A Status Report on the Philippine Financial System

Second Semester 2008









TABLE OF CONTENTS

| | | PAGE NO. | | | |
|---|--|-----------------|--|--|--|
| GLOSSARY C | OF TERMS | ii | | | |
| PROLOGUE | vi | | | | |
| THE PHILIPP | 1 | | | | |
| THE P | HILIPPINE BANKING SYSTEM | 10 | | | |
| U | Universal and Commercial Banks | | | | |
| Т | 70 | | | | |
| R | URAL BANKS | 89 | | | |
| C | COOPERATIVE BANKS | | | | |
| THE N | ON-BANK FINANCIAL INSTITUTIONS | | | | |
| N | ON-BANK FINANCIAL INSTITUTION WITH QUASI-BANKING FUNCTIONS (NBQBS) | 115 | | | |
| N | ON-STOCK SAVINGS AND LOAN ASSOCIATIONS | 126 | | | |
| THE P | 130 | | | | |
| FOREIGN BANK BRANCHES AND SUBSIDIARIES 134 | | | | | |
| TRUST | OPERATIONS | 150 | | | |
| TABLES | | | | | |
| SCHEDULES | | | | | |
| SCHEDULE 1 | FINANCIAL INSTITUTIONS UNDER BSP SUPERVISION/REGULAT | ION | | | |
| SCHEDULE 2 | COMPARATIVE STATEMENT OF CONDITION | | | | |
| SCHEDULE 3 | SELECTED CONTINGENT ACCOUNTS | | | | |
| SCHEDULE 4 | TRUST AND FUND MANAGEMENT OPERATIONS | | | | |
| SCHEDULE 5 COMPARATIVE STATEMENT OF INCOME AND EXPENSES | | | | | |
| SCHEDULE 6 BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS | | | | | |
| SCHEDULE 7 | Non-Banks Financial Institutions | | | | |
| APPENDIX 1 | CHANGES IN BANK REGULATIONS (JANUARY TO DECEMB | ER 2008) | | | |
| APPENDIX 2 | APPENDIX 2 DIRECTORY OF PHILIPPINE BANKS'/NBQBS'/OFFSHORE BANKS' HEAD OFFICES | | | | |
| APPENDIX 3 | 2008 SURVEY RESULTS ON THE EFFECTS OF FOREIGN B IN THE PHILIPPINE BANKING SYSTEM | BANK ENTRY | | | |



GLOSSARY

A. SELECTED ACCOUNTS

- 1. Financial Reporting Package (FRP) is a set of financial statements for prudential reporting purposes composed of the Balance Sheet, Income Statement and Supporting Schedules. The FRP is primarily designed to align the BSP reportorial requirements with the provisions of the Philippine Financial Reporting Standards (PFRS)/Philippine Accounting Standards (PAS) and Basel 2-based Capital Adequacy Framework. It is also designed to meet BSP statistical requirements.
- 2. Total Assets refer to the sum of all assets, adjusted to net of "Due from Head Office/Branches/Agencies" and "Due to Head Office/Branches/Agencies" of foreign bank branches.
- 3. Financial Assets (Other than Loans and Receivables) refer to the sum of all investments in financial assets net of equity investments. These include financial assets held for trading (HFT), designated at fair value through profit or loss (DFVPL), available-for-sale (AFS), held-to-maturity (HTM), unquoted debt securities classified as loans (UDSCL) and investments in non-marketable equity securities (INMES).
- 4. **Equity Investments** refer to equity investments in subsidiaries, associates and joint ventures.
- 5. For purposes of computing the average, one period covers 12 months.
 - a. Average assets refer to the sum of total assets as of ends of two periods divided by 2.
 - b. Average capital refers to the sum of total capital accounts as of ends of two periods divided by 2.
 - c. Average earning assets refer to the sum of earning assets as of ends of two periods divided by 2
 - d. Average interest-bearing liabilities refer to the sum of interest-bearing liabilities as of ends of two periods divided by 2.
- 6. Financial Liabilities Held for Trading refer to the sum of derivatives with negative fair value held for trading and liability for short position.
- 7. Financial Liabilities Designated at Fair Value Through Profit or Loss (DFVPL) refer to financial liabilities that upon initial recognition are designated by the bank at fair value through profit or loss.
- 8. Unsecured Subordinated Debt refers to the amortized cost of obligations arising from the issuance of unsecured subordinated debt which may be eligible as Tier 2 (supplementary) capital of the bank, subject to certain terms and conditions.
- 9. Redeemable Preferred Shares refer to preferred shares issued which provides for redemption on a specific date.



- 10. Total Capital refers to the sum of paid-in capital of locally incorporated banks, assigned capital and the allowable qualified capital component of the net "Due To/Due From Head Office/Branches/Agencies" accounts of branches of foreign banks, other equity instruments, retained earnings and undivided profits, other comprehensive income, and appraisal increment reserves.
- 11. **Earning Assets** refer to the sum of loans (net of allowance for probable losses) and other financial assets (net of allowance for credit losses and accumulated market gains or losses), net of equity investments.
- 12. *Interest-Bearing Liabilities* refer to the sum of deposit liabilities, bills payable, unsecured subordinated debt, bonds payable and redeemable preferred shares.
- 13. *Liquid Assets* refer to the sum of cash and due from banks and other financial assets (net of allowance for credit losses and accumulated market gains or losses), net of equity investments.
- 14. **Total Operating Income** refers to the sum of net interest income and non-interest income.
- 15. **Net Interest Income** refers to the difference between interest income, provisions for losses on accrued interest income from financial assets and interest expense.
- 16. **Provision for Losses on Accrued Interest Income from Financial Assets** refers to the impairment loss on accrued interest income from loans and other financial assets, net of equity securities, charged against current operations.
- 17. **Non-Interest Income** refers to the sum of dividend income, fee-based income (including income from fiduciary activities), trading income, foreign exchange profits, profits from sale/derecognition of non-trading financial assets and liabilities, profits from sale/derecognition of non-financial assets, profits on financial assets and liabilities DFVPL, profits on fair value adjustment in hedge accounting and other non-interest income.
- 18. **Dividend Income** refers to cash dividends earned on equity securities held as HFT, DFVPL, AFS and INMES.
- 19. **Fee-Based Income** refers to the sum of income from payment services, intermediation services, custodianship, underwriting and securities dealership, securitization activities, fiduciary activities and other fee-based incomes.
- 20. **Trading Income** refers to the sum of realized gains/(losses) from sale/redemption, and unrealized gains/(losses) from marking-to-market of HFT financial assets, and realized gains/(losses) from foreign exchange transactions.
- 21. **Non-Interest Expenses** refer to the sum of compensation and fringe benefits, taxes and licenses, other administrative expenses, depreciation and amortization, impairment losses and provisions.
- 22. **Losses or Recoveries on Financial Assets** refer to the sum of provision for credit losses on loans and receivables and other financial assets, bad debts written off and recovery on charged-off assets.
- 23. *Income Tax Expense* refers to provision for income tax.



- 24. Net Profit or Loss refers to the difference of total operating income and non-interest expenses, plus (less) the recoveries (losses) on financial assets, share in the profit (loss) of unconsolidated subsidiaries, associates, joint ventures and minority interest in profit (loss) of subsidiaries.
- 25. Non-Performing Loans (NPL) refer to past due loan accounts whose principal and/or interest is unpaid for thirty (30) days or more after due date (applicable to loans payable in lump sum and loans payable in quarterly, semi-annual or annual installments), including the outstanding balance of loans payable in monthly installments when three (3) or more installments are in arrears, the outstanding balance of loans payable daily, weekly or semi-monthly installments when the total amount of arrearages reaches ten percent (10%) of the total loan receivable balance, restructured loans which do not meet the requirements to be treated as performing loans under existing rules and regulations, including all items in litigation. Effective last September 2002, NPLs exclude loans classified as "Loss" in the latest BSP examination which are fully covered by allowance for probable losses and applicable to a bank with no unbooked valuation reserves and other capital adjustments required by the BSP (Circular No. 351).
- 26. Real and Other Properties Acquired (ROPA) refer to real and other properties, other than those used for banking purposes or held for investment, acquired by the bank in settlement of loans through foreclosure or dacion in payment and/or for other reasons, whose carrying amount will be recovered principally through a sale transaction.
- 27. Non-Performing Assets (NPA) refer to the sum of NPL and ROPA, gross. Effective March 2003, NPAs exclude performing sales contract receivables, which met certain requirements under Circular No. 380. Based on the new Financial Reporting Package (FRP) framework provided for under Circular No. 512 dated 03 February 2006 effective 31 December 2006, NPA also should include non-current assets held for sale.
- 28. Distressed Assets refer to the sum of NPLs, ROPA, gross, non-current assets held for sale, past due loans and receivables but not yet non-performing and current restructured loans. Effective end-July 2004, performing restructured loans replaced current restructured loans.
- 29. **Gross** plus "Net **Assets** refer to total assets of Due Office/Branches/Agencies" of foreign bank branches, if any, plus allowance for credit losses on loans plus allowance for credit losses on sales contract receivables (SCR) plus allowance for losses on ROPA minus loans classified as loss fully covered by allowance for credit losses.
- 30. Allowance on NPAs refers to the sum of allowance for credit losses on loans, allowance for credit losses on SCR, allowance for losses on ROPA.
- 31. Non-Current Assets Held for Sale refer to ROPAs that are available for immediate sale in their present condition subject only to terms that are usual and customary for sales of such assets and the sale must be highly probable.
- 32. Sales Contract Receivable (SCR) refers to the amortized cost of assets acquired in settlement of loans through foreclosure or dacion in payment and subsequently sold on installment basis whereby the title to the said property is transferred to the buyers only upon full payment of the agreed selling price.



B. FINANCIAL AND OTHER RATIOS

- 1. Capital adequacy ratio (CAR) refers to the ratio of capital to risk weighted assets computed in accordance with the risk-based capital adequacy framework that took into account credit risks effective 1 July 2001 under BSP Circular No. 280 dated 29 March 2001. Under BSP Circular No. 360 dated 3 December 2002, which took effect on 1 July 2003, the computation of CAR for universal and commercial banks incorporates market risks in addition to credit risks. Under Circular No. 538 dated 4 August 2006, which took effect on 1 July 2007, universal/commercial banks incorporate operational risk in addition to credit and market risks.
- 2. **Cost-to-Income ratio** refers to the ratio of non-interest expenses to total operating income.
- 3. **Density ratio** refers to the ratio of the total number of domestic banking offices to the total number of cities/municipalities in the Philippines.
- Distressed assets ratio refers to the ratio of distressed assets to total loans (gross of allowance for probable losses), inclusive of interbank loans, plus ROPA (gross of allowance for losses).
- 5. *Earning asset yield* refers to the ratio of interest income to average earning assets.
- 6. **Funding cost** refers to the ratio of interest expense to average interest-bearing liabilities.
- 7. *Interest spread* refers to the difference between earning asset yield and funding cost.
- 8. Liquid assets ratio refers to the ratio of liquid assets to total deposits.
- 9. **Net interest margin** refers to the ratio of net interest income to average earning assets.
- 10. **NPA coverage ratio** refers to the ratio of allowance on NPA to total NPA.
- 11. **NPA ratio** refers to the ratio of NPA to total assets, gross of allowance for probable losses.
- 12. **NPL coverage ratio** refers to the ratio of allowance for credit losses on loans to total NPL.
- 13. **NPL** ratio refers to the ratio of NPL to total loans (gross of allowance for credit losses), inclusive of interbank loans.
- 14. **Population-to-banking offices ratio** refers to the ratio of the total population to the total number of domestic banking offices.
- 15. Return on assets refers to the ratio of net profit or loss to average assets.
- 16. **Return on equity** refers to the ratio of net profit or loss to average capital.



PROLOGUE

The **Status Report on the Philippine Financial System** is a semestral report prepared by the Office of Supervisory Policy Development, Supervision and Examination Sector, Bangko Sentral ng Pilipinas (BSP), and is submitted by the Governor to the President and the Congress in compliance with Section 39 (c), Article V of Republic Act (R.A.) No. 7653 or The New Central Bank Act.

The Second Semester 2008 Status Report on the Philippine Financial System incorporates the following annual reports in compliance with their respective statutory provisions: Report on the Developments in the Implementation of R.A. No. 7721 under Section 13 of R.A. No. 7721 (An Act Liberalizing the Entry and Scope of Operations of Foreign Banks in the Philippines and for other Purposes), Report on the BSP Rules and Regulations Promulgated, as well as Other Actuations in Connection with Thrift Banks under Section 27 of R.A. No. 7906 (Thrift Banks Act of 1995) and Report on the BSP Rules and Regulations Promulgated, as well as Other Actuations in Connection with Rural Banks under Section 29 of R.A. No. 7353 (Rural Banks Act of 1992).

This report is basically culled from the various periodic reports submitted by BSP supervised/regulated institutions to the Supervisory Data Center, Supervision and Examination Sector. At end-December 2008, BSP supervised/regulated financial institutions consisted of 818 banks with 7,030 branches and other offices, 6,439 non-bank financial institutions (NBFIs) with 8,159 branches and 7 offshore banking units (OBUs). (Schedule 1)

Effective 3 July 1998, the supervision and regulation of the BSP over non-banking entities were turned over to the Securities and Exchange Commission (SEC) for corporations and partnerships, and to the Department of Trade and Industry (DTI) for single proprietorships, in accordance with Section 130 of R.A. No. 7653, except the following: non-banks with quasi-banking functions and/or with trust or Investment Management Activities (IMA) license, non-banks which are subsidiaries/affiliates of banks and quasi-banks, non-stock savings and loan associations including pawnshops. Likewise, the supervision and regulation over building and loan associations were transferred to the Home Guarantee Corporation (HGC) effective 7 February 2002, in accordance with Section 94 of R.A. No. 8791 (The General Banking Law of 2000).

Finally, pursuant to Circular No. 512 dated 3 February 2006 (as amended), and in line with the adoption of the Philippine Financial Reporting Standards (PFRS) and Philippine Accounting Standards (PAS), the BSP amends the Manual of Accounts and the BSP reportorial requirements consisting of the Consolidated Statement of Condition (CSOC), Consolidated Statement of Income and Expenses (CSIE) and their supporting schedules issued under Circular 108 dated 9 May 1996 (as amended) for universal and commercial banks, Circular No. 270 dated 19 December 2000 (as amended) for thrift banks, and Circular No. 249 dated 26 June 2000 (as amended) for rural and cooperative banks, through the issuance of the new Financial Reporting Package (FRP) for banks. The FRP is designed to align the Manual of Accounts and the BSP reportorial requirements with the provisions of the PFRS/PAS.



THE PHILIPPINE FINANCIAL SYSTEM: AN ASSESSMENT

The Philippine financial system, banking on its strong hull of underlying fundamentals, managed to stay afloat in the midst of global financial storm brought about by the subprime crisis and subsequent recession in world's biggest economies. While the domestic financial sector remained resilient on sustained implementation of key structural reforms, the local economy likewise experienced the ripple effects of the crisis through the real sector: continued volatility in commodity and consumer prices, rising interest rates, depreciation of the peso against the US dollar, contraction in exports, foreign direct investments and hot money outflows as well as bearish stock market. Consequently, the domestic economy slowed down¹ to 4.6 percent from 7.2 percent in 2007.

Within the context of such challenging environment, survival relies not solely on intrinsic soundness of the financial system but in its sustained resilience to sail through the turbulent waters with minimum damage.

So far, banks'² key performance indicators in 2008 showed sustained core balance sheet strength: steady asset expansion, double-digit credit growth, growing deposit³ base, ample liquidity, continuing

1 Refers to the year-on-year growth of the country's gross domestic product (GDP). The GDP is a widely used metric for economic output and measures the market value of goods and services produced within the country.

The Philippine financial system, banking on its strong hull of underlying fundamentals, managed to stay afloat in the midst of global financial storm brought about by the subprime crisis and subsequent recession in world's biggest economies

² As of end-December 2008, banks accounted for 81.1 percent of total resources of the financial system.

As part of overall enhancement of BSP's existing regulatory framework, the loans-to-deposits ratio (LDR) is now for statistical purpose only and amends the branch reportorial requirements (Circular No. 613 dated 18 June 2008). An individual bank's LDR is a measure of the extent of its lending activity vis-à-vis deposits generated within its area of operation. On an aggregate basis, the LDR of the banking system is an indicator of the level of bank deposits which have been transformed into investments within an area or region. The latter may be used as a benchmark by the banks in assessing their regional lending and deposit operations.



improvement in overall asset quality and above standard solvency ratios. Banks likewise managed to register positive net profits, albeit with notable slowdown in terms of year-on-year growth, due to lackluster treasury activities.

Other Bangko Sentral ng Pilipinas (BSP) supervised financial institutions (non-bank financial institutions) similarly exhibited sustained resilience against the prevailing difficult operating environment.

The depth and magnitude of the global financial crisis remain largely undetermined at this point but one thing is clear: it has already taken its toll on the global financial system following increased financial integration and globalization in recent decades. The spillover effects of the crisis are now widely being felt in major economies particularly those with high foreign participation in the local equity markets, those with large short-term foreign currency funding and those with excessive external current account deficits. The current financial storm similarly provided a vivid reminder that relaxed monetary policy (low policy rates) and easy fiscal stance (increased treasury spending) against the backdrop of loosely regulated and complex financial sector can sink even the biggest ocean liners deeper into the abyss.

Fortunately, the 1997 Asian Financial Crisis already provided some hard and painful lessons for emerging economies, Philippines included, in East Asia. Such lessons firmly anchored the key structural reforms implemented in East Asian financial systems post crisis. As a result, banks in the region have: (1) very limited exposure to subprime and other structured and securitized products, (2) relatively stronger balance sheets and still profitable, (3) improved risk and liquidity management frameworks, (4) been supervised under strengthened supervisory and regulatory systems and (5) explored other profitable business lines such as consumer lending, which arrested the strong search for yields common among financial institutions in advanced economies⁴.

4 Cf: Asian Economic Monitor (Asian Development Bank, December 2008)

On local shores, banks and other BSP supervised financial institutions largely weathered the ongoing crisis remarkably well on account of their inherent prudence in risk taking, domestic orientation and increased compliance with continuing structural reforms in the financial sector. While such good tidings are definitely welcomed news, it also provides a timely wakeup call for both market players and regulators alike to map out the lessons to be learned in line with the scope of work that needs to be done to address the new challenges confronting the financial sector.



What are the emerging lessons of the subprime crisis?

First, the form of the crisis may change but the essence is the same. Enhanced market and prudential surveillance remains the key in curbing the recurring problems of liquidity, leverage and contagion in a financial system. Increased capital flows in emerging economies led to abundant liquidity, rapid credit growth and volatility in asset prices, which were likewise common early warning signals of any impending crisis.

In this area, the BSP has conducted a preliminary cabin work to mitigate any potential impact of the current crisis. On ensuring liquidity in the system, it has shortened its monetary tightening cycle, reduced the reserve requirement and opened the dollar repurchase window. As a result, the banking system's liquid assets-to-deposits ratio further moved up to 52.2 percent as of end-December 2008 from 51.9 percent in 2007. In terms of banks' dollar liquidity requirements, the country's gross international reserves (GIR) at \$37.6 billion (sufficient to cover almost six months of imports and payments of goods and services), the steady stream of monthly remittances from migrant Filipinos of not less than \$1 billion (since May 2006) and bright prospects (\$6 billion revenues in 2008 and 20-25 percent growth projection for 2009) from outsourcing and offshoring (O&O) industry continue to cushion the domestic banking system from the global dollar crunch.

the form of the crisis may change but the essence is the same





there is a delicate balance between financial innovation and prudential caution

transparency is crucial to effective financial supervision and market discipline On leverage and contagion, regulatory standards have been tightened to prevent the double-leveraging of capital (in view of increasing horizontal cross ownership in the Philippines) and contagion within the financial system.

Second, there is a delicate balance between financial innovation and prudential On one hand, runaway financial innovation without adequate risk management will most likely resurrect the ghosts of Bear Stearns (forerunner of financial innovation in the securities market) and Northern Rock (top cruiser in innovative funding strategies). On the other hand, overemphasis on regulatory caution will hinder the growth of financial institutions and markets. Toward this end, the BSP enhanced its derivatives rules (Circular No. 594 dated 08 January 2008) by allowing banks to explore opportunities for financial risk management and investment diversification through prudent use of derivatives.

Third, credit standards need to be maintained at all times. The subprime crisis began from simple loans with inadequate credit underwriting standards but eventually morphed into a giant iceberg that sunk the global financial system into the current crisis of confidence and risk aversion. Fortunately, domestic banks have not moved into the originate-to-distribute model prevalent advanced markets but the BSP nevertheless remained watchful of potential pitfalls from abundant liquidity and increasing credit growth (21.5 percent in 2008) in the country. It has tightened the credit underwriting standards of banks in view of the fast-growing consumer market particularly the boom in the real estate market in the Philippines by rationalizing the overall cap on real estate lending of universal and commercial banks to 20 percent (Circular No. 600 dated 04 February 2008) to minimize concentration particularly credit commercial real estate sector and prevent future systemic risk.

Fourth, transparency is crucial to effective financial supervision and market discipline. The subprime crisis clearly illustrate that asymmetric information in a



Box 1

Guidelines on Reclassification of Financial Assets

The Monetary Board has approved the guidelines allowing financial institutions (FIs) to reclassify financial assets from categories measured at fair value to those measured at amortized cost.

BSP Circular No. 628 dated 31 October 2008, which amends BSP Circular No. 626 dated 23 October 2008, contains more specific guidelines for the accounting treatment of transactions covered by the Amendments to International Accounting Standards (IAS) 39 and International Financial Reporting Standards (IFRS) 7 as adopted in BSP regulations. In addition, they provide alternative accounting treatment for purposes of regulatory compliance and reporting.

Under the guidelines, only non-derivative financial assets may be reclassified from Held for Trading (HFT) to Available for Sale (AFS), Held to Maturity (HTM) or Unquoted Debt Securities Classified as Loans (UDSCL) due to "rare circumstances" and change in intention (i.e., the financial asset is no longer held for the purpose of selling or repurchasing it in the near term). This excludes those financial assets that are Designated at Fair Value through Profit or Loss (DFVPL). Financial assets intended to be reclassified out of the HFT category have to be reclassified at their fair values on the effective date of reclassification "all at the same time".

Moreover, the guidelines also allow the reclassification of financial assets from the AFS category to HTM/UDSCL if there was a change in intention for holding the assets. In which case, unlike the transfers from the HFT category, reclassifications out of the AFS category may be done anytime, except for the reclassification of financial assets that are part of the tainted HTM portfolio, which should be done "all at the same time".

FIs that reclassified financial assets from the HFT/AFS categories on or before 14 November 2008 were allowed to "look back" or choose any date from 1 July 2008 to 14 November 2008 as their effective date of their reclassification. In this regard, the initial carrying amount of the reclassified financial assets in their new categories shall be based on the fair values as of the chosen effective date of reclassification. This allowed FIs to

reverse any gain or loss recognized after the effective date of reclassification. Reclassifications done after 14 November 2008, on the other hand, shall take effect only as of the date when the reclassification is made hence; any gain or loss already recognized shall not be reversed

As an additional one-time regulatory relief to Fls, Credit Linked Notes (CLNs) linked foreign-currency denominated securities issued by the Republic of the Philippines (ROPs) were allowed to be reclassified out of the HFT/AFS categories to HTM /UDSCL without bifurcating embedded derivatives from the host debt instrument. Moreover, instruments previously mandated to be lodged under AFS due to tainting may also be reclassified to HTM or UDSCL. Under both cases, FIs may "look back" and pick a date from 1 July 2008 to 14 November 2008 for the effective date of reclassification.

The guidelines also apply to trust institutions except for the following accounts:

(1) Unit Investment Trust Funds (UITFs); and
 (2) Pre-need, escrow and other accounts whose investments are regulated by or require approval from other regulatory agencies.

In addition, prior to the reclassification, trust institutions must secure the client's written approval and reflect the change in the client's investment profile. In the case of managed retirement funds/employee benefit trust accounts, such reclassification shall be aligned with the liquidity requirements resulting from the latest actuarial valuation of the fund/account

This move to allow the reclassification of financial assets is consistent with the commitment of the BSP to align with the International Accounting Standards and is deemed to maintain overall confidence in the financial markets in the midst of the challenging circumstances in the global financial landscape.



complex financial system makes it difficult for market players and regulators to monitor, understand, measure and price risks inherent financial products and transactions. Ordinary housing loans became major source of risk and uncertainty when securitized into complex. non-transparent structured products. Attuned to this concern, the BSP issued the new financial reporting package for trust institutions under Circular No. 609 dated 26 May 2008 in line with the country's adoption in 2005 of Philippine Accounting Standards and Philippine Financial Reporting Standards (PAS/PFRS). In the fourth quarter of 2008, regulatory forbearance on mark-tomarket rules allowed BSP supervised institutions to reclassify their mark-to-market investments in debt and equity securities to amortized cost basis under Circular Nos. 626 dated 23 October 2008 and 628 dated 31 October 2008 (Box Article No.1). These issuances were consistent with internationally accepted disclosure and transparency Consequently, local banks requirements. were quick to disclose and provide the required loss provisioning on their exposure to Lehman and other distressed financial giants in September 2008, which effectively calmed market jitters.

financial linkages Fifth, must understood. The subprime crisis highlighted the connectivity of financial products and markets. In response to this challenge, regulators and policy makers should devote adequate resources to financial surveillance. supervision and risk management without fear of litigation. The Legacy case (Box Article 2), which became one of the top local stories at the close of 2008, provided a clear reminder that BSP's supervisory capacity needs to be fine-tuned with the changing demands of the industry. Toward this end, the BSP seeks a legislative resolution for the passage of the long sought amendment to the BSP Charter.

Finally, the crisis creates an opportunity for a paradigm shift. Banks already began re-evaluating their asset and trading portfolios in favor of renewed lending

financial linkages must be understood

the crisis creates an opportunity for a paradigm shift



Box 2

The State of the Rural Banking Industry: Post Legacy and Other Bank Closures

The rural banking industry continues to perform its role as a primary catalyst of broad-based countryside development by providing access to financial services for expanded productivity of rural communities in the Philippines. The year 2008 proved to be challenging for the industry as it grappled with difficult operating environment and confidence issue in the final quarter of the year.

Overall Condition and Performance

The industry managed to sustain positive performance, albeit with notable softening of figures in terms of year-on-year growth, against the prevailing challenging environment. Rural banks remained profitable as the industry's net profits for 2008 matched last year's P2.8 billion. (Table 38)

Profitability metrics remained positive: return on equity (ROE) settled to 12.6 percent from 14.2 percent in 2007 and return on assets (ROA) to 1.9 percent from 2.0 percent. The industry's net interest margin (NIM) widened to 10.6 percent from last year's 9.4 percent as earning asset yield similarly rose to 15.7 percent from 15.4 percent.

As of end-2008, total resources stood at P145.1 billion, lower by 2.9 percent than last year's P149.5 billion. These resources remained primarily funded by deposit liabilities (68.6 percent) and channeled mostly to loans (66.7 percent). The industry accounted for only 2.6 percent of banking system's total assets (down from 2.8 percent in 2007).

To preempt possible spillover effect of economic slowdown, the industry maintained more than adequate liquidity buffer as liquid assets-to-deposits ratio rose to 33.1 percent from 32.1 percent in 2007. Likewise, the proportion of cash and due from banks to deposits increased to 26.0 percent from 25.3 percent.

The industry continued to provide for the credit needs of its niche market as total loan portfolio expanded by 3.4 percent to P96.8 billion from P93.6 billion in 2007. As of end-2008, NPL/NPA ratios stood at 10.7 percent and 12.6 percent (vs. 9.8 percent and 11.1 percent), respectively. (Table 46)

Capital adequacy ratio (CAR) was above the 10 percent regulatory and 8 percent international standards at 13.4 percent as of

end-June 2008, maintaining the industry's solvent position.

Emerging Rural Banking Landscape

In terms of physical structure, rural banks accounted for 85.9 percent of total operating banks in the Philippines due to their unique social function and regional network distribution. As of end-2008, there were 658 operating rural banks with 1,362 branches all over the country. Of these, there were five microfinance banks with 27 branches.

| Closed Rural Banking Offices | | | | |
|------------------------------|--|--------------------|--------------|--|
| F | or the Year Ending-2008 | | | |
| | Name of Bank | No. of Branches | Date Closed | |
| | RB of Lupon (Davao Oriental), Inc. | No branch | 10 Jan 2008 | |
| | Rural Bank of Silang Inc. | No branch | 03 Apr 2008 | |
| | People's RB of Binmaley (Pangasinan) | 8 | 17 Apr 2008 | |
| | 4. G-7 Bank Inc (A RB) (RB Nabua Inc.) | 6 | 31 Jul 2008 | |
| | RB of Lambayong | No branch | 29 Aug 2008 | |
| | Bangko Sto. Niño (RB of Bamban Inc.) | No branch | 29 Aug 2008 | |
| | Polillo Islands Rural Bank Inc. | No branch | 11 Sept 2008 | |
| | New RB of Guimba Inc. | 1 | 11 Sept 2008 | |
| | RB of Parañaque Inc | 4 | 9 Dec 2008 | |
| 1 | RB of Nueva Caceres | No branch | 11 Dec 2008 | |
| 1 | RB of San Jose (Batangas) Inc | No branch | 11 Dec 2008 | |
| 1 | Pilipino Rural Bank (Cebu) Inc | 3 | 11 Dec 2008 | |
| 1 | RB of Bais (Negros Oriental) Inc | 3 | 11 Dec 2008 | |
| 1 | Bank of East Asia(Banco de Bisayas) | 2 | 12 Dec 2008 | |
| 1 | First Interstate Bank(RB Kananga) | 5 | 12 Dec 2008 | |
| 1 | Phil Countryside RB Inc (RB Liloan) | 6 | 12 Dec 2008 | |
| 1 | Dynamic Bank (Rural Bank of Calatagan) | 6 | 16 Dec 2008 | |
| 1 | 8. Nation Bank Inc (A RB) | 4 | 19 Dec 2008 | |
| 1 | RB of DAR Beneficiaries Coop Inc | No branch | 19 Dec 2008 | |
| 2 | 0. The BDB Bank Inc (A RB) | 1 | 19 Dec 2008 | |
| 2 | 1. RB of Carmen (Cebu) Inc | No branch | 19 Dec 2008 | |
| 2 | 2. Commty RB of San Joaquin Inc | No branch | 19 Dec 2008 | |

During the year, there were three cases of mergers involving six rural banks: (1) Rural Bank of Katipunan of Zamboanga del Norte, Inc. and Plaza Rural Bank into Katipunan Bank, Inc. [surviving entity], (2) Rural Bank of San Mateo and Marikina Valley Rural Bank, Inc. into MVSM Bank [surviving entity] and (3) SME Bank and GM Bank, Inc. into GM Bank, Inc. [surviving entity].

Further, reducing the number of operating rural banks were the closures of 22 rural banks in 2008. Of the total closed banks, 12 belong to the controversial Legacy Group¹ that were closed by the BSP due to declaration of a bank holiday,

1 Linked through an intricate web of layered ownership structure



Box 2

The State of the Rural Banking Industry: **Post Legacy and Other Bank Closures**

suspension of payment of deposit liabilities deposit liabilities and capital accounts were continuously for more than 30 days, inability to pay liabilities as they fall due and/or insolvency: (1) Bank of East Asia (Banco de Bisayas), (2) Dynamic Bank (Rural Bank of Calatagan), (3) First Interstate Bank (RB Kananga), (4) Nation Bank, Inc. (A RB), (5) Philippine Countryside RB, Inc.(RB Lilo-an), (6) Pilipino Rural Bank, Inc., (7) RB of Carmen (Cebu), Inc., (8) RB of DAR Beneficiaries Cooperative, Inc., (9) RB of Parañaque, Inc. (Banco Parañaque), (10) RB of San Jose (Batangas), Inc., (11) Rural Bank of Bais, and (12) The BDB Bank, Inc. (ARB).

Moving forward, the BSP sees a more streamlined and dynamic rural banking landscape following continuous industry consolidation and financial sector restructuring.

Implications of Bank Closures

Looking at the specific proportion of these closed banks to major balance sheet accounts of the rural banking industry and the Philippine banking system, figures showed that these closed banks accounted for 14.3 percent of total rural banking industry's assets and only 0.4 percent of total system-wide assets. Likewise, their loans, deposit liabilities and capital accounts remained below 20 percent to that of the rural banking industry and less than 0.5 percent to that of total banking system.

While most of the Legacy bank closures occurred in December 2008 and appeared somewhat influenced by the global financial crisis, these banks operated on questionable business model (e.g. high interest rates and Ponzi-like 'double your money' deposit generation schemes and channeled to fictitious loans) from day one, which eventually led to a state of illiquidity and/or insolvency and in certain cases, the declaration of a bank holiday. These were grounds for the BSP to close these banks as part of good housekeeping. Further, the small percent shares of closed Legacy banks in terms of assets, loans,

indicative of the minimal impact of these closures to the overall performance of the industry. Hence, there is no threat of contagion or systemic risk.

Closed Rural Banks to Rural Banking Industry and the Philippine Banking System Amount and Percent Share to Assets, Loans, Deposits and Capital As of end-December 2008

| | Closed Rural Banks Legacy Banks (12) | Total Assets (In P Billion) | % Share to Total RB Assets 10.8 3.5 | % Share to Total Banking System Assets | |
|---|--------------------------------------|--------------------------------|--|--|--|
| | Non-Legacy Banks (10) | 5.1 | | 0.1 | |
| | Total | 20.7 | 14.3 | 0.4 | |
| ľ | | | | | |
| | Closed Rural Banks | Total Loans (In P Billion) | % Share to Total RB Loans | % Share to Total Banking System Loans | |
| | Legacy Banks (12) | 7.2 | 7.5 | 0.3 | |

| Closed Rural Banks | Total Deposits (In P Billion) | % Share to Total RB Deposits | % Share to Total Banking System Deposits |
|--------------------------------|----------------------------------|---------------------------------|--|
| Legacy Banks (12) | 13.9 | 13.9 | 0.3 |
| Non-Legacy Banks (10) Total | 4.1 18.0 | 4.1 18.0 | 0.1 0.4 |

| Closed Rural Banks | Total Capital Accounts (In P Billion) | % Share to Total RB Capital Accounts | % Share to Total Banking System Capital Accounts | |
|-----------------------|---|--|--|--|
| Legacy Banks (12) | 0.6 | 2.6 | 0.1 | |
| Non-Legacy Banks (10) | 0.2 | 0.9 | 0.0** | |
| Total | 0.8 | 3.5 | 0.1 | |

Non-Legacy Banks (10)

Moving forward, the BSP remains committed in implementing the necessary financial sector reforms to further strengthen the rural banking industry as an agent of economic growth The Legacy experience in the countryside. underscored the need for greater financial literacy and protection among depositors. There is also a bigger challenge for existing rural banks to institute further corporate governance reforms among their ranks in order to maintain confidence in the industry and further curb unsound banking practices. On the legislative front, a legislative resolution for the long overdue amendment the BSP Charter is necessary to further strengthen supervisory capacity of the BSP in line with the changing needs of the global financial services industry.

productive but largely underserved sectors of the economy: agriculture and micro, small and medium enterprises (MSMEs). The Credit Information System Act (CISA), which was signed into law last 31 October 2008, is seen to centralize credit information and further lending⁵. Parallel to this, the BSP has issued guidelines on housing microfinance

^{* 0.0} less than 0.05 percent



product (Memorandum No. M-2008-015 dated 19 March 2008) to further encourage banks to actively pursue microfinance. The availability of more microfinance products together with the growing number of microfinance oriented lenders is indicative that microfinance ⁶ can also be a profitable venture and not just a corporate social responsibility. As of end-December 2008, a total of P6.2 billion microfinance loans from 220 microfinance-oriented banks effectively served the needs of 865,174 clients.

Summing up, the Philippine financial system may be one of smaller vessels in a sea of big ocean liners but it has proven its resilience against the hard blows of global financial storm. This has been largely due to the concerted effort between the BSP and its supervised financial institutions to institute the necessary reforms that would improve banks' underlying fundamentals, corporate governance frameworks and risk management systems. While thankfully it has yet to reach the perilous waters of complex structured products when the crisis broke, the voyage towards greater financial stability has begun and that ship already left the harbor.

The Securities and Exchange Commission (SEC) currently chairs the inter-agency technical working group that was created for the purpose of drafting the implementing rules and regulations (IRR) of the soon to be established centralized Credit Information Bureau in the Philippines.

Under Section 15 of the Magna Carta for Micro, Small and Medium Enterprises or MSME (Republic Act No. 9501), which was signed into law last 23 May 2008, banks are required to set aside at least eight percent for micro and small enterprises and at least two percent for medium enterprises of their total loan portfolio available for MSME credit. The law defines MSME as any business activity or enterprise engaged in industry, agri-business and/or services with the following assets: micro (not more than P3 million), small (more than P3 million to P15 million) and medium (more than P15 million to P100 million).



THE PHILIPPINE BANKING SYSTEM







OVERVIEW

The Philippine banking system's performance in 2008 was a story of sustained resilience against adversity. Banks' balance sheet remained strong as key accounts continued to register growths beyond expectations as indicated by the double-digit asset, credit and deposit expansions. Further, asset quality, liquidity and solvency ratios were still more than ideal, if not above regulatory requirements and international standards.

Meanwhile, the system was able to sustain positive net profits despite bearish treasury operations last year amidst rising interest rates heightened risk and In hindsight, aversion. the positive performance benefited largely from earlier financial sector reforms and long bouts of sustained profitability. These, in turn, prepared local financial institutions well in advance for the potential spillover effects of the global financial storm.

The ongoing industry consolidation and continuing financial innovation both helped shape the emerging structure of the banking system: more streamlined, more technologically in-tuned and more diversified in client-defined service delivery channels to cater to changing needs of urban lifestyle. Primarily intended to extend banking hours during the holidays; Circular No. 634 dated 5 December 2008 allowed banks, at their discretion, to remain open in order to serve their clients beyond the six hours minimum or from 8:00 a.m. to 8:00 p.m. depending on their needs. Bank branches located at international airports or major fish ports, in particular, are even allowed to operate on flexible banking hours within a 24-hour period upon prior notice to the BSP. As of end-December 2008, there were 818 banks with 7,030 branches operating in the Philippines.



Total assets posted a double-digit growth of 10.5 percent with sustained growths in loans (21.5 percent) and financial assets other than loans (22.3 percent). Meanwhile, deposit liabilities (73.9 percent), capital accounts (10.6 percent) and other liabilities (6.5 percent) were still the three main sources of bank funding. With deposit liabilities as the banking system's primary funding source, there is heightened social expectation for banks to ascribe to the highest ideals of corporate governance after the subprime crisis and the Legacy controversy.

Credit growth reached an all-time high of 21.5 percent (since the 1997 Asian financial crisis) as banks were forced to re-evaluate their asset portfolios in line with the growing risk aversion at the onset of subprime credit crunch. Outside financial intermediation and the interbank market, 'Top 3' loan destinations were still the real manufacturing agriculture and related sectors. During the review period, asset and loan quality improved much pre-crisis levels of closer to their around four percent.

Deposit liabilities posted a strong growth of 14.5 percent to P4,195.0 billion from last year's P3.664.8 billion. This was indicative of sustained depositor confidence in the banking system. The bulk of these deposits were still in peso demand and savings accounts.

Reeling from watching the bloodbath of reds in world trading indexes post subprime. banks' maior investment accounts slowed down year-on-year.

There was also ample liquidity in the system as liquid assets-to-deposits ratio further improved to 52.2 percent from last year's 51.9 percent.

Finally, banks remained solvent as latest capital adequacy ratio (CAR) data showed that banks' solvency ratio on a consolidated basis was above regulatory and international standards at 15.5 percent.

Credit growth reached an all-time high of 21.5 percent as banks were forced to re-evaluate their asset portfolios in line with the growing risk aversion at the onset of subprime





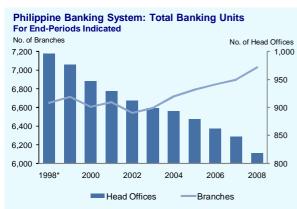
On income accounts, banks were able to sustain positive earnings despite the slowdown in treasury gains as net profit stood at P41.4 billion. Consequently, there was a notable softening in major profitability ratios. Earning asset yield stood at 7.7 percent, 20 basis points lower than the 7.9 percent recorded in 2007. Other profitability ratios exhibited similar declines: interest spread at 4.5 percent (from 4.6 percent), return on assets at 0.8 percent (from 1.3 percent) and return on equity at 6.9 percent (from 10.8 percent).

OPERATING NETWORK

The ongoing industry consolidation and continuing financial sector reforms against the backdrop of rapidly evolving global financial services post subprime crisis all helped shape the emerging structure of the banking system: more streamlined, more technologically in-tuned and more diversified in client-defined service delivery channels to cater to changing needs of urban lifestyle.

As of end-December 2008, the banking system's physical network¹ expanded by 104 offices to 7,848 (818 head offices and 7,030 branches and other offices) from 7,744 (847 head offices and 6,897 branches and other offices) last year.

For the past decade, the decline in the total number of operating banks (head offices) became more evident on account of several cases of bank mergers, consolidations and closures. This was complemented by the pronounced expansion of bank branches and other offices, wherein some of these offices within shopping malls exist and other commercial complexes with heavy foot traffic transport system (MRT) mass rail (e.g., shopping stations adjunct to malls universities). Year-on-year, the total number of head offices declined by 29 banking units while bank branches and other offices increased by 133 banking units. For the past decade, head offices declined at an average of 18 banking units while bank branches and other offices



* BSP's merger and consolidation policy began in 1998 with the issuance of Circular No. 172 dated 03 September 1998

¹ Refers to the total number of head offices, branches and other offices



increased at an average of 26 banking units. At large, the emerging banking structure has been reflective of BSP's pivotal role of creating a working environment that would encourage banks, through market-based policies, to take advantage of opportunities to consolidate or expand as would suit their risk and profit appetite.

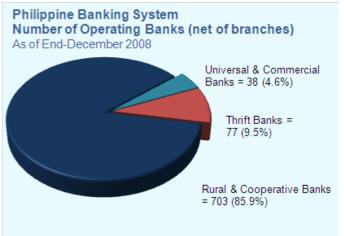
As of end-December 2008, major bank categories of the banking system consisted of the following: 38 universal and commercial banks with 4,366 branches (from 38 head offices and 4,237 branches in 2007), 77 thrift banks with 1,219 branches (from 82 head offices and 1,254 branches last year) and 703 rural and cooperative banks with 1,445 branches.

In terms of specific shares, rural and cooperative banks cornered the lion's share of total operating banks at 85.9 percent while the remaining shares went to thrift banks with 9.5 percent and universal and commercial banks with 4.6 percent.

categories, Across banking the universal and commercial banking system consisted of 17 universal banks with 3,899 branches (from 17 head offices and 3,784 branches in 2007) and 21 commercial banks with 467 branches (from 21 head offices and 453 branches). Universal banks (which may engage in underwriting activities and invest in the equities of non-allied undertakings) were composed of private domestic banks (11 operating banks with 3,475 branches or 89.0 percent), government banks (3 operating banks with 412 branches or 10.6 percent) and branches of foreign banks (3 operating banks with 12 branches or 0.4 percent).

Meanwhile, commercial banks consisted of private domestic banks (7 operating banks with 396 branches or 82.6 percent), subsidiaries of foreign banks (3 operating banks with 66 branches or 14.1 percent) and branches of foreign banks (11 head offices with 5 branches or 3.3 percent).

In terms of specific shares to total banking units within the universal and





This may be attributed to the current limitations in foreign participation for banking services in the Philippines under Republic Act No. 7721 (law on

commercial banking system, it was evident that private domestic banks continued to hold a substantial share compared to their foreign counterparts. This may be attributed to the current limitations in foreign participation for banking services in the Philippines under Republic Act No. 7721 or the law on foreign banks entry² and the inherent familiarity of domestic banks possible branching on opportunities in the country.

Meanwhile, the thrift banking system was composed of 15 financial institution-linked ("linked thrift banks") operating thrift banks with 559 branches (from 17 head offices with 597 branches in 2007) and 62 non-linked or stand alone ("non-linked thrift banks") thrift banks with 660 branches (from 63 operating thrift banks with 637 branches last year). Linked thrift banks, in particular, were either domestic bank controlled (10 operating banks with 478 branches or 84.7 percent), foreign bank controlled (four operating banks with 72 branches or 13.2 percent) and those controlled by non-bank financial institutions (one operating bank with nine branches or 1.7 percent).

In terms of specific shares, non-linked thrift banks held more than half of the total thrift banking units³ at 55.7 percent (722 banking units) while linked thrift banks captured the remaining 44.3 percent (574 banking units). There were more domestic thrift banks than foreign controlled thrift banks operating in the Philippines .

² Under Section 2 of Republic Act No. 7721, foreign banks may operate in the Philippines through the following modes of entry: (1) by establishing branches with full banking authority, (2) by investing in up to 60 percent of the voting stock of a new banking subsidiary, and (3) by investing in up to 60 percent of the voting stock of an existing domestic bank. However, the first two modes of entry have been closed. The ceiling for the establishment of 10 new foreign bank branches has been reached. Meanwhile, there is an existing moratorium in the establishment of new banks since 1999 (except for microfinance thrift and rural banks as provided for under Circular Letter dated 10 September 1999 and Circular No. 273 dated 27 February 2001) to facilitate industry consolidation.

³ Refers to head offices, branches and other offices.



As of end-December 2008, the rural and cooperative banking system consisted of 653 rural banks with 1,335 branches (from 677 rural banks with 1,312 branches in 2007), 45 cooperative banks with 83 branches (from 45 operating banks with 77 branches) and five microfinance-oriented rural 27 banks with branches (from five operating microfinance-oriented rural banks with branches).

Rural banks still held the lion's share of the total number of rural and cooperative banking units at 92.6 percent (1,988 banking units) because of their unique social function as the government's conduit in countryside development and familiarity with the rural communities they serve. The remaining smaller shares went to cooperative banks at 6.0 percent (128 banking units) and microfinance-oriented rural banks at 1.5 percent (32 banking units).

The continued growth ⁴ in outsourcing and offshoring (O&O) sector, increased integration of the country's transport system with the linkage of the MRT/LRT commuter loop and nautical highway system (roll-on, roll-off or RORO ports and connecting highways) in 2008 and the emergence of other super regions⁵ all helped to redefine modern banking needs: mobile, efficient and customer-defined.

In response to this challenge, the BSP amended existing rules and regulations on

In response to this challenge, the BSP amended existing rules and regulations on banking days and hours to improve on banks' basic delivery of banking services

In 2008, the Business Process Outsourcing Association (BPOA) reported that the industry grew by 35 percent, posted \$6 billion revenues and created 372,000 new jobs. For 2009, BPOA projected a 20-25 percent growth and 80,000-90,000 new employment opportunities sans the crisis. The report also identified the 'next wave cities' to include Metro Cavite (Bacoor, Cavite City, Dasmariñas and Imus) and Metro Laguna (Cabuyao, Calamba City, Los Baños, San Pablo City and Sta. Rosa City).

⁵ Under the government's Medium-Term Development Plan (MTDP) for 2004-2010 (Online at: www.neda.gov.ph and www.ops.gov.ph), five potential super regions outside Mega Manila were identified as follows: (1) North Luzon Agribusiness Quadrangle (agribusiness), (2) Luzon Urban Beltway (logistics hub), (3) Central Philippines (tourism), (4) Agribusiness Mindanao (agribusiness) and (5) Cyber Corridor (ICT hub and knowledge economy).





Some top tier bank branches began extending their regular banking hours to meet their client servicing requirements

banking days and hours to improve on banks' basic delivery of banking services particularly during the holiday season (Circular No. 634 dated 5 December 2008). Banks, at their discretion, can remain open to serve their clients beyond the six hours minimum or from 8:00 a.m. to 8:00 p.m. depending on their needs. Bank branches located at international airports or major fish ports, in particular, are even allowed to operate on flexible banking hours within a 24-hour period upon prior notice to the BSP.

Some top tier bank branches began extending their regular banking hours to meet their client servicing requirements. These were notable in bank branches located in major shopping malls, servicing units of government agencies or establishments, kiosks located in university belts, commercial districts and mass rail transport system stations. Overall, this is a good indication of financial soundness. banks' market sophistication and commitment to service not to mention, broadly in step with international best practices.

Other developments on the banking system's physical structure in 2008 include the closure of 25 banking units (composed of two thrift banks, 22 rural banks and one cooperative bank), conversion of one thrift bank into a rural bank (Vizcaya Rural Bank, Inc.) on 18 February 2008, four cases of mergers involving nine banks and one investment house and the establishment of one cooperative bank (Negros Cooperative Bank).

⁶ Inclusive of 12 rural banks that belong to the controversial Legacy Group that were placed under receivership by the BSP in 2008 (Box Article 2).

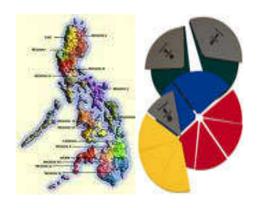
⁷ Refers to the merger of (1) Rural Bank of San Mateo Rizal and Marikina Valley Rural Bank into MVSM Bank (A Rural Bank since 1953), Inc. on 31 March 2008, (2) RB of Katipunan (Zamboanga del Norte),Inc. and Plaza Rural Bank into Katipunan Bank, Inc. "A Rural Bank" on 01 May 2008, (3) SME Bank (A Rural Bank) and GM Bank, Inc. (A Rural Bank) into GM Bank, Inc. (A Rural Bank) on 01 August 2008 and (4) BDO Elite Savings Bank, Inc., Equitable Savings Bank, Inc. and PCI Capital Corporation into BDO Unibank on 30 October 2008.



The emerging banking terrain has been modern banking standards. shaped by continuing reforms in the financial system and increased competition, which paved the way for the exit of weaker players. The closure of rural banks, in particular, gained public scrutiny in 2008 on account of the Legacy Group controversy. Many public fora, however, failed to emphasize that these closed banks (inclusive of the 12 Legacy banks) only accounted for 0.4 percent of total system-wide assets, loans and deposit liabilities as well as 0.1 percent of total capital accounts of the banking system. While the timing of these closures appeared somewhat influenced by the global financial crisis (cf: Box Article 2), the positive performance indicators of the rural banking industry post closures bespeak of minimal impact of said closures to the overall performance of the industry and the banking system at large. This dilutes any threats of contagion or systemic effects to the banking system.

On a geographical basis, banking offices were located mostly within the country at 99.5 percent (7,806 banking units vs. 7,703 banking units in 2007) as against the 0.5 percent (42 bank branches vs. 41 overseas branches) share of banking offices overseas remained concentrated in and highly urbanized areas. The National Capital Region (NCR) still had the highest, albeit lower, share of banking offices at 34.2 percent (2,669 banking units) from last year's 34.5 percent (2,659 offices). Other regions with significant shares of banking offices included the CALABARZON (Region IV-A) at 15.0 percent (1,169 offices), which was slightly lower than last year's share of 15.1 percent (1,164 offices), and Central Luzon (Region III) at 10.9 percent (848 offices) from 10.6 percent (816 offices). Combined, these three leading regions accounted for 60.0 percent of the total banking offices nationwide.

Meanwhile, overseas offices were located mostly in the Asia-Pacific region (57.1 percent or 24 bank offices), Europe (21.4 percent or nine bank offices) and North America (14.3 percent or six bank offices). The emerging banking terrain has been shaped by modern banking standards, continuing reforms in the financial system and increased competition, which paved the way for the exit of weaker players







The concentration of overseas bank offices in these regions reflected similar concentration of Overseas Filipinos (OF) in these areas, which were the main market of these overseas bank offices.

As of end-December 2008, the country's bank density ratio remained at five banking offices per city/municipality. Incidentally, customer ratio⁸ rose by 0.6 percent to 11,588 persons served from 11,516 persons in 2007. This occurred as the population growth rate of 2.0 percent⁹ was faster than the 1.3 percent expansion of the banking system's overall physical network nationwide.

On a regional basis, highly urbanized NCR posted a bank density ratio of 157 banks per city/municipality with each banking office serving 4,216 persons as of end-December 2008 from 156 banks per city/municipality with each banking office serving 4,174 persons last A far second was CALABARZON (Region IV-A) with eight banking offices per city/municipality (same as last year) with each banking office catering to 9,754 persons (up from 9,581 persons) and Central Luzon (Region III) with seven banking offices per city/municipality (up from six banking offices per city/municipality) with each banking office serving 11,521 persons (down from 11,736 persons).

On the other hand, the Autonomous Region of Muslim Mindanao or ARMM continued to post the lowest bank density ratio of less than one banking office per city/municipality and the highest customer ratio of 141,496 persons per bank (up from 138,358 persons per bank in 2007). These bleak density ratios in the ARMM may be attributed to the long-standing peace and order situation in the area. (Table 4)

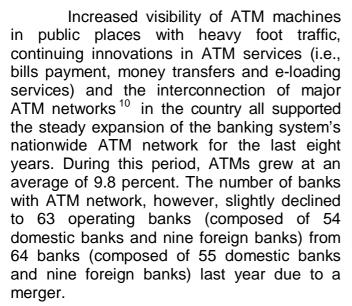
The banking system's low bank density ratio on a nationwide basis has been

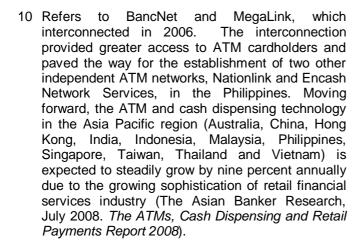
These bleak
density ratios in
the ARMM may be
attributed to the
long-standing
peace and order
situation in the
area

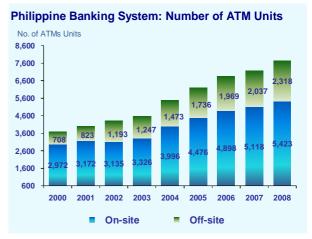
⁸ Refers to the number of persons served by each banking unit

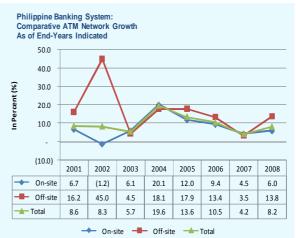
⁹ Source: 2000 Census of Population and Housing, National Report, National Statistics Office

complemented by the expansion of banks' non-traditional service delivery channels such as automated teller machines (ATMs) and electronic or e-banking. As of end-December 2008, the banking system's ATM network further expanded with the addition of 586 ATMs for a total of 7,741 units. The bulk of these ATMs were onsite or within bank premises at 70.1 percent (5,423 units) while the rest were stand-alone ATMs at 29.9 percent (2,318 units). These stand-alone ATMs were normally located along transport terminals. convenience stores. shopping malls, university compounds, gasoline stations and other public places that require the presence of these ATMs for convenience. For the last eight years, stand-alone ATMs outpaced the annual average growth rate of onsite ATMs at 16.5 percent (vs. 7.8 percent of the latter).











Higher connectivity
through cellular phones
as well as through
personal/laptop
computers among
Filipinos provided an
additional impetus for
further development of
e-banking and mobile
banking

In terms of regional distribution, the NCR still held the most number of ATM units at 46.7 percent (3,617 units), 218 units higher than last year's 3,399 units. Other regions in the Top 3 were the CALABARZON (Region IV-A) region at 13.4 percent (1,039 units) and Central Luzon (Region III) region at 7.5 percent (579 units).

Consistently, ARMM had the least number of ATMs at 0.3 percent (22 units), two ATMs higher than last year's 20 units. Other regions in the bottom included MIMAROPA (Region IV-B) at 0.7 percent (53 units) and CARAGA (Region XIII) at 0.9 percent (68 units). (Table 5)

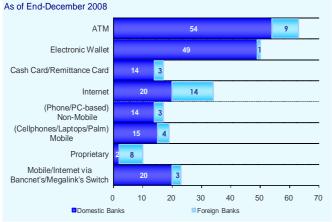
Higher connectivity through cellular phones as well as through personal/laptop computers among Filipinos provided an additional impetus for further development of e-banking and mobile banking. Client servicing requirements gradually redefined technology-enabled convenience for bank clients to access their accounts 24/7 and receive accurate information on financial transactions in real time anywhere in the country. At present, 24/7 banking in the Philippines means unlimited access to phone, online and mobile banking services.

Specifically, mobile banking has been instrumental in the efficient delivery of financial services in rural communities. According to the Rural Banking Association of the Philippines (RBAP or www.rbap.org) report, there were 43 rural banks accredited and registered to offer mobile phone banking in the Philippines under its Microfinance Access to Banking Services Program. It has already served a total of 70,000 clients in rural communities through various mobile banking products such as text-a-payment, text-a-deposit, text-awithdrawal and text-a-sweldo (salary).

As of end-December 2008, there were 50 banks (up from 46 banks in 2007) offering electronic wallet, 17 banks (up from 14 banks) with cash/remittance card products, 34 banks (up from 33 banks) with internet banking, 17 banks (down from 18

Philippine Banking System







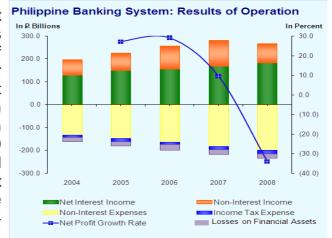
banks) offering phone banking (computer-based. non-mobile). 19 banks (unchanged) engaged in mobile banking, 10 banks (down from 11 banks) with proprietary services and 23 banks (unchanged) with hybrid mobile/internet via Bancnet-Megalink switch banking services. The decline of some of the e-banking platforms (e.g., phone/mobile banking) was attributed to consolidation activities for existing structures in merged entities.

RESULTS OF OPERATION

Notwithstanding the prevailing difficult environment in 2008, managed to register a positive net profit of P41.4 billion. This was 34.1 percent lower than the P62.9 billion net profit recorded last significant contraction vear due to non-interest income particularly on foreign exchange transaction losses of banks (143.9 percent or P6.3 billion), financial assets and liabilities designated at fair value through profit or loss¹¹ (P1.1 billion) and on foregone dividend income¹² (89.5 percent or P0.4 billion).

Total operating income stood at P268.0 billion, 4.7 percent lower than last year's P281.2 billion. The modest growth of 9.0 percent (P15.2 billion) in net interest income was insufficient to outweigh the significant drop in non-interest income of 25.1 percent (P28.4 billion).

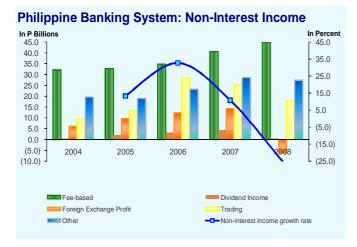
In terms of specific revenue streams, the bulk of bank's total operating income was still net interest income at 68.4 percent (P183.4 billion), 8.6 percentage points higher than last year's 59.8 percent share (P168.2

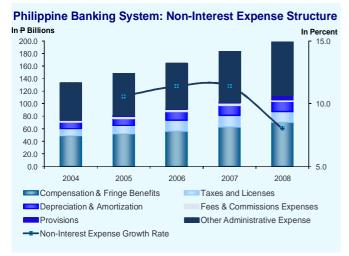


¹¹ New accounting entry under the Financial Reporting Package (FRP). Hence, no comparative figure for 2007.

¹² Refers to cash dividends earned and/or actually collected on equity securities held under Held for Trading (HFT), Financial Assets Designated at Fair Value through Profit or Loss (DFVPL), Available for Sale (AFS) and Investments in Non-Marketable Equity Securities (INMES).







billion) and reflective of the double-digit credit expansion and further improvement in loan quality during the year. Interest income consisted primarily of interest on loans and discounts¹³ (48.9 percent), interest on available for sale (AFS) financial assets (13.4 percent) and interest on held-to-maturity financial (HTM) assets (6.9)percent). Meanwhile, majority of interest expenses were interest on deposit liabilities (77.4 percent) and interest on borrowed funds¹⁴ (10.5 percent). The larger proportion of interest based revenues is indicative of banks' re-evaluation of their asset portfolio to pick up the slack in trading gains during the year.

Meanwhile, non-interest income accounted for the remaining 31.6 percent (P84.6 billion) which was lower than the 40.2 percent (P113.0 billion) posted in 2007. The reduced share was on account of bearish treasury activities particularly on huge losses borne by the banks from their foreign exchange transactions (P6.3 billion) as well as losses on financial assets other than loans and liabilities designated at fair value through profit or loss (P1.1 billion) and on fair value adjustment in hedge accounting (P0.1 billion).

Banks were able to rein in their non-interest expenses in 2008 as overall growth decelerated to 8.4 percent from 11.4 percent in 2007. Total non-interest expenses stood at P199.0 billion from P183.5 billion The proportion last year. management-related expenses in relation total operating income, increased to 74.2 percent from last year's 65.2 percent. Since the ratio of non-interest expenses to total operating income is a

¹³ Includes loans to government, small and medium enterprises, private corporations, individuals for housing purposes, consumption and other purposes, central bank, public sector entities and contracts to sell (CTS).

¹⁴ Refers to interest on interbank loan payables and interest on bills payable to BSP, domestic banks, foreign banks and deposit substitutes.



metric for management soundness, the increasing year-on-year share provided a glimpse on the prevailing housekeeping challenge for bank managers to keep operating costs reasonable, if not prudent.

Looking at the specific non-interest structure. other expense administrative expenses captured the lion's share of overall management expenses at 42.7 percent (P84.6 billion). These included bank spending on other expenses¹⁵(33.4 percent), insurance expenses (4.0 percent), litigation expenses (2.2 percent) and fines, penalties and other bank charges (0.5 percent). A distant second was expenditures on compensation and fringe benefits of employees at 33.8 percent (P70.6 billion). The bulk went to salaries and wages of employees (19.9 percent) while the fringe benefits of directors, officers and employees (6.6 percent) and contributions to provident and/or retirement fund (3.2 percent) captured the remaining share of bank expenses on compensation and fringe benefits. Rounding up the Top 3 non-interest expenses was bank spending on taxes and licenses at 9.2 percent (P17.1 billion).

The higher proportion of salaries and wages, in particular, was reflective of the 5.8 percent increase in total manpower complement of banks. As of end-December 2008, bank personnel totaled to 81,635 from 77,178 personnel in 2007¹⁶. Broadly, this indicates that bank employees were least affected by recent bank closures and the global financial turmoil as steady branch expansion

Broadly, this indicates that bank employees were least affected by recent bank closures and the global financial turmoil as steady branch expansion creates continuing demand for competent bank personnel

Includes rental expenses; utilities expenses; information technology expenses; fuel and lubricant expenses; travelling expenses; repairs and maintenance expenses; security, clerical, messengerial and janitorial expenses, office supply expenses; publication expenses; advertising and publicity expenses; representation and entertainment expenses; membership fees and dues; donations and charitable contributions and miscellaneous expenses.

¹⁶ Based on a one-off survey conducted by the BSP on 38 universal and commercial banks (representative of total banks in terms of assets and banking network) to determine the impact of the global financial crisis and recent bank closures on bank personnel in 2008.

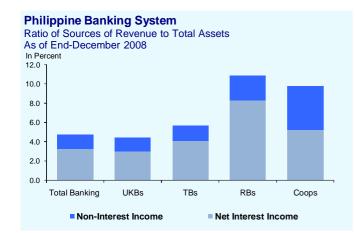


creates continuing demand for competent bank personnel.

The highly publicized outrage American taxpayers on exorbitant bonuses paid to key officers of the ailing insurer, American International Group (AIG), after receiving close to \$180 billion bailout money from the Federal Reserve provided a timely for local regulators wakeup call policymakers alike to keep a close watch on the fringe benefits and bonuses paid to directors and key officers of BSP supervised institutions. This is particularly significant for banks operating in the Philippines wherein 73.9 percent of their operations were funded by deposit liabilities generally sourced from the public. Fortunately, the share of banks' fringe benefits including director's fees to total non-interest expenses remained manageable at 6.7 percent (P13.4 billion) during the year.

Across banking subgroups, interest-based revenues were still the major source of revenues. Government banks (82.5 percent), rural banks (72.3 percent) and thrift banks (73.4 percent) were specific banking groups with the highest proportion of net interest income in relation to their total operating incomes. Cooperative banks, which normally have high administrative costs (higher fee-based income) due to their exposures to uncollateralized small-scale lending activities (i.e., micro-credit) had the least share (53.4 percent) of net interest income compared to other banking groups.

Incidentally, cooperative banks (46.6 percent) and foreign bank branches (46.6 percent) were the two subgroups which had the highest proportion of non-interest income in relation to their total operating incomes. Majority of cooperative banks' non-interest income were fee-based income¹⁷ while their more sophisticated foreign counterparts' main sources of non-interest income came from trading and other off-balance sheet transactions.



¹⁷ Fee-based income of cooperative banks consisted of intermediation service fees (P386 million) and payment service fees (P24 million) in 2008.

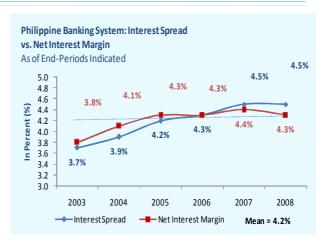
Reduced net 2008 income influenced the softening of earning asset yield to 7.7 percent from 7.9 percent in 2007. Funding costs similarly declined to 3.2 percent from 3.4 percent. Hence, the spread between earning asset yield and funding cost narrowed to 450 basis points from 454 basis points in 2007. With the narrowing of the earning asset yield and funding cost, interest spread started to plateau at 4.5 percent while net interest margin dipped to 4.3 percent from last year's 4.4 percent although both were still above the industry's average of 4.2 percent for the last six years.

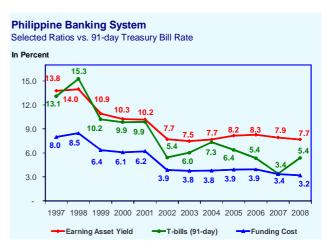
Meanwhile, the bellwether Treasury bills (T-bills) rate rose to 5.4 percent from 3.4 percent in 2007 on account of rising inflation and reduced issuance of government securities, which propped up benchmark Accordingly, the interest rates. spread between the earning asset yield and the T-bills rate narrowed to 230 basis points from 452 basis points in 2007. Whereas, the spread between funding cost and T-bills rate widened to 220 basis points from two basis points spread last year. Given subdued risk appetite and ample liquidity, banks were able to offer lower interest rates to depositors and creditors thereby, widening the gap over the benchmark T-bill rate.

The general contraction in bank revenues and continued growth, albeit moderate, in net operating expenses pulled the cost-to-income (CTI) ratio up to 73.9 percent from 65.2 percent in 2007.

Comparative profitability indicators across various banking subgroups are summarized in the adjacent table.

Based on their comparative profitability indicators, rural banks had the widest interest spread at 10.7 percent while foreign bank branches had the least at 3.8 percent. Rural banks also led the rest of the banking groups in terms of net interest margin at 10.6 while at the bottom were private domestic universal banks at 3.8 percent. Surprisingly, rural banks were more cost-efficient than private domestic commercial banks with a CTI ratio of 70.1



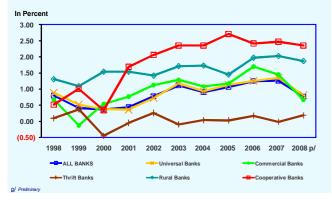


Philippine Banking System: Profitability Component Indicators
For End-December 2008
In Percent

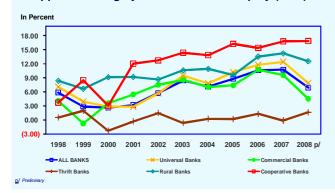
| | Earning Asset Yield | Funding Cost | Interest Spread | Net Interest Margin | Cost-to- Income Ratio |
|---------------------------------|---------------------------|-----------------|--------------------|---------------------------|-----------------------------|
| All Banks ^{D/} | 7.7 | 3.2 | 4.5 | 4.4 | 74.0 |
| Domestic Banks ^{D∕} | 7.6 | 3.1 | 4.6 | 4.3 | 75.2 |
| Private Domestic UBs | 7.0 | 2.9 | 4.1 | 3.8 | 74.2 |
| Private Domestic KBs | 8.9 | 4.1 | 4.9 | 4.4 | 93.9 |
| Government Banks | 6.9 | 2.4 | 4.6 | 4.5 | 65.8 |
| Thrift Banks | 9.6 | 4.4 | 5.2 | 5.0 | 84.7 |
| Rural Banks ^{p/} | 15.7 | 5.0 | 10.7 | 10.6 | 70.1 |
| Cooperative Banks ^{D/} | 13.8 | 6.9 | 6.9 | 7.0 | 71.6 |
| Foreign Bank Branches/ | | | | | |
| Subsidiaries | 8.1 | 4.2 | 3.9 | 4.8 | 68.3 |
| Foreign Bank Branches | 8.0 | 4.2 | 3.8 | 4.7 | 64.8 |
| Foreign Bank Subsidiaries | 8.7 | 3.9 | 4.9 | 5.3 | 94.6 |
| p/ Preliminary | | | | | |







Philippine Banking System: Return on Equity (ROE)



percent compared to the latter's 93.9 percent. Foreign bank branches still posted the best cost-efficiency ratio of 64.8 percent.

With reduced bank earnings, return to shareholders experienced similar contractions as return on assets (ROA) dropped to 0.8 percent from 1.3 percent in 2007. Across banking groups, cooperative banks posted the highest ROA at 2.4 percent (down from 2.5 percent) while thrift banks remained below the system average at 0.2 percent but still a positive recovery from the negative ROA ratio recorded last year. The low ROA ratio of thrift banks mav attributed be hiah cost-efficiency ratio (84.7 percent vs. banking system average of 74.0 percent).

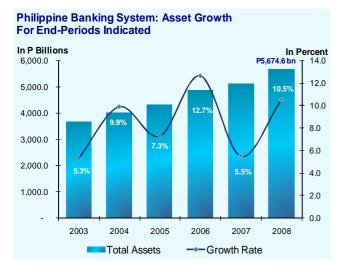
Likewise, the banking system's return on equity (ROE) slid to 6.9 percent from 10.8 percent in 2007. Across banking groups, cooperative banks still led all banks in posting the highest ROE ratio of 16.9 percent (up from 16.8 percent in 2007) while thrift banks provided the least return to shareholder's equity at 1.7 percent (up from negative 0.1 percent last year).

MAJOR BALANCE SHEET TRENDS

ASSETS

As of end-December 2008, total resources reached P5,674.6 billion, 10.5 percent (P540.5 billion) higher than last year's P5,134.1 billion. Substantial expansion in lending (21.5 percent or P473.8 billion) and bank investments in financial assets other than loans (22.3 percent or P253.1 billion) were main channels of growth.

Further, the banking system's resources have been growing steadily at an annual average of 8.4 percent since 2003 and the growth has been fairly stable with standard deviation of 2.7 (0.05 level of significance).



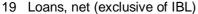
¹⁸ Refers to investments in debt and other securities



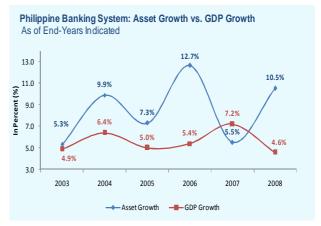
Looking at the spread between the respective growths of banking assets and the country's economic output --- it was evident that except for 2007, asset growth continued to outperform the growth of gross domestic product (GDP). The spread even widened to 590 basis points from last year's 170 basis points which was highly indicative of the inherent soundness of the banking system.

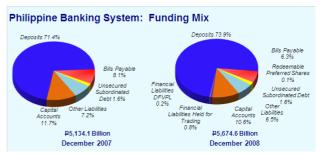
As of end-December 2008, the share of deposit liabilities expanded to 73.9 percent (P4,195.0 billion) from last year's 71.4 percent (P3,664.8 billion). Other significant sources of funds were capital accounts at 10.6 percent Philippine Banking System: Funding Mix (P599.1 billion) and other liabilities at 6.5 percent (P370.1 billion). The latter two funding sources both reported contractions in their respective shares: capital accounts (down from 11.7 percent or P601.8 billion) and other liabilities (down from 7.2 percent or P370.9 billion). The increasing share of deposit liabilities compared to other funding sources highlights the greater responsibility expected on banks to remain fundamentally sound and stable.

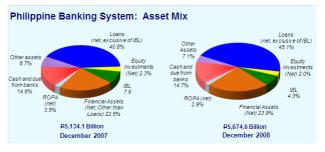
These resources were channeled mostly to loans¹⁹ at 45.1 percent (P2,559.1 billion), up from 40.8 percent (P2,092.5 billion) in 2007. Other major uses of funds include bank investments in other financial assets other than loans, net²⁰ at 23.9 percent (P1,357.0 billion), up from last year's 22.5 percent (P1,152.8 billion). Lastly. proportion of cash and due from banks to total assets slightly rose to 14.7 percent (P834.5 billion) from 14.6 percent (P750.3 billion) in 2007 to shore up liquidity. This is indicative of the apparent shift in favor of traditional sources of income (e.g., lending fixed-income securities) due to rising interest rates and heightened risk aversion at the onset of global financial meltdown.



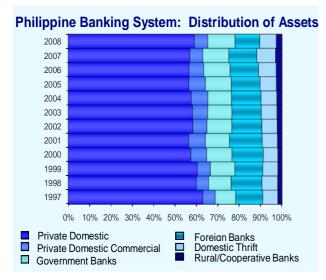
²⁰ Includes financial assets held for trading (HFT); designated at fair value through profit or loss (DFVPL); available-for-sale (AFS), net of equity securities; held to maturity (HTM) and unquoted debt securities classified as loans (UDSCL).











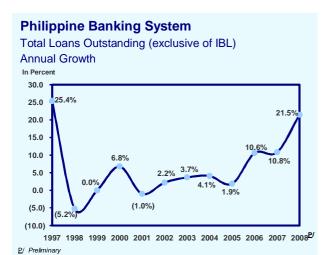
Market distribution of total resources barely changed. Private domestic universal banks still held the largest share at 58.9 percent (up from 56.9 percent in 2007). The balance, in descending order, was held by the following banking groups: government banks at 12.8 percent (slightly up from last year's 12.1 percent), foreign banks (branches and subsidiaries) at 11.5 percent (down from 13.2 percent), domestic thrift banks at 7.7 percent (down from 8.7 percent), private domestic commercial banks at 6.3 percent (up from 6.0 percent) and rural and cooperative banks at 2.8 percent (down from 3.1 percent).

During the year, the percent share of foreign banks (branches and subsidiaries) to the total assets of the banking system remained less than half of the 30 percent statutory limit under Section 3 of R.A. No. 7721 (An Act Liberalizing the Entry and Scope of Operations of Foreign Banks in the Philippines). The share even shrunk to 11.5 percent from 13.2 percent last year as this particular subgroup was heavily into trading activities and off-balance sheet transactions. Foreign bank branches in the Philippines were also affected by massive asset revaluations of parent companies in the United States and Europe.

LOANS

Subdued opportunities for treasury-related earnings proved favorable for lending. As of end-December 2008, total loans outstanding (net of IBL) posted a double-digit growth of 21.5 percent to P2,682.2 billion from P2,208.4 in 2007. This was the highest credit expansion since the 1997 Asian financial crisis and only 3.9 percentage points away from its pre-crisis growth rate of 25.4 percent.

In terms of loans to economic sector, the real estate, construction, renting and business activities sector (15.1 percent or P441.0 billion), the manufacturing sector (14.3 percent or P418.0 billion) and agriculture, fishery, hunting and forestry sector (11.8 percent or P344.3 billion) cornered the Top 3 biggest allocation of bank credit outside financial intermediation (21.1 percent or



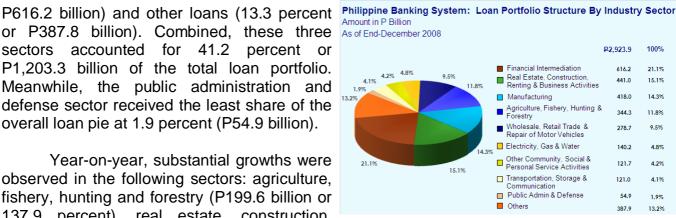


or P387.8 billion). Combined, these three sectors accounted for 41.2 percent or P1,203.3 billion of the total loan portfolio. Meanwhile, the public administration and defense sector received the least share of the overall loan pie at 1.9 percent (P54.9 billion).

Year-on-year, substantial growths were observed in the following sectors: agriculture, fishery, hunting and forestry (P199.6 billion or 137.9 percent), real estate, construction, renting and business activities (P114.8 billion or 35.2 percent) and the manufacturing sector (P26.4 billion or 6.7 percent). In particular, volatility in food prices due to the tightening of supply (i.e., rice) and adjustments in world food prices affecting domestic demand in the first half of 2008 as well as government's policy initiatives to pump prime the sector led to substantial growth in agricultural-related lending. The increased share of the real estate related lending may be attributed to the boom in the local property sector and increased public spending on infrastructure related projects in 2008 (www.neda.gov.ph and www.dbm.gov.ph).

the On other hand. financial intermediation²¹ (P180.5 billion or 22.7 percent), private households with employed persons (P131.3 billion or 75.4 percent) and other community, social and personal activities sector (P51.1 billion or 29.6 percent) posted the highest contractions during the year. Higher inflation against the backdrop of reported layoffs in some industrial sectors, rising interest rates and continued aversion were some of the factors behind the declines in loans allocated the to aforementioned sectors.

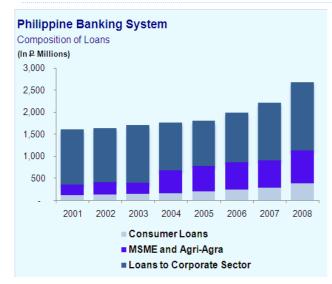
As of end-December 2008, corporate loans still accounted for more than half of the banking system's total loan portfolio at 57.9 percent (P1,553.0 billion) but slightly down from last year's 59.3 percent (P1,309.3 billion). The remaining shares went to MSME lending at 27.9 percent (P748.8 billion) from



The increased share of the real estate related lending may be attributed to the boom in the local property sector and increased public spending on infrastructure related projects in 2008

²¹ Includes interbank loans





This was attributed to growing financial literacy of consumers on various consumer finance products and attractive rates offered by banks on consumer -related loans to augment the existing limited corporate demand

27.6 percent (P609.5 billion) and consumer finance at 14.2 percent (P380.3 billion) from 13.1 percent (P289.6 billion) in 2007.

Of these three main types of lending, however, consumer finance (auto loans, credit card receivables and residential real estate loans) was steadily growing at an average rate of 19.3 percent for the last seven years. This was attributed to growing financial literacy on various consumer finance products and attractive rates offered by banks on consumer-related loans to augment limited corporate credit demand. These loans were generally current (89.9) or P341.4 billion) with delinguency ratio (non-performing consumer loans to total consumer loan portfolio) of 1.3 percent, albeit slightly up from 1.1 percent in 2007, and generally in line with the improvement of banks' credit underwriting standards.

banking Across major groups, universal banks now held the top spot of the consumer finance pie at 45.5 percent (P172.9 billion) from last year's 39.2 percent (P113.6 billion). In prior years, consumer lending was the turf of thrift banks. Now, thrift banks slid to second place at 39.9 percent (P151.7 billion) and down from 43.6 percent (P126.3 billion) in 2007. In 2008, universal banks substantially surpassed thrift banks in lending to residential real estate and credit card receivables. Meanwhile, the remaining portion of the pie went to commercial banks at 14.7 percent (P55.8 billion) from 17.2 percent (P49.8 billion).

Domestic banks held the lion's share of the overall consumer loan pie at 78.0 percent (P296.6 billion) from 77.0 percent (P223.1 billion) in 2007 while foreign bank branches and subsidiaries made up the balance of 22.0 percent (P83.8 billion) from 23.0 percent (P66.5 billion) last year.

In terms of specific market composition, the bulk of consumer loans at 40.6 percent (P154.2 billion) from 36.3 percent (P105.0 billion) as of end-December 2008 were residential real estate loans





(REL). Year-on-year, residential RELs posted a strong growth of 46.9 percent (P49.2 billion) largely driven by strong demand for residential real estate properties. Further, more than a quarter or 25.5 percent of these residential RELs were socialized/low-cost housing in step with the PABAHAY (housing) program of the government. The quality of residential RELs during the year likewise remained desirable as the non-performing residential RELs ratio further improved to 6.5 percent from 8.2 percent.

Across banking groups, more than half of residential RELs were serviced by thrift banks at 53.4 percent (P82.3 billion) from last year's 63.6 percent (P66.8 billion). This was followed by universal banks at 42.1 percent (P64.9 billion) from 30.6 percent (P32.1 billion) share recorded in 2007 and commercial banks at 4.6 percent (P7.1 billion) from 5.8 percent (P6.1 billion) share.

Wider public acceptance and intense market competition on the use of 'plastic currency' for regular consumption²² supported the continued expansion in credit card receivables (CCR). As of end-December 2008, CCRs accounted for 29.1 percent (P110.6 billion) of the total consumer loans from 34.0 percent (P98.4 billion) in 2007. Annually, CCRs increased by 12.3 percent (P12.2 billion) and was highly reflective of the increased usage of credit cards for household consumption. personal enhancements in prudential regulations on credit card operations started to bear fruit as non-performing CCRs ratio eased to 10.7 percent from 12.8 percent last year.

Credit card operations remained the niche market of bigger universal banks

Wider public
acceptance and
intense market
competition on use of
'plastic currency' for
regular consumption
supported the
continued expansion
in credit card
receivables

²² Some credit card companies even have links to hospitals including medical enterprises apart from regular merchant establishments and have started launching SMS-based credit card services. Based on the latest ICT statistics of the International Telecommunications Union (ITU) for 2008, there were 53 million mobile phone subscribers in the Philippines sending an average of 800 million text messages per day (http://www.itu.int/net/home/index.aspx).





Motorists
temporarily
shelved plans to
upgrade their
existing vehicles
and resorted to car
pooling and mass
transport



particularly foreign banks (branches and subsidiaries), which captured close to two-thirds of the overall CCR pie at 62.6 percent (P69.2 billion) from 56.6 percent (P55.7 billion) in 2007. Commercial banks with 32.8 percent (P36.3 billion) from 37.9 percent (P37.3 billion) and thrift banks with 4.6 percent (P5.1 billion) from 5.6 percent (P5.5 billion) rounded up the remaining shares of the CCR pie.

Volatility in world oil prices and higher inflation resulted to adverse swings on local pump prices in the first half of 2008. Combined with reduced consumer purchasing power due to setbacks on wage adjustments in key industry sectors, the uptick in local prices led to dampened demand for auto loans (AL). Motorists temporarily shelved plans to upgrade their existing vehicles and resorted to car pooling and mass transport. Accordingly, the proportion of ALs to total consumer loans declined to 20.6 percent (P78.5 billion) from 29.8 percent (P86.2 billion) in 2007. Year-on-year, the level similarly contracted by 8.9 percent (P7.7 account of prevailing challenging environment for the automobile industry. Fortunately, the quality of ALs continued to improve as non-performing ALs ratio eased to 4.9 percent from 5.1 percent in 2007.

Thrift banks held more than half of the banking system's auto loans at 54.6 percent (P42.9 billion) from 62.6 percent (P54.0 billion) in 2007. Other banking subgroups had the following market shares: universal banks at 37.4 percent (P29.4 billion) from 29.9 percent (P25.7 billion) and commercial banks at 8.0 percent (P6.2 billion) from 7.5 percent (P6.4 billion) share.

Against the backdrop of the general weakening of the local currency over the US Dollar following the collapse of the Lehman Brothers in September 2008, foreign currency deposit unit (FCDU) loans (net of interbank loans) expanded by 41.1 percent to P310.3 billion (\$6.5 billion) from P220.0 billion (\$5.3 billion) last year. Inclusive of interbank loans,



FCDU lending modestly grew by 1.7 percent to P516.7 billion (\$10.9 billion) from P508.0 billion (\$12.3 billion) in 2007.

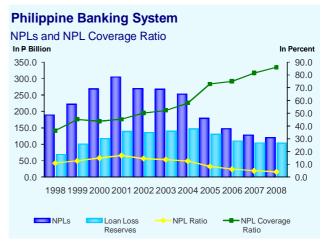
banking groups, Across universal banks still held the bulk of FCDU loans (net of IBL) at 77.3 percent (P239.4 billion or \$5.0 billion) from last year's 74.2 percent (P163.2 billion or \$3.9 billion). The rest of the subgroup had the following shares: commercial banks at 22.7 percent (P70.4 billion or \$1.5 billion) from 25.8 percent (P56.6 billion or \$1.4 billion) and thrift banks at 0.2 percent (P0.5 billion or \$10.0 million from 0.1 percent (P0.2 billion or \$4.0 million).

In terms of banks' exposure to micro, small and medium enterprises (MSME) and agri-agra credit (socialized loans), banks still had no difficulty lending to the MSME sector but struggled to meet the agri-agra mandatory credit ratios. As of end-September 2008, a total of 804 banks (composed of 38 universal and commercial banks, 80 thrift banks, 643 rural banks and 43 cooperative banks) were able to set aside a total of P162.3 billion for micro and small enterprises and P146.8 billion for medium enterprises thereby, amounting to a total of P309.1 billion.

As of end-September 2008, a total of 675 banks²³ (composed of 20 universal and commercial banks, 49 thrift banks, 564 rural banks and 42 cooperative banks) set aside a total of P191.3 billion or 9.7 percent ratio (0.3 percentage point short of the mandatory 10 percent) for agrarian reform credit and an overall ratio of 22.3 percent (2.7 percentage points short of the minimum 25 percent requirement).

The general improvement in credit risk management of banks led to continued improvement in the banking system's loan quality. As of end-December non-performing loans dropped by 5.7 percent (P7.3 billion) to P120.6 billion from P128.0 billion last year on the back of sustained credit expansion and subdued loan defaults. Consequently, the NPL ratio eased to 4.2 percent from the 5.0 percent ratio recorded in 2007. This was the lowest post-crisis ratio and

banks still had no difficulty lending to the MSME sector but struggled to meet the agri-agra mandatory credit ratios





a significant 12.7 percentage points reduction from a high of 16.9 percent posted in 2001.

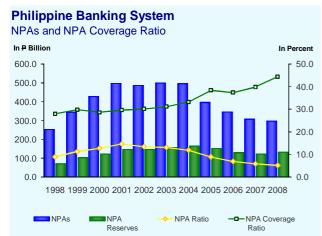
During the year, banks continued to provide higher provisioning for impaired loans as the NPL coverage ratio further widened to 86.0 percent from 81.5 percent in 2007. Likewise, the spread between the NPL ratio and loss provisioning ratio widened to 819 basis points from last year's 766 basis points.

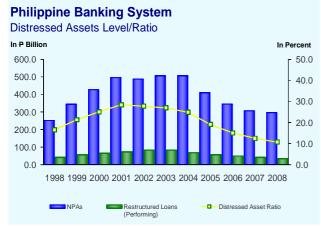
In step with improving loan quality coupled with disposals of foreclosed properties, non-performing assets (NPA) shrunk by 3.5 percent (P10.6 billion) to P296.8 billion from P307.5 billion in 2007. Accordingly, the banking system's NPA ratio eased to 5.1 percent from 5.9 percent last year. This was also the lowest post crisis ratio and 9.5 percentage points lower than the peak of 14.6 percent NPA ratio Loss provisioning similarly recorded in 2001. improved as NPA coverage ratio was better at 44.4 percent from 39.8 percent in 2007. Hence, the spread between NPA and NPA coverage ratios widened to 393 basis points from 339 basis points.

With the general improvement in asset quality, the distressed asset ratio (broadest measure of asset quality) sustained its downtrend. As of end-December 2008, the distressed asset ratio improved to 10.7 percent from 12.5 percent in 2007 on account of reductions in NPAs and performing restructured loans against the backdrop of strong credit growth.

OTHER FINANCIAL ASSETS

The banking system's total financial assets other than loans, gross (net of amortization) stood at P1,388.7 billion as of end-December 2008. Debt securities accounted for 91.4 percent (P1,269.7 billion) of the aggregate financial assets whereas equity securities constituted the balance of 8.6 percent (P119.0 billion).





²³ The balance refers to 108 under complying banks, 26 non-reporting banks and five banks with no agri-agra credit facility.



to specific instruments, placed securities were mostly held-to-maturity (HTM) financial assets, net of allowance for credit losses at 35.7 percent (P487.3 billion) share. Available-forsale (AFS) financial assets, net followed closely at 34.9 percent (P476.0 billion). Likewise, financial assets held for trading (HFT) and unquoted debt securities classified as loans, net had double-digit shares of 15.2 percent (P207.8 billion) and 13.3 percent (P180.8 billion), respectively. The negligible balance of 0.9 percent (P12.1 billion) were financial assets designated at fair value through profit or loss (DFVPL).

In order to mitigate the impact of abnormal market rates at the height of the crisis in September 2008 on the values of banks' financial assets other than loans, the **BSP** allowed its supervised financial institutions (FI) to reclassify their financial assets from categories measured at fair value such as HFT and AFS to categories measured at amortized cost such as HTM and unquoted debt securities classified as loans (UDSCL), as well as to AFS (for reclassified HFT financial assets) pursuant to Circular Nos. 626 and 628 (Box Article 1). These FIs were given up to 14 November 2008 to avail of the look-back provision wherein the transfer of financial assets may be value dated as of any date between 1 July 2008 to 14 November 2008. The regulatory relief was implemented to mitigate the extraordinary impact of marking -to-market on banks' trading books under a crisis scenario. Further, this was broadly in line with the amendments to the International Accounting Standards 39 (IAS 39) on Financial Instruments Recognition Measurement International and and Financial Reporting Standards 7 (IFRS 7) on financial instruments disclosures.

On the other hand, 95.7 percent (P102.5 percent) of equity securities was lodged under equity investments in subsidiaries, associates and joint ventures, net. Investments in non-marketable equity securities (INMES), net made up the remaining 4.3 percent (P4.6 billion) share.

In order to mitigate the impact of abnormal market rates on the values of banks' financial assets, the BSP allowed its supervised financial institutions (FI) to reclassify their financial assets



The regulatory relief was implemented to mitigate the extraordinary impact of marking-to-market on banks' trading books under a crisis scenario

Counterparties of banks as to debt securities were mostly residents at 80.6 percent (P1,022.8 billion). This was followed by non-residents and multilateral agencies with shares of 19.1 percent (P242.6 billion) and 0.3 percent (P4.3 billion), in that order.

The current underdevelopment of the local capital market led to a debt market that is crowded by government papers as government securities captured the lion's share of resident-issued debt papers at 90.2 percent or P922.9 billion. Private issues came a far second at 6.1 percent or P62.4 billion while the balance went to issuances of banks at 1.8 percent or P18.9 billion and the BSP at 1.8 percent or P18.7 billion.

bank perc was perc own Mea

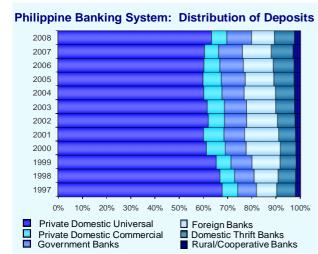
As to equity securities, counterparties of banks were largely resident issuers at 92.1 percent (P109.5 billion). Of which, 71.6 percent was accounted for by private corporations, 25.5 percent by banks and 2.9 percent by government owned and/or controlled corporations (GOCCs). Meantime, non-residents held the remaining 7.9 percent (P9.4 billion) of total equity securities.

DEPOSIT LIABILITIES

Deposit liabilities stood at P4,195.0 billion as of end-December 2008,14.5 percent (P530.1 billion) higher than last year's level of P3,664.8 billion. The growth was indicative of sustained confidence in the banking system.

In terms of specific market shares, private domestic universal banks held the bulk of deposit liabilities at 63.3 percent (P2,655.2 billion) from last year's 60.5 percent (P2,213.9 billion). Rural and cooperative banks, because of their distance from highly populated urban areas, captured the least share of 2.6 percent (P107.2 billion) from 3.1 percent (P114.7 billion) in 2007.

As of end-December 2008, peso deposit liabilities still accounted for the bulk of the banking system's deposit liabilities at 76.7 percent (P3,217.2 billion) from 77.9 percent (P2,856.6 billion) in 2007. The remaining share went to foreign currency deposit liabilities at 23.3 percent (P977.7 billion) from 22.1 percent (P808.3 billion).



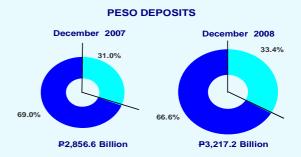


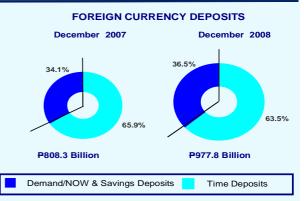
Year-on-year, peso deposit liabilities grew by 12.6 percent while foreign currency deposit liabilities posted a 21.0 percent growth on account of the general weakening of the local currency against the US dollar in 2008.

In terms of specific placements, peso deposit liabilities were mostly in shorter-term demand, negotiable orders of withdrawal (NOW) and savings deposits at 66.6 percent or P2,142.7 billion (down from 69.0 percent but up from P1,972.0 billion in 2007). On the other hand, the bulk of foreign currency deposit liabilities were placed in interest-sensitive time deposit accounts at 63.5 percent or P977.7 billion (down from 65.9 percent but up from P808.3 billion).

Further, more than two-thirds of these deposit liabilities were channeled to loans. As of end-December 2008, the banking system's loans-to-deposit ratio stood at 69.7 percent, 1.2 percentage points lower than last year's 70.9 percent as banks shore up liquidity to brace for the looming second round effects of the prevailing global financial crisis. Parallel to this, there were legislative moves to increase the deposit insurance coverage²⁴ from the current P250,000 to P500,000 to effectively cover about 97.2 percent of the 31 million deposit accounts of the banking system. As of

Year-on-year, peso deposit liabilities Philippine Banking System: Deposit Mix





²⁴ Local policymakers believe that increasing the deposit insurance coverage will encourage depositors to keep their money in banks since the government safeguards confidence in the banking system. Across the globe, similar initiatives were implemented by various governments in response to the crisis. In the United States, the Federal Deposit Insurance Corporation (FDIC) increased the deposit insurance coverage to \$250,000 from \$100,000 until 2009. In Europe, the governments of Belgium, Spain, Sweden and the Netherlands have raised the deposit guarantees to 100,000 euros from 20,000 euros while the governments of Austria, Denmark, France, Germany and Ireland have provided blanket guarantee of bank deposits. In the United Kingdom, deposit guarantees were likewise increased to 50,000 pounds from 35,000 pounds. In Asia, Hong Kong, Malaysia and Singapore announced the sovereign guarantee of all deposits until 2010. Indonesia increased its deposit insurance coverage to \$182,000 from \$9,000 while Kazakhstan's deposit insurance coverage was increased to \$42,000 from \$6,000.



press time, the approved bill is currently pending for signature of the President.

CAPITALIZATION

Philippine Banking System: Capital Adequacy Ratio (CAR)

| | Solo End-December 2005 2006 2007 | | End- Sept 2008 | Consolidated End-December 2005 2006 2007 | | | End- Sept 2008 | |
|-------------------------------------|--|---------|----------------------|--|---------|---------|----------------------|---------|
| (In ₽ Billion) | | | | | | | | |
| Tier 1 | 404.5 | 419.0 | 467.2 | 501.4 | 401.5 | 415.4 | 463.9 | 476.4 |
| Tier 2 | 73.4 | 94.4 | 102.0 | 123.8 | 75.8 | 98.5 | 105.5 | 123.0 |
| Deductions | 75.3 | 79.6 | 91.4 | 91.6 | 15.6 | 8.9 | 13.8 | 14.6 |
| Qualifying Capital | 402.5 | 433.8 | 477.8 | 533.6 | 461.7 | 505.0 | 555.5 | 584.8 |
| Risk Weighted Assets (RWA) - net | 2,457.9 | 2,575.1 | 3,247.7 | 3,662.4 | 2,616.6 | 2,785.0 | 3,523.3 | 3,784.7 |
| (In Percent) | | | | | | | | |
| Capital Adequacy Ratio | 16.4 | 16.9 | 14.7 | 14.6 | 17.6 | 18.1 | 15.7 | 15.5 |

The phased implementation of Basel II-capital requirement has started to pay off as local banks remained stronger and better prepared to weather the ongoing financial storm. The banking system's adequacy ratio (CAR) as of end-September 2008 stood at 15.5 percent on consolidated basis, way above the BSP regulatory requirement of 10 percent and the Bank for International Settlements (BIS) standard of 8 percent. On a solo basis, CAR was still above both the minimum regulatory requirement and the BIS standard at 14.6 percent.

The decline in the banking system's solvency ratio was on account of slower expansion of total qualifying capital (0.6 percent) compared to the growth in risk-weighted assets (4.0 percent). Meanwhile, Tier 1 to risk weighted assets (RWA) ratio was still adequate at 13.7 percent (down from 14.5 percent at end-September 2007).

Total capital accounts stood P599.1 billion as of end-December 2008. 0.4 percent lower than last year's P601.8 billion on account of reduced profitability during the year in review. In terms of specific capital mix, paid-up capital still accounted for the biggest proportion of total capital accounts at 47.2 percent (P282.8 billion) from 45.4 percent (P273.0 billion) in 2007. Plowed back capital cornered the second biggest share at 33.7 percent (P202.0 billion) from 41.5 percent (P249.9 billion). Assigned capital (3.7 percent or P22.0 billion vs. 3.2 percent or P19.0 billion in 2007) and net due to head office/branches/agencies of local branches of foreign banks (12.6 percent or P75.6 billion vs. 10.0 percent or P60.0 billion last vear) as well as other equity investments (2.8 percent or P16.7 billion) rounded up the remaining smaller shares.



Banks' compliance with the prescribed Philippine Banking System minimum amount of capital end-December 2008 slid to 81.7 percent (668 banks) from 82.2 percent (696 banks) last year. Except for rural and cooperative banks which posted a reduced compliance ratio of 81.8 percent (575 banks) from last year's 83.4 percent (606 banks), all banking groups had improving compliance ratios led by universal and commercial banks at 94.7 percent (36 banks), up from 92.1 percent (35 banks) last Thrift banks came second at 74.0 vear. percent (57 banks), up from 67.1 percent (55 banks) in 2007 although the industry still had the lowest compliance ratio compared to other subgroups.

of Status of Banks' Compliance with Prescribed Minimum Amount of Capital

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|------|------|------|------|------|
| A. Number of Operating Banks | 893 | 879 | 862 | 847 | 818 |
| Universal and Commercial Banks | 42 | 41 | 39 | 38 | 38 |
| Thrift Banks | 87 | 84 | 84 | 82 | 77 |
| Rural/Cooperative Banks | 764 | 754 | 739 | 727 | 703 |
| B. Banks with Capital Equal to or in Excess of the Minimum Amount Required | 706 | 684 | 690 | 696 | 668 |
| Universal and Commercial Banks | 33 | 32 | 38 | 35 | 36 |
| Thrift Banks | 56 | 54 | 54 | 55 | 57 |
| Rural/Cooperative Banks | 617 | 598 | 598 | 606 | 575 |

SELECTED CONTINGENT ACCOUNTS

TRADE-RELATED CONTINGENT ACCOUNTS

Total trade-related contingent accounts amounted to P44.7 billion, lower by 4.6 percent (P2.1 billion) than last year's P46.9 billion. The year-on-year contraction stemmed from the decline in export letters of credit (LC) by 47.0 percent (P1.8 billion) to P2.0 billion. In addition, unused imports commercial LCs fell by 0.8 percent (P0.4 billion) to P42.7 billion. This broadly reflects the slump in the international trade of goods during the year in review.

Unused commercial LCs (foreign) held the bulk of total trade-related contingent accounts at 68.3 percent (P30.6 billion). Unused commercial LCs (domestic) was a far second at 27.2 percent (P12.2 billion) share. Export LCs held the balance of 4.5 percent (P2.0 billion).

In terms of industry composition, domestic banks accounted for the bulk of trade-related contingent accounts at 78.6 percent (down from 90.9 percent last year). Foreign banks (branches and subsidiaries) held the remaining 21.4 percent (up from 9.1 percent).





BANK GUARANTEES

As of end-year 2008, the banking system's outstanding bank guarantees reached P88.2 billion, up by 9.1 percent (or P7.4 billion) from P80.8 billion last year. The expansion was fueled by the 32.7 percent (P4.0 billion) growth in outstanding guarantees issued. Stand-by LCs also contributed to the increase as the account rose by 4.9 percent (P3.3 billion).

Stand-by LCs accounted for a larger share of the total bank guarantees at 81.5 percent or P71.8 billion (down from 84.8 percent but up from P68.5 billion last year). On the other hand, outstanding guarantees issued held the remaining 18.5 percent or P16.3 billion (up from 15.2 percent or P12.3 billion).

By main banking group, domestic universal and commercial banks accounted for the largest slice of the industry's total bank guarantees at 70.7 percent share (down from 78.3 percent last year). Foreign universal and commercial banks (branches and subsidiaries) came second at 29.2 percent (up from 21.0 percent). Thrift banks, on the other hand, accounted for a meager 0.1 percent (down from 0.7 percent).

domestic banks
accounted for
the largest slice
of the industry's
total bank
guarantees

DERIVATIVES

During the year, the BSP enhanced its rules and regulations governing the derivatives transactions of banks (Circular No. 594 dated 08 January 2008). The new regulation expanded the range of available derivative products for investment diversification and expanded opportunities for financial risk management arising from changes in interest rate, foreign exchange rate and other financial variables.

Despite the liberalization in the derivatives rules, the industry's notional value of derivatives instruments still declined from last year's level.



As of end-year 2008, derivatives transactions amounted to P1,812.6 billion, down by 27.8 percent or P697.6 billion from P2,510.3 billion last year. The substantial year-on-year decline took place as banks became more reluctant to take on additional risks from these types of instruments in the midst of the current financial market turmoil and the highly publicized burnout from structured products in advanced markets.

Majority of the banking industry's derivatives instruments were held by foreign banks (branches and subsidiaries) at 67.9 percent (up from 65.5 percent last year). The remaining 32.1 percent (down from 34.5 percent) was transacted by domestic banks. Both domestic and foreign banks exhibited reductions in derivative activities by 32.9 percent or P285.4 billion and by 25.1 percent or P412.3 billion, respectively.

Derivative transactions were largely composed of currency forwards at 63.4 percent or P1,149.7 billion (down from 84.4 percent or P2,118.5 billion last year). By main group, foreign banks captured the bulk of currency forwards at 63.0 percent share (up from 62.7 percent last year). Domestic banks' portion stood at 37.0 percent (down from 37.3 percent).

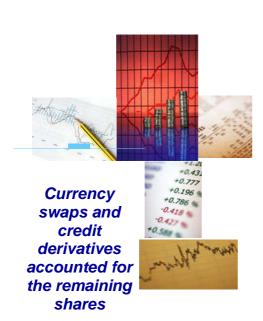
Interest rate swaps captured the second largest share at 24.2 percent or P438.0 billion (up from 13.3 percent or P334.8 billion last year). By main group, foreign banks captured majority of the total interest rate swaps at 82.9 percent (up from 77.5 percent) share. Domestic banks held the balance of 17.1 percent (down from 22.5 percent).

Meanwhile, financial options' share widened to 3.0 percent from 2.3 percent, albeit there was a decline in notional value by 4.8 percent to P54.2 billion from P57.0 billion.



The new regulation expanded the range of available derivative products





Currency swaps and credit derivatives accounted for the remaining shares of 8.4 percent (P153.1 billion) and 1.0 percent (P17.6 billion), respectively.



Universal and Commercial Banks

OVERVIEW

The universal and commercial banking industry capped the year 2008 with positive bottom line, stronger asset base, improved asset quality, ample liquidity and adequate capital. The industry was able to pull these through amid hostile operating environment plagued by inflation pressures brought about by rising oil and food prices, and heightened international risk aversion persisted throughout the year due to the global economic and financial crisis. Such resilience gave credence to earlier reforms implemented by the BSP particularly on overall risk management of banks and the much-needed cushion provided by banks' sustained profitability in the past.

International risk aversion stemming from the global credit crunch dampened income prospects from financial assets other loans sending а 37.4 percent deceleration of the industry's net profit over the prior-year period. Nonetheless, the still positive bottom line was supported by net gains from fee-based income (13.3 percent) and net interest income (10.2 percent).

Meanwhile, the banks' migration from the old report format - consolidated statement condition (CSOC) and consolidated statement of income and expenses (CSIE) to the new financial reporting package (FRP) prompted the restatement of foreclosed real properties. and corresponding depreciation and provisions (for non-credit risks) based on the Philippine Accounting Standards (PAS). As a result, non-interest expenses for the year 2008 increased by 10.4 percent to P163.3 billion from P148.0 billion in the prior-year period. The industry's measure of operational efficiency- the cost-to-income ratio (CTI) - in turn climbed to 72.7 percent from 62.1 percent.

The implementation of Basel 2 not only forced banks to reduce their risk assets but also compelled them to consider alternative

The universal and commercial banking industry capped the year 2008 with positive bottom line. stronger asset base, improved asset quality, ample liquidity and adequate capital



International risk aversion stemming from the global credit crunch dampened income prospects from financial assets other than loans





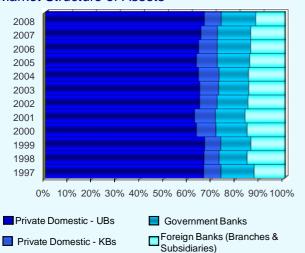
strategies in fortifying capital and meet the requirements set by the BSP. In doing so. banks have the option to infuse fresh equity, issue unsecured subordinated debt (USD) qualifying as hybrid Tier or Tier 2 1 (supplementary) capital, or consolidate. During the period, Tier 2 capital rose by 20.9 percent to P117.6 billion. On the other hand, the market leadership and expansive client reach enjoyed by Banco de Oro Unibank, Inc. (BDO) still served as a clear signal for contenders to consider the option to merge/consolidate.

The industry remained committed as well on improving asset quality either through other alternative modes of asset disposal such as write-offs, public auctions and/or joint venture agreements. These measures further set off a 9.7 percent decline in NPLs to P88.2 billion from P97.6 billion last year. This brought down the industry's NPL ratio to its eleven-year low of 3.5 percent. combination of lower NPLs and real and other properties acquired (ROPA) reduced the level of non-performing assets (NPAs) by 4.5 percent to P229.0 billion from P239.7 billion. Thus, the industry's NPA ratio further eased to 4.4 percent from 5.2 percent. With the general contraction in the stock of bad debts and foreclosed properties, coverage ratios for NPLs and NPAs remained at comfortable levels of 100.0 percent and 49.5 percent, respectively.

The industry's total assets expanded by 12.2 percent to P5,035.0 billion from last year's P4,488.3 billion. (Table 13) The growth in the industry's resources was backed by substantial increments on key funding sources: deposit liabilities (16.2 percent) and unsecured subordinated debt (11.9 percent).

By analytical groups, private domestic universal banks consistently held the bulk of the industry's total assets at 66.4 percent (up from last year's 65.0 percent). Government banks accounted for the second biggest share at 14.4 percent (up from 13.9 percent). Foreign banks (branches and subsidiaries) and private domestic commercial banks mustered the remaining shares of 12.1 percent (down from

Universal and Commercial Banking SystemMarket Structure of Assets





14.2 percent) and 7.1 percent (up from 6.9 percent), respectively.

The resilient macroeconomy supported bank lending growth and activity. Loans (exclusive of interbank lending) chalked a double-digit growth of 23.6 percent to reach P2,295.1 billion from P1,1857.5 billion. Among the real sectors, manufacturing kept the largest share of the industry's loan extension at 16.0 percent and it even picked up by 7.3 percent amidst a slowdown in the world economy and heightened competition from China. Main contributor to growth came from those producing essentials such as food, pharmaceuticals and telecommunications. Meanwhile, the steady inflow of remittances buoyed household demand for consumer financing, which recorded a hefty expansion of 40.0 percent.

Financial assets other than loans, gross, on the other hand, reached P1,306.5 billion as of end-December 2008. Debt securities constituted 91.0 percent of the industry's total financial assets other than loans whereas equity securities represented the balance of 9.0 percent.

Illiquidity was a non-issue but excess liquidity was. Banks managed this 'problem of plenty' with mixed results. Cash and due from banks-to-deposits ratio slid to 20.5 percent (from 21.0 percent last year) while liquid assets-to-deposits ratio advanced to 54.8 percent (from 54.5 percent). On the other hand, loans, gross-to-deposits ratio was pared to 68.0 percent from 69.0 percent as deposit liabilities grew faster than loans.

end-September 2008, of industry maintained a solid capital base with capital adequacy ratio (CAR) on a solo and consolidated basis of 14.6 percent and 15.7 percent, respectively. Both CARs were well above the 10 percent minimum set by the BSP and 8 percent prescribed by the Basel Accord.

Based on the published statement of condition as of 31 December 2008, BDO kept its lead in terms of total assets, deposit

Main contributor to growth came from those producing essentials such as food, pharmaceuticals and telecommunications

> Illiquidity was a non-issue but excess liquidity was





Top Five Universal and Commercial Banks
Based on Published Balance Sheet as of 31 December 2008
Amounts in P Billion

| | Assets | | | Loans | |
|-------------|---------------------|---------|------|------------------|---------------|
| Rank | Name of Bank | Amount | Rank | Name of Bank | Amount |
| 1 | BDO | 770.8 | 1 | BDO | 440.3 |
| 2 | Metrobank | 634.7 | 2 | Metrobank | 287.7 |
| 3 | BPI | 551.4 | 3 | BPI | 258.3 |
| 4 | Landbank | 434.0 | 4 | Landbank | 209.0 |
| 5 | DBP | 290.3 | 5 | DBP | 137.5 |
| | Total | 2,681.3 | | Total | 1,332.8 |
| | % Share | 53.3 | | % Share | 52.9 |
| | Deposit Liabilities | | | Capital Accounts | |
| | • | A | Dank | • | A |
| <u>Rank</u> | Name of Bank | Amount | Rank | | Amount |
| 1 | BDO | 610.3 | 1 | BPI | 61.1 |
| 2 | Metrobank | 527.9 | 2 | BDO | 55.7 |
| 3 | BPI | 441.2 | 3 | Metrobank | 55.2 |
| 4 | Landbank | 333.6 | 4 | Landbank | 35.6 |
| 5 | PNB | 202.0 | 5 | DBP | 34.9 |
| | Total | 2,115.0 | | Total | 242.5 |
| | % Share | 57.1 | | % Share | 46.5 |

liabilities and loans (gross), while Metrobank was the consistent runner-up in the same categories. On the other hand, BPI – the overall third placer – emerged as the bank with the highest capitalization. Landbank was a solid fourth placer in all bases. DBP, by and large, ranked fifth except in deposit liabilities, which was captured by PNB.

All in all, the share of the Top 5 universal and commercial banks to the industry's total assets, deposit liabilities, and loans, gross widened to 53.3 percent (from 49.3 percent based on published statements as of end-December 2007), 57.1 percent (from 53.4 percent), and 52.9 percent (from 46.6 percent), respectively. Meanwhile, the Top 5 banks' share to industry's total capital accounts slid to 44.8 percent from 48.7 percent last year.

OPERATING NETWORK

As of end-December 2008, the number of operating banks (head offices) did not change from last year's count of 38. On the the industry's other hand. network of branches/other offices went up by 129 to 4,366 from 4,237 at end-year 2007. Notably, the move of BDO to absorb its thrift bank subsidiaries, BDO Elite Savings Bank, Inc. and Equitable Savings Bank, Inc., together with their branches altered the industry landscape. Hence, the number of banking offices increased by 129 to 4,404 from 4,275. This brought up the industry's share in the overall operating network of the banking system to 56.1 percent from 55.2 percent at end-year 2007.

The industry still consisted of 17 universal banks and 21 commercial banks. Universal banks included 11 private domestic banks, three government banks and three branches of foreign banks. On the other hand, commercial banks consisted of 11 branches of foreign banks, seven private domestic banks and three subsidiaries of foreign banks. (Schedule 1)

Meanwhile, the number of overseas branches/offices of seven private domestic





universal banks went up to 42 from 41 at year end-2007. These branches were situated in country destinations of overseas Filipinos: 24 in the Asia-Pacific, nine in Europe, six in North America and three in the Middle East.

As regional distribution. to the configuration hardly changed as 37 out of the 38 head offices together with their 2,026 branches were located in the National Capital Region (NCR), representing 46.8 percent of the total number of domestic banking offices. Other regions with significant network shares were: Region IV-A (CALABARZON) at 10.5 percent or 464 banking offices, Region III (Central Luzon) at 7.9 percent or 348 offices, Region VII (Central Visayas) at 6.5 percent or 284 offices, and Region VI (Western Visayas) at 5.1 percent or 224 offices. The balance of 23.2 percent or 1,021 offices were distributed among the rest of the regions.

Meantime, the industry's service delivery system continued to expand its reach via automated teller machines (ATMs). The industry's ATM network rose by 420 units to 6,803 at end-December 2008 from 6,383 last year. Of the total, 68.3 percent or 4,645 units (up from 4,470 units) were installed within bank premises whereas 31.7 percent or 2,158 units (up from 1,913 units) were installed off-site, mostly in shopping malls.

Similar to the geographical distribution of banking offices, ATMs were mostly concentrated in the NCR at 46.3 percent (3,151 units). This was followed by the ATM network in the regional growth centers of CALABARZON, Central Luzon, Central Visayas and Western Visayas with respective shares of 13.6 percent (924 units), 7.6 percent (514 units), 7.3 percent (494 units) and 5.0 percent (337 units). (Table 12)

Meanwhile, the number of banks engaged in electronic banking services (e.g., fund transfers, loan and credit applications, bills payment, check orders, cash card and e-wallet) stood at 32 as of end-December 2008. Out of the total, there were 26 banks which operated their own mobile, non-mobile and internet banking facilities. On the other hand, there

Meantime, the industry's service delivery system continued to expand its reach via automated teller machines (ATMs)



were 16 banks which were authorized to offer internet/mobile banking operations through tieups with BancNet's Multi-Channel Payment Gateway (MCPG) or MegaLink's ATM Switch networks. In addition, there were 13 banks with cash card operations. Lastly, there were 10 banks which participated in the Bureau of Internal Revenue's Electronic Filing and Payment System (EFPS). (Table 13)

RESULTS OF OPERATIONS

For the year 2008, the universal and commercial banking industry posted a net profit of P37.5 billion, shrinking by 37.4 percent (or P22.4 billion) from P59.9 billion in 2007. The net profit slowdown was a complete reversal of last year's expansion of 10.5 percent as prospective income from financial assets other than loans was dampened by international risk aversion stemming from the global economic and financial crisis.

operating income posted slowdown of 6.1 percent (P14.4 billion) to P223.7 billion from P238.1 billion. This was attributed to the sharp 28.1 percent (P28.5 billion) decline in non-interest income, easily muting the 10.2 percent (P14.1 billion) pickup in net interest income.

Non-interest income went down to P72.7 billion from P101.2 billion. reductions stemmed from trading income (P16.3 billion or 43.3 percent), other income (P12.9 billion or 50.8 percent), and dividend income (P3.8 billion or 89.4 percent) and was partly offset by the rise in fee-based income of P4.5 billion or 13.3 percent.

Meantime. net interest income advanced to P151.0 billion from P136.9 billion. The general improvement of interest earning assets, both in levels and quality, pulled interest income up by 7.9 percent. On the other hand, the growing level of interest sensitive time deposits plus issuances of unsecured subordinated debts raised funding cost by 4.8 percent. The faster interest income growth enabled the industry to clinch yet again a higher net interest income.

For the year 2008, the universal and commercial banking industry chalked net profit of P37.5 billion





The share of net interest income to total operating income widened to 67.5 percent from 57.5 percent. On the contrary, the share of non-interest income to total operating income shrunk to 32.5 percent from 42.5 percent. In recent years, as fundamental economic forces and greater competition undercut banks' profitability in the loans market, the industry had been gradually shifting to non-traditional activities that yield higher returns. The global economic and financial crisis, however, cast a gloom on treasury operations and international trade transactions in 2008. Hence, non-interest income growth was tied to a few fee-based activities such as fiduciary (trust), underwriting, custodianship and others.

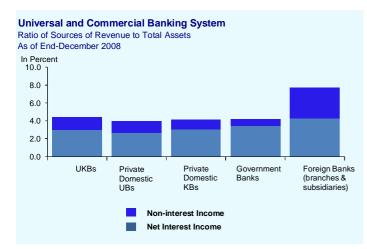
The industry's non-interest expenses went up by 10.4 percent (P15.3 billion) to P163.3 billion from P148.0 billion. The banks migration from the old report format consolidated statement of condition (CSOC) and consolidated statement of income and expense (CSIE) – to the new financial reporting package (FRP) prompted a thorough revaluation of assets. As a result, provisions non-credit risks) and depreciation/ amortization jacked up by 535.3 percent (P5.1 billion) and 20.1 percent (P2.4 billion), respectively. The combined increments from these two expense accounts alone explained the 48.9 percent (P7.5 billion) aggregate increase in non-interest expenses. Moreover, enhancement of service delivery channels through additional banking offices, ATMs and e-banking raised the two largest components of non-interest expenses: compensation/fringe benefits by 8.4 percent (P4.3 billion) and other administrative expenses by 5.7 percent (P3.8 billion).

Provision for credit losses (on loans and receivables and other financial assets). and bad debts written off slid by 5.5 percent (P1.1 billion) to P18.5 billion from P19.6 billion while recovery on charged-off assets rose by 24.7 percent to P2.3 billion from P1.9 billion. These resulted in total profits before tax of P51.1 billion, down by 29.0 percent (P20.9 billion) from P72.4 billion. Income tax expense in turn, posted a substantial increase of 11.7



Moreover, enhancement of service delivery channels through additional banking offices, ATMs and ebanking raised the two largest components of noninterest expenses





percent to P13.9 billion, leaving the industry's bottom line 37.4 percent lower than the prior-year period.

Among the four analytical subgroups, foreign banks (branches and subsidiaries) outperformed the others in drawing the largest return from core lending, posting a net interest income-to-total assets ratio of 4.2 percent. Moreover, foreign banks kept their lead in off-balance-sheet activities with a non-interest income-to-total assets ratio of percent. This is reflective of the subgroup's competitive edge non-traditional markets such as securitization, derivatives, bank guarantees, brokering, dealership, remittances and fund management. Overall, the asset base of the universal and commercial banking industry was still focused mainly on conventional bank lending and investments in securities.

A closer look on the specific sources of bank revenues revealed that interest income from loans remained a large and stable fraction of total interest income, consistently accounting for more than half of the industry's total interest income at 61.8 percent or P165.7 billion (up from 60.0 percent share or P149.8 billion). Securities trading held the second biggest contribution to income at 28.7 percent or P76.8 billion. This was followed by interest income from special deposit accounts (SDA) with BSP at 5.6 percent or P15.0 billion.

The general rise in domestic interest rates pushed total interest expenses up by 4.8 percent to P116.9 billion from P111.5 billion. Interest paid on deposits still held the biggest slice of total interest expenses at 75.1 percent or P87.9 billion.

All non-interest income accounts lost momentum except for fee-based income, which clinched a 13.3 percent (P4.5 billion) expansion to P38.4 billion. Intermediation services remained the biggest source of fee-based revenues at 45.9 percent (P17.6 billion) though leaner by 13.5 percent. Meanwhile, payment services component took the biggest plunge of 52.5 percent (P3.1

The general rise in domestic interest rates pushed total interest expenses up by 4.8 percent to P116.9 billion from P111.5 billion



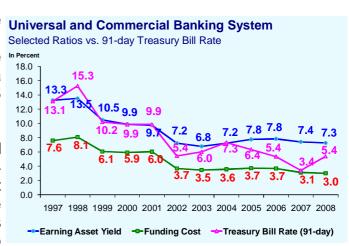
billion) as a dynamic effect of inflation shocks to private consumption. Income from trust services recorded a robust growth of 40.9 percent (P1.6 billion) while other sources of fees scaled up by 216.6 percent (P7.8 billion), pulling off a double-digit growth for fee-based income.

Trading income, on the other hand, fell by 43.3 percent (P16.3 billion) to P21.3 billion. Revaluation of foreign currency denominated recorded unrealized accounts exchange losses of P6.7 billion in 2008; a reversal of 146.5 percent (P21.1 billion) from last year's unrealized foreign exchange profits of P14.4 billion. In addition, unrealized gains from mark-to-market financial derivatives. government securities (GS), and private securities/commercial papers (CPs)/equity securities nosedived by 95.6 percent (P17.1 billion) to P0.8 billion from P17.9 billion. These setbacks were reflective of heightened international risk aversion stemming from the global economic and financial crisis. On a positive note. realized gains sale/redemption of GS. private securities/CPs/equity securities, and financial derivatives reached P16.9 billion (up by 220.0 percent from P5.3 billion). Profits were also sale/de-recognition realized from (P7.9 non-financial assets billion), sale/redemption/de-recognition of non-trading financial assets and liabilities (P3.6 billion) and on foreign exchange trading transactions (P41 million).

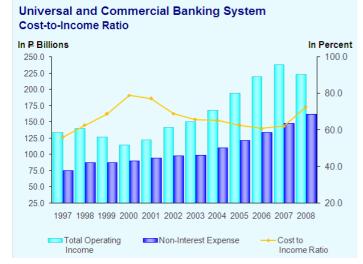
These setbacks
were reflective of
heightened
international risk
aversion
stemming from
the global
economic and
financial crisis

The industry's dividend income receded by 89.4 percent (P3.8 billion) to P0.4 billion from P4.2 billion last year. Also, other income – mainly attributed to rental income from safe deposit boxes and bank premises, and miscellaneous income – aggravated the downtrend in non-interest income with a plunge of 50.8 percent (P12.9 billion) to P12.5 billion from P25.4 billion.

The industry's earning asset yield stood at 7.3 percent, lower than last year's 7.4 percent. The gap between the earning asset yield and the average 91-day T-bill rate narrowed to 186 basis points from 401 basis points in 2007, as benchmark yield trekked up

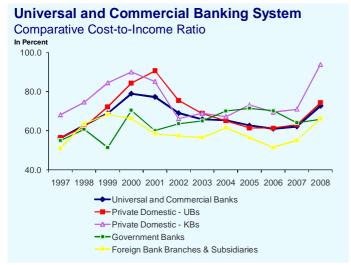






by 2.0 percentage points amid a double-digit inflation stemming from the pass-through of rising oil (cost-push factor) and food (demand-pull factor) prices.

Meanwhile, cost of funds slid to 3.0 percent from 3.1 percent in 2007. The gap between the 91-day T-bill rate and funding cost widened to 238 basis points from 29 basis points in 2007. The enlarging of the between funding cost and benchmark T-bill rate was attributed to the highly liquid state of the universal and commercial banking industry as risk aversion pervaded. Nonetheless, the industry managed to maintain last year's net interest spread of 4.1 percent.



For the year ended 31 December 2008, the industry posted a higher cost-to-income (CTI) ratio of 72.7 percent from 62.1 percent last year. This resulted as the 10.4 percent growth in non-interest expenses came with the 6.1 percent drop in operating income.

The comparative CTI ratio among analytical subgroups showed government banks being the most cost-efficient at 65.8 percent (up from 64.1 percent last year). Foreign banks, which used to lead in terms of cost effectiveness, experienced a rising CTI ratio of 66.2 percent from 55.1 percent. The rest posted CTI ratios above the industry average with private domestic commercial banks having the highest at 93.9 percent (up from 71.0 percent) and private domestic universal banks followed at 74.2 percent (from 63.1 percent).

Universal and Commercial Banking System

Return on Assets (ROA) and Return on Equity (ROE)

In Percent

15.0
13.0
11.0
9.0
7.0
1.0
1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008

Return on Assets (ROA)

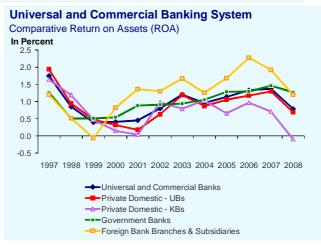
Return on Equity (ROE)

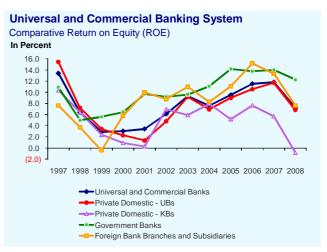
Return on assets (ROA) recoiled to 0.8 percent from 1.4 percent last year, whereas, return on equity (ROE) receded by 4.6 percentage points to 7.2 percent from 11.8 percent. By and large, the industry has yet to exceed the ROE of 13.4 percent and ROA of 1.8 percent posted in 1997. The gap between ROE and ROA trend lines narrowed to 6.4 percentage points from last year's 10.4 percentage points as average assets grew by 8.5 percent, faster than the 2.8 percent buildup in average capital.



Among the subgroups, government banks emerged as the most profitable, performing better than the industry with an ROA of 1.3 percent (down from 1.5 percent last year). Foreign banks likewise continued to hover above the industry average with an ROA of 1.2 percent, down from 1.9 percent. Quite the opposite, private domestic universal banks performed below the industry with an ROA ratio of 0.7 percent (down from 1.3 Meanwhile. percent). private domestic commercial banks were hit the hardest by the global economic and financial crisis as they recorded an ROA ratio of negative 0.1 percent (down from 0.7 percent).

A comparison of ROE ratios among the subgroups showed that government banks and foreign banks outperformed the industry at 12.3 percent (down from 14.0 percent) and 7.6 percent (down from 13.3 percent), correspondingly. On the other hand, the ROE ratios of private domestic universal banks and private domestic commercial banks settled below the industry average at 6.8 percent (down from 11.7 percent) and negative 0.9 percent (down from 5.7 percent), in that order.



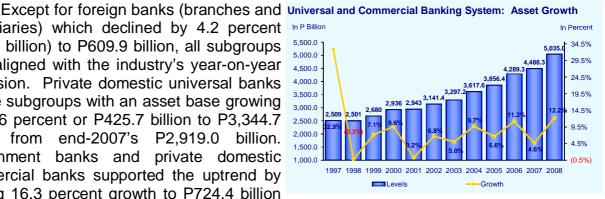


MAJOR BALANCE SHEET TRENDS

ASSETS

As end-December of 2008. industry's total assets stood at P5,035.0 billion, expanding by 12.2 percent from last year's P4,488.3 billion.

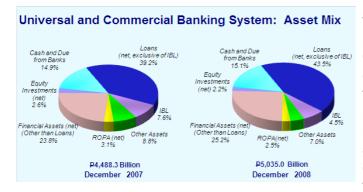
subsidiaries) which declined by 4.2 percent in Pallion (P26.7 billion) to P609.9 billion, all subgroups were aligned with the industry's year-on-year expansion. Private domestic universal banks led the subgroups with an asset base growing by 14.6 percent or P425.7 billion to P3,344.7 billion from end-2007's P2,919.0 billion. Government banks and private domestic commercial banks supported the uptrend by posting 16.3 percent growth to P724.4 billion 14.9 percent P356.0 and to billion. respectively.





Universal and Commercial Banking System Balance Sheet Structure

| Major Accounts | End-December | | | | | | |
|---|--------------|---------|---------|---------|---------|--|--|
| Major Accounts | 2004 | 2005 | 2006 | 2007 | 2008 | | |
| Total Assets | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % | | |
| Cash and Due from Banks | 7.6 % | 8.7 % | 13.0 % | 14.9 % | 15.1 % | | |
| Interbank Loans Receivable (IBL) | 7.0 % | 8.8 % | 9.4 % | 7.6 % | 4.5 % | | |
| Loans, net | 38.4 % | 36.6 % | 36.6 % | 39.2 % | 43.5 % | | |
| Financial Assets, net (Other than Loans) | 30.2 % | 29.0 % | 25.8 % | 23.8 % | | | |
| Equity Investments, net | 2.7 % | | | | | | |
| ROPA, net | 5.4 % | 4.5 % | 3.6 % | 3.1 % | | | |
| Other Assets | 8.7 % | 9.8 % | 9.2 % | 8.8 % | 7.0 % | | |
| Total Liabilities and Capital | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | | |
| Financial Liabilities Held for Trading | | | | | 0.9 % | | |
| Financial Liabilities Designated at Fair Value through Profit or Loss | | | | | 0.2 % | | |
| Deposits | 68.3 % | 68.2 % | 71.6 % | 71.0 % | 73.5 % | | |
| Bills Payable | 9.7 % | 11.2 % | 7.9 % | 8.0 % | 6.4 % | | |
| Special Financing | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | | |
| Other Liabilities | 8.1 % | 7.7 % | 7.2 % | 7.5 % | 6.8 % | | |
| Unsecured Subordinated Debt | 1.4 % | 1.3 % | 1.8 % | 1.8 % | 1.8 % | | |
| Redeemable Preferred Shares | | | | | 0.1 % | | |
| Capital Accounts | 12.5 % | 11.6 % | 11.5 % | 11.7 % | 10.3 % | | |



Loans, gross (exclusive of interbank loans) posted a hefty growth rate of 24.6 percent or P432.2 billion drawing on the strength of the agriculture sector. Likewise, financial assets, net and cash and due from banks expanded by 18.8 percent (P200.7 billion) and 13.8 percent (P91.9 billion), respectively. Meanwhile, contractions in IBL (34.2 percent), other assets (11.4 percent), real and other properties acquired or ROPA, net (8.4 percent), and equity investments, net (3.6 percent) partly reduced the uptrend.

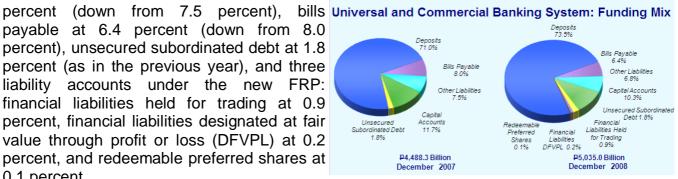
In terms of asset composition, loans, net (exclusive of IBL) and financial assets other than loans, net captured larger shares of the industry's total assets at 43.5 percent (up from 39.2 percent in the prior-year) and 25.2 percent (up from 23.8 percent), respectively. Other portions of the industry's assets were in cash and due from banks at 15.1 percent (up from 14.9 percent), other assets at 7.0 percent (down from 8.8 percent), IBL at 4.5 percent (down from 7.6 percent), ROPA, net at 2.5 percent (down from 3.1 percent) and equity investments, net at 2.2 percent (down from 2.6 percent).

The growth in resources primarily came from incremental deposit liabilities of P517.4 billion or 16.2 percent to reach P3,702.9 Similarly, unsecured subordinated debt and other liabilities pulled off increases of P9.7 billion (11.9 percent) and P1.3 billion (0.4 percent), respectively. The issuance of unsecured subordinated debt by a number of universal banks reached P90.7 billion at end-December 2008 as banks further built up hybrid Tier 1 and Tier 2 (supplementary) capital. On the other hand, contractions in bills payable (P39.5 billion or 10.9 percent) and capital accounts (P2.3 billion or 0.4 percent) partly reduced the uptrend in the industry's sources of funds.

Meanwhile, the industry's funding mix barely changed as deposit liabilities consistently held the biggest share at 73.5 percent (up from last year's 71.0 percent), followed by capital accounts at 10.3 percent (down from 11.7 percent). The remaining shares came from other liabilities at 6.8



payable at 6.4 percent (down from 8.0 percent), unsecured subordinated debt at 1.8 percent (as in the previous year), and three liability accounts under the new FRP: financial liabilities held for trading at 0.9 percent, financial liabilities designated at fair value through profit or loss (DFVPL) at 0.2 percent, and redeemable preferred shares at 0.1 percent.



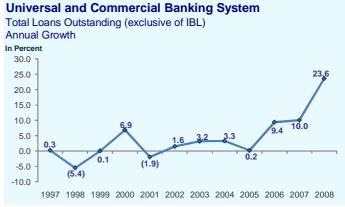
LOANS

The industry's total loan portfolio, gross Universal and Commercial Banking System expanded by 14.3 percent to P2,502.3 billion Total Loans Outstanding (exclusive of IBL) Annual Growth from P2,189.9 billion last year. Isolating the In Percent effects of interbank loans, however, strengthened the loan growth figure to 23.6 percent, reaching P2,277.8 billion from P1,848.5 billion. On the other hand, foreign currency deposit unit (FCDU) loans (inclusive of IBL) contracted by 12.1 percent to \$10.7 billion from \$12.2 billion. Exclusive of IBL, FCDU loans rose by 22.8 percent to \$6.5 billion from \$5.3 billion.

As to analytical subgroups, private domestic universal banks consistently accounted for bulk of the industry's total loan portfolio (inclusive of IBL) at 64.7 percent (up from last year's 64.5 percent). portions went to foreign banks (branches and subsidiaries) at 15.1 percent (down from 15.6 percent), government banks at 14.5 percent (up from 13.7 percent), and private domestic commercial banks at 5.7 percent (down from 6.1 percent).

The expansion in core lending was broad based as all analytical subgroups factored in double-digit growth rates: private domestic universal banks at 25.3 percent (P307.5 billion), government banks at 19.3 percent (P54.1 billion), foreign banks at 17.9 percent (P43.1 billion) and private domestic commercial banks at 22.2 percent (P24.7 billion).

Financial intermediation remained a leading yet unstable fraction of the loans market as its share significantly dropped to







23.2 percent from 33.3 percent last year. The pronounced P147.8 billion or 20.2 percent contraction in financial intermediation was attributed to the heightened international risk aversion brought about by the global financial and economic crisis.

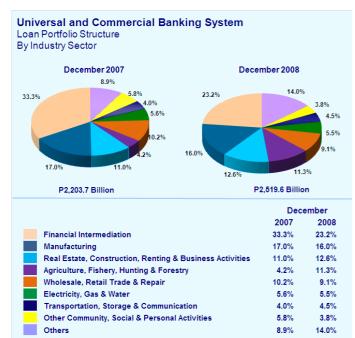
Meanwhile, lending to the manufacturing sector picked up by 7.3 percent (P27.6 billion) to hold on to the second biggest slice of the pie at 16.0 percent (down from 17.0 percent). The real estate, construction, renting and business activities sector ranked third at 12.6 percent (up from 11.0 percent), followed by the agriculture, fishing, hunting and forestry sector at 11.3 percent (significantly up from 4.2 percent).

Aside from manufacturing, a roundup of the production side (i.e., agriculture, industry and services) of the economy revealed the following contributors to loan expansions in these sectors:

- 1. Agriculture, fishing, hunting & forestry P194.2 billion or 211.8 percent;
- Real estate, renting and business activities
 P73.4 billion or 30.2 percent;
- Transportation, storage and communication – P24.9 billion or 28.4 percent;
- Electricity, gas and water P16.2 billion or 13.2 percent;
- 5. Wholesale, retail trade, & repair of motor vehicles P3.1 billion or 1.4 percent;
- 6. Others, specifically:
 - Public administration and defense, compulsory social securities – P16.3 billion or 43.0 percent;
 - Hotels and restaurants P6.7 billion or 45.9 percent;
 - Health and social work P1.9 billion or 26.6 percent; and,
 - Education P1.5 billion or 16.1 percent.

Meantime, apart from financial intermediation, the following sectors experienced loan contractions:

 Other community, social and personal service activities – P32.3 billion or 25.3 percent;





STATUS REPORT ON THE PHILIPPINE FINANCIAL SYSTEM, SECOND SEMESTER 2008

2. Others, specifically:

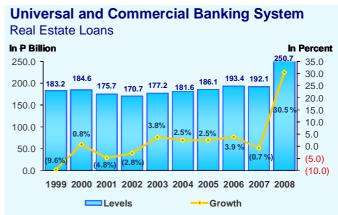
- Undifferentiated production activities of private households – P79.7 billion or 67.8 percent; and,
- Mining and quarrying P1.2 billion or 11.2 percent.

The industry's real estate loans (RELs) rose sharply by 30.5 percent (P58.6 billion) to P250.7 billion from P192.1 billion last year. By purpose, majority of the industry's RELs was extended for the acquisition and development of commercial properties at 71.3 percent (P178.7 billion) while the remaining 28.7 percent (P72.0 billion) was granted for the acquisition of residential units by individual homeowners/borrowers.

Non-performing RELs amounting to P15.2 billion went up by 2.8 percent (P0.4 billion) from P14.8 billion last year. Nonetheless, the ratio of past due RELs got better to 6.1 percent from 7.7 percent. On the whole, the proportion of RELs to total loans (exclusive of IBL) clinched to 10.9 percent from 10.3 percent.

By analytical group, domestic banks accounted for the lion's share of the industry's total RELs at 95.4 percent (slightly down from 95.7 percent last year) while foreign banks held the remaining 4.6 percent share (slightly up from 4.3 percent). Both subgroups sustained double-digit expansions in RELs: domestic banks posted a growth rate of 30.1 percent (P55.3 billion) to P239.1 billion from P183.8 billion, whereas foreign banks' RELs rose by 39.2 percent (P3.3 billion) to P11.6 billion from P8.3 billion.

The industry's total credit receivables (CCRs) stood at P105.5 billion as end-December 2008. posting a double-digit growth of 13.5 percent (P12.5 billion) from P93.0 billion at end-December 2007. This was due to the industry's aggressive marketing efforts and growing public acceptance of "plastic money" in the Philippines. Yet, the share of CCRs to total loans (exclusive of IBL) slid to 4.6 percent from 5.0 percent as loans base grew at a





Meanwhile, the credit card business remained the turf of foreign banks

quicker pace. Nonetheless, non-performing CCRs ratio got better to 10.9 percent from 13.2 percent, which was reflective of continuous efforts of the industry to monitor and improve credit collection procedures.

Meanwhile, the credit card business remained the turf of foreign banks, cornering 55.2 percent (P58.2 billion) of the industry's total CCRs (from last year's 61.4 percent or P57.1 billion). However, domestic banks were starting to capture a bigger slice of the market at 44.8 percent (P47.2 billion) from 38.6 percent (P35.8 billion).

Automobile loans (ALs) sustained an uptrend of 10.6 percent or P3.4 billion to arrive at P35.6 billion from P32.2 billion last This translated to a meager 1.6 of the industry's total loans percent (exclusive of IBL), down from last year's 1.7 percent. As the double-digit growth in ALs the 1.9 percent buildup negated non-performing ALs, the industry's non-performing ALs ratio eased to 5.7 percent from 6.2 percent. Domestic banks consistently held bulk of the industry's total loans at 92.3 percent or P32.9 billion (up 91.4 percent or P29.4 billion). Meanwhile, foreign banks cornered the remaining 7.7 percent share or P2.7 billion (down from 8.6 percent or P2.8 billion).

Universal and Commercial Banking System Consumer Loans and Components In P Billion In Percent 110.0 55.0 100.0 45.0 90.0 35.0 80.0 25.0 70.0 15.0 60.0 50.0 5.0 40.0 (5.0)30.0 (15.0)20.0 (25.0)10.0 (35.0)1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 Auto Loans Level □Credit Card Receivables Level Residential Loans Level Consumer Loans Growth

On the whole, the steady flow of overseas Filipino (OF) remittances buoyed household income, stretching borrowing power on big ticket items perceived as household investments (e.g., a residential unit, a piece of land, an automobile, or a piece of equipment). As of end-December 2008, consumer loans (i.e., the sum of auto loans, credit card receivables, residential real estate loans and other loans to individual for consumption purposes) grew by 40.0 percent or P65.3 billion to P228.7 billion from last year's P163.3 billion. The share of consumer loans to the industry's total loan portfolio (exclusive of IBL) advanced to 10.0 percent from 8.8 percent. In addition, the industry's overall nonperforming ratio for consumer loans eased to 8.9 percent from 10.3 percent.



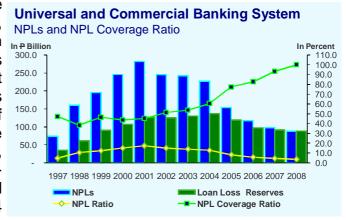
As of 30 September 2008, the industry loaned out P86.2 billion or 6.2 percent of the total portfolio to small enterprises. Similarly, funds released to medium enterprises amounted to P111.6 billion or 8.1 percent. Overall, actual credit extended to SMEs totaled P197.8 billion or 14.3 percent of loans.

The corporate nature of its clientele, however, makes it difficult for the industry to meet the minimum 10 percent fund allocation for agrarian reform under P.D. No. 717. In fact, the industry was able to reach only 8.5 percent or P137.2 billion fund extension based on preliminary data as of end-September 2008. Likewise, compliance ratio for agricultural loans in general fell short of the required 25 percent at 20.8 percent or P337.0 billion.

As of end-December 2008. industry's NPL ratio stood at 3.5 percent, easing further by 1.0 percentage point from 4.5 percent last year. The improvement is attributed to a host of factors: improved credit risk management systems, bulk sale of NPLs worth P3.7 billion under the second phase of implementation the Special Purpose of Vehicle (SPV Law II), restructuring. foreclosure, amortization update, debt writeoffs and increase in loan levels. This reduced the industry's NPL by 9.7 percent or P9.4 billion to P88.2 billion from P97.6 billion a year ago. (Table 15)

The industry posted its strongest ever NPL coverage ratio at 100.0 percent even as banks cutback on loan loss reserves by 3.3 percent (P2.9 billion) to P88.2 billion from last year's P91.1 billion. The continuing improvement in loan quality allowed banks to allot lower loan loss provisions without impairing the NPL coverage ratio, which even surpassed last year's 93.3 percent.

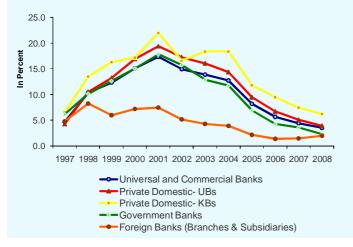
All three domestic bank subgroups were able to reduce their portfolio of bad debts while foreign banks failed to do so. Nonetheless, foreign banks recorded the best loan quality at NPL ratio of 2.0 percent, higher than last year's 1.5 percent ratio. Meantime, government banks' NPL ratio improved by 1.3





Universal and Commercial Banking System

Comparative NPL Ratio By Industry Subgroup



Commercial Banking System

Comparative NPL Ratio of Selected ASEAN Countries

| Country | | NPL Ratio (as of dates indicated) |
|-------------|------|-----------------------------------|
| Thailand | 5.3% | December 2008 |
| Philippines | 3.5% | December 2008 |
| Indonesia | 3.2% | December 2008 |
| Malaysia | 1.7% | December 2008 |
| Singapore | 1.4% | September 2008 |

Source: Official National Website

percentage points to 2.3 percent from 3.6 percent and, together with that of foreign banks, was kept below industry average of 3.5 percent.

On the other hand, private domestic commercial banks posted the highest NPL ratio at 6.2 percent, yet an improvement of 1.3 percentage points from last year's 7.5 percent as NPLs dropped by 11.1 percent (P1.1 billion). Private domestic universal banks followed with an NPL ratio of 3.9 percent, getting better by 1.2 percentage points from 5.1 percent as the subgroup recorded a significant P8.2 billion (11.4 percent) cut in NPLs. However, the NPL ratios of both subgroups remained above the industry average in the last 11 years.

Universal and commercial banks' 3.5 percent NPL ratio, though relatively higher than most ASEAN 5 economies, was a feat on itself. The industry was able to bring down delinquency rate below its pre-crisis level of about 4.0 percent without recourse to government bailout but solely on private initiative. Nonetheless, it poses as a challenge for Philippine banks to further tame the NPL ratio down to the 1.5 to 3.0 percent range and achieve relative convergence with banks in other ASEAN 5 economies.

ROPA, gross shrank by 0.7 percent (P1.1 billion) to P152.3 billion from year ago's P153.3 billion. The marginal decline was attributed to the disposal through public auctions, sale of P9.4 billion worth of foreclosed properties of five banks under SPV, and the P3 million worth of foreclosed properties of one bank entered through joint venture agreement (JVA) with a real estate developer to convert said foreclosed real estate properties into income-generating assets pursuant to Circular No. 518 on 09 March 2006. These disposals were partly offset by foreclosures in 2008. Meanwhile, restructured loans, gross slipped by 15.1 percent to P55.5 billion from P65.4 billion.



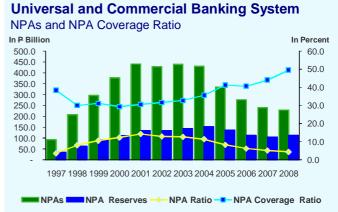
The collective decline in industry's stock of bad debts and foreclosed properties set off a modest 4.5 percent (P10.7 billion) contraction in non-performing assets (NPAs) to P229.0 billion from last year's P239.7 billion. The corresponding 12.1 percent expansion in gross assets to P5,148.2 billion from P4,593.9 complemented the industry's improving asset quality. The NPA ratio then eased to 4.4 percent, the industry's lowest in eleven years.

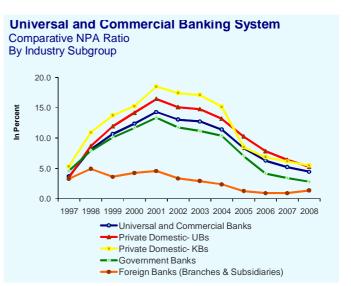
The lower stock of NPAs matched the industry's move to reinforce allowance for probable losses on NPAs by 7.3 percent to P113.3 billion from last year's P105.6 billion. Thus, the NPA coverage ratio widened to 49.5 percent from 44.0 percent.

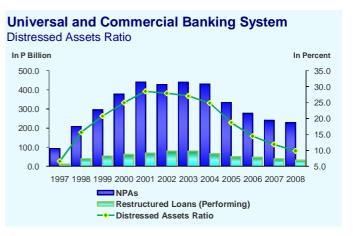
The NPA ratio of government banks got better by 0.6 percentage point to 2.8 percent from 3.4 percent. Foreign banks continued to score the best NPA ratio at 1.4 percent (up from 0.9 percent last year). The NPA ratios of these two subgroups remained below the industry average of 4.4 percent.

On the contrary, private domestic universal and commercial banks continued to hover above the industry average since end-1998. Private domestic commercial banks recorded the highest NPA ratio at 5.5 percent, yet better by 0.7 percentage point than last year's 6.2 percent. Private domestic universal banks followed at 5.3 percent, an improvement of 1.1 percentage points from 6.4 percent.

The distressed assets ratio, as a broader measure of asset quality, reflected the industry's progress in cleaning up its books. As of end-December 2008, the distressed assets ratio dropped to 10.3 percent – the lowest since end-1997's 6.6 percent – from 12.3 percent last year. In the same vein, the stock of distressed assets declined by 6.0 percent (P16.7 billion) to P261.2 billion from last year's P277.9 billion.









OTHER FINANCIAL ASSETS

The industry's total financial assets other than loans, gross of allowance for credit losses reached P1,306.5 billion as of end-December 2008. Debt securities constituted 91.0 percent (P1,189.0 billion) of the aggregate financial assets whereas equity securities represented the balance of 9.0 percent (P117.5 billion).

Private domestic universal banks held the lion's share of total financial assets at 69.8 percent (P912.5 billion). Government banks were a distant second at 14.4 percent followed (P188.4 billion), by domestic commercial banks at 8.9 percent (P115.7 billion). The remaining share of 6.9 percent (P90.0 billion) was captured by foreign banks.

As to specific instruments, debt securities were mostly placed held-to-maturity (HTM) financial assets, net of allowance for credit losses at 35.3 percent (P450.9 billion) share. Available for sale (AFS) financial assets, net tailed closely at 34.0 percent (P434.1 billion). Financial assets held for trading (HFT) came third at 16.1 percent (P205.6 billion). Likewise, unquoted debt securities classified as loans, net had a double-digit share of 13.6 percent (P173.9 billion). The negligible balance of 0.9 percent (P11.6 billion) was held by financial assets designated at fair value through profit or loss (DFVPL).

On the other hand, 95.8 percent (P101.7 billion) of equity securities was lodged under equity investment subsidiaries, associates and joint ventures (net of allowance for credit losses). Investments in non-marketable equity securities (INMES), net made up the 4.2 percent (P4.5 billion) remainder.

Counterparties of universal commercial banks as to debt securities were mostly residents at 79.9 percent (P949.8 billion). This was followed by non-residents and multilateral agencies with shares of 19.8 percent and 0.3 percent, respectively.

Private domestic universal banks held the lion's share of total financial assets





The bulk or 72.8 percent (P866.0 billion) of the industry's placements in debt securities was in government securities.

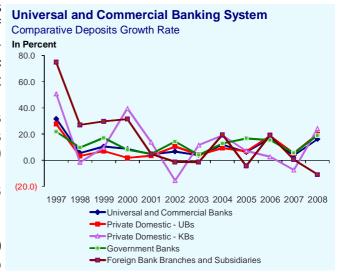
As to equity securities, counterparties of universal and commercial banks were largely resident issuers at 92.0 percent (P108.1 billion), of which 65.7 percent was accounted for by other private corporations, 23.7 percent by other banks and 2.7 percent by government owned and controlled corporations (GOCCs). Meantime, non-residents accounted for the balance of 8.0 percent (P9.4 billion).

DEPOSIT LIABILITIES

As of end-December 2008, total deposit liabilities sustained a double-digit expansion of 16.2 percent (P517.4 billion) to reach P3,702.9 billion from P3,185.5 billion last year.

Private domestic commercial banks recorded the fastest deposit growth rate of 24.3 percent, which was equivalent to a P51.4 billion increase. Meanwhile, private domestic universal banks posted a sizeable deposit increment of 19.9 percent (P441.3 billion), contributing 85.3 percent of the industry's growth figure. Likewise, government banks experienced increasing deposit base of 19.0 percent or P68.1 billion. Foreign banks, however, ran against the current with a 10.8 percent (P43.4 billion) deposit contraction.

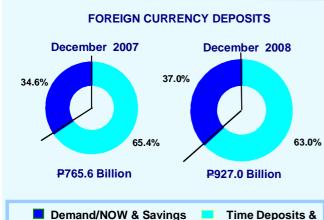
The generous 23.9 percent or P160.9 billion expansion in peso time deposits to P833.9 billion accounted for 31.1 percent of the growth in the industry's deposit base. The 19.8 percent or P103.6 billion growth in peso demand and negotiable order of withdrawal (NOW), meantime, made up 20.0 percent of the increase in total deposit base. Low-cost peso savings deposits posted an ample growth of 5.4 percent (P66.6 billion). contributing 12.9 percent to total deposit expansion. In the same manner, foreign currency-denominated deposits sustained a robust 21.1 percent (P161.4 billion) ascent, accounting for 31.2 percent of the total industry growth figure.





Universal and Commercial Banking SystemDeposit Mix

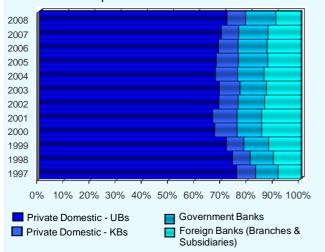




Universal and Commercial Banking SystemDistribution of Deposits

Deposits

LTNCD



Accordingly, the share of peso deposits to total deposit liabilities slid to 75.0 percent from 76.0 percent last year. On the other hand, the share of foreign currency deposits advanced to 25.0 percent from 24.0 percent. The apparent shift in their respective shares on the industry's total deposit base was attributed to the general weakening of the local currency against the US dollar during the period in review.

Among the peso deposit accounts, demand, NOW and savings accounts made up the biggest component at 69.1 percent (down from last year's 72.2 percent). The remaining 30.9 percent (up from 27.8 percent) went to relatively high cost and interest-sensitive time deposits.

On the contrary, foreign currency deposits were mostly lodged in long-term time deposits at 63.0 percent (down from 65.4 percent last year). Foreign currency demand and savings accounts held the balance of 37.0 percent (up from 34.6 percent).

Private domestic universal banks still held the lion's share of the industry's total deposit liabilities at 71.7 percent or P2,655.2 billion (up from last year's 69.5 percent or P2,213.9 Government billion). banks cornered the second largest share at 11.5 percent or P426.7 billion (up from 11.3 percent or P358.6 billion). Meanwhile, smaller portions were captured by foreign banks at 9.7 percent or P357.6 billion (down from 12.6 percent or P401.0 billion) and private domestic commercial banks at 7.1 percent or P263.4 billion (from 6.7 percent or P212.0 billion).

In terms of efficiency in deposit generation, foreign banks still had the highest average volume of deposits per banking office of P3.6 billion (from last year's P4.0 billion). Meanwhile, local banks reported improving efficiency in deposit generation with their average volume of deposits rising by 16.6 percent to P0.8 billion from P0.7 billion. All local banks contributed to efficiency gains in deposit generation: government banks beefed up their average volume of deposits per



banking office to P1.0 billion; private domestic universal banks reached P0.8 billion: and private domestic commercial banks registered an average of P0.7 billion deposits per banking unit.

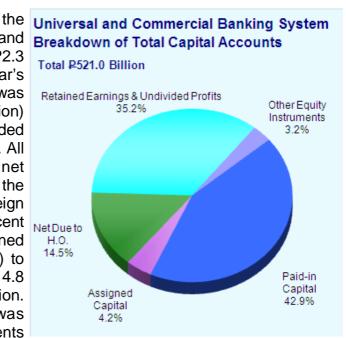
As a highly leveraged industry, deposit liabilities remained the principal source of funds at 73.5 percent (from 71.0 percent last year) of total resources.

CAPITALIZATION

As end-December 2008. of combined capital accounts of universal and commercial banks slid by 0.4 percent (or P2.3 billion) to P521.0 billion from last year's P523.2 billion (Table 10). The slide was tipped by the 20.7 percent (P47.9 billion) decline in retained earnings and undivided profits to P183.1 billion from P231.0 billion. All other capital accounts recorded expansions though inadequate to change the overall direction: local branches of foreign banks' net due to head office by 26.0 percent (P15.6 billion) to P75.6 billion; assigned capital grew by 16.1 percent (P3.0 billion) to P22.0 billion; and paid-in capital by 4.8 percent (P10.3 billion) to P223.5 billion. Meanwhile. P16.7 billion worth was reclassified to other equity instruments including hybrid Tier 1 capital.

By specific component shares, paid-in capital stock held the biggest slice of the industry's total capital accounts at 42.9 percent (up from 40.8 percent last year). Retained earnings and undivided profits was a close second at 35.2 percent (down from 44.2 percent). This was followed by minority interest in subsidiaries and foreign bank's assigned capital at 14.5 percent (up from 11.5 percent) and 4.2 percent (up from 3.6 percent), respectively. The remaining shares by accounted for other equity instruments at 3.2 percent.

Βv analytical subgroups, private domestic universal banks consistently held the biggest and growing share of the industry's paid-in capital stock at 73.2 percent





(up from 71.6 percent last year). Quite the opposite. private domestic commercial banks clung to the second largest yet declining share at 11.4 percent (from 12.4 percent), whereas, government banks' and foreign banks' shares narrowed to 11.0 percent (from 11.5 percent) and 4.5 percent (from 4.6 percent), respectively.

The same analytical subgroups backed the industry's retained earnings and undivided profits with private domestic universal banks leading at 74.1 percent share, lower than last year's 75.5 percent share. On the other hand, government banks' share advanced to 21.5 percent from 19.6 percent while the rest of the subgroups reported declining shares: private domestic commercial banks at 4.3 percent (from 4.6 percent) and foreign banks at less than 0.1 percent deficit (from 0.3 percent).

Meanwhile, the ratio of total capital accounts to total assets went down to 10.4 percent from 11.7 percent last year. The development was attributed to the combined effects of the shrinkage in total capital accounts (0.4 percent) and the growth in

total assets (12.2 percent). The industry's compliance ratio with

Universal and Commercial Banking System Status of Banks' Compliance with the Minimum Amount of Capital 2008 2004 2007 2005 2006 A. Number of Operating Universal and 42 41 39 38 A. Commercial Banks Universal 18 16 22 Commercial 24 24 22 B. UBs and KBs with Capital Equal to or 36 33 32 38 35 B. In Excess of the Minimum Amount Required Universal (K > P4.95 billion) 15 16 13 Commercial ($K \ge P2.40$ billion)

Universal and Commercial Banking System Comparative Capital Adequacy Ratio (CAR)

| | Solo | | | | Consolidated | | | |
|----------------------------------|---------|---------|---------|--------------|---------------|---------|---------|--------------|
| | En | d-Decem | ber | End- | Life December | | | End- |
| | 2005 | 2006 | 2007 | Sept 2008 | 2005 | 2006 | 2007 | Sept 2008 |
| (In P Billion) | | | | | | | | |
| Tier 1 | 357.0 | 370.6 | 412.6 | 442.4 | 354.0 | 366.9 | 409.2 | 446.0 |
| Tier 2 | 67.5 | 86.1 | 93.8 | 114.5 | 69.9 | 90.1 | 97.3 | 117.6 |
| Deductions | 75.2 | 79.5 | 90.9 | 91.2 | 15.5 | 8.8 | 13.4 | 14.5 |
| Qualifying Capital | 349.3 | 377.1 | 415.4 | 465.7 | 408.4 | 448.3 | 493.1 | 549.2 |
| Risk Weighted Assets (RWA) - net | 2,142.0 | 2,212.6 | 2,819.3 | 3,188.3 | 2,300.6 | 2,422.5 | 3,095.0 | 3,497.0 |
| (In Percent) | | | | | | | | |
| Capital Adequacy Ratio (CAR) | 16.3 | 17.0 | 14.7 | 14.6 | 17.8 | 18.5 | 15.9 | 15.7 |

the prescribed minimum amount of capital base got better to 94.7 percent (36 out of 38 banks) from 92.1 percent (35 out of 38 banks) last year. By specific banking category, commercial banks with 100.0 percent compliance ratio (21 out of 21 banks) outperformed the universal banks with 88.2 percent (15 out of 17 banks).

As of end-September 2008, capital adequacy ratios (CAR) on a solo basis at 14.6 percent and on a consolidated basis at 15.7 percent were still well above the minimum BSP regulatory standard of 10 percent and the international benchmark of 8 percent.

Tier 1 capital which reached P446.0 billion, grew by 9.0 percent from P409.2 billion at end-December 2007. Similarly, the



issuance of Tier 2 unsecured subordinated debt picked up by 20.9 percent to P117.6 billion from P97.3 billion. The combined growth of Tier 1 and Tier 2 capital translated into higher qualifying capital by 11.4 percent to settle at P549.2 billion from P493.1 billion.

Conversely, the higher level of risk weighted assets (net) at P3,497.0 billion pushed the industry to sustain cutbacks on its CAR, both on a solo and consolidated basis, by 0.1 percentage point and 0.2 percentage point, respectively.

The Philippine universal and commercial banks' solvency ratio rests at the middle of the CAR regional comparative table. Indonesia held the top spot at 16.8 percent as of end-December 2008. The other ASEAN economies posted CAR ranging from 12 percent to 14 percent. On the whole, banks in the ASEAN 5 countries were adequately capitalized with CARs well above the prescribed minimum of 8 percent as set by the Source: Official National Website Basel accord.

Commercial Banking System

Comparative CAR of Selected ASEAN Countries

| Country | | CAR (as of dates indicated) |
|---|-------------------------|---|
| Indonesia Philippines Singapore Thailand Malaysia | 14.6% 14.3% 14.1% | December 2008 September 2008 September 2008 December 2008 December 2008 |
| | | |

SELECTED CONTINGENT ACCOUNTS

TRADE-RELATED CONTINGENT ACCONTS

total trade-related The industry's contingent accounts dropped by 4.6 percent (or P2.1 billion) to P44.8 billion from P46.9 billion last year. The decline was fueled by the 29.0 percent (P12.5 billion) contraction of unused commercial letters of credit (LCs) (issued in favor of foreign beneficiaries) to P30.6 billion and the 47.0 percent (P1.8 billion) sharp decline of export LCs to P2.0 These were partly offset by new bookings of unused commercial LCs (issued in favor of domestic beneficiaries) amounting to P12.2 billion. Consequently, the shares of unused commercial LCs (foreign) and export LCs to total trade-related contingent accounts fell to 68.3 percent (from 91.9 percent last year) and 4.5 percent (from 8.1 percent), in order. Unused commercial (domestic) captured the remaining 27.2 percent share.



All analytical groups, except government experienced declining banks. unused commercial LCs (foreign) with private domestic universal banks sustaining the biggest slash of P11.3 billion (34.9 percent). Quite the opposite, private domestic universal banks and foreign banks chalked substantial new issues of unused commercial LCs (domestic) of P6.2 billion and P4.8 billion, respectively. As to export LCs, the generous 240.6 percent or P1.1 billion issuances of foreign banks were no match for the 88.0 percent or P2.9 billion cutbacks of private domestic universal banks.

Private domestic universal banks consistently cornered the bulk of the industry's total trade-related contingent accounts at 61.9 percent (down from 76.3 percent last year). The rest was divided among foreign banks at 21.4 percent (up from 9.1 percent), government banks at 11.4 percent (up from 8.8 percent), and private domestic commercial banks at 5.3 percent (down from 5.8 percent).

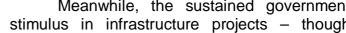
BANK GUARANTEES

Outstanding bank guarantees stood at P88.1 billion as of end-December 2008, higher by 9.9 percent (or P7.9 billion) from P80.2 billion at end-December 2007. The increase from last year was propelled by the hefty 32.7 percent (P4.0 billion) expansion in outstanding guarantees issued, which was complemented by the 5.7 percent (P3.9 billion) rise in the issuance of stand-by LCs. Stand-by LCs totaled to P71.8 billion and accounted for 81.5 percent (down from 84.6 percent) of the industry's total bank guarantees. Meanwhile, outstanding guarantees issued settled at P16.3 billion or 18.5 percent share (up from 15.4 percent).

By movers and shakers, foreign banks' stock of outstanding guarantees issued rose sharply by 79.8 percent or P3.3 billion as foreign debt activities picked up. Government banks also sustained a hefty increase in outstanding guarantees issued of 41.7 percent or P0.6 billion.

Meanwhile, the sustained government stimulus in infrastructure projects - though

By movers and shakers, foreign banks' stock of outstanding guarantees issued rose sharply by 79.8 percent or P3.3 billion as foreign debt activities picked up





mostly foreign-funded - sent ripples of gains in the banking sector's off-balance-sheet activities. Accordingly, foreign banks' stand-by LCs grew by 43.0 percent or P5.5 billion. Private domestic commercial banks also realized a substantial increase in stand-by LCs of 48.3 percent or P0.9 billion.

DERIVATIVES

The industry's notional value derivatives instruments winded down by 27.8 percent or P697.7 billion to P1,812.6 billion from P2,510.3 billion at end-December 2007. More sophisticated banking subgroups sustained major reversals during the period: private domestic universal banks at 37.6 percent or P290.6 billion and foreign banks at 25.1 percent or P412.2 billion. Likewise, private domestic commercial banks reported a double-digit decline of 33.4 percent or P14.5 billion during the year. As an exception, government banks clinched a double-digit growth of 39.0 percent or P19.6 billion.

Foreign banks consistently held the bulk of the industry's total notional value of derivatives at 67.9 percent (up from last year's 65.5 percent). The balance was apportioned to private domestic universal banks at 26.6 percent (down from 30.8 percent), government banks at 3.8 percent (up from 2.0 percent) and private domestic commercial banks at 1.6 percent (down from 1.7 percent).

Currency forwards were the most preferred derivatives contracts in all subgroups, though their share to the industry's notional value of derivatives trading slid to 63.4 percent (P1,149.7 billion) from 84.4 percent (P2,118.5 billion) last year. In contrast, the share of interest rate swaps widened to 24.2 percent from 13.3 percent as their notional value rose by 30.8 percent to P438.0 billion from P334.8 billon. Meanwhile, the relative position of financial options improved to 3.0 percent from 2.3 percent, albeit their notional value slipped by 4.9 percent to P54.2 billion from P57.0 billion. Currency swaps and credit derivatives accounted for the remaining shares of 8.4 percent (P153.1 billion) and 1.0 percent (P17.6 billion), respectively.

More sophisticated banking subgroups sustained major reversals during the period



THRIFT BANKS

OVERVIEW

The thrift banking system reported sound financial results in 2008 The thrift banking system reported sound financial results in 2008 amid a tough and volatile financial environment. The industry's performance was highlighted by positive earnings, modest loan expansion, steady deposit intake and adequate liquidity and capitalization.

The number of operating thrift banks fell to 77 as of end-December 2008 from 82 last year, reflecting continued consolidation of banks as well as the exit of weaker players.

Total assets of the industry amounted to P481.8 billion, down by 0.3 percent from last semester's P483.1 billion and by 0.8 percent from last year's P485.6 billion. These assets were channeled mostly to loans and to financial assets other than loans.

As a highly leveraged industry, funding principally came from deposit liabilities which accounted for 79.9 percent (up from 75.1 percent last year) of total resources. Other major sources of funds were capital accounts and bills payable which contributed 11.1 percent and 4.0 percent, respectively, to total resources.

Public confidence in thrift banks remained strong as deposit liabilities reached P384.8 billion, up by 5.5 percent from last year. In terms of specific deposit account, peso time deposit accounts comprised nearly half of total deposits at 47.7 percent share. Meantime, deposit mix consisted of 86.8 percent (down from 88.3 percent last year) peso deposits and 13.2 percent (up from 11.7 percent) foreign currency deposits.

Liquidity was kept at a comfortable level despite the drop in liquid assets-to-deposits ratio to 33.0 percent from last year's 35.6 percent. Cash and due from banks-to-deposits ratio also went down to 12.2 percent from 14.6 percent. On the other hand, loans-to-deposits ratio fell to 77.5 percent from 81.4 percent as





loans, gross expanded at a slower pace than deposit liabilities.

Lending activity of thrift banks remained healthy amid the ongoing global credit strains. Total loan portfolio (TLP), gross reached P298.2 billion, up by 0.4 percent from last semester and by 0.5 percent from last year. The Real Estate, Renting, Business Activities and Construction sector remained as the industry's biggest loan recipient as it accounted for 37.7 percent of TLP, gross. Loans to individuals for consumption purposes took the second spot at 23.3 percent. The steady inflow of remittances buoyed household demand for acquisition of residential property and consumer financing.

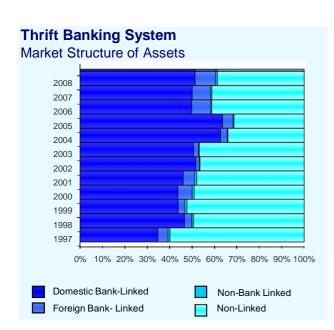
The industry's loan and asset quality ratios were sustained at single-digit levels. As of end-year 2008, the industry's non-performing loans (NPL) ratio stood at 7.2 percent (up from 6.9 percent last year). On the other hand, the non-performing assets (NPA) ratio settled at 9.6 percent (down from 9.9 percent). Meanwhile, the NPL coverage ratio widened to 51.2 percent from last year's 47.3 percent. The NPA coverage also strengthened to 28.0 percent from 25.5 percent. The increase in coverage ratios mirrored the industry's provisioning efforts for possible losses.

Thrift banks registered positive earnings in 2008 on the back of sustained lending activities and more cost-efficient operations. Net profit stood at P0.9 billion, up by 1,536.4 percent from last year's net loss of P0.1 billion. Higher non-interest income (6.3 percent) coupled with lower non-interest expenses (1.9 percent) pulled up the industry's bottomline. The reduction in impairment losses on financial assets by 29.4 percent also contributed to thrift banks' profitable operations. Consequently, return on assets (ROA) and return on equity (ROE) ratios were beefed up to 0.2 percent and 1.7 percent, respectively, from last year's negative ratios of less than 0.1 percent and 0.1 percent.

Despite stricter alignment with international standards, the industry remained adequately capitalized. Capital adequacy ratio (CAR) was kept well above the 10 percent regulatory requirement of the BSP and the 8 percent international standard at 14.6 percent (on both

Thrift banks
registered positive
earnings in 2008
on the back of
sustained lending
activities and more
cost-efficient
operations





Top Five Thrift Banks
Based on Published Balance Sheet as of 31 December 2008
Amounts in P Billion

| | Assets | | | Loans | |
|------|---------------------------|---------------|------|---------------------------|---------------|
| Rank | Name of Bank | <u>Amount</u> | Rank | Name of Bank | <u>Amount</u> |
| 1 | BPI Family Savings Bank | 106.2 | 1 | BPI Family Savings Bank | 75.5 |
| 2 | Philippine Savings Bank | 74.3 | 2 | Philippine Savings Bank | 40.3 |
| 3 | RCBC Savings Bank | 46.6 | 3 | RCBC Savings Bank | 33.1 |
| 4 | Planters Development Bank | 44.6 | 4 | Planters Development Bank | 25.4 |
| 5 | HSBC Savings Bank | 22.1 | 5 | HSBC Savings Bank | 10.0 |
| | Total | 293.9 | | Total | 184.2 |
| | % Share | 61.0 | | % Share | 61.8 |
| | Deposit Liabilities | | | Capital Accounts | |
| Rank | Name of Bank | <u>Amount</u> | Rank | Name of Bank | Amount |
| 1 | BPI Family Savings Bank | 95.8 | 1 | Philippine Savings Bank | 7.9 |
| 2 | Philippine Savings Bank | 61.7 | 2 | BPI Family Savings Bank | 7.8 |
| 3 | RCBC Savings Bank | 39.0 | 3 | RCBC Savings Bank | 5.9 |
| 4 | Planters Development Bank | 34.7 | 4 | Planters Development Bank | 3.5 |
| 5 | LICEC Carriers Basels | 20.0 | 5 | Robinsons Savings Bank | 1.8 |
| 5 | HSBC Savings Bank | 20.0 | 3 | Nobilisons Savings bank | 1.0 |
| 5 | Total | 251.2 | 3 | Total | 26.9 |

solo and consolidated bases) as of end-September 2008. Meanwhile, total capital accounts stood at P53.5 billion, down by 4.8 percent from P56.2 billion last year. The reduction in capital was due to lower capital stock by 1.9 percent and lower retained earnings and undivided profits by 15.0 percent.

The number of operating thrift banks stood at 77 as of end-year 2008. Of the total industry participants, 16 banks were linked to a domestic bank, foreign bank or a non-bank financial institution. The remaining 61 banks were non-linked thrift banks.

Linked thrift banks represented 20.8 percent of the total number of thrift banks and held 61.2 percent (P294.9 billion) of total assets. On the other hand, non-linked thrift banks, which made up 79.2 percent of the total industry players, accounted for only 38.8 percent (P186.9 billion) of total assets. By subgroup, domestic bank-linked thrift banks held more than half of the industry's total assets at P246.9 billion or 51.3 percent share.

Linked thrift banks dominated the list of Top 5 thrift banks. BPI Family Bank, a subsidiary of Bank of the Philippine Islands (a universal bank), retained its position as the country's biggest thrift bank in terms of assets, loans and deposit liabilities. Meanwhile, Philippine Savings Bank, a subsidiary of Metropolitan Bank and Trust Company (a universal bank) captured the Top 2 spot and surpassed BPI Family in terms of capital share. The Top 5 thrift banks held 61.0 percent of the industry's total assets, 61.8 percent of total loans, 65.3 percent of total deposit liabilities and 50.3 percent of total capital accounts.

OPERATING NETWORK

The continued efforts of BSP to establish a more robust financial system encouraged greater consolidation in the banking industry. As of end-year 2008, the number of operating thrift banks stood at 77, down by five from 82 at end-year 2007. The reduction in the number of industry players stemmed from the following:



- 1. closure of Bankwise, Inc. (effective 07 February 2008);
- 2. conversion of Vizcaya SLA, Inc. to a rural bank (effective 18 February 2008);
- 3. merger of BDO Elite Savings Bank and Equitable Savings Bank (2 absorbed entities) with Banco de Oro Unibank (effective 30 October 2008); and the
- 4. closure of San Pablo City Development Bank (effective 16 December 2008)

Similarly, the total number of branches/other offices fell by 35 to 1,219 from 1,254 last year. This transpired as the 70 bank branches that opened/reopened were outpaced by the 105 bank branches that closed or transferred to other bank category as a result of conversion or merger during the year. Hence, the industry's overall physical network (total number of head offices, branches and other offices) went down by 40 to 1,296 from 1,336.

On a geographical basis, the National Capital Region (NCR) had the highest number of thrift banking offices (head offices and branches) at 544 offices or 42.0 percent share of the total. The second highest concentration of offices was in Region IV-A (CALABARZON) at 246 offices or 19.0 percent share. (Table 18)

To compensate for the leaner branch network. thrift banks expanded their non-traditional service delivery channels (i.e., ATMs and e-banking) to widen their client reach and lower transaction costs. As of end-year 2008, the number of ATMs reached 825 units. up by 62 units from 763 units last semester and by 136 units from 689 units last year. The bigger block (82.8 percent) or 683 units (up from 577 units last year) was deployed within bank premises. The remaining 17.2 percent or 142 units (up from 112 units last year) were put up at other accessible locations outside the bank. (Table 19)

By main group, linked thrift banks cornered a slightly bigger share of the total ATMs at 436 units or 52.8 percent. Non-linked thrift banks accounted for the balance of 389 units or 47.2 percent share. By region, the NCR reported the most number of ATMs at 463 units or 56.1 percent share of the total. The CALABARZON







The industry
also enhanced its
service delivery
through
electronic
banking, albeit at
a cautious pace

Increased
earnings
provided better
returns for the
banks'
shareholders

cluster came second at 113 units or 13.7 percent share. The ARMM, on the other hand, reported no ATM.

The industry also enhanced its service delivery through electronic banking, albeit at a cautious pace. As of end-year 2008, there were 15 thrift banks (vs. 13 at end-year 2007) engaged in a wide range of alternative banking services. Of these 15 banks, there were 10 banks (vs. 8 last year) providing electronic banking services via mobile/non-mobile phones and/or internet. In addition, there were seven banks (same as last year) which offered Internet and Mobile Banking Services via BancNet/MegaLink Switch. Moreover, there were four banks (vs. two at end-year 2007) engaged in cash card/remittance card operations. Two (2) of these four banks participated in the Bureau of Internal Revenue's Electronic Filing and Payment System that provides taxpayers with a convenient way to file tax returns and pay taxes. (Table 20)

RESULTS OF OPERATIONS

For the year ended 31 December 2008, the thrift banking industry registered a net profit of P0.9 billion, up by 1,536.4 percent or P1.0 billion from a net loss of P0.1 billion in 2007. Higher operating income by 0.4 percent (P0.1 billion) in tandem with lower non-interest expenses by 1.9 percent (P0.4 billion) bolstered the industry's bottomline.

Increased earnings provided better returns for the banks' shareholders as ROA and ROE ratios stood higher at 0.2 percent and 1.7 percent, respectively, as against last year's negative ratios of less than 0.1 percent and 0.1 percent.

By main group, linked thrift banks recorded a net profit of P2.1 billion (down from P3.3 billion last year). This positive income, however, was partly offset by non-linked thrift banks' negative return of P1.2 billion (up from a net loss of P3.3 billion).



Total operating income amounted to P27.3 billion, up by 0.4 percent (P0.1 billion) from P27.2 billion last year. The rise in operating income stemmed from the growth in non-interest income by 6.3 percent which compensated for the drop in net interest income by 1.7 percent.

The year-on-year decline in net interest income took place as the 1.0 percent fall in interest income to P37.3 billion was faster than the 0.3 percent reduction in interest expenses to P17.6 billion. As a result, the net interest margin narrowed to 5.0 percent from 5.4 percent last year.

Interest on loans, including IBL, was the major contributor to the P37.3 billion interest income at 82.1 percent (P30.6 billion) share. Interest on investments in available for sale financial assets was a far second at 6.4 percent (or P2.4 billion).

Interest paid to depositors comprised the largest slice of the total P17.6 billion interest expenses at 87.4 percent (P15.4 billion), of which 72.3 percent (P11.1 billion) was paid to depositors of time deposit accounts. Interest paid on borrowed funds came second at 10.8 percent (P1.9 billion).

Meantime, higher non-interest income stemmed from the growth in fee based-income and other income by 5.3 percent and 27.2 percent, respectively. Fee-based intermediation income (e.g., services, payment services) and trading income (e.g., realized gains from securities, and foreign exchange profit) accounted for the bulk of the total P7.6 billion non-interest income at 53.0 percent (P4.0 billion) and 24.1 percent (P1.8 billion), respectively.

Impairment losses on financial assets were trimmed down by 29.4 percent to P1.7 billion as against a bigger loss of P2.4 billion posted last year. Linked thrift banks registered a higher impairment loss on financial assets of P1.0 billion as against non-linked thrift banks' loss of P0.7 billion.

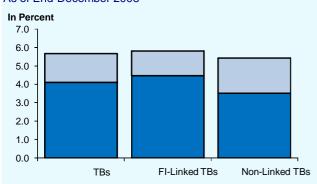
Total operating income amounted to P27.3 billion, up by 0.4 percent (or P0.1 billion) from P27.2 billion last year

Meantime, higher non-interest income stemmed from the growth in fee-based income and other income



Thrift Banking System

Ratio of Sources of Revenue to Total Assets As of End-December 2008

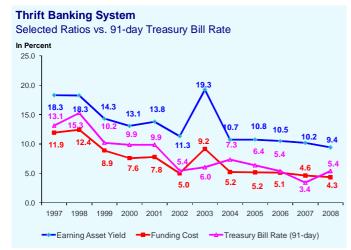


Non-interest Income

Net Interest Income

The decomposition of operating income indicates that the industry primarily derived its revenues from the usual lending and investment transactions. As in the previous periods, net interest income comprised the bigger block of total operating income at 72.3 percent or P19.7 billion. Non-interest income accounted for the balance of 27.7 percent or P7.6 billion. Non-interest income was generally tied up to fee-based revenues and trading of securities as thrift banks sought non-traditional forms of banking activities to augment profits.

By main group, non-linked thrift banks derived a relatively bigger portion of their revenues from non-lending non-investment activities (35.4 percent of total operating income) as against linked thrift banks (23.2 percent of total operating income). Moreover, non-linked thrift banks had more off-balance sheet activities bank (e.g., guarantees and letters of credit). Nonetheless. both linked and non-linked thrift banks remained chiefly dependent on traditional interest bearing loans and investments.



Earning asset yield went down to 9.4 percent from 10.2 percent in 2007 amidst the relatively higher interest rate environment. The gap between the earning asset yield and the average 91-day T-bill rate narrowed to 400 basis points from 680 basis points due to the steeper rise in the benchmark interest rate. On the other hand, funding cost went down to 4.3 percent from last year's 4.6 percent ratio. Funding cost stood lower than the 91-day T-bill rate of 5.4 percent. This indicates thrift banks' less competitive pricing as against risk-free government securities.

The larger decline in earning asset yield as against the drop in funding cost resulted in a lower interest spread (the difference between earning asset yield and funding cost) of 5.1 percent as against the 5.6 percent ratio recorded last year.

Non-interest expenses were cut down by 1.9 percent (P0.4 billion) to P23.7 billion from P24.1 billion last year. Other administrative expenses and compensation/ fringe benefits accounted for the bulk of the



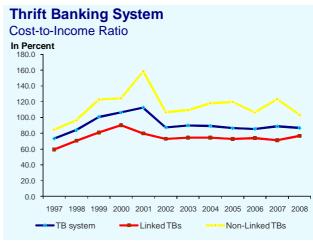
total non-interest expenses at 45.7 percent (P10.8 billion) and 33.1 percent (P7.8 billion), respectively. On the other hand, depreciation/ amortization and fees and commissions expenses posted the biggest year-on-year reductions of 43.7 percent (P1.3 billion) and 93.0 percent (P0.6 billion), respectively.

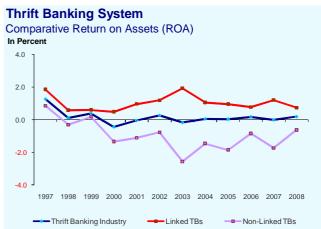
The decline in expenses coupled with the growth in operating income favorably pulled down cost-to-income ratio to 86.7 percent from 88.7 percent last year. By main group, linked thrift banks remained more efficient with a lower cost-to-income ratio of 76.8 percent (up from 71.2 percent last year) as against non-linked thrift banks' 103.3 percent (down from 123.2 percent).

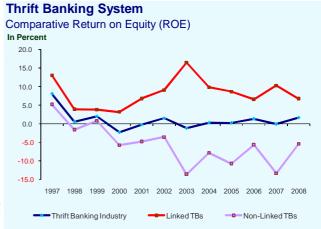
In general, linked thrift banks posted Thrift Banking System better profitability ratios compared to non-linked Comparative Return on Assets (ROA) thrift banks. Linked thrift banks had higher ROA and ROE ratios of 0.7 percent and 6.7 percent, respectively, as against non-linked thrift banks' negative ratios of 0.6 percent and 5.4 percent. Linked thrift banks also posted a higher net interest margin of 5.2 percent as against non-linked thrift banks' 4.6 percent. In addition, linked thrift banks had lower funding cost of 4.0 percent as against the non-linked thrift banks' 4.8 percent ratio. Non-linked thrift banks, on the other hand, registered a higher earning asset yield and interest spread of 10.0 percent and 5.2 percent, respectively, as against linked thrift banks' 9.1 percent and 5.1 percent.

The industry's ROA ratio turned to a Thrift Banking System positive ratio of 0.2 percent from a negative Comparative Return on Equity (ROE) ratio of less than 0.1 percent in 2007. By main group, linked thrift bank posted a positive ROA of 0.7 percent (down from 1.2 percent last year). In contrast, non-linked thrift banks reported a negative ratio of 0.6 percent (up from negative 1.7 percent).

The industry's ROE ratio also improved to positive 1.7 percent from a negative ratio of 0.1 percent in 2007. By main group, linked thrift banks reported a positive ROE ratio of 6.7 percent (down from 10.3 percent last year). On the other hand, non-linked thrift banks reported a negative ratio of 5.4 percent (up from negative 13.3 percent).









MAJOR BALANCE SHEET TRENDS

ASSETS

Thrift Banking System Balance Sheet Structure

| 4 2005 | | | End-December | | | | | | |
|-----------|--|---|---|--|--|--|--|--|--|
| | 2006 | 2007 | 2008 | | | | | | |
| 0 % 100.0 | % 100.0 % | 100.0 % | 100.0 % | | | | | | |
| 9.1 | % 11.8 % | 11.0 % | 9.7 % | | | | | | |
| 0 % 2.7 | % 6.7 % | 9.7 % | 3.6 % | | | | | | |
| 2 % 50.8 | % 47.5 % | 49.0 % | 55.7 % | | | | | | |
| 9 % 19.4 | % 17.2 % | 15.7 % | 16.6 % | | | | | | |
| 1 % 0.1 | % 0.1 % | 0.1 % | 0.2 % | | | | | | |
| 8.6 | % 7.4 % | 6.3 % | 5.8 % | | | | | | |
| 1 % 9.4 | % 9.3 % | 8.2 % | 8.4 % | | | | | | |
| 0 % 100.0 | % 100.0 % | 100.0 % | 100.0 % | | | | | | |
| 2 % 75.5 | % 75.3 % | 75.1 % | 79.9 % | | | | | | |
| 5 % 6.8 | % 6.9 % | 8.6 % | 4.0 % | | | | | | |
| 3 % 4.6 | % 4.9 % | 4.7 % | 4.4 % | | | | | | |
| | | | 0.6 % | | | | | | |
| 0 % 13.1 | % 12.9 % | 11.6 % | 11.1 % | | | | | | |
| | 9 % 9.1 0 % 2.7 50.8 19.4 1 % 0.1 1 % 8.6 1 % 9.4 100.0 2 % 75.5 5 % 6.8 3 % 4.6 | 9 % 9.1 % 11.8 % 6.7 % 2.7 % 6.7 % 9.2 % 50.8 % 47.5 % 9.4 % 17.2 % 19.4 % 17.2 % 1.4 % 9.4 % 9.3 % 6.8 % 7.4 % 9.3 % 6.8 % 6.9 % 3.3 % 4.6 % 4.9 % | 9 % 9.1 % 11.8 % 11.0 % 0% 2.7 % 6.7 % 9.7 % 9.0 % 9.0 % 19.4 % 17.2 % 15.7 % 1% 0.1 % 0.1 % 0.1 % 15.7 % 1% 0.2 % 75.5 % 75.3 % 75.1 % 5.8 % 6.8 % 6.9 % 8.6 % 3.3 % 4.6 % 4.9 % 4.7 % | | | | | | |

Total assets stood at P481.8 billion, down by 0.3 percent from last semester's P483.1 billion and by 0.8 percent from last year's P485.6 billion. The year-on-year decline in assets could be partly traced to the reduction in the number of industry players via closure, conversion and merger during the period.

By main group, linked thrift banks' assets grew by 3.2 percent (P9.2 billion) to P294.9 billion from last year. In contrast, non-linked thrift banks' assets contracted by 6.5 percent (P13.0 billion) to P186.9 billion.

Thrift banks' resources were mostly lent out or invested in financial assets other than loans. Loans, net accounted for the bulk of total assets at 55.7 percent or P268.2 billion (up from 49.0 percent or P238.1 billion last year). Other financial assets, net followed at 16.6 percent or P80.0 billion (up from 15.7 percent or P76.4 billion). Cash and due from banks came third at 9.7 percent or P46.9 billion (down from 11.0 percent or P53.3 billion).

Other asset accounts posted the following shares: other assets at 8.4 percent or P40.2 billion (up from 8.2 percent or P39.7 billion last year); ROPA at 5.8 percent or P28.2 billion (down from 6.3 percent or P30.4 billion); IBL at 3.6 percent or P17.2 billion (down from 9.7 percent or P47.0 billion); and equity investments, net at 0.2 percent or P1.1 billion (up from 0.1 percent or P0.7 billion).

On the funding side, deposit liabilities remained the industry's main source of funding accounting for 79.9 percent or P384.8 billion (up from 75.1 percent or P364.6 billion last year) of total resources. Capital accounts was a distant second at 11.1 percent or P53.5 billion (down from 11.6 percent or P56.2 billion).







The other sources of funds posted the following shares: other liabilities at 4.4 percent or P21.2 billion (down from 4.7 percent or P23.3 billion); bills payable at 4.0 percent or P19.3 billion (down from 8.6 percent or P41.5 billion). Meanwhile, the share of unsecured subordinated debt stood at 0.6 percent or P2.9 billion. The industry reported no unsecured subordinated debt last year.

LOANS

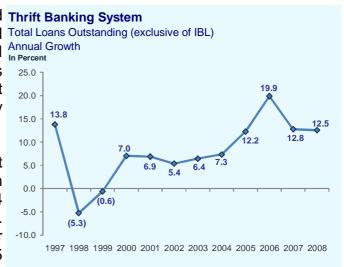
Total loan portfolio (TLP) continued Thrift Banking System to exhibit a general upward trend amid current tight conditions in global financial markets. As of end-year 2008, TLP, gross reached P298.2 billion, up by 0.4 percent from last semester's P297.2 billion and by 0.5 percent from last year's P296.7 billion.

Interbank loans (IBL) settled at P17.2 billion, down by 19.4 percent from last semester's P21.3 billion and by 63.4 percent from last year's P47.0 billion. Excluding IBL, the industry posted a higher year-on-year loan expansion of 12.5 percent to P281.0 billion as against the 0.5 percent modest growth in loans, inclusive of IBL.

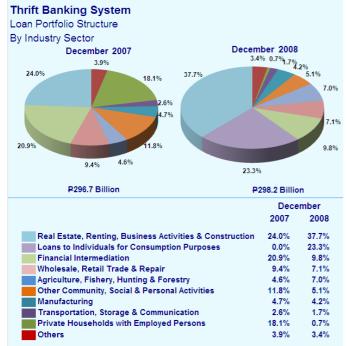
By main group, linked thrift banks accounted for a bigger portion of total loans (exclusive of IBL) at 66.4 percent (P186.6 billion). Non-linked thrift banks cornered the remaining share of 33.6 percent (P94.4 billion).

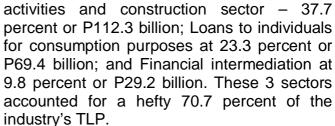
Meanwhile, FCDU loans (inclusive of IBL) went up by 90.3 percent (P3.4 billion) to P7.1 billion from P3.7 billion last year. Linked thrift banks accounted for 89.7 percent (P6.4 billion) of the total FCDU loans, of which 91.8 percent was held by foreign bank-linked thrift banks. Non-linked thrift banks accounted for the remaining share of 10.3 percent (P0.7 billion).

By economic activity, the industry's biggest loan allocation went to the following: Real estate, renting, business









The modest year-on-year expansion in bank lending was driven by the hike in loans in the following sectors:

- Real estate, renting, business activities and construction sector – P41.1 billion or 57.7 percent;
- Agriculture, fishery, hunting and forestry P 7.2 billion or 52.7 percent;

The rest of major economic sectors reported contractions from the previous year. Private households with employed persons sector had the largest reduction by P51.6 billion or 96.3 percent. This substantial movement, however, stemmed from the change in financial reporting under the new Financial Reporting Package (FRP). A portion of the loans previously categorized under the Private households with employed persons sector was reclassified and transferred to the new loans to individuals for consumption purposes account.

Total real estate loans (RELs) amounted to P99.2 billion, up by 6.4 percent from last semester and by 18.3 percent from last year. The ratio of RELs to TLP, exclusive of IBL, similarly rose to 35.3 percent from last semester's 33.8 percent and last year's 33.6 percent ratios. Linked thrift banks accounted for a bigger slice of total RELs at 80.4 percent (P79.8 billion). Non-linked thrift banks held the balance of 19.6 percent (P19.4 billion).

In terms of loan quality, the ratio of non-performing RELs to total RELs improved to 7.7 percent from last semester's 8.7 percent and last year's 9.3 percent ratios. The favorable year-on-year movement took place as the 2.6 percent reduction in non-performing RELs came with the 18.3 percent growth in total RELs. Similarly, the ratio of non-performing RELs to TLP (exclusive of





IBL) eased to 2.7 percent from last semester's 2.9 percent and last year's 3.1 percent ratios.

Majority of the industry's total RELs was extended for the acquisition of residential property at 83.0 percent (P82.3 billion) share. The remaining 17.0 percent (P16.9 billion) was developers/construction land to companies and/or borrowers for commercial purposes. As to specific purpose commercial RELs. loans to land developers/construction companies construction of residential units accounted for the largest slice of total commercial RELs at 35.2 percent (P5.9 billion). The non-performing ratio of residential RELs stood slightly higher at 7.7 percent than commercial RELs' 7.6 percent ratio.

The auto loans (ALs) market remained the niche of thrift banks, despite a lesser share of 54.6 percent (vs. 58.9 percent last semester and 62.6 percent last year) of the total P78.5 billion ALs of the banking system. The industry's ALs stood at P42.9 billion, down by 6.5 percent from last semester and by 20.5 percent from last year. The substantial decline in ALs from last year was mainly due to the change in financial reporting of ALs from ALs granted to individuals and corporate accounts to ALs granted only to individuals for consumption purposes under the FRP.

Likewise, the ratio of total ALs to TLP (exclusive of IBL) dropped to 15.3 percent from last semester's 16.6 percent and last year's 21.6 percent ratios. By main group, linked thrift banks took the lion's share of total ALs at 85.9 percent (P36.9 billion). Non-linked thrift banks held the balance of 14.1 percent (P6.0 billion).

In terms of loan quality, the non-performing ALs-to-total ALs ratio eased to 4.2 percent from last semester's 4.7 percent and last year's 4.4 percent ratios. The improvement from last year occurred as the 25.0 percent drop in non-performing ALs was faster than the decline in ALs. The non-performing ALs to TLP (exclusive of IBL) ratio also improved to 0.6 percent from last semester's 0.8 percent and last year's 1.0 percent ratios.

The auto loans (ALs) market remained the niche of thrift banks





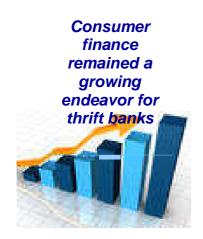
Credit card receivables (CCRs) amounted to P5.1 billion, up by 1.0 percent from last semester but down by 6.6 percent from last year. Meantime, the ratio of total CCRs to TLP (exclusive of IBL) was maintained at 1.8 percent from last semester but dropped from last year's 2.2 percent ratio. By main group, non-linked thrift banks accounted for the bulk of total CCRs at 95.5 percent (P4.9 billion). Linked thrift banks held the remaining 4.5 percent (P0.2 billion).

As to loan quality of CCRs, the non-performing CCRs-to-total CCRs ratio climbed to 5.4 percent from last semester's 4.9 percent but eased from last year's 5.5 percent ratio. The improvement in the ratio from last year transpired as the 8.1 percent reduction in non-performing CCRs outpaced the 6.6 percent decline in total CCRs. On the other hand, the ratio of non-performing CCRs to TLP (exclusive of IBL) was sustained at 0.1 percent in the three comparative periods.

Consumer finance remained a growing endeavor for thrift banks. As of end-year 2008, total consumer loans (CLs) reached P151.7 billion, up by 6.0 percent from last semester and by 20.1 percent from last year. Likewise, the ratio of CLs to TLP (exclusive of IBL) climbed to 55.0 percent from last semester's 51.9 percent and last year' 50.6 percent ratios. The uptrend in CLs is a reflection of heightened consumer spending as well as banks' enhanced marketing and promotional strategies for consumer finance related products and services.

By main group, linked thrift banks accounted for the majority of total CLs at 79.2 percent (P120.2 billion) share. Non-linked thrift banks held the balance of 20.8 percent (P31.5 billion).

The ratio of non-performing CLs to total CLs eased to 8.1 percent from last semester's 8.3 percent but went up from last year's 4.3 percent ratio. The substantial increase in the ratio from last year stemmed from the change in financial reporting of CLs under the FRP. Beginning end-March 2008 reports, CLs have been redefined to include Other CLs, which





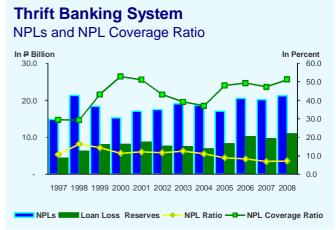
refer to loans granted to individuals to finance other personal and household needs such as purchase of household appliances, furniture and fixtures and/or to pay taxes, hospital and educational bills. Thrift banks' relatively high non-performing other CLs-to-total other CLs ratio at 18.0 percent as against other types of CLs pulled up overall non-performing CLs-to-total CLs ratio at end-year 2008. Meantime, the ratio of non-performing CLs to TLP (exclusive of IBL) rose to 4.4 percent from last semester's 4.3 percent and last year's 2.2 percent ratios.

The industry's exposure to small and medium enterprises (SME) as of end-September 2008 reached P65.2 billion. A total of P39.1 billion (18.2 percent share of the total loan portfolio) was directed to small enterprises while P26.1 billion or 12.2 percent was channeled to medium enterprises.

Data on compliance with the agri-agra requirement as of end-September 2008 showed that the industry surpassed the minimum 10 percent mandatory allocation for agrarian reform credit at 15.6 percent. However, it failed to meet the minimum 25 percent allocation for agricultural loans in general with an overall compliance ratio of 24.4 percent, falling short by 0.6 percentage point.

In terms of overall loan and asset quality, the industry's NPL ratio stood at 7.2 percent (up from 6.6 percent last semester and 6.9 percent last year). The increase in the ratio from last year transpired as the 4.9 percent hike in NPLs outpaced the 0.5 percent growth in loans. Meantime, the NPA ratio settled at 9.6 percent (up from 9.4 percent last semester but eased from 9.9 percent last year). The favorable decline in the NPA ratio from last year occurred as the 3.3 percent reduction in NPAs outweighed the 0.6 percent decline in gross assets. (Table 22)

In terms of provisioning for bad loans, the NPL coverage ratio strengthened to 51.2 percent from last semester's 49.3 percent and last year's 47.3 percent ratios. Similarly, the NPA coverage ratio widened to 28.0 percent from last semester's 26.9 percent and last year's 25.5 percent.





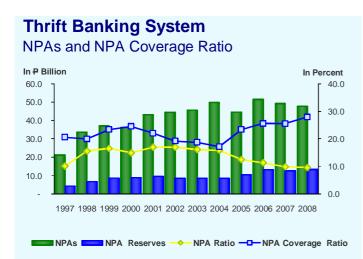
Meanwhile, real and other properties acquired (ROPA), gross stood at P30.8 billion, down by 2.1 percent from last semester and by 8.0 percent from last year. Likewise, total restructured loans (RLs) settled at P4.2 billion, down by 10.2 percent from last semester and by 14.1 percent from last year.

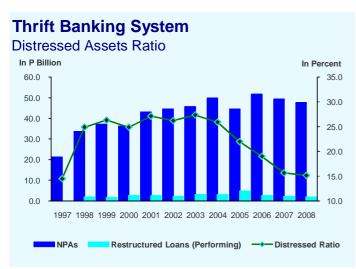
After hovering around the double-digit range from end-year 1997 to end-year 2004, the NPL ratio favorably dropped to single-digit figure of 8.9 percent at end-year 2005. The NPL ratio eased further to 6.9 percent at end-year 2007. The NPL ratio, however, slightly rose to 7.2 percent at end-year 2008. Meantime, the NPL coverage ratio exhibited no clear trend. After dropping to 37.0 percent at end-year 2004, the ratio rose to a high of 49.3 percent at end-year 2006. The ratio narrowed to 47.3 percent at end-year 2007 and then went up again to 51.2 percent at end-year 2008.

The industry's NPA ratio displayed a steady downward trend from a high of 17.0 percent at end-year 2002 to a low of 9.9 percent at end-year 2007. The NPA ratio eased further to 9.6 percent at end-year 2008. In contrast, the NPA coverage ratio exhibited no evident trend. From a low of 17.2 percent at end-year 2004, the ratio went up to 23.4 percent at end-year 2005 and rose further to 25.6 percent at end-year 2006. The ratio slid to 25.5 percent at end-year 2007 and then went up again to 28.0 percent at end-year 2008.

The distressed assets ratio, a broader measure of asset quality, sustained a downward trend from 25.9 percent at end-year 2004 to a low of 15.2 percent at end-year 2008. The steady decline in the ratio reflects thrift banks' improving asset quality over the years.

By main group, linked thrift banks had better loan and asset quality ratios than non-linked thrift banks. Linked thrift banks registered an NPL ratio of 5.0 percent (up from 4.8 percent last year) and an NPA ratio of 6.6 percent (same as last year). On the other hand, non-linked thrift banks posted







higher NPL and NPA ratios of 11.1 percent (up Thrift Banking System from 10.0 percent) and 14.4 percent (down from Comparative NPL, NPA and Coverage Ratios 14.6 percent), respectively. Non-linked thrift hanks' relatively higher NPI and NPA retired in Percent banks' relatively higher NPL and NPA ratios drove up the industry average.

Non-linked thrift banks accounted for a bigger slice of total NPLs and NPAs at 54.4 percent and 58.1 percent, respectively. In contrast, linked thrift banks accounted for a smaller share at 45.6 percent of total NPLs and 41.9 percent of total NPAs.

In terms of provisioning for bad loans, linked thrift banks registered stronger NPL and NPA coverage ratios of 70.6 percent and 41.4 percent, respectively, as against non-linked thrift banks' 34.9 percent and 18.3 percent.

OTHER FINANCIAL ASSETS

As of end-year 2008, other financial assets, net reached P81.1 billion, up by 14.1 percent (P10.0 billion from last semester's P71.1 billion. Debt securities comprised a hefty 98.6 percent (P80.0 billion) of the total investments of the industry. Equity securities, net represented the balance of 1.4 percent (P1.1 billion).

By main group, linked thrift banks held the majority of other financial assets at 69.2 percent (P56.1 billion) while non-linked thrift banks accounted for the balance of 30.8 percent (P25.0 billion) share.

The industry's investments were mostly placed in available for sale debt securities at 51.2 percent or P41.6 billion share (down from 56.5 percent but up from P40.1 billion last semester). This was followed held-to-maturity financial assets at 35.5 percent or P28.8 billion (up from 30.4 percent or P21.6 billion). Unquoted debt securities classified as loans came third at 8.5 percent or P6.9 billion (down from 9.4 percent but up from P6.6 billion).

Meantime, counterparties of thrift banks as to debt securities were mostly residents at 90.4 percent share. This was followed by

| By Analytical Group | NPL Ratio | NPL Coverage Ratio | NPA Ratio | NPA Coverage Ratio |
|-------------------------|--------------|--------------------------|--------------|--------------------------|
| TOTAL THRIFT BANKS | 7.2 | 51.2 | 9.6 | 28.0 |
| Linked Thrift Banks | 5.0 | 70.6 | 6.6 | 41.4 |
| Non-Linked Thrift Banks | 11.1 | 34.9 | 14.4 | 18.3 |





non-residents and multilateral agencies with shares of 9.0 percent and 0.6 percent, respectively. Majority or 70.4 percent (up from 65.1 percent last semester) of the industry's investments in debt securities was in government securities.

On the other hand, counterparties of thrift banks as to equity securities were all resident issuers, mostly consisting of other private corporations at 86.6 percent share. This was followed by other banks at 9.6 percent and government owned or controlled corporations (GOCCs) at 3.8 percent.

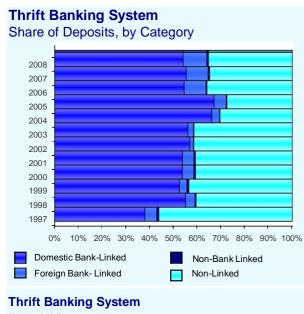
DEPOSIT LIABILITIES

Deposit liabilities amounted to P384.8 billion, higher by 5.5 percent than last year's P364.6 billion. Banks' aggressive marketing efforts as well as the growing national consciousness on savings sustained the growth of bank deposits.

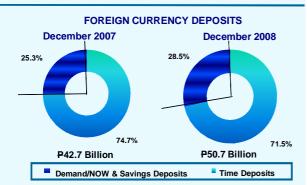
By main group, linked thrift banks accounted for a bigger slice of the industry's total deposits at 64.7 percent or P249.0 billion. Of which, domestic bank-linked thrift banks accounted for 83.6 percent. Non-linked thrift banks held the balance of 35.3 percent or P135.8 billion.

Thrift banks' currency mix was composed of 86.8 percent (P334.1 billion) peso deposits and 13.2 percent (P50.7 billion) foreign currency deposits. Both peso and foreian currency deposits registered vear-on-year expansion. Peso deposit liabilities expanded by 3.8 percent while foreign currency deposit liabilities went up by 18.9 percent.

Thrift bank depositors showed preference for high yielding placements. The interest sensitive time deposits and long-term negotiable certificates of time deposit (LTNCD) cornered a slightly bigger slice of total peso deposit liabilities at 55.4 percent (up from 53.3 percent last year). Readily withdrawable demand/NOW and savings accounts held the balance of 44.6 percent (down from 46.7 percent).









Time deposits and LTNCD also accounted for the bulk of the industry's foreign currency deposits at 71.5 percent (down from 74.7 percent). Demand/NOW and savings accounts accounted for only 28.5 percent (up from 25.3 percent) share.

CAPITALIZATION

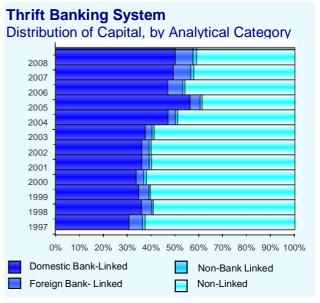
Total capital accounts amounted to P53.5 billion, down by 6.4 percent from last semester's P57.1 billion and by 4.8 percent from last year's P56.2 billion. Similarly, the ratio of capital accounts to total assets dropped to 11.1 percent from last semester's 11.8 percent and last year's 11.6 percent ratios.

Lower capitalization during the year was fueled by the drop in retained earnings by 15.0 percent to P10.6 billion, which in resulted from the unprofitable operations of a few thrift banks. In addition, capital stock was reduced by 1.9 percent to P42.8 billion.

In terms of capital structure, capital stock comprised 80.1 percent of total capital accounts. Retained earnings and undivided profits accounted for the balance of 19.9 percent.

By main group, linked thrift banks accounted for a larger share of the total Foreign Bank-Linked capital base at 58.9 percent (P31.5 billion). Of which, domestic bank-linked thrift banks accounted for 84.9 percent (26.7 billion). In contrast, non-linked thrift banks held a smaller share at 41.1 percent (P21.9 billion). Linked thrift banks consistently held the Thrift Banking System bigger slice of total capital since end-year 2004.

Thrift banks remained adequately capitalized as the industry's CAR continued to be well above both the 10 percent prudential norm required by the BSP and the 8 percent international standard under the Basel Accord. CAR ratios (on both solo and



Comparative Capital Adequacy Ratio (CAR) Under Circular No. 280

| | Solo | | | | Consolidated | | | |
|----------------------------------|---------------|-------|-------|--------------|---------------|-------|-------|--------------|
| | End- December | | | End- | End- December | | nber | End- |
| | 2005 | 2006 | 2007 | Sept 2008 | 2005 | 2006 | 2007 | Sept 2008 |
| (In P Billion) | | | | | | | | |
| Tier 1 | 32.0 | 33.3 | 37.0 | 40.3 | 32.0 | 33.3 | 37.0 | 40.3 |
| Tier 2 | 4.5 | 6.7 | 6.4 | 6.6 | 4.5 | 6.7 | 6.4 | 6.6 |
| Deductions | 0.1 | 0.1 | 0.4 | 0.4 | 0.1 | 0.1 | 0.4 | 0.4 |
| Qualifying Capital | 36.4 | 39.9 | 43.0 | 46.4 | 36.4 | 39.9 | 43.0 | 46.4 |
| Risk Weighted Assets (RWA) - net | 210.4 | 246.0 | 284.0 | 318.1 | 210.4 | 246.0 | 284.0 | 318.1 |
| (In Percent) | | | | | | | | |
| Capital Adequacy Ratio (CAR) | 17.3 | 16.2 | 15.1 | 14.6 | 17.3 | 16.2 | 15.1 | 14.6 |



end-year 2007. The decline in the ratio took place as the 8.0 percent growth in qualifying capital to P46.4 billion was outweighed by the 12.0 percent hike in risk weighted assets to P318.1 billion.

consolidated bases) stood at 14.6 percent as of end-September 2008, down from 15.1 at

By main group, linked thrift banks posted a substantially higher CAR (both solo and consolidated) of 17.7 percent (up from 17.4 percent at end-year 2007) compared to non-linked thrift banks' 8.8 percent (down from 10.1 percent). The impact of the adoption of Basel 2 framework on subsidiary thrift banks of universal and commercial banks partly caused the decline in the industry's CAR.

Meantime, thrift banks' compliance with the minimum amount of capital showed that 57 banks or 74.0 percent (up from 55 banks or 67.1 percent last year) met the required minimum amount of capital. Non-compliant banks are encouraged to merge with a stronger bank or increase capitalization.

Thrift Banking System Status of Banks' Compliance with the Minimum Amount of Capital

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|----------|----------|----------|----------|----------|
| A. Number of Operating Thrift Banks (TBs) | 87 | 84 | 84 | 82 | 77 |
| Based Within Metro Manila Based Outside Metro Manila | 41 46 | 39 45 | 37 47 | 37 45 | 35 42 |
| B. TBs with Capital Equal to or in Excess of the Minimum Required | 56 | 54 | 54 | 55 | 57 |
| Based Within Metro Manila (K≥ P325M) Based Outside Metro Manila (K≥ P52M) | 29 27 | 25 29 | 25 29 | 27 28 | 27 30 |

SELECTED CONTINGENT ACCOUNTS

As of end-year 2008, the industry's bank guarantees through the issuance of stand-by letters of credit stood at P55 million. Non-linked thrift banks were the leading issuers of bank guarantees with an 89.7 percent (or P50 million) share. On the other hand, the industry's derivatives instruments, particularly financial options amounted to P46 million. Linked thrift banks accounted for these financial options.

Trust department accounts reached P49.9 billion, up by 3.1 percent from last semester and by 4.5 percent from last year. Non-linked thrift banks accounted for the larger slice of the total trust department accounts at 67.9 percent (or P33.9 billion) share. Linked thrift banks accounted for the balance of 32.1 percent (or P16.0 billion) share.

RURAL BANKS

OVERVIEW

The rural banking industry is among the vital segments of the Philippine banking system having a key role in providing banking access to rural masses and in catalyzing broad-based development in the countryside. In 2008, the was confronted with unfavorable situations such as the inflationary environment about the brought bγ stressed macro-economic conditions and the controversial closure of the 12 rural banks under the Legacy Group of Companies 1.

Nonetheless. industry the remained well-placed to withstand more trying times ahead having endured this challenging operating environment. This was manifested by the following key financial indicators: continuous profitability; improved cost efficiency; upbeat adequate liquidity and sufficient capitalization. Likewise, the industry continued to address the growing credit needs of the micro, small and medium enterprises as part of BSP's greater advocacy towards financial inclusiveness.

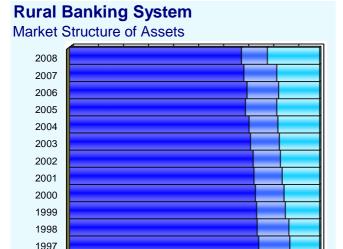
For the year 2008, profitability of rural banks remained positive. Net profit, registered at P2.8 billion (same as in 2007), was still better than any other profits earned by the industry in the previous years. Both the return on assets and equity (ROA and ROE) ratios, however, declined to 1.9 percent and 12.6 percent from last year's 2.0 percent and 14.2 percent, respectively.

The rural banking industry is among the vital segments of the Philippine banking system having a key role in providing banking access to rural masses and catalyzing broad-based development in the countryside

¹ In December 2008, the BSP placed under receivership 12 banks under the Legacy Group of Companies. These banks are: Rural Bank of Paranaque, Inc.; Rural Bank of San Jose (Batangas), Inc.; Rural Bank of Bais (Negros Oriental), Inc.; Pilipino Rural Bank (Cebu), Inc.; Philippine Countryside Rural Bank (Cebu), Inc.; First Interstate Bank (Rural Bank of Kananga, Leyte) Inc.; Bank of East Asia (Banco Rural de Bisayas [Minglanilla, Cebu], Inc.); Dynamic Bank (Rural Bank of Calatagan), Inc.; Nation Bank, Inc. (A Rural Bank); Rural Bank of Carmen (Cebu), Inc.; Rural Bank of DARBCI (Polomolok, South Cot), Inc. and BDB Bank, Inc., A Rural Bank

Luzon





Visayas

10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Mindanao

A total of 22 rural banks closed down durina the period. With fewer industry participants, total assets slightly declined to P145.1 billion or by 2.9 percent from last year's billion. Luzon based rural banks accounted for the biggest asset share at P99.7 billion 68.7 percent, followed Mindanao-based rural banks at P30.3 billion or 20.9 percent. Visavas-based rural banks lagged behind at P15.1 billion or 10.4 percent.

The growth in loans, gross by 3.4 percent was accompanied by rising incidents of problem accounts. Non-performing loans (NPLs) ratio rose to 10.7 percent from 9.8 percent at end-year 2007. Similarly, non-performing asset (NPA) ratio moved up to at 12.6 percent from 11.1 percent.

Liquidity remained adequate. Liquid assets fell by 5.1 percent but deposit liabilties declined even faster by 7.9 percent bringing the ratio of liquid assets to deposit liabilities to 33.1 percent, up from last year's 32.1 percent. The industry preferred to lend more given the higher ratio of loans, gross to deposits at 97.2 percent from 86.6 percent.

The industry remained well-capitalized with capital adequacy retio (CAR) as of end-September 2008 of 13.7 percent well above the minimum 10 percent requirement. As of end-December 2008, Total capital accounts reached P23.0 billion, an increment of P2.2 billion from last year's P20.8 billion.

Consistently, rural banks situated in the CALABARZON (Region IV-A) still led in terms of the highest assets, loan portfolio, deposit liabilities and capital accounts. CALABARZON is an area of industrialized estates and housing zone and has been an economic model with effective combination of cuttina-edae manufacturing hub. hiahlv productive agricultural sector and fast growing small and medium enterprises.

Top Five Regions of Rural Banks Based on Consolidated Statement of Condition as of End-December 2008 ^{p/} Amounts in P Billion

| | Assets | | | Loans | |
|------------------|--|------------------------------------|------------------|--|---------------------------------|
| Rank | <u>Region</u> | <u>Amount</u> | Rank | Region | <u>Amount</u> |
| 1 | CALABARZON (Region IV-A) | 29.9 | 1 | National Capital Region | 18.4 |
| 2 | National Capital Region | 24.7 | 2 | CALABARZON (Region IV-A) | 17.3 |
| 3 | Central Luzon (Region III) | 19.7 | 3 | Central Luzon (Region III) | 12.6 |
| 4 | Davao Region (Region XI) | 11.4 | 4 | Davao Region (Region XI) | 7.7 |
| 5 | Ilocos (Region I) | 9.4 | 5 | Ilocos (Region I) | 6.4 |
| | Total | 95.1 | | Total | 62.4 |
| | % Share | 65.5 | | % Share | 64.4 |
| | Deposit Liabilities | | | Capital Accounts | |
| | | | | | |
| Rank | Region | Amount | Rank | <u>Region</u> | Amount |
| Rank 1 | Region CALABARZON (Region IV-A) | Amount 22.8 | Rank 1 | Region CALABARZON (Region IV-A) | Amount 4.2 |
| | | | | | |
| 1 | CALABARZON (Region IV-A) | 22.8 | 1 | CALABARZON (Region IV-A) | 4.2 |
| 1 2 | CALABARZON (Region IV-A) National Capital Region | 22.8 16.0 | 1 2 | CALABARZON (Region IV-A) National Capital Region | 4.2 4.1 |
| 1 2 3 | CALABARZON (Region IV-A) National Capital Region Central Luzon (Region III) | 22.8 16.0 13.8 | 1 2 3 | CALABARZON (Region IV-A) National Capital Region Central Luzon (Region III) | 4.2 4.1 3.2 |
| 1 2 3 4 | CALABARZON (Region IV-A) National Capital Region Central Luzon (Region III) Davao Region (Region XI) | 22.8 16.0 13.8 7.7 | 1 2 3 4 | CALABARZON (Region IV-A) National Capital Region Central Luzon (Region III) Davao Region (Region XI) | 4.2 4.1 3.2 1.6 |
| 1 2 3 4 | CALABARZON (Region IV-A) National Capital Region Central Luzon (Region III) Davao Region (Region XI) Ilocos (Region I) | 22.8 16.0 13.8 7.7 7.0 | 1 2 3 4 | CALABARZON (Region IV-A) National Capital Region Central Luzon (Region III) Davao Region (Region XI) Ilocos (Region I) | 4.2 4.1 3.2 1.6 1.4 |

OPERATING NETWORK

The branching guideline under Circular No. Rural Banking Offices 505 was issued on 22 December 2005 to enable As of End-December 2008 existing banks to further widen their outreach and maximize the delivery of financial services especially in the underserved areas. branching guideline was amended by Circular No. 624 dated 13 October 2008 rationalizing existing regulations on the establishment of banking offices to further improve the delivery of efficient banking services. The benefit of this policy to the rural banking industry was manifested in the increase in the number of offices to 2,020 at end-December 2008 from last year's 2,011. While the number of operating banks decreased by 24, the number of branches and other offices increased end-December 2007. This is by 33 from reflective of industry consolidation where stronger and more viable rural banks are expanding their outreach. Meantime, the number of operating rural banks of end-December 2008 declined to 658 from 682 offices as of end-December 2007. following the closure of several rural banks in 2008 (including the closure of 12 rural banks under the Legacy Group of Companies in December 2008).

The BSP has taken steps to create an enabling policy and regulatory environment for sustainable microfinance in order to easily identify and fully address the capacity development needs of microfinance players in the banking sector. With this initiative of the BSP, the rural banking sector has been able to directly contribute to the growth of sustainable and viable microfinance institutions. As of end-December 2008, the number of branches of the five microfinance oriented rural banks increased to 27 (vs. 17 the previous year). In addition, there were 167 branches of other rural banks dedicated to microfinance activities.

During the year, there was only one case of conversion that took effect on 18 February 2008. Vizcaya Savings and Loan Association, Inc. converted to Vizcaya Bank, a Rural Bank, Inc.

Further, a total of three mergers were completed: (1) Philippine Rural Bank of San Mateo (Rizal) absorbed Marikina Valley Rural Bank, Inc. effective 31 March 2008; (2) RB of

| | Total | Head Offices | Branches/ Other Offices |
|--|-------|-----------------|-------------------------------|
| Rural Banks | 2,020 | 658 | 1,362 |
| Of which : Microfinance Rural Banks | 32 | 5 | 27 |

With this initiative of the BSP, the rural banking sector has been able to directly contribute to the growth of sustainable and viable microfinance institutions

Rural Banks



Closed Rural Banking Offices

1 January to 31 December 2008

| | Name of Bank | No. of Branches | Date Closed |
|-----|--|--------------------|--------------|
| 1. | RB of Lupon (Davao Oriental), Inc. | No branch | 10 Jan 2008 |
| 2. | Rural Bank of Silang Inc. | No branch | 03 Apr 2008 |
| 3. | People's RB of Binmaley (Pangasinan) | 8 | 17 Apr 2008 |
| 4. | G-7 Bank Inc (A RB) (RB Nabua Inc.) | 6 | 31 Jul 2008 |
| 5. | RB of Lambayong | No branch | 29 Aug 2008 |
| 6. | Bangko Sto. Niño (RB of Bamban Inc.) | No branch | 29 Aug 2008 |
| 7. | Polillo Islands Rural Bank Inc. | No branch | 11 Sept 2008 |
| 8. | New RB of Guimba Inc. | 1 | 11 Sept 2008 |
| 9. | RB of Parañaque Inc | 4 | 09 Dec 2008 |
| 10. | RB of Nueva Caceres | No branch | 11 Dec 2008 |
| 11. | RB of San Jose (Batangas) Inc | No branch | 11 Dec 2008 |
| 12. | Pilipino Rural Bank (Cebu) Inc | 3 | 11 Dec 2008 |
| 13. | RB of Bais (Negros Oriental) Inc | 3 | 11 Dec 2008 |
| 14. | Bank of East Asia(Banco de Bisayas) | 2 | 12 Dec 2008 |
| 15. | First Interstate Bank(RB Kananga) | 5 | 12 Dec 2008 |
| 16. | Phil Countryside RB Inc (RB Liloan) | 6 | 12 Dec 2008 |
| 17. | Dynamic Bank (Rural Bank of Calatagan) | 6 | 16 Dec 2008 |
| 18. | Nation Bank Inc (A RB) | 4 | 19 Dec 2008 |
| 19. | RB of DAR Beneficiaries Coop Inc | No branch | 19 Dec 2008 |
| 20. | The BDB Bank Inc (A RB) | 1 | 19 Dec 2008 |
| 21. | RB of Carmen (Cebu) Inc | No branch | 19 Dec 2008 |
| 22. | Commty RB of San Joaquin Inc | No branch | 19 Dec 2008 |
| | | | |

The BSP, under Circular No. 563, authorized rural banks to invest in ATM networks to give them more opportunities to expand their outreach beyond the structures of their existing physical network

Katipunan (Zamboanga Del Norte), Inc. absorbed Plaza Rural Bank on 1 May 2008 and (3) the merger between SME Bank (A Rural Bank) and GM Bank Inc. (A RB) was consummated on 1 August 2008 with the latter as the surviving bank.

Meanwhile, there were 22 rural banks that ceased to operate during the year, namely: (1) RB of Lupon (Davao Oriental), Inc.; (2) Rural bank of Silang, Inc.; (3) People's RB of Binmaley (Pangasinan); (4) G-7 Bank, Inc (A RB); (5) RB of Lambayong; (6) Bangko Sto. Niño; (7) Polilio Islands Rural Bank, Inc.; (8) New RB of Guimba, Inc.; (9) RB of Parañague; (10) RB of Nueva Caceres; (11) RB of San Jose; 12) Pilipino Rural Bank; (13) RB of Bais; (14) Bank of East Asia; (15) First Interstate Bank; (16) Philippine Countryside RB; (17) Dynamic Bank; (18) Nation Bank, Inc; (19) RB of DAR Beneficiaries Coop, Inc.; (20) The BDB Bank, Inc.; (21) RB of Carmen (Cebu), Inc. and (22) Community RB of San Joaquin.

Majority of rural bank offices were located in the National Capital Region (NCR) and the adjacent regions of the CALABARZON (Region IV -A) and Central Luzon (Region III) with 837 offices or 41.4 percent of the total rural bank offices in the country. The Northern Luzon area (Region I, Region II and CAR), which had 377 rural bank offices, took up the second biggest share at 18.7 percent. While 298 rural banks were found in the Visayas region, comprising 15.1 percent of the total rural banks nationwide. The remaining 508 offices were located in and around the areas of Bicol, MIMAROPA and Mindanao.

BSP, under Circular No. The authorized rural banks to invest in ATM networks to give them more opportunities to expand their outreach beyond the structures of their existing physical network (head offices and branches). As of end-2008, the number of rural banks with ATMs reached 113 (95 on-site and 18 off-site) from 83 units (71 on-site and 12 off-site) in 2007 and just five ATMs in 2005.

Across the three main geographical regions, Mindanao had the most number of ATMs with 87 units or 77.0 percent of the total, followed by Luzon (including NCR) with 15 units or 13.3



percent and Visayas with 11 units or 9.7 percent.

In addition, rural banks may provide electronic banking services, particularly mobile phone banking. As a result, a number of rural banks have already ventured into electronic banking to beef up their delivery of financial services. As of end-2008, a total of 47 rural banks started offering e-banking services such as cash card and mobile banking. In 2006, through Circular No. 522, rural banks (with prior approval from the Monetary Board) were authorized to operate FCDUs given their competitive edge in the remittance business by virtue of their close contact with countryside customers. As of end-December 2008, a total of eight rural banks were issued their FCDU licenses.

Rural banks were further allowed to engage in limited trust activities under Circular No. 583 dated 24 September 2007 and to participate in selected derivatives transactions based on Circular No. 594 dated 8 January 2008. Rural banks, however, refrained from engaging in these special authorities/activities as of end-December 2008.

The approval of the technologies and methodologies of microfinance such as the Product² Micro-Agri and the Housing Microfinance Product (Memorandum No. M-2008-015 dated 19 March 2008) allows rural banks with microfinance operations to expand the range of services they can provide to their clients and to further diversify portfolios while reducing the risk in lending to these microfinance products. Further, rural banks can grant the same privilege given to microfinance oriented clients such as; (1) no collateral requirement or the acceptance of collateral substitute, (2) cash flow and character based lending, (3) small and frequent amortizations as well as (4) simple documentary requirements.

In addition, rural banks may provide electronic banking services, particularly mobile phone banking

² The BSP on 19 January 2006, allowed rural banks to classify the Micro-Agri Loan Product of the Rural Bankers Association of the Philippines-Microenterprise Access to Banking Services (RBAP-MABS) as microfinance loans, subject to certain conditions.



RESULTS OF OPERATIONS

For the year ended 31 December 2008, the rural banking industry realized the same bottom line figures of last year at P2.8 billion. This was still better than the profits posted in earlier periods, i.e., P1.6 billion in 2004; P1.5 billion in 2005 and P2.3 billion in 2006.

Year-on-year growth in total operating income of P1.0 billion matched the combined increment non-interest in expenses provisioning for credit losses.

Total operating income at P15.8 billion was the highest ever posted by the industry. Total operating income growth of 6.6 percent in 2008 was 10.9 percentage points lower than the 17.5 percent hike in 2007 and was the lowest increment recorded.

Further breakdown showed that operating income in 2008 was influenced by the hike in net interest income. Net interest income rose by P1.4 billion or 13.5 percent to P12.0 billion from P10.6 billion last year and comprised 76.3 percent of total operating income. The slower increment in net interest income compared to previous year's 24.3 percent, however, manifested the slight weakening of the industry's loan and asset quality. Nevertheless, net interest margin widened to 10.6 compared to last year's 9.4 percent brought on by higher interest rates in 2008.

Non-interest income accounted for nearly a fourth of total operating income. Non-interest income declined by P0.5 billion or 10.7 percent from the previous year. Fee-based income, which accounted for 60.0 percent of non-interest income, dropped significantly by 12.0 percent or P0.3 billion. Fee-based income were mostly derived from service charges/fees and bank commissions.

Non-interest expenses climbed by P0.5 billion or 4.6 percent reaching P11.1 billion from P10.6 billion last year. Compensation and fringe benefits and other administrative expenses were the major non-interest expenses for the rural banking industry accounting for 63.4 percent and 36.6 percent, respectively.

Further breakdown showed that operating income in 2008 was influenced by the hike in net interest income

In spite of the continuous growth in nonoperating costs, the rural banking industry generated higher total operating income to more than effectively cover for non-operating expenses. Thus, the industry consistently yielded a positive net profit.

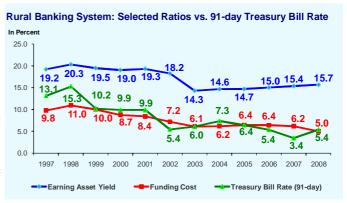
By region, most profitable rural banks were situated in highly urbanized National Capital Region (NCR) with a net profit of P651 followed rural million, bγ banks CALABARZON (Region IV-A) with P385 million, Central Luzon (Region III) with P325 million, Davao Region (Region XI) with P292 million and Northern Mindanao (Region X) with P203 million. In contrast, rural banks in the ARMM³ posted a net loss of less than half a million pesos.

In terms of the three main geographic regions, rural banks located in Luzon were the most profitable with a net profit of P1.8 billion (64.2 percent of the total industry net profits) while rural banks in Visayas posted the least net profit of P0.3 billion (10.7 percent). Rural banks in Mindanao earned a moderate P0.7 billion (25.1 percent).

The benchmark 91-day T-bill rate, which trended down to 3.4 percent in 2007 from 6.4 percent in 2004, rose in 2008 to 5.4 percent

The average funding cost tracked down the benchmark 91-day T-bill rate from 1997 to 2001 and again in 2004. A sudden shift occurred in 2002 and 2003 where funding cost outpaced the T-bill rate by 180 basis points and 10 basis points, respectively. After leveling off in 2005 and 2006 at 6.4 percent, funds generated by rural banks were at a premium over the 91-day T-bill rate by 100 basis points

In spite of the continuous growth in non-operating costs, the rural banking industry always generated higher total operating income to more than cover for non-operating expenses



The ARMM is currently composed of six provinces: Sulu, Tawi-Tawi, Lanao del Sur, Maguindanao, Basilan and Shariff Kabunsuan. Maguindanao is considered among the top corn and fish producers of the country. It is also among the provinces with the highest inventory of carabaos and goats. Likewise, Lanao del Sur is also among the top corn producing provinces, while Tawi-Tawi and Sulu are top fish producers. However, the region has always been a hotbed of communist and Muslim insurgents thus, the performance of the banks in the region adversely suffered.

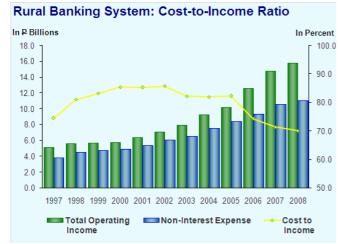
Rural Banks



in 2006 and by 280 basis points in 2007. In 2008, funding cost settled to 5.0 percent slightly lower by 40 basis points than the T-bill rate. Nevertheless, the industry's pricing of funds remains competitive compared to universal banks and thrift banks with funding cost of 3.0 percent and 4.3 percent, respectively.

Earning asset yield rose to 15.7 percent or by 30 basis points from 15.4 percent in 2007. The year's earning asset yield was lower by 460 basis points from its highest at 20.3 percent in 1998. The spread between the industry's earning asset yield ratio and the 91-day T-bill rate widened from 500 basis points in 1998 to as high as 1,280 basis points in 2002 and settled to 1,030 basis points in 2008. This indicates the high cost of borrowing funds from rural banks, which are mostly located in the countryside.

Incidentally, interest spread rose to 10.7 percent from last year's 9.2 percent. Similarly, net interest margin increased to 10.6 percent from 9.4 percent in 2007. This broadly indicates the vital role that rural banks play in credit rationing.



The industry sustained slight improvement in operating efficiency as cost-to-income ratio declined anew to 70.1 percent from 73.6 percent 2007. This marked the industry's three consecutive years of sustained performance as operational efficiency improved from pronounced uptick of 82.2 percent in 2005. This even outperformed the pre-crisis CTI ratio of 74.5 percent recorded in 1997.

By regional subgroup, rural banks in four regions posted CTI ratios better than the industry average. These were: NCR at 52.0 percent, Davao (Region XI) at 62.0 percent, Northern Mindanao (Region X) at 62.3 percent, and MIMAROPA (Region IV-B) at 66.7 percent. On the other hand, rural banks in the following regions were least efficient: ARMM at 103.1 percent, Ilocos (Region I) at 81.2 percent, Western Visayas (Region VI) at 80.9 percent, Soccsksargen (Region XII) at 80.5 percent, and CARAGA (Region XVI) at 80.5 percent. Notably, the industry's cost efficiency ratio was adversely affected by the least efficient regions, which happened to be the regions with the biggest market share. (Table 51)

Kev profitability indicators although remained at comfortable levels. ROA Comparative Return on Assets (ROA) slightly declined to 1.9 percent from last year's 2.0 percent ratio while ROE dropped to 12.6 percent from 14.2 percent. Both were above the system average of 0.8 percent and 6.9 percent, respectively.

Rural banks located in the following regions had the best ROA: Northern Mindanao (Region X) at 3.1percent; MIMAROPA (Region IV-B) at 3.0 percent; Davao (Region XI) at 2.9 percent; NCR at 2.5 percent; Eastern Visayas (Region VIII) at 2.4 percent; and CARAGA (Region XVI) at 2.0 percent. Excluding rural banks in the ARMM which posted a negative ROA, banks in Ilocos Region (Region I) had the least ROA at 1.1 percent.

Meanwhile, rural banks in the Northern Mindanao (Region X) had the greatest ROE at 19.9 percent. This was followed by profitable rural banks in Davao (Region XI) at 19.2 percent, NCR at 17.0 percent, Eastern Visayas (Region VIII) at 16.6 percent and CARAGA (Region XVI) at 14.6 percent.

The ROA and ROE of rural banks in Mindanao were consistently better than those in Luzon and Visayas. Profitability indicators for this region were notably above the industry average at 1.9 percent and 12.6 percent, respectively.

declined Rural Banking System In Percent 4.5 4.0 3.5 3.0 2.5 20 1.5

1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008

─Visayas

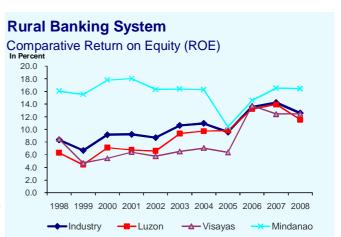
-₩-Mindanao

Luzon

1.0

0.5

0.0



MAJOR BALANCE SHEET TRENDS **ASSETS**

As of end-December 2008, total assets of Rural Banking System: Assets by Region the rural banking industry declined by P4.4 billion or 2.9 percent to P145.1 billion from P149.5 billion following the closure of 22 rural banks during year. These 22 rural banks accounted for 13.6 percent of the total assets of the industry at end-year 2007. On a regional basis, six regions exhibited asset contraction as 16 of the 22 rural banks that were closed during 2008 were located in these regions.

Rural banks located in Central Visayas (Region VII) posted the steepest decline of P4.4 billion or 38.2 percent, followed by rural banks situated in: Bicol (Region V) with P4.3 billion or

| | | Assets n Pesos) | Year-o | n-Year | Number of | Asset |
|-------------------------------|----------|--------------------|---------------------------------|-------------------|--|---|
| | Dec 2007 | Dec 2008 | Levels (In Billion Pesos) | Percent Change | banks that closed in the Region in 2008 | Share of closed banks at end- 2007 |
| Central Visayas (Region VII) | 11.7 | 7.2 | -4.4 | -38.2% | 5 | 42.7% |
| Bicol Region (Region V) | 7.4 | 3.1 | -4.3 | -58.2% | 3 | 63.5% |
| CALABARZON (Region IV-A) | 32 | 29.9 | -2.1 | -6.5% | 4 | 10.9% |
| National Capital Region (NCR) | 26.5 | 24.7 | -1.8 | -6.9% | 1 | 19.9% |
| Region XII (Soccsksargen) | 3 | 2.5 | -0.5 | -15.8% | 2 | 24.4% |
| Region VIII (Eastern Visayas) | 1.9 | 1.6 | -0.3 | -14.5% | 1 | 19.1% |

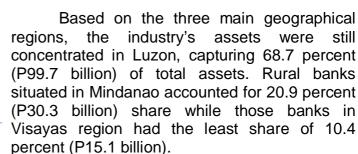


| Rural Banking | Svetom. | Ralance | Shoot | Structure |
|---------------|-----------|---------|-------|-----------|
| Kurai Danking | J System. | Dalance | SHEEL | Structure |

Rural Banks

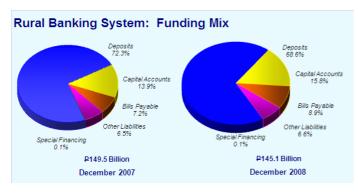
| Major Accounts | End-December | | | | |
|--|--------------|---------|---------|---------|---------------------------|
| | 2004 | 2005 | 2006 | 2007 | 2008 ^{<u>p</u>/} |
| Total Assets | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % |
| Cash and Due from Banks | 18.5 % | 17.7 % | 18.2 % | 18.3 % | 17.8 % |
| Financial Assets, net (Other than Loans) | 5.9 % | 5.6 % | 5.1 % | 5.0 % | 4.9 % |
| Loans, net | 59.4 % | 59.5 % | 58.2 % | 60.1 % | 63.8 % |
| Equity Investments, net | 0.1 % | 0.1 % | 0.1 % | 0.1 % | 0.1 % |
| ROPA, net | 8.2 % | 7.4 % | 8.4 % | 7.6 % | 5.6 % |
| Other Assets | 7.9 % | 9.7 % | 10.0 % | 8.9 % | 7.8 % |
| Total Liabilities and Capital | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % |
| Deposits | 70.9 % | 70.3 % | 70.3 % | 72.3 % | 68.6 % |
| Bills Payable | 7.8 % | 7.9 % | 7.4 % | 7.2 % | 8.9 % |
| Special Financing | 0.2 % | 0.1 % | 0.1 % | 0.1 % | 0.1 % |
| Other Liabilities | 5.4 % | 7.1 % | 7.6 % | 6.5 % | 6.6 % |
| Capital Accounts | 15.7 % | 14.6 % | 14.6 % | 13.9 % | 15.8 % |





58.2 percent, CALABARZON (Region IV-A) with P2.1 billion or 6.5 percent, NCR with P1.8 billion or 6.9 percent, Soccsksargen (Region XII) with P0.5 billion or 15.8 percent and Eastern Visayas (Region VIII) with P0.3 billion or 14.5 percent.

In 2008, bank lending continued to drive the industry. Loans, net, which increased by P2.7 billion or 3.1 percent, accounted for the biggest share of 63.8 percent or P92.5 billion of total assets, up from 60.1 percent (P89.8 billion) share last year. Cash and due from banks followed at 17.8 (P25.9 billion) share, down from 18.3 percent (P27.3 billion) share. The rest of the asset accounts were distributed as follows: other assets at 7.8 percent or P11.5 billion (down from 8.9 percent or P13.5 billion); real and other properties acquired (ROPA), net at 5.6 percent or P8.1 billion (down from 7.6 percent or P11.4 billion); financial assets at 4.9 percent or P7.2 billion (down from 5.0 percent or P7.5 billion) and equity investments, net at 0.1 percent or P0.1 billion (same the previous year).



Major source of funds continued to be deposit liabilities at P99.6 billion, representing 68.6 percent of total liabilities and capital accounts (down from 72.3 percent or P108.1 billion last year). The decline in deposit liabilities was due to the closure of 22 rural banks during the year. Total deposit liabilities of these banks as of end-December 2007 stood at P17.7 billion and accounted for 16.4 percent of the industry's deposit liabilities as of end-2007. Meantime, capital accounts accounted for 15.8 percent or P23.0 billion (up from 13.9 percent or P20.8 billion). The rest of the funding mix were bills payable at 8.9 percent or P12.9 billion (up from 7.2 percent or P10.8 billion); other liabilities at 6.6 percent or P9.6 billion (up from 6.5 percent or P9.7 billion) and special financing at 0.1 percent or P0.1 billion (same with the previous year).

LOANS

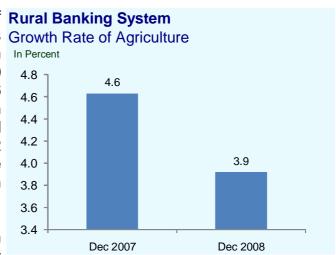
Lendings slowed down to a single-digit 3.4 percent growth in 2008 compared to the double-digit growth for the last two years. Nonetheless, loans, gross of P96.8 billion was so far the highest by the industry.

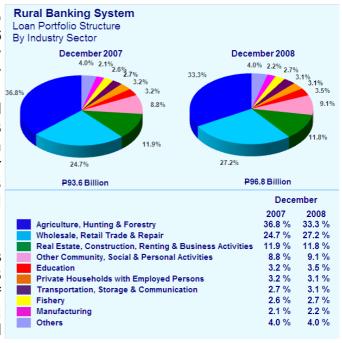
Loan expansion cut across 12 out of the 17 regions with the following four regions having loan increment exceeded P1 billion each, namely: NCR with P3.1 billion or 20.0 percent growth; Davao (Region XI) with P1.6 billion or 25.8 percent; Central Luzon (Region III) with P1.4 billion or 12.1 percent and Northern Mindanao (Region X) with P1.2 billion or 29.0 percent. Meanwhile, the remaining eight regions contributed an aggregate of P2.7 billion of additional loans.

Since the BSP took up the advocacy on microfinance, rural banks were able to directly contribute to the growth of viable microfinance institutions though intensified lending programs. The five microfinance-oriented rural banks together with the 167 rural banks with some level of microfinance operations have so far provided a total of P4.8 billion microfinance loans to about 700,000 microborrowers as of end-December 2008.

The agriculture sector managed to grow by 3.9 percent⁴ in 2008 (down from 4.6 percent in 2007) as the rural banking industry continued to be one of the major industry players in raising agricultural output. In fact, credit to the agricultural sector still comprised the bulk of loans at P32.2 billion or 33.3 percent as of end-December 2008 (down from last year's 36.8 percent). On account of slower growth of the agricultural sector in 2008, loans granted by the industry to the agricultural sector declined by P2.3 billion or 6.5 percent

Loans granted to all other sectors posted similar expansion of more than P0.3 billion: (1) Wholesale & retail trade, repair of motor vehicles – P3.2 billion or 13.9 percent; (2) Transportation, storage and





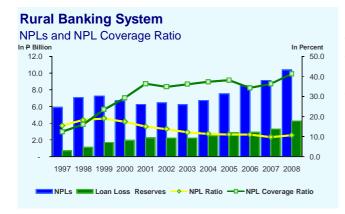
Rural Banks



communication – P0.5 billion or 21.4 percent; (3) Other community, social and personal service activities - P0.5 billion or 6.0 percent and (4) Education – P0.3 billion or 11.1 percent.

As of end-September 2008, the industry surpassed the minimum 10 percent mandatory credit allocation for agrarian reform at 15.0 percent. The industry also exceeded the overall percent prescribed agri-agra representing a compliance ratio of 40.8 percent or P40.0 billion worth of allocated funds.

The industry's exposure to micro, small and medium enterprises (MSME) as of end-September 2008 remained more than ideal. Loans to micro and small enterprises amounted to P34.7 billion or 55.5 percent of total loanable credit extended while to enterprises at P7.9 billion was 12.6 percent of total loanable funds.



The industry's exposure in typhoon-prone areas with high incidence of loan defaults proved to be quite a challenge as the industry struggled to trim down the level of delinquent loans since 2003. Accordingly, the industry's NPL ratio rose to 10.7 percent in 2008 from previous year's 9.8 percent. The present ratio, however, was still better than the ratios posted in earlier years: 19.1 percent in 1999, 17.5 percent in 2000, 15.0 percent in 2001, 13.9 percent in 2002, 12.1 percent in 2003, 11.4 percent in 2004 and 11.1 percent in 2005 and 2006.

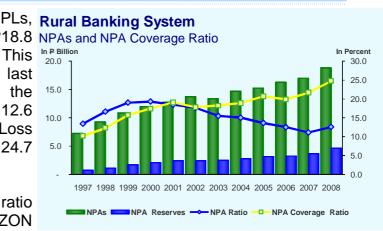
On a regional basis, rural banks in the following regions exceeded the industry average ratio of 10.7 percent: ARMM at 19.0 percent; Soccsksargen (Region XII) at 16.5 percent; MIMAROPA (Region IV-B) at 16.1 percent; Western Visayas (Region VI) at 15.7 percent; Eastern Visayas (Region VIII) at 13.5 percent; CALABARZON (Region IV-A) at 13.2 percent; Cagayan Valley (Region II) at 13.1 percent; Ilocos (Region I) at 11.4 percent; Bicol (Region V) at 11.2 percent and Central Luzon (Region III) at 11.0 percent.

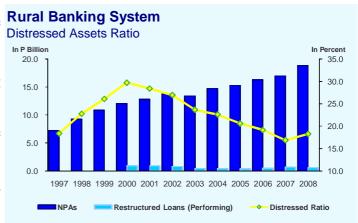
On account of higher stock of NPLs, non-performing assets (NPA) rose to P18.8 NPAs and NPA Coverage Ratio billion from P17.0 billion in 2007. This represents a 10.7 percent growth from last year's 4.4 percent. Consequently, the industry's NPA ratio increased to 12.6 percent from 11.1 percent in 2007. Loss provisioning, however, improved to 24.7 percent from 21.7 percent in 2007.

Regional rankings for NPA ratio showed that rural banks in CALABARZON (Region IV-A) posted the highest NPA ratio of 17.0 percent. These were followed by rural banks in seven other regions with above industry average of 12.6 percent, namely: Soccsksargen (Region XII) at 15.2 percent, Cagayan Valley (Region II) at 14.8 percent; Ilocos (Region I) at 14.1 percent, Central Luzon (Region III) at 13.9 percent; ARMM and Western Visayas (Region VI) at 13.2 percent and MIMAROPA (Region IV-B) at 13.1 percent.

Meantime, ROPA, gross declined by 28.0 percent to P8.4 billion from P11.7 billion last year. Rural banks were able to disposed their bad assets under the second phase of implementation of the SPV Law of 2002 amounting to P0.2 billion. Likewise, restructured loans posted a 37.0 percent contraction to P0.6 billion from P0.9 billion.

Using an even broader indicator of asset quality, the distressed assets ratio rose to 18.3 percent from 16.9 percent last year. This uptrend was consistent with the other asset quality measures, i.e., the NPL and NPA ratios.



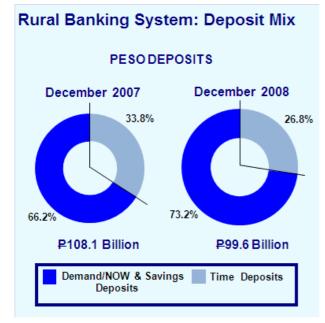


DEPOSIT LIABILITIES

The industry's resources continued to be funded mainly by deposit liabilities, which as of end-December 2008 stood at P99.6 billion, down by 7.9 percent from previous year's P108.1 billion. The decline in deposit liabilities was brought on by the closure of 22 rural banks in 2008 which represented 16.4

Rural Banks





percent share of the total deposit liabilities of the industry at end-2007. Time deposits accounted for the reduction as this declined by P9.8 billion or 26.9 percent, surpassing the P1.3 billion or 1.9 percent expansion in core deposits (Demands, NOW and Savings).

Meantime, core deposits (Demands, NOW and Savings) still made up the bulk of deposit liabilities at 73.2 percent (up from 66.2 percent a year ago) share while time deposits held the remaining 26.8 percent (down from 33.8 percent) share.

On a regional basis, rural banks in the CALABARZON (Region IV-A), highly progressive economic zone, accounted for 22.9 percent or P22.8 billion of the total deposit liabilities of the industry. Rural banks operating in the NCR, being the most populated and the center of business in the country, followed with P16.0 billion or 16.1 percent share, while those in Central Luzon (Region III) or the "Rice Granary of the Philippines" (being the producer of one-third of the country's total rice production) came in third with P13.8 billion or 13.9 percent share. In contrast, the ARMM region had the smallest share with less than half of P0.1 billion or less than 0.1 percent share.

CAPITALIZATION

The industry's total capital accounts at P23.0 billion registered a P2.2 billion or 10.2 percent growth from P20.8 billion last year. This came about as both paid-in capital and retained earnings increased by P0.3 billion or 1.9 percent and P1.8 billion or 31.8 percent, respectively.

The rise in total capital accounts resulted to a higher ratio of total capital accounts to total assets of 15.8 percent at end-year 2008 from 13.9 percent the previous year. The ratio since the peak of 17.0 percent at end-year 2000 exhibited a downtrend to 16.0 percent at end-year 2003 and reaching 13.9 percent at end-2007. This trend ensued as the increment in total assets surpassed



the increase in total capital accounts. On Rural Banking System the contrary, asset contraction recorded in Comparative CAR Under Circular No. 280 2008 was mainly on account of bank closures.

Rural banks situated in the CALABARZON (Region IV-A) still held the biggest share at P4.2 billion or 18.5 percent of total capital accounts, followed by those in the NCR at P4.1 billion or 17.9 percent, Central Luzon (Region III) at P3.2 billion or 13.9 percent, Davao (Region XI) at P1.6 billion or 7.3 percent, Ilocos (Region I) at P1.4 billion or 6.3 percent, Central Visayas (Region VII) at P1.3 billion or 5.5 percent and Northern Mindanao (Region X) and Cagayan Valley (Region II) both at P1.2 billion or 4.9 percent. The remaining P4.8 billion or 20.8 percent was held by the other rural banks in nine regions, of which those in the ARMM had the lowest capital at less Rural Banking System than 0.01 percent of total capital accounts.

As of end-September 2008, the capital adequacy ratio (CAR) of the rural banking industry stood at 13.7 percent, slightly higher than the 13.5 percent ratio as of end-year 2007 and was well above the minimum 10 percent requirement.

Even with a relatively high capital adequacy ratio, there were only 535 (or 81.3 percent) out of 658 rural banks (vs. 565 or 82.8 percent out of 682 rural banks at end-year 2007), which were able to comply with the required minimum amount of capital. Non-compliant banks encouraged to consolidate or merge with stronger banks or increase capitalization.

| | Solo | | | | |
|------------------------------|--------------|-------|-------|--------------|--|
| | End-December | | | End- Sept | |
| | 2005 | 2006 | 2007 | 2008 | |
| (In P Billion) | | | | | |
| Tier 1 | 14.6 | 15.0 | 16.6 | 17.5 | |
| Tier 2 | 1.1 | 1.4 | 1.6 | 2.3 | |
| Deductions | | | | | |
| Qualifying Capital | 15.7 | 16.4 | 18.1 | 19.8 | |
| Risk Weighted Assets (RWA) - | | | | | |
| net | 98.4 | 109.1 | 134.4 | 144.7 | |
| (In Percent) | | | | | |
| Capital Adequacy Ratio (CAR) | 16.0 | 15.0 | 13.5 | 13.7 | |
| Less than P50 million | | | | | |

Status of Banks' Compliance with the Minimum Amount of Capital As of End-December 2008

| A. Number of Operating Banks | 658 |
|---|-----|
| Rural Banks | |
| - Within Metro Manila | 7 |
| - With Nationwide Branching | 8 |
| - Within the cities of Davao & Cebu | 3 |
| - 1st to 3rd cities and 1st class municipalities | 262 |
| - 4th to 6th class cities and 2nd to 4th class municipalities | 331 |
| - 5th to 6th class municipalities | 47 |
| B. Banks with Capital (K) Equal to or in Excess of the Minimum Required | 535 |
| Rural Banks | |
| - Within Metro Manila (K ≥ P26.0M) | 7 |
| - With Nationwide Branching (K ≥ P20.0M) | 3 |
| - Within the cities of Davao & Cebu (K ≥ P13.0M) | 3 |
| | 234 |
| - 1st to 3rd cities and 1st class municipalities (K ≥ P6.5M) | |
| , | 251 |



COOPERATIVE BANKING INDUSTRY

The resilience of the cooperative banking industry remains preserved despite the challenging economic environment

OVERVIEW

The resilience of the cooperative banking industry remains preserved despite the challenging economic environment. This was reflected by the positive developments recorded in its underlying fundamentals: higher levels of assets, lending, deposit liabilities and capital accounts and marked improvement in earnings. The industry stayed not only liquid and solvent but similarly improved in its loan and asset quality.

Cooperative banks posted higher profits for the year 2008. Net profits rose by 13.8 percent to P276 million from P243 million last year. With faster expansion in total assets, however, return on assets (ROA) at 2.4 percent declined from 2.5 percent the previous year. On the other hand, return on equity (ROE) rose to 16.9 percent from last year's 16.8 percent.

Total assets of the industry was at an all-time high of P12.7 billion, up by 18.2 percent from last year's P10.8 billion. Across the three main regions in the country, cooperative banks located in Luzon had the biggest share of assets at 75.1 percent. The remainder was held by cooperative banks in Mindanao and in Visayas at 17.5 percent and 7.4 percent, respectively. This was a reverse scenario recorded in 1997 and 1998 when cooperative banks situated in Mindanao held most of the industry's assets until the lead started to shift to cooperative banks located in Luzon starting 1999.

The total loan portfolio, gross rose by 21.0 percent to P9.2 billion from P7.6 billion last year. The expanded lending activities of cooperative banks were complemented by the improvement in the industry's loan and asset quality as both the NPL and NPA ratios at 9.3 percent and 10.0 percent were better than previous year's 13.1 percent and 12.6 percent, respectively.

Cooperative Banking System Market Structure of Assets 2008 2007 2006 2005 2004 2003 2002 2001 2000 1999 1998 1997 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100% Luzon Visayas Mindanao



percent to P7.6 billion from last year's P6.6 Amounts in P Billion billion and accounted for 59.7 percent of total resources. Ample liquidity within the industry R as liquid assets-to-deposits ratio remained high at 34.5 percent.

The industry remained well-capitalized, with total capital accounts expanding to P1.7 billion, an increment of P0.2 billion from last year's P1.5 billion. This is the highest capital recorded so far. Likewise, capital adequacy ratio at 15.1 percent as of end-September 2008 was kept above the minimum 10 percent regulatory floor.

On a regional basis, cooperative banks Central Luzon (Region situated in continued to lead in terms of assets, loan portfolio, deposit liabilities and capital accounts as the region also held the most number of cooperative banks.

OPERATING NETWORK

Negros Cooperative Bank established in Bacolod City on 5 March 2008. The number of operating cooperative banks remained at 45 as Cooperative RB of Aklan in Western Visayas ceased to operate effective 30 January 2008.

The cooperative banking industry still had the least share among all the banking subgroups in terms of number of branches. Throughout the year, only six new offices were added leading to a total of 128 (composed of 45 head offices and 83 branches) from last year's 122 (composed of 45 head offices and 77 branches).

2000. the BSP Since has proactive in the development of microfinance, and the cooperative banking industry has been able to directly contribute to the growth of sustainable and viable microfinance institutions. As of end-December 2008, there were 25 cooperative banks engaged in microlending activities

Deposit liabilities surged by 15.3 Top Five Regions of Cooperative Banks
Based on Consolidated Statement of Condition as of End-December 2008

| | Assets | | | Loans | |
|--------|----------------------------------|---------------|------|------------------------------|---------------|
| Rank | Region | Amount | Rank | Region | Amount |
| 1 | Central Luzon (Region III) | 4.5 | 1 | Central Luzon (Region III) | 3.3 |
| 2 | Cagayan Valley (Region II) | 1.4 | 2 | Northern Mindanao (Region X) | 0.9 |
| 3 | Northern Mindanao (Region X) | 1.2 | 3 | Cagayan Valley (Region II) | 0.9 |
| 4 | CALABARZON (Region IV-A) | 1.0 | 4 | CALABARZON (Region IV-A) | 0.8 |
| 5 | National Capital Region | 0.9 | 5 | Central Visayas (Region VII) | 0.5 |
| | Total | 9.0 | | Total | 6.4 |
| | % Share | 70.5 | | % Share | 69.5 |
| | Deposits | | | Capital Accounts | |
| Rank | <u>Region</u> | <u>Amount</u> | Rank | Region | <u>Amount</u> |
| 1 | Central Luzon (Region III) | 2.3 | 1 | Central Luzon (Region III) | 0.4 |
| 2 | Cagayan Valley (Region II) | 0.9 | 2 | Cagayan Valley (Region II) | 0.2 |
| 3 | National Capital Region | 0.7 | 3 | Central Visayas (Region VII) | 0.2 |
| 4 | CALABARZON (Region IV-A) | 0.7 | 4 | Northern Mindanao (Region X) | 0.2 |
| 5 | Cordillera Administrative Region | 0.5 | 5 | National Capital Region | 0.2 |
| | Total | 5.1 | | Total | 1.2 |
| | % Share | 66.7 | | % Share | 67.0 |
| p/ | Preliminary | | | | |





A greater number of cooperative banks were located in Central Luzon (Region III) with 31 banking offices (seven head offices and 24 other offices). Northern Mindanao (Region X) had 19 banking offices (five head offices and 14 other offices) while Cagayan (Region II) had 14 banking offices (three head offices and 11 other offices). Meantime, CALABARZON (Region IV-A) had 13 banking offices (three head offices and 10 other offices) while both Ilocos (Region I) and Central Visayas (Region VII) had 10 banking offices (three and four head offices and seven and six other offices, respectively). The remaining regions had less than 10 banking offices each.

RESULTS OF OPERATIONS

Cooperative banks recorded good profit performance in 2008. Net profit amounted to P276 million, 13.8 percent higher than the P243 million posted last year. The strong growth in profits was driven mainly by the P168 million (15.6 percent) increase in total operating income, which outpaced the P85 million (10.6 percent) rise in non-interest expenses.

Losses on financial assets rose significantly by 170.2 percent, mainly due to the growth in provisions for credit losses on loans and receivables and other financial assets. Accordingly, this cut profits by P78 million.

Total operating income amounted to P1.2 billion, up from P0.2 billion last year. The increment was attained on account of higher net interest income by 16.4 percent reaching P0.7 billion from P0.6 billion. The boost in interest income came from the stronger lending activities of the industry and the improvement in the industry's loan and asset quality. As a result, net interest margin rose to 7.0 percent from previous year's 6.6 percent

Non-interest income increased by 14.7 percent, contributing 44.3 percent (P74 million) of the increment in total operating income. This came mainly from fee-based income, which stood at P410 million, up by 24.4 percent from P329 million last year. Fee-based income



Cooperative banks recorded good profit performance in 2008



consisted of intermediation service (P386 million) and payment services (P24 million).

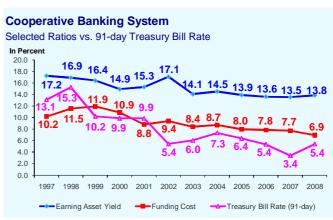
Meanwhile. non-interest expenses stood at P891 million, up by 10.6 percent from last year's P806 million. Almost all of the additional non-interest expenses were compensation/fringe benefits.

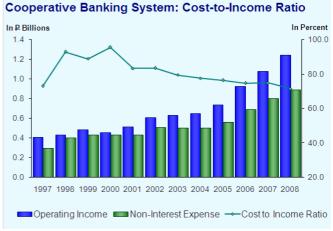
Tracked against the 91-day Treasury (T-bill rate), the funding cost exhibited bill fluctuating trend from years 1997 to 2001. In years 1997, 1998 and 2001, funding cost was lower than the 91-day T-bill rate. This, however changed in 1999, 2000 and in 2002 up to 2008, when the cost of funds had a premium over the 91-day T-bill rate from as high as 429 basis points in 2007 to as low as 99 basis points in 2000. Despite a narrower premium of 153 basis points in 2008, the industry still provided better yield on deposits vis-à-vis the benchmark T-bill rate.

The industry's earning asset yield ratio was consistently above the 91-day T-bill rate with the interest rate differentials ranging from a low of 165 basis points in 1998 to a high of 1,165 basis points in 2002 before settling to 845 basis points in 2008. Notably, the earning asset yield had been hovering at a high level as the industry continued to play an important intermediation role in ensuring continued access to lending by the marginalized sector of the economy, rather than park funds in riskfree government securities.

Moreover, cooperative banks continued to gain on interest spread since year 2001 as exhibited by the widening gap between the earning asset yield and funding cost. From a Cooperative Banking System: Cost-to-Income Ratio low of 4.1 percent in 2000, it steadily increased to 6.5 percent in 2001 and 7.7 percent in 2002 as both loan and asset quality began to improve since 2001. In 2007, it settled to 5.8 percent and again increased to 6.9 percent in 2008. Hence, interest spread widened to 6.9 percent from 5.8 percent in 2007.

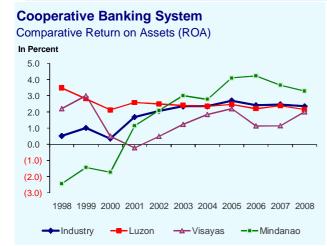
Since 2000, the cost efficiency of the industry consistently improved as the cost-toincome (CTI) ratio declined to 71.6 percent in





Cooperative Banking System





Comparative Return on Equity (ROE) In Percent 30.0 20.0 10.0 0.0 (10.0)(20.0)(30.0)(40.0)

---Luzon

1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008

──Visayas

2008 from 95.5 percent last year. This has been the lowest CTI ratio recorded since 1997. Cooperative banks in Mindanao posted better than the industry average CTI ratios at 69.5 percent. Meanwhile, cooperative banks in Luzon and in Visavas continued to exceed the industry average at 71.9 percent and 74.3 percent, respectively.

The expansion in net profits was outmatched by the increase in total assets. As a result, ROA ratio declined from last year's 2.5 percent. On a regional basis, cooperative banks in Mindanao consistently held the best ROA ratio at 3.3 percent. Cooperative banks in Luzon and in Visayas held lower than industry average ROA ratio at 2.2 percent and 2.0 percent, respectively.

Meantime, the industry's ROE ratio slightly improved to 16.9 percent from 16.8 percent in 2007. Mindanao-based cooperative banks still got the best return with an ROE ratio of 17.9 percent. This was followed by cooperative banks in Luzon, which posted an ROE ratio of 17.4 percent. Finally, cooperative banks in Visayas consistently held the lowest ROE at 11.8 percent.

MAJOR BALANCE SHEET TRENDS

ASSETS

Cooperative banks posted an 18.2 percent or P2.0 billion growth in total assets to P12.7 billion from P10.8 billion last year. Majority of the asset increases were from cooperative banks in Luzon that grew by P1.8 billion. Banks in the Mindanao area likewise contributed with total resources expanding by P0.4 billion. On the other hand, the total assets of cooperative banks in Visayas declined by 19.5 percent to P1.0 billion.

The decline was due to the closure of Cooperative RB of Aklan in January 2008 located in Western Visayas (Region VI). The bank, at end-December 2007, accounted for 73.9 percent of the total assets of all the cooperative banks situated in said region.

Cooperative Banking System: Balance Sheet Structure

| Major Accounts | | En | d-Decemb | er | | |
|-------------------------------|---------|---------|----------|---------|---------------------------|--|
| Major Accounts | 2004 | 2005 | 2006 | 2007 | 2008 ^{<u>p</u>/} | |
| Total Assets | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % | |
| Cash and Due from Banks | 14.6 % | 15.3 % | 18.8 % | 18.6 % | 17.0 % | |
| Loans, net | 70.7 % | 68.1 % | 65.6 % | 66.6 % | 68.6 % | |
| Financial Assets, net (Other | | | | | | |
| than Loans) | 3.4 % | 3.2 % | 2.6 % | 2.7 % | 3.6 % | |
| Equity Investments, net | 0.2 % | 0.1 % | 0.2 % | 0.1 % | 0.2 % | |
| ROPA, net | 4.3 % | 4.9 % | 4.3 % | 4.1 % | 3.6 % | |
| Other Assets | 6.8 % | 8.4 % | 8.5 % | 7.9 % | 7.0 % | |
| Total Liabilities and Capital | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % | |
| Deposits | 58.1 % | 58.3 % | 60.0 % | 61.2 % | 59.7 % | |
| Bills Payable | 19.5 % | 18.6 % | 19.1 % | 18.7 % | 21.9 % | |
| Special Financing | 0.6 % | 0.6 % | 0.4 % | 0.4 % | 0.2 % | |
| Other Liabilities | 4.7 % | 6.2 % | 5.3 % | 5.4 % | 4.6 % | |
| Capital Accounts | 17.1 % | 16.3 % | 15.2 % | 14.3 % | 13.6 % | |
| p/ Preliminary | | | | | | |



Meanwhile, cooperative banks Luzon still held the biggest share of cooperative banks' total assets at 75.1 percent, up from 71.9 percent last year. This was followed by the cooperative banks in Mindanao with a share of 17.5 percent (up from 17.2 percent at end-year 2007) and those in Visayas at 7.4 percent (down from 11.0 percent).

Loans, net comprised the biggest share of total assets at 68.6 percent, up from last year's 66.6 percent. Loans, net (which at end-2008 stood at P8.7 billion) was 21.7 percent higher than last year's P7.2 billion. Cash and due from banks accounted for 17.0 percent of total assets, down from previous year's 18.6 percent. This totaled to P2.2 billion, or a 7.8 percent year-on-year growth. The rest of the asset mix were: other assets at 7.0 percent or P0.9 billion (down from 7.9 percent); real and other properties acquired (ROPA), net at 3.6 percent or P0.5 billion (down from 4.1 percent); other financial assets, net at 3.6 percent or P0.5 billion (up from 2.7 percent) and equity investment, net at 0.2 percent (up from 0.1 percent).

Deposit liabilities remained the main source of funds accounting for 59.7 percent (P7.6 billion) share of total resources. The rest of the mix were shared by: bills payable at 21.9 percent (up from 18.7 percent), capital accounts at 13.6 percent (down from 14.3 percent) and special financing/other liabilities at 4.8 percent (down from 5.8 percent).





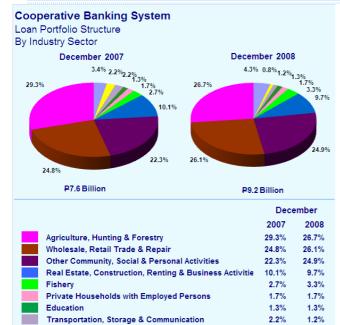
LOANS

The industry continued to extend credit to rural communities. As of December 2008, total loan portfolio (TLP), gross stood at P9.2 billion, up by 21.0 percent from previous year's P7.6 billion. This has been the second most significant growth next to the 23.0 percent in 2007. Cooperative banks located in Luzon granted additional loans of P1.5 billion or 28.7 percent. Likewise, those in Mindanao region extended loans amounting to P0.3 billion or 19.9

Manufacturing

Others





2.2%

3.4%

4.3%

Cooperative banks continued to provide credit access to microborrowers, small and medium enterprises (SMEs), agrarian reform beneficiaries and agricultural cooperatives

percent. On the other hand, cooperative banks in Visayas posted a P0.2 billion or 21.6 percent decline, again due to the closure of Cooperative RB of Aklan.

Cooperative banks in Luzon had the biggest loan portfolio among the three regions amounting to P6.8 billion or 73.7 percent) of the industry's total loan portfolio. Meanwhile, cooperative banks in Mindanao accounted for 18.4 percent (P1.7 billion) while cooperative banks in the Visayas had the least share of 7.9 percent (P0.7 billion).

The agriculture, hunting & forestry sector was the biggest recipient of credit, accounting for 26.7 percent (or P2.5 billion) of outstanding loans. This was followed by the wholesale & retail trade, repair of motor vehicles sector at 26.1 percent share (or P2.4 billion) and other community, social and personal services sector at 24.9 percent share (or P2.3 billion).

Meanwhile. increments in lending primarily went to the other community, social and personal activities sector with P590 million (or 34.8 percent) increase. This was followed by the wholesale, retail trade and repair sector with P510 million (or 27.0 percent) loan All other industry sectors posted growth. higher loan balances with the exception of the transportation, storage and communication sector and the manufacturing sector, which posted a decline of 35.4 percent or P59 million and 55.5 percent or P93 million, respectively.

Cooperative banks continued to provide credit access to micro-borrowers, small and medium enterprises (MSMEs), agrarian reform beneficiaries and agricultural cooperatives. As of end-December 2008, the 25 microfinance engaged cooperative banks provided a total of P913 million worth of microfinance loans to about 88 thousand micro-borrowers.

Likewise, as of end-September 2008, the industry extended loans to the small and medium enterprises (SME) at P2.3 billion for small enterprises and at P1.2 billion for medium enterprises.



These 36.8 represented (micro and small enterprises) and 19.0 NPLs and NPL Coverage Ratio percent (medium enterprises), respectively, Inpulling of total loanable funds.

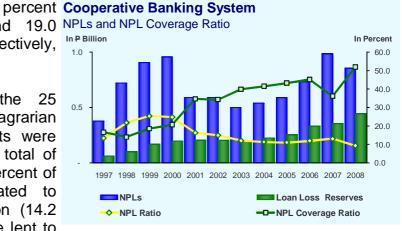
Industry compliance with the 25 percent agricultural and 10 percent agrarian reform credit allocation requirements were met. As of end-September 2008, a total of P1.9 billion worth of funds or 23.0 percent of total loanable funds were allocated to agricultural loans while P1.2 billion (14.2 percent of total loanable funds) were lent to in agrarian reform beneficiaries.

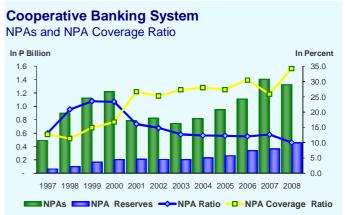
From P0.6 billion in 2001 and 2002, NPLs dropped to P0.5 billion in 2003 and 2004 and again moved up to P0.6 billion in 2005. NPLs, however, started to exhibit a larger uptrend from P0.7 billion in 2006 to P1.0 billion in 2007. This uptrend reversed in 2008 as NPLs declined to P0.9 billion.

After two consecutive years uptrend, the NPL ratio dropped to 9.3 percent at end-2008 from 13.1 percent the previous year. This was far better from its peak of 25.4 percent in 1999 and the lowest recorded since 1997. The improvement in loan quality was brought on by the decline of delinquent complemented loans by aggressive expansion in loans during the period.

Geographically, cooperative banks in Mindanao consistently registered the highest NPL ratio at 16.7 percent (down from 21.6 percent last year), trailed by those in Visayas at 9.4 percent (down from 27.7 percent). Only the cooperative banks in Luzon posted below industry NPL ratio at 7.4 percent (down from 8.3 percent). Notably, significant improvement in the NPL ratio of cooperative banks in the Visayas region was brought on by the closure of Coop RB of Aklan.

The industry intensified foreclosure proceedings as real and other properties acquired (ROPA), gross increased by 3.9 percent to P471 million from P453 million last Meanwhile, restructuring activities continued with an 8.5 percent expansion to







P171 million from previous year's P158 million.

From a steady level of P0.8 billion in 2001 and 2002, NPAs declined to P0.7 billion in 2003, again increased to P0.8 billion in 2004 and settling to P1.0 billion in 2005. Since then, NPAs have been slowly increasing before reaching P1.4 billion at end-2007. Meantime, the decline in delinquent loans despite the slight expansion in ROPA resulted to a lower level of nonperforming assets (NPA) at P1.3 billion in 2008. Consequently, the NPA ratio improved from the peak ratio of 23.6 percent in 1999 to a low of 10.0 percent at end-2008. This has been, so far, the lowest ratio recorded since year 1997.

On a geographical basis, cooperative banks in Mindanao reported the highest NPA ratio at 16.1 percent. Likewise, cooperative banks in Visayas also reported above industry NPA ratio, averaging by 12.5 percent. Finally, those in Luzon posted better single-digit NPA ratio of 8.4 percent.

The industry managed to enhance loss provisioning in 2008. Both the NPL and NPA coverage ratios rose to 51.9 percent and 34.3 from last year's 36.0 percent and 25.9 percent, respectively. Both NPL and NPA coverage ratios at year-end 2008 were the peak ratios since end-year 1997.

Meanwhile, using a broader indicator of asset quality, the distressed assets also improved to 14.9 percent from 19.0 percent last year. Cooperative banks in Mindanao registered the highest distressed assets ratio at 22.2 percent while those in Visayas and in Luzon reported better ratios at 16.4 percent and 12.9 percent, respectively.

Cooperative Banking System Distressed Assets Ratio In P Billion 16 35.0 14 30.0 12 1.0 25.0 0.8 20.0 0.6 0.4 15.0 0.2 0.0 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 ■NPAs ■■Restructured Loans (Performing) → Distressed Ratio

DEPOSIT LIABILITIES

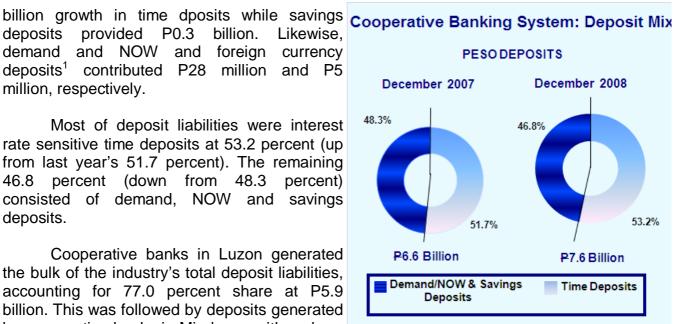
Funding of the industry largely came from deposit liabilities which increased further by 15.3 percent to P7.6 billion from P6.6 billion last year. The P1.0 billion increment in total deposit liabilities came from the P0.6



deposits provided P0.3 billion. Likewise. demand and NOW and foreign currency deposits¹ contributed P28 million and P5 million, respectively.

Most of deposit liabilities were interest rate sensitive time deposits at 53.2 percent (up from last year's 51.7 percent). The remaining percent (down from 48.3 percent) consisted of demand, NOW and savings deposits.

Cooperative banks in Luzon generated the bulk of the industry's total deposit liabilities, accounting for 77.0 percent share at P5.9 billion. This was followed by deposits generated by cooperative banks in Mindanao with a share of 14.6 percent (P1.1 billion) and those in Visayas with 8.4 percent share (P0.6 billion).



CAPITALIZATION

Total capital accounts of the industry rose by 12.1 percent to P1.7 billion from last year's P1.5 billion. Both components of capital supported the expansion, led consistently by paid-in capital which increased by 6.2 percent to P1.1 billion. This accounted for 63.9 percent of the industry's total capital accounts, lower than last year's 67.4 percent share. Likewise, Cooperative Banking System retained earnings and undivided profits picked Comparative CAR Under Circular No. 280 up by 24.3 percent to P0.6 billion (36.1 percent share of the industry's total capital accounts).

The ratio of total capital accounts and total assets slid to 13.6 percent from last year's 15.2 percent. This developed as total assets grew at a faster pace of 18.2 percent compared with the 12.1 percent expansion in total capital accounts.

Regional distribution of the industry's capital accounts barely changed. Consistently, ... Less than P50 million

| | End-December | | | End- |
|----------------------------------|--------------|------|------|--------------|
| | 2005 | 2006 | 2007 | Sept 2008 |
| (In P Billion) | | | | |
| Tier 1 | 0.9 | 0.8 | 1.1 | 1.3 |
| Tier 2 | 0.2 | 0.2 | 0.3 | 0.4 |
| Deductions | | | | |
| Qualifying Capital | 1.1 | 1.0 | 1.4 | 1.7 |
| Risk Weighted Assets (RWA) - net | 7.1 | 8.4 | 9.9 | 11.3 |
| (In Percent) | | | | |
| Capital Adequacy Ratio (CAR) | 15.5 | 12.1 | 14.1 | 15.1 |
| | 15.5 | 12.1 | 14.1 | 15.1 |

The BSP, under Circular No. 522 dated 23 March 2006, approved the grant of Foreign Currency Deposit Unit (FCDU) license to Rural Banks (RBs) and Cooperative Banks (CBs) subject to prior MB approval and pre-qualification requirements.



Cooperative Banking System

As of End-December 2008

| A. Number of Operating Banks | 45 |
|---|-----|
| Cooperative Banks | |
| - National Cooperative Bank | |
| - Within Metro Manila | 1 |
| - Cities of Davao and Cebu | 2 |
| - Other Cities | |
| - 1st Cooperative bank in province located in a city | 42 |
| - Others | - |
| B. Banks with Capital (K) Equal to or in Excess of | 40 |
| | 40 |
| the Minimum Required | |
| the Minimum Required Cooperative Banks | |
| · | .0 |
| Cooperative Banks | 2 |
| Cooperative Banks - National Cooperative Bank (K ≥ ₽200.0M) | |
| Cooperative Banks - National Cooperative Bank (K ≥ ₱200.0M) - Within Metro Manila (K ≥ ₱20.0M) | 2 |
| Cooperative Banks - National Cooperative Bank (K ≥ ₽200.0M) - Within Metro Manila (K ≥ ₽20.0M) - Cities of Davao and Cebu (K ≥ ₽10.0M) | 2 |
| Cooperative Banks - National Cooperative Bank (K ≥ ₽200.0M) - Within Metro Manila (K ≥ ₽20.0M) - Cities of Davao and Cebu (K ≥ ₽10.0M) - Other Cities | 2 0 |

cooperative banks in Luzon accounted for Status of Banks' Compliance with the Minimum Amount of Capital majority of the industry's capital at 66.0 percent or P1.2 billion. Cooperative banks in Mindanao and in Visayas held smaller portions of 21.8 percent or P0.4 billion and 11.8 percent or P0.2 billion, respectively.

> capital adequacy framework, The implemented under BSP Circular No. 280, as amended, requires capital charge on bank's credit risks. The shift to risk-based supervision requires cooperative banks to prudently manage their risks. The industry was able to comply with the 10 percent minimum requirement with a capital adequacy ratio (CAR) of 15.1 percent as of end-September 2008, reflecting a better capital base than the 14.1 percent ratio posted at end-December 2007.

> Meanwhile, compliance of the cooperative banking industry with the minimum amount of capital was relatively satisfactory at 88.9 percent (40 out of 45 banks). The five other banks (11.1 percent of the total cooperative banks), which failed to meet the prescribed 10 percent capital adequacy ratio, were encouraged merge/consolidate or increase capitalization to stay viable over the medium term.



Non-Banks with Quasi-Banking Functions (NBQBs)

OVERVIEW

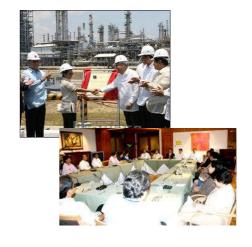
Amidst global financial crisis and slowdown in the domestic economy in 2008, the industry was able to boost its assets, lendings and borrowings while sustaining adequate liquidity and solvency. Meanwhile, there was an uptick in the stock of bad assets and a softened bottomline figures.

The NBQB industry expanded its resources by 42.6 percent to P90.3 billion from P63.3 billion last year. The growth primarily came from the entry of two (2) newly licensed financing companies (FCs) with quasi-banking function (QB) in 2008. The combined resources of these two FCs with QB accounted for 30.6 percent of the NBQB's resources as of end-2008. Excluding them, the NBQB industry would have shown a negative growth of 1.0 percent to P62.7 billion.

There was a notable shift in the asset shares of the two (2) sub-groups of the industry. Investment houses (IHs) with quasi banking function (QB), which consistently held more than three-fourths of NBQBs' resources for the past six (6) years, accounted for 60.6 percent (P54.7 billion) of total assets from 89.2 percent last year. On the other hand, the share FCs with QB increased to 39.4 percent (or P35.6 billion) from 10.8 percent, the highest in 13 years.

Majority of the industry's resources were funneled towards investment and lending activities. Despite falling by 1.3 percent (P0.5 billion) to P36.2 billion this year, investments, net continued to hold the bulk of total assets at 40.1 percent (down from 57.9 percent last year) share. On the other hand, loans, net jumped to P33.7 billion from P12.6 billion and held 37.3 percent (up from 19.8 percent) share of total assets. During the year in review, more efforts must be exerted to improve on loan and asset quality as both the non-performing loans (NPL) and non-performing assets (NPA) ratios rose to 5.1 percent and 3.5 percent from 3.7 percent and 3.1 percent, respectively.

Amidst global financial crisis and slowdown in the domestic economy in 2008, the industry was able to boost its assets, lendings and borrowings while sustaining adequate liquidity and solvency





In terms of funding sources, NBQBs still relied on bills payable which made up 71.1 percent of total resources from last year's 65.0 percent share. Quite the opposite, the contribution of total capital accounts continued to decelerate to 22.1 percent (from a high of 57.7 percent at end-2003) share of total resources.

With relatively faster pace of growth in bills payable, the cash and due from banks to bills payable ratio and the liquid assets to bills payable ratio fell to 20.2 percent (from 21.8 percent last year) and 65.6 percent (from 99.9 percent), respectively. This developed as the year-on-year increments in cash and due from banks (at 44.6 percent) and liquid assets (at 11.8 percent) were slower than the 55.9 percent surge in bills payable. Nonetheless, the industry still kept an adequate liquid position.

The industry's total capital accounts barely moved from last year's P20.0 billion while at the same time, total assets broadened by 42.6 percent. These resulted to lower ratio of total capital accounts to total assets at 22.1 percent from 31.6 percent last year, still considered as sufficiently solvent.

There was a shift in revenue source in 2008. Net interest income shot up by 163.8 percent to P4.7 billion from P1.8 billion in 2007 and accounted for 65.7 percent (up from 40.5 percent) of total operating income. Conversely, non-interest income declined by 6.3 percent to P2.5 billion from P2.6 billion and accounted for 34.3 percent (down from 59.5 percent) of total operating income. These transpired with the two new FCs with QB contributing 78.1 percent of the P4.7 billion net interest income while IHs with QB incurred a 65.4 percent reduction in non-interest income due to trading and mark-to-market losses of securities.

Total operating income rose by 62.6 percent to P7.2 billion from P4.4 billion in 2007. Total operating expenses, however, surged faster by 220.6 percent to P5.4 billion from P1.7 billion. Net operating income shrank by 35.5 percent to P1.8 billion from P2.7 billion last year. Meantime, provisions for income tax slightly surpassed other extraordinary credits for a net profit of P1.6 billion, which was 48.7 percent

There was a shift in revenue source in 2008



lower than the P3.2 billion posted in 2007. Consequently, return on assets (ROA) ratio and return on equity (ROE) ratio slid to 2.1 percent (from 5.4 percent last year) and 8.2 percent (from 16.8 percent), respectively.

By sub-groups, FCs with QB outperformed IHs with QB this period in terms of profitability as the entry of two (2) FCs with QB this year bolstered the earnings of the former, which more than compensated for the deceleration in the revenue stream of the latter. FCs with QB reported a 427.6 percent rise in net profit to P1.2 billion from P0.2 billion last year on the back of financing/leasing income higher this Conversely, the net profit of IHs with QB shed 86.8 percent to P0.4 billion from P3.0 billion mainly due from substantial losses trading mark-to-market of securities.

OPERATING NETWORK

As of end-December 2008, the total number of operating NBQBs stood at 13 (i.e., six (6) IHs, six (6) FCs and one (1) non-bank with QB), up from 12 entities last year. There were two (2) new entrants under the FCs with QB subgroup, namely: Orix Metro Leasing and Corporation Finance and Metrobank Corporation, which started to engage in quasibanking on 1 January 2008 and 1 July 2008, respectively. The quasi-banking license of one (1) FC Pentacapital with QB (i.e., Finance Corporation) was revoked/cancelled by Monetary Board on 30 October 2008. Meantime. the total number of NBQB offices now stands at 36 (inclusive of 23 branches/other offices). (Schedule 1)

RESULTS OF OPERATIONS

The industry's bottom line figures for 2008 at P1.6 billion narrowed by 48.7 percent from P3.2 billion in 2007. Two (2) major factors accounted for this trend: trading losses of P0.5 billion, a negative growth of P1.6 billion (139.9 percent) from trading gains of P1.1 billion in 2007 and the upswing of P1.4 billion (2,736.9 percent) to P1.5 billion from P0.1 billion last year of the industry provisions for probable losses.

The industry's bottom line figures for 2008 at P1.6 billion narrowed by 48.7 percent from P3.2 billion in 2007



The surge in interest income led to the rise in the industry's total operating income

The contribution of FCs with QB in 2008 grew more than tenfold to 76.1 percent (P1.2 billion) share in net profit from a marginal 7.4 percent (or P0.2 billion) in 2007. On the other hand, IHs with QB provided the residual 23.9 percent (P0.4 billion) share, a substantial cutback from 92.6 percent (P3.0 billion).

The surge in net interest income led to the rise in the industry's total operating income. Interest income stood at P7.9 billion, 143.1 percent higher than the P3.3 billion in 2007. This increment was buoyed by the substantial 1,160.1 percent (P4.9 billion) spike in financing/leasing income, outweighing the marginal 8.3 percent (P0.2 billion) contraction in interest earnings from loans and Meantime. investments. interest expenses broadened by 117.8 percent to P3.2 billion from P1.5 billion. With the faster paced expansion in interest income relative to the rise in interest expenses, net interest income expanded by 163.8 percent to P4.7 billion from P1.8 billion. growth in net interest income outpacing the 33.1 percent expansion in earning assets boosted net interest margin by 4.3 percentage points to 8.6 percent from 4.3 percent ratio.

Meanwhile, non-interest income declined by 6.3 percent to P2.5 billion from P2.6 billion in 2007. This developed as IHs with QB incurred sizeable trading losses of P0.5 billion, P1.6 billion lower than the P1.1 billion trading income reported last year. The combined P1.4 billion year-on-year hike in fee-based and other income fell short of the substantial losses incurred on securities.

The major source of income of NBQBs notably reversed for the period. For the year 2008, more than half of NBQBs' income came from net interest income at 65.7 percent (P4.7 billion), a turnaround from previous year's share of 40.5 percent (P1.8 billion). On the other hand, non-interest income held the residual share of 34.3 percent (P2.5 billion), down from 59.5 percent (P2.6 billion).



The significant shift in each sub-group's share to net profit was also apparent in the contribution to the industry's total operating income. IHs with QB's share dropped more than four (4) times to 20.7 percent of net profit from 86.4 percent in 2007. On the contrary, FCs with QB raised their



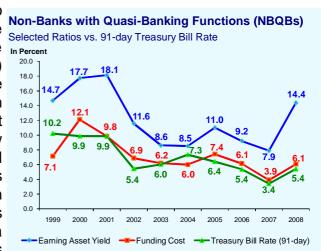
share by nearly six (6) times to 79.3 percent from 13.6 percent. IHs with QB generated most of their revenue from interests earned on lending and investment activities while FCs with QB revenue sources primarily came from leasing and receivable discounting activities.

Total operating expenses significantly grew by 220.6 percent (P3.7 billion) to P5.4 billion from P1.7 billion in 2007. This transpired as all expense accounts expanded, led by the enormous 2,736.9 percent (P1.4 billion) jump in provisions for probable losses, followed by the 110.1 percent (P1.3 billion) rise in overhead costs and 219.7 percent (P1.0 billion) increase in other expenses. All these increments were largely attributed to the entry of the two (2) FCs with QB in 2008.

Meanwhile, extraordinary credit slid by 26.0 percent to P0.7 billion from P0.9 billion in 2007, mainly due to higher losses incurred from assets sold/exchanged (up by P0.4 billion) partially trimmed by the P0.2 billion rise in recovery on charged-off assets. Adding downward pressure to the industry's net income was the_bigger provisioning on income tax, which was up by 77.6 percent to P0.8 billion from P0.4 billion.

The substantial contraction of net profits coupled with the growth in total assets and near static capital accounts tapered return on asset (ROA) ratio to 2.1 percent (from 5.4 percent in 2007) and return on equity (ROE) ratio to 8.2 percent (from 16.8 percent).

The earning asset yield almost doubled to 14.4 percent from 7.9 percent in 2007 as the 143.1 percent (P4.7 billion) hike in interest income In Percent surpassed the 33.1 percent (P13.7 billion) expansion in average earning assets. earning asset yield for the year was the highest in seven (7) years after reaching a peak in 2001 at 18.1 percent. The dramatic lift was due to a new FC with QB entrant engaged in credit card financing. Meanwhile, the 2.0 percentage points rise in the 91-day T-bill rate to 5.4 percent paled in comparison with the 6.5 percentage points increment in earning asset yield, resulting to a higher spread of 900 basis points (vs. 450 basis points last year).

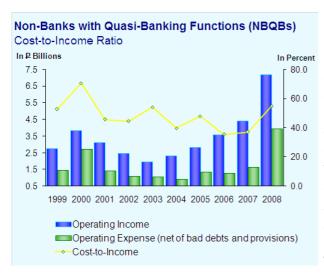




The industry's funding cost went up by 2.2 percentage points to 6.1 percent from 3.9 percent, prompted by the sizeable 117.8 percent rise in interest expenses, which outpaced the 38.2 percent increment in average interest bearing liabilities. With faster growth in earning asset yield relative to the uptrend in funding cost, interest spread widened to 8.3 percent from 4.0 percent last year. This was attributable to the higher yield credit card business of a new FC with QB entrant.

The industry's cost of borrowed funds retained for the past four (4) years its premium over the 91-day T-bill rate as interest spread broadened to 70 basis points from 50 basis points in 2007 but lower than the 100 basis points in 2005. This bodes well for lenders/investors seeking better returns over benchmark government securities.

The cost-to-income (CTI) ratio stood at 54.7 percent, up by 17.6 percentage points from 37.1 percent in 2007. This occurred as the 139.7 percent jump in operating expenses, net of bad debt provisions, outstripped the 62.6 percent expansion in operating income. The industry was less cost effective this year than in 2007. By sub-group, FCs with QB were more efficient in 2008 at 47.1 percent (down from 60.2 percent in 2007). On the other hand, IHs with QB became less efficient with a CTI ratio of 83.8 percent (up from 33.5 percent).



MAJOR BALANCE SHEET TRENDS

ASSETS

Total assets of NBQBs posted a solid 42.6 percent (P27.0 billion) expansion to P90.3 billion from P63.3 billion at end-year 2007. This was the fifth consecutive year of asset growth and the highest growth rate for the last five (5) years (from a previous low of 12.9 percent in 2007 to a high of 32.4 percent in 2005). A significant portion of the rise in total resources was directed toward lending activities as loans, net surged by 168.2 percent (P21.1 billion) to P33.7 billion. This was followed by the P4.0 billion (44.6 percent) increment in cash and due from banks



to P13.0 billion and the P2.3 billion (60.5 Non-Banks with Quasi-Banking Functions (NBQBs) percent) hike in other assets to P6.0 billion. On Balance Sheet Structure the other hand, only investments, net posted a negative growth of P0.5 billion (1.3 percent) to P36.2 billion on account of mark-to-market losses on securities held against the backdrop of a bearish equity market and a volatile bond market.

On a sub-group basis, the total assets of FCs with QB soared by 418.7 percent to P35.6 billion from P6.9 billion last year mainly with the entry of the two (2) newly licensed quasi-banks in 2008. By end-2008, the combined assets of these two entrants accounted for 77.6 percent of the total assets of FCs with QB. Conversely, the total assets of IHs with QB declined by 3.1 percent to P54.7 billion from P56.5 billion last year primarily on account of lower market values of both equity and debt instruments held. Roughly two-thirds of the total assets of IHs with QB were in investments.

Despite contracting this year, investments, net still held the biggest piece of the asset pie at 40.1 percent (vs. 57.9 percent last year) share. Fast closing in was loans, net with a larger share at 37.3 percent (vs. 19.8 percent). On third was cash and due from banks with a 14.4 percent (vs. 14.2 percent) These three (3) major accounts share. comprised 91.8 percent of total assets. remaining balance of 8.2 percent was divided among other assets with a 6.6 percent (vs. 5.9 percent) share, ROPA, net with a 1.5 percent (vs. 2.0 percent) share and IBL with a 0.1 percent (vs. 0.2 percent) share.

As the main driver in the development of the domestic capital market, a large chunk of IHs with QB's asset portfolio expectedly flowed investments, accounting towards substantial 63.8 percent share (P34.9 billion), up from last year's 63.2 percent share (P35.7 billion). Cash and due from banks was a far second with a share of 14.9 percent (P8.2 billion) from 14.7 percent share (P8.3 billion) last year. Loans, net slid to third from second, dropping to 14.4 percent share (P7.9 billion) from 15.6 percent share (P8.8 billion). residual of 6.9 percent consisted of other assets (4.7 percent share or P2.6 billion from 4.6

| Major Accounts | End-December | | | | | |
|---|--------------|---------|---------|---------|---------|--|
| Major Accounts | 2004 | 2005 | 2006 | 2007 | 2008 | |
| Total Assets | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % | |
| Cash and Due from Banks | 4.5 % | 10.6 % | 14.4 % | 14.2 % | 14.4 % | |
| Interbank Loans Receivable (IBL) | 12.1 % | 0.8 % | 1.9 % | 0.2 % | 0.1 % | |
| Loans, net | 26.0 % | 27.8 % | 17.9 % | 19.8 % | 37.3 % | |
| Investments, net | 40.3 % | 49.0 % | 56.2 % | 57.9 % | 40.1 % | |
| ROPA, net | 4.1 % | 3.1 % | 2.4 % | 2.0 % | 1.5 % | |
| Other Assets | 13.0 % | 8.7 % | 7.2 % | 5.9 % | 6.6 % | |
| Total Liabilities and Capital | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | |
| Liabilities | 51.6 % | 65.5 % | 67.8 % | 68.4 % | 77.9 % | |
| Bills Payable | 45.0 % | 61.0 % | 62.5 % | 65.0 % | 71.1 % | |
| Deposit Substitutes | 33.3 % | 50.9 % | 60.2 % | 58.4 % | 57.7 % | |
| Others | 11.7 % | 10.1 % | 2.2 % | 6.6 % | 13.4 % | |
| Other Liabilities | 6.6 % | 4.5 % | 5.3 % | | 6.8 % | |
| Total Capital Accounts | 48.4 % | 34.5 % | 32.2 % | | | |
| Capital Stock Surplus, Surplus Reserves & | 26.7 % | 22.0 % | 18.4 % | 17.9 % | 15.4 % | |
| Undivided Profits | 21.7 % | 12.5 % | 13.8 % | 13.7 % | 6.8 % | |

As the main driver in the development of the domestic capital market, a large chunk of IHs with QB's asset portfolio expectedly flowed towards investments

122



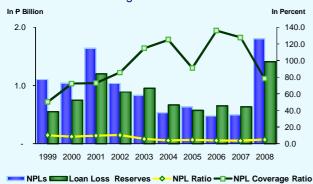
percent or P2.6 billion), ROPA, net (2.0 percent or P1.1 billion from 1.9 percent or P1.1 billion) and IBL (unchanged at 0.2 percent or P0.1 billion).

For the year, almost three-fourth of the asset portfolio of FCs with QB was concentrated to loans, net at 72.4 percent share (P25.8 billion), up by a significant 17.4 percentage points from 55.0 percent share (P3.8 billion) last year. The sudden increase was attributed to the entry of the two (2) new FCs with QB, which accounted for 78.8 percent of total loans of the sub-group at end-2008. Cash and due from banks was a far second with a 13.5 percent share (P4.8 billion) from 10.1 percent share (P0.7 billion) last year. All remaining major asset accounts reduced their share, as follows: other assets - 9.6 percent (P3.4 billion) from 16.8 percent (P1.2 billion) last year; investments, net - 3.7 percent (P1.3 billion) from 14.7 percent (P1.0 billion); and ROPA, net -0.7 percent (P0.3 billion) from 3.4 percent (P0.2 billion).

Cash and due from banks-to-bills payable ratio and liquid assets-to-bills payable ratio settled to 20.2 percent and 65.6 percent from 21.8 percent and 99.9 percent, respectively. Even with reduced ratios, the industry still remained adequately liquid.

Even with reduced ratios, the industry still remained adequately liquid

Non-Banks with Quasi-Banking Functions (NBQBs) NPLs and NPL Coverage Ratio In P Billion In Percent



LOANS

As of end-2008, the NPL ratio went up by 1.4 percentage points to 5.1 percent from 3.7 percent last year. This developed from the faster 262.7 percent (P1.3 billion) hike in NPLs to P1.8 billion over the 164.9 percent (P21.9 billion) expansion in TLP to P35.2 billion.

Meanwhile, the NPL ratio (exclusive of IBL) stood at 5.1 percent from 3.8 percent last year as the rise in NPLs surpassed the 166.0 percent increment in regular loans.

Loan loss reserves broadened by 122.2 percent to P1.4 billion from P0.6 billion last year. However, this was outweighed by the 262.7 percent hike in NPLs resulting to lower NPL coverage ratio by 49.4 percentage points to 78.2 percent from 127.6 percent.



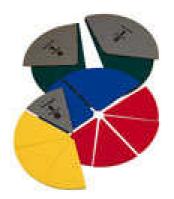
The NPL ratio of IHs with QB was three times much better than that of FCs with QB. Nonetheless, the two sub-groups reported improving loan quality for the year. The NPL ratio of IHs with QB improved to 2.0 percent from 2.3 percent last year resulting from the larger contraction in NPLs compared to the drop in TLP. Similarly, the NPL ratio of FCs with QB got better to 6.1 percent from 7.2 percent on account of the faster paced growth in TLP relative to the rise in NPLs. In terms of coverage ratio, IHs with QB also had a four times better NPL coverage ratio at 249.1 percent (up from 221.5 percent last year) compared to the 60.8 percent (up from 58.5 percent) ratio posted by FCs with QB.

The level of NPAs for the year rose by 65.0 percent to P3.2 billion from P2.0 billion, spurred by the hike in NPLs which diluted the 1.7 percent reduction in ROPA, gross to P1.4 billion from P1.5 billion last year. The expansion in NPAs outmatched the 43.2 percent growth in gross assets, resulting to a higher NPA ratio at 3.5 percent from 3.1 percent last year.

The industry raised its provisioning for bad assets by 88.2 percent (P0.7 billion) to P1.5 billion from P0.8 billion. This widened the NPA coverage ratio by 5.7 percentage point to 46.8 percent from 41.1 percent

By sub-groups, IHs with QB maintained their NPA ratio at 2.4 percent while FCs with QB brought down their NPA ratio by 2.8 percentage points to 5.2 percent from 8.0 percent last year. The latter's improving ratio came about as the 417.5 percent growth in gross assets surpassed the 237.4 percent rise in NPAs. Meantime, FCs with QB topped IHs with QB in terms of loss provisioning for the year. FCs with QB reported an NPA coverage ratio of 53.6 percent, better by 15.9 percentage points from 37.7 percent last year, on account of the faster paced 379.4 percent increment in NPA cover relative to the increase in NPAs. On the other hand, the NPA coverage ratio of IHs with QB shed 5.4 percentage points to 37.0 percent from 42.4 percent, driven by the 17.5 percent cut in allowance for probable losses on NPAs.







LIABILITIES

The industry posted a significant 62.4 percent rise in liabilities to P70.3 billion from P43.3 billion last year. This expansion came primarily from bills payable, rising by P23.0 billion (by 55.9 percent) to P64.2 billion. Other liabilities followed, hiking by P4.0 billion (by 189.8 percent) to P6.1 billion. Meanwhile, the simultaneous surge in both deposit substitutes (by 40.7 percent or P15.1 billion to P52.1 billion) and other bills payable (by 190.1 percent or P7.9 billion to P12.1 billion) supported the hike in bills payable.

Bills payable still accounted fro the majority of liabilities with a 91.3 percent share from 95.1 percent last year. The balance of 8.7 percent from 4.9 percent share was generated by other liabilities. Bills payable was predominantly deposit substitutes with an 81.1 percent (from 89.8 percent last year) share. This was followed by other bills payable with a 13.8 percent (from 3.6 percent) share and interbank borrowings with a 5.1 percent (from 6.5 percent) share.

CAPITAL ACCOUNTS

The total capital accounts of the industry barely moved from last year's The marginal reduction in P20.0 billion. accounts came about as the 29.9 capital percent (P2.6 billion) reduction in surplus, surplus reserves and undivided profits to P6.1 billion was matched by the 22.7 percent (P2.6 billion) rise in capital stock to P13.9 billion. Meantime, the net unrealized losses on available for sale securities by IHs with QB led to lower surplus, surplus reserves and undivided profits while the entry of two (2) new FCs with QB brought about the hike in capital stock.

The bulk of the industry's capital base came from paid-in capital at 69.5 percent (up from 56.5 percent last year) share while the remaining 30.5 percent (down





from 43.5 percent) came from surplus, surplus reserves and undivided profits.

The decline in NBQBs' capital base stemmed from the 18.8 percent (P3.3 billion) easing in the total capital accounts of IHs with QB to P14.2 billion which outpaced the 125.4 percent (P3.2 billion) climb in the equity of FCs with QB to P5.8 billion. Meanwhile, the 54.0 percent contraction of surplus, surplus reserves and undivided profits of IHs with QB triggered the cut in the sub-group's total capital accounts. On the other hand, the simultaneous expansion in paid-in capital by 107.9 percent and surplus, surplus reserves and undivided profits by 152.4 percent buoyed the build up in the total capital accounts of FCs with QB.

The ratio of total capital accounts to total assets dropped by 9.5 percentage points to 22.1 percent from 31.6 percent arising from the 0.2 percent cut in total capital accounts coupled with the 42.6 percent rise in total assets. By sub-group, IHs with QB reported a better ratio at 25.9 percent (down from 30.9 percent last year) than FCs with QB with a ratio of 16.4 percent (down from 37.7 percent). Although lower this year, these ratios still suggest a solvent industry even by sub-groups.



NON STOCK SAVINGS AND LOAN ASSOCIATIONS (NSSLAS)

Amidst the financial and economic turmoil, the NSSLA industry remained steadfast in sustaining momentum gained in the first half of the year

OVERVIEW

Amidst the financial and economic turmoil, the NSSLA industry remained steadfast in sustaining momentum gained in the first half of the year. Full-year report card showed moderate growths in total assets, cash and due from banks, loan portfolio, deposit liabilities and capital accounts. Such improvements have aided the industry in defending its strong solvent and liquid position despite a slight dent in loans and asset quality condition.

Total resources of the NSSLA industry rose to P80.4 billion from P74.0 billion in 2007. The 8.7 percent growth in total resources was propelled by a double-digit hike in deposit liabilities and modest build-up in capital accounts. Deposit liabilities stood at P12.4 billion, a 16.8 percent increase from P10.6 billion last year. Meanwhile, capital accounts rose by 6.2 percent to P63.5 billion, a turnaround following last year's 1.6 percent contraction.

Preference for liquid assets particularly cash and due from banks continued. This trend, which started in 2002, posted a 34.7 percent expansion in 2008 to P21.2 billion. Consequently, cash and due from banks-to-deposits ratio spiked up by 171.3 percent from 148.4 percent last year. Meantime, liquid assets to deposits ratio remained more than adequate at 216.0 percent, down from 218.5 percent.

Meanwhile, there was little or no progress in loan and asset quality. The non-performing loans (NPL) ratio was the same as last year's 21.6 percent while the non-performing assets (NPA) ratio slightly eased to 14.3 percent (from 14.7 percent). NPLs rose during the year by 5.6 percent but was matched by the 5.7 percent expansion in total loans portfolio. NPAs also rose by 5.7 percent but such increase was eclipsed by the 8.3 percent growth in gross assets. The NPL and NPA coverage ratios were both down to 61.6 percent and 61.3 percent, respectively, from last year's 62.1 percent and 61.9 percent.

Indeed, more efforts by the industry are needed to clean up its stock of bad assets. The NSSLA industry's NPL and NPA ratios remained







way above the banking industry's 4.2 percent and 5.1 percent, respectively.

The industry stayed solvent in spite of continued downtrend by capital adequacy indicators in the last five consecutive years. Total capital accounts-to-total assets ratio inched down to 79.0 percent from last year's 80.9 percent on the back of the faster expansion of total assets compared with the growth in total capital accounts.

OPERATING NETWORK

As of end-December 2008, there were 77 (same number last year) NSSLAs. Operating network stood at 144 offices, inclusive of the 67 satellite offices. (Schedule 1)

MAJOR BALANCE SHEET TRENDS

ASSETS

Total assets of the NSSLA industry reached P80.4 billion at end-December 2008. Non Stock Savings and Loan Associations (NSSLAs) This was 8.7 percent higher than last year's P74.0 billion. The sustained uptrend in total assets was achieved in spite of the slowdown in the economy. The year-on-year expansion primarily went to cash and due from banks, which rose by 34.7 percent to P21.2 billion from P15.7 billion last year. This was followed by loans, net which increased by 5.9 percent to P50.6 billion from P47.8 billion. On the other hand, the industry reduced its holdings of securities as investments, net declined by 25.4 percent to P5.5 billion from P7.4 billion. The industry opted to stay liquid as the ratio of cash and due from banks to deposits climbed to 171.3 percent from 148.4 percent.

Majority of the industry's asset portfolio consisted mainly of loans, which accounted for 62.9 percent of total assets, albeit tracking a persistent downtrend from 79.6 percent at end-2004 and 81.1 percent at end-1999. This was followed by cash and due from banks, which held an increasing share to total assets of 26.4 percent from 21.3 percent last year and 6.0 percent at end-2002. Investments, net held the third biggest portion of the industry's total resources, trimming to 6.9 percent from 10.0

| Major Accounts | End-December | | | | | | |
|--|--------------|---------|---------|---------|---------|--|--|
| Major Accounts | 2004 | 2005 | 2006 | 2007 | 2008 | | |
| Total Assets | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % | | |
| Cash and Due from Banks | 8.1 % | 9.3 % | 17.5 % | 21.3 % | 26.4 % | | |
| Loans, net | 79.6 % | 76.4 % | 70.5 % | 64.6 % | 62.9 % | | |
| Investments, net | 6.4 % | 8.8 % | 7.3 % | 10.0 % | 6.9 % | | |
| ROPA, net | 0.4 % | 0.5 % | 0.0 % | 0.1 % | 0.1 % | | |
| Other Assets | 5.5 % | 5.0 % | 4.6 % | 4.1 % | 3.8 % | | |
| Total Liabilities and Capital | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | | |
| Liabilities | 11.8 % | 12.5 % | 13.9 % | 19.1 % | 21.0 % | | |
| Deposits | 7.2 % | 8.1 % | 9.8 % | 14.3 % | 15.4 % | | |
| Bills Payable | 0.6 % | 0.7 % | 0.8 % | 0.7 % | 0.8 % | | |
| Other Liabilities | 4.0 % | 3.7 % | 3.3 % | 4.1 % | 4.8 % | | |
| Capital Accounts | 88.2 % | 87.5 % | 86.1 % | 80.9 % | 79.0 % | | |
| Paid-In Capital | 80.5 % | 80.9 % | 77.2 % | 71.1 % | 69.3 % | | |
| Surplus, Surplus Reserves | | | | | | | |
| and Undivided Profits | 7.6 % | 6.6 % | 8.9 % | 9.8 % | 9.7 % | | |
| Figures may not add up due to rounding | a-off | | | | | | |



percent. Similarly, the share of other assets to total assets further dwindled to 3.8 percent from 4.1 percent. Finally, ROPA, net held the lowest stake, accounting for only 0.1 percent (same as last year) of the industry's total assets.

Major funding sources of the industry still came from total capital accounts at 79.0 percent of total resources. This share continued to shrink after peaking at 89.0 percent at end-year 2003. Conversely, the share of total liabilities to total resources over the same period rose to 21.0 percent from 11.0 percent.

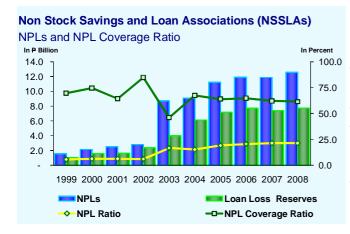
As of end-December 2008, the capital contribution of association members stood at 69.3 percent of the industry's funding mix. This ratio was on a downtrend from a high of 80.9 percent at end-year 2005. Meanwhile, deposit liabilities steadily grew to 15.4 percent from merely 6.4 percent at end-year 2003. Likewise, surplus, surplus reserves and undivided profits kept rising to 9.7 percent from 6.6 percent at end-year 2005.

LOANS

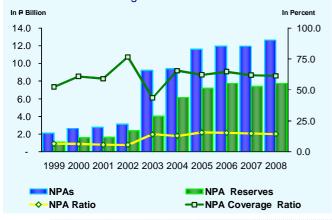
During the year in review, the NSSLAs reported higher bad loans. NPLs rose by 5.6 percent to P12.6 billion from P11.9 billion last year. This was almost matched by the 5.7 percent expansion in total loan portfolio to P58.3 billion from P55.2 billion. Hence, the NPL ratio remained the same as last year's 21.6 percent ratio.

Similarly, the NPA level grew by 5.7 percent to P12.6 billion from P11.9 billion last year on the back of higher NPLs and stock of foreclosed properties. Nonetheless, this growth rate was surpassed by the 8.3 percent expansion in gross assets to P88.2 billion from P81.4 billion, resulting to an easing of the NPA ratio to 14.3 percent from last year's 14.7 percent.

The industry raised loan loss reserves to P7.7 billion from P7.4 billion last year. The 4.6 percent increase in loan loss reserves was unable to cover the 5.6 percent rise in NPLs, setting off a lower NPL coverage ratio of 61.6 percent as against last year's 62.1 percent. Similarly, the NPA coverage ratio settled to 61.3 percent from 61.9 percent as the 5.7 percent expansion in NPAs outpaced the 4.6 percent growth in loss provisioning on NPAs to P7.7 billion.







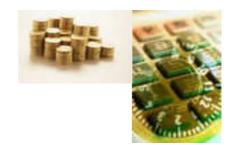


DEPOSIT LIABILITIES

Deposit liabilities as of end-December 2008 stood at P12.4 billion, an expansion of 16.8 percent from end-December 2007's P10.6 billion. This growth was slower compared to the two preceding years, i.e., 53.6 percent in 2007 and 26.7 percent in 2006. This was expected given the slowdown of the economy during the year.

Savings deposits accounted for the bulk of the industry's deposit base at 89.2 percent (down from last year's 90.1 percent). Meanwhile, time deposits advanced over the years to 10.8 percent (up from 9.9 percent) of total deposit liabilities, more than twice the 5.0 percent share posted at end-2001.

Finally, the proportion of deposit liabilities to the industry's total resources sustained an uptrend to 15.4 percent from 14.3 percent last year and 6.4 percent in 2003.



CAPITALIZATION

The NSSLAs beefed up total capital accounts to P63.5 billion from P59.8 billion at end-December 2007. The 6.2 percent year-on-year increment was a reversal from last year's 1.6 percent contraction, indicative of the industry's efforts to fortify capital.

industry consistently relied members' equity contribution for funding source. Total capital accounts accounted for majority of the industry's funding mix at 79.0 percent, slightly down from last year's 80.9 percent. Member's paid-in contributions continued to hold the bulk of total capital accounts at 87.7 percent (slightly down from 87.9 percent last year) while surplus, surplus reserves and undivided profits accounted for the remaining 12.3 percent (up from 12.1 percent).

Although total capital accounts-to-total assets ratio declined to 79.0 percent from 80.9 percent last year and 88.2 percent four years ago, the industry's capital adequacy ratios remained sound.

The industry consistently relied on members' equity contribution for funding source



OFFSHORE BANKING SYSTEM

OVERVIEW

Dragged down by the global financial crisis, total resources of the offshore banking system substantially shrank. At end-December 2008, total assets (net of due from head office/branches-abroad) of the system aggregated to \$1.3 billion, representing a 65.2 percent (\$2.4 billion) decline from last year's \$3.7 billion.

The sharp decline in resources translated to steep losses for OBUs. Results of operations yielded negative bottom line of \$2 million, a reversal of the \$11 million net profit recorded in 2007. (Table 63)

The number of OBUs operating in the country was reduced by one from last year's seven as a result of the closure of a European OBU in July. Its name will be excluded from the roster of OBUs upon completion of the requirements for closure. The remaining OBUs consisted of three originating from Europe, two from America and one from Asia.

RESULTS OF OPERATIONS

Results of the operations for year 2008 yielded negative bottom line of \$2 million, after six consecutive years of profitable operations since 2002. This was a stark contrast to the \$11 million net profit reported in 2007.

Operating income steeply fell by 70.0 percent to \$9 million from \$30 million last year brought on primarily by the 126.7 percent or \$19 million drop in non-interest income, coupled with a 13.3 percent or \$2 million decrease in net interest income.

Discount and interest from all sources. except on bonds and other instruments, fell sharply. Interest on bonds jumped by 117.1 percent (\$35 million) partially offsetting declines in income from trade and other bills (100.0 percent), deposits (73.7 percent) and loans and

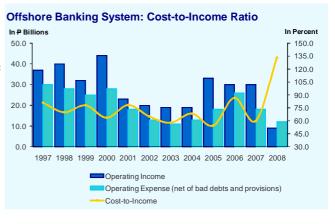
Results of the operations for year 2008 yielded negative bottom line of \$2 million, after six consecutive years of profitable operations since 2002



advances (39.9 percent) for a net decline in Offshore Banking System: Cost-to-Income Ratio interest income of 32.9 percent (\$94 million).

Meanwhile, substantial reduction of borrowings accordingly slashed interest paid/payable by 33.9 percent (\$92 million), softening the decline in net interest income. The \$19 million drop in non-interest income from loss incurred in the disposal and marking -to-market of investments, however, led to negative bottom line despite an ample reduction in operating expenses of 33.3 percent (\$6 million).

With a faster decline in operating income than that of operating expenses, OBUs were less cost effective in 2008. Cost-to-income ratio more than doubled to 133.3 percent from 60.0 percent last year. Meanwhile, return on assets slipped to negative 0.1 percent from last year's positive 0.3 percent.

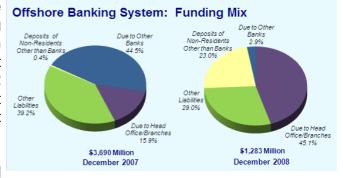


MAJOR BALANCE SHEET TRENDS

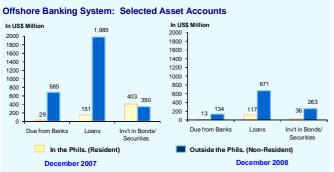
More than half of OBU assets were liquefied to pay off liabilities. The remaining assets which amounted to \$1.3 billion were in loans at 61.3 percent (\$0.8 billion), investment in bonds and other debt instruments at 23.2 percent (\$0.3 billion), due from other banks at 11.3 percent (\$0.1 billion) and other assets at 4.2 percent (half of \$0.1 billion).

On the funding side, there were marked shifts in the main funding sources as OBUs settled nearly all of their due to other banks and about three quarters of their other liabilities, both of which were mostly outside the Philippines. Due to other banks plummeted by 97.7 percent to less than half of \$0.1 billion from \$1.6 billion last year while other liabilities slid by 74.3 percent to \$0.4 billion from \$1.4 billion.

At end-2008, net due to head office/branches was the biggest provider of funds at 45.1 percent (\$0.6 billion) of total liabilities. Due to banks, which was the







biggest provider of funds in 2007 with a share of 44.5 percent, contributed the least funds in 2008 at 2.9 percent share. Other liabilities remained the second biggest generator of funds at 29.0 percent (down from 39.2 percent last year) of total liabilities. The third was held by deposits of non-residents other than banks at 23.0 percent (up from 0.4 percent) of total liabilities as these surged by 1,743.8 percent to \$0.3 billion from less than a quarter of \$0.1 billion last year.

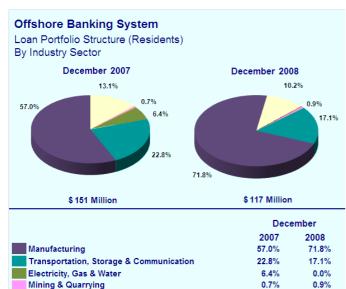
OBU funds channeled to non-residents were 86.9 percent or \$1.1 billion (up from last year's 84.1 percent but down from \$3.1 billion) of gross assets. The remaining 13.1 percent (\$0.2 billion) of gross assets, down from 15.9 percent and \$0.6 billion, were exposures to residents of the Philippines.

Some 85.2 percent (\$0.7 billion) of total loan portfolio was granted to non-residents, down from last year's share of 92.9 percent (\$2.0 billion). On the other hand, the share of residents to total loans went up to 14.8 percent (\$0.1 billion) from 7.1 percent (\$0.2 billion).

Likewise, there was more placement in instruments issued by non-residents at 87.9 percent (\$263 million), up from last year's share of 46.5 percent (\$350 million). The share of investment in instruments issued by residents significantly dropped to 12.1 percent (\$36 million) from 53.5 percent (\$403 million).

Meanwhile, a significant portion of due from banks was also kept in non-resident banks. Due from non-resident banks amounted to \$134 million and comprised 91.2 percent of total due from banks. In contrast, due from resident banks was at \$13 million or 8.8 percent.

Majority of the loans to residents were granted to the manufacturing sector at 71.8 percent share or \$84 million (vs. 57.0 percent or \$86 million in 2007). The



Others

10.2%

13.1%



transportation, storage and communications sector was a far second at 17.1 percent or \$20 million (vs. 22.8 percent or \$34 million). Loans to the mining and quarrying sector were maintained at \$1 million or 0.9 percent. The remaining 10.2 percent (\$12 million) was lent to the other industry sectors. The credit exposure to the electricity, gas and water sector, which held a 6.4 percent share in 2007, was fully settled in 2008.

The bulk or 78.0 percent of loans to residents had medium-term duration (maturity of more than a year to 5 years). Long-term (maturity of more than 5 years) and short-term (up to 1 year maturity) lendings accounted for 12.8 percent and 9.2 percent of total loans, respectively.



FOREIGN BANK BRANCHES AND SUBSIDIARIES

OVERVIEW

Foreign banks in the Philippines remained resilient amid the hostile financial and economic environment here and abroad.

The losses stemming from the international financial crisis have so far been limited. Both foreign banks' profitability and financial strength were still sound. At the same time, loan and asset quality remained manageable while liquidity and solvency were adequately maintained.

Foreign banks posted positive earnings as net profit stood at P6.6 billion in 2008. Although lower by 40.3 percent from the P11.1 billion last year, this was still higher than the profits earned in the years prior to 2005. Consequently, returns on foreign banks' assets/shareholders were slightly lower with ROA/ROE ratios at 1.0 (from 1.7 percent in 2007) and 6.5 percent (from 11.9 percent), respectively.

Total resources at P654.2 billion was down by 3.3 percent compared to the P676.2 billion posted last year. This was a result of slowdown in investment activities particularly on financial assets other than loans due to bearish securities market. As a result, the share of foreign banks in the total assets of the Philippine banking system as of end-December 2008 slipped to 11.5 percent from 13.2 percent in 2007. Their share remained well below the 30 percent ceiling set under Section 3 of Republic Act (R.A.) No. 7721. Although said law liberalizes the entry of foreign banks in the Philippines, it provides that at least 70 percent of the total assets of the Philippine banking system remain with Filipino-owned domestic banks.

Assets were mainly backed up by deposit liabilities and were principally channeled to loans. Consequently, loans-to-deposits ratio rose to 102.5 percent from 83.5 percent in 2007. On the other

Foreign banks in the Philippines remained resilient given the hostile financial and economic environment here and abroad







hand, cash and due from banks-to-deposits ratio slid to 27.9 percent from 29.1 percent as foreign banks opted to lend more rather than place funds in cash and due from banks. By industry subgroup, existing foreign bank branches still held the lion's share of the industry's total resources at 56.1 percent (down from 62.9 percent in 2007). New foreign bank branches and foreign bank subsidiaries held the remaining 28.9 percent (up from 24.5 percent) and 15.0 percent (up from 12.6 percent), respectively.

The resilient macroeconomy supported bank lending growth and activity. Loans (exclusive of interbank lending) posted a double-digit growth of 20.2 percent to reach P305.2 billion from P253.9 billion last year. Among the real sectors, manufacturing cornered the largest share of the industry's loan extension at 17.9 percent and it even picked up by 7.0 percent amidst a slowdown in the world economy and heightened competition from China.

The encouraging trend in lending was supported by low levels of NPL/NPA ratios at 2.5 percent and 1.7 percent, respectively. With BSP's implementation of Basel II last 1 July 2007, foreign banks' capital became more risk-sensitive in line with international standards and remained well above the minimum BSP regulatory requirement of 10 percent and the international benchmark of 8 percent.

In terms of operating network the number of foreign bank offices decreased by seven at 177 banking offices from 184 banking offices in 2007. (Annex A) Four foreign banks consolidated their operations and reduced their banking offices namely: Maybank Phil., Inc by one banking unit, Citibank Savings by five, GE Money Bank by three and American Express Bank by two.

Foreign banks continued to rely on automated teller machines (ATMs) to broaden service delivery. As of end-December 2008, there were eight foreign banks (three bank branches and five subsidiaries) with ATM facilities catering to their client's convenience.



The encouraging trend in lending was supported by low levels of NPL/NPA ratios at 2.5 percent and 1.7 percent, respectively







Likewise, foreign banks also expanded e-banking operations in response to customers' growing need for more innovative and more efficient delivery channels. There were 16 foreign banks (11 bank branches and five bank subsidiaries) engaged in alternative banking services as of end-year 2008.

Foreign banks remained steadfast in their efforts to support the policy objectives provided under Section 1 of R.A. No. 7721 (Appendix 3), salient features of which include:

Attract foreign investments and serve as channels for the flow of funds and investments into the economy to promote industrialization

Foreign banks facilitated the establishment, expansion and/or continuous operation of various companies in the Philippines through inflows in the capital markets. In 2008, total direct and portfolio investments coursed through foreign banks amounted to US\$3.17 million and US\$1.82 million, respectively.

Likewise, export proceeds and import payments coursed through foreign bank branches and subsidiaries amounted to US\$15.47 million and US\$29.13 million, respectively.

To attract additional investments as well as strengthen ties with other countries, foreign banks sponsored/participated in various economic and trade activities where business potentials of the country were showcased and disseminated. Moreover, guidebooks on investment and business opportunities in the Philippines were published and made available to a wide stratification of clients. These undertakings certainly provided an opportunity for the country to be internationally recognized.

Encourage, promote and maintain a stable, competitive, efficient and dynamic banking and financial system

Foreign banks continued to capitalize on the utilization of banking/financial technology and support systems to enhance service

To attract additional investments as well as strengthen ties with other countries, foreign banks sponsored/participated in various economic and trade activities where business potentials of the country were showcased and disseminated





delivery and ensure customer satisfaction. Since 2007, foreign banks have been introducing various systems for their front and backroom operations. Included among these were systems to support their credit and lending activities, payment and remittance, fund transfer, clearing and settlement, treasury operations, accounting and financial reporting, and information storage/retrieval. This motivated and challenged domestic banks to double their efforts in improving the quality and availability of their banking services to be at par with counterpart foreign banks.



Foreign banks continued to invest considerably in human resources to support their operations in the country, thereby contributing to the alleviation of unemployment. As of end-2008, the total workforce of the 17 banks out of the 21 foreign bank branches and subsidiaries operating in the country totaled to 6,864 with Filipino personnel numbering at 6,793 or 98.97 percent of the total workforce.

Filipino officers and employees of the 17 banks out of 21 foreign bank branches and subsidiaries operating in the country attended a total of 1,403 courses/seminars/trainings, of which 1,161 were held in the country and were mostly conducted by local organizations. The remaining 242 trainings/seminars were held abroad which were mostly about current trends/development on banking operations and new banking services and products.

Provide a wider variety of financial services to Philippine Enterprises, households and individuals

Foreign banks continued to support the financing needs of local residents and companies and the Philippine government. In 2008, five foreign bank branches and subsidiaries committed to finance project loans to local residents and companies in the aggregate amount of P18.8 billion. Likewise, three foreign bank branches committed to







Foreign banks
continued to
support the
financing needs of
local residents and
companies and the
Philippine
government

North America

Total Foreign Banks

Africa

9

6

3

42



arrange project loans in the aggregate amount of P31.9 billion. The bulk of these loans benefited major local corporations.

Strengthen linkages with global financial centers

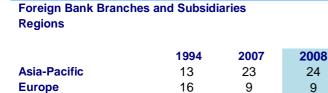
| The presence of Philippine banks |
|--|
| overseas sustained the country's linkages |
| with global financial centers. Under reciprocity |
| arrangements, the presence of Philippine |
| banks abroad had increased from 38 offices |
| at end-year 1994 to 41 at end-year 2007 and |
| to 42 at end-year 2008. These offices |
| overseas were spread out in the four major |
| continents shown below. |

RESULTS OF OPERATIONS

Foreign bank branches and subsidiaries in the Philippines have so far withstood the severe test of the global financial crisis, although faced with slowdown in earnings. In 2008, foreign banks registered net profit of P6.6 billion, lower by 40.3 percent (P4.4 billion) than last year's P11.1 billion but was still better than the profits earned in the years prior to 2005. Both the return on assets equity (ROA and ROE) consequently, declined to 1.0 percent and 6.5 percent from last year's 1.7 percent and 11.9 percent, respectively.

The slowdown in net profit resulted from risk aversion stemming from the global financial turmoil that dampened prospective income from investment activities. subgroup, net profit of the four existing foreign bank branches decelerated fastest by 52.9 percent (or P5.1 billion) to P4.5 billion. This more than offset the 23.5 percent (P0.5 billion) increment posted by new foreign bank branches. Meanwhile, foreign subsidiaries continued to report losses of P0.8 billion, 11.6 percent (P0.1 billion) lower than the P0.9 billion losses posted last year.

The four original foreign bank branches bested their peers, with net profit of P4.6 billion, equivalent to 68.8 percent of the total earnings of all foreign banks the Philippines. The net profit of these four



9

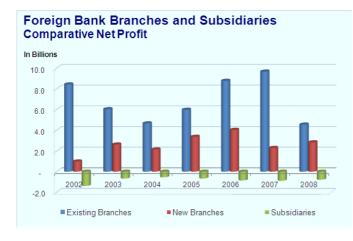
0

38

6

3

41





STATUS REPORT ON THE PHILIPPINE FINANCIAL SYSTEM, SECOND SEMESTER 2008

original foreign bank branches, however, was slashed by 52.9 percent or P5.1 billion. This more than offset the 23.5 percent or P0.5 billion incremental profits of new foreign bank branches. Meanwhile, foreign bank subsidiaries lowered their losses by 11.6 percent to P0.8 billion.

Operating income expanded by 2.5 percent (P1.2 billion), driven primarily by net interest income which grew by 5.9 percent (P1.5 billion). Interest income declined by 3.6 percent (P1.7 billion) but was more than offset by the 14.8 percent (P3.3 billion) reduction in interest expenses brought about by lower level of deposit liabilities.

Total operating income at P49.4 billion was the highest ever posted by the industry. Though total operating income growth of 2.5 percent in 2008 was higher by 0.5 percentage point than the 2.0 percent hike in 2007, this fell short by 16.5 percentage points from the 19.0 percent hike during the pre-subprime crisis year of 2006.

Non-interest expenses went up by 19.7 percent (P5.5 billion) to P33.8 billion from P28.2 billion. Compensation and fringe benefits and other administrative expenses were the major non-interest expenses accounting for 29.9 percent and 47.1 percent, respectively.

From a growth of 18.9 percent in 2007, non-interest income retreated by 1.5 percent (P0.3 billion) in 2008 brought on by the 57.8 percent (P1.6 billion) and 19.2 percent (P1.3 billion) drop, respectively, in trading income and foreign exchange income.

This reflect continuous investments in infrastructure and human capital improvement to further strengthen and diversify sources of income (e.g., attracting the right people, retraining, computerization/automation, development of new business capabilities).

Moreover, foreign banks always generated higher total operating income to more than cover for non-interest expenses.

Compensation and fringe benefits and other administrative expenses were the major non-interest expenses



Thus, the industry consistently yielded a net profit.

With the faster growth in non-interest expenses, foreign banks posted a higher cost-to-income ratio (CTI) at 68.3 percent from 58.5 percent in 2007.

Across foreign banking groups, the new foreign bank branches outperformed the original foreign bank branches in terms of efficiency with a CTI ratio of 60.3 percent (up from 57.2 percent in 2007). New foreign bank branches was consistently the most efficient in their operations since 1998 (except in year 2000 and 2007). The four original foreign bank branches had to settle for second place with CTI ratio of 66.0 percent (up from 52.1 percent) as operating income fell by 1.7 percent, matched by the sharp increase in non-interest expenses. On the other hand, only foreign bank subsidiaries exhibited an improved cost-efficiency but still with the highest CTI ratio at 94.6 percent (down from 102.3 percent) among foreign subgroups.

Foreign Bank Branches and Subsidiaries Cost-to-Income Ratio In Percent 120.0 100.0 80.0 60.0 40 0 20.0 2005 2008 2002 2003 2004 2006 2007 -Existing FX Branches New FX Branches -Domestic KBs

MAJOR ASSET AND LIABILITY TRENDS

ASSETS

Against the backdrop of instability in the global financial system, total assets of foreign bank branches and subsidiaries declined by 3.3 percent (P22.0 billion) to P654.2 billion from last year's P676.2 billion.

Notably, only the four existing foreign bank branches were aligned with the year-on-year decline in resources. The 13.8 percent (P58.5 billion) decline was brought on by the slump in almost all major balance sheet accounts, most specifically investments in financial assets other than loans by 22.9 percent (P22.1 billion). All other subgroups maintained asset growth: new foreign bank branches by 14.1 percent (P23.3 billion and foreign subsidiaries by 15.4 percent (P13.2 billion)

Foreign Bank Branches and Subsidiaries Comparative Asset Growth Rate In Percent

| | End-December | | |
|--------------------------|--------------|-------|--------|
| | 2006 | 2007 | 2008 |
| Existing Branches | 5.5 | 5.4 | (13.8) |
| New Branches | 14.4 | 10.5 | 14.1 |
| Subsidiaries | 40.3 | (9.5) | 15.4 |
| Total Foreign Banks | 11.5 | 4.4 | (3.3) |



T ON THE PHILIPPINE FINANCIAL SYSTEM, SECOND SEMESTER 2008

The four original foreign bank branches still held the bulk of these assets (56.1 percent, down from 62.9 percent at end-2007). New foreign bank branches followed with 28.9 percent, up from 24.5 percent. Foreign bank subsidiaries held the remaining 15.0 percent (up from 12.6 percent).

Nearly all asset components cash and due from banks, declined: investments in financial assets other than loans and in equity, interbank loans, and real and other properties acquired (ROPA).

Loans, net [inclusive of interbank loans (IBL)] were still the main recipient of funds, at 44.3 percent, higher by 8.8 percent from last year's share of 35.5 percent. Foreign banks, resumed lending activities, resulting in the 20.8 percent (P50.0 billion expansion in loans, net (exclusive of IBL).

Funds directed to financial assets other than loans were 19.7 percent (down from 21.1 percent) of total assets and declined by 9.4 percent (P13.4 billion) settling to P129.1 billion. Foreign banks shied away from a bearish securities market.

Meanwhile, cash and due from banks slipped by 12.7 percent (P16.0 billion) as foreign banks maximized utilization of assets in favor of the higher Foreign Bank Branches and Subsidiaries margin loans. Thus, the ratio of cash and due from banks to total assets slid to 16.9 percent from 18.7 percent.

Major source of funds continued to be deposit liabilities at P395.9 billion, percent of total representing 60.5 liabilities and capital accounts, lower than ¹ the 64.3 percent or P434.7 billion last year. The four existing foreign bank branches influenced the decline in deposit liabilities posting P48.5 billion cutbacks completely offsetting the P9.7 billion additional deposit liabilities posted T/ Based on the r

Foreign Bank Branches and Subsidiaries **Comparative Market Share** Share to Total Assets; In Percent

| | End-December | | | |
|--------------------------|-----------------------|-------|-------|--|
| | 2006 2007 2008 | | | |
| Existing Branches | 62.3 | 62.9 | 56.1 | |
| New Branches | 23.1 | 24.5 | 28.9 | |
| Subsidiaries | 14.5 | 12.6 | 15.0 | |
| Total | 100.0 | 100.0 | 100.0 | |

Balance Sheet Structure

| Major Accounts | 2004 ^{r/} | 2005 ^{r/} | 2006 ^{r/} | 2007 ^{<u>r</u>/} | 2008 |
|---|--------------------|--------------------|--------------------|---------------------------|---------|
| Total Assets | 100.0 % | 100.0 % | 100.0 % | 100.0 % | 100.0 % |
| Cash and Due from Banks | 11.5 % | 15.9 % | 20.2 % | 18.7 % | 16.9 % |
| Interbank Loans Receivable (IBL) | 10.4 % | 10.1 % | 17.3 % | 16.1 % | 15.4 % |
| Loans, net | 37.9 % | 36.3 % | 35.3 % | 35.5 % | 44.3 % |
| Financial Assets, net (Other than Loans) | 35.2 % | 32.3 % | 22.1 % | 21.1 % | 19.7 % |
| Equity Investments, net | 0.3 % | 0.2 % | 0.1 % | 0.2 % | 0.2 % |
| ROPA, net | 0.4 % | 0.2 % | 0.2 % | 0.1 % | 0.1 % |
| Other Assets | 4.3 % | 5.0 % | 4.8 % | 8.3 % | 3.4 % |
| Total Liabilities and Capital | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Financial Liabilities Held for Trading | | | | | 4.9 % |
| Financial Liabilities Designated at Fair Value through Profit or Loss | | | | | 0.7 % |
| Deposits | 64.3 % | 60.0 % | 66.4 % | 64.3 % | 60.5 % |
| Bills Payable | 3.9 % | 10.2 % | 6.6 % | 7.1 % | 5.4 % |
| Special Financing | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Other Liabilities | 9.8 % | 10.4 % | 8.2 % | 12.8 % | 7.8 % |
| Net Due to Head Office/Other Offices | 6.8 % | 4.4 % | 4.3 % | 2.0 % | 3.6 % |
| Capital Accounts | 15.2 % | 15.0 % | 14.5 % | 13.8 % | 17.1 % |



by new foreign bank branches and subsidiaries of foreign banks.

Funds sourced from capital accounts exhibited an uptrend to 17.1 percent from 13.8 percent of total resources. Both existing and new foreign bank branches boosted capital by 12.0 percent (P5.7 billion) and 41.2 percent (P12.9 billion), respectively.

The loan portfolio, net reached a record high

LOANS

The loan portfolio, net reached a record high of P390.7 billion, increasing by P41.7 billion or 12.0 percent from P349.0 billion in 2007.

As of end-December 2008, total loan portfolio (inclusive of interbank loans) stood at P405.8 billion, up from previous year's P362.8 billion. So far, this has been the most significant growth posted by foreign banks.

By specific economic activity, the financial intermediation sector (inclusive of IBL) was still the main beneficiary of foreign banks' loans at 40.4 or P164.0 billion (down from 48.7 percent in 2007) of total loan portfolio. The manufacturing sector was in second place at 16.6 percent or P67.4 billion (up from 10.9 percent or P39.7 billion). Agricultural, fishery, hunting and forestry came in third place at 7.5 percent or P30.4 billion (up from 3.1 percent or P11.3 billion). These sectors comprised 64.5 percent of total loans (gross).

The growth of foreign banks' consumer lending settled at 25.9 percent (up from 13.9 percent in 2007). Their share to total consumer loans of the banking industry (automobile loans, credit card receivables and residential real estate loans) slid further to 22.0 percent from 23.0 percent in 2007. While foreign banks continued to dominate the credit card business, their share of the banking system's credit card receivables fell anew to 52.9 percent from 58.7 percent in 2007.



The expansion in loan portfolio, however, was accompanied by higher incidence of problem accounts which resulted to lower loan quality. Non-performing loans (NPL) ratio rose to 2.5 percent from 1.7 percent at end-2007. This transpired as the expansion in NPL by 65.3 percent to P10.2 billion outpaced the 11.7 percent increment in Ioan portfolio to P404.2 billion. Likewise, non-performing assets (NPA) ratio moved up to 1.7 percent from last year's 1.0 percent. Despite the uptick of the industry's delinquent loans, foreign banks (branches and subsidiaries) still had the best loan quality and below the system average of 4.2 percent.

With rising non-performing loans, foreign banks provided aggressively for loan loss reserves (LLRs). LLRs were up by 5.9 percent (or P0.8 billion). The NPL coverage ratio (LLRs to NPLs) declined to 133.3 percent from 208.2 percent on account of larger stock of bad loans during the year. Similarly, NPA coverage ratio also declined to 124.3 percent from 180.1 last Nevertheless, year. provisioning of foreign banks were more than adequate to cover for the levels of non-performing loans and assets.

DEPOSITS

Deposit liabilities remained the major source of funding with a 60.5 percent share in total resources (down 64.3 from percent year). last Deposit-taking activities were sluggish. Deposit liabilities dropped by 8.9 percent (P38.8 billion). Peso deposit liabilities declined by 6.0 percent (P13.8 billion), influenced by peso savings at 18.1 percent or (P7.3 billion) and peso time at 7.5 percent billion). Likewise. currency-denominated deposit liabilities dropped by 12.2 percent (P25.2 billion).

With limited funds generated from deposits, foreign banks augmented resources through additional capital.

The expansion in loan portfolio was however accompanied by higher incidence of problem accounts which resulted to lower loan quality

FINANCING





Meantime, bills payable dropped by 26.7 percent (P12.8 billion) to P35.0 billion from P47.8 billion. Consequently its proportion to liabilities and capital declined to 5.4 percent from 7.1 percent in 2007.

Meanwhile, the rest of the funding mix were: capital accounts at 17.1 percent (up from 13.8 percent); other liabilities at 7.8 percent (down from 12.8 percent), net due to Head Office/Other Offices at 3.6 percent (up from 2.0 percent) and two liability accounts classification under the new FRP – financial liabilities held for trading at 4.7 percent and financial liabilities designated at fair value through profit or loss (DFVPL) at 0.7 percent.

CAPITALIZATION

As of end-December 2008, total capital accounts of foreign branches and subsidiaries escalated by 19.4 percent (P18.1 billion) to P111.6 billion, a turnaround from the 0.1 decline posted at end-December 2007.

Foreign bank's sustained losses widened the negative balance of surplus, surplus reserves and undivided profits by 39.2 percent (P1.1 billion), nevertheless, all major components of the capital base exhibited an uptrend, the largest increment posted was funds from H.O./other offices increasing by 26.0 percent (P15.6 billion) to P75.6 billion. Likewise, assigned capital rose by 16.1 percent (P3.0 billion) to P22.0 billion. With the growth in capital accounts, matched with the decline in assets, the ratio of total capital to total assets increased to 17.1 percent from last year's 13.8 percent

Foreign banks remained solvent and compliant with the prescribed capital requirements (both in terms of the minimum amount and the capital adequacy ratio). With the introduction of operational risk in the new capital adequacy framework effective 01 July 2007, the overall capital adequacy ratio of foreign banks as of end-September 2008 on a solo basis fell to 23.0 percent from 25.9



Foreign banks remained solvent and compliant with the prescribed capital requirements





ratio end-December 2007. percent at Nonetheless, the CAR of foreign banks was way above the minimum industry benchmark of 10 percent and the BIS-prescribed 8 percent.

As of end-September 2008, the foreign banks maintained a solid capital base with capital adequacy ratio (CAR) on a solo and consolidated basis at 23.0 percent and 22.9 percent, respectively, which were well above the 10 percent minimum set by the BSP and 8 percent prescribed by the Basel accord.

the foreign banks maintained a solid capital base

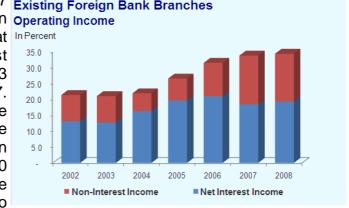
BY SUBGROUPS

EXISTING FOREIGN BANK BRANCHES

The four existing foreign bank branches were hit the hardest by the global economic and financial crisis as they posted a net profit of P4.6 billion in 2008, down significantly by 52.9 percent (P5.1 billion) from P9.7 billion in 2007.

The slowdown was attributed to the 1.7 Existing Foreign Bank Branches percent decline in operating income which in Operating Income previous years posted growth rates that In Percent surpassed increments in non-interest expenses. Operating income settled at P34.3 billion, down from P34.9 billion in 2007. Slower lending activities factored into the sluggish movement as net interest income meagerly rose by 4.7 percent to P19.3 billion as a result of interest income dropping by 7.0 percent to P29.0 billion notwithstanding the 24.1 percent decline in interest expenses to P9.7 billion.

Moreover, non-interest income slashed P1.5 billion from operating income with a sharp decline in foreign exchange income by 29.7 percent (P1.1 billion) and trading come by 22.6 percent (P0.7 billion) given volatile exchange rates and a bearish securities market. Non-interest income





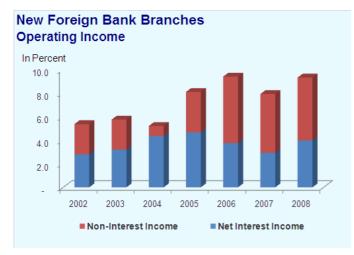
Existing Foreign Bank Branches
Cost-to-Income Ratio
In P Billions
In Percent
100.0
40.0
20.0
1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008
Total Operating Income
Non-Interest Expenses
Cost-to-Income Ratio

growth was tied to a few fee-based activities such as fiduciary (trust), underwriting, custodianship and others. Fee-based income stood at P8.2 billion, 8.1 percent or P0.6 billion rise from last year's P7.6 billion. Consequently, this curbed the share of non-interest income to the subgroup's total operating income at 43.7 percent from last year's 47.2 percent.

The non-interest expenses of the four existing foreign banks widened by 24.6 percent (P4.5 billion) to reach P22.7 billion from P18.2 billion last year. This contributed further to lower profits for the subgroup.

The significant growth in non-interest expenses caused a decline in the operating efficiency of the subgroup. Cost-to-income ratio stepped up to 66.0 percent from 52.1 percent last year.

With lower profits, ROA and ROE declined to 1.1 percent and 9.0 percent from 2.3 percent and 19.4 percent, respectively.



New Foreign Bank Branches

For the year ended 31 December 2008, new foreign bank branches recorded good profit performance with net profit amounting to P2.8 billion, 23.5 percent higher than the P2.3 billion posted last year. The strong growth in profits was driven mainly by the P1.4 billion (17.1 percent) increase in total operating income, which outpaced the P1.1 billion (23.7 percent) rise in non-interest expenses.

Total operating income amounted to P9.3 billion, up from P8.0 billion last year. The increment was attained on account of higher net interest income by 35.6 percent reaching P4.0 billion from P2.9 billion. The boost in interest income came from the stronger lending activities and the outstanding quality of the subgroup's loan and asset quality.

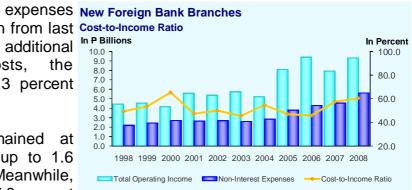


Non-interest income increased by 6.4 percent, contributing P0.3 billion or 23.4 percent of the increment in total operating income. This came mainly from fee-based income, which stood at P2.6 billion, up by 43.4 percent from P1.8 billion last year. Meantime, the subgroup incurred additional trading loss of P0.3 billion and reported lower foreign exchange income by P0.6 billion from last year.

Despite the marginal contribution to total operating income, non-interest income still represented the bigger block of total operating income at 57.3 percent (P5.3 billion) share. Net interest income accounted for the remaining 42.7percent (P4.0 billion).

Meanwhile, non-interest expenses rose by 23.7 percent to P5.6 billion from last year's P4.5 billion. Thus, with the additional P1.1 billion non-interest costs, the subgroup's CTI ratio rose to 60.3 percent from 57.2 percent in 2007

Profitability indicators remained at comfortable levels. ROA inched up to 1.6 percent from 1.5 percent in 2007. Meanwhile, ROE declined to 7.5 percent from 7.8 percent in 2007.

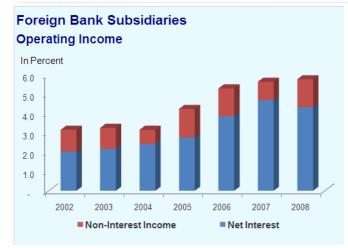


FOREIGN BANK SUBSIDIARIES

Foreign bank subsidiaries ended the year 2008 with a lower net loss of P0.8 billion from P0.9 billion in 2007. Operating income rose by 7.9 percent or P0.4 billion to P5.8 billion from P5.4 billion, driven by the 121.7 percent surge in non-interest income to P1.4 billion from P0.7 billion.

However, the 7.9 percent or P0.4 billion drop in net interest income to P4.3 billion dragged down on operating income despite the gains in non-interest income. Interest income declined by P0.6 billion or 8.2 percent, surpassing the P0.3 billion or 9.0 percent drop in interest expenses.



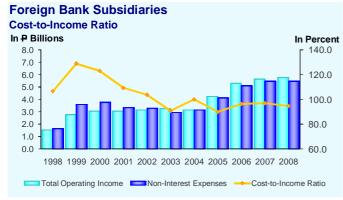


Like the other foreign subgroups, the repressed economic condition took a toll on foreign subsidiaries trading activities. The subgroup incurred a trading loss of 0.5 billion from a trading income of P0.2 billion in 2007. However, this was compensated by the P0.5 billion additional income from foreign exchange transactions.

At P4.3 billion, the share of net interest income to total operating income dropped to 74.9 percent (from 87.8 percent in 2007) while non-interest income at P1.4 billion raised its share to 25.1 percent (from 12.2 percent).

Operating expenses posted a down-trend by 0.2 percent or P11 million to P5.5 billion. Nonetheless, efficiency was still a major concern of foreign bank subsidiaries as cost-to-income ratio remained exceedingly high at 94.6 percent in 2008. As shown in the chart, the higher cost of doing business, which ate away profits, dates as far back as year 1999.

The subgroup consistently posted negative ROA and ROE, settling at 0.8 percent and 5.4 percent, respectively.



OFF-BALANCE SHEET TRANSACTIONS

Off-balance sheet accounts slid by 19.0 percent to P2,270.1 billion, following the 7.3 percent growth to P2,803.8 billion in 2007. The decline was fueled by the 23.4 percent or P399.4 billion and 22.7 percent or P208.2 billion reduction in derivatives instruments and other contingent accounts, respectively.

Despite the decline, derivatives instruments still comprised the bulk at 57.7 percent (P1,308.4 billion) of total contingent accounts. Currency forwards were the most preferred derivatives contracts accounting for 55.3 percent (P723.9 billion). Interest rate swaps and currency swap were the next widely issued derivatives in-



struments at 27.7 percent (P362.9 billion) and 5.9 percent (P110.8 billion), respectively.

Trust department accounts, the second largest component of contingent account rose by 42.2 percent (P65.4 billion) to P220.4 billion. Noticeably, trust department accounts grew accelerated pace in contrast to deposit liabilities which declined by 8.9 percent (P38.8 billion). Investors shifted their funds from deposit liabilities to trust department accounts that were placed in the higher-yielding special deposit accounts.

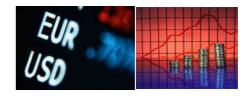
Trade-related accounts, on the other hand, declined by 2.6 percent (P0.1 billion) to P4.8 billion driven by unused letters of credit (LCs) which dropped by 28.6 percent (P1.3 billion) partially offset by the 240.5 percent (P1.2 billion) rise in export LCs.

Bank guarantees issued by foreign bank branches and subsidiaries rose by 51.9 percent (P8.8 billion) to 25.8 billion. The increase from last year was propelled by the 42.8 percent (P5.5 billion) expansion in issuance of stand-by LCs, which was complemented by the 79.8 percent (P3.3 billion) rise in the outstanding guarantees issued.

The four original foreign bank branches held the biggest proportion of off-balance sheet accounts at 64.7 percent or P1,468.6 billion (down from 68.2 percent or P1,911.5 billion). The ten new foreign bank branches was a far second at 34.7 percent share or P788.3 billion (up from 29.3 percent or P821.2 billion. Contingent accounts of subsidiaries of foreign banks held the least share at 0.6 percent or P13.2 billion (down from 2.5 percent or P71.1 billion).



Investors shifted their funds from deposits to trust department accounts that were placed in the higher-yielding special deposit accounts





TRUST OPERATIONS

OVERVIEW

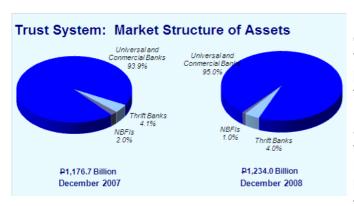
The trust industry remained buoyant, growing by 4.9 percent as of end-December despite the difficult operating environment as result of the global а economic downturn. The growth was tepid 34.9 percent robust compared the to expansion at end-December 2007 as the volatility in the markets deflected investors' preference to safer investments that would not erode both principal and yield. The industry remained profitable although operating income of P3.7 billion for the year was thinner by 11.8 percent than last year's P4.2 billion.

Total managed funds hit a new high of P1,234.0 billion at end-December 2008 and represented 21.7 percent of total assets of the Philippine financial system.

Trust and other fiduciary accounts (TOFA) were the largest component of trust accounts at 58.3 percent (P719.3 billion), up from 53.3 percent (P627.4 billion) in 2007. Investment management accounts (IMA) were the second largest component at 34.2 percent (P422.2 billion), slightly higher than the 33.8 percentage share (P397.2 billion) in 2007. Meanwhile. common trust funds/unit investment trust funds (CTFs/UITFs) held the least share at 7.5 percent (P92.5 billion), down from 12.9 percent (P152.1 billion) in 2007. (Schedule IVa)

By industry segment, universal and commercial banks continued to dominate the trust industry with a lion's share of 95.0 percent (P1,172.3 billion), up by 6.0 percent from P1,105.5 billion assets last year. Meanwhile, thrift banks held 4.0 percent of assets (P50.0 billion) higher by 4.5 percent than last year's P47.7 billion. Investment houses held the remaining 1.0 percent (P11.8 billion), significantly lower by 49.8 percent than last year's assets of P23.5 billion. (Schedule 4)

The trust industry remained buoyant despite the difficult operating environment as a result of the global economic downturn





The largest slice of the asset pie was still in government securities at 35.2 percent, though lower by 5.1 percentage points than the 40.3 percent share at end-December 2007. Cash and due from banks came in a close second at 32.2 percent share, up by 5.9 percentage points as more funds were placed in the higher yielding special deposit account with the Bangko Sentral ng Pilipinas. Meanwhile, trust entities still refrained from the more volatile corporate issued financial instruments and shares of stock whose proportion dropped to 17.6 percent from 19.0 percent last year.

Peso-denominated trust accounts were 87.8 percent (P1,082.9 billion) of total trust accountabilities, lower by 1.0 percentage point from last year's share of 88.8 percent (P1,046.1 billion). The remaining 12.2 percent (P151.2 billion), up from 11.2 percent (P132.1 billion) was foreign-currency denominated.



As of end-December 2008, there were 55 financial institutions (29 universal and commercial banks, 17 thrift banks and nine investment houses) authorized to engage in trust operations. Of the 55, however, only 46 (28 universal and commercial banks, 12 thrift banks and six investment houses) reported outstanding trust assets/accountabilities.

ASSETS

Total assets reached a new high of P1,234.0 billion at end-December 2008, fueled by the expansion of IMA and TOFA accounts as CTF/UITF accounts continued to fall. New fund proceeds placements and from investments were channeled to cash and due from banks as well as loans. Hence, their percentage share to total assets increased to 32.2 percent (from 26.3 percent) and 8.6 percent (from 4.0 percent), respectively. Lending was brisk, increasing by 121.5 percent (P58.0 billion) compared to the austere 7.6 percent growth in 2007. Likewise, the industry stashed 28.0 percent (P86.8 billion) more in cash and due from banks albeit moderate in contrast to the sharp 164.7 percent (P192.9 billion) spike last year.





New fund
placements and
proceeds from
matured
investments were
channeled to cash
and due from
banks and loans

While bulk of the assets were still in government securities at 35.2 percent share, the volume fell by 8.57 percent (P40.5 billion) from P474.3 billion last year. Although these assets were practically risk -free, the need to maximize earnings shifted funds to higher-yielding loans.

Meantime, total investments fell by 10.5 percent (or P79.2 billion) as all major declined. placements as follows: CTFs/UITFs at 79.2 percent (or P33.9 billion). government securities at 8.5 (P40.5 percent billion) and private instruments and shares of stock at 2.9 percent (P6.6 billion).

The industry remained highly liquid. Cash due from banks-to-total accountabilities ratio was at 32.2 percent (up from 26.4 percent in 2007) while liquid assets to total accountabilities ratio was at 56.9 percent (down from 85.6 percent). loans, ratio of gross-to-total accountabilities more than doubled to 8.2 as loans swelled by 121.5 percent compared with the 4.9 increase in total accountabilities.

The TOFA fund category placed more funds in government securities followed by cash and due from banks and private instruments and shares of stock. Cash and due from banks, government securities and loans was the order of preference for IMA funds while for CTF/ UITF fund category, it was cash and due from banks, private instruments and shares of stock. and government securities. With a liquid assets-to-total accountabilities ratio of 92.6 percent, the CTF/UITF fund category was the most liquid followed by IMA and TOFA with ratios of 67.9 percent and 51.6 percent, respectively.

Overall asset quality of the industry improved. Non-performing loans (NPL) ratio remained single digit at 6.2 percent, although up from last year's 4.4 percent ratio. On the other hand, the non-performing assets (NPA) ratio got

The industry remained very liquid





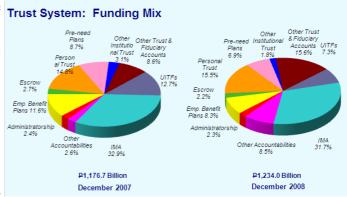
better to 0.2 percent from 0.3 percent as a tight lid was placed on bad assets.

In terms of loss provisioning, soured loans were more than adequately covered with the NPL coverage ratio at 146.2 percent, higher than last year's 114.5 percent ratio. Similarly, the NPA coverage ratio widened to 112.4 percent from 98.8 percent.

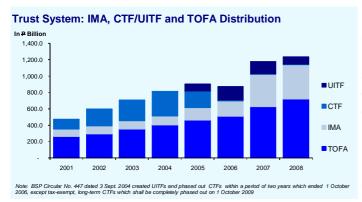
ACCOUNTABILITIES

TOFA remained the clients' choice of Trust System: Funding Mix service. TOFA further raised its proportion to total accountabilities to 58.3 percent (P719.3 billion), up from 53.3 percent (P627.4 billion) last year. IMA and CTF/UITF contributed 34.2 percent (P422.2 billion) and 7.5 percent (P92.5 billion), respectively. While both TOFA and IMA accounts were rising, CTF/UITF accounts continued to fall. Declining net asset value per unit of most UITFs shifted investor preference to TOFA or IMA and other deposit or deposit substitute products, as shown by the 14.7 percent and 6.3 percent in TOFA and IMA accounts, respectively, in contrast to the substantial 39.2 percent decline in UITFs. (Schedule IVa)

Majority of the TOFA accountabilities declined. The 90.0 percent (P91.0 billion) surge in other TOFA accountabilities alone more than countered the 23.0 percent (P70.6 billion) decrease in the other TOFA accountabilities. Personal trust and administratorship also grew by 9.3 percent (P16.3 billion) and 1.1 percent (P0.3 billion), respectively, while the rest of TOFA accountabilities decreased. The TOFA accounts and their corresponding shares to total accountabilities were as follows: other trust and fiduciary accounts - 15.6 percent (P192.1 billion), personal trust – 15.5 percent (P191.0 billion), employee benefit plans under trust – 8.3 percent (P102.1 billion), pre-need plans - 6.9 percent (P84.7 billion), administratorship -2.3 percent (P28.1 billion), escrow - 2.2 percent (P27.5 billion) and other institutional trust – 1.8 percent (P21.7 billion)



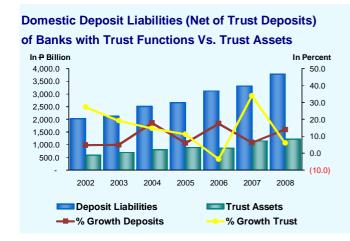




Meantime, CTF/UITF accountabilities Set off by the lackluster continued to fall. performance of UITFs, investors account higher-vielding shifted to special deposit-directed IMA accounts and other deposit products. As of end-December 2008, CTF/UITFs held by 28 trust-licensed entities (18 universal/commercial banks, seven thrift banks and three investment houses) continued to decline by 39.3 percent (P59.5 billion) to P92.5 billion from P151.3 billion in 2007.

COMPARATIVE GROWTH TRENDS

Trust assets of trust-licensed banks amounted to P1,222.2 billion as of end-December 2008. This amount was 32.3 percent of these banks' total domestic deposit liabilities (net of trust deposits of trust-licensed entities), which stood at P3,785.6 billion as of end-December 2008. For the period 2002 to 2007, the average ratio of trust assets to domestic deposit liabilities of trust-licensed banks was at 31.6 percent. This period's ratio at 32.3 percent was lower by 2.5 percentage points than last year's ratio of 34.7 percent as a result of the slower growth of trust assets relative to domestic deposit liabilities.



As shown in the chart, levels of both domestic deposit liabilities of trust-licensed banks and trust assets had steady year-on-year growths from 2002 to 2008, except in 2006 when growth in trust assets took a downturn on account of the UITF Thereafter, withdrawals from the meltdown. UITF shifted back to domestic deposit liabilities as shown by the spike to 17.5 percent from 6.0 percent in 2005. In 2007, trust assets picked up anew as high net worth clients opted for IMA placements which delivered better yield. In 2008, investors were more discerning in their investment choices given the prevailing difficult macroeconomic environment. Trust assets growth slowed down to 6.0 percent from 34.0 percent in 2007 as investors opted for safer placements that would preserve capital even for less returns. Clients moved to domestic deposit liabilities as shown by the 14.0 percent hike in 2008 from 6.2 percent in 2007.



LIST OF TABLES

THE PHILIPPINE BANKING SYSTEM

| TABLE 1 | FINANCIAL HIGHLIGHTS |
|----------|---|
| TABLE 2 | RECONCILIATION OF FINANCIAL HIGHLIGHTS |
| TABLE 3 | GROWTH RATES |
| TABLE 4 | SELECTED PERFORMANCE INDICATORS |
| TABLE 5 | RECONCILIATION OF SELECTED PERFORMANCE INDICATORS |
| TABLE 6 | REGIONAL PROFILE |
| TABLE 7 | DENSITY RATIO |
| TABLE 8 | AUTOMATED TELLER MACHINES (ATMS) |
| TABLE 9 | PROFITABILITY INDICATORS |
| TABLE 10 | RECONCILIATION OF PROFITABILITY INDICATORS |
| TABLE 11 | COMPOSITION OF OPERATING INCOME, BY BANK TYPE |
| TABLE 12 | ASSET QUALITY INDICATORS |

UNIVERSAL AND COMMERCIAL BANKING INDUSTRY

| TABLE 13 | FINANCIAL HIGHLIGHTS |
|----------|--|
| TABLE 14 | RECONCILIATION OF FINANCIAL HIGHLIGHTS |
| TABLE 15 | GROWTH RATES |
| TABLE 16 | SELECTED PERFORMANCE INDICATORS |
| TABLE 17 | RECONCILIATION OF SELECTED PERFORMANCE INDICATORS |
| TABLE 18 | REGIONAL PROFILE |
| TABLE 19 | AUTOMATED TELLER MACHINES (ATMS) |
| TABLE 20 | BANKS AUTHORIZED TO ENGAGE IN E-BANKING OPERATIONS |
| TABLE 21 | Profitability Indicators |
| TABLE 22 | RECONCILIATION OF PROFITABILITY INDICATORS |
| TABLE 23 | ASSET QUALITY INDICATORS |

THRIFT BANKING INDUSTRY

| TABLE 24 | FINANCIAL HIGHLIGHTS |
|-----------------|--|
| TABLE 25 | RECONCILIATION OF FINANCIAL HIGHLIGHTS |
| TABLE 26 | GROWTH RATES |
| TABLE 27 | SELECTED PERFORMANCE INDICATORS |
| TABLE 28 | RECONCILIATION OF SELECTED PERFORMANCE INDICATORS |
| TABLE 29 | REGIONAL PROFILE |
| TABLE 30 | AUTOMATED TELLER MACHINES (ATMS) |
| TABLE 31 | BANKS AUTHORIZED TO ENGAGE IN E-BANKING OPERATIONS |
| TABLE 32 | PROFITABILITY INDICATORS |
| TABLE 33 | RECONCILIATION OF PROFITABILITY INDICATORS |
| TABLE 34 | ASSET QUALITY INDICATORS |

RURAL BANKING INDUSTRY

| TABLE 35 | FINANCIAL HIGHLIGHTS |
|----------|--|
| TABLE 36 | RECONCILIATION OF FINANCIAL HIGHLIGHTS |
| TABLE 37 | GROWTH RATES |
| TABLE 38 | SELECTED PERFORMANCE INDICATORS |
| Table 39 | RECONCILIATION OF SELECTED PERFORMANCE INDICATORS |
| Table 40 | REGIONAL PROFILE |
| TABLE 41 | AUTOMATED TELLER MACHINES (ATMS) |
| TABLE 42 | BANKS AUTHORIZED TO ENGAGE IN E-BANKING OPERATIONS |
| TABLE 43 | PROFITABILITY INDICATORS |
| TABLE 44 | RECONCILIATION OF PROFITABILITY INDICATORS |



| TABLE 4 | 45 | REGION | NAL PRO | FITABILITY | INDICATORS |
|---------|----|--------|---------|------------|------------|
| _ | | _ | _ | _ | |

TABLE 46 ASSET QUALITY INDICATORS

COOPERATIVE BANKING INDUSTRY

| TABLE 47 | FINANCIAL HIGHLIGHTS |
|----------|---|
| TABLE 48 | RECONCILIATION OF FINANCIAL HIGHLIGHTS |
| TABLE 49 | GROWTH RATES |
| TABLE 50 | SELECTED PERFORMANCE INDICATORS |
| TABLE 51 | RECONCILIATION OF SELECTED PERFORMANCE INDICATORS |
| TABLE 52 | REGIONAL PROFILE |
| TABLE 53 | PROFITABILITY INDICATORS |
| TABLE 54 | RECONCILIATION OF PROFITABILITY INDICATORS |
| TABLE 55 | REGIONAL PROFITABILITY INDICATORS |
| TABLE 56 | ASSET QUALITY INDICATORS |
| | |

NON-BANKS WITH QUASI-BANKING FUNCTIONS (NBQBS)

| TABLE 57 | FINANCIAL HIGHLIGHTS |
|----------|---------------------------------|
| TABLE 58 | SELECTED PERFORMANCE INDICATORS |
| TABLE 59 | PROFITABILITY INDICATORS |
| TABLE 60 | ASSET QUALITY INDICATORS |

NON-STOCKS SAVINGS AND LOAN ASSOCIATIONS (NSSLAS)

| TABLE 61 | SELECTED PERFORMANCE INDICATORS |
|----------|---------------------------------|
| TABLE 62 | ASSET QUALITY INDICATORS |

OFFSHORE BANKING UNITS (OBUS)

| TABLE 63 | FINANCIAL HIGHLIGHTS |
|----------|---------------------------------|
| TABLE 64 | SELECTED PERFORMANCE INDICATORS |

FOREIGN BANKS BRANCHES AND SUBSIDIARIES

| TABLE 65 TABLE 66 | FINANCIAL HIGHLIGHTS RECONCILIATION OF FINANCIAL HIGHLIGHTS |
|-------------------|---|
| TABLE 67 | GROWTH RATES |
| TABLE 68 | SELECTED PERFORMANCE INDICATORS |
| TABLE 69 | RECONCILIATION OF SELECTED PERFORMANCE INDICATORS |
| TABLE 70 | EXISTING FOREIGN BANKS: FINANCIAL HIGHLIGHTS |
| Table 71 | EXISTING FOREIGN BANKS: GROWTH RATES |
| Table 72 | New Foreign Banks: Financial Highlights |
| TABLE 73 | New Foreign Banks: Growth Rates |
| TABLE 74 | FOREIGN BANKS SUBSIDIARIES: FINANCIAL HIGHLIGHTS |
| TABLE 75 | FOREIGN BANKS SUBSIDIARIES: GROWTH RATES |

TRUST OPERATIONS

| TABLE 76 | FINANCIAL HIGHLIGHTS |
|----------|---------------------------------|
| Table 77 | SELECTED PERFORMANCE INDICATORS |
| TABLE 78 | BALANCE SHEET STRUCTURE |



Table 1. Philippine Banking System: Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 ^p / |
|--|---------|---------|---------|---------|---------------------|
| Income Statement | | | | | |
| Total Operating Income | 196.3 | 225.7 | 257.4 | 281.2 | 268.0 |
| Net Interest Income | 128.4 | 148.8 | 155.4 | 168.2 | 183.4 |
| Non-interest Income | 67.9 | 76.9 | 102.0 | 113.0 | 84.6 |
| Non-Interest Expenses | 133.7 | 147.8 | 164.7 | 183.5 | 199.0 |
| Losses/Recoveries on Financial Assets | (17.1) | (20.1) | (25.0) | (20.9) | (19.1) |
| Bad Debts/Provisions for Credit Losses | 18.5 | 21.3 | 26.5 | 23.1 | 21.8 |
| Recovery on Charged-Off Assets | 1.4 | 1.2 | 1.4 | 2.2 | 2.7 |
| Net Profit Before Share in the Profit/(Loss) of | 1 | 1.2 | 1.4 | ۷.۷ | 2.1 |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | 45.5 | 57.7 | 67.7 | 76.9 | 50.0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | 7.4 |
| Total Profit/Loss Before Tax and Before Minority Interest | 45.5 | 57.7 | 67.7 | 76.9 | 57.3 |
| Income Tax Expense | 10.4 | 13.2 | 10.3 | 14.0 | 15.9 |
| Total Profit/Loss After Tax and Before Minority Interest | 35.1 | 44.5 | 57.4 | 62.9 | 41.4 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 35.1 | 44.5 | 57.4 | 62.9 | 41.4 |
| Balance Sheet | | | | | |
| Total Assets 1/ | 4,024.4 | 4,319.1 | 4,865.6 | 5,134.1 | 5,674.6 |
| Cash and Due from Banks | 320.3 | 385.8 | 633.1 | 750.3 | 834.5 |
| Financial Assets, gross (Other than Loans) | 1,160.9 | 1,184.2 | 1,163.0 | 1,134.6 | 1,387.7 |
| Allowance for Credit Losses | 5.5 | 4.4 | 4.8 | 5.9 | 16.4 |
| Accumulated Market Gains/Losses | (2.2) | 10.8 | 31.4 | 24.0 | (14.4) |
| Financial Assets, net (Other than Loans) | 1,153.1 | 1,190.6 | 1,189.6 | 1,152.8 | 1,357.0 |
| Interbank Loans Receivable (IBL) | 260.9 | 349.2 | 432.5 | 388.4 | 241.7 |
| Loans, gross (exclusive of IBL) | 1,767.7 | 1,801.1 | 1,992.7 | 2,208.4 | 2,682.2 |
| Allowance for Probable Losses | 160.9 | 144.9 | 133.1 | 116.0 | 123.1 |
| Loans, net (exclusive of IBL) | 1,606.8 | 1,656.2 | 1,859.6 | 2,092.5 | 2,559.1 |
| Equity Investments, net | 98.6 | 102.5 | 102.9 | 117.9 | 114.1 |
| ROPA, net | 235.9 | 209.7 | 198.7 | 181.1 | 163.9 |
| Other Assets, net | 348.7 | 425.1 | 449.2 | 451.2 | 404.4 |
| Total Liabilities | 3,521.8 | 3,807.9 | 4,296.6 | 4,532.3 | 5,075.4 |
| Financial Liabilities Held for Trading | - | - | - | - | 46.7 |
| Financial Liabilities DFVPL | - | - | - | - | 11.0 |
| Deposits | 2,767.1 | 2,970.8 | 3,497.6 | 3,664.8 | 4,195.0 |
| Bills Payable | 386.8 | 464.6 | 379.8 | 415.4 | 356.7 |
| Special Financing | 0.7 | 0.2 | 0.2 | 0.1 | 0.1 |
| Other Liabilities | 315.9 | 321.5 | 343.5 | 370.9 | 370.1 |
| Unsecured Subordinated Debt | 51.4 | 50.8 | 75.6 | 81.0 | 93.6 |
| Redeemable Preferred Shares | - | - | - | - | 2.4 |
| Total Capital Accounts 2/ | 502.6 | 511.2 | 569.0 | 601.8 | 599.1 |

^{1/} Adjusted to net off the account "Due from Head Office" with "Due to Head Office" of branches of foreign banks

 $[\]underline{2}\!/$ Inclusive of the portion of the "Net Due to Head Office" which qualified as capital

p/ Preliminary



Table 2. Philippine Banking System: Reconciliation of Financial Highlights

| | End-Decem | ber 2007 | Remarks | End-December 2008 |
|---|-----------|----------|---------|-------------------|
| Levels (P Billion) | Pre-FRP | FRP | | FRP |
| Income Statement | | | | |
| Total Operating Income | 267.0 | 281.2 | а | 268.0 |
| Net Interest Income | 168.2 | 168.2 | | 183.4 |
| Non-interest Income | 98.8 | 113.0 | b | 84.6 |
| Non-Interest Expenses | | 183.5 | С | 199.0 |
| Losses/Recoveries on Financial Assets | | (20.9) | d | (19.1) |
| Bad Debts/Provisions for Credit Losses | 24.1 | 23.1 | е | 21.8 |
| Recovery on Charged-Off Assets | - | 2.2 | f | 2.7 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | 76.9 | g | 50.0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | - | h | 7.4 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 76.9 | i | 57.3 |
| Income Tax Expense | 14.0 | 14.0 | | 15.9 |
| Total Profit/Loss After Tax and Before Minority Interest | | 62.9 | j | 41.4 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | - | k | - |
| Net Profit or Loss | 62.9 | 62.9 | | 41.4 |
| Balance Sheet | | | | |
| Total Assets | 5,134.1 | 5,134.1 | | 5,674.6 |
| Cash and Due from Banks | 750.3 | 750.3 | | 834.5 |
| Financial Assets, gross (Other than Loans) | | 1,134.6 | ı | 1,387.7 |
| Allowance for Credit Losses | | 5.9 | | 16.4 |
| Accumulated Market Gains/Losses | | 24.0 | | (14.4) |
| Financial Assets, net (Other than Loans) | | 1,152.8 | | 1,357.0 |
| Interbank Loans Receivable (IBL) | 388.4 | 388.4 | | 241.7 |
| Loans, gross (exclusive of IBL) | 2.213.3 | 2,208.4 | | 2,682.2 |
| Allowance for Probable Losses | 116.0 | 116.0 | | 123.1 |
| Loans, net (exclusive of IBL) | 2,097.3 | 2,092.5 | m | 2,559.1 |
| Equity Investments, net | , | 117.9 | | 114.1 |
| Investments, net | 1,265.8 | | n | _ |
| ROPA, net | 181.1 | 181.1 | | 163.9 |
| Other Assets, net | 451.2 | 451.2 | | 404.4 |
| Total Liabilities | 4,532.3 | 4,532.3 | | 5,075.4 |
| Financial Liabilities Held for Trading | , | - | 0 | 46.7 |
| Financial Liabilities DFVPL | | - | р | 11.0 |
| Deposits | 3,664.8 | 3,664.8 | q | 4,195.0 |
| Bills Payable | 415.4 | 415.4 | • | 356.7 |
| Special Financing | 0.1 | 0.1 | | 0.1 |
| Other Liabilities | 370.9 | 370.9 | r | 370.1 |
| Unsecured Subordinated Debt | 81.0 | 81.0 | · | 93.6 |
| Redeemable Preferred Shares | 20 | - | s | 2.4 |
| Total Capital Accounts | 601.8 | 601.8 | t | 599.1 |
| . Sta. Sapital / loodanto | 301.0 | 001.0 | | 555.1 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

b / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per FRP.

c / Previously labelled as Operating Expenses (Net of Dad Debts and Provisions).

d / New line item, no corresponding account in the old Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expense (CSIE) format.

g / Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.

 $[\]underline{f}$ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

 $[\]underline{g}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{h}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{k}$ / New line item, no corresponding account in the old CSOC/CSIE format. \underline{l} / New line item; previously investments in debt instruments.

 $[\]underline{m} \; / \; \textit{ Difference in value resulted from the transfer of Trading Account Securities Loans to Financial Assets}$

n / Taken out of FRP; Broken down into Equity Investments and Financial Assets.

 $[\]underline{o}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

p / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

g / Added up Long Term Negotiable Certificates of Deposits.

r / Difference in value resulted from the exclusion of Financial Liabilities Held for Trading and Financial Liabilities DFVPL.

 $[\]underline{s}$ / Used to be a part of Total Capital Accounts in the old CSOC/CSIE format.

t / Excludes Redeemable Preferred Shares.



Table 3. Philippine Banking System: Growth Rates

| Income Statement Total Operating Income 2.3 Net Interest Income 24.8 Non-interest Income (23.8 Non-Interest Expenses 11.3 Losses/Recoveries on Financial Assets (23.1 Bad Debts/Provisions for Credit Losses (21.8 Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 15.9 % %) 13.3 % 6 % 10.6 % %) 17.4 % %) 15.3 % %) (10.0 % | 4.4 % 32.7 % 11.4 % 24.6 % 24.1 % 16.1 % | 8.2 % 10.8 % 11.4 % (16.7 %) (12.9 %) | (4.7 %) 9.0 % (25.1 %) 8.4 % (8.3 %) (5.4 %) |
|---|---|---|---|---|
| Net Interest Income 24.8 Non-interest Income (23.8 Non-Interest Expenses 11.3 Losses/Recoveries on Financial Assets (23.1 Bad Debts/Provisions for Credit Losses (21.8 Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | 15.9 % %) 13.3 % 6 % 10.6 % %) 17.4 % %) 15.3 % %) (10.0 % | 4.4 % 32.7 % 11.4 % 24.6 % 24.1 % 16.1 % | 8.2 % 10.8 % 11.4 % (16.7 %) (12.9 %) | 9.0 % (25.1 %) 8.4 % (8.3 %) (5.4 %) |
| Non-interest Income (23.8 Non-Interest Expenses 11.3 Losses/Recoveries on Financial Assets (23.1 Bad Debts/Provisions for Credit Losses (21.8 Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | %) 13.3 % 6 % 10.6 % %) 17.4 % %) 15.3 % %) (10.0 % | 32.7 % 11.4 % 24.6 % 24.1 % 16.1 % | 10.8 % 11.4 % (16.7 %) (12.9 %) | (25.1 %) 8.4 % (8.3 %) (5.4 %) |
| Non-Interest Expenses 11.3 Losses/Recoveries on Financial Assets (23.1 Bad Debts/Provisions for Credit Losses (21.8 Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | 10.6 % %) 17.4 % %) 15.3 % %) (10.0 % | % 11.4 % % 24.6 % % 24.1 % 6) 16.1 % | 11.4 % (16.7 %) (12.9 %) | 8.4 % (8.3 %) (5.4 %) |
| Losses/Recoveries on Financial Assets (23.1 Bad Debts/Provisions for Credit Losses (21.8 Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | %) 17.4 % %) 15.3 % %) (10.0 % | % 24.6 % % 24.1 % b) 16.1 % | (16.7 %) (12.9 %) | (8.3 %) (5.4 %) |
| Losses/Recoveries on Financial Assets (23.1 Bad Debts/Provisions for Credit Losses (21.8 Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | %) 15.3 % %) (10.0 % | % 24.1 % 6) 16.1 % | (12.9 %) | (5.4 %) |
| Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | %) (10.0 % | 6) 16.1 % | (12.9 %) | (5.4 %) |
| Recovery on Charged-Off Assets (2.2 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | %) (10.0 % | 6) 16.1 % | | ` ' |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint (8.3) | , , | • | | 22.6 % |
| | | % 17.3 % | 13.6 % | (35.0 %) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest (8.3 | %) 27.0 % | % 17.3 % | 13.6 % | (25.5 %) |
| Income Tax Expense 7.4 | % 27.1 % | % (22.1 %) | 36.1 % | 13.5 % |
| Total Profit/Loss After Tax and Before Minority Interest (12.1 | %) 27.0 % | 6 29.0 % | 9.5 % | (34.1 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries | , | | | , , |
| Net Profit or Loss (12.1 | %) 27.0 % | % 29.0 % | 9.5 % | (34.1 %) |
| Balance Sheet | | | | |
| Total Assets 1/ 9.9 | | | | 10.5 % |
| Cash and Due from Banks 12.3 | | | | 11.2 % |
| Financial Assets, gross (Other than Loans) 28.2 | | ` , | , , | 22.3 % |
| Allowance for Credit Losses 0.9 | • | • | | 176.7 % |
| | 5 % (587.7 % | • | (23.5 %) | (159.7 %) |
| Financial Assets, net (Other than Loans) 28.3 | | ` , | (3.1 %) | 17.7 % |
| Interbank Loans Receivable (IBL) (6.8 | • | | (10.2 %) | (37.8 %) |
| , | % 1.9 % | | | 21.5 % |
| | % (10.0 % | , , , | (12.9 %) | 6.2 % |
| , | 3.1 % | | | 22.3 % |
| Equity Investments, net 4.6 | | | | (3.2 %) |
| | 5% (11.1% | | | (9.5 %) |
| | 21.9 % | | | (10.4 %) |
| Total Liabilities 10.7 | ′ % 8.1 % | % 12.8 % | 5.5 % | 12.0 % |
| Financial Liabilities Held for Trading | | | | |
| Financial Liabilities DFVPL | | | | |
| Deposits 12.1 | | | | 14.5 % |
| • | 5% 20.1% | ` , | 9.4 % | (14.1 %) |
| Special Financing (33.1 | , , | , , , | (13.0 %) | (27.1 %) |
| | 1.8 % | | | (0.2 %) |
| Unsecured Subordinated Debt 46.2 Redeemable Preferred Shares | ? % (1.1 % | 6) 48.9 % | 7.1 % | 15.5 % |
| | 1.7 % | % 11.3 % | 5.8 % | (0.4 %) |

 $[\]underline{1}/ \ \textit{Adjusted to net off the account "Due from Head Office" with "Due to Head Office" of branches of foreign banks$

 $[\]underline{\textit{2}}/$ Inclusive of the portion of the "Net Due to Head Office" which qualified as capital

p/ Preliminary



Table 4. Philippine Banking System: Selected Performance Indicators

| Selected Ratios | 2004 | 2005 | 2006 | 2007 | 2008 ^{p/} |
|--|--------|--------|--------|--------|----------------------|
| Profitability | | | | | |
| Earning Asset Yield 1/ | 7.7 % | 8.2 % | 8.3 % | 7.9 % | 7.7 % |
| Funding Cost 2/ | 3.8 % | 3.9 % | 3.9 % | 3.4 % | 3.2 % |
| Interest Spread 3/ | 3.9 % | 4.2 % | 4.3 % | 4.6 % | 4.5 % |
| Net Interest Margin 4/ | 4.1 % | 4.3 % | 4.3 % | 4.4 % | 4.4 % |
| Non-interest Income to Total Operating Income 5/ | 34.6 % | 34.1 % | 39.6 % | 40.2 % | 31.6 % |
| Cost-to-Income 6/ | 68.1 % | 65.5 % | 64.0 % | 65.2 % | 74.0 % |
| Return on Assets (ROA) 7/ | 0.9 % | 1.1 % | 1.3 % | 1.3 % | 0.8 % |
| Return on Equity (ROE) 7/ | 7.1 % | 8.8 % | 10.6 % | 10.8 % | 6.9 % |
| Liquidity | | | | | |
| Cash and Due from Banks to Deposits | 11.6 % | 13.0 % | 18.1 % | 20.5 % | 19.9 % |
| Liquid Assets to Deposits 8/ | 53.3 % | 53.1 % | 52.1 % | 51.9 % | 52.2 % |
| Loans, gross to Deposits | 73.3 % | 72.4 % | 69.3 % | 70.9 % | 69.7 % |
| Asset quality | | | | | |
| Restructured Loans to Total Loan Portfolio | 6.4 % | 5.0 % | 3.6 % | 2.8 % | 2.1 % |
| Allowance for Credit Losses on Loans to TLP | 7.3 % | 6.1 % | 4.6 % | 4.0 % | 3.6 % |
| Non-performing Loans (NPL) | 12.6 % | 8.4 % | 6.1 % | 5.0 % | 4.2 % |
| NPL, exclusive of IBL | 14.4 % | 10.0 % | 7.5 % | 5.8 % | 4.5 % |
| NPL Coverage | 58.0 % | 72.9 % | 75.0 % | 81.5 % | 86.0 % |
| Non-performing Assets (NPA) to Gross Assets | 11.8 % | 8.8 % | 6.9 % | 5.9 % | 5.1 % |
| NPA Coverage | 33.2 % | 38.4 % | 37.3 % | 39.8 % | 44.4 % |
| Distressed Assets | 24.9 % | 19.1 % | 15.1 % | 12.5 % | 10.7 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total Assets 9/ | 12.5 % | 11.8 % | 11.7 % | 11.7 % | 10.6 % |
| Capital Adequacy Ratio (Solo) 10/ | 17.4 % | 16.4 % | 16.9 % | 14.7 % | 14.6 % ^{a/} |

^{1/} Earning Asset Yield refers to the ratio of interest income to average earning assets

^{2/} Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities

^{3/} Interest Spread refers to the difference between earning asset yield and funding cost

^{4/} Net Interest Margin refers to the ratio of net interest income to average earning assets

^{5/} Non-interest income now includes dividends income

^{6/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income

I/ ROA and ROE refers to the ratio of annualized net profit to average assets and capital, respectively.

^{8/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

⁹/ Total capital accounts includes redeemable preferred shares

^{10/} Based on the new framework provided for under Circular No. 280 dated 29 March 2001, formally adopted 1 July 2001; Under Circular No. 360 dated 3 December 2002, adopted 1 July 2003, Universal/Commercial Banks are to incorporate market risks in addition to credit risks; Under Circular No. 538 dated 4 August 2006, effective 1 July 2007, U/KBs are to incorporate operational risk in addition to credit and market risks.

p/ Preliminary

a/ Data as of 30 September 2008



Table 5. Philippine Banking System: Reconciliation of Selected Performance Indicators

| | End-December 2007 | | Remarks | End-December 2008 |
|---|-------------------|--------|---------|-------------------|
| Selected Ratios | Pre-FRP | FRP | | FRP |
| Profitability | | | | |
| Earning Asset Yield | 8.3 % | 7.9 % | а | 7.7 % |
| Funding Cost | 3.4 % | 3.4 % | b | 3.2 % |
| Interest Spread | 5.0 % | 4.6 % | С | 4.5 % |
| Net Interest Margin | 4.6 % | 4.4 % | d | 4.4 % |
| Non-interest Income to Total Operating Income | 37.0 % | 40.2 % | е | 31.6 % |
| Cost-to-Income | 68.3 % | 65.2 % | f | 74.0 % |
| Return on Assets (ROA) | 1.3 % | 1.3 % | g | 0.8 % |
| Return on Equity (ROE) | 10.8 % | 10.8 % | h | 6.9 % |
| Liquidity | | | | |
| Cash and Due from Banks to Deposits | 20.5 % | 20.5 % | | 19.9 % |
| Liquid Assets to Deposits | 51.8 % | 51.9 % | i | 52.2 % |
| Loans, gross to Deposits | 71.0 % | 70.9 % | j | 69.7 % |
| Asset quality | | | | |
| Restructured Loans to Total Loan Portfolio | 2.8 % | 2.8 % | | 2.1 % |
| Allowance for Credit Losses on Loans to TLP | 4.0 % | 4.0 % | | 3.6 % |
| Non-performing Loans (NPL) | 4.9 % | 5.0 % | | 4.2 % |
| NPL, exclusive of IBL | 5.8 % | 5.8 % | | 4.5 % |
| NPL Coverage | 81.5 % | 81.5 % | | 86.0 % |
| Non-performing Assets (NPA) to Gross Assets | 5.9 % | 5.9 % | | 5.1 % |
| NPA Coverage | 39.8 % | 39.8 % | | 44.4 % |
| Distressed Assets | 13.2 % | 12.5 % | k | 10.7 % |
| Capital Adequacy | | | | |
| Total Capital Accounts to Total Assets | 11.4 % | 11.7 % | 1 | 10.6 % |
| Capital Adequacy Ratio (Solo) | 14.7 % | 14.7 % | | 14.6 % |

a/ Earning Asset Yield refers to the ratio of interest income to average earning assets. The new FRP format now includes Due from Other Banks as part of Earning Assets. This is in addition to total loan portfolio, gross (net of amortization) and financial assets, net of amortization (net of financial assets in equity securities) which originally comprised Earning Assets per the old CSOC/CSIE format.

b/ Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities. The new FRP format now includes Bonds Payable, net and Redeemable Preferred Shares as part of Interest Bearing Liabilities. Per the old CSOC/CSIE format, Interest Bearing Liabilities is the sum of Deposit Liabilities, Bills Payable and Unsecured Subordinated Debt.

c/ Interest Spread refers to the difference between earning asset yield and funding cost

d/ Net Interest Margin refers to the ratio of net interest income to average earning assets. Net interest income now includes provision for losses on accrued interest income from financial assets. While due from other banks is added up in the computation of earning assets.

e/ Non-interest income now includes dividends income

^{[/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income. Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets. Meanwhile, total operating income now includes provisions for losses on accrued interest income from financial assets in net interest income and dividends income in non-interest income.

g/ ROA refers to the ratio of annualized net profit to average assets

h/ ROE refers to the ratio of annualized net profit to average capital

i/ Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

k/ Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003

Ratio includes redeemable preferred shares as part of total capital accounts



Table 6. Philippine Banking Offices: Regional Profile

| | End- End-December 2008 | | | | |
|--|------------------------|-------|-----------------|-------------------------------|--|
| | December 2007 | Total | Head Offices | Branches/ Other Offices | |
| TOTAL | 7,744 | 7,848 | 818 | 7,030 | |
| Nationwide | 7,703 | 7,806 | 818 | 6,988 | |
| National Capital Region (NCR) | 2,659 | 2,669 | 97 | 2,572 | |
| Luzon | 3,041 | 3,101 | 441 | 2,660 | |
| Region I - Ilocos | 369 | 384 | 61 | 323 | |
| Region II - Cagayan | 239 | 242 | 37 | 205 | |
| Region III - Central Luzon | 816 | 848 | 107 | 741 | |
| Region IV-A - CALABARZON | 1,164 | 1,169 | 147 | 1,022 | |
| Region IV-B - MIMAROPA | 118 | 122 | 26 | 96 | |
| Region V - Bicol | 222 | 219 | 42 | 177 | |
| Cordillera Administrative Region (CAR) | 113 | 117 | 21 | 96 | |
| Visayas | 1,061 | 1,067 | 156 | 911 | |
| Region VI - Western Visayas | 413 | 417 | 76 | 341 | |
| Region VII - Central Visayas | 515 | 519 | 55 | 464 | |
| Region VIII - Eastern Visayas | 133 | 131 | 25 | 106 | |
| Mindanao | 942 | 969 | 124 | 845 | |
| Region IX - Zamboanga Peninsula | 128 | 133 | 17 | 116 | |
| Region X - Northern Mindanao | 253 | 260 | 47 | 213 | |
| Region XI - Davao Region | 253 | 266 | 20 | 246 | |
| Region XII - Soccsksargen 1/ | 169 | 169 | 19 | 150 | |
| ARMM | 24 | 24 | 2 | 22 | |
| CARAGA | 115 | 117 | 19 | 98 | |
| Overseas | 41 | 42 | | 42 | |
| Asia-Pacific | 23 | 24 | | 24 | |
| Europe | 9 | 9 | | 9 | |
| North America | 6 | 6 | | 6 | |
| Middle East | 3 | 3 | | 3 | |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.

Table 7. Philippine Banking System: Density Ratio

| | End-Dec | End-December 2007 End-Decem | | |
|----------------------------------|---|---|---|---|
| | Banking Offices per City/ Municipality | No. of persons served by each Banking Office 1/ | Banking Offices per City/ Municipality | No. of persons served by each Banking Office 1/ |
| Nationwide | 5 | 11,516 | 5 | 11,588 |
| National Capital Region (NCR) | 156 | 4,174 | 157 | 4,216 |
| Luzon | 4 | 12,376 | 4 | 12,701 |
| Region I - Ilocos | 3 | 13,212 | 3 | 12,953 |
| Region II - Cagayan | 3 | 13,366 | 3 | 13,430 |
| Region III - Central Luzon | 6 | 11,736 | 7 | 11,521 |
| Region IV-A - CALABARZON | 8 | 9,581 | 8 | 9,754 |
| Region IV-B - MIMAROPA | 2 | 15,697 | 2 | 23,490 |
| Region V - Bicol | 2 | 24,290 | 2 | 25,101 |
| Cordillera Administrative Region | 1 | 14,092 | 2 | 13,894 |
| Visayas | 3 | 17,810 | 3 | 17,167 |
| Region VI - Western Visayas | 3 | 19,588 | 3 | 17,482 |
| Region VII - Central Visayas | 4 | 12,854 | 4 | 13,014 |
| Region VIII - Eastern Visayas | 1 | 31,481 | 1 | 32,618 |
| Mindanao | 2 | 22,371 | 2 | 22,190 |
| Region IX - Zamboanga Peninsula | 2 | 25,661 | 2 | 25,198 |
| Region X - Northern Mindanao | 3 | 16,093 | 3 | 16,054 |
| Region XI - Davao Region | 5 | 16,485 | 6 | 15,875 |
| Region XII - Soccsksargen 2/ | 3 | 22,591 | 3 | 23,099 |
| ARMM | 0 | 138,358 | 0 | 141,496 |
| CARAGA | 2 | 20,943 | 2 | 20,974 |

^{1/} Philippine population based on National Statistics Office (NSO) data

^{2/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 8. Philippine Banking System: Automated Teller Machines (ATMs)

As of end-periods indicated

| | On- | -site Off-site | | site | Total | |
|----------------------------------|---------|----------------|---------|---------|---------|---------|
| | Dec '07 | Dec '08 | Dec '07 | Dec '08 | Dec '07 | Dec '08 |
| NATIONWIDE | 5,118 | 5,423 | 2,037 | 2,318 | 7,155 | 7,741 |
| National Capital Region (NCR) | 2,294 | 2,386 | 1,105 | 1,231 | 3,399 | 3,617 |
| Luzon | 1,497 | 1,616 | 547 | 631 | 2,044 | 2,247 |
| Region I - Ilocos | 164 | 180 | 23 | 36 | 187 | 216 |
| Region II - Cagayan | 81 | 86 | 8 | 10 | 89 | 96 |
| Region III - Central Luzon | 396 | 438 | 120 | 141 | 516 | 579 |
| Region IV-A - CALABARZON | 620 | 659 | 341 | 380 | 961 | 1,039 |
| Region IV-B - MIMAROPA | 36 | 41 | 10 | 12 | 46 | 53 |
| Region V - Bicol | 125 | 134 | 17 | 22 | 142 | 156 |
| Cordillera Administrative Region | 75 | 78 | 28 | 30 | 103 | 108 |
| Visayas | 691 | 742 | 241 | 284 | 932 | 1,026 |
| Region VI - Western Visayas | 270 | 286 | 78 | 84 | 348 | 370 |
| Region VII - Central Visayas | 333 | 361 | 153 | 187 | 486 | 548 |
| Region VIII - Eastern Visayas | 88 | 95 | 10 | 13 | 98 | 108 |
| Mindanao | 636 | 679 | 144 | 172 | 780 | 851 |
| Region IX - Zamboanga Peninsula | 88 | 95 | 17 | 27 | 105 | 122 |
| Region X - Northern Mindanao | 150 | 160 | 45 | 53 | 195 | 213 |
| Region XI - Davao Region | 200 | 218 | 46 | 55 | 246 | 273 |
| Region XII - Soccsksargen 1/ | 119 | 124 | 28 | 29 | 147 | 153 |
| ARMM | 20 | 22 | | | 20 | 22 |
| CARAGA | 59 | 60 | 8 | 8 | 67 | 68 |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 9. Philippine Banking System: Profitability Indicators

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008¤/ |
|--|------------------|------------------|----------------|----------------|----------------|
| Total Operating Income | 196.3 | 225.7 | 257.4 | 281.2 | 268.0 |
| Net Interest Income | 128.4 | 148.8 | 155.4 | 168.2 | 183.4 |
| Interest Income | 243.3 | 279.7 | 301.3 | 304.7 | 324.6 |
| Provision for Lossses on Accrued Interest Income from | | | | | |
| Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 |
| Interest Expenses | 114.9 | 130.9 | 145.9 | 136.5 | 141.0 |
| Non-interest Income | 67.9 | 76.9 | 102.0 | 113.0 | 84.6 |
| Dividend Income | 0.4 | 2.1 | 3.2 | 4.3 | 0.4 |
| Fee-based Income Trading Income | 32.1 | 32.8 | 34.8 | 40.6 | 45.1 |
| FX Profits/Loss | 9.6 6.1 | 13.3 | 28.3 | 25.2 | 29.4 |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- | 6.1 | 9.7 | 12.4 | 14.3 | (6.3) |
| Trading Financial Assets and Liabilities | | | | | 3.9 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | | | | | 8.8 |
| Profit/(Loss) on Financial Assets and Liabilities Designated | | | | | |
| at Fair Value through Profit or Loss Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | (1.1) |
| Accounting | 40.7 | 40.0 | 00.0 | 00.0 | (0.1) |
| Other Income | 19.7 | 19.0 | 23.2 | 28.6 | 15.9 |
| Non-Interest Expenses Losses/Recoveries on Financial Assets | 133.7 | 147.8 | 164.7 | 183.5 | 199.0 |
| Bad Debts/Provisions for Credit Losses | (17.1) 18.5 | (20.1) 21.3 | (25.0) 26.5 | (20.9) 23.1 | (19.1) 21.8 |
| Recovery on Charged-Off Assets | 1.4 | 1.2 | 1.4 | 2.2 | 21.0 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated | | 1.2 | | 2.2 | 2.7 |
| Subsidiaries, Associates and Joint Ventures | 45.5 | 57.7 | 67.7 | 76.9 | 50.0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | 7.4 |
| Total Profit/Loss Before Tax and Before Minority Interest | 45.5 | 57.7 | 67.7 | 76.9 | 57.3 |
| Income Tax Expense | 10.4 | 13.2 | 10.3 | 14.0 | 15.9 |
| Total Profit/Loss After Tax and Before Minority Interest | 35.1 | 44.5 | 57.4 | 62.9 | 41.4 |
| Minority Interest in Profit/(Loss) of Subsidiaries | 33.1 | 44.5 | 57.4 | 02.5 | 71.7 |
| Net Profit or Loss | 35.1 | 44.5 | 57.4 | 62.9 | 41.4 |
| Growth Rates | 00.1 | 11.0 | 07.1 | 02.0 | |
| | 0.0.0/ | 45.0.0/ | 4440/ | 0.0.0/ | (4.7.0() |
| Total Operating Income Net Interest Income | 2.3 % | 15.0 % | 14.1 % | 9.2 % | (4.7 %) |
| Interest Income | 24.8 % 18.9 % | 15.9 % 15.0 % | 4.4 % 7.7 % | 8.2 % 1.1 % | 9.0 % 6.5 % |
| Provision for Lossses on Accrued Interest Income from | 10.9 /6 | 13.0 /6 | 1.1 /0 | 1.1 /0 | 0.5 /6 |
| Financial Assets | | | | | |
| Interest Expenses | 13.0 % | 13.9 % | 11.5 % | (6.4 %) | 3.3 % |
| Non-interest Income | (23.8 %) | 13.3 % | 32.7 % | 10.8 % | (25.1 %) |
| Dividend Income | (83.9 %) | 426.8 % | 53.8 % | 33.5 % | (89.5 %) |
| Fee-based Income | 11.8 % | 2.1 % | 6.3 % | 16.6 % | 11.0 % |
| Trading Income | (63.6 %) | 38.5 % | 112.8 % | (11.0 %) | 16.8 % |
| FX Profits/Loss | (6.4 %) | 59.3 % | 28.3 % | 15.1 % | (143.9 %) |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- Trading Financial Assets and Liabilities | | | | | |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | | |
| Assets | | | | | |
| Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss | | | | | |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | |
| Accounting | | | | | |
| Other Income | (21.1 %) | (3.3 %) | 22.3 % | 23.1 % | (44.4 %) |
| Non-Interest Expenses | 11.3 % | 10.6 % | 11.4 % | 11.4 % | 8.4 % |
| Losses/Recoveries on Financial Assets | (23.1 %) | 17.4 % | 24.6 % | (16.7 %) | (8.3 %) |
| Bad Debts/Provisions for Credit Losses | (21.8 %) | 15.3 % | 24.1 % | (12.9 %) | (5.4 %) |
| Recovery on Charged-Off Assets | (2.2 %) | (10.0 %) | 16.1 % | 52.5 % | 22.6 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated | (0.2.0/) | 27.0.9/ | 1720/ | 1260/ | (25.0.9/) |
| Subsidiaries, Associates and Joint Ventures | (8.3 %) | 27.0 % | 17.3 % | 13.6 % | (35.0 %) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | (8.3 %) | 27.0 % | 17.3 % | 13.6 % | (25.5 %) |
| Income Tax Expense | 7.4 % | 27.1 % | (22.1 %) | 36.1 % | 13.5 % |
| Total Profit/Loss After Tax and Before Minority Interest | (12.1 %) | 27.0 % | 29.0 % | 9.5 % | (34.1 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries | (40.4.0() | 07.00 | 20.2.2 | 0.5.07 | (0.4.4.0() |
| Net Profit or Loss | (12.1 %) | 27.0 % | 29.0 % | 9.5 % | (34.1 %) |
| ⊉ Preliminary | | | | | |



Table 10. Philippine Banking System: Reconciliation of Profitability Indicators

| | 2007 | , | Remarks | 2008 |
|--|---------|--------|---------|--------|
| Levels (P Billion) | Pre-FRP | FRP | | FRP |
| Total Operating Income | 267.0 | 281.2 | а | 268.0 |
| Net Interest Income | 168.2 | 168.2 | | 183.4 |
| Interest Income | 304.7 | 304.7 | | 324.6 |
| Provision for Lossses on Accrued Interest Income from | | | | |
| Financial Assets | | 0.0 | b | |
| Interest Expenses | 136.5 | 136.5 | | 141.0 |
| Non-interest Income | 98.8 | 113.0 | С | 84.6 |
| Dividend Income | 0.0 | 4.3 | d | 0.4 |
| Fee-based Income | 36.5 | 40.6 | е | 45.1 |
| Trading Income | 39.5 | 25.2 | f | 29.4 |
| FX Profits/Loss | 0.0 | 14.3 | g | (6.3) |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- | | | | |
| Trading Financial Assets and Liabilities | | 0.0 | h | 3.9 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | |
| Assets | | 0.0 | i | 8.8 |
| Profit/(Loss) on Financial Assets and Liabilities | | | | |
| Designated at Fair Value through Profit or Loss | | 0.0 | j | (1.1) |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | |
| Accounting | | 0.0 | k | |
| Trust Department Income | 4.1 | | I | |
| Other Income | 18.7 | 28.6 | m | 15.9 |
| Non-Interest Expenses | | 183.5 | n | 199.0 |
| Losses/Recoveries on Financial Assets | | (20.9) | 0 | (19.1) |
| Bad Debts/Provisions for Credit Losses | 24.1 | 23.1 | р | 21.8 |
| Recovery on Charged-Off Assets | 0.0 | 2.2 | q | 2.7 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated | | | | |
| Subsidiaries, Associates and Joint Ventures | | 76.9 | r | 50.0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | | | |
| Associates and Joint Ventures | | 0.0 | s | 7.4 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 76.9 | t | 57.3 |
| Income Tax Expense | 14.0 | 14.0 | u | 15.9 |
| Total Profit/Loss After Tax and Before Minority Interest | | 62.9 | V | 41.4 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | 0.0 | W | 0.0 |
| Net Profit or Loss | 62.9 | 62.9 | w X | 41.4 |
| Not Front or 2000 | 02.3 | 02.9 | ^ | 71.4 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

 $[\]underline{b}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{c}$ / Under the new FRP format, dividends income is added up to non-interest income.

d / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

g / Difference in value resulted from the inclusion of Income from Fiduciary Activities (Trust Department Income), Securitization Activities and Underwriting and Securities Dealership.

 $[\]underline{t}$ / Under the new FRP format, foreign exchange profits/losses is extracted from trading income.

g / Used to be a part of Trading Income in the old CSOC/CSIE format.

 $[\]underline{h}$ / New line item, no corresponding account in the old CSOC/CSIE format.

i / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{k}$ / New line item, no corresponding account in the old CSOC/CSIE format.

I / Moved to Fee-based Income

 $[\]underline{m}$ / Difference in value resulted from the inclusion of portions of Extraordinary Credits.

n / Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets.

<u>o</u> / New line item, no control of the old CSOC/CSIE format.

<u>p</u> / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format. Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.

g / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

I / New line item, no corresponding account in the old CSOC/CSIE format.

^{§ /} New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{t}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{u}$ / Previously labelled as Provisions for Income Tax.

^{⊻ /} New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{w}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{x}$ / Previously labelled as Net Income/Loss After Tax.



Table 11. Philippine Banking System: Composition of Operating Income

| | 2004 | 2005 | 2006 | 2007 | 2008 ^{p/} |
|---------------------------|--------|--------|--------|--------|--------------------|
| Total Operating Income | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Net Interest Income | | | | | |
| All Banks | 65.4% | 65.9% | 60.4% | 59.8% | 68.4% |
| Domestic Banks | 63.7% | 65.5% | 60.3% | 61.0% | 71.3% |
| Private Domestic UBs | 58.0% | 61.4% | 55.4% | 56.7% | 67.7% |
| Private Domestic KBs | 69.1% | 65.9% | 56.6% | 65.2% | 73.1% |
| Government Banks | 77.6% | 77.8% | 75.5% | 65.5% | 82.5% |
| Thrift Banks | 71.2% | 72.7% | 68.8% | 73.8% | 73.4% |
| Rural Banks | 67.2% | 67.9% | 67.8% | 71.7% | 76.3% |
| Cooperative Banks | 50.2% | 50.7% | 52.7% | 53.0% | 53.4% |
| Foreign Bank Branches/ | | | | | |
| Subsidiaries | 74.7% | 68.1% | 60.6% | 54.1% | 55.9% |
| Foreign Bank Branches | 74.7% | 68.9% | 59.0% | 49.9% | 53.4% |
| Foreign Bank Subsidiaries | 75.0% | 61.9% | 72.8% | 87.8% | 74.9% |
| Non-Interest Income | | | | | |
| All Banks | 34.6% | 34.1% | 39.6% | 40.2% | 31.6% |
| Domestic Banks | 36.3% | 34.5% | 39.7% | 39.0% | 28.7% |
| Private Domestic UBs | 42.1% | 38.6% | 44.6% | 43.3% | 32.4% |
| Private Domestic KBs | 30.9% | 34.1% | 43.4% | 34.8% | 27.0% |
| Government Banks | 22.4% | 22.2% | 24.5% | 34.5% | 17.5% |
| Thrift Banks | 28.8% | 27.3% | 31.2% | 26.2% | 26.6% |
| Rural Banks | 32.8% | 32.1% | 32.3% | 28.3% | 23.7% |
| Cooperative Banks | 49.8% | 49.3% | 47.3% | 47.0% | 46.6% |
| Foreign Bank Branches/ | | | | | |
| Subsidiaries | 25.3% | 31.9% | 39.4% | 45.9% | 44.1% |
| Foreign Bank Branches | 25.3% | 31.1% | 41.0% | 50.1% | 46.6% |
| Foreign Bank Subsidiaries | 25.0% | 38.1% | 27.2% | 12.2% | 25.1% |



Table 12. Philippine Banking System: Asset Quality Indicators 1/

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 ^{p/} |
|---------------------------------------|----------|----------|----------|----------|--------------------|
| Total Assets | 4,024.4 | 4,319.1 | 4,865.6 | 5,134.1 | 5,674.6 |
| Gross Assets 2/ | 4,189.0 | 4,470.8 | 4,994.6 | 5,256.3 | 5,806.3 |
| Total Loan Portfolio (TLP) 3/ | 2,014.4 | 2,135.8 | 2,402.6 | 2,585.2 | 2,904.6 |
| Interbank Loans Receivable (IBL) | 260.9 | 349.2 | 432.5 | 388.4 | 241.7 |
| TLP, exclusive of IBL 3/ | 1,753.5 | 1,786.6 | 1,970.0 | 2,196.8 | 2,662.9 |
| TLP, net (exclusive of IBL) 3/ | 1,606.8 | 1,656.2 | 1,859.6 | 2,092.5 | 2,559.1 |
| Non-performing Loans (NPL) 4/ | 252.9 | 178.9 | 147.2 | 128.0 | 120.6 |
| Allowance for Credit Losses on Loans | 146.7 | 130.4 | 110.4 | 104.4 | 103.8 |
| ROPA, gross | 253.8 | 230.9 | 217.2 | 198.9 | 191.9 |
| Allowance for ROPA | 17.9 | 21.3 | 18.6 | 17.9 | 27.9 |
| Restructured Loans (RL), gross | 128.5 | 106.0 | 86.4 | 71.4 | 60.5 |
| RL, performing | 68.5 | 56.0 | 50.5 | 41.1 | 34.6 |
| Distressed Assets ^{5/} | 564.2 | 451.4 | 396.0 | 348.5 | 331.5 |
| Non-performing Assets (NPAs) 6/ | 495.7 | 395.4 | 345.5 | 307.5 | 296.8 |
| Allowance on NPAs 7/ | 164.6 | 151.7 | 129.0 | 122.2 | 131.7 |
| Performing Sales Contract Receivables | 11.0 | 14.5 | 18.9 | 19.5 | 16.5 |
| Growth Rates | | | | | |
| Total Assets | 9.9 % | 7.3 % | 12.7 % | 5.5 % | 10.5 % |
| Gross Assets 2/ | 9.8 % | 6.7 % | 11.7 % | 5.2 % | 10.5 % |
| TLP 3/ | 2.9 % | 6.0 % | 12.5 % | 7.6 % | 12.4 % |
| IBL | (6.8 %) | 33.8 % | 23.9 % | (10.2 %) | (37.8 %) |
| TLP (exclusive of IBL) 3/ | 4.5 % | 1.9 % | 10.3 % | 11.5 % | 21.2 % |
| TLP, net (exclusive of IBL) 3/ | 4.5 % | 3.1 % | 12.3 % | 12.5 % | 22.3 % |
| NPL 4/ | (5.6 %) | (29.2 %) | (17.7 %) | (13.0 %) | (5.7 %) |
| Allowance for Credit Losses on Loans | 4.9 % | (11.1 %) | (15.3 %) | (5.5 %) | (0.5 %) |
| ROPA, gross | 6.3 % | (9.0 %) | (5.9 %) | (8.4 %) | (3.5 %) |
| Allowance for ROPA | 16.8 % | 19.2 % | (12.8 %) | (3.7 %) | 56.2 % |
| RL, gross | (7.5 %) | (17.5 %) | (18.5 %) | (17.4 %) | (15.2 %) |
| RL, performing | (18.0 %) | (18.2 %) | (10.0 %) | (18.6 %) | (15.7 %) |
| Distressed Assets 5/ | (5.0 %) | (20.0 %) | (12.3 %) | (12.0 %) | (4.9 %) |
| NPAs 6/ | (0.6 %) | (20.2 %) | (12.6 %) | (11.0 %) | (3.5 %) |
| Allowance on NPAs 7/ | 6.1 % | (7.8 %) | (15.0 %) | (5.2 %) | 7.7 % |
| Performing SCR | 35.8 % | 32.0 % | 30.6 % | 2.9 % | (15.4 %) |

^{1/} Asset Quality Indicators defined per BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, Net of Due to Head Office/Branches/Agencies plus Allowance for Credit Losses on Loans plus Allowance for Credit Losses on Sales Contract Receivable (SCR) plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{3/} Revised figures excludes Trading Account Securities Loans per the new FRP framework

^{4/} NPL refers to Loans Classified as Past Due and Already Non-Performing plus Items in Litigation minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{5/} Distressed Assets refers to NPAs plus performing RLs. Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003

^{6/} NPA refers to NPLs plus ROPA, gross excluding performing sales contracts receivable per BSP Circular No. 380 dated 28 March 2003. Based on the new Financial Reporting Package (FRP) framework provided for under Circular No. 512 dated 03 February 2006 effective 31 December 2006, NPA should include non-current assets held for sale.

^{7/} Allowance on NPAs refers to Allowance for Credit Losses on Loans plus Allowance for Credit Losses on SCR plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA.

p/ Preliminary



Table 13. Universal and Commercial Banking System: Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|---------|---------|---------|---------|---------|
| Income Statement | | | | | |
| Total Operating Income | 168.7 | 194.8 | 220.4 | 238.1 | 223.7 |
| Net Interest Income | 109.3 | 127.1 | 130.2 | 136.9 | 151.0 |
| Non-interest Income | 59.4 | 67.7 | 90.2 | 101.2 | 72.7 |
| Non-Interest Expenses | 110.3 | 122.1 | 134.5 | 148.0 | 163.3 |
| Losses/Recoveries on Financial Assets | (15.7) | (17.1) | (22.5) | (17.8) | (16.2) |
| Bad Debts/Provisions for Credit Losses | 16.9 | 18.1 | 23.6 | 19.6 | 18.5 |
| Recovery on Charged-Off Assets | 1.2 | 1.0 | 1.0 | 1.9 | 2.3 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 42.7 | 55.6 | 63.3 | 72.4 | 44.2 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | 7.3 |
| Total Profit/Loss Before Tax and Before Minority Interest | 42.7 | 55.6 | 63.3 | 72.4 | 51.5 |
| Income Tax Expense | 9.5 | 12.9 | 9.1 | 12.5 | 13.9 |
| Total Profit/Loss After Tax and Before Minority Interest | 33.3 | 42.7 | 54.2 | 59.9 | 37.5 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 33.3 | 42.7 | 54.2 | 59.9 | 37.5 |
| Balance Sheet | | | | | |
| Total Assets 1/ | 3,617.6 | 3,856.4 | 4,289.3 | 4,488.3 | 5,035.0 |
| Cash and Due from Banks | 274.5 | 334.0 | 556.3 | 667.7 | 759.6 |
| Financial Assets, gross (Other than Loans) | 1,100.1 | 1,111.3 | 1,083.0 | 1,050.9 | 1,299.2 |
| Allowance for Credit Losses | 5.3 | 4.1 | 4.8 | 5.6 | 16.1 |
| Accumulated Market Gains/Losses | (2.2) | 9.8 | 29.0 | 23.4 | (13.8) |
| Financial Assets, net (Other than Loans) | 1,092.6 | 1,117.1 | 1,107.2 | 1,068.7 | 1,269.4 |
| Interbank Loans Receivable (IBL) | 254.8 | 340.0 | 403.1 | 341.4 | 224.5 |
| Loans, gross (exclusive of IBL) | 1,538.9 | 1,542.6 | 1,688.0 | 1,857.5 | 2,295.1 |
| Allowance for Probable Losses | 149.4 | 132.3 | 117.5 | 100.1 | 105.5 |
| Loans, net (exclusive of IBL) | 1,389.5 | 1,410.3 | 1,570.5 | 1,757.4 | 2,189.6 |
| Equity Investments, net | 98.2 | 102.0 | 102.3 | 117.1 | 112.9 |
| ROPA, net | 194.9 | 171.6 | 155.2 | 138.9 | 127.2 |
| Other Assets, net | 313.0 | 381.3 | 394.7 | 397.1 | 351.8 |
| Total Liabilities | 3,170.7 | 3,407.7 | 3,796.9 | 3,965.0 | 4,514.0 |
| Financial Liabilities Held for Trading | - | - | - | - | 46.7 |
| Financial Liabilities DFVPL | - | - | - | - | 11.0 |
| Deposits | 2,472.3 | 2,628.4 | 3,071.1 | 3,185.5 | 3,702.9 |
| Bills Payable | 352.2 | 431.1 | 338.3 | 361.1 | 321.7 |
| Special Financing | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Liabilities | 294.6 | 297.4 | 311.9 | 337.4 | 338.7 |
| Unsecured Subordinated Debt | 51.4 | 50.8 | 75.6 | 81.0 | 90.7 |
| Redeemable Preferred Shares | - | - | - | - | 2.4 |
| Total Capital Accounts 2/ | 446.9 | 448.8 | 492.4 | 523.2 | 521.0 |

^{1/} Adjusted to net off the account "Due from Head Office" with "Due to Head Office" of branches of foreign banks

^{2/} Inclusive of the portion of the "Net Due to Head Office" which qualified as capital



Table 14. Universal and Commercial Banking System: Reconciliation of Financial Highlights

| Loyala (P. Pillion) | End-December 2007 Pre-FRP FRP | | Remarks | End-December 2008 FRP |
|---|-------------------------------|----------------|---------|--------------------------|
| Levels (P Billion) | PIE-FRP | FKP | | FRF |
| Income Statement | 224.0 | 220.4 | | 202.7 |
| Total Operating Income | 224.8 | 238.1 | а | 223.7 |
| Net Interest Income | 136.9 | 136.9 | | 151.0 |
| Non-interest Income | 87.8 | 101.2 148.0 | b | 72.7 163.3 |
| Non-Interest Expenses | | | c d | |
| Losses/Recoveries on Financial Assets Bad Debts/Provisions for Credit Losses | 20.6 | (17.8) | | (16.2) 18.5 |
| Recovery on Charged-Off Assets | 20.6 | 19.6 | e | |
| , , | - | 1.9 | f | 2.3 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | 72.4 | g | 44.2 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | - | h | 7.3 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 72.4 | i | 51.5 |
| Income Tax Expense | 12.5 | 12.5 | | 13.9 |
| Total Profit/Loss After Tax and Before Minority Interest | | 59.9 | j | 37.5 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | - | , k | - |
| Net Profit or Loss | 60.0 | 59.9 | | 37.5 |
| Balance Sheet | | | | |
| Total Assets | 4,488.3 | 4,488.3 | | 5,035.0 |
| Cash and Due from Banks | 667.7 | 667.7 | | 759.6 |
| Financial Assets, gross (Other than Loans) | 007.7 | 1,050.9 | 1 | 1,299.2 |
| Allowance for Credit Losses | | 5.6 | • | 16.1 |
| Accumulated Market Gains/Losses | | 23.4 | | (13.8) |
| Financial Assets, net (Other than Loans) | | 1,068.7 | | 1,269.4 |
| Interbank Loans Receivable (IBL) | 341.4 | 341.4 | | 224.5 |
| Loans, gross (exclusive of IBL) | 1,862.3 | 1,857.5 | | 2,295.1 |
| Allowance for Probable Losses | 100.1 | 100.1 | | 105.5 |
| Loans, net (exclusive of IBL) | 1,762.3 | 1,757.4 | m | 2,189.6 |
| • | 1,762.3 | 1,757.4 | "" | 2,169.0 |
| Equity Investments, net Investments, net | 1,180.9 | 117.1 | n | 112.9 |
| ROPA, net | 1,180.9 | 138.9 | " | 127.2 |
| Other Assets, net | 397.1 | 397.1 | | 351.8 |
| Total Liabilities | 3,965.0 | 3,965.0 | | 4,514.0 |
| | 3,965.0 | 3,903.0 | | 4,314.0 |
| Financial Liabilities Held for Trading Financial Liabilities DFVPL | | - | 0 | |
| | 2 105 5 | | p | 11.0 3,702.9 |
| Deposits Dilla Parabla | 3,185.5 | 3,185.5 | q | • |
| Bills Payable | 361.1 | 361.1 | | 321.7 |
| Special Financing | 0.0 | 0.0 | | 0.0 |
| Other Liabilities | 337.4 | 337.4 | r | 338.7 |
| Unsecured Subordinated Debt | 81.0 | 81.0 | | 90.7 |
| Redeemable Preferred Shares | | - | S | 2.4 |
| Total Capital Accounts | 523.2 | 523.2 | t | 521.0 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

b / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per FRP.

c / Previously labelled as Operating Expenses (Net of Dad Debts and Provisions).

d / New line item, no corresponding account in the old Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expense (CSIE) format.

e / Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.

 $[\]underline{\mathfrak{f}}$ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

 $[\]underline{\textbf{g}}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{h}$ / New line item, no corresponding account in the old CSOC/CSIE format.

i / New line item, no corresponding account in the old CSOC/CSIE format.
 i / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{k}$ / New line item, no corresponding account in the old CSOC/CSIE format.

^{1 /} New line item; previously investments in debt instruments.

m / Difference in value resulted from the transfer of Trading Account Securities Loans to Financial Assets

n / Taken out of FRP; Broken down into Equity Investments and Financial Assets.

o / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{p} \ / \$ Used to be a part of Other Liabilities in the old CSOC/CSIE format.

q / Added up Long Term Negotiable Certificates of Deposits.

Difference in value resulted from the exclusion of Financial Liabilities Held for Trading and Financial Liabilities DFVPL.

 $[\]underline{s}$ / Used to be a part of Total Capital Accounts in the old CSOC/CSIE format.

t / Excludes Redeemable Preferred Shares.



Table 15. Universal and Commercial Banking System: Growth Rates

| Growth Rates | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|-----------|-----------|----------|----------|-----------|
| Income Statement | | | | | |
| Total Operating Income | 0.5 % | 15.5 % | 13.1 % | 8.1 % | (6.1 %) |
| Net Interest Income | 26.6 % | 16.2 % | 2.4 % | 5.2 % | 10.2 % |
| Non-interest Income | (27.1 %) | 14.1 % | 33.2 % | 12.2 % | (28.1 %) |
| Non-Interest Expenses | 10.8 % | 10.7 % | 10.1 % | 10.0 % | 10.4 % |
| Losses/Recoveries on Financial Assets | (23.9 %) | 9.1 % | 31.7 % | (21.2 %) | (8.7 %) |
| Bad Debts/Provisions for Credit Losses | (22.9 %) | 7.5 % | 29.9 % | (16.8 %) | (5.5 %) |
| Recovery on Charged-Off Assets | (6.7 %) | (12.8 %) | 0.7 % | 77.9 % | 24.7 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | (10.4 %) | 30.0 % | 14.0 % | 14.3 % | (39.0 %) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | (10.4 %) | 30.0 % | 14.0 % | 14.3 % | (29.0 %) |
| Income Tax Expense | 4.5 % | 35.6 % | (29.1 %) | 37.0 % | 11.7 % |
| Total Profit/Loss After Tax and Before Minority Interest | (13.9 %) | 28.4 % | 27.0 % | 10.5 % | (37.4 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries | , | | | | ` , |
| Net Profit or Loss | (13.9 %) | 28.4 % | 27.0 % | 10.5 % | (37.4 %) |
| Balance Sheet | | | | | |
| Total Assets 1/ | 9.7 % | 6.6 % | 11.2 % | 4.6 % | 12.2 % |
| Cash and Due from Banks | 12.7 % | 21.7 % | 66.5 % | 20.0 % | 13.8 % |
| Financial Assets, gross (Other than Loans) | 28.2 % | 1.0 % | (2.6 %) | (3.0 %) | 23.6 % |
| Allowance for Credit Losses | (0.2 %) | (23.1 %) | 17.0 % | 18.1 % | 185.2 % |
| Accumulated Market Gains/Losses | (107.4 %) | (552.7 %) | 194.8 % | (19.1 %) | (158.7 %) |
| Financial Assets, net (Other than Loans) | 28.3 % | 2.2 % | (0.9 %) | (3.5 %) | 18.8 % |
| Interbank Loans Receivable (IBL) | (7.0 %) | 33.4 % | 18.6 % | (15.3 %) | (34.2 %) |
| Loans, gross (exclusive of IBL) | 3.3 % | 0.2 % | 9.4 % | 10.0 % | 23.6 % |
| Allowance for Probable Losses | (0.2 %) | (11.5 %) | (11.2 %) | (14.8 %) | 5.4 % |
| Loans, net (exclusive of IBL) | 3.7 % | 1.5 % | 11.4 % | 11.9 % | 24.6 % |
| Equity Investments, net | 4.7 % | 3.9 % | 0.3 % | 14.4 % | (3.6 %) |
| ROPA, net | 3.5 % | (12.0 %) | (9.6 %) | (10.5 %) | (8.4 %) |
| Other Assets, net | 2.3 % | 21.8 % | 3.5 % | 0.6 % | (11.4 %) |
| Total Liabilities | 10.3 % | 7.5 % | 11.4 % | 4.4 % | 13.8 % |
| Financial Liabilities Held for Trading | | | | | |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 11.9 % | 6.3 % | 16.8 % | 3.7 % | 16.2 % |
| Bills Payable | 0.4 % | 22.4 % | (21.5 %) | 6.7 % | (10.9 %) |
| Special Financing | (65.9 %) | (85.3 %) | (61.4 %) | (15.4 %) | (20.1 %) |
| Other Liabilities | 6.3 % | 0.9 % | 4.9 % | 8.2 % | 0.4 % |
| Unsecured Subordinated Debt | 46.2 % | (1.1 %) | 48.9 % | 7.1 % | 11.9 % |
| Redeemable Preferred Shares | | | | | |
| Total Capital Accounts 2/ | 5.5 % | 0.4 % | 9.7 % | 6.3 % | (0.4 %) |

^{1/} Adjusted to net off the account "Due from Head Office" with "Due to Head Office" of branches of foreign banks

 $[\]underline{\textit{2}}$ Inclusive of the portion of the "Net Due to Head Office" which qualified as capital



Table 16. Universal and Commercial Banking System: Selected Performance Indicators

| Selected Ratios | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|--------|--------|--------|--------|-----------------------------|
| Profitability | | | | | |
| Earning Asset Yield 1/ | 7.2 % | 7.8 % | 7.8 % | 7.4 % | 7.3 % |
| Funding Cost 2/ | 3.6 % | 3.7 % | 3.7 % | 3.1 % | 3.0 % |
| Interest Spread 3/ | 3.7 % | 4.1 % | 4.1 % | 4.3 % | 4.2 % |
| Net Interest Margin 4/ | 3.8 % | 4.1 % | 4.0 % | 4.1 % | 4.1 % |
| Non-interest Income to Total Operating Income 5/ | 35.2 % | 34.8 % | 40.9 % | 42.5 % | 32.5 % |
| Cost-to-Income 6/ | 65.4 % | 62.7 % | 61.0 % | 62.1 % | 72.7 % |
| Return on Assets (ROA) 7/ | 1.0 % | 1.1 % | 1.3 % | 1.4 % | 0.8 % |
| Return on Equity (ROE) 7/ | 7.6 % | 9.5 % | 11.5 % | 11.8 % | 7.2 % |
| Liquidity | | | | | |
| Cash and Due from Banks to Deposits | 11.1 % | 12.7 % | 18.1 % | 21.0 % | 20.5 % |
| Liquid Assets to Deposits 8/ | 55.3 % | 55.2 % | 54.2 % | 54.5 % | 54.8 % |
| Loans, gross to Deposits | 72.6 % | 71.6 % | 68.1 % | 69.0 % | 68.0 % |
| Asset quality | | | | | |
| Restructured Loans to Total Loan Portfolio | 6.9 % | 5.3 % | 3.9 % | 3.0 % | 2.2 % |
| Allowance for Credit Losses on Loans to TLP | 7.7 % | 6.4 % | 4.7 % | 4.2 % | 3.5 % |
| Non-performing Loans (NPL) | 12.7 % | 8.2 % | 5.7 % | 4.5 % | 3.5 % |
| NPL, exclusive of IBL | 14.9 % | 10.0 % | 7.0 % | 5.3 % | 3.9 % |
| NPL Coverage | 60.4 % | 77.5 % | 82.6 % | 93.3 % | 100.0 % |
| Non-performing Assets (NPA) to Gross Assets | 11.4 % | 8.4 % | 6.3 % | 5.2 % | 4.5 % |
| NPA Coverage | 35.6 % | 41.2 % | 40.6 % | 44.0 % | 49.5 % |
| Distressed Assets | 24.9 % | 18.7 % | 14.5 % | 11.9 % | 9.8 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total Assets 9/ | 12.4 % | 11.6 % | 11.5 % | 11.7 % | 10.4 % |
| Capital Adequacy Ratio (Solo) 10/ | 17.6 % | 16.3 % | 17.0 % | 14.7 % | 14.6 % ^{<u>a</u>/} |
| | _ | | | | |

^{1/} Earning Asset Yield refers to the ratio of interest income to average earning assets

^{2/} Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities

^{3/} Interest Spread refers to the difference between earning asset yield and funding cost

^{4/} Net Interest Margin refers to the ratio of net interest income to average earning assets

^{5/} Non-interest income now includes dividends income

^{6/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income

Z ROA and ROE refers to the ratio of net profit to average assets and capital, respectively.

^{8/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

^{9/} Total capital accounts includes redeemable preferred shares

^{10/} Based on the new framework provided for under Circular No. 280 dated 29 March 2001, formally adopted 1 July 2001; Under Circular No. 360 dated 3 December 2002, adopted 1 July 2003, Universal/Commercial Banks are to incorporate market risks in addition to credit risks; Under Circular No. 538 dated 4 August 2006, effective 1 July 2007, U/KBs are to incorporate operational risk in addition to credit and market risks.

a/ Data as of 30 September 2008



Table 17. Universal and Commercial Banking System: Reconciliation of Selected Performance Indicators

| | End-December 2007 | | Remarks | End-December 2008 |
|---|-------------------|--------|---------|-------------------|
| Selected Ratios | Pre-FRP | FRP | | FRP |
| Profitability | | | | |
| Earning Asset Yield | 7.7 % | 7.4 % | а | 7.3 % |
| Funding Cost | 3.1 % | 3.1 % | b | 3.0 % |
| Interest Spread | 4.6 % | 4.3 % | С | 4.2 % |
| Net Interest Margin | 4.3 % | 4.1 % | d | 4.1 % |
| Non-interest Income to Total Operating Income | 39.1 % | 42.5 % | е | 32.5 % |
| Cost-to-Income | 65.4 % | 62.1 % | f | 72.7 % |
| Return on Assets (ROA) | 1.4 % | 1.4 % | g | 0.8 % |
| Return on Equity (ROE) | 11.8 % | 11.8 % | h | 7.2 % |
| Liquidity | | | | |
| Cash and Due from Banks to Deposits | 21.0 % | 21.0 % | | 20.5 % |
| Liquid Assets to Deposits | 54.4 % | 54.5 % | i | 54.8 % |
| Loans, gross to Deposits | 69.2 % | 69.0 % | j | 68.0 % |
| Asset quality | | | | |
| Restructured Loans to Total Loan Portfolio | 3.0 % | 3.0 % | k | 2.2 % |
| Allowance for Credit Losses on Loans to TLP | 4.2 % | 4.2 % | | 3.5 % |
| Non-performing Loans (NPL) | 4.5 % | 4.5 % | | 3.5 % |
| NPL, exclusive of IBL | 5.3 % | 5.3 % | | 3.9 % |
| NPL Coverage | 93.3 % | 93.3 % | | 100.0 % |
| Non-performing Assets (NPA) to Gross Assets | 5.2 % | 5.2 % | | 4.5 % |
| NPA Coverage | 44.0 % | 44.0 % | | 49.5 % |
| Distressed Assets | 12.3 % | 11.9 % | 1 | 9.8 % |
| Capital Adequacy | | | | |
| Total Capital Accounts to Total Assets | 11.7 % | 11.7 % | | 10.4 % |
| Capital Adequacy Ratio (Solo) | 14.7 % | 14.7 % | | 14.6 % |

al Earning Asset Yield refers to the ratio of interest income to average earning assets. The new FRP format now includes Due from Other Banks as part of Earning Assets. This is in addition to total loan portfolio, gross (net of amortization) and financial assets, net of amortization (net of financial assets in equity securities) which originally comprised Earning Assets per the old CSOC/CSIE format.

b/ Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities. The new FRP format now includes Bonds Payable, net and Redeemable Preferred Shares as part of Interest Bearing Liabilities. Per the old CSOC/CSIE format, Interest Bearing Liabilities is the sum of Deposit Liabilities, Bills Payable and Unsecured Subordinated Debt.

 [⊆] Interest Spread refers to the difference between earning asset yield and funding cost

d/ Net Interest Margin refers to the ratio of net interest income to average earning assets. Net interest income now includes provision for losses on accrued interest income from financial assets. While due from other banks is added up in the computation of earning assets.

e/ Non-interest income now includes dividends income

Él Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income. Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets. Meanwhile, total operating income now includes provisions for losses on accrued interest income from financial assets in net interest income and dividends income in non-interest income.

g/ ROA refers to the ratio of net profit to average assets

h/ ROE refers to the ratio of net profit to average capital

^{1/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

k/ Total Loan Portfolio now excludes Trading Account Securities Loans



Table 18. Universal and Commercial Banking System: Regional Profile

| | End- | End- | December | 2008 |
|--|------------------|-------|-----------------|-------------------------------|
| ı | December 2007 | Total | Head Offices | Branches/ Other Offices |
| TOTAL | 4,275 | 4,404 | 38 | 4,366 |
| Nationwide | 4,234 | 4,362 | 38 | 4,324 |
| National Capital Region (NCR) | 2,011 | 2,063 | 37 | 2,026 |
| Luzon | 1,184 | 1,232 | 0 | 1,232 |
| Region I - Ilocos | 138 | 150 | | 150 |
| Region II - Cagayan | 73 | 76 | | 76 |
| Region III - Central Luzon | 333 | 348 | | 348 |
| Region IV-A - CALABARZON | 450 | 464 | | 464 |
| Region IV-B - MIMAROPA | 39 | 40 | | 40 |
| Region V - Bicol | 96 | 98 | | 98 |
| Cordillera Administrative Region (CAR) | 55 | 56 | | 56 |
| Visayas | 563 | 578 | 0 | 578 |
| Region VI - Western Visayas | 222 | 224 | | 224 |
| Region VII - Central Visayas | 271 | 284 | | 284 |
| Region VIII - Eastern Visayas | 70 | 70 | | 70 |
| Mindanao | 476 | 489 | 1 | 488 |
| Region IX - Zamboanga Peninsula | 75 | 77 | 1 | 76 |
| Region X - Northern Mindanao | 113 | 116 | | 116 |
| Region XI - Davao Region | 138 | 146 | | 146 |
| Region XII - Soccsksargen 1/ | 92 | 92 | | 92 |
| ARMM | 21 | 21 | | 21 |
| CARAGA | 37 | 37 | | 37 |
| Overseas | 41 | 42 | 0 | 42 |
| Asia-Pacific | 23 | 24 | | 24 |
| Europe | 9 | 9 | | 9 |
| North America | 6 | 6 | | 6 |
| Africa | 3 | 3 | | 3 |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 19. Universal and Commercial Banking System

Automated Teller Machines (ATMs)
As of Periods Indicated

| | On- | Site | Off-Site | | Total | |
|----------------------------------|---------|---------|----------|---------|---------|---------|
| | Dec '07 | Dec '08 | Dec '07 | Dec '08 | Dec '07 | Dec '08 |
| NATIONWIDE | 4,470 | 4,645 | 1,913 | 2,158 | 6,383 | 6,803 |
| National Capital Region (NCR) | 1,960 | 2,011 | 1,034 | 1,140 | 2,994 | 3,151 |
| Luzon | 1,325 | 1,403 | 524 | 603 | 1,849 | 2,006 |
| Region I - Ilocos | 141 | 152 | 21 | 32 | 162 | 184 |
| Region II - Cagayan | 75 | 79 | 8 | 10 | 83 | 89 |
| Region III - Central Luzon | 347 | 379 | 113 | 135 | 460 | 514 |
| Region IV-A - CALABARZON | 540 | 561 | 328 | 363 | 868 | 924 |
| Region IV-B - MIMAROPA | 36 | 39 | 10 | 12 | 46 | 51 |
| Region V - Bicol | 117 | 121 | 17 | 22 | 134 | 143 |
| Cordillera Administrative Region | 69 | 72 | 27 | 29 | 96 | 101 |
| Visayas | 638 | 664 | 227 | 268 | 865 | 932 |
| Region VI - Western Visayas | 252 | 259 | 72 | 78 | 324 | 337 |
| Region VII - Central Visayas | 301 | 317 | 145 | 177 | 446 | 494 |
| Region VIII - Eastern Visayas | 85 | 88 | 10 | 13 | 95 | 101 |
| Mindanao | 547 | 567 | 128 | 147 | 675 | 714 |
| Region IX - Zamboanga Peninsula | 79 | 82 | 15 | 24 | 94 | 106 |
| Region X - Northern Mindanao | 133 | 138 | 40 | 46 | 173 | 184 |
| Region XI - Davao Region | 162 | 171 | 40 | 43 | 202 | 214 |
| Region XII - Soccsksargen 1/ | 107 | 108 | 26 | 27 | 133 | 135 |
| ARMM | 19 | 21 | | - | 19 | 21 |
| CARAGA | 47 | 47 | 7 | 7 | 54 | 54 |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 20. Universal and Commercial Banks Authorized to

Engage in E-Banking Operations

As of End-December 2008

| Name of Bank | Mobile | Non- Mobile | Internet | Proprietary | Mobile/ Internet thru Bancnet's & Megalink's Switch | Cash Card |
|---|--------|----------------|----------|-------------|---|-----------|
| Domestic Banks | | | | | | |
| 1 Allied Banking Corporation | | | • | | = | • |
| 2 Asia United Bank Corporation | | | = | | = | • |
| 3 Banco de Oro Universal Bank | | | | | | • |
| 4 Bank of Commerce | | | | | = | |
| 5 Bank of the Philippines Islands | | | | | | • |
| 6 China Bank | | | | | = | = |
| 7 Development Bank of the Philippines 1/ | | | | | = | |
| 8 East West Banking Corporation | | | | | | |
| 9 Export and Industry Bank | | | | | | |
| 10 Land Bank of the Philippines | | | | | | • |
| 11 Metropolitan Bank and Trust Company | | | | | = | • |
| 12 Philippine Bank of Communications | | | | | = | |
| 13 Philippine National Bank | | | | | = | = |
| 14 Philippine Trust Company | | | | | = | |
| 15 Rizal Commercial Banking Corporation | | | | = | = | = |
| 16 Security Bank Corporation | | | | • | = | • |
| 17 Union Bank of the Philippines | | | | | • | • |
| 18 United Coconut Planters Bank | | | • | | • | |
| Subsidiary of a Foreign Bank | | | | | | |
| 19 ABN AMRO Bank | | | | • | | |
| 20 Maybank | | | | | • | |
| 21 Chinatrust Bank | | | | | • | • |
| Branches of Foreign Banks 22 ANZ Banking Group, Ltd. | | | | • | | |
| 23 Bank of America, N.A. | | | | = | | |
| 24 Citibank, N.A. (Phils.) | | | | | | = |
| 25 Deutsche Bank AG | | | | • | | |
| 26 JP Morgan Chase Bank | | | | • | | |
| 27 Korea Exchange Bank | | | | | | |
| 28 Mega International (former ICBC) | | | | | | |
| 29 Mizuho Bank (formerly Fuji Bank, Ltd.) | | | | | | |
| 30 Standard Chartered Bank | | | | • | = | |
| 31 The Bank of Tokyo-Mitsubishi, Ltd. | | | | • | | |
| 32 The Hongkong & Shanghai Banking Corp. Ltd. | | | | • | | |
| 1/ Internet operation has efinancing for small and medium e | | | | | | |



Table 21. Universal and Commercial Banking System: Profitability Indicators

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|--------------------|-------------------|-------------------|--------------------|--------------------|
| Total Operating Income | 168.7 | 194.8 | 220.4 | 238.1 | 223.7 |
| Net Interest Income Interest Income | 109.3 207.3 | 127.1 238.6 | 130.2 253.2 | 136.9 248.5 | 151.0 268.1 |
| Provision for Lossses on Accrued Interest Income from | 207.5 | 230.0 | 255.2 | 240.5 | 200.1 |
| Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.2 |
| Interest Expenses | 97.9 | 111.6 | 123.0 | 111.5 | 116.9 |
| Non-interest Income | 59.4 | 67.7 | 90.2 | 101.2 | 72.7 |
| Dividend Income | 0.4 | 2.1 | 3.2 | 4.2 | 0.4 |
| Fee-based Income Trading Income | 27.3 | 27.6 | 29.0 | 33.9 | 38.4 |
| FX Profits/Loss | 9.3 6.0 | 12.7 9.7 | 26.6 12.4 | 23.2 14.4 | 28.0 (6.7) |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- Trading Financial Assets and Liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 3.6 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 7.9 |
| Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss | 0.0 | 0.0 | 0.0 | 0.0 | (1.1) |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | |
| Accounting | 0.0 | 0.0 | 0.0 | 0.0 | (0.1) |
| Other Income | 16.4 | 15.7 | 19.1 | 25.4 | 12.5 |
| Non-Interest Expenses Losses/Recoveries on Financial Assets | 110.3 (15.7) | 122.1 | 134.5 (22.5) | 148.0 | 163.3 (16.2) |
| Bad Debts/Provisions for Credit Losses | 16.9 | (17.1) 18.1 | 23.6 | (17.8) 19.6 | 18.5 |
| Recovery on Charged-Off Assets | 1.2 | 1.0 | 1.0 | 1.9 | 2.3 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 42.7 | 55.6 | 63.3 | 72.4 | 44.2 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | | | | |
| Associates and Joint Ventures | 0.0 | 0.0 | 0.0 | 0.0 | 7.3 |
| Total Profit/Loss Before Tax and Before Minority Interest | 42.7 | 55.6 | 63.3 | 72.4 | 51.5 |
| Income Tax Expense | 9.5 | 12.9 | 9.1 | 12.5 | 13.9 |
| Total Profit/Loss After Tax and Before Minority Interest | 33.3 | 42.7 | 54.2 | 59.9 | 37.5 |
| Minority Interest in Profit/(Loss) of Subsidiaries | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Profit or Loss | 33.3 | 42.7 | 54.2 | 59.9 | 37.5 |
| Growth Rates | 0.5.0/ | 45.50/ | 10.1.07 | 0.4.0/ | (0.4.0() |
| Total Operating Income Net Interest Income | 0.5 % 26.6 % | 15.5 % 16.2 % | 13.1 % 2.4 % | 8.1 % 5.2 % | (6.1 %) 10.2 % |
| Interest Income | 19.2 % | 15.1 % | 6.1 % | (1.9 %) | 7.9 % |
| Provision for Lossses on Accrued Interest Income from Financial Assets | . 6.2 76 | .0 /0 | 011 70 | (1.0 7.0) | . 10 70 |
| Interest Expenses | 11.9 % | 13.9 % | 10.3 % | (9.3 %) | 4.8 % |
| Non-interest Income | (27.1 %) | | | | (28.1 %) |
| Dividend Income | (83.8 %) | 426.1 % | 52.3 % | 33.5 % | (89.4 %) |
| Fee-based Income | 11.3 % (63.8 %) | 0.9 % | 5.0 % | 17.2 % | 13.3 % 20.8 % |
| Trading Income FX Profits/Loss | (6.4 %) | 36.9 % 61.8 % | 109.4 % 27.6 % | (12.7 %) 16.4 % | (146.5 %) |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- Trading Financial Assets and Liabilities | (0.1 70) | 01.0 70 | 27.0 70 | 10.1 70 | (110.070) |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | | | | | |
| Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | |
| Accounting Other Income | (27.0.0/) | (4.2.0/) | 24.0.0/ | 22 4 0/ | (50.9.0/) |
| Other Income Non-Interest Expenses | (27.0 %) 10.8 % | (4.3 %) 10.7 % | 21.9 % 10.1 % | 33.1 % 10.0 % | (50.8 %) 10.4 % |
| Losses/Recoveries on Financial Assets | (23.9 %) | 9.1 % | 31.7 % | (21.2 %) | (8.7 %) |
| Bad Debts/Provisions for Credit Losses | (22.9 %) | 7.5 % | 29.9 % | (16.8 %) | (5.5 %) |
| Recovery on Charged-Off Assets | (6.7 %) | (12.8 %) | 0.7 % | 77.9 % | 24.7 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | (10.4 %) | 30.0 % | 14.0 % | 14.3 % | (39.0 %) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | (10.4 %) | 30.0 % | 14.0 % | 14.3 % | (29.0 %) |
| Income Tax Expense | 4.5 % | 35.6 % | (29.1 %) | 37.0 % | 11.7 % |
| Total Profit/Loss After Tax and Before Minority Interest | (13.9 %) | 28.4 % | 27.0 % | 10.5 % | (37.4 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries Net Profit or Loss | (13.9 %) | 28.4 % | 27.0 % | 10.5 % | (37.4 %) |



Table 22. Universal and Commercial Banking System: Reconciliation of Profitability Indicators

| | 2007 | 7 | Remarks | 2008 |
|--|---------------|----------------|----------|---------------|
| Levels (P Billion) | Pre-FRP | FRP | | FRP |
| Total Operating Income | 224.8 | 238.1 | а | 223.7 |
| Net Interest Income | 136.9 | 136.9 | | 151.0 |
| Interest Income | 248.5 | 248.5 | | 268.1 |
| Provision for Lossses on Accrued Interest Income from | | | | |
| Financial Assets | 444.5 | 0.0 | b | 0.2 |
| Interest Expenses | 111.5 87.8 | 111.5 101.2 | | 116.9 72.7 |
| Non-interest Income Dividend Income | 87.8 4.2 | 4.2 | C | |
| Fee-based Income | 4.2 29.9 | 33.9 | d | 0.4 38.4 |
| | | | e | |
| Trading Income FX Profits/Loss | 37.6 3.0 | 23.2 14.4 | f | 28.0 |
| | 3.0 | 14.4 | g | (6.7) |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- Trading Financial Assets and Liabilities | | 0.0 | L | 2.0 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | 0.0 | h | 3.6 |
| Assets | | 0.0 | i | 7.9 |
| Profit/(Loss) on Financial Assets and Liabilities | | | | |
| Designated at Fair Value through Profit or Loss | | 0.0 | j | (1.1) |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | 0.0 | k | (0.1) |
| Trust Department Income | 4.0 | | 1 | , |
| Other Income | 16.3 | 25.4 | m | 12.5 |
| Non-Interest Expenses | | 148.0 | n | 163.3 |
| Losses/Recoveries on Financial Assets | | (17.8) | 0 | (16.2) |
| Bad Debts/Provisions for Credit Losses | 20.6 | 19.6 | р | 18.5 |
| Recovery on Charged-Off Assets | 1.9 | 1.9 | q | 2.3 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated | | | | |
| Subsidiaries, Associates and Joint Ventures | | 72.4 | r | 44.2 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | | | |
| Associates and Joint Ventures | | 0.0 | S | 7.3 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 72.4 | t | 51.5 |
| Income Tax Expense | 12.5 | 12.5 | u | 13.9 |
| Total Profit/Loss After Tax and Before Minority Interest | | 59.9 | V | 37.5 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | 0.0 | w | 0.0 |
| Net Profit or Loss | 59.9 | 59.9 | × | 37.5 |
| | | | - | 23 |

- a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).
- \underline{b} / New line item, no corresponding account in the old CSOC/CSIE format.
- <u>c</u> / Under the new FRP format, dividends income is added up to non-interest income.
- d / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- g / Difference in value resulted from the inclusion of Income from Fiduciary Activities (Trust Department Income), Securitization Activities and Underwriting and Securities Dealership.
- $\underline{\mathfrak{f}}$ / Under the new FRP format, foreign exchange profits/losses is extracted from trading income.
- g / Used to be a part of Trading Income in the old CSOC/CSIE format.
- h / New line item, no corresponding account in the old CSOC/CSIE format.
- i / New line item, no corresponding account in the old CSOC/CSIE format.
- j / New line item, no corresponding account in the old CSOC/CSIE format.
- k / New line item, no corresponding account in the old CSOC/CSIE format.
- I / Moved to Fee-based Income
- \underline{m} / Difference in value resulted from the inclusion of portions of Extraordinary Credits.
- n / Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets.
- o / New line item, no corresponding account in the old CSOC/CSIE format.
- v / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format. Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.
- g / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- $\underline{\mathtt{s}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- 1 / New line item, no corresponding account in the old CSOC/CSIE format.
- <u>u</u> / Previously labelled as Provisions for Income Tax.
- $\underline{\mathtt{V}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- <u>₩</u> / New line item, no corresponding account in the old CSOC/CSIE format.
- ⊻ / Previously labelled as Net Income/Loss After Tax.



Table 23. Universal and Commercial Banking System: Asset Quality Indicators 1/

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---------------------------------------|----------|----------|----------|----------|----------|
| Total Assets | 3,617.6 | 3,856.4 | 4,289.3 | 4,488.3 | 5,035.0 |
| Gross Assets 2/ | 3,770.6 | 3,994.2 | 4,401.5 | 4,593.9 | 5,148.2 |
| Total Loan Portfolio (TLP) 3/ | 1,781.5 | 1,869.4 | 2,070.6 | 2,189.9 | 2,502.3 |
| Interbank Loans Receivable (IBL) | 254.8 | 340.0 | 403.1 | 341.4 | 224.5 |
| TLP, exclusive of IBL 3/ | 1,526.6 | 1,529.4 | 1,667.5 | 1,848.5 | 2,277.8 |
| TLP, net (exclusive of IBL) 3/ | 1,388.9 | 1,410.3 | 1,570.5 | 1,757.4 | 2,189.6 |
| Non-performing Loans (NPL) 4/ | 227.0 | 153.7 | 117.4 | 97.6 | 88.2 |
| Allowance for Credit Losses on Loans | 137.1 | 119.1 | 97.0 | 91.1 | 88.2 |
| ROPA, gross | 210.8 | 190.3 | 170.3 | 153.3 | 152.3 |
| Allowance for ROPA | 15.9 | 18.7 | 15.2 | 14.5 | 25.1 |
| Restructured Loans (RL), gross | 123.5 | 99.0 | 79.9 | 65.4 | 55.5 |
| RL, performing | 64.9 | 50.8 | 47.4 | 38.1 | 32.2 |
| Distressed Assets 5/ | 495.3 | 385.2 | 323.9 | 277.9 | 261.2 |
| Non-performing Assets (NPAs) 6/ | 430.4 | 334.5 | 276.5 | 239.7 | 229.0 |
| Allowance on NPAs ^{7/} | 153.0 | 137.8 | 112.2 | 105.6 | 113.3 |
| Performing Sales Contract Receivables | 7.5 | 9.6 | 11.2 | 11.2 | 11.4 |
| Growth Rates | | | | | |
| Total Assets | 9.7 % | 6.6 % | 11.2 % | 4.6 % | 12.2 % |
| Gross Assets 2/ | 9.6 % | 5.9 % | 10.2 % | 4.4 % | 12.1 % |
| TLP 3/ | 2.2 % | 4.9 % | 10.8 % | 5.8 % | 14.3 % |
| IBL | (7.0 %) | 33.4 % | 18.6 % | (15.3 %) | (34.2 %) |
| TLP (exclusive of IBL) 3/ | 3.9 % | 0.2 % | 9.0 % | 10.9 % | 23.2 % |
| TLP, net (exclusive of IBL) 3/ | 3.7 % | 1.5 % | 11.4 % | 11.9 % | 24.6 % |
| NPL ^{4/} | (6.2 %) | (32.3 %) | (23.6 %) | (16.8 %) | (9.7 %) |
| Allowance for Credit Losses on Loans | 5.5 % | (13.2 %) | (18.5 %) | (6.1 %) | (3.2 %) |
| ROPA, gross | 4.2 % | (9.7 %) | (10.5 %) | (10.0 %) | (0.7 %) |
| Allowance for ROPA | 13.7 % | 17.7 % | (19.0 %) | (4.6 %) | 73.2 % |
| RL, gross | (8.0 %) | (19.9 %) | (19.2 %) | (18.2 %) | (15.1 %) |
| RL, performing | (18.7 %) | (21.8 %) | (6.7 %) | (19.5 %) | (15.6 %) |
| Distressed Assets 5/ | (6.1 %) | (22.2 %) | (15.9 %) | (14.2 %) | (6.0 %) |
| NPAs 6/ | (1.9 %) | (22.3 %) | (17.3 %) | (13.3 %) | (4.5 %) |
| Allowance on NPAs 7/ | 6.3 % | (10.0 %) | (18.6 %) | (5.9 %) | 7.3 % |
| Performing SCR | 34.9 % | 27.9 % | 17.5 % | 0.2 % | 1.6 % |

^{1/} Asset Quality Indicators defined per BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, Net of Due to Head Office/Branches/Agencies plus Allowance for Credit Losses on Loans plus Allowance for Credit Losses on Sales Contract Receivable (SCR) plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{3/} Revised figures excludes Trading Account Securities Loans per the new FRP framework

^{4/} NPL refers to Loans Classified as Past Due and Already Non-Performing plus Items in Litigation minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{5/} Distressed Assets refers to NPAs plus performing RLs. Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003

^{6/} NPA refers to NPLs plus ROPA, gross excluding performing sales contracts receivable per BSP Circular No. 380 dated 28 March 2003. Based on the new FRP framework provided for under Circular No. 512 dated 03 February 2006 effective 31 December 2006, NPA should include non-current assets held for sale.

I/ Allowance on NPAs refers to Allowance for Credit Losses on Loans plus Allowance for Credit Losses on SCR plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA.



Table 24. Thrift Banking System: Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|-------|-------|-------|-------|-------|
| Income Statement | | | | | |
| Total Operating Income | 17.1 | 19.3 | 23.5 | 27.2 | 27.3 |
| Net Interest Income | 12.2 | 14.0 | 16.2 | 20.1 | 19.7 |
| Non-interest Income | 4.9 | 5.3 | 7.3 | 7.1 | 7.6 |
| Non-Interest Expenses | 15.3 | 16.7 | 20.1 | 24.1 | 23.7 |
| Losses/Recoveries on Financial Assets | (1.1) | (2.5) | (2.1) | (2.4) | (1.7) |
| Bad Debts/Provisions for Credit Losses | 1.3 | 2.7 | 2.5 | 2.8 | 2.1 |
| Recovery on Charged-Off Assets | 0.2 | 0.2 | 0.4 | 0.3 | 0.4 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 0.7 | 0.1 | 1.3 | 0.6 | 1.9 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | 0.1 |
| Total Profit/Loss Before Tax and Before Minority Interest | 0.7 | 0.1 | 1.3 | 0.6 | 2.0 |
| Income Tax Expense | 0.6 | 0.0 | 0.6 | 0.7 | 1.1 |
| Total Profit/Loss After Tax and Before Minority Interest | 0.1 | 0.1 | 0.7 | (0.1) | 0.9 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 0.1 | 0.1 | 0.7 | (0.1) | 0.9 |
| Balance Sheet | | | | | |
| Total Assets | 305.4 | 346.0 | 440.9 | 485.6 | 481.8 |
| Cash and Due from Banks | 27.2 | 31.3 | 52.1 | 53.3 | 46.9 |
| Financial Assets, gross (Other than Loans) | 55.0 | 66.4 | 73.4 | 76.0 | 80.8 |
| Allowance for Credit Losses | 0.2 | 0.2 | 0.0 | 0.2 | 0.2 |
| Accumulated Market Gains/Losses | (0.1) | 1.0 | 2.5 | 0.6 | (0.6) |
| Financial Assets, net (Other than Loans) | 54.8 | 67.2 | 75.8 | 76.4 | 80.0 |
| Interbank Loans Receivable (IBL) | 6.1 | 9.2 | 29.4 | 47.0 | 17.2 |
| Loans, gross (exclusive of IBL) | 164.6 | 184.8 | 221.5 | 249.7 | 281.0 |
| Allowance for Probable Losses | 8.3 | 8.9 | 11.9 | 11.6 | 12.9 |
| Loans, net (exclusive of IBL) | 156.3 | 175.8 | 209.6 | 238.1 | 268.2 |
| Equity Investments, net | 0.3 | 0.4 | 0.5 | 0.7 | 1.1 |
| ROPA, net | 33.0 | 29.6 | 32.5 | 30.4 | 28.2 |
| Other Assets, net | 27.8 | 32.5 | 40.9 | 39.7 | 40.2 |
| Total Liabilities | 265.8 | 300.7 | 384.0 | 429.4 | 428.3 |
| Financial Liabilities Held for Trading | - | - | - | - | - |
| Financial Liabilities DFVPL | - | - | - | - | - |
| Deposits | 223.7 | 261.3 | 332.1 | 364.6 | 384.8 |
| Bills Payable | 25.9 | 23.5 | 30.4 | 41.5 | 19.3 |
| Special Financing | 0.3 | | | | |
| Other Liabilities | 15.8 | 15.9 | 21.5 | 23.3 | 21.2 |
| Unsecured Subordinated Debt | - | - | - | - | 2.9 |
| Redeemable Preferred Shares | - | - | - | - | 0.0 |
| Total Capital Accounts | 39.7 | 45.3 | 56.9 | 56.2 | 53.5 |



Table 25. Thrift Banking System: Reconciliation of Financial Highlights

| Levels (P Billion) | End-Decemb | er 2007 FRP | Remarks | End-December 2008 FRP |
|--|------------|----------------|---------|--------------------------|
| Income Statement | 1101111 | | | 110 |
| | 26.8 | 27.2 | 2 | 27.3 |
| Total Operating Income | | | а | |
| Net Interest Income | 20.1 | 20.1 | | 19.7 |
| Non-interest Income | 6.8 | 7.1 | b | 7.6 |
| Non-Interest Expenses | | 24.1 | С | 23.7 |
| Losses/Recoveries on Financial Assets | | (2.4) | d | (1.7) |
| Bad Debts/Provisions for Credit Losses | 2.9 | 2.8 | е | 2.1 |
| Recovery on Charged-Off Assets | 0.3 | 0.3 | f | 0.4 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | 0.6 | g | 1.9 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | - | h | 0.1 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 0.6 | i | 2.0 |
| Income Tax Expense | 0.7 | 0.7 | | 1.1 |
| Total Profit/Loss After Tax and Before Minority Interest | | (0.1) | j | 0.9 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | - | k | - |
| Net Profit or Loss | (0.1) | (0.1) | | 0.9 |
| Balance Sheet | | | | |
| Total Assets | 485.6 | 485.6 | | 481.8 |
| Cash and Due from Banks | 53.3 | 53.3 | | 46.9 |
| Financial Assets, gross (Other than Loans) | | 76.0 | 1 | 80.8 |
| Allowance for Credit Losses | | 0.2 | | 0.2 |
| Accumulated Market Gains/Losses | | 0.6 | | (0.6) |
| Financial Assets, net (Other than Loans) | | 76.4 | | 80.0 |
| Interbank Loans Receivable (IBL) | 47.0 | 47.0 | | 17.2 |
| Loans, gross (exclusive of IBL) | 249.7 | 249.7 | | 281.0 |
| Allowance for Probable Losses | 11.6 | 11.6 | | 12.9 |
| Loans, net (exclusive of IBL) | 238.1 | 238.1 | | 268.2 |
| Equity Investments, net | | 0.7 | | 1.1 |
| Investments, net | 77.1 | | m | - |
| ROPA, net | 30.4 | 30.4 | | 28.2 |
| Other Assets, net | 39.7 | 39.7 | | 40.2 |
| Total Liabilities | 429.4 | 429.4 | | 428.3 |
| Financial Liabilities Held for Trading | | - | n | - |
| Financial Liabilities DFVPL | 224.2 | - | 0 | - |
| Deposits | 364.6 | 364.6 | р | 384.8 |
| Bills Payable | 41.5 | 41.5 | | 19.3 |
| Special Financing | - | 22.2 | ~ | 21.2 |
| Other Liabilities Unsecured Subordinated Debt | 23.3 | 23.3 | q | 21.2 2.9 |
| Redeemable Preferred Shares | - | - | r | 0.0 |
| Total Capital Accounts | 56.2 | 56.2 | S | 53.5 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

b / Difference in value resulted from the inclusion of Dividends Income and Other Income in the FRP.

Difference in value resulted from the inclusion of Dividends income and Other I
 Previously labelled as Operating Expenses (Net of Dad Debts and Provisions).

g / New line item, no corresponding account in the old Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expense (CSIE) format.

g / Provision for Expenses taken out of Provisions for Credit Losses and moved to Non-Interest Expenses.

f / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

 $^{{\}bf g}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{h}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

i / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{\textbf{k}}$ / New line item, no corresponding account in the old CSOC/CSIE format.

^{1 /} New line item; previously investments in debt instruments.

m / Taken out of FRP; Broken down into Equity Investments and Financial Assets.

 $[\]underline{n}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{\textbf{0}}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{\textbf{p}}$ / Added up Long Term Negotiable Certificates of Deposits.

g / Difference in value resulted from the exclusion of Financial Liabilities Held for Trading and Financial Liabilities DFVPL.

L / Used to be a part of Total Capital Accounts in the old CSOC/CSIE format.

s / Now excludes Redeemable Preferred Shares.



Table 26. Thrift Banking System: Growth Rates

| Growth Rates | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|-------------|-------------|-----------|-----------|-----------|
| Income Statement | | | | | |
| Total Operating Income | 14.1 % | 13.0 % | 21.7 % | 15.7 % | 0.4 % |
| Net Interest Income | 14.7 % | 15.3 % | 15.2 % | 24.2 % | (1.7 %) |
| Non-interest Income | 12.5 % | 7.1 % | 39.1 % | (2.9 %) | 6.3 % |
| Non-Interest Expenses | 13.4 % | 9.3 % | 20.5 % | 20.0 % | (1.9 %) |
| Losses/Recoveries on Financial Assets | (22.1 %) | 127.0 % | (16.4 %) | 15.4 % | (29.4 %) |
| Bad Debts/Provisions for Credit Losses | (17.2 %) | 111.1 % | (8.1 %) | 10.8 % | (24.6 %) |
| Recovery on Charged-Off Assets | 37.6 % | 9.3 % | 102.7 % | (14.2 %) | 10.6 % |
| Net Profit Before Share in the Profit/(Loss) of | | | | | |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | 615.4 % | (85.1 %) | 1,110.9 % | (50.4 %) | 198.9 % |
| Share in the Profit/(Loss) of Unconsolidated | | | | | |
| Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 615.4 % | (85.1 %) | 1,110.9 % | (50.4 %) | 207.1 % |
| Income Tax Expense | 73.0 % | (98.5 %) | 6,653.5 % | 14.0 % | 51.5 % |
| Total Profit/Loss After Tax and Before Minority Interest | 147.9 % | (17.4 %) | 591.4 % | (109.3 %) | 1,536.4 % |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | |
| Net Profit or Loss | 147.9 % | (17.4 %) | 591.4 % | (109.3 %) | 1,536.4 % |
| Balance Sheet | | | | | |
| Total Assets | 11.4 % | 13.3 % | 27.4 % | 10.1 % | (0.8 %) |
| Cash and Due from Banks | 14.8 % | 15.0 % | 66.4 % | 2.2 % | (12.0 %) |
| Financial Assets, gross (Other than Loans) | 28.0 % | 20.8 % | 10.4 % | 3.6 % | 6.3 % |
| Allowance for Credit Losses | 0.1 % | 28.2 % | (96.5 %) | 2,874.0 % | (27.6 %) |
| Accumulated Market Gains/Losses | (7,212.1 %) | (2,055.9 %) | 143.4 % | (74.5 %) | (197.0 %) |
| Financial Assets, net (Other than Loans) | 28.0 % | 22.7 % | 12.8 % | 0.7 % | 4.8 % |
| Interbank Loans Receivable (IBL) | 2.2 % | 51.3 % | 220.3 % | 59.8 % | (63.4 %) |
| Loans, gross (exclusive of IBL) | 7.3 % | 12.2 % | 19.9 % | 12.8 % | 12.5 % |
| Allowance for Probable Losses | (0.9 %) | 7.8 % | 32.5 % | (2.0 %) | 10.7 % |
| Loans, net (exclusive of IBL) | 7.8 % | 12.5 % | 19.2 % | 13.6 % | 12.6 % |
| Equity Investments, net | (14.0 %) | 48.8 % | 21.6 % | 52.4 % | 60.6 % |
| ROPA, net | 17.9 % | (10.1 %) | 9.7 % | (6.5 %) | (7.3 %) |
| Other Assets, net | (2.6 %) | 16.7 % | 26.1 % | (2.9 %) | 1.2 % |
| Total Liabilities | 14.0 % | 13.2 % | 27.7 % | 11.8 % | (0.3 %) |
| Financial Liabilities Held for Trading | | | | | |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 13.5 % | 16.8 % | 27.1 % | 9.8 % | 5.5 % |
| Bills Payable | 16.7 % | (9.3 %) | 29.2 % | 36.7 % | (53.5 %) |
| Special Financing | (0.4 %) | (100.0 %) | | | |
| Other Liabilities | 18.5 % | 0.3 % | 35.3 % | 8.3 % | (8.8 %) |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | | | | | |
| Total Capital Accounts | (3.8 %) | 14.1 % | 25.6 % | (1.3 %) | (4.8 %) |



Table 27. Thrift Banking System: Selected Performance Indicators

| Selected Ratios | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|--------|--------|--------|---------|-----------------------------|
| Profitability | | | | | |
| Earning Asset Yield 1/ | 10.7 % | 10.8 % | 10.5 % | 10.2 % | 9.4 % |
| Funding Cost 2/ | 5.2 % | 5.2 % | 5.1 % | 4.6 % | 4.3 % |
| Interest Spread 3/ | 5.5 % | 5.6 % | 5.4 % | 5.6 % | 5.1 % |
| Net Interest Margin 4/ | 5.4 % | 5.4 % | 5.2 % | 5.4 % | 5.0 % |
| Non-interest Income to Total Operating Income 5/ | 28.8 % | 27.3 % | 31.2 % | 26.2 % | 27.7 % |
| Cost-to-Income ^{6/} | 89.3 % | 86.4 % | 85.5 % | 88.7 % | 86.7 % |
| Return on Assets (ROA) 7/ | 0.0 % | 0.0 % | 0.2 % | (0.0 %) | 0.2 % |
| Return on Equity (ROE) 7/ | 0.3 % | 0.2 % | 1.3 % | (0.1 %) | 1.7 % |
| Liquidity | | | | | |
| Cash and Due from Banks to Deposits | 12.2 % | 12.0 % | 15.7 % | 14.6 % | 12.2 % |
| Liquid Assets to Deposits ^{8/} | 36.7 % | 37.7 % | 38.5 % | 35.6 % | 33.0 % |
| Loans, gross to Deposits | 76.3 % | 74.2 % | 75.5 % | 81.4 % | 77.5 % |
| Asset quality | | | | | |
| Restructured Loans to Total Loan Portfolio | 2.5 % | 3.2 % | 2.3 % | 1.7 % | 1.4 % |
| Allowance for Credit Losses on Loans to TLP | 4.1 % | 4.2 % | 4.1 % | 3.2 % | 3.7 % |
| Non-performing Loans (NPL) | 11.0 % | 8.9 % | 8.3 % | 6.9 % | 7.2 % |
| NPL, exclusive of IBL | 11.4 % | 9.3 % | 9.4 % | 8.2 % | 7.6 % |
| NPL Coverage | 37.0 % | 47.9 % | 49.3 % | 47.3 % | 51.2 % |
| Non-performing Assets (NPA) to Gross Assets | 15.9 % | 12.5 % | 11.4 % | 9.9 % | 9.6 % |
| NPA Coverage | 17.2 % | 23.4 % | 25.6 % | 25.5 % | 28.0 % |
| Distressed Assets | 25.9 % | 22.0 % | 19.0 % | 15.7 % | 15.2 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total Assets 9/ | 13.0 % | 13.1 % | 12.9 % | 11.6 % | 11.1 % |
| Capital Adequacy Ratio (Solo) 10/ | 16.2 % | 17.3 % | 16.0 % | 15.1 % | 14.6 % ^{<u>a</u>/} |

^{1/} Earning Asset Yield refers to the ratio of interest income to average earning assets

^{2/} Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities

^{3/} Interest Spread refers to the difference between earning asset yield and funding cost

 $[\]underline{4}$ Net Interest Margin refers to the ratio of net interest income to average earning assets

^{5/} Non-interest income now includes dividends income

^{6/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income

^{7/} ROA and ROE refers to the ratio of net profit to average assets and capital, respectively.

^{8/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity

^{9/} Total capital accounts includes redeemable preferred shares

^{10/} Based on the new framework provided for under Circular No. 280 dated 29 March 2001, formally adopted 1 July 2001; Under Circular No. 360 dated 3 December 2002, adopted 1 July 2003, Universal/Commercial Banks are to incorporate market risks in addition to credit risks; Under Circular No. 538 dated 4 August 2006, effective 1 July 2007, U/KBs are to incorporate operational risk in addition to credit and market risks.

a/ Data as of 30 September 2008



Table 28. Thrift Banking System: Reconciliation of Selected Performance Indicators

| | End-Deceml | End-December 2007 | | ber 2007 Remarks | | End-December 2008 |
|---|------------|-------------------|---|------------------|--|-------------------|
| Selected Ratios | Pre-FRP | FRP | | FRP | | |
| Profitability | | | | | | |
| Earning Asset Yield | 10.8 % | 10.2 % | а | 9.4 % | | |
| Funding Cost | 4.6 % | 4.6 % | b | 4.3 % | | |
| Interest Spread | 6.2 % | 5.6 % | С | 5.1 % | | |
| Net Interest Margin | 5.8 % | 5.4 % | d | 5.0 % | | |
| Non-interest Income to Total Operating Income | 25.2 % | 26.2 % | е | 27.7 % | | |
| Cost-to-Income | 89.4 % | 88.7 % | f | 86.7 % | | |
| Return on Assets (ROA) | (0.0 %) | (0.0 %) | g | 0.2 % | | |
| Return on Equity (ROE) | (0.1 %) | (0.1 %) | h | 1.7 % | | |
| Liquidity | | | | | | |
| Cash and Due from Banks to Deposits | 14.6 % | 14.6 % | | 12.2 % | | |
| Liquid Assets to Deposits | 35.6 % | 35.6 % | i | 33.0 % | | |
| Loans, gross to Deposits | 81.4 % | 81.4 % | j | 77.5 % | | |
| Asset quality | | | | | | |
| Restructured Loans to Total Loan Portfolio | 1.6 % | 1.7 % | k | 1.4 % | | |
| Allowance for Credit Losses on Loans to TLP | 3.2 % | 3.2 % | | 3.7 % | | |
| Non-performing Loans (NPL) | 6.9 % | 6.9 % | | 7.2 % | | |
| NPL, exclusive of IBL | 8.2 % | 8.2 % | | 7.6 % | | |
| NPL Coverage | 47.3 % | 47.3 % | | 51.2 % | | |
| Non-performing Assets (NPA) to Gross Assets | 9.9 % | 9.9 % | | 9.6 % | | |
| NPA Coverage | 25.5 % | 25.5 % | | 28.0 % | | |
| Distressed Assets | 17.0 % | 15.7 % | 1 | 15.2 % | | |
| Capital Adequacy | | | | | | |
| Total Capital Accounts to Total Assets | 11.6 % | 11.6 % | | 11.1 % | | |
| Capital Adequacy Ratio (Solo) | 15.1 % | 15.1 % | | 14.6 % | | |

a/ Earning Asset Yield refers to the ratio of interest income to average earning assets. The new FRP format now includes Due from Other Banks as part of Earning Assets. This is in addition to total loan portfolio, gross (net of amortization) and financial assets, net of amortization (net of financial assets in equity securities) which originally comprised Earning Assets per the old CSOC/CSIE format.

ble Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities. The new FRP format now includes Bonds Payable,net and Redeemable Preferred Shares as part of Interest Bearing Liabilities. Per the old CSOC/CSIE format, Interest Bearing Liabilities is the sum of Deposit Liabilities, Bills Payable and Unsecured Subordinated Debt.

 $[\]underline{\text{C}}^{\prime}$ Interest Spread refers to the difference between earning asset yield and funding cost

d/ Net Interest Margin refers to the ratio of net interest income to average earning assets. Net interest income now includes provision for losses on accrued interest income from financial assets. While due from other banks is added up in the computation of earning assets.

e Non-interest income now includes dividends income

^[/] Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income. Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets. Meanwhile, total operating income now includes provisions for losses on accrued interest income from financial assets in net interest income and dividends income in non-interest income.

^{9/} ROA refers to the ratio of net profit to average assets

h/ ROE refers to the ratio of net profit to average capital

i/ Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

i/ Loans, gross now excludes Trading Account Securities loans

k/ Total Loan Portfolio now excludes Trading Account Securities Loans

 $[\]underline{\text{I}}/\text{ Revised figure excludes performing sales contract receivables per Circular No.~380~dated~28~March~2003}$



Table 29. Thrift Banking Offices: Regional Profile

| | End- | End | 2008 | | |
|--|------------------|-------|-----------------|-------------------------------|--|
| | December 2007 | Total | Head Offices | Branches/ Other Offices | |
| Nationwide | 1,336 | 1,296 | 77 | 1,219 | |
| National Capital Region (NCR) | 580 | 544 | 35 | 509 | |
| Luzon | 505 | 498 | 30 | 468 | |
| Region I - Ilocos | 39 | 38 | 1 | 37 | |
| Region II - Cagayan | 11 | 9 | 1 | 8 | |
| Region III - Central Luzon | 138 | 139 | 11 | 128 | |
| Region IV-A - CALABARZON | 251 | 246 | 12 | 234 | |
| Region IV-B - MIMAROPA | 25 | 24 | 2 | 22 | |
| Region V - Bicol | 32 | 33 | 2 | 31 | |
| Cordillera Administrative Region (CAR) | 9 | 9 | 1 | 8 | |
| Visayas | 170 | 176 | 12 | 164 | |
| Region VI - Western Visayas | 56 | 59 | 5 | 54 | |
| Region VII - Central Visayas | 103 | 103 | 7 | 96 | |
| Region VIII - Eastern Visayas | 11 | 14 | | 14 | |
| Mindanao | 81 | 78 | | 78 | |
| Region IX - Zamboanga Peninsula | 10 | 10 | | 10 | |
| Region X - Northern Mindanao | 31 | 27 | | 27 | |
| Region XI - Davao Region | 25 | 27 | | 27 | |
| Region XII - Soccsksargen 1/ | 8 | 7 | | 7 | |
| ARMM | 1 | 1 | | 1 | |
| CARAGA | 6 | 6 | | 6 | |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 30. Thrift Banking System: Automated Teller Machines (ATMs)

As of periods indicated

| | On-site | | Off-site | | Total | |
|---|---------|---------|----------|---------|---------|---------|
| | Dec '07 | Dec '08 | Dec '07 | Dec '08 | Dec '07 | Dec '08 |
| Nationwide | 577 | 683 | 112 | 142 | 689 | 825 |
| National Capital Region (NCR) | 331 | 372 | 71 | 91 | 402 | 463 |
| Luzon | 161 | 201 | 23 | 28 | 184 | 229 |
| Region I - Ilocos | 21 | 26 | 2 | 4 | 23 | 30 |
| Region II - Cagayan | 5 | 6 | | | 5 | 6 |
| Region III - Central Luzon | 43 | 53 | 7 | 6 | 50 | 59 |
| Region IV-A - CALABARZON | 78 | 96 | 13 | 17 | 91 | 113 |
| Region IV-B - MIMAROPA | | 2 | | | | 2 |
| Region V - Bicol | 8 | 12 | | | 8 | 12 |
| Cordillera Administrative Region (CAR) | 6 | 6 | 1 | 1 | 7 | 7 |
| Visayas | 53 | 67 | 14 | 16 | 67 | 83 |
| Region VI - Western Visayas | 18 | 23 | 6 | 6 | 24 | 29 |
| Region VII - Central Visayas | 32 | 40 | 8 | 10 | 40 | 50 |
| Region VIII - Eastern Visayas | 3 | 4 | | | 3 | 4 |
| Mindanao | 32 | 43 | 4 | 7 | 36 | 50 |
| Region IX - Zamboanga Peninsula | 6 | 7 | | | 6 | 7 |
| Region X - Northern Mindanao | 10 | 11 | 2 | 4 | 12 | 15 |
| Region XI - Davao Region | 13 | 20 | 1 | 2 | 14 | 22 |
| Region XII - Soccsksargen ^{1/} ARMM | 3 | 4 | 1 | 1 | 4 | 5 |
| CARAGA | | 1 | | | | 1 |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.

Table 31. Thrift Banks Authorized to Engage in E-Banking Operations

As of End-December 2008

| Name of Bank | Mobile | Non- Mobile | Internet | Proprietary | Mobile/ Internet via Bancnet or Megalink Switch | Cash Card |
|---------------------------------------|--------|----------------|----------|-------------|---|--------------|
| Financial Institution-Linked Thrift E | Banks | | | | | |
| 1. BPI Direct | | | | | | |
| 2. BPI-Family Bank | | | | | | |
| 3. Citibank Savings, Inc. | | | | | | |
| 4. HSBC Savings Bank | | | | | | |
| 5. RCBC Savings Bank | | | | | | |
| Non-Linked Thrift Banks | | | | | | |
| 6. Citystate Savings Bank | | | | | | |
| 7. Premiere Development Bank | | | | | | |
| 8. Robinsons Savings Bank | | | | | | |
| 9. The Manila Bank | | | | | | |
| 10. Asiatrust Development Bank | | | | | | |
| 11. Insular Life Savings Bank | | | | | | |
| 12. GE Money/Keppel Bank | | | | | | |
| 13. Philippine Savings Bank | | | | | | |
| 14. Planters Development Bank | | | | | | |
| 15. Equicom Savings Bank | | | | | | |
| | | | | | | |



Table 32. Thrift Banking System: Profitability Indicators

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|------------|---------------------|------------|---------------------|---------------------|
| Total Operating Income | 17.1 | 19.3 | 23.5 | 27.2 | 27.3 |
| Net Interest Income | 12.2 | 14.0 | 16.2 | 20.1 | 19.7 |
| Interest Income | 24.4 | 27.8 | 32.7 | 37.7 | 37.3 |
| Provision for Lossses on Accrued Interest Income from | | | | | |
| Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest Expenses | 12.2 | 13.8 | 16.5 | 17.7 | 17.6 |
| Non-interest Income | 4.9 0.0 | 5.3 | 7.3 | 7.1 0.0 | 7.6 |
| Dividend Income Fee-based Income | 2.6 | 0.0 2.7 | 0.0 3.3 | 3.8 | 0.0 4.0 |
| Trading Income | 0.3 | 0.6 | 1.7 | 2.0 | 1.4 |
| FX Profits/Loss | 0.1 | (0.0) | 0.0 | (0.1) | 0.4 |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- Trading Financial Assets and Liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.3 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.9 |
| Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) on Fair Value Adjustment in Hedge Accounting | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Income | 2.0 | 2.0 | 2.3 | 1.4 | 1.7 |
| Non-Interest Expenses | 15.3 | 16.7 | 20.1 | 24.1 | 23.7 |
| Losses/Recoveries on Financial Assets | (1.1) | (2.5) | (2.1) | (2.4) | (1.7) |
| Bad Debts/Provisions for Credit Losses | 1.3 | 2.7 | 2.5 | 2.8 | 2.1 |
| Recovery on Charged-Off Assets Net Profit Before Share in the Profit/(Loss) of Unconsolidated | 0.2 | 0.2 | 0.4 | 0.3 | 0.4 |
| Subsidiaries, Associates and Joint Ventures Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | 0.7 | 0.1 | 1.3 | 0.6 | 1.9 |
| Associates and Joint Ventures | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Total Profit/Loss Before Tax and Before Minority Interest | 0.7 | 0.1 | 1.3 | 0.6 | 2.0 |
| Income Tax Expense | 0.6 | 0.0 | 0.6 | 0.7 | 1.1 |
| Total Profit/Loss After Tax and Before Minority Interest | 0.1 | 0.1 | 0.7 | (0.1) | 0.9 |
| Minority Interest in Profit/(Loss) of Subsidiaries | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Profit or Loss | 0.1 | 0.1 | 0.7 | (0.1) | 0.9 |
| Growth Rates | | | | ` ′ | |
| Total Operating Income | 14.1 % | 13.0 % | 21.7 % | 15.7 % | 0.4 % |
| Net Interest Income | 14.7 % | 15.3 % | 15.2 % | 24.2 % | (1.7 %) |
| Interest Income | 18.3 % | 14.1 % | 17.5 % | 15.4 % | (1.0 %) |
| Provision for Lossses on Accrued Interest Income from Financial Assets | | | | | |
| Interest Expenses | 22.0 % | 12.8 % | 19.8 % | 6.7 % | (0.3 %) |
| Non-interest Income | 12.5 % | 7.1 % | | (2.9 %) | 6.3 % |
| Dividend Income | 180.8 % | , | 5,262.1 % | 36.3 % | (97.4 %) |
| Fee-based Income | 20.8 % | 6.1 % | 19.7 % | 16.5 % | 5.3 % |
| Trading Income FX Profits/Loss | (57.9 %) | 88.2 % (126.9 %) | 188.2 % | 16.3 % (318.8 %) | (29.6 %) 504.4 % |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- Trading Financial Assets and Liabilities | (12.7 70) | (120.9 70) | (329.4 76) | (310.0 76) | 304.4 76 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | | | | | |
| Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss | | | | | |
| Profit/(Loss) on Fair Value Adjustment in Hedge Accounting | | | | | |
| Other Income | 39.2 % | 0.4 % | 15.1 % | (39.8 %) | 27.2 % |
| Non-Interest Expenses | 13.4 % | 9.3 % | 20.5 % | 20.0 % | (1.9 %) |
| Losses/Recoveries on Financial Assets | (22.1 %) | 127.0 % | (16.4 %) | 15.4 % | (29.4 %) |
| Bad Debts/Provisions for Credit Losses | (17.2 %) | 111.1 % | (8.1 %) | 10.8 % | (24.6 %) |
| Recovery on Charged-Off Assets | 37.6 % | 9.3 % | 102.7 % | (14.2 %) | 10.6 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 615.4 % | (85.1 %) | 1,110.9 % | (50.4 %) | 198.9 % |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 615.4 % | (85.1 %) | 1,110.9 % | (50.4 %) | 207.1 % |
| Income Tax Expense | 73.0 % | (98.5 %) | 6,653.5 % | 14.0 % | 51.5 % |
| Total Profit/Loss After Tax and Before Minority Interest Minority Interest in Profit/(Loss) of Subsidiaries | 147.9 % | (17.4 %) | 591.4 % | (109.3 %) | 1,536.4 % |
| Net Profit or Loss | 147.9 % | (17.4 %) | 591.4 % | (109.3 %) | 1,536.4 % |



Table 33. Thrift Banking System: Reconciliation of Profitability Indicators

| | 2007 | | Remarks | 2008 _{r/} |
|--|--------------|-------|---------|--------------------|
| Levels (P Billion) | Pre-FRP | FRP | | FRP |
| Total Operating Income | 26.0 | 27.2 | | 27.3 |
| Total Operating Income Net Interest Income | 26.8 20.1 | 20.1 | а | 27.3 19.7 |
| Interest Income | 37.7 | 37.7 | | 37.3 |
| Provision for Lossses on Accrued Interest Income from | 37.7 | 31.1 | | 37.3 |
| Financial Assets | | 0.0 | b | 0.0 |
| Interest Expenses | 17.7 | 17.7 | b | 17.6 |
| Non-interest Income | 6.8 | 7.1 | С | 7.6 |
| Dividend Income | 0.0 | 0.0 | d | 0.0 |
| Fee-based Income | 3.7 | 3.8 | e | 4.0 |
| Trading Income | 1.9 | 2.0 | f | 1.4 |
| FX Profits/Loss | 0.0 | (0.1) | g | 0.4 |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non- | | | | |
| Trading Financial Assets and Liabilities | | 0.0 | h | 0.3 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | |
| Assets | | 0.0 | i | 0.9 |
| Profit/(Loss) on Financial Assets and Liabilities | | 0.0 | | 2.2 |
| Designated at Fair Value through Profit or Loss | | 0.0 | j | 0.0 |
| Profit/(Loss) on Fair Value Adjustment in Hedge Accounting | | 0.0 | l. | 0.0 |
| • | 0.1 | 0.0 | k I | 0.0 |
| Trust Department Income Other Income | 1.1 | 1.4 | m | 1.7 |
| Non-Interest Expenses | 1.1 | 24.1 | n | 23.7 |
| Losses/Recoveries on Financial Assets | | (2.4) | 0 | (1.7) |
| Bad Debts/Provisions for Credit Losses | 2.9 | 2.8 | р | 2.1 |
| Recovery on Charged-Off Assets | 0.3 | 0.3 | q | 0.4 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated | 0.5 | 0.5 | Ч | 0.4 |
| Subsidiaries, Associates and Joint Ventures | | 0.6 | r | 1.9 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | 0.0 | · | 1.0 |
| Associates and Joint Ventures | | 0.0 | s | 0.1 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 0.6 | t | 2.0 |
| • | 0.7 | | | _ |
| Income Tax Expense | 0.7 | 0.7 | u | 1.1 |
| Total Profit/Loss After Tax and Before Minority Interest | | (0.1) | V | 0.9 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | 0.0 | W | 0.0 |
| Net Profit or Loss | (0.1) | (0.1) | X | 0.9 |

- a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package
- b / New line item, no corresponding account in the old CSOC/CSIE format.
- c / Under the new FRP format, dividends income is added up to non-interest income.
- ₫ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- g / Difference in value resulted from the inclusion of Income from Fiduciary Activities (Trust Department Income), Securitization Activities and Underwriting and Securities Dealership.
- t / Under the new FRP format, foreign exchange profits/losses is extracted from trading income.
- g / Used to be a part of Trading Income in the old CSOC/CSIE format.
- \underline{h} / New line item, no corresponding account in the old CSOC/CSIE format.
- i / New line item, no corresponding account in the old CSOC/CSIE format.
- i / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{k} / New line item, no corresponding account in the old CSOC/CSIE format.
- I / Moved to Fee-based Income
- \underline{m} / Difference in value resulted from the inclusion of portions of Extraordinary Credits.
- n / Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets.
- <u>o</u> / New line item, no corresponding account in the old CSOC/CSIE format.
- p / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format. Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.
- g / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- I / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{s} / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{t} / New line item, no corresponding account in the old CSOC/CSIE format.
- $\underline{\mathtt{u}}$ / Previously labelled as Provisions for Income Tax.
- $\underline{\mathsf{V}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- $\underline{\mathbf{W}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{x} / Previously labelled as Net Income/Loss After Tax.



Table 34. Thrift Banking System: Asset Quality Indicators 1/

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---------------------------------------|---------|----------|----------|----------|---------------------|
| Total Assets | 305.4 | 346.0 | 440.9 | 485.6 | 481 <mark>.8</mark> |
| Gross Assets 2/ | 314.0 | 356.5 | 454.1 | 498.2 | 495.1 |
| Total Loan Portfolio (TLP) 3/ | 169.3 | 193.2 | 249.2 | 294.7 | 296.2 |
| Interbank Loans Receivable (IBL) | 6.1 | 9.2 | 29.4 | 47.0 | 17.2 |
| TLP, exclusive of IBL 3/ | 163.2 | 184.0 | 219.8 | 247.7 | 279.0 |
| TLP, net (exclusive of IBL) 3/ | 156.3 | 175.8 | 209.6 | 238.1 | 268.2 |
| Non-performing Loans (NPL) 4/ | 18.6 | 17.1 | 20.6 | 20.2 | 21.2 |
| Allowance for Credit Losses on Loans | 6.9 | 8.2 | 10.1 | 9.6 | 10.9 |
| ROPA, gross | 34.7 | 31.9 | 35.6 | 33.4 | 30.8 |
| Allowance for ROPA | 1.7 | 2.3 | 3.1 | 3.0 | 2.5 |
| Restructured Loans (RL), gross | 4.3 | 6.2 | 5.6 | 4.9 | 4.2 |
| RL, performing | 3.1 | 4.8 | 2.5 | 2.1 | 1.9 |
| Distressed Assets 5/ | 52.8 | 49.5 | 54.1 | 51.5 | 49.6 |
| Non-performing Assets (NPAs) 6/ | 49.8 | 44.7 | 51.6 | 49.3 | 47.7 |
| Allowance on NPAs 7/ | 8.6 | 10.5 | 13.2 | 12.6 | 13.3 |
| Performing Sales Contract Receivables | 3.4 | 4.3 | 4.5 | 4.3 | 4.3 |
| Growth Rates | | | | | |
| Total Assets | 11.4 % | 13.3 % | 27.4 % | 10.1 % | (0.8 %) |
| Gross Assets 2/ | 11.0 % | 13.5 % | 27.4 % | 9.7 % | (0.6 %) |
| TLP 3/ | 6.9 % | 14.1 % | 29.0 % | 18.3 % | 0.5 % |
| IBL | 2.2 % | 51.3 % | 220.3 % | 59.8 % | (63.4 %) |
| TLP (exclusive of IBL) 3/ | 7.0 % | 12.8 % | 19.4 % | 12.7 % | 12.7 % |
| TLP, net (exclusive of IBL) 3/ | 7.8 % | 12.5 % | 19.2 % | 13.6 % | 12.6 % |
| NPL 4/ | (2.5 %) | ` , | | (1.6 %) | 4.9 % |
| Allowance for Credit Losses on Loans | (7.6 %) | 19.3 % | 23.7 % | (5.7 %) | 13.6 % |
| ROPA, gross | 19.2 % | (8.0 %) | 11.6 % | (6.0 %) | (8.0 %) |
| Allowance for ROPA | 52.5 % | 34.2 % | 36.2 % | (1.4 %) | (18.5 %) |
| RL, gross | 9.7 % | 44.8 % | (9.3 %) | (13.1 %) | (14.1 %) |
| RL, performing | (1.8 %) | 57.0 % | (47.9 %) | (14.6 %) | (9.8 %) |
| Distressed Assets 5/ | 2.9 % | (6.4 %) | 9.4 % | (4.8 %) | (3.6 %) |
| NPAs ^{6/} | | (10.3 %) | 15.5 % | (4.4 %) | (3.3 %) |
| Allowance on NPAs 7/ | 0.2 % | 22.2 % | | (4.7 %) | 5.9 % |
| Performing SCR | 35.5 % | 26.2 % | 4.6 % | (4.8 %) | (1.0 %) |

^{1/} Asset Quality Indicators defined per BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, Net of Due to Head Office/Branches/Agencies plus Allowance for Credit Losses on Loans plus Allowance for Credit Losses on Sales Contract Receivable (SCR) plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{3/} Revised figures excludes Trading Account Securities Loans per the new FRP framework

^{4/} NPL refers to Loans Classified as Past Due and Already Non-Performing plus Items in Litigation minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{5/} Distressed Assets refers to NPAs plus performing RLs. Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003

^{6/} NPA refers to NPLs plus ROPA, gross excluding performing sales contracts receivable per BSP Circular No. 380 dated 28 March 2003. Based on the new Financial Reporting Package (FRP) framework provided for under Circular No. 512 dated 03 February 2006 effective 31 December 2006, NPA should include non-current assets held for sale.

^{7/} Allowance on NPAs refers to Allowance for Credit Losses on Loans plus Allowance for Credit Losses on SCR plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA.



Table 35. Rural Banking System: Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008º/ |
|--|--------------|--------------|--------------|--------------|--------------|
| Income Statement | | | | | |
| Total Operating Income | 9.7 | 10.7 | 12.6 | 14.8 | 15.8 |
| Net Interest Income | 6.5 | 7.3 | 8.5 | 10.6 | 12.0 |
| Non-interest Income | 3.2 | 3.4 | 4.1 | 4.2 | 3.7 |
| Non-Interest Expenses | 7.6 | 8.4 | 9.4 | 10.6 | 11.1 |
| Losses/Recoveries on Financial Assets Bad Debts/Provisions for Credit Losses | (0.3) 0.3 | (0.4) 0.4 | (0.4) 0.4 | (0.7) 0.7 | (1.1) 1.1 |
| Recovery on Charged-Off Assets | | | | | |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 1.8 | 1.9 | 2.9 | 3.6 | 3.6 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 1.8 | 1.9 | 2.9 | 3.6 | 3.6 |
| Income Tax Expense | 0.3 | 0.4 | 0.5 | 0.8 | 0.8 |
| Total Profit/Loss After Tax and Before Minority Interest | 1.6 | 1.5 | 2.3 | 2.8 | 2.8 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | |
| Net Profit or Loss | 1.6 | 1.5 | 2.3 | 2.8 | 2.8 |
| Balance Sheet | | | | | |
| Total Assets | 94.9 | 109.1 | 126.6 | 149.5 | 145.1 |
| Cash and Due from Banks | 17.5 | 19.3 | 23.1 | 27.3 | 25.9 |
| Financial Assets, gross (Other than Loans) | 5.6 | 6.2 | 6.5 | 7.5 | 7.2 |
| Allowance for Credit Losses Accumulated Market Gains/Losses | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 |
| Financial Assets, net (Other than Loans) | 5.6 | 6.1 | 6.4 | 7.4 | 7.1 |
| Loans, gross | 59.3 | 68.3 | 77.1 | 93.6 | 96.8 |
| Allowance for Probable Losses | 2.9 | 3.3 | 3.4 | 3.9 | 4.3 |
| Loans, net | 56.4 | 65.0 | 73.7 | 89.8 | 92.5 |
| Equity Investments, net | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| ROPA, net | 7.7 | 8.0 | 10.6 | 11.4 | 8.1 |
| Other Assets | 7.5 | 10.7 | 12.7 | 13.5 | 11.5 |
| Total Liabilities | 80.0 | 93.2 | 108.2 | 128.6 | 122.1 |
| Financial Liabilities Held for Trading Financial Liabilities DFVPL | | | | | |
| Deposits | 67.3 | 76.7 | 89.0 | 108.1 | 99.6 |
| Bills Payable | 7.4 | 8.6 | 9.4 | 10.8 | 12.9 |
| Special Financing | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| Other Liabilities | 5.2 | 7.8 | 9.7 | 9.7 | 9.6 |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares Total Capital Accounts | 14.9 | 15.9 | 18.4 | 20.8 | 23.0 |

^{...} Less than P0.05 billion

p/ Preliminary



Table 36. Rural Banking System: Reconciliation of Financial Highlights

| Levels (P Billion) | End-December 2007 Pre-FRP FRP | | Remarks | End-December 2008 FRP |
|--|-------------------------------|-------|---------|-----------------------|
| Income Statement | | | | |
| Total Operating Income | 14.4 | 14.8 | а | 15.8 |
| Net Interest Income | 10.6 | 10.6 | | 12.0 |
| Non-interest Income | 3.8 | 4.2 | b | 3.7 |
| Non-Interest Expenses | | 10.6 | С | 11.1 |
| Losses/Recoveries on Financial Assets | | (0.7) | d | (1.1) |
| Bad Debts/Provisions for Credit Losses | 0.7 | 0.7 | е | 1.1 |
| Recovery on Charged-Off Assets | | | f | |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | 3.6 | g | 3.6 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | - | h | - |
| Total Profit/Loss Before Tax and Before Minority Interest | | 3.6 | i | 3.6 |
| Income Tax Expense | 0.8 | 0.8 | | 0.8 |
| Total Profit/Loss After Tax and Before Minority Interest | | 2.8 | j | 2.8 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | _ | k | _ |
| Net Profit or Loss | 2.8 | 2.8 | | 2.8 |
| Balance Sheet | | | | |
| Total Assets | 149.5 | 149.5 | | 145.1 |
| Cash and Due from Banks | 27.3 | 27.3 | | 25.9 |
| Financial Assets, gross (Other than Loans) | 27.0 | 7.5 | I | 7.2 |
| Allowance for Credit Losses | | 0.1 | | 0.2 |
| Accumulated Market Gains/Losses | | 0.0 | | - |
| Financial Assets, net (Other than Loans) | | 7.4 | | 7.1 |
| Loans, gross (exclusive of IBL) | 93.6 | 93.6 | | 96.8 |
| Allowance for Probable Losses | 3.9 | 3.9 | | 4.3 |
| Loans, net (exclusive of IBL) | 89.8 | 89.8 | | 92.5 |
| Equity Investments, net | | 0.1 | | 0.1 |
| Investments, net | 7.5 | | m | - |
| ROPA, net | 11.4 | 11.4 | | 8.1 |
| Other Assets, net | 13.5 | 13.5 | | 11.5 |
| Total Liabilities | 128.6 | 128.6 | | 122.1 |
| Financial Liabilities Held for Trading | | 0.0 | n | - |
| Financial Liabilities DFVPL | | 0.0 | 0 | - |
| Deposits | 108.1 | 108.1 | р | 99.6 |
| Bills Payable | 10.8 | 10.8 | | 12.9 |
| Special Financing | 0.1 | 0.1 | | 0.1 |
| Other Liabilities | 9.7 | 9.7 | q | 9.6 |
| Unsecured Subordinated Debt | 0.0 | 0.0 | • | - |
| Redeemable Preferred Shares | 0.0 | 0.0 | r | - |
| Total Capital Accounts | 20.8 | 20.8 | s | 23.0 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

by / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per FRP.

<u>c</u> / Previously labelled as Operating Expenses (Net of Dad Debts and Provisions).

d / New line item, no corresponding account in the old Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expense (CSIE) format.

g / Small difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.

 $[\]underline{f}$ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

g / New line item, no corresponding account in the old CSOC/CSIE format.

h / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

i / New line item, no corresponding account in the old CSOC/CSIE format.
 k / New line item, no corresponding account in the old CSOC/CSIE format.

^{1 /} New line item; previously investments in debt instruments.

 $[\]underline{m}$ / Taken out of FRP; Broken down into Equity Investments and Financial Assets.

 $[\]underline{n}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{o}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{p}$ / Added up Long Term Negotiable Certificates of Deposits.

 $^{{\}underline{\bf g}} \ / \ \ {\hbox{\it Difference in value resulted from the exclusion of Financial Liabilities Held for Trading and Financial Liabilities DFVPL}.$

 $[\]underline{r}$ / Used to be a part of Total Capital Accounts in the old CSOC/CSIE format.

s / Excludes Redeemable Preferred Shares.



Table 37. Rural Banking System: Growth Rates

| Growth Rates | 2004 | 2005 | 2006 | 2007 | 2008 ^p / |
|--|------------------|------------------|-----------------|------------------|---------------------|
| Income Statement | | | | | |
| Total Operating Income | 16.1 % | 10.2 % | 17.6 % | 17.5 % | 6.6 % |
| Net Interest Income | 17.5 % | 11.4 % | 17.4 % | 24.3 % | 13.5 % |
| Non-interest Income | 13.2 % | 7.9 % | 18.0 % | 3.1 % | (10.7 %) |
| Non-Interest Expenses | 15.6 % | 11.0 % | 11.4 % | 12.9 % | 4.6 % |
| Losses/Recoveries on Financial Assets | 42.2 % | 48.6 % | (15.3 %) | 76.0 % | 73.3 % |
| Bad Debts/Provisions for Credit Losses | 43.7 % | 45.3 % | (15.4 %) | 73.5 % | 72.6 % |
| Recovery on Charged-Off Assets | 78.7 % | (17.6 %) | (17.0 %) | (14.7 %) | 24.4 % |
| Net Profit Before Share in the Profit/(Loss) of | | | | | |
| Unconsolidated Subsidiaries, Associates and | | | | | |
| Joint Ventures | 14.8 % | 1.1 % | 53.5 % | 25.0 % | 0.4 % |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before | | | | | |
| Minority Interest | 14.8 % | 1.1 % | 53.5 % | 25.0 % | 0.4 % |
| Income Tax Expense | 21.8 % | 30.7 % | 38.0 % | 46.6 % | 7.3 % |
| Total Profit/Loss After Tax and Before | | | | | |
| Minority Interest | 13.5 % | (4.6 %) | 57.5 % | 20.0 % | (1.5 %) |
| Minority Interest in Profit/(Loss) of | | , | | | , |
| Subsidiaries | | | | | |
| Net Profit or Loss | 13.5 % | (4.6 %) | 57.5 % | 20.0 % | (1.5 %) |
| Balance Sheet | | | | | |
| Total Assets | 13.0 % | 15.0 % | 16.0 % | 18.1 % | (2.9 %) |
| Cash and Due from Banks | 3.6 % | 9.9 % | 19.7 % | 18.4 % | (5.4 %) |
| Financial Assets, gross (Other than Loans) | 32.1 % | 9.4 % | 4.9 % | 15.2 % | (2.7 %) |
| Allowance for Credit Losses | 3,594.9 % | 81.2 % | (43.3 %) | (9.1 %) | 191.4 % |
| Accumulated Market Gains/Losses | | / | | | (4.0.04) |
| Financial Assets, net (Other than Loans) | 30.7 % | 8.6 % | 5.8 % | 15.4 % | (4.2 %) |
| Loans, gross | 14.5 % | 15.1 % | 12.9 % | 21.5 % | 3.4 % |
| Allowance for Probable Losses Loans, net | 16.0 % 14.4 % | 14.5 % 15.2 % | 1.7 % 13.5 % | 13.7 % 21.8 % | 11.1 % 3.1 % |
| Equity Investments, net | 11.7 % | (14.7 %) | (43.4 %) | 12.1 % | (3.3 %) |
| ROPA, net | 11.1 % | 3.8 % | 31.9 % | 7.0 % | (28.9 %) |
| Other Assets | 17.1 % | 42.2 % | 19.4 % | 6.2 % | (15.2 %) |
| Total Liabilities | 13.3 % | 16.5 % | 16.1 % | 18.9 % | (5.0 %) |
| Financial Liabilities Held for Trading | 10.0 70 | , . | , . | . 0.0 70 | (|
| Financial Liabilities DFVPL | | | | | |
| Deposits | 14.2 % | 14.0 % | 16.1 % | 21.5 % | (7.9 %) |
| Bills Payable | 8.1 % | 15.9 % | 9.1 % | 14.6 % | 19.8 % |
| Special Financing | 21.5 % | (13.4 %) | (7.8 %) | (17.8 %) | (26.2 %) |
| Other Liabilities | 9.2 % | 50.7 % | 24.3 % | (0.1 %) | (0.9 %) |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | 44.004 | 0.00 | 45.00 | 40.4.01 | 40.00 |
| Total Capital Accounts | 11.2 % | 6.9 % | 15.6 % | 13.1 % | 10.2 % |
| p/ Preliminary | | | | | |



Table 38. Rural Banking System: Selected Performance Indicators

| Selected Ratios | 2004 | 2005 | 2006 | 2007 | 2008 ^{p/} |
|--|--------|--------|--------|--------|-----------------------------|
| Profitability | | | | | |
| Earning Asset Yield 1/ | 14.6 % | 14.7 % | 15.0 % | 15.4 % | 15.7 % |
| Funding Cost ^{2/} | 6.2 % | 6.4 % | 6.4 % | 6.2 % | 5.0 % |
| Interest Spread 3/ | 8.5 % | 8.3 % | 8.6 % | 9.2 % | 10.7 % |
| Net Interest Margin 4/ | 8.8 % | 8.6 % | 8.9 % | 9.4 % | 10.6 % |
| Non-interest Income to Total Operating Income 5/ | 32.8 % | 32.1 % | 32.3 % | 28.3 % | 23.7 % |
| Cost-to-Income ^{6/} | 78.0 % | 78.5 % | 74.3 % | 71.4 % | 70.1 % |
| Return on Assets (ROA) 7/ | 1.7 % | 1.5 % | 2.0 % | 2.0 % | 1.9 % |
| Return on Equity (ROE) 7/ | 10.9 % | 9.6 % | 13.6 % | 14.2 % | 12.6 % |
| Liquidity | | | | | |
| Cash and Due from Banks to Deposits | 26.1 % | 25.2 % | 25.9 % | 25.3 % | 26.0 % |
| Liquid Assets to Deposits 8/ | 34.4 % | 33.1 % | 33.1 % | 32.1 % | 33.1 % |
| Loans, gross to Deposits | 88.2 % | 89.1 % | 86.6 % | 86.6 % | 97.2 % |
| Asset quality | | | | | |
| Restructured Loans to Total Loan Portfolio | 1.1 % | 1.1 % | 1.0 % | 1.0 % | 0.6 % |
| Allowance for Credit Losses on Loans to TLP | 4.3 % | 4.2 % | 3.8 % | 3.6 % | 4.4 % |
| Non-performing Loans (NPL) | 11.4 % | 11.1 % | 11.1 % | 9.8 % | 10.7 % |
| NPL Coverage | 37.3 % | 38.2 % | 34.4 % | 36.3 % | 41.3 % |
| Non-performing Assets (NPA) to Gross Assets | 15.0 % | 13.6 % | 12.5 % | 11.1 % | 12.6 % |
| NPA Coverage | 18.9 % | 20.7 % | 19.9 % | 21.7 % | 24.7 % |
| Distressed Assets | 22.6 % | 20.6 % | 19.2 % | 16.9 % | 18.3 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total Assets 9/ | 15.7 % | 14.6 % | 14.6 % | 13.9 % | 15.8 % |
| Capital Adequacy Ratio (Solo) 10/ | 16.7 % | 16.0 % | 15.0 % | 13.5 % | 13.7 % ^{<u>a</u>/} |

^{1/} Earning Asset Yield refers to the ratio of interest income to average earning assets

^{2/} Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities

^{3/} Interest Spread refers to the difference between earning asset yield and funding cost

^{4/} Net Interest Margin refers to the ratio of net interest income to average earning assets

^{5/} Non-interest income now includes dividends income

^{6/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income

I/ ROA and ROE refers to the ratio of annualized net profit to average assets and capital, respectively.

^{8/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

^{9/} Total capital accounts includes redeemable preferred shares

^{10/} Based on the new framework provided for under Circular No. 280 dated 29 March 2001, formally adopted 1 July 2001; Under Circular No. 360 dated 3 December 2002, adopted 1 July 2003, Universal/Commercial Banks are to incorporate market risks in addition to credit risks; Under Circular No. 538 dated 4 August 2006, effective 1 July 2007, U/KBs are to incorporate operational risk in addition to credit and market risks.

p/ Preliminary

a/ Data as of 30 September 2008



Table 39. Rural Banking System: Reconciliation of Selected Performance Indicators

| | End-Decem | End-December 2007 | | nber 2007 Remarks | | End-December 2008 |
|---|-----------|-------------------|---|-------------------|--|-------------------|
| Selected Ratios | Pre-FRP | FRP | | FRP | | |
| Profitability | | | | | | |
| Earning Asset Yield | 18.8 % | 15.4 % | а | 15.7 % | | |
| Funding Cost | 6.2 % | 6.2 % | b | 5.0 % | | |
| Interest Spread | 12.6 % | 9.2 % | С | 10.7 % | | |
| Net Interest Margin | 11.5 % | 9.4 % | d | 10.6 % | | |
| Non-interest Income to Total Operating Income | 26.2 % | 28.3 % | е | 23.7 % | | |
| Cost-to-Income | 73.6 % | 71.4 % | f | 70.1 % | | |
| Return on Assets (ROA) | 2.0 % | 2.0 % | g | 1.9 % | | |
| Return on Equity (ROE) | 14.2 % | 14.2 % | h | 12.6 % | | |
| Liquidity | | | | | | |
| Cash and Due from Banks to Deposits | 25.3 % | 25.3 % | | 26.0 % | | |
| Liquid Assets to Deposits | 32.1 % | 32.1 % | i | 33.1 % | | |
| Loans, gross to Deposits | 86.6 % | 86.6 % | j | 97.2 % | | |
| Asset quality | | | | | | |
| Restructured Loans to Total Loan Portfolio | 1.0 % | 1.0 % | k | 0.6 % | | |
| Allowance for Credit Losses on Loans to TLP | 3.6 % | 3.6 % | | 4.4 % | | |
| Non-performing Loans (NPL) | 9.8 % | 9.8 % | | 10.7 % | | |
| NPL Coverage | 36.3 % | 36.3 % | | 41.3 % | | |
| Non-performing Assets (NPA) to Gross Assets | 11.1 % | 11.1 % | | 12.6 % | | |
| NPA Coverage | 21.7 % | 21.7 % | | 24.7 % | | |
| Distressed Assets | 20.6 % | 16.9 % | 1 | 18.3 % | | |
| Capital Adequacy | | | | | | |
| Total Capital Accounts to Total Assets | 13.9 % | 13.9 % | | 15.8 % | | |
| Capital Adequacy Ratio (Solo) | 13.5 % | 13.5 % | | 13.7 % | | |

a/ Earning Asset Yield refers to the ratio of interest income to average earning assets. The new FRP format now includes Due from Other Banks as part of Earning Assets. This is in addition to total loan portfolio, gross (net of amortization) and financial assets, net of amortization (net of financial assets in equity securities) which originally comprised Earning Assets per the old CSOC/CSIE format.

b/ Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities. The new FRP format now includes Bonds Payable, net and Redeemable Preferred Shares as part of Interest Bearing Liabilities. Per the old CSOC/CSIE format, Interest Bearing Liabilities is the sum of Deposit Liabilities, Bills Payable and Unsecured Subordinated Debt.

c/ Interest Spread refers to the difference between earning asset yield and funding cost

d/ Net Interest Margin refers to the ratio of net interest income to average earning assets. Net interest income now includes provision for losses on accrued interest income from financial assets. While due from other banks is added up in the computation of earning assets.

e/ Non-interest income now includes dividends income

^[1] Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income. Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets.
Meanwhile, total operating income now includes provisions for losses on accrued interest income from financial assets in net interest income and dividends income in non-interest income.

g/ ROA refers to the ratio of annualized net profit to average assets

h/ ROE refers to the ratio of annualized net profit to average capital

i/ Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

i/ Loans, gross now excludes Trading Account Securities loans

k/ Total Loan Portfolio now excludes Trading Account Securities Loans



Table 40. Rural Banking Offices: Regional Profile

| | End- | End- | -Decembe | cember 2008 | | |
|---|--|--|---|--|--|--|
| | December 2007 | Total | Head Offices | Branches/ Other Offices | | |
| Nationwide | 2,011 | 2,020 | 658 | 1,362 | | |
| National Capital Region (NCR) | 67 | 61 | 24 | 37 | | |
| Luzon | 1,281 | 1,289 | 388 | 901 | | |
| Region I - Ilocos Region II - Cagayan Region III - Central Luzon Region IV-A - CALABARZON Region IV-B - MIMAROPA Region V - Bicol Cordillera Administrative Region (CAR) Visayas Region VI - Western Visayas Region VII - Central Visayas Region VIII - Eastern Visayas | 183 142 317 450 53 89 47 305 124 131 50 | 186 143 330 446 53 83 48 298 131 122 45 | 57 33 89 132 22 37 18 135 68 44 23 | 129 110 241 314 31 46 30 163 63 78 22 | | |
| Mindanao | 358 | 372 | 111 | 261 | | |
| Region IX - Zamboanga Peninsula Region X - Northern Mindanao Region XI - Davao Region Region XII - Soccsksargen ARMM CARAGA | 41 93 89 64 2 69 | 44 98 92 65 2 71 | 14 42 19 18 2 16 | 30 56 73 47 - 55 | | |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 41. Rural Banking System: Automated Teller Machines (ATMs)

As of periods indicated

| | | On- | On-site | | Off-site | | tal |
|---------------|---------------------------|---------|---------|---------|----------|---------|---------|
| | | Dec '07 | Dec '08 | Dec '07 | Dec '08 | Dec '07 | Dec '08 |
| Nationwide | | 71 | 95 | 12 | 18 | 83 | 113 |
| National Cap | ital Region (NCR) | 3 | 3 | | | 3 | 3 |
| Luzon | | 11 | 12 | - | - | 11 | 12 |
| Region I | - Ilocos | 2 | 2 | | | 2 | 2 |
| Region II | - Cagayan | 1 | 1 | | | 1 | 1 |
| Region III | - Central Luzon | 6 | 6 | | | 6 | 6 |
| Region IV-A | - CALABARZON | 2 | 2 | | | 2 | 2 |
| Region IV-B | - MIMAROPA | | | | | | |
| Region V | - Bicol | | 1 | | | | 1 |
| Cordillera Ad | ministrative Region (CAR) | | | | | | |
| Visayas | | - | 11 | - | - | - | 11 |
| Region VI | - Western Visayas | | 4 | | | | 4 |
| Region VII | - Central Visayas | | 4 | | | | 4 |
| Region VIII | - Eastern Visayas | | 3 | | | | 3 |
| Mindanao | | 57 | 69 | 12 | 18 | 69 | 87 |
| Region IX | - Zamboanga Peninsula | 3 | 6 | 2 | 3 | 5 | 9 |
| Region X | - Northern Mindanao | 7 | 11 | 3 | 3 | 10 | 14 |
| Region XI | - Davao Region | 25 | 27 | 5 | 10 | 30 | 37 |
| Region XII | - Soccsksargen 1/ | 9 | 12 | 1 | 1 | 10 | 13 |
| ARMM | - | 1 | 1 | | | 1 | 1 |
| CARAGA | | 12 | 12 | 1 | 1 | 13 | 13 |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 42. Rural Banks Authorized to Engage in E-Banking Operations

As of End-December 2008

| Name of Bank | Mobile | Non- Mobile | Internet | Proprietary | Mobile/ Internet via Bancnet or Megalink Switch | Cash Card |
|--|----------------------------------|----------------|----------|-------------|---|--------------|
| Domestic Banks | | | | | | |
| Agribusiness Rural Bank, Inc. Cantilan Bank Rural Bank of Abucay, Inc. Rural Bank of Cauayan, Inc. Bangko Luzon, Inc. Bank of Florida GM Bank, Inc. Green Bank Philippine Rural Banking Corp. Rural Bank of Jaen, Inc. New Rural Bank of Victorias, Inc. Bangko Mabuhay (RB of Tanza) Unity Bank Rang-ay Bank, Inc. First Isabela Cooperative Bank Zambales Rural Bank, Inc. First Community Bank, Inc. Bangko Kabayan-Ibaan Rural Ba Upland Rural Bank of Dalaguete Rural Bank of San Enrique (Iloilo) Gateway Rural Bank, Inc. Sarangani Rural Bank, Inc. First Macro Bank (RB of Pateros) Rural Bank of Cotabato, Inc. Cooperative Bank of Misamis Oric Rural Bank of Jimenez (Mis. Occ) Community Rural Bank of Clarin of Rural Bank of Cainta, Inc. Rural Bank of Jimenez (Mis. Occ) Community Rural Bank of Clarin of Rural Bank of Cainta, Inc. Rural Bank of Jimenez (Mis. Occ) Community Rural Bank of Clarin of Rural Bank of Cainta, Inc. Rural Bank of Jimenez (Mis. Occ) Community Rural Bank of Clarin of Rural Bank of Cainta, Inc. Rural Bank of Flabason (ZN), Inc. Rural Bank of Bogo (Cebu), Inc. Rural Bank of Flabason (ZN), Inc. Rural Bank of Flacer, Inc. Bank of Makati (A Rural Bank) Rural Bank of Labason (Quezon) Rural Bank of Labason (Albay), Inc. Enterprise Bank, Inc. Rural Bank of Camalig (Albay), Inc. Rural Bank of Camalig (Albay), Inc. Rural Bank of Santiago de Libon, Inc. Rural Bank of Santiago de Libon, Inc. Rural Bank of Santiago de Libon, Inc. | ental) Inc. (Mis. Occ) c. arat) |) Inc. | | | | |



Table 43. Rural Banking System: Profitability Indicators

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 ^{<u>p</u>/} |
|---|---------------------|------------------|----------------------|------------------|---------------------------|
| Total Operating Income | 9.7 | 10.7 | 12.6 | 14.8 | 15.8 |
| Net Interest Income | 6.5 | 7.3 | 8.5 | 10.6 | 12.0 |
| Interest Income Provision for Lossses on Accrued Interest Income from | 10.9 | 12.4 | 14.4 | 17.3 | 17.8 |
| Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest Expenses | 4.4 | 5.1 | 5.9 | 6.7 | 5.8 |
| Non-interest Income | 3.2 | 3.4 | 4.1 | 4.2 | 3.7 |
| Dividend Income | | | | | |
| Fee-based Income | 2.0 | 2.2 | 2.3 | 2.6 | 2.2 |
| Trading Income FX Profits/Loss | • • • | • • • • | • • • | • • • • | • • • |
| Profit/(Loss) from Sale/Redemption/Derecognition of | • • • • | • • • • | | | • • • • |
| Non-Trading Financial Assets and Liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | | |
| Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) on Financial Assets and Liabilities | | | | | |
| Designated at Fair Value through Profit or Loss | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) on Fair Value Adjustment in Hedge Accounting | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Income | 1.2 | 1.2 | 1.7 | 1.6 | 1.5 |
| Non-Interest Expenses | 7.6 | 8.4 | 9.4 | 10.6 | 11.1 |
| Losses/Recoveries on Financial Assets | (0.3) | (0.4) | (0.4) | (0.7) | (1.1) |
| Bad Debts/Provisions for Credit Losses | 0.3 | 0.4 | 0.4 | 0.7 | 1.1 |
| Recovery on Charged-Off Assets | • • • • | • • • • | • • • • | | • • • |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 4.0 | 4.0 | 2.0 | 2.0 | 2.0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | 1.8 | 1.9 | 2.9 | 3.6 | 3.6 |
| Associates and Joint Ventures | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Profit/Loss Before Tax and Before Minority Interest | 1.8 | 1.9 | 2.9 | 3.6 | 3.6 |
| Income Tax Expense | 0.3 | 0.4 | 0.5 | 0.8 | 0.8 |
| Total Profit/Loss After Tax and Before Minority Interest | 1.6 | 1.5 | 2.3 | 2.8 | 2.8 |
| Minority Interest in Profit/(Loss) of Subsidiaries | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Profit or Loss | 1.6 | 1.5 | 2.3 | 2.8 | 2.8 |
| Growth Rates | | | | | |
| Total Operating Income | 16.1 % | 10.2 % | 17.6 % | 17.5 % | 6.6 % |
| Net Interest Income | 17.5 % | 11.4 % | 17.4 % | 24.3 % | 13.5 % |
| Interest Income | 16.2 % | 14.0 % | 16.2 % | 20.2 % | 2.8 % |
| Provision for Lossses on Accrued Interest Income from | | | | | |
| Financial Assets | | | | | |
| Interest Expenses | 14.3 % | 17.9 % | 14.5 % | 14.3 % | (14.0 %) |
| Non-interest Income Dividend Income | 13.2 % (132.0 %) | 7.9 % | 18.0 % (107.2 %) | 3.1 % | (10.7 %) (108.3 %) |
| Fee-based Income | 8.3 % | 12.4 % | 5.7 % | 9.3 % | (11.9 %) |
| Trading Income | (32.9 %) | (29.3 %) | (21.0 %) | (38.9 %) | 97.3 % |
| FX Profits/Loss | 71.0 % | (47.9 %) | 100.1 % | (69.3 %) | 214.5 % |
| Profit/(Loss) from Sale/Redemption/Derecognition of | | | | | |
| Non-Trading Financial Assets and Liabilities | | | | | |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | | | | | |
| Profit/(Loss) on Financial Assets and Liabilities | | | | | |
| Designated at Fair Value through Profit or Loss | | | | | |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | |
| Accounting | | | | | |
| Other Income | 24.3 % | 1.4 % | 40.6 % | (4.6 %) | (9.6 %) |
| Non-Interest Expenses | 15.6 % | 11.0 % | 11.4 % | 12.9 % | 4.6 % |
| Losses/Recoveries on Financial Assets Bad Debts/Provisions for Credit Losses | 42.2 % 43.7 % | 48.6 % 45.3 % | (15.3 %) (15.4 %) | 76.0 % 73.5 % | 73.3 % 72.6 % |
| Recovery on Charged-Off Assets | 78.7 % | (17.6 %) | (17.0 %) | (14.7 %) | 24.4 % |
| Net Profit Before Share in the Profit/(Loss) of | | | | | |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | 14.8 % | 1.1 % | 53.5 % | 25.0 % | 0.4 % |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 14.8 % | 1.1 % | 53.5 % | 25.0 % | 0.4 % |
| Income Tax Expense | 21.8 % | 30.7 % | 38.0 % | 46.6 % | 7.3 % |
| Total Profit/Loss After Tax and Before Minority Interest | 13.5 % | (4.6 %) | 57.5 % | 20.0 % | (1.5 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries | 40 F 0/ | (4.6.0/) | E7 E 0/ | 20.0.0/ | (4 E 0/) |
| Net Profit or Loss | 13.5 % | (4.6 %) | 57.5 % | 20.0 % | (1.5 %) |

p/ Preliminary
...Less than P0.05 billion



Table 44. Rural Banking System: Reconciliation of Profitability Indicators

| | 2007 | | Remarks | 2008 |
|--|---------|-------|---------|-------|
| Levels (P Billion) | Pre-FRP | FRP | | FRP |
| Total Operating Income | 14.4 | 14.8 | а | 15.8 |
| Net Interest Income | 10.6 | 10.6 | | 12.0 |
| Interest Income | 17.3 | 17.3 | | 17.8 |
| Provision for Lossses on Accrued Interest Income from | | | | |
| Financial Assets | | 0.0 | b | 0.0 |
| Interest Expenses | 6.7 | 6.7 | | 5.8 |
| Non-interest Income | 3.8 | 4.2 | С | 3.7 |
| Dividend Income | | | d | |
| Fee-based Income | 2.6 | 2.6 | е | 2.2 |
| Trading Income | | | f | |
| FX Profits/Loss | | | g | |
| Profit/(Loss) from Sale/Redemption/Derecognition of | | | | |
| Non-Trading Financial Assets and Liabilities | | 0.0 | h | 0.0 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | |
| Assets | | 0.0 | i | 0.0 |
| Profit/(Loss) on Financial Assets and Liabilities | | | | |
| Designated at Fair Value through Profit or Loss | | 0.0 | j | 0.0 |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | |
| Accounting | | 0.0 | k | 0.0 |
| Trust Department Income | | | 1 | |
| Other Income | 1.2 | 1.6 | m | 1.5 |
| Non-Interest Expenses | | 10.6 | n | 11.1 |
| Losses/Recoveries on Financial Assets | | (0.7) | 0 | (1.1) |
| Bad Debts/Provisions for Credit Losses | 0.7 | 0.7 | р | 1.1 |
| Recovery on Charged-Off Assets | | | q | |
| Net Profit Before Share in the Profit/(Loss) of | | | · | |
| Unconsolidated Subsidiaries, Associates and Joint | | | | |
| Ventures | | 3.6 | r | 3.6 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | | | |
| Associates and Joint Ventures | | 0.0 | S | 0.0 |
| Total Profit/Loss Before Tax and Before Minority Interest | | 3.6 | t | 3.6 |
| Income Tax Expense | 0.8 | 0.8 | u | 0.8 |
| Total Profit/Loss After Tax and Before Minority Interest | | 2.8 | V | 2.8 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | 0.0 | w | 0.0 |
| Net Profit or Loss | 2.8 | 2.8 | X | 2.8 |
| | | - | | _ |

- a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).
- b / New line item, no corresponding account in the old CSOC/CSIE format.
- c / Under the new FRP format, dividends income is added up to non-interest income.
- ₫ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- e / Difference in value resulted from the inclusion of Income from Fiduciary Activities (Trust Department Income), Securitization Activities and Underwriting and Securities Dealership.
- \underline{t} / Under the new FRP format, foreign exchange profits/losses is extracted from trading income.
- ${\bf Q}$ / Used to be a part of Trading Income in the old CSOC/CSIE format.
- \underline{h} / New line item, no corresponding account in the old CSOC/CSIE format.
- i / New line item, no corresponding account in the old CSOC/CSIE format.
- i / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{k} / New line item, no corresponding account in the old CSOC/CSIE format.
- I / Moved to Fee-based Income
- \underline{m} / Difference in value resulted from the inclusion of portions of Extraordinary Credits.
- n/ Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets.
- New line item, no corresponding account in the old CSOC/CSIE format.
- p / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format. Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.
- g / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- I / New line item, no corresponding account in the old CSOC/CSIE format.
- § / New line item, no corresponding account in the old CSOC/CSIE format.
- 1 / New line item, no corresponding account in the old CSOC/CSIE format.
- <u>u</u> / Previously labelled as Provisions for Income Tax.
- $\underline{\nu}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{w} / New line item, no corresponding account in the old CSOC/CSIE format.
- X / Previously labelled as Net Income/Loss After Tax.
- ... Less than P0.05 billion



Table 45. Rural Banking System: Regional Profitability Indicators

End- December 2008 ^{p/}

| Region | Earning Asset Yield | Funding Cost | Interest Spread | Net Interest Margin | Cost to Income | Return on Asset (ROA) | Return on Equity (ROE) |
|------------|---------------------------|-----------------|--------------------|---------------------------|----------------|-----------------------------|------------------------------|
| Industry | 15.7 % | 5.0 % | 10.7 % | 10.6 % | 70.1 % | 1.9 % | 12.6 % |
| NCR | 19.7 % | 7.4 % | 12.3 % | 13.1 % | 52.0 % | 2.5 % | 17.0 % |
| Region 1 | 10.3 % | 4.4 % | 5.9 % | 6.1 % | 81.2 % | 1.1 % | 7.6 % |
| Region 2 | 15.6 % | 6.4 % | 9.2 % | 10.0 % | 75.3 % | 1.7 % | 12.1 % |
| Region 3 | 11.7 % | 4.5 % | 7.1 % | 7.4 % | 74.0 % | 1.7 % | 10.6 % |
| CALABARZON | 12.7 % | 4.0 % | 8.7 % | 8.6 % | 80.2 % | 1.3 % | 9.0 % |
| MIMAROPA | 12.1 % | 4.4 % | 7.7 % | 8.5 % | 66.7 % | 3.0 % | 13.0 % |
| Region 5 | 9.4 % | 3.2 % | 6.2 % | 6.6 % | 72.7 % | 1.3 % | 8.5 % |
| Region 6 | 13.7 % | 4.6 % | 9.1 % | 9.4 % | 80.9 % | 1.4 % | 10.8 % |
| Region 7 | 12.7 % | 4.2 % | 8.5 % | 8.7 % | 71.3 % | 1.7 % | 12.7 % |
| Region 8 | 12.4 % | 3.4 % | 8.9 % | 9.6 % | 72.1 % | 2.4 % | 16.6 % |
| Region 9 | 13.3 % | 3.6 % | 9.7 % | 10.5 % | 78.5 % | 1.7 % | 8.1 % |
| Region 10 | 18.6 % | 8.5 % | 10.2 % | 11.1 % | 62.3 % | 3.1 % | 19.9 % |
| Region 11 | 16.3 % | 3.6 % | 12.8 % | 12.8 % | 62.0 % | 2.9 % | 19.2 % |
| Region 12 | 12.3 % | 2.7 % | 9.6 % | 9.8 % | 80.5 % | 1.4 % | 10.1 % |
| CAR | 11.3 % | 3.0 % | 8.3 % | 8.6 % | 74.7 % | 1.5 % | 8.9 % |
| ARMM | 16.7 % | 2.5 % | 14.2 % | 14.1 % | 103.1 % | (0.5 %) | (3.9 %) |
| CARAGA | 19.0 % | 6.4 % | 12.6 % | 13.0 % | 80.5 % | 2.0 % | 14.6 % |

p/ Preliminary



Table 46. Rural Banking System: Asset Quality Indicators 1/

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 ^{p/} |
|---------------------------------------|----------|---------|---------|--------|--------------------|
| Total Assets | 94.9 | 109.1 | 126.6 | 149.5 | 145.1 |
| Gross Assets 2/ | 97.7 | 112.3 | 129.8 | 153.1 | 149.8 |
| Total Loan Portfolio (TLP) | 58.9 | 67.8 | 76.6 | 93.1 | 96.8 |
| Non-performing Loans (NPL) 3/ | 6.7 | 7.5 | 8.5 | 9.1 | 10.4 |
| Allowance for Credit Losses on Loans | 2.5 | 2.9 | 2.9 | 3.3 | 4.3 |
| ROPA, gross | 8.0 | 8.3 | 10.9 | 11.7 | 8.4 |
| Allowance for ROPA | 0.3 | 0.3 | 0.3 | 0.4 | 0.4 |
| Restructured Loans (RL), gross | 0.6 | 0.7 | 0.7 | 0.9 | 0.6 |
| RL, performing | 0.4 | 0.4 | 0.5 | 0.7 | 0.4 |
| Distressed Assets 4/ | 15.1 | 15.7 | 16.8 | 17.7 | 19.2 |
| Non-performing Assets (NPAs) 5/ | 14.7 | 15.3 | 16.3 | 17.0 | 18.8 |
| Allowance on NPAs 6/ | 2.8 | 3.2 | 3.2 | 3.7 | 4.7 |
| Performing Sales Contract Receivables | 0.1 | 0.6 | 3.1 | 3.9 | 0.7 |
| Growth Rates | | | | | |
| Total Assets | 13.0 % | 15.0 % | 16.0 % | 18.1 % | (2.9 %) |
| Gross Assets ^{2/} | 13.0 % | 14.9 % | 15.6 % | 18.0 % | (2.2 %) |
| TLP | 14.3 % | 15.1 % | 13.0 % | 21.5 % | 4.0 % |
| NPL ^{3/} | 7.9 % | 11.9 % | 12.7 % | 7.7 % | 13.5 % |
| Allowance for Credit Losses on Loans | 11.6 % | 14.4 % | 1.6 % | 13.9 % | 29.1 % |
| ROPA, gross | 11.8 % | 4.0 % | 31.1 % | 7.2 % | (28.0 %) |
| Allowance for ROPA | 33.6 % | 11.2 % | 9.6 % | 12.9 % | 2.8 % |
| RL, gross | (2.3 %) | 17.6 % | (0.4 %) | 25.4 % | (37.0 %) |
| RL, performing | (10.3 %) | (8.0 %) | 22.6 % | 41.0 % | (41.1 %) |
| Distressed Assets 4/ | 8.9 % | 3.8 % | 6.9 % | 5.4 % | 8.7 % |
| NPAs 5/ | 9.6 % | 4.1 % | 6.5 % | 4.4 % | 10.7 % |
| Allowance on NPAs 6/ | 13.3 % | 14.1 % | 2.3 % | 13.8 % | 26.5 % |
| Performing SCR | 300.0 % | 948.1 % | 446.8 % | 23.1 % | (81.1 %) |

^{1/} Asset Quality Indicators defined per BSP Circular No.202 dated 27 May 1999 amended by BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, Net of Due to Head Office/Branches/Agencies plus Allowance for Credit Losses on Loans plus Allowance for Credit Losses on Sales Contract Receivable (SCR) plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{3/} NPL refers to Loans Classified as Past Due and Already Non-Performing plus Items in Litigation minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{4/} Distressed Assets refers to NPAs plus performing RLs. Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003

^{5/} NPA refers to NPLs plus ROPA, gross excluding performing sales contracts receivable per BSP Circular No. 380 dated 28 March 2003. Based on the new Financial Reporting Package (FRP) framework provided for under Circular No. 512 dated 03 February 2006 effective 31 December 2006, NPA should include non-current assets held for sale.

^{6/} Allowance on NPAs refers to Allowance for Credit Losses on Loans plus Allowance for Credit Losses on SCR plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA.

p/ Preliminary



Table 47. Cooperative Banking System: Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 ^{p/} |
|--|-------|-------|-------|-------|--------------------|
| Income Statement | | | | | |
| Total Operating Income | 0.7 | 0.8 | 0.9 | 1.1 | 1.2 |
| Net Interest Income | 0.4 | 0.4 | 0.5 | 0.6 | 0.7 |
| Non-interest Income | 0.4 | 0.4 | 0.4 | 0.5 | 0.6 |
| Non-Interest Expenses | 0.6 | 0.6 | 0.7 | 0.8 | 0.9 |
| Losses/Recoveries on Financial Assets | (0.0) | (0.0) | (0.0) | (0.0) | (0.1) |
| Bad Debts/Provisions for Credit Losses | | | | | 0.1 |
| Recovery on Charged-Off Assets | | | | | • • • |
| Net Profit Before Share in the Profit/(Loss) of | | | | | |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | - |
| Total Profit/Loss Before Tax and Before Minority Interest | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Income Tax Expense | | | | | |
| Total Profit/Loss After Tax and Before Minority Interest | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Balance Sheet | | | | | |
| Total Assets | 6.4 | 7.5 | 8.9 | 10.8 | 12.7 |
| Cash and Due from Banks | 0.9 | 1.2 | 1.7 | 2.0 | 2.2 |
| Financial Assets, gross (Other than Loans) | 0.2 | 0.2 | 0.2 | 0.3 | 0.5 |
| Allowance for Credit Losses | - | - | - | - | |
| Accumulated Market Gains/Losses | - | - | - | - | - |
| Financial Assets, net (Other than Loans) | 0.2 | 0.2 | 0.2 | 0.3 | 0.5 |
| Loans, gross (exclusive of IBL) | 4.8 | 5.4 | 6.2 | 7.6 | 9.2 |
| Allowance for Probable Losses | 0.3 | 0.3 | 0.4 | 0.4 | 0.4 |
| Loans, net (exclusive of IBL) | 4.5 | 5.1 | 5.8 | 7.2 | 8.7 |
| Equity Investments, net | | | | | |
| ROPA, net | 0.3 | 0.4 | 0.4 | 0.4 | 0.5 |
| Other Assets, net | 0.4 | 0.6 | 0.8 | 0.8 | 0.9 |
| Total Liabilities | 5.3 | 6.3 | 7.5 | 9.2 | 11.0 |
| Financial Liabilities Held for Trading | - | - | - | - | - |
| Financial Liabilities DFVPL | - | - | - | - | - |
| Deposits | 3.7 | 4.4 | 5.3 | 6.6 | 7.6 |
| Bills Payable | 1.3 | 1.4 | 1.7 | 2.0 | 2.8 |
| Special Financing | | | | | |
| Other Liabilities | 0.3 | 0.5 | 0.5 | 0.6 | 0.6 |
| Unsecured Subordinated Debt | - | - | - | - | - |
| Redeemable Preferred Shares | | | | | |
| Total Capital Accounts | 1.1 | 1.2 | 1.3 | 1.5 | 1.7 |

^{...} Less than P0.05 billion

p/ Preliminary



Table 48. Cooperative Banking System: Reconciliation of Financial Highlights

| Levels (P Billion) | End-December Pre-FRP | er 2007 FRP | Remarks | End-December 2008 FRP |
|---|----------------------|----------------|---------|--------------------------|
| Income Statement | | | | |
| Total Operating Income | 1.1 | 1.1 | а | 1.2 |
| Net Interest Income | 0.6 | 0.6 | | 0.7 |
| Non-interest Income | 0.5 | 0.5 | b | 0.6 |
| Non-Interest Expenses | | 0.8 | С | 0.9 |
| Losses/Recoveries on Financial Assets | | (0.0) | d | (0.1) |
| Bad Debts/Provisions for Credit Losses | | | е | 0.1 |
| Recovery on Charged-Off Assets | | | f | |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | 0.2 | g | 0.3 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | - | h | - |
| Total Profit/Loss Before Tax and Before Minority Interest | | 0.2 | i | 0.3 |
| Income Tax Expense | | | | |
| Total Profit/Loss After Tax and Before Minority Interest | | 0.2 | j | 0.3 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | - | k | _ |
| Net Profit or Loss | 0.2 | 0.2 | | 0.3 |
| Balance Sheet | | | | |
| Total Assets | 10.8 | 10.8 | | 12.7 |
| Cash and Due from Banks | 2.0 | 2.0 | | 2.2 |
| Financial Assets, gross (Other than Loans) | | 0.3 | 1 | 0.5 |
| Allowance for Credit Losses | | - | | |
| Accumulated Market Gains/Losses | | - | | - |
| Financial Assets, net (Other than Loans) | | 0.3 | | 0.5 |
| Loans, gross (exclusive of IBL) | 7.6 | 7.6 | | 9.2 |
| Allowance for Probable Losses | 0.4 | 0.4 | | 0.4 |
| Loans, net (exclusive of IBL) | 7.2 | 7.2 | m | 8.7 |
| Equity Investments, net | | | | |
| Investments, net | 0.3 | - | n | _ |
| ROPA, net | 0.4 | 0.4 | | 0.5 |
| Other Assets, net | 0.8 | 0.8 | | 0.9 |
| Total Liabilities | 9.2 | 9.2 | | 11.0 |
| Financial Liabilities Held for Trading | | - | 0 | - |
| Financial Liabilities DFVPL | | - | р | - |
| Deposits | 6.6 | 6.6 | q q | 7.6 |
| Bills Payable | 2.0 | 2.0 | · | 2.8 |
| Special Financing | | | | |
| Other Liabilities | 0.6 | 0.6 | r | 0.6 |
| Unsecured Subordinated Debt | - | - | | - |
| Redeemable Preferred Shares | | - | s | _ |
| Total Capital Accounts | 1.5 | 1.5 | t | 1.7 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

b / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per FRP.

c / Previously labelled as Operating Expenses (Net of Dad Debts and Provisions).

^{4 /} New line item, no corresponding account in the old Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expense (CSIE) format

e / Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.

 $[\]underline{\mathsf{f}} \ / \$ Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

 $[\]underline{g}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{h}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]ensuremath{\mathbf{j}}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{k}$ / New line item, no corresponding account in the old CSOC/CSIE format.

^{1 /} New line item; previously investments in debt instruments.

 $[\]underline{m}$ / Difference in value resulted from the transfer of Trading Account Securities Loans to Financial Assets

 $[\]underline{n}$ / Taken out of FRP; Broken down into Equity Investments and Financial Assets.

o / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{\textbf{p}}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

 $[\]underline{q}$ / Added up Long Term Negotiable Certificates of Deposits.

 $[\]underline{r} \ / \ \ \text{Difference in value resulted from the exclusion of Financial Liabilities Held for Trading and Financial Liabilities DFVPL}.$

 $[\]underline{s}$ / Used to be a part of Total Capital Accounts in the old CSOC/CSIE format.

 $[\]underline{t}$ / Excludes Redeemable Preferred Shares.



p/ Preliminary

Table 49. Cooperative Banking System: Growth Rates

| | | | <u>p</u> / | / | r/ |
|--|----------|----------|------------|----------|-------------------|
| Growth Rates | 2004 | 2005 | 2006 | 2007 | <u>r/</u> 2008 |
| Income Statement | | | | | |
| Total Operating Income | 13.1 % | 14.1 % | 10.4 % | 16.4 % | 15.6 % |
| Net Interest Income | 9.8 % | 15.1 % | 14.8 % | 17.1 % | 16.4 % |
| Non-interest Income | 16.7 % | 13.1 % | 5.8 % | 15.6 % | 14.7 % |
| Non-Interest Expenses | 11.4 % | 10.2 % | 11.5 % | 16.7 % | 10.6 % |
| Losses/Recoveries on Financial Assets | (95.9 %) | 0.4 % | (11.9 %) | 17.5 % | 170.2 % |
| Bad Debts/Provisions for Credit Losses | 94.9 % | 1.9 % | 10.6 % | (16.9 %) | 165.8 % |
| Recovery on Charged-Off Assets | 52.8 % | 127.7 % | (21.1 %) | 4.9 % | 48.4 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 9.7 % | 32.7 % | 6.3 % | 21.0 % | 13.9 % |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 9.7 % | 32.7 % | 6.3 % | 21.0 % | 13.9 % |
| Income Tax Expense | (42.8 %) | 53.2 % | 486.2 % | (99.7 %) | 3,312.5 % |
| Total Profit/Loss After Tax and Before Minority Interest | 9.9 % | 32.6 % | 5.1 % | 22.7 % | 13.8 % |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | |
| Net Profit or Loss | 9.9 % | 32.6 % | 5.1 % | 22.7 % | 13.8 % |
| Balance Sheet | | | | | |
| Total Assets | 13.2 % | 17.1 % | 18.3 % | 21.5 % | 18.2 % |
| Cash and Due from Banks | 11.7 % | 23.2 % | 45.1 % | 20.5 % | 7.8 % |
| Financial Assets, gross (Other than Loans) | 10.7 % | 10.0 % | (4.0 %) | 28.2 % | 58.3 % |
| Allowance for Credit Losses | | | | | |
| Accumulated Market Gains/Losses | | | | | |
| Financial Assets, net (Other than Loans) | 10.7 % | 10.0 % | (4.0 %) | 28.2 % | 57.0 % |
| Loans, gross (exclusive of IBL) | 14.9 % | 12.9 % | 13.9 % | 23.0 % | 21.0 % |
| Allowance for Probable Losses | 21.8 % | 16.3 % | 12.7 % | 15.1 % | 7.4 % |
| Loans, net (exclusive of IBL) | 14.5 % | 12.7 % | 14.0 % | 23.4 % | 21.7 % |
| Equity Investments, net | (17.2 %) | (19.0 %) | 38.3 % | 14.5 % | 52.0 % |
| ROPA, net | 13.7 % | 34.7 % | 3.5 % | 16.5 % | 3.5 % |
| Other Assets, net | 5.2 % | 42.3 % | 21.0 % | 9.5 % | 6.2 % |
| Total Liabilities | 13.0 % | 18.1 % | 20.0 % | 22.7 % | 19.2 % |
| Financial Liabilities Held for Trading | | | | | |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 13.5 % | 17.6 % | 21.7 % | 24.0 % | 15.3 % |
| Bills Payable | 15.7 % | 11.2 % | 21.6 % | 19.4 % | 38.0 % |
| Special Financing | (0.3 %) | 1.4 % | (10.1 %) | 3.4 % | (30.8 % |
| Other Liabilities | 0.0 % | 55.0 % | 1.3 % | 22.0 % | 1.1 % |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | | | | | |
| Total Capital Accounts | 14.1 % | 12.1 % | 9.9 % | 14.7 % | 12.1 % |



Table 50. Cooperative Banking System: Selected Performance Indicators

| Selected Ratios | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|---------|---------|---------|----------------------|---------|
| Profitability | | | | | |
| Earning Asset Yield 1/ | 14.5 % | 13.9 % | 13.6 % | 13.5 % | 13.8 % |
| Funding Cost 2/ | 8.7 % | 8.0 % | 7.8 % | 7.7 % | 6.9 % |
| Interest Spread 3/ | 5.8 % | 6.0 % | 5.8 % | 5.8 % | 6.9 % |
| Net Interest Margin 4/ | 6.9 % | 6.9 % | 6.7 % | 6.6 % | 7.0 % |
| Non-interest Income to Total Operating Income 5/ | 49.8 % | 49.3 % | 47.3 % | 47.0 % | 46.6 % |
| Cost-to-Income ^{6/} | 76.4 % | 73.8 % | 74.6 % | 74.8 % | 71.6 % |
| Return on Assets (ROA) 7/ | 2.4 % | 2.7 % | 2.4 % | 2.5 % | 2.4 % |
| Return on Equity (ROE) 7/ | 13.9 % | 16.3 % | 15.4 % | 16.8 % | 16.9 % |
| Liquidity | | | | | |
| Cash and Due from Banks to Deposits | 25.1 % | 26.3 % | 31.3 % | 30.5 % | 28.5 % |
| Liquid Assets to Deposits 8/ | 30.9 % | 31.7 % | 35.6 % | 34.9 % | 34.5 % |
| Loans, gross to Deposits | 129.1 % | 124.0 % | 116.1 % | 115.1 % | 120.8 % |
| Asset quality | | | | | |
| Restructured Loans to Total Loan Portfolio | 2.7 % | 2.4 % | 1.9 % | 2.1 % | 1.9 % |
| Allowance for Credit Losses on Loans to TLP | 4.7 % | 4.8 % | 5.4 % | 4.7 % | 4.8 % |
| Non-performing Loans (NPL) | 11.3 % | 11.0 % | 11.9 % | 13.1 % | 9.3 % |
| NPL Coverage | 41.5 % | 43.1 % | 45.1 % | 36.0 % | 51.9 % |
| Non-performing Assets (NPA) to Gross Assets | 12.3 % | 12.3 % | 12.0 % | 12.6 % | 10.0 % |
| NPA Coverage | 28.0 % | 27.4 % | 30.5 % | 25.9 % | 34.3 % |
| Distressed Assets | 18.3 % | 18.0 % | 18.4 % | 19.0 % ^{a/} | 14.9 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total Assets 9/ | 17.1 % | 16.3 % | 15.2 % | 14.3 % | 13.6 % |
| Capital Adequacy Ratio (Solo) 10/ | 14.0 % | 15.5 % | 12.1 % | 14.1 % | 15.1 % |

^{1/} Earning Asset Yield refers to the ratio of interest income to average earning assets

^{2/} Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities

^{3/} Interest Spread refers to the difference between earning asset yield and funding cost

 $[\]underline{4}$ / Net Interest Margin refers to the ratio of net interest income to average earning assets

^{5/} Non-interest income now includes dividends income

^{6/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income

^{7/} ROA and ROE refers to the ratio of annualized net profit to average assets and capital, respectively.

^{8/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

^{9/} Total capital accounts includes redeemable preferred shares

^{10/} Based on the new framework provided for under Circular No. 280 dated 29 March 2001, formally adopted 1 July 2001; Under Circular No. 360 dated 3 December 2002, adopted 1 July 2003, Universal/Commercial Banks are to incorporate market risks in addition to credit risks; Under Circular No. 538 dated 4 August 2006, effective 1 July 2007, U/KBs are to incorporate operational risk in addition to credit and market risks.

p/ Preliminary

a/ Data as of 30 September 2008

Table 51. Cooperative Banking System: Reconciliation of Selected Performance Indicators

| | End-Decemb | End-December 2007 | | End-December 2008 |
|---|------------|-------------------|---|-------------------|
| Selected Ratios | Pre-FRP | FRP | | FRP |
| Profitability | | | | |
| Earning Asset Yield | 16.4 % | 13.5 % | а | 13.8 % |
| Funding Cost | 7.7 % | 7.7 % | b | 6.9 % |
| Interest Spread | 8.7 % | 5.8 % | С | 6.9 % |
| Net Interest Margin | 8.0 % | 6.6 % | d | 7.0 % |
| Non-interest Income to Total Operating Income | 45.7 % | 47.0 % | е | 46.6 % |
| Cost-to-Income | 76.6 % | 74.8 % | f | 71.6 % |
| Return on Assets (ROA) | 2.5 % | 2.5 % | g | 2.4 % |
| Return on Equity (ROE) | 16.8 % | 16.8 % | h | 16.9 % |
| Liquidity | | | | |
| Cash and Due from Banks to Deposits | 30.5 % | 30.5% | | 28.5 % |
| Liquid Assets to Deposits | 34.9 % | 34.9% | i | 34.5 % |
| Loans, gross to Deposits | 115.1 % | 115.1% | | 120.8 % |
| Asset quality | | | | |
| Restructured Loans to Total Loan Portfolio | 2.1 % | 2.1% | | 1.9 % |
| Allowance for Credit Losses on Loans to TLP | 4.7 % | 4.7% | | 4.8 % |
| Non-performing Loans (NPL) | 13.1 % | 13.1% | | 9.3 % |
| NPL Coverage | 36.0 % | 36.0% | | 51.9 % |
| Non-performing Assets (NPA) to Gross Assets | 12.6 % | 12.6% | | 10.0 % |
| NPA Coverage | 25.9 % | 25.9% | | 34.3 % |
| Distressed Assets | 19.4 % | 19.0% | j | 14.9 % |
| Capital Adequacy | | | | |
| Total Capital Accounts to Total Assets | 14.3 % | 14.3% | | 13.6 % |
| Capital Adequacy Ratio (Solo) | 14.1 % | 14.1% | | 15.1 % |

a/ Earning Asset Yield refers to the ratio of interest income to average earning assets. The new FRP format now includes Due from Other Banks as part of Earning Assets. This is in addition to total loan portfolio, gross (net of amortization) and financial assets, net of amortization (net of financial assets in equity securities) which originally comprised Earning Assets per the old CSOC/CSIE format.

b/ Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities. The new FRP format now includes Bonds Payable, net and Redeemable Preferred Shares as part of Interest Bearing Liabilities. Per the old CSOC/CSIE format, Interest Bearing Liabilities is the sum of Deposit Liabilities, Bills Payable and Unsecured Subordinated Debt.

 ^{☑/} Interest Spread refers to the difference between earning asset yield and funding cost

d/ Net Interest Margin refers to the ratio of net interest income to average earning assets. Net interest income now includes provision for losses on accrued interest income from financial assets. While due from other banks is added up in the computation of earning assets.

e/ Non-interest income now includes dividends income

^{[/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income. Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets. Meanwhile, total operating income now includes provisions for losses on accrued interest income from financial assets in net interest income and dividends income in non-interest income.

g/ ROA refers to the ratio of annualized net profit to average assets

b/ ROE refers to the ratio of annualized net profit to average capital

i/ Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

[√] Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003



Table 52. Cooperative Banking Offices: Regional Profile

| | End- | End | 2008 | |
|--|--|---|--|---|
| | December 2007 | Total | Head Offices | Branches/ Other Offices |
| Nationwide | 122 | 128 | 45 | 83 |
| National Capital Region (NCR) | 1 | 1 | 1 | - |
| Luzon | 71 | 82 | 23 | 59 |
| Region I - Ilocos Region II - Cagayan Region III - Central Luzon Region IV-A - CALABARZON Region IV-B - MIMAROPA Region V - Bicol Cordillera Administrative Region (CAR) Visayas Region VI - Western Visayas Region VIII - Central Visayas Region VIII - Eastern Visayas | 9 13 28 13 1 5 2 23 11 10 2 | 10 14 31 13 5 5 4 15 3 10 | 3 3 7 3 2 3 2 9 3 4 2 | 7 11 24 10 3 2 2 6 - |
| Mindanao | 27 | 30 | 12 | 18 |
| Region IX - Zamboanga Peninsula Region X - Northern Mindanao Region XI - Davao Region Region XII - Soccsksargen Autonomous Region of Muslim CARAGA | 2 16 1 5 - 3 | 2 19 1 5 - | 2 5 1 1 - 3 | - 14 - 4 - |

^{1/} Composed of the provinces of North Cotabato, South Cotabato, Sultan Kudarat and Sarangani, and the cities of General Santos, Koronadal, Tacurong and Kidapawan.



Table 53. Cooperative Banking System: Profitability Indicators

| | | | | | p/ |
|---|-------------|-----------|------------|----------|------------|
| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
| Total Operating Income | 0.7 | 0.8 | 0.9 | 1.1 | 1.2 |
| Net Interest Income | 0.4 | 0.4 | 0.5 | 0.6 | 0.7 |
| Interest Income Provision for Lossses on Accrued Interest Income from | 0.8 | 0.9 | 1.0 | 1.2 | 1.3 |
| Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest Expenses | 0.4 | 0.4 | 0.5 | 0.6 | 0.7 |
| Non-interest Income | 0.4 | 0.4 | 0.4 | 0.5 | 0.6 |
| Dividend Income | | | | | |
| Fee-based Income | 0.3 | 0.3 | 0.3 | 0.3 | 0.4 |
| Trading Income | | | | | |
| FX Profits/Loss | | | | | |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non-Trading Financial Assets and Liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) on Financial Assets and Liabilities | | | | | |
| Designated at Fair Value through Profit or Loss | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | |
| Accounting | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Income | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 |
| Non-Interest Expenses | 0.6 | 0.6 | 0.7 | 0.8 | 0.9 |
| Losses/Recoveries on Financial Assets Bad Debts/Provisions for Credit Losses | (0.0) | (0.0) | (0.0) | (0.0) | (0.1) |
| Recovery on Charged-Off Assets | | | • • • • | • • • • | 0.1 |
| Net Profit Before Share in the Profit/(Loss) of | • • • • | | • • • • | | • • • • |
| Unconsolidated Subsidiaries, Associates and Joint | | | | | |
| Ventures | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | | | | |
| Associates and Joint Ventures | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total Profit/Loss Before Tax and Before Minority Interest | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Income Tax Expense | | | | | |
| Total Profit/Loss After Tax and Before Minority Interest | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Minority Interest in Profit/(Loss) of Subsidiaries | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Profit or Loss | 0.1 | 0.2 | 0.2 | 0.2 | 0.3 |
| Growth Rates | | | | | |
| Total Operating Income | 13.1 % | 14.1 % | 10.4 % | 16.4 % | 15.6 % |
| Net Interest Income | 9.8 % | 15.1 % | 14.8 % | 17.1 % | 16.4 % |
| Interest Income | 12.1 % | 10.0 % | 16.0 % | 18.7 % | 12.7 % |
| Provision for Lossses on Accrued Interest Income from | | | | | |
| Financial Assets | | | | | |
| Interest Expenses | 14.3 % | 5.4 % | 17.1 % | 20.3 % | 9.2 % |
| Non-interest Income | 16.7 % | 13.1 % | 5.8 % | 15.6 % | 14.7 % |
| Dividend Income | 300.0 % | (100.0 %) | 0.0.0/ | 181.5 % | (27.6 %) |
| Fee-based Income | 11.0 % | 3.3 % | 8.8 % | 14.1 % | 24.4 % |
| Trading Income FX Profits/Loss | 37,828.6 % | 109 6 % | (100.0 %) | 50.0 % | (100.0 %) |
| Profit/(Loss) from Sale/Redemption/Derecognition of | 37,020.0 /0 | 130.0 /0 | (100.0 70) | 30.0 /0 | (100.0 70) |
| Non-Trading Financial Assets and Liabilities | | | | | |
| Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | | |
| Assets | | | | | |
| Profit/(Loss) on Financial Assets and Liabilities | | | | | |
| Designated at Fair Value through Profit or Loss | | | | | |
| Profit/(Loss) on Fair Value Adjustment in Hedge | | | | | |
| Accounting | | | | | |
| Other Income | 32.0 % | 32.0 % | 6.0 % | 18.1 % | (3.4 %) |
| Non-Interest Expenses | 11.4 % | 10.2 % | 11.5 % | 16.7 % | 10.6 % |
| Losses/Recoveries on Financial Assets | (95.9 %) | 0.4 % | (11.9 %) | 17.5 % | (170.2 %) |
| Bad Debts/Provisions for Credit Losses | 94.9 % | 1.9 % | 10.6 % | (16.9 %) | 165.8 % |
| Recovery on Charged-Off Assets Net Profit Before Share in the Profit/(Loss) of | 52.8 % | 127.7 % | (21.1 %) | 4.9 % | 48.4 % |
| Unconsolidated Subsidiaries, Associates and Joint | 9.7 % | 32.7 % | 6.3 % | 21.0 % | 13.9 % |
| Ventures | J., 75 | 02 /0 | 0.0 70 | 20 /0 | .0.0 /0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, | | | | | |
| Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 9.7 % | 32.7 % | 6.3 % | 21.0 % | 13.9 % |
| Income Tax Expense | (42.8 %) | 53.2 % | 486.2 % | (99.7 %) | 3,312.5 % |
| Total Profit/Loss After Tax and Before Minority Interest | 9.9 % | 32.6 % | 5.1 % | 22.7 % | 13.8 % |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | |
| Net Profit or Loss | 9.9 % | 32.6 % | 5.1 % | 22.7 % | 13.8 % |
| | - | | | | |

^{...} Less than P0.05 billion

pl Preliminary



Table 54. Cooperative Banking System: Reconciliation of Profitability Indicators

| Devels (P Billion) | | 2007 | | Remarks | 2008 |
|--|---|---------|-------|---------|-------|
| Net Interest Income | Levels (P Billion) | Pre-FRP | FRP | | FRP |
| Interest Income | Total Operating Income | 1.1 | 1.1 | а | 1.2 |
| Provision for Lossses on Accrued Interest Income from Financial Assets 0.0 b 0.0 | Net Interest Income | 0.6 | 0.6 | | 0.7 |
| Financial Assets 0.0 b 0.0 Interest Expenses 0.6 0.6 0.6 0.7 Non-interest Income 0.5 0.5 0.5 0.6 Dividend Income 0.0 0.0 0.0 Fee-based Income 0.3 0.3 e 0.4 Trading Income 0.0 0.0 f 0.0 FX Profits/Loss from Sale/Redemption/Derecognition of Non-Trading Financial Assets and Liabilities 0.0 h 0.0 Profit/(Loss) from Sale/Derecognition of Non-Financial Assets 0.0 j 0.0 Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss 0.0 j 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 1 Other Income 0.0 1 Other Income 0.0 0.0 0.1 Other Income 0.0 0.0 0.0 Non-Interest Expenses 0.8 n 0.9 Recovery on Charged-Off Assets 0.0 0 0.0 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.2 v 0.3 | Interest Income | 1.2 | 1.2 | | 1.3 |
| Interest Expenses 0.6 0.6 0.6 0.7 Non-interest Income 0.5 0.5 0.5 0.6 0.6 Dividend Income d Fee-based Income 0.3 0.3 e 0.4 Trading Income f FX Profits/Loss g FX Profits/Loss from Sale/Redemption/Derecognition of Non-Trading Financial Assets and Liabilities 0.0 h 0.0 Profit/(Loss) from Sale/Derecognition of Non-Financial Assets 0.0 i 0.0 Profit/(Loss) from Sale/Derecognition of Non-Financial Assets 0.0 j 0.0 Profit/(Loss) on Financial Assets and Liabilities 0.0 j 0.0 Profit/(Loss) on Financial Assets and Liabilities 0.0 j 0.0 Profit/(Loss) on Financial Assets and Liabilities 0.0 j 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge 0.0 k 0.0 Accounting 0.0 k 0.0 1 Other Income 0.0 0 1 Other Income 0.2 0.2 m 0.2 Non-Interest Expenses 0.8 n 0.9 Losses/Recoveries on Financial Assets 0.0 0 0 0 Recovery on Charged-Off Assets p 0.1 Recovery on Charged-Off Assets p 0.1 Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Provision for Lossses on Accrued Interest Income from | | | | |
| Non-interest Income 0.5 0.5 c 0.6 | Financial Assets | | 0.0 | b | 0.0 |
| Dividend Income | Interest Expenses | 0.6 | 0.6 | | 0.7 |
| Fee-based Income | Non-interest Income | 0.5 | 0.5 | С | 0.6 |
| Trading Income g FX Profits/Loss g Profit/(Loss) from Sale/Redemption/Derecognition of Non-Trading Financial Assets and Liabilities 0.0 h 0.0 Profit/(Loss) from Sale/Derecognition of Non-Financial Assets 0.0 i 0.0 Profit/(Loss) on Financial Assets and Liabilities 0.0 j 0.0 Designated at Fair Value through Profit or Loss 0.0 j 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge 0.0 k 0.0 Accounting 0.0 k 0.0 Trust Department Income 0.0 l I Other Income 0.2 0.2 m 0.2 Non-Interest Expenses 0.8 n 0.9 Losses/Recoveries on Financial Assets (0.0) o (0.1) Bad Debts/Provisions for Credit Losses p 0.1 Recovery on Charged-Off Assets q Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 | Dividend Income | | | d | |
| FX Profits/Loss FX Profits | Fee-based Income | 0.3 | 0.3 | е | 0.4 |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non-Trading Financial Assets and Liabilities 0.0 h 0.0 Profit/(Loss) from Sale/Derecognition of Non-Financial Assets 0.0 i 0.0 Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss 0.0 j 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 k 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 k 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 I 0.0 Profit/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 I 0.0 Profit/(Loss) Of Light Department Income 0.0 I 0.0 I 0.0 Profit/(Loss) Of Unchrelest Expenses 0.8 II 0.0 II 0.0 Profit/(Loss) Of II 0.0 Pro | Trading Income | | | f | |
| Profit/(Loss) from Sale/Redemption/Derecognition of Non-Trading Financial Assets and Liabilities 0.0 h 0.0 erotif/(Loss) from Sale/Derecognition of Non-Financial Assets 0.0 i 0.0 erotif/(Loss) on Financial Assets and Liabilities 0.0 profit/(Loss) on Financial Assets and Liabilities 0.0 pesignated at Fair Value through Profit or Loss 0.0 j 0.0 profit/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 k 0.0 I 0.0 erotif/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 I 0.0 erotif/(Loss) on Fair Value Adjustment in Hedge Accounting 0.0 I 0.0 erotif/(Loss) erot | FX Profits/Loss | | | g | |
| Profit/(Loss) from Sale/Derecognition of Non-Financial Assets O.0 i 0.0 Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss Designated at Fair Value Adjustment in Hedge Accounting Accounting Accounting Accounting Trust Department Income Other | Profit/(Loss) from Sale/Redemption/Derecognition of | | | | |
| Assets 0.0 i 0.0 Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss Designated at Fair Value Adjustment in Hedge Accounting Acco | Non-Trading Financial Assets and Liabilities | | 0.0 | h | 0.0 |
| Profit/(Loss) on Financial Assets and Liabilities Designated at Fair Value through Profit or Loss Profit/(Loss) on Fair Value Adjustment in Hedge Accounting Accounting Accounting Trust Department Income O.0 k Other Income O.2 0.2 m O.2 m O.2 Non-Interest Expenses O.8 n O.9 Losses/Recoveries on Financial Assets Bad Debts/Provisions for Credit Losses Recovery on Charged-Off Assets O.1 p Other Income Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures O.2 t O.3 Total Profit/Loss Before Tax and Before Minority Interest Income Tax Expense Total Profit/Loss After Tax and Before Minority Interest O.2 v O.3 Minority Interest in Profit/(Loss) of Subsidiaries O.0 w O.0 | Profit/(Loss) from Sale/Derecognition of Non-Financial | | | | |
| Designated at Fair Value through Profit or Loss Profit/(Loss) on Fair Value Adjustment in Hedge Accounting Accounting Trust Department Income Other Income Income Other Income Inco | Assets | | 0.0 | i | 0.0 |
| Profit/(Loss) on Fair Value Adjustment in Hedge Accounting Trust Department Income Other Income | Profit/(Loss) on Financial Assets and Liabilities | | | | |
| Accounting 0.0 k 0.0 Trust Department Income 0.0 I 0 Other Income 0.2 0.2 m 0.2 Non-Interest Expenses 0.8 n 0.9 Losses/Recoveries on Financial Assets (0.0) o (0.1) Bad Debts/Provisions for Credit Losses p 0.1 Recovery on Charged-Off Assets q Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Designated at Fair Value through Profit or Loss | | 0.0 | j | 0.0 |
| Trust Department Income Other Income Other Income Other Income O.2 Non-Interest Expenses O.8 Losses/Recoveries on Financial Assets (0.0) Bad Debts/Provisions for Credit Losses Recovery on Charged-Off Assets Curron Charged-Off Assets Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures O.0 Total Profit/Loss Before Tax and Before Minority Interest O.2 Income Tax Expense Total Profit/(Loss) of Subsidiaries Minority Interest in Profit/(Loss) of Subsidiaries O.0 W O.0 O.0 O.0 O.0 O.0 O.0 O. | | | | | |
| Other Income 0.2 0.2 m 0.2 Non-Interest Expenses 0.8 n 0.9 Losses/Recoveries on Financial Assets (0.0) o (0.1) Bad Debts/Provisions for Credit Losses p 0.1 Recovery on Charged-Off Assets q Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | | | 0.0 | k | 0.0 |
| Non-Interest Expenses 0.8 n 0.9 Losses/Recoveries on Financial Assets (0.0) o (0.1) Bad Debts/Provisions for Credit Losses p 0.1 Recovery on Charged-Off Assets q Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | • | | | I | |
| Losses/Recoveries on Financial Assets (0.0) o (0.1) Bad Debts/Provisions for Credit Losses p 0.1 Recovery on Charged-Off Assets q q Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Other Income | 0.2 | - | m | - |
| Bad Debts/Provisions for Credit Losses p 0.1 Recovery on Charged-Off Assets q q Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Non-Interest Expenses | | 0.8 | n | 0.9 |
| Recovery on Charged-Off Assets q q Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Losses/Recoveries on Financial Assets | | (0.0) | 0 | (0.1) |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Bad Debts/Provisions for Credit Losses | | | р | 0.1 |
| Unconsolidated Subsidiaries, Associates and Joint Ventures 0.2 r 0.3 Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures 0.0 s 0.0 Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | , , | | | q | |
| Ventures0.2r0.3Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures0.0s0.0Total Profit/Loss Before Tax and Before Minority Interest0.2t0.3Income Tax ExpenseuTotal Profit/Loss After Tax and Before Minority Interest0.2v0.3Minority Interest in Profit/(Loss) of Subsidiaries0.0w0.0 | , , | | | | |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures O.0 s O.0 Total Profit/Loss Before Tax and Before Minority Interest Income Tax Expense Total Profit/Loss After Tax and Before Minority Interest O.2 t O.3 Income Tax Expense O.2 v O.3 Minority Interest in Profit/(Loss) of Subsidiaries O.0 w O.0 | · | | 0.0 | | 0.0 |
| Associates and Joint Ventures Total Profit/Loss Before Tax and Before Minority Interest 10.2 t 0.3 Income Tax Expense Total Profit/Loss After Tax and Before Minority Interest 10.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 10.0 w 0.0 | | | 0.2 | r | 0.3 |
| Total Profit/Loss Before Tax and Before Minority Interest 0.2 t 0.3 Income Tax Expense u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | | | | | |
| Income Tax Expense u u Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | | | 0.0 | S | 0.0 |
| Total Profit/Loss After Tax and Before Minority Interest 0.2 v 0.3 Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Total Profit/Loss Before Tax and Before Minority Interest | | 0.2 | t | 0.3 |
| Minority Interest in Profit/(Loss) of Subsidiaries 0.0 w 0.0 | Income Tax Expense | | | u | |
| 0.0 | Total Profit/Loss After Tax and Before Minority Interest | | 0.2 | V | 0.3 |
| Net Profit or Loss 0.2 v 0.3 | Minority Interest in Profit/(Loss) of Subsidiaries | | 0.0 | W | 0.0 |
| 0.2 0.2 X 0.0 | Net Profit or Loss | 0.2 | 0.2 | х | 0.3 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

- $\underline{\textbf{b}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- <u>c</u> / Under the new FRP format, dividends income is added up to non-interest income.
- ₫ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- g / Difference in value resulted from the inclusion of Income from Fiduciary Activities (Trust Department Income), Securitization Activities and Underwriting and Securities Dealership.
- \underline{f} / Under the new FRP format, foreign exchange profits/losses is extracted from trading income.
- g / Used to be a part of Trading Income in the old CSOC/CSIE format.
- h / New line item, no corresponding account in the old CSOC/CSIE format.
- i / New line item, no corresponding account in the old CSOC/CSIE format.
- j / New line item, no corresponding account in the old CSOC/CSIE format.
- $\underline{\textbf{k}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- I / Moved to Fee-based Income
- \underline{m} / Difference in value resulted from the inclusion of portions of Extraordinary Credits.
- n / Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets.
- $\underline{\text{o}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- v / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format. Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.
- Q / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.
- $\underline{\textbf{r}} \ / \ \ \textit{New line item, no corresponding account in the old CSOC/CSIE format.}$
- § / New line item, no corresponding account in the old CSOC/CSIE format.
- \underline{t} / New line item, no corresponding account in the old CSOC/CSIE format.
- <u>u</u> / Previously labelled as Provisions for Income Tax.
- ⊻ / New line item, no corresponding account in the old CSOC/CSIE format.
- $\underline{\mathtt{W}}$ / New line item, no corresponding account in the old CSOC/CSIE format.
- X / Previously labelled as Net Income/Loss After Tax.
- ... Less than P0.05 billion



Table 55. Cooperative Banking System: Regional Profitability Indicators

End- December 2008 ^{p/}

| Region | Earning Asset Yield | Funding Cost | Interest Spread | Net Interest Margin | Cost to Income | Return on Asset (ROA) | Return on Equity (ROE) |
|------------|---------------------------|-----------------|--------------------|---------------------------|-------------------|-----------------------------|------------------------------|
| Industry | 13.8% | 6.9% | 6.9% | 7.0% | 71.6% | 2.4% | 16.9% |
| NCR | 8.9 % | 4.8 % | 4.1 % | 4.3 % | 66.8 % | 0.9 % | 5.4 % |
| Region 1 | 14.9 % | 6.5 % | 8.4 % | 9.3 % | 69.2 % | 3.0 % | 27.5 % |
| Region 2 | 14.6 % | 5.8 % | 8.9 % | 9.6 % | 71.6 % | 3.6 % | 20.4 % |
| Region 3 | 10.6 % | 8.3 % | 2.2 % | 2.5 % | 68.6 % | 2.5 % | 25.8 % |
| CALABARZON | 12.0 % | 4.9 % | 7.0 % | 7.5 % | 76.6 % | 2.3 % | 18.2 % |
| MIMAROPA | 17.7 % | 6.7 % | 11.0 % | 11.8 % | 76.6 % | 3.0 % | 17.3 % |
| Region 5 | 12.2 % | 9.9 % | 2.3 % | 4.2 % | 119.9 % | (13.3 %) | (181.3 %) |
| Region 6 | 5.7 % | 3.9 % | 1.8 % | 1.6 % | 93.1 % | 0.2 % | (12.9 %) |
| Region 7 | 15.0 % | 8.1 % | 6.9 % | 8.4 % | 69.7 % | 3.0 % | 12.1 % |
| Region 8 | 18.3 % | 7.2 % | 11.1 % | 12.2 % | 86.3 % | 0.9 % | 3.8 % |
| Region 9 | 10.2 % | 9.7 % | 0.4 % | 1.6 % | 116.1 % | (1.7 %) | (14.4 %) |
| Region 10 | 14.3 % | 5.8 % | 8.5 % | 9.3 % | 71.5 % | 3.3 % | 20.6 % |
| Region 11 | 22.3 % | 10.5 % | 11.7 % | 12.8 % | 33.8 % | 5.6 % | 55.6 % |
| Region 12 | 19.5 % | 6.2 % | 13.2 % | 15.1 % | 62.4 % | 6.6 % | 22.8 % |
| CAR | 13.1 % | 6.3 % | 6.8 % | 7.4 % | 73.4 % | 2.3 % | 18.4 % |
| ARMM | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| CARAGA | 15.3 % | 6.6 % | 8.7 % | 9.6 % | 88.2 % | 1.1 % | 5.2 % |

p/ Preliminary



Table 56. Cooperative Banking System: Asset Quality Indicators ^{1/}

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 p/ |
|---------------------------------------|---------|----------|---------|---------|----------|
| Total Assets | 6.4 | 7.5 | 8.9 | 10.8 | 12.7 |
| Gross Assets 2/ | 6.6 | 7.8 | 9.2 | 11.1 | 13.2 |
| Total Loan Portfolio (TLP) | 4.8 | 5.4 | 6.2 | 7.5 | 9.2 |
| Non-performing Loans (NPL) 3/ | 0.5 | 0.6 | 0.7 | 1.0 | 0.9 |
| Allowance for Credit Losses on Loans | 0.2 | 0.3 | 0.3 | 0.4 | 0.4 |
| ROPA, gross | 0.3 | 0.4 | 0.4 | 0.5 | 0.5 |
| Allowance for ROPA | | | | | |
| Restructured Loans (RL), gross | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 |
| RL, performing | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Distressed Assets 4/ | 0.9 | 1.0 | 1.2 | 1.5 | 1.4 |
| Non-performing Assets (NPAs) 5/ | 0.8 | 1.0 | 1.1 | 1.4 | 1.3 |
| Allowance on NPAs 6/ | 0.2 | 0.3 | 0.3 | 0.4 | 0.5 |
| Performing Sales Contract Receivables | | | | | |
| Growth Rates | | | | | |
| Total Assets | 13.2 % | 17.1 % | 18.3 % | 21.5 % | 18.2 % |
| Gross Assets 2/ | 13.2 % | 17.0 % | 18.7 % | 21.0 % | 18.4 % |
| TLP | 14.4 % | 12.8 % | 14.8 % | 22.6 % | 21.9 % |
| NPL 3/ | 7.8 % | 9.4 % | 24.2 % | 34.5 % | (13.3 %) |
| Allowance for Credit Losses on Loans | 12.3 % | 13.8 % | 30.0 % | 7.3 % | 24.9 % |
| ROPA, gross | 13.6 % | 34.8 % | 3.9 % | 16.4 % | 3.9 % |
| Allowance for ROPA | 9.1 % | 35.9 % | 24.8 % | 11.5 % | 22.2 % |
| RL, gross | 2.9 % | (0.6 %) | (5.9 %) | 31.9 % | 8.5 % |
| RL, performing | (2.6 %) | (27.7 %) | 23.8 % | 17.4 % | 1.1 % |
| Distressed Assets 4/ | 7.9 % | 11.6 % | 17.1 % | 26.0 % | (5.3 %) |
| NPAs 5/ | 9.4 % | 16.8 % | 16.5 % | 26.8 % | (5.8 %) |
| Allowance on NPAs 6/ | 12.2 % | 14.2 % | 29.9 % | 7.4 % | 24.8 % |
| Performing SCR | 300.0 % | 465.9 % | 1.2 % | 156.6 % | (7.0 %) |

^{1/} Asset Quality Indicators defined per BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, Net of Due to Head Office/Branches/Agencies plus Allowance for Credit Losses on Loans plus Allowance for Credit Losses on Sales Contract Receivable (SCR) plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{3/} NPL refers to Loans Classified as Past Due and Already Non-Performing plus Items in Litigation minus Loans Classified as Loss Fully Covered by Allowance for Credit Losses

^{4/} Distressed Assets refers to NPAs plus performing RLs. Revised figure excludes performing sales contract receivables per Circular No. 380 dated 28 March 2003.

^{5/} NPA refers to NPLs plus ROPA, gross excluding performing sales contracts receivable per BSP Circular No. 380 dated 28 March 2003. Based on the new Financial Reporting Package (FRP) framework provided for under Circular No. 512 dated 03 February 2006 effective 31 December 2006, NPA should include non-current assets held for sale.

^{6/} Allowance on NPAs refers to Allowance for Credit Losses on Loans plus Allowance for Credit Losses on SCR plus Allowance for Losses on ROPA plus Accumulated Depreciation on ROPA.

p/ Preliminary

^{...} Less than P0.05 billion



Table 57. Non-Banks with Quasi-Banking Functions (NBQBs)

Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|-----------------------------------|------|------|------|------|------|
| Income Statement | | | | | |
| Total Operating Income | 2.3 | 2.8 | 3.6 | 4.4 | 7.2 |
| Net Interest Income | 1.0 | 1.4 | 1.3 | 1.8 | 4.7 |
| Non-interest Income | 1.3 | 1.4 | 2.3 | 2.6 | 2.5 |
| Operating Expenses | 1.0 | 1.5 | 1.5 | 1.7 | 5.4 |
| Bad Debts/Provisions for Probable | | | | | |
| Losses | 0.1 | 0.2 | 0.3 | 0.1 | 1.5 |
| Other Operating Expenses | 0.9 | 1.4 | 1.3 | 1.6 | 3.9 |
| Net Operating Income | 1.3 | 1.3 | 2.1 | 2.7 | 1.8 |
| Extraordinary Credits/(Charges) | 0.4 | 0.6 | 0.2 | 0.9 | 0.7 |
| Net Income Before Tax | 1.7 | 1.9 | 2.3 | 3.6 | 2.4 |
| Provisions for Income Tax | 0.5 | 0.3 | 0.3 | 0.4 | 0.8 |
| Net Income After Tax (NIAT) | 1.2 | 1.6 | 2.0 | 3.2 | 1.6 |
| Balance Sheet | | | | | |
| Total Assets | 33.5 | 44.3 | 56.1 | 63.3 | 90.3 |
| Cash and Due from Banks | 1.5 | 4.7 | 8.1 | 9.0 | 13.0 |
| Interbank Loans Receivable (IBL) | 4.1 | 0.4 | 1.1 | 0.1 | 0.1 |
| Loans, gross (exclusive of IBL) | 9.4 | 12.9 | 10.7 | 13.2 | 35.1 |
| Allowance for Probable Losses | 0.7 | 0.6 | 0.7 | 0.6 | 1.4 |
| Loans, net (exclusive of IBL) | 8.7 | 12.3 | 10.1 | 12.6 | 33.7 |
| Investments, net | 13.5 | 21.7 | 31.5 | 36.7 | 36.2 |
| ROPA, net | 1.4 | 1.4 | 1.3 | 1.3 | 1.3 |
| Other Assets | 4.4 | 3.9 | 4.1 | 3.7 | 6.0 |
| Total Liabilities | 17.3 | 29.0 | 38.0 | 43.3 | 70.3 |
| Bills Payable | 15.1 | 27.0 | 35.1 | 41.2 | 64.2 |
| Other Liabilities | 2.2 | 2.0 | 3.0 | 2.1 | 6.1 |
| Total Capital Accounts | 16.2 | 15.3 | 18.1 | 20.0 | 20.0 |



Table 58. Non-Banks with Quasi-Banking Functions (NBQBs)

Selected Performance Indicators

| Growth Rates | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|---------------------|----------|----------|----------|-----------|
| Income Statement | | | | | |
| Total Operating Income | 17.9 % | 20.4 % | 27.3 % | 23.3 % | 62.6 % |
| Net Interest Income | 24.4 % | 42.7 % | (10.9 %) | 40.0 % | 163.8 % |
| Non-interest Income | 13.3 % | 3.7 % | 67.1 % | 14.0 % | (6.3 %) |
| Operating Expenses | (9.2 %) | 51.8 % | 0.3 % | 11.4 % | 220.6 % |
| Bad Debts/Provisions for Probable | (0.2 70) | 01.0 70 | 0.0 70 | 11.1 /0 | 220.0 70 |
| Losses | 199.8 % | 138.0 % | 50.4 % | (78.9 %) | 2,736.9 % |
| Other Operating Expenses | (13.7 %) | 45.4 % | (5.9 %) | 29.2 % | 139.7 % |
| Net Operating Income | 51.4 % | (2.9 %) | 58.9 % | 32.0 % | (35.5 %) |
| Extraordinary Credits/(Charges) | (34.2 %) | 54.7 % | (63.3 %) | 335.7 % | (26.0 %) |
| Net Income Before Tax | 18.3 % | 9.5 % | 21.7 % | 59.9 % | (33.1 %) |
| Provisions for Income Tax | 233.5 % | (34.9 %) | (2.5 %) | 44.6 % | 77.6 % |
| Net Income After Tax (NIAT) | (6.0 %) | 27.2 % | 26.7 % | 62.3 % | (48.7 %) |
| Balance Sheet | , | | | | , |
| Total Assets | 16.5 % | 32.4 % | 26.6 % | 12.9 % | 42.6 % |
| Cash and due from Banks | (20.6 %) | 213.7 % | 71.9 % | 11.3 % | 44.6 % |
| Interbank Loans Receivable (IBL) | 161.3 % | (91.2 %) | 197.8 % | (90.8 %) | 22.8 % |
| Loans, gross (exclusive of IBL) | (26.2 %) | 37.5 % | (16.8 %) | 23.1 % | 166.0 % |
| Allowance for Probable Losses | (30.0 %) | (13.8 %) | 13.1 % | (2.6 %) | 122.2 % |
| Loans, net (exclusive of IBL) | (25.9 %) | 41.4 % | (18.2 %) | 24.8 % | 168.2 % |
| Investments, net | 77.7 % | 61.2 % | 45.1 % | 16.3 % | (1.3 %) |
| ROPA, net | 2.6 % | 1.1 % | (2.7 %) | (3.7 %) | 2.9 % |
| Other Assets | (5.3 %) | (11.9 %) | 4.7 % | (7.9 %) | 60.5 % |
| Total Liabilities | 42.0 % | 68.0 % | 31.1 % | 13.8 % | 62.4 % |
| Bills Payable | 45.0 % | 79.6 % | 29.6 % | 17.5 % | 55.9 % |
| Other Liabilities | 24.6 % | (10.8 %) | 51.3 % | (29.4 %) | 189.8 % |
| Total Capital Accounts | (2.2 %) | (5.6 %) | 18.1 % | 10.8 % | (0.2 %) |
| Selected Ratios | (/ | (/ | | | (|
| Profitability | | | | | |
| Cost-to-Income 1/ | 39.7 % | 47.9 % | 35.4 % | 37.1 % | 54.7 % |
| Return on Assets (ROA) | 3.9 % | 4.0 % | 3.9 % | 5.4 % | 2.1 % |
| Return on Equity (ROE) | 7.5 % | 9.9 % | 11.8 % | 16.8 % | 8.2 % |
| Liquidity | 7.5 /6 | 3.3 /0 | 11.0 /6 | 10.0 /6 | 0.2 /0 |
| Cash and Due from Banks to Bills | 9.9 % | 17.3 % | 23.0 % | 21.8 % | 20.2 % |
| Liquid Assets to Bills Payable 2/ | 76.8 % | 84.3 % | 106.4 % | 99.9 % | 65.6 % |
| Loans, gross to Bills Payable | 89.1 % | 48.9 % | 33.6 % | 32.3 % | 54.9 % |
| Asset Quality | 09.1 70 | 40.9 % | 33.0 % | 32.3 % | 54.9 % |
| Non-performing Loans (NPL) | 4.0 % | 4.8 % | 4.1 % | 3.7 % | 5.1 % |
| NPL Coverage | 124.8 % | 91.0 % | 135.9 % | 127.6 % | 78.2 % |
| Non-performing Assets (NPA) to Gross | 124.0 /0 | 31.0 /0 | 133.9 /6 | 127.0 /6 | 70.2 /0 |
| Assets | 6.1 % | 4.8 % | 3.5 % | 3.1 % | 3.5 % |
| NPA Coverage | 41.4 % | 33.4 % | 41.7 % | 41.1 % | 46.8 % |
| Capital Adequacy | 71.7 70 | JJ.+ /0 | 71.7 70 | 71.1 /0 | 40.0 /0 |
| Total Capital Accounts to Total Assets | 48.4 % | 34.5 % | 32.2 % | 31.6 % | 22.1 % |
| Paid-in Capital to Total Capital Accounts | 55.1 % | 63.8 % | 57.3 % | 56.5 % | 69.5 % |
| Business Mix | JJ.1 /0 | 00.0 /0 | 01.0 /0 | JU.J /0 | 00.0 /0 |
| Total Investments (gross) to Total Assets | 40.5 % | 49.4 % | 52.7 % | 55.4 % | 42.4 % |
| Total Loans (gross) to Total Assets | 40.1 % | 29.9 % | 21.0 % | 21.0 % | 39.0 % |
| Total Loans (gloss) to Total Assets | 7 0.1 /0 | ∠3.3 /0 | ∠1.∪ /0 | Z1.U /0 | JJ.U /0 |

^{1/} Cost-to-Income Ratio refers to operating expenses, exclusive of bad debts and provisions to total operating income

^{2/} Liquid Assets refers to Cash and Due from Banks plus Investments,net (less equity investments,net)



Table 59. Non-Banks with Quasi-Banking Functions (NBQBs)

Profitability Indicators

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|----------|---------|---------------|-----------|-----------|
| Total Operating Income | 2.3 | 2.8 | 3.6 | 4.4 | 7.2 |
| Net Interest Income | 1.0 | 1.4 | 1.3 | 1.8 | 4.7 |
| Interest Income | 1.8 | 3.0 | 3.2 | 3.3 | 7.9 |
| Interest Expenses | 0.8 | 1.6 | 1.9 | 1.5 | 3.2 |
| Non-interest Income | 1.3 | 1.4 | 2.3 | 2.6 | 2.5 |
| Fee-based Income | 0.7 | 0.7 | 0.6 | 0.7 | 1.9 |
| Trading Income | 0.6 | 0.7 | 1.5 | 1.1 | (0.5) |
| Other Income | 0.1 | 0.1 | 0.3 | 0.8 | 1.0 |
| Operating Expenses | 1.0 | 1.5 | 1.5 | 1.7 | 5.4 |
| Bad Debts/Provisions for Probable | | | | | |
| Losses | 0.1 | 0.2 | 0.3 | 0.1 | 1.5 |
| Other Operating Expenses | 0.9 | 1.4 | 1.3 | 1.6 | 3.9 |
| Net Operating Income | 1.3 | 1.3 | 2.1 | 2.7 | 1.8 |
| Extraordinary Credits/(Charges) | 0.4 | 0.6 | 0.2 | 0.9 | 0.7 |
| Net Income Before Tax | 1.7 | 1.9 | 2.3 | 3.6 | 2.4 |
| Provisions for Income Tax | 0.5 | 0.3 | 0.3 | 0.4 | 0.8 |
| Net Income After Tax (NIAT) | 1.2 | 1.6 | 2.0 | 3.2 | 1.6 |
| Growth Rates | | | | | |
| Total Operating Income | 17.9 % | 20.4 % | 27.3 % | 23.3 % | 62.6 % |
| Net Interest Income | 24.4 % | | (10.9 %) | 40.0 % | 163.8 % |
| Interest Income | 27.4 % | 69.4 % | | 2.4 % | |
| Interest Expenses | 31.5 % | 104.6 % | | (22.9 %) | |
| Non-interest Income | 13.3 % | 3.7 % | | 14.0 % | (6.3 %) |
| Fee-based Income | 24.9 % | • • | (13.8 %) | 18.1 % | 176.0 % |
| Trading Income | 36.5 % | 13.6 % | | (22.7 %) | , |
| Other Income | (60.1 %) | ` , | 357.1 % | 209.5 % | 26.0 % |
| Operating Expenses | (9.2 %) | 51.8 % | 0.3 % | 11.4 % | 220.6 % |
| Bad Debts/Provisions for Probable | 400.0.00 | 40000 | 50 40/ | (70.0.0() | 0.700.00/ |
| Losses | 199.8 % | 138.0 % | 50.4 % | (78.9 %) | |
| Other Operating Expenses | (13.7 %) | 45.4 % | ` , | 29.2 % | |
| Net Operating Income | 51.4 % | (2.9 %) | 58.9 % | 32.0 % | (35.5 %) |
| Extraordinary Credits/(Charges) | (34.2 %) | | (63.3 %) | | (26.0 %) |
| Net Income Before Tax | 18.3 % | 9.5 % | 21.7 % | 59.9 % | (33.1 %) |
| Provisions for Income Tax | | | (2.5 %) | | |
| Net Income After Tax (NIAT) | (6.0 %) | 27.2 % | 26.7 % | 62.3 % | (48.7 %) |
| Selected Ratios | | | | | |
| Earning Asset Yield 1/ | 8.5 % | 11.0 % | 9.2 % | 7.9 % | 14.4 % |
| Funding Cost 2/ | 6.0 % | 7.4 % | 6.1 % | 3.9 % | 6.1 % |
| Interest Spread 3/ | 2.5 % | 3.5 % | 3.1 % | 4.0 % | 8.3 % |
| Net Interest Margin 4/ | 4.8 % | 5.3 % | 3.7 % | 4.3 % | 8.6 % |
| Non-interest Income to Total Operating | | | | | |
| Income | 57.0 % | 49.0 % | 64.3 % | 59.5 % | 34.3 % |
| Cost-to-Income ^{5/} | 39.7 % | 47.9 % | 35.4 % | 37.1 % | 54.7 % |
| Return on Assets (ROA) 6/ | 3.9 % | 4.0 % | 3.9 % | 5.4 % | 2.1 % |
| Return on Equity (ROE) 6/ | 7.5 % | 9.9 % | 11.8 % | 16.8 % | 8.2 % |

^{1/} Earning Asset Yield refers to the ratio of interest income to average earning assets

^{2/} Funding Cost refers to the ratio of interest expenses to average interest-bearing liabilities

^{3/} Interest Spread refers to the difference between earning asset yield and funding cost

^{4/} Net Interest Margin refers to the ratio of net interest income to average earning assets

^{5/} Cost-to-Income Ratio refers to operating expenses, exclusive of bad debts and provisions to total operating income

^{6/} ROA and ROE refers to the ratio of annualized NIAT to average assets and capital, respectively.



Table 60. Non-Banks with Quasi-Banking Functions (NBQBs)

Asset Quality Indicators 1/

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---------------------------------------|----------|----------|----------|----------|----------|
| Total Assets | 33.5 | 44.3 | 56.1 | 63.3 | 90.3 |
| Gross Assets 2/ | 34.4 | 45.1 | 57.0 | 64.1 | 91.9 |
| Total Loan Portfolio (TLP) | 13.4 | 13.2 | 11.8 | 13.3 | 35.2 |
| Interbank Loans Receivable (IBL) | 4.1 | 0.4 | 1.1 | 0.1 | 0.1 |
| TLP, (exclusive of IBL) | 9.4 | 12.9 | 10.7 | 13.2 | 35.1 |
| TLP, net (exclusive of IBL) | 8.7 | 12.3 | 10.1 | 12.6 | 33.7 |
| Non-performing Loans (NPL) | 0.5 | 0.6 | 0.5 | 0.5 | 1.8 |
| Loan Loss Reserves (LLR) | 0.7 | 0.6 | 0.7 | 0.6 | 1.4 |
| ROPA, gross | 1.6 | 1.5 | 1.5 | 1.5 | 1.4 |
| Allowance for ROPA | 0.2 | 0.1 | 0.2 | 0.2 | 0.1 |
| Restructured Loans (RL), gross | 0.4 | 0.3 | 0.2 | 0.1 | 0.2 |
| RL, current | 0.2 | 0.2 | 0.1 | | 0.1 |
| Non-performing Assets (NPAs) 3/ | 2.1 | 2.2 | 2.0 | 2.0 | 3.2 |
| Allowance for Probable Losses on NPAs | 0.9 | 0.7 | 0.8 | 0.8 | 1.5 |
| Growth Rates | | | | | |
| Total Assets | 16.5 % | 32.4 % | 26.6 % | 12.9 % | 42.6 % |
| Gross Assets 2/ | 14.7 % | 31.1 % | 26.4 % | 12.6 % | 43.2 % |
| TLP | (5.8 %) | (1.4 %) | (11.0 %) | 12.9 % | 164.9 % |
| IBL | 161.3 % | (91.2 %) | 197.8 % | (90.8 %) | 22.8 % |
| TLP (exclusive of IBL) | (26.2 %) | 37.5 % | (16.8 %) | 23.1 % | 166.0 % |
| TLP, net (exclusive of IBL) | (25.9 %) | 41.4 % | (18.2 %) | 24.8 % | 168.2 % |
| NPL | (35.7 %) | 18.2 % | (24.2 %) | 3.7 % | 262.7 % |
| LLR | (30.0 %) | (13.8 %) | 13.1 % | (2.6 %) | 122.2 % |
| ROPA, gross | (1.7 %) | (2.7 %) | 0.5 % | (4.4 %) | (1.7 %) |
| Allowance for ROPA | (23.5 %) | , | | (8.9 %) | (35.3 %) |
| RL, gross | 7.9 % | , | (43.8 %) | (24.7 %) | 29.6 % |
| RL, current | 41.6 % | (34.3 %) | (45.0 %) | (56.7 %) | |
| NPAs 3/ | (7.5 %) | 2.6 % | (6.7 %) | (2.4 %) | 65.0 % |
| Allowance for Probable Losses on NPAs | (28.5 %) | (17.2 %) | 16.6 % | (4.0 %) | 88.2 % |
| Selected Ratios | | | | | |
| RL to TLP | 2.7 % | 2.2 % | 1.4 % | 0.9 % | 0.5 % |
| LLR to TLP | 5.0 % | 4.3 % | 5.5 % | 4.8 % | 4.0 % |
| NPL Ratio (inclusive of IBL) | 4.0 % | 4.8 % | 4.1 % | 3.7 % | 5.1 % |
| NPL Ratio (exclusive of IBL) | 5.7 % | 4.9 % | 4.5 % | 3.8 % | 5.1 % |
| NPL Coverage 4/ | 124.8 % | 91.0 % | 135.9 % | 127.6 % | 78.2 % |
| NPA to Gross Assets | 6.1 % | 4.8 % | 3.5 % | 3.1 % | 3.5 % |
| NPA Coverage 5/ | 41.4 % | 33.4 % | 41.7 % | 41.1 % | 46.8 % |

^{1/} Asset Quality Indicators defined per BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, net of reserves plus Loan Loss Reserves (LLR) plus provision for ROPA

^{3/} NPA refers to NPLs plus ROPA, gross excluding performing sales contracts receivable per BSP Circular No. 380 dated 28 March 2003

^{4/} NPL Coverage refers to the ratio of LLR to NPL

^{5/} NPA Coverage refers to the ratio of valuation reserves (for Loans and ROPA) to NPAs

^{...} Less than P50 million



Table 61. Non-Stock Savings and Loan Associations (NSSLAs)

Selected Performance Indicators

| Levels (P Billion) Balance Sheet | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|----------|-----------|----------|----------|-----------------|
| Total Assets | 66.9 | 67.2 | 70.6 | 74.0 | 80.4 |
| Cash and Due from Banks | 5.4 | 6.3 | 12.4 | 15.7 | 21.2 |
| Loans, gross | 59.4 | 58.5 | 57.5 | 55.2 | 58.3 |
| Allowance for Probable Losses | 6.1 | 7.2 | 7.7 | 7.4 | 7.7 |
| Loans, net | 53.2 | 51.3 | 49.8 | 47.8 | 50.6 |
| Investments, net | 4.3 | 5.9 | 5.2 | 7.4 | 5.5 |
| ROPA, net | 0.3 | 0.4 | | | |
| Other Assets | 3.7 | | 3.2 | 3.0 | 3.0 |
| Total Liabilities | 7.9 | | 9.8 | 14.2 | 16.9 |
| Deposits | 4.8 | | 6.9 | 10.6 | 12.4 |
| Bills Payable | 0.4 | | 0.6 | 0.5 | 0.6 |
| Other Liabilities | 2.7 | 2.5 | 2.3 | 3.0 | 3.9 |
| Total Capital Accounts | 59.0 | 58.8 | 60.8 | 59.8 | 63.5 |
| Growth Rates | | | | | |
| Balance Sheet | | | | | |
| Total Assets | 9.0 % | | 5.1 % | 4.8 % | 8.7 % |
| Cash and Due from Banks | 7.7 % | | 97.4 % | 27.3 % | 34.7 % |
| Loans, gross | 14.0 % | (1.5 %) | (1.6 %) | (4.1 %) | 5.7 % |
| Allowance for Probable Losses | 53.0 % | 17.1 % | 7.5 % | (4.3 %) | 4.6 % |
| Loans, net | 10.8 % | (3.7 %) | (2.9 %) | (4.1 %) | 5.9 % |
| Investments, net | (17.4 %) | 38.5 % | (13.0 %) | 43.9 % | (25.4 %) |
| ROPA, net | (43.8 %) | 26.9 % | (90.6 %) | 16.3 % | 26.4 % |
| Other Assets | 42.5 % | , | (2.5 %) | (7.4 %) | 1.0 % |
| Total Liabilities | 16.9 % | 6.3 % | 16.8 % | 44.2 % | 19.1 % |
| Deposits Dilla Paradala | 22.3 % | 13.5 % | 26.7 % | 53.6 % | 16.8 % |
| Bills Payable | 9.5 % | | 27.2 % | (12.6 %) | 24.2 % |
| Other Liabilities | 9.5 % | (6.6 %) | (6.6 %) | 30.5 % | 26.4 % 6.2 % |
| Total Capital Accounts | 8.0 % | (0.4 %) | 3.5 % | (1.6 %) | 0.2 70 |
| Selected Ratios | | | | | |
| Liquidity | | | | | |
| Cash and Due from Banks to | | | | | .= |
| Deposits | 113.2 % | 114.9 % | 179.1 % | 148.4 % | 171.3 % |
| Liquid Assets to Deposits 1/ | 202.3 % | | | | |
| Loans, gross to Deposits Asset Quality | | 1,072.3 % | 832.8 % | 519.9 % | 470.5 % |
| Non-performing Loans (NPL) | 15.3 % | | 20.7 % | 21.6 % | 21.6 % |
| NPL Coverage | 67.6 % | 64.0 % | 64.8 % | 62.1 % | 61.6 % |
| Non-performing Assets (NPA) to | | | | | |
| Gross Assets | 12.8 % | 15.6 % | 15.3 % | 14.7 % | 14.3 % |
| NPA Coverage | 65.6 % | 62.0 % | 64.6 % | 61.9 % | 61.3 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total | | | | | |
| Assets | 88.2 % | 87.5 % | 86.1 % | 80.9 % | 79.0 % |
| Paid-in Capital to Total Capital | | | | | |
| Accounts | 91.3 % | 92.5 % | 89.7 % | 87.9 % | 87.7 % |
| Business Mix | | | | | |
| Total Investments (gross) to Total | | | | | |
| Assets | 6.4 % | | 7.3 % | 10.0 % | 6.9 % |
| Total Loans (gross) to Total Assets | 88.8 % | 87.1 % | 81.5 % | 74.5 % | 72.5 % |

^{1/} Liquid Assets refers to Cash and Due from Banks plus Investments,net (less equity investments,net)

^{...} Less than P50 million



Table 62. Non-Stock Savings and Loan Associations (NSSLAs)

Asset Quality Indicators 1/

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---------------------------------------|----------|---------|----------|---------|--------|
| Total Assets | 66.9 | 67.2 | 70.6 | 74.0 | 80.4 |
| Gross Assets 2/ | 73.0 | 74.4 | 78.3 | 81.4 | 88.2 |
| Total Loan Portfolio (TLP) | 59.4 | 58.5 | 57.5 | 55.2 | 58.3 |
| TLP, exclusive of IBL | 59.4 | 58.5 | 57.5 | 55.2 | 58.3 |
| TLP, net (exclusive of IBL) | 53.2 | 51.3 | 49.8 | 47.8 | 50.6 |
| Non-performing Loans (NPL) | 9.1 | 11.2 | 11.9 | 11.9 | 12.6 |
| Loan Loss Reserves (LLR) | 6.1 | 7.2 | 7.7 | 7.4 | 7.7 |
| ROPA, gross | 0.3 | 0.4 | | | |
| Non-performing Assets (NPAs) 3/ | 9.4 | 11.6 | 12.0 | 11.9 | 12.6 |
| Allowance for Probable Losses on NPAs | 6.1 | 7.2 | 7.7 | 7.4 | 7.7 |
| Growth Rates | | | | | |
| Total Assets | 9.0 % | 0.4 % | 5.1 % | 4.8 % | 8.7 % |
| Gross Assets 2/ | 11.7 % | 1.8 % | 5.4 % | 3.9 % | 8.3 % |
| TLP | 14.0 % | (1.5 %) | (1.6 %) | (4.1 %) | 5.7 % |
| TLP (exclusive of IBL) | 14.0 % | (1.5 %) | (1.6 %) | (4.1 %) | 5.7 % |
| TLP, net (exclusive of IBL) | 10.8 % | (3.7 %) | | (4.1 %) | 5.9 % |
| NPL | 4.2 % | 23.6 % | 6.1 % | (0.2 %) | 5.6 % |
| LLR | 53.0 % | 17.1 % | | (4.3 %) | 4.6 % |
| ROPA, gross | (43.8 %) | | (90.6 %) | 16.3 % | 26.4 % |
| NPAs 3/ | 1.6 % | 23.7 % | 3.2 % | (0.1 %) | 5.7 % |
| Allowance for Probable Losses on NPAs | 53.0 % | 17.1 % | 7.5 % | (4.3 %) | 4.6 % |
| Selected Ratios | | | | | |
| LLR to TLP | 10.3 % | 12.3 % | 13.4 % | 13.4 % | 13.3 % |
| NPL Ratio (inclusive of IBL) | 15.3 % | 19.2 % | 20.7 % | 21.6 % | 21.6 % |
| NPL Ratio (exclusive of IBL) | 15.3 % | 19.2 % | 20.7 % | 21.6 % | 21.6 % |
| NPL Coverage 4/ | 67.6 % | 64.0 % | 64.8 % | 62.1 % | 61.6 % |
| NPA to Gross Assets | 12.8 % | 15.6 % | 15.3 % | 14.7 % | 14.3 % |
| NPA Coverage ^{5/} | 65.6 % | 62.0 % | 64.6 % | 61.9 % | 61.3 % |

^{1/} Asset Quality Indicators defined per BSP Circular No. 202 dated 27 May 1999 amended by BSP Circular No. 351 dated 19 September 2002

^{2/} Gross Assets refers to Total Assets, net of reserves plus Loan Loss Reserves (LLR) plus provision for ROPA

^{3/} NPA refers to NPLs plus ROPA, gross

^{4/} NPL Coverage refers to the ratio of LLR to NPL

^{5/} NPA Coverage refers to the ratio of LLR (for Loans and ROPA) to NPAs

^{...} Less than P50 million



Table 63. Offshore Banking System: Financial Highlights

| Levels (\$ Million) | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|------|-------|-------|-------|-------|
| Income Statement | | | | | |
| Total Operating Income | 19 | 33 | 29 | 30 | 9 |
| Net Interest Income | 9 | 16 | 15 | 15 | 13 |
| Non-interest Income | 10 | 17 | 14 | 15 | (4) |
| Operating Expenses | 14 | 23 | 25 | 18 | 12 |
| Provisions for Probable Losses | 1 | 5 | 0 | 0 | 0 |
| Other Operating Expenses | 13 | 18 | 25 | 18 | 12 |
| Net Operating Income | 5 | 10 | 4 | 12 | (3) |
| Net Income Before Tax | 5 | 10 | 4 | 13 | (3) |
| Provision for Income Tax | 0 | 0 | 0 | 1 | 1 |
| Net Income After Tax (NIAT) | 5 | 10 | 4 | 11 | (2) |
| Balance Sheet | | | | | |
| Total Assets | 805 | 2,252 | 3,673 | 3,690 | 1,283 |
| Allowance for Probable Losses | 77 | 33 | 7 | 7 | 5 |
| Gross Assets | 882 | 2,285 | 3,680 | 3,697 | 1,288 |
| Due from Other Banks | 131 | 413 | 631 | 714 | 146 |
| Loans, gross | 256 | 550 | 1,573 | 2,136 | 789 |
| Investments in Bonds and Other | | | | | |
| Securities | 474 | 1,301 | 1,340 | 753 | 299 |
| Other Assets | 21 | 21 | 136 | 94 | 54 |
| Total Liabilities | 805 | 2,252 | 3,673 | 3,690 | 1,283 |
| Deposits of Non-residents Other | | | | | |
| than Banks | 22 | 18 | 22 | 16 | 295 |
| Due to Other Banks | 210 | 1,307 | 2,214 | 1,642 | 37 |
| Other Liabilities | 23 | 393 | 907 | 1,446 | 372 |
| Net Due to Head Office/Branches - Abroad | 550 | 534 | 530 | 586 | 579 |



Table 64. Offshore Banking System: Selected Performance Indicators

| Growth Rates | 2004 | 2005 | 2006 | 2007 | 2008 |
|---------------------------------|-----------|-----------|-----------|----------|-----------|
| Income Statement | | | | | |
| Total Operating Income | 0.0 % | 73.7 % | 0.0 % | 3.4 % | (70.0 %) |
| Net Interest Income | 12.5 % | 77.8 % | (6.3 %) | 0.0 % | (13.3 %) |
| Non-interest Income | (9.1 %) | 70.0 % | (17.6 %) | 7.1 % | (126.7 %) |
| Operating Expenses | 16.7 % | 64.3 % | 8.7 % | (28.0 %) | (33.3 %) |
| Provisions for Probable Losses | 0.0 % | 400.0 % | (100.0 %) | 0.0 % | 0.0% |
| Other Operating Expenses | 18.2 % | 38.5 % | 38.9 % | (28.0 %) | (33.3 %) |
| Net Operating Income | (28.6 %) | 100.0 % | (60.0 %) | 200.0 % | (125.0 %) |
| Net Income Before Tax | (28.6 %) | 100.0 % | (60.0 %) | 225.0 % | (123.1 %) |
| Provision for Income Tax | (100.0 %) | 0.0 % | 0.0 % | 200.0 % | 0.0% |
| Net Income After Tax (NIAT) | (16.7 %) | 100.0 % | (60.0 %) | 175.0 % | (118.2 %) |
| Balance Sheet | | | | | |
| Total Assets | 33.3 % | 179.8 % | 63.1 % | 0.5 % | (65.2 %) |
| Allowance for Probable Losses | (9.4 %) | (57.1 %) | (78.8 %) | 0.0 % | (28.6 %) |
| Gross Assets | 28.0 % | 159.1 % | 61.1 % | 0.5 % | (65.2 %) |
| Due from Other Banks | (23.4 %) | 215.3 % | 52.8 % | 13.2 % | (79.6 %) |
| Loans, gross | (9.2 %) | 114.8 % | 186.0 % | 35.8 % | (63.1 %) |
| Investments in Bonds and Other | | | | | |
| Securities | 120.5 % | 174.5 % | 3.0 % | (43.8 %) | (60.3 %) |
| Other Assets | | | 547.6 % | (30.9 %) | (42.6 %) |
| Total Liabilities | 33.3 % | 179.8 % | 63.1 % | 0.5 % | (65.2 %) |
| Deposits of Non-residents Other | | | | | |
| than Banks | (15.4 %) | , | 22.2 % | (27.3 %) | 1,743.8 % |
| Due to Other Banks | 8.8 % | 522.4 % | 69.4 % | (25.8 %) | (97.7 %) |
| Other Liabilities | 53.3 % | 1,608.7 % | 130.8 % | 59.4 % | (74.3 %) |
| Net Due to Head Office/Branches | | | | | |
| - Abroad | 48.6 % | (2.9 %) | (0.7 %) | 10.6 % | (1.2 %) |
| Selected Ratios | | | | | |
| Profitability | | | | | |
| Cost-to-Income Ratio | 68.4 % | 54.6 % | 86.2 % | 60.0 % | 133.3 % |
| Return on Assets (ROA) | 0.7 % | 0.7 % | 0.1 % | 0.3 % | (0.1 %) |



Table 65. Foreign Bank Branches and Subsidiaries: Financial Highlights

| Levels (P Billion) | 2004 ^{r/} | 2005 ^{r/} | 2006 ^r / | 2007 ^r / | 2008 |
|--|--------------------|--------------------|---------------------|---------------------|-------|
| Income Statement | | | | | |
| Total Operating Income | 30.9 | 39.7 | 47.3 | 48.2 | 49.4 |
| Net Interest Income | 23.1 | 27.0 | 28.6 | 26.1 | 27.6 |
| Non-interest Income | 7.8 | 12.7 | 18.6 | 22.1 | 21.8 |
| Non-Interest Expenses | 19.4 | 23.0 | 26.2 | 28.2 | 33.8 |
| Losses/Recoveries on Financial Assets | (1.8) | (3.4) | (5.1) | (5.2) | (4.5) |
| Bad Debts/Provisions for Credit Losses | 2.4 | 4.1 | 5.9 | 6.6 | 6.3 |
| Recovery on Charged-Off Assets Net Profit Before Share in the Profit/(Loss) of | 0.6 | 0.8 | 8.0 | 1.3 | 1.8 |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | 9.7 | 13.3 | 16.0 | 14.8 | 11.2 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | - |
| Total Profit/Loss Before Tax and Before Minority Interest | 9.7 | 13.3 | 16.0 | 14.8 | 11.2 |
| Income Tax Expense | 3.4 | 4.5 | 4.0 | 3.7 | 4.6 |
| Total Profit/Loss After Tax and Before Minority Interest | 6.3 | 8.8 | 12.0 | 11.1 | 6.6 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 6.3 | 8.8 | 12.0 | 11.1 | 6.6 |
| Balance Sheet | | | | | |
| Total Assets | 555.4 | 580.6 | 647.5 | 676.2 | 654.2 |
| Cash and Due from Banks | 63.9 | 92.5 | 130.5 | 126.4 | 110.4 |
| Financial Assets, net (Other than Loans) | 195.7 | 187.6 | 143.1 | 142.5 | 129.1 |
| Interbank Loans Receivable (IBL) | 57.5 | 58.6 | 111.7 | 108.9 | 100.6 |
| Loans, gross (exclusive of IBL) | 224.0 | 223.9 | 241.5 | 253.9 | 305.2 |
| Allowance for Probable Losses | 13.7 | 12.9 | 12.9 | 13.8 | 15.2 |
| Loans, net (exclusive of IBL) | 210.3 | 211.0 | 228.5 | 240.1 | 290.1 |
| Equity Investments, net | 1.4 | 1.3 | 1.0 | 1.6 | 1.5 |
| ROPA, net | 2.2 | 1.2 | 1.1 | 1.0 | 0.7 |
| Other Assets, net | 24.3 | 28.5 | 31.6 | 55.7 | 21.7 |
| Total Liabilities | 471.1 | 493.2 | 553.9 | 582.7 | 542.6 |
| Financial Liabilities Held for Trading | - | - | - | - | 32.1 |
| Financial Liabilities DFVPL | - | - | - | - | 4.8 |
| Deposits | 356.9 | 348.1 | 429.7 | 434.7 | 395.9 |
| Bills Payable | 21.8 | 59.4 | 42.8 | 47.8 | 35.0 |
| Special Financing | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Liabilities | 54.3 | 60.4 | 53.8 | 86.7 | 51.2 |
| Unsecured Subordinated Debt | - | - | - | - | - |
| Redeemable Preferred Shares | - | - | - | - | - |
| Net Due to Head Office/Other Offices | 38.0 | 25.3 | 27.6 | 13.5 | 23.6 |
| Total Capital Accounts | 84.3 | 87.4 | 93.6 | 93.5 | 111.6 |



Table 66. Foreign Bank Branches and Subsidiaries: Reconciliation of Financial Highlights

| Levels (P Billion) | End-Decembe Pre-FRP | nd-December 2007 -FRP FRP | | End-December 2008 FRP |
|--|------------------------|------------------------------|---|--------------------------|
| Income Statement | | | | |
| Total Operating Income | 47.3 | 48.2 | а | 49.4 |
| Net Interest Income | 26.1 | 26.1 | | 27.6 |
| Non-interest Income | 21.2 | 22.1 | b | 21.8 |
| Non-Interest Expenses | | 28.2 | С | 33.8 |
| Losses/Recoveries on Financial Assets | | (5.2) | d | (4.5) |
| Bad Debts/Provisions for Credit Losses | 6.6 | 6.6 | е | 6.3 |
| Recovery on Charged-Off Assets | 1.3 | 1.3 | f | 1.8 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | 14.8 | g | 11.2 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | - | h | - |
| Total Profit/Loss Before Tax and Before Minority Interest | | 14.8 | i | 11.2 |
| Income Tax Expense | 3.7 | 3.7 | | 4.6 |
| Total Profit/Loss After Tax and Before Minority Interest | | 11.1 | j | 6.6 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | - | k | - |
| Net Profit or Loss | 11.1 | 11.1 | | 6.6 |
| Balance Sheet | | - | | - |
| Total Assets | 676.2 | 676.2 | | 654.2 |
| Cash and Due from Banks | 126.4 | 126.4 | | 110.4 |
| Financial Assets, net (Other than Loans) | | 142.5 | 1 | 129.1 |
| Interbank Loans Receivable (IBL) | 108.9 | 108.9 | | 100.6 |
| Loans, gross (exclusive of IBL) | 254.1 | 253.9 | | 305.2 |
| Allowance for Probable Losses | 13.8 | 13.8 | | 15.2 |
| Loans, net (exclusive of IBL) | 240.3 | 240.1 | m | 290.1 |
| Equity Investments, net | | 1.6 | | 1.5 |
| Investments, net | 143.9 | - | n | - |
| ROPA, net | 1.0 | 1.0 | | 0.7 |
| Other Assets, net | 55.7 | 55.7 | | 21.7 |
| Total Liabilities | 582.7 | 582.7 | | 542.6 |
| Financial Liabilities Held for Trading | | - | О | 32.1 |
| Financial Liabilities DFVPL | | - | р | 4.8 |
| Deposits | 434.7 | 434.7 | q | 395.9 |
| Bills Payable | 47.8 | 47.8 | | 35.0 |
| Special Financing | 0.0 | 0.0 | | 0.0 |
| Other Liabilities | 86.7 | 86.7 | r | 51.2 |
| Unsecured Subordinated Debt | - | - | | - |
| Redeemable Preferred Shares | | - | s | - |
| Net Due to Head Office/Other Offices | 13.5 | 13.5 | | 23.6 |
| Total Capital Accounts | 93.5 | 93.5 | t | 111.6 |

a / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per Financial Reporting Package (FRP).

b / Difference in value resulted from the inclusion of Dividends Income and Other Income in Non-Interest Income per FRP.

<u>c</u> / Previously labelled as Operating Expenses (Net of Dad Debts and Provisions).

d / New line item, no corresponding account in the old Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expense (CSIE) format.

g / Difference in value resulted from the transfer of Provision for Expenses from Provisions for Credit Losses to Non-Interest Expenses.

 $[\]underline{\mathfrak{f}}$ / Used to be a part of Extraordinary Credits in the old CSOC/CSIE format.

q / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{h}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{i}$ / New line item, no corresponding account in the old CSOC/CSIE format.

 $[\]underline{k}$ / New line item, no corresponding account in the old CSOC/CSIE format.

^{1 /} New line item; previously investments in debt instruments.

 $[\]underline{m} \; / \; \; \textit{Difference in value resulted from the \; transfer of Trading Account Securities Loans to Financial Assets}$

n / Taken out of FRP; Broken down into Equity Investments and Financial Assets.

 $[\]underline{o}$ / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

p / Used to be a part of Other Liabilities in the old CSOC/CSIE format.

q / Added up Long Term Negotiable Certificates of Deposits.

^{[/} Difference in value resulted from the exclusion of Financial Liabilities Held for Trading and Financial Liabilities DFVPL.

 $[\]underline{s}$ / Used to be a part of Total Capital Accounts in the old CSOC/CSIE format.

t / Excludes Redeemable Preferred Shares.



Table 67. Foreign Bank Branches and Subsidiaries: Growth Rates

| Growth Rates | 2004 <u>r</u> / | 2005 ^{r/} | 2006 <u>r</u> / | 2007 <u>r</u> / | 2008 |
|--|-----------------|--------------------|-----------------|-----------------|----------|
| Income Statement | | | | | |
| Total Operating Income | 3.8 % | 28.5 % | 19.0 % | 2.0 % | 2.5 % |
| Net Interest Income | 28.7 % | 17.0 % | 5.9 % | (8.9 %) | 5.9 % |
| Non-interest Income | (34.0 %) | 62.4 % | 47.0 % | 18.9 % | (1.5 %) |
| Non-Interest Expenses | 14.4 % | 18.6 % | 13.6 % | 7.8 % | 19.7 % |
| Losses/Recoveries on Financial Assets | 24.6 % | (86.0 %) | (50.7 %) | (3.4 %) | 14.3 % |
| Bad Debts/Provisions for Credit Losses | (30.2 %) | 70.5 % | 42.6 % | 11.2 % | (3.7 %) |
| Recovery on Charged-Off Assets | (42.7 %) | 25.7 % | 7.5 % | 57.9 % | 38.4 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | (6.9 %) | 37.6 % | 20.4 % | (7.8 %) | (24.3 %) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | (6.9 %) | 37.6 % | 20.4 % | (7.8 %) | (24.3 %) |
| Income Tax Expense | 43.5 % | 33.7 % | (11.0 %) | (9.0 %) | 24.1 % |
| Total Profit/Loss After Tax and Before Minority Interest | (21.8 %) | 39.7 % | 36.7 % | (7.4 %) | (40.3 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries | , | | | , | , |
| Net Profit or Loss | (21.8 %) | 39.7 % | 36.7 % | (7.4 %) | (40.3 %) |
| Balance Sheet | | | | | |
| Total Assets | 10.8 % | 4.5 % | 11.5 % | 4.4 % | (3.3 %) |
| Cash and Due from Banks | 20.9 % | 44.8 % | 41.1 % | (3.1 %) | (12.7 %) |
| Financial Assets, net (Other than Loans) | 39.7 % | (4.1 %) | (23.7 %) | (0.4 %) | (9.4 %) |
| Interbank Loans Receivable (IBL) | (23.6 %) | 1.8 % | 90.7 % | (2.5 %) | (7.6 %) |
| Loans, gross (exclusive of IBL) | 1.3 % | (0.1 %) | 7.8 % | 5.1 % | 20.2 % |
| Allowance for Probable Losses | (14.5 %) | (5.5 %) | 0.0 % | 6.8 % | 9.7 % |
| Loans, net (exclusive of IBL) | 2.5 % | 0.3 % | 8.3 % | 5.1 % | 20.8 % |
| Equity Investments, net | 7.9 % | (13.1 %) | (23.6 %) | 70.8 % | (6.5 %) |
| ROPA, net | 17.2 % | (44.6 %) | (12.3 %) | (9.0 %) | (26.2 %) |
| Other Assets, net | (1.4 %) | 17.2 % | 11.1 % | 76.0 % | (61.0 %) |
| Total Liabilities | 11.0 % | 4.7 % | 12.3 % | 5.2 % | (6.9 %) |
| Financial Liabilities Held for Trading | | | | | |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 20.1 % | (2.5 %) | 23.4 % | 1.2 % | (8.9 %) |
| Bills Payable | (8.1 %) | 172.4 % | (28.0 %) | 11.6 % | (26.7 %) |
| Special Financing | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Other Liabilities | (8.1 %) | 11.2 % | (10.9 %) | 61.2 % | (40.9 %) |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | | | | | |
| Net Due to Head Office/Other Offices | (14.4 %) | (33.4 %) | 9.0 % | (50.9 %) | 74.2 % |
| Total Capital Accounts | 9.9 % | 3.6 % | 7.1 % | (0.1 %) | 19.4 % |

 $[\]underline{r}/$ Revised based on the Financial Reporting Package (FRP) data



Table 68. Foreign Bank Branches and Subsidiaries: Selected Performance Indicators

| Selected Ratios | 2004 ^{r/} | 2005 ^{<u>r</u>/} | 2006 ^{<u>r</u>/} | 2007 ^{<u>r</u>/} | 2008 |
|--|--------------------|---------------------------|---------------------------|---------------------------|-----------------------------|
| Profitability | | | | | |
| Non-interest Income to Total Operating Income 1/ | 25.3 % | 31.9 % | 39.4 % | 45.9 % | 44.1 % |
| Cost-to-Income ^{2/} | 62.9 % | 58.0 % | 55.4 % | 58.5 % | 68.3 % |
| Return on Assets (ROA) 3/ | 1.2 % | 1.5 % | 2.0 % | 1.7 % | 1.0 % |
| Return on Equity (ROE) 3/ | 7.8 % | 10.2 % | 13.2 % | 11.9 % | 6.5 % |
| Liquidity | | | | | |
| Cash and Due from Banks to Deposits | 17.9 % | 26.6 % | 30.4 % | 29.1 % | 27.9 % |
| Liquid Assets to Deposits 4/ | 72.7 % | 80.5 % | 63.7 % | 61.9 % | 60.5 % |
| Loans, gross to Deposits | 78.9 % | 81.2 % | 82.2 % | 83.5 % | 102.5 % |
| Asset quality | | | | | |
| Allowance for Credit Losses on Loans to TLP | 4.1 % | 4.2 % | 3.5 % | 3.5 % | 3.4 % |
| Non-performing Loans (NPL) | 3.9 % | 2.3 % | 1.9 % | 1.7 % | 2.5 % |
| NPL, exclusive of IBL | 4.9 % | 2.9 % | 2.8 % | 2.4 % | 3.4 % |
| NPL Coverage | 106.0 % | 182.4 % | 180.5 % | 208.2 % | 133.3 % |
| Non-performing Assets (NPA) to Gross Assets | 2.4 % | 1.3 % | 1.2 % | 1.0 % | 1.7 % |
| NPA Coverage | 88.5 % | 154.2 % | 112.6 % | 180.1 % | 124.3 % |
| Capital Adequacy | | | | | |
| Total Capital Accounts to Total Assets 5/ | 15.2 % | 15.1 % | 14.5 % | 13.8 % | 17.1 % |
| Capital Adequacy Ratio (Solo) 6/ | 27.4 % | 29.1 % | 25.9 % | 21.4 % | 23.0 % ^{<u>a</u>/} |

^{1/} Non-interest income now includes dividends income

^{2/} Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income

^{3/} ROA and ROE refers to the ratio of annualized net profit to average assets and capital, respectively.

^{4/} Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

^{5/} Total capital accounts includes redeemable preferred shares

^{6/} Based on the new framework provided for under Circular No. 280 dated 29 March 2001, formally adopted 1 July 2001; Under Circular No. 360 dated 3 December 2002, adopted 1 July 2003, Universal/Commercial Banks are to incorporate market risks in addition to credit risks; Under Circular No. 538 dated 4 August 2006, effective 1 July 2007, U/KBs are to incorporate operational risk in addition to credit and market risks.

r/ Revised based on the Financial Reporting Package (FRP) data

a/ Data as of 30 September 2008

Table 69. Foreign Bank Branches and Subsidiaries: Reconciliation of Selected Performance Indicators

| | End-Decemb | End-December 2007 | | End-December 2008 |
|---|------------|-------------------|---|-------------------|
| Selected Ratios | Pre-FRP | FRP | | FRP |
| Profitability | | | | |
| Non-interest Income to Total Operating Income | 44.9 % | 45.9 % | а | 44.1 % |
| Cost-to-Income | 59.6 % | 58.5 % | b | 68.3 % |
| Return on Assets (ROA) | 1.7 % | 1.7 % | С | 1.0 % |
| Return on Equity (ROE) | 11.9 % | 11.9 % | d | 6.5 % |
| Liquidity | | | | |
| Cash and Due from Banks to Deposits | 29.1 % | 29.1 % | | 27.9 % |
| Liquid Assets to Deposits | 61.8 % | 61.9 % | е | 60.5 % |
| Loans, gross to Deposits | 83.5 % | 83.5 % | f | 102.5 % |
| Asset quality | | | | |
| Allowance for Credit Losses on Loans to TLP | 3.5 % | 3.5 % | | 3.4 % |
| Non-performing Loans (NPL) | 1.7 % | 1.7 % | | 2.5 % |
| NPL, exclusive of IBL | 2.4 % | 2.4 % | | 3.4 % |
| NPL Coverage | 208.2 % | 208.2 % | | 133.3 % |
| Non-performing Assets (NPA) to Gross Assets | 1.0 % | 1.0 % | | 1.7 % |
| NPA Coverage | 180.1 % | 180.1 % | | 124.3 % |
| Capital Adequacy | | | | |
| Total Capital Accounts to Total Assets | 13.8 % | 13.8 % | | 17.1 % |
| Capital Adequacy Ratio (Solo) | 21.4 % | 21.4 % | | 23.0 % |

a/ Non-interest income now includes dividends income

b/ Cost-to-Income Ratio refers to the ratio of non-interest expenses to total operating income. Non-interest expenses comprised what used to be operating expenses (net of bad debts and provisions for probable losses) in the old CSOC/CSIE format. However, the following were added up in the computation of non-interest expenses: 1. provisions for expenses; and 2. impairment losses on a. investments in subsidiaries, associates and joint ventures, b. bank premises, furniture, fixture, and equipment, c. ROPA, d. goodwill, e. other intangible assets, and f. other assets. Meanwhile, total operating income now includes provisions for losses on accrued interest income from financial assets in net interest income and dividends income in non-interest income.

 [⊆] ROA refers to the ratio of annualized net profit to average assets

d/ ROE refers to the ratio of annualized net profit to average capital

e/ Liquid Assets refers to Cash and Due from Banks plus Financial Assets, net of amortization (net of financial assets in equity securities).

t/ Loans, gross now excludes Trading Account Securities loans.



Table 70. Existing Foreign Bank Branches: Financial Highlights

| Levels (P Billion) | 2004 ^{r/} | 2005 ^{r/} | 2006 <u>r</u> / | 2007 <u>r</u> / | 2008 |
|--|--------------------|--------------------|-----------------|-----------------|----------|
| Income Statement | | | | | |
| Total Operating Income | 22.4 | 27.1 | 32.5 | 34.9 | 34.3 |
| Net Interest Income | 16.3 | 19.6 | 21.0 | 18.5 | 19.3 |
| Non-interest Income | 6.1 | 7.5 | 11.5 | 16.5 | 15.0 |
| Non-Interest Expenses | 13.0 | 15.0 | 16.8 | 18.2 | 22.7 |
| Losses/Recoveries on Financial Assets | (2.0) | (2.9) | (4.0) | (4.3) | (3.7) |
| Bad Debts/Provisions for Credit Losses | 2.5 | 3.7 | 4.7 | 5.5 | 5.3 |
| Recovery on Charged-Off Assets | 0.5 | 0.8 | 0.7 | 1.3 | 1.6 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 7.4 | 9.1 | 11.7 | 12.5 | 8.0 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | - |
| Total Profit/Loss Before Tax and Before Minority | 7.4 | 9.1 | 11.7 | 12.5 | 8.0 |
| Interest Income Tax Expense | 2.7 | 3.1 | 3.0 | 2.8 | 3.4 |
| Total Profit/Loss After Tax and Before Minority Interest | 4.7 | 6.0 | 8.8 | 9.7 | 4.6 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 4.7 | 6.0 | 8.8 | 9.7 | 4.6 |
| Balance Sheet | | | | | |
| Total Assets | 359.2 | 382.5 | 403.6 | 425.4 | 366.9 |
| Cash and Due from Banks | 39.4 | 58.8 | 82.0 | 76.8 | 65.7 |
| Financial Assets, net (Other than Loans) | 139.1 | 147.8 | 105.1 | 96.5 | 74.4 |
| Interbank Loans Receivable (IBL) | 33.7 | 34.0 | 68.4 | 81.8 | 73.8 |
| Loans, gross (exclusive of IBL) | 140.9 | 134.4 | 138.0 | 141.3 | 148.5 |
| Allowance for Probable Losses | 8.1 | 8.2 | 7.0 | 7.7 | 8.7 |
| Loans, net (exclusive of IBL) | 132.8 | 126.1 | 131.0 | 133.5 | 139.8 |
| Equity Investments, net | 1.1 | 0.9 | 0.9 | 1.5 | 1.4 |
| ROPA, net | 0.7 | 0.2 | 0.1 | 0.1 | 0.0 |
| Other Assets, net | 12.4 | 14.6 | 16.0 | 35.3 | 11.9 |
| Total Liabilities | 312.5 | 333.8 | 351.3 | 377.9 | 313.7 |
| Financial Liabilities Held for Trading | - | - | - | - | 19.0 |
| Financial Liabilities DFVPL | _ | _ | _ | _ | 4.8 |
| Deposits | 258.2 | 244.0 | 279.8 | 276.5 | 228.0 |
| Bills Payable | 6.0 | 41.0 | 23.5 | 34.2 | 16.6 |
| Special Financing | - | - | 20.0 | - | - |
| Other Liabilities | 43.4 | 40.0 | 38.9 | 61.6 | 40.7 |
| Unsecured Subordinated Debt | - | - | - | - | - |
| Redeemable Preferred Shares | _ | _ | _ | _ | _ |
| Net Due to Head Office/Other Offices | - 4.9 | - 8.8 | - 9.0 | - 5.7 | - 4.7 |
| Total Capital Accounts | 4.9 | 48.7 | 52.3 | 47.5 | 53.3 |
| i otal Gapital Accounts | 40.0 | 40.7 | 52.5 | 47.5 | 55.5 |

r/ Revised based on the Financial Reporting Package (FRP) data



Table 71. Existing Foreign Bank Branches: Growth Rates

| Growth Rates | 2004 ^{r/} | 2005 ^{r/} | 2006 ^{r/} | 2007 ^{r/} | 2008 |
|--|--------------------|--------------------|--------------------|--------------------|----------|
| Income Statement | | | | | |
| Total Operating Income | 6.4 % | 21.0 % | 20.0 % | 7.4 % | (1.7 %) |
| Net Interest Income | 28.0 % | 20.1 % | 7.2 % | (12.2 %) | 4.7 % |
| Non-interest Income | (26.8 %) | 23.2 % | 53.7 % | 43.3 % | (8.8 %) |
| Non-Interest Expenses | 12.4 % | 15.3 % | 11.5 % | 8.5 % | 24.6 % |
| Losses/Recoveries on Financial Assets | (25.0 %) | (47.0 %) | (36.8 %) | (6.0 %) | 13.7 % |
| Bad Debts/Provisions for Credit Losses | (7.7 %) | 50.9 % | 28.3 % | 16.4 % | (4.2 %) |
| Recovery on Charged-Off Assets | (57.0 %) | 68.1 % | (4.4 %) | 73.3 % | 27.5 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | (6.2 %) | 23.9 % | 28.6 % | 6.2 % | (35.9 %) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | (6.2 %) | 23.9 % | 28.6 % | 6.2 % | (35.9 %) |
| Income Tax Expense | 49.0 % | 16.4 % | (5.9 %) | (5.3 %) | 22.8 % |
| Total Profit/Loss After Tax and Before Minority Interest | (22.7 %) | 28.2 % | 46.7 % | 10.1 % | (52.9 %) |
| Minority Interest in Profit/(Loss) of Subsidiaries | (11) | | | | (|
| Net Profit or Loss | (22.7 %) | 28.2 % | 46.7 % | 10.1 % | (52.9 %) |
| Balance Sheet | | | | | |
| Total Assets | 9.7 % | 6.5 % | 5.5 % | 5.4 % | (13.8 %) |
| Cash and Due from Banks | 24.7 % | 49.4 % | 39.4 % | (6.4 %) | (14.4 %) |
| Financial Assets, net (Other than Loans) | 35.8 % | 6.3 % | (28.9 %) | (8.3 %) | (22.9 %) |
| Interbank Loans Receivable (IBL) | (29.2 %) | 0.9 % | 101.1 % | 19.6 % | (9.8 %) |
| Loans, gross (exclusive of IBL) | 1.8 % | (4.6 %) | 2.7 % | 2.4 % | 5.1 % |
| Allowance for Probable Losses | (15.9 %) | 2.1 % | (15.4 %) | 11.2 % | 12.4 % |
| Loans, net (exclusive of IBL) | 3.1 % | (5.0 %) | 3.9 % | 1.9 % | 4.7 % |
| Equity Investments, net | 11.7 % | (17.1 %) | (1.3 %) | 78.7 % | (11.4 %) |
| ROPA, net | (1.6 %) | (67.1 %) | (61.5 %) | (19.0 %) | (60.3 %) |
| Other Assets, net | (20.0 %) | 17.9 % | 9.3 % | 120.5 % | (66.4 %) |
| Total Liabilities | 7.3 % | 6.8 % | 5.2 % | 7.6 % | (17.0 %) |
| Financial Liabilities Held for Trading | | | | | |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 22.6 % | (5.5 %) | 14.7 % | (1.2 %) | (17.5 %) |
| Bills Payable | (41.8 %) | 578.4 % | (42.7 %) | 45.7 % | (51.5 %) |
| Special Financing | | | | | |
| Other Liabilities | (17.6 %) | (7.9 %) | (2.7 %) | 58.1 % | (33.9 %) |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | | | | | |
| Net Due to Head Office/Other Offices | (72.5 %) | 80.1 % | 3.3 % | (37.5 %) | (17.6 %) |
| Total Capital Accounts | 28.8 % | 4.5 % | 7.3 % | (9.1 %) | 12.0 % |

r/ Revised based on the Financial Reporting Package (FRP) data



Table 72. New Foreign Bank Branches: Financial Highlights

| Levels (P Billion) | 2004 ^{r/} | 2005 ^{r/} | 2006 ^{r/} | 2007 ^{<u>r</u>/} | 2008 |
|--|--------------------|--------------------|--------------------|---------------------------|-------|
| Income Statement | | | | | |
| Total Operating Income | 5.3 | 8.2 | 9.4 | 8.0 | 9.3 |
| Net Interest Income | 4.3 | 4.7 | 3.7 | 2.9 | 4.0 |
| Non-interest Income | 0.9 | 3.5 | 5.7 | 5.0 | 5.3 |
| Non-Interest Expenses | 2.8 | 3.7 | 4.3 | 4.5 | 5.6 |
| Losses/Recoveries on Financial Assets | 0.2 | (0.1) | 0.1 | (0.4) | (0.0) |
| Bad Debts/Provisions for Credit Losses | 0.0 | 0.1 | (0.1) | 0.4 | 0.2 |
| Recovery on Charged-Off Assets | 0.2 | - | - | - | 0.2 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 2.6 | 4.4 | 5.2 | 3.0 | 3.7 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | - |
| Total Profit/Loss Before Tax and Before Minority Interest | 2.6 | 4.4 | 5.2 | 3.0 | 3.7 |
| Income Tax Expense | 0.4 | 1.0 | 1.2 | 0.7 | 0.8 |
| Total Profit/Loss After Tax and Before Minority Interest | 2.1 | 3.4 | 4.0 | 2.3 | 2.8 |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | 2.1 | 3.4 | 4.0 | 2.3 | 2.8 |
| Balance Sheet | | | | | |
| Total Assets | 128.6 | 130.9 | 149.7 | 165.5 | 188.8 |
| Cash and Due from Banks | 17.8 | 24.6 | 32.8 | 34.2 | 30.3 |
| Financial Assets, net (Other than Loans) | 39.3 | 27.3 | 19.0 | 29.4 | 39.2 |
| Interbank Loans Receivable (IBL) | 18.3 | 17.2 | 30.9 | 18.1 | 17.8 |
| Loans, gross (exclusive of IBL) | 49.3 | 56.0 | 61.1 | 72.0 | 100.3 |
| Allowance for Probable Losses | 3.0 | 2.0 | 2.0 | 2.1 | 2.0 |
| Loans, net (exclusive of IBL) | 46.3 | 54.1 | 59.2 | 69.9 | 98.3 |
| Equity Investments, net | 0.3 | 0.3 | 0.0 | 0.0 | 0.1 |
| ROPA, net | 0.2 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Assets, net | 6.5 | 7.4 | 7.8 | 13.8 | 3.2 |
| Total Liabilities | 102.8 | 104.6 | 122.5 | 134.1 | 144.4 |
| Financial Liabilities Held for Trading | - | - | - | - | 13.1 |
| Financial Liabilities DFVPL | - | - | - | - | - |
| Deposits | 57.3 | 65.7 | 87.2 | 98.5 | 98.8 |
| Bills Payable | 4.5 | 7.0 | 7.3 | 7.8 | 8.6 |
| Special Financing | - | _ | _ | - | - |
| Other Liabilities | 7.9 | 15.3 | 9.4 | 19.9 | 5.0 |
| Unsecured Subordinated Debt | - | _ | _ | - | - |
| Redeemable Preferred Shares | - | _ | _ | - | - |
| Net Due to Head Office/Other Offices | 33.1 | 16.5 | 18.5 | 7.9 | 18.9 |
| Total Capital Accounts | 25.8 | 26.3 | 27.2 | 31.4 | 44.4 |
| | | | | | |

 $[\]underline{r}/$ Revised based on the Financial Reporting Package (FRP) data



Table 73. New Foreign Bank Branches: Growth Rates

| Growth Rates | 2004 ^{<u>r</u>/} | 2005 ^{<u>r</u>/} | 2006 ^{r/} | 2007 ^{<u>r</u>/} | 2008 |
|--|---------------------------|---------------------------|--------------------|---------------------------|----------|
| Income Statement | | | | | |
| Total Operating Income | (8.2 %) | 54.5 % | 15.8 % | (15.8 %) | 17.1 % |
| Net Interest Income | 35.7 % | 7.1 % | (19.5 %) | (21.6 %) | 35.6 % |
| Non-interest Income | (63.5 %) | 276.3 % | 62.8 % | (11.9 %) | 6.4 % |
| Non-Interest Expenses | 8.7 % | 30.9 % | 15.8 % | 5.6 % | 23.7 % |
| Losses/Recoveries on Financial Assets | 206.2 % | (151.0 %) | 196.2 % | (619.7 %) | 89.6 % |
| Bad Debts/Provisions for Credit Losses | | 1,480.0 % | | 619.7 % | (51.1 %) |
| Recovery on Charged-Off Assets | ` , | (100.0 %) | 0.0% | 0.0% | 300.0 % |
| Net Profit Before Share in the Profit/(Loss) of | | (, | | | |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | (13.4 %) | 68.1 % | 19.7 % | (42.2 %) | 21.3 % |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | (13.4 %) | 68.1 % | 19.7 % | (42.2 %) | 21.3 % |
| Income Tax Expense | 22.8 % | 122.0 % | 19.4 % | (38.9 %) | 14.0 % |
| Total Profit/Loss After Tax and Before Minority Interest | (18.4 %) | 57.1 % | 19.8 % | (43.1 %) | 23.5 % |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | |
| Net Profit or Loss | (18.4 %) | 57.1 % | 19.8 % | (43.1 %) | 23.5 % |
| Balance Sheet | | | | | |
| Total Assets | 21.0 % | 1.8 % | 14.4 % | 10.5 % | 14.1 % |
| Cash and Due from Banks | 19.2 % | 38.6 % | 33.3 % | 4.3 % | (11.5 %) |
| Financial Assets, net (Other than Loans) | 103.8 % | (30.6 %) | (30.3 %) | 54.6 % | 33.3 % |
| Interbank Loans Receivable (IBL) | (19.9 %) | (5.8 %) | 79.2 % | (41.3 %) | (1.8 %) |
| Loans, gross (exclusive of IBL) | 0.2 % | 13.8 % | 9.1 % | 17.8 % | 39.3 % |
| Allowance for Probable Losses | (25.0 %) | (34.0 %) | (1.2 %) | 6.9 % | (6.0 %) |
| Loans, net (exclusive of IBL) | 2.4 % | 16.9 % | 9.4 % | 18.1 % | 40.7 % |
| Equity Investments, net | 0.3 % | 0.0 % | (85.1 %) | 0.0 % | 28.6 % |
| ROPA, net | 90.4 % | (96.1 %) | (28.6 %) | (60.0 %) | 0.0% |
| Other Assets, net | 76.0 % | 14.1 % | 6.0 % | 76.6 % | (76.9 %) |
| Total Liabilities | 28.2 % | 1.8 % | 17.1 % | 9.4 % | 7.7 % |
| Financial Liabilities Held for Trading | | | | | |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 18.4 % | 14.8 % | 32.7 % | 12.9 % | 0.4 % |
| Bills Payable | 107.1 % | 56.5 % | 4.6 % | 6.1 % | 10.9 % |
| Special Financing | | | | | |
| Other Liabilities | 165.5 % | 94.2 % | (38.8 %) | 112.1 % | (75.0 %) |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | | | | į. | |
| Net Due to Head Office/Other Offices | 24.0 % | (50.1 %) | 12.0 % | (57.5 %) | 140.1 % |
| Total Capital Accounts | (1.0 %) | 1.7 % | 3.6 % | 15.4 % | 41.2 % |

r/ Revised based on the Financial Reporting Package (FRP) data



Table 74. Foreign Bank Subsidiaries: Financial Highlights

| Levels (P Billion) | 2004 ^{r/} | 2005 ^{r/} | 2006 ^r / | 2007 ^r / | 2008 |
|--|--------------------|--------------------|---------------------|---------------------|-------|
| Income Statement | | | | | |
| Total Operating Income | 3.2 | 4.5 | 5.3 | 5.4 | 5.8 |
| Net Interest Income | 2.4 | 2.8 | 3.9 | 4.7 | 4.3 |
| Non-interest Income | 0.8 | 1.7 | 1.4 | 0.7 | 1.4 |
| Non-Interest Expenses | 3.6 | 4.3 | 5.1 | 5.5 | 5.5 |
| Losses/Recoveries on Financial Assets | 0.0 | (0.4) | (1.1) | (0.6) | (8.0) |
| Bad Debts/Provisions for Credit Losses | (0.0) | 0.4 | 1.2 | 0.7 | 0.9 |
| Recovery on Charged-Off Assets Net Profit Before Share in the Profit/(Loss) of | 0.0 | 0.0 | 0.1 | 0.1 | 0.1 |
| Unconsolidated Subsidiaries, Associates and Joint Ventures | (0.3) | (0.2) | (0.9) | (0.7) | (0.5) |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | - | - | - | - | - |
| Total Profit/Loss Before Tax and Before Minority Interest | (0.3) | (0.2) | (0.9) | (0.7) | (0.5) |
| Income Tax Expense | 0.3 | 0.4 | (0.1) | 0.2 | 0.3 |
| Total Profit/Loss After Tax and Before Minority Interest | (0.5) | (0.6) | (8.0) | (0.9) | (8.0) |
| Minority Interest in Profit/(Loss) of Subsidiaries | - | - | - | - | - |
| Net Profit or Loss | (0.5) | (0.6) | (8.0) | (0.9) | (8.0) |
| Balance Sheet | | | | | |
| Total Assets | 67.6 | 67.1 | 94.2 | 85.3 | 98.4 |
| Cash and Due from Banks | 6.7 | 9.1 | 15.7 | 15.5 | 14.4 |
| Financial Assets, net (Other than Loans) | 17.3 | 12.5 | 18.9 | 16.7 | 15.6 |
| Interbank Loans Receivable (IBL) | 5.5 | 7.3 | 12.4 | 9.0 | 9.0 |
| Loans, gross (exclusive of IBL) | 33.9 | 33.5 | 42.3 | 40.6 | 56.4 |
| Allowance for Probable Losses | 2.6 | 2.7 | 4.0 | 4.0 | 4.5 |
| Loans, net (exclusive of IBL) | 31.3 | 30.8 | 38.3 | 36.6 | 51.9 |
| Equity Investments, net | 0.1 | 0.1 | 0.0 | 0.0 | 0.1 |
| ROPA, net | 1.4 | 1.0 | 1.0 | 0.9 | 0.7 |
| Other Assets, net | 5.4 | 6.4 | 7.8 | 6.6 | 6.7 |
| Total Liabilities | 55.8 | 54.8 | 80.1 | 70.7 | 84.5 |
| Financial Liabilities Held for Trading | - | - | - | - | |
| Financial Liabilities DFVPL | - | - | - | - | - |
| Deposits | 41.5 | 38.3 | 62.7 | 59.7 | 69.0 |
| Bills Payable | 11.3 | 11.4 | 12.0 | 5.8 | 9.8 |
| Special Financing | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Liabilities | 3.0 | 5.0 | 5.5 | 5.3 | 5.6 |
| Unsecured Subordinated Debt | - | - | - | - | - |
| Redeemable Preferred Shares | - | - | - | - | - |
| Net Due to Head Office/Other Offices | - | - | - | - | - |
| Total Capital Accounts | 11.8 | 12.4 | 14.1 | 14.5 | 14.0 |

r/ Revised based on the Financial Reporting Package (FRP) data

^{...} Less than P0.05 billion



Table 75. Foreign Bank Subsidiaries: Growth Rates

| Growth Rates | 2004 ^{r/} | 2005 ^{r/} | 2006 <u>r</u> / | 2007 <u>r</u> / | 2008 |
|--|--------------------|--------------------|-----------------|-----------------|----------|
| Income Statement | | | | | |
| Total Operating Income | 8.5 % | 38.3 % | 19.0 % | 0.9 % | 7.9 % |
| Net Interest Income | 22.1 % | 14.0 % | 40.0 % | 21.7 % | (7.9 %) |
| Non-interest Income | (18.8 %) | 111.2 % | (15.2 %) | (54.7 %) | 121.7 % |
| Non-Interest Expenses | 27.7 % | 20.9 % | 19.0 % | 7.2 % | (0.2 %) |
| Losses/Recoveries on Financial Assets | 104.7 % | (1,235.5 %) | (222.2 %) | 47.4 % | (31.0 %) |
| Bad Debts/Provisions for Credit Losses | (103.5 %) | 1,637.5 % | 237.1 % | (47.2 %) | 29.5 % |
| Recovery on Charged-Off Assets | (74.1 %) | 142.9 % | 547.1 % | (44.5 %) | 16.4 % |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 36.1 % | 37.0 % | (402.1 %) | 23.4 % | 34.6 % |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 36.1 % | 37.0 % | (402.1 %) | 23.4 % | 34.6 % |
| Income Tax Expense | 30.2 % | 65.2 % | (122.0 %) | 273.6 % | 93.0 % |
| Total Profit/Loss After Tax and Before Minority Interest | 16.7 % | (9.7 %) | (41.3 %) | (3.4 %) | 11.6 % |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | |
| Net Profit or Loss | 16.7 % | (9.7 %) | (41.3 %) | (3.4 %) | 11.6 % |
| Balance Sheet | | | | | |
| Total Assets | 0.5 % | (0.7 %) | 40.3 % | (9.5 %) | 15.4 % |
| Cash and Due from Banks | 5.7 % | 34.5 % | 73.0 % | (1.4 %) | (6.5 %) |
| Financial Assets, net (Other than Loans) | (5.5 %) | (27.8 %) | 51.8 % | (11.9 %) | (6.7 %) |
| Interbank Loans Receivable (IBL) | 13.8 % | 32.7 % | 69.7 % | (27.7 %) | 0.5 % |
| Loans, gross (exclusive of IBL) | 0.9 % | (1.2 %) | 26.4 % | (4.1 %) | 39.0 % |
| Allowance for Probable Losses | 8.4 % | 3.8 % | 47.4 % | (1.1 %) | 12.9 % |
| Loans, net (exclusive of IBL) | 0.3 % | (1.6 %) | 24.5 % | (4.4 %) | 41.8 % |
| Equity Investments, net | (7.5 %) | (14.5 %) | (11.3 %) | | 117.0 % |
| ROPA, net | 22.3 % | (26.9 %) | (1.4 %) | (7.8 %) | (23.7 %) |
| Other Assets, net | (0.4 %) | 19.3 % | 21.2 % | (15.9 %) | 1.5 % |
| Total Liabilities | 5.4 % | (1.8 %) | 46.3 % | (11.7 %) | 19.4 % |
| Financial Liabilities Held for Trading | | | | | 300.0 % |
| Financial Liabilities DFVPL | | | | | |
| Deposits | 8.5 % | (7.7 %) | 63.5 % | (4.7 %) | 15.6 % |
| Bills Payable | 0.9 % | 1.0 % | 5.0 % | (51.8 %) | 69.8 % |
| Special Financing | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Other Liabilities | (13.9 %) | 68.7 % | 8.9 % | (4.1 %) | 6.7 % |
| Unsecured Subordinated Debt | | | | | |
| Redeemable Preferred Shares | | | | | |
| Net Due to Head Office/Other Offices | | | | | |
| Total Capital Accounts | (17.7 %) | 4.5 % | 13.8 % | 3.3 % | (3.8 %) |

 $[\]underline{r}$ / Revised based on the Financial Reporting Package (FRP) data



Table 76. Total Trust Operations (Philippine Banks & NBFIs): Financial Highlights

| Levels (P Billion) | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|-------|---------|-------|---------|---------|
| Assets and Accountabilities | | | | | |
| Total Trust Assets | 812.8 | 901.0 | 872.3 | 1,176.7 | 1,234.0 |
| Cash and Due from Banks | 105.1 | 106.5 | 117.1 | 310.0 | 396.8 |
| Loans and Discounts (net) | 63.2 | 62.2 | 44.3 | 47.6 | 105.6 |
| Investments in: | 592.3 | 695.4 | 664.2 | 757.2 | 678.0 |
| Government Securities (net) | 423.7 | 486.4 | 434.4 | 474.3 | 433.8 |
| Private Instruments and Shares of Stocks | | | | | |
| (net) | 118.5 | 158.0 | 177.9 | 223.8 | 217.2 |
| CTFs / UITFs | 37.2 | 36.5 | 35.2 | 42.8 | 8.9 |
| Real Estate (net) | 12.8 | 14.4 | 16.6 | 16.3 | 18.0 |
| Asset-Backed Securities | | • • • • | | | |
| Real & Other Properties Acquired in | 0.7 | 0.0 | 0.4 | 0.0 | 0.5 |
| Settlement of Loans (net) | 0.7 | 0.6 | 0.4 | 0.3 | 0.5 |
| Other Assets | 51.6 | 36.4 | 46.4 | 61.5 | 53.2 |
| Total Trust Accountabilities | 812.8 | 901.0 | 872.3 | 1,176.7 | 1,234.0 |
| Trust and Other Fiduciary Accounts | 394.2 | 452.5 | 491.4 | 610.2 | 647.3 |
| Administratorship | 27.5 | 29.3 | 29.1 | 27.8 | 28.1 |
| Employees Benefit Plans Under Trust | 84.3 | 96.5 | 116.1 | 136.0 | 102.1 |
| Escrow | 16.1 | 16.6 | 22.8 | 31.6 | 27.5 |
| Personal Trust | 117.4 | 143.6 | 123.2 | 174.7 | 191.0 |
| Pre-need Plans | 73.5 | 79.0 | 95.3 | 102.6 | 84.7 |
| Other Institutional Trust | 21.4 | 44.9 | 41.3 | 36.4 | 21.7 |
| Others | 53.9 | 42.6 | 63.6 | 101.1 | 192.1 |
| Common Trust Funds / Unit Investment | | | | | |
| Trust Funds | 296.8 | 280.2 | 170.9 | 149.1 | 90.7 |
| Investment Management Accounts | 111.2 | 150.3 | 176.2 | 387.0 | 391.5 |
| Other Accountabilities / Unearned Income | 10.7 | 18.0 | 33.8 | 30.5 | 104.6 |

... Less than P0.05 billion



Table 77. Total Trust (Philippine Banks and NBFIs): Selected Performance Indicators

| Growth Rates | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|----------|----------|----------|----------|----------|
| Assets and Accountabilities | | | | | |
| Total Trust Assets | 15.0% | 10.8% | (3.2 %) | 34.9 % | 4.9 % |
| Cash and Due from Banks | 25.1% | 1.3 % | 10.0 % | 164.7 % | 28.0 % |
| Loans and Discounts (net) | 0.6% | (1.5 %) | (28.8 %) | 7.6 % | 121.5 % |
| Investments in: | 12.8% | 17.4% | (4.5 %) | 14.0 % | (10.5 %) |
| Government Securities (net) | 23.9% | 14.8% | (10.7 %) | 9.2 % | (8.5 %) |
| Private Instruments and Shares of Stocks | | | | | |
| (net) | (15.7 %) | 33.3% | 12.6 % | 25.8 % | (2.9 %) |
| CTFs / UITFs | 25.7% | (1.8 %) | (3.7 %) | 21.6 % | (79.2 %) |
| Real Estate (net) | 1.7% | 12.2% | 15.5 % | (2.0 %) | 10.6 % |
| Asset-Backed Securities | (97.2 %) | (83.3 %) | 100.0 % | 0.0 % | 916.4 % |
| Real & Other Properties Acquired in | (00.00) | (40.40() | (40.000) | (0.0.0() | 40.004 |
| Settlement of Loans (net) | (22.3 %) | (13.1 %) | (40.3 %) | (6.0 %) | 42.2 % |
| Other Assets | 50.0% | (29.5 %) | 27.4 % | 32.7 % | (13.6 %) |
| Total Trust Accountabilities | 15.0% | 10.8 % | (3.2 %) | 34.9 % | 4.9 % |
| Trust and Other Fiduciary Accounts | 14.6% | 14.8% | 8.6 % | 24.2 % | 6.1 % |
| Administratorship | 9.0% | 6.5% | (0.6 %) | (4.5 %) | 1.2 % |
| Employees Benefit Plans Under Trust | 15.4% | 14.5% | 20.2 % | 17.2 % | (25.0 %) |
| Escrow | (68.6 %) | 3.1% | 37.4 % | 38.4 % | (13.0 %) |
| Personal Trust | 22.6% | 22.3% | (14.2 %) | 41.7 % | 9.4 % |
| Pre-need Plans | 19.4% | 7.5% | 20.6 % | 7.7 % | (17.4 %) |
| Other Institutional Trust | 105.0% | 110.0% | (8.0 %) | (12.0 %) | (40.3 %) |
| Others | 102.8% | (20.8 %) | 49.1 % | 59.1 % | 90.1 % |
| Common Trust Funds / Unit Investment | 19.0% | (5.7 %) | (39.0 %) | (12.8 %) | (39.2 %) |
| Investment Management Accounts | 8.9% | 35.2% | 17.3 % | 119.6 % | 1.2 % |
| Other Accountabilities / Unearned Income | (6.8 %) | 70.2 % | 87.6 % | (9.8 %) | 242.8 % |
| Selected Ratios | | | | | |
| Liquidity | | | | | |
| Cash and Due from Banks to Total | | | | | |
| Accountabilities | 12.9% | 11.8% | 13.4 % | 26.4 % | 32.2 % |
| Liquid Assets to Total Accountabilities | 80.0% | 83.6% | 83.5 % | 85.6 % | 56.9 % |
| Loans (gross) to Total Accountabilities | 8.4% | 7.4% | 5.2 % | 3.7 % | 8.2 % |
| Asset Quality | | | | | |
| Non-performing Loans (NPL) Ratio | 5.1% | 6.8% | 5.0 % | 4.4 % | 6.2 % |
| NPL Coverage Ratio | 140.9% | 94.3% | 105.4 % | 114.5 % | 146.2 % |
| Non-performing Assets (NPA) to Gross | 3.0 /0 | 3 1.0 /0 | | 70 | |
| Assets | 0.00/ | 0.00/ | 0.40/ | 0.2.0/ | 0.0.0/ |
| | 0.6% | 0.6% | 0.4 % | 0.3 % | 0.2 % |
| NPA Coverage Ratio | 115.0% | 84.9% | 93.5 % | 98.8 % | 112.4 % |



Table 78. Total Trust Operations (Philippine Banks & NBFIs): Balance Sheet Structure

| | 2004 | 2005 | 2006 | 2007 | 2008 |
|---|--------|--------|--------|--------|--------|
| ASSETS AND ACCOUNTABILITIES | | | | | |
| Total Trust Assets | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Cash and Due from Banks | 12.9% | 11.8% | 13.4% | 26.3% | 32.2% |
| Loans and Discounts (net) | 7.8% | 6.9% | 5.1% | 4.0% | 8.6% |
| Investments in: | 72.9% | 77.2% | 76.1% | 64.3% | 54.9% |
| Government Securities (net) | 52.1% | 54.0% | 49.8% | 40.3% | 35.2% |
| Private Instruments and Shares of Stocks | | | | | |
| (net) | 14.6% | 17.5% | 20.4% | 19.0% | 17.6% |
| CTFs / UITFs | 4.6% | 4.1% | 4.0% | 3.6% | 0.7% |
| Real Estate (net) | 1.6% | 1.6% | 1.9% | 1.4% | 1.5% |
| Asset-Backed Securities | | | | | |
| Real & Other Properties Acquired in Settlement of Loans (net) | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% |
| Other Assets | 6.3% | 4.0% | 5.3% | 5.2% | 4.3% |
| Total Trust Accountabilities | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| Trust and Other Fiduciary Accounts | 48.5% | 50.2% | 56.3% | 51.9% | 52.5% |
| Administratorship | 3.4% | 3.2% | 3.3% | 2.4% | 2.3% |
| Employees Benefit Plans Under Trust | 10.4% | 10.7% | 13.3% | 11.6% | 8.3% |
| Escrow | 2.0% | 1.8% | 2.6% | 2.7% | 2.2% |
| Personal Trust | 14.4% | 15.9% | 14.1% | 14.8% | 15.5% |
| Pre-need Plans | 9.0% | 8.8% | 10.9% | 8.7% | 6.9% |
| Other Institutional Trust | 2.6% | 5.0% | 4.7% | 3.1% | 1.8% |
| Others | 6.6% | 4.7% | 7.3% | 8.6% | 15.6% |
| Common Trust Funds / Unit Investment | 36.5% | 31.1% | 19.6% | 12.7% | 7.3% |
| Investment Management Accounts | 13.7% | 16.7% | 20.2% | 32.9% | 31.7% |
| Other Accountabilities / Unearned Income | 1.3% | 2.0% | 3.9% | 2.6% | 8.5% |

^{...} Less than 0.05 percent

Figures may not add up due to rounding-off.



LIST OF SCHEDULES

| SCHEDULE 1 | PHYSICAL | COMPOSITION |
|------------|----------|-------------|
|------------|----------|-------------|

FINANCIAL INSTITUTIONS UNDER BSP SUPERVISION/REGULATION

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 2 COMPARATIVE STATEMENT OF CONDITION

PHILIPPINE BANKING SYSTEM
AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 2.a COMPARATIVE STATEMENT OF CONDITION

UNIVERSAL & COMMERCIAL BANKING SYSTEM

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 2.b COMPARATIVE STATEMENT OF CONDITION

THRIFT BANKING SYSTEM
As of Semesters-Ended Indicated

SCHEDULE 2.c COMPARATIVE STATEMENT OF CONDITION

RURAL & COOPERATIVE BANKING SYSTEM

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 3 SELECTED CONTINGENT ACCOUNTS

PHILIPPINE BANKING SYSTEM
AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 3.a SELECTED CONTINGENT ACCOUNTS

UNIVERSAL & COMMERCIAL BANKING SYSTEM

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 3.b SELECTED CONTINGENT ACCOUNTS

THRIFT BANKING SYSTEM

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 4 TRUST & FUND MANAGEMENT OPERATIONS

ASSETS AND ACCOUNTABILITIES

PHILIPPINE BANKS & NON-BANK FINANCIAL INSTITUTIONS (NBFIs)

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 4.a TRUST & FUND MANAGEMENT OPERATIONS

ASSETS AND ACCOUNTABILITIES

PHILIPPINE BANKS & NON-BANK FINANCIAL INSTITUTIONS (NBFIs)

BY TRUST OPERATIONS

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 4.b TRUST & FUND MANAGEMENT OPERATIONS

ASSETS AND ACCOUNTABILITIES

UNIVERSAL & COMMERCIAL BANKING SYSTEM

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 4.c TRUST & FUND MANAGEMENT OPERATIONS

ASSETS AND ACCOUNTABILITIES

THRIFT BANKING SYSTEM

AS OF SEMESTERS-ENDED INDICATED

SCHEDULE 4.d TRUST & FUND MANAGEMENT OPERATIONS

ASSETS AND ACCOUNTABILITIES

NON-BANK FINANCIAL INSTITUTIONS (NBFIs)

AS OF SEMESTERS-ENDED INDICATED



- SCHEDULE 5 COMPARATIVE STATEMENT OF INCOME & EXPENSES
 PHILIPPINE BANKING SYSTEM
 FOR THE PERIOD-ENDED INDICATED
- SCHEDULE 5.a COMPARATIVE STATEMENT OF INCOME & EXPENSES UNIVERSAL & COMMERCIAL BANKING SYSTEM FOR THE PERIOD-ENDED INDICATED
- SCHEDULE 5.b COMPARATIVE STATEMENT OF INCOME & EXPENSES
 THRIFT BANKING SYSTEM
 FOR THE PERIOD-ENDED INDICATED
- SCHEDULE 5.c COMPARATIVE STATEMENT OF INCOME & EXPENSES RURAL & COOPERATIVE BANKING SYSTEM
 FOR THE PERIOD-ENDED INDICATED
- SCHEDULE 6 OFFICES OF FOREIGN BANK BRANCHES & SUBSIDIARIES
 As of Years-Ended Indicated
- SCHEDULE 6.a COMPARATIVE STATEMENT OF CONDITION
 BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS
 AS OF YEARS-ENDED INDICATED
- SCHEDULE 6.b SELECTED CONTINGENT ACCOUNTS
 BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS
 As of Years-Ended Indicated
- SCHEDULE 6.c COMPARATIVE STATEMENT OF INCOME & EXPENSES BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS
 As of Years-Ended Indicated
- SCHEDULE 7 COMPARATIVE STATEMENT OF CONDITION
 NON-BANK FINANCIAL INSTITUTIONS (NBFIs)
 As of Semesters-Ended Indicated
- SCHEDULE 7.a COMPARATIVE STATEMENT OF INCOME & EXPENSES
 NON-BANK FINANCIAL INSTITUTIONS (NBFIs)
 FOR THE PERIOD-ENDED INDICATED

Schedule 1

PHYSICAL COMPOSITION

Financial Institutions Under BSP Supervision/Regulation

As of Semesters-Ended Indicated

| | DEC | CEMBER | 2007 | | JUNE 200 | 08 | DEC | EMBER | 2008 |
|--|--------|----------------|------------------|--------|----------------|------------------|--------|----------------|------------------|
| TYPE OF FINANCIAL INSTITUTIONS (FIS) | TOTAL | HEAD OFFICE | OTHER OFFICES | TOTAL | HEAD OFFICE | OTHER OFFICES | TOTAL | HEAD OFFICE | OTHER OFFICES |
| SP SUPERVISED/REGULATED FIS | 21,394 | 7,234 | 14,160 | 21,630 | 7,249 | 14,381 | 22,453 | 7,264 | 15,189 |
| BANKS | 7,744 | 847 | 6,897 | 7,769 | 841 | 6,928 | 7,848 | 818 | 7,030 |
| A. Universal and Commercial Banks | 4,275 | 38 | 4,237 | 4,309 | 38 | 4,271 | 4,404 | 38 | 4,366 |
| Universal Banks | 3,801 | 17 | 3,784 | 3,827 | 17 | 3,810 | 3,916 | 17 | 3,899 |
| Private Domestic Banks | 3,372 | 11 | 3,361 | 3,397 | 11 | 3,386 | 3,486 | 11 | 3,475 |
| Government Banks | 414 | 3 | 411 | 415 | 3 | 412 | 415 | 3 | 412 |
| Branches of Foreign Banks | 15 | 3 | 12 | 15 | 3 | 12 | 15 | 3 | 12 |
| Commercial Banks | 474 | 21 | 453 | 482 | 21 | 461 | 488 | 21 | 467 |
| Private Domestic Banks | 388 | 7 | 381 | 396 | 7 | 389 | 403 | 7 | 396 |
| Subsidiaries of Foreign Banks | 70 | 3 | 67 | 70 | 3 | 67 | 69 | 3 | 66 |
| Branches of Foreign Banks | 16 | 11 | 5 | 16 | 11 | 5 | 16 | 11 | 5 |
| B. Thrift Banks | 1,336 | 82 | 1,254 | 1,314 | 80 | 1,234 | 1,296 | 77 | 1,219 |
| Financial Institution Linked Banks | 614 | 16 | 598 | 614 | 17 | 597 | 574 | 15 | 559 |
| Domestic Bank Controlled | 521 | 10 | 511 | 526 | 11 | 515 | 488 | 10 | 478 |
| Foreign Bank Controlled | 87 | 5 | 82 | 81 | 5 | 76 | 76 | 4 | 72 |
| NBFI Controlled | 6 | 1 | 5 | 7 | 1 | 6 | 10 | 1 | 9 |
| Non-Linked | 722 | 66 | 656 | 700 | 63 | 637 | 722 | 62 | 660 |
| C. Rural and Cooperative Banks | 2,133 | 727 | 1,406 | 2,146 | 723 | 1,423 | 2,148 | 703 | 1,445 |
| Rural Banks | 1,989 | 677 | 1,312 | 1,999 | 673 | 1,326 | 1,988 | 653 | 1,335 |
| Microfinance-oriented Rural Banks | 22 | 5 | 17 | 27 | 5 | 22 | 32 | 5 | 27 |
| Cooperative Banks | 122 | 45 | 77 | 120 | 45 | 75 | 128 | 45 | 83 |
| NON-BANK FINANCIAL INSTITUTIONS (NBFIs) | 13,643 | 6,380 | 7,263 | 13,854 | 6,401 | 7,453 | 14,598 | 6,439 | 8,159 |
| A. With Quasi-Banking Function | 31 | 12 | 19 | 36 | 13 | 23 | 36 | 13 | 23 |
| Investment Houses | 16 | 6 | 10 | 16 | 6 | 10 | 16 | 6 | 10 |
| Financing Companies | 14 | 5 | 9 | 19 | 6 | 13 | 19 | 6 | 13 |
| Other Non-Bank with QBF Function | 1 | 1 | | 1 | 1 | | 1 | 1 | |
| B. Without Quasi-Banking Functions ^{1/} | 13,612 | 6,368 | 7,244 | 13,818 | 6,388 | 7,430 | 14,562 | 6,426 | 8,136 |
| Investment Houses | 23 | 20 | 3 | 23 | 20 | 3 | 20 | 17 | 3 |
| Financing Companies | 42 | 24 | 18 | 34 | 20 | 14 | 33 | 19 | 14 |
| Investment Companies | 10 | 10 | | 6 | 6 | | 6 | 6 | |
| Securities Dealers/Brokers | 18 | 18 | | 17 | 17 | | 17 | 17 | |
| Lending Investors | 2 | 2 | | 2 | 2 | | 2 | 2 | |
| Pawnshops | 13,391 | 6,207 | 7,184 | 13,612 | 6,238 | 7,374 | 14,333 | 6,281 | 8,052 |
| Venture Capital Corporations | 3 | 3 | | 1 | 1 | | 1 | 1 | |
| Government Non-Bank Financial Institutions | 2 | 2 | | 2 | 2 | | 2 | 2 | |
| Non-Stock Savings & Loan Associations | 116 | 77 | 39 | 116 | 77 | 39 | 144 | 77 | 67 |
| Credit Card Companies | 5 | 5 | | 5 | 5 | | 4 | 4 | |
| | | | | | | | | | |

^{1/} Except for pawnshops, one government non-bank financial institution and non-stock savings and loan associations, all NBFIs without quasi-banking functions include subsidiaries/affiliates of banks/quasi-banks pursuant to Section 130 of R.A. No. 7653 and non-subsidiary/affiliate investment houses with trust/IMA licenses.



Source: Supervisory Data Center, Supervision and Examination Sector

Schedule 2 **COMPARATIVE STATEMENT OF CONDITION**

PHILIPPINE BANKING SYSTEM As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | ALL BANKS | <u>1</u> / | UNIVERSAL | UNIVERSAL & COMMERCIAL BANKS1/ 2/ | | | THRIFT BANK | (S | RURAL AND COOPERATIVE BANKS | | |
|--|-------------|-------------|---------------|-------------|-----------------------------------|-------------|-------------|-------------|-------------|-----------------------------|-------------|----------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 P | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 P/ |
| ASSETS | 5,134.116 | 5,333.742 | 5,674.569 | 4,488.279 | 4,678.043 | 5,034.954 | 485.594 | 483.111 | 481.765 | 160.243 | 172.588 | 157.851 |
| Cash and Due from Banks | 750.322 | 791.175 | 834.501 | 667.682 | 702.560 | 759.571 | 53.292 | 58.371 | 46.899 | 29.348 | 30.244 | 28.031 |
| Financial Assets (net) | 1,152.753 | 1,178.084 | 1,356.958 | 1,068.700 | 1,100.010 | 1,269.404 | 76.362 | 69.994 | 80.007 | 7.691 | 8.080 | 7.546 |
| Loan Portfolio (net) ^{3/} | 2,480.869 | 2,655.905 | 2,800.769 | 2,098.796 | 2,264.411 | 2,414.131 | 285.115 | 285.174 | 285.350 | 96.958 | 106.321 | 101.288 |
| Equity Investments (net) | 117.877 | 121.197 | 114.085 | 117.084 | 120.014 | 112.859 | 0.704 | 1.088 | 1.131 | 0.089 | 0.095 | 0.095 |
| ROPA (net) | 181.081 | 173.798 | 163.885 | 138.883 | 131.874 | 127.184 | 30.403 | 28.393 | 28.174 | 11.795 | 13.531 | 8.526 |
| Other Assets | 451.214 | 413.583 | 404.372 | 397.135 | 359.174 | 351.805 | 39.717 | 40.091 | 40.203 | 14.362 | 14.318 | 12.364 |
| LIABILITIES AND CAPITAL | 5,134.116 | 5,333.742 | 5,674.569 | 4,488.279 | 4,678.043 | 5,034.954 | 485.594 | 483.111 | 481.765 | 160.243 | 172.588 | 157.851 |
| Liabilities | 4,532.316 | 4,763.242 | 5,075.442 | 3,965.030 | 4,189.352 | 4,513.980 | 429.429 | 426.010 | 428.310 | 137.857 | 147.880 | 133.152 |
| Financial Liabilities Held for Trading | | 54.700 | 46.689 | | 54.700 | 46.689 | | | | | | |
| Financial Liabilities DFVPL | | 11.032 | 10.962 | | 11.032 | 10.962 | | | | | | |
| Deposit Liabilities | 3,664.840 | 3,810.101 | 4,194.980 | 3,185.489 | 3,297.501 | 3,702.909 | 364.644 | 389.048 | 384.847 | 114.708 | 123.553 | 107.224 |
| Peso Liabilities | 2,856.578 | 2,879.561 | 3,217.218 | 2,419.879 | 2,418.042 | 2,775.876 | 321.991 | 337.967 | 334.131 | 114.708 | 123.553 | 107.211 |
| Demand and NOW | 561.294 | 609.647 | 666.929 | 523.974 | 569.398 | 627.607 | 34.720 | 37.178 | 35.919 | 2.600 | 3.071 | 3.403 |
| Savings | 1,410.711 | 1,350.523 | 1,475.774 | 1,222.943 | 1,156.006 | 1,289.592 | 115.603 | 115.970 | 113.110 | 72.166 | 78.546 | 73.072 |
| Time/LTNCD | 884.573 | 919.392 | 1,074.514 | 672.962 | 692.638 | 858.676 | 171.668 | 184.818 | 185.102 | 39.943 | 41.935 | 30.735 |
| Foreign Currency | 808.263 | 930.540 | 977.763 | 765.610 | 879.459 | 927.033 | 42.653 | 51.081 | 50.716 | | | 0.014 |
| Bills Payable | 415.433 | 464.504 | 356.664 | 361.127 | 439.163 | 321.661 | 41.532 | 12.844 | 19.327 | 12.775 | 12.497 | 15.676 |
| Deposits Substitutes | 8.865 | 132.440 | 22.615 | 8.282 | 130.646 | 20.511 | 0.583 | 1.794 | 2.104 | | | |
| Others | 406.568 | 332.064 | 334.049 | 352.845 | 308.517 | 301.150 | 40.949 | 11.050 | 17.223 | 12.775 | 12.497 | 15.676 |
| Special Financing | 0.149 | 0.132 | 0.109 | 0.009 | 0.008 | 0.007 | 0.000 | 0.000 | 0.000 | 0.140 | 0.124 | 0.102 |
| Unsecured Subordinated Debt | 80.981 | 88.519 | 93.557 | 80.981 | 85.636 | 90.651 | | 2.883 | 2.906 | | | |
| Redeemable Preferred Shares | | 2.278 | 2.408 | | 2.245 | 2.376 | | 0.033 | 0.031 | | | |
| Other Liabilities | 370.913 | 331.975 | 370.073 | 337.425 | 299.067 | 338.725 | 23.254 | 21.202 | 21.199 | 10.234 | 11.706 | 10.150 |
| Capital Accounts | 601.800 | 570.499 | 599.128 | 523.249 | 488.691 | 520.974 | 56.165 | 57.101 | 53.455 | 22.386 | 24.708 | 24.699 |
| Capital Stock | 272.969 | 267.761 | 282.768 | 213.229 | 207.520 | 223.511 | 43.647 | 43.864 | 42.814 | 16.093 | 16.376 | 16.442 |
| Assigned Capital | 18.961 | 20.972 | 22.008 | 18.961 | 20.972 | 22.008 | | | | | | |
| Net Due to H.O. | 60.005 | 63.861 | 75.621 | 60.005 | 63.861 | 75.621 | | | | | | |
| Other Equity Instruments | | 15.766 | 16.686 | | 15.766 | 16.686 | | | | | | |
| Retained Earnings & Undivided Profits | 249.865 | 202.140 | 202.044 | 231.054 | 180.572 | 183.147 | 12.517 | 13.236 | 10.640 | 6.293 | 8.332 | 8.257 |

Source: Supervisory Data Center, Supervision and Examination Sector



^{1/} Total assets adjusted to net off the account "Due From Head Office" with "Due to Head Office" of branches of foreign banks
2/ Inclusive of 3 branches of foreign banks with universal banking license, other foreign bank branches and subsidiaries, and 3 government banks: Development Bank of the Philippines (DBP), Land Bank of the Philippines (LBP), and Al Amanah Islamic Bank
3/ Inclusive of Interbank Loans Receivable

gi Inclusive of microaria Coaria Receivable
gi Preliminary
Previous periods' data revised based on the Financial Reporting Package (FRP)
Figures may not add up due to rounding-off

Schedule 2.a

COMPARATIVE STATEMENT OF CONDITION

UNIVERSAL AND COMMERCIAL BANKING SYSTEM
As of Semesters-Ended Indicated

(Amounts in Billion Pesos)

| | | TOTALS | | UN | VERSAL BANI | KS 1/2/ | COMMERCIAL BANKS 1/3/ | | | |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-----------------------|-------------|------------|--|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '0 | |
| ASSETS | 4,488.279 | 4,678.043 | 5,034.954 | 3,770.250 | 3,916.709 | 4,260.566 | 718.030 | 761.334 | 774.38 | |
| Cash and Due from Banks | 667.682 | 702.560 | 759.571 | 564.859 | 591.796 | 656.245 | 102.823 | 110.764 | 103.32 | |
| Financial Assets (net) | 1,068.700 | 1,100.010 | 1,269.404 | 917.556 | 947.673 | 1,084.613 | 151.144 | 152.338 | 184.79 | |
| Loan Portfolio (net) | 2,098.796 | 2,264.411 | 2,414.131 | 1,722.249 | 1,838.646 | 2,003.161 | 376.547 | 425.765 | 410.97 | |
| Equity Investments (net) | 117.084 | 120.014 | 112.859 | 115.700 | 118.423 | 111.657 | 1.383 | 1.591 | 1.2 | |
| ROPA (net) | 138.883 | 131.874 | 127.184 | 127.351 | 120.730 | 116.301 | 11.532 | 11.145 | 10.8 | |
| Other Assets | 397.135 | 359.174 | 351.805 | 322.534 | 299.442 | 288.588 | 74.601 | 59.731 | 63.2 | |
| LIABILITIES AND CAPITAL | 4,488.279 | 4,678.043 | 5,034.954 | 3,770.250 | 3,916.709 | 4,260.566 | 718.030 | 761.334 | 774.3 | |
| Liabilities | 3,965.030 | 4,189.352 | 4,513.980 | 3,352.584 | 3,530.942 | 3,853.138 | 612.447 | 658.410 | 660.8 | |
| Financial Liabilities Held for Trading | | 54.700 | 46.689 | | 39.713 | 29.125 | | 14.987 | 17.5 | |
| Financial Liabilities DFVPL | | 11.032 | 10.962 | | 11.032 | 10.962 | | | | |
| Deposit Liabilities | 3,185.489 | 3,297.501 | 3,702.909 | 2,704.991 | 2,796.036 | 3,183.695 | 480.498 | 501.465 | 519.2 | |
| Peso Liabilities | 2,419.879 | 2,418.042 | 2,775.876 | 2,103.359 | 2,099.863 | 2,428.258 | 316.520 | 318.179 | 347.6 | |
| Demand and NOW | 523.974 | 569.398 | 627.607 | 442.848 | 485.248 | 532.951 | 81.126 | 84.150 | 94.6 | |
| Savings | 1,222.943 | 1,156.006 | 1,289.592 | 1,109.787 | 1,038.238 | 1,163.456 | 113.156 | 117.768 | 126.1 | |
| Time/LTNCD | 672.962 | 692.638 | 858.676 | 550.724 | 576.377 | 731.851 | 122.239 | 116.261 | 126.8 | |
| Foreign Currency | 765.610 | 879.459 | 927.033 | 601.632 | 696.173 | 755.437 | 163.978 | 183.286 | 171.5 | |
| Bills Payable | 361.127 | 439.163 | 321.661 | 303.304 | 366.740 | 277.414 | 57.823 | 72.423 | 44.2 | |
| Deposits Substitutes | 8.282 | 130.646 | 20.511 | 7.041 | 125.507 | 16.450 | 1.242 | 5.140 | 4.0 | |
| Others | 352.845 | 308.517 | 301.150 | 296.264 | 241.233 | 260.964 | 56.581 | 67.283 | 40.1 | |
| Special Financing | 0.009 | 0.008 | 0.007 | 0.008 | 0.007 | 0.006 | 0.001 | 0.001 | 0.0 | |
| Unsecured Subordinated Debt | 80.981 | 85.636 | 90.651 | 77.498 | 82.151 | 86.830 | 3.483 | 3.485 | 3.8 | |
| Redeemable Preferred Shares | | 2.245 | 2.376 | | 2.245 | 2.376 | | | | |
| Other Liabilities | 337.425 | 299.067 | 338.725 | 266.783 | 233.018 | 262.728 | 70.642 | 66.050 | 75.9 | |
| Capital Accounts | 523.249 | 488.691 | 520.974 | 417.666 | 385.767 | 407.428 | 105.583 | 102.924 | 113.5 | |
| Capital Stock | 213.229 | 207.520 | 223.511 | 177.187 | 172.106 | 188.097 | 36.042 | 35.414 | 35.4 | |
| Assigned Capital | 18.961 | 20.972 | 22.008 | 5.216 | 6.478 | 6.863 | 13.745 | 14.493 | 15.1 | |
| Net Due to H.O. | 60.005 | 63.861 | 75.621 | 15.647 | 19.435 | 20.590 | 44.358 | 44.426 | 55.0 | |
| Other Equity Instruments | | 15.766 | 16.686 | | 15.766 | 16.686 | | | | |
| Retained Earnings & Undivided Profits | 231.054 | 180.572 | 183.147 | 219.616 | 171.982 | 175.192 | 11.438 | 8.590 | 7.9 | |

^{1/} Total assets adjusted to net off the account "Due From Head Office" with "Due to Head Office" of branches of foreign banks

Figures may not add up due to rounding-off

Source: Supervisory Data Center, Supervision and Examination Sector



^{2/} Inclusive of 3 branches of foreign banks with universal banking license and 3 government banks: Development Bank of the Philippines (DBP), Land Bank of the Philippines (LBP), and Al Amanah Islamic Bank

^{3/} Inclusive of the other foreign bank branches and subsidiaries

^{4/} Inclusive of Interbank Loans Receivable

Previous periods' data revised based on the Financial Reporting Package (FRP)

Schedule 2.b **COMPARATIVE STATEMENT OF CONDITION** THRIFT BANKING SYSTEM

As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | TOTALS | | FINANCIAL II | NSTITUTION LI | NKED BANKS | NO | N-LINKED BAN | IKS |
|--|-------------|-------------|-------------|--------------|---------------|-------------|-------------|--------------|-------------|
| Colosted Addodnits | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| ASSETS | 485.594 | 483.111 | 481.765 | 285.684 | 301.846 | 294.873 | 199.910 | 181.265 | 186.89 |
| Cash and Due from Banks | 53.292 | 58.371 | 46.899 | 32.896 | 37.815 | 29.235 | 20.396 | 20.555 | 17.66 |
| Financial Assets (net) | 76.362 | 69.994 | 80.007 | 55.185 | 45.207 | 55.569 | 21.177 | 24.787 | 24.43 |
| Loan Portfolio (net) 1/ | 285.115 | 285.174 | 285.350 | 172.112 | 193.264 | 184.877 | 113.003 | 91.910 | 100.47 |
| Equity Investments (net) | 0.704 | 1.088 | 1.131 | 0.344 | 0.682 | 0.596 | 0.360 | 0.406 | 0.53 |
| ROPA (net) | 30.403 | 28.393 | 28.174 | 10.112 | 9.966 | 10.042 | 20.292 | 18.427 | 18.13 |
| Other Assets | 39.717 | 40.091 | 40.203 | 15.035 | 14.912 | 14.553 | 24.682 | 25.179 | 25.6 |
| LIABILITIES AND CAPITAL | 485.594 | 483.111 | 481.765 | 285.684 | 301.846 | 294.873 | 199.910 | 181.265 | 186.8 |
| Liabilities | 429.429 | 426.010 | 428.310 | 253.214 | 268.705 | 263.366 | 176.215 | 157.304 | 164.9 |
| Financial Liabilities Held for Trading | | | | | | | | | |
| Financial Liabilities DFVPL | | | | | | | | | |
| Deposit Liabilities | 364.644 | 389.048 | 384.847 | 237.641 | 255.779 | 249.016 | 127.002 | 133.270 | 135.8 |
| Peso Liabilities | 321.991 | 337.967 | 334.131 | 202.286 | 212.920 | 207.046 | 119.705 | 125.046 | 127.0 |
| Demand and NOW | 34.720 | 37.178 | 35.919 | 21.856 | 22.875 | 21.707 | 12.864 | 14.303 | 14.2 |
| Savings | 115.603 | 115.970 | 113.110 | 46.149 | 48.591 | 45.682 | 69.453 | 67.380 | 67.4 |
| Time/LTNCD | 171.668 | 184.818 | 185.102 | 134.280 | 141.454 | 139.656 | 37.387 | 43.364 | 45.4 |
| Foreign Currency | 42.653 | 51.081 | 50.716 | 35.355 | 42.858 | 41.971 | 7.298 | 8.223 | 8.7 |
| Bills Payable | 41.532 | 12.844 | 19.327 | 3.171 | 0.819 | 1.389 | 38.360 | 12.025 | 17.9 |
| Deposits Substitutes | 0.583 | 1.794 | 2.104 | | | | 0.583 | 1.794 | 2.1 |
| Others | 40.949 | 11.050 | 17.223 | 3.171 | 0.819 | 1.389 | 37.777 | 10.231 | 15.8 |
| Special Financing | 0.000 | 0.000 | 0.000 | | | | 0.000 | 0.000 | 0.0 |
| Unsecured Subordinated Debt | | 2.883 | 2.906 | | 1.970 | 1.971 | | 0.913 | 0.9 |
| Redeemable Preferred Shares | | 0.033 | 0.031 | | | | | 0.033 | 0.0 |
| Other Liabilities | 23.254 | 21.202 | 21.199 | 12.401 | 10.139 | 10.990 | 10.853 | 11.063 | 10.2 |
| Capital Accounts | 56.165 | 57.101 | 53.455 | 32.470 | 33.141 | 31.507 | 23.695 | 23.960 | 21.9 |
| Capital Stock | 43.647 | 43.864 | 42.814 | 17.728 | 18.121 | 17.576 | 25.919 | 25.743 | 25.2 |
| Assigned Capital | | | | | | | | | |
| Net Due to H.O. | | | | | | | | | |
| Other Equity Instruments | | | | | | | | | |
| Retained Earnings & Undivided Profits | 12.517 | 13.236 | 10.640 | 14.742 | 15.019 | 13.930 | (2.225) | (1.783) | (3.2 |

1/ Inclusive of Interbank Loans Receivable Previous periods' data revised based on the Financial Reporting Package (FRP)

Figures may not add up due to rounding-off



Schedule 2.c **COMPARATIVE STATEMENT OF CONDITION** RURAL AND COOPERATIVE BANKING SYSTEM As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | TOTALS | | | RURAL BANK | S | COO | PERATIVE BA | NKS |
|--|-------------|-------------|----------------------------|-------------|-------------------|----------------|-------------|-------------|----------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 ^D / | End-Dec '07 | End-Jun '08 | End-Dec '08 p/ | End-Dec '07 | End-Jun '08 | End-Dec '08 P/ |
| ASSETS | 160.243 | 172.588 | 157.851 | 149.460 | 161.087 | 145.108 | 10.783 | 11.500 | 12.743 |
| Cash and Due from Banks | 29.348 | 30.244 | 28.031 | 27.337 | 28.197 | 25.864 | 2.011 | 2.046 | 2.167 |
| Financial Assets (net) | 7.691 | 8.080 | 7.546 | 7.400 | 7.741 | 7.089 | 0.291 | 0.339 | 0.457 |
| Loan Portfolio (net) | 96.958 | 106.321 | 101.288 | 89.772 | 98.451 | 92.541 | 7.186 | 7.870 | 8.747 |
| Equity Investments (net) | 0.089 | 0.095 | 0.095 | 0.074 | 0.075 | 0.071 | 0.016 | 0.020 | 0.024 |
| ROPA (net) | 11.795 | 13.531 | 8.526 | 11.351 | 13.097 | 8.066 | 0.444 | 0.434 | 0.460 |
| Other Assets | 14.362 | 14.318 | 12.364 | 13.526 | 13.526 | 11.477 | 0.836 | 0.792 | 0.887 |
| LIABILITIES AND CAPITAL | 160.243 | 172.588 | 157.851 | 149.460 | 161.087 | 145.108 | 10.783 | 11.500 | 12.743 |
| Liabilities | 137.857 | 147.880 | 133.152 | 128.618 | 138.007 | 122.140 | 9.239 | 9.874 | 11.012 |
| Financial Liabilities Held for Trading | | | | | | | | | |
| Financial Liabilities DFVPL | | | | | | | | | |
| Deposit Liabilities | 114.708 | 123.553 | 107.224 | 108.108 | 116.493 | 99.613 | 6.601 | 7.060 | 7.611 |
| Peso Liabilities | 114.708 | 123.553 | 107.211 | 108.108 | 116.493 | 99.604 | 6.601 | 7.060 | 7.607 |
| Demand and NOW | 2.600 | 3.071 | 3.403 | 2.561 | 3.019 | 3.336 | 0.039 | 0.051 | 0.067 |
| Savings | 72.166 | 78.546 | 73.072 | 69.018 | 75.186 | 69.583 | 3.148 | 3.361 | 3.489 |
| Time | 39.943 | 41.935 | 30.735 | 36.529 | 38.288 | 26.685 | 3.414 | 3.648 | 4.050 |
| Foreign Currency | | | 0.014 | | | 0.009 | | | 0.005 |
| Bills Payable | 12.775 | 12.497 | 15.676 | 10.753 | 10.276 | 12.888 | 2.021 | 2.221 | 2.789 |
| Deposits Substitutes | | | | | | | | | |
| Others | 12.775 | 12.497 | 15.676 | 10.753 | 10.276 | 12.888 | 2.021 | 2.221 | 2.789 |
| Special Financing | 0.140 | 0.124 | 0.102 | 0.101 | 0.093 | 0.075 | 0.039 | 0.031 | 0.027 |
| Unsecured Subordinated Debt | | | | | | | | | |
| Redeemable Preferred Shares | | | | | | | | | |
| Other Liabilities | 10.234 | 11.706 | 10.150 | 9.656 | 11.144 | 9.565 | 0.578 | 0.562 | 0.585 |
| Capital Accounts | 22.386 | 24.708 | 24.699 | 20.842 | 23.081 | 22.968 | 1.544 | 1.627 | 1.731 |
| Capital Stock | 16.093 | 16.376 | 16.442 | 15.052 | 15.327 | 15.336 | 1.041 | 1.049 | 1.106 |
| Assigned Capital | | | | | | | | | |
| Net Due to H.O. | | | | | | | | | |
| Other Equity Instruments | | | | | | | | | |
| Retained Earnings & Undivided Profits | 6.293 | 8.332 | 8.257 | 5.790 | 7.754 | 7.632 | 0.503 | 0.578 | 0.625 |



Source : Supervisory Data Center, Supervision and Examination Sector

Previous periods' data revised based on the Financial Reporting Package (FRP) Figures may not add up due to rounding-off

Schedule 3 SELECTED CONTINGENT ACCOUNTS PHILIPPINE BANKING SYSTEM

As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | UNIVERSAL | and COMMER | CIAL BANKS | THRIFT BANKS | | | |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|-------------|--|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | |
| TRADE-RELATED ACCOUNTS | 46.884 | 70.569 | 44.745 | 46.884 | 70.569 | 44.745 | | | | |
| Unused Imports Commercial LCs | 43.076 | 67.833 | 42.725 | 43.076 | 67.833 | 42.725 | | | | |
| Export LCs - Confirmed | 3.807 | 2.736 | 2.020 | 3.807 | 2.736 | 2.020 | | | | |
| BANK GUARANTEES | 80.817 | 91.159 | 88.189 | 80.233 | 91.072 | 88.133 | 0.583 | 0.087 | 0.05 | |
| Stand-by Letters of Credit | 68.497 | 63.175 | 71.845 | 67.913 | 63.088 | 71.790 | 0.583 | 0.087 | 0.05 | |
| Outstanding Guarantees Issued | 12.320 | 27.984 | 16.344 | 12.320 | 27.984 | 16.344 | | | | |
| DERIVATIVES INSTRUMENTS | 2,510.297 | 2,107.548 | 1,812.648 | 2,510.275 | 2,107.548 | 1,812.602 | 0.022 | | 0.04 | |
| Currency Forwards | 2,118.537 | 1,516.566 | 1,149.723 | 2,118.515 | 1,516.566 | 1,149.723 | 0.022 | | | |
| Interest Rate Forwards | | 2.694 | | | 2.694 | | | | | |
| Financial Options | 56.971 | 94.685 | 54.215 | 56.971 | 94.685 | 54.169 | | | 0.04 | |
| Financial Futures - Trading | | | | | | | | | | |
| Financial Futures - Hedging | | 0.131 | | | 0.131 | | | | | |
| Interest Rate Swaps | 334.789 | 304.331 | 438.008 | 334.789 | 304.331 | 438.008 | | | | |
| Credit Derivatives | | 72.250 | 17.596 | | 72.250 | 17.596 | | | | |
| Currency Swaps | | 116.890 | 153.106 | | 116.890 | 153.106 | | | | |
| Equity Contracts | | | | | | | | | | |
| TRUST DEPARTMENT ACCOUNTS | 1,153.236 | 1,161.512 | 1,222.224 | 1,105.506 | 1,113.103 | 1,172.326 | 47.730 | 48.409 | 49.898 | |

Figures may not add up due to rounding-off



Schedule 3.a

SELECTED CONTINGENT ACCOUNTS

UNIVERSAL AND COMMERCIAL BANKING SYSTEM
As of Semesters-Ended Indicated
(Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | UN | IVERSAL BAN | KS | COM | IMERCIAL BAI | NKS |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TRADE-RELATED ACCOUNTS | 46.884 | 70.569 | 44.745 | 41.436 | 62.122 | 34.190 | 5.448 | 8.446 | 10.555 |
| Unused Imports Commercial LCs | 43.076 | 67.833 | 42.725 | 37.842 | 59.638 | 33.361 | 5.235 | 8.196 | 9.365 |
| Export LCs - Confirmed | 3.807 | 2.736 | 2.020 | 3.594 | 2.485 | 0.829 | 0.214 | 0.251 | 1.190 |
| BANK GUARANTEES | 80.233 | 91.072 | 88.133 | 66.504 | 70.859 | 68.586 | 13.730 | 20.213 | 19.548 |
| Stand-by Letters of Credit | 67.913 | 63.088 | 71.790 | 59.164 | 51.372 | 60.362 | 8.749 | 11.716 | 11.427 |
| Outstanding Guarantees Issued | 12.320 | 27.984 | 16.344 | 7.340 | 19.486 | 8.224 | 4.981 | 8.498 | 8.120 |
| DERIVATIVES INSTRUMENTS | 2,510.275 | 2,107.548 | 1,812.602 | 1,768.886 | 1,515.622 | 1,286.699 | 741.389 | 591.926 | 525.903 |
| Currency Forwards | 2,118.515 | 1,516.566 | 1,149.723 | 1,476.103 | 1,048.028 | 764.606 | 642.412 | 468.538 | 385.117 |
| Interest Rate Forwards | | 2.694 | | | 2.694 | | | | |
| Financial Options | 56.971 | 94.685 | 54.169 | 43.081 | 75.937 | 43.886 | 13.891 | 18.748 | 10.283 |
| Financial Futures - Trading | | | | | | | | | |
| Financial Futures - Hedging | | 0.131 | | | 0.131 | | | | |
| Interest Rate Swaps | 334.789 | 304.331 | 438.008 | 249.702 | 233.806 | 348.983 | 85.087 | 70.525 | 89.025 |
| Credit Derivatives | | 72.250 | 17.596 | | 66.044 | 16.540 | | 6.206 | 1.056 |
| Currency Swaps | | 116.890 | 153.106 | | 88.982 | 112.684 | | 27.908 | 40.423 |
| Equity Contracts | | | | | | | | | |
| TRUST DEPARTMENT ACCOUNTS | 1,105.506 | 1,113.103 | 1,172.326 | 1,004.439 | 1,040.845 | 1,031.081 | 101.067 | 72.258 | 141.244 |

Figures may not add up due to rounding-off

Source : Supervisory Data Center, Supervision and Examination Sector

Schedule 3.b SELECTED CONTINGENT ACCOUNTS THRIFT BANKING SYSTEM As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | FINANCIAL I | NSTITUTION LIN | KED BANKS | NO | N-LINKED BAN | KS |
|-------------------------------|-------------|-------------|-------------|-------------|----------------|-------------|-------------|--------------|-------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TRADE-RELATED ACCOUNTS | | | | | | | | | |
| Unused Imports Commercial LCs | | | | | | | | | |
| Export LCs - Confirmed | | | | | | | | | |
| BANK GUARANTEES | 0.583 | 0.087 | 0.055 | 0.021 | 0.024 | 0.006 | 0.563 | 0.063 | 0.0 |
| Stand-by Letters of Credit | 0.583 | 0.087 | 0.055 | 0.021 | 0.024 | 0.006 | 0.563 | 0.063 | 0.0 |
| Outstanding Guarantees Issued | | | | | | | | | |
| DERIVATIVES INSTRUMENTS | 0.022 | | 0.046 | 0.022 | | 0.046 | | | |
| Currency Forwards | 0.022 | | | 0.022 | | | | | |
| Interest Rate Forwards | | | | | | | | | |
| Financial Options | | | 0.046 | | | 0.046 | | | |
| Financial Futures - Trading | | | | | | | | | |
| Financial Futures - Hedging | | | | | | | | | |
| Interest Rate Swaps | | | | | | | | | |
| Credit Derivatives | | | | | | | | | |
| Currency Swaps | | | | | | | | | |
| Equity Contracts | | | | | | | | | |
| TRUST DEPARTMENT ACCOUNTS | 47.730 | 48.409 | 49.898 | 10.523 | 15.071 | 16.031 | 37.207 | 33.338 | 33.8 |

Figures may not add up due to rounding-off



Schedule 4
TRUST AND FUND MANAGEMENT OPERATIONS - ASSETS AND ACCOUNTABILITIES
PHILIPPINE BANKS and Non-BANK FINANCIAL INSTITUTIONS (NBFIS)
As of Semesters-Ended Indicated
(Amounts in Billion Pesos)

| Selected Accounts | AL | L BANKS/NE | BFIs | UNIVERS | AL AND CON BANKS | IMERCIAL | TI | HRIFT BANK | KS | | NBFIs | |
|---|-------------|-------------|-------------|-------------|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TOTAL ASSETS | 1,176.736 | 1,178.132 | 1,234.015 | 1,105.506 | 1,113.103 | 1,172.326 | 47.730 | 48.409 | 49.899 | 23.500 | 16.619 | 11.790 |
| Peso / Regular Assets | 1,052.022 | 1,046.074 | 1,082.849 | 980.795 | 981.046 | 1,021.160 | 47.728 | 48.409 | 49.899 | 23.500 | 16.619 | 11.790 |
| Cash and Due from Banks | 279.318 | 320.231 | 355.062 | 261.884 | 300.971 | 336.951 | 12.023 | 17.923 | 17.137 | 5.410 | 1.337 | 0.974 |
| Loans and Discounts (net) | 47.595 | 51.804 | 96.364 | 40.205 | 44.847 | 90.899 | 0.370 | 0.345 | 1.158 | 7.020 | 6.612 | 4.307 |
| Investments (net) | 671.356 | 609.213 | 582.260 | 626.709 | 572.064 | 545.759 | 34.117 | 28.962 | 30.468 | 10.530 | 8.187 | 6.033 |
| Real & Other Properties Acquired in Settlement of Loans (net) | 0.331 | 0.310 | 0.471 | 0.306 | 0.284 | 0.448 | 0.005 | 0.012 | 0.009 | 0.020 | 0.014 | 0.014 |
| Others | 53.423 | 64.516 | 48.691 | 51.691 | 62.879 | 47.103 | 1.212 | 1.168 | 1.126 | 0.520 | 0.469 | 0.462 |
| FCDU/EFCDU Assets | 124.714 | 132.058 | 151.166 | 124.711 | 132.058 | 151.166 | 0.003 | | | | | |
| Cash and Due from Banks | 30.719 | 42.639 | 41.767 | 30.718 | 42.639 | 41.767 | 0.001 | | | | | |
| Loans and Discounts (net) | 0.052 | 0.052 | 9.194 | 0.052 | 0.052 | 9.194 | | | | | | |
| Investments (net) | 85.835 | 79.340 | 95.724 | 85.833 | 79.340 | 95.724 | 0.002 | | | | | |
| Real & Other Properties Acquired in Settlement of Loans (net) | | | | | | | | | | | | |
| Others | 8.108 | 10.026 | 4.481 | 8.108 | 10.026 | 4.481 | 0.000 | | | | | |
| TOTAL ACCOUNTABILITIES | 1,176.736 | 1,178.131 | 1,234.015 | 1,105.506 | 1,113.103 | 1,172.326 | 47.730 | 48.409 | 49.899 | 23.500 | 16.619 | 11.790 |
| Peso / Regular Accountabilities | 1,052.025 | 1,046.073 | 1,082.849 | 980.795 | 981.045 | 1,021.160 | 47.730 | 48.409 | 49.899 | 23.500 | 16.619 | 11.79 |
| Trust and Other Fiduciary Accounts | 525.161 | 541.659 | 525.152 | 486.971 | 502.824 | 481.859 | 34.370 | 35.272 | 39.903 | 3.820 | 3.563 | 3.390 |
| Administratorship | 27.792 | 28.070 | 28.128 | 27.756 | 28.027 | 28.025 | 0.006 | 0.008 | 0.085 | 0.030 | 0.035 | 0.018 |
| Employees Benefit Plans Under Trust | 132.469 | 130.513 | 97.253 | 129.006 | 126.975 | 93.612 | 1.603 | 1.809 | 1.903 | 1.860 | 1.729 | 1.738 |
| Escrow | 24.304 | 19.552 | 23.056 | 23.959 | 19.204 | 22.766 | 0.345 | 0.346 | 0.289 | | 0.001 | 0.001 |
| Personal Trust | 149.651 | 143.197 | 150.229 | 147.067 | 141.292 | 148.722 | 1.354 | 0.777 | 0.496 | 1.230 | 1.129 | 1.011 |
| Pre-need Plans | 91.606 | 88.076 | 73.870 | 60.696 | 60.889 | 45.066 | 30.770 | 27.052 | 28.742 | 0.140 | 0.135 | 0.062 |
| Other Institutional Trust | 32.384 | 31.646 | 19.019 | 31.854 | 31.128 | 18.459 | | | | 0.530 | 0.518 | 0.560 |
| Others | 66.956 | 100.605 | 133.597 | 66.634 | 95.309 | 125.209 | 0.292 | 5.280 | 8.388 | 0.030 | 0.016 | |
| Common Trust Funds / Unit Investment Trust Funds | 114.507 | 96.203 | 70.093 | 113.908 | 95.817 | 69.815 | 0.449 | 0.267 | 0.184 | 0.150 | 0.119 | 0.094 |
| Investment Management Accounts | 386.966 | 402.588 | 391.508 | 355.183 | 377.555 | 374.603 | 12.272 | 12.111 | 8.625 | 19.510 | 12.922 | 8.280 |
| Other Accountabilities / Unearned Income | 25.392 | 5.623 | 96.095 | 24.732 | 4.849 | 94.883 | 0.640 | 0.759 | 1.186 | 0.020 | 0.015 | 0.026 |
| FCDU / EFCDU Accountabilities | 124.711 | 132.058 | 151.166 | 124.711 | 132.058 | 151.166 | | | | | | |
| Trust and Other Fiduciary Accounts | 85.000 | 90.780 | 122.144 | 85.000 | 90.780 | 122.144 | | | | | | |
| Administratorship | 0.000 | 0.000 | | 0.000 | 0.000 | | | | | | | |
| Employees Benefit Plans Under Trust | 3.573 | 4.569 | 4.824 | 3.573 | 4.569 | 4.824 | | | | | | |
| Escrow | 7.308 | 5.545 | 4.439 | 7.308 | 5.545 | 4.439 | | | | | | |
| Personal Trust | 25.026 | 30.061 | 40.804 | 25.026 | 30.061 | 40.804 | | | | | | |
| Pre-need Plans | 10.983 | 11.544 | 10.864 | 10.983 | 11.544 | 10.864 | | | | | | |
| Other Institutional Trust | 3.971 | 3.527 | 2.669 | 3.971 | 3.527 | 2.669 | | | | | | |
| Others | 34.138 | 35.534 | 58.544 | 34.138 | 35.534 | 58.544 | | | | | | |
| Common Trust Funds / Unit Investment Trust Fund | 34.603 | 35.176 | 20.565 | 34.603 | 35.176 | 20.565 | | | | | | |
| Other Accountabilities / Unearned Income | 5.109 | 6.102 | 8.457 | 5.109 | 6.102 | 8.457 | | | | | | |

Figures may not add up due to rounding-off



Schedule 4.a TRUST AND FUND MANAGEMENT OPERATIONS - ASSETS AND ACCOUNTABILITIES PHILIPPINE BANKS and Non-BANK FINANCIAL INSTITUTIONS (NBFIS) As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | Т | OTAL TRUS | Т | | TOFA 1/ | | | CTF / UITF 2/ | | | IMA 3/ | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TOTAL ASSETS | 1,176.736 | 1,178.132 | 1,234.015 | 627.382 | 640.484 | 719.333 | 152.131 | 133.105 | 92.513 | 397.223 | 404.542 | 422.169 |
| Peso / Regular Assets | 1,052.022 | 1,046.074 | 1,082.849 | 537.557 | 544.382 | 593.151 | 117.242 | 97.150 | 67.529 | 397.223 | 404.542 | 422.169 |
| Cash and Due from Banks | 279.318 | 320.231 | 355.062 | 88.226 | 118.733 | 145.605 | 38.455 | 45.673 | 25.798 | 152.637 | 155.825 | 183.659 |
| Loans and Discounts (net) | 47.595 | 51.804 | 96.364 | 26.679 | 32.713 | 39.799 | 1.126 | 0.431 | 2.141 | 19.790 | 18.660 | 54.424 |
| Investments (net) | 671.356 | 609.213 | 582.260 | 377.616 | 340.501 | 363.684 | 74.610 | 48.402 | 38.722 | 219.130 | 220.309 | 179.854 |
| Real & Other Properties Acquired in Settlement of Loans (net) | 0.331 | 0.310 | 0.471 | 0.263 | 0.264 | 0.427 | | | | 0.067 | 0.046 | 0.044 |
| Others | 53.423 | 64.516 | 48.691 | 44.773 | 52.172 | 43.636 | 3.051 | 2.643 | 0.868 | 5.600 | 9.701 | 4.187 |
| FCDU/EFCDU Assets | 124.714 | 132.058 | 151.166 | 89.825 | 96.102 | 126.182 | 34.889 | 35.956 | 24.984 | | | |
| Cash and Due from Banks | 30.719 | 42.639 | 41.767 | 22.363 | 24.169 | 30.543 | 8.356 | 18.470 | 11.224 | | | |
| Loans and Discounts (net) | 0.052 | 0.052 | 9.194 | 0.052 | 0.052 | 9.194 | | | | | | |
| Investments (net) | 85.835 | 79.340 | 95.724 | 60.263 | 63.884 | 82.609 | 25.572 | 15.456 | 13.115 | | | |
| Real & Other Properties Acquired in Settlement of Loans (net) | | | | | | | | | | | | |
| Others | 8.108 | 10.026 | 4.481 | 7.148 | 7.997 | 3.836 | 0.960 | 2.029 | 0.645 | | | |
| TOTAL ACCOUNTABILITIES | 1,176.736 | 1,178.131 | 1,234.015 | 627.382 | 640.484 | 719.333 | 152.131 | 133.106 | 92.513 | 397.223 | 404.541 | 422.169 |
| Peso / Regular Accountabilities | 1,052.025 | 1,046.073 | 1,082.849 | 537.560 | 544.382 | 593.151 | 117.242 | 97.150 | 67.529 | 397.223 | 404.541 | 422.169 |
| Trust and Other Fiduciary Accounts | 525.161 | 541.659 | 525.152 | 525.161 | 541.157 | 525.152 | | (0.003) | | | 0.506 | |
| Administratorship | 27.792 | 28.070 | 28.128 | 27.792 | 28.070 | 28.128 | | | | | | |
| Employees Benefit Plans Under Trust | 132.469 | 130.513 | 97.253 | 132.469 | 130.513 | 97.253 | | | | | | |
| Escrow | 24.304 | 19.552 | 23.056 | 24.304 | 19.552 | 23.056 | | | | | | |
| Personal Trust | 149.651 | 143.197 | 150.229 | 149.651 | 143.197 | 150.229 | | | | | | |
| Pre-need Plans | 91.606 | 88.076 | 73.870 | 91.606 | 88.076 | 73.870 | | | | | | |
| Other Institutional Trust | 32.384 | 31.646 | 19.019 | 32.384 | 31.646 | 19.019 | | | | | | |
| Others | 66.956 | 100.605 | 133.597 | 66.956 | 100.102 | 133.597 | | (0.003) | | | 0.506 | |
| Common Trust Funds / Unit Investment Trust Fund | 114.507 | 96.203 | 70.093 | | | | 114.507 | 96.203 | 70.093 | | | |
| Investment Management Accounts | 386.966 | 402.588 | 391.508 | | | | | | | 386.966 | 402.588 | 391.508 |
| Other Accountabilities / Unearned Income | 25.392 | 5.623 | 96.095 | 12.399 | 3.225 | 67.999 | 2.735 | 0.951 | (2.564) | 10.258 | 1.447 | 30.660 |
| FCDU / EFCDU Accountabilities | 124.711 | 132.058 | 151.166 | 89.822 | 96.102 | 126.182 | 34.889 | 35.956 | 24.984 | | | - |
| Trust and Other Fiduciary Accounts | 85.000 | 90.780 | 122.144 | 85.000 | 90.779 | 122.144 | | 0.001 | | | | |
| Administratorship | 0.000 | 0.000 | - | 0.000 | 0.000 | | | | | | | |
| Employees Benefit Plans Under Trust | 3.573 | 4.569 | 4.824 | 3.573 | 4.569 | 4.824 | | | | | | |
| Escrow | 7.308 | 5.545 | 4.439 | 7.308 | 5.545 | 4.439 | | | | | | |
| Personal Trust | 25.026 | 30.061 | 40.804 | 25.026 | 30.061 | 40.804 | | | | | | |
| Pre-need Plans | 10.983 | 11.544 | 10.864 | 10.983 | 11.544 | 10.864 | | | | | | |
| Other Institutional Trust | 3.971 | 3.527 | 2.669 | 3.971 | 3.527 | 2.669 | | | | | | |
| Others | 34.138 | 35.534 | 58.544 | 34.138 | 35.533 | 58.544 | | 0.001 | | | | |
| Common Trust Funds / Unit Investment Trust Fund | 34.603 | 35.176 | 20.565 | | | | 34.603 | 35.176 | 20.565 | | | |
| Other Accountabilities / Unearned Income | 5.109 | 6.102 | 8.457 | 4.823 | 5.323 | 4.038 | 0.286 | 0.779 | 4.419 | | | |

^{1/} Trust and Other Fidusiary Accounts



^{2/} Common Trust Funds / Unit Investment Trust Funds

^{3/} Investment Management Accounts
Figures may not add up due to rounding-off

Schedule 4.b TRUST AND FUND MANAGEMENT OPERATIONS - ASSETS AND ACCOUNTABILITIES

UNIVERSAL AND COMMERCIAL BANKS As of Semesters-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | Т | OTAL TRUS | Т | | TOFA 1/ | | | CTF / UITF ² | 2/ | | IMA 3/ | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TOTAL ASSETS | 1,105.506 | 1,113.103 | 1,172.326 | 588.769 | 601.450 | 675.913 | 151.346 | 132.342 | 91.864 | 365.391 | 379.312 | 404.549 |
| Peso / Regular Assets | 980.795 | 981.046 | 1,021.160 | 498.947 | 505.348 | 549.731 | 116.457 | 96.386 | 66.880 | 365.391 | 379.312 | 404.549 |
| Cash and Due from Banks | 261.884 | 300.971 | 336.951 | 85.881 | 111.298 | 135.663 | 38.141 | 45.350 | 25.456 | 137.862 | 144.323 | 175.832 |
| Loans and Discounts (net) | 40.205 | 44.847 | 90.899 | 26.039 | 32.097 | 39.186 | 1.118 | 0.429 | 2.140 | 13.047 | 12.321 | 49.573 |
| Investments (net) | 626.709 | 572.064 | 545.759 | 343.215 | 310.746 | 332.019 | 74.158 | 47.971 | 38.387 | 209.336 | 213.347 | 175.353 |
| Real & Other Properties Acquired in Settlement of Loans (net) | 0.306 | 0.284 | 0.448 | 0.249 | 0.245 | 0.411 | | | | 0.057 | 0.039 | 0.037 |
| Others | 51.691 | 62.879 | 47.103 | 43.562 | 50.961 | 42.452 | 3.040 | 2.636 | 0.897 | 5.089 | 9.282 | 3.754 |
| FCDU/EFCDU Assets | 124.711 | 132.058 | 151.166 | 89.822 | 96.102 | 126.182 | 34.889 | 35.956 | 24.984 | | | |
| Cash and Due from Banks | 30.718 | 42.639 | 41.767 | 22.362 | 24.169 | 30.543 | 8.356 | 18.470 | 11.224 | | | _ |
| Loans and Discounts (net) | 0.052 | 0.052 | 9.194 | 0.052 | 0.052 | 9.194 | | | | | | |
| Investments (net) | 85.833 | 79.340 | 95.724 | 60.260 | 63.884 | 82.609 | 25.572 | 15.456 | 13.115 | | | |
| Real & Other Properties Acquired in Settlement of Loans (net) | | | | | | | | | | | | |
| Others | 8.108 | 10.026 | 4.481 | 7.148 | 7.997 | 3.836 | 0.960 | 2.029 | 0.645 | | | |
| TOTAL ACCOUNTABILITIES | 1,105.506 | 1,113.103 | 1,172.326 | 588.769 | 601.449 | 675.913 | 151.346 | 132.342 | 91.864 | 365.391 | 379.312 | 404.549 |
| Peso / Regular Accountabilities | 980.795 | 981.045 | 1,021.160 | 498.947 | 505.347 | 549.731 | 116.457 | 96.386 | 66.880 | 365.391 | 379.312 | 404.549 |
| Trust and Other Fiduciary Accounts | 486.971 | 502.824 | 481.859 | 486.971 | 502.322 | 481.859 | | (0.003) | | | 0.506 | |
| Administratorship | 27.756 | 28.027 | 28.025 | 27.756 | 28.027 | 28.025 | | | | | | |
| Employees Benefit Plans Under Trust | 129.006 | 126.975 | 93.612 | 129.006 | 126.975 | 93.612 | | | | | | |
| Escrow | 23.959 | 19.204 | 22.766 | 23.959 | 19.204 | 22.766 | | | | | | |
| Personal Trust | 147.067 | 141.292 | 148.722 | 147.067 | 141.292 | 148.722 | | | | | | |
| Pre-need Plans | 60.696 | 60.889 | 45.066 | 60.696 | 60.889 | 45.066 | | | | | | |
| Other Institutional Trust | 31.854 | 31.128 | 18.459 | 31.854 | 31.128 | 18.459 | | | | | | |
| Others | 66.634 | 95.309 | 125.209 | 66.634 | 94.807 | 125.209 | | (0.003) | | | 0.506 | |
| Common Trust Funds / Unit Investment Trust Fund | 113.908 | 95.817 | 69.815 | | | | 113.908 | 95.817 | 69.815 | | | |
| Investment Management Accounts | 355.183 | 377.555 | 374.603 | | | | | | | 355.183 | 377.555 | 374.603 |
| Other Accountabilities / Unearned Income | 24.732 | 4.849 | 94.883 | 11.976 | 3.025 | 67.872 | 2.548 | 0.573 | (2.935) | 10.208 | 1.251 | 29.946 |
| FCDU / EFCDU Accountabilities | 124.711 | 132.058 | 151.166 | 89.822 | 96.102 | 126.182 | 34.889 | 35.956 | 24.984 | | | - |
| Trust and Other Fiduciary Accounts | 85.000 | 90.780 | 122.144 | 85.000 | 90.779 | 122.144 | | 0.001 | | | | |
| Administratorship | 0.000 | 0.000 | | 0.000 | 0.000 | | | | | | | |
| Employees Benefit Plans Under Trust | 3.573 | 4.569 | 4.824 | 3.573 | 4.569 | 4.824 | | | | | | |
| Escrow | 7.308 | 5.545 | 4.439 | 7.308 | 5.545 | 4.439 | | | | | | |
| Personal Trust | 25.026 | 30.061 | 40.804 | 25.026 | 30.061 | 40.804 | | | | | | |
| Pre-need Plans | 10.983 | 11.544 | 10.864 | 10.983 | 11.544 | 10.864 | | | | | | |
| Other Institutional Trust | 3.971 | 3.527 | 2.669 | 3.971 | 3.527 | 2.669 | | | | | | |
| Others | 34.138 | 35.534 | 58.544 | 34.138 | 35.533 | 58.544 | | 0.001 | | | | |
| Common Trust Funds / Unit Investment Trust Fund | 34.603 | 35.176 | 20.565 | | | | 34.603 | 35.176 | 20.565 | | | |
| Other Accountabilities / Unearned Income | 5.109 | 6.102 | 8.457 | 4.823 | 5.323 | 4.038 | 0.286 | 0.779 | 4.419 | | | |



^{1/}Trust and Other Fidusiary Accounts 2/Common Trust Funds / Unit Investment Trust Funds

^{3/} Investment Management Accounts

Figures may not add up due to rounding-off

Schedule 4.c

TRUST AND FUND MANAGEMENT OPERATIONS - ASSETS AND ACCOUNTABILITIES

THRIFT BANKS
As of Semesters-Ended Indicated
(Amounts in Billion Pesos)

| Colored Assessmen | Т | OTAL TRUS | Т | | TOFA 1/ | | | CTF / UITF 2/ | | | IMA 3/ | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TOTAL ASSETS | 47.730 | 48.409 | 49.899 | 34.793 | 35.467 | 40.026 | 0.635 | 0.620 | 0.555 | 12.302 | 12.323 | 9.318 |
| Peso / Regular Assets | 47.728 | 48.409 | 49.899 | 34.791 | 35.467 | 40.026 | 0.635 | 0.620 | 0.555 | 12.302 | 12.323 | 9.318 |
| Cash and Due from Banks | 12.023 | 17.923 | 17.137 | 1.794 | 6.920 | 9.535 | 0.314 | 0.318 | 0.299 | 9.915 | 10.684 | 7.303 |
| Loans and Discounts (net) | 0.370 | 0.345 | 1.158 | 0.100 | 0.146 | 0.207 | 0.008 | 0.002 | 0.001 | 0.262 | 0.197 | 0.950 |
| Investments (net) | 34.117 | 28.962 | 30.468 | 31.800 | 27.352 | 29.229 | 0.303 | 0.293 | 0.250 | 2.014 | 1.317 | 0.989 |
| Real & Other Properties Acquired in Settlement of Loans (net) | 0.005 | 0.012 | 0.009 | 0.005 | 0.012 | 0.009 | | | | | | |
| Others | 1.212 | 1.168 | 1.126 | 1.091 | 1.037 | 1.046 | 0.010 | 0.006 | 0.005 | 0.111 | 0.125 | 0.075 |
| FCDU/EFCDU Assets | 0.003 | | | 0.003 | | | | | | | | |
| Cash and Due from Banks | 0.001 | | | 0.001 | | | | | | | | |
| Loans and Discounts (net) | | | | | | | | | | | | |
| Investments (net) | 0.002 | | | 0.002 | | | | | | | | |
| Real & Other Properties Acquired in Settlement of Loans (net) | | | | | | | | | | | | |
| Others | 0.000 | | | 0.000 | | | | | | | | |
| TOTAL ACCOUNTABILITIES | 47.730 | 48.409 | 49.899 | 34.793 | 35.467 | 40.026 | 0.635 | 0.620 | 0.555 | 12.302 | 12.322 | 9.318 |
| Peso / Regular Accountabilities | 47.730 | 48.409 | 49.899 | 34.793 | 35.467 | 40.026 | 0.635 | 0.620 | 0.555 | 12.302 | 12.322 | 9.318 |
| Trust and Other Fiduciary Accounts | 34.370 | 35.272 | 39.903 | 34.370 | 35.272 | 39.903 | | | | | | |
| Administratorship | 0.006 | 0.008 | 0.085 | 0.006 | 0.008 | 0.085 | | | | | | |
| Employees Benefit Plans Under Trust | 1.603 | 1.809 | 1.903 | 1.603 | 1.809 | 1.903 | | | | | | |
| Escrow | 0.345 | 0.346 | 0.289 | 0.345 | 0.346 | 0.289 | | | | | | |
| Personal Trust | 1.354 | 0.777 | 0.496 | 1.354 | 0.777 | 0.496 | | | | | | |
| Pre-need Plans | 30.770 | 27.052 | 28.742 | 30.770 | 27.052 | 28.742 | | | | | | |
| Other Institutional Trust | | | | | | | | | | | | |
| Others | 0.292 | 5.280 | 8.388 | 0.292 | 5.280 | 8.388 | | | | | | |
| Common Trust Funds / Unit Investment Trust Fund | 0.449 | 0.267 | 0.184 | | | | 0.449 | 0.267 | 0.184 | | | |
| Investment Management Accounts | 12.272 | 12.111 | 8.625 | | | | | | | 12.272 | 12.111 | 8.625 |
| Other Accountabilities / Unearned Income | 0.640 | 0.759 | 1.186 | 0.424 | 0.195 | 0.123 | 0.187 | 0.353 | 0.371 | 0.030 | 0.211 | 0.692 |
| FCDU / EFCDU Accountabilities | | | | | | | | | | | | |
| Trust and Other Fiduciary Accounts | | | | | | | | | | | | |
| Administratorship | | | | | | | | | | | | |
| Employees Benefit Plans Under Trust | | | | | | | | | | | | |
| Escrow | | | | | | | | | | | | |
| Personal Trust | | | | | | | | | | | | |
| Pre-need Plans | | | | | | | | | | | | |
| Other Institutional Trust | | | | | | | | | | | | |
| Others | | | | | | | | | | | | |
| Common Trust Funds / Unit Investment Trust Fund | | | | | | | | | | | | |
| Other Accountabilities / Unearned Income | | | | | | | | | | | | |

^{1/} Trust and Other Fidusiary Accounts



^{2/} Common Trust Funds / Unit Investment Trust Funds

^{3/} Investment Management Accounts

Figures may not add up due to rounding-off

Schedule 4.d

TRUST AND FUND MANAGEMENT OPERATIONS - ASSETS AND ACCOUNTABILITIES

Non-Bank Financial Institutions (NBFIs)
As of Semesters-Ended Indicated
(Amounts in Billion Pesos)

| Selected Accounts | Т | OTAL TRUS | Т | | TOFA 1/ | | | CTF / UITF 2/ | | | IMA 3/ | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 | End-Dec '07 | End-Jun '08 | End-Dec '08 |
| TOTAL ASSETS | 23.500 | 16.619 | 11.790 | 3.820 | 3.568 | 3.394 | 0.150 | 0.144 | 0.094 | 19.530 | 12.907 | 8.302 |
| Peso / Regular Assets | 23.500 | 16.619 | 11.790 | 3.820 | 3.568 | 3.394 | 0.150 | 0.144 | 0.094 | 19.530 | 12.907 | 8.302 |
| Cash and Due from Banks | 5.410 | 1.337 | 0.974 | 0.550 | 0.514 | 0.407 | | 0.005 | 0.043 | 4.860 | 0.818 | 0.524 |
| Loans and Discounts (net) | 7.020 | 6.612 | 4.307 | 0.540 | 0.470 | 0.406 | | | | 6.480 | 6.142 | 3.901 |
| Investments (net) | 10.530 | 8.187 | 6.033 | 2.600 | 2.403 | 2.436 | 0.150 | 0.138 | 0.085 | 7.780 | 5.646 | 3.512 |
| Real & Other Properties Acquired in Settlement of Loans (net) | 0.020 | 0.014 | 0.014 | 0.010 | 0.007 | 0.007 | | | | 0.010 | 0.007 | 0.007 |
| Others | 0.520 | 0.469 | 0.462 | 0.120 | 0.174 | 0.138 | | 0.001 | (0.034) | 0.400 | 0.294 | 0.358 |
| FCDU/EFCDU Assets | | | | | | | | | | | | |
| Cash and Due from Banks | | | | | | | | | | | | |
| Loans and Discounts (net) | | | | | | | | | | | | |
| Investments (net) | | | | | | | | | | | | |
| Real & Other Properties Acquired in Settlement of Loans (net) | | | | | | | | | | | | |
| Others | | | | | | | | | | | | |
| TOTAL ACCOUNTABILITIES | 23.500 | 16.619 | 11.790 | 3.820 | 3.568 | 3.394 | 0.150 | 0.144 | 0.094 | 19.530 | 12.907 | 8.302 |
| Peso / Regular Accountabilities | 23.500 | 16.619 | 11.790 | 3.820 | 3.568 | 3.394 | 0.150 | 0.144 | 0.094 | 19.530 | 12.907 | 8.302 |
| Trust and Other Fiduciary Accounts | 3.820 | 3.563 | 3.390 | 3.820 | 3.563 | 3.390 | | | | | | |
| Administratorship | 0.030 | 0.035 | 0.018 | 0.030 | 0.035 | 0.018 | | | | | | |
| Employees Benefit Plans Under Trust | 1.860 | 1.729 | 1.738 | 1.860 | 1.729 | 1.738 | | | | | | |
| Escrow | | 0.001 | 0.001 | | 0.001 | 0.001 | | | | | | |
| Personal Trust | 1.230 | 1.129 | 1.011 | 1.230 | 1.129 | 1.011 | | | | | | |
| Pre-need Plans | 0.140 | 0.135 | 0.062 | 0.140 | 0.135 | 0.062 | | | | | | |
| Other Institutional Trust | 0.530 | 0.518 | 0.560 | 0.530 | 0.518 | 0.560 | | | | | | |
| Others | 0.030 | 0.016 | | 0.030 | 0.016 | | | | | | | |
| Common Trust Funds / Unit Investment Trust Fund | 0.150 | 0.119 | 0.094 | | | | 0.150 | 0.119 | 0.094 | | | |
| Investment Management Accounts | 19.510 | 12.922 | 8.280 | | | | | | | 19.510 | | |
| Other Accountabilities / Unearned Income | 0.020 | 0.015 | 0.026 | | 0.005 | 0.004 | | 0.025 | | 0.020 | (0.015) | 0.022 |
| FCDU / EFCDU Accountabilities | | | - | | | | | | | | | |
| Trust and Other Fiduciary Accounts Administratorship | | | | | | | | | | | | |
| • | | | | | | | | | | | | |
| Employees Benefit Plans Under Trust Escrow | | | | | | | | | | | | |
| Personal Trust | | | | | | | | | | | | |
| Pre-need Plans | | | | | | | | | | | | |
| Other Institutional Trust | | | | | | | | | | | | |
| Others | | | | | | | | | | | | |
| Common Trust Funds / Unit Investment Trust Fund | | | | | | | | | | | | |
| | | | | | | | | | | | | |

^{1/} Trust and Other Fidusiary Accounts



^{2/} Common Trust Funds / Unit Investment Trust Funds

^{3/} Investment Management Accounts

Figures may not add up due to rounding-off

Schedule 5
COMPARATIVE STATEMENT OF INCOME AND EXPENSES
PHILIPPINE BANKING SYSTEM
For the Period-Ended Indicated
(Amounts in Billion Pesos)

| Selected Accounts | | ALL BANKS | | UNIVERSAL | & COMMERCI | AL BANKS 1/ | TH | IRIFT BANKS | | RURAL ANI | COOPERATI | VE BANKS |
|--|-------------|-------------|----------------|-------------|-------------|----------------|-------------|-------------|----------------|-------------|-------------|---------------|
| Selected Accounts | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 P/ | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 P/ | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 P/ | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 ⊉ |
| Operating Income | 281.222 | 129.765 | 268.036 | 238.145 | 107.205 | 223.700 | 27.195 | 13.474 | 27.306 | 15.881 | 9.086 | 17.030 |
| Net Interest Income | 168.193 | 84.831 | 183.406 | 136.936 | 68.235 | 150.961 | 20.074 | 9.992 | 19.738 | 11.184 | 6.603 | 12.707 |
| Interest Income | 304.703 | 153.926 | 324.557 | 248.467 | 124.242 | 268.076 | 37.730 | 18.835 | 37.335 | 18.506 | 10.850 | 19.147 |
| Provision for Losses on Accrued Interest | | 0.004 | 0.192 | | 0.004 | 0.192 | | 0.000 | 0.000 | | | |
| Less: Interest Expenses | 136.510 | 69.092 | 140.959 | 111.531 | 56.003 | 116.923 | 17.656 | 8.842 | 17.597 | 7.322 | 4.247 | 6.439 |
| Non-interest Income | 113.029 | 44.935 | 84.630 | 101.209 | 38.970 | 72.738 | 7.122 | 3.482 | 7.569 | 4.698 | 2.483 | 4.323 |
| Dividend Income | 4.276 | 0.202 | 0.449 | 4.227 | 0.201 | 0.448 | 0.048 | 0.001 | 0.001 | 0.000 | 0.000 | 0.000 |
| Fee-based Income | 40.622 | 21.577 | 45.103 | 33.936 | 18.042 | 38.438 | 3.807 | 1.998 | 4.011 | 2.879 | 1.536 | 2.655 |
| Trading Income/(Loss) | 25.219 | (2.467) | 17.963 | 23.203 | (2.675) | 17.739 | 2.009 | 0.200 | 0.212 | 0.007 | 0.008 | 0.013 |
| Foreign Exchange Income/(Loss) | 14.297 | 8.595 | (6.278) | 14.396 | 8.393 | (6.699) | (0.102) | 0.197 | 0.412 | 0.003 | 0.004 | 0.009 |
| Other Income/(Loss) | 28.615 | 17.028 | 27.391 | 25.446 | 15.007 | 22.813 | 1.360 | 1.086 | 2.933 | 1.808 | 0.935 | 1.645 |
| Non-Interest Expenses | 183.458 | 94.973 | 198.951 | 147.960 | 77.388 | 163.335 | 24.118 | 11.630 | 23.661 | 11.380 | 5.956 | 11.954 |
| Losses/Recoveries on Financial Assets | (20.865) | (5.522) | (19.133) | (17.753) | (4.291) | (16.213) | (2.433) | (0.569) | (1.717) | (0.679) | (0.662) | (1.204) |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | 76.900 | 29.270 | 49.952 | 72.432 | 25.527 | 44.151 | 0.645 | 1.275 | 1.928 | 3.823 | 2.468 | 3.872 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | | 3.709 | 7.359 | | 3.699 | 7.307 | | 0.010 | 0.052 | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 76.900 | 32.979 | 57.311 | 72.432 | 29.226 | 51.458 | 0.645 | 1.285 | 1.981 | 3.823 | 2.468 | 3.872 |
| Income Tax Expense | 13.978 | 7.873 | 15.865 | 12.484 | 6.866 | 13.948 | 0.708 | 0.592 | 1.073 | 0.786 | 0.414 | 0.844 |
| Total Profit/Loss After Tax and Before Minority Interest | 62.922 | 25.106 | 41.446 | 59.948 | 22.359 | 37.510 | (0.063) | 0.693 | 0.908 | 3.037 | 2.054 | 3.029 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | | | | | | | | - |
| NET PROFIT/(LOSS) | 62.922 | 25.106 | 41.446 | 59.948 | 22.359 | 37.510 | (0.063) | 0.693 | 0.908 | 3.037 | 2.054 | 3.029 |
| Profitability | | | | | | | | | | | | |
| Return on Assets (%) | 1.26 | 1.05 | 0.77 | 1.37 | 1.15 | 0.79 | (0.01) | (0.14) | 0.19 | 2.05 | 1.98 | 1.90 |
| Return on Equity (%) | 10.75 | 9.55 | 6.90 | 11.81 | 10.58 | 7.18 | (0.11) | (1.16) | 1.66 | 14.41 | 13.77 | 12.86 |

^{1/} Inclusive of 3 branches of foreign banks with universal banking license, other foreign bank branches and subsidiaries, and 3 government banks: Development Bank of the Philippines (DBP), Land Bank of the Philippines (LBP), and Al Amanah Islamic Bank



Previous periods' data revised based on the Financial Reporting Package (FRP)

Figures may not add up due to rounding-off

Schedule 5.a COMPARATIVE STATEMENT OF INCOME AND EXPENSES UNIVERSAL AND COMMERCIAL BANKING SYSTEM For the Period-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | UNIV | ERSAL BANK | S 1/ | REGULAR | COMMERCIA | L BANKS 2/ |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Selected Accounts | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 |
| Operating Income | 238.145 | 107.205 | 223.700 | 196.909 | 87.995 | 183.221 | 41.236 | 19.210 | 40.47 |
| Net Interest Income | 136.936 | 68.235 | 150.961 | 111.450 | 55.386 | 122.575 | 25.486 | 12.850 | 28.38 |
| Interest Income | 248.467 | 124.242 | 268.076 | 200.765 | 100.772 | 217.275 | 47.703 | 23.470 | 50.80 |
| Provision for Losses on Accrued Interest | | 0.004 | 0.192 | | 0.000 | 0.181 | | 0.004 | 0.01 |
| Less: Interest Expenses | 111.531 | 56.003 | 116.923 | 89.314 | 45.386 | 94.519 | 22.217 | 10.616 | 22.40 |
| Non-interest Income | 101.209 | 38.970 | 72.738 | 85.459 | 32.609 | 60.646 | 15.750 | 6.360 | 12.09 |
| Dividend Income | 4.227 | 0.201 | 0.448 | 4.226 | 0.197 | 0.430 | 0.001 | 0.005 | 0.01 |
| Fee-based Income | 33.936 | 18.042 | 38.438 | 27.353 | 14.652 | 31.336 | 6.583 | 3.390 | 7.10 |
| Trading Income/(Loss) | 23.203 | (2.675) | 17.739 | 20.772 | (2.153) | 20.056 | 2.431 | (0.521) | (2.3 |
| Foreign Exchange Income/(Loss) | 14.396 | 8.393 | (6.699) | 9.624 | 6.357 | (11.354) | 4.772 | 2.036 | 4.6 |
| Other Income/(Loss) | 25.446 | 15.007 | 22.813 | 23.484 | 13.556 | 20.177 | 1.963 | 1.451 | 2.63 |
| Non-Interest Expenses | 147.960 | 77.388 | 163.335 | 124.516 | 64.758 | 134.914 | 23.444 | 12.630 | 28.42 |
| osses/Recoveries on Financial Assets | (17.753) | (4.291) | (16.213) | (14.433) | (2.879) | (12.868) | (3.320) | (1.411) | (3.34 |
| Net Profit Before Share in the Profit/(Loss) of Inconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | 72.432 | 25.527 | 44.151 | 57.960 | 20.358 | 35.438 | 14.472 | 5.169 | 8.7 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | | 3.699 | 7.307 | | 3.699 | 7.307 | | | |
| Total Profit/Loss Before Tax and Before Minority nterest | 72.432 | 29.226 | 51.458 | 57.960 | 24.057 | 42.745 | 14.472 | 5.169 | 8.7 |
| Income Tax Expense | 12.484 | 6.866 | 13.948 | 8.597 | 4.678 | 10.204 | 3.887 | 2.188 | 3.74 |
| Total Profit/Loss After Tax and Before Minority nterest | 59.948 | 22.359 | 37.510 | 49.363 | 19.379 | 32.541 | 10.585 | 2.980 | 4.97 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | | | | | |
| NET PROFIT/(LOSS) | 59.948 | 22.359 | 37.510 | 49.363 | 19.379 | 32.541 | 10.585 | 2.980 | 4.97 |
| Profitability | | | | | | | | | |
| Return on Assets (%) | 1.37 | 1.15 | 0.79 | 1.35 | 1.17 | 0.81 | 1.45 | 1.03 | 0.0 |
| Return on Equity (%) | 11.81 | 10.58 | 7.18 | 12.43 | 11.54 | 7.89 | 9.57 | 7.22 | 4.9 |

^{1/} Inclusive of 3 branches of foreign banks with universal banking license and 3 government banks: Development Bank of the Philippines (DBP), Land Bank of the Philippines (LBP), and Al Amanah Islamic Bank



²¹ Inclusive of the other foreign bank branches and subsidiaries
Previous periods' data revised based on the Financial Reporting Package (FRP)

Figures may not add up due to rounding-off

Schedule 5.b

COMPARATIVE STATEMENT OF INCOME AND EXPENSES
THRIFT BANKING SYSTEM
For the Period-Ended Indicated
(Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | FINANCIAL | . INSTITUTION BANKS | LINKED | NON | -LINKED BAN | NKS |
|---|-------------|----------------|----------------|-------------|------------------------|----------------|-------------|-------------|-------------|
| | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 |
| Operating Income | 27.195 | 13.474 | 27.306 | 18.049 | 8.508 | 17.141 | 9.146 | 4.966 | 10.165 |
| Net Interest Income | 20.074 | 9.992 | 19.738 | 13.960 | 6.739 | 13.169 | 6.114 | 3.253 | 6.569 |
| Interest Income | 37.730 | 18.835 | 37.335 | 22.992 | 11.522 | 23.039 | 14.738 | 7.313 | 14.296 |
| Provision for Losses on Accrued Interest | | 0.000 | 0.000 | | | | | 0.000 | 0.000 |
| Less: Interest Expenses | 17.656 | 8.842 | 17.597 | 9.032 | 4.782 | 9.870 | 8.624 | 4.060 | 7.727 |
| Non-interest Income | 7.122 | 3.482 | 7.569 | 4.089 | 1.769 | 3.972 | 3.033 | 1.713 | 3.597 |
| Dividend Income | 0.048 | 0.001 | 0.001 | 0.001 | 0.000 | 0.001 | 0.048 | 0.001 | 0.00 |
| Fee-based Income | 3.807 | 1.998 | 4.011 | 1.880 | 0.979 | 1.868 | 1.927 | 1.019 | 2.143 |
| Trading Income/(Loss) | 2.009 | 0.200 | 0.212 | 1.604 | 0.180 | 0.182 | 0.404 | 0.020 | 0.030 |
| Foreign Exchange Income/(Loss) | (0.102) | 0.197 | 0.412 | (0.033) | 0.124 | 0.280 | (0.069) | 0.073 | 0.13 |
| Other Income/(Loss) | 1.360 | 1.086 | 2.933 | 0.637 | 0.486 | 1.641 | 0.723 | 0.600 | 1.29 |
| Non-Interest Expenses | 24.118 | 11.630 | 23.661 | 12.847 | 6.606 | 13.159 | 11.271 | 5.024 | 10.50 |
| osses/Recoveries on Financial Assets | (2.433) | (0.569) | (1.717) | (1.518) | (0.323) | (0.992) | (0.914) | (0.247) | (0.72 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures | 0.645 | 1.275 0.010 | 1.928 0.052 | 3.684 | 1.579 0.010 | 2.990 0.052 | (3.039) | (0.304) | (1.06 |
| Accounted for Using the Equity Method | | | | | | | | | |
| Total Profit/Loss Before Tax and Before Minority | 0.645 | 1.285 | 1.981 | 3.684 | 1.589 | 3.042 | (3.039) | (0.304) | (1.06 |
| Income Tax Expense | 0.708 | 0.592 | 1.073 | 0.429 | 0.376 | 0.896 | 0.280 | 0.216 | 0.17 |
| Total Profit/Loss After Tax and Before Minority Interest | (0.063) | 0.693 | 0.908 | 3.255 | 1.213 | 2.147 | (3.319) | (0.521) | (1.23 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | | | | | |
| NET PROFIT/(LOSS) | (0.063) | 0.693 | 0.908 | 3.255 | 1.213 | 2.147 | (3.319) | (0.521) | (1.23 |
| Profitability | | | | | | | | | |
| Return on Assets (%) | (0.01) | (0.14) | 0.19 | 1.20 | 0.79 | 0.74 | (1.74) | (1.59) | (0.6 |
| Return on Equity (%) | (0.11) | (1.16) | 1.66 | 10.29 | 7.35 | 6.71 | (13.33) | (11.97) | (5.4 |

Previous periods' data revised based on the Financial Reporting Package (FRP) Figures may not add up due to rounding-off



Schedule 5.c COMPARATIVE STATEMENT OF INCOME AND EXPENSES RURAL AND COOPERATIVE BANKING SYSTEM For the Period-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | I | RURAL BANKS | 3 | COO | PERATIVE BA | NKS |
|--|-------------|-------------|----------------|-------------|-------------|----------------|-------------|-------------|----------------|
| Selected Accounts | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 ⊵/ | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 ⊵/ | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 ⊵/ |
| Operating Income | 15.881 | 9.086 | 17.030 | 14.804 | 8.480 | 15.785 | 1.077 | 0.606 | 1.245 |
| Net Interest Income | 11.184 | 6.603 | 12.707 | 10.613 | 6.279 | 12.042 | 0.571 | 0.324 | 0.665 |
| Interest Income | 18.506 | 10.850 | 19.147 | 17.332 | 10.208 | 17.824 | 1.174 | 0.642 | 1.323 |
| Provision for Losses on Accrued Interest | | | | | | | | | |
| Less: Interest Expenses | 7.322 | 4.247 | 6.439 | 6.720 | 3.929 | 5.781 | 0.603 | 0.318 | 0.658 |
| Non-interest Income | 4.698 | 2.483 | 4.323 | 4.192 | 2.202 | 3.743 | 0.506 | 0.282 | 0.580 |
| Dividend Income | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | (0.000) | 0.000 | 0.000 | 0.000 |
| Fee-based Income | 2.879 | 1.536 | 2.655 | 2.550 | 1.334 | 2.245 | 0.329 | 0.203 | 0.410 |
| Trading Income/(Loss) | 0.007 | 0.008 | 0.013 | 0.006 | 0.007 | 0.013 | 0.000 | 0.000 | 0.000 |
| Foreign Exchange Income/(Loss) | 0.003 | 0.004 | 0.009 | 0.003 | 0.004 | 0.009 | 0.000 | 0.000 | |
| Other Income/(Loss) | 1.808 | 0.935 | 1.645 | 1.632 | 0.856 | 1.475 | 0.176 | 0.079 | 0.170 |
| Non-Interest Expenses | 11.380 | 5.956 | 11.954 | 10.574 | 5.538 | 11.063 | 0.806 | 0.418 | 0.891 |
| Losses/Recoveries on Financial Assets | (0.679) | (0.662) | (1.204) | (0.650) | (0.596) | (1.126) | (0.029) | (0.066) | (0.078) |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | 3.823 | 2.468 | 3.872 | 3.580 | 2.346 | 3.596 | 0.243 | 0.122 | 0.276 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | | | | | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 3.823 | 2.468 | 3.872 | 3.580 | 2.346 | 3.596 | 0.243 | 0.122 | 0.276 |
| Income Tax Expense | 0.786 | 0.414 | 0.844 | 0.786 | 0.414 | 0.843 | 0.000 | 0.000 | 0.000 |
| Total Profit/Loss After Tax and Before Minority Interest | 3.037 | 2.054 | 3.029 | 2.794 | 1.932 | 2.752 | 0.243 | 0.122 | 0.276 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | | | | | |
| NET PROFIT/(LOSS) | 3.037 | 2.054 | 3.029 | 2.794 | 1.932 | 2.752 | 0.243 | 0.122 | 0.276 |
| Profitability | | | | | | | | | |
| Return on Assets (%) | 2.05 | 1.98 | 1.90 | 2.02 | 1.95 | 1.87 | 2.47 | 2.40 | 2.35 |
| Return on Equity (%) | 14.41 | 13.77 | 12.86 | 14.23 | 13.56 | 12.57 | 16.80 | 16.84 | 16.86 |

p/ Preliminary

Previous periods' data revised based on the Financial Reporting Package (FRP) Figures may not add up due to rounding-off



Schedule 6 OFFICES OF FOREIGN BANK BRANCHES AND SUBSIDIARIES AS OF END-YEARS INDICATED

| | | | 2006 | | | 2007 | | | 2008 | |
|-----|--|-------|----------------|------------------|-------|----------------|------------------|-------|----------------|------------------|
| | Type of Foreign Bank | TOTAL | HEAD OFFICE | OTHER OFFICES | TOTAL | HEAD OFFICE | OTHER OFFICES | TOTAL | HEAD OFFICE | OTHER OFFICES |
| FOR | EIGN BANK OFFICES | 181 | 21 | 160 | 185 | 21 | 164 | 176 | 21 | 155 |
| A. | Foreign Bank Branches Existing as of | | | | | | | | | |
| | Effectivity of R.A. No. 7721 | 18 | 4 | 14 | 21 | 4 | 17 | 21 | 4 | 17 |
| 1 | Bank of America, N.A. ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 2 | Citibank, N.A. ^{1/} | 6 | 1 | 5 | 6 | 1 | 5 | 6 | 1 | 5 |
| 3 | The Hongkong and Shanghai Banking Corp. Ltd. ^{2/} | 5 | 1 | 4 | 8 | 1 | 7 | 8 | 1 | 7 |
| 4 | Standard Chartered Bank 2/ | 6 | 1 | 5 | 6 | 1 | 5 | 6 | 1 | 5 |
| B. | New Foreign Bank Branches | 10 | 10 | 0 | 10 | 10 | 0 | 10 | 10 | 0 |
| 1 | Australia and New Zealand Banking Group, Ltd. 1/ | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 2 | Bangkok Bank Public Co., Ltd. ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 3 | The Bank of Tokyo-Mitsubishi, Ltd. 1/ | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 4 | The Chase Manhattan Bank ¹ / | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 5 | Deutsche Bank 1/ | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 6 | Mizuho Corporate Bank (formerly Fuji Bank, Ltd.) ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 7 | The International Commercial Bank of China ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 8 | Korea Exchange Bank ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 9 | ING Bank N.V. 2/ | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 10 | Bank of China, Manila Branch 1/ | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| C. | Foreign Bank Subsidiaries | 153 | 7 | 146 | 154 | 7 | 147 | 145 | 7 | 138 |
| 1 | Chinatrust (Phils.) Commercial Bank Corp. 1/ | 20 | 1 | 19 | 24 | 1 | 23 | 23 | 1 | 22 |
| 2 | Maybank Phils., Inc. ^{1/} | 46 | 1 | 45 | 45 | 1 | 44 | 45 | 1 | 44 |
| 3 | United Overseas Bank Philippines ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 4 | HSBC Savings Bank (Phils.), Inc. ^{3/} | 16 | 1 | 15 | 16 | 1 | 15 | 16 | 1 | 15 |
| 5 | ABN AMRO Commercial Bank, Inc. ^{1/} | 1 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 0 |
| 6 | Citibank Savings 3/5/ | 36 | 1 | 35 | 36 | 1 | 35 | 31 | 1 | 30 |
| 7 | GE Money Bank 4/5/ | 33 | 1 | 32 | 31 | 1 | 30 | 28 | 1 | 27 |

1/ With commercial banking license
2/ With universal banking license
3/ With thrift banking license
4/ With thrift banking license, opened on 19 June 2006
5/ Entry through Section 8 of Republic Act No. 7606 (Thrift Banks Act of 1995)

Source: Supervisory Data Center, Supervision and Examination Sector



Schedule 6.a

COMPARATIVE STATEMENT OF CONDITION

BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS
As of End-Years Indicated
(Amounts in Billion Pesos)

| Selected Accounts | | TOTAL | | | sting Foreignk Branche | • | | ew Foreign nk Branche | | _ | ubsidiaries oreign Banl | |
|--|-----------|-----------|-----------|-----------|------------------------|-----------|---------|--------------------------|---------|---------|----------------------------|--------|
| | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 |
| ASSETS | 647.465 | 676.211 | 654.190 | 403.562 | 425.449 | 366.948 | 149.716 | 165.488 | 188.794 | 94.187 | 85.274 | 98.448 |
| Cash and Due from Banks | 130.502 | 126.444 | 110.442 | 82.024 | 76.769 | 65.704 | 32.808 | 34.218 | 30.292 | 15.670 | 15.457 | 14.446 |
| Financial Assets (net) | 143.083 | 142.517 | 129.118 | 105.147 | 96.466 | 74.401 | 19.001 | 29.368 | 39.153 | 18.935 | 16.683 | 15.564 |
| Loan Portfolio (net) | 340.224 | 348.974 | 390.678 | 199.451 | 215.342 | 213.600 | 90.017 | 88.010 | 116.090 | 50.756 | 45.622 | 60.988 |
| Equity Investments (net) | 0.957 | 1.635 | 1.528 | 0.861 | 1.539 | 1.363 | 0.049 | 0.049 | 0.063 | 0.047 | 0.047 | 0.102 |
| ROPA (net) | 1.072 | 0.976 | 0.720 | 0.084 | 0.068 | 0.027 | 0.005 | 0.002 | 0.002 | 0.983 | 0.906 | 0.691 |
| Other Assets | 31.627 | 55.665 | 21.704 | 15.995 | 35.265 | 11.853 | 7.836 | 13.841 | 3.194 | 7.796 | 6.559 | 6.657 |
| LIABILITIES AND CAPITAL | 647.465 | 676.211 | 654.190 | 403.562 | 425.449 | 366.948 | 149.716 | 165.488 | 188.794 | 94.187 | 85.274 | 98.448 |
| Liabilities | 553.878 | 582.716 | 542.585 | 351.278 | 377.914 | 313.686 | 122.483 | 134.057 | 144.427 | 80.117 | 70.745 | 84.472 |
| Financial Liabilities Held for Trading | 0.000 | 0.000 | 32.087 | 0.000 | 0.000 | 18.969 | 0.000 | 0.000 | 13.096 | 0.000 | 0.000 | 0.022 |
| Financial Liabilities DFVPL | 0.000 | 0.000 | 4.779 | 0.000 | 0.000 | 4.779 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Deposit Liabilities | 429.692 | 434.665 | 395.878 | 279.799 | 276.482 | 228.027 | 87.230 | 98.469 | 98.815 | 62.663 | 59.714 | 69.036 |
| Peso Liabilities | 209.169 | 229.458 | 215.701 | 152.812 | 159.537 | 137.090 | 15.831 | 30.342 | 35.258 | 40.526 | 39.579 | 43.353 |
| Demand and NOW | 57.677 | 69.532 | 72.061 | 42.806 | 50.847 | 51.259 | 6.980 | 8.444 | 9.896 | 7.891 | 10.241 | 10.906 |
| Savings | 32.096 | 40.288 | 32.987 | 20.197 | 22.509 | 16.050 | 5.035 | 8.935 | 9.113 | 6.864 | 8.844 | 7.824 |
| Time/LTNCD | 119.396 | 119.638 | 110.653 | 89.809 | 86.181 | 69.781 | 3.816 | 12.963 | 16.249 | 25.771 | 20.494 | 24.623 |
| Foreign Currency | 220.523 | 205.207 | 180.177 | 126.987 | 116.945 | 90.937 | 71.399 | 68.127 | 63.557 | 22.137 | 20.135 | 25.683 |
| Bills Payable | 42.798 | 47.777 | 35.024 | 23.492 | 34.218 | 16.586 | 7.334 | 7.783 | 8.630 | 11.972 | 5.776 | 9.808 |
| Deposit Substitutes | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Others | 42.798 | 47.777 | 35.024 | 23.492 | 34.218 | 16.586 | 7.334 | 7.783 | 8.630 | 11.972 | 5.776 | 9.808 |
| Special Financing | 0.001 | 0.001 | 0.001 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.001 | 0.001 | 0.001 |
| Unsecured Subordinated Debt | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Redeemable Preferred Shares | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Net Due to H.O./Other Offices | 27.568 | 13.532 | 23.568 | 9.046 | 5.657 | 4.662 | 18.522 | 7.875 | 18.906 | 0.000 | 0.000 | 0.000 |
| Other Liabilities | 53.819 | 86.741 | 51.248 | 38.941 | 61.557 | 40.663 | 9.397 | 19.930 | 4.980 | 5.481 | 5.254 | 5.605 |
| Capital Accounts | 93.587 | 93.495 | 111.605 | 52.284 | 47.535 | 53.262 | 27.233 | 31.431 | 44.367 | 14.070 | 14.529 | 13.976 |
| Capital Stock | 16.230 | 17.305 | 17.841 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 16.230 | 17.305 | 17.841 |
| Assigned Capital | 16.792 | 18.961 | 22.008 | 11.075 | 11.963 | 12.348 | 5.717 | 6.998 | 9.660 | 0.000 | 0.000 | 0.000 |
| Net due to H.O./Other Offices | 62.725 | 60.005 | 75.621 | 41.209 | 35.572 | 40.914 | 21.516 | 24.433 | 34.707 | 0.000 | 0.000 | 0.000 |
| Other Equity Instruments | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Retained Earnings & Undivided Profits | (2.160) | (2.776) | (3.865) | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | (2.160) | (2.776) | (3.865 |
| CONTINGENT ACCOUNTS | 2,613.419 | 2,803.763 | 2,270.140 | 1,661.358 | 1,911.461 | 1,468.626 | 904.854 | 821.195 | 788.315 | 47.207 | 71.107 | 13.199 |



Schedule 6.b

SELECTED CONTINGENT ACCOUNTS

BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS
As of End-Years Indicated
(Amounts in Billion Pesos)

| Selected Accounts | TOTAL | | | sting Foreig nk Branche | | | ew Foreigr nk Branche | | | bsidiaries (reign Bank | | |
|-------------------------------|-----------|-----------|-----------|----------------------------|-----------|-----------|--------------------------|---------|---------|----------------------------|--------|--------|
| | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 |
| TRADE-RELATED ACCOUNTS | 2.610 | 4.936 | 4.807 | 1.240 | 2.224 | 1.266 | 0.975 | 2.496 | 3.300 | 0.395 | 0.216 | 0.241 |
| Unused Commercial LCs | 2.302 | 4.460 | 3.186 | 0.948 | 1.901 | 0.727 | 0.959 | 2.343 | 2.218 | 0.395 | 0.216 | 0.241 |
| Export LCs - Confirmed | 0.308 | 0.476 | 1.621 | 0.292 | 0.323 | 0.539 | 0.016 | 0.153 | 1.082 | 0.000 | 0.000 | 0.000 |
| BANK GUARANTEES | 13.883 | 16.963 | 25.766 | 7.156 | 9.982 | 11.969 | 6.013 | 6.412 | 13.240 | 0.714 | 0.569 | 0.557 |
| Stand-by Letters of Credit | 10.836 | 12.811 | 18.300 | 5.995 | 8.144 | 11.456 | 4.185 | 4.108 | 6.292 | 0.656 | 0.559 | 0.552 |
| Outstanding Guarantees Issued | 3.047 | 4.152 | 7.466 | 1.161 | 1.838 | 0.513 | 1.828 | 2.304 | 6.948 | 0.058 | 0.010 | 0.005 |
| DERIVATIVE INSTRUMENTS | 1,488.894 | 1,708.794 | 1,309.358 | 850.377 | 1,113.650 | 797.498 | 595.227 | 537.766 | 506.123 | 43.290 | 57.378 | 5.737 |
| Currency Forwards | 1,107.676 | 1,327.616 | 723.854 | 689.859 | 841.274 | 395.540 | 385.788 | 432.715 | 328.061 | 32.029 | 53.627 | 0.253 |
| Interest Rate Forwards | 0.000 | 0.000 | 0.238 | 0.000 | 0.000 | 0.238 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Financial Options | 97.931 | 56.971 | 30.293 | 12.239 | 52.999 | 27.263 | 85.692 | 3.972 | 3.030 | 0.000 | 0.000 | 0.000 |
| Financial Futures - Trading | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Financial Futures - Hedging | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Interest Rate Swaps | 189.700 | 259.296 | 362.948 | 108.501 | 183.922 | 255.063 | 78.016 | 74.469 | 107.885 | 3.183 | 0.905 | 0.000 |
| Credit Derivatives | 0.000 | 0.000 | 3.760 | 0.000 | 0.000 | 3.760 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Currency Swap | 0.000 | 0.000 | 110.773 | 0.000 | 0.000 | 70.178 | 0.000 | 0.000 | 40.595 | 0.000 | 0.000 | 0.000 |
| Equity Contracts | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Spot Exchange | 93.587 | 64.911 | 77.492 | 39.778 | 35.455 | 45.456 | 45.731 | 26.610 | 26.552 | 8.078 | 2.846 | 5.484 |
| TRUST DEPARTMENT ACCOUNTS | 114.793 | 155.004 | 220.353 | 21.720 | 34.653 | 137.182 | 91.188 | 109.086 | 78.051 | 1.885 | 11.265 | 5.120 |
| OTHER CONTINGENT ACCOUNTS | 993.239 | 918.066 | 709.856 | 780.865 | 750.952 | 520.711 | 211.451 | 165.435 | 187.601 | 0.923 | 1.679 | 1.544 |
| TOTAL CONTINGENT ACCOUNTS | 2,613.419 | 2,803.763 | 2,270.140 | 1,661.358 | 1,911.461 | 1,468.626 | 904.854 | 821.195 | 788.315 | 47.207 | 71.107 | 13.199 |



Schedule 6.c

COMPARATIVE STATEMENT OF INCOME AND EXPENSES
BRANCHES AND SUBSIDIARIES OF FOREIGN BANKS
For the Years Indicated
(Amounts in Billion Pesos)

| Selected Accounts | TOTAL | | | Existing Foreign Bank Branches | | | New Foreign Bank Branches | | | Subsidiaries of Foreign Banks | | |
|--|---------|---------|---------|--------------------------------|---------|---------|------------------------------|---------|---------|----------------------------------|---------|-------|
| | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 | 2006 | 2007 | 2008 |
| Operating Income | 47.269 | 48.234 | 49.440 | 32.524 | 34.929 | 34.349 | 9.443 | 7.955 | 9.318 | 5.302 | 5.350 | 5.77 |
| Net Interest Income | 28.636 | 26.088 | 27.636 | 21.031 | 18.456 | 19.332 | 3.745 | 2.935 | 3.979 | 3.860 | 4.697 | 4.32 |
| Interest Income | 49.994 | 48.412 | 46.671 | 32.534 | 31.179 | 28.984 | 10.416 | 9.474 | 10.565 | 7.044 | 7.759 | 7.12 |
| Provision for Losses on Accrued Interest | | | 0.011 | | | | | | | | | 0.01 |
| Less: Interest Expenses | 21.358 | 22.324 | 19.024 | 11.503 | 12.723 | 9.652 | 6.671 | 6.539 | 6.586 | 3.184 | 3.062 | 2.78 |
| Non-interest Income | 18.633 | 22.146 | 21.804 | 11.493 | 16.473 | 15.017 | 5.698 | 5.020 | 5.339 | 1.442 | 0.653 | 1.44 |
| Dividend Income | 0.008 | 0.002 | 0.001 | 0.001 | 0.001 | 0.001 | 0.006 | | | 0.001 | 0.001 | |
| Fee-based Income | 8.259 | 9.820 | 11.327 | 6.286 | 7.587 | 8.202 | 1.576 | 1.826 | 2.619 | 0.397 | 0.407 | 0.50 |
| Trading Income/(Loss) | (0.194) | 2.782 | 1.173 | 1.052 | 3.141 | 2.430 | (1.825) | (0.523) | (0.807) | 0.579 | 0.164 | (0.45 |
| Foreign Exchange Income/(Loss) | 8.036 | 6.994 | 5.654 | 2.244 | 3.594 | 2.526 | 5.553 | 3.278 | 2.642 | 0.239 | 0.122 | 0.48 |
| Other Income/(Loss) | 2.524 | 2.548 | 3.649 | 1.910 | 2.150 | 1.858 | 0.388 | 0.439 | 0.885 | 0.226 | (0.041) | 0.90 |
| Non-Interest Expenses | 26.180 | 26.786 | 33.765 | 16.766 | 16.766 | 22.680 | 4.307 | 4.547 | 5.623 | 5.107 | 5.473 | 5.46 |
| Losses/Recoveries on Financial Assets | (5.071) | (5.245) | (4.495) | (4.013) | (4.254) | (3.673) | 0.076 | (0.395) | (0.041) | (1.134) | (0.596) | (0.78 |
| Net Profit Before Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | 16.018 | 16.203 | 11.180 | 11.745 | 13.909 | 7.996 | 5.212 | 3.013 | 3.654 | (0.939) | (0.719) | (0.47 |
| Share in the Profit/(Loss) of Unconsolidated Subsidiaries, Associates and Joint Ventures Accounted for Using the Equity Method | | | | | | | | | | | | |
| Total Profit/Loss Before Tax and Before Minority Interest | 16.018 | 16.203 | 11.180 | 11.745 | 13.909 | 7.996 | 5.212 | 3.013 | 3.654 | (0.939) | (0.719) | (0.47 |
| Income Tax Expense | 4.038 | 3.676 | 4.562 | 2.960 | 2.804 | 3.443 | 1.169 | 0.714 | 0.814 | (0.091) | 0.158 | 0.30 |
| Total Profit/Loss After Tax and Before Minority Interest | 11.980 | 12.527 | 6.618 | 8.785 | 11.105 | 4.553 | 4.043 | 2.299 | 2.840 | (0.848) | (0.877) | (0.77 |
| Minority Interest in Profit/(Loss) of Subsidiaries | | | | | | | | | | | | |
| NET PROFIT/(LOSS) | 11.980 | 12.527 | 6.618 | 8.785 | 11.105 | 4.553 | 4.043 | 2.299 | 2.840 | (0.848) | (0.877) | (0.77 |
| Profitability | | | | | | | | | | | | |
| Return on Assets (%) | 1.95 | 1.68 | 1.00 | 2.24 | 2.33 | 1.15 | 2.88 | 1.46 | 1.60 | (1.05) | (0.98) | (0.8 |
| Return on Equity (%) | 13.24 | 11.86 | 6.45 | 17.40 | 19.38 | 9.03 | 15.11 | 7.84 | 7.49 | (6.42) | (6.13) | (5.4 |

Previous periods' data revised based on the Financial Reporting Package (FRP) Figures may not add up due to rounding-off



Schedule 7

COMPARATIVE STATEMENT OF CONDITION

NON-BANKS FINANCIAL INSTITUTIONS (NBFIS)

As of Semesters-Ended Indicated
(Amounts in Billion Pesos)

| Selected Accounts | | ALL NBFIs | | | NBQBs | | | NSSLAs | | | Other NBFI | S |
|---|-------------|-------------|---------------------------|-------------|-------------|--------------------------|-------------|-------------|---------------------------|-------------|-------------|--------------------------|
| Selected Accounts | End-Dec '07 | End-Jun '08 | End-Dec '08 ^{p/} | End-Dec '07 | End-Jun '08 | End-Dec '08 ^D | End-Dec '07 | End-Jun '08 | End-Dec '08 ^{p/} | End-Dec '07 | End-Jun '08 | End-Dec '08 ^D |
| ASSETS | 245.752 | 245.961 | 260.566 | 63.340 | 65.888 | 90.334 | 73.994 | 75.066 | 80.417 | 108.417 | 105.006 | 89.815 |
| Cash and Due from Banks | 33.146 | 38.108 | 43.899 | 8.970 | 10.705 | 12.974 | 15.749 | 18.433 | 21.221 | 8.427 | 8.970 | 9.704 |
| Loan Portfolio (net) | 114.242 | 119.982 | 123.238 | 12.663 | 18.862 | 33.819 | 47.768 | 47.329 | 50.568 | 53.811 | 53.791 | 38.851 |
| Investments (net) | 76.264 | 65.158 | 68.946 | 36.678 | 31.484 | 36.218 | 7.432 | 5.300 | 5.543 | 32.154 | 28.374 | 27.184 |
| ROPA (net) | 3.372 | 3.757 | 3.610 | 1.296 | 1.404 | 1.333 | 0.039 | 0.035 | 0.049 | 2.037 | 2.317 | 2.227 |
| Other Assets | 18.728 | 18.957 | 20.874 | 3.732 | 3.433 | 5.989 | 3.007 | 3.970 | 3.037 | 11.988 | 11.553 | 11.848 |
| LIABILITIES AND CAPITAL | 245.752 | 245.961 | 260.566 | 63.340 | 65.888 | 90.334 | 73.994 | 75.066 | 80.417 | 108.417 | 105.006 | 89.815 |
| Liabilities | 114.164 | 123.394 | 133.124 | 43.312 | 49.038 | 70.340 | 14.161 | 15.310 | 16.868 | 56.691 | 59.045 | 45.916 |
| Deposit Liabilities | 10.610 | 11.902 | 12.391 | | | | 10.610 | 11.902 | 12.391 | | | |
| Peso Liabilities Demand and NOW | 10.610 | 11.902 | 12.391 | | | | 10.610 | 11.902 | 12.391 | | | |
| Savings | 9.560 | 10.762 | 11.049 | | | | 9.560 | 10.762 | 11.049 | | | |
| Time | 1.050 | 1.139 | 1.342 | | | | 1.050 | 1.139 | 1.342 | | | |
| Foreign Currency | | | | | | | | | | | | |
| Bills Payable | 82.674 | 87.443 | 95.149 | 41.200 | 44.344 | 64.221 | 0.503 | 0.303 | 0.625 | 40.970 | 42.796 | 30.304 |
| Deposits Substitutes | 40.548 | 40.476 | 61.662 | 37.018 | 40.476 | 52.089 | | | | 3.529 | | 9.573 |
| Others | 42.126 | 46.967 | 33.487 | 4.182 | 3.868 | 12.131 | 0.503 | 0.303 | 0.625 | 37.441 | 42.796 | 20.731 |
| Special Financing | | | | | | | | | | | | |
| Time Certificates of Deposits - SF | | | | | | | | | | | | |
| Special Time Deposits | | | | | | | | | | | | |
| Unsecured Subordinated Debt | | | | | | | | | | | | |
| Other Liabilities | 20.880 | 24.049 | 25.583 | 2.112 | 4.694 | 6.119 | 3.048 | 3.106 | 3.852 | 15.721 | 16.249 | 15.612 |
| Capital Accounts | 131.588 | 122.567 | 127.442 | 20.028 | 16.850 | 19.994 | 59.833 | 59.756 | 63.549 | 51.727 | 45.961 | 43.899 |
| Capital Stock | 105.628 | 100.786 | 103.449 | 11.326 | 10.942 | 13.895 | 52.616 | 52.994 | 55.720 | 41.686 | 36.849 | 33.834 |
| Assigned Capital | 0.081 | 0.081 | 0.081 | | | - | | | - | 0.081 | 0.081 | 0.081 |
| Net Due to H.O. | | | | | | | | | | | | |
| Surplus, Surplus Reserves & Undivided Profits | 25.879 | 21.701 | 23.913 | 8.703 | 5.908 | 6.099 | 7.217 | 6.762 | 7.829 | 9.959 | 9.031 | 9.984 |

p/ Preliminary

Figures may not add up due to rounding-off



Schedule 7.a COMPARATIVE STATEMENT OF INCOME AND EXPENSES NON-BANK FINANCIAL INSTITUTIONS (NBFIs) For the Period-Ended Indicated (Amounts in Billion Pesos)

| Selected Accounts | | ALL NBFIs 1/ | | | NBQBs | | | NSSLAs | | | Other NBFIs1/ | |
|---------------------------------|-------------|--------------|---------------------------|-------------|-------------|----------------------------|-------------|-------------|------------------------|-------------|---------------|-------------|
| Selected Accounts | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 ^{p/} | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 ^p / | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 <u>9</u> / | Jan-Dec '07 | Jan-Jun '08 | Jan-Dec '08 |
| OPERATING INCOME | 32.688 | 16.740 | 30.434 | 4.428 | 1.271 | 7.199 | 10.120 | 4.090 | 10.535 | 18.140 | 11.380 | 12.700 |
| Net Interest Income | 21.490 | 12.652 | 21.872 | 1.794 | 0.868 | 4.732 | 8.576 | 3.803 | 8.819 | 11.120 | 7.981 | 8.321 |
| Interest Income | 25.311 | 14.798 | 26.589 | 3.260 | 1.855 | 7.927 | 9.091 | 4.037 | 9.538 | 12.959 | 8.906 | 9.124 |
| Less: Interest Expenses | 3.821 | 2.146 | 4.717 | 1.467 | 0.987 | 3.195 | 0.515 | 0.234 | 0.719 | 1.839 | 0.925 | 0.803 |
| Non-interest Income | 11.199 | 4.088 | 8.561 | 2.634 | 0.402 | 2.467 | 1.544 | 0.287 | 1.716 | 7.020 | 3.399 | 4.379 |
| Fee-based Income | 5.393 | 1.814 | 4.809 | 0.686 | 0.325 | 1.892 | 1.185 | 0.150 | 1.178 | 3.522 | 1.338 | 1.739 |
| Trading Income/(Loss) | 1.179 | (0.506) | (0.698) | 1.134 | (0.318) | (0.452) | | | | 0.045 | (0.188) | (0.245) |
| Other Income/(Loss) | 4.627 | 2.781 | 4.450 | 0.815 | 0.395 | 1.027 | 0.360 | 0.137 | 0.538 | 3.453 | 2.249 | 2.885 |
| OPERATING EXPENSES | 16.979 | 11.179 | 17.516 | 1.696 | 0.976 | 5.438 | 2.455 | 0.869 | 2.522 | 12.828 | 9.334 | 9.556 |
| Bad Debts Written Off | 0.000 | 0.000 | 0.001 | | | | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Provision for Probable Losses | 2.230 | 1.180 | 2.190 | 0.053 | 0.032 | 1.498 | 0.504 | 0.172 | 0.283 | 1.673 | 0.977 | 0.409 |
| Other Operating Expenses | 14.749 | 9.999 | 15.325 | 1.643 | 0.944 | 3.939 | 1.951 | 0.698 | 2.239 | 11.155 | 8.357 | 9.147 |
| Overhead Costs | 8.673 | 5.898 | 9.148 | 1.199 | 0.680 | 2.519 | 1.168 | 0.449 | 1.338 | 6.307 | 4.770 | 5.291 |
| Other Expenses | 6.076 | 4.101 | 6.177 | 0.444 | 0.265 | 1.421 | 0.783 | 0.248 | 0.901 | 4.848 | 3.588 | 3.856 |
| NET OPERATING INCOME (LOSS) | 15.709 | 5.561 | 12.918 | 2.731 | 0.294 | 1.761 | 7.665 | 3.221 | 8.013 | 5.312 | 2.046 | 3.143 |
| EXTRAORDINARY CREDITS/(CHARGES) | 1.107 | 0.478 | 0.838 | 0.911 | 0.278 | 0.675 | 0.043 | 0.009 | 0.046 | 0.153 | 0.191 | 0.117 |
| NET INCOME/(LOSS) BEFORE TAX | 16.816 | 6.039 | 13.755 | 3.643 | 0.572 | 2.436 | 7.708 | 3.230 | 8.059 | 5.465 | 2.237 | 3.261 |
| Provision for income tax | 1.544 | 0.652 | 1.221 | 0.448 | 0.211 | 0.797 | | 0.000 | 0.000 | 1.095 | 0.441 | 0.424 |
| NET INCOME/(LOSS) AFTER TAX | 15.273 | 5.387 | 12.534 | 3.194 | 0.361 | 1.639 | 7.708 | 3.230 | 8.058 | 4.370 | 1.796 | 2.837 |
| Profitability | | | | | | | | | | | | |
| Return on Assets (%) | 6.49 | 5.31 | 4.95 | 5.35 | 2.01 | 2.13 | 10.66 | 9.40 | 10.44 | 4.24 | 4.27 | 2.86 |
| Return on Equity (%) | 11.70 | 9.86 | 9.68 | 16.77 | 6.67 | 8.19 | 12.78 | 11.47 | 13.06 | 8.54 | 9.04 | 5.93 |

^{1/} Includes only the reporting entities



p/ Preliminary
Figures may not add up due to rounding-off



CHANGES IN BANK REGULATIONS FROM JANUARY TO DECEMBER 2008

| A. | CIRCULARS |
|----|-------------|
| RS | P CIRCUI AR |

| | GIRCULAR | PARTICULARS | RATIONALE | APPLICABLE | | |
|-----|----------|---|--|---|--|--|
| No. | DATE | | | То | | |
| 593 | 1/08/08 | Amendments to Subsections X410.6/X410.7 of the Manual of Regulations for Banks (MORB) and Subsections 4410Q.6/4410Q.7 of the Manual of Regulations for Non-Bank Financial Institutions (MORNBFI) pertaining to unit investment trust funds (UITFs) | To align the operation of pooled funds under management by trust entities with international best practices and ensure differentiation from bank deposits and other direct liabilities of the financial institution | Universal/ Commercial Banks (U/KBs), Thrift Banks (TBs) and Non- Bank Financial Institutions (NBFIs) | | |
| 594 | 1/08/08 | Relaxation of regulations governing the derivatives activities of banks (amendments to Section X602 and its subsections, Appendices 25 and 26 of the MORB) | To relax the rules governing the derivatives activities of banks and trust entities To expand the range of available derivatives that a bank can originate, distribute or use and includes more stringent guidelines on risk management and the sale and marketing of derivatives | U/KBs, TBs, Rural Banks (RBs) and Cooperative Banks (Coop Banks) | | |
| 595 | 1/11/08 | Guidelines on the issuance of capital notes that will qualify as interim Tier 1 capital for banks under rehabilitation | To allow banks under rehabilitation to issue capital notes that shall qualify as interim Tier 1 capital subject to approval of the BSP and on condition that the Philippine Deposit Insurance Corporation (PDIC) shall be the holder of the said capital notes | U/KBs, TBs, RBs, Coop Banks | | |
| 596 | 1/11/08 | To amend Subsection X169.3 of the MORB and the corresponding provisions in the MORNBFI so as to include loans processing, credit administration and documentation services as among the services/functions that banks may outsource in favor of subsidiaries, affiliates and other companies related to it by at least 5 percent common ownership, provided that such bank services do not involve inherent banking functions | To allow banks to outsource certain functions, services and activities so as to reduce operational costs and enhance efficiency | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 597 | 1/11/08 | To amend Subsection X169.11 of the MORB and the corresponding provisions in the MORNBFI so as to include the production of credit cards and preparation of statement of accounts as among the services that banks may render in favor of subsidiaries, affiliates and companies related to it by at least 5% common ownership | To allow banks to service certain functions, services and activities so as to provide additional revenue source | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |



| BSP (| CIRCULAR | PARTICUL ARC | PATIONAL E | |
|-------|----------|---|--|--|
| No. | DATE | PARTICULARS | RATIONALE | APPLICABLE To |
| 598 | 1/11/08 | To amend the rules governing the appointment of compliance officer (Items "d." and "e." of Subsec. X170.2 of the MORB and Item "d." of Subsec. 4191Q.2 of the MORNBFI) | To enforce stringent rules governing the compliance function as part of continuing efforts to raise the bar on corporate governance among banks as well as quasi-banks (QBs) | U/KBs, TBs, RBs, Coop Banks and Quasi-Banks |
| 599 | 1/16/08 | To designate certain personnel of the Currency Management Subsector (CMSS) who shall have the authority to investigate, make arrests and conduct searches and seizures in cases adversely affecting the integrity of the currency (in accordance with Section 50 of R.A. 7653) | To maintain the integrity of the currency | General Public |
| 600 | 2/04/08 | Approval of the rationalization of limits on the exposure of universal/commercial banks to the real estate industry so as to impose a single 20 percent overall limit on their real estate lending (amends Section 1397 of the MORB) Under the new rules, the following are excluded from the 20 percent loan limit: 1. Loans extended to individual households for purposes of financing the acquisition, construction, and/or improvement of housing units and acquisition of any associated land that is or will be occupied by the borrower, regardless of amount; 2. Loans extended to land developers/construction companies for the purpose of development and/or construction of socialized and low-cost residential properties as defined under existing guidelines of the Housing and Urban Development Coordinating Council (HUDCC) for the implementation of government housing programs, which are intended for sale to individual households; 3. Loans to the extent guaranteed by the Home Guaranty Corporation (HGC); and | To enforce prudential safeguards against overconcentration of credit to commercial lending by prescribing a single 20 percent overall limit on real estate lending of U/KBs | U/KBs |
| | | Loans to the extent collateralized by non-risk assets under existing regulations. | | |



| BSP CIRCULAR | | PARTICULARS | PATIONAL F | Applicable |
|--------------|---------|---|---|---|
| No. | DATE | TANTIOULANS | RATIONALE | APPLICABLE To |
| 601 | 2/13/08 | Amendments to foreign currency cover requirements under Circular No. 1389, as amended, and other related regulations under the MORB and the revised report on foreign currency cover | To align existing regulations and reportorial requirements on foreign currency cover with the provisions of the Philippine Accounting Standards (PAS) and the Philippine Financial Reporting Standards (PFRS) | U/KBs, TBs, RBs, Coop Banks |
| 602 | 2/13/08 | Guidelines on the treatment of the exercise of warrants paired with the ROP Global Bond Holdings in the FCDU/EFCDU Cover | To relax the rules on bank holdings of ROP paired warrants by allowing the crossing of books of the investment account in the event warrants are exercised | U/KBs, TBs, RBs and Coop Banks |
| 603 | 3/03/08 | Exclusion from adverse qualitative classification of loans of Philippine branches of foreign banks to subsidiaries and affiliates in the Philippines of multinational companies | To rationalize the guidelines in identifying and monitoring problem loans and other risk assets and setting up of allowance for probable losses | Foreign Bank Branches |
| 604 | 3/03/08 | To amend Subsection X169.11 of the MORB and the corresponding provisions in the MORNBFI so as to include telemarketing of insurance products (life and non-life) as among the services that banks may render in favor of subsidiaries, affiliates and companies related to it by at least 5% common ownership | To allow banks to service certain functions, services and activities so as to provide additional revenue source | U/KBs, TBs, RBs, Coop Banks and NBFIs |
| 605 | 3/05/08 | Treatment of transactions involving ROP warrants as among the generally authorized derivative activities and exemption of paired ROP warrants from capital charge for market risk | To relax the rules on bank holdings of ROP paired warrants To encourage maximum participation of the banking industry in the "Paired Warrants Programme" of the ROP | U/KBs, TBs, RBs, Coop Banks |
| 606 | 3/26/08 | Amended regulations on provision of other banking services (Subsection X169.11 of the MORB) | To allow banks to service certain functions, services and activities so as to provide additional revenue source | U/KBs, TBs, RBs, Coop Banks |
| 607 | 4/30/08 | Amendments to the reportorial requirements on the microfinance loans of banks issued under Circular Letter dated 2 October 2002 | To streamline reportorial requirements on the microfinance loans of banks | U/KBs, TBs, RBs, Coop Banks |
| 608 | 5/20/08 | Amendments to the guidelines governing the use of valid identification cards for all types of financial transactions, including financial transactions involving overseas Filipinos (OFs) | To relax the rules on the acceptance of valid identification documents for all types of financial transactions by banks and non-bank financial institutions under the supervision and regulation by the BSP | U/KBs, TBs, RBs, Coop Banks and NBFIs |



| BSP | CIRCULAR | Particulars | D.= | ADDITIONALE | | |
|-----|----------|---|--|--|--|--|
| No. | DATE | PARTICULARS | RATIONALE | APPLICABLE To | | |
| 609 | 5/26/08 | Approval of the revised Manual of Accounts (MOA) for trust institutions and the corresponding BSP reportorial requirements through the issuance of the Financial Reporting Package for Trust Institutions (FRPTI) | To rationalize the existing reportorial requirements of BSP-supervised entities and to complete the necessary infrastructure for the full adoption of PFRS/PAS | U/KBs, TBs, RBs, IH | | |
| 610 | 5/26/08 | Approval of the amendment to Subsection X169.3 of the MORB and the corresponding provisions in the MORNBFI so as to include loan documentation services (such as mortgage registration) as among the services/functions that banks may outsource provided that such bank services do not involve inherent banking functions | To allow banks to outsource certain functions, services and activities so as to reduce operational costs and enhance efficiency | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 611 | 5/30/08 | Guidelines on Securities Borrowing and Lending (SBL) transactions in the Philippine Stock Exchange (PSE) involving borrowings by foreign entities of PSE-listed shares from local investors/lenders | To authorize custodian banks to issue special Bangko Sentral Registration Documents (BSRDs) to cover the PSE-listed shares of stock borrowed by foreign entities from local investors/lenders; to allow said foreign borrowers to purchase foreign exchange (FX) from the banking system for remittance abroad using the peso sales proceeds of the borrowed shares including the related income from SBL transactions | U/KBs, TBs, RBs | | |
| 612 | 6/13/08 | Extension of the deadline for submission of covered transaction reports (CTRs) and suspicious transaction reports (STRs) to the AMLC by all banks and NBFIs | To rationalize existing regulations on anti-money laundering | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 613 | 6/18/08 | Guidelines on the computation of the loans-to-deposits ratio and proposed amendments to the branch reportorial requirements | To provide banks more flexibility in their regional lending and deposit operations as well as lessen their reporting burden | U/KBs, TBs, RBs, Coop Banks | | |
| 614 | 7/14/08 | Guidelines on the deposit pick-up/cash delivery services of banks (amendment of Section X266 of the MORB) | To reiterate/clarify the guidelines on deposit pick-up/cash delivery services of banks so as to ensure that appropriate safety measures are in place | U/KBs, TBs, RBs, Coop Banks | | |





| BSP CIRCULAR | | DADTION ADO | _ | Applicable | | |
|--------------|---------|---|---|--|--|--|
| No. | DATE | PARTICULARS | RATIONALE | APPLICABLE To | | |
| 615 | 7/22/08 | Relaunching of "Tulong Barya para sa Eskwela" Coin Recirculation Project | To encourage participating banks to initiate, develop and execute programs and activities in support of the "Tulong Barya para sa Eskwela" donation campaign | U/KBs, TBs, RBs, Coop Banks | | |
| 616 | 7/30/08 | Amendment to Subsection X337.1 of the MORB so as to exclude local water districts from DOSRI rules and regulations on government borrowings | To issue the guidelines on the applicability of the DOSRI rules and regulations on government borrowings to local water districts (LWDs) | U/KBs, TBs, RBs, Coop Banks | | |
| 617 | 7/30/08 | Amendment of existing regulations on penalties that shall be imposed on banks/non-bank financial institutions (NBFIs) with authority to engage in trust and/or investment management activities and/or officers for noncompliance with the basic security deposit for the faithful performance of trust, investment management and other fiduciary duties | To raise the performance bar for financial institutions engaged in trust and other fiduciary business, and investment management activities in line with international best practices | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 618 | 8/20/08 | Amendments to Section X401 of the MORB and Section 4401Q of the MORNBFI emphasizing the cardinal principle in the administration of trust, other fiduciary and investment management accounts | To further promote the soundness of the trust industry to operate and act with fidelity – the cardinal principle common to all trust and fiduciary relationships, especially in the wake of growing investors' risk-aversion as a result of the global economic slowdown, rising commodity prices and financial market turbulence | U/KBs, TBs, RBs and NBFIs | | |
| 619 | 8/22/08 | Issuance of guidelines concerning the 20 percent Final Withholding Tax (FWT) that the BSP shall withhold on its overnight reverse repurchase agreements (RRPs) starting 1 January 2008 | All overnight RRPs with the BSP shall be subject to the 20% FWT in the same manner as term RRPs, which tax is deducted on each maturity date and remitted to the Bureau of Internal Revenue. | U/KBs, TBs, and Quasi- Banks | | |
| 620 | 9/03/08 | Amendments to Section X171 of the MORB and its Subsections implementing the revised rules and regulations on bank protection | To promote maximum protection of life and property; prevent and discourage perpetration of crimes against banks; and assist law enforcers in the identification, apprehension and prosecution of perpetrators of crimes against banks | U/KBs, TBs, RBs, Coop Banks | | |



| BSP CIRCULAR | | D | | • | | |
|--------------|----------|---|--|--|--|--|
| No. | DATE | PARTICULARS | RATIONALE | APPLICABLE To | | |
| 621 | 9/16/08 | Approval of the amendment to Subsection X169.3 of the MORB and the corresponding provisions in the MORNBFI so as to include ATM cards plastic embossing service as among the services/functions that banks may outsource provided that: | To allow banks to outsource certain functions, services and activities so as to reduce operational costs and enhance efficiency | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| | | (1) only the ATM card number and the name of the depositor are printed/indicated on the plastic card and stored in the magstripe; and (2) the account/transaction validation is done at the Host level, i.e., the bank's computer, as the card number stored in the magstripe is linked to the deposit account number residing at the same host computer | | | | |
| 622 | 9/16/08 | Amendments to the MORB and the MORNBFI, as amended by Circular No. 549 dated 9 October 2006 on the general guidelines for the grant by banks, quasi-banks (QBs) and other non-bank financial institutions (NBFIs) of loans and other credit accommodations | To rationalize loan documentary requirements for micro and small enterprises (MSEs) by giving MSEs another three-year extension in which to comply with the standard regulatory requirement of including the latest income tax return (ITR) as part of the documents to be furnished when securing a bank loan | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 623 | 10/09/08 | Approval of the amendment to Subsection X169.3 of the MORB and the corresponding provisions in the MORNBFI so as to include ATM incident management service as among the services/functions that banks may outsource provided that the messages transmitted by the ATM machines to the service provider's monitoring system are purely ATM statuses and in no way shall client or transaction information be sent | To allow banks to outsource certain functions, services and activities so as to reduce operational costs and enhance efficiency | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 624 | 10/13/08 | Amendments to the branching policy and guidelines | To rationalize existing regulations on the establishment of banking offices and boost access to credit and other banking services by the micro, small and medium enterprise sectors (MSMEs) | U/KBs, TBs, RBs, Coop Banks | | |
| 625 | 10/14/08 | Revised rules and regulations governing the mandatory allocation of credit resources to micro, small and medium enterprises | To support the growth and development of MSMEs through the provision of credit | U/KBs, TBs, RBs, Coop Banks | | |



| BSP CIRCULAR | | PARTICULARS | RATIONALE | APPLICABLE | | |
|--------------|----------|--|---|--|--|--|
| No. | DATE | 174(110027410 | NATIONALE | To | | |
| 626 | 10/23/08 | Guidelines on reclassification of investments in debt and equity securities between categories | To align BSP regulations on the accounting treatment of transactions with the amendments to the International Accounting Standards (IAS) 39 and International Financial Reporting Standards (IFRS) 7 | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 627 | 10/23/08 | Amendments to the guidelines governing the US dollar denominated repurchase agreements of banks with the BSP | To augment dollar liquidity in the market and help address any temporary tightness arising from the global rise in risk aversion | U/KBs, TBs, Quasi-Banks | | |
| 628 | 10/31/08 | Additional guidelines on the reclassification of financial assets between categories | To align BSP regulations on the accounting treatment of transactions with the amendments to the International Accounting Standards (IAS) 39 and International Financial Reporting Standards (IFRS) 7 | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |
| 629 | 10/31/08 | Treatment of net unrealized losses arising from marking-to-market of financial assets/liabilities and revaluation of third currencies to US dollar in the FCDU/EFCDU book for purposes of determining compliance with the FCDU/EFCDU asset cover requirement | To ease FCDU asset cover requirements, specifically, the approval of the adjustment in the items eligible as asset cover for purposes of the calculation of the 100 percent asset cover requirement | U/KBs, TBs, RBs, Coop Banks | | |
| 630 | 11/11/08 | Amendments to the guidelines on the BSP rediscounting facility | To ensure the proper functioning of the interbank market and guard against a possible liquidity or credit tightness arising from the global rise in risk aversion | U/KBs, TBs, RBs, Coop Banks | | |
| 631 | 11/12/08 | Amendments to the guidelines governing the US dollar denominated repurchase agreements of banks with the BSP | To augment dollar liquidity in the market and help address any temporary tightness arising from the global rise in risk aversion | U/KBs, TBs, Quasi-Banks | | |
| 632 | 11/13/08 | Reduction in the statutory/legal reserve requirements for peso demand, "NOW", savings, time deposit liabilities and deposit substitutes of universal banks, commercial banks, thrift banks, rural and cooperative banks, and quasibanks | To lower banks' intermediation costs; to ensure the proper functioning of the interbank market and guard against a possible liquidity or credit tightness arising from the global rise in risk aversion | U/KBs, TBs, RBs, Coop Banks and Quasi-Banks | | |
| 633 | 11/28/08 | Amendments to the semestral report of selected branch accounts | To streamline reportorial requirements | U/KBs, TBs, RBs, Coop Banks and NBFIs | | |



| BSP (| CIRCULAR | | PARTICUL ARC | D | • | |
|--------------|--|---|---|--|----------------------------------|---------------------|
| No. | DATE | | PARTICULARS | RATIONALE | APPLICA To | ABLE |
| 634 | 12/05/08 | | endments to the regulations on king days and hours | To address possible disruptions in business operations due to the timing of certain holidays; allows banks the option to remain open during holidays but only for the purpose of servicing clients' deposit and withdrawal transactions | U/KBs, RBs, Banks | TBs, Coop |
| 635 | 11/10/08 | exis app regu borr own non | sting regulations governing the licability of DOSRI rules and ulations to government rowings from government- | To rationalize existing regulations on the applicability of DOSRI rules and regulations to government borrowings from government-owned or -controlled banks/non-bank financial institutions (NBFIs) | U/KBs, RBs, Banks NBFIs | TBs, Coop and |
| 636 | 12/17/08 | disc neg of Dep and Agre | gulations governing the sale, counting, assignment or otiation by banks/quasi-banks their credit rights in Special cosit Account (SDA) placements Reverse Repurchase eements with the BSP (RR/P) lients | To promote investor protection and transparency in securities transactions | | |
| 637 | 12/22/08 | Sec | endments to Appendix 6 of tion X162 of the MORB ports Required of Banks) | To continuously rationalize the banks' financial reporting system for the purpose of aligning the same with international and Philippine Accounting Standards (PAS), Philippine Financial Reporting Standards (PFRS) and in accordance with the ongoing liberalization of banking regulations and the strengthening of risk management supervision | U/KBs, RBs, Banks | TBs, Coop |
| | SP CIRCU | ILAR | | CULARS | APPLICA | ABLE |
| No |). D/ | ATE | | | То | |
| CL-20 | CL-2008- 1/11/08 Guidelines on advance on implementation of reform regulatory framework issues | | implementation of reforms to | ort payments (in line with the liberalize the foreign exchange under Circular No. 590 dated 27 | U/KBs, RBs, Banks | TBs, Coop |
| CL-20 004 | | 1/08 | | banks to submit a monthly report change to residents for outward mount involved | U/KBs, RBs, Banks | TBs, Coop |
| CL-20 007 | | 1/08 | the approval of corporate and | pertaining to revised guidelines in partnership names issued by the ommission (SEC Memorandum er 2000) | U/KBs, RBs, Banks NBFIs | TBs, Coop and |



| B. BSP CIRCULAR LETTERS | | PARTICULARS | APPLICABLE To | |
|-------------------------|----------|---|--|-----------------------|
| No. | DATE | | 10 | |
| CL-2008- 015 | 3/26/08 | Requirement for all universal, commercial and thrift banks to accomplish survey form on ROPA holdings effective 31 December 2007, in conjunction with an ongoing policy study on the alignment of accounting for ROPA with the provisions of PFRS/PAS | U/KBs, TE | 3s |
| CL-2008- 036 | 6/20/08 | Enhancement of the Intraday Liquidity Facility (ILF) particularly with regard to: 1. flexibility in changing the securities that will be used for the ILF; 2. availment of the facility on a "as the need arises" basis; 3. removal of commitment fees | U/KBs, TE | 3s |
| CL-2008- 044 | 7/23/08 | Guidelines to be observed in complying with the limits on the foreign exchange purchase of Philippine residents from AABs for purposes of outward investments | U/KBs, RBs, Banks | TBs, Coop |
| CL-2008- 050 | 8/06/08 | To remind all banks of the requirement of prior MB opinion under Section 123 of R.A. No. 7653 (New Central Bank Act) on the monetary implications of the borrowings of the Government, or any of its political subdivisions or instrumentalities (MB Res. No. 579.A dated 15 May 2008) | U/KBs, RBs, Banks | TBs, Coop |
| CL-2008- 053 | 8/21/08 | To inform all banks and NBFIs of the guidelines and procedures in the registration of corporate and partnership names as specified under SEC Memorandum Circular No. 5 dated 17 July 2008 | U/KBs, RBs, Banks NBFIs | TBs, Coop and |
| CL-2008- 054 | 8/29/08 | To remind all banks and NSSLAs of the existing regulations in handling dormant accounts and those that fall below the minimum average daily balance | U/KBs, RBs, Banks and Stock S and Association (NSSLAs) | avings Loan ons |
| CL-2008- 071 | 11/10/08 | Reminder to all banks regarding unauthorized servicing of deposits outside bank premises | U/KBs, RBs, Banks | TBs, Coop |
| CL-2008- 075 | 11/28/08 | To inform all thrift banks (TBs) and rural banks (RBs) of the following policy concerning microfinance operations: 1. Reclassification of microfinance-oriented TBs and RBs to regular TBs and RBs is not allowed; 2. Conversion of microfinance-oriented branches of regular TBs/RBs into regular branches may be allowed five years after the start of the branch's operations and after submission of prescribed documents | TBs, RBs | |
| CL-2008- 078 | 12/15/08 | Advice to all banks and NBFIs concerning SEC Circular No. 3 dated 16 February 2006 in line with the full disclosure requirement of existing laws | U/KBs, RBs, Banks NBFIs | TBs, Coop and |



C. MEMORANDUM TO ALL BANKS/NON-BANK FINANCIAL INSTITUTIONS

| No. | DATE | PARTICULARS | APPLICABLE To |
|------------|---------|---|---|
| M-2008-005 | 2/04/08 | Guidelines on the submission of the disclosure statement on SPV transactions | U/KBs, TBs, RBs, Coop Banks and Quasi-Banks |
| M-2008-007 | 2/13/08 | Guidelines on billing and payment of annual supervisory fees by banks, quasi-banks and trust entities for year 2007 | U/KBs, TBs, RBs, Coop Banks and NBFIs |
| M-2008-008 | 2/14/08 | Guidelines on the submission of the Consolidated Statement of Condition (CSOC) and Consolidated Statement of Income and Expenses (CSIE) | |
| M-2008-009 | 2/27/08 | Guidelines on the submission of the derivatives report required under BSP Circular No. 594 dated 8 January 2008 | U/KBs, TBs, RBs, Coop Banks and NBFIs |
| M-2008-010 | 3/07/08 | Guidelines on the accounting treatment for investments in CLNs and other structured products | U/KBs, TBs, RBs, Coop Banks |
| M-2008-011 | 3/07/08 | Advisory on the revised frequency of submission of the FRP | U/KBs, TBs, RBs, Coop Banks |
| M-2008-012 | 3/14/08 | Amendments to the FRP and additional reporting guidelines to be adopted by banks starting with the reporting period ending 31 March 2008 | |
| M-2008-014 | 3/17/08 | Reminder to all banks and NBQBs regarding: (1) availments of tax exemptions and fee privileges under SPV II which will continue to be implemented only for transactions that occur not later than the 14 May 2008 deadline; (2) applications for Certificates of Eligibility (COE) under the SPV Act of 2002 which shall be accepted until 13 June 2008 or up to 30 days after the 14 May 2008 deadline | Coop Banks and |
| M-2008-015 | 3/19/08 | Approval of the Housing Microfinance Product | U/KBs, TBs, RBs, Coop Banks |
| M-2008-016 | 3/25/08 | Guidelines on the submission of the amended FRP of 2008 | U/KBs, TBs, RBs, Coop Banks |
| M-2008-019 | 5/05/08 | Guidelines on the Submission of the Report on Non- Deliverable Forward (NDF) Transactions with Non- Residents | |
| M-2008-020 | 5/14/08 | To enjoin all banks and other financial institutions under BSP supervision to strictly comply with the provisions of R.A. No. 3765 or the "Truth in Lending Act" as provided in Sec. X307 of the Manual of Regulations for Banks (MORB) and Secs. 4309Q, 4101N and 4307S of the Manual of Regulations for Non-Bank Financial Institutions (MORNBFI) | Coop Banks and |
| M-2008-021 | 6/16/08 | Guidelines on the submission of the Report on Microfinance Loans of Banks | U/KBs, TBs, RBs, Coop Banks |



C. MEMORANDUM TO ALL BANKS/NON-BANK FINANCIAL INSTITUTIONS

| No. | DATE | PARTICULARS | APPLICABLE To |
|--|----------|--|--|
| M-2008-022 | 6/26/08 | Guidelines on the submission of the Financial Reporting Package for trust institutions | U/KBs, TBs, RBs, NBFIs |
| M-2008-024 | 7/31/08 | Prescribed deadline for submission of biographical data of directors/officers under Appendix in relation to Section X144 of the MORB of seven banking days as changes occur or after election/appointment which shall be reckoned from the date of the meeting of the Board of Directors in which the directors/ officers are elected or appointed | U/KBs, TBs, RBs, Coop Banks |
| M-2008-025 | 8/13/08 | Guidelines concerning available BSP trading windows and services as well as the treatment on reserve position and check clearing during public sector holidays | U/KBs, TBs, RBs, Coop Banks and Quasi-Banks |
| M-2008-030 | 9/12/08 | Guidelines relative to the requirements of Subsections X169.2 and Section X621 of the MORB on outsourcing of ATM and e-banking services | U/KBs, TBs, RBs, Coop Banks |
| M-2008-031 | 10/23/08 | Guidelines on the availment of US Dollar Denominated Repurchase Agreement Facility with the BSP | U/KBs, TBs, and Quasi- Banks |
| M-2008-032 | 10/31/08 | Guidelines relative to the submission of the branch reportorial requirements as a result of the implementation of the amendments to the computation of the loans-to-deposits ratio | U/KBs, TBs, RBs, Coop Banks |
| M-2008-033 | 11/11/08 | Guidelines relative to the upgrade of ATMs to Triple Data Encryption Standard (DES) | U/KBs, TBs, RBs, Coop Banks |
| M-2008-034 (supersedes M-2008-031) | 11/12/08 | Guidelines on the availment of US Dollar Denominated Repurchase Agreement Facility with the BSP | U/KBs, TBs, and Quasi- Banks |
| M-2008-035 | 11/19/08 | Guidelines on the submission of the report on compliance with the mandatory credit allocation required under Republic Act (R.A.) 6977, as amended by R.A. Nos. 8289 and 9501 | U/KBs, TBs, RBs, Coop Banks |
| M-2008-036 | 11/28/08 | Extension of Quarterly Submission of the Financial Reporting Package (FRP) | RBs, Coop Banks |



DIRECTORY OF PHILIPPINE BANK HEAD OFFICES As of 31 DECEMBER 2008

A. UNIVERSAL AND COMMERCIAL BANKS (U/KBs)

UNIVERSAL BANKS

PRIVATE DOMESTIC BANKS

| 1. | Allied Banking Corporation | 6754 Ayala A.V. Cor. Legaspi St., Makati City |
|-----|--------------------------------------|--|
| 2. | Banco De Oro Unibank, Inc. | 12 ADB Ave. Ortigas Center, Mandaluyong City |
| 3. | Bank Of The Philippine Islands | BPI Bldg. Ayala Ave. Cor. P. De Roxas, Makati City |
| 4. | China Banking Corporation | 8745 P. De Roxas Cor. Villar St., Makati City |
| 5. | Metropolitan Bank And Trust Company | Metrobank Plaza, Sen. Gil J. Puyat Ave., Makati City |
| 6. | Philippine National Bank | PNB Financial Center, D. Macapagal Blvd., Pasay City |
| 7. | Philippine Trust Company | Philtrust Bldg., U.N. Avenue, Cor. San Marcelino St., Ermita, Manila |
| 8. | Rizal Commercial Banking Corporation | Yuchengco Tower, 6819 Ayala Avenue, Makati City |
| 9. | Security Bank Corporation | Security Bank Centre, 6776 Ayala Ave., Makati City |
| 10. | Union Bank Of The Philippines | Unionbank Plaza Bldg., Meralco Ave. Cor. Onyx St., Pasig City |
| 11. | United Coconut Planters Bank | UCPB Bldg., Makati Ave., Makati City |

GOVERNMENT BANKS

| 1. | Al-Amanah Islamic Bank Of The Phils. | Governor Lim St., Zamboanga City |
|----|--------------------------------------|--|
| 2. | Development Bank Of The Philippines | DBP Bldg, Makati Ave, Cor Sen. Gil Puyat Ave., Makati City |
| 3. | Land Bank Of The Philippines | 1598 M.H. Del Pilar Cor. Quintos St., Malate, Manila |
| _ | | |

BRANCHES OF FOREIGN BANKS

| 1. | ING Bank N.V Manila Branch | 21/F Tower 1, Ayala Ave., Cor. Paseo De Roxas St., Makati City |
|----|-----------------------------------|--|
| 2. | Standard Chartered Bank | The Sky Plaza Bldg., 6788 Ayala Ave., Makati City |
| 3. | The Hongkong And Shanghai Banking | The Enterprise Ctr. Tower I, 6766 Ayala Ave., Cor. P. De |

COMMERCIAL BANKS

| PRI | PRIVATE DOMESTIC BANKS | | | |
|-----|------------------------------|---|--|--|
| 1. | Asia United Bank Corporation | G/F Parc Royal Condominium, Doña Julia Vargas Ave., Ortigas Center, Pasig City | | |
| 2. | Bank Of Commerce | Philippine First, 6764 Ayala Ave., Makati City | | |
| 3. | BDO Private Bank, Inc. | 27F Tower 1 Ayala Triangle, Ayala Ave., Makati City | | |
| 4. | East West Banking Corp | 20/F PBCom Tower, 6795 Ayala Ave., Cor. V.A. Rufino St., Salcedo Village, Makati City | | |



PRIVATE DOMESTIC BANKS... CONTINUATION

5. Export And Industry Bank Inc. Export Bank Plaza, Chino Roces Cor. Sen. Gil J. Puyat

Ave., Makati City

6. Philippine Bank Of Communications PBCom Tower, 6795 Ayala Ave., Cor. V.A. Rufino St.,

Makati City

7. Philippine Veterans Bank PVB Bldg., 101 Herrera Cor. Dela Rosa Sts., Makati City

SUBSIDIARIES OF FOREIGN BANKS

. Chinatrust(Phils.) Commercial Bank Corporation 3/F Tower 1, Ayala Ave. Cor. Paseo De Roxas St., Makati City

Maybank Philippines, Inc.
 Legaspi Towers, 300 Roxas Blvd. Cor. Vito Cruz St., Manila

3. The Royal Bank of Scotland (Phils.), Inc. 18/F LKG Tower, 6801 Ayala Ave., Makati City

BRANCHES OF FOREIGN BANKS

1. ANZ Banking Group Ltd. 23/F GT Twr. Int't., 6813 Ayala Ave. cor. HV dela Costa St.,

Makati. City

2. Bangkok Bank Public Co. Ltd. Enterprise Center, Ayala Ave., Makati City

3. Bank Of America N.A. 27/F Philamlife Tower, 8767 Paseo De Roxas St., Makati

City

4. The Bank Of China Ltd. - Manila Branch 36/F Philamlife Tower, 8767 Paseo De Roxas St., Makati

City

5. Citibank, N.A. 8741 Paseo De Roxas St., Makati City

6. Deutsche Bank AG 26/F Tower 1, Ayala Triangle, Ayala Ave., Makati City

7. JP Morgan Chase Bank 31/F Philamlife Tower, 8767 Paseo De Roxas St., Makati

City

8. Korea Exchange Bank 33/F Citibank Tower, 8741 Paseo De Roxas St., Makati City

9. Mega International Commercial Bank Co., 3/F Pacific Star Bldg., Sen. Gil J. Puyat Ave., Makati City

Ltd.

10. Mizuho Corporate Bank Ltd. - Manila 26/F Citibank Tower, Valero St. Cor. Villar St., Salcedo

Branch Village, Makati City

11. The Bank Of Tokyo-Mitsubishi UFJ, Ltd. 15/F The Sky Plaza Bldg., 6788 Ayala Ave., Makati City

B. THRIFT BANKS (TBS)

SUBSIDIARIES/AFFILIATES OF OTHER BANKS/NBFIS

| 1. | Allied Savings Bank | Allied Bank Ctr., 6754 Ayala Ave. cor. Legaspi Vill., Makati |
|----|---------------------|--|
| | _ | City |

2. BPI Direct Savings Bank 8/F Paseo de Roxas Ctr.,8753 Paseo De Roxas St., Makati

City

3. BPI Family Savings Bank 109 Paseo De Roxas Cor. Dela Rosa St., Makati City

4. China Bank Savings, Inc. Manila Bank Bldg., 6772 Ayala Ave., Makati City

5. Citibank Savings, Inc. Citibank Square I, Eastwood Ave., Libis, Quezon City

6. City Savings Bank Financial Center Cor. Osmeña Blvd., Cebu City





SUBSIDIARIES/AFFILIATES OF OTHER BANKS/NBFIS... CONTINUATION

| 5 0 | BSIDIARIES/AFFILIATES OF OTHER | BANKS/NBFIS CONTINUATION |
|------------|---|--|
| 7. | EIB Savings Bank, Inc. | Cebu South Rd., Bulacao, Talisay City, Cebu |
| 8. | G.E. Money Bank (A Savings Bank) | 11th Flr., Net Cube, 3rd Ave. cor. 26th St., Crescent Park, West Bonifacio, Global City, Taguig City |
| 9. | HSBC Savings Bank (Phils), Inc. | G/F Peninsula Court, Makati Ave. Cor. Paseo De Roxas, Makati City |
| 10. | Malayan Savings & Mortgage Bank | Majalco Bldg., Cor. Benavidez St., Legaspi Village, Makati City |
| 11. | Philippine Savings Bank | PSBank Tower, 777 Paseo De Roxas Cor. Sedeno St., Makati City |
| 12. | Pilipinas Savings Bank, Inc. | G/F Madecor Ortigas Ave., Greenhills, San Juan, Metro Manila |
| 13. | RCBC Savings Bank | Pacific Place, Pearl Drive, Ortigas Center, Pasig City |
| 14. | UCPB Savings Bank | 18/F UCPB Bldg., Makati Ave., Makati City |
| 15. | United Overseas Bank Philippines | Pacific Star, G. Puyat Ave. Ext., Makati City |
| 16. | Tong Yang Savings Bank | G/F Chatham House 116 Valero Cor. Herrera Sts., Makati City |
| No | N-LINKED THRIFT BANKS | |
| 1. | Accord Savings Bank, Inc. | ASBI Bldg., No. 8 Abanao Ext., Baguio City |
| 2. | AIG Philam Savings Bank Inc. | Salustiano Ty Twr., Paseo De Roxas Cor. Perea Sts., Legaspi Village, Makati City |
| 3. | Asiatrust Developement Bank | Asiatrust Bldg., 1424 Quezon Avenue, Quezon City |
| 4. | Banco Filipino Savings And Mortgage Bank | 101 Paseo De Roxas St. , Makati City |
| 5. | Bank Of Calape Savings And Mortgage Bank | CPG North Ave., Tagbilaran City, Bohol |
| 6. | Bank One Savings And Trust Corporation | 4201 Ramon Magsaysay Blvd., Sta Mesa, Manila |
| 7. | Bataan Development Bank | Aguirre St., Balanga, Bataan |
| 8. | Bataan Savings And Loan Assn., Inc. | 33 Rizal St., Dinalupihan, Bataan |
| 9. | Business And Consumers Bank (A Development Bank) | Simon Ledesma St., Jaro, Iloilo City |
| 10. | Centennial Savings Bank, Inc. | G/F Prestige Tower, Emerald Ave., Ortigas Center, Pasig City |
| 11. | Century Savings Bank | 232 Shaw Blvd., Cor. Oranbo Drive, Pasig City |
| 12. | Citystate Savings Bank, Inc. | AIC Grande Twr., Sapphire & Garnet Rds., Ortigas Ctr., Pasig City |
| 13. | Cordillera Savings Bank, Inc. | Dumlao Ave., Bayombong, Nueva Vizcaya |
| 14. | Dumaguete City Development Bank | Dr. Vicente Locsin Cor. Cervantes St., Dumaguete City |
| 15. | Dungganon Bank, Inc. (A Microfinance Thrift Bank) | San Sebastian St., Bacolod City, Negros Occidental |
| 16. | Equicom Savings Bank, Inc. | 162 L.P. Leviste St., Salcedo Village., Makati City |
| 17. | Express Savings Bank, Inc. | J .P. Rizal St.,Cabuyao, Laguna |

MacArthur Highway, Wakas, Bocaue, Bulacan

18. Farmers Savings And Loan Bank, Inc.

Loan Bank, Inc.



NON-LINKED THRIFT BANKS... CONTINUATION

| 19. | First Consolidated Bank, Inc. (A Private Development Bank) | C. P. Garcia Ave., Tagbilaran City |
|-----|--|--|
| 20. | GSIS Family Bank, A Thrift Bank | #7 Real St., Zapote, Las Pinas City |
| 21. | Hiyas Banking Corporation (A Thrift Bank) | Public Market Poblacion, Sta Maria, Bulacan |
| 22. | Iloilo City Development Bank | Cor. Rizal And Ortiz Sts., Iloilo City |
| 23. | Inter-Asia Development Bank | J. P. Rizal Cor., Mahogany St., Tagaytay City |
| 24. | Isla Bank (A Thrift Bank), Inc. | 115 Glass Twr., C. Palanca Jr. St., Legaspi Village., Makati City |
| 25. | Kauswagan Bank (A Microfinance Thrift Bank) | A & L Bldg., E. Lopez St., Jaro, Iloilo City |
| 26. | LBC Development Bank | 809 J. P. Rizal Cor. F. Zobel St., Makati City |
| 27. | Legaspi Savings Bank Inc. | Bichara Silvescreen Entertainment Center, Magallanes St., Legaspi City |
| 28. | Lemery Savings And Loan Bank, Inc. | Ilustre Ave., Lemery, Batangas |
| 29. | Liberty Savings Bank, Inc. | Calvario, Meycauayan, Bulacan |
| 30. | Life Savings Bank, Inc. | Units 13-14 Marietta Arcade, Marcos Highway, Cainta, Rizal |
| 31. | Luzon Development Bank | Paciano Rizal, Barrio Mayapa, Calamba, Laguna |
| 32. | Malasiqui Progressive Savings And Loan Bank, Inc. | Quezon Blvd., Malasiqui, Pangasinan |
| 33. | Maritime Savings And Loan Assn., Inc. | Gen. Aguinaldo Highway, Bacoor, Cavite |
| 34. | Merchants Savings And Loan Assn., Inc. | 117 Tordesillas St., Salcedo Village, Makati City |
| 35. | Metro Cebu Public Savings Bank | Tabunoc, Talisay, Cebu |
| 36. | Microfinance Maximum Savings Bank | Sabang, Puerto Galera, Oriental Mindoro |
| 37. | Northpoint Development Bank, Inc. | BR Bldg. III, National Road, Lantayan, San Pedro, Laguna |
| 38. | Opportunity Microfinance Bank | Robinsons Home East Comm'l. Arcade, Circumferential Rd., Antipolo City |
| 39. | Optimum Development Bank | Metropolis Mall, Alabang, Muntinlupa City |
| 40. | Pacific Ace Savings Bank | Retail 1, Times Square Complex, Subic Bay Freeport, Rizal Ave., Olongapo, Zambales |
| 41. | Pampanga Development Bank | Macarthur Highway, Dolores, Pampanga |
| 42. | Penafrancia Savings And Loan Assn., Inc. | San Roque, Iriga City |
| 43. | Philippine Business Bank, Inc. (A Thrift Bank) | Rizal Ave., Cor. 2Nd Ave., Grace Park, Kalookan City |
| 44. | Philippine Postal Savings Bank | Postal Bank Centre, Liwasang Bonifacio, Manila |
| 45. | Planters Development Bank | Plantersbank Bldg., 314 Sen. Gil J. Puyat Ext., Makati City |
| 46. | Premiere Development Bank | Edsa Cor. Magallanes Ave., Makati City |
| 47. | Progress Savings And Loan Assn., Inc. | Poblacion, Subic, Zambales |
| 48. | Quezon Coconut Producers Savings And | Guinto And Enriquez Sts., Lucena City |



NON-LINKED THRIFT BANKS... CONTINUATION

| 49. | Real Bank (A Thrift Bank), Inc. | 7/F President Tower, Timog Ave., Diliman, Quezon City |
|------------|--|---|
| 50. | Robinsons Savings Bank Corp. | Level 3 Expansion Mall, Robinsons Galleria, Edsa Cor. Ortigas Ave., Quezon City |
| 51. | Sampaguita Savings And Loan Assn., Inc. | 10 J. Luna St., Poblacion, San Pedro, Laguna |
| 52. | Silangan Savings And Loan Assn., Inc. | J. P. Rizal St., Silang, Cavite |
| 53. | Sterling Bank of Asia, Inc. (A Savings Bank) | SSS Bldg., Ayala Ave. cor. R.V. Rufino St., Makati City |
| 54. | The Palawan Bank (Palawan Development Bank), Inc. | 167 Rizal Ave., Puerto Princesa City, Palawan |
| 55. | The Queen City Development Bank | Queen Bank Financial Center, Mapa St., Iloilo City |
| | | |
| 56. | Tower Development Bank | Rockavilla Bldg., Poblacion, Guiguinto, Bulacan |
| 56. 57. | Tower Development Bank University Savings Bank | Rockavilla Bldg., Poblacion, Guiguinto, Bulacan 1497 Dapitan Cor. Alfredo St., Sampaloc, Manila |
| | · | |
| 57. | University Savings Bank | 1497 Dapitan Cor. Alfredo St., Sampaloc, Manila |
| 57. 58. | University Savings Bank Village Savings And Loan Assn., Inc. | 1497 Dapitan Cor. Alfredo St., Sampaloc, Manila Jolly Boy Food House, Centro I, Orani, Bataan Taft Fin'l. Ctr., C. Rosales Ave., Cebu Business Park, Cebu |

C. Rural, Cooperative and Microfinance-Oriented Rural Banks

NCR-METRO MANILA

| 1. | Alabank (Rural Bank Of Alabang, Inc.) | 14. | First Macro Bank, Inc. (Rural Bank Pateros) |
|-----|--|-----|---|
| 2. | AMA Bank (A Rural Bank) | 15. | Insular Rural Bank |
| 3. | Baclaran Rural Bank, Inc. | 16. | MVSM Bank (A Rural Bank Since1953), Inc. |
| 4. | Banco San Juan (Rural Bank San Juan) | 17. | Metro South Cooperative Bank |
| 5. | Bangko Pasig (Rural Bank), Inc. | 18. | Producers Rural Banking Corporation |
| 6. | Bank of Makati (A Rural Bank), Inc. | 19. | Rodriguez Rural Bank, Inc. |
| 7. | BMS Rural Bank, Inc. | 20. | Rural Bank Of Caloocan, Inc. |
| 8. | Builders' Rural Bank | 21. | Rural Bank Of San Pascual, Inc. |
| 9. | Country Rural Bank Of Taguig, Inc. | 22. | Rural Bank Of Zapote, Inc. |
| 10. | Enterprise Capital Bank (Rural Bank of Taguig) | 23. | San Francisco Del Monte Rural Bank, Inc. |
| 11. | Filipino Savers Bank Inc. (A Rural Bank) | 24. | Second Rural Bank Of Valenzuela, Inc. |
| 12. | Finman Rural Bank | 25. | Smart Bank (Rural Bank), Inc. |

13. First Country Rural Bank (Pasig City), Inc.

Rural Bank Of Batac, Inc.



REGION I - ILOCOS

ILOCOS NORTE

- Banco Dingras (Com. Rural Bank Dingras, 4. Inc.)
- 2. Cooperative Bank Ilocos Norte 5. Rural Bank Of Sarrat, Inc.
- 3. **Ilocandia Community Bank**

ILOCOS SUR

- Cordillera Bank (A Rural Bank), Inc. 1. 7. Rural Bank Of Salcedo, Inc.
- 2. **Ilocos Sur Cooperative Bank** 8. Rural Bank Of Sta Maria (Ilocos Sur), Inc.
- 3. Rural Bank Of Banayoyo, Inc. 9. Rural Bank Of Tagudin, Inc.
- 4. Rural Bank Of Cabugao, Inc. Sadiri Rural Bank, Inc. 10.
- 5. Rural Bank Of Galimuyod, Inc. 11. Vigan Banco Rural Incorporada
- 6. Rural Bank Of Magsingal, Inc.

LA UNION

- 1. Bannawag Rural Bank, Inc. 8. Rural Bank Of Bangar, Inc.
- 2. Community Rural Bank Of San Gabriel, 9. Rural Bank Of Bauang, Inc.
- Cooperative Bank Of La Union 3. 10. Rural Bank Of Caba, Inc.
- 4. LUDB Bank, Inc. (A Rural Bank) Rural Bank Of Luna (La Union), Inc. 11.
- 5. Rang-Ay Rural Bank, Inc. 12. Rural Bank Of Naguilian (La Union), Inc.
- 6. Rural Bank Of Agoo, Inc. 13. Rural Bank Of Rosario (La Union), Inc.
- 7. Rural Bank Of Bacnotan, Inc. 14. Rural Bank of Sudipen, Inc.

PANGASINAN

7.

8.

9.

Kaunlaran Rural Bank, Inc.

Pangasinan Bank (A Rural Bank), Inc.

- 1. Bangko Pangasinan-A Rural Bank, Inc. 12. Rural Bank Of Anda, Inc.
- 2. Bani Rural Bank, Inc. 13. Rural Bank Of Balungao, Inc.
- 3. 14. BHF Rural Bank, Inc. Rural Bank Of Bautista Inc.
- 4. Corfarm Rural Bank Of Umingan, Inc. 15. Rural Bank Of Bayambang, Inc.
- 5. CSF Rural Bank Of Bayambang, Inc. 16. Rural Bank Of Bolinao, Inc.
- 6. Gulf Bank (Rural Bank Of Lingayen, Inc.) 17. Rural Bank Of Calasiao, Inc.
- Kaluyagan Rural Bank, Inc.

18.

19.

20.

- 10. Rural Bank Of Agno, Inc. Rural Bank Of Laoac (Pangasinan), Inc. 21.
- 11. Rural Bank Of Alaminos (Pangasinan), Inc. 22. Rural Bank Of Malasiqui, Inc.

Rural Bank Of Central Pangasinan Inc.

Rural Bank Of Dasol Inc.

Rural Bank Of Labrador, Inc.



PANGASINAN... CONTINUATION

- 23. Rural Bank Of Mangaldan, Inc. 27. Rural Bank Of San Nicolas (Pangasinan), Inc.
- 24. Rural Bank Of Mapandan, Inc. 28. Rural Bank Of San Quintin, Inc.
- 25. Rural Bank Of Pozorrubio, Inc. 29. Rural Bank Of Sual, Inc.
- 26. Rural Bank Of San Fabian, Inc. 30. Second Basista Rural Bank, Inc.

REGION II - CAGAYAN VALLEY

CAGAYAN

- Cooperative Bank Of Cagayan
 Rural Bank Of Claveria, Inc.
- EuroCredit Community Bank, Inc. (A Rural 5. Rural Bank Of Gattaran, Inc. Bank)
- 3. Providence Rural Bank, Inc. 6. Rural Bank Of Sanchez Mira, Inc.

ISABELA

- Banco Agricola, Inc.
 Rural Bank Of Cauayan (Isabela), Inc.
- 2. First Isabela Cooperative Bank 11. Rural Bank Of Luna (Isabela), Inc.
- 3. Golden Rural Bank Of The Phils 12. Rural Bank Of Ramon, Inc.
- 4. Mallig Plains Rural Bank, Inc. 13. Rural Bank Of Reina Mercedes, Inc.
- 5. North Pacific Banking Corporation (A RB of 14. Rural Bank Of San Agustin, Inc. Sta. Maria, Isabela)
- 6. Philippine Rural Banking Corporation (Pr 15. Rural Bank Of San Manuel (Isabela), Inc. Bank)
- 7. Rural Bank Of Alicia, Inc. 16. Rural Bank Of San Mateo (Isabela), Inc.
- 8. Rural Bank Of Angadanan, Inc. 17. Rural Bank Of Tumauini, Inc.
- 9. Rural Bank Of Benito Soliven 18. United Consumers Rural Bank, Inc.

NUEVA VIZCAYA

- Agri Business Rural Bank, Inc.
 Rural Bank Of Bayombong, Inc.
- 2. Cooperative Bank Of Nueva Vizcaya 7. Rural Bank Of Dupax, Inc.
- 3. Rural Bank Of Aritao, Inc. 8. Rural Bank Of Solano, Inc.
- 4. Rural Bank Of Bagabag, Inc. 9. Rural Bank Of Villaverde, Inc.
- 5. Rural Bank Of Bambang, Inc. 10. Vizcaya Bank, A Rural Bank, Inc.

QUIRINO

Rural Bank Of Maddela, Inc.
 Rural Bank Of Magsaysay (Isabela), Inc.

REGION III - CENTRAL LUZON

AURORA

- Cooperative Bank Of Aurora
 Rural Bank Of Casiguran, Inc.
- Rural Bank Of Baler, Inc.
 Rural Bank Of Maria Aurora, Inc.

Rural Bank of Bustos, Inc.



BATAAN

- Balanga Rural Bank, Inc.
 Rural Bank Of Hermosa, Inc.
- Bataan Cooperative Bank
 Rural Bank Of Limay, Inc.
- 3. Rural Bank Of Abucay, Inc. 7. Rural Bank Of Pilar (Bataan), Inc.
- 4. Rural Bank Of Bagac, Inc.

BULACAN

- Agricom Rural Bank (Sta Maria, Bulacan) 12.
 Inc.,
- 2. Apex Rural Bank, Inc. 13. Rural Bank Of Dona Remedios Trinidad, Inc.
- 3. Baliuag Rural Bank, Inc. 14. Rural Bank Of Malolos, Inc.
- 4. Bangko Rural Ng Kalumpit (Bulacan), Inc. 15. Rural Bank Of Norzagaray, Inc.
- 5. Cooperative Rural Bank Of Bulacan, Inc. 16. Rural Bank Of Pandi, Inc.
- 6. Delmont Bank Inc.(Rural Bank San Jose 17. Rural Bank Of Plaridel (Bulacan), Inc. Del Monte)
- 7. East Coast Rural Bank, Inc. (Rural Bank 18. Rural Bank Of San Ildefonso, Inc. Hagonoy)
- 8. Emerald Rural Bank, Inc. 19. Rural Bank Of San Rafael (Bulacan), Inc.
- 9. Fil-Agro Rural Bank, Inc. 20. Second Rural Bank Of Meycauayan, Inc.
- 10. Gateway Rural Bank, Inc. 21. Silahis Bank (A Rural Bank), Inc.
- 11. Rural Bank Of Angat, Inc. 22. Sta Maria Rural Bank (Bulacan), Inc.

NUEVA ECIJA

- Aliaga Farmers Rural Bank(Nueva Ecija),
 Millennium Bank Inc.-A Rural Bank
- 2. Banco Rural De Gen. Tinio, Inc. 13. New Rural Bank Of San Leonardo (Nueva Ecija), Inc.
- 3. Bangko Luzon (A Rural Bank), Inc. 14. Rural Bank Of Gabaldon, Inc.
- 4. Cabanatuan City Rural Bank, Inc. 15. Rural Bank Of Jaen, Inc.
- 5. Citizen'S Rural Bank, Inc. 16. Rural Bank Of Lupao, Inc.
- 6. Cooperative Bank Of Nueva Ecija 17. Rural Bank Of Quezon (Nueva Ecija), Inc.
- 7. Cuyapo Rural Bank, Inc. 18. Rural Bank Of Sta Rosa (Nueva Ecija), Inc.
- 8. GM Bank Inc. (A Rural Bank) 19. Rural Bank Of Sto Domingo (Nueva Ecija), Inc.
- 9. Kabalikat Rural Bank, Inc. (Rural Bank Ga- 20. Rural Bank Of Talugtog, Inc.
- 9. Kabalikat Rural Bank, Inc. (Rural Bank Ga- 20. Rural Bank Of Talugtog, Inc. pan)
- 10. Key Rural Bank 21. Towncall Rural Bank, Inc.
- 11. Masagana Rural Bank, Inc.

PAMPANGA

- Bangko Nuestra Señora Del Pilar, Inc. (A 5 Rural Bank)
- 5. Masantol Rural Bank, Inc.
- 2. Bank Of Florida, Inc. (A Rural Bank)
- 6. Guagua Rural Bank, Inc.
- 3. Cooperative Bank Of Pampanga, Inc.
- 7. Guagua Savers Bank (A Rural Bank), Inc.
- 4. Crown Bank, Inc. (A Rural Bank)
- 8. Rural Bank Of Angeles, Inc.



PAMPANGA... CONTINUATION

- 9. Rural Bank Of Apalit, Inc. 16. Rural Bank Of Sasmuan, Inc.
- 10. Rural Bank Of Bacolor, Inc. 17. Rural Bank Of Sta. Rita, Inc.
- 11. Rural Bank Of Lubao, Inc. 18. San Bartolome Rural Bank, Inc.
- 12. Rural Bank of Mabalacat, Inc. 19. San Fernando Rural Bank, Inc.
- 13. Rural Bank Of Mexico, Inc. 20. Saviour Rural Bank, Inc.
- 14. Rural Bank Of Porac, Inc. 21. Second Rural Bank Of San Luis (Pampanga)
- 15. Rural Bank Of San Luis (Pampanga), Inc. 22. Unity Bank (A Rural Bank), Inc.

TARLAC

- 1. Camiling Rural Bank, Inc. 6. Rural Bank Of Sta Ignacia, Inc. (Signa Bank)
- 2. Cooperative Bank Of Tarlac, Inc. 7. Rural Bank Of Sta Rosa De Lima
- 3. First Provincial Bank Inc. (A Rural Bank) 8. Rural Bank Of Tarlac, Inc.
- 4. Rural Bank Of La Paz (Tarlac), Inc. 9. Rural Bank Of Victoria, Inc.
- 5. Rural Bank Of Pura, Inc. 10. St. Michael Rural Bank

ZAMBALES

- 1. Community Rural Bank Of San Felipe, Inc. 6. Rural Bank Of Candelaria (Zambales), Inc.
- Cooperative Bank Of Zambales
 Rural Bank Of San Antonio (Zambales), Inc.
- 3. Countryside Rural Bank Of Palauig 8. Rural Bank Of San Marcelino, Inc. (Zambales), Inc.
- 4. Maharlika Rural Bank, Inc. 9. Rural Bank Of San Narciso (Zambales). Inc.
- 5. Rural Bank Of Cabangan, Inc. 10. Zambales Rural Bank, Inc. (Rural Bank of Castillejos)

REGION IV-A - CALABARZON

BATANGAS

- 1. 5 Speed Rural Bank, Inc. 14. Lipa Public Bank, Inc. (A Rural Bank)
- Balayan Bay Rural Bank, Inc.
 Malarayat Rural Bank, Inc.
- 3. Banco Batangan, Inc. (A Rural Bank) 16. New Rural Bank Of Agoncillo, Inc.
- 4. Banco Ng Masa (A Microfinance-Oriented 17. Pres. Jose P. Laurel Rural Bank, Inc. Rural Bank)
- Bangko Kabayan-Ibaan Rural Bank, Inc. 18. Progressive Bank, Inc.
- 6. Batangas Rural Bank For Cooperative, Inc. 19. Rural Bank Of Alitagtag, Inc.
- 7. Bolbok Rural Bank, Inc. 20. Rural Bank Of Batangas, Inc.
- 8. Classic Rural Bank, Inc. 21. Rural Bank Of Calaca, Inc.
- Countryside Cooperative Rural Bank Of 22. Rural Bank Of Cuenca, Inc. Batangas Inc.
- 10. Empire Rural Bank, Inc. 23. Rural Bank Of Lemery (Batangas), Inc.
- 11. Farmers Rural Bank, Inc. 24. Rural Bank Of Lipa City, Inc.
- 12. Limcoma Rural Bank, Inc. 25. Rural Bank Of Lobo, Inc.
- 13. Lipa Bank, Inc. (A Rural Bank) 26. Rural Bank Of Mabini (Batangas), Inc.



BATANGAS... CONTINUATION

- Rural Bank Of Mataas Na Kahoy, Inc.
 Rural Bank Of Taysan, Inc.
 Rural Bank Of Nasugbu, Inc.
 Sto. Rosario Rural Bank (Batangas), Inc.
- 20. Traini Barin Or Habagba, ino.
- 29. Rural Bank Of Padre Garcia, Inc. 36. Summit Rural Bank Of Lipa City, Inc.
- 30. Rural Bank Of San Luis (Batangas), Inc. 37. Sunrise Rural Bank, Inc.
- 31. Rural Bank Of Sto. Tomas (Batangas), Inc. 38. Synergy Rural Bank, Inc.
- 32. Rural Bank of Taal, Inc. 39. Utility Bank, Inc. (A Rural Bank)
- 33. Rural Bank Of Talisay (Batangas), Inc. 40. Women's Rural Bank, Inc.

CAVITE

- 1. Advance Bank, Inc. (Rural Bank) 14. Rural Bank Of Carmona, Inc.
- 2. Bangko Mabuhay (Rural Bank of Tanza) 15. Rural Bank Of Cavite City, Inc.
- 3. Capitol City Rural Bank Of Trece Martires 16. Rural Bank Of Dasmarinas, Inc.
- 4. Cavite Rural Banking Corp 17. Rural Bank Of Gen. Trias Inc.
- 5. Cebuana Lhuillier Rural Bank, Inc. 18. Rural Bank Of Kawit, Inc.
- 6. Central Equity Rural Bank, Inc. 19. Rural Bank Of Maragondon, Inc.
- 7. Community Bank (Rural Bank Of Alfonso, 20. Rural Bank Of Mendez, Inc. Inc.)
- 8. Cooperative Bank Of Cavite 21. Rural Bank Of Naic, Inc.
- 9. First Reliance Bank (Rural Bank Indang, 22. Rural Bank Of Salinas, Inc. Inc.)
- 10. GMA Rural Bank Of Cavite, Inc. 23. Rural Bank Of Tagaytay City, Inc.
- 11. Imus Rural Bank, Inc. 24. Sto Nino Rural Bank, Inc.
- 12. Masuwerte Rural Bank Of Bacoor, Inc. 25. Unlad Rural Bank Of Noveleta, Inc.
- 13. Rural Bank Of Amadeo (Cavite), Inc.

LAGUNA

- 1. Biñan Rural Bank, Inc. 14. Rural Bank Of Calauan, Inc.
- 2. Card Bank (A MF RB) 15. Rural Bank Of Cavinti, Inc.
- 3. De La O Rural Bank, Inc. 16. Rural Bank Of Luisiana, Inc.
- 4. Entreprenuer Rural Bank, Inc. 17. Rural Bank Of Lumban, Inc.
- 5. First United Farmers Rural Bank, Inc. 18. Rural Bank Of Mabitac, Inc.
- 6. La Consolacion Rural Bank 19. Rural Bank Of Magdalena, Inc.
- 7. Ormon Bank (Rural Bank Of Mulanay, Inc.) 20. Rural Bank Of Majayjay, Inc.
- 8. Planbank-Rural Bank Of Canlubang Plant- 21. Rural Bank Of Marilag (Sta Maria, Laguna), Inc. ers, Inc.
- 9. Provident Rural Bank Of Sta. Cruz, Inc. 22. Rural Bank Of Nagcarlan, Inc.
- 10. Rural Bank Of Alaminos (Laguna), Inc. 23. Rural Bank Of Paete, Inc.
- 11. Rural Bank Of Bay, Inc. 24. Rural Bank Of Pagsanjan, Inc.
- 12. Rural Bank Of Cabuyao, Inc. 25. Rural Bank Of Pangil,, Inc.
- 13. Rural Bank Of Calamba, Inc. 26. Rural Bank Of Rizal (Laguna), Inc.



LAGUNA... CONTINUATION

- 27. Rural Bank Of San Antonio De Padua, Inc. 31. Turumba Rural Bank Of Pakil, Inc.
- 28. Rural Bank Of San Lorenzo Ruiz (Siniloan), 32. Unilink Bank,, Inc. (A Rural Bank)
- 29. Rural Bank Of Seven Lakes, Inc. 33. Mount Makiling Rural Bank, Inc.
- 30. Rural Bank Of Sta Rosa (Laguna), Inc.

QUEZON

- 1. Cooperative Bank Of Quezon Province 13. Rural Bank Of Mauban, Inc.
- Rural Bank Of Pagbilao, Inc. 2. Grand-Agri Rural Bank 14.
- 3. Mega Rural Bank, Inc. 15. Rural Bank Of Pitogo, Inc.
- 4. Quezon Capital Rural Bank, Inc. 16. Rural Bank Of Sampaloc, Inc.
- 5. Quezon Traders Rural Bank Of Candelaria, 17. Rural Bank Of San Antonio(Quezon), Inc.
- 6. Rural Bank Of Alabat, Inc. 18. Rural Bank Of Sariaya, Inc.
- 7. Rural Bank Of Atimonan, Inc. 19. Rural Bank Of Tagkawayan, Inc.
- 8. Rural Bank Of Candelaria (Quezon), Inc. 20. Rural Bank Of Tayabas, Inc.
- 9. Rural Bank Of Dolores (Quezon), Inc. 21. Tiaong Rural Bank, Inc.
- 10. Rural Bank Of General Luna, Inc. 22. United People'S Rural Bank, Inc.
- 11. Rural Bank Of Infanta, Inc. 23. Universal Rural Bank Of Lopez, Inc.

10.

12. Rural Bank Of Lucban, Inc.

RIZAL

- 1. Binangonan Rural Bank, Inc. 8. Rural Bank Of Cardona, Inc.
- Eastern Rizal Rural Bank, Inc. (Jala-Jala 2. Rural Bank)
- 9. Rizal Rural Bank, Inc.

3. Filidian Rural Bank, Inc.

- Rural Bank Of Montalban, Inc.
- 4. Growers Rural Bank, Inc.
- 11. Rural Bank Of Pililla, Inc.
- 5. Rural Bank Of Angono, Inc.
- 12. Rural Bank of St. Joseph (Baras), Inc.
- 6. Rural Bank Of Antipolo, Inc.
- Rural Bank Of Teresa, Inc. 13.
- 7. Rural Bank Of Cainta, Inc.
- 14. Tanay Rural Bank, Inc.

REGION IV-B - MIMAROPA

MARINDUQUE

Rural Bank Of Sta Cruz, Inc.

OCCIDENTAL MINDORO

- 1. Occidental Mindoro Cooperative Bank 3. Tamaraw Rural Bank, Inc.
- Occidental Mindoro Rural Bank, Inc.

ORIENTAL MINDORO

- 1. First Mindoro Microfinance Rural Bank, Inc. 5. Rural Bank Of Calapan
- 2. Oriental Tamaraw Rural Bank Of Naujan 6. Rural Bank Of Gloria, Inc.
- 3. Rural Bank Of Baco, Inc. 7. Rural Bank Of Mansalay, Inc.
- Rural Bank Of Bansud, Inc. 4. 8. Rural Bank Of Pinamalayan, Inc.



ORIENTAL MINDORO... CONTINUATION

- 9. Rural Bank Of Pola, Inc. 12. Rural Bank Of Socorro, Inc.
- 10. Rural Bank Of Puerto Galera, Inc. 13. Rural Bank Of Victoria (Oriental Mindoro), Inc.
- 11. Rural Bank Of Roxas (Oriental Mindoro), 14. The Country Bank, Inc. (Rural Bank Bongabon)

PALAWAN

- 1. Cooperative Bank Of Palawan 3. Rural Bank Of Cuyo, Inc.
- 2. Rural Bank Of Brookes Point, Inc.

ROMBLON

- I. Community Rural Bank Of Romblon, Inc. 3. Rural Bank Of Sta Fe (Romblon), Inc.
- 2. Rural Bank Of Odiongan, Inc.

REGION V - BICOL

ALBAY

- Cagsawa Rural Bank, Inc.
 Rural Bank Of Libon, Inc.
- 2. Ibalon Rural Bank, Inc. 6. Rural Bank Of Oas, Inc.
- 3. Rural Bank Of Camalig, Inc. 7. Rural Bank Of Polangui, Inc.
- 4. Rural Bank Of Guinobatan, Inc. 8. Rural Bank Of Santiago De Libon, Inc.

CAMARINES NORTE

- Cooperative Bank Of Camarines Norte
 Rural Bank Of Paracale, Inc.
- Rural Bank Of Capalonga, Inc.
 Rural Bank Of San Vicente, Inc.
- 3. Rural Bank Of Jose Panganiban, Inc. 6. Rural Bank Of Sta Elena, Inc.

CAMARINES SUR

- Bangko Rural Ng Magarao (Camarines 11. Rural Bank Of Lagonoy, Inc. Sur), Inc.
- 2. Bangko Rural Ng Pasacao, Inc. 12. Rural Bank Of Milaor, Inc.
- 3. Cooperative Bank Of Camarines Sur 13. Rural Bank Of Ocampo, Inc.
- 4. First Naga Bank (A Rural Bank) 14. Rural Bank Of Pamplona (Camarines Sur), Inc.
- 5. Municipal Rural Bank Of Libmanan, Inc. 15. Rural Bank Of Ragay, Inc.
- 6. Municipal Rural Bank Of Nabua, Inc. 16. Rural Bank Of San Fernando (Camarines Sur), Inc.
- 7. Penafrancia Rural Bank Of Calabanga, Inc. 17. Rural Bank Of San Jose (Camarines Sur), Inc.
- 8. Southeast Country Bank, Inc. (A RB) 18. Rural Bank Of Sipocot, Inc.
- 9. Rural Bank Of Gainza, Inc. 19. Rural Bank Of Tigaon, Inc.
- 10. Rural Bank Of Goa, Inc.

CATANDUANES

1. Vision Bank, Inc.-A Rural Bank





MASBATE

Rural Bank Of San Jacinto, Inc.

SORSOGON

- Rural Bank Of Donsol, Inc.
 Rural Bank Of Sta. Magdalena, Inc.
- Rural Bank Of Irosin, Inc.
 Sorsogon Provincial Cooperative Bank
- 3. Rural Bank Of Pilar (Sorsogon), Inc.

REGION VI - WESTERN VISAYAS

AKLAN

- Assemblyman Rafael B. Legaspi (Rural Bank Of Aklan)
- 2. Rural Bank Of Altavas, Inc.
- 3. Rural Bank Of Balete, Inc.
- 4. Rural Bank Of Banga, Inc.
- 5. Rural Bank Of Batan, Inc.

- 6. Rural Bank Of Ibajay, Inc.
- 7. Rural Bank Of Makato, Inc.
- 8. Rural Bank Of Malinao (Aklan), Inc.
- 9. Rural Bank Of Nabas, Inc.
- 10. Rural Bank Of New Washington, Inc.

ANTIQUE

- 1. Rural Bank Of Bugasong, Inc.
- 2. Rural Bank Of Hamtic, Inc.
- 3. Rural Bank Of Sibalom, Inc.
- 4. Rural Bank Of Tibiao, Inc.

CAPIZ

- 1. Capiz Settlers Cooperative Rural Bank, Inc. 6.
- 2. Farm Bank, Inc. (A Rural Bank)
- 3. President Roxas Rural Bank, Inc.
- 4. Rural Bank Of Cuartero, Inc.
- 5. Rural Bank Of Dao, Inc.

- Rural Bank Of Ivisan, Inc.
- 7. Rural Bank Of Jamindan, Inc.
- 8. Rural Bank Of Mambusao, Inc.
- 9. Rural Bank Of Panay, Inc.
- 10. Rural Bank Of Sapian, Inc.

GUIMARAS

Rural Bank Of Jordan, Inc.

ILOILO

- 1. Bangko Buena (A Rural Bank)
- 9. Rural Bank Of Badiangan, Inc.
- 2. Cooperative Bank Of Iloilo
- 10. Progressive Bank Inc. (Progressive A Rural Bank Inc.)
- 3. RACSO's Bank Inc. (A Rural Bank)
- 11. Rural Bank Of Barotac Nuevo, Inc.
- 4. First Midland Rural Bank, Inc.
- 12. Rural Bank Of Barotac Viejo, Inc.

- 5. Janiuay Rural Bank, Inc.
- 13. Rural Bank Of Bingawan, Inc.
- 6. Life Bank RB of Maasin (Iloilo)
- 14. Rural Bank Of Cabatuan (Iloilo), Inc.
- 7. Rural Bank Of Alimodian, Inc.
- 15. Rural Bank Of Calinog, Inc.
- 8. Rural Bank Of Anilao, Inc.
- 16. Rural Bank Of Dumangas, Inc.



ILOILO... CONTINUATION

- 17. Rural Bank Of Guimbal, Inc.
- 18. Rural Bank Of Iloilo City, Inc.
- 19. Rural Bank Of Leganes, Inc.
- 20. Rural Bank Of Miagao, Inc.
- 21. Rural Bank Of Oton, Inc.
- 22. Rural Bank Of Pavia, Inc.
- 23. Rural Bank Of Pototan, Inc.

- 24. Rural Bank Of San Enrique, Inc.
- 25. Rural Bank Of San Miguel (Iloilo), Inc.
- 26. Rural Bank Of Sta Barural (Iloilo), Inc.
- 27. Rural Bank Of Tigbauan, Inc.
- 28. Rural Bank Of Zarraga, Inc.
- 29. Valiant Rural Bank, Inc.

NEGROS OCCIDENTAL

- Community Rural Bank Of Magallon, Inc.
- 2. First Community Bank, Inc. (Rural Bank)
- 3. First State Rural Bank, Inc.
- 4. Negros Cooperative Bank
- 5. New Rural Bank Of Binalbagan, Inc.
- 6. New Rural Bank Of Victorias, Inc.
- 7. Rural Bank Of Bacolod City, Inc.
- Rural Bank Of Cadiz, Inc. 8.
- 9. Rural Bank Of Escalante. Inc.

- 10. Rural Bank Of Hinigaran, Inc.
- 11. Rural Bank Of Ilog, Inc.
- 12. Rural Bank Of Ma-Ao, Inc.
- 13. Rural Bank Of Manapla, Inc.
- 14. Rural Bank Of Marayo (Negros Occidental)
- 15. Rural Bank Of Sagay (Negros Occidental), Inc.
- 16. Rural Bank Of Silay City, Inc.
- 17. Rural Bank Of Talisay (Negros Occidental), Inc.

REGION VI - CENTRAL VISAYAS

BOHOL

- Cooperative Rural Bank Of Bohol, Inc.
- 2. Rural Bank Of Calape, Inc.
- 3. Rural Bank Of Garcia-Hernandez, Inc.
- 4. Rural Bank Of Loon, Inc.
- 5. Rural Bank Of Maribojoc, Inc.

CEBU

- 1. Aspac Rural Bank, Inc.
- 2. Banco Maximo, Inc. (A Rural Bank)
- 3. Banco Rural De Isla Cordova, Inc.
- 4. Cardinal Rural Bank (Cebu), Inc.
- 5. Coastal Bank, Inc. (A Rural Bank)
- 6. Community Rural Bank Of Catmon, Inc.
- 7. Community Rural Bank Of Medellin, Inc.
- 8. Cooperative Bank Of Cebu
- 9. First Agro-Industrial Rural Bank, Inc.
- 10. Frontier Rural Bank, Inc.
- 11. Lapu-Lapu Rural Bank, Inc.
- 12. Mactan Rural Bank, Inc.

- 14. Rural Bank Of Barili, Inc.
- 15. Rural Bank Of Bogo, Inc.
- Rural Bank Of Cebu South, Inc. 16.
- 17. Rural Bank Of Madridejos, Inc.
- 18. Rural Bank Of Mandaue, Inc.
- 19. Rural Bank Of Oslob, Inc.
- 20. Rural Bank Of San Fernando (Cebu), Inc.
- 21. Rural Bank Of Subangdaku, Inc.
- 22. Rural Bank Of Talisay (Cebu), Inc.
- 23. Rural Bank Of Toledo City, Inc.
- Sugbuanon Rural Bank, Inc. 24.
- 25. Upland Rural Bank Of Dalaguete(Cebu), Inc.
- 13. National Teachers And Emp. Coop Bank

10.



NEGROS ORIENTAL

- 1. Central Visayas Rural Bank, Inc.
- 2. Cooperative Bank Of Negros Oriental
- 3. Dumaguete Rural Bank, Inc.
- 4. Rural Bank Of Amlan, Inc.
- 5. Rural Bank Of Ayungon, Inc.
- 6. Rural Bank Of Bacong (Negros Oriental)
- 7. Rural Bank Of Basay, Inc.
- 8. Rural Bank Of Bayawan, Inc.
- 9. Rural Bank Of Guihulngan, Inc.

SIQUIJOR

1. Rural Bank Of Larena, Inc.

REGION VIII - EASTERN VISAYAS

BILIRAN

Rural Bank Of Naval, Inc.

EASTERN SAMAR

- Rural Bank Of Borongan, Inc.
- 2. Rural Bank Of Guiuan, Inc.

LEYTE

- 1. Cooperative Bank Leyte
- 2. Rural Bank Of Bato, Inc.
- 3. Rural Bank Of Burauen, Inc.
- 4. Rural Bank Of Calubian, Inc.
- 5. Rural Bank Of Dulag, Inc.
- 6. Rural Bank Of Hilongos, Inc.

- 7. Rural Bank Of Hindang, Inc.
- 8. Rural Bank Of Javier, Inc.
- 9. Rural Bank Of Mahaplag, Inc.

Rural Bank Of Taft. Inc.

- 10. Rural Bank Of Matag-Ob, Inc.
- 11. Rural Bank Of Ormoc City, Inc.

NORTHERN SAMAR

Rural Bank Of Catubig, Inc.

SAMAR

- 1. Rural Bank Of Basey, Inc.
- 2. Rural Bank Of Calbayog City, Inc.
- f Basey, Inc. 3. Rural Bank Of Gandara, Inc.

3.

- **SOUTHERN LEYTE**
- 1. Community Rural Bank Of Maasin, Inc.
- 2. Rural Bank Of Hinundayan, Inc.
- 3. Rural Bank Of Malitbog, Inc.
- 4. Rural Bank Of Padre Burgos (Southern Leyte), Inc.
- 5. Rural Bank Of San Juan (Southern Leyte), Inc.
- 6. Southern Leyte Cooperative Bank

- 11 Dural Bank Of Manipped Inc
- 11. Rural Bank Of Manjuyod, Inc.
- 12. Rural Bank Of Pamplona (Negros Oriental), Inc.

Rural Bank Of Mabinay, Inc. (Oriental Bank)

- 13. Rural Bank Of Siaton, Inc.
- 14. Rural Bank Of Sibulan, Inc.
- 15. Rural Bank Of Sta. Catalina, Inc.
- 16. Rural Bank Of Tanjay, Inc.
- 17. Rural Bank Of Valencia (Negros Oriental), Inc.



REGION IX - ZAMBOANGA PENINSULA

ZAMBOANGA DEL NORTE

- Community Rural Bank Of Dapitan City
- Cooperative Rural Bank Of Zamboanga 2. Del Norte
- 3. Rural Bank Of Dipolog, Inc.
- 4. Katipunan Bank Inc. "A Rural Bank"
- 5. Rural Bank Of Labason, Inc.

- 6. Rural Bank Of Liloy, Inc.
- 7. Rural Bank Of Manukan, Inc.
- 8. Rural Bank Of President Manuel A. Roxas, Inc.
- 9. Rural Bank Of Rizal (Zamboanga Del Norte)
- 10. Rural Bank Of Salug, Inc.

ZAMBOANGA DEL SUR

- Cooperative Bank Of Zamboanga Del Sur
- 2. Rural Bank Of Pagadian, Inc.
- 3. Rural Bank Of Siocon, Inc.
- 4. Salug Valley Rural Bank, Inc.
- 5. Zamboanga City Rural Bank Inc.

ZAMBOANGA SIBUGAY

Rural Bank Of Kabasalan, Inc.

REGION X - NORTHERN MINDANAO

BUKIDNON

- 1. Asian Hills Bank (A Rural Bank)
- 2. Cooperative Rural Bank Of Bukidnon, Inc.
- 3. Malaybalay Rural Bank, Inc.
- 4. Bukidnon Bank, Inc. (A RB)
- 5. Rural Bank Of Kibawe, Inc.
- 6. Rural Bank Of Manolo Fortich, Inc.
- 7. Rural Bank Of Valencia (Bukidnon), Inc.
- 8. Xavier-Punla Rural Bank, Inc.

CAMIGUIN

- 1. Camiguin Cooperative Rural Bank, Inc.
- 2. Mambajao Community Rural Bank, Inc.
- 3. Philippine Intercity RB, Inc.

LANAO DEL NORTE

- 1st Valley Bank Inc. (A Rural Bank) 1.
- Cooperative Rural Bank Of Lanao Del 2. Norte. Inc.
- Rural Bank Of Iligan City, Inc. 3.
- 4. Rural Bank Of Karomatan, Inc.
- 5. Rural Bank Of Kolambugan, Inc.
- 6. Rural Bank Of Maigo, Inc.

MISAMIS OCCIDENTAL

- Community Rural Bank Of Clarin, Inc. 1.
- 2. Misamis Occidental Coop Bank
- 3. Panguil Bay Rural Bank, Inc.
- 4. Rural Bank Of Bonifacio, Inc.
- 5. Rural Bank Of Jimenez, Inc.
- 6. Rural Bank Of Lopez Jaena, Inc.
- 7. Rural Bank Of Oroquieta, Inc.

- Rural Bank Of Ozamis City, Inc. 8.
- 9. Rural Bank Of Pana-On, Inc.
- 10. Rural Bank Of Plaridel (Misamis Occidental), Inc.
- 11. Rural Bank Of Sapang Dalaga, Inc.
- 12. Rural Bank Of Tangub, Inc.
- Rural Bank Of Tudela, Inc. 13.



MISAMIS ORIENTAL

- 1. Bangko Rural Ng Tagoloan 10. Rural Bank Of Kinogitan, Inc.
- 2. Community Rural Bank Of Naawan, Inc. 11. Rural Bank Of Medina, Inc.
- 3. Cooperative Bank Of Misamis Oriental 12. Rural Bank Of Talisayan, Inc.
- 4. Philippine Farmers Bank (Rural Bank Balin- 13. Secured Bank Inc. (A Rural Bank) goan, Inc.)
- 5. Rural Bank Of Balingasag, Inc. 14. Siam Bank-Community Rural Bank Lugait, Inc.
- 6. Rural Bank Of El Salvador, Inc. 15. Society Rural Bank, Inc.
- 7. Rural Bank Of Gingoog, Inc. 16. South Bank Inc. (A Rural Bank)
- 8. Rural Bank Of Gitagum, Inc. 17. Xavier Tibod Bank (A Microfinance Rural Bank)
- 9. Rural Bank Of Initao, Inc.

REGION XI - DAVAO REGION

COMPOSTELA

- 1. Money Mall Rural Bank, Inc. 4. Rural Bank Of Montevista, Inc.
- 2. Rural Bank Of Compostela, Inc. 5. Rural Bank Of Nabunturan, Inc.
- 3. Rural Bank Of Mawab, Inc.

DAVAO DEL NORTE

- Century Rural Bank, Inc. (Rural Bank Of 4. Rural Bank Of Sto Tomas (Davao Del Norte) Babak, Inc.)
- Rural Bank Of Kapalong. Inc.
 Tagum Rural Bank, Inc.
- 3. Rural Bank Of New Corella, Inc.

DAVAO DEL SUR

- Community Rural Bank Of Magsaysay, Inc. 5. Rural Bank Of Digos, Inc.
- 2. Cooperative Rural Bank Of Davao Del Sur, 6. Rural Bank Of Hagonoy, Inc.
- First Bay Area Bank, Inc. (Rural Bank
 Rural Bank Of Matanao, Inc. Malalag)
- 4. One Network Rural Bank, Inc. 8. Rural Bank Of Carmen (Davao Del Sur), Inc.

DAVAO ORIENTAL

Rural Bank Of Baganga, Inc. (Coastal 2. Rural Bank Of Mati, Inc. Bank)

REGION XII - CENTRAL MINDANAO

NORTH COTABATO

- Cooperative Bank Cotabato
 Rural Bank Of Midsayap, Inc.
- Partner Rural Bank (Rural Bank Pigkawayan, Inc.)
 Rural Bank Of M'Lang, Inc.
- 3. Rural Bank Of Cotabato, Inc. 6. Rural Bank Of Pres Roxas (North Cotabato), Inc.

SARANGANI

Rural Bank Of Alabel, Inc.
 Rural Bank Of Kiamba, Inc.



SOUTH COTABATO

- 1. Peninsula Rural Bank, Inc. (Rural Bank Tupi)
- 2. People's Rural Bank (Gen. Santos City),
- 3. Rural Bank Of Koronadal, Inc.
- 4. Rural Bank Of Norala, Inc.

- 5. Rural Bank Of Polomolok, Inc.
- 6. Rural Bank Of Tampakan (South Cotabato), Inc.
- 7. Sarangani Rural Bank, Inc.

SULTAN KUDARAT

- 1. Rural Bank Of Isulan, Inc.
- 2. Rural Bank Of Lebak, Inc.
- 3. Rural Bank of Pres. Quirino, Inc.
- 4. Rural Bank Of Tacurong, Inc.

REGION XIII - CARAGA

AGUSAN DEL NORTE

- Agusan Norte-Butuan City Cooperative Rural Bank
- 2. Butuan City Rural Bank, Inc.
- 3. Rural Bank Of Buenavista, Inc.
- 4. Rural Bank Of Cabadbaran, Inc.
- 5. Green Bank, Inc. (A RB)

AGUSAN DEL SUR

1. Cooperative Bank Of Agusan Del Sur

2. People's Bank Of Caraga, Inc.

DINAGAT ISLANDS

Rural Bank of Loreto , Inc.

SURIGAO DEL NORTE

- 1. Bank Of Placer, Inc.(A Rural Bank)
- 2. Rural Bank Of Loreto, Inc.
- 3. Siargao Bank Inc. (A Rural Bank) Rural Bank Dapa, Inc.
- 4. Surigao City Evergreen Rural Bank, Inc.
- 5. Surigaonon Rural Banking Corporation

SURIGAO DEL SUR

- 1. Bangko Carrascal, Inc. (A Rural Bank)
- 2. Cantilan Bank, Inc. (A Rural Bank)
- 3. Cooperative Bank Of Surigao Del Sur
- 4. Enterprise Bank, Inc. A Rural Bank
- 5. Rural Bank of Launza Inc.
- 6. Rural Bank Of Tandag, Inc.

REGION XIV - CORDILLERA ADMINISTRATIVE REGION (CAR)

ABRA

- 1. Rural Bank Of Bangued, Inc.
- 3. Rural Bank Of Villaviciosa, Inc.
- 2. Rural Bank Of Bucay, Inc.

APAYAO

Rural Bank Of Luna (K-Apayao), Inc.

BENGUET

- 1. Banco Bakun, Inc. (A Rural Bank)
- 4. Diamond Rural Bank, Inc.
- 2. Benguet Center Bank, Inc. A Rural Bank
- 5. Highland Rural Bank(Rural Bank Kapangan, Inc.)
- 3. Cooperative Bank Of Benguet
- 6. Rural Bank Of Baguio, Inc.



BENGUET... CONTINUATION

- 7. Rural Bank Of Buguias, Inc.
- 8. Rural Bank Of Itogon, Inc.
- 9. Rural Bank Of La Trinidad, Inc.
- 10. Summit Bank (Rural Bank Of Tublay, Inc.)

IFUGAO

1. Lagawe Highlands Rural Bank, Inc.

KALINGA

1. Rural Bank Of Rizal (Kalinga), Inc.

2. Rural Bank Of Tabuk, Inc.

MOUNTAIN PROVINCE

Cooperative Bank Of Mt. Province

3. Rural Bank Of Sagada, Inc.

2. Rural Bank Of Bontoc, Inc.

REGION XVI - AUTONOMOUS REGION IN MUSLIM MINDANAO (ARMM)

LANAO DEL SUR

1. Bagong Bangko Rural Ng Malabang, Inc.

MAGUINDANAO

1. Rural Bank Of Datu Paglas, Inc.

DIRECTORY OF NON-BANK FINANCIAL INSTITUTIONS WITH QUASI-BANKING FUNCTIONS AS OF 31 DECEMBER 2008

INVESTMENT HOUSES (IHS)

| 1. | A B Capital And Investment Corporation | 8/F Phinma Bldg., No. 39 Plaza Drive, Rockwell, Makati City | |
|----|--|--|--|
| 2. | BPI Capital Corporation | BPI Bldg., 109 Ayala Ave. Cor. Paseo De Roxas, Makati City | |
| 3. | First Metro Investment Corporation | 20/F GT Tower International, Ayala Ave., Cor. H.V. Dela Costa, Makati City | |
| 4. | Multinational Investment Bancorp | 41/F Rufino Pacific Tower, 6784 Ayala Ave., Makati City | |
| 5. | RCBC Capital Corporation | 7/F Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City | |
| 6. | State Investment Trust. Inc. | 333 Juan Luna St., Binondo Manila | |

FINANCING COMPANIES (FCS)

| TIMANCING COMPANIES (1 CS) | | | |
|----------------------------|--|--|--|
| 1. | BPI Card Finance Corporation | 17/F BPI Card Center, 8753 Paseo De Roxas, Makati City | |
| 2. | BPI Leasing Corporation | 8/F BPI Building., Ayala Avenue, Makati City | |
| 3. | Cebu International Finance Corporation | 8/F CIFC Towers, J. Luna Ave., Cor. J. Briones St., Nra, Cebu, Cebu City | |
| 4. | First Malayan Leasing And Finance Corporation | 5/F Grepalife Bldg., 221 Sen. Gil J. Puyat Ave., Makati City | |
| 5. | Metrobank Card Corporation (A Finance Company) | 6778 Ayala Ave., Makati City | |
| ^ | Oniv. Matura I anniva o Circanas Componetica | OA/F OT Town both Assola Assolate IIIV dela Casta Ct | |

6. Orix Metro Leasing & Finance Corporation 21/F GT Twr. Int'l., Ayala Ave. cor. H.V. dela Costa St., Makati City



OTHER NON-BANKS WITH QBF

. Phil Depository and Trust Corporation 37/F Tower I, The Enterprise Center, 6766 Ayala Ave., Cor. Paseo De Roxas, Makati City

DIRECTORY OF OFFSHORE BANKING UNITS AS OF 31 DECEMBER 2008

| 1. | ABN-Amro, N.V. | 18/F LKG Tower, 6801 Ayala Ave., Makati City |
|----|--------------------------------------|--|
| 2. | American Express Bank, Ltd. | 11/F 6750 Ayala Ave., Makati City |
| 3. | BNP Paribas | 30/F Philamlife Tower, 8767 Paseo De Roxas, Makati City |
| 4. | Calyon Corporate And Investment Bank | 14/F Pacific Star Bldg., Makati Ave., Makati City |
| 5. | JP Morgan International Finance Ltd. | 31/F Philamlife Tower, 8767 Paseo De Roxas, Makati City |
| 6. | Societe Generale | 16/F Unit 16-B Citibank Tower, 8741 Paseo De Roxas, Makati City |
| 7 | Taiwan Cooperative Bank | 26/F Citibank Tower 8741 Paseo De Roxas Makati City |



2008 SURVEY RESULTS ON THE EFFECTS OF FOREIGN BANK ENTRY INTO THE PHILIPPINE BANKING SYSTEM

OBJECTIVES OF THE SURVEY

The survey aims to determine the extent to which foreign banks have been able to achieve the policy objectives embodied in Section 1 of Republic Act No. 7721 which provides -

"The State shall develop a self-reliant and independent national economy effectively controlled by Filipinos and encourage, promote and maintain a stable, competitive, efficient and dynamic banking and financial system that will stimulate economic growth, attract foreign investments, provide a wider variety of financial services to Philippine enterprises, households and individuals, strengthen linkages with global financial centers, enhance the country's competitiveness in the international markets and serve as a channel for the flow of funds and investments into the economy to promote industrialization."

METHODOLOGY

Surveys were sent out to the 21 foreign bank branches and subsidiaries. Queries were designed to draw information on:

- The investment and trade activities undertaken, the business opportunities initiated and materials printed to attract foreign investments, as well as promote trade with the Philippines;
- 2. The seminars and social gatherings extended to other players in the industry to increase awareness and knowledge in various banking practices;
- 3. Project loans extended to local residents or companies based in the Philippines
- 4. Technology introduced for the benefit of clients and depositors;
- 5. Number of officers and employees employed; and
- 6. Filipino officers and employees trained.



FINDINGS

1. Investment and Trade Activities - the investment and trade deals that transpired in 2008 between the foreign bank's country of origin/other countries and the Philippines

INVESTMENT AND TRADE

EXISTING FOREIGN BANK BRANCHES

- 1. Actively confirmed letters of credit of Philippine banks destined for Asia, Canada and the USA
- 2. Encouraged Philippine exporters to course their negotiations through foreign banks for faster turn around time
- 3. Provided foreign currency banknotes repatriation service.
- 4. Promoted foreign investment by facilitating equity investment by a private equity fund in property sector
- 5. Promoted foreign currency earnings through issuance of performance bonds for property firms; project in connection with a foreign embassy in the Philippines
- 6. Supported government's power sector privatization by arranging and granting a committed facility to support a bidder
- 7. Facilitated group access and distribution of incoming overseas workers remittances
- 8. Migrated core services to Centers of Excellence
- 9. Optimized use of Philippine resources and excess capacity in GCG Philippines' Analytical MIS Reporting Unit
- 10. Provided securities custodial services including registration of foreign investments with the BSP
- 11. Successfully settled offerings with international participation
- 12. Financed Philippine Phosphate Fertilizer Corporation's working capital and purchase of raw materials for the production of fertilizers for export
- 13. Acted as mandated lead arranger for a loan that allowed the largest independent and Filipinoowned power generation company in the country to purchase assets for privatization by the National Government

NEW FOREIGN BANK BRANCHES

- 1. Provided on-the-ground intelligence and industry referrals on the basis of its Manila office support
- 2. Provided financing on BPO expansion into the Philippines
- 3. Provided Personal Banking support to the Philippine operation
- 4. Developed a club LC facility supporting oil purchases of Oilink
- 5. Facilitated trade between Thailand and the Philippines through Philippine Exports/ Imports to Thailand Made additional investments to expand the operations of the bank's business processing and call center
- 6. Raised ROP Global Bonds
- 7. Assisted in the establishment of various companies in the Philippines
- 8. Made available trade services through its global network
- 9. Complied with the 30% Liquidity with ROP bond USD5M face value
- 10. Complied with Agri-Agra with Quedancor Bonds Php300M face value
- 11. issued letter of guaranty confirmation for contracts of Chinese companies doing business in the Philippines
- 12. Paid exportation bills from the Philippines

FOREIGN BANK SUBSIDIARIES

- 1. Invited a number of Philippine corporates who participated in the Thailand-Indonesia-Philippines Investment Conference done in Singapore
- 2. Made various one-on-one Philippine Strategy presentations to US-based clients in order to promote foreign investments in Philippine equities
- 3. Brought Ayala Land to have one-on-one meetings with various London-based clients in order to promote foreign investments in Philippine equities, particularly in Ayala Land.
- 4. Made one-on-one presentation meetings with various clients based in Hong Kong and Singapore in order to promote foreign investments in Philippine equities, particularly in Vista Land and Lifescapes
- 5. Invited a number of Philippine corporates who participated in the ASEAN + India Investment Conference done in Singapore



2. Business Opportunities Activities - the promotional activities done to increase investment and trade volumes in the Philippines

BUSINESS OPPOTUNITIES

EXISTING FOREIGN BANK BRANCHES

- 1. Supported government's power privatization through issuance of bid bonds to foreign and/or local consortium bidders
- 2. Supported foreign investments into the country by conducting roadshow to certain private equity
- 3. Supported two way investments between Philippines and Vietnam through Phils. Vietnam conference
- 4. Arranged one-on-one meetings for economic team in New York and Boston for investors and credit rating agencies
- 5. Arranged short notice one-on-one meetings for infrastructure companies investors, and briefing seminar on Private Public Partnership in Infrastructure
- 6. Gave feedback on presentation materials for the government's Top 10 Infrastructure Projects
- 7. Serviced Philippine government bonds trade requirements of key offshore investors including Government of Singapore Investment Corporation and Schroders

NEW FOREIGN BANK BRANCHES

- 1. Facilitated property project development
- 2. Conducted briefing on MSA opportunities in New Zealand Bridge Finance
- 3. Promoted Thailand's garments, textile and accessories to Department stores and specialty shops during the Thailand Garment Fashion Exhibition
- 4. Exhibited various Thai products during the World Food Exhibition (WOFEX) 2007
- 5. Exhibited Thai construction products during the 12th Philippine World Building Construction Exposition (WOLRDBEX 2007)
- 6. Promoted world-renowned ASIAN handicrafts, gifts and decorations during the 1st AHPADA International Art and Crafts Expo
- 7. Established more contacts and business opportunities between Thailand and the Philippines through various trade fairs attended by Filipino Importers and Thai exporters
- 8. Provided a venue for global portfolio managers to meet with policy makers, corporate leaders and outside experts through the Asian Local Markets Investors Trips – group 1 and 2
- 9. Provided ROP economic update to investors in London and Frankfurt through ROP non-deal roadshow
- 10. Offered funding scheme with the meeting of GM and Country Manager, Yoji Sakaguchi with DOF's Usec. Tan and Dir. Tan
- 11. Made a follow-up on MHCB funding scheme proposal with the meeting between MHCB President Hiroshi Saito and Managing Executive Officer Takeshi Hanai with DOF Secretary Gary Teves
- 12. Conducted various Investors Presentations
- 13. Serviced the banking needs of Chinese investors setting up businesses in the Philippines
- 14. Remittance Agreement between BOC Ltd., Manila Branch and RCBC
- 3. Trainings and Seminars the avenue for additional knowledge and awareness to the various banking services and practices

TRAININGS AND SEMINARS

EXISTING FOREIGN BANK BRANCHES

- 1. Corbank Products and Capabilities Seminar
- 2. Economic Briefing for Exporters
- 3. Credit Risk Lecture to BSP Auditors
- 4. Presentation of Peso Appreciation Strategies to the Department of Trade and Industry (Bureau of Export Trade Promotion)
- 5. Presentation to the Department of Trade and Industry (BOI) on Foreign Exchange
- 6. Investment Briefing on Diversification



EXISTING FOREIGN BANK BRANCHES

- 7. Mid-year Economic Outlook Briefings/Year-end Economic Briefing
- 8. Asian Outlook 2007
- 9. Economic Briefing Market Update
- 10. Economic Briefing Effects of elections
- 11. Risk Presentation to FINEX
- 12. Exporter / BPO Forum
- 13. FX option concepts and FX derivative structures
- 14. Economic Briefing Update on Philippine Economic Outlook
- 15. Economic Briefing Market Update for corporate clients
- 16. Treasury Operations and Risk Control for Front Office and Back Office
- 17. IAS and hedge-accounting consultation
- 18. Sponsored an event of the Asia Asset Management Philippine Roundtable Series, entitled "Role of an Institutional Investor: Trends and Developments"
- 19. e-Banking Business Basics
- 20. The Customer Management Cycle
- 21. Market Watch

- 1. Account Planning Workshop
- 2. Wholesale Banking Academic Programme Phase 1
- 3. Wholesale Banking Academic Programme Phase 2
- 4. Basel II Training
- Global Markets Academy
- 6. "Sulong Kabuhayan" Training Modules (SME Pilot Test for CSR)
- 7. WB Non-Compliance Training for Non-Standard Transactions
- 8. Signature Verification Seminar
- 9. Arriving at Insights via Data Analysis
- 10. ALM Academy
- 11. Cash Management Solutions (CORE)
- 12. Collection Management Course (Consumer Banking Program)
- 13. Consumer Credit Course (Consumer Banking Program)
- 14. Corporate Credit Curriculum (Module 1): An Introduction to Corporate Analysis HK
- 15. Corporate Credit Curriculum (Module 2): Business Risk and Operating Cycle
- 16. Fundamental of Trade & Working Capital
- 17. Risk in Cash Operations (Train the Trainer
- 18. The Finance of International Trade
- 19. Financial Institutions Risk Management Workshop (FIRM)
- 20. Client Analysis and Solution Structuring
- 21. Leveraging Business Strategy
- 22. Basel II Overview
- 23. ORMA Optial
- 24. ORMA Ops Risk
- 25. ORMA Framework
- 26. Basel II by OL Region
- 27. Finance Operational Risk Workshop
- 28. BAIPHIL ALM Seminar
- 29. IAS Update
- 30. Understanding Derivatives & Accounting
- 31. Philippine Tour of ANZ Economics Team
- 32. General Milling Wheat Hedging Presentation
- 33. FX Hedging Seminar to PSALM and Napocor
- 34. Trade Risks
- 35. Risk Evaluation & Deal Structuring Course
- 36. Markets Asia Offsite 2008
- 37. First Asia People Capital Offsite
- 38. Basel II Implementation in the Philippines



- 39. ANZ's Institutional Product Awareness Program:
 - a. Mergers and Acquisitions
 - b. Leasing and Structured Asset Finance

 - c. Leverage Financed. Interest Rate Derivatives
 - e. Capital Solutions
 - f. Project Finance
 - g. Commodities
- 40. Ecs PDDTS/PVP Training
- 41. Soco Seminar Workshop First Responders
- 42. FX Options Trading
- 43. Business Leadership Program
- 44. FX Seminar
- 45. C&IB post-Pimley Workshops
- 46. ANZ e-Train courses:
 - a. Economic Trade Sanctions
 - b. Code of Conduct
 - c. Code of Conduct Declaration
 - d. General Security Awareness
 - e. Introduction to Fraud Awareness
 - Whistleblower Protection Policy General Awareness Training
 - g. Whistleblower Protection Policy Champions Training
 - h. Health Safety & Wellbeing
 - **Emergency Preparedness**
 - Sales Skills: Developing a Winning Strategy
 - k. Sales Negotiations: Negotiation Strategies
 - Negotiation: Advanced Negotiation Tactics
 - m. Sales Skills: Effectively Closing a Sales
 - n. Competitive Selling: Beating of the Competition
 - o. Coaching: Building Relationships
 - p. Relationship Management: Maintaining the Client Relationship
 - q. Time Management: Overcoming Challenges
- 47. Trade LC Training
- 48. A Complete Guide to Dirty Funds Compliance with AMLA
- 49. Basic Trade Refresher
- 50. Letter of Credit
- 51. Seminar Workshop on Terrorist Financing
- 52. Intricacies of Foreign and Local Checks, FX Notes Handling and their Fraud Concerns
- 53. FX Treasury Certification Program
- 54. Anti-Money Laundering Seminar for Compliance Officers of Commercial Banks
- 55. ANZ Asia Operations Conference
- 56. 13th ASEAN Summit
- 57. ASEAN-Japan Committee on Comprehensive Economic Partnership.
- 58. ASEAN Trade Negotiating Group/ASEAN-China Trade Negotiating Committee
- 59. 39th Meeting of the ASEAN Economic Ministers, Consultation of Dialogue Partners and other **Related Meetings**
- 60. Foreign Exchange Seminar
- 61. Seminar Workshop on UCP 600 Best Practices
- 62. Presentation on the 3rd Quarter Inflation Report
- 63. Risk Management Seminar
- 64. Information Security Seminar
- 65. CBG Study Session
- 66. SOX404 Study Session
- 67. Corporate Banking Seminar 1 (CBS I)
- 68. Check Writing System Study Session
- 69. New GCMS Service BTMU Magic Reserve



- 70. Arm's Length and Insider Trading Seminar
- 71. Study Session on BSP Regulations
- 72. Compliance Seminar
- 73. Commodity Derivatives Seminar
- 74. RSA Study Session
- 75. Customer Service Seminar
- 76. ERC Orientation
- 77. Compliance Training
- 78. Growing with the Corporate Bond Market
- 79. Signature Analysis and Forgery Detection Seminar
- 80. Bank Operations Seminar
- 81. Counterfeit Detection Seminar
- 82. Obligations and Contracts Seminar
- 83. Foreign Remittance Seminar
- 84. Loans Operations Seminar
- 85. The Philippine Corporation Code Seminar
- 86. Derivatives
- 87. PFRS Issues for Banks and Linkages with Basel II
- 88. Fundamentals of International Trade Seminar
- 89. KYC Seminar
- 90. Search Apace Management Seminar
- 91. Money Market Seminar
- 92. Basic Foreign Exchange Seminar
- 93. Seminar on Market Reading
- 94. Techniques Used by the BIR in Tax Audit, Updates and Latest Tax Issuances
- 95. Operational Incident Reporting and Customer Support Seminar
- 96. Corporate Banking Seminar 2 (CBS 2)
- 97. Credit Control System Seminar (SS)
- 98. Derivatives Product Variations
- 99. Treasury Operations Seminar
- 100. Derivatives Risk Management & Regulatory Issues
- 101.CMS Seminar
- 102. New KYC Policy Seminar Part II
- 103. Annual JPMorgan Worldwide Securities Services Seminar
- 104.2008 Refresher: Confidential Information, Anti-Corruption Policy, Reputation Risk
- 105.AML Training 2006/07 Asia Pacific
- 106. Confidential Information, Anti-Corruption Policy, Reputation Risk
- 107. Derivatives 201
- 108.Derivatives 202
- 109. Derivatives and Product Variation
- 110.JPMC Code of Conduct 2008
- 111. Operational Risk Management
- 112.US Bank Transactions with or Involving Affiliates
- 113.BASEL II Overview & Regulatory Requirement
- 114. Certification Seminar for Associated Persons
- 115.Implications of the Human Security Act on Banks and Banking
- 116. Accounting Management Decision
- 117.BIR Issuance and Policies
- 118. Business Correspondence Presentation Skills
- 119.Client Servicing
- 120.CMS Product Training
- 121. Counterfeit Detection Workshop
- 122.Credit Training
- 123.DB Insights: An Orientation to Deutsche Bank AG Manila
- 124.DB Insights: Business Speaker Series Fourth Quarter & Full Year
- 125.DB Seminar
- 126.Department Training



- 127.EPI Training
- 128.EWT/FWT Seminar
- 129. Finance for Non Finance
- 130.FSR Project Training
- 131.FSR Training
- 132. Fundamentals of Associates
- 133. Global CR/GR/FX Prod Training
- 134.GTB Product Training
- 135.IBO FX Training
- 136.ICG Asia Training
- 137.IFRS Training
- 138.Interest Rate Structures
- 139. New Accounting Standards
- 140. New Business & Finance Training
- 141.PFRS Issues for Banks
- 142. Practical Finance Management Negotiating Successfully
- 143. Product Training
- 144.PSE SBL Training
- 145. The Intricacies of Foreign and Local Checks, Foreign Currency
- 146.US GAAP/IFRS Training
- 147.WC 160 Derivative Training
- 148.WC 160 IFRS Interpretation
- 149. Global Markets Outlook Conference
- 150. Outsourcing FX Solutions
- 151. Philippine Economic Briefing Seminar
- 152.UCP 600 Best Practices
- 153. Moving towards Global Banking Compliance
- 154. Corporate Governance Seminar
- 155. Financial Reporting Package Seminar
- 156. Tax Amnesty and other Tax Updates
- 157. Tax Amnesty Act of 2007 & Other Revenue Updates/Issuances
- 158. Strengthening the Philippine Anti-Money Laundering Regime
- 159. The Intricacies of Foreign & Local Checks, Foreign Currency Notes, Handling & their Fraud Concerns
- 160. Seminar on Terrorist Financing
- 161.Dialogue with Banks & Financial Institutions Industry Under the Large Taxpayers Service
- 162.Briefing on PAS5 & BOC CPRS
- 163.AML Seminar for Compliance Officers of Commercial Bank
- 164.ING Bank Internal Training
- 165.SEC Licensure for Fixed Income Salesmen
- 166. Anti-Money Laundering Seminar for Compliance Officers of Commercial Banks
- 167.CFA
- 168. Credit Analysis Training
- 169. Environmental Social Risk Training Program
- 170. Finance Offsite
- 171.GL/RM Training 2008
- 172.ING Private Banking's First in-house Global Private Equity Workshop
- 173.ING Retail & Private Banking Global Leadership Conference
- 174.Institute of Internal Auditors (CIA)
- 175. Outlook for Asian Credit Conference
- 176. The Client Acquisition and Retention Program
- 177.TOMS FX Phase 1
- 178. Training Modules on FX & Fixed Income
- 179. Seminar on Counterfeit Renminbi (CNY) Detection
- 180. Rules on Governing the OTC Market
- 181.BAIPHIL National Convention
- 182. Accounting for Non-Accountants
- 183. Fundamentals of IT Auditing



NEW FOREIGN BANK BRANCHES

- 184. Account Management Seminar
- 185. Understanding Credit Risk Spreads
- 186. Forum on Risk Management
- 187.Accounting Framework
- 188.BSP Regulations on Loans & Related Laws
- 189. Expanded Withholding Tax
- 190.PRE and Intangibles
- 191. Anti-Money Laundering Act of 2001
- 192.P&A Tax Seminar
- 193. Effective Payroll Management
- 194. Seminar on Corporate Income Tax
- 195.10th National Convention on Statistics
- 196. Avoiding Risks on Real Estate Transactions
- 197. Financial Instruments and Payment
- 198.SWIFT-AML
- 199. Audit Methodology
- 200. Financial Analysis Tools and Techniques
- 201. Revenue Recognition
- 202. Terrorist Financing
- 203. Training for Compliance of Officers
- 204. Group Accounts and Income Taxes

FOREIGN BANK SUBSIDIARIES

- 1. FNS Operations Training
- 2. Executive Interaction Program
- 3. Risk Seminars
- 4. IT Security Orientation/Helpbox Briefing
- 5. IT Security Awareness Briefing
- 6. Understanding GL/Taxes
- 7. Corporate Bancslink Training
- 8. Sales and Distribution Roundtable discussion
- 9. Briefing on Special Deposit Accounts for BSP
- 10. Bancslink: Screen Orientation of NACs and Tellers
- 11. Basics of Credits
- 12. Banclink Training
- 13. Bancnet e-Champs
- 14. 39th Treasury Certification Program
- 15. PSE Securities Lending Program Workshop
- 16. PSI Leadership Seminar
- 17. BAIPHIL's 24th National Convention and 65th Year Celebration
- 18. A Comprehensive Seminar on Expanded Withholding Tax
- 19. QMS04 International QMS Auditor Training Course
- 20. 524th General Membership Meeting PMAP
- 21. 4th Service marketing Success Seminar
- 22. Diversification and Yield Enhancing Structures
- 23. Understanding Credit Risk Spreads
- 24. Project Management Fundamentals
- 25. Tax Seminar Exclusive for banks
- 26. Growing with the corporate bond market
- 27. Building and Sustaining Strong Corporate Brands
- 28. One-year Course on Trust Operations and Investment Management
- 29. Credit Derivatives
- 30. BASEL II Overview and Regulatory Requirements
- 31. The use of financial derivatives
- 32. The Tax Amnesty Law and other BIR Programs
- 33. Financial Reporting Package (FRP) What is it About?



FOREIGN BANK SUBSIDIARIES

- 34. 44th Annual PMAP Conference: People Deliver
- 35. Understanding Derivatives Valuation and Accounting
- 36. Seminar on Market Reading
- 37. Loandex Information System Subs. Application (LISSA) User Training
- 38. Basic Technical Analysis for the Financial Market
- 39. Foreign Exchange Seminar
- 40. The Intricacies of Foreign and Local Checks, Foreign Currency Notes
- 41. Handling and their Fraud Concerns
- 42. 2008 MART Annual Convention
- 43. Service Marketing Success Seminar
- 44. Philippines 2008: Onward to 2010 Quarterly Risk Management Forum
- 45. Seminar on Revised Disclosure Rules
- 46. SEC Symposium for Fixed Income Salesman: Provisional Licensing
- 47. 4th Annual Asia Pacific Fixed Income Investor Conference
- 48. Quality management Training in Taipei Headquarters
- 49. Credit Policy Training in Chinatrust Taipei
- 50. SBEP's 2nd Out-of-Town Conference in Shanghai, China
- 51. Collections Training by Chinatrust Taiwan Head Office
- 52. Global HR Symposium in Chinatrust Taipei
- 53. Accounting Forum
- 54. Bill Purchase Case to Case
- 55. Briefing on AMLA System
- 56. Briefing on Leadership Competencies
- 57. Checkwriting UAT Training
- 58. Counterfeit Detection Program
- 59. Creative Selling
- 60. DLF Technical Design Specification
- 61. ITRMF Remittance System Training
- 62. LOS-ALF Pre-implementation Training
- 63. Operational Risk Management and AMLA
- 64. Operational Risk Management Seminar
- 65. Orientation on the New PABX System
- 66. ROPOA Management System Training
- 67. SVS/SMS Branch Online Project Kick-off
- 68. Tax on Bank and Operational Risk Management Seminar
- 69. We Serve Customer Complaint Program
- 70. WSS Implementation Training
- 71. Risk Analysis for Lenders Corporate Risk Assessment 2
- 72. Risk Analysis for Lenders Structuring Training
- 73. RSA Facilitator Training
- 74. Philippine Financial Reporting and Accounting Standards
- 75. Treasury Certification Program
- 76. PFRS Issues for Banks and Linkage to BASEL II
- 77. Bank Risk Analysis Course
- 78. Structured Products for Client Facing Staff
- 79. CORe Training
- 80. BASEL II Workshop
- 81. Forte (Operational Risk Management System) Training
- 82. Recognizing Countefeit Bills and Signature Verification Seminar
- 83. PAD Training



4. Printed Materials - the printed media used in bank marketing

PRINTED MATERIALS

EXISTING FOREIGN BANK BRANCHES

- 1. Published article in FinanceAsia highlighting opportunities for investment in real estate in the Philippines
- 2. Submitted Bank's company profile to Philippine Association of National Advertisers (PANA)

NEW FOREIGN BANK BRANCHES

- 1. Brochure of different Thai products for trade fairs
- 2. Provided company profiles of Thai companies
- 3. Published Thailand's Digest
- 4. Websites of the Department of Export Promotion, Ministry of Commerce
- 5. Provided investors with relevant timely information regarding investment opportunities in the Philippines
- 6. Published Philippine Country Report every month
- 7. Granted Scholarship aid to thirty Filipino college students
- 8. Requested to accept Korean Won (KRW) as part of Philippine International Reserve

FOREIGN BANK SUBSIDIARIES

- 1. Published Annual Report
- 2. Ad participation in the Malaysian National Day Special Supplement in Philippine Daily Inquirer and Philippine Star
- 3. Published Take Charge of Your Money, editorial series in www.inquirer.net
- Social Gatherings aimed primarily to strengthen the ties between banks and their clients

PRINTED MATERIALS

EXISTING FOREIGN BANK BRANCHES

- 1. Roadshow to certain Private Equity Funds
- 2. Cash Management Book Launch
- 3. AAA Issuer and Investor Conference in Instanbul, Turkey
- 4. Various Economic Briefings
- 5. People Management Association of the Philippines Conference
- 6. CCP Sponsorship Musica Espanola
- 7. British School Family Day
- 8. 2nd Annual International ICT Awards
- 9. Cebu PhilExport Board Meeting
- 10. National Retailers' Suppliers Exhibition
- 11. Mabuhay Miles Golf Tournament
- 12. Quezon City Branch Inauguration
- 13. CNY Manila
- 14. CNY Cebu
- 15. HSBC Golf Day with Suzann Pettersen
- 16. Premier Golf Invitational
- 17. Wall-E Advance Screening
- 18. High School Musical 3 Special Screening
- 19. Father's Day Out Golf
- 20. Philippine Ladies Amateur Open
- 21. Bill Shaw Classic
- 22. Ermegildo Zegna, "Su Misura" Event
- 23. Kythe's 2nd Golf for a Cause
- 24. JCI Makati Golf Cup
- 25. PANA 50th Anniversary Golden Golf Tournament



4. Printed Materials - the printed media used in bank marketing

PRINTED MATERIALS

EXISTING FOREIGN BANK BRANCHES

- 1. Published article in FinanceAsia highlighting opportunities for investment in real estate in the **Philippines**
- 2. Submitted Bank's company profile to Philippine Association of National Advertisers (PANA)

NEW FOREIGN BANK BRANCHES

- 1. Brochure of different Thai products for trade fairs
- 2. Provided company profiles of Thai companies
- 3. Published Thailand's Digest
- 4. Websites of the Department of Export Promotion, Ministry of Commerce
- 5. Provided investors with relevant timely information regarding investment opportunities in the **Philippines**
- 6. Published Philippine Country Report every month
- 7. Granted Scholarship aid to thirty Filipino college students
- 8. Requested to accept Korean Won (KRW) as part of Philippine International Reserve

FOREIGN BANK SUBSIDIARIES

- 1. Published Annual Report
- 2. Ad participation in the Malaysian National Day Special Supplement in Philippine Daily Inquirer and Philippine Star
- 3. Published Take Charge of Your Money, editorial series in www.inquirer.net
- 5. Social Gatherings aimed primarily to strengthen the ties between banks and their clients

PRINTED MATERIALS

EXISTING FOREIGN BANK BRANCHES

- 1. Roadshow to certain Private Equity Funds
- 2. Cash Management Book Launch
- 3. AAA Issuer and Investor Conference in Instanbul, Turkey
- 4. Various Economic Briefings
- 5. People Management Association of the Philippines Conference
- 6. CCP Sponsorship Musica Espanola
- 7. British School Family Day
- 8. 2nd Annual International ICT Awards
- 9. Cebu PhilExport Board Meeting
- 10. National Retailers' Suppliers Exhibition
- 11. Mabuhay Miles Golf Tournament
- 12. Quezon City Branch Inauguration
- 13. CNY Manila
- 14. CNY Cebu
- 15. HSBC Golf Day with Suzann Pettersen
- 16. Premier Golf Invitational
- 17. Wall-E Advance Screening
- 18. High School Musical 3 Special Screening
- 19. Father's Day Out Golf
- 20. Philippine Ladies Amateur Open
- 21. Bill Shaw Classic
- 22. Ermegildo Zegna, "Su Misura" Event
- 23. Kythe's 2nd Golf for a Cause
- 24. JCI Makati Golf Cup
- 25. PANA 50th Anniversary Golden Golf Tournament



- Based on the Daily Summary of Foreign Exchange Acquisitions/Dispositions submitted by universal and commercial banks, direct investment, portfolio investments, export proceeds and import payments coursed through the foreign banks in 2008 aggregated US\$3.2 million, US\$1.8 million, US\$15.5 million and US\$29.1 million, respectively.
- 7. Five (5) foreign bank branches and subsidiaries reported that they committed to finance project loans to local residents and companies based in the Philippines in the aggregate amount of P18,831.96 million (based on the average exchange rates of Philippine Peso with US dollar for 2008)

Meanwhile, three (3) foreign bank branches and subsidiaries reported that they committed to arrange project loans to local residents and companies based in the Philippine in the aggregate amount of P31,910.68 million (based on the average exchange rates of Philippine Peso with US dollar for 2008)

8. New Technology

Front-End

FRONT-END OPERATIONS

DESCRIPTION

EXISTING FOREIGN BANK BRANCHES

PC Refresh Used to increase the capacity and speed of aging laptops and

workstations used across all banking products

PC Refresh for Teller Terminals For deposit accounts

Implementation of Backup Installed new CCTV recorder for backup

CCTV recorder

B2G E Tax For customer demand and deposit account

BancNet Migration For customer accounts

Global Premier Me2Me For customer demand and deposit account

Regional VISA Debit Card For customer accounts

Online Treasury For FX rate quoting/dealing service

Straight2Bank Mobile Authorization Allows authorizers to approve a batch or single transaction

without logging into the S2B-Web

NEW FOREIGN BANK BRANCHES

PAYSOURCE A payment outsourcing product with extended remittance

advise and which allows clients to better manage their

accounts payable

Fund Transfer Initiation Enables users to do electronic fund transfer and other multi-

payment type in any currency

Cash Balance and Transaction Reporting Facilitates information retrieval of banking information

including transaction data

Swift Alliance Access For Swift outward and inward messages

FOREIGN BANK SUBSIDIARIES

GL Front end Systems

Cash Back Mortgage

An accounting system

For housing loan



FRONT-END OPERATIONS

DESCRIPTION

FOREIGN BANK SUBSIDIARIES

TAMS Version 2 An attendance system

MyText System For personal loans inquiry and reminder

Mortgage Upgrade A database housing loan system

BTS New Loan Product for DLF For loans

I-Remit remittance transaction code For remittance BTS New Product Code CJ For deposits BTS New Product Code SK For deposits BTS New Product Code for Trust Receipt For loans BTS New Product Code B2 - ADDVantage For deposits

Advance TD 1 Year

RSW OTC Phase 2 - Via Singapore

Money2u Internet Banking

For remittance

Globe GCASH - SIBS ATM Integration For remittance For remittance Globe GCASH - Account

Balance Threshold Definition and

Monitoring

ATM Card Series Purging Facility For ATM

Globe GCASH Server Online Uptime

Monitoring Facility

For remittance

PVAO Pensioner Fund Transfer

Arrangement

For deposits

Globe GCASH SMS/Email Notification For remittance

Globe GCASH Client Auto Reconnect to **GCASH Server**

For remittance

ATM Issuer Withdrawal - Allow not

divisible by 100

For deposits

Globe GCASH Early BOD SMS/Email

Notification

For remittance

TD/SSA Partial withdrawal For ATM

I-Remit remittance transactions For remittance SVS IS Enhanced Security Feature For deposits **USD Pensioner SVS Online Inquiry** For deposits BTS New Product Code CI For deposits

Creation of PVAO FTA file format for the PVAO Fund Transfer Arrangement (FTA) For deposits

For deposits BTS PVAO FTA Manager

Bills Payment File Generated with Cash/

Check Collection Totals

For deposits

For loans BTS DLF Facility BTS PVAO Fund Transfer Arrangement For deposits **Enhanced PVAO Pension Uploading** For deposits

Facility



FRONT-END OPERATIONS

DESCRIPTION

FOREIGN BANK SUBSIDIARIES

BTS New Product Code SQ For deposits

LOS - Personal Loans For loans

LOS - Salary Loans For loans

LOS - Personal Loans For loans

BancNet Migration For customer accounts

Global Premier Me2Me Enables premier customers to perform straight through

transfer between their accounts linked in Global view with

HSBC Premier sites

Kana Response Migration Used for managing large volumes of enquiries, analyzes

content of inquiries and distributes to appropriate queue, keeps track of all incoming messages and their response and

provides reporting features for management

Other Front-End Products and Services

FRONT-END OPERATIONS

DESCRIPTION

EXISTING FOREIGN BANK BRANCHES

Check Deposit Machine Implements acceptance of check deposits of corporate clients

thru a machine

Upgrade of EBBS from version 10.7 to 10.8 For deposits/loans

NEW FOREIGN BANK BRANCHES

Auto Recon Module Auto matching of reported transactions to corporate

transactions using a set of criteria

General Ledger Auto posting of actual transactions to clients general accounts

Cash Decision Worksheet An interface to Microsoft Excel which enables user to easily

manipulate a corporations financial data in a spreadsheet

format

Enhanced Automatic Investment Program Auto sweeping of excess balances to be invested in high

yielding instruments

LBDES Allows users to capture data on the processes of collecting

tax payments of the authorized agent banks and ensuring that these collections are accurately remitted to the BIR's account

Chronicle-Sweep Messaging System Receive messages from SCCP and revert with confirmation

messages or retransmission request in cases of missing messages and transmit real cash settlement account

balances in IDMS accounts to the CCCS

Mizuho E-cash Bulk payment order for domestic PHP transfer

FOREIGN BANK SUBSIDIARIES

RSW-OTC Phase 2 - Money2U Interface For remittance

AMLA System Implementation AMLA Financial Reporting Package (FRP) GL

Globe GCASH Gateway For remittance

Infobanker Trust System Trust



Back-End Operations

BACK-END OPERATIONS

DESCRIPTION

EXISTING FOREIGN BANK BRANCHES

Fax Intelligent Routing and Management (FIRM) System

Automates incoming faxes from the customer into branches and routes them to the various departments based on an intelligent form recognition and processing mechanism

TRIMs (Autofax Feature)

Provides end-to-end trade processing support from importer to exporter on single global system platform across all

common trade products

TCS.NET Revised the application to conform with the global mandate to

convert all applications to .NET platform

FMCP Features real time scoring of all card transactions for faster

more accurate fraud detection

E-Statement A client-based software/intranet access

STS-ITEXT Subsystem Provides notice/advice via iText on the availability of MCs of

STS clients for pick-up

RMS A record management system

E-Statement (Banking) Electronic statement of account for banking

CIS Phase II Enhancement AMLA Regulatory Requirement for 2008

WB TP Reformatter Enhancement AMLA Regulatory Requirement for 2008

Norkom AMLA automated system

On-line booking system An on-line booking system

NEW FOREIGN BANK BRANCHES

SMILE Credit Control System Manages amounts, periods, interest rates, terms of execution,

etc. for each individual credit facility granted to customers

Ticket Generating System (TGS) Used to ease the branch operation workload by eliminating

multiple inputs of the same transaction to SMILE System and

local settlement systems

Pyramid/Sphinx A comprehensive multi-asset class front-to-back office

derivatives valuation and processing solution

OGL-Oracle General Ledger Updates inquiries on the financial position

TSS-FX **Treasury Operating System**

TSS-MM Money Market Booking/Settlement System

STS Booking System for Swaps/Derivatives

MUREX System for Fx Options processing/booking

Risk Management System used to book structured products Kapital

Global Billing System Automated billing system

ACBS - Applied Commercial Banking

System

Loan Bookings/Settlement

Money Transfer System Support payments business doing traditional transactions and

builds interfaces

Impacs - Systematics Process DDA Deposits which calculates interest

PSI - Product System Interface Provides on-line account balance monitoring



BACK-END OPERATIONS

DESCRIPTION

NEW FOREIGN BANK BRANCHES

LS2 - Loan System Processing/settlement and sub-ledger system for loans

PCD PDDTS/PVP Local bank-to-bank transfers of USD, commercial fund

transfer in USD

Creation Online An application of clearstream bank that enables the users of

> DCO to send cash settlement instructions and security settlement instructions to clearstream and retrieve corporate

action and transaction reports

PCHC EPCS FATF **Bulk Peso Transfer Fund** PCHC PDDTS FATE **Bulk Peso Transfer Fund**

PDS Gateway Used for settling government securities

Telerate Ross Back office settlement of local government securities

eDVP Regulatory requirement in settling Peso Government

Securities

General Operation Template System Automates preparation of instruction sheets PC-DSS Automated Logbook Data warehousing of FX and MM transactions

Customer Information Management System Customer information database

Non-PDS Report Automates preparation of daily non-PDS report

PT System Administration of provisional transactions

Forex Volume Report Automates preparation of daily forex volume MIS report PvP Bulk File Transfer Straight through Processing for IB settlement via PvP

PRIMEDOC Document Management System

Administration of In-House Human Resource Services **Human Resources Information System**

GBS Settlement/GL System

FOREIGN BANK SUBSIDIARIES

Sweep Balance Maintenance Facility For deposits ALS/ALF Migration For loans Personal Loans For loans

Automate transfer of Undivided Profit into

Surplus Free

GL

PVAO Fund Transfer Arrangement For deposits

Discounting Line Facility

Salary Loan Product under SIBS ALF For loans Salary Loan Billing Statement For loans Inward Clearing - Reject Restricted For deposits

Accounts

PVAO Pensioner Automatic Crediting via

SIBs

For deposits

PVAO Pensioner FTA For deposits Centralized Uploading Facility - Generic For deposits



- 9. The total workforce of the 17 banks out of the 21 foreign bank branches and subsidiaries operating in the country numbered 6,864 as of end-year 2008. This reflected a net decrease of 555 personnel from end-year 2007. The number of Filipino personnel stood at 6,793 or 98.97 percent of the total workforce.
- 10. Filipino officers and employees of the 17 banks out of 21 foreign bank branches and subsidiaries operating in the country attended a total of 1,403 courses/seminars/ trainings, 1,161 of which were held in the country and were mostly conducted by our local organizations. The remaining 242 trainings/seminars were held abroad which were mostly about current trends/development on banking operations and new banking services and products.
- 11. Under reciprocity arrangements, the presence of Philippine banks abroad had increased from 38 offices at end-year 1994 to 41 at end-year 2007 and finally settling to 42 at end-year 2008. These offices overseas were spread out in the 4 major geographical regions shown below.

| Region | 1994 | 2007 | 2008 |
|---------------|------|------|------|
| Asia-Pacific | 13 | 23 | 24 |
| Europe | 16 | 9 | 9 |
| North America | 9 | 6 | 6 |
| Africa | - | 3 | 3 |
| Total | 38 | 41 | 42 |