 191 400	1 115 240	(87 523)
Structural GAP	126 968	-	5 443 741	4 214 422	(2 662 606)	(6 366 011)	( 502 578)
Accumulated GAP	-	-	5 443 741	9 658 163	6 995 557	629 546	126 968

				04.08.2014		•	
	Eligible amounts	Not sensitive	Up to 3 months	3 to 6 months	6 months to 1 year	1 to 5 years	More than 5 years
Loans to and deposits with banks	10 913 541	411 913	7 728 751	1 533 441	1 175 229	30 917	33 290
Loans and advances to customers	38 052 999	-	22 366 961	8 265 365	2 670 916	4 150 215	599 542
Securities	11 875 978	5 810 807	3 434 752	456 710	1 419 993	256 225	497 491
Total			33 530 464	10 255 516	5 266 138	4 437 357	1 130 323
Deposits from banks	19 312 346	-	16 409 859	228 069	340 792	1 653 729	679 897
Due to customers	25 449 699	-	10 881 993	3 495 761	4 946 647	6 116 272	9 026
Debt Securities	7 767 235	-	219 828	669 349	1 197 919	4 651 975	1 028 164
Total			27 511 680	4 393 179	6 485 358	12 421 976	1 717 087
Balance sheet GAP (Assets - Liabilities)	2 090 518	-	6 018 784	5 862 337	(1 219 220)	(7 984 619)	( 586 764)
Off-Balance sheet	( 23 159)	-	(3 510 161)	( 670 222)	1 942 497	2 323 400	(108 673)
Structural GAP	2 067 359	-	2 508 623	5 192 115	723 277	(5 661 219)	( 695 437)
Accumulated GAP	-	-	2 508 623	7 700 738	8 424 015	2 762 796	2 067 359

Sensitivity analyses of the interest rate risk of the prudential portfolios are performed, based on an the duration model approach and considering several scenarios of movements of the yield curve at all interest rate levels.

(in thousands of Euros)

		31.12	.2014	
	Parallel	Parallel	Increase of	Decrease of
	increase of	decrease of	50 bp after 1	50 bp after 1
	100 bp	100 bp	year	year
At 31 December	223 652	( 223 652)	114 148	( 114 148)
Average for the period	194 879	( 194 879)	108 290	( 108 290)
Maximum for the period	223 652	( 223 652)	114 148	( 114 148)
Minimum for the period	176 646	( 176 646)	100 498	(100 498)



The following table presents the average balances, interest for the period and average interest rates relating to the Bank's major financial asset and liability categories, for the period from 4 August to 31 December 2014:

		(in t	nousands of Euros
		31.12.2014	
	Average balance for period	Interest for period	Average interest rate
Monetary assets	4 528 070	59 630	3,16%
Loans and advances to customers	37 130 245	482 506	3,12%
Securities	6 457 119	55 927	2,08%
Financial assets	48 115 434	598 063	2,98%
Monetary Liabilities	14 751 598	55 645	0,91%
Due to customers	31 771 848	367 995	2,78%
Differential liabilities	1 591 988	-	-
Financial liabilities	48 115 434	423 640	2,11%
Net interest income		174 423	0,87%

Regarding the foreign exchange risk, the breakdown of assets and liabilities, by currency, as at 31 December 2014 and as at 4 August 2014, is analysed as follows:

		31.12.2014				04.08.2		sands of Euros
·	Spot	Forward	Other elements	Net exposure	Spot	Forward	Other elements	Net exposure
USD UNITED STATES DOLLAR	( 489 530)	( 13 108)	365 996	( 136 642)	( 1 120 073)	( 1 557 700)	215 336	( 2 462 437)
GBP GREAT BRITISH POUND	216 850	( 210 201)	86	6 735	275 877	( 271 125)	3 969	8 721
BRL BRAZILIAN REAL	1 482	( 59 865)	( 48)	( 58 431)	233	( 9 645)	( 86)	( 9 498)
DKK DANISH KRONE	( 248)	-	-	( 248)	21 955	885	-	22 840
JPY JAPANESE YEN	( 5 788)	2 702	( 8 867)	( 11 953)	( 6 725)	2 787	( 9 006)	( 12 944)
CHF SWISS FRANC	( 546)	3 593	-	3 047	( 12 825)	9 214	-	( 3 611)
SEK SWEDISH KRONE	1 541	( 1 208)	-	333	( 8 516)	7 967	( 92)	( 641)
NOK NORWEGIAN KRONE	( 29 403)	29 379	-	( 24)	( 40 390)	46 889	( 92)	6 407
AUD AUSTRALIAN DOLLAR	( 15 786)	16 759	-	973	( 9 854)	11 111	( 191)	1 066
VEB VENEZUELAN BOLIVAR	64 469	-	-	64 469	54 171	-	-	54 171
CNY CHINESE YUAN REN-MIN-BI	83	-	-	83	( 325)	600	( 19 531)	( 19 256)
MAD MOROCCAN DIRHAM	23	83 778	-	83 801	25	81 966	-	81 991
AOA ANGOLAN KWANZA	55 950	-	-	55 950	-	-	-	-
OTHER	41 404	( 2 706)	315	39 013	33 607	8 066	( 20 108)	21 565
	( 159 499)	( 150 877)	357 482	47 106	( 812 840)	( 1 668 985)	170 199	( 2 311 626)



Exposure to "peripheral" Eurozone countries' sovereign debt

As at 31 December 2014 and as at 4 August 2014, the Bank's exposure to sovereign debt of "peripheral" Eurozone countries, is presented as follows:

				(in tho	usands of Euros)
		31.12.2014	ļ		
	Loans and advances to customers	Financial assets held for trading and at Fair value	Derivative instruments (1)	Available-for-sale financial assets	Total
Portugal	1 349 213	54 958	9 981	796 161	2 210 313
Spain	63 877	-	( 18)	100 029	163 888
Greece	-	-	-	7 504	7 504
Italy	-	-	-	1 089 306	1 089 306
	1 413 090	54 958	9 962	1 993 000	3 471 010

(1) Net values: receivable / (payable)

(in thousands of Euros)

		04.08.2014			
	Loans and advances to customers	Financial Assets held for trading and at Fair value	Derivative instruments (1)	Available-for-sale financial assets	Total
Portugal	1 382 854	76 173	-	792 070	2 251 097
Spain	82 015	-	( 33)	150 695	232 677
Greece	-	-	-	34 230	34 230
Italy	-	-	-	1 147 505	1 147 505
	1 464 869	76 173	( 33)	2 124 500	3 665 509

<sup>(1)</sup> Net values: receivable / (payable)

All the exposures presented above, except those relating to loans and advances to customers, are recorded in the Bank's balance sheet at fair value, which is based on market quotations or, in relation to derivatives, based on valuation techniques using observable market parameters / prices.



The details of the exposure regarding securities registered as Available-for-sale financial assets and as Financial assets held for trading, is as follows:

		31.12.2014			( 21101	usands of Euro
	Nominal Amount	Market quotation	Accrued interest	Book value	Impairment	Fair value reserves
	Amount	quotation	morea			10001100
vailable-for-sale financial assets  Portugal	742 563	787 595	8 566	796 161		14 50
•					-	
Maturity up to 1 year	406 542	406 146	8	406 154	-	( 2
Maturity exceeding 1 year	336 021	381 449	8 558	390 007	-	14 52
Spain	98 577	99 563	466	100 029	-	( 23
Maturity up to 1 year	75 000	74 976	-	74 976	-	( 1
Maturity exceeding 1 year	23 577	24 587	466	25 053	-	( 22
Greece	9 000	7 200	304	7 504	-	( 1 94
Maturity exceeding 1 year	9 000	7 200	304	7 504	-	( 1 94
Italy	1 090 000	1 089 306	-	1 089 306	_	43
Maturity up to 1 year	1 090 000	1 089 306	-	1 089 306	-	43
	1 940 140	1 983 664	9 336	1 993 000	-	12 76
inancial assets held for trading and at air value						
Portugal	48 757	53 932	1 026	54 958	-	
	48 757	53 932	1 026	54 958	-	
		04.00.0044			(in tho	usands of Euro
	Nominal	04.08.2014 Market	Accrued			Fair value
	Amount	quotation	interest	Book value	Impairment	reserves
vailable-for-sale financial assets						
Portugal	764 283	785 169	6 901	792 070	-	
Maturity up to 1 year	440 920	44 517	436	44 953	-	
Maturity exceeding 1 year	323 363	740 652	6 465	747 117	-	
Spain	149 217	150 410	285	150 695	-	
Maturity up to 1 year	125 650	125 577		125 577	_	
Maturity exceeding 1 year	23 567	24 833	285	25 118	-	
Greece	34 000	34 102	128	34 230	_	
Maturity up to 1 year	25 000	24 953	-	24 953		
Maturity exceeding 1 year	9 000	9 149	128	9 277	-	
Italy  Maturity exceeding 1 year	1 150 000 -	1 147 505 -	-	1 147 505	-	
		2 117 186	7 314	2 124 500		
	2 007 500			£ 124 JUU	-	
	2 097 500	2 117 100	7 014			
<del>_</del>	2 097 500	2 117 100	7014			
Financial assets held for trading and at Fair value  Portugal	<b>2 097 500</b> 69 257	74 902	1 271	76 173	-	

74 902

1 271

76 173

69 257



### Liquidity risk

Liquidity risk derives from an institution's present or future inability to settle its liabilities as they mature, without incurring into excessive losses.

Liquidity risk can be divided into two types:

- Market liquidity risk the impossibility of selling an asset due to lack of liquidity in the market, leading to the widening of the bid / offer spread or the application of a haircut to its market value;
- Funding liquidity risk the impossibility to obtain market funding to finance assets and / or refinance
  debt coming to maturity in the desired currency. This can lead to a sharp increase in funding costs or
  to the requirement of collaterals to obtain funding. Difficulties in (re)financing may lead to the sale of
  asset, even if incurring in significant losses. The risk of (re)financing should be reduced through an
  adequate diversification of funding sources and maturities.

As at 31 December 2014, the value of the asset portfolio eligible as collateral for rediscounting operations with the ECB amounted to Euros 12.6 thousand million. The amount includes all the exposure to Portuguese sovereign debt, in the amount of approximately Euros 0.8 thousand million (of which Euros 0.4 thousand million with a maturity under 1 year).

In order to evaluate the global liquidity risk exposure, reports are prepared which permit not only the identification of negative mismatches, but also lead to a dynamic coverage of these situations.

						(mi	Ilions of Euros
	31.12.2014						
	Eligible amounts	Up to 7 days	7 days to 1 month	1 to 3 months	3 to 6 months	6 months to 1 year	More than 1 year
ASSETS							
Cash	272	272	-	-	-	-	-
Deposits with and loans and advances to banks and Central Banks	5 551	3 861	101	736	27	29	796
Loans and advances to customers	27 032	376	1 055	727	964	1 668	22 24
Securities	18 871	117	295	1 128	1 336	808	15 18
Other net assets	1 284	121	-	-	9	108	1 046
Off-balance sheet (Commitments and Derivatives)	281	11	27	73	75	95	-
Total	-	4 758	1 478	2 664	2 411	2 708	39 27
LIABILITIES							
Deposits from banks, Central Banks and Other loans	12 807	1 007	1 995	5 270	161	770	3 60
Due to customers	26 534	1 511	523	742	280	437	23 04 <sup>-</sup>
Debt securities issued	7 538	-	395	864	295	800	5 18
Other short-term liabilities	2 029	1 733	2	9	39	47	198
Off-balance sheet (Commitments and Derivatives)	9 482	52	160	179	151	171	8 769
Total		4 303	3 075	7 064	926	2 225	40 79
GAP (Assets - Liabilities)		457	( 1 599)	( 4 399)	1 484	483	
Accumulated GAP		457	( 1 141)	( 5 541)	( 4 057)	( 3 573)	
Net Assets Buffer > 12 months							8 047



(millions of Euros) 04.08.2014 6 months to 1 More than 1 Eligible 7 days to 1 Up to 7 days 1 to 3 months 3 to 6 months **ASSETS** Cash 419 419 9 197 189 Deposits with and loans and advances to banks and Central Banks 100 3 361 1 064 1 933 2 031 Loans and advances to customers 34 657 336 450 28 842 20 474 427 1 030 14 439 Securities 1 250 3 253 Other net assets 2 240 1 102 20 117 1 002 446 528 Off-balance sheet (Commitments and Derivatives) 3 281 1 512 2 722 3 649 5 774 48 216 Total 8 396 LIABILITIES Deposits from banks, Central Banks and Other loans 18 620 7 213 123 315 3 151 5 193 2 625 Due to customers 805 226 24 187 Debt securities issued 10 992 305 718 848 1 629 7 490 Investments contracts Technical reserves Other short-term liabilities 2 855 2 526 22 37 253 Off-balance sheet (Commitments and Derivatives) 10 782 1 015 487 741 477 353 7 709 11 561 1 144 2 073 4 753 7 535 42 264 Total GAP (Assets - Liabilities) ( 3 166) 367 648 (1761) (1102) Accumulated GAP ( 3 166) ( 2 799) ( 2 151) ( 3 253) ( 5 014) Net Assets Buffer > 12 months 9 441

The one-year cumulative gap moved from Euros – 5,014 million on 4 August 2014 to Euros – 3,573 million on 31 December 2014, with the net assets buffer over 12 months attaining Euros 8,047 million (4 August 2014: Euros 9,441 million).

Additionally, and in accordance with Instruction no. 13/2009 of the Banco de Portugal, the liquidity gap is defined through the indicator [(Net Assets - Volatile Liabilities) / (Assets - Net assets) \* 100] at each cumulative residual maturity level. Net assets include cash and net securities and volatile liabilities include debt securities issued, commitments assumed, derivatives and other liabilities. This indicator allows for a characterisation of the wholesale risk of institutions.

At 31 December 2014, NOVO BANCO's one year liquidity gap was 5.22, which compares to 0.1 at 4 August 2014.

In order to try to anticipate possible constraints, the Bank considers extreme stress scenarios in terms of liquidity (moderate and severe), different time frames and different impact areas (systemic, specific to the Bank and combined). For example, in the systemic scenario is simulated the closure of the wholesale market is simulated while in the scenario specific to the Bank is simulated the run-off of customer deposits from retail and non-retail, with different severity levels.

On 1 January 2014, the CRD IV/CRR, within the prudential framework designated Basel III, came into force. Concerning to liquidity risk, highlights are the mandatory requirements regarding the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR). In January 2014, the Bank of International Settlements published a draft document relating to the review of the NSFR calculation. The Bank continues to follow each legislative change so as to comply with its regulatory obligations.



#### Operational risk

Operational Risk reflects, typically, the probability of the occurrence of events with negative impacts on results or equity, resulting from inadequacies or weaknesses in procedures, information systems, staff behaviour or external events, including legal risks. Operational risk is, therefore, understood to be the sum of the following risks: operational, information systems, compliance and reputational.

To manage operational risk, it was developed and implemented a system that standardises, systematises and regulates the frequency of actions undertaken with the objective of identifying, monitoring, controlling and mitigating this risk. This system is supported by an organisational structure, integrated within the Global Risk Department, exclusively dedicated to this task, as well as by Operational Risk Representatives designated by each of the relevant departments, company branches and subsidiaries, whose responsibility it is to comply with the procedures in place and the daily management of this risk in their areas of competence.

### Capital Management and Solvency Ratio

The main objective of the Bank's capital management is to ensure compliance with the Bank's strategic objectives in terms of capital adequacy, respecting and enforcing the minimum capital requirements set by the supervisory entities.

The definition of the strategy for capital adequacy management rests with the Board of Directors and is integrated in the global definition of the Bank's objectives.

The Bank is subject to prudential supervision by the European Central Bank, working in close cooperation with the Banco de Portugal. In accordance with the Capital Adequacy Directive of the EU, the supervisory body establishes the prudential rules to be observed by the institutions under its supervision. These rules determine the minimum ratio of Own funds to Capital requirements for the risks assumed that the institutions are required to fulfil.

The Bank is authorised to apply the approach based on the use of internal models for credit risk (Internal Ratings-Based Approach "IRB") and the standardised method (The Standardised Approach "TSA") for operational risk.

The European Parliament and Council approved, on 26 June 2013, EU Directive 2013/36/EU and EU Regulation no. 75/2013 that regulate, in the European Union, the access to the credit institution and investment company activity and determine the prudential requirements to be observed by those same entities as from 1 January 2014. This legislation transposes into the European legal order the recommendations of the Basel Committee, normally designated Basel III.



Notice no. 6/2013, of 23 December, of the Banco de Portugal regulates the transitory regime foreseen in that Regulation regarding to own funds, capital preservation measures and the determination of a Common Equity Tier I (CET1) ratio not below 7%.

The capital adequacy calculations of NOVO BANCO as at 31 December 2014 and as at 4 August 2014, based on information available, the Basel III European Regulatory Framework and considering the transitory period foreseen in the Notice referred to above, may be presented as follows:

	(in millions of Euro			
		31.12.2014	04.08.2014	
Realised ordinary share capital		4 900	4 900	
Reserves and Retained earnings		767	743	
Net income / (loss) for the period		( 649)	-	
Revaluation reserves		( 200)	_	
A - Equity		`4 818 <sup>°</sup>	5 643	
Revaluation reserves		( 61)	-	
B - Prudential adjustments to Equity		( 61)	-	
Goodwill and other intangibles		( 100)	( 102)	
Deferred taxes		( 280)	( 318)	
Equity participations in financial entities		( 126)	( 91)	
Other		( 36)	( 90)	
C - Prudential deductions		( 542)	( 601)	
D - Common Equity Tier I (A+B+C)		4 215	5 042	
Eligible instruments for Tier I		-	-	
Deductions from Tier I		-	-	
E - Tier I		4 215	5 042	
Eligible instruments for Tier II		123	126	
Deductions from Tier II		( 123)	( 126)	
F - Tier II		-	-	
G - Eligible Own Funds		4 215	5 042	
H - Risk Weighted Assets		44.768	48.674	
Prudential ratios				
Common Equity Tier I	(D/H)	9,4%	10,3%	
Tier I	(E/H)	9,4%	10,3%	
Solvency	(G/H)	9,4%	10,3%	



## NOTE 43 – PROVISION OF INSURANCE AND RE-INSURANCE BROKERAGE SERVICES

As at 31 December 2014, services provided related with insurance and re-insurance brokerage have the following composition:

	(in thousands of Euros)
	31.12.2014
Life	
Unit Link	1 424
Credit protection insurance (part life)	63
Traditional products	6 220
	7707_
Non-life	
Insurance provided to Private individuals	2 435
Insurance provided to Corporate	631
Credit protection insurance (part non-life)	85
	3 151
	10 858

The Bank does not collect insurance premiums on behalf of the Insurance companies, nor does undertake the movement of funds relating to insurance contracts. Considering the above-mentioned there are no other assets, liabilities, income or expenses to report, relating to the insurance brokerage activity carried out by the Bank, other than those already disclosed.

## NOTE 44 - CONTRACTUAL COMMITMENTS

#### Contract Support Annex (CSA)

NOVO BANCO has a number of contracts negotiated with counterparts with whom it trades derivatives on the Over-The-Counter market. The CSAs take the form of collateral agreements established between two parties negotiating OTC derivatives with each other, with the main objective of providing protection against credit risk, defining for that purpose a number of rules regarding collateral. Derivative transactions are regulated by the International Swaps and Derivatives Association (ISDA) and have minimum margin requirements that may change according to the ratings of the parties.



## NOTE 45 – RECENTLY ISSUED ACCOUNTING STANDARDS AND INTERPRETATIONS

Standards and interpretations that became effective between 1 January and 4 August 2014:

IAS 32 (amendment), 'Offsetting of financial assets and liabilities. This amendment forms part of the project 'Offsetting assets and liabilities' of the IASB, which aims to clarify the concept 'currently has a legal enforceable right of set-off', and clarifies that some gross amount clearing systems (clearing houses) may be equivalent to net amount offsetting. The adoption of this amendment did not produce an impact on the financial statements of the Bank.

IAS 36 (amendment), 'Disclosure of the recoverable amount of non-financial assets'. This amendment deals with the disclosure requirements regarding the recoverable amount of impaired assets, when that amount is based on fair value less costs to sell. The adoption of this amendment did not produce an impact on the financial statements of the Bank.

IAS 39 (amendment), 'Novation of derivatives and continuation of hedge accounting'. This amendment to IAS 39 permits an Entity to continue hedge accounting, when a counterpart of a derivative, which has been designated as a hedging instrument, changes to a clearing house, or equivalent, as a result of changes in laws or regulations. The adoption of this amendment did not produce an impact on the financial statements of the Bank.

Amendments to IFRS 10, 12 and IAS 27 - 'Investment entities'. These amendments define Investment entities and introduce an exception to the application of the obligation to consolidate under IFRS 10, for entities that qualify as Investment entities, whose investments in subsidiaries must be measured at fair value through profit or loss, in accordance with IAS 39. Specific disclosures are required by IFRS 12. The adoption of these amendments did not produce an impact on the financial statements of the Bank.

**IFRS 10** (new), 'Consolidated financial statements'. IFRS 10 substitutes all procedures and accounting guidelines relating to control and consolidation, included in IAS 27 and SIC 12, changing the definition of control and the criteria applied to determine control. The fundamental principle that a consolidated entity presents the holding company and the subsidiaries as a single entity, remains unchanged. The adoption of this standard did not produce an impact on the financial statements of the Bank.

**IFRS 11** (new), 'Joint arrangements'. IFRS 11 focuses on the rights and obligations of joint arrangements in detriment of their legal form. Joint arrangements may be joint operations (rights over assets and obligations) or joint ventures (rights over net assets, applying the equity method). Proportional consolidation of joint ventures ceases to be allowed. The adoption of this standard did not produce an impact on the financial statements of the Bank.



**IFRS 12** (new), 'Disclosure of interests in other entities'. This standard establishes the disclosure requirements for all nature of interests in other entities, such as: subsidiaries, joint arrangements, associated companies and structured entities, so as to permit the evaluation of the nature, risks and financial effects associated with the interests of the Entity. The adoption of this standard did not produce an impact on the financial statements of the Bank.

Amendments to IFRS 10, 11 and 12, 'Transition regime'. These amendments clarify that, when by adopting IFRS 10 results a different accounting treatment from guidelines of the IAS 27 / SIC 12, the comparative information is only to be adjusted for the immediately preceding period, with the differences recognised at the beginning of the comparative period, under Equity. The amendment introduced in IFRS 11, relates to the mandatory testing for impairment of the financial investment that results from the discontinuation of proportionate consolidation. The specific disclosure requirements are included in IFRS 12. The adoption of these amendments did not produce an impact on the financial statements of the Bank.

**IAS 27** (revision 2011), 'Individual financial statements'. IAS 27 was revised, following the release of IFRS 10, and defines the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associated companies, when the Entity prepares individual financial statements. The adoption of this revision did not produce an impact on the financial statements of the Bank.

IAS 28 (revision 2011), 'Investments in associated companies and joint ventures'. IAS 28 was revised, following the release of IFRS 11, and prescribes the accounting treatment for investments in associated companies and joint ventures, defining also the requirements for the application of the equity method. The adoption of this revision did not produce an impact on the financial statements of the Bank.

IAS 19 (amendment), 'Defined benefit plans – Employee contributions'. The amendment to IAS 19 applies to contributions made by employees or third parties to defined benefit plans, and aims to simplify their accounting treatment, when the contributions are independent from the number of years of service. The adoption of this amendment did not produce an impact on the financial statements of the Bank.

**Improvements to standards 2010 – 2012**. This improvement cycle impacts the following standards: IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38. The adoption of these improvements did not produce an impact on the financial statements of the Bank.

**IFRIC 21** (new), 'Levies'. IFRIC 21 is an interpretation of IAS 37 and of the recognition of liabilities, clarifying that the past event that results in an obligation to pay a rate or levy (other than corporate income tax - IRC) corresponds to the activity described in the relevant legislation that mandates that payment. The adoption of this interpretation did not produce an impact on the financial statements of the Bank.



Standards, amendments to existing standards and interpretations that have already been published and which application is mandatory for annual periods starting on or after 1 July 2014, or at a later date, and which the Bank decided not to early adopt:

**IAS 1** (amendment), 'Revision of the disclosures' (to be applied in the periods starting on or after 1 January 2016). This amendment is still awaiting endorsement by the European Union. The amendment provides indications as to materiality and aggregation, presentation of subtotals, structure of the financial statements and disclosure of accounting policies. The adoption of this amendment is not expected to produce a material impact on the financial statements of the Bank.

IAS 16 and IAS 38 (amendments), 'Amortisation and depreciation methods permitted' (to be applied in the periods starting on or after 1 January 2016). These amendments are still awaiting endorsement by the European Union. These amendments clarify that the methods used to calculate the amortisation / depreciation of assets based on revenue earned, are generally not considered adequate measures of the consumption pattern of the economic benefits associated with the asset. It is to be prospectively applied. The adoption of these amendments is not expected to produce a material impact on the financial statements of the Bank.

IAS 27 (amendment), 'Equity method in separate financial statements' (to be applied in the periods starting on or after 1 January 2016). This amendment is still awaiting endorsement by the European Union. This amendment permits an entity to use in the separate financial statements the equity method in measuring investments in subsidiaries, joint ventures and associated companies. This amendment is to be retroactively applied. The adoption of this amendment is not expected to produce a material impact on the financial statements of the Bank.

Amendments to IFRS 10 and IAS 28, 'Sale or contribution of assets between an Investor and its Associated company or Joint venture' (to be applied in the periods starting on or after 1 January 2016). These amendments are still awaiting endorsement by the European Union. These amendments clarify that on the sale or contribution of assets between an investor and one of its associated companies or jointly controlled entities, any gain / loss is recognised in full when the assets transferred constitute a business, and only partially (in the proportion held by third parties) when the assets transferred do not constitute a business. The adoption of these amendments is not expected to produce a material impact on the financial statements of the Bank.

Amendments to IFRS 10, 12 and IAS 28, 'Investment entities: application of the exemption from consolidation' (to be applied in the periods starting on or after 1 January 2016). These amendments are still awaiting endorsement by the European Union. These amendments clarify that the exemption from the obligation to consolidate applies to an intermediate holding company that is a subsidiary of an investment company. Additionally, the option to use the equity method, in accordance with IAS 28, is extended to a company, that is not an investment entity, but that holds an interest in an associated company or joint



venture that is an 'Investment entity'. The adoption of these amendments is not expected to produce a material impact on the financial statements of the Bank.

**IFRS 11** (amendment), 'Accounting for the acquisition of interests in a joint operation' (to be applied in the periods starting on or after 1 January 2016). This amendment is still awaiting endorsement by the European Union. This amendment provides guidance on the accounting of the acquisition of an interest in a joint operation that qualifies as a business, with the principles of IFRS 3 – Business combinations being applicable thereto. The adoption of this amendment is not expected to produce a material impact on the financial statements of the Bank.

**Improvements to standards 2012 - 2014**, (to be applied, in general, in the periods starting on or after 1 January 2016). These improvements are still awaiting endorsement by the European Union. This improvement cycle affects the following standards: IFRS 5, IFRS 7, IAS 19 and IAS 34. The adoption of these improvements is not expected to produce a material impact on the financial statements of the Bank.

**Improvements to standards 2011 - 2013**, (to be applied in the European Union in the periods starting on or after 1 January 2015). This improvement cycle affects the following standards: IFRS 1, IFRS 3, IFRS 13, and IAS 40. The adoption of these improvements is not expected to produce a material impact on the financial statements of the Bank.

IFRS 9 (new), 'Financial instruments' (to be applied in the periods starting on or after 1 January 2018). This standard is still awaiting endorsement by the European Union. IFRS 9 substitutes the requirements of IAS 39, relating to: (i) the classification and measurement of financial assets and liabilities; (ii) the recognition of impairment of amounts receivable (through the expected loss model); and (iii) the requirements for the recognition and classification of hedge accounting. The adoption of this standard is not expected to produce a material impact on the financial statements of the Bank.

IFRS 15 (new), 'Revenue from contracts with customers' (to be applied in the periods starting on or after 1 January 2017). This standard is still awaiting endorsement by the European Union. This new standard applies solely to contracts for the delivery of products or rendering of services, and requires that the entity recognise the revenue when the contractual obligation to deliver the assets or render the services is satisfied and for the amount that reflects the remuneration to which the company has a right, as foreseen in the '5 step methodology'. The adoption of this standard is not expected to produce a material impact on the financial statements of the Bank.



## NOTE 46 - SUBSEQUENT EVENTS

• According to the Banco de Portugal announcement dated 17 April 2015, following the analysis of the seven non-binding proposals for the acquisition of NOVO BANCO presented on 20 March, five entities were selected by the Banco de Portugal to pass on to the third phase of the sale procedure.

The decision of the Banco de Portugal was preceded by a prior hearing procedure, under which the entities not selected under the preliminary decision were given a period of ten working days to comment on the decision. The Banco de Portugal invited the entities selected to submit, by the end of June 2015, Binding Proposals for the acquisition of NOVO BANCO. The invitation will be accompanied by specific Terms of Reference establishing the procedures to be followed in Phase III, during which period the candidates will have access to more detailed information about NOVO BANCO and will have the opportunity to perform a due diligence;

• At the meeting of the Board of Directors of NOVO BANCO held on 3 December 2014 it was decided as part of the restructuring of the NOVO BANCO Group to merge Avistar into NOVO BANCO.



# Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Separate Financial Information

(Free translation from the original in Portuguese)

#### Introduction

As required by law, we present the Audit Report for Statutory and Stock Exchange Regulatory Purposes on the financial information included in the Directors' Report and in the attached financial statements of Novo Banco, S.A. ("Novo Banco" or "Bank"), comprising the balance sheet as at 31 December 2014 (which shows total assets of Euro 56,290,848 thousand and total shareholder's equity of Euro 4,817,681 thousand including a net loss of Euro 648,620 thousand), the statement of income, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows for the period 4 August 2014 through 31 December 2014 ("Period") then ended, and the corresponding notes to the accounts. These financial statements were prepared in accordance with the Adjusted Accounting Rules (NCA) defined in the Banco de Portugal Regulation no 1/2005, which are based on the International Financial Reporting Standards ("IFRS") in force, as adopted by the European Union, with the exceptions defined in the Banco de Portugal Regulations no 1/2005, no 4/2005 and no 7/2008.

#### Responsibilities

- It is the responsibility of the Bank's Board of Directors (i) to prepare the Directors' Report and the financial statements which present fairly, in all material respects, the financial position of the Bank, the results and the comprehensive income of its operations, the changes in equity and the cash flows; (ii) to prepare historic financial information in accordance with the Adjusted Accounting Rules issued by the Banco de Portugal and which is complete, true, up-to-date, clear, objective and lawful, as required by the Portuguese Securities Market Code; (iii) to adopt appropriate accounting policies and criteria; (iv) to maintain an appropriate system of internal control; and (v) to disclose any significant matters which have influenced the activity, financial position or results of the Bank.
- Our responsibility is to verify the financial information included in the financial statements referred to above, namely as to whether it is complete, true, up-to-date, clear, objective and lawful, as required by the Portuguese Securities Market Code, for the purpose of issuing an independent and professional report based on our audit.

#### Scope

We conducted our audit in accordance with the Standards and Technical Recommendations issued by the Institute of Statutory Auditors which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. Accordingly, our audit included: (i) verification, on a sample basis, of the evidence supporting the amounts and disclosures in the financial statements, and assessing the reasonableness of the estimates, based on the judgements and criteria of the Board of Directors used in the preparation of the financial statements; (ii) assessing the appropriateness of the accounting principles used and their disclosure, as applicable; (iii) assessing the applicability of the going concern basis of

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda.
Sede: Palácio Sottomayor, Rua Sousa Martins, 1 - 3°, 1069-316 Lisboa, Portugal
Tel +351 213 599 000, Fax +351 213 599 999, www.pwc. pt
Matriculada na CRC sob o NUPC 506 628 752, Capital Social Euros 314.000
Inscrita na lista das Sociedades de Revisores Oficiais de Contas sob o nº 183 e na CMVM sob o nº 9077

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda. pertence à rede de entidades que são membros

Annual Report 2014 432 ▶



accounting; (iv) assessing the overall presentation of the financial statements; and (v) assessing the completeness, truthfulness, accuracy, clarity, objectivity and lawfulness of the financial information.

- Our audit also covered the verification that the information included in the Directors' Report is consistent with the financial statements as well as the verification set forth in paragraphs 4 and 5 of Article 451 of the Companies Code.
- 6 We believe that our audit provides a reasonable basis for our opinion.

### Qualification

As referred in Note 40 of the notes to the accounts, the balance sheet of the Bank at 31 December 2014 includes Euro 1,065 million relating to deferred tax assets recognized on tax losses, of which Euro 160 million relate to tax losses estimated by BES in 2013 that were transferred to Novo Banco under the Resolution Deliberation, and Euro 905 million relate to tax losses estimated in 2014, which effective recoverability is dependent on the generation of future taxable results. Given that the maximum period for the use of these tax losses is 5 and 12 years, depending on their having arisen in 2013 or 2014, respectively, we consider that the estimated recoverability of the aforementioned deferred tax assets made by the Board of Directors, based on a business plan covering the years 2015 through 2026 that assumes a stability of the results as from 2019, incorporates assumptions we consider optimistic given the current economic situation and the fact that it is a bridge bank. Under these circumstances, the captions of deferred tax assets, originating reserve and result for the Period, contained in the balance sheet of the Bank at 31 December 2014, are overstated by an amount that we are unable to quantify with reasonable assurance, taking into account the multiple underlying assumptions and respective correlations, as well as the potential impact deriving from the projected entry of a new shareholder in the Bank.

## Opinion

In our opinion, except for the effects on the financial statements of the matter referred to in paragraph 7 above, the financial statements referred to above, present fairly in all material respects, the financial position of Novo Banco, S.A. as at 31 December 2014, the results and the comprehensive income of its operations, the changes in equity and the cash flows for the Period then ended, in accordance with the Adjusted Accounting Rules (NCA) defined by the Banco de Portugal and the information included is complete, true, up-to-date, clear, objective and lawful.

### Report on other legal requirements

9 It is also our opinion that the information included in the Directors' Report is consistent with the financial statements for the Period and that the Corporate Governance Report includes the information required under Article 245-A of the Portuguese Securities Market Code.

Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Separate Financial Information

Novo Banco, SA



### **Emphasis**

- 10 Without further qualifying our opinion expressed in paragraph 8 above, we draw attention to:
- 10.1 As disclosed in Note 1 of the notes to the accounts, the commitments of the Portuguese State before the European Commission foresee Novo Banco being sold within a maximum period of two years. Nevertheless, the Bank's Board of Directors considers that, based on the business plan it has drawn up and the prospective information it has on profitability, cash flows and capital levels, the Bank has the means to continue to develop its activity in the foreseeable future, so much so that the financial statements for the Period ended on 31 December 2014 were prepared based on the going concern basis. We point out, however, that while the Bank is in a sale process, the compliance with the business plan presented by the Board of Directors, including, namely, the recoverability of the deferred tax assets recognized on the tax losses referred to in paragraph 7 above, is necessarily conditioned by the future shareholder's strategy and by its ability to generate significant business for Novo Banco.
- As mentioned in Note 1 of the notes to the accounts, in accordance with the legal framework underlying the resolution, the Banco de Portugal may at any time decide to transfer or retransfer, with retroactive effect, between BES and Novo Banco, assets, liabilities, off-balance sheet elements and assets under management, with the consequent impacts on the financial statements of the Bank.
- 10.3 Given that the incorporation of the Bank resulted from the application of a resolution measure to BES, which originated material impacts on third parties, the risk of litigation involving Novo Banco, related to the Resolution Deliberation and the definition of the perimeter of assets, liabilities, off-balance sheet elements and assets under management transferred to the latter, is significant. In preparing the financial statements of the Bank at 31 December 2014, and as referred to in Note 38 of the notes to the accounts, the Board of Directors reflected therein the Resolution Deliberation and related decisions taken by the Banco de Portugal, as well as the indication made by the latter that no responsibilities are expected to arise for Novo Banco from said litigation, given the legal grounds and the information available at the present date.

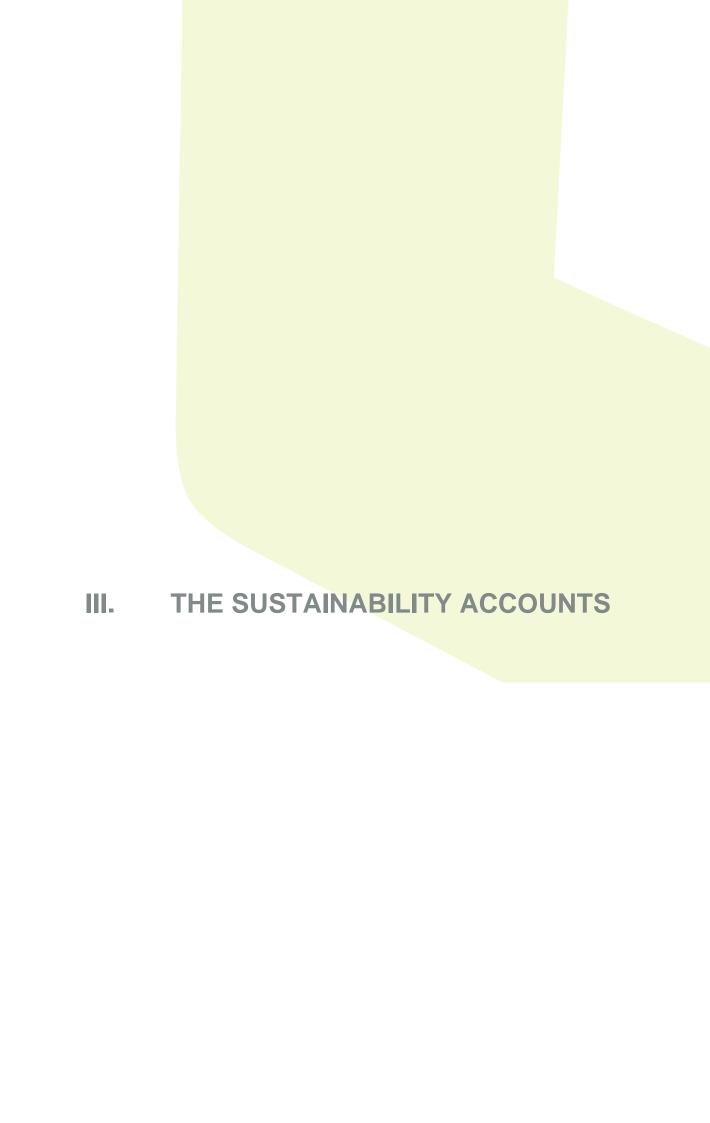
17 June 2015

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda represented by:

José Manuel Henriques Bernardo, R.O.C.

Audit Report for Statutory and Stock Exchange Regulatory Purposes on the Separate Financial Information 31 December 2014

Novo Banco, SA PwC 3 of 3



## **Environmental Indicators**

Environmental	2014
Energy <sup>1</sup> (G4-EN3, G4-EN5)	
Total electricity consumption (GJ) <sup>1</sup>	84,286
Total electricity consumption (kwh)1	23,412,744
Data Center total electricity consumption	
(kwh)	4,573,909
Total electricity consumption	3,883
(kwh/employee)1	
Natural gas consumption (GJ)2	247
Natural gas consumption (N.m <sup>3</sup> )2	6,430
Butane gas consumption (Kg)3	900
Butane gas consumption (GJ)3	44
Total energy consumption (GJ)	122,471
Number of validace	4 470
Number of vehicles2	1,179
Fuel (GJ)	37,716
Number of flights	815
Water 3 (G4-EN8)	
Water consumption from public supply network (m³)	34,242
Water consumption per employee (m³/employee)	5.7
Emission of greenhouse gases (tCO <sub>2</sub> e) <sup>1</sup>	
(G4-EN15, G4-EN16, G4-EN17)	Units: t CO2e
Emissions from company fleet travel 2	2,767
Emissions of flourinated gases from air conditioning	_
Emissions from natural and butane gas kitchen equipment 2	17
Emissions from emergency generators 2	13
Direct emissions (Scope 1)	2,797
Emissions from the production of electricity acquired 1	2,961
Indirect emissions (Scope 2)	2,961
Total (Scope 1 and 2)	5,758
Emissions from business car travel/ flights 5	744
Emissions from Employees' home-work-home travel 2	3,169
Emissions from waste water treatment 1	77
Indirect emissions (Scope 3) Consumption of materials (G4-EN1, G4-	3,990
EN2)	
White paper for internal use (tonnes) 4	138
White paper for internal use (ton/employee) 4	0.023
Recycled paper for internal use (tonnes)	1
FSC verified paper (%) 4	94%
Forms – printing and finishing area (tonnes) 4	83
Toner and inkjet cartridges (units) 4	159
Other consumables used (units)	
Waste management (G4-EN23) 2	
Paper sent for recycling (tonnes)	78
Cardboard sent for recycling (tonnes)	47
Consumables collected (kg)	4,212
Other waste (tonnes)	5



### Scope

- NOVO BANCO, NOVO BANCO dos Açores and Banco Best

- 2- NOVO BANCO
  3- NOVO BANCO and BEST
  4- NOVO BANCO and ESAF
  5- NOVO BANCO, NOVO BANCO dos Açores, Banco Best, ESAF, ES Capital, Espírito Santo Informática, Espírito Santo

## **Social Indicators**

Total Employees	2014
Total Employees Grupo NB (*)	7,722
Total Employees (Human resources information scope)	6,625
(*) employees with permanent and fixed-term employment contracts	

Employees by Gender	2014
Men	3,498
Women	3,127

Employees by Region	2014
Europe	8,079
America	291
Africa	36
Asia	34

# GRUPO NOVO BANCO

gender and age per professional category (%) (G4-LA12)	2014
Management	
Men	69.7
Women	30.3
< 30 years	0.50
30 to 50 years	73
> 50 years	26.5
Heads of Department	
Men	65.4
Women	34.6
< 30 years	8.0
30 to 50 years	80.7
> 50 years	18.5
Specific	
Men	47.6
Women	52.4
< 30 years	7.4
30 to 50 years	78.9
> 50 years	13.7
Administrative	
Men	49.6
Women	50.4
< 30 years	7.4
30 to 50 years	78.9
> 50 years	13.7
Auxiliary	
Men	60
Women	40
< 30 years	35.5
30 to 50 years	6.7
> 50 years	57.8

# GRUPO NOVO BANCO

Employment Contract (G4-10)	NOVO BAN	O Group Europe 2014		Africa 2014		
	Men	Women	Men	Women	Men	Women
Permanent	3.320	2.922	3.309	2.910	11	12
Fixed-term	102	135	98	130	4	5
Temporary	51	53	51	53	0	0
Internships	18	17	18	17	0	0

Staff Turnover (%) - Grupo NOVO BANCO (*) (G4-LA1)	NOVO BANCO Group	Europe 2014
Gender		
Women	0,69	0,69
Men	1,09	1,09
Age bracket		
< 30 years	0,53	0,53
30 to 50 years	1,15	1,15
> 50 years	0,10	0,10

New Admissions rate (*) (%) - NOVO BANCO Group (G4-LA1)	NOVO BANCO Group	Europe 2014
Gender		
Women	0,5	0,5
Men	0,51	0,51
Age bracket		
< 30 years	0,77	0,77
30 to 50 years	0,22	0,23
> 50 years	0,02	0,02

# GRUPO NOVO BANCO

	2014		
Parental Leave (G4-LA3)	Men	Women	
Employees entitled to parental leave	6.625		
Employees who took parental leave	92	230	
Employees who returned to work after parental leave ended	87	80	
Employees who returned to work 12 months after parental leave ended	2	2	
Return to work rate	96%	74%	

<sup>\*</sup>Scope: NOVO BANCO Group (Europe + Africa = Portugal, Spain and Cape Verde)

Health and Safety (G4-LA6)	NOVO BAN	CO Group	Europ	e 2014	Africa	2014
	Men	Women	Men	Women	Men	Women
Work related accidents	11	16	11	16	0	0
Occupational diseases	0	0	0	0	0	0
Deaths	0	0	0	0	0	0
Accident rate	0,87	1,46	0,87	1,46	0	0
Absenteeism rate	0,03	0,13	0,03	0,13	0	0
Absenteeism rate (% excluding parental leave)	2	3	2	3	0	0

Health	2014
Medical exams	1,556
Medical acts	11,799
Nursing acts	2,414
Total	15,769

Training hours by employee (G4-LA9)	2014
Gender	
Women	12,874
Men	12,875
Professional Category	
Management	1,618
Heads of Department	6,299
Specific	9,936
Administrative	7,801
Auxiliary	5

	2014	
Performance Appraisal (G4-LA11)	Men	Women
Number of employees who received information on their performance		
appraisal	3,114.0	2,877.0
Percentage of employees who		
received information on their		
performance appraisal	99.30%	99.41%
Number of employees who received		
information about career management	3,114.0	2,877.0
Percentage of employees who		
received information about career		
management	99.30%	99.41%
Number of employees promoted		
Change of function	1	1
Merit	5	3
Seniority	20	13
Total of Employees Promoted	26	17

Loans Granted to Employees	2014
Mortgages	4,819,099
Consumer loans - Consumer goods	358,944
Social Welfare	12,542



# **Economic Indicators**

<b>Stakeholders - Value Creation</b> (millions of Euros)	2014
Shareholders (dividends)	
Employees (remuneration and	
training)	178,0
Customers (loans granted)	40.060
Suppliers (general and	
administrative expenses)	139,5
Community	1,03
State (taxes)	215,5



To the Board of Executive Directors of NOVO BANCO, S.A.

# Independent verification of the sustainability information included in the Annual Report 2014 of NOVO BANCO, SA

(Free translation from the original in Portuguese)

#### Introduction

In accordance with the request of the Board of Executive Directors of NOVO BANCO, S.A. ("NOVO BANCO"), we performed an independent limited assurance of the sustainability information included in the Annual Report 2014 (Report) of NOVO BANCO, for the period from August 3<sup>rd</sup> 2014 to December 31<sup>st</sup> 2014. The independent assurance was performed according to instructions and criteria established by GBES, as referred in the Report, and according to the principles and extent described in the Scope below.

#### Responsibility

NOVO BANCO's Board of Executive Directors is responsible for all the information presented in the Report, as well as for the assessment criteria and for the systems and processes supporting information collection, consolidation, validation and reporting. Our responsibility is to conclude on the adequacy of the information, based upon our independent assurance standards and agreed reference terms. We do not assume any responsibility over any purpose, people or organization.

#### Scope

Our procedures were planned and executed using the International Standard on Assurance Engagements 3000 (ISAE 3000) and having the Global Reporting Initiative, version 4.0 (GRI4.0) as reference, in order to obtain a moderate level of assurance on both the performance information reported and the underlying processes and systems. The extent of our procedures, consisting of inquiries, analytical tests and some substantive work, was less significant than in a full audit. Therefore, the level of assurance provided is also lower.

The following procedures were performed:

- Inquiries to management and senior officials responsible for areas under analysis, with the purpose of understanding how the information system is structured and their awareness of issues included in the Report;
- Identify the existence of internal management procedures leading to the implementation of economic, environmental and social policies;
- (iii) Testing the efficiency of process and systems in place for collection, consolidation, validation and reporting of the performance information previously mentioned;
- (iv) Confirming, through visits to sites, that operational units follow the instructions on collection, consolidation, validation and reporting of performance indicators;
- Executing substantive procedures, on a sampling basis, in order to collect sufficient evidence to validate reported information;

PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda.

Sede: Palácio Sottomayor, Rua Sousa Martins, 1 - 3°, 1069-316 Lisboa, Portugal

Tel +351 213 599 000, Fax +351 213 599 999, www.pwc.com/pt

Matriculada na Conservatória do Registo Comercial sob o NUPC 506 628 752, Capital Social Euros 314.000



PricewaterhouseCoopers & Associados - Sociedade de Revisores Oficiais de Contas, Lda. pertence a rede de entidades que são membros da PricewaterhouseCoopers International Limited, cada uma das quais é uma entidade legal autónoma e independente. Inscrita na lista das Sociedades de Revisores Oficiais de Contas sob o nº 183 e na Comissão do Mercado de Valores Mobillários sob o nº 9077

Annual Report 2014 444





- (vi) Comparing financial and economic data with those in the "Annual Report 2014" audited by the external auditor, to appraise the external validation of the reported information;
- (vii) Validation of the material themes included in the Report based on the methodology described;
- (viii) Verify the existence of data and information required to comply with the GRI G4.0 version, option 'In Accordance - Core', taking into account the 'Financial Services Sector Supplement' of GRI.

### Confidentiality and Independence

Internally, PwC SROC is governed by ethical and deontological rules of confidentiality and independence quite rigid. Thus, in all aspects of our collaboration, the Firm and its employees maintain strict confidentiality of information obtained in the performance of their duties and complete independence regarding the interests of NOVO BANCO.

Additionally, we develop our work in line with standard ISAE 3000 independence requirements, including compliance with PwC's independence policies and code of ethics of the International Ethics Standards Board of Accountants (IESBA).

#### Conclusions

Based on our work described in this report, nothing has come to our attention that causes us to believe that internal control related to the collection, consolidation, validation and reporting of the performance information referred above is not effective, in all material respects.

Based on the assumptions described on the scope, we conclude that the Report includes the data and information required for option 'In Accordance – Core', according to G4.

Lisbon, June 17th, 2015

PricewaterhouseCoopers & Associados, S.R.O.C., Lda.

Represented by

António Joaquim Brochado Correia, ROC

NOVO BANCO, S.A. PwC

Annual Report 2014 445 \