

Re: Board meeting concluded

From:

"Berlinski, Milton" <mrberlinski@am.ibd.gs.com>

To:

"Winkelried, Jon" <winkej@am.ibd.gs.com>, "Friedman, Rich - Merchant Bkg (MB, 85B/10)" <rafriedman@am.ibd.gs.com>, "Chisholm, Andy" <aachisholm@am.ibd.gs.com>, "Solomon, David (IB, 85B/19)" <solomdm@am.ibd.gs.com>, "Cohn, Gary" <cohng@am.ibd.gs.com>, "Blankfein, Lloyd" <blankl@am.ibd.gs.com>, "Cole, Chris" <cacole@am.ibd.gs.com>

Bcc:

"Winkelried, Jon" <"winkelried, jon">, "Friedman, Rich - Merchant Bkg (MB, 85B/10)" <"friedman, rich - merchant bkg (mb, 85b/10)">, "Chisholm, Andy" <"chisholm, andy">, "Solomon, David (IB, 85B/19)" <"solomon, david (ib, 85b/19)">, "Cohn, Gary" <"cohn, gary">, "Blankfein, Lloyd" <"blankfein, lloyd">, "Cole, Chris" <"cole, chris">

Date:

Sun, 14 Sep 2008 22:55:15 -0400

I'm around. Will have info from todays meeting

----- Original Message -----

From: Winkelried, Jon

To: Friedman, Rich - Merchant Bkg (MB, 85B/10); Berlinski, Milton; Chisholm, Andy; Solomon, David (IB, 85B/19);

Cohn, Gary; Blankfein, Lloyd; Cole, Chris

Sent: Sun Sep 14 22:35:31 2008

Subject: Re: Board meeting concluded

Ok so we should go thru nums in morning

Sent from my BlackBerry Wireless Handheld

----- Original Message -----

From: Friedman, Rich - Merchant Bkg (MB, 85B/10)

To: Winkelried, Jon; Berlinski, Milton; Chisholm, Andy; Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd;

Cole, Chris

Sent: Sun Sep 14 22:33:21 2008

Subject: Re: Board meeting concluded

Am available. The info dan is hearing is coming from the work that is being done by aig et al vis a vis the pe deal. Personally, I think we need a big cushion (\$10bn+) from any plan that the company produces. Would be imprudent to fund \$50bn and be tight. Also, management is weak. Not sure who we'll want to manage things. Any volunteers?

----- Original Message -----

From: Winkelried, Jon

To: Berlinski, Milton; Chisholm, Andy; Friedman, Rich - Merchant Bkg (MB, 85B/10); Solomon, David (IB, 85B/19);

Cohn, Gary; Blankfein, Lloyd; Cole, Chris

Sent: Sun Sep 14 22:28:03 2008

Subject: Re: Board meeting concluded

Just talked with jester. They are most likely going to want a group of us to convene on monday with other participants to figure out a solution. According to dan they have met with company a couple of times. The numbers sound consistent which is a need of 50bn in total and have it by wednesday which may mean tuesday. We should get our core team together in the morning right after MC and go thru what we know and our team to go to whatever meeting dan is going to call. Let me know if everyone is available and we can get together in room somewhere.

Jester is going to come back to me.

Sent from my BlackBerry Wireless Handheld

----- Original Message -----

From: Berlinski, Milton
To: Chisholm, Andy; Friedman, Rich - Merchant Bkg (MB, 85B/10); Winkelried, Jon; Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd; Cole, Chris
Sent: Sun Sep 14 22:11:00 2008
Subject: Re: Board meeting concluded

Hard to believe fed would let AIG get to do. Largest US insurance company and one of the largest in the world

----- Original Message -----

From: Chisholm, Andy
To: Friedman, Rich - Merchant Bkg (MB, 85B/10); Berlinski, Milton; Winkelried, Jon; Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd; Cole, Chris
Sent: Sun Sep 14 22:03:15 2008
Subject: Re: Board meeting concluded

Allianz/jCF definitely not happening - we are walking out of the building with Allianz now. AIG going to the Fed - if they are given sufficient flex then the sponsors deal has a shot. If they are not given flex they probably file for ch11 in the morning.

----- Original Message -----

From: Friedman, Rich - Merchant Bkg (MB, 85B/10)
To: Berlinski, Milton; Winkelried, Jon; Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd; Cole, Chris; Chisholm, Andy
Sent: Sun Sep 14 21:54:38 2008
Subject: Re: Board meeting concluded

Agree. Full team, a plan and coordination. Many roles/assignments here. First and foremost, aig needs a plan of survival. Our team needs to assess realistic capital needs. May be more than \$50bn.

----- Original Message -----

From: Berlinski, Milton
To: Winkelried, Jon; Friedman, Rich - Merchant Bkg (MB, 85B/10); Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd; Cole, Chris; Chisholm, Andy
Sent: Sun Sep 14 21:51:53 2008
Subject: Re: Board meeting concluded

Bob now meeting with Blackstone. If regulators give them flexibility we have to get team fully geared up.

----- Original Message -----

From: Winkelried, Jon
To: Berlinski, Milton; Friedman, Rich - Merchant Bkg (MB, 85B/10); Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd; Cole, Chris; Chisholm, Andy
Sent: Sun Sep 14 21:47:02 2008
Subject: Re: Board meeting concluded

That's big

Sent from my BlackBerry Wireless Handheld

----- Original Message -----

From: Berlinski, Milton
To: Friedman, Rich - Merchant Bkg (MB, 85B/10); Winkelried, Jon; Solomon, David (IB, 85B/19); Cohn, Gary; Blankfein, Lloyd; Cole, Chris; Chisholm, Andy
Sent: Sun Sep 14 21:38:51 2008

Subject: Board meeting concluded

We (TPG, KKR and GS) just met with company and advisors. Subsequently the insurance regulator. Explained we needed more time to finalize (48-72 hours).

We discussed at length term sheet. Sponsors suggested some indicative terms.

We are going to work thru a work plan and divide up tasks appropriately.

We told them they needed to raise at least 50 billion with 20 of equity. Fed discussions still ongoing.