Minutes of Loan Committee Meeting to consider
PANAMA - Second Structural Adjustment Loan
held on September 2, 1986 in Conference Room E-1208

A. Present

Committee:
Chairman: Mr. Stern
OPS: Mr. Husain
ERS: Mr. Michalopoulou
Legal: Mr. Shihata
Finance: Mr. Vergin
Region: Mr. Knox

Other:
Messrs/Mmes. Clements
Collell
Cortes
Coutinho
El Serafy
Picciotto
Steckhan
McMullen

Meo
Koenig
Newfarmer
Abd El Aty
Laslett
Peres (IMF)

B. Issues

1. The meeting was called to consider the President's Report for a proposed Second Structural Adjustment Loan (SAL) for Panama. The discussion focused on the main issues raised in the Country Policy Department's memorandum of August 29, 1986.

C. Discussion

Loan Size

2. A question was raised about the size of the proposed loan. The Region pointed out that the current five-year lending program for Panama was very similar in size to the one proposed in the last strategy paper in 1984, and that the increase in the Bank's exposure would be small. It was also noted that the proposed size of adjustment lending was not out of line with other cases. The Chairman concluded that the proposed loan amount was not disproportionate.
Trade Reform Program

3. The Committee discussed the adequacy of Panama's trade reform program. It was thought that the proposed 60% maximum tariff on existing final products, combined with a 3% input tariff would provide excessively high effective protection. The Committee requested the Region to seek more action on the final tariff for existing industries, either in terms of the level or of accelerating the decline. The Committee also favored a reform which further restricted the element of discretion in awarding tariff protection and eliminated the dual treatment of intermediate goods. The Chairman said that, if the Government was not prepared to agree to such action under the SAL II program, it should be made clear that a strengthening of the tariff reform program would be a pre-condition for any further SALs.

Public Sector Employment

4. The Committee pointed out the lack of an objective for reducing public sector employment for the later years of the program. It also noted that, since public enterprise closures and divestitures would be occurring through 1986, the 2% reduction target should exclude these organizations. These issues should be taken up with the Government.

Financing Plan

5. The Region reported that there had so far been no negotiations with commercial banks regarding Panama's 1987 financing needs, but that the Government was intending to start talks on a possible multi-year rescheduling shortly. The Committee agreed that the increased second tranche of SAL II should be used to help put together a financing package, including new money from the commercial banks in conjunction with their 1987 rescheduling, and that the presentation by Panama of a financing plan satisfactory to the Bank for FY87 should be a second tranche condition. It was noted that the flow of funds would need to match the requirements of the investment program.

Retroactive Financing

6. The Region noted that its proposal for retroactive financing was linked to the availability of funds from other sources. The Committee agreed with the amount of retroactive financing proposed, but suggested that the financing should be restricted to a shorter period.

D. Conclusion

7. Subject to the above modifications, the Committee approved the Region's request to proceed with negotiations with the Government of Panama for a Second Structural Adjustment Loan of $100 million, as outlined in the President's Report.